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IPO Report

18th Sept '25

Snapshot

Company is among the leading module manufacturers in India in terms of operational solar photovoltaic (“PV”) module manufacturing capacity, with an operational capacity of about 3.80 gigawatt (“GW”) modules as of March 31, 2025. Company is one of the fastest growing module manufacturing companies in India and have established itself as a key player in India’s solar energy market. Since inception, company have supplied more than 2.50 GW high-efficiency solar PV modules domestically and internationally.

VALUATION

Company is bringing the issue at price band of Rs 442-465 per share at p/e multiple of approx. 28x on post issue FY25 basis. Company has quality customer base and large order book . Company is among the leading module manufacturing Companies in India Offering Integrated Solutions to Independent Power Producers . Company has innovative technology solutions for the solar industry . Company has multiple sales and revenue Channels . Company is well-positioned to capture favourable Industry Tailwinds along with experienced promoters and management team with a committed employee Base Hence, we recommend “Subscribe” to the issue.

Price Band (Rs./Share)	442-465
Opening date of the issue	19th Sept '2025
Closing Date of the issue	23rd Sept '2025
No of shares pre issue	11,20,47,000 Eq Shares
Issue Size	Rs 900 Cr
Offer For Sale	Rs 200 Cr
Fresh Issue	Rs 700 Cr
Face Value (Rs/ share)	Rs 2/share
Bid Lot	44
Employee Discount	Rs 44/share

BIDDING DETAILS

QIBs (Including Anchor)	50% of the offer (Approx 96,55,913 Eq Shares)
Non-Institutional	15% of the offer (Approx 28,96,774 Eq Shares)
Retail	35% of the offer (Approx 67,59,140)
Employee Reservation	47506 Eq Shares
Lead managers	DAM Capital Advisors, Ambit Private Ltd, Motilal Oswal Eq Shares Investment Advisor
Registrar to the issue	KFin Technologies Ltd

WHAT WE LIKE

Quality Customer Base and Large Order Book

Certain of company’s key customers include Solarcraft Power India 21 Private Limited, Enrich Energy Private Limited, Shree Cement Limited, Solarcraft Power India 9 Private Limited, Kiana Energy Solutions LLP, SJVN Green Energy Limited, Prozeal Green Energy Limited, Amplus KN One Power Private Limited, JSW Neo Energy Limited, Stockwell Solar Services Private Limited and Megha Engineering and Infrastructure Private Limited. Company’s large and diverse customer base also translates into a substantial order book of solar modules and as of June 30, 2025, company’s order book was about 4.05 GW.

Among the Leading Module Manufacturing Companies in India Offering Integrated Solutions to Independent Power Producers

Company is recognized as one of the few companies with capabilities in module manufacturing as well as EPC and O&M services. Company had an installed EPC base of 69.12 MW as of March 31, 2025. Company’s in-house capabilities include manufacturing, private labelling, scale production, technical support and customer service and quality control. Company’s integrated approach allows it to deliver end-to-end solutions that meet the diverse needs of its customer base. By offering a seamless combination of products and services, company ensure that its customers receive consistent performance across every stage of their solar and EPC projects. This enhances customer satisfaction while strengthening company’s relationships, enabling it to serve a wide range of industries with energy solutions that drive long-term success.

Well-Positioned to Capture Favourable Industry Tailwinds

Growth in the solar power sector over the last five years has been robust, with approximately 84 GW capacity having been added over Fiscals 2018 to 2025, registering a CAGR of approximately 26%. Despite such strong capacity addition, there is huge untapped potential for renewable energy installations in India, with solar energy having the highest potential of 750 GW, of which only 15.4% of the total potential has been tapped as of June 2025.



COMPANY BACKGROUND

Company is recognized as one of the few companies with capabilities in module manufacturing as well as engineering, procurement and construction (“EPC”) and operations and maintenance (“O&M”) services. Company offer EPC services in India and had an installed EPC base of 69.12 MW as of March 31, 2025. Company also provide O&M services to customers primarily in relation to the EPC projects undertaken by company.

Company offer a comprehensive portfolio of solar module products that are currently manufactured using technologies that help reduce energy loss and enhance overall efficiency. Company’s solar energy products include: (i) monocrystalline passive emitter and rear cell (“**Mono PERC**”) modules; and (ii) N-TopCon solar modules, both types are offered in mono-facial and bifacial options, suitable for various applications, including residential, commercial and utility scale solar projects. Company manufacture its products through the use of M10 technology for company’s Mono PERC modules and M10, G12, M10R and G12R technologies for company’s N-TopCon modules.

