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IPO Report

10th Nov '25

Snapshot

Company is primarily a solar module manufacturer and are the second largest pure-play integrated solar photovoltaic (“PV”) module and solar cell manufacturing company and one of the largest solar PV module manufacturers in India, each in terms of production capacity as of March 31, 2025. As of June 30, 2025, company have a solar PV module production capacity of 7.80 GW and a solar cell production capacity of 2.94 GW, with a track record of over 18 years. In addition, company is one of the first companies in India to adopt higher efficiency tunnel oxide passivated contact (“TOPCon”) technology to manufacture solar cells, and are among a limited number of solar cell manufacturers in India as of March 2025 to leverage this technology.

VALUATION

Company is bringing the issue at price band of Rs 206-217 per share at p/e multiple of more than 20x on post issue annualized Q1FY26 basis.

Company is a solar photovoltaic (“PV”) module and solar cell manufacturing company in India. Company commenced commercial production of solar PV modules in 2007. Company is currently in the process of adding a 2.50 GW module production capacity line, which is expected to be operational in Fiscal 2026. Company is one of the first companies in India to adopt higher efficiency tunnel oxide passivated contact (“TOPCon”) technology to manufacture solar cells, and is among a limited number of solar cell manufacturers in India as of March 2025 to leverage this technology. Hence, we recommend “Subscribe” to the issue.

Price Band (Rs./Share)	206-217
Opening date of the issue	11th Nov '2025
Closing Date of the issue	13th Nov '2025
No of shares pre issue	59,35,49,550 Eq Shares
Issue Size	Rs 2900 Cr
Fresh issue	Rs 2144 Cr
Offer For Sale	Rs 756.14 Cr
Face Value (Rs/ share)	Rs 2/share
Bid Lot	69

BIDDING DETAILS

QIBs (Including Anchor)	75% of the offer (Approx 10,02,30,415 Eq Shares)
Non-Institutional	15% of the offer (Approx 2,00,46,082 Eq Shares)
Retail	10% of the offer (Approx 1,33,64,055 Eq Shares)
Lead managers	JM Financial, IIFL Capital Services, Jefferies India, Kotak Mahindra Capital
Registrar to the issue	KFin Technologies Limited

WHAT WE LIKE

Second largest pure-play integrated solar PV module and cell manufacturers in India

Company is the second largest pure-play integrated solar PV module and solar cell manufacturing company in India in terms of production capacity as of March 31, 2025, with a solar PV module production capacity of 7.80 GW and a solar cell production capacity of 2.94 GW as of June 30, 2025.

One of the largest solar PV module manufacturers in India with a track record of delivering quality products

Company is one of the largest solar PV module manufacturers in India in terms of production capacity as of March 31, 2025 with a solar module production capacity of 7.80 GW as of June 30, 2025. Company is an ALMM-enlisted solar PV module manufacturer, with a 5.1% market share in terms of ALMM-enlisted module manufacturing capacity as of May 2025. Company commenced commercial production of solar PV modules at its manufacturing unit in Bengaluru, Karnataka in 2007, namely Unit I and have rapidly expanded its production capacity in recent years.

Early mover advantage in leveraging higher efficiency TOPCon cell technology

Company is one of the first companies in India to adopt higher efficiency TOPCon solar cell manufacturing, and are among a limited number of solar cell manufacturers in India as of March 2025 to leverage this technology. Company's 2.94 GW solar cell manufacturing unit in Dobbaspet, Bengaluru, Karnataka is one of India's largest TOPC on solar cell manufacturing facilities in terms of installed capacity as of May 31, 2025.



COMPANY BACKGROUND

Company is currently in the process of adding a 2.50 GW solar PV module production capacity line, and company intend to add a 6.00 GW integrated solar cell and solar PV module production capacity, pursuant to which company aim to increase its solar PV module production capacity to 16.30 GW and solar cell production capacity to 8.94 GW by the first half of Fiscal 2028.

