DRAFT RED HERRING PROSPECTUS

Dated: March 28, 2018

Please read Section 32 of the Companies Act, 2013 100% Book Built Issue



DINESH ENGINEERS LIMITED

Corporate Identity Number: - U31200MH2006PLC159570

Our Company was originally incorporated as Dinesh Engineers Private Limited on February 07, 2006 at Mumbai, Maharashtra, India as a private limited company under the Companies Act, 1956. Thereafter, pursuant to a special resolution passed by our Shareholders on November 25, 2017, Our Company was subsequently converted into a public limited company and its name was changed to "Dinesh Engineers Limited" and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Mumbai, Maharashtra on January 30, 2018. For details of changes in the name and the registered office of our Company, see the chapter titled "History and Certain Corporate Matters" beginning on page 122 of Draft Red Herring Prospectus.

Registered Office: DEPL House Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai -400706, Maharashtra, India.

Tel No: +91-022-27704600/4700; E-mail: admn@depl.co.in. Website: www.depl.co.in

CONTACT PERSON: MR. ABHISHEK GUPTA, (COMPANY SECRETARY & COMPLIANCE OFFICER)

PROMOTER OF OUR COMPANY: MR. DINESH KOLLAIAH KARGAL & MRS. SHASHIKALA DINESH KARGAL

THE ISSUE

INITIAL PUBLIC OFFERING OF UP TO 1,00,00,000 EQUITY SHARES OF FACE VALUE OF ₹10 EACH (THE "EQUITY SHARES")OF DINESH ENGINEERS LIMITED ("OUR COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹[•] PER EQUITY SHARE (INCLUDING SHARE PREMIUM OF ₹[•]PER EQUITY SHARE) (THE "ISSUE PRICE"), AGGREGATING UP TO ₹[•] MILLION (THE "ISSUE"). THE ISSUE WOULD CONSTITUTE [•]% OF OUR POST-ISSUE PAID-UP EQUITY SHARE CAPITAL AND THE NET ISSUE TO THE PUBLIC WOULD CONSTITUE [•]% OF OUR POST-ISSUE PAID-UP EQUITY SHARE SIS ₹ 10 EACH. THE PRICE BAND, AND THE MINIMUM BID LOT WILL BE DECIDED BY THE COMPANY IN CONSULTATION WITH THE BRLM AND WILL BE ADVERTISED IN [•] EDITIONS OF [•], EDITIONS OF [•] AND [•] EDITIONS OF [•] WHICH ARE WIDELY CIRCULATED IN ENGLISH, HINDI AND MARATHI NEWSPAPERS, RESPECTIVELY (MARATHI BEING THE LOCAL LANGUAGE OF MAHARASHTRA, WHERE OUR REGISTERED OFFICE IS LOCATED) AT LEAST FIVE WORKING DAYS PRIOR TO THE BID/ISSUE OPENING DATE AND SHALL BE MADE AVAILABLE TO THE BSE LIMITED ("BSE") AND THE NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE") FOR THE PURPOSEOF UPLOADING ON THE PURPOSE OF UPLOADING ON THE PURPOSE

In case of any revisions to the Price Band, the Bid/Issue Period will be extended by at least 3 additional Working Days after such revision of the Price Band, subject to the total Bid/Issue Period not exceeding ten Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a press release, and also by indicating the change on the website of the BRLMs and the terminals of the Syndicate Members and by intimation to Self Certified Syndicate Banks("SCSBs") and the Registered Brokers.

In terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCRR") the Issue is being made for at least 25% of the post-Issue paid-up Equity Share capital of our Company. The Issue is being made through the Book Building Process, in compliance with Regulation 26(1) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended the "SEBI ICDR Regulations") wherein [a]% of the Issue will be allocated on a proportionate basis to Qualified Institutional Buyers ("QIBS")(the "QIB Category"), provided that our Company, in consultation with the BRLMs, may allocate up to 60% of the QIB Category to Anchor Investors, on a discretionary basis (the "Anchor Investor Portion"), of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Issue Price. Further, 5% of the QIB Category (excluding the Anchor Investor Portion) shall be available for allocation on a proportionate basis to QIBs including Mutual Funds, subject to valid Bids being received from them at or above the Issue Price. Further, not less than 15% of the Issue will be available for allocation on a proportionate basis to Non-Institutional Investors and not less than 35% of the Issue will be available for allocation to Retail Individual Investors, in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price. All investors (except Anchor Investors) shall participate in this Issue mandatorily through the Applications Supported by Blocked Amount ("ASBA") process by providing details of their respective bank accounts which will be blocked by SCSBs. For details, see "Issue Procedure" on page 303 of Draft Red Herring Prospectus.

RISK IN RELATION TO THE FIRST ISSUE

This being the first public issue of the Equity Shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares of the Company is ₹10.00 per equity share and the Bid Price is [•] times of the face value. The Issue Price (will be determined and justified by our Company in consultation with the BRLM as stated under the paragraph 'Basis for Issue Price' on page 83 of this Draft Red Herring Prospectus) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares of our Company or regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISKS

Investments in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the "Risk Factors" carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of this Draft Red Herring Prospectus. Specific attention of the investors is invited to the section titled 'Risk Factors' beginning on page 17 of this Draft Red Herring Prospectus.

ISSUER'S ABSOLUTE RESPONSIBILITY

Our Company having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Red Herring Prospectus contains all information with regard to our Company and this Issue, which is material in the context of this Issue, that the information contained in this Draft Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

LISTING

The Equity Shares issued through the Red Herring Prospectus are proposed to be listed on the BSE and the NSE. Our Company has received an 'in-principle' approval from the BSE and the NSE for the listing of the Equity Shares pursuant to the letters dated [•] and [•], respectively. For the purposes of the Issue, the Designated Stock Exchange shall be [•]. A copy of the Red Herring Prospectus and the Prospectus shall be delivered for registration to the RoC in accordance with Section 26(4) of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Red Herring Prospectus upto the Bid/Issue Closing Date, see the section titled "Material Contracts and Documents for Inspection" beginning on page 388.

BOORK RUNNING LEAD MANAGER TO THE ISSUE

LINK Intime

HEM SECURITIES LIMITED

203, Jaipur Tower, M.I. Road, Jaipur-302001

Tel. No.: +91- 0141-40510000 Website: www.hemsecurities.com Email: ib@hemsecurities.com

Investor Grievance Email: redressal@hemsecurities.com

Hem Securities Ltd.

Contact Person: Mr. Sourabh Garg SEBI Regn. No. INM000010981

LINK INTIME INDIA PVT LIMITED

C-101, 1st Floor, 247 Park, LBS Marg, Vikhroli (West),

Mumbai-400083, Maharashtra, India **Tel No.:**+91-22-49186200;

Email: dineshengineers.ipo@linkintime.co.in

Investor Grievance E-mail: dineshengineers.ipo@linkintime.co.in

REGISTRAR TO THE ISSUE

Website: www.linkintime.co.in

Fax No.:+91-22-49186195

Contact Person: Ms. Shanti Gopalkrishnan SEBI Regn. No.: INR000004058

BID/ISSUE PROGRAMME

BID/ISSUE OPENS ON: [●]⁽¹⁾ BID/ISSUE CLOSES ON: [●]⁽²⁾

(1)Our Company may, in consultation with the BRLM, consider participation by Anchor Investors. The Anchor Investor shall bid on the Anchor Investor Bidding Date i.e. one Working Day prior to the Bid / Issue Opening Date.

⁽²⁾Our Company may, in consultation with the BRLMs, consider closing the Bidding by QIB Bidders one Working Day prior to the Bid/Issue Closing Date in accordance with the SEBI Regulations.

TABLE OF CONTENTS

| SECTION | CONTENTS | PAGE NO. |
|---------|---|----------|
| I | GENERAL | |
| | DEFINITIONS AND ABBREVIATIONS | 1 |
| | CERTAIN CONVENTIONS, PRESENTATION OF FINANCIAL, INDUSTRY & | 13 |
| | MARKET DATA & CURRENCY OF PRESENTATION | 13 |
| | FORWARD LOOKING STATEMENTS | 15 |
| II | RISK FACTORS | 17 |
| III | INTRODUCTION | |
| | SUMMARY OF INDUSTRY | 38 |
| | SUMMARY OF BUSINESS | 43 |
| | SUMMARY OF FINANCIAL INFORMATION | 49 |
| | THE ISSUE | 58 |
| | GENERAL INFORMATION | 59 |
| | CAPITAL STRUCTURE | 68 |
| | OBJECTS OF THE ISSUE | 79 |
| | BASIS FOR ISSUE PRICE | 83 |
| | STATEMENT OF TAX BENEFITS | 86 |
| IV | ABOUT THE COMPANY | |
| | INDUSTRY OVERVIEW | 89 |
| | OUR BUSINESS | 101 |
| | REGULATIONS AND POLICIES | 113 |
| | HISTORY AND CERTAIN CORPORATE MATTERS | 122 |
| | OUR MANAGEMENT | 126 |
| | OUR PROMOTERS & PROMOTER GROUP | 137 |
| | OUR SUBSIDIARY | 140 |
| | GROUP COMPANIES | 142 |
| | RELATED PARTY TRANSACTIONS | 146 |
| | DIVIDEND POLICY | 147 |
| V | FINANCIAL INFORMATION OF THE COMPANY | |
| | AUDITOR'S REPORT ON RESTATED STANDALONE FINANCIAL STATEMENT | 148 |
| | AUDITOR'S REPORT ON RESTATED CONSOLIDATED FINANCIAL STATEMENT | 203 |
| | FINANCIAL INDEBTEDNESS | 248 |
| | MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL | 250 |
| | CONDITIONS & RESULTS OF OPERATIONS | 250 |
| VI | LEGAL AND OTHER INFORMATION | |
| | OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS | 266 |
| | GOVERNMENT AND OTHER APPROVALS | 273 |
| | OTHER REGULATORY AND STATUTORY DISCLOSURES | 279 |
| VII | ISSUE RELATED INFORMATION | |
| | TERMS OF THE ISSUE | 293 |
| | ISSUE STRUCTURE | 297 |
| | ISSUE PROCEDURE | 303 |
| | RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES | 349 |
| VIII | MAIN PROVISIONS OF THE ARTICLES OF ASSOCIATION | 350 |
| IX | OTHER INFORMATION | |
| | MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION | 388 |
| | DECLARATION | 390 |



SECTION I – GENERAL DEFINITIONS AND ABBREVIATIONS

This Draft Red Herring Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, shall have the meaning as provided below. References to any legislation, act, regulation, rules, guidelines or policies shall be to such legislation, act or regulation, as amended from time to time. In case of any inconsistency between the definitions given below and the definitions contained in the General Information Document (as defined below), the definitions given below shall prevail.

General Terms

| Term | | Description |
|----------------------|-----------|--|
| "Dinesh | Engineers | Unless the context otherwise requires, refers to Dinesh Engineers Limited, a public |
| Limited", | "our | limited company incorporated under the Companies Act, 1956 vide Certificate of |
| Company", "the | e | Incorporation issued by the Registrar of Companies, Maharashtra, Mumbai and having |
| Company", "tl | he Issuer | its Registered and Corporate Office situated at DEPL House, Neighbourhood |
| Company" | or "the | Shopping Complex, Sector-4, Nerul, Navi Mumbai, Maharashtra 400706 India. |
| Issuer" | | |
| "we", "us", "our" or | | Unless the context otherwise indicates or implies, refers to our Company together with |
| "Group" | | its Associates and Subsidiaries. |

Company Related Terms

| Term | Description |
|---------------------------|---|
| Articles of | Articles of Association of our Company, as amended from time to time |
| Association/AoA | |
| Associate Company(ies) | The associate companies of our Company in terms of Section 2(6) of the Companies |
| | Act, 2013, namely, Delix Net Solutions Private Limited & Vaviya Developers Private |
| | Limited. |
| Audit Committee | The audit committee of the board of directors described in the section entitled "Our |
| | Management" on page 126 of this Draft Red Herring Prospectus. |
| Auditors/Statutory | Statutory auditors of our Company, namely, Nair & Nair Associates, Chartered |
| Auditors | Accountants |
| Board/Board of | The Board of Directors of our Company including a duly constituted committee |
| Directors/Our Board | thereof |
| CFO | Chief financial officer of our Company |
| Compliance Officer | Compliance officer in terms of the SEBI ICDR Regulations |
| CSR Committee | Corporate Social Responsibility Committee of our Board, as described in "Our |
| Director(s) | Management" on page 126. |
| Director(s) Equity Shares | Director(s) of our Company |
| 1 0 | Equity shares of our Company of face value of ₹ 10 each Companies which are covered under the applicable accounting standards and also |
| Group Companies | other companies as considered material by our Board, as identified in "Our Group |
| | Companies" beginning on page 142 of this Draft Red Herring Prospectus. |
| Key Management | Key management personnel of our Company in terms of Regulation 2(1)(s) of the |
| Personnel (KMP) | SEBI ICDR Regulations and Section 2(51) of the Companies Act, 2013 and as |
| Tersonner (Trivit) | disclosed in "Our Management" beginning on page 126 of this Draft Red Herring |
| | Prospectus. |
| Managing Director | Dinesh Kollaiah Kargal |
| Memorandum of | Memorandum of Association of our Company, as amended from time to time. |
| Association/MoA | |
| Nomination & | Nomination and remuneration committee of our Company, constituted in accordance |
| Remuneration | with the applicable provisions of the Companies Act, 2013 and the SEBI Listing |
| Committee | Regulations |
| Person or Persons | Any Individual, Sole Proprietorship, Unincorporated Association, Unincorporated |



| Organization, Body Corporate, Corporation, Company, Partnership Firm, Limited Liability Partnership Firm, Joint Venture, or Trust or any other Entity or Organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires. Promoter(s) Promoters of our Company namely, Mr. Dinesh Kollaiah Kargal and Shashikala Dinesh Kargal. For details, see "Our Promoters and Promoter Group" beginning or page 137 of the Draft Red Herring Prospectus. Promoter Group Persons and entities constituting the promoter group of our Company in terms of Regulation 2(1) (zb) of the SEBI ICDR Regulations. For details, see "Our Promoters and Promoter Group" beginning on page 137 of this Draft Red Herring Prospectus. Registered and Corporate Office The Registered and Corporate Office of our Company situated at DEPL house Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra 400706, India. Registrar of Companies/RoC Restated Consolidated Financial Statements Restated consolidated summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. Restated Financial Collectively, the Restated Consolidated Financial Statements and the Restated | |
|---|--------------------------|
| validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires. Promoter(s) Promoters of our Company namely, Mr. Dinesh Kollaiah Kargal and Shashikala Dinesh Kargal. For details, see "Our Promoters and Promoter Group" beginning or page 137 of the Draft Red Herring Prospectus. Promoter Group Persons and entities constituting the promoter group of our Company in terms of Regulation 2(1) (zb) of the SEBI ICDR Regulations. For details, see "Our Promoters and Promoter Group" beginning on page 137 of this Draft Red Herring Prospectus. Registered and Corporate Office of our Company situated at DEPL house Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra - 400706, India. Registrar of Companies/RoC Restated Consolidated Financial Statements Restated Consolidated Statements Restated Consolidated Statements Restated Consolidated Statements Restated Consolidated Statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| operates, as the context requires. Promoter(s) Promoters of our Company namely, Mr. Dinesh Kollaiah Kargal and Shashikala Dinesh Kargal. For details, see "Our Promoters and Promoter Group" beginning or page 137 of the Draft Red Herring Prospectus. Promoter Group Persons and entities constituting the promoter group of our Company in terms of Regulation 2(1) (zb) of the SEBI ICDR Regulations. For details, see "Our Promoters and Promoter Group" beginning on page 137 of this Draft Red Herring Prospectus. Registered and Corporate Office of our Company situated at DEPL house Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra - 400706, India. Registrar of Companies/RoC Restated Consolidated Financial Statements Restated consolidated summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| operates, as the context requires. Promoter(s) Promoters of our Company namely, Mr. Dinesh Kollaiah Kargal and Shashikala Dinesh Kargal. For details, see "Our Promoters and Promoter Group" beginning or page 137 of the Draft Red Herring Prospectus. Promoter Group Persons and entities constituting the promoter group of our Company in terms of Regulation 2(1) (zb) of the SEBI ICDR Regulations. For details, see "Our Promoters and Promoter Group" beginning on page 137 of this Draft Red Herring Prospectus. Registered and Corporate Office of our Company situated at DEPL house Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra - 400706, India. Registrar of Companies/RoC Restated Consolidated Financial Statements Restated consolidated summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | <u> </u> |
| Promoter(s) Promoters of our Company namely, Mr. Dinesh Kollaiah Kargal and Shashikala Dinesh Kargal. For details, see "Our Promoters and Promoter Group" beginning or page 137 of the Draft Red Herring Prospectus. Persons and entities constituting the promoter group of our Company in terms of Regulation 2(1) (zb) of the SEBI ICDR Regulations. For details, see "Our Promoters and Promoter Group" beginning on page 137 of this Draft Red Herring Prospectus. Registered and Corporate Office Office Registered and Corporate Office of our Company situated at DEPL house Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra -400706, India. Registrar of Companies/RoC Restated Consolidated Financial Statements Restated consolidated summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| Dinesh Kargal. For details, see "Our Promoters and Promoter Group" beginning or page 137 of the Draft Red Herring Prospectus. Promoter Group Persons and entities constituting the promoter group of our Company in terms of Regulation 2(1) (zb) of the SEBI ICDR Regulations. For details, see "Our Promoters and Promoter Group" beginning on page 137 of this Draft Red Herring Prospectus. Registered and Corporate Office The Registered and Corporate Office of our Company situated at DEPL house Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra - 400706, India. Registrar of Companies/RoC Restated Consolidated Financial Statements Restated consolidated summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | Promoter(s) |
| page 137 of the Draft Red Herring Prospectus. Promoter Group Persons and entities constituting the promoter group of our Company in terms of Regulation 2(1) (zb) of the SEBI ICDR Regulations. For details, see "Our Promoters and Promoter Group" beginning on page 137 of this Draft Red Herring Prospectus. Registered and Corporate Office of our Company situated at DEPL house Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra - 400706, India. Registrar of Companies/RoC Restated Consolidated Financial Statements Restated consolidated summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| Promoter Group Persons and entities constituting the promoter group of our Company in terms of Regulation 2(1) (zb) of the SEBI ICDR Regulations. For details, see "Our Promoters and Promoter Group" beginning on page 137 of this Draft Red Herring Prospectus. Registered and Corporate Office of our Company situated at DEPL house Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra - 400706, India. Registrar of Companies, Maharashtra, Mumbai Restated Consolidated Financial Statements Restated consolidated summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| Registered and Corporate Office Registered and Corporate Office of our Company situated at DEPL house Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra - 400706, India. Registrar Companies/RoC Restated Consolidated Financial Statements Restated Consolidated Summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | Promoter Group |
| Registered and Corporate Office The Registered and Corporate Office of our Company situated at DEPL house Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra - 400706, India. Registrar Companies/RoC Restated Consolidated Financial Statements Restated Consolidated Financial Statements Restated Consolidated Financial Statements Restated Consolidated Financial Statements Restated Consolidated Summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| Registered and Corporate Office The Registered and Corporate Office of our Company situated at DEPL house Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra - 400706, India. Registrar of Companies/RoC Restated Consolidated Financial Statements Restated Consolidated Financial Statements Restated Consolidated Summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| Office Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai Maharashtra - 400706, India. Registrar of Companies/RoC Restated Consolidated Financial Statements Restated Consolidated Period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | Registered and Corporate |
| Registrar of Companies, Maharashtra, Mumbai Restated Consolidated Financial Statements Restated consolidated period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| Registrar of Companies, Maharashtra, Mumbai Companies/RoC Restated Consolidated Financial Statements Restated consolidated summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| Restated Consolidated Financial Statements Restated consolidated summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | Registrar of |
| Restated Consolidated Financial Statements Restated consolidated summary statement of assets and liabilities as of and for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | C |
| Financial Statements month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| month period ending December 31, 2017 and as of and for March 31, 2017, 2016 2015, 2014 and 2013. | |
| 2015, 2014 and 2013. | |
| | |
| i restated — i manetar i Concentery, the restated Consolidated i manetar statements and the restated | Restated Financial |
| Statements Standalone Financial Statements | Statements |
| Restated Standalone Restated standalone summary statement of assets and liabilities as of and for the nine | Restated Standalone |
| Financial Statements month period ending December 31, 2017 and as of and for March 31, 2017, 2016 | Financial Statements |
| 2015, 2014 and 2013 and statement of profit and loss and cash flows for the nine | |
| month period ending December 31, 2017 and as of and for March 31, 2017, 2016 | |
| 2015, 2014 and 2013. | |
| Shareholders Shareholders of our Company from time to time | Shareholders |
| Stakeholders Stakeholders relationship committee of our Company, constituted in accordance with | Stakeholders |
| Relationship Committee the applicable provisions of the Companies Act, 2013 and the SEBI Listing | Relationship Committee |
| Regulations | 1 |
| Subsidiary Subsidiary of our Company namely, Dataexpress Private Limited | Subsidiary |

Issue Related Terms

| Term | Description |
|-------------------------|--|
| Acknowledgement Slip | The slip or document issued by the Designated Intermediary to a Bidder as proof of |
| | registration of the Bid cum Application. |
| Allotment/Allot/Allotte | Unless the context otherwise requires, means the allotment of Equity Shares, pursuant to |
| d | the Issue to the successful Bidders. |
| Allotment Advice | Note or advice or intimation of Allotment sent to the Bidders who have been or are to be |
| | allotted the Equity Shares after the Basis of Allotment has been approved by the |
| | Designated Stock Exchanges |
| Allottee (s) | A successful Bidder to whom the Equity Shares are allotted. |
| Anchor Investor | A Qualified Institutional Buyer, applying under the Anchor Investor Portion in |
| | accordance with the requirements specified in the SEBI ICDR Regulations and the Draft |
| | Red Herring Prospectus |
| Anchor Investor | Notice or intimation of allocation of Equity Shares sent to Anchor Investors who have |
| Allocation Notice | been allocated Equity Shares, and includes any device, intimation or notice sent to |
| | Anchor Investors in the event that the Issue Price is higher than the Anchor Investor |
| | Allocation Price. |
| Anchor Investor | The price at which Equity Shares will be allocated to Anchor Investors at the end of the |
| Allocation Price | Anchor Investor Bid/Issue Period in terms of the Red Herring Prospectus and the |
| | Prospectus which will be decided by our Company, in consultation with the BRLMs |
| Anchor Investor | The form used by an Anchor Investor to make a Bid in the Anchor Investor Portion and |



| Application Form | which will be considered as an application for Allotment in terms of the Red Herring Prospectus and Prospectus |
|---|---|
| Anchor Investor Bid/Issue Period | The day, one Working Day prior to the Bid/Issue Opening Date, on which Bids by Anchor Investors shall be submitted and allocation to Anchor Investors shall be Completed |
| Anchor Investor Issue Price | Final price at which the Equity Shares will be Allotted to Anchor Investors in terms of the Red Herring Prospectus and the Prospectus, which price will be equal to or higher than the Issue Price but not higher than the Cap Price. The Anchor Investor Issue Price will be decided by our Company in consultation with the BRLM. |
| Anchor Investor Portion | Up to 60% of the QIB Portion which may be allocated by our Company in consultation with the BRLM, to Anchor Investors on a discretionary basis, in accordance with the SEBI ICDR Regulations One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price |
| "Application Supported by Blocked Amount" or "ASBA" | An application, whether physical or electronic, used by ASBA Bidders to make a Bid and authorize an SCSB to block the Bid Amount in the ASBA Account |
| ASBA Account | Bank account maintained with a SCSB which will be blocked by such SCSB to the extent of the Bid cum Application Amount of the ASBA Bidder. |
| ASBA Bidders | Any Bidder except Anchor Investor |
| ASBA Form | An application form, whether physical or electronic, used by ASBA Bidders which will be considered as the application for Allotment in terms of the Red Herring Prospectus and the Prospectus |
| Banker to the Company | Kotak Mahindra Bank Limited and Yes Bank Limited |
| Bankers to the Issue / Escrow Collection Bank | Banks which are clearing members and registered with SEBI as Bankers to an Issue and with whom the Public Issue Account will be opened, in this case being [●] |
| Basis of Allotment | The basis on which the Equity Shares will be Allotted to successful bidders under the issue and which is described in the chapter titled " <i>Issue Procedure</i> " beginning on page 303 of the Draft Red Herring Prospectus. |
| Bid | An indication to make an Issue during the Bid/Issue Period by ASBA Bidders pursuant to submission of the ASBA Form, or during the Anchor Investor Bid/Issue Period by an Anchor Investor pursuant to submission of the Anchor Investor Application Form, to subscribe to or purchase the Equity Shares at a price within the Price Band, including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations. The term "Bidding" shall be construed accordingly |
| Bidding | The process of making a Bid. |
| Bid Amount | The highest value of optional Bids indicated in the Bid cum Application Form and payable by the Bidder or blocked in the ASBA Account of the ASBA Bidder, as the case may be, upon submission of the Bid in the Issue. |
| Bid cum Application Form | The Anchor Investor Application Form or the ASBA Form, as applicable |
| Bid Lot | [•] Equity Shares |
| Bid/Issue Closing Date | Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries will not accept any Bids, which shall be notified in all editions of the English national newspaper [•], all editions of the Hindi national newspaper [•] and the [•] edition of the Marathi daily newspaper [•] (Marathi being the regional language of Maharashtra, where the Registered Office of our Company is situated), each with wide circulation. |
| | Our Company may in consultation with the BRLM, consider closing the Bid/ Issue Period for QIBs one Working Day prior to the Bid/ Issue Closing Date in accordance |



| | with the SEBI ICDR Regulations |
|--|---|
| Bid/Issue Opening Date | Except in relation to any Bids received from the Anchor Investors, the date on which the Designated Intermediaries shall start accepting Bids, which shall be notified in all editions of the English national newspaper [•], all editions of the Hindi national newspaper [•] and the [•] edition of the Marathi daily newspaper, [•], (Marathi being the regional language of Marathi, where the Registered Office of our Company is situated) each with wide circulation |
| Bidder | Any prospective investor who makes a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, includes an Anchor Investor |
| Bidding Centers | Centers at which the Designated Intermediaries shall accept the ASBA Forms, i.e, Designated SCSB Branch for SCSBs, Specified Locations for Syndicate, Broker Centres for Registered Brokers, Designated RTA Locations for RTAs and Designated CDP Locations for CDPs |
| Book Building Process | Book building process, as provided in Schedule XI of the SEBI ICDR Regulations, in terms of which the Issue is being made |
| Book Running Lead Manager or BRLM or Manager | The book running lead manager to the Issue namely Hem Securities Limited. |
| Broker Centres | Broker centres notified by the Stock Exchanges where ASBA Bidders can submit the ASBA Forms to a Registered Broker. The details of such Broker Centres, along with the names and contact details of the Registered Broker are available on the respective websites of the Stock Exchanges (www.bseindia.com and www.nseindia.com) |
| BSE | BSE Limited |
| CAN or Confirmation of Allocation Note | The Notice or advice or intimation sent to each successful Bidders indicating the Equity which will be allotted, after approval of Basis of Allotment by the designated Stock Exchange. |
| Cap Price | The higher end of the Price Band, above which the Issue Price and the Anchor Investor Issue Price will not be finalized and above which no Bids will be accepted |
| Cash Escrow Agreement | Agreement dated [•] entered into by our Company, the Registrar to the Issue, the BRLMs, the Escrow Collection Bank, the Public Issue Account Bank(s) and the Refund Bank, inter alia, for collection of the Bid Amounts from Anchor Investors, transfer of funds to the Public Issue Account and where applicable, refunds of the amounts collected from Anchor Investors, on the terms and conditions thereof |
| Client Id | Client Identification Number maintained with one of the Depositories in relation to demat account |
| Collecting Depository Participants or CDPs | A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Bids at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI |
| Cut-off Price | Issue Price, finalised by our Company in consultation with the BRLM. Only Retail Individual Bidders are entitled to Bid at the Cut-off Price. QIBs (including |
| | Anchor Investors) and Non-Institutional Bidders are not entitled to Bid at the Cut-off Price |
| Demographic Details | Details of the Bidders including the Bidder's address, name of the Bidder's father/husband, investor status, occupation and bank account details |
| Designated CDP Locations | Such locations of the CDPs where Bidders can submit the ASBA Forms. |
| | The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept ASBA Forms are available on the respective websites of the Stock Exchanges (www.bseindia.com and www.nseindia.com) |
| Designated Date | The date on which funds are transferred by the Escrow Collection Banks from the Escrow Account and the amounts blocked by the SCSBs are transferred from the ASBA |



| | Accounts, as the case may be, to the Public Issue Account or the Refund Account, as appropriate, after filing of the Prospectus with the RoC |
|---------------------------------------|--|
| Designated Intermediaries | Syndicate, sub-Syndicate/agents, SCSBs, Registered Brokers, CDPs and RTAs, who are authorized to collect ASBA Forms from the ASBA Bidders, in relation to the Issue. |
| Designated RTA Locations | Such locations of the RTAs where Bidders can submit the ASBA Forms to RTAs. The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept ASBA Forms are available on the websites of the Stock Exchange. |
| Designated SCSB Branches | Such branches of the SCSBs which shall collect the ASBA Form, a list of which is available on the website of SEBI at http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35 or at such other website as may be prescribed by SEBI from time to time |
| Designated Stock Exchange | |
| Draft Red Herring Prospectus/ DRHP | This Draft Red Herring prospectus dated March 28, 2018 issued in accordance with the SEBI ICDR Regulations which does not contain complete particulars of the price at which the Equity Shares will be Allotted and the size of the Issue. |
| Eligible NRI | A Non Resident Indian in a jurisdiction outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom this Draft Prospectus will constitute an invitation to subscribe for the Equity Shares. |
| Eligible QFIs | QFIs from such jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom this Draft Red Herring Prospectus constitutes an invitation to purchase the Equity Shares offered thereby and who have opened demat accounts with SEBI registered qualified depository participants. |
| Escrow Account | Account opened with the Escrow Collection Bank(s) and in whose favour the Anchor Investors will transfer money through direct credit/NEFT/RTGS in respect of the Bid Amount when submitting a Bid |
| Escrow Agreement | Agreement dated [•] between our Company, the Registrar to the Issue, Bankers to the Issue and the BRLM for the collection of Payment Amounts, if any, in respect of the ASBA Bidders on the terms and conditions thereof. |
| Escrow Collection Bank | A bank, which is a clearing member and registered with SEBI as a banker to an offer under the SEBI BTI Regulations and with whom the Escrow Account will be opened, in this case being [•] |
| First Bidder | Bidder whose name shall be mentioned in the Bid cum Application Form or the Revision Form and in case of joint Bids, whose name shall also appear as the first holder of the beneficiary account held in joint names. |
| Floor Price | The lower end of the Price Band, subject to any revision thereto, at or above which the Issue Price and the Anchor Investor Issue Price will be finalized and below which no bids will be accepted |
| General Information Document (GID) | The General Information Document for investing in public issues prepared and issued in accordance with the circulars (CIR/CFD/DIL/12/2013) dated October 23, 2013, notified by SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015 and (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016 notified by the SEBI. |
| Hem/HSL | Hem Securities Limited |
| Issue/Issue Size/Public | The initial public offer of up to 10000000 Equity Shares of face value of ₹10 each for |
| Issue | cash at a price of ₹ [•] each, aggregating up to ₹ [•] million |
| Issue Agreement | The Agreement dated March 26, 2018 between our Company and BRLM. |
| Issue Price | The final price at which Equity Shares will be Allotted to Bidders other than Anchor Investors. Equity Shares will be Allotted to Anchor Investors at the Anchor Investor Issue Price in terms of the Red Herring Prospectus |
| | The Issue Price will be decided by our Company in consultation with the BRLM on the Pricing Date |
| Maximum RIB | Maximum number of RIBs who can be allotted the minimum Bid Lot. This is computed |



| Allottees | by dividing the total number of Equity Shares available for Allotment to RIBs by the minimum Bid Lot |
|--|---|
| Materiality Policy | Policy for identification of group companies, material outstanding civil litigations and material creditors of the Company, pursuant to the disclosure requirements under SEBI ICDR Regulations, as adopted by the Board through its resolution dated February 21, 2018. |
| Monitoring Agency | [•] |
| Mutual Fund Portion | 5% of the QIB Portion (excluding the Anchor Investor Portion), or [●] Equity Shares which shall be available for allocation to Mutual Funds only, subject to valid Bids being received at or above the Issue Price |
| Mutual Funds | Mutual funds registered with SEBI under the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996 |
| Net Issue | The Issue excluding the Reservation Portion if any. |
| Net Proceeds | The Issue Proceeds received from the fresh Issue excluding Issue related expenses. For further information on the use of Issue Proceeds and Issue expenses, please refer to the section titled "Objects of the Issue" beginning on page 79 of this Draft Red Herring Prospectus. |
| Non-Institutional | All Bidders that are not QIBs or Retail Individual Bidders or Eligible Employees bidding |
| Bidders | in the Employee Reservation Portion, who have Bid for Equity Shares for an amount more than ₹ 200,000 (but not including NRIs other than Eligible NRIs) |
| Non-Institutional Portion | The portion of the Net Offer being not less than 15% of the Issue consisting of [●] Equity Shares which shall be available for allocation on a proportionate basis to Non-Institutional Bidders, subject to valid Bids being received at or above the Issue Price |
| Non-Resident | A person resident outside India, as defined under FEMA and includes a non resident Indian, FIIs, FPIs and FVCIs |
| NSE | National Stock Exchange of India Limited |
| OCB / Overseas Corporate Body | A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trust in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under Foreign Exchange Management (Deposit) Regulations, 2000. OCB are not allowed to invest in this Issue. |
| Payment Amount | In the case of QIBs and Non-Institutional Bidders, the Bid Amount, and in case of Retail Individual Bidders/Eligible Employees, the Bid Amount less the Employee Discount. |
| Price Band | Price band of a minimum price of ₹ [•] per Equity Share (Floor Price) and the maximum price of ₹ [•] per Equity Share (Cap Price) including any revisions thereof The Price Band will be decided by our Company in consultation with the BRLM and the minimum Bid Lot size for the Offer will be decided by our Company in consultation with the BRLM and will be advertised, at least five Working Days prior to the Bid/Issue Opening Date, in all editions of the English national newspaper [•], all editions of the Hindi national newspaper [•] and the [•] edition of the Marathi newspaper [•] (Marathi being the regional language of Maharashtra, where the Registered Office of our Company is situated), each with wide circulation |
| Pricing Date | The date on which our Company in consultation with the BRLM, will finalise the Issue Price |
| Prospectus | The prospectus to be filed with the RoC after the Pricing Date in accordance with Section 26 of the Companies Act, 2013, and the SEBI ICDR Regulations containing, <i>inter alia</i> , the Issue Price that is determined at the end of the Book Building Process, the size of the Issue and certain other information including any addenda or corrigenda thereto |
| Public Issue Account | Bank account opened under Section 40(3) of the Companies Act, 2013 to receive monies from the Escrow Account and ASBA Accounts on the Designated Date |
| Public Issue Account Bank | The bank(s) with which the Public Issue Account(s) shall be maintained, in this case being [•] |
| QFIs or Qualified Foreign Investors | Non-resident investors, other than SEBI registered FIIs or sub-accounts or SEBI registered FVCIs, who meet know your client' requirements prescribed by SEBI and are |



| | resident in a country which is (i) a member of Financial Action Task Force or a member of a group which is a member of Financial Action Task Force; and (ii) a signatory to the International Organization of Securities Commission's Multilateral Memorandum of Understanding or a signatory of a bilateral memorandum of understanding with SEBI. |
|---|---|
| | Provided that such non-resident investor shall not be resident in a country which is listed in the public statements issued by Financial Action Task Force from time to time on: (i) jurisdictions having a strategic anti-money laundering/combating the financing of terrorism deficiencies to which counter measures apply; and (ii) jurisdictions that have not made sufficient progress in addressing the deficiencies or have not committed to an action plan developed with the Financial Action Task Force to address the deficiencies. |
| Qualified Institutional Buyer sor QIBs or QIB Bidders | Qualified institutional buyers as defined under Regulation 2(1)(zd) of the SEBI ICDR Regulations |
| QIB Bid/Issue Closing Date | In the event our Company, in consultation with the BRLM, decides to close Bidding by QIBs one Working Day prior to the Bid/Issue Closing Date, the date one Working Day prior to the Bid/Issue Closing Date; otherwise it shall be the same as the Bid/Issue Closing Date. |
| QIB Portion | The portion of the Issue (including the Anchor Investor Portion) being 50% of the Net Issue consisting of [●] Equity Shares which shall be allocated to QIBs (including Anchor Investors), subject to valid Bids being received at or above the Issue Price |
| Red Herring Prospectus or RHP | The Red Herring Prospectus to be issued in accordance with Section 32 of the Companies Act, 2013 and the provisions of the SEBI ICDR Regulations, which will not have complete particulars of the price at which the Equity Shares will be offered and the size of the Issue including any addenda or corrigenda thereto. The Red Herring Prospectus will be registered with the RoC at least three days before the Bid/Issue Opening Date and will become the Prospectus upon filing with the RoC after the Pricing Date |
| Refund Account | The account opened with the Refund Bank, from which refunds, if any, of the whole or part of the Bid Amount to the Anchor Investors shall be made |
| Refund Bank | [•] |
| Registered Broker | Stock Brokers registered with the stock exchanges having nation-wide terminal other than the BRLM and the Syndicate members and eligible to procure Bids in terms of Circular No. CIR/CFD/14/2012 dated October 4, 2012 issued by SEBI |
| Registered Broker Centres | Broker centres as notified by the Stock Exchanges, where Bidders can submit the Bidcum-Application Forms to a Registered Broker. The details of such broker centres are available on the websites of BSE and NSE at http://www.bseindia.com/ and http://www.nseindia.com/, respectively. |
| Registrar Agreement | The agreement dated March 15, 2018 entered into between our Company and the Registrar to the Issue in relation to the responsibilities and obligations of the Registrar to the Issue pertaining to the Issue. |
| Registrar and share Transfer Agents or RTAs | Registrar and share transfer agents registered with SEBI and eligible to procure Bids at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI |
| Registrar to the Issue /Registrar | Link Intime India Private Limited |
| Retail Individual Bidders | Individual Bidders who have bid for the Equity Shares of a value of not more than ₹ 2,00,000 in any of the bidding options in the Net Offer (including HUFs applying through their Karta and Eligible NRIs and does not include NRIs other than Eligible NRIs). |
| Retail Portion | The portion of the Issue being not less than 35% of the Net Issue consisting of [●] Equity Shares which shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations subject to valid Bids being received at or above the Issue Price |
| Revision Form | Form used by the Bidders to modify the quantity of the Equity Shares or the Bid Amount in any of their ASBA Form(s) or any previous Revision Form(s). |



| | QIB Bidders and Non-Institutional Bidders are not allowed to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage. Retail Individual Bidders and Eligible Employees can revise their Bids during the Bid/Issue Period and withdraw their Bids until Bid/Issue Closing Date. |
|--|--|
| Self Certified Syndicate Bank(s) or SCSB(s) | The banks registered with SEBI, offering services in relation to ASBA, a list of which is available on the website of SEBI at http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35 and updated from time to time. For details of the Designated Branches with which ASBA Forms can be physically submitted, please refer to the above-mentioned link. |
| Syndicate | The BRLM and the Syndicate Members |
| Specified Locations | Bidding centers where the Syndicate shall accept ASBA Forms from Bidders |
| Syndicate Agreement | Agreement dated [•] entered into among the BRLM, the Syndicate Members and our Company in relation to collection of Bid cum Application Forms by the Syndicate |
| Syndicate ASBA | A Bid submitted by an ASBA Bidder through the members of the Syndicate or their respective sub-Syndicate members at the Syndicate ASBA Centres instead of the Designated Branches. |
| Syndicate ASBA Centres | The bidding centres of the members of the Syndicate or their respective sub Syndicate. |
| Syndicate Members | Intermediaries registered with SEBI who are permitted to carry out activities as an underwriter, namely, [•] |
| Systemically Important | A non-banking financial company registered with the Reserve Bank of India and having a |
| Non-Banking Financial Company | net worth of more than ₹5,000 million as per the last audited financial statement |
| "Transaction | The slip or document issued by any member of the Syndicate, the SCSBs or the |
| Registration Slip" or "TRS" | Registered Brokers, as the case may be, to a Bidder upon demand as proof of registration of the Bid |
| Underwriters | [•] |
| Underwriting Agreement | The Agreement dated [●] entered between the Underwriters, BRLM and our Company. |
| Wilful Defaulter | Company or person categorized as a wilful defaulter by any bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India and includes any company whose director or promoter is categorized as such |
| Working Day | Any day, other than second and fourth Saturday of the month or Sunday or a public holiday, on which commercial banks in India are open for business, provided however, for the purpose of the time period between the Issue Opening Date and listing of the Equity Shares on the Stock Exchanges, "Working Days" shall mean all trading days excluding Sundays and bank holidays in India in accordance with the SEBI circular no. SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016. |

