



LONG TERM SUBSCRIBE

IPO Report

27th Sept '25

Snapshot

Advance Agrolife is an agrochemical company engaged in manufacturing a wide range of agrochemical products that support the entire lifecycle of crops. Its products are designed for use in the cultivation of major cereals, vegetables, and horticultural crops across both agri-seasons (*Kharif and Rabi*) in India. As on the date of March 31st 2025, company have received four hundred and ten (410) generic registrations comprising of three hundred and eighty (380) Formulation Grade registration and thirty (30) Technical Grade registration for the agrochemicals.

VALUATION

Company is bringing the issue at price band of Rs 95-100 per share at p/e multiple of approx. 25x on post issue FY25 basis. Company have an established, integrated manufacturing setup at Jaipur, Rajasthan, India which gives company access to key agricultural belt states in India. Company is a B2B agrochemical company engaged in the manufacturing of a diverse range of agrochemical products that support the entire crop lifecycle. Company have established strong customer relations in the course of over 23 years of operating experience. Company have demonstrated consistent growth in terms of revenues and profitability. Hence, we recommend “Long term Subscribe” to the issue.

Price Band (Rs./Share)	95-100
Opening date of the issue	30th Sept '2025
Closing Date of the issue	03rd Oct '2025
No of shares pre issue	4,50,00,000 Eq Shares
Issue Size	Rs 192.86 Cr
Fresh issue	Rs 192.86 Cr
No of Shares	1,92,85,720 Eq Shares
Face Value (Rs/ share)	Rs 10/share
Bid Lot	150

BIDDING DETAILS

QIBs (Including Anchor)	50% of the offer
Non-Institutional	15% of the offer
Retail	35% of the offer

Lead managers Choice Capital Advisors Private Limited

Registrar to the issue KFin Technologies Limited

WHAT WE LIKE

Established, integrated manufacturing setup at strategic location

Company have three Manufacturing Facilities spread across a cumulative 49,543.35 sq.m of land at Jaipur, Rajasthan, having total annual installed capacity of 89,900 MTPA. Company's manufacturing Facilities are equipped with advanced machinery and equipment that enable the production of both Technicals and Formulations while optimizing operational efficiency. The automation and technology integrated into its Manufacturing Facilities reduce manual intervention, enhance consistency, and productivity in manufacturing. This streamlined approach allows it to maintain cost efficiency, improve output quality, and scale production effectively to meet market demand.

Diversified product portfolio of agrochemical products

Company is a B2B agrochemical company engaged in the manufacturing of a diverse range of agrochemical products that support the entire crop lifecycle. Company's products are used in the cultivation of major cereals, vegetables, and horticultural crops across both Kharif and Rabi seasons in India. Company manufacture both Technical Grade and Formulation Grade agrochemical through its integrated Manufacturing Facilities. Company's product portfolio includes insecticides, herbicides, fungicides, plant growth regulators and other products such as micro-nutrient fertilizers and bio fertilizers.

Track Record of healthy growth

Company have demonstrated consistent growth in terms of revenues and profitability. Onwards year 2008, company have demonstrated consistent growth in terms of revenues and profitability. Company's revenue from operations has grown from ₹26.37 million in Fiscal 2008 to ₹5,022.60 million in Fiscal 2025 registering a CAGR of 36.18% in the last 17 years. Similarly, company's profit after tax has grown from ₹0.23 million in Fiscal 2008 to ₹256.38 million in Fiscal 2025, registering a CAGR of 51.09% in the last 17 years..



COMPANY BACKGROUND

Company's major product portfolio includes insecticides, herbicides, fungicides, plant growth regulators. Company also manufacture other agrochemical products such as micro-nutrient fertilizers and bio fertilizers. Further, as on date, company manufacture Technical Grade and Formulation Grade agrochemicals products through its integrated Manufacturing Facilities. Technical Grade refer to the raw, unprocessed forms of active ingredients used in the production of agrochemical formulations such as pesticides, herbicides, fungicides, and fertilizers ("Technical/Technical Grade"). Formulations Grade are finished products that combine active ingredients, which target pests, weeds, or plant diseases, with additives that enhance performance, stability, and usability ("Formulations/Formulation Grade"). These components are carefully blended in specific proportions to achieve well-defined target characteristics, ensuring effective crop protection solutions. Company manufacture formulation grade agrochemical in various forms such as water dispersible granules ("WDG"), suspension concentrate ("SC"), emulsifiable concentrate ("EC"), capsule suspension, Wettable Powder ("WP"), etc.

