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IPO Report

13TH Oct 26

Snapshot

Company is an Indian manufacturer and supplier of fire protection equipment and systems, offering a comprehensive portfolio spanning water, foam, and gas-based fire suppression systems, which are also generally known as fire fighting products. Company develop majority of its products in-house with proprietary designs to meet national and international standards, serving high-hazard industrial applications as well as residential and commercial sectors. Company was the second-largest manufacturer of fire protection equipment and systems in India in terms of operating income (revenue from operations) in Fiscal 2025 and the largest exporter by value (equipment) in Fiscal 2025. Company have export sales in 49 countries as of the three months period ended June 30, 2026 and more than 90 countries as of Fiscal 2026. With more than three decades of experience, company have established itself as a globally recognized and reliable brand.

VALUATION

Company is bringing the issue at price band of Rs 258-271 per share at p/e multiple of 41x on post issue annualized Q1FY27 basis.

Company is well established global presence in a certification and stringent empanelment driven, high barrier industry. Company has strong and diversified customer base with long standing global customer relationships & experienced management team and qualified personnel with significant industry experience. Hence, we recommend "Subscribe" to issue.

Price Band (Rs./Share)	258-271
Opening date of the issue	13th Oct '2026
Closing Date of the issue	15th Oct '2026
No of shares pre issue	17,52,30 ,000 Eq Shares
Issue Size	Rs 712 Cr
Offer For Sale	Rs 712 Cr
Offer For Sale	2,62,84,500 Eq Shares
Face Value (Rs/ share)	Rs 5/share
Employee Discount	Rs 25/share
Bid Lot	55
BIDDING DETAILS	
QIBs (Including Anchor)	50% of the offer
Non-Institutional	15% of the offer
Retail	35% of the offer
Lead managers	Ambit Private Ltd, Anand rathi Advisors Ltd, IIFL capital Services
Registrar to the issue	MUFG Intime India Private Limited

WHAT WE LIKE

Well established global presence in a certification and stringent empanelment driven, high barrier industry

Company have a business legacy of over 36 years, with its fire protection equipment and systems exported to more than 90 countries. Company have developed technical expertise, robust manufacturing capabilities and a global presence in the fire protection equipment industry, which is characterised by substantial and enduring entry barriers. These entry barriers arise from a combination of factors, including the requirement for specialised and internationally recognised product certifications (such as UL Listed, FM Approved, ASME U Stamp, and CE Marking), each of which certifications typically according to the CRISIL, often require 6-24 months for new product lines.

Comprehensive equipment and systems portfolio with presence across diverse end use sectors

Company offer a comprehensive portfolio of fire protection equipment and systems, covering water, foam, and gas-based suppression technologies. As of June 30, 2026, company's equipment and systems span eight product categories namely - (a) sprinklers, alarm valves and accessories, (b) deluge valves, deluge skids and pre-action systems, (c) foam equipment and suppression systems, (d) monitors and monitor nozzles, (e) systems valves and accessories, (f) water spray nozzles, (g) custom engineered systems, and (h) gas suppression systems and have been supplied to over 90 countries across sectors including industrials, heavy engineering, aero space, oil & gas, refining and petrochemicals, power & energy, pharmaceuticals, data centres, warehousing amongst others.

Advanced design and manufacturing capabilities, well equipped to deliver high quality fire protection equipment and systems with consistent R&D and innovation

Company is a vertically integrated manufacturer with in-house capabilities spanning the entire value chain, from research and development to designing, casting, machining, assembly, testing, painting, and quality control. Critical processes such as foundry operations are carried out internally, ensuring that every stage of production is managed under one roof. This integration enables company to maintain greater control over product quality, reduce lead times, and ensure strict compliance with global standards.



COMPANY BACKGROUND

In the early 1990s, critical fire protection equipment and systems such as deluge valves, alarm valves, and medium velocity water spray nozzles were generally imported, with lack of Indian manufacturers offering high-quality alternatives like UL Listed and FM Approved products. Company is the first Indian fire protection equipment and systems manufacturer to receive UL Listing for deluge valves (1996). Since the commencement of company's business, company have consistently focused on providing locally manufactured fire protection equipment and systems as import-substitutes. Company is also the first Indian fire protection equipment and systems manufacturer to receive FM approval for range of products used in low expansion foam system namely foam concentrates, bladder tanks, proportioners, topside discharge devices and foam water sprinkler discharge devices. Further, company is also the first Indian company focused on fire protection equipment and systems manufacturing to receive ASME U (pressure vessels) stamp certification. With 21 and 87 UL Listed and FM Approved certifications, as per UL product certifications and FM product certifications respectively, company have the highest number of UL Listed and FM Approved product certifications amongst the fire protection equipment focused peers in India as of September 2026.