Technical/Industry Related Terms/Abbreviations

| Term | Description |
|------|---------------------------------|
| AT | Acceptance Test |
| DIT | Duct integrity Test |
| DOT | Department of Telecommunication |
| FRT | Fiber rectification team |
| GPS | Global Positioning System |
| HDD | Horizontal directional drilling |
| НОТО | Hand over Take over |
| HSE | Health Safety and Environment |
| IP | Infrastructure Provider |
| IRU | Indefeasible right of use |
| ISP | Internet Service Provider |



| MSO | Multiple System Operator |
|-------|---------------------------------------|
| MTTR | Mean Time taken for repair |
| NMT | Network maintenance team |
| NMV | Network Maintenance Vehicle |
| O & M | Operation & Maintenance |
| OFC | Optic Fibre cable |
| OTDR | Optical time-domain reflectometer |
| ROW | Right of Way |
| SCM | Supply Chain Management |
| SLA | Service level agreement |
| TRAI | Telecom Regulatory Authority of India |

Conventional and General Terms or Abbreviations

| Term | Description | | | | | |
|----------------------|--|--|--|--|--|--|
| ₹/Rs./Rupee/INR | Indian Rupee | | | | | |
| A/c | Account | | | | | |
| ACA | Associate Chartered Accountant | | | | | |
| ACS | Associate Company Secretary | | | | | |
| AGM | Annual General Meeting | | | | | |
| AIF | Alternative Investment Funds registered under the Securities and Exchange Board of | | | | | |
| | India (Alternative Investment Funds) Regulations, 2012, as amended. | | | | | |
| AML | Anti Money Laundering | | | | | |
| AS / Accounting | Accounting Standards as issued by the Institute of Chartered Accountants of India | | | | | |
| Standard | | | | | | |
| AY | Assessment Year | | | | | |
| B. A | Bachelor of Arts | | | | | |
| B. Com | Bachelor of Commerce | | | | | |
| B. E | Bachelor of Engineering | | | | | |
| B. Sc | Bachelor of Science | | | | | |
| B. Tech | Bachelor of Technology | | | | | |
| BG/LC | Bank Guarantee / Letter of Credit | | | | | |
| BIFR | Board for Industrial and Financial Reconstruction | | | | | |
| Bn | Billion | | | | | |
| BSE | | | | | | |
| BSE SENSEX | Sensex in an index; market indicator of the position of stock that is listed in the BSE | | | | | |
| CA | Chartered Accountant | | | | | |
| CAGR | Compounded Annual Growth Rate | | | | | |
| Category I foreign | FPIs who are registered as "Category I foreign portfolio investors" under the SEBI FPI | | | | | |
| portfolio Investors | Regulations | | | | | |
| Category II foreign | FPIs who are registered as "Category II foreign portfolio investors" under the SEBI FPI | | | | | |
| portfolio Investors | Regulations | | | | | |
| Category III foreign | FPIs who are registered as "Category III foreign portfolio investors" under the SEBI FPI | | | | | |
| portfolio investors | Regulations | | | | | |
| СВ | Controlling Branch | | | | | |
| CC | Cash Credit | | | | | |
| CDSL | Central Depository Services (India) Limited | | | | | |
| CENVAT | Central Value Added Tax | | | | | |
| CFO | Chief Financial Officer | | | | | |
| CIN | Corporate Identification Number | | | | | |
| CIT | Commissioner of Income Tax | | | | | |
| Companies Act | Companies Act, 1956 and Companies Act, 2013, as applicable. | | | | | |



| Companies Act, 1956 (without reference to the provisions thereof that have have an effect upon notification of the sections of the Companies Act, 2013) the relevant rules made thereunder. | | | | |
|---|--|--|--|--|
| | Companies Act, 2013, to the extent in force pursuant to the notification of sections by | | | |
| Companies Act, 2013 the Ministry of Corporate Affairs, Government of India as of the date of this Herring Prospectus, along with the relevant rules made thereunder | | | | |
| CS | Company Secretary | | | |
| CS & CO | Company Secretary & Compliance Officer | | | |
| CST | Central Sales Tax | | | |
| CWA/ICWA | Cost and Works Accountant | | | |
| DIN | Director Identification Number | | | |
| DIPP | Department of Industrial Policy and Promotion, Ministry of Commerce, Government of | | | |
| | India | | | |
| DP | Depository Participant | | | |
| DP ID | Depository Participant's Identification Number | | | |
| EBITDA | Earnings Before Interest, Taxes, Depreciation & Amortization | | | |
| ECS | Electronic Clearing System | | | |
| EGM /EOGM | Extraordinary General Meeting | | | |
| EPS | Earnings Per Share | | | |
| ESIC | Employee's State Insurance Corporation | | | |
| ESOP | Employee Stock Option Plan | | | |
| EXIM/ EXIM Policy | Export – Import Policy | | | |
| FDI | Foreign Direct Investment | | | |
| FEMA | Ü | | | |
| | regulations framed there under. | | | |
| FIIs | Foreign Institutional Investors (as defined under Foreign Exchange Management | | | |
| (Transfer or Issue of Security by a Person Resident outside India) Regulation | | | | |
| | registered with SEBI under applicable laws in India | | | |
| FIPB | Foreign Investment Promotion Board | | | |
| FPIs | (Foreign Portfolio Investors) Regulations, 2014, as amended from time to the | | | |
| | registered with SEBI under applicable laws in India. | | | |
| FV | Face Value | | | |
| FVCI | Foreign Venture Capital Investors registered with SEBI under the Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000. | | | |
| FY / Fiscal/Financial | Period of twelve months ended March 31 of that particular year, unless otherwise stated | | | |
| Year | , | | | |
| GAAP | Generally Accepted Accounting Principles of India | | | |
| GDC&A | Government Diploma In Co-operation And Accountancy Board, Maharashtra State | | | |
| GDP | Gross Domestic Product | | | |
| GoI/Government | Government of India | | | |
| GST | Goods and Service Tax | | | |
| GVA | Gross value Added | | | |
| HNI | High Net Worth Individual | | | |
| HUF | Hindu Undivided Family | | | |
| I.T. Act | Income Tax Act, 1961, as amended from time to time | | | |
| ICAI | The Institute of Chartered Accountants of India | | | |
| ICSI | The Institute of Company Secretaries of India | | | |
| ICWAI | The Institute of Cost Accountants of India The Institute of Cost Accountants of India | | | |
| Ind AS | Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 | | | |
| | as notified under Companies (Indian Accounting Standard) Rules, 2015 | | | |
| IFRS | International Financial Reporting Standards | | | |
| IIP | Index of Industrial Production | | | |
| IMF | International Monetary Fund | | | |
| | | | | |



| IPO Initial Public Offer | | | | |
|--|-----------------------|--|--|--|
| IRDA Insurance Regulatory and Development Authority | | | | |
| IT Authorities Income Tax Authorities | | | | |
| IT Rules Income Tax Rules, 1962, as amended, except as stated otherwise | | | | |
| M. A Master of Arts | | | | |
| M. B. A Master of Business Administration | | | | |
| M. Com Master of Commerce | | | | |
| | Master of Engineering | | | |
| | Masters of Technology | | | |
| MAPIN Market Participants and Investors Database | | | | |
| MAT Minimum Alternate Tax | | | | |
| MD Managing Director | | | | |
| Merchant Banker as defined under the Securities and Exchange Board of | India | | | |
| (Merchant Bankers) Regulations, 1992 | | | | |
| Mn Million | | | | |
| MoA Memorandum of Association | | | | |
| MoF Ministry of Finance, Government of India | | | | |
| M-o-M Month-On-Month | | | | |
| MOU Memorandum of Understanding | | | | |
| MSMEs Micro, Small and Medium Enterprises | | | | |
| NA Not Applicable | | | | |
| NAV Net Asset Value | | | | |
| NECS National Electronic Clearing System | | | | |
| NEFT National Electronic Funds Transfer | | | | |
| Networth The aggregate of paid up Share Capital and Share Premium account and Reserv | | | | |
| Surplus(Excluding revaluation reserves) as reduced by aggregate of Misc | | | | |
| Expenditure(to the extent not written off) and debit balance of Profit & Loss Acco | | | | |
| NOC No Objection Certificate | | | | |
| NPV Net Present Value | | | | |
| NRE Account Non Resident External Account | | | | |
| NRIs Non Resident Indians | | | | |
| NRO Account Non Resident Ordinary Account | | | | |
| NSDL National Securities Depository Limited | | | | |
| NSE National Stock Exchange of India Limited | | | | |
| OCB Overseas Corporate Bodies | | | | |
| P.A. Per Annum | | | | |
| P/E Ratio Price/Earnings Ratio | | | | |
| PAC Persons Acting in Concert | | | | |
| PAN Permanent Account Number | | | | |
| PAT Profit After Tax | | | | |
| PBT Profit Before Tax | | | | |
| PF Provident Fund | | | | |
| PG Post Graduate | | | | |
| POA Power of Attorney | | | | |
| PSU Public Sector Undertaking(s) | | | | |
| R&D Research & Development | | | | |
| RBI The Reserve Bank of India | | | | |
| Registration Act Registration Act, 1908 | | | | |
| ROE Return on Equity | | | | |
| RONW Return on Net Worth | | | | |
| ROW Right of Way | | | | |
| 1 U | | | | |
| RTGS Real Time Gross Settlement | | | | |



| SCRR | Securities Contracts (Regulation) Rules, 1957, as amended from time to time | | | | | |
|-----------------------|---|--|--|--|--|--|
| SCSB | Self Certified Syndicate Banks | | | | | |
| SEBI | Securities and Exchange Board of India | | | | | |
| SEBI Act | Securities and Exchange Board of India Act, 1992 | | | | | |
| SEBI AIF Regulations | Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012 | | | | | |
| SEBI BTI Regulations | Securities and Exchange Board of India (Bankers to an Issue) Regulations, 1994 | | | | | |
| SEBI Depository | Securities and Exchange Board of India (Depositories and Participants) Regulations, | | | | | |
| Regulations | 1996 | | | | | |
| SEBI FPI Regulations | Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014 | | | | | |
| SEBI FVCI | Securities and Exchange Board of India (Foreign Venture Capital Investors) | | | | | |
| Regulations | Regulations,2000 | | | | | |
| SEBI ICDR | Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) | | | | | |
| Regulations | Regulations, 2009 | | | | | |
| SEBI Listing | Securities and Exchange Board of India (Listing Obligations And Disclosure | | | | | |
| Regulations | Requirements) Regulations, 2015 | | | | | |
| SEBI Mutual Fund | Securities and Exchange Board of India (Mutual Funds) Regulations, 1996 | | | | | |
| Regulations | | | | | | |
| SEBI Portfolio | Securities and Exchange Board of India (Portfolio Managers) Regulations, 1993 | | | | | |
| Manager Regulations | | | | | | |
| SEBI Stock Broker | Securities and Exchange Board of India (Stock Brokers and Sub-Brokers) Regulations, | | | | | |
| Regulations | 1992 | | | | | |
| SEBI VCF | Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996 | | | | | |
| Regulations | | | | | | |
| Securities Act | U.S. Securities Act, 1933 | | | | | |
| SICA | The Sick Industrial Companies (Special Provisions) Act, 1985. | | | | | |
| STT | Securities Transaction Tax | | | | | |
| TAN | Tax Deduction Account Number | | | | | |
| TIN | Taxpayers Identification Number | | | | | |
| TRS | Transaction Registration Slip | | | | | |
| US/United States | United States of America | | | | | |
| U.S. GAAP | Generally Accepted Accounting Principles in the United States of America. | | | | | |
| USD/ US\$/\$ | United States Dollar, the official currency of the Unites States of America | | | | | |
| VAT | Value Added Tax | | | | | |
| VCF / Venture Capital | Venture Capital Funds (as defined under the Securities and Exchange Board of India | | | | | |
| Fund | (Venture Capital Funds) Regulations, 1996) registered with SEBI under applicable laws | | | | | |
| | in India. | | | | | |
| WDV | Written Down Value | | | | | |
| w.e.f | With effect form | | | | | |
| WTD | Whole Time Director | | | | | |
| YoY | Year over Year | | | | | |

The words and expressions used but not defined herein shall have the same meaning as is assigned to such terms under the SEBI ICDR Regulations, the Companies Act, the SEBI Act, the SCRA, the Depositories Act and the rules and regulations made thereunder.

Notwithstanding the foregoing, defined terms in "Statement of Tax Benefits", "Financial Statements", "Regulations and Policies", "Issue Procedure", "Industry Overview" and "Main Provisions of Articles of Association" beginning on pages 86, 148, 113, 303, 89 and 350 respectively, shall have the meaning given to such terms in such sections.



CERTAIN CONVENTIONS, PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA AND CURRENCY OF PRESENTATION

Certain Conventions

Unless otherwise specified or the context otherwise requires, all references in this Draft Red Herring Prospectus to "India" are to the Republic of India and all references to "USA", "U.S." and "United States" are to the United States of America together with its territories and possessions.

Unless stated otherwise, all references to page numbers in this Draft Red Herring Prospectus are to the page numbers of this Draft Red Herring Prospectus.

Financial Data

Unless stated otherwise, the financial data in this Draft Red Herring Prospectus is derived from the Restated Standalone Financial Statements and the Restated Consolidated Financial Statements of our Company which comprises the restated audited balance sheet, the restated audited profit and loss statement and the restated audited cash flow statement as at and for the period ended on December 31, 2017 and Financial Years ended on March 31, 2017, 2016, 2015, 2014 and 2013, together with the annexures and notes thereto, prepared in accordance with the Companies Act, 2013 read with rule 4 of the Companies (Prospectus and Allotment of Securities) Rules, 2014 and India GAAP and restated in accordance with the SEBI ICDR Regulations.

In this Draft Red Herring Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off. All figures in decimals have been rounded off to the second decimal and accordingly there may be consequential changes in this Draft Red Herring Prospectus on account of rounding off adjustments.

Our Company's Financial Year commences on April 1 and ends on March 31 of the next year; accordingly, all references to a particular Financial Year, unless stated otherwise, are to the 12 months' period ended on March 31 of that year.

There are significant differences between Indian GAAP, U.S. GAAP and IFRS; accordingly, the degree to which the Indian GAAP financial statements included in this Draft Red Herring Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting policies, Indian GAAP, the Companies Act and the SEBI Regulations. The reconciliation of the financial information to IFRS or U.S. GAAP financial information has not been provided in this RHP. Any reliance by persons not familiar with Indian accounting policies, Indian GAAP, the Companies Act and the SEBI Regulations on the financial disclosures presented in this Draft Red Herring Prospectus should accordingly be limited. We have not attempted to explain these differences or quantify their impact on the financial data included herein, and we urge you to consult your own advisors regarding such differences and their impact on financial data included in this Draft Red Herring Prospectus.

Unless the context otherwise indicates, any percentage amounts, as set forth in "Risk Factors", "Our Business" and "Management's Discussion and Analysis of Financial Conditions and Results of Operations" beginning on pages 17, 101 and 250 respectively, and elsewhere in this Draft Red Herring Prospectus have been calculated on the basis of our Restated Financial Statements prepared in accordance with the Companies Act and Indian GAAP and restated in accordance with the SEBIICDR Regulations.

Currency and Units of Presentation

All references to:

- "Rupees" or "₹" or "INR" or "Rs." are to the Indian Rupee, the official currency of the Republic of India.
- "US\$" or "USD" are to the United States Dollar, the official currency of the United States.



Our Company has presented certain numerical information in this Draft Red Herring Prospectus in "million" and "billion" units, as applicable. One million represents 1,000,000, one billion represents 1,000,000,000 and one crore represents 10,000,000.

Exchange Rates

This Draft Red Herring Prospectus contains conversions of certain other currency amounts into Indian Rupees that have been presented solely to comply with the SEBI ICDR Regulations. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.

Industry and Market Data

Unless stated otherwise, industry and market data used in this Draft Red Herring Prospectus has been obtained or derived from publicly available information as well as other industry publications and sources.

Industry publications generally state that the information contained in such publications has been obtained from publicly available documents from various sources believed to be reliable but their accuracy and completeness are not guaranteed and their reliability cannot be assured. Accordingly, no investment decisions should be based on such information. Although we believe the industry and market data used in this Draft Red Herring Prospectus is reliable, but it has not been independently verified by us or the BRLM or any of their affiliates or advisors. The data used in these sources may have been re-classified by us for the purposes of presentation. Data from these sources may also not be comparable.

The extent to which the market and industry data used in this Draft Red Herring Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which business of our Company is conducted, and methodologies and assumptions may vary widely among different industry sources.

Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors including those discussed in section titled "Risk Factors" on page 17 of this Draft Red Herring Prospectus. Accordingly, investment decisions should not be based solely on such information.

In accordance with the SEBI Regulations, the section entitled "Basis for Issue Price" on page 83 includes information relating to our peer group companies. Such information has been derived from publicly available sources, and neither we, nor the BRLM have independently verified such information.

Additionally, certain industry related information in the chapters titled "Summary of Industry", "Summary of Business", "Industry Overview", "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operation" on pages 38, 43, 101 & 250, respectively, of this Draft Red Herring Prospectus, has been derived from an industry report titled "Research report on Telecom and allied Sector".



FORWARD-LOOKING STATEMENTS

This Draft Red Herring Prospectus contains certain "forward-looking statements". These forward-looking statements generally can be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "will", "will continue", "will pursue" or other words or phrases of similar import. Similarly, statements that describe our Company's strategies, objectives, plans or goals are also forward-looking statements.

All forward-looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement.

Actual results may differ materially from those suggested by the forward-looking statements due to risks or uncertainties associated with the expectations with respect to, but not limited to, regulatory changes pertaining to the industry in which our Company has businesses and its ability to respond to them, its ability to successfully implement its strategy, its growth and expansion, technological changes, its exposure to market risks, general economic and political conditions in India and globally which have an impact on its business activities or investments, the monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in laws, regulations and taxes and changes in competition in its industry. Important factors that could cause actual results to differ materially from our Company's expectations include, but are not limited to, the following:

- > Fluctuations in our results of operations;
- Dependence on limited number of large customers for a significant portion of our revenue who may exercise substantial negotiating leverage with us;
- Inability to keep abreast with the rapid technological changes;
- > Reliance on limited number of third party suppliers for our key components and products;
- Inability to successfully execute our growth strategies;
- > Any adverse impact on the telecommunications networking industry where most of our customers operate;
- Inability to collect our dues and receivables from, or invoice our unbilled services to, our customers, our results of operations;
- ➤ Inability to effectively compete in the highly competitive market;
- > Inability to attract or retain key personnel;
- Any adverse outcome in the legal proceedings in which we are involved;
- Inability to obtain, maintain or renew requisite statutory and regulatory permits and approvals or non-compliance with and changes in, safety, health and environmental laws and other applicable regulations, may adversely affect our business, financial condition, results of operations and prospects;
- Any adverse change in laws, rules and regulations and legal uncertainties; and
- > General economic and business conditions in India and other countries.

For further discussion of factors that could cause the actual results to differ from the expectations, see "Risk Factors", "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 17, 101 and 250, respectively. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual gains or losses could materially differ from those that have been estimated.

We cannot assure bidders that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements as a guarantee of future performance.

Forward-looking statements reflect the current views of our Company as of the date of this Draft Red Herring Prospectus and are not a guarantee of future performance. These statements are based on the management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Neither our Company, our Directors, the BRLM nor any of their respective affiliates have any obligation to update or otherwise



revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.

In accordance with regulatory requirements, our Company and the BRLM will ensure that investors in India are informed of material developments from the date of the Red Herring Prospectus until the time of the grant of listing and trading permission by the Stock Exchanges. Further, in accordance with Regulation 51A of the SEBI Regulations, the Company may be required to undertake an annual updation of the disclosures made in the Red Herring Prospectus/ Prospectus and make it publicly accessible in the manner specified by SEBI.



SECTION II - RISK FACTORS

An investment in equity shares involves a high degree of risk. The risks and uncertainties described below together with the other information contained in this Draft Red Herring Prospectus should be carefully considered before making an investment decision in our Equity Shares. The risks described below are relevant to the country, the industry in which our Company operates our Company and the Equity Shares. Any potential investor in, and subscriber of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment in which some material respects may be different from that which prevails in other countries. The risks and uncertainties described in this section are not the only risks and uncertainties we currently face. Additional risks, not presently known to our Company or that we currently deem immaterial may also impair our Company's business operations. You should carefully consider all the information in this Draft Red Herring Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. You should read this section in conjunction with the sections entitled "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 101 and 250, respectively, as well as the other information contained in this Draft Red Herring Prospectus. If any one or some combination of the following risks were to occur, our business, results of operations and financial condition could suffer, and the price of the Equity Shares and the value of your investment in the Equity Shares could decline. Prospective investors should pay particular attention to the fact that our Company is incorporated under the laws of India and is subject to a legal and regulatory environment, which may differ in certain respects from that of other countries. Prior to making an investment decision, prospective investors and purchasers should carefully consider all of the information contained in this Draft Red Herring Prospectus.

Unless otherwise stated in the relevant risk factors set forth below, we are not in a position to specify or quantify the financial or other implications of any of the risks mentioned herein. Unless otherwise stated, the financial information of our Company used in this section is derived from our restated financial statements prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI ICDR Regulations.

This Draft Red Herring Prospectus also contains forward-looking statements that involve risk and uncertainties. Our Company's actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Draft Red Herring Prospectus. See "Forward-Looking Statements" on page 15. Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implication of any of the risks described in this section. Unless otherwise stated or the context otherwise requires, the financial information used in this section is derived from our Restated Consolidated Restated Financial Information.

INTERNAL RISK FACTORS

1. Our Company is party to certain legal proceedings. Any adverse decision in such proceedings may have a material adverse effect on our business, results of operations and financial condition

Our Company is party to certain legal proceedings. These legal proceedings are pending at different levels of adjudication before various courts, tribunals and forums.

Mentioned below are the details of the proceedings involving our Company as on the date of this Draft Red Herring Prospectus along with the amount involved, to the extent quantifiable, based on the materiality policy for litigations, as approved by the Company in its Board meeting held on February 18, 2018.

| Sr. No | | Nature of Cases | Number | Total Amount involved | | |
|--------|---|---|----------|-----------------------|--|--|
| | | | of Cases | (In ₹ Millions)^ | | |
| I. | I. Litigations filed against our Company ⁽¹⁾ | | | | | |
| 1. | | Criminal Matters | 2 | 0.88 | | |
| 2. | | Civil Matters | 2 | 7.31 | | |
| 3. | | Actions by Statutory/Regulatory Authorities | 2 | Unascertainable | | |
| 4. | | Other Pending Matters | 1 | 0.15 | | |



| II. | Lifigations filed against our Company (1) | | | | |
|-----|---|---|-----------------|--|--|
| 4. | Civil Matters | 1 | Unascertainable | | |

^(1)The amounts mentioned above may be subject to additional interest rates/ penalties being levied by the concerned authorities for delay in making payment or otherwise. Amount of interest/penalty that may be levied is unascertainable as on the date of this Draft Red Herring Prospectus.

There can be no assurance that these litigations will be decided in favour of our Company and consequently it may divert the attention of our management and Promoters and waste our corporate resources and we may incur significant expenses in such proceedings and may have to make provisions in our financial statements, which could increase our expenses and liabilities. If such claims are determined against our Company, there could be a material adverse effect on our reputation, business, financial condition and results of operations, which could adversely affect the trading price of our Equity Shares.

Further, in addition to the disclosures contained above, fines have been imposed on our Company for certain offences under labour laws. For further details, please see the chapter titled "Outstanding Litigation and Material Developments" beginning on page 266 of this Draft Red Herring Prospectus.

2. Our results of operations are subject to significant fluctuations and adverse weather conditions. Any adverse condition may hamper our ability to achieve or sustain profitability in the future, which may materially and adversely affect our business and prospects.

Our results of operation may fluctuate due to a variety of factors beyond our control, including:

- loss of key customers;
- fluctuations in demand and sales volume:
- reduction in a customer's budget;
- increases in operational costs;
- readiness of sites for installation and cable lying;
- delays in our procurement of Right-of-Way clearances or other approvals;
- delays in payment by customers;
- delays in delivery by third parties;
- Adverse weather condition; and
- General economic conditions.

Our results of operations are also subject to adverse weather condition may affect the operation such as digging and laying of ducts and cable. Further, as our expense levels depend on our anticipated future revenues and given the fixed nature of some of our operating expenses, any substantial reduction of revenue may adversely impact our profitability.

3. A significant portion of our revenue is generated from our limited number of large customers and if we are unable to maintain our relationship with such customers, our business, results of operations and financial condition will be materially and adversely affected.

For Fiscal Years 2016 and 2017, our gross revenue from the sale of services to our top ten customers amounted to 94.24 % and 96.55% respectively of our consolidated revenue from operations (gross).

We expect that in the future also a limited number of large customers will continue to comprise a large percentage of our revenue. Consequently, if we are unable to expand our volumes with our existing customers, maintain our relationship with our key customers or diversify our customer base, we may experience material fluctuations or decline in our revenue and reduction in our operating margins, as a result of which our financial condition and results of operations could be materially and adversely affected. The rate and price at which the projects are undertaken or the network is leased are made against periodic purchase orders. In the event of a cancellation or reduction of any customer purchase order, we may lose revenues and end up with cost incurred by us on labour, material and payments to be made to sub-contractors, which could adversely impact our business, financial condition and results of operations. Furthermore, the work is required to be done in strict compliance with the



purchase order in case of any deviation from the purchase order we may face reduction or cancellation of order from the customers.

Many of our key customers are large Telecom operators that have substantial purchasing power and leverage in negotiating contractual arrangements with us. These customers have and may continue to seek advantageous pricing and other commercial terms. If we are unable to address these pricing pressures or offset the increase in our average costs due to a reduction in pricing with increased sales volumes and reduced operational costs, or if we fail to provide the network with the desired quality work on a timely basis, our operating results would be negatively affected.

4. The market in which we operate is highly competitive, and if we are unable to compete effectively, our business, prospects and results of operations may be materially and adversely affected.

The market in which we operate is highly competitive, rapidly evolving and is characterised by frequent introductions of new and improved solutions, applications and technologies. We expect competition to persist and intensify in the future as the market for networking may grow and new and existing competitors devote considerable resources. Our competitors are small competitors providing the duct and fibre laying work as un-organized sector.

Our competitors may have significantly greater financial, technical, marketing, governmental support and other resources than we do and may be able to devote greater resources towards work. In addition, many of our competitors have more extensive customer relationships than we do, and, therefore, our competitors may be in a stronger position to respond quickly to new changes and adopt with them more effectively. As a result, we may experience price reductions for our services, order cancellations and increased expenses. Accordingly, business, prospects and results of operations may be materially and adversely affected.

5. Our inability to attract or retain key personnel may have a material and adverse affect on our business.

Our success depends to a significant degree upon the continued contributions of our Key Management Personnel, as well as our employees and personnel. We have not entered into any long-term employment contracts with our employees and key personnel. Because of the complex nature of the engineering work we may be required to hire and retain trained personnel to ensure that the work is done as desired by the customer through the purchase order and within the necessary provided timeframe.

We believe our future success will depend in large part upon our ability to identify, attract and retain highly skilled managerial, engineering, finance administration and human resources personnel. Competition for these individuals is intense in our industry. We may not succeed in identifying, attracting, training and retaining appropriate personnel. Further, our competitors and other entities may in the future attempt, to recruit our employees. The loss of the services of any of our key personnel and our inability to identify, attract, train or retain such qualified personnel in the future or delays in hiring qualified personnel could make it difficult for us to manage our business and meet key objectives.

6. If we are unable to successfully execute our growth strategies, our business, prospects and results of operations could be materially and adversely affected.

Our growth depends on the continued growth of the telecommunications industry, and to a large extent, the optical networking segment, and any adverse developments in the telecommunications industry and the optical networking segment could materially and adversely affect our growth prospects. Our growth is also dependent on our ability to expand our market share and our inability to do so may adversely affect our growth prospects. Our growth strategies could place significant demand on our management and our administrative, operational and financial infrastructure.

We could also encounter difficulties and delays in executing our growth strategies due to a number of factors, including, without limitation, delays in implementation, lack of appropriate infrastructure availability, unavailability of human and capital resources, or any other risks that we may or may not have foreseen. Our management may also change its view on the desirability of current strategies, and any change in our strategies could put significant strain on our resources. Further, we may be unable to achieve any synergies or successfully integrate our plans and strategies.



Additionally, expansion into new geographic regions, may subject us to various challenges, including those relating to our lack of familiarity with the social, political, economic and cultural conditions of these new regions, language barriers, difficulties in staffing and managing such operations and the lack of support from authorities and reputation in such regions. We may also encounter other additional anticipated risks and significant competition in such markets. If we are unable to successfully execute our growth strategies, our business, prospects and results of operations could be materially and adversely affected.

7. Any delay in the collection of our dues and receivables from our customers may have a material and adverse effect on our results of operations and cash flows.

Our business depends on our ability to successfully obtain payment from our customers of the amounts they owe us for work performed. As of Fiscal Years 2015, 2016 and 2017 and the nine months ended December 31, 2017, our average debtor cycle was approximately 170 days, 94 days, 124 days and 96 days, respectively. As at March 31, 2017 and December 31, 2017, our trade receivables were ₹ 569.71 million and ₹ 525.96 million, representing 26.33% and 33.95% of our gross revenue from operations for the respective periods. We cannot assure you that we will be able to accurately assess the creditworthiness of our customers and will be able to collect the dues in time.

Macroeconomic conditions could also result in financial difficulties for our customers, including limited access to the credit markets, insolvency or bankruptcy. Such conditions could cause customers to delay payment, request modifications of their payment terms, or default on their payment obligations to us, cause us to enter into litigation for non-payment, all of which could increase our receivables. In any such case, we might experience delays in the collection of, or be unable to collect, our customer balances, and if this occurs, our results of operations and cashflows could be adversely affected. In addition, if we experience delays in billing and collection for our services, our revenue and cash flows could be adversely affected.

8. Our business and our financial condition would be materially and adversely affected if we fail to obtain new Vendor projects or identify new routes to develop.

We are a telecom infrastructure company with a focus on laying duct and fibre for Telecommunication companies and operation and maintenance of the fibre. Our business model involves undertaking vendor projects where we undertake the cable and duct laying work for our telecom operators. Vendor projects are typically awarded based on the quality of work performed, timely execution and price competitiveness. We cannot assure you that we would quote the most competitive price or the price quote by us would be accepted.

Additionally, we also undertake the work of laying of duct and cable under our own account as per the IP-1 license which involve identification of the route, securing the permissions and development of the network. There can be no assurance that we will be able to identify the most feasible route for the network, further there is also no assurance that for the route identified and developed by us, we will be able to lease the same to the telecom vendor within a reasonable time, or at all. In case, we are not able to secure new vendor projects or fail to identify the route for development of the fibre network or vendor for the developed network our business and results of operations will be materially and adversely affected.

9. Majority of our customers operate in the telecommunications industry. Factors that adversely affect this industry or spending by companies within this industry may adversely affect our business.

Major portion of our revenues are derived from the customers that operate in the telecommunications industry. Telecom industry is very dynamic and changes occur drastically. Any significant decrease in spending by clients in this industry or other industries from which we derive significant revenues in the future may reduce the demand for our services. Further, any significant decrease in the growth of the telecommunications networking industry, or significant consolidation in this industry, or any decrease in growth or consolidation in other industry segments in which we operate, may reduce the demand for our services. In addition, as fewer customers gain control of the telecommunications networking industry as a result of consolidation, pricing pressure is likely to increase and a change of ownership of our customers resulting from such consolidation could also result in the loss of our current customers if the new owners select another networking vendor over us.



10. Increase in wages payable to the employees and increases in operating costs in India may prevent us from sustaining our competitive advantage and may reduce our profit margins.

Wage costs as well as operating costs, in India have historically been significantly lower than wage costs and operating costs in the United States, Europe and other developed economies; and these reduced costs have been one of the sources of our competitive strengths. However, wage and operating expense increases in India may prevent us from sustaining our competitive advantage and may negatively affect our profit margins. Wages in India are increasing at a faster rate than in the developed economies, which could result in increased employee benefit expenses. We may need to continue to increase the levels of our employee compensation to remain competitive and manage attrition. Additionally, the cost of other utilities and operating expenses is also increasing as India continues to grow. Compensation increases manifest a hike in operational costs which may result in a material adverse effect on our business and financial condition and result of operations.