Company's products are primarily sold domestically through direct sales to corporate customers on B-2-B basis, across the country, particularly in nineteen (19) states and two (2) union territories. In addition to serving domestic market, its products were also exported to seven (7) countries including UAE, Bangladesh, China (including Hong Kong), Turkey, Egypt, Kenya and Nepal during the Fiscal 2025, Fiscal 2024 and Fiscal 2023. Company supply its products to corporate customers who market them under their own brand names and their sales strategies. These customers utilize their distribution networks and market presence to ensure widespread availability of its agrochemical solutions. By leveraging their reach and expertise, company's products effectively serve farmers and agricultural businesses across diverse regions, supporting crop protection and growth on a large scale. Some of its marquee corporate customers include DCM Shriram Limited, IFFCO MC Crop Science Private Limited, Indogulf Crop Sciences Limited, Mankind Agritech Private Limited, HPM Chemicals And Fertilizers Limited, ULink AgriTech Private Limited, amongst other.

As of for Fiscal 2025, Fiscal 2024, and Fiscal 2023, company served 849, 1,194 and 1,135 corporate customers, respectively. In Fiscal 2025, out of the total 849 corporate customers, 94 have been associated with company for more than three (3) years, demonstrating the strength, reliability, and longevity of its business relationships. Company's ability to maintain long-term partnerships is a testament to its consistent product quality, customer-centric approach, and commitment to innovation in the agrochemical industry.

Since year 2008, company have manufactured 2,33,197.06 MT of agrochemical products. For the Fiscals 2025, Fiscal 2024, and Fiscal 2023, company manufactured a total of 44,276.76 MT, 40,021.56 MT and 34,343.79 MT of Formulation and Technical (from October 2025) Grade agrochemical product, generating revenue of ₹5,019.18 million, ₹4,553.38 million and ₹3,970.62 million, respectively.

Company primarily operate through its manufacturing facilities cumulatively admeasuring approximately 49,543.35 Sq.m (including the open area), located at; (i) E-39, RIICO Industrial Area, Bagru (ext.), Jaipur – 303 007, Rajasthan, India ("Manufacturing Facility I"); (ii) 712/1, Vill. Dahami Khurd, post Dahami Kalan, Jaipur – 303 007, Rajasthan, India ("Manufacturing Facility II"); and (iii) 713/4, Vill. Dhama Khurd, Bagru, Jaipur – 303 007, Rajasthan, India ("Manufacturing Facility III") (the Manufacturing Facility I, Manufacturing Facility II and Manufacturing Facility III together, "Manufacturing Facilities").

OBJECTS OF OFFER

The Issue comprises of fresh Issue of up to 1,92,85,720* Equity Shares of Company. The net proceeds of the Issue, i.e. gross proceeds of the Issue less the issue expenses to the extent applicable to the Issue ("Net Proceeds") are proposed to be utilized for the following object:

1. Funding Working Capital requirements of Company
2. General Corporate Purposes

RISKS

Any change in Government policies towards the agriculture sector or a reduction in subsidies and incentives provided to farmers could adversely affect its business and results of operations.

Source:RHP



Consolidated Financials

(Rs in Mn)

Financials	FY23	FY24	FY25
Total Revenue (A)	3978.06	4558.99	5022.60
Total Expenditure (B)	3727.50	4169.98	4546.31
EBIDTA	250.56	389.01	476.29
EBIDTA Margin	6.30	8.53	9.48
Other Income	1.66	13.10	6.16
Depreciation	24.59	33.85	76.12
EBIT	227.63	368.26	406.33
Interest	26.42	35.36	54.33
PBT	201.21	332.90	352.00
Share of profit in Asso	0.00	0.00	0.00
PBIT	201.21	332.90	352.00
Exceptional	0.00	0.00	0.00
PBT	201.21	332.90	352.00
Tax	52.53	85.58	95.62
PAT	148.68	247.32	256.38
NPM	3.74	5.42	5.10
ROE%	34.46	39.30	29.11
EPS	3.30	5.50	5.70
Eq Cap	45.00	45.00	450.00
Net Worth	506.00	752.64	1,008.73

(Source: RHP)



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