Company’s products also comply with various certifications such as IS 14286:2010 / IEC 61215:2005, IS / IEC 61730 (Part 1) :2004 and IS / IEC 61730 (Part 2) :2004 for crystalline silicon terrestrial PV modules (poly-crystalline); IEC 61215-1:2021, IEC 61215-1-1:2021, IEC 61215-2:2021, IEC 61730-1:2016, IEC 61730-2:2016, EN IEC 61215-1:2021, EN IEC 61215-1-1:2021, EN IEC 61215-2:2021, EN IEC 61730-1:2018 and EN IEC 61730-2:2018 for PV module type, with mono-crystalline solar cells and UL 61730-1:2022, UL 61730-2:2022, UL 61215-1:2021, UL 61215-1-1:2021, UL 61215-2:2021, CSA C22.2 No. 61730-1:19 and CSA C22.2 No. 61730-2:19 for PV module from domestic and international bodies such as UL India Private Limited, TÜV Rheinland and Bureau of Indian Standards. These include IEC 60068-2-68 for environmental testing (dust and stand), IEC TS 63342:2022 for light and elevated temperature induced degradation, IEC TS 62782:2016 for cyclic Dynamic Mechanical Load Testing (“**DMLT**”), IEC 61853-1:2011 for PV module performance testing and energy rating, IEC 61853-2:2016 for PV module performance testing and energy rating, IEC 62716 Edition 1.0 2013-06 for PV modules (ammonia corrosion testing), IEC TS 62804-1 for test methods for the detection of potential-induced degradation and IEC 61701:2020, Edition 3.0 2020-06-11 for PV modules (salt mist corrosion testing).

Company have supplied its solar modules for various solar installation projects, including floating solar PV modules. Some of company’s key projects over the last few years include the 61.42 MW floating solar power project at Ramagundam, Telangana in Fiscal 2023, which was one of India’s largest floating solar power plants (*Source: CRISIL Report*), and the supply of 72.15 MW of solar modules for the Raghanseda Solar Park in Banaskantha district, Gujarat in Fiscal 2023.

Company’s turnkey EPC services comprise end-to-end engineering, procurement and construction services for prominent solar projects. In its EPC vertical, company provide comprehensive solar solutions, managing projects from concept through to execution. Company’s offerings under this vertical include ground-mounted solar installations and rooftop solar installations. Company’s services encompass design and engineering, utilizing tools such as hydraulic powering 940-220 and M12 hydraulic tool meishan as well as procurement, construction and commissioning. Company adhere to quality assurance processes and maintain an extensive network of suppliers to support its supply chain for all necessary solar components. Company’s commitment to effective project management guarantees quality outcomes and reliable performance. As part of company’s EPC portfolio, company commissioned a 12 MW installation for Jindal Steel and Power Limited under its EPC wing in Fiscal 2024, which was recognized as one of the largest single rooftop solar projects. Company have also commissioned a 16 MW ground mounted installation for Dalmia Bharat Green Vision Limited in Sattur, Tamil Nadu, India in Fiscal 2024, as well as a 8.08 MW ground mounted installation for Dalmia Cement (Bharat) Limited in Belgaum, Karnataka, India in Fiscal 2024. In Fiscal 2025, company was awarded an EPC project for the design, construction, commissioning and maintenance of a 5 MW ground mounted solar PV plant in Rajpura, Punjab for Nabha Power Limited, as well as a 11 MW solar power project in Lamlehri Upperli, Himachal Pradesh and a 12 MW solar power project in Gondpur Bulla, Himachal Pradesh for Himachal Pradesh Power Company Limited. In addition, company have also been awarded a battery energy storage system (“**BESS**”) installation project of 30 MW for Bihar State Power Generation Company Limited; as well as a project for the design, engineering, construction, commissioning and O&M of a 40 MW ground-mounted solar power plant in Yavatmal, Maharashtra by Lifelong Renewables Private Limited.

Company commenced its manufacturing operations in 2016 and have over the years expanded its annual installed capacity, from 125 MW as of March 31, 2017 to about 3.80 GW as of June 30, 2025. Company’s revenue from operations has grown from ₹ 6,085.88 million in Fiscal 2023 to ₹ 21,583.94 million in Fiscal 2025 at a CAGR of 88.32%. Company’s EBITDA in Fiscal 2023 was ₹ 238.66 million and has grown to ₹ 3,539.32 million in Fiscal 2025 at a CAGR of 285.10%. Company is one of the largest module manufacturers in North India, which is a lucrative market having high solar incidence areas and proximity to states such as Rajasthan and Madhya Pradesh.

Company currently operate three module manufacturing facilities in Ambala, Haryana (together, the “**Ambala Facilities**”) spread across a total land area of 724,225 square feet, which together form one of the largest single location module manufacturing facilities in India. Company’s Ambala Facilities are equipped with fully automated machinery that ensures precision, quality, and efficiency in every stage of the production process. In Fiscal 2025, company recorded a high capacity utilization of 83.70%. Company is in the process of adding a capacity of 1.00 GW in one of company’s module manufacturing facilities in Ambala, which is expected to be operational in the second quarter of Fiscal 2026, thereby increasing company’s installed capacity at its Ambala Facilities to a cumulative 4.80 GW.