11. The conditions and restrictions imposed by our financing arrangements may limit our ability to grow our business and adversely impact our business.

Our Company has procured financial and other credit facilities (fund based and non fund based) from Kotak Mahindra Bank and Yes bank Limited. The financing agreements governing certain of our debt obligations include terms that require us to comply with certain reporting requirements; and restrict our ability to make capital expenditures, investments, declare dividends, enter into any scheme or merger, amalgamation, compromise or reconstruction, make any changes to our ownership or control, effect any material change in the management of our business, incur further indebtedness and incur liens on, or dispose of, our assets, among others. Failure to comply with the terms of our financing agreements or obtain waivers for such non - compliances could result in an acceleration of the relevant debt, as well as a cross -acceleration of other debt, and payment of penal interest, which could adversely affect our liquidity, restrict our expansion plans and materially and adversely affect our business, cash flows and operations.

Further, with respect to our secured borrowings, in the event that a lender seeks to invoke the security, our business, cash flows and results of operations may be materially and adversely affected. For further details on our borrowings, see "Financial Indebtedness" on page 248.

Our level of indebtedness could have other important consequences, including:

- requiring us to dedicate a substantial portion of our operating cash flows to making periodic principal and
 interest payments on our debt, thereby limiting our ability to take advantage of significant business
 opportunities and placing us at a competitive disadvantage compared to other optical networking product
 companies that have less debt;
- making it more difficult for us to satisfy our obligations with respect to our debt;
- increasing our vulnerability to general adverse economic and industry conditions;
- restricting our ability to refinance our debt on commercially reasonable terms, or at all;
- limiting our flexibility in planning for, or reacting to, changes in our businesses;
- limiting our ability to borrow additional funds or to sell or transfer assets in order to fund future working capital, capital expenditures, any future acquisitions, research and development and technology processes and other general business requirements; and
- adversely affecting our business, results of operations and financial condition, if we are unable to service our debt or comply with the various covenants.

12. Some of our Directors and certain Key Management Personnel hold Equity Shares in our Company and are therefore interested in the Company's performance in addition to their normal remuneration or benefits and reimbursement of expenses incurred.

Some of our Directors namely Mr. Dinesh Kollaiah Kargal and Ms. Shashikala Dinesh Kargal are interested in our Company, in addition to regular remuneration or benefits and reimbursement of expenses payable to them as KMPs of the Company, to the extent of their shareholding. For further details, see "Our Management" and "Capital



Structure" on pages 126 and 68, respectively. We cannot assure you that our Directors and our Key Management Personnel will exercise their rights as shareholders to the benefit and best interest of our Company.

13. We require certain approvals and licenses in the ordinary course of business and are required to comply with certain rules and regulations to operate our business, and the failure to obtain, retain and renew such approvals and licenses or comply with such rules and regulations, and the failure to obtain or retain them in a timely manner or at all may adversely affect our operations

Our business involves providing of passive infrastructure services such as laying of the duct and optic fibre cables, construction of basic transmission and telecom utilities, dark fiber leasing, optical fiber network construction, maintenance of duct and optic fibre and optical fibre project turnkey services to various telecom network operators & broad band service operators. We require various regulatory and procedural approvals/permissions/consents including but not limited to obtaining right of way permissions from local or municipal authorities etc.

Our Company has either received, applied for or is in the process of application in respect of such permits, licenses and approvals. Many of these approvals are granted for fixed periods of time and need renewal from time to time. Non-renewal of the said permits and licenses would adversely affect our Company's operations, thereby having a material adverse effect on our business, results of operations and financial condition. There can be no assurance that the relevant authorities will issue any of such permits or approvals in the time-frame anticipated by us or at all.

Further, some of our permits, licenses and approvals are subject to several conditions and we cannot provide any assurance that we will be able to continuously meet such conditions or be able to prove compliance with such conditions to the statutory authorities, which may lead to the cancellation, revocation or suspension of relevant permits, licenses or approvals. Any failure by us to apply in time, to renew, maintain or obtain the required permits, licenses or approvals, or the cancellation, suspension or revocation of any of the permits, licenses or approvals may result in the interruption of our operations and may have a material adverse effect on the business.

We are yet to apply for registration under various shops and establishments legislations, Contract Labour Regulation and Abolition Act, 1970, and the Building and Other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1996. If we fail to comply with all applicable regulations or if the regulations governing our business or their implementation change, we may incur increased costs, be subject to penalties or suffer a disruption in our business activities, any of which could adversely affect our results of operations. For further details, please see chapters titled "Regulations and Policies" and "Government and Other Approvals" beginning on pages 113 and 273, respectively, of this Draft Red Herring Prospectus.

14. We may require additional funding to finance our operations, which may not be available on terms acceptable to us, or at all, and if we are able to raise funds, the value of your investment in us may be negatively impacted.

We may require additional funding to finance our operations and growth strategies. Sources of additional financing may include commercial bank borrowings and the sale of equity or debt securities. There can be no assurance that we will be able to obtain any additional financing on terms acceptable to us, or at all. The cost of raising capital is high and any additional funding we obtain may strain our cash flows and financial condition. Our ability to raise additional financing in the future is subject to a variety of uncertainties, including but not limited to:

- our future financial condition, results of operations and cash flows;
- general market conditions for debt financing and capital raising activities; and
- Economic, political and other conditions in India.

If we raise additional funds through equity or equity-linked financing, your equity interest in our Company may be diluted. Alternatively, if we raise additional funds by incurring debt obligations, we may be subject to various covenants under the relevant debt instruments that may, among other things, restrict our ability to pay dividends or obtain additional financing. Servicing such debt obligations could also be burdensome to our operations. If we fail to service such debt obligations or are unable to comply with any of the covenants thereunder, we could be in default under such debt obligations and our liquidity and financial condition could be materially and adversely affected.



15. We have a number of contingent liabilities, and our profitability could be adversely affected if any of these contingent liabilities materialises.

Our contingent liabilities as at December 31, 2017 amounted to ₹ 322.64 million towards Guarantees &LC excluding financial guarantees. If any of these contingent liabilities materializes, our results of operations and financial condition may be adversely affected.

For further details on our contingent liabilities, see "Financial Statements - Note 31" on pages 200 and 245, respectively.

16. We do not own our Registered and Corporate Office and other premises from which we operate.

We occupy our Registered and Corporate Office and other premises from which we operate on a leasehold basis or on the basis of leave and license arrangements. We cannot assure you that we will be able to renew our lease or leave and license agreements on commercially acceptable terms or at all. In the event that we are required to vacate our current premises, we would be required to make alternative arrangements for new premises and other infrastructure and we cannot assure that the new arrangements will be on commercially acceptable terms.

Further, we also share some portion of the registered office of our company situated at DEPL House Neighbourhood Shopping Complex Sector-4, Nerul Navi Mumbai with our Subsidiary i.e. Dataexpress Private Limited.

17. Our Auditors have provided Disclaimer of Opinion with respect to the restated financial information of the company incorporated in the Draft Red Herring Prospectus.

Our Peer review Auditor M/s Mansaka Ravi and Associates, Chartered Accountants, have provided disclaimer of opinion with respect to the restated financial information of the company incorporated in the Draft Red Herring Prospectus. Below is the opinion:-

"Non-Availability of Financials of Partnership Firm in which Company is a Partner

It is observed that during the restatement period, the Company has stake in two partnership firm, the details of which are as under:

| Name of Firm | Profit Share of Company in % | Date of Becoming Partner in Firm | Amount Invested Till 31.12.2017 as per Restated Financials |
|-------------------|------------------------------|-------------------------------------|--|
| Kon Infra Project | 7.50% | 21-Sep-2016 | NIL |
| Kon Reality | 15% | 12-Aug-2015 | 300 Lakhs |

It is observed that in the restated financials of Company, the profit or loss of these firms since the company became partner, have not been taken into account as the financials of these partnership firms are not available with the Company. Accordingly, the restated profit or loss of the Company may have impact to the extent of share of Company in the profit and loss of such Partnership Firms in respective years."

18. Our insurance coverage may not be adequate and this may have an adverse effect on our business and revenues.

Our existing insurance may not be sufficient to cover all damages, whether foreseeable or not. Further our insurance policies are also subject to certain deductibles, exclusions and limits on coverage. We cannot assure you that the terms of our insurance policies will be adequate to cover any damage or loss suffered by us or that such coverage will continue to be available on reasonable terms or will be available in sufficient amounts to cover one or more large claims, or that the insurer will not disclaim coverage as to any future claim. A successful assertion of one or more large claims against us that exceeds our available insurance coverage or changes in our insurance policies, including premium increases or the imposition or a larger deductible or co-insurance requirement, could adversely affect our business, financial condition and results of operations and could cause the price of our Equity Shares to decline.



19. We are subject to strict adherence to the purchase order terms and any failure by us to comply with the standards may lead to cancellation of existing and future orders, which could adversely affect our business, financial condition and results of operations.

We are subject to strict adherence to the terms and conditions of the purchase orders imposed by our customers, which if not complied due to any reason could have an adverse effect on our business, financial condition, and results of operations. Any failure by us to achieve or maintain the compliance with these requirements or quality standards may disrupt our ability to meet the expectations of the customers.

The purchase orders contains specific condition regarding the width, type of the duct and the fibre to be used, they also contains condition with respect to the suppliers from whom the material needs to be procured. Despite our quality control and quality assurance efforts, problems may occur, or may be alleged, in or resulting from the conditions which may not be under our control. Whether or not we are responsible, any such problems may lead to quality of the work being affected or may result in increased costs to us, as well as delayed delivery to customers, and/or reduced or cancelled customer orders and a loss of reputation. Any such event may have an adverse effect on our business, financial condition, and results of operations.

20. We have substantial capital expenditure and working capital requirements and may require additional financing to meet those requirements, which could have an adverse effect on our results of operations and financial condition.

Our business require substantial amount of capital expenditure and working capital. Our total borrowing including both short term and long term finance for the period ending on December 31, 2017, Fiscals 2017, 2016 and 2015, was Rs. 154.54 million, Rs. 9.63 million, Rs. 11.46 million and Rs. 10.16 million respectively. The actual amount and timing of our future capital requirements may differ from estimates as a result of, among other factors, unforeseen delays or cost overruns, unanticipated expenses, regulatory changes, economic conditions, weather related delays, technological upgradation and additional market developments. Our sources of additional financing, where required to meet our capital expenditure plans, may include the incurrence of debt or the issue of equity or debt securities or a combination of both. If we decide to raise additional funds through the incurrence of debt, our interest and debt repayment obligations will increase, and could have a significant effect on our profitability and cash flows and we may be subject to additional covenants, which could limit our ability to access cash flows from operations. Any issuance of equity, on the other hand, would result in a dilution of your shareholding. Further, a significant amount of our working capital is required to finance the vendor projects we undertake. Our working capital requirements may increase due to delay in payments or longer payment cycles. These factors may result, or have resulted, in increases in the amount of our receivables and short-term borrowings. Continued increases in our working capital requirements may have an adverse effect on our financial condition and results of operations.

21. Our Promoters have provided personal guarantees for loans availed by us.

Our Company has availed loans in the ordinary course of business for the purposes including working capital, term loan for capital expenditure and takeover loans for consolidation of existing term loans. Our Promoters have given personal guarantees in relation to certain loans obtained by our Company, for details please see "Financial Indebtedness" on page 248. In the event of default on the loans, the guarantees may be invoked by our lenders thereby adversely affecting our Promoters' ability to manage the affairs of our Company and this, in turn, could adversely affect our business, prospects, financial condition and results of operations. Further, if any of these guarantees are revoked by our Promoters, our lenders may require alternate securities or guarantees and may seek early repayment or terminate such facilities. Any such event could adversely affect our financial condition and results of operations. For further details in relation to the personal guarantees provided by our Promoters, see "Financial Indebtedness" on page 248.

22. We are required to furnish bank guarantees as part of our business. Our inability to arrange such guarantees or the invocation of such guarantees may adversely affect our cash flows and financial condition.

We are required to provide bank guarantees in favour of our clients to secure our financial/performance obligations under the respective contracts for our projects and also to the government and local authorities for securing the Right of way permissions. We may not be able to continue obtaining new bank guarantees in sufficient quantities to match



our business requirements. If we are unable to provide sufficient collateral to secure the bank guarantees our ability to enter into new contracts could be limited. Providing security to obtain bank guarantees also increases our working capital requirements. If we are not able to continue obtaining new bank guarantees in sufficient quantities to match our business requirements, it could have a material adverse effect on our business, results of operations and our financial condition.

As on December 31, 2017, we had issued bank guarantees amounting to ₹ 3,369.08 million towards securing our financial/performance obligations. We may be unable to fulfil any or all of our obligations under the contracts entered into by us due to unforeseen circumstances which may result in a default under our contracts resulting in invocation of the bank guarantees issued by us. If any or all the bank guarantees are invoked, it may result in a material adverse effect on our business and financial condition.

23. We depend on various third parties, including our contractors and independent service providers, over whom we may have no control.

We engage third-party contractors and sub-contractors to perform parts of our work or provide services or manpower. The success of our projects therefore also depends on the performance of various third parties, including our contractors and service providers. As we do not control any of our contractors or service providers, we cannot ensure they perform their obligations and services satisfactorily, to a standard that meets our requirements or targeted quality levels in relation to our projects. We may also not be able to recover compensation for any resulting defective work or materials. We cannot ensure that there will be no delay in performance of duties by our contractors, which may cause a delay in completion of our projects. We may also be exposed to risks relating to the ability of the contractors to obtain requisite approvals for the operation and maintenance activities as well as the quality of their services, equipment and supplies. Further, while we may sub-contract our work but we may still be liable for accidents on the projects due to any defects and quality of work of our projects. In addition, we can make no assurance that such contractors or their sub-contractors will continue to hold or renew valid registrations under the relevant labour laws in India or be able to obtain the requisite approvals for undertaking such construction and operation.

Our contractors and service providers may also face financial, legal or other difficulties which may affect their ability to continue with a project. If our contractors are unable to perform in accordance with their commitments on time or meet the quality standards required, our ability to complete projects on time or at all could be impaired. This may have an adverse effect on our reputation, cash flows, business, results of operations and financial condition.

24. Delays in the acquisition of the rights of way permission from government or local authorities may adversely affect our timely performance of our contracts and lead to disputes and losses.

Under our vendor projects and own network under IP-1 License we are required to procure Right of way permission from the government and local authorities, which are beyond our control. Generally as a part of the project execution methodology our company applies for the ROW permission after the completion of the feasibility study. The authorities charge some fees and also require some bank guarantee and permission is awarded for the route development. The authorities include local municipal bodies, PWD authorities, Roads/NHAI department, notified area officer, railway authorities, Central or State government departments, etc. There may be a delay in laying OFC network, if there is a delay in receipt of RoW permissions, or we may have to change the mapping in case the OFC network may not be able to pass through a certain area. Any failure and/or delay in laying our OFC network within the time frame committed may delay the execution of the project. Moreover, we may be subjected to legal proceedings or claims by such clients if these permissions and project are not completed in a timely manner. These factors, either individually or collectively, could have an adverse effect on our business, financial condition and results of operations.

25. Obsolescence, destruction, breakdowns of equipment or failures to repair or maintain such equipment may adversely affect our business, cash flows, financial condition and results of operations.

The main equipments used by us for undertaking our projects are equipments and machines such as HDD Machine, Splicing Machine, Cable route locator, depth measuring device, Digitrack mark tracking system, duct rodder, fibre cleaver, optical fiber fusion splicer, optical fiber high precision cleaver, optical fiber identifier, optical fibre cable



blowing machine, optical power source & melter and OTDR machine. To maintain our capability to undertake projects, we seek to purchase equipment built with the latest technology and know-how and keep them readily available. However, we cannot assure you that we will be immune from the associated operational risks such as the obsolescence of our equipment, destruction, theft or major equipment breakdowns or failures to repair our equipment, which may result in their unavailability, project delays, cost overruns and even defaults under our contracts.

Obsolescence, destruction, theft or breakdowns of equipment may significantly increase the equipment purchase cost and the depreciation of our equipment, as well as change the way our management estimates the useful life of our equipment. In such cases, we may not be able to acquire new equipment or repair the damaged equipment in time or at all. Some of our major equipment or parts may be costly to replace or repair. We may experience significant price increases due to supply shortages, inflation, transportation difficulties or unavailability of bulk discounts. Such obsolescence, destruction, theft, breakdowns, repair or maintenance failures or price increases may not be adequately covered by the insurance policies availed by our Company and may have an adverse effect our business, cash flows, financial condition and results of operations.

26. Faults may arise in our projects, which may result in delays in completion and revision in estimated costs, thereby affecting our business and results of operations.

We may, in the course of our operations, encounter faults on account of factors which may be beyond our control. Such faults may typically result in revision/modification to our feasibility study thereby resulting in increased cost due to delay, increase in estimated cost of operations on account of additional work executed towards rectification of the fault. We may not be able to recover such increased costs from our customers in part, or at all, and may further be subject to penalties, on account of such faults arising in our projects. We may further face delays in the estimated project completion schedule in respect of such projects on account of additional works required to be undertaken towards rectifying such issues, and are dependent upon our clients permitting extension of time of completion of such projects.

Delays in completion of our projects could increase the financing costs associated with the project and cause costs to exceed our forecasted budgets. We also cannot assure you that our clients will permit such revised completion schedule to be implemented to the necessary extent or at all, and we may be held in breach of the terms and conditions of the contracts in respect of such projects pertaining to completion schedule. Further, such construction faults may result in loss of goodwill and reputation, and may further more have a material and adverse impact our future project, thereby affecting our future operations and revenues.

27. Our Company has not obtained change in user permission from the MIDC in respect of the premises located at Village Shirvane which are currently utilized as its warehouse.

Our Company has obtained premises located at Plot No.222/37, Village Shirvane, MIDC, on lease basis under the lease agreement dated September 29, 2014 from the MIDC. As per the terms of the lease agreement, the said premises are to be used only for factory purposes. While the Company currently uses the aforesaid premises as a warehouse, no specific consent of the MIDC has been obtained for such use. The MIDC may deem our Company to be in breach of the terms of the aforesaid agreement and may repossess the premises. The same may adversely affect the business operations of the Company.

28. Our operations are subject to physical hazards and similar risks that could expose us to material liabilities, loss in revenues and increased expenses.

Our business operations are subject to risks, including but not limited to, fatal accidents and mishaps or other force majeure conditions which are beyond our control. Though before commencement of any project we undertake a feasibility study of the site which involves study and identify the strata of the route, soil type, ROW (Right of Way) authorizations required, local hindrances, sleeve adequacy of the road to execute the route, underground utilities laid, if any, etc. However even after conducting the study there are always anticipated or unforeseen risks that may come up due to adverse weather conditions, geological conditions, specification changes and other reasons. In such a scenario we may be required to provide compensation and related payments in relation to fatal accidents that have



occurred at our project sites and as such cannot assure you that such accidents will not happen. During the construction and maintenance period, we may be exposed to various risks which we may not be able to foresee or may not have adequate insurance coverage.

Additionally, our operations are subject to hazards inherent in providing engineering services, such as risk of equipment failure, work accidents, fire or explosion, including hazards that may cause injury and loss of life, severe damage to and destruction of property and equipment, and environmental damage. In case of any such event we may be required to pay for the damages caused and this may have material adverse effect on our reputation, business, financial condition and results of operation.

29. We could be adversely affected if we fail to keep pace with technical and technological developments in the industry.

Our recent experience indicates that clients are increasingly demanding developing larger, more technically complex projects in the civil construction and infrastructure sector. To meet our clients' needs, we must regularly update existing technology and acquire or develop new technology for our services. In addition, rapid and frequent technology and market demand changes can often render existing technologies and equipment obsolete, requiring substantial new capital expenditures and/or write-downs of assets. Our failure to anticipate or to respond adequately to changing technical, market demands and/or client requirements could adversely affect our business, financial condition and results of operation.

30. Our Company has outstanding unsecured loans aggregating to ₹79.31 millions as on December 31, 2017. Such loans may be called by the lenders at any time which could adversely and materially affect the business, results of operations and financial condition of our Company.

All of the outstanding unsecured loans of our Company amounting to ₹ 79.31 millions as on December 31, 2017 which are repayable on demand and there is no fixed repayment schedule for the same. In the event that the lenders of such outstanding unsecured borrowings call in the loan, we would need to find alternative sources of financing, which may not be available on commercially reasonable terms or at all. Further, in case of any demand from lenders for repayment of such outstanding unsecured loans, the resultant cash outgo, may adversely affect our business operations and financial position of our Company. For details of our indebtedness, please refer to the chapter titled "Financial Indebtedness" beginning on page 248 of the Draft Red Herring Prospectus.

31. We may face labour disruptions and other planned and unplanned outrages that would interfere without operations.

Our Company's activities require us to employ labourers for our operations, both on our payrolls as well as on contract basis. As on the date of the Draft Red Herring Prospectus our employees are not affiliated to any trade or labour union. Strikes and other labour action may have an adverse impact on our operations. Though we have not experienced any such labour disruption in the past, we cannot guarantee that we will not experience any strike, work stoppage or other such action in the future. For further details, please refer to the chapter titled 'Our Business' beginning on page 101 of the Draft Red Herring Prospectus. In addition, we employ labourers on contract basis and we may be held responsible for any wage payments to be made to such labourers in the event of default by such independent contractor. Any requirement to fund their wage requirements may have an adverse impact on our results of operations and financial condition. Thus, any such order from a regulatory body or court may have an adverse effect on our business, results of operations, cash flows and financial condition.

32. The loss of key suppliers or their failure to deliver equipment and material on a timely basis could negatively impact our business prospects and results of operations.

We rely on various suppliers to provide equipment, Optical Fibre Cables and other key components in building our network infrastructure such as HPDE ducts, Joint enclosures, Couplers & plugs, precast chambers, hitting sleeve amongst others. We must have an adequate supply of such equipment on hand to respond to new requirements in a timely manner. We purchase all the required OFC network infrastructure components and other equipments from our suppliers on a purchase order basis and have no long-term contracts with any suppliers. If the suppliers are unable to



supply us with these products in timely manner or the costs of these products increase due to unforeseen circumstances, this could negatively impact our operating results, particularly if we are unable to add new clients or pass on such costs to our existing clients. Consequently, if we are unable to source hardware, cables and other key components required for building our OFC network infrastructure, the rollout of our OFC network infrastructure may be delayed or impeded, which may adversely affect our ability to implement our business strategies and our results of operations.

33. We have not made definite arrangements for procurement/order placement of project material and [●] % of the total issue proceeds. Any delay in placing the orders or delay at the suppliers' end may result in time and cost overrun.

While, we have received estimates/quotations for the project materials, we would be placing orders for the project materials at an appropriate time, as the same are available at reasonably short notice. The purchase of project materials would require us to consider factors including but not limited to pricing, delivery schedule and quality of materials. There may also be a possibility of delay at the suppliers' end in providing timely delivery of these project materials, which in turn may delay the implementation of our project. Further, we cannot assure you that the purchase of the equipment would occur at the estimated price only. Also, we have not yet applied for the ROW permission for the route which we are planning to develop under the OFC network as the ROW is done on a stage wise basis, while permissions are applied for in advance, all applications are not made together at the commencement of the project. These are done once feasibility studies are completed and once the project advances as per the planned stages. There may be chances that we may not be able to procure the ROW permissions in a timely manner or at all, which may have a material affect proposed expansion and business operations.

34. Our Promoters and the members of our Promoter Group will continue to retain significant control in our Company after the Issue, which will allow them to influence the outcome of matters submitted to shareholders for approval. Such a concentration of ownership may also have the effect of delaying, preventing or deterring a change in control.

After the completion of this Issue, our Promoters and the members of the Promoter Group will continue to hold a majority of the paid up Equity Share capital of our Company. As a result, our Promoters will continue to exercise significant control over our Company, including being able to control the composition of our Board of Directors and determine decisions requiring simple or special majority voting, and our other shareholders will be unable to affect the outcome of such voting. Our Promoters may take or block actions with respect to our business, which may conflict with our interests or the interests of our minority shareholders, such as actions which delay, defer or cause a change of our control or a change in our capital structure, merger, consolidation, takeover or other business combination involving us, or which discourage or encourage a potential acquirer from making a tender offer or otherwise attempting to obtain control of us. We cannot assure you that our Promoters and members of our Promoter Group will act in our interest while exercising their rights in such entities, which may in turn materially and adversely affect our business and results of operations. We cannot assure you that our Promoters will act to resolve any conflicts of interest in our favour. If our Promoters sells a substantial number of the Equity Shares in the public market, or if there is a perception that such sale or distribution could occur, the market price of the Equity Shares could be adversely affected. No assurance can be given that such Equity Shares to decline.

35. Our Company has in the past entered into related party transactions with our Promoters and members of the Promoter Group and may continue to do so in the future. There can be no assurance that such transactions, individually or in the aggregate, will not have an adverse effect on our financial condition and results of operations.

Our Company has entered into related party transactions with our Promoters, promoter group members and group companies in the past. While our Company believes that all such transactions have been conducted on an arm's length basis and are accounted as per Accounting Standard 18, there can be no assurance that we could not have achieved more favourable terms had such transactions not been entered into with related parties. Furthermore, it is likely that we may enter into related party transactions in the future also. There can be no assurance that such transactions, individually or in the aggregate, will not have an adverse effect on our financial condition and results



of operations. For further details of the related party transactions entered between our company and the promoters, promoter group members and the group companies please refer chapter titled "Financial Information of our company" beginning on page 148.

36. Our Company has made an application for registration of our trademark to the Registrar of Trademarks. We may not be able to protect our intellectual property rights, which may harm our business. Further, we are unable to assure that the future viability or value of any of our intellectual property or that the steps taken by us to protect the proprietary rights of our Company will be adequate.

We have made an application for registration of the trademark to the Registrar of Trademarks, as the registration for the said trademark in our name is important to retain our name and goodwill. However, we do not currently have any registered trademarks and we do not enjoy any statutory protection under the Trade Marks Act, 1999 for the aforesaid trademark. Failure to protect our intellectual property rights may adversely affect our competitive business position, financial condition and profitability. Our trademark application may not be allowed or competitors may challenge the validity or scope of our intellectual property. In addition, the precautions we take to protect our intellectual property rights, may be inadequate and/or it is possible that third parties may copy or otherwise obtain and use our intellectual property without authorization or otherwise infringe on our rights for which we may need to undertake expensive and time-consuming litigation to protect our intellectual property rights and this may have an adverse effect on our business, prospects, results of operations and financial condition.

Further, if our unregistered trademark is registered by a third party, we may not be able to make use of such trademark in connection with our business and consequently, we may be unable to capitalize on the name and goodwill associated with our Company.

37. Our ability to pay dividends will depend upon future earnings, financial condition, cash flow, working capital requirements, capital expenditures and other factors.

Our Company has paid dividends in two of the past five financial years. The amount of our future dividend payments, if any, will depend upon our future earnings, financial condition, cash flow, working capital requirements, capital expenditures and other factors. There can be no assurance that we shall have distributable funds or that we will declare dividends in the future. Additionally, the terms of any financing we obtain in the future, may contain restrictive covenants which may also affect some of the rights of our shareholders, including the payment of the dividend.

38. We have had instances of regulatory non-compliances, including certain lapses in relation to regulatory filings, internal controls and internal record keeping under applicable company law.

There have been certain instances of discrepancies/non-compliances by our Company in relation to certain filings and disclosures made to the RoC under applicable company law, such as delays in filing of relevant forms with the RoC related to creation and satisfaction of charge, clerical errors in the filings made with the RoC such as incorrect face value and number of equity shares, turnover, authorized capital reflected in certain annual returns filed by our Company. While our Company has filed the requisite forms (with condonation/delay fees) and the rectification forms for the incorrect annual return, we cannot assure you that no penalty will be imposed on the Company for the said lapse. Any penalty applicable on the Company may adversely affect the cash flows and results of operations of our Company.

In addition, certain RoC filings are not available in the records of the company such as incorporation form and the Appointment of Mr. Dinesh Kolliah Kargal as the Managing Director of the company. Also, the Company has not filed the requisite form with the RoC for change in terms of appointment of the Managing Director in the year 2014. While, we have not received any show cause notice from the concerned authorities for the same, we cannot assure you that no penalty will be imposed on the Company for the said lapse in future.

Further, our Company was allotted 25% of the paid up share capital of Vaviya Developers Private Limited in the year 2015-16 and therefore was required to file its consolidated financial statement including the financials of Vaviya Developers Private Limited with the RoC for the financial year ended March 31, 2016 and March 31, 2017



in accordance with AS-23. Our Company had failed to file such consolidated financial statement. However, the same have been now been complied in the statutory and restated account of the Company Also, our Company has not complied with some Accounting Standards in the past such as AS-15. The Company has now made necessary compliance in the re-stated financial statements of the Company. There can be no assurance that the concerned authorities will not impose any penalties/fines on our Company in this regard.

39. If there are delays or cost overruns in utilisation of Net Proceeds, our business, financial condition and results of operations may be adversely affected.

The fund requirement mentioned as a part of the objects of the Issue is based on internal management estimates and has not been appraised by any bank or financial institution. This is based on current conditions and is subject to change in light of changes in external circumstances, costs, other financial condition or business strategies. We are also yet to procure the Right of way permission and obtain necessary approvals that may be required. We have also not placed any orders for purchase of materials. We have relied on past expenditure in setting up the projects for the purposes of estimating utilisation of the Net Proceeds in the future. As a consequence of any increased costs, our actual deployment of funds may be higher than our management estimates and may cause an additional burden on our finance plans, as a result of which, our business, financial condition, results of operations and cash flows could be materially and adversely impacted.

Furthermore, we may need to vary the objects of the Issue due to several factors or circumstances including competitive and dynamic market conditions, variation in cost structures, changes in estimates due to cost overruns or delays, which may be beyond our control. Pursuant to Section 27 of the Companies Act, 2013, any variation in the objects of the Issue would require a special resolution of our shareholders, and our Promoters or controlling shareholders will be required to provide an exit opportunity to our shareholders who do not agree to such variation. If our shareholders exercise such an exit option, our share price may be adversely affected.

40. The average cost of acquisition of Equity Shares by our Promoters, may be less than the Issue Price.

The average cost of acquisition of Equity Shares by our Promoters Dinesh Kollaiah Kargal and Shashikala Dinesh Kargal is ₹ 0.08 and ₹ 0.08, respectively. We cannot assure you that the Issue Price as decided in the Issue, will be less than the average cost of acquisition of Equity Shares of our Promoters.

41. We may not be able to realise the amounts, partly or at all, reflected in our Order Book which may materially and adversely affect our business, prospects, reputation, profitability, financial condition and results of operation.

As of February 28, 2018, our Company's Order Book was ₹ 1435.97 million. Future earnings related to the performance of projects in the order book may not be realized and although the projects in the order book represent business that is considered firm, cancellations or scope or schedule adjustments may occur. We may also encounter problems executing the project as ordered, or executing it on a timely basis. Moreover, factors beyond our control or the control of our clients may postpone a project or cause its cancellation, including delays or failure to obtain necessary permits, authorizations, permissions, right-of-way, and other types of difficulties or obstructions. Due to the possibility of cancellations or changes in scope and schedule of projects, resulting from our clients' discretion or problems we encounter in project execution or reasons outside our control or the control of our clients, we cannot predict with certainty when, if or to what extent a project forming part of our order book will be performed. Delays in the completion of a project can lead to clients delaying or refusing to pay the amount, in part or full, that we expect to be paid in respect of such project. Even relatively short delays or surmountable difficulties in the execution of a project could result in our failure to receive, on a timely basis or at all, all payments due to us on a project.

Any delay, reduction in scope, cancellation, execution difficulty, payment postponement or payment default in regard to our order book projects or any other incomplete projects, or disputes with clients in respect of any of the foregoing, could adversely affect our cash flow position, revenues and earnings.

42. We have not made any provisions for decline in value of our investments.



As on December 31, 2017, we hold investments in Unquoted Equity Instruments aggregating to Rs. 4.93 millions as per Restated Standalone Financial Statements. We have not made any provision for the decline in value of these investments and hence as and when these investments are liquidated, we may book losses based on the actual value we can recover for these investments and if lower than the cost, the same could adversely affect our results of operations.

43. Our Subsidiary and Group Company have incurred losses in past and any operating losses in the future could adversely affect the results of operations and financial conditions of our group company.

The details of profit and loss of our Subsidiary and Group Company in past years are as follows:

(Rs. in millions)

| Name | December 31, 2017 | March 31, 2017 | March 31, 2016 | March 31, 2015 | |
|---------------------|-------------------|----------------|----------------|----------------|--|
| Dataexpress | (0.16) | | | | |
| Private Limited | (0.16) | - | - | - | |
| Delix Net Solutions | (0.42) | | | | |
| Private Limited | (0.42) | - | - | - | |
| Vaviya Developers | | (0.02) | (0.27) | (4.10) | |
| Private Limited | - | (0.02) | (0.27) | (4.10) | |

Presently, Our Subsidiary Company does not have any revenue from its operations, thus we cannot assure you that our Subsidiary will not incur losses in the future. Any operating losses by our Subsidiary or Group Company could adversely affect the overall operations of the group and financial conditions. For more information, regarding the Companies, please refer chapter titled "Our Group Companies" and "Our Subsidiaries" beginning on page 142 and 140 of this Draft Red Herring Prospectus.

44. Our net cash flows from operating, investing and financing activities have been negative in some years in the past. Any negative cash flow in the future may affect our liquidity and financial condition.

Our cash flow from our operating, investing and financing activities have been negative in the past. Following are the details of our cash flow position during the last five financial years based on standalone restated financial statements are:-

| Particular | 31.12.2017 | 31.03.2017 | 31.03.2016 | 31.03.2015 | 31.03.2014 | 31.03.2013 |
|------------------------------|------------|------------|------------|------------|------------|------------|
| Net cash generated | | | | | | |
| from/(used in) operating | | | | | | |
| activities | 74.19 | 60.05 | 24.73 | 60.36 | 80.17 | (1.85) |
| Net cash (used in) Investing | | | | | | |
| Activities | (336.89) | (238.13) | (387.40) | (206.36) | (42.50) | (95.52) |
| Net cash(used in) / from | | | | | | |
| financing activities | 141.90 | 308.85 | 116.30 | 173.95 | (39.21) | (95.08) |

For details, please see the chapter titled "Financial Information of Our Company" on page 148 of this draft red herring prospectus. Any negative cash flows in the future could adversely affect our results of operations and consequently our revenues, profitability and growth plans.

45. Our Promoter Group Entities are engaged in the line of business similar to our Company. There are no non - compete agreements between our Company and Promoter Group Entities. We cannot assure that our Promoter will not favour the interests of such entities over our interest or that the said entities will not expand, which may increase our competition and may adversely affect business operations and financial condition of our Company.

Our Promoter Group Entity namely, Dataexpress Private Limited and Delix Net Solutions Private Limited are engaged in the similar line of business as of our Company. Further, we have not entered into any none compete agreement with any of our said entities. We cannot assure that our Promoter who has common interest in said entities will not favour the interest of the said entities. As a result, conflicts of interests may arise in allocating



business opportunities amongst our Company and our Promoter Group entities in circumstances where our respective interests diverge. In cases of conflict, our Promoter may favour other entities in which our Promoter has interests. There can be no assurance that our Promoter or our Promoter Group entities or members of the Promoter Group will not compete with our existing business or any future business that we may undertake or that their interests will not conflict with ours. Any such present and future conflicts could have a material adverse effect on our reputation, business, results of operations and financial condition which may adversely affect our profitability and results of operations. For further details, please refer to Chapter titled "Our Group Companies" on Page 142 of this Draft Red Herring Prospectus.

46. Our Company has during the preceding one year from the date of the Draft Prospectus have allotted Equity Shares at a price which is lower than the Issue Price.

In the last 12 months, we have made allotments of Equity Shares through bonus issue of shares to the shareholders, which are given without any consideration to the shareholders. For details relating to number of shares issued, date of allotment etc. please refer to section titled "Capital Structure" on page 68 of this Draft Red Herring Prospectus. The Issue Price is not indicative of the price that will prevail in the open market following listing of the Equity Shares.

47. Significant differences exist between Ind AS and other accounting principles, such as Previous GAAP, IFRS and U.S. GAAP, which may be material to investors' assessment of our financial condition.

There are significant difference exists between the Ind AS and other accounting principles, such as Previous GAAP, IFRS and U.S. GAAP. We have not attempted to quantify the impact of US GAAP or IFRS on the financial data included in this Draft Red Herring Prospectus, nor do we provide a reconciliation of our financial statements to those of Ind AS, US GAAP or IFRS. US GAAP and IFRS differ in significant respects from Ind AS and previous GAAP in accordance with Companies (Accounting Standards) Rules, 2006, notified under Section 133 of the Companies Act, 2013 and other relevant provisions of the Companies Act, 2013 (Previous GAAP). Accordingly, the degree to which Indian GAAP financial statements, which are restated as per SEBI ICDR Regulations included in this Draft Red Herring Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Red Herring Prospectus should accordingly be limited.