Company's business was originally carried on under the name *M/s HD Fire Protect Co.*, which was established by Harish Dharamshi as a partnership firm on April 27, 1990. Company was incorporated on April 24, 1997, as '*D.H. Fire Protect Private Limited*' and in the year 2005 the name of Company was changed to '*HD Fire Protect Private Limited*'. Thereafter, on April 1, 2005, Company acquired *M/s HD Fire Protect Co.*, as a going concern along with all its assets and liabilities, and the business was consolidated under a single corporate entity.

As of June 30, 2026, company's offerings are spread across 8 product categories, namely - (a) sprinklers, alarm valves and accessories, (b) deluge valves, deluge skids and pre-action systems, (c) foam equipment and suppression systems, (d) monitors and monitor nozzles, (e) systems valves and accessories, (f) water spray nozzles, (g) custom engineered systems, and (h) gas suppression systems, covering a wide spectrum of (a) industrial end use in sectors such as industrials, heavy engineering, aerospace, oil & gas, refining and petrochemicals, power & energy, pharmaceuticals, data centres, warehousing amongst others; and (b) residential and commercial end use in sectors such as hospitality, healthcare, retail, education, banking and warehousing. Company is also empanelled with various customers across sectors where company have presence.

Company operate two manufacturing facilities in Maharashtra, Jalgaon MIDC and Thane MIDC, spanning a combined area of 8.50 acres. Company have expanded the capacity of its Jalgaon facility, with one unit for manufacturing and another for a dedicated fire test laboratory, industrial warehouse and R&D centre, admeasuring 2.50 acres, and are also constructing a warehouse at Wagle Estate, Thane, admeasuring 0.50 acres, which is expected to be completed by November 2026. In addition to company's in-house production, company also undertake contract manufacturing of off-the-shelf products as well as white labelling to cater to diverse customer requirements. In Fiscal 2026, company supplied its fire protection equipment and systems to 2,066 customers. Company supplied its fire protection equipment and systems across 49 countries in the three-month period ended June 30, 2026, and across more than 90 countries between inception and March 31, 2026. This international reach is supported by a distributor-led supply chain for international markets and a stockist model for India.

Company have supplied products at some of the key sites including master stream nozzle installations at India's space launch pad at Sriharikota, fire protection equipment (alarm valve, monitor, master stream nozzle) at India's largest refinery at Jamnagar, fire protection equipment (drain valve, water flow detectors etc.) for the new Indian parliament building, fire protection systems (deluge valves) at Saudi Aramco's Ras Tanura Sea Island site and fire protection equipment

OBJECTS OF OFFER

The objects of the Offer are to (i) to carry out the Offer for Sale of up to 26,284,500 Equity Shares of face value of ₹5 each by the Promoter Selling Shareholders and (ii) achieve the benefits of listing the Equity Shares on the Stock Exchanges.

RISKS

Any malfunction or failure of company's fire protection equipment and systems could result in loss of life, property damage, invocation of warranties, legal claims, and reputational harm, which could adversely affect company's business, financial condition, and results of operations.

Source:RHP



Consolidated Financials

(Rs in Mn)

Financials	FY24	FY25	FY26	Q1FY26
Total Revenue (A)	3729.53	4327.99	4892.81	1090.52
Total Expenditure (B)	2663.21	2947.92	3388.22	793.27
EBIDTA	1066.32	1380.07	1504.59	297.25
EBIDTA Margin	28.59	31.89	30.75	27.26
Other Income	190.66	178.76	158.34	50.16
Depreciation	93.38	91.43	101.42	22.07
EBIT	1163.60	1467.40	1561.51	325.34
Interest	0.07	0.26	1.72	0.24
PBT	1163.53	1467.14	1559.79	325.10
Share of profit in Asso	0.00	0.00	0.00	0.00
PBIT	1163.53	1467.14	1559.79	325.10
Exceptional	0.00	0.00	0.00	0.00
PBT	1163.53	1467.14	1559.79	325.10
Tax	284.33	369.96	391.92	86.45
PAT	879.20	1097.18	1167.87	238.65
NPM	23.57	25.35	23.87	21.88
ROE%	25.69	27.71	31.07	5.97
EPS	5.01	6.26	6.66	1.36
Eq Cap	26.55	876.15	876.15	876.15
Net Worth	3,434.13	3,972.32	3,771.47	4,010.20

(Source: RHP)



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