INVESTMENT RATIONALE

<i>Innovative Technology Solutions for the Solar Industry</i>	<p>Company's strength lies in its flexibility in adoption of technology within the solar industry. Company deploy a combination of advanced technologies, such as half-cut, MBB and circular-ribbon modules within N-TopCon technology. Additionally, for N-TopCon modules, company offer dual glass modules with customizable options ranging from 2.00 millimeters to 2.50 millimeters, ensuring high durability and efficiency.</p> <p>Company's focus on design and technology enhancement is complemented by rigorous quality testing, allowing for customization that meets specific customer needs while maintaining a strong commitment to sustainability. This holistic approach ensures that company remain at the forefront of technological advancements in the solar industry.</p>
<i>Multiple Sales and Revenue Channels</i>	<p>Company's approach is focused on catering to different market segments, from individual consumers to large-scale industrial and utility clients. Company employ multiple sales and revenue channels to drive business growth and establish its prominence in the solar industry:</p> <ul style="list-style-type: none"> • Direct Sales. Company primarily focus on selling its products directly to businesses, including EPC contractors, and large-scale commercial and industrial customers. Company's primary focus is on business customers, providing efficient solar modules tailored for commercial and industrial applications. • Channel Partners. Company have established a network of channel partners and authorized distributors across India. These partners help the company expand its market reach and increase sales by targeting various geographic regions and customer segments. Further, company have been expanding its international footprint by exporting solar modules to several countries. Company's growing presence in global markets is contributing to an increase in revenue from international sales. • Government and Institutional Projects. Company participate in various government tenders and projects. These include installations for PSUs. The Government of India's push for renewable energy adoption creates opportunities for company to secure large-scale contracts. Company also benefit from government initiatives and policies aimed at promoting solar energy adoption in India, including subsidies and incentives for renewable energy projects.
<i>Experienced Promoters and Management Team with a Committed Employee Base</i>	<p>Company is led by its Promoters, including its Chairman and Managing Director, Neelesh Garg and company's Managing Director, Manik Garg. Each of whom have several years of experience in the renewable energy sector. Company's Promoters provide vision and guidance for its growth strategies and oversee company's operations. Company's Board of Directors also includes a mix of Independent Directors, and is focused on adopting sound corporate governance practices. Company's senior management team also has considerable experience across a diverse range of industries, which positions it well to capitalize on future growth opportunities.</p>

OBJECTS OF OFFER

Company proposes to utilise the Net Proceeds from the Fresh Issue towards funding the following objects

- Prepayment or scheduled re-payment, in full or in part, of all or a portion of certain outstanding borrowings availed by Company .
- Investment in company's wholly owned Subsidiary, Saatvik Solar Industries Private Limited, in the form of debt or equity for repayment/prepayment of borrowings, in full or in part, of all or a portion of certain outstanding borrowings availed by such Subsidiary
- Investment in company's wholly owned Subsidiary, Saatvik Solar Industries Private Limited, for setting up of a 4 GW solar PV module manufacturing facility at National Highway – 16, Chamakhandi, Gopalpur Industrial Park, Gopalpur, Ganjam – 761 020, Odisha. ("Project Site")


RISKS

Company's business is dependent on certain key customers, and its top 10 customers contributed 57.77%, 63.86% and 79.38% of its revenue from operations in Fiscals 2025, 2024 and 2023, respectively. The loss of revenue from any of these customers could have a material adverse effect on company's business, financial condition, results of operations and cash flows

Source:RHP

Consolidated Financials
(Rs in Mn)

Financials	FY23	FY24	FY25
Total Revenue (A)	6085.88	10879.65	21583.94
Total Expenditure (B)	5937.61	9403.37	18393.39
EBIDTA	148.27	1476.28	3190.55
EBIDTA Margin	2.44	13.57	14.78
Other Income	90.39	92.16	340.71
Depreciation	66.15	107.39	311.61
EBIT	172.51	1461.05	3219.65
Interest	105.87	142.32	423.48
PBT	66.64	1318.73	2796.17
Share of profit in Asso	0.00	0.00	0.00
PBIT	66.64	1318.73	2796.17
Exceptional	0.00	0.00	0.00
PBT	66.64	1318.73	2796.17
Tax	19.19	314.01	664.93
PAT	47.45	1004.72	2131.24
NPM	0.78	9.23	9.87
ROE%	23.40	83.21	63.41
EPS	0.42	8.96	19.09
Eq Cap	33.80	33.80	224.10
Net Worth	172.73	1,206.73	3,376.59

(Source: RHP)

Peer Comparison

Company Name	Face Value	EPS	P/E	ROE %	NAV
Company	2	19.07		63.41	30.14
Peers					
Waaree Energies Limited	10	68.24	55.02	19.48	158.13
Premier Energies Limited	1	21.35	49.96	33.14	15.33



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