48. This Draft Red Herring Prospectus contains information from an industry report which we have commissioned from CARE Advisory.

This Draft Red Herring Prospectus includes information that is derived from the report of CARE Advisory prepared by CARE, a research house, pursuant to an engagement with our Company. We commissioned this report for the purpose of confirming our understanding of the industry in India. Neither we, nor any of the BRLM, nor any other person connected with the Issue has verified the information in the said Report. CARE has advised that while it has taken due care and caution in preparing the commissioned report, which is based on information obtained from sources that it considers reliable ("Information"), it does not guarantee the accuracy, adequacy or completeness of the Information and disclaims responsibility for any errors or omissions in the Information or for the results obtained from the use of the Information. The Report also highlights certain industry and market data, which may be subject to assumptions. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions vary widely among different industry sources. Further, such assumptions may change based on various factors. We cannot assure you that the assumptions are correct or will not change and, accordingly, our position in the market may differ from that presented in this Draft Red Herring Prospectus. Further, the commissioned report is not are commendation to invest or disinvest in our Company. CARE has disclaimed all financial liability in case of any loss suffered on account of reliance on any information contained in the Report. Prospective Investors are advised not to unduly rely on the Report or extracts thereof as included in this Draft Red Herring Prospectus, when making their investment decisions.



External Risk Factor

49. Changing laws, rules and regulations and legal uncertainties, including adverse application of tax laws and regulations, may adversely affect our business and financial performance.

Our business and financial performance could be adversely affected by changes in law, or interpretations of existing laws, rules and regulations, or the promulgation of new laws, rules and regulations in India, applicable to us and our business. The governmental and regulatory bodies in India and other jurisdictions where we operate may notify new regulations and/or policies, which may require us to obtain approvals and licenses from the government and other regulatory bodies, or impose onerous requirements and conditions on our operations, in addition to those which we are undertaking currently. Further, India may adopt or be subject to future global manufacturing or production standards. Any such changes and the related uncertainties with respect to the implementation of new regulations may have a material adverse effect on our business, financial condition and results of operations.

The application of various Indian and international sales, value-added and other tax laws, rules and regulations to our services, currently or in the future, may be subject to interpretation by applicable authorities, and if amended/ notified, could result in an increase in our tax payments (prospectively or retrospectively) and/or subject us to penalties, which could affect our business operations. Further, we run the risk of the Income Tax Department assessing our tax liability that may be materially different from the provision that we carry in our books for the past periods. The Government of India has introduced a comprehensive national goods and services tax ("GST"), regime that will combine taxes and levies by the central and state governments into a unified rate structure. GST has become applicable from July 1, 2017. Any such future increases or amendments may affect the overall tax efficiency of companies operating in the industry in India and may result in significant additional taxes becoming payable. Separately, the Government of India has issued the Income Computation and Disclosure Standards ("ICDS") that will be applied in computing taxable income and payment of income taxes thereon, applicable with effect from Fiscal 2017.ICDS shall apply to all taxpayers following an accrual system of accounting for the purpose of computation of income under the heads of "profits and gains of business or profession" and "income from other sources". Such specific standards for computation of income taxes in India are relatively new, and the impact of the ICDS on our results of operations and financial condition is uncertain.

50. We may be affected by competition law in India and any adverse application or interpretation of the Competition Act could in turn adversely affect our business.

The Competition Act was enacted for the purpose of preventing practices that have or are likely to have an adverse effect on competition in India and has mandated the Competition Commission of India (**CCI**) to separate such practices. Under the Competition Act, any arrangement, understanding or action, whether formal or informal, which causes or is likely to cause an appreciable adverse effect on competition is void and attracts substantial penalties.

Further, any agreement among competitors which, directly or indirectly, involves determination of purchase or sale prices, limits or controls production, or shares the market by way of geographical area or number of subscribers in the relevant market is presumed to have an appreciable adverse effect in the relevant market in India and shall be void. The Competition Act also prohibits abuse of a dominant position by any enterprise. On March 4, 2011, the Central Government notified and brought into force the combination regulation (merger control) provisions under the Competition Act with effect from June 1, 2011. These provisions require acquisitions of shares, voting rights, assets or control or mergers or amalgamations that cross the prescribed asset and turnover based thresholds to be mandatorily notified to, and pre-approved by, the CCI. Additionally, on May 11, 2011, the CCI issued the Competition Commission of India (Procedure for Transaction of Business Relating to Combinations) Regulations, 2011, as amended, which sets out the mechanism for implementation of the merger control regime in India.

The Competition Act aims to, among other things, prohibit all agreements and transactions which may have an appreciable adverse effect in India. Consequently, all agreements entered into by us could be within the purview of the Competition Act. Further, the CCI has extra-territorial powers and can investigate any agreements, abusive conductor combination occurring outside of India if such agreement, conduct or combination has an appreciable adverse effecting India. However, the impact of the provisions of the Competition Act on the agreements entered into by us cannot be predicted with certainty at this stage. We are not currently party to any outstanding proceedings, nor have we received notice in relation to non-compliance with the Competition Act or the agreements entered into



by us. However, if we are affected, directly or indirectly, by the application or interpretation of any provision of the Competition Act, or any enforcement proceedings initiated by the CCI, or any adverse publicity that may be generated due to scrutiny or prosecution by the CCI or if any prohibition or substantial penalties are levied under the Competition Act, it would adversely affect our business, financial condition, results of operations and prospects.

51. Political, economic or other factors in India beyond our control may have an adverse impact on our business, results of operations and prospects.

Our Company is incorporated in India, and almost all our assets and employees are located in India. As a result, we are highly dependent on the prevailing economic conditions in India and our results of operations are significantly affected by factors influencing the Indian economy. Factors that may adversely affect the Indian economy, and hence our results of operations, may include:

- any increase in interest rates or inflation;
- any exchange rate fluctuations;
- an increase in India's trade deficit;
- a decline in India's foreign exchange reserves;
- any scarcity of credit or other financing in India, resulting in an adverse impact on economic conditions in India
- volatility in, and actual or perceived trends in trading activity on, India's principal stock exchanges;
- changes in India's tax, trade, fiscal or monetary policies;
- political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighboring countries;
- occurrence of natural or man-made disasters;
- any downgrading of India's debt rating by a domestic or international rating agency;
- instability in financial markets;
- any slowdown or perceived slowdown in the Indian economy, or in specific sectors of the Indian economy;
- any natural calamities such as earthquakes, tsunamis, floods or other natural calamities, impacting the national or any regional economies.

52. Conditions in and volatility of the India securities market may affect the price or liquidity of our Equity Shares.

The Indian securities market is smaller than securities markets in more developed economies. Indian stock exchanges have in the past experienced substantial fluctuations in the prices of listed securities. Further, the Indian stock exchanges have often experienced period of significant volatility in the last three years. The regulation and monitoring of Indian securities markets and the activities of investors, brokers and other participants differ, in some cases significantly, from those in Europe and the United States of America. The Indian stock exchanges have also experienced problems that have affected the market price and liquidity of securities, such as temporary exchange closures, broker defaults and settlement delays which, if continuing or recurring, could affect the market price and liquidity of the securities of Indian companies.

53. Natural disasters, acts of war, political unrest, epidemics, terrorist attacks or other events which are beyond our control, may cause damage, loss or disruption to our business and have an adverse impact on our business, financial condition, results of operations and growth prospects.

Our Company is subject to operating risks, such as the risk of substantial disruption or shutdown due to natural disasters, storms, fires, explosions, earthquakes, floods and other catastrophic events, actual, potential or suspected epidemic outbreaks, terrorist attacks and wars, loss of services of our external contractors, and industrial accidents. The occurrence of any such event could result in a temporary or long-term disruption in our business operations and materially and adversely affect our financial condition. Additionally, any of these events could lower confidence in India's economy and create a perception that investments in companies with Indian operations involve a high degree of risk, which could have a material adverse effect on the price of the Equity Shares. Any discontinuation of business or loss of profits due to such extraneous factors may affect our operations.

54. Under Indian law, foreign investors are subject to investment restrictions that limit our ability to attract foreign investors, which may adversely impact the trading price of the Equity Shares.



Under foreign exchange regulations currently in force in India, transfer of shares between non -residents and residents are freely permitted (subject to certain exceptions), if they comply with the valuation and reporting requirements specified by the RBI. If a transfer of shares is not in compliance with such requirements and does not fall under any of the exceptions specified by the RBI, then the RBI's prior approval is required. Further, our Company is under prior permission list of RBI for further investment by NRI in the Company's Equity Shares. Additionally, shareholders who seek to convert Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India require a no-objection or a tax clearance certificate from the Indian income tax authorities. We cannot assure you that any required approval from the RBI or any other government agency can be obtained on any particular terms or at all.

55. Any future issuance of our Equity Shares may dilute your shareholdings and sales of our Equity Shares may adversely affect the trading price of our Equity Shares.

Any future equity issuances by us may lead to the dilution of investors' shareholdings in our Company. In addition, any sales of substantial amounts of our Equity Shares in the public market after the completion of the Issue, or the perception that such sales could occur, could adversely affect the market price of our Equity Shares and could impair the future ability of our Company to raise capital through offerings of our Equity Shares. We also cannot predict the effect, if any, that the sale of our Equity Shares or the availability of these Equity Shares for the future sale, subject to compliance with applicable law, will have on the market price of our Equity Shares.

56. Holders of Equity Shares may be restricted in their ability to exercise pre-emptive rights under Indian law and thereby suffer future dilution of their ownership position.

Under Section 62 of the Companies Act, 2013, a company incorporated in India must offer its equity shareholders pre-emptive rights to subscribe and pay for a proportionate number of equity shares to maintain their existing ownership percentages prior to issuance of any new equity shares, unless the pre-emptive rights have been waived by the adoption of a special resolution by holders of three-fourths of the equity shares voting on such resolution. However, if the laws of the jurisdiction that you are in do not permit the exercise of such pre-emptive rights without our filing an offering document or a registration statement with the applicable authority in such jurisdiction, you will be unable to exercise such pre-emptive rights. If we elect not to file an offering document or a registration statement, the new securities may be issued to a custodian, who may sell the securities for your benefit. The value of such custodian receives on the sale of any such securities and the related transaction costs cannot be predicted. To the extent that you are unable to exercise pre-emptive right available in respect of the equity shares, your proportional interests in our Company may be reduced by the new equity shares that are issued by our Company.

57. Rights of shareholders under Indian laws may be more restrictive than under the laws of other jurisdictions.

Indian legal principles related to corporate procedures, director's fiduciary duties and liabilities, and shareholders' rights may differ from those that would apply to a company in another jurisdiction. Shareholders' rights including in relation to class actions, under Indian law may not be as extensive as shareholders' rights under the laws of other countries or jurisdiction. Investors may have more difficulty in asserting their rights as shareholders in an Indian company than as shareholder of a corporation in another jurisdiction.

58. Any downgrading of India's sovereign rating by a domestic or international rating agency could adversely affect our business.

Any adverse revisions to India's sovereign ratings for domestic and international debt by domestic or international rating agencies may adversely affect our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing is available. This could harm our business and financial performance, ability to obtain financing for capital expenditures and the price of our Equity Shares.

59. Our business is vulnerable to downturns in the general economy and industries in which we operate or which we serve. A global economic downturn could adversely affect our business, financial condition and results of operations.



Our financial condition and results of operations depend significantly on worldwide economic conditions, level of activity and growth in the industries where we operate or serve. Unfavourable financial or economic conditions, such as the sovereign-debt crisis in the European Union, the continued weakness and uncertainty regarding the durability of the emerging economic recovery, have adversely affected the global economy. In addition, concerns over inflation, energy costs, geopolitical issues, the availability and cost of credit, unemployment, consumer confidence, declining asset values, capital market volatility and liquidity issues have created difficult operating conditions for us in the past and may continue to do so in the future. Uncertainty about future economic conditions makes it challenging for us to forecast our results of operations, make business decisions and identify risks that may affect our business. If we are not able to timely and appropriately adapt to changes resulting from the difficult macroeconomic environment, our business, results of operations and financial condition may be adversely affected.

Our business is adversely affected by decreases in the general level of economic activity, such as decreases in business and consumer spending, transportation, manufacturing activity and the financial strength of our customers. We are unable to predict the likelihood of occurrence and severity of any global or regional economic crises, slowdown or downturn in general economic condition. Global financial slowdown, volatility and uncertainty could have a number of follow-on effects on our business. If conditions become more severe or continue longer than we anticipate, or if we are unable to adequately respond to unforeseeable changes resulting from economic conditions, our financial condition and results of operations may be adversely affected.

Prominent Notes

- 1. Initial public offering of 10000000 Equity Shares, at an Issue Price of ₹ [●] per Equity Share for cash, aggregating up to ₹ [●] million and is being made through the Book Building Process. In terms of Rule 19(2)(b)(i) of the SCRR read with Regulation 41 of the SEBI ICDR Regulations, the Offer is being made for at least 10% of the post-Offer paid up equity share capital of our Company.
- 2. The Issue is being made pursuant to Regulation 26(1) of the SEBI ICDR Regulation, wherein not more than 50% of the Issue shall be available for allocation, on a proportionate basis, to QIBs. Our Company will in consultation with the BRLM, allocate up to 60% of the QIB Category to Anchor Investors on a discretionary basis. 5% of the QIB Category (excluding Anchor Investor Portion) shall be available for allocation on a proportionate basis to Mutual Funds only. The remainder of the QIB Category shall be available for allocation on a proportionate basis to all QIBs (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not less than 15% of the Offer shall be available for allocation to Retail Individual Bidders, subject to valid Bids being received at or above the Issue Price.
- 3. Our net worth as on March 31, 2017 was ₹ 458.93 million and ₹ 458.43 million, as per our Restated Unconsolidated Financial Statements and Restated Consolidated Financial Statements, respectively. Our net asset value per Equity Share was ₹ 1835.73 and ₹ 1833.73 (unadjusted) as at March 31, 2017, as per our Restated Unconsolidated Financial Statements and Restated Consolidated Financial Statements, respectively. For details, see "Financial Statements" on page 148.
- 4. The average cost of acquisition of Equity Shares by our Promoter Mr. Dinesh Kollaih Kargal and Mr. Sashikala Dinesh Kargal is ₹ 0.08 per Equity Share. The average cost of acquisition has been computed by dividing cumulative amount paid for Equity Shares by cumulative number of Equity Shares. For details, see "Capital Structure" on page 68.
- 5. Pursuant to conversion into a public limited company, the name of our Company was changed to its present name and a fresh certificate of incorporation was issued by the RoC on January 30, 2018. Subsequent to the change of our name, there was no variation to the activities being undertaken by our Company. Accordingly, the objects clause of our Memorandum of Association was not required to be altered.
- 6. For details of transactions entered into by our Company with the Subsidiaries during the last Fiscal, the nature and value of transactions see "*Related Party Transactions*" on page 146.



- 7. There has been no financing arrangement whereby our Promoter Group, our Promoter, the Directors of our Company and their relatives, have not financed the purchase by any other person of securities of our Company other than in the normal course of business of the financing entity during the period of six months immediately preceding the date of filing of this Draft Red Herring Prospectus with SEBI.
- 8. Investors may contact any of the Book Running Lead Manager as well as the Registrar to the Issue for any complaint pertaining to the Issue. For details of the Book Running Lead Manager and the Registrar to the Issue, see "General Information" on page 59.
- 9. All grievances, in relation to the ASBA process, may be addressed to the Registrar to the Issue, with copy to the relevant Designated Intermediary with whom the ASBA Form was submitted, quoting the full name of the sole or first Bidder, ASBA Form number, Bidders' DP ID, Client ID, PAN, number of Equity Shares applied for, date of submission of ASBA Form, address of Bidder, the name and address of the relevant Designated Intermediary, where the ASBA Form was submitted by the Bidder and ASBA Account number in which the amount equivalent to the Bid Amount was blocked. Further, the Bidder shall enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents or information mentioned hereinabove.



SECTION III – INTRODUCTION SUMMARY OF INDUSTRY

Unless noted otherwise, the information in this section is derived from Industry Report issued by CARE Advisory. Our Company, the BRLM and any other person connected with the Issue has not independently verified this information. Industry sources and publications generally state that the information contained therein has been obtained from sources believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured. Industry sources and publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Accordingly, investors should not place undue reliance on, or base their investment decision on this information.

Global Economy

As per International Monetary Fund (IMF) October 2017 World Economic Outlook (WEO), the global growth forecast for 2017 and 2018 is 3.6 percent and 3.7 percent, respectively. The growth rate for emerging market and developing economies is forecast to rise to 4.6 percent in 2017, 4.9 percent in 2018 and about 5 percent over the medium term. This Growth forecast primarily reflects stronger projected activity in China and in emerging Europe for 2017 and 2018.

The US economy is projected to expand at 2.2 percent in 2017 and 2.3 percent in 2018. The projection of a continuation of near-term growth that is moderately above potential reflects very supportive financial conditions and strong business and consumer confidence. Over a longer horizon, US growth is expected to moderate. Potential growth is estimated at 1.8 percent, reflecting the assumption of continued sluggish growth in total factor productivity and diminished growth of the workforce due to population aging. The euro area recovery is expected to gather strength this year, with growth projected to rise to 2.1 percent in 2017, before moderating to 1.9 percent in 2018. The growth in 2017 mostly reflects acceleration in exports in the context of the broader pickup in global trade and continued strength in domestic demand growth supported by accommodative financial conditions amid diminished political risk and policy uncertainty. Growth in the United Kingdom is projected to subside to 1.7 percent in 2017 and 1.5 percent in 2018. The slowdown is driven by softer growth in private consumption as the pound's depreciation weighed on household real income. The medium-term growth outlook is highly uncertain and will depend in part on the new economic relationship with the EU and the extent of the increase in barriers to trade, migration, and cross-border financial activity.

In China, growth is projected to notch up to 6.8 percent in 2017, and to slow to 6.5 percent in 2018. The upward revision to the 2017 forecast reflects the stronger-than-expected outturn in the first half of the year underpinned by previous policy easing and supply-side reforms.

In the rest of emerging market and developing Asia, growth is expected to be vigorous. Strong government spending and data revisions in India led to an upward revision of 2016 growth to 7.1 percent with upward revisions of about 0.2 percentage point, on average, for 2014 and 2015. However, the growth projection for 2017 has been revised down to 6.7 percent reflecting still lingering disruptions associated with the currency exchange initiative introduced in November 2016, as well as transition costs related to the launch of the national Goods and Services Tax in July 2017. The latter move, which promises the unification of India's vast domestic market, is among several key structural reforms under implementation that are expected to help push growth above 8 percent in the medium term. In the ASEAN-5 economies (Indonesia, Malaysia, Philippines, Thailand, Vietnam), growth is expected to strengthen in 2017 to 5.2 percent, partly because of stronger-than-expected external demand from China and Europe.

Global growth is forecast to increase marginally beyond 2018, reaching 3.8 percent by 2021. With growth in advanced economics projected to gradually decline toward potential growth rates of about 1.7 percent once economic slack is eliminated, this further pickup in global activity is entirely driven by emerging market and developing economies. In these countries, growth is projected to increase to 5 percent by the end of the forecast period, with their impact on global activity boosted by their rising world economic weight. This forecast assumes some strengthening of growth in commodity exporters, though to rates much more modest than in 2000–15; a gradual increase in India's growth rate resulting from implementation of important structural reforms; continued strong growth in other commodity importers; and a lower but still high trend growth rate in China.



Indian Economy

• India's economic performance

India has become the fastest growing major economy in the world according to the Central Statistics Organization (CSO) and the International Monetary Fund (IMF). According to the 2016-17 Economic Survey, India's economy should grow between 6.75 and 7.5 percent in fiscal year 2017-18.

India has seen a sustained improvement in its economic performance over the years and is one of the fastest growing economies of the world, with GDP growth rising from 5.5% in FY13 to 8% in FY16. The domestic economic growth has been consumption driven, while investments have been subdued in recent years. The economy saw a moderation in economic output in FY17 owing to the government's surprise demonetization of high value currencies in third quarter, which led a cash crunch in the country, adversely impacting economic activity. The economy nevertheless grew by a favourable 7.1% in FY17.

The Indian economic performance is slated to improve in the last 2 quarters of FY18. IMF projects India's GDP to grow by 6.7% in 2017 and 7.4% in 2018. It has been revised downwards from the earlier projections of 7.2% in 2017 and 7.7% in 2018 citing the disruptions related to demonetisation and implementation of GST.

• Population and demography

- The population of India as per the 2011 census stood at 1.21 billion, an 18% increase from 1.03 billion in 2001. India is expected to be the World's most populous country by 2022.
- The birth rate in India has been recorded at 20.4 per 1000 population in 2016, lower than 20.8 per 1000 in 2015 as per Central Bureau of Health Intelligence.
- > The sex ratio is 900 females per 1000 males in 2015 lower than 906 females in the previous year.
- The death rate in India was 6.4 per 1000 population in 2016 lower than 6.5 per 1000 population in the previous year.
- The infant mortality rate has witnessed decline over the years. It fell to 34 per 1000 live births in 2016 from 37 per 1000 live births in 2015.
- The fertility rate is 2.3 births per women in 2015
- The urbanisation rate in India as a percentage of total population increased from 27.82% in 2001 to 31.15% in 2011 as per census.

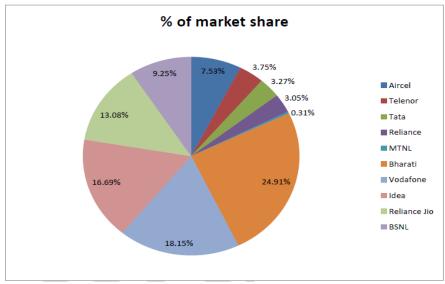
Overview of Telecom Industry in India

The Indian telecom industry is the second largest in the world by number of subscribers. The sector has witnessed exponential growth over the last few years primarily driven by affordable tariffs, wider availability, roll out of Mobile number portability (MNP), 3G and 4G, evolving consumption patterns of subscribers and conducive regulatory environment.

The telecom sector has grown at 19.6 per cent CAGR in terms of subscriber base and at 7.07 per cent CAGR from a revenue perspective over the last few years.

As on 30th November, 2017, the private access service providers held 90.44% market share of the wireless subscribers whereas BSNL and MTNL, the two PSU access service providers, had a market share of only 9.56% as represented below:





(Source: TRAI)

Fiber and Broadband network overview

India is home to an infrastructure network comprising of over 450,000 towers and over 1.25 million kilometers of fiber. The Indian tower industry has also been on an upward trajectory owing to the growth of telecom sector, grant of 'infrastructure status' and its unique business model based on 'infrastructure sharing'. The model is meant to drive efficiencies and synergies and the era of multiple operators allowed that to happen very successfully leading to upfront savings in capex and time to market.

BRIEF ON OPTICAL FIBER SEGMENT

Optical Fiber is the primary communication media for broadband services. Whether it is 4G data services, Cable TV services or E-health, E-commerce, E-Education etc., optical fiber through its ability to carry virtually unlimited bandwidth provides the most viable medium for carrying the digital signals.

Indian Optical Fiber Industry Outlook

India has an established backbone network connecting states with each other and centre. While FOC network exists till the block level, backhaul network is yet to be brought to Optical Fiber Cable Network. Almost 80-90% tower backhaul connections are still on microwave links and they do not offer support for higher bandwidth capacities. The benefits of fiber is that it has nearly unlimited bandwidth potential. Besides with increase in rural penetration, scarcity of spectrum is likely to increase further and consequently the demand of FOC for backhaul as well as BTS access will be on the rise.

Government Initiative & Budget Support for Optical Fiber Industry

Nationwide connectivity projects launched by the government such as National Optical Fiber Network (NOFN)/Bharatnet and National Fiber Spectrum (NFS), and the rollout of 4G/5G in the country are bound to boost data transmission volumes, thereby making expansion of OFC installations critical for supporting the planned network expansions. In addition, next generation technologies such as LTE and FTTx, which require last mile connectivity, is expected to propel the demand for optical fiber cables in the coming years.

Global Outlook of the Optical Fiber Industry

The global optical fiber market is estimated to grow at a CAGR of 11.7% during the forecast period 2016 - 2025 and accounts for US\$ 27.88 Bn in the year 2025.



The global optical fiber market is segmented based on types as: step indexed optical fiber and graded indexed optical fiber. On the basis of end-user optical fiber market can be further divided into Broadcast, IT & Telecom, and Industrial, Defense, Medical and Others.

One of the prime factors that are driving the demands for optical fiber cables is the growing needs for fast and improved networking and network services and growing penetration of broadband connections among developed and developing countries. Governments of various countries worldwide have laid their stress on the reach of high speed internet services in urban and rural areas of their countries. A fiber optic cable ensures maximum reach out of services with very less attenuations, higher bandwidths and greater reliability over longer distances as a result of which three has been a meteoric rise in its implementations in various corners of the globe.

Need for High Speed Connectivity

The increasing need for 24x7 high-speed connectivity and increased traffic generation from voice, messaging, emails, games, downloads, mobile internet access, video streaming & other services have unleashed the benefits of optical fiber cable networks.

OUTLOOK FOR THE INDUSTRY

India has one of the fastest growing telecommunications sector with over 1.1 billion connections. It is the second largest in the world while continuing to grow at a Compounded Annual Growth Rate (CAGR) of 19.6 per cent from FY'07-17. Driven by an exponential surge in data consumption in the recent few years, India ranks among top five countries across the world in highest internet users and is speculated to rank as the fourth largest market by the year 2020 with two out of every three mobile phones to be smart phones.

Optical Fiber Cable (OFC) continues to be the backbone of the digital world. With rapid spread of broadband connectivity and increasing usage of internet towards online financial transactions and sharing of confidential data, the need for secure transmission of data is gaining prominence. Exponential increase in the digital population and a consequential explosion in data consumption are necessitating the increase in carriage capacity and speed of the OFC network. Emerging trends in overhead carriage lines are opening up newer consumption possibilities of OFC.

Gas Distribution Sector and its Outlook

Indian Natural Gas Industry

The oil and gas sector is among the core industries in India and plays a major role in influencing decision making for all the other important sections of the economy.

In 1997-98, the New Exploration Licensing Policy (NELP) was envisaged to fill the ever-increasing gap between India's gas demand and supply. India's economic growth is closely related to energy demand. Therefore the need for oil and gas is projected to grow more, thus making the sector remove conducive for investment.

Natural Gas pipelines

Pipelines are used to transport Natural Gas. The Pipeline Infrastructure connects various gas sources to different gas markets to meet the existing/ future natural gas demand of various Power, Fertilizer, CGD and other industries in the country. The gas pipeline infrastructure has not only developed the much needed industrialization but has also brought about socio-economic changes in the major regions from where the gas pipeline passes.

Pipeline transportation of gas offers a safe, economic and environmentally sound alternative to most other modes of energy transport.

The demand drivers

Vehicle sales: With the expansion of CNG pumps across cities there has been a significant increase in CNG car sales. There are around 1,233 CNG stations across the country and 30,42,268 CNG vehicles which is minuscule. Most automobile companies have launched CNG fitted variants for their car models, which should boost volumes. Moreover, the ban on externally fitted CNG kits was lifted in July-17. Owing to this the number



of private and commercial vehicles converting to CNG would surge in the near term. Mandatory piped gas in building structures: The government has accorded 'public utility' status to piped cooking gas and has made it mandatory for new building plans to incorporate pipeline infrastructure. This will boost the number of piped gas connections rapidly.

- CNG bus/ auto rickshaw additions: The Delhi government has announced plans for an addition of 2000 buses
 in the current fleet along with issuing additional 10,000 auto rickshaw licences in the coming months. This will
 boost demand in Delhi thereby benefitting IGL. With growing popularity, other states are expected to follow
 suit.
- CNG two-wheelers: Both IGL and MGL are piloting projects for the launch of CNG run two-wheelers. This
 could boost demand as well.
- **Industrial consumption**: In order to replicate the benefits which CNG has given to the transport segment, cleaner gas fuels are now being promoted for industrial use. This switch would boost the demand from the industrial segment. Delhi has already announced the ban on industrial use of high sulphur fuels in the city and is promoting a switch to cleaner fuels like LNG.
- **Green corridors**: The government has announced plans to build green corridors and ensure CNG stations on highways along Delhi and Mumbai. This could boost demand for gas marketing companies.

Overall, government's policy initiative to switch to cleaner fuels has made the sector grow exponentially in the last decade, and the demand-side boost provides significant tailwinds for gas retail companies. Apart from a few supply-side deficiencies, which can be addressed, the sector has immense potential for growth.

(Source: Moneycontrol)



SUMMARY OF BUSINESS

Overview

We are a passive communication infrastructure provider Company in India, focused on providing passive communication infrastructure services mainly to the Telecom operators and internet service providers ("ISPs"). Our Company was incorporated in 2006, and through the next several years, we are working towards executing the fiber laying work for many Telecom Operators. Our company has been licensed by Department of Telecommunications (DoT) with the Infrastructure Provider (IP)-I License, under which we can establish and maintain wired networks, Duct space for the purpose to grant on lease or sale on IRU basis to the licensees of Telecom operators, ISPs etc. Our key expertise lies in the field of providing support services to telecom vendors which inter alia includes project management for laying of the duct and optic fibre cables, construction of basic transmission and telecom utilities, dark fiber leasing, optical fiber network construction, maintenance of duct and optic fibre and optical fibre project turnkey services to various Telecom network operators & broad band Service operators across the states of India.

Since the receipt of the IP-I license, we have created our own optic fibre network of around 6000 kms which runs across the state of Maharashtra, Goa, Telangana, Rajasthan and Karnataka. Our wired network infrastructure solutions are used by many Telecom Companies such as Airtel, BSNL, Reliance Jio, Vodafone, Idea, Tata Communication etc.which helps them inter-alia in increasing network's bandwidth, maximize existing network capacity, improve network performance and availability.

Since the year 2011, we have laid fibre network of around 7500 Kms for the telecom operators under the Vendor projects which run across the states of Maharashtra, Gujarat, Uttar Pradesh, Bihar, Karnataka, Andhra Pradesh, Chhattisgarh, Goa and Rajasthan and are currently being used by companies like BSNL, Airtel, Vodafone, Idea Cellular, Reliance Jio, TTML, BSNL, Reliance Corporate IT Park and TCIL. Apart from laying the network under the Vendor project or own network, we are also engaged in the operations & maintenance activity of the fibre network and preventing the underground optic fiber therein from getting cut due to activities like road repairs, digging and expansion works by various authorities.

The growth and development of our company during the past years have been the result of our customer centric approach and core competence in the field of Telecom Infrastructure. Our main focus and vision is on providing the customers with the desired quality work within the given time frame. Based on the past records and experience in the field of lying the fibre for the Telecom operators, Mahanagar Gas Limited has entrusted us with the laying of its gas pipelines under the city of Mumbai. The gas pipeline laying work will help us to diversify in the field of oil and gas sector and will also open new business avenues for our company. The work of lying the gas pipeline has been undertaken through outsourcing the same to the sub-contractors.

Some of the prominent clients of our Company includes telecom giants like Bharti Airtel Ltd, Idea Cellular, Vodafone, Tata Communications Ltd. etc. as well as ISP clients like Intech, D-vois SSV, Atria, power grid, Hathway, Sify riding on our fibre optic network along several routes. Apart from the above we also have Mahanagar Gas Limited in our client list for gas pipeline work.

Our company has grown many folds during the past decade under the leadership and guidance of our Promoter, Chairman and Managing Director, Mr. Dinesh Kollaiah Kargal. He has an overall experience of over 27 years in the field of civil construction and Telecom infrastructure sector. He has an experience of lying around 35000 kms during his career which has helped us to execute and undertake many challenging projects which were given up by the telecom companies. His expertise and experience has been instrumental in the growth of our business. His foresightedness and vision have helped us to identify the opportunities well in time and gain advantage of the opportunities.

Our revenue from operations (gross) was ₹ 2001.06 million (net revenue from operations was ₹ 1997.57 million), ₹ 1684.86 million (net revenue from operations was ₹ 1678.06 million) and ₹ 1193.42 million (net revenue from operations was ₹ 1190.94 million) in period ending December 31, 2017, fiscals 2017 and 2016, respectively, in terms of our Restated Consolidated Financial Statements. The profit after tax of our company as per the restated financial statements for the period ending December 31, 2017, fiscal 2017 and 2016 is 306.98 million, 209.38 million and 126.37 million respectively.



Our Competitive Strengths

We believe that the following are our primary competitive strengths:

1. Established Optic fiber network in India

Over the past years we have created our own fibre optic network of around 6000 Kms which run across Maharashtra, Goa, Telangana, Rajasthan and Karnataka. Apart from the own network we have also undertaken Vendor Projects and developed a Network of around 7500 Kms for our customers. This fibre network is currently being used by various companies such as companies like telecom operators, cable TV companies, MSOs, ISPs etc. Even after building a network running across 10 states, we are continuously expanding our fibre and duct network so as to be able to serve more customer needs and leverage economies of scale. As of December 31, 2017, our total projects under execution on our own account comprising of 75 ongoing projects in Rajasthan, Maharashtra, Karnataka, Madhya Pradesh, Chattisgarh and Goa.

With the increase in the number of the Telecom subscribers, internet users and widespread digitalization there has been an increasing need of fibre network. With the recent advancement in the field of Telecommunication, the telecom operators are more focused on taking the fibre network on lease rather than developing and maintain their own network, this is a business opportunity for our company.

2. Strong project management and execution capabilities

Over the last five years, our Company has executed many projects for the telecom companies and gas companies. We have a strong ROW team which liaison with the government and local authorities to get the projects executed with all the required permission and without any hindrances from the locals. We use modern machineries like HDD (Horizontal Diagonal drilling) and JCBs to the get the projects executed in timely manner and with the high standards. We get the projects executed with the contractor's who are working with us for early execution. We have our own list of sub- contractor in various states that help us get the work executed in those respective areas.

Our focus is to leverage our strong project management and execution capabilities in order to complete our projects in a timely manner while maintaining high quality of work. The use of skilled labour and modern equipment enables us to control the cost of the project, and minimizes occurrence of events resulting in stoppage of work due to accidents or breakdown of machinery at project sites.

Our Company is also focused on ensuring that each project is executed in conformity with the work description provided in the contracts and adheres to the quality and standard as desired. We enjoy accreditations such as the ISO 9001, 14001 & OHSAS 18001 certification.

3. Efficient Business Model

Our growth is largely attributable to our efficient business model which involves careful identification and assessment of the project, with emphasis on cost optimization which is a result of executing our projects with careful planning and strategy. Our core business of leasing the fibre and duct on IRU basis to telecom operators is a unique business model which forms a major portion of our revenue. Further the business of leasing the fibre and duct on IRU basis has emerged beneficial for the Telecom operators as there are increasing difficulties and the increasing price of ROW faced by the Telecom operators.

Our business model rely more on our efficient liasoning, speed of execution, quality of work performed and maintenance of the laid network. We have our own ROW team across the states which help us as well as the telecom operators to get the required permissions in a simpler and faster way. Our project team by using modern equipments and efficient labour manpower completes the project with superior quality and within the required timeframe. It gives us the upper hand over the other partners engaged in the same activity. We also have our own maintenance team which maintain our own network as well as undertake the maintenance work outsourced to us for maintenance purpose by the telecom operators. Our Company follows a strategic approach



during the project execution stage, which involves undertaking technical surveys and feasibility studies, identification of the material requirement at an early stage of project and the cost involved in undertaking the project. We believe that our project execution approach at each level of execution enables us to complete the project with the desired standards and with the most competitive cost. Further, we focus to ensure high quality standards, as a result of which, we believe, we are able to deliver the project successfully with the required standards.

The Current business model has facilitated us in maximizing our efficiency and increasing our profit margins. Additionally, use of the skilled manpower and modern equipment ensures better control over execution and timely completion of projects. Our experienced engineering and management teams are responsible for ensuring that we execute the project in a systematic and cost effective manner by monitoring operational costs, administrative costs and finance costs at every stage of the project cycle and applying checks and controls to avoid any cost and time overruns.

4. Long standing customer relationships with strong repeat business

Our quality and on-time execution has helped us forge strong relationships with our major clients. We are providing services to the leading telecommunications company which includes PSUs Companies as well. We have a history of high client retention and derive a significant proportion of our revenues from repeat business built on our successful execution of prior engagements. In last three financial years, we have generated more than 95% of our revenue from operations from our top 10 customers, among which most were our existing clients. We have build long standing customer relationships which have helped us better understand our clients' business needs and enabled us to provide effective solutions to meet these needs.