Company's product portfolio comprises bifacial and mono-facial formats of TOPCon modules and cells, and bifacial and mono-facial formats of mono passivated emitter and rear contact ("**Mono PERC**") modules. Company believe that its ability to leverage TOPCon technology enhances the quality, efficiency, and performance of company's solar PV modules.

Company have been included under List I (Manufacturers and Models of Solar PV Modules) of the 'Approved List of Models and Manufacturers of Solar Photovoltaic Modules' ("**ALMM**") issued by the Ministry of New and Renewable Energy, Government of India ("**MNRE**") from time to time, which allows company to supply its solar PV modules for government and government assisted grid-connected utility projects as well as renewable energy projects and projects under government schemes that are mandated to source solar modules from ALMM certified manufacturers. Company have a 5.1% market share in terms of ALMMenlisted module manufacturing capacity as of May 2025. In addition, as an integrated domestic manufacturer, company is also able to access the domestic content requirement ("**DCR**") market in India, which mandates the use of solar cells and modules manufactured domestically in India for renewable energy projects, particularly for projects under government schemes such as the Central Public Sector Undertaking ("**CPSU**") scheme, Pradhan Mantri Kisan Urja Suraksha Utthan Mahabhiyan ("**PM-KUSUM**") scheme, PM Surya Ghar Yojana and grid-connected rooftop solar programmes. Company's domestic solar cell manufacturing capabilities have also resulted in its inclusion in the list of solar cell manufacturers under List II (Models and Manufacturers for Solar PV Cells) of the ALMM, which could provide company additional opportunities for growth, particularly in the DCR market. With effect from June 2026, all solar modules used in projects mandated to source their solar modules from ALMM certified manufacturers will also be required to source their solar cells from domestic manufacturers.

OBJECTS OF OFFER

The Offer comprises the Fresh Issue and the Offer for Sale.

Fresh Issue

Company proposes to utilise the Net Proceeds from the Fresh Issue towards the following:

1. Repayment/ prepayment, in full or part, of all or certain outstanding borrowings and accrued interest thereon availed by Company and its Material Subsidiary, EEPL; and
2. General corporate purposes

RISKS

Company's business is dependent on certain key customers, with its top 10 customers contributing 93.96%, 89.52%, 84.98%, 85.82% and 80.53% of company's revenue from operations in the three months ended June 30, 2025 and 2024 and in Fiscals 2025, 2024 and 2023, respectively. The loss of any of these customers could have a material adverse effect on its business, financial condition, results of operations and cash flows.

Source:RHP



Consolidated Financials

(Rs in Mn)

Financials	FY23	FY24	FY25	Q1FY26
Total Revenue (A)	6181.26	9519.35	23356.13	10278.23
Total Expenditure (B)	5618.54	8314.96	16136.75	6804.41
EBIDTA	562.72	1204.39	7219.38	3473.82
EBIDTA Margin	9.10	12.65	30.91	33.80
Other Income	262.44	25.09	247.12	144.01
Depreciation	426.89	418.21	1559.53	715.91
EBIT	398.27	811.27	5906.97	2901.92
Interest	281.60	335.07	1078.77	499.98
PBT	116.67	476.20	4828.20	2401.94
Share of profit in Asso	0.00	0.00	0.00	0.00
PBIT	116.67	476.20	4828.20	2401.94
Exceptional	0.00	0.00	0.00	0.00
PBT	116.67	476.20	4828.20	2401.94
Tax	26.96	187.21	1138.06	525.19
PAT	89.71	288.99	3690.14	1876.75
NPM	1.45	3.04	15.80	18.26
ROE%	6.70	17.75	69.44	26.11
EPS	0.15	0.49	6.22	3.16
Eq Cap	107.92	107.92	107.92	1,187.10
Net Worth	1,404.95	1,687.61	5,367.97	7,204.64

(Source: RHP)



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