5. Experienced Promoter, Management Team and Skilled Workforce

We believe that we benefit from the vision, strategic guidance, experience, skills and relationships of several key members of our management team, including our Promoter and Managing Director, Dinesh Kollaiah Kargal, who has an overall experience of 27 years in the field of civil construction and telecom infrastructure business. His experience has been instrumental in our growth over the past. Our promoter and managing director has an experience of building and optic fibre network of around 35000 kms during his career. We also believe that our employees have been an important factor in our success as the quality of work is dependent on them. We believe in continuous development and have invested in our employees through steps to improve skills and service standards, enhance loyalty, reduce attrition rates and increase productivity. With the continuing involvement of the core members of our management team and key executives, we believe that we are well positioned to continue to tap growth opportunities across the business in the future.

6. Quality Certification

Our company believes in maintaining and adheres to quality standards. Our execution process is closely monitored by the project supervisors. Upon completion of the entire project a pre-acceptance testing of the entire project is done by the Project Team for self-righteousness and then the same is delivered to the client. In case of IP-I execution, once the pre-acceptance testing is cleared, the project is then offered to Operations & Maintenance team for final acceptance and testing.

Further our company has been accredited with ISO 9001:2015certificate, 14001:2015 certificate & OHSAS 18001:2007 certificate.

7. Co-ordial relationship with our suppliers and contractors

In telecom sector, the mobile signal strength depends largely on the quality of the fibre cables used for transmission of signal from one place to another and the protection of such cable depends on the duct used to protect the fibre. In order to ensure customer satisfaction, quality of the work done and the timely delivery of the work are very important. In many of the projects, the customer provides the details of the suppliers from whom the material needs to be procured for the project. We also have a list of nominated suppliers and



contractor with whom we have been working since long and we believe in the quality of the material provided and the work undertaken by them.

We maintain long terms business relationships with our key suppliers and contractors with whom we have a mutual understanding. This long standing relationship with them has ensured us timely delivery of our materials, supply of quality materials, timely execution and work performance as per the desired guidelines. This has been beneficial for us as we are able to successful execute our projects on time and develop strong relationships with our suppliers and customers.

Our Business and Growth Strategies

1. To enhance the coverage of the Optic fiber network

Our company have been mainly engaged in the work of laying fiber cable for own network as well for our customers. During the past decade our company has created its own fibre optic network of around 6000 Kms which run across the states of Maharashtra, Goa, Telangana, Rajasthan Karnataka apart from the own network we have also undertaken Vendor Projects for around 7500 Kms. With the help of our experience in the telecommunication sector and the increase in the digital India initiative we focus on the identification of those networks where the Telecom companies want to operate but avoid executing routes due to local resistance or financial or other feasibility. By identifying such areas we can undertake the work of fibre lying in those places which will increase our network coverage. The network so developed can be provided to the telecom operators on lease or sale on IRU basis.

2. Expand into business areas that create synergies with our current business

While our primary focus is on development and execution of projects for the Telecom operators, as a part of our business growth strategy, we have also diversified in executing lying of Gas pipeline projects and our Company is currently undertaking lying of gas pipeline project in the state of Maharashtra undertaken through are sub contractors assigned to us by Mahanagar Gas Limited. The work of our gas pipelines have been entrusted to us based on our past record in the lying of cable for the Telecom companies. We seek to capitalize on such opportunities in new functional areas of infrastructure development by leveraging on our established project execution track record in our business. As part of our business growth strategy, we intend to diversify into, and shall consider bidding for similar projects. We are also planning to expand through our Subsidiary company into the business of ISP which could create synergies with our current business we own the fibre network which can be used by our subsidiary.

In order to create synergies of operation we seek to expand in businesses that require execution skills that are similar to our current business and allow us to leverage our past experience and maximize the use of our manpower and equipment. We believe that with the increase in digitalization and building smart city projects we can expand our business in telecom infrastructure sector and similar business. By such expansion we can take the benefit of leveraging our capabilities and gain economies of scale in operations and minimize our cost and maximize the profitability.

3. Augment customer relationships

Majority of our customers are telecom, ISP and cable operators, all the customer procure fibre or duct from us either on lease or sale on IRU basis. We also undertake the work of fibre laying for our clients as contractors. By the expertise of our liasoning and maintenance team we are able to sustain a strong and uninterrupted fibre network which is preferred by the customers. This is also possible due to the quality of the work executed by the project team. We intend to further develop our long-standing customer relationships by providing such high quality services with the same amount of dedication as we have done in the past. Through our robust systems and capable project management teams, we intend to closely monitor client satisfaction and be responsive to their evolving needs and requirements.

We believe that completing our customers' projects in a timely manner and delivering the work with the desired standards of quality, is the most effective manner in which we can develop and maintain strong relationships



with our customers retain then and get repeated business from them. Thus, we intend to strive to exceed client expectations during every stage of the project life cycle. Over the years, the scale and complexity of our projects has gradually increased and we seek to continue to focus on projects with higher contract value. Going forth, we intend to actively access such leverage opportunities to bid for larger and more prestigious projects, with opportunities for potentially higher margins.

4. Enhance our project execution capabilities

We intend to continue to focus on enhancing our project execution capabilities. We believe that this continued focus will help us improve our operating capabilities which will help us in timely completion of the projects and within the estimated time and cost, this will again help us to improve our margins and simultaneously enhance our reputation amongst our existing as well as new customers. Further, we intend to leverage our existing equipments and employee strength by utilizing advanced tools and skilled manpower so as to increase productivity and maximize asset utilization on our projects. We intend to continue to optimize our internal management systems to optimize operating margins and reduce overhead costs.

We believe that investment in technology and systems makes us more efficient and responsive while executing projects, while modern equipment ensures continuous and timely availability of equipment critical to our business, both of which help in make our operations cost effective in the long run. While we believe that we have developed a reputation for undertaking challenging and diverse projects in a timely manner, our ability to effectively manage and complete projects and meet client expectations will be crucial to our continued growth and success. We intend to grow our execution capabilities by strengthening our human capital and attracting professionals, and nurturing their growth within our organization.

5. Continue to focus on strengthening the goodwill of our name

Over the past with the speed of execution, quality of work performed and maintenance of the laid network we have created our goodwill among the Telecom Operators. We have our own ROW team across the states which help us as well as the telecom operators to get the required permissions in a simpler and faster way. Our project team by using modern equipments and efficient labour manpower completes the project with superior quality and within the required timeframe. We believe that these factors have helped us in building our name among our customers. We continue to be more committed to our project execution process which has enabled us to deliver the projects to the customer's with the desired quality and timely delivery. Further, with our dedicated team which looks after the cable and the duct for any cuts or damages which are repaired on regular basis we intend to provide the clients with a uninterrupted signal, proper flow of signal and no down-time. We also protect the cable and ensure that it is properly shifted to safer location where there are extensive expansions is going on.

Business operations

Our business operations can be briefly classified under the below mentioned three heads:

1. Project Execution for Telecom operators (Vendor Projects)

Project Execution for Telecom operators involves solely working for the Telecom operators as contractors. The Telecom companies based on their requirement notify the area where they require the Fibre network. Once this area is notified the telecom operators assign the projects and their requirements to us. On receiving the Project we initiate the work of procuring the ROW permissions for the operators. On receiving the permission we start executing the projects. The fibre is laid in the allowable ROW limits from the centre of the road and available land width. The depth of the trench and the protection material is based on the specifications given by the respective telecom operator. The entire activity is done with the assistance of labour and/ or machinery. The activity is done simultaneously on multiple routes across the areas. Once the fibre lying is complete the same is first tested by the project team and then acceptance testing is done by the operators (Acceptance Testing Team) for whom the project is executed. After such testing the network along with ROW documents are handed over to the Telecom operator.



2. Laying fiber under IP-I License (IP-I)

Under the Infrastructure Providers Category I (IP-I) Licence, our company can establish and maintain the assets such as Dark Fibres, Right of Way and Duct Space for the purpose to grant on lease/rent/sale on IRU basis to the licensees of Telecom Services providers and other vendors on mutually agreed terms and conditions. Under the IP-1 License we have developed our own network of around 6000 kms during the last 5 years. With our experience in telecom for the last decade we understand in telecom market and the requirement of the Telecom companies were they want the infrastructure to be build. We identify such strategic routes where the operators don't have their presence and build our network there. This network is then leased to telecom operators either by duct lease or by fibre lease. In some cases where the telecom operators are unable to build network by their own on particular routes due to constraints like: High ROW Challenges, overall project cost viability, Local issues etc they ask us to execute the route. In such case we execute the route either on our own but the requisite permission for the route is on our name. Once the execution is completed the network is then leased to the telecom operator

For the projects executed under the IP-1 License, the right to use the network is given to the vendors on irrefutable basis for a specific period of time as agreed between the company and the vendors, and the ultimate ownership of the network is with our company.

3. Operations & Maintenance (O&M)

Our Company also undertakes the operations & maintenance activity for the telecom operators and of the leased fiber maintained under IP-1 License. Operation & Maintenance involves deploying manpower and tools required for maintenance such as splicing machine, rodometre, OTDR machine etc. to monitor the route of the operator and preventing the underground optic fiber therein from getting damaged due to activities like road repairs, digging and expansion works by various authorities. For the fibre laid by us either as vendor project or on own account under IP-1 license we are preferred for the operation and maintenance of the same as our team is aware of the exact position of the fibre laid.

The key focus under the operation and maintenance activity is the early identification of the faults and undertake the repair activities in a timely manner in order to minimize the network downtime. We ensure that in case of any cuts we splice the fibre within the MTTR given by the respective telecom operators. Our strength is to maintain the MTTR and the SLA of the respective telecom operator.



SUMMARY FINANCIAL INFORMATION RESTATED STANDALONE SUMMARY STATEMENT OF ASSETS AND LIABILITIES

| | | AN | NEXURE - I | | | | | | | |
|--------------------------------|--|----------|------------|----------|----------|----------|----------|--|--|--|
| Rì | RESTATED STATEMENT OF ASSETS AND LIABILITIES | | | | | | | | | |
| | (Amount in millions) | | | | | | | | | |
| | | | | As | At | | , | | | |
| Particulars | NOTE | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | | | |
| I. EQUITY AND LIABILIT | | • | | | | • | • | | | |
| Shareholder's Funds | | | | | | | | | | |
| Share Capital | 1 | 295.00 | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 | | | |
| Reserves and Surplus | | | | | | | | | | |
| (excluding Revaluation | | | | | | | | | | |
| Reserves, if any) | 2 | 471.33 | 456.43 | 285.20 | 194.93 | 125.57 | 95.10 | | | |
| Money received against | | | | | | | | | | |
| share warrants | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| Non Current Liabilities | | | | | | | | | | |
| Long-term Borrowings | 3 | 109.45 | 96.39 | 36.21 | 31.73 | 14.68 | 9.47 | | | |
| Deferred tax liabilities (Net) | 4 | 3.79 | 6.01 | 5.15 | 3.12 | 2.75 | 1.67 | | | |
| Other Long Term Liabilities | 5 | 924.38 | 787.89 | 464.80 | 307.28 | 138.34 | 171.76 | | | |
| Long-term Provisions | 6 | 4.32 | 3.66 | 2.33 | 1.60 | 0.78 | 0.64 | | | |
| Current Liabilities | | | | | | | | | | |
| Short-term Borrowings | 7 | 45.10 | 0.00 | 78.38 | 69.87 | 63.46 | 65.64 | | | |
| Trade Payables | 8 | 1061.34 | 436.97 | 376.33 | 114.28 | 42.10 | 107.14 | | | |
| Other Current Liabilities | 9 | 160.28 | 181.55 | 143.31 | 83.68 | 62.10 | 42.25 | | | |
| Short-term Provisions | 10 | 121.64 | 6.34 | 0.77 | 0.45 | 0.07 | 0.15 | | | |
| Total | | 3196.62 | 1977.74 | 1394.97 | 809.44 | 452.35 | 496.33 | | | |
| | | | | | | | | | | |
| II. ASSETS | | | | | | | | | | |
| Non Current Assets | | | | | | | | | | |
| Fixed assets | | | | | | | | | | |
| (i) Tangible Assets | 11 | 650.82 | 677.43 | 500.17 | 331.99 | 193.70 | 143.66 | | | |
| (ii) Intangible Assets | 12 | 0.27 | 0.40 | 0.73 | 0.24 | 0.00 | 0.00 | | | |
| (iii) Capital Work-In- | | | | | | | | | | |
| Progress | 12 | 252.25 | 35.64 | 64.61 | 24.93 | 2.61 | 1.26 | | | |
| (iv) Intangible Assets Under | | | | | | | | | | |
| Development | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| Non Current Investments | 13 | 4.93 | 0.51 | 0.51 | 0.51 | 0.01 | 0.00 | | | |
| Deferred Tax Assets (Net) | 4 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| Long-term Loans and | | | | | | | | | | |
| Advances | 14 | 220.40 | 195.19 | 205.96 | 91.14 | 90.53 | 130.97 | | | |
| Other Non Current Assets | 15 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| Current Assets | | | | | | | | | | |
| Current Investments | 16 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| Inventories | 17 | 27.53 | 39.91 | 27.80 | 26.85 | 26.75 | 6.55 | | | |
| Trade Receivables | 18 | 525.96 | 569.71 | 307.20 | 238.06 | 87.24 | 172.62 | | | |
| Cash and Cash Equivalents | 19 | 95.84 | 181.40 | 40.33 | 59.22 | 25.43 | 16.56 | | | |
| Short-term Loans and | | | | | | | | | | |
| Advances | 20 | 74.46 | 39.93 | 35.33 | 36.50 | 26.08 | 24.65 | | | |
| Other Current Assets | 21 | 1344.16 | 237.61 | 212.33 | 0.00 | 0.00 | 0.06 | | | |
| Total | | 3196.62 | 1977.74 | 1394.97 | 809.44 | 452.35 | 496.33 | | | |

Note-: The above statement should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexures IV, II and III.



ANNEXURE – II

RESTATED STATEMENT OF PROFIT AND LOSS

(Amount in millions)

| | | | period | (Amount in millions) | | | | |
|-----|---|----|----------|----------------------|----------|----------|----------|----------|
| | Particulars | | Ended | For the Year ended | | | | |
| | | | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| | Revenue from | | | | | | | |
| I | Operations | 31 | 1997.58 | 1678.06 | 1190.94 | 508.88 | 237.61 | 252.18 |
| II | Other Incomes | 32 | 3.48 | 6.80 | 2.49 | 2.67 | 1.89 | 1.12 |
| III | Total Income (I+II) | | 2001.06 | 1684.86 | 1193.42 | 511.55 | 239.50 | 253.30 |
| | Expenses: | | | | | | | |
| | Operational | | | | | | | |
| | Expenses | 33 | 1159.23 | 1036.35 | 744.59 | 283.71 | 131.13 | 149.47 |
| | Purchase of Stock- | | | | | | | |
| | in-Trade | 34 | 152.42 | 73.33 | 93.53 | 31.26 | 13.61 | 12.23 |
| | Changes in Inventories of finished goods, Stock-in-Trade and work-in-progress | 35 | 12.38 | -12.11 | -0.95 | -0.11 | -20.20 | -2.29 |
| | Employee Benefits | | | | | | | |
| | Expenses | 36 | 60.89 | 69.20 | 37.95 | 23.77 | 16.17 | 17.84 |
| | Finance Costs | 37 | 12.05 | 26.24 | 24.43 | 16.03 | 14.35 | 6.63 |
| | Depreciation And Amortization | | | | | | | |
| | Expense | 38 | 84.65 | 97.29 | 61.86 | 41.01 | 22.59 | 15.28 |
| | Administartive and Other Expenses | 39 | 55.76 | 56.95 | 37.04 | 15.64 | 16.21 | 13.86 |
| | Total Expenses (IV) | | 1537.39 | 1347.26 | 998.45 | 411.30 | 193.88 | 213.01 |
| | Profit/(loss) before exceptional items | | | | | | | |
| V | and tax (I-IV) | | 463.67 | 337.60 | 194.98 | 100.25 | 45.63 | 40.29 |
| VI | Exceptional Items | 40 | -3.94 | 0.42 | 0.35 | 0.00 | 0.00 | 0.03 |
| | Profit/(loss) before | | | | | | | |
| VII | tax (V-VI) | | 467.61 | 337.19 | 194.63 | 100.25 | 45.63 | 40.26 |
| VII | | | | | | | | |
| I | Tax Expense | | 162.20 | 116.62 | 66.22 | 20.20 | 14.00 | 12.06 |
| | - Current Tax | | 162.38 | 116.63 | 66.22 | 30.39 | 14.08 | 13.86 |
| | - Deferred Tax Liability / (Asset) | | -2.22 | 0.85 | 2.04 | 0.37 | 1.08 | 0.22 |
| | Interest on Income Tax | | 0.06 | 0.32 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Restated profit/(loss) after tax for the period from continuing | | | | | | | |
| IX | operations | | 307.40 | 219.38 | 126.37 | 69.49 | 30.47 | 26.19 |
| | Profit/ (Loss) from Discontinuing | | | | | | | |
| X | operation | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| XI | Tax expenses of discontinuing | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |



| | operations | | | | | | |
|-----|-----------------------------------|--------|--------|--------|-------|-------|-------|
| | Restated Profit/(loss) for the | | | | | | |
| XII | period | 307.40 | 219.38 | 126.37 | 69.49 | 30.47 | 26.19 |

Note: The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, and cash flows appearing in Annexures IV, I and III.

As per our report of even date



ANNEXURE - III RESTATED CASH FLOW STATEMENT

(Amount in millions)

| | (Amount in millions) | | | | | | | |
|---|----------------------|----------|----------|------------|----------|----------|--|--|
| Particulars | | | l | Year ended | 1 | | | |
| 1 di diculais | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | | |
| CASH FLOW FROM OPERATING ACTIVITIES | | | | | | | | |
| Net Profit before tax | 467.61 | 337.19 | 194.63 | 100.25 | 45.63 | 40.26 | | |
| Adjustment for: | | | | | | | | |
| Less: Interest on Fixed | | | | | | | | |
| Deposit | (2.49) | (5.82) | (2.49) | (2.56) | (1.47) | (1.10) | | |
| Less: Loss on Sale of Fixed | | | , | | | | | |
| Assets | 0.00 | (0.83) | 0.00 | 0.00 | 0.00 | 0.03 | | |
| Add: Provision for Interest | | | | | | | | |
| Expenses | (0.24) | (0.29) | 0.28 | 0.31 | (0.07) | 0.10 | | |
| Add: Depreciation | 84.65 | 97.29 | 61.86 | 41.01 | 22.59 | 15.28 | | |
| Add: Provision of Gratuity | 0.21 | 0.98 | 0.44 | 0.69 | 0.12 | 0.70 | | |
| Add: Provision for Leave | | | | | | | | |
| Encashment | 0.51 | 0.42 | 0.33 | 0.20 | 0.00 | 0.00 | | |
| Add: Interest on Borrowed | | | | | | | | |
| Fund & Finance Charges | 7.64 | 20.18 | 15.69 | 12.04 | 11.00 | 4.79 | | |
| Operating profit before | | | | | | | | |
| working capital changes | 557.89 | 449.11 | 270.75 | 151.93 | 77.80 | 60.05 | | |
| Adjustement for: | | | | | | | | |
| (Increase)/Decrease in | | | | | | | | |
| Inventories | 12.38 | (12.11) | (0.95) | (0.10) | (20.20) | (2.29 | | |
| (Increase)/Decrease in Trade | | | | | | | | |
| Receivables | 43.75 | (262.51) | (69.14) | (150.82) | 85.38 | (46.44) | | |
| (Increase)/Decrease in Short | | | | | | | | |
| Term loans and advances | 30.21 | (44.21) | (34.66) | (26.74) | (1.64) | (14.11) | | |
| (Increase)/Decrease in Other | | | | | | | | |
| Current Assets | (1106.55) | (25.28) | (212.33) | 0.00 | 0.06 | 0.84 | | |
| Increase/(Decrease) in Trade | | | | | | | | |
| Payables | 624.37 | 60.64 | 262.05 | 72.19 | (65.05) | (32.89) | | |
| Increase/(Decrease) in Short | | | | | | | | |
| Term Borrowings | 45.10 | (78.38) | 8.50 | 6.41 | (2.18) | 30.51 | | |
| Increase/(Decrease) in Other | | | | | | | | |
| Current Liabilities | (21.27) | 44.35 | 53.52 | 21.58 | 19.85 | 14.23 | | |
| Increase/(Decrease) in Short | | | | | | | | |
| Term Provisions | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| | (372.01) | (317.51) | 7.00 | (77.49) | 16.23 | (50.15) | | |
| Cash generated from / (used | 405.00 | 121 (0 | A | | 04.02 | 0.00 | | |
| in) operations | 185.88 | 131.60 | 277.74 | 74.44 | 94.03 | 9.90 | | |
| Income Tax Paid/(refund) | 111.69 | 71.55 | 30.39 | 14.08 | 13.86 | 11.75 | | |
| Net cash generated | | | | | | | | |
| from/(used in) operating | 74.10 | (0.06 | 245.25 | (0.26 | 00.10 | (1.05) | | |
| activities - (A) | 74.19 | 60.06 | 247.35 | 60.36 | 80.18 | (1.85) | | |
| CASH ELOW EDOM | + | | | | | | | |
| CASH FLOW FROM | | | | | | | | |
| INVESTING ACTIVITIES Purchase of Fixed Assets | (57.91) | (279.80) | (230.54) | (179.65) | (72.63) | (70.36) | | |
| Increase in Capital Work-in- | (37.91) | (213.00) | (230.34) | (1/3.03) | (12.03) | (70.30) | | |
| Progress | (216.61) | 28.96 | (39.67) | (22.32) | (1.35) | (1.26) | | |
| Sale of Fixed Assets | 0.00 | 6.41 | 0.00 | 0.00 | 0.00 | 0.10 | | |
| Saie of Pixeu Assets | 0.00 | 0.41 | 0.00 | 0.00 | 0.00 | 0.10 | | |



| Interest Income on Fixed | | | | | | |
|--|-----------|----------|----------|----------|----------|----------|
| Deposit | 2.49 | 5.82 | 2.49 | 2.56 | 1.47 | 1.10 |
| Increase/Decrease in Current | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Investments | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Increase in non-current | (4.40) | 0.00 | 0.00 | (0.50) | (0.04) | 0.00 |
| investments | (4.42) | 0.00 | 0.00 | (0.50) | (0.01) | 0.00 |
| Increase /Decrease in Fixed | | | | | | |
| Deposits against Margin | (25.22) | (10.20) | (4.00) | (5.02) | (10.40) | (2.20) |
| Money | (35.23) | (10.30) | (4.86) | (5.83) | (10.42) | (3.26) |
| (Increase)/Decrease in Long | (25.21) | 10.77 | (114.00) | (0.60) | 40.44 | (21.04) |
| Term Loans and Advances | (25.21) | 10.77 | (114.82) | (0.62) | 40.44 | (21.84) |
| Net cash (used in) Investing | (22 (00) | (220.12) | (205.41) | (206.26) | (40.51) | (0.5.50) |
| Activities - (B) | (336.89) | (238.13) | (387.41) | (206.36) | (42.51) | (95.52) |
| GLOW EV OW ED OLD | | | | | | |
| CASH FLOW FROM FINANCING ACTIVITIES | | | | | | |
| Receipts from Increase of | | | | | | |
| Share Capital | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2.40 |
| Payment of Dividends | 0.00 | (40.00) | (30.00) | 0.00 | 0.00 | 0.00 |
| Payment of Dividend | | | | | | |
| Distribution tax | 0.00 | (14.25) | 0.00 | 0.00 | 0.00 | 0.00 |
| Repayment of Long Term | | | | | | |
| Borrowings | 13.05 | 60.18 | 4.48 | 17.06 | 5.21 | 1.37 |
| Increase/Decrease in Long | | | | | | |
| Term Liabilities | 136.49 | 323.09 | 157.52 | 168.94 | (33.42) | 96.10 |
| Interest & Finance Charges | (7.64) | (20.18) | (15.69) | (12.04) | (11.00) | (4.79) |
| Net cash(used in) / from | | | | | | |
| financing activities - (C) | 141.90 | 308.85 | 116.31 | 173.96 | (39.21) | 95.08 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Increase/(decrease) in | | | | | | |
| Cash & Cash Equivalents | | | | | | |
| (A+B+C) | (120.79) | 130.78 | (23.75) | 27.96 | (1.55) | (2.29) |
| Cash and cash equivalents at | | | | | | |
| the beginning of the year | 136.19 | 5.41 | 29.16 | 1.20 | 2.75 | 5.04 |
| Cash and cash equivalents at | | | | | | |
| the end of the year | 15.39 | 136.19 | 5.41 | 29.16 | 1.20 | 2.75 |
| | | | | | | |
| Cash and cash equivalents at | | | | | | |
| the end of year comprises: | | | | | | |
| 1. Components of cash and | | | | | | |
| cash equivalents: | | | | | | |
| Particulars | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Cash on hand | 2.49 | 1.85 | 0.09 | 4.97 | 0.78 | 2.36 |
| Balances with scheduled | | | | | | |
| banks: | | | | | | |
| In current accounts | 12.90 | 134.34 | 5.32 | 24.19 | 0.42 | 0.39 |
| Total Cash and cash | | | | | | |
| equivalents | 15.39 | 136.19 | 5.41 | 29.16 | 1.20 | 2.75 |

Notes:-

^{1.} The Cash Flow Statement has been prepared under indirect method as set out in Accounting Standard -3 on Cash Flow Statement, specified under the Companies Act, 1956 (which are deemed to be applicable as Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014).

^{2.} Figures in Brackets or figures with "-" represents outflow.

^{3.} The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses as appearing in Annexures IV, I and II.



RESTATED CONSOLIDATED SUMMARY STATEMENT OF ASSETS AND LIABILITIE ANNEXURE - I

RESTATED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

(Amount in millions)

| | (Amount in million | | | | | | |
|---|--------------------|------------|------------|------------|------------|--|--|
| Particulars | NOTE | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | |
| I. EQUITY AND LIABILITIES | TOIL | 01 12 2017 | 01 00 2017 | 21 02 2010 | 21 00 2010 | | |
| I. EQUIT MAD EMBERTIES | | | | | | | |
| Shareholder's Funds | | | | | | | |
| Share Capital | 1 | 295.00 | 2.50 | 2.50 | 2.50 | | |
| Reserves and Surplus (excluding Revaluation | 1 | 273.00 | 2.30 | 2.30 | 2.50 | | |
| Reserves, if any) | 2 | 470.42 | 455.93 | 284.70 | 194.43 | | |
| Money received against share warrants | | 170.12 | 0.00 | 0.00 | 0.00 | | |
| Minority Interest | | 2.12 | 0.00 | 0.00 | 0.00 | | |
| namonty interest | | 2.12 | | | | | |
| Share Application Money Pending | | | | | | | |
| Allotment | | | | | | | |
| Non Current Liabilities | | | | | | | |
| Long-term Borrowings | 3 | 109.45 | 96.39 | 36.21 | 31.73 | | |
| Deferred tax liabilities (Net) | 4 | 3.86 | 6.01 | 5.15 | 3.12 | | |
| Other Long Term Liabilities | 5 | 924.38 | 787.89 | 464.80 | 307.28 | | |
| Long-term Provisions | 6 | 4.32 | 3.66 | 2.33 | 1.60 | | |
| Current Liabilities | | | | | | | |
| Short-term Borrowings | 7 | 45.10 | 0.00 | 78.38 | 69.87 | | |
| Trade Payables | 8 | 1061.34 | 436.97 | 376.33 | 114.28 | | |
| Other Current Liabilities | 9 | 160.30 | 181.55 | 143.31 | 83.68 | | |
| Short-term Provisions | 10 | 121.64 | 6.34 | 0.77 | 0.45 | | |
| Total | | 3197.93 | 1977.24 | 1394.47 | 808.94 | | |
| II. ASSETS | | | | | | | |
| Non Current Assets | | | | | | | |
| Fixed assets | | | | | | | |
| (i) Tangible Assets | 11 | 650.82 | 677.43 | 500.17 | 332.00 | | |
| (ii) Intangible Assets | 12 | 3.30 | 0.40 | 0.73 | 0.24 | | |
| (iii) Capital Work-In-Progress | 12 | 252.25 | 35.64 | 64.61 | 24.93 | | |
| (iv) Intangible Assets Under Development | | | 0.00 | 0.00 | 0.00 | | |
| Non Current Investments | 13 | 1.72 | 0.01 | 0.01 | 0.01 | | |
| Deferred Tax Assets (Net) | 4 | 1.,2 | 0.01 | 0.01 | 0.01 | | |
| Long-term Loans and Advances | 14 | 220.40 | 195.19 | 205.96 | 91.14 | | |
| Other Non Current Assets | 15 | 220.10 | 175.17 | 202.70 | 71.11 | | |
| Current Assets | 1.0 | | | | | | |
| Current Investments | 16 | | | | | | |
| Inventories | 17 | 27.53 | 39.91 | 27.80 | 26.85 | | |
| Trade Receivables | 18 | 525.96 | 569.71 | 307.20 | 238.06 | | |
| Cash and Cash Equivalents | 19 | 97.33 | 181.40 | 40.33 | 59.22 | | |
| Short-term Loans and Advances | 20 | 74.46 | 39.93 | 35.33 | 36.50 | | |
| Other Current Assets | 21 | 1344.16 | 237.61 | 212.33 | 0.00 | | |
| Total | | 3197.93 | 1977.24 | 1394.47 | 808.94 | | |

Note-: The above statement should be read with the significant accounting policies and notes to restated consolidated summary profits and losses and cash flows appearing in Annexures IV, II and III.



ANNEXURE - II RESTATED CONSOLIDATED STATEMENT OF PROFIT AND LOSS

(Amount in millions)

| | | (Amount in millions) | | | | |
|------|--|----------------------|----------------------------|--------------------|------------|------------|
| | Particulars | | For the period Ended | For the Year ended | | |
| | | | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 |
| I | Revenue from Operations | 31 | 1997.58 | 1678.06 | 1190.94 | 508.88 |
| II | Other Incomes | 32 | 3.48 | 6.80 | 2.49 | 2.67 |
| III | Total Income (I+II) | | 2001.06 | 1684.86 | 1193.43 | 511.55 |
| | Expenses: | | | | | |
| | Operational Expenses | 33 | 1159.23 | 1036.35 | 744.59 | 283.71 |
| | Purchase of Stock-in-Trade | 34 | 152.42 | 73.33 | 93.53 | 31.26 |
| | Changes in Inventories of finished goods, | | | | | |
| | Stock-in-Trade and work-in-progress | 35 | 12.38 | -12.11 | -0.95 | -0.11 |
| | Employee Benefits Expenses | 36 | 60.90 | 69.20 | 38.00 | 23.77 |
| | Finance Costs | 37 | 12.06 | 26.24 | 24.43 | 16.03 |
| | Depreciation And Amortization Expense | 38 | 84.67 | 97.29 | 61.86 | 41.01 |
| | Administartive and Other Expenses | 39 | 55.85 | 56.95 | 37.05 | 15.64 |
| | Total Expenses (IV) | | 1537.50 | 1347.26 | 998.45 | 411.31 |
| | Profit/(loss) before exceptional items and | | | | | |
| V | tax (I-IV) | | 463.56 | 337.61 | 194.98 | 100.25 |
| VI | Exceptional Items | 40 | -3.54 | 0.42 | 0.35 | 0.00 |
| VII | Profit/(loss) before tax (V-VI) | | 467.11 | 337.19 | 194.63 | 100.25 |
| VIII | Tax Expense | | | | | |
| | - Current Tax | | 162.38 | 116.63 | 66.22 | 30.39 |
| | - Deferred Tax Liability / (Asset) | | -2.15 | 0.85 | 2.04 | 0.37 |
| | Interest on Income Tax | | 0.06 | 0.33 | 0.00 | 0.00 |
| | Restated profit/(loss) after tax for the | | | | | |
| IX | period from continuing operations | | 306.82 | 219.38 | 126.37 | 69.49 |
| X | Share of Profits in Associates | | -0.11 | 0.00 | 0.00 | -0.50 |
| XI | Minority Interest | | -0.28 | 0.00 | 0.00 | 0.00 |
| XII | Restated Profit/(loss) for the period | | 306.98 | 219.38 | 126.37 | 68.99 |

Note: The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, and cash flows appearing in Annexures IV, I and III.



ANNEXURE - III RESTATED CONSOLIDATED CASH FLOW STATEMENT

(Amount in millions)

| | For the Year ended | | | | |
|---|--------------------|------------|----------|----------|--|
| Particulars | 31-12-2017 | 31-03-2017 | 31-03- | 31-03- | |
| CACH FLOW FROM OPERATING A CITY WITHING | | | 2016 | 2015 | |
| CASH FLOW FROM OPERATING ACTIVITIES | 467.11 | 227.10 | 104.62 | 100.05 | |
| Net Profit before tax | 467.11 | 337.19 | 194.63 | 100.25 | |
| Adjustment for: | (2.40) | (5.00) | (2.40) | (2.7.6) | |
| Less: Interest on Fixed Deposit | (2.49) | (5.82) | (2.49) | (2.56) | |
| Less: Loss on Sale of Fixed Assets | 0.00 | (0.83) | 0.00 | 0.00 | |
| Add: Provision for Interest Expenses | (0.24) | (0.29) | 0.28 | 0.31 | |
| Add: Depreciation | 84.67 | 97.29 | 61.86 | 41.01 | |
| Add: Provision of Gratuity | 0.21 | 0.98 | 0.44 | 0.69 | |
| Add: Provision for Leave Encashment | 0.51 | 0.42 | 0.33 | 0.20 | |
| Add: Interest on Borrowed Fund & Finance Charges | 7.64 | 20.18 | 15.69 | 12.04 | |
| Operating profit before working capital changes | 557.41 | 449.11 | 270.75 | 151.93 | |
| Adjustement for: | | | | | |
| (Increase)/Decrease in Inventories | 12.38 | (12.11) | (0.95) | (0.11) | |
| (Increase)/Decrease in Trade Receivables | 43.75 | (262.52) | (69.14) | (150.82) | |
| (Increase)/Decrease in Short Term loans and advances | 30.21 | (44.21) | (34.66) | (26.74) | |
| (Increase)/Decrease in Other Current Assets | (1106.55) | (25.28) | (212.33) | 0.00 | |
| Increase/(Decrease) in Trade Payables | 624.38 | 60.64 | 262.05 | 72.19 | |
| Increase/(Decrease) in Short Term Borrowings | 45.10 | (78.38) | 8.50 | 6.41 | |
| Increase/(Decrease) in Other Current Liabilities | (21.24) | 44.35 | 53.52 | 21.58 | |
| Increase/(Decrease) in Short Term Provisions | 0.00 | 0.00 | 0.00 | 0.00 | |
| | (371.99) | (317.51) | 7.00 | (77.49) | |
| Cash generated from / (used in) operations | 185.42 | 131.60 | 277.74 | 74.44 | |
| Income Tax Paid/(refund) | 111.69 | 71.55 | 30.39 | 14.08 | |
| Net cash generated from/(used in) operating activities - | 111.07 | 71.33 | 30.37 | 14.00 | |
| (A) | 73.74 | 60.06 | 247.35 | 60.36 | |
| (A) | 73.74 | 00.00 | 247.55 | 00.50 | |
| CASH FLOW FROM INVESTING ACTIVITIES | | | | | |
| Purchase of Fixed Assets | (60.96) | (279.80) | (230.54) | (179.65) | |
| Increase in Capital Work-in-Progress | (216.61 | 28.96 | (39.67) | (22.32) | |
| Sale of Fixed Assets | 0.00 | 6.41 | 0.00 | 0.00 | |
| Interest Income on Fixed Deposit | 2.49 | 5.82 | 2.49 | 2.56 | |
| Increase/Decrease in Current Investments | 0.00 | 0.00 | 0.00 | 0.00 | |
| Increase in non-current investments | (1.82) | 0.00 | 0.00 | (0.50) | |
| Increase /Decrease in Fixed Deposits against Margin Money | (35.23) | (10.30) | (4.86) | (5.83) | |
| (Increase)/Decrease in Long Term Loans and Advances | (25.21) | 10.77 | (114.82) | (0.620 | |
| Net cash (used in) Investing Activities - (B) | (337.34) | (238.13) | (387.41) | (206.36) | |
| CASH FLOW FROM FINANCING ACTIVITIES | | | | | |
| Receipts from Increase of Share Capital | 2.40 | 0.00 | 0.00 | 0.00 | |
| Payment of Dividends | 0.00 | (40.00) | (30.00) | 0.00 | |
| Payment of Dividend Distribution tax | 0.00 | (14.25) | 0.00 | 0.00 | |
| Repayment of Long Term Borrowings | 13.05 | 60.18 | 4.48 | 17.06 | |
| Increase/Decrease in Long Term Liabilities | 136.49 | 323.09 | 157.52 | 168.94 | |
| Interest & Finance Charges | (7.64) | (20.18) | (15.69) | (12.04) | |



| Net cash(used in) / from financing activities - (C) | 144.30 | 308.85 | 116.31 | 173.96 |
|---|------------|------------|---------|--------|
| | | | | |
| Net Increase/(decrease) in Cash & Cash Equivalents | | | | |
| (A+B+C) | (119.30) | 130.78 | (23.75) | 27.96 |
| Cash and cash equivalents at the beginning of the year | 136.19 | 5.41 | 29.16 | 1.20 |
| Cash and cash equivalents at the end of the year | 16.88 | 136.19 | 5.41 | 29.16 |
| Cash and cash equivalents at the end of year comprises: | | | | |
| 1. Components of cash and cash equivalents: | | | | |
| | | | 31-03- | 31-03- |
| Particulars | 31-12-2017 | 31-03-2017 | 2016 | 2015 |
| Cash on hand | 2.49 | 1.85 | 0.09 | 4.97 |
| Balances with scheduled banks: | | | | |
| In current accounts | 14.39 | 134.34 | 5.32 | 24.19 |
| Total Cash and cash equivalents | 16.88 | 136.19 | 5.41 | 29.16 |

Notes:-

^{1.} The Cash Flow Statement has been prepared under indirect method as set out in Accounting Standard -3 on Cash Flow Statement, specified under the Companies Act, 1956 (which are deemed to be applicable as Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014).

^{2.} Figures in Brackets or figures with "-" represents outflow.

^{5.} The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses as appearing in Annexures IV, I and II.

Exchange.



THE ISSUE

The following table summarizes the Issue details:

| Issue of Equity Shares ⁽ⁱ⁾ | Up to 10,000,000 Equity Shares, aggregating up to ₹ [•] million |
|--|---|
| A) QIB Portion ⁽ⁱⁱ⁾ | Not more than [●] Equity Shares |
| of which Anchor Investor Portion | Not more than [●] Equity Shares |
| Net QIB Portion i.e. balance available for allocation to QIBs other than Anchor Investors (assuming the Anchor Investor Portion is fully subscribed) | [•] Equity Shares |
| of which: | |
| Available for allocation to Mutual Funds only (5% of the Net QIB Portion) | [•] Equity Shares |
| Balance for all QIBs including Mutual Funds | [•] Equity Shares |
| B) Non-Institutional Portion C) Retail Portion | Not less than [•] Equity Shares |
| C) Retail Portion | Not less than [●] Equity Shares |
| Pre and post-Issue Equity Shares | |
| Equity Shares outstanding prior to the Issue | 2,95,00,000 Equity Shares |
| Equity Shares outstanding after the Issue | [•] Equity Shares |
| Use of Net Proceeds | See "Objects of the Issue" beginning on page 79 for information about the use of the proceeds from the Issue. |

Allocation to all categories, except the Anchor Investor Portion and the Retail Portion, if any, shall be made on a proportionate basis. For further details, see "Issue Procedure - Basis of Allotment" beginning on page 337.

- (i) The Issue has been authorized by a resolution of our Board dated February 21, 2018 and a resolution of our Shareholders in their EGM dated March 19, 2018.
- (ii) Our Company may, in consultation with the BRLMs, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription in the Anchor Investor Portion, the remaining Equity Shares shall be added to the Net QIB Portion. In case of non-Allotment in the Anchor Investor Portion, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than [♠] Equity Shares, the balance Equity Shares available for allotment in the Mutual Fund Portion will be added to the Net QIB Portion and allocated proportionately to the QIB Bidders (other than Anchor Investors) in proportion to their Bids. For further details, see "Issue Procedure" beginning on page 303 of the Draft Red Herring Prospectus. Subject to valid Bids being received at or above the Issue Price, under-subscription, if any, in any category, except in the QIB Portion, would be allowed to be met with spill over from any other category or combination of categories at the discretion of our Company, in consultation with the BRLM and the Designated Stock

For further details regarding the Issue Structure and Procedure, kindly refer to the chapters titled Issue Structure and Issue Procedure beginning on pages 297 and 303, respectively of this Draft Red Herring Prospectus.



GENERAL INFORMATION

Our Company was originally incorporated as a private limited company on February 07, 2006 under the provisions of Companies Act, 1956 as "Dinesh Engineers Private Limited" vide Registration no. 159570 in Mumbai vide certificate of incorporation issued by Registrar of Companies, Maharashtra on February 7, 2006. Subsequently, our Company was converted into a public limited company pursuant to approval of the shareholders at an extraordinary general meeting held on November 25, 2017 and consequently, the name of our Company was changed to "Dinesh Engineers Limited" and a fresh certificate of incorporation reflecting the new name consequent upon conversion to public limited company was issued by the Registrar of Companies, Maharashtra, Mumbai on January 30, 2018. The Corporate Identity Number of our Company isU31200MH2006PLC159570

For details of the business of our Company, please see "Our Business" on page 101 of this Draft Red Herring Prospectus.

REGISTERED & CORPORATE OFFICE OF OUR COMPANY

Dinesh Engineers Limited

DEPL House Neighbourhood Shopping Complex,

Sector 4, Nerul, Navi Mumbai Maharashtra – 400706 India. Tel. No. 022-27704600/4700 E-mail: admn@depl.co.in

Website: www.depl.co.in

Corporate Identification Number: U31200MH2006PLC159570

Registration Number: 159570

ADDRESS OF REGISTRAR OF COMPANIES

Registrar of Companies, Mumbai, Maharashtra

100, Everest, Marine Drive,

Mumbai-400002,

Tel No. 022-22812627/22020295/22846954

Email: roc.mumbai@mca.gov.in

Website: www.mca.gov.in

BOARD OF DIRECTORS

The Board of Directors of our Company consists of:

| Name | Designation | Address | DIN |
|--|-----------------------------------|---|----------|
| Mrs. Shashikala Dinesh Kargal | Whole Time Director | Flat No G-702, Jay Balaji CHS, Plot No. 26, Sector 6, Nerul(West), Navi Mumbai, Neru l Node III Thane 400706 Maharashtra, India. | 01397286 |
| Mr. Dinesh Kollaiah Kargal | Chairman and Managing Director | Flat No G-702, Jay Balaji CHS, Plot No. 26, Sector 6, Nerul(West), Navi Mumbai, Neru l Node III Thane 400706 Maharashtra, India. | 02503787 |
| Mr. Darshankumar Dinesh Kargal | Non Executive Director | Flat No.G-702,Jay Balaji CHS, Plot no 26, Sector 6,Nerul (W), Navi Mumbai 400706,Maharashtra, India. | 07727278 |
| Mr. Sharad Gyanchandra Gandhi | Independent Director | B5, Amritsagar CHS, Plot No. 10, Sector 10-A, Navi Mumbai, Vashi, Thane-400703, Maharashtra, India | 05208075 |
| Mr. Chandrashekar Shrikrishna Joshi | Independent Director | Block No 501, Vilas Apartment, NR Sai Avanue, Navghar, Mulund, Mumbai- | 07767416 |



| | | 400 087, Maharashtra, India | |
|----------------------------------|----------------------|--|----------|
| Mr. Showraiah Lourde Kakumanu | Independent Director | Flat No.206, A- Wing Dorabjee Paradise, Mohammad Wadi Road, Adjacent Vibgyor School NIBM, Pune- 411060, Maharashtra, India. | 08006508 |

For further details of the Directors of our Company, please refer to the chapter titled "Our Management" on page 126 of this Draft Red Herring Prospectus.

COMPANY SECRETARY AND COMPLIANCE OFFICER

Mr. Abhishek Gupta Dinesh Engineers Limited

DEPL House Neighbourhood Shopping Complex, Sector 4, Nerul, Navi Mumbai Maharashtra –400706, India. Tel. No. 022-27704600/4700

E-mail: cs@depl.co.in Website: www.depl.co.in

CHIEF FINANCIAL OFFICER

Mr. Aksh Jain Dinesh Engineers Limited

DEPL House Neighbourhood Shopping Complex, Sector 4, Nerul, Navi Mumbai Maharashtra - 400706 India.

Tel. No. 022-27704600/4700 E-mail: aksh@depl.co.in Website: www.depl.co.in

Investor Grievances

Bidders can contact the Company Secretary and Compliance Officer or the Registrar to the Issue in case of any pre-Issue or post-Issue related problems, such as non receipt of letters of Allotment, non credit of Allotted Equity Shares in the respective beneficiary account, non receipt of refund orders and non receipt of funds by electronic mode.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, address of the Bidder, number of Equity Shares applied for, the Bid amount paid on submission of the Bid cum Application Form and the bank branch or collection centre where the application was submitted.

All grievances relating to the Anchor Investors may be addressed to the Registrar to the Issue, giving full details such as name of the sole or first Bidder, Bid cum Application Form number, Bidders DP ID, Client ID, PAN, date of the Bid cum Application Form, address of the Bidder, number of the Equity Shares applied for, Bid Amount paid on submission of the Bid cum Application Form and the name and address of the Syndicate Member at the Specified Locations or Registered Broker where the Bid cum Application Form was submitted by the Anchor Investor.

All grievances relating to ASBA Process may be addressed to the Registrar to the Issue with a copy to the relevant Designated Intermediary with whom the Bid cum Application Form was submitted. The Investor should give full details such as name of the sole or first Bidder, Bid cum Application Form number, Bidder DP ID, Client ID, PAN, date of submission of the Bid cum Application Form, address of the Investor, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the Bid cum Application Form was submitted by the Investor. All grievances relating to Bids submitted through the Registered Broker and/or a Stock Broker may be addressed to the Stock Exchanges with a copy to the Registrar.



BOOK RUNNING LEAD MANAGER TO THE ISSUE

Hem Securities Limited

203, Jaipur Tower, M I Road

Jaipur - 302001

Tel No.:+91-141-4051000 Email: <u>ib@hemsecurities.com</u>

Investor Grievance Email: redressal@hemsecurities.com

Website: www.hemsecurities.com
Contact Person: Mr. Sourabh Garg
SEBI Regn. No.: INM000010981

LEGAL COUNSEL TO THE ISSUE

Kanga and Company, Advocates & Solicitors

Readymoney Mansion 43, Veer Nariman Road, Fort,

Mumbai, Maharashtra, India –400 001 Telephone: + 91-22-6623 0000 / 2204 2288 Facsimile:+91-22-6633 9656 / 6633 9657 Website: www.kangacompany.com

Email:chetan.thakkar@kangacompany.com Contact Person: Mr. Chetan Thakkar

REGISTRAR TO THE ISSUE

Link Intime India Private Limited

C-101, 1st Floor, 247 Park, LBS Marg, Vikhroli (West),

Mumbai-400083, Maharashtra, India

Tel No.:+91-022-49186200 Fax No.: +91-022-49186195

Email: dineshengineers.ipo@linkintime.co.in

Investor Grievance Email: dineshengineers @linkintime.co.in

Website: www.linkintime.co.in

Contact Person: Ms. Shanti Gopalkrishnan

SEBI Regn. No.: INR000004058

BANKER TO OUR COMPANY

Kotak Mahindra Bank Limited

12BKC, Plot No c-12, G Block, BKC, Bandra East, Mumbai-51

Tel No. 022-62185508

Email Id: Vinod.swaminathan@kotak.com

Website: www.kotak.com
Contact: Vinod Swaminathan

STATUTORY AUDITORS TO OUR COMPANY

Nair & Nair Associates Chartered Accountants

A/107-108, Om Rachana CHS Ltd., Sector-17, Vashi, Navi Mumbai-400705

Tel. No: +022-40137000 Email:sreekumar@nairca.com

Yes Bank Limited

25th Floor, India Bulls, Finance Center-2, Elphinstone (W); Mumbai-13

Tel No. 022-33478931

Email Id: ravi.gupta1@yesbank.in

Website: www.yesbank.in
Contact: Ravi Gupta



Firm Registration No.: 117729W Website: www.nairca.com

Contact Person:Mr. SreeKumar Nair

PEER REVIEW AUDITORS

Mansaka Ravi & Associates Chartered Accountants

34, Fourth Floor, Triniti Mall, Swage Farm,

New Sanganer Road, Sodala

Jaipur - 302019

Phone: 0141-4911031

Email: ravi@ravimansaka.com Firm Registration No.: 015023C Website: www.ravimansaka.com Contact Person: Mr. Ravi Mansaka

BANKER TO THE ISSUE/ESCROW COLLECTION BANK

[**•**]

DESIGNATED INTERMEDIARIES

SELF CERTIFIED SYNDICATE BANKS

The list of banks that have been notified by SEBI to act as the SCSBs for the ASBA process is provided on the website of SEBI at http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised-Intermediaries. For details of the Designated Branches which shall collect Bid cum Application Forms from the ASBA Bidders, please refer to the above-mentioned link. Further, the branches of the SCSBs where the Syndicate at the Specified Locations could submit the Bid cum Application Form are provided on the aforementioned website of SEBI.

Registered Brokers

In terms of SEBI circular no. CIR/CFD/14/2012 dated October 4, 2012, Bidders can submit the Bid cum Application Forms to Registered Brokers at the Broker Centres

The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of the BSE and the NSE at www.bseindia.com and www.nseindia.com, respectively, as updated from time to time.

Registrar and Share Transfer Agents

In terms of SEBI circular no. CIR/CFD/ POLICYCELL/11/2015 dated November 10, 2015, Bidders can submit Bid cum Application Forms through Collecting RTAs who are registrars and transfer agents registered with SEBI and have furnished their details to Stock Exchanges for acting in such capacity.

The list of the RTAs eligible to accept ASBA Forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the websites of Stock Exchanges at http://www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?expandable=6 and http://www.nseindia.com/products/content/equities/ipos/asba_procedures.htm, respectively, as updated from time to time.



Collecting Depository Participants

In terms of SEBI circular no. CIR/CFD/ POLICYCELL/11/2015 dated November 10, 2015, Bidders can submit Bid cum Application Forms through CDPs who are depository participants registered with SEBI and have furnished their details to Stock Exchanges for acting in such capacity.

The list of the CDPs eligible to accept ASBA Forms at the Designated CDP Locations, including details such as name and contact details, is provided on the websites of Stock Exchanges at http://www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?expandable=6 and http://www.nseindia.com/products/content/equities/ipos/asba_procedures.htm, respectively, as updated from time to time.

STATEMENT OF RESPONSIBILITIES

Since Hem Securities Limited is the sole Book Running Lead Manager to this Issue and all the responsibilities relating to co-ordination and other activities in relation to the Issue shall be performed by it, a statement of inter se allocation of responsibilities among Book Running Lead Managers is not required.

CREDIT RATING

This being an Issue of Equity Shares, credit rating is not required.

IPO GRADING

No credit agency registered with SEBI has been appointed in respect of obtaining grading for the Issue.

DEBENTURE TRUSTEES

As the Issue is of Equity Shares, the appointment of Debenture trustees is not required.

TRUSTEES

As the Issue is of Equity Shares, the appointment of Trustees is not mandatory.

MONITORING AGENCY

As per Regulation 16(1) of the SEBI (ICDR) Regulations, 2009 as amended, a company is required to appoint a Monitoring Agency if the Issue size exceeds Rs. 1000.00 millions and hence our Company has appointed [●] as the monitoring agency for this issue.

However, as per the Regulation 18 (3) read with Part C of Schedule II of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Audit Committee of our Company would be monitoring the utilization of the proceeds of the Issue.

APPRAISING ENTITY

No appraising entity has been appointed in respect of any objects of this Issue

EXPERTS

Except as stated below, our Company has not obtained any expert opinions:

Our Company has received written consent from the Statutory Auditors, namely, Nair and Nair Associates, Chartered Accountants to include its name as required under Section 26(1) (a)(v) of the Companies Act, 2013 in this Draft Red Herring Prospectus in relation to their audit reports and the statement of tax benefits dated March 16,



2018, included in this Draft Red Herring Prospectus and such consent has not been withdrawn up to the time of delivery of this Draft Red Herring Prospectus.

Our Company has also received a written consent from the Peer review auditor, namely, Mansaka Ravi & Associates, Chartered Accountants to include its name as required under Section 26(1)(a)(v) of the Companies Act, 2013 in this Draft Red Herring Prospectus and as an expert under Section 2(38) of the Companies Act, 2013 in relation to their audit reports dated March 24, 2018 on the Restated Financial Information of our Company included in this Draft Red Herring Prospectus and such consent has not been withdrawn up to the time of delivery of this Draft Red Herring Prospectus.

However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act. A written consent under the provisions of the Companies Act, 2013 is different from a consent filed with the U.S. Securities and Exchange Commission under Section 7 of the U.S. Securities Act which is applicable only to transactions involving securities registered under the U.S. Securities Act. As the Equity Shares are proposed to be offered as a part of an initial public offering in India and the Equity Shares have not been and will not be registered under the U.S. Securities Act, the Statutory Auditors and the Peer Review Auditors have not given consent under Section 7 of the U.S. Securities Act.

Book Building Process

The book building process, in the context of the Issue, refers to the process of collection of Bids on the basis of the Red Herring Prospectus, the Bid cum Application Form and the Revision Form. The Price Band for the Issue will be decided by our Company, in consultation with the BRLM, in the manner as agreed upon in the Issue Agreement. The minimum Bid Lot size for the Issue will be decided by our Company in consultation with the BRLM, and will be advertised in $[\bullet]$ editions of the English national newspaper $[\bullet]$, $[\bullet]$ editions of the Hindi national newspaper $[\bullet]$ and the Marathi newspaper $[\bullet]$ (Marathi being the regional language of Maharashtra, where our Registered Office is located), each with wide circulation, at least five Working Days prior to the Bid/ Issue Opening Date. The Issue Price shall be determined by our Company, in consultation with the BRLMs, after the Bid/ Issue Closing Date. The principal parties involved in the Book Building Process are:

- (1) Our Company;
- (2) the BRLM;
- (3) the Syndicate Members who are intermediaries registered with SEBI or registered as brokers with the Stock Exchanges and eligible to act as Underwriters;
- (4) the Registrar to the Issue;
- (5) the Escrow Collection Banks/ Bankers to the Issue;
- (6) the SCSBs; and
- (7) the Registered Brokers.

The Issue is being made through the Book Building Process wherein 50 % of the Net Issue shall be available for allocation on a proportionate basis to QIBs. 5% of the QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not less than 15 % of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35 % of the Net Issue shall be available for allocation to Retail Individual Bidders, in accordance with the SEBI Regulations, subject to valid Bids being received at or above the Issue Price. All potential Bidders, may participate in the Issue through an ASBA process by providing details of their respective bank account which will be blocked by the SCSBs. All Bidders are mandatorily required to utilize the ASBA process to participate in the Issue. Under-subscription if any, in any category, except in the QIB Category, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the BRLM and the Designated Stock Exchange.



All Bidders, except Anchor Investors, are mandatorily required to use the ASBA process for participating in the Issue. In accordance with the SEBI ICDR Regulations, QIBs bidding in the QIB Portion and Non-Institutional Bidders bidding in the Non-Institutional Portion are not allowed to withdraw or lower the size of their Bids (in terms of the quantity of the Equity Shares or the Bid Amount) at any stage. Retail Individual Bidders can revise their Bids during the Bid/Issue Period and withdraw their Bids until the Bid/Issue Closing Date. Further, Anchor Investors cannot withdraw their Bids after the Anchor Investor Bid/Issue Period. Allocation to the Anchor Investors will be on a discretionary basis.

For further details on the method and procedure for Bidding, see "Issue Procedure" beginning on page 303.

Our Company will comply with the SEBI Regulations and any other ancillary directions issued by SEBI for the Issue. In this regard, our Company has appointed the BRLM to manage the Issue and procure subscriptions to the Issue.

The Book Building Process under the SEBI Regulations is subject to change from time to time and Bidders are advised to make their own judgment about an investment through the Book Building Process prior to submitting a Bid.

Steps to be taken by the Bidders for Bidding:

- Check eligibility for making a Bid. For further details, please see the chapter titled "Issue Procedure" beginning on page 303
- Ensure that you have an active demat account and the demat account details are correctly mentioned in the Bid cum-Application-Form;
- Ensure that the Bid-cum-Application Form is duly completed as per the instructions given in the Draft Red Herring Prospectus and in the Bid-cum-Application Form;
- Except for Bids on behalf of the Central or State Government officials, residents of Sikkim and the officials appointed by the courts, who may be exempt from specifying their PAN for transacting in the securities market, for Bids of all values ensure that you have mentioned your PAN allotted under the IT Act in the Bid cum Application Form. The exemption for Central or State Governments and officials appointed by the courts and for bidders residing in Sikkim is subject to the Depositary Participant's verification of the veracity of such claims of the bidders by collecting sufficient documentary evidence in support of their claims;
- Ensure the correctness of your Demographic Details, given in the Bid-cum-Application Form with the details recorded with your Depository Participant
- Ensure the correctness of your PAN, beneficiary account number, DP ID and Client ID given in the Bid-cum-Application Form. Based on these parameters, the Registrar will obtain details of the Bidders from the Depositories including the Bidder's name and bank account number, among others;
- Bids by ASBA Bidders will have to be submitted to the designated branches of the SCSBs or to the Syndicate at the Specified Locations or to the Registered Brokers at the Broker Centres. Ensure that the SCSB where the ASBA Account (as specified in the Bid cum Application Form) is maintained has named at least one branch at the Specified Location or the Broker Centre for the members of the Syndicate or the Registered Broker, respectively, to deposit Bid cum Application Forms (a list of such branches is available at the website of the SEBI at http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised-Intermediaries;
- ASBA Bidders should ensure that the ASBA Accounts have adequate credit balance at the time of submission
 to the SCSB or the Syndicate or the Registered Brokers to ensure that the Bid cum Application Form is not
 rejected.

For further details please see the chapter titled "Issue Procedure" beginning on page 303 of this Draft Red Herring Prospectus

Notwithstanding the foregoing, the Issue is also subject to obtaining (i) the final approval of the RoC after the Prospectus is filed with the RoC; and (ii) final listing and trading approvals of the Stock Exchanges, which our Company shall apply for after Allotment.

Illustration of Book Building Process and Price Discovery Process



For an illustration of the Book Building Process and the price discovery process, see "Issue Procedure" beginning on page 303.

Allotment to Retail Individual Investors and Minimum Bid Lots

In the event, the Bids received from Retail Individual Investors exceeds [•] Equity Shares, then the maximum number of Retail Individual Investors who can be Allotted the minimum Bid Lot will be computed by dividing the total number of the Equity Shares available for Allotment to Retail Individual Investors by the minimum Bid Lot ("Maximum RII Allottees"). The Allotment to Retail Individual Investors will then be made in the following manner:

- (1) In the event the number of Retail Individual Investors who have submitted valid Bids in the Issue is equal to or less than Maximum RII Allottees, (i) Retail Individual Investors shall be Allotted the minimum Bid Lot; and (ii) the balance Equity Shares, if any, remaining in the Retail Category shall be Allotted on a proportionate basis to the Retail Individual Investors who have received Allotment as per (i) above for less than the Equity Share Bid by them (i.e. who have Bid for more than the minimum Bid Lot)
- (2) In the event the number of Retail Individual Investors who have submitted valid Bids in the Issue is more than Maximum RII Allottees, the Retail Individual Investors (in that category) who will then be Allotted minimum Bid Lot shall be determined on draw of lots basis.

For details, see the chapter titled "Issue Procedure" beginning on page 303 of this Draft Red Herring Prospectus

UNDERWRITING

After the determination of the Issue Price and allocation of Equity Shares, but prior to the filing of the Prospectus with the RoC, our Company proposes to enter into an Underwriting Agreement with the Underwriters for the Equity Shares proposed to be offered through the Issue. The Underwriting Agreement is dated [●]. Pursuant to the terms of the Underwriting Agreement, the obligations of the Underwriters will be several and will be subject to certain conditions specified therein.

The Underwriters have indicated their intention to underwrite the following number of Equity Shares:

(This portion has been intentionally left blank and will be completed before filing the Prospectus with the RoC.).

| Name, address, telephone number, fax number and e-mail address of the Underwriters | Indicative no. of shares underwritten | Amount Underwritten (₹ in Mns) | % of Total Issue Size Underwritten |
|--|---------------------------------------|--------------------------------------|--|
| [•] | [•] | [•] | [•] |

The above-mentioned is the indicative underwriting amount and will be finalised after pricing and actual allocation and subject to the provisions of the SEBI ICDR Regulations.

In the opinion of our Board (based on certificates provided by the Underwriters), the resources of the Underwriters are sufficient to enable them to discharge their respective underwriting obligations in full. The Underwriters are registered with SEBI under Section 12(1) of the SEBI Act or registered as brokers with the Stock Exchange(s). Our Board, at its meeting held on [•], has accepted and entered into the Underwriting Agreement mentioned above on behalf of our Company.

Allocation among the Underwriters may not necessarily be in proportion to their underwriting commitment.

Notwithstanding the above, the Underwriters shall be severally responsible for ensuring payment with respect to the Equity Shares allocated to investors procured by them. In the event of any default in payment, the respective Underwriter, in addition to other obligations defined in the Underwriting Agreement, will also be required to procure purchases for or purchase of the Equity Shares to the extent of the defaulted amount in accordance with the



Underwriting Agreement. The Underwriting Agreement has not been executed as on the date of this Draft Red Herring Prospectus and our Company intends to enter into an Underwriting Agreement with the Underwriters after the determination of the Issue Price and allocation of Equity Shares, but prior to the filing of the Prospectus with the RoC.

The underwriting arrangements mentioned above shall not apply to the subscriptions by the ASBA Bidders in the Issue, except for ASBA Bids procured by the Syndicate Member(s). The Underwriting Agreement shall list out the role and obligations of each Syndicate Member, and *inter alia* contain a clause stating that margin collected shall be uniform across all categories indicating the percentage to be paid as margin by the bidders at the time of Bidding.



CAPITAL STRUCTURE

The share capital of our Company as at the date of this Draft Red Herring Prospectus is set forth below:

(In ₹ except share data)

| | | Aggregate value at Face value | Aggregate value at Issue Price |
|---|--|-------------------------------------|--------------------------------|
| A | Authorized Share Capital 4,00,00,000 Equity Shares having Face Value of Rs 10/- each | 40,00,00,000 | - |
| | | | |
| В | Issued, Subscribed & Paid-up Share Capital before the Issue 2,95,00,000 Equity Shares having Face Value of Rs.10/- each fully paid up before the Issue. (1) | 29,50,00,000 | - |
| | | | |
| C | Present Issue in terms of this Draft Red Herring Prospectus Fresh issue of upto 1,00,00,000 Equity Shares having Face Value of Rs.10/- each (2). | [•] | [•] |
| | | | |
| D | Issued, Subscribed and Paid up Equity Share capital after the Issue [●] Equity Shares having Face Value of ₹ 10/- each | [•] | [•] |
| | | | |
| E | Securities Premium Account Before the Issue | | - |
| | After the Issue | [| •] |

⁽¹⁾ Our Company has only one class of share, i.e., Equity Shares having face value of Rs.10 each and there are no partly paid up Equity Shares or preference shares or convertible securities outstanding for conversion as on the date of this Draft Red Herring Prospectus.

Changes in Authorized Share Capital of our Company:

- 1. The initial authorized share capital of our Company was increased from ₹5,00,000 comprising 50,000 equity Shares of 10 each to ₹50,00,000 comprising 5,00,000 Equity Shares of ₹10 each pursuant to a resolution passed by our Shareholders in their Extra-ordinary General Meeting on July 23, 2012.
- 2. The authorized capital of our Company of ₹50,00,000 comprising 5,00,000 Equity Shares of ₹10 each was increased to ₹2,00,00,000 divided into 20,00,000 Equity Shares of ₹10/- each pursuant to a resolution passed by our Shareholders in their Extra-ordinary General Meeting held on August 30, 2013.
- 3. The authorized capital of our Company of ₹2,00,00,000 divided into 20,00,000 Equity Shares of ₹10/- was increased to ₹40,00,00,000 divided into 4,00,00,000 Equity Shares of ₹10/- each pursuant to a resolution passed by our Shareholders in their Extra-ordinary General Meeting held on November 20, 2017.

Notes to the Capital Structure:

1. Equity Share Capital History of our Company:

a) The history of the Equity Share capital of our Company is provided in the following table:

⁽²⁾ The Fresh Issue has been authorized by a resolution of our Board of Directors dated February 21, 2018 and a special resolution of our Shareholders in their EGM dated March 19, 2018.



| Date of Allotment | No. of Equity Shares allotted | Face Value (Rs.) | Issue Price (Rs.) | Nature of Considerati on | Nature of Allotment | Cumulativ e No. of Equity Shares | Cumulative Paid Up Share Capital (Rs.) |
|----------------------|--|------------------------|-------------------------|--------------------------------|---|---|---|
| On Incorporation* | 10,000 | 10 | 10 | Cash | Subscription to MOA ⁽ⁱ⁾ | 10,000 | 1,00,000 |
| July 23, 2012 | 2,40,000 | 10 | 10 | Cash | Further Allotment ⁽ⁱⁱ⁾ | 2,50,000 | 25,00,000 |
| November 20, 2017** | 2,92,50,000 | 10 | NA | NA | Bonus Issue in the ratio of 117:1 | 2,95,00,000 | 29,50,00,000 |

^{*}The Shares was issued to Initial Subscriber to Memorandum of Association on January 28, 2006. At the time of Incorporation, the Subscribers to its Memorandum of Association, i.e. Mr. Dinesh Kargal and Mrs. Shashikala Kargal undertook to subscribe 27,500 Equity Shares and 22,500 Equity Shares of Rs. 10/- each respectively. However, upon incorporation of the Company, Mr. Dinesh Kargal and Mrs. Shashikala Kargal subscribed to 5500 Equity Shares and 4500 Equity Shares only respectively by bringing in Rs. 55,000/- and Rs. 45,000/-respectively towards the share capital of the Company. Consequently, Mr. Dinesh Kargal and Mrs. Shashikala Kargal were allotted only with 5,500 Equity Shares and 4,500 Equity Shares of Rs. 10/- each respectively. Thus, on incorporation of the Company, the issued subscribed and paid up capital stood at Rs. 1,00,000/-. The remaining shares were subscribed by them during the allotment dated July 23, 2012.

Notes:

(i) <u>Initial Subscribers to the Memorandum of Association subscribed 10,000 Equity Shares of Face Value of Rs. 10/- each, details of which are given below:</u>

| S. No. | Names of Person | Number of Shares Allotted |
|--------|-------------------------------|---------------------------|
| 1. | Mr. Dinesh Kollaiah Kargal | 5,500 |
| 2. | Mrs. Shashikala Dinesh Kargal | 4,500 |
| | Total | 10,000 |

(ii) Further allotment of 2,40,000 Equity Shares of Face Value of Rs. 10/- each fully paid:

| S. No. | Names of Person | Number of Shares Allotted |
|--------|--------------------------------|---------------------------|
| 1. | Mr. Dinesh Kollaiah Kargal | 1,32,000 |
| 2. | Mrs. Shashikala Dinesh Kargal* | 1,08,000 |
| | Total | 2,40,000 |

^{*}Shares were allotted to Mrs. Shashikala Dinesh Kargal through conversion of loan into equity.

(iii) Bonus allotment of 2,92,50,000 Equity Shares of Face Value of Rs. 10/- each fully paid in the ration 117:1 i.e. 117 Bonus Equity Shares for every 1 Equity Shares held

| S. No. | Names of Person | Number of Shares Allotted |
|--------|-------------------------------|---------------------------|
| 1. | Mr. Dinesh Kollaiah Kargal | 1,60,87,500 |
| 2. | Mrs. Shashikala Dinesh Kargal | 1,31,62,500 |
| | Total | 2,92,50,000 |

b) As on the date of this Draft Red Herring Prospectus, our Company does not have any preference share capital.

2. Issue of Equity Shares for consideration other than cash:

^{**}Bonus issue of 2,92,50,000 equity shares in the ratio of 117:1 dated November 20, 2017 has been issued by Capitalization of Reserve & Surplus of the Company.

[^]All the above mentioned shares are fully paid up since the date of allotment.



Except as set out below, we have not issued Equity Shares for consideration other than cash

| Date of the allotment | Allottees | No. of Equity shares allotted | Face Value (₹) | Issue Price (₹) | Reasons for allotment | Benefit Accrued to our Company |
|-----------------------------|----------------------------------|--|----------------------|-----------------------|---|--------------------------------|
| November 20, 2017 | Mr. Dinesh Kollaiah Kargal | 1,60,87,500 | 00 | N.A. | Bonus Issue of equity shares in the ratio of | Expansion of |
| | Mrs. Shashikala Dinesh Kargal | 1,31,62,500 | 10 | | 117:1 by way of capitalization of Reserves & Surplus. | Capital |

3. Details of Allotment made in the last two years preceding the date of the Draft Red Herring Prospectus:

Except as mentioned in point 1 (a) (iii) above, we have not issued any Equity Shares in the last two years preceding the date of this Draft Red Herring Prospectus.

- **4.** No Equity Shares have been allotted pursuant to any scheme approved under Sections 391-394 of the Companies Act, 1956 and Sections 230-233 of the Companies Act, 2013.
- **5.** We have not revalued our assets since incorporation and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves.
- **6.** The table below sets forth the details of the Equity Shares issued by our Company at a price which may be lower than the Offer Price during a period of one year preceding the date of this Draft Red Herring Prospectus.

| Date of Allotment | Name of the Allottees | No. of Equity Shares Allotted | Face Value (in ₹) | Issue Price (in ₹) | Reason for Allotment | Category of Allottees |
|----------------------|----------------------------------|----------------------------------|----------------------|--------------------------|----------------------------|--------------------------|
| November 20, 2017 | Mr. Dinesh Kollaiah Kargal | 1,60,87,500 | 10 | N.A. | Bonus issue in the | Promoter |
| | Mrs. Shashikala Dinesh Kargal | 1,31,62,500 | 10 | N.A. | ration of 117:1 | Promoter |

7. History of the Equity Share Capital held by our Promoters

The current promoters of our Company are (i) Mr. Dinesh Kollaiah Kargal and (ii) Shashikala Dinesh Kargal.

As on the date of this Draft Red Herring Prospectus, our Promoters Mr. Dinesh Kollaiah Kargal and Mrs. Shashikala Dinesh Kargal hold 1,62,22,000 Equity Shares and 1,32,74,640 Equity Shares respectively of our company.

None of the Equity Shares held by our Promoters are subject to any pledge.

Set forth below is the build-up of the shareholding of our Promoters in our Company since incorporation of our Company:

| Date of | Nature of | No. of | Face | Issue | Pre-Issue | Post- | Lock | Source |
|---------------|-----------|--------|-------|------------|-----------|----------|--------|--------|
| Allotment | Transacti | Equity | Valu | /Acquisiti | Sharehol | Issue | in | of |
| and made | on | Shares | e | on/ | ding % | Sharehol | Period | Funds |
| fully paid up | | | Per | Transfer | | ding % | | |
| /transfer | | | Shar | Price per | | | | |
| | | | e (₹) | Equity | | | | |
| | | | | Share (₹) | | | | |



| Mr. Dinesh Ko | llaiah Karga | ıl | | | | | | |
|----------------------|-------------------|-------------|----|----|---------|-----|-----|--------------|
| Upon Incorporation | Subscriber to MOA | 5,500 | 10 | 10 | 0.019 | [•] | [•] | Own Funds |
| July 23, 2012 | Allotment | 1,32,000 | 10 | 10 | 0.447 | [•] | [•] | Own Funds |
| November 20,2017 | Bonus Issue | 1,60,87,500 | 10 | NA | 54.534 | [•] | [•] | |
| November 24, 2017 | Transfer (i) | (540) | 10 | | (0.002) | [•] | [•] | |
| February, 3, 2018 | Transfer (ii) | (2,460) | | | (0.008) | [•] | [•] | |
| Total (| (A) | 1,62,22,000 | | | 54.990 | [•] | | |
| Mrs. Shashikal | la Dinesh Ka | rgal | | | | | | |
| Upon Incorporation | Subscriber to MOA | 4,500 | 10 | 10 | 0.015 | [•] | [•] | Own Funds |
| July 23, 2012 | Allotment | 1,08,000 | 10 | 10 | 0.366 | [•] | [•] | Own Funds |
| November 20,2017 | Bonus Issue | 1,31,62,500 | 10 | NA | 44.619 | [•] | [•] | |
| November 24, 2017 | Transfer (i) | (360) | 10 | | -0.001 | [•] | [•] | |
| Total (| (B) | 1,32,74,640 | | | 44.999 | [•] | | |
| Grand Tota | al (A+B) | 2,94,96,640 | | | 99.989 | [•] | | |

All the Equity Shares held by the Promoters were fully paid-up on the respective dates of acquisition of such Equity Shares.

8. Shareholding of Promoters and Promoter Group

Provided below are details of Equity Shares held by our Promoter and members of the Promoter Group:

| S.No | Names | Pre | e Issue | Pos | t Issue |
|-------|-------------------------------|-------------|---------------|-------------|---------------|
| 5.110 | Names | Shares Held | % Shares Held | Shares Held | % Shares Held |
| | Promoter | | | | |
| 1. | Mr. Dinesh Kollaiah Kargal | 1,62,22,000 | 54.990 | 1,62,22,000 | [•] |
| 2. | Mrs. Shashikala Dinesh Kargal | 1,32,74,640 | 44.999 | 1,32,74,640 | [•] |
| | Total (A) | 2,94,96,640 | 99.989 | 2,94,96,640 | [•] |
| | Promoter Group | | | | |
| 3. | Darshankumar Kargal | 180 | 0.001 | 180 | [•] |
| 4. | Dhanul Kargal | 180 | 0.001 | 180 | [•] |
| 5. | Eramma Kargal | 2640 | 0.009 | 2640 | [•] |
| 6. | Manjunath | 90 | 0.000 | 90 | [•] |
| 7. | Prema Bilgi | 90 | 0.000 | 90 | [•] |
| 8. | Rajkumar | 90 | 0.000 | 90 | [•] |
| 9. | Jalaja Shirguppe | 90 | 0.000 | 90 | [•] |
| _ | Total (B) | 3360 | 0.011 | 3360 | [•] |
| | Grand Total (A+B) | 2,95,00,000 | 100.000 | 2,95,00,000 | [•] |

a) Except as disclosed below, none of our Directors, Promoter, the members of our Promoter Group and their immediate relatives have purchased or sold any securities of our Company or Subsidiaries, during the six months preceding the date of filing this Draft Red Herring Prospectus with SEBI:

| Date of | Number of | Face | Issue | Nature | Natu | Name | of | the | Category |
|-------------|-------------|-------|--------|--------|-------|----------|--------|---------|----------|
| Transaction | Equity | Value | Price/ | | re of | Allottee | s/ Tra | nsferor | |
| | Shares | | Acqu | | Consi | /Transf | eree | | |
| | Allotted/ac | | ired | | derat | | | | |



| | quired/sold | | Price * | | ion | | |
|----------------------|-------------|----|------------|---------------------------------|------|----------------------------------|-------------------|
| November | 2.02.50.000 | 10 | | Bonus Issue in the | NII | Mr. Dinesh Kollaiah Kargal | Promoter |
| 20, 2017 | 2,92,50,000 | 10 | NA | ratio of 117:1 | NIL | Mrs. Shashikala Dinesh Kargal | Promoter |
| | (540) | | 10 | Transfer Transfer | | Mr. Dinesh Kollaiah Kargal | Promoter |
| | (360) | | 10 | | | Mrs. Shashikala Dinesh Kargal | Promoter |
| | 180 | | 10 | | | Darshankumar Kargal | Promoter Group |
| | 180 | | 10 | Acquisition of shares by way of | | Dhanul Kargal | Promoter Group |
| November 24, 2017 | 180 | 10 | | | Cash | Eramma Kargal | Promoter Group |
| | 90 | | 10 | | | Manjunath | Promoter Group |
| | 90 | | 10 | transfer | | Prema Bilgi | Promoter Group |
| | 90 | | 10 | | | Rajkumar | Promoter Group |
| | 90 | | 10 | | | Jalaja Shirguppe | Promoter Group |
| February 03, 2018 | (2460) | 10 | 10 | Transfer | Cash | Mr. Dinesh Kollaiah Kargal | Promoter |
| February 03, 2018 | 2460 | 10 | 10 | Acquisition | Cash | Eramma Kargal | Promoter Group |

^{*} The maximum and minimum price of aforesaid transaction has been Rs. 10 per Equity share and Rs. Nil per Equity share.

b) There are no financing arrangements whereby the members of our Promoter Group, our Promoter, our Directors and their relatives have purchased or sold, or financed the purchase of Equity Shares by any other person, other than in the normal course of business of the financing entity during the period of six months immediately preceding the date of filing the Draft Red Herring Prospectus

9. Details of Promoter's contribution locked-in for three years

Pursuant to the SEBI ICDR Regulations, an aggregate of 20% of the fully diluted post-Issue Equity Share capital of our Company held by our Promoters shall be locked-in for a period of three years from the date of Allotment and our Promoters' shareholding in excess of 20% shall be locked-in for a period of one year from the date of Allotment.

The details of the Equity Shares held by our Promoters, which shall be locked-in for a period of three years from the date of Allotment, are set out in the following table:

| Date of | Nature of | No. of | Consi | Face | Issue | % of | % of | Lock | | |
|---------------|-------------|-----------|--------|----------------|---------|--------|--------|-------|--|--|
| Allotment / | Allotment/ | shares | derati | Value | Price/ | Pre | Post | in | | |
| transfer of | Acquired/Tr | Allotted/ | on | (Rs.) | Transfe | Issue | Issue | Perio | | |
| fully paid up | ansfer | Acquire | | | r Price | Share | Shareh | d | | |
| Shares | | d | | | (Rs.) | holdin | olding | | | |
| | | Transfer | | | | g | | | | |
| | | red | | | | | | | | |
| [•] | | | | | | | | | | |
| [•] | [•] | [•] | [•] | [•] | [•] | [•] | [•] | [•] | | |



| Total | (A) | [•] | | [•] | [•] | [•] | [•] | |
|-----------|----------|-----|-----|-----|-----|-----|-----|-----|
| [•] | | | | | | | | |
| [•] | [•] | [•] | [•] | [•] | [•] | [•] | [•] | [•] |
| Total | (B) | [•] | | [•] | [•] | [•] | [•] | |
| Grand Tot | al (A+B) | [•] | | [•] | [•] | [•] | [•] | |

The minimum Promoters' contribution has been brought in to the extent of not less than the specified minimum lot and from the persons defined as 'Promoter' under the SEBI ICDR Regulations. Our Company undertakes that the Equity Shares that are being locked-in are not ineligible for computation of Promoters' contribution in terms of Regulation 33 of the SEBI ICDR Regulations. Our Promoters have confirmed to our Company and the BRLMs that the Equity Shares held by our Promoters which shall be locked-in for a period of three years as Promoters' contribution have been financed from their internal accruals and no loans or financial assistance from any bank or financial institution has been availed by them for this purpose.

In this connection, we confirm the following:

- (i) the Equity Shares Issued for minimum Promoters' contribution have not been acquired in the three (3) years immediately preceding the date of this Draft Red Herring Prospectus for consideration other than cash and revaluation of assets or capitalization of intangible assets, nor have resulted from a bonus issue out of revaluation reserves or unrealized profits of our Company or against Equity Shares which are otherwise ineligible for computation of Promoters' contribution;
- (ii) the minimum Promoters' contribution does not include any Equity Shares acquired during the one (1) year immediately preceding the date of this Draft Red Herring Prospectus at a price lower than the price at which the Equity Shares are being Issued to the public in the Issue;
- (iii) Our Company has not been formed by the conversion of a partnership firm into a Company;
- (iv) the Equity Shares held by our Promoters which are Issued for minimum Promoters' contribution are not subject to any pledge or any other form of encumbrance whatsoever; and
- (v) all the Equity Shares of our Company held by the Promoters and the Promoter Group shall be held in dematerialized form prior to the filing of the Prospectus

Details of Share Capital Locked In For One Year

In terms of Regulation 36 and 37 of the SEBI (ICDR) Regulations, other than the Equity Shares Issued by the Promoters for the Minimum Promoter's Contribution, which will be locked-in as minimum Promoters' contribution for three (3) years, all the pre-Issue Equity Shares shall be subject to lock-in for a period of one (1) year from the date of Allotment.

The Equity Shares which are subject to lock-in shall carry inscription "non-transferable" along with the duration of specified non-transferrable period mentioned in the face of the security certificate. The shares which are in dematerialized form, if any, shall be locked-in by the respective depositories. The details of lock-in of the Equity Shares shall also be provided to the Designated Stock Exchange before the listing of the Equity Shares.

Other requirements in respect of lock-in

In terms of Regulation 39 of the SEBI (ICDR) Regulations, locked-in Equity Shares for one (1) year held by our Promoters may be pledged only with scheduled commercial banks or public financial institutions as collateral security for loans granted by such banks or public financial institutions, provided that such pledge of the Equity Shares is one of the terms of the sanction of the loan. Equity Shares locked-in as Promoters' contribution can be pledged only if in addition to fulfilling the aforementioned requirements, such loans have been granted by such banks or financial institutions for the purpose of financing one or more of the objects of the Issue.

In terms of Regulation 40 of the SEBI (ICDR) Regulations, the Equity Shares held by persons other than our Promoters prior to the Issue may be transferred to any other person holding Equity Shares which are locked-in, subject to the continuation of the lock-in in the hands of transferred for the remaining period and compliance with the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as



amended ("Takeover Regulations") and such transferee shall not be eligible to transfer them until the lock-in period stipulated in the SEBI (ICDR) Regulations has elapsed.

Further, in terms of Regulation 40 of SEBI (ICDR) Regulations, the Equity Shares held by our Promoters may be transferred to and among the Promoters Group or to new promoters or persons in control of our Company, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the Takeover Regulations and such transferee shall not be eligible to transfer them until the lock-in period stipulated in the SEBI (ICDR) Regulations has elapsed.

Lock-in of the Equity Shares to be allotted, if any, to the Anchor Investors

Any Equity Shares allotted to Anchor Investors shall be locked-in for a period of 30 days from the date of Allotment.



10. Shareholding pattern of our Company

The table below represents the equity shareholding pattern of our Company as on the date of this Draft Red Herring Prospectus:

| | | | | No. of | No. of shares | | Sharehold ing as a % of total | aach ela | oting Rights ss of securitie | | No. of Shares Underl ying Outsta | Shareholdin g, as a % assuming full conversion | Numb Locke shar | ed in | S pleo oth | mber of Shares edged or herwise umbered | Number |
|-------------|--|-----------------|-------------|--------------|----------------|---------------------------|-------------------------------------|--|------------------------------|--------------------------------------|--|--|-----------------------|--|------------------|---|---|
| Category | Category of | share holder | | up equity | underly ing | Total nos. shares held | SCRR, 1957) | No of Voti Class Equity Shares of Rs.10/- each^ | | Total as a % of (A+B+ C) | nding conver | share | | As a % of total Shar es held (b) | (a) | | of equity shares held in demateria lized form |
| I | II | III | IV | V | VI | VII = IV+V+VI | VIII | | IX | | X | XI=VII+X | XI | I | | XIII | XIV |
| (A) | Promoter & Promoter Group | 9 | 2,95,00,000 | - | - | 2,95,00,000 | 100 | 2,95,00,000 | 2,95,00,000 | 100 | - | - | [•] | [•] | - | - | [•] |
| (B) | Public | | | | | | | | | | | | | | | | |
| | rublic | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| (C) | Non Promoter- Non Public | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| (C) (C1) | Non Promoter- Non | - | - | - | - | - | - | - | - | | - | - | | - | - | - | - |
| | Non Promoter- Non Public Shares underlying | - | 2,95,00,000 | - | - | - 2,95,00,000 | - - - 100 | - 2,95,00,000 | - 2,95,00,000 | - | - | - | - | - - | - | - | - - - - |

^{*}As on date of this Draft Red Herring Prospectus 1 Equity share holds 1 vote.

[^] We have only one class of Equity Shares of face value of Rs. 10/- each.



11. The Top Ten Shareholders of our Company and their Shareholding is set forth below:-

As on the date of the Draft Prospectus, our Company has Nine (9) shareholders.

i. Our top ten shareholders as on the date of filing of the Draft Red Herring Prospectus are as follow:

| Sr. No. | Names | Shares Held (Face Value of Rs. 10 each) | % shares held (% Pre Issue paid up |
|------------|-------------------------------|---|---------------------------------------|
| | | | Capital) |
| 1. | Mr. Dinesh Kollaiah Kargal | 1,62,22,000 | 54.990 |
| 2. | Mrs. Shashikala Dinesh Kargal | 1,32,74,640 | 44.999 |
| 3. | Eramma Kargal | 2640 | 0.009 |
| 4. | Dhanul Kargal | 180 | 0.001 |
| 5. | Darshankumar Kargal | 180 | 0.001 |
| 6. | Manjunath | 90 | 0.000 |
| 7. | Prema Bilgi | 90 | 0.000 |
| 8. | Rajkumar | 90 | 0.000 |
| 9. | Jalaja Shirguppe | 90 | 0.000 |
| | Total | 2,95,00,000 | 100.00 |

ii. Our top ten shareholders 10 days prior filing of the Draft Red Herring Prospectus are as follows:

| Sr. | Names | Shares Held (Face Value of | % shares held (% Pre |
|-----|-------------------------------|----------------------------|------------------------|
| No. | | Rs. 10 each) | Issue paid up Capital) |
| 1. | Mr. Dinesh Kollaiah Kargal | 1,62,22,000 | 54.990 |
| 2. | Mrs. Shashikala Dinesh Kargal | 1,32,74,640 | 44.999 |
| 3. | Eramma Kargal | 2640 | 0.009 |
| 4. | Dhanul Kargal | 180 | 0.001 |
| 5. | Darshankumar Kargal | 180 | 0.001 |
| 6. | Manjunath | 90 | 0.000 |
| 7. | Prema Bilgi | 90 | 0.000 |
| 8. | Rajkumar | 90 | 0.000 |
| 9. | Jalaja Shirguppe | 90 | 0.000 |
| | Total | 2,95,00,000 | 100.00 |

iii. Details of top ten shareholders of our Company two years prior to the date of filing of the Draft Red Herring Prospectus are as follows:

| Sr. No. | Names | Shares Held (Face Value of Rs. 10 each) | % of Paid up Equity Shares as on 2 years prior to the date of filing of the Prospectus |
|------------|-------------------------------|---|--|
| 1. | Mr. Dinesh Kollaiah Kargal | 1,37,500 | 55.00 |
| 2. | Mrs. Shashikala Dinesh Kargal | 1,12,500 | 45.00 |
| | Total | 2,50,000 | 100.00 |

^{*}Details of shares held on March 28, 2016 and Percentage held has been calculated based on the paid up capital of our company as on March 28, 2016.

- 12. None of our public shareholders are holding more than 1% of the pre-Issue share capital of our Company.
- 13. There has been no subscription to or sale or purchase of our Equity Shares, within the three (3) years immediately preceding the date of this Draft Red Herring Prospectus, by our Promoters, Directors or Promoter Group which in aggregate equals or exceeds 1% of the pre-Issue Equity Share capital of our Company except as stated below:

| S. | Name of Shareholder | Date of | Promoter/ Promoter | Number of | Subscribed/ |
|-----|---------------------|-------------|--------------------|------------|-------------|
| No. | | Transaction | Group/ Director | Equity | Acquired/ |
| | | | | Shares | Transferred |
| | | | | subscribed | |



| | | | | to/Acquired | |
|----|----------------------------------|--------------|-----------------------------|-------------|-------------|
| 1. | Mr. Dinesh Kollaiah Kargal | November | Promoter and Director | 1,60,87,500 | Subscribed |
| 1. | Mrs. Shashikala Dinesh Kargal | 20, 2017 | Promoter and Director | 1,31,62,500 | Subscribed |
| | Mr. Dinesh Kollaiah Kargal | | Promoter and Director | (540) | Transferred |
| | Mrs. Shashikala Dinesh Kargal | | Promoter and Director | (360) | Transferred |
| | Darshankumar Kargal | November | Promoter Group and Director | 180 | Acquisition |
| 2. | Dhanul Kargal | 24, 2017 | Promoter Group | 180 | Acquisition |
| | Eramma Kargal | | Promoter Group | 180 | Acquisition |
| | Manjunath | | Promoter Group | 90 | Acquisition |
| | Prema Bilgi | | Promoter Group | 90 | Acquisition |
| | Rajkumar | | Promoter Group | 90 | Acquisition |
| | Jalaja Shirguppe | | Promoter Group | 90 | Acquisition |
| 3. | Mr. Dinesh Kollaiah Kargal | February 03, | Promoter and Director | (2460) | Transferred |
| | Eramma Kargal | 2016 | Promoter Group | 2460 | Acquisition |

14. None of our Directors or Key Managerial Personnel hold any Equity Shares other than as set out below:

| Name | Designation | No. of Equity Shares held |
|-------------------------------|--------------------------------|---------------------------|
| Mr. Dinesh Kollaiah Kargal | Chairman and Managing Director | 1,62,22,000 |
| Mrs. Shashikala Dinesh Kargal | Whole- time Director | 1,32,74,640 |
| Darshankumar Kargal | Non- Executive Director | 180 |

- 15. As on date of this Draft Red Herring Prospectus, our Company has 9 (Nine) shareholders.
- 16. Neither our Company nor any of our Directors have entered into any buy-back and/or standby arrangements for purchase of Equity Shares from any person. Further, the BRLM has not made any buyback and/or standby arrangements for purchase of Equity Shares from any person.
- 17. As on the date of this Draft Red Herring Prospectus, our Company has not issued any equity shares under any employee stock option scheme and we do not have any Employees Stock Option Scheme / Employees Stock Purchase Scheme
- 18. There are no outstanding warrants, options or rights to convert debentures, loans or other instruments into Equity Shares as on the date of this Draft Red Herring Prospectus.
- 19. The Equity Shares are fully paid up and there are no partly paid-up Equity Shares as on the date of filing of this Draft Red Herring Prospectus.
- 20. Any over-subscription to the extent of upto 10 % of the Net Issue can be retained for the purposes of rounding off to the nearer multiple of minimum allotment lot.
- 21. The members of our Promoters, Promoter Group and Group Entities will not participate in the Issue.
- 22. There have been no financial arrangements whereby our Promoter Group, our Directors and their relatives have financed the purchase by any other person of securities of our Company other than in the normal course of the business, during a period of six months immediately preceding the date of this Draft Red Herring Prospectus.
- 23. No person connected with the Issue, including, but not limited to, the BRLM, the members of the Syndicate, our Company, Directors, Promoters, members of our Promoter Group and Group Companies shall offer any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise to any Bidder for making a Bid.



- Other than as disclosed in this Draft Red Herring Prospectus, our Company presently does not intend or propose to alter its capital structure for a period of six months from the Bid/Issue Opening Date, by way of split or consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into or exchangeable, directly or indirectly for Equity Shares) whether on a preferential basis or by way of issue of bonus shares or on a rights basis or by way of further public issue of Equity Shares or qualified institutions placements or otherwise. However, our Company may further issue Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the Bid/Issue Opening Date to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board may deem fit, if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company.
- 25. There shall be only one denomination of the Equity Shares, unless otherwise permitted by law.
- Our Company shall comply with such disclosure and accounting norms as may be specified by SEBI from time to time.
- 27. We hereby confirm that there will be no further issue of capital whether by the way of issue of bonus shares, preferential allotment, right issue or in any other manner during the period commencing from the date of the Red Herring Prospectus until the Equity shares Issued have been listed or application money unblocked on account of failure of issue.
- 28. Our Company shall ensure that transactions in the Equity Shares by the Promoters and the Promoter Group during the period between the date of registering this Draft Red Herring Prospectus with the RoC and the date of closure of the Issue shall be reported to the Stock Exchanges within 24 hours of the transactions.
- 29. This Issue is being made under Rule 19(2)(b)(i) of the SCRR read and in accordance with Regulation 26(1) of the SEBI ICDR Regulations. The Issue is being made through the Book Building Process, wherein not more than 50% of the Net Issue shall be allocated to QIBs on a proportionate basis. 5% of the QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only. The remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds, subject to valid Bids being received from them at or above the Issue Price. Further, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received from them at or above the Issue Price.
- 30. Under-subscription if any, in any category, except in the QIB Category, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company, in consultation with the BRLM and the Designated Stock Exchange.
- 31. Our Company has not made any public issue of any kind or class of securities of our Company within the immediately preceding two (2) years prior to filing this Draft Red Herring Prospectus.



OBJECTS OF THE ISSUE

The objects of the Issue are:

- 1. Expansion of business by setting up of further OFC Network under IP-1 License;
- 2. To fund expenditures towards general corporate purposes; and
- 3. To meet public issue expenses.

The other Objects of the Issue also include creating a public trading market for the Equity Shares of our Company by listing them on BSE and NSE. We believe that the listing of our Equity Shares will enhance our visibility and brand name and enable us to avail of future growth opportunities.

The main object clause of Memorandum of Association of our Company enables us to undertake the existing activities and the activities for which the funds are being raised by us through the present Issue. Further, we confirm that the activities which we have been carrying out till date are in accordance with the object clause of our Memorandum of Association.

The details of the proceeds of the Issue are summarized in the table below:

(Amount in millions)

| Particulars | Amount |
|-------------------------------|--------|
| Gross Proceeds of the Issue | [•] |
| Less: Issue related expenses* | [•] |
| Net Proceeds of the Issue | [•] |

^{*}To be finalised on determination of Issue Price.

We intend to utilise the proceeds of the Issue after deducting the underwriting and management fees, selling commissions and other expenses associated with the Issue ("Net Proceeds") to meet the following objects:

(Amount in millions)

| Particulars | Amount |
|---|---------|
| Expansion of business by setting up of further OFC Network under IP-1 License | 1853.17 |
| To fund expenditures towards general corporate purposes | [•] |
| Net Proceeds of the Issue | [•] |

Proposed schedule of implementation and deployment of the Net Proceeds

The Net Proceeds are currently expected to be deployed in accordance with the schedule as stated below:

(Amount in millions)

| Particulars | Total Estimated | Amount to be | Amount to be |
|--|------------------------|-----------------------------|---|
| | Cost | funded from Net Proceeds | deployed from the Net Proceeds in Fiscal |
| | | | Year 2019 |
| Expansion of business by setting up of | 1853.17 | 1853.17 | 1853.17 |
| further OFC Network under IP-1 License | | | |
| To fund expenditures towards general | [•] | [●] | [●] |
| corporate purposes | | | |
| Net Proceeds of the Issue | [•] | [•] | [•] |

We may have to revise our funding requirements and deployment on account of a variety of factors such as our financial condition, business and strategy and external factors such as market conditions and competitive environment, which may not be within the control of our management. This may entail rescheduling or revising the planned expenditure and funding requirements, including the expenditure for a particular purpose at the discretion of our management. Subject to applicable law, if the actual utilisation towards any of the objects is lower than the proposed deployment such balance will be used for general corporate purposes to the extent that the total amount to be utilized towards general corporate purposes will not exceed 25% of the gross proceeds from the Fresh Issue in accordance with the SEBI ICDR Regulations.

The above-stated fund requirements are based on our internal management estimates and have not been verified by the BRLM or appraised by any bank or financial institution or any other independent agency. Our Company



proposes to deploy the Net Proceeds towards the objects as indicated above. In the event the Issue is not completed in time the deployment schedule will be revised. Further, in case the Net Proceeds are not completely utilised in a scheduled Fiscal Year due to any reason, the same would be utilised (in part or full) in the next Fiscal Year/ subsequent period as may be determined by our Company, in accordance with applicable law. This may entail rescheduling and revising the planned expenditure and funding requirement and increasing or decreasing the expenditure for a particular purpose from the planned expenditure at the discretion of our management, subject to compliance with applicable law.

In case of a shortfall in raising requisite capital from the Net Proceeds towards meeting the objects of the Issue, we may explore a range of options including utilising internal accruals and availing additional debt from existing and future lenders. We believe that such alternate arrangements would be available to fund any such shortfalls. If the actual utilisation towards any of the objects is lower than the proposed deployment, such balance will be used for general corporate purposes in accordance with applicable law.

Details of the Objects:-

A. Expansion of business by setting up of further OFC Network under IP-1 License

Our Company is expanding its business activities by setting up its own dedicated Optical Fiber Cable (OFC) Network of approximately 5426 km in states of Maharashtra, Rajasthan, Karnataka, Madhya Pradesh, Andhra Pradesh and Tamil Nadu. This expansion will enhance the reach of our Company.

Details of our proposed network, requirement of material and other works for the proposed expansion have been estimated as follows:

(Amt. In millions)

| S.No | State | Kms Approx | Total Cost |
|------|----------------|------------|-------------------|
| 1 | Maharashtra | 1413 | 482.59 |
| 2 | Rajasthan | 1256 | 428.97 |
| 3 | Karnataka | 1264 | 431.70 |
| 4 | Madhya Pradesh | 141 | 48.16 |
| 5 | Tamil Nadu | 88 | 30.06 |
| 6 | Andhra Pradesh | 1264 | 431.70 |
| | Total Cost | | 1853.17 |

The route to be developed and the prices of the material and the estimated cost for the development of the route have been estimated by the management based on the past trends, records of the company and the quotation received from the vendors.

B. General Corporate Purposes

Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for general corporate purposes. We intend to deploy the balance Fresh Issue proceeds aggregating ₹ [●] towards the general corporate purposes to drive our business growth. In accordance with the policies set up by our Board, we have flexibility in applying the remaining Net Proceeds, for general corporate purpose including but not restricted to, meeting operating expenses, initial development costs for projects other than the identified projects, and the strengthening of our business development and marketing capabilities, meeting exigencies, which the Company in the ordinary course of business may not foresee or any other purposes as approved by our Board of Directors, subject to compliance with the necessary provisions of the Companies Act.

We confirm that any issue related expenses shall not be considered as a part of General Corporate Purpose. Further, we confirm that the amount for general corporate purposes, as mentioned in the Draft Red Herring Prospectus, shall not exceed 25% of the amount raised by our Company through this Issue.

C. To Meet the Issue Expenses

The estimated Issue related expenses includes Issue Management Fee, Underwriting and Selling Commissions, Printing and Distribution Expenses, Legal Fee, Advertisement Expenses, Registrar's Fees, Depository Fee and Listing Fee. The total expenses for this Issue are estimated to be approximately \P [\bullet] Lacs which is [\bullet] % of the Issue Size. All the Issue related expenses shall be met out of the proceeds of the Issue and the break-up of the same is as follows:



All the Issue related expenses shall be met out of the proceeds of the Issue and the break-up of the same is as follows:

| Activity | (₹ in Lacs) | % of Total | % of |
|--|-------------|------------|------------|
| | | Expenses | Total |
| | | | Issue size |
| Payment to Merchant Banker including underwriting and selling commissions, brokerages, payment to other intermediaries such as | [•] | [•] | [•] |
| Legal Advisors, Registrars, etc and other out of pocket expenses | | | |
| Printing and Stationery and postage expenses, Advertising and Marketing expenses | [•] | [•] | [•] |
| Statutory & other expenses | [•] | [•] | [•] |
| Total Estimated Issue Expenses | [•] | [•] | [•] |

^{**}SCSBs will be entitled to a processing fee of Rs. [•]/- per Application Form for processing of the Application Forms procured by other Application Collecting Intermediary and submitted to them on successful allotment. Selling commission payable to Registered broker, SCSBs, RTAs, CDPs on the portion directly procured from Retail Individual Applicants and Non Institutional Applicants, would be [•]% on the Allotment Amount or Rs [•]/- whichever is less on the Applications wherein shares are allotted. Further, the Members of Syndicate, RTAs and CDPs will be entitled to bidding charges of ₹ [•] (plus applicable service tax) per valid ASBA Form. The terminal from which the Bid has been uploaded will be taken into account in order to determine the total bidding charges payable to the relevant RTA/CDP.

Funds Deployed and Source of Funds Deployed:

Our Statutory Auditors M/s Nair & Nair Associates, Chartered Accountants vide their certificate dated March 17, 2018 have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

| Particulars | Amt (₹ in million) |
|----------------|--------------------|
| Issue Expenses | 1.416 |
| Total | 1.416 |

Sources of Financing for the Funds Deployed:

Our Statutory Auditors M/s Nair & Nair Associates, Chartered Accountants vide their certificate dated March 17, 2018have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

| Particulars | Amt (₹ in million) |
|-------------------|--------------------|
| Internal Accruals | 1.416 |
| Total | 1.416 |

Appraisal

None of the Objects have been appraised by any bank or financial institution or any other independent third party organization.

Bridge Financing Facilities

As on the date of the Draft Red Herring Prospectus, we have not raised any bridge loans which are proposed to be repaid from the Net Proceeds.

Means of Finance

The entire requirement of funds towards objects of the Issue, will be met from the Net Proceeds. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the Fresh Issue.

Monitoring Utilization of Funds



Our Company has appointed [•] as the monitoring agency for monitoring the utilization of the Net Proceeds. Pursuant to the SEBI Listing Regulations, our Company shall on a quarterly basis disclose to the Audit Committee the use and application of the Net Proceeds. Additionally, the Audit Committee shall make recommendations to our Board for further action, if appropriate. Till such time as all the Issue Proceeds have been utilized in full, our Company shall prepare an annual statement, certified by our Statutory Auditors, of funds utilised for purposes other than those stated in this Draft Red Herring Prospectus and place it before the Audit Committee.

Further, in terms of Regulation 32 of the SEBI Listing Regulations, our Company will furnish a quarterly statement on deviations and variations, if any, in the use of proceeds from the objects stated in this Draft Red Herring Prospectus, to the Audit Committee for review, and post such review, submit the statement with the Stock Exchanges in accordance with the SEBI Listing Regulations. This statement would also be published in the newspapers, after placing it before the Audit Committee and its explanation in the Directors' report in the annual report of the Company, in accordance with Regulation 47 and other applicable provisions of SEBI Listing Regulations

Interim Use of Proceeds

Pending utilization of the Issue proceeds of the Issue for the purposes described above, our Company will deposit the Net Proceeds with scheduled commercial banks included in schedule II of the RBI Act.

Our Company confirms that it shall not use the Net Proceeds for buying, trading or otherwise dealing in shares of any listed company or for any investment in the equity markets or investing in any real estate product or real estate linked products.

Variation in Objects

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Issue without our Company being authorised to do so by the Shareholders by way of a special resolution. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution shall specify the prescribed details as required under the Companies Act and shall be published in accordance with the Companies Act and the rules made thereunder. As per the current provisions of the Companies Act, our Promoters or controlling Shareholders would be required to provide an exit opportunity to such shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

Other confirmations

There is no material existing or anticipated transactions with our Promoter, our Directors, our Company's key Managerial personnel and Group Companies, in relation to the utilisation of the Net Proceeds. No part of the proceeds of the Issue will be paid by us to the Promoters and Promoter Group, Group Companies, the Directors, associates or Key Management Personnel, except in the normal course of business and in compliance with applicable law.



BASIS FOR ISSUE PRICE

The Issue Price will be determined by our Company in consultation with the BRLM, on the basis of assessment of market demand for the Equity Shares offered through the Book Building Process and on the basis of quantitative and qualitative factors as described below. The face value of the Equity Shares is ₹ 10 each and the Issue Price is [•] times the face value at the lower end of the Price Band and [•] times the face value at the higher end of the Price Band. Investors should also refer to "Our Business", "Risk Factors", "Financial Statements" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 101, 17, 148 & 250, respectively, to have an informed view before making an investment decision.

Qualitative Factors

Some of the qualitative factors which form the basis for computing the Issue Price are:

- 1. Established Optic fiber network
- 2. Strong project management and execution capabilities
- 3. Cost and capital efficient business
- 4. Long standing customer relationships with strong repeat business
- 5. Experienced Promoters supported by professionally qualified, experienced and entrepreneurial management team
- 6. Quality Certification

For further details, see "Our Business – Our Competitive Strengths" beginning on page 101.

Ouantitative Factors

The information presented below relating to our Company is based on the standalone and consolidated Restated Financial Statements. For further details, see "Financial Statements" beginning on page 148.

Some of the quantitative factors which may form the basis for calculating the Issue Price are as follows:

1. Basic & Diluted Earnings per share (EPS) (Face value of ₹ 10 each), as adjusted for change in capital:

As per the restated Standalone Financial Statements:

| Period ended | Basic & Diluted (₹) | Weights |
|------------------------------------|---------------------|---------|
| March 31, 2017 | 7.44 | 3 |
| March 31, 2016 | 4.28 | 2 |
| March 31, 2015 | 2.36 | 1 |
| Weighted Average | 5.54 | |
| December 31, 2017 (Not annualized) | 10.42 | |

As per the restated Consolidated Financial Statements:

| Period ended | Basic & Diluted (₹) | Weights |
|------------------------------------|---------------------|---------|
| March 31, 2017 | 7.44 | 3 |
| March 31, 2016 | 4.28 | 2 |
| March 31, 2015 | 2.34 | 1 |
| Weighted Average | 5.54 | |
| December 31, 2017 (Not annualized) | 10.41 | |

Notes:

- I. The figures disclosed above are based on the restated financial statements of the Company.
- II. The face value of each Equity Share is \ge 10.00.
- III. Earnings per Share has been calculated in accordance with Accounting Standard 20 "Earnings per Share" issued by the Institute of Chartered Accountants of India.
- IV. The above statement should be read with Significant Accounting Policies and the Notes to the Restated Financial Statements as appearing in Annexure IV.



- V. The ratios have been computed as below:
 - Basic EPS (in ₹) = Net profit after tax as restated, attributable to equity shareholders divided by weighted average number of equity shares outstanding
 - Diluted EPS (in ₹) = Net profit after tax as restated, divided by weighted average number of diluted equity shares outstanding during the year

2. Price Earning (P/E) Ratio in relation to Price Band of ₹ [•] to ₹ [•] per Equity Share:

| Particulars | P/E at the lower end of the Price Band (number of times) | P/E at the higher end of the Price Band (number of times) |
|--|---|--|
| Based on basic EPS for the year ended March 31, 2017 on an standalone basis | [•] | [•] |
| Based on basic EPS for the year ended March 31, 2017 on a consolidated basis | [•] | [•] |
| Based on the Weighted Average EPS on an standalone basis | [•] | [•] |
| Based on the Weighted Average EPS on an consolidated basis | [•] | [•] |

3. Average Return on Net worth (RoNW)*

As per Restated Standalone Financial Statements:

| Period | RONW (%) | Weights |
|------------------------------------|----------|---------|
| March 31, 2017 | 47.80 | 3 |
| March 31, 2016 | 43.92 | 2 |
| March 31, 2015 | 35.19 | 1 |
| Weighted Average | 44.40 | |
| December 31, 2017 (Not annualized) | 40.11 | |

^{*}Return on Net worth (%) = Restated Profit after tax/Net Worth as restated

As per Restated Consolidated Summary Statements:

| Period | RONW (%) | Weights |
|------------------------------------|----------|---------|
| March 31, 2017 | 47.85 | 3 |
| March 31, 2016 | 44.00 | 2 |
| March 31, 2015 | 35.03 | 1 |
| Weighted Average | 44.43 | |
| December 31, 2017 (Not annualized) | 40.11 | |

^{*}Return on Net worth (%) = Restated Profit after tax/Net Worth as restated

4. Minimum Return on Net Worth after Issue to maintain Pre-Issue EPS

- (a) Based on Standalone Basic and Diluted EPS, as restated of FY 2016-17
 - at the Floor Price [•]
 - at the Cap Price [•]
- (b) Based on Consolidated Basic and Diluted EPS, as restated of FY 2016-17
 - at the Floor Price [•]
 - at the Cap Price [•]
- (c) Based on Standalone weighted average Basic and Diluted EPS, as restated of FY 2016-17
 - at the Floor Price [•]
 - at the Cap Price [•]
- (d) Based on Consolidated weighted average Basic and Diluted EPS, as restated of FY 2016-17
 - at the Floor Price [•]
 - at the Cap Price [•]

5. Net Asset Value (NAV) per Equity Share (Face Value ₹ 10 each) :



| As at | NAV Standalone (₹) | NAV Consolidated (₹) |
|-------------------|--------------------|----------------------|
| March 31, 2017 | 15.56 | 15.54 |
| March 31, 2016 | 9.75 | 9.74 |
| March 31, 2015 | 6.69 | 6.68 |
| At Floor Price | [•] | [•] |
| At Cap Price | [•] | [•] |
| At Issue Price | [•] | [•] |
| December 31, 2017 | 25.98 | 25.95 |

Net Asset Value per Equity Share =Net Worth at the end of the period/year divided by weighted average number of Equity Shares outstanding at the end of year/period.

6. Comparison of Accounting Ratios with Industry Peers

We believe that none of the listed companies in India are engaged in a portfolio of business similar to ours.

7. The Issue price is [●] times of the face value of the Equity Shares.

The Issue Price of ₹ [•] has been determined by our Company in consultation with the BRLM, on the basis of demand from investors for Equity Shares through the Book Building Process and, is justified in view of the above qualitative and quantitative parameters.

Investors should read the above mentioned information along with "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Financial Statements" on pages 17, 101, 250 & 148, respectively, to have a more informed view. The trading price of the Equity Shares could decline due to the factors mentioned in the "Risk Factors" and you may lose all or part of your investments.



STATEMENT OF TAX BENEFITS

STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS AVAILABLE TO THE COMPANY ANDITS SHAREHOLDERS

The Board of Directors

Dinesh Engineers Limited

DEPL House, Neighbourhood Shopping Complex,
Sector-4, Nerul, Navi Mumbai- 400706

Maharashtra, India.

Dear Sirs

Statement of possible income-tax benefits ('the Statement') available to Dinesh Engineers Limited('the Company') and its shareholders prepared in accordance with the requirement in Schedule VIII – Clause (VII) (L) of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2009, as amended ('SEBI Regulations')

We hereby report that the enclosed Annexure prepared by the Company, states the possible income-tax benefits available to the Company and its shareholders under the Income-tax Act, 1961 ('the Act'), presently in force in India.

Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant statutory provisions of the Act. Hence, the ability of the Company or its shareholders to derive the income-tax benefits is dependent upon fulfilling such conditions, which, based on business imperatives the Company faces in the future, the Company or its shareholders may or may not choose to fulfil.

The benefits discussed in the enclosed Annexure are not exhaustive. Further, the preparation of the Annexure and its contents is the responsibility of management of the Company. We are informed that this Annexure is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional income-tax advice. In view of the individual nature of the income-tax consequences and changing income-tax provisions, each investor is advised to consult with his or her own tax consultant with respect to the specific tax implications arising out of their participation in the offer for sale of equity shares by the Company. Neither are we suggesting nor are we advising the investor to invest money based on this Annexure

We do not express any opinion or provide any assurance as to whether:

- 1. the Company or its shareholders will continue to obtain these benefits in the future; or
- 2. the conditions prescribed for availing of the benefits have been/would be met.
- 3. That the revenue authorities / appellate authorities / courts will concur with the views expressed in the enclosed statement.

The contents of the enclosed Annexure are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company.

Our views expressed herein are based on the facts and assumptions indicated to us. Our views are based on the existing provisions of the income-tax law and their interpretation, which are subject to change from time to time. We do not assume responsibility to update this Annexure consequent to such changes. We shall not be liable to the Company for any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this Annexure.

The enclosed Annexure is intended solely for your information and for inclusion in the Draft Red Herring Prospectus, red herring prospectus, the prospectus in connection with the proposed issue of equity shares and is not to be used, referred to or distributed for any other purpose without our prior written consent. We hereby give consent to include this Statement in the draft red herring prospectus, red herring prospectus, the prospectus and in any other material used in connection with the Proposed Issue.



Firm's Registration No.:1177 29W

Sreekumar Nair

Partner Membership No: 042862 Date-March 16, 2018 Place-Mumbai



ANNEXURE TO STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS AVAILABLE TO THE COMPANY AND ITS SHAREHOLDERS UNDER THE APPLICABLE TAX LAWS IN INDIA

Outlined below are the possible Special tax benefits available to the Company and its shareholders under the tax laws in force in India. These benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant tax laws. Hence, the ability of the Company or its shareholders to derive the special tax benefits is dependent upon fulfilling such conditions, which based on business imperatives it faces in the future, it may not choose to fulfill.

1. SPECIAL TAX BENEFITS AVAILABLE TO THE COMPANY

There are no special tax benefits available to the Company under the provisions of the Income Tax Act, 1961.

2. SPECIAL TAX BENEFITS AVAILABLE TO THE SHAREHOLDERS OF THE COMPANY

There are no special tax benefits available to the shareholders of the company.

Note: All the above benefits are as per the current provisions of the Income Tax Act, 1961 and any change or amendment in the laws/regulation, which when implemented would impact the same.

We have not commented on the taxation aspect under any law for the time being in force, as applicable, of any country other than India. Each investor is advised to consult its own tax consultant for taxation in any country other than India.



SECTION IV – ABOUT THE COMPANY INDUSTRY OVERVIEW

Unless otherwise specified, all of the information and statistics in this section are extracted from an industry report entitled "Research Report on Telecom Sector and Allied Sector by Care Advisory" prepared by CARE Advisory. Please see "Risk Factors" on page 17 for more information. The information presented in this section, including forecasts and projections, have not been prepared or independently verified by us, our Directors, our Promoter, the Lead Mangers or any of our or their respective advisors.

This report is prepared by CARE Advisory. CARE Advisory has taken utmost care to ensure accuracy and objectivity while developing this report based on information available in public domain. However, neither the accuracy nor completeness of information contained in this report is guaranteed. CARE Advisory operates independently of ratings division and this report does not contain any confidential information obtained by ratings division, which they may have obtained in the regular course of operations. The opinion expressed in this report cannot be compared to the rating assigned to the company within this industry by the ratings division. The opinion expressed is also not a recommendation to buy, sell or hold an instrument.

CARE Advisory is not responsible for any errors or omissions in analysis/inferences/views or for results obtained from the use of information contained in this report and especially states that CARE (including all divisions) has no financial liability whatsoever to the user of this product. This report is for the information of the intended recipients only and no part of this report may be published or reproduced in any form or manner without prior written permission of CARE Advisory.

Global Economy

As per International Monetary Fund (IMF) October 2017 World Economic Outlook (WEO), the global growth forecast for 2017 and 2018 is 3.6 percent and 3.7 percent, respectively. The growth rate for emerging market and developing economies is forecast to rise to 4.6 percent in 2017, 4.9 percent in 2018 and about 5 percent over the medium term. This Growth forecast primarily reflects stronger projected activity in China and in emerging Europe for 2017 and 2018.

The US economy is projected to expand at 2.2 percent in 2017 and 2.3 percent in 2018. The projection of a continuation of near-term growth that is moderately above potential reflects very supportive financial conditions and strong business and consumer confidence. Over a longer horizon, US growth is expected to moderate. Potential growth is estimated at 1.8 percent, reflecting the assumption of continued sluggish growth in total factor productivity and diminished growth of the workforce due to population aging. The euro area recovery is expected to gather strength this year, with growth projected to rise to 2.1 percent in 2017, before moderating to 1.9 percent in 2018. The growth in 2017 mostly reflects acceleration in exports in the context of the broader pickup in global trade and continued strength in domestic demand growth supported by accommodative financial conditions amid diminished political risk and policy uncertainty. Growth in the United Kingdom is projected to subside to 1.7 percent in 2017 and 1.5 percent in 2018. The slowdown is driven by softer growth in private consumption as the pound's depreciation weighed on household real income. The medium-term growth outlook is highly uncertain and will depend in part on the new economic relationship with the EU and the extent of the increase in barriers to trade, migration, and cross-border financial activity.

In China, growth is projected to notch up to 6.8 percent in 2017, and to slow to 6.5 percent in 2018. The upward revision to the 2017 forecast reflects the stronger-than-expected outturn in the first half of the year underpinned by previous policy easing and supply-side reforms.

In the rest of emerging market and developing Asia, growth is expected to be vigorous. Strong government spending and data revisions in India led to an upward revision of 2016 growth to 7.1 percent with upward revisions of about 0.2 percentage point, on average, for 2014 and 2015. However, the growth projection for 2017 has been revised down to 6.7 percent reflecting still lingering disruptions associated with the currency exchange initiative introduced in November 2016, as well as transition costs related to the launch of the national Goods and Services Tax in July 2017. The latter move, which promises the unification of India's vast domestic market, is among several key structural reforms under implementation that are expected to help push growth above 8 percent in the medium term. In the ASEAN-5 economies (Indonesia, Malaysia, Philippines, Thailand, Vietnam), growth is expected to strengthen in 2017 to 5.2 percent, partly because of stronger-than-expected external demand from China and Europe.



Global growth is forecast to increase marginally beyond 2018, reaching 3.8 percent by 2021. With growth in advanced economies projected to gradually decline toward potential growth rates of about 1.7 percent once economic slack is eliminated, this further pickup in global activity is entirely driven by emerging market and developing economies. In these countries, growth is projected to increase to 5 percent by the end of the forecast period, with their impact on global activity boosted by their rising world economic weight. This forecast assumes some strengthening of growth in commodity exporters, though to rates much more modest than in 2000–15; a gradual increase in India's growth rate resulting from implementation of important structural reforms; continued strong growth in other commodity importers; and a lower but still high trend growth rate in China.

Real GDP Growth (%) for Asian Pacific Economies is given below:

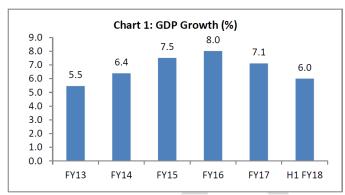
| | 2016 | 2017 | 2018 | | |
|---------------------------------------|-------|------|------|--|--|
| Asia | 5.4 | 5.6 | 5.5 | | |
| Advanced Asia | 1.7 | 2.2 | 1.7 | | |
| Japan | 1.0 | 1.5 | 0.7 | | |
| Korea | 2.8 | 3.0 | 3.0 | | |
| Australia | 2.5 | 2.2 | 2.9 | | |
| Taiwan | 1.5 | 2.0 | 1.9 | | |
| Singapore | 2.0 | 2.5 | 2.6 | | |
| Hong Kong SAR | 2.0 | 3.5 | 2.7 | | |
| New Zealand | 3.6 | 3.5 | 3.0 | | |
| Macao SAR | (2.1) | 13.4 | 7.0 | | |
| Emerging and Developing Asia | 6.4 | 6.5 | 6.5 | | |
| China | 6.7 | 6.8 | 6.5 | | |
| India | 7.1 | 6.7 | 7.4 | | |
| ASEAN-5 | 4.9 | 5.2 | 5.2 | | |
| Indonesia | 5.0 | 5.2 | 5.3 | | |
| Thailand | 3.2 | 3.7 | 3.5 | | |
| Malaysia | 4.2 | 5.4 | 4.8 | | |
| Philippines | 6.9 | 6.6 | 6.7 | | |
| Vietnam | 6.2 | 6.3 | 6.3 | | |
| Other Emerging and | 5.6 | 6.3 | 6.3 | | |
| Developing Asia | | | | | |
| Memorandum | | | | | |
| Emerging Asia | 6.5 | 6.5 | 6.5 | | |
| (Source: International Monetary Fund) | | | | | |

Indian Economy

• India's economic performance

India has become the fastest growing major economy in the world according to the Central Statistics Organization (CSO) and the International Monetary Fund (IMF). According to the 2016-17 Economic Survey, India's economy should grow between 6.75 and 7.5 percent in fiscal year 2017-18.

• GDP growth



Source: MOSPI



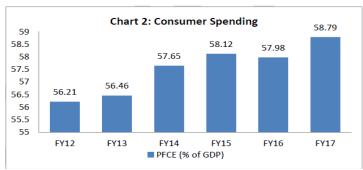
India has seen a sustained improvement in its economic performance over the years and is one of the fastest growing economies of the world, with GDP growth rising from 5.5% in FY13 to 8% in FY16. The domestic economic growth has been consumption driven, while investments have been subdued in recent years. The economy saw a moderation in economic output in FY17 owing to the government's surprise demonetization of high value currencies in third quarter, which led a cash crunch in the country, adversely impacting economic activity. The economy nevertheless grew by a favourable 7.1% in FY17.

The Indian economic performance is slated to improve in the last 2 quarters of FY18. IMF projects India's GDP to grow by 6.7% in 2017 and 7.4% in 2018. It has been revised downwards from the earlier projections of 7.2% in 2017 and 7.7% in 2018 citing the disruptions related to demonetisation and implementation of GST.

Population and demography

- The population of India as per the 2011 census stood at 1.21 billion, an 18% increase from 1.03 billion in 2001. India is expected to be the World's most populous country by 2022.
- > The birth rate in India has been recorded at 20.4 per 1000 population in 2016, lower than 20.8 per 1000 in 2015 as per Central Bureau of Health Intelligence.
- The sex ratio is 900 females per 1000 males in 2015 lower than 906 females in the previous year.
- The death rate in India was 6.4 per 1000 population in 2016 lower than 6.5 per 1000 population in the previous year.
- > The infant mortality rate has witnessed decline over the years. It fell to 34 per 1000 live births in 2016 from 37 per 1000 live births in 2015.
- ➤ The fertility rate is 2.3 births per women in 2015
- The urbanisation rate in India as a percentage of total population increased from 27.82% in 2001 to 31.15% in 2011 as per census.

Consumer spending

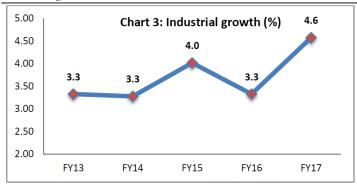


Source: MOSPI

Private consumption accounts for around 58% of India's GDP. There has been an increase in domestic consumption over the years. It increased consistently from 56.21% of GDP in FY12 to 58.12% of GDP in FY15 indicating increased private consumption in the country.

• Industrial growth



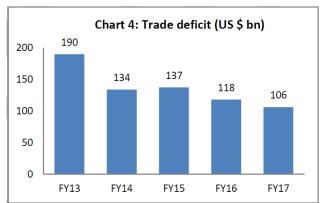


Source: MOSPI

Industrial performance improved in FY17 and grew by 4.6% as against 3.3% growth in FY16 with improved performance across segments. The higher industrial growth can be attributed to the better industrial output growth rates in the first 8 months of FY17 i.e. April-November before demonetisation, in which period it grew at the rate of 5.5%. After demonetisation the industrial activities declined and grew by 2.9% during Dec'16-March'17, limiting the growth for the entire year.

• Trade performance

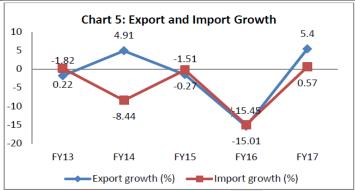
In FY17, India's trade balance registered a noteworthy improvement largely aided by the fall in imports and improvements in exports. The fall in imports was largely on account of the decline in the global crude oil prices which reduced countries import bill. During the year, exports grew by 4.71%. On the other hand, imports contracted by (-) 0.17% in FY17. The trade deficit narrowed by 14.5% in FY17 compared to FY16. Merchandise trade deficit for FY17 was 11% lower than the previous year.



Source: Ministry of Commerce and Industry.

In FY18, in the first 7 months (Apr-Oct), the trade deficit of India widened due to increase in imports that are largely driven by the rise in global oil prices. While the growth in exports for the 7-months period ending October was 9.6% against 0.1% last year Imports grew by 22.2% after two negative growth rates for the period April-October 2015 and 2016. Higher economic growth in India and the world has translated into higher levels of trade activity which in turn has widened the deficit. The trade deficit widened to \$86.2 bn than \$54.5 bn in FY17 (Apr-Oct).





Source: Ministry of Commerce and Industry.

Road Ahead

According to the World Bank, the Indian economy will likely grow at 7.6 per cent in 2016-17, followed by further acceleration to 7.7 per cent in 2017-18 and 7.8 per cent in 2018-19.

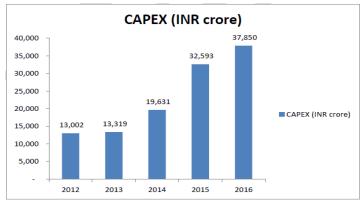
According GoI, Indian economy would continue to grow at 7 to 9 per cent and would double in size to US\$ 4–5 trillion in a decade, becoming the third largest economy in absolute terms. (Source: Industry Source)

Overview of Telecom Industry in India

The Indian telecom industry is the second largest in the world by number of subscribers. The sector has witnessed exponential growth over the last few years primarily driven by affordable tariffs, wider availability, roll out of Mobile number portability (MNP), 3G and 4G, evolving consumption patterns of subscribers and conducive regulatory environment.

The telecom sector has grown at 19.6 per cent CAGR in terms of subscriber base and at 7.07 per cent CAGR from a revenue perspective over the last few years.

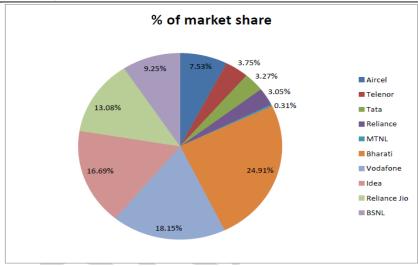
Telecom Service Providers have continued to invest in their networks and modernise their existing network infrastructure. Operators CAPEX investments stand at INR 85003 crore during Q1 2017 and the below figure depicts the significant CAPEX investment during the period 2012- 2016:



(Source: KPMG report)

As on 30th November, 2017, the private access service providers held 90.44% market share of the wireless subscribers whereas BSNL and MTNL, the two PSU access service providers, had a market share of only 9.56% as represented below:





(Source: TRAI)

Telecom market also includes internet services. With increase in use of internet subscribers for the internet services has also increased. Internet subscribers mainly consist of broadband category. Top five service providers, as detailed below, constituted 92.92% market share of the total broadband subscribers at the end of November 2017.

| Name of Players | Subscribers (in million) | % of share |
|--------------------------------|--------------------------|------------|
| Reliance Jio | 152.08 | 43.36% |
| Bharti Airtel | 69.38 | 19.78% |
| Vodafone | 50.16 | 14.30% |
| Idea Cellular | 32.90 | 9.38% |
| BSNL | 21.37 | 6.09% |
| Others | 24.81 | 7.07% |
| Total Broadband Subscribers | 350.70 | |

(Source: TRAI)

Trends in Telephone Subscribers

The Total number of telephone subscribers in India as on 30th November 2017 was 1,185.88 million. Out of the total subscribers, 98.03% were wireless and 1.97% were wireline. 57.75% of total subscribers consist of subscribers from urban area whereas 42.25% of total subscribers were rural subscribers. Total subscribers for quarter ended September 2017 was 1,206.71 which has registered a growth of 12.33% over the same quarter of last year gradually as given below:



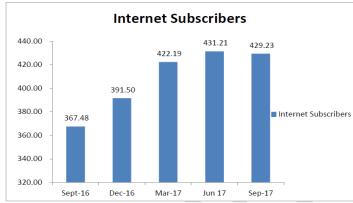


(Source: TRAI)

Trends in Internet Subscribers

Total number of internet subscription as on September 2017 was 429.23 million out of which wired internet subscribers were 21.35 million and wireless internet subscribers were 407.88 million.

The internet subscribers have registered growth of 16.80% y-o-y from September 2016 to September 2017. Quarter wise Trends for internet subscription for past one year are given below:



(Source: TRAI)

Fiber and Broadband network overview

India is home to an infrastructure network comprising of over 450,000 towers and over 1.25 million kilometers of fiber. The Indian tower industry has also been on an upward trajectory owing to the growth of telecom sector, grant of 'infrastructure status' and its unique business model based on 'infrastructure sharing'. The model is meant to drive efficiencies and synergies and the era of multiple operators allowed that to happen very successfully leading to upfront savings in capex and time to market.

Detailed optical fiber connectivity plan pertaining to various blocks and GPs, as per BBNL Web site is as given below:





Below table depicts the status of Bharta Net program as on 07/01/2018:

| S.N. | Description of Work | Status |
|------|--|-----------------------------|
| 1. | OFC Pipe laid | 2,59,547 Kms (1,14,717 GPs) |
| 2. | Optical Fibre laid | 2,56,758 Kms (1,10,483 GPs) |
| 3. | Tenders Finalized | 3334 Blocks / 1,24,757 GPs |
| 4. | Work Started* | 3276 Blocks / 1,21,915 GPs |
| 5. | Current Weekly performance of Optical Fibre laying | 1863Kms |
| 6. | Current Weekly performance of OFC Pipe laying | 828Kms |
| 7. | Optical Fibre Cable Delivered on site | 3,15,370 Kms |
| 8. | Service Ready GPs | <u>1,01,492 GPs</u> |

^{*} does not include data of Andhra Pradesh.

(Source: BBNL websit)

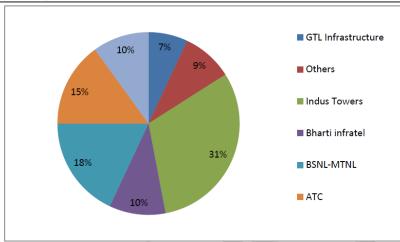
The government estimates that the second phase of BharatNet will double the existing optical fiber footprint in the country and generate employment of 10 crore mandays during the rollout of the project.

Emergence of Tower Industry

Growth in telecom sector has helped India emerge as a trendsetter in the tower infrastructure segment. Presently, India has a little over 4.5 lakh towers with Indus Towers with nearly 1,23,000 the leader followed by Bharti Infratel with about 91,000, state-run Bharat Sanchar Nigam with 65,000, ATC with 58,000, GTL Infrastructure nearly 28,000, Reliance Infratel, 43,600, Tower Vision India 9,000 and Ascend Telecom Infra.

Market share of Tower Companies in India is exhibited below:





(Source: Bloomberg)

According to an ASSOCHAM-KPMG joint study, telecom tower industry's tenancy ratios is expected to increase to 2.9 times by March 2020 from 1.95 times as of March 2015. As of April 2017, Bharti Infratel-Indus Towers combined entity was having tenancy ratio of 2.3 times against the industry average of 1.9 times.

BRIEF ON OPTICAL FIBER SEGMENT

Optical Fiber is the primary communication media for broadband services. Whether it is 4G data services, Cable TV services or E-health, E-commerce, E-Education etc., optical fiber through its ability to carry virtually unlimited bandwidth provides the most viable medium for carrying the digital signals.

Indian Optical Fiber Industry Outlook

India has an established backbone network connecting states with each other and centre. While FOC network exists till the block level, backhaul network is yet to be brought to Optical Fiber Cable Network. Almost 80-90% tower backhaul connections are still on microwave links and they do not offer support for higher bandwidth capacities. The benefits of fiber is that it has nearly unlimited bandwidth potential. Besides with increase in rural penetration, scarcity of spectrum is likely to increase further and consequently the demand of FOC for backhaul as well as BTS access will be on the rise.

Government Initiative & Budget Support for Optical Fiber Industry

Nationwide connectivity projects launched by the government such as National Optical Fiber Network (NOFN)/ Bharatnet and National Fiber Spectrum (NFS), and the rollout of 4G/5G in the country are bound to boost data transmission volumes, thereby making expansion of OFC installations critical for supporting the planned network expansions. In addition, next generation technologies such as LTE and FTTx, which require last mile connectivity, is expected to propel the demand for optical fiber cables in the coming years.

Global Outlook of the Optical Fiber Industry

The global optical fiber market is estimated to grow at a CAGR of 11.7% during the forecast period 2016 - 2025 and accounts for US\$ 27.88 Bn in the year 2025.

The global optical fiber market is segmented based on types as: step indexed optical fiber and graded indexed optical fiber. On the basis of end-user optical fiber market can be further divided into Broadcast, IT & Telecom, and Industrial, Defense, Medical and Others.

One of the prime factors that are driving the demands for optical fiber cables is the growing needs for fast and improved networking and network services and growing penetration of broadband connections among developed and developing countries. Governments of various countries worldwide have laid their stress on the reach of high speed internet services in urban and rural areas of their countries. A fiber optic cable ensures maximum reach out of services with very less attenuations, higher bandwidths and greater reliability over longer distances as a result of which three has been a meteoric rise in its implementations in various corners of the globe.

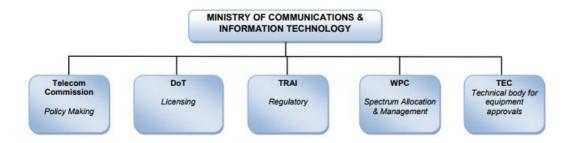


Need for High Speed Connectivity

The increasing need for 24x7 high-speed connectivity and increased traffic generation from voice, messaging, emails, games, downloads, mobile internet access, video streaming & other services have unleashed the benefits of optical fiber cable networks.

REGULATORY FRAMEWORK

The overall Telecom Regulatory landscape is given below:



The important departments that regulate the telecom industry in India are as follows:

- **Telecom Commission**: The Telecom Commission is an inter-ministerial high level government body. The Commission consists of a Chairman, four full time members, who are ex-officio, Secretary to the Government of India in the Department of Telecommunications and four part time members who are the secretaries to the Government of India of the concerned Departments.
- **Department of Telecommunications (DoT)**: The Central Government acts through the DoT. Some of the important functions of the DoT are as follows:
 - licensing and regulation international cooperation in matters connected with telecommunications (such as International Telecommunication Union (ITU), International Telecommunication Satellite Organization (INTELSAT), etc;
 - promotion of private investment in the Indian telecommunications sector;
 - > promotion of standardization, research and development in telecommunications.
- Telecom Regulatory Authority of India (TRAI): TRAI is an autonomous statutory body established under TRAI Act, 1997. TRAI is the sole authority empowered to take binding decisions on the fixation of tariffs for provision of telecommunication services.
- Telecom Disputes Settlement and Appellate Tribunal ("TDSAT"): The TDSAT was established in 2000 under an amendment to the Telecom Regulatory Authority of India Act, 1997. The TDSAT has been vested with exclusive powers to adjudicate any dispute between: the licensor (DoT) and a licensee; service providers; and service providers and groups of customers.
- Wireless Planning and Co-ordination Wing ("WPC"): The WPC was created in 1952 and is a wing of
 the DoT which is responsible for Frequency Spectrum Management, including licensing of wireless stations
 and caters to the needs of all wireless users (Government and Private) in India.

Following Laws are normally applicable to Telecom Industry in specific:

- The Indian Telegraph Act, 1885
- ➤ The Indian Wireless Telegraphy Act, 1933
- ➤ The Telecom Regulatory Authority of India Act, 1997
- ➤ The Information Technology Act, 2000

Recent TRAI Recommendation with respect to Telecom Infrastructure



TRAI in its report dated 20th January 2017, has recommended that DoT should take up the matter with the Ministry of Urban Development to ensure that Suitable provision for the creation of Common Telecom Infrastructure (CTI) inside the newly constructed public places like Airports, commercial complexes and residential complexes should form part of the Model Building Bye-Laws.

DEMAND DRIVERS

• Uniformity in guidelines for telecom tower installation in government premises

Site acquisition is one of the major operational challenges with respect to tower installations. To ease the site acquisition process, the government has rolled out an initiative whereby tower providers will be allowed to install telecom towers on government sites. As government buildings are well spread out in important locations of the country, they can act as a crucial enabler for improving connectivity for mobile phone users.

• Digital India Initiative:

Government of India (GOI) launched the 'Digital India' initiative in July 2015 which had three broad targets – providing Digital Infrastructure as a core utility to every citizen, Governance and Services on Demand as well as Digital empowerment of citizens. One of the projects under the 'Digital India' initiative was 'BharatNet', launched to deploy high-speed optical fiber cables to connect 2.58 lakh Gram Panchayat across the country by 2018.

• Subsidy to Telcos:

The government has proposed a subsidy of Rs.3,600 crore to private telcos such as Bharti Airtel, Vodafone India, Idea Cellular and Reliance Jio through viability gap funding, for setting up Wi-Fi in rural areas as part of the second phase of the BharatNet project. This would encourage investments by private players which in turn would drive the demand for optical fiber segment.

• Increasing demand for internet:

With increasing the technology savvy population, number of internet users has been increasing over the years. With the increase in urbanization and expanding E-retailing and E-commerce, internet demand is picking up.

OUTLOOK FOR THE INDUSTRY

India has one of the fastest growing telecommunications sector with over 1.1 billion connections. It is the second largest in the world while continuing to grow at a Compounded Annual Growth Rate (CAGR) of 19.6 per cent from FY'07-17. Driven by an exponential surge in data consumption in the recent few years, India ranks among top five countries across the world in highest internet users and is speculated to rank as the fourth largest market by the year 2020 with two out of every three mobile phones to be smart phones.

Optical Fiber Cable (OFC) continues to be the backbone of the digital world. With rapid spread of broadband connectivity and increasing usage of internet towards online financial transactions and sharing of confidential data, the need for secure transmission of data is gaining prominence. Exponential increase in the digital population and a consequential explosion in data consumption are necessitating the increase in carriage capacity and speed of the OFC network. Emerging trends in overhead carriage lines are opening up newer consumption possibilities of OFC.

Gas Distribution Sector and its Outlook

Indian Natural Gas Industry

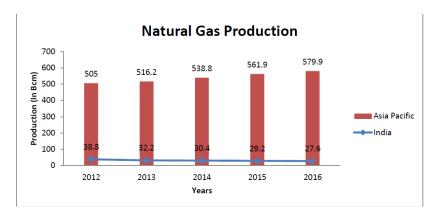
The oil and gas sector is among the core industries in India and plays a major role in influencing decision making for all the other important sections of the economy.

In 1997-98, the New Exploration Licensing Policy (NELP) was envisaged to fill the ever-increasing gap between India's gas demand and supply. India's economic growth is closely related to energy demand. Therefore the need for oil and gas is projected to grow more, thus making the sector remove conducive for investment.

Production:



India's natural gas production has reduced at -6.59% CAGR during CY 2012 to CY 2016. The total production in 2016 was reduced to 24.9 MT in oil equivalent (4.7% of share in Asia Pacific production) from 35 MT (7.6% of share in Asia Pacific production) in 2012, which is primarily falling for the fourth straight year. India's production has reduced to 27.6 bcm in CY 2016 from 38.8 bcm in CY 2012.



Natural Gas pipelines

Pipelines are used to transport Natural Gas. The Pipeline Infrastructure connects various gas sources to different gas markets to meet the existing/ future natural gas demand of various Power, Fertilizer, CGD and other industries in the country. The gas pipeline infrastructure has not only developed the much needed industrialization but has also brought about socio-economic changes in the major regions from where the gas pipeline passes.

Pipeline transportation of gas offers a safe, economic and environmentally sound alternative to most other modes of energy transport.

The demand drivers

- Vehicle sales: With the expansion of CNG pumps across cities there has been a significant increase in CNG car sales. There are around 1,233 CNG stations across the country and 30,42,268 CNG vehicles which is minuscule. Most automobile companies have launched CNG fitted variants for their car models, which should boost volumes. Moreover, the ban on externally fitted CNG kits was lifted in July-17. Owing to this the number of private and commercial vehicles converting to CNG would surge in the near term. Mandatory piped gas in building structures: The government has accorded 'public utility' status to piped cooking gas and has made it mandatory for new building plans to incorporate pipeline infrastructure. This will boost the number of piped gas connections rapidly.
- CNG bus/ auto rickshaw additions: The Delhi government has announced plans for an addition of 2000 buses in the current fleet along with issuing additional 10,000 auto rickshaw licences in the coming months. This will boost demand in Delhi thereby benefitting IGL. With growing popularity, other states are expected to follow suit.
- CNG two-wheelers: Both IGL and MGL are piloting projects for the launch of CNG run two-wheelers. This could boost demand as well.
- Industrial consumption: In order to replicate the benefits which CNG has given to the transport segment, cleaner gas fuels are now being promoted for industrial use. This switch would boost the demand from the industrial segment. Delhi has already announced the ban on industrial use of high sulphur fuels in the city and is promoting a switch to cleaner fuels like LNG.
- Green corridors: The government has announced plans to build green corridors and ensure CNG stations on highways along Delhi and Mumbai. This could boost demand for gas marketing companies.

Overall, government's policy initiative to switch to cleaner fuels has made the sector grow exponentially in the last decade, and the demand-side boost provides significant tailwinds for gas retail companies. Apart from a few supply-side deficiencies, which can be addressed, the sector has immense potential for growth.

(Source: Moneycontrol)



OUR BUSINESS

Some of the information in the following section, especially information with respect to our plans and strategies, contain certain forward-looking statements that involve risks and uncertainties. You should read the section entitled "Forward Looking Statements" on page 15 for a discussion of the risks and uncertainties related to those statements and the section entitled "Risk Factors" on page 17 for a discussion of certain risks that may affect our business, financial condition, or results of operations. Our actual results may differ materially from those expressed in, or implied by these forward-looking statements.

Unless otherwise stated, or the context otherwise requires, the financial information used in this section is derived from our Restated Financial Statements included in this Draft Red Herring Prospectus on page 148.

Overview

We are a passive communication infrastructure provider Company in India, focused on providing passive communication infrastructure services mainly to the Telecom operators and internet service providers ("ISPs"). Our Company was incorporated in 2006, and through the next several years, we are working towards executing the fiber laying work for many Telecom Operators. Our company has been licensed by Department of Telecommunications (DoT) with the Infrastructure Provider (IP)-I License, under which we can establish and maintain wired networks, Duct space for the purpose to grant on lease or sale on IRU basis to the licensees of Telecom operators, ISPs etc. Our key expertise lies in the field of providing support services to telecom vendors which inter alia includes project management for laying of the duct and optic fibre cables, construction of basic transmission and telecom utilities, dark fiber leasing, optical fiber network construction, maintenance of duct and optic fibre and optical fibre project turnkey services to various Telecom network operators & broad band Service operators across the states of India.

Since the receipt of the IP-I license, we have created our own optic fibre network of around 6000 kms which runs across the state of Maharashtra, Goa, Telangana, Rajasthan and Karnataka. Our wired network infrastructure solutions are used by many Telecom Companies such as Airtel, BSNL, Reliance Jio, Vodafone, Idea, Tata Communication etc.which helps them inter-alia in increasing network's bandwidth, maximize existing network capacity, improve network performance and availability.

Since the year 2011, we have laid fibre network of around 7500 Kms for the telecom operators under the Vendor projects which run across the states of Maharashtra, Gujarat, Uttar Pradesh, Bihar, Karnataka, Andhra Pradesh, Chhattisgarh, Goa and Rajasthan and are currently being used by companies like BSNL, Airtel, Vodafone, Idea Cellular, Reliance Jio, TTML, BSNL, Reliance Corporate IT Park and TCIL. Apart from laying the network under the Vendor project or own network, we are also engaged in the operations & maintenance activity of the fibre network and preventing the underground optic fiber therein from getting cut due to activities like road repairs, digging and expansion works by various authorities.

The growth and development of our company during the past years have been the result of our customer centric approach and core competence in the field of Telecom Infrastructure. Our main focus and vision is on providing the customers with the desired quality work within the given time frame. Based on the past records and experience in the field of lying the fibre for the Telecom operators, Mahanagar Gas Limited has entrusted us with the laying of its gas pipelines under the city of Mumbai. The gas pipeline laying work will help us to diversify in the field of oil and gas sector and will also open new business avenues for our company. The work of lying the gas pipeline have been undertaken through outsourcing the same to the sub-contractors.

Some of the prominent clients of our Company includes telecom giants like Bharti Airtel Ltd, Idea Cellular, Vodafone, Tata Communications Ltd. etc. as well as ISP clients like Intech, D-vois SSV, Atria, power grid, Hathway, Sify riding on our fibre optic network along several routes. Apart from the above we also have Mahanagar Gas Limited in our client list for gas pipeline work.

Our company has grown many folds during the past decade under the leadership and guidance of our Promoter, Chairman and Managing Director, Mr. Dinesh Kollaiah Kargal. He has an overall experience of over 27 years in the field of civil construction and Telecom infrastructure sector. He has an experience of lying around 35000 kms during his career which has helped us to execute and undertake many challenging projects which were given up by the telecom companies. His expertise and experience has been instrumental in the growth of our business. His foresightedness and vision have helped us to identify the opportunities well in time and gain advantage of the opportunities.



Our revenue from operations (gross) was ₹ 2001.06 million (net revenue from operations was ₹ 1997.57 million), ₹ 1684.86 million (net revenue from operations was ₹ 1678.06 million) and ₹ 1193.42 million (net revenue from operations was ₹ 1190.94 million) in period ending December 31, 2017, fiscals 2017 and 2016, respectively, in terms of our Restated Consolidated Financial Statements. The profit after tax of our company as per the restated financial statements for the period ending December 31, 2017, fiscal 2017 and 2016 is 306.98 million, 209.38 million and 126.37 million respectively.

Our Competitive Strengths

We believe that the following are our primary competitive strengths:

1. Established Optic fiber network in India

Over the past years we have created our own fibre optic network of around 6000 Kms which run across Maharashtra, Goa, Telangana, Rajasthan and Karnataka. Apart from the own network we have also undertaken Vendor Projects and developed a Network of around 7500 Kms for our customers. This fibre network is currently being used by various companies such as companies like telecom operators, cable TV companies, MSOs, ISPs etc. Even after building a network running across 10 states, we are continuously expanding our fibre and duct network so as to be able to serve more customer needs and leverage economies of scale. As of December 31, 2017, our total projects under execution on our own account comprising of 75 ongoing projects in Rajasthan, Maharashtra, Karnataka, Madhya Pradesh, Chattisgarh and Goa.

With the increase in the number of the Telecom subscribers, internet users and widespread digitalization there has been an increasing need of fibre network. With the recent advancement in the field of Telecommunication, the telecom operators are more focused on taking the fibre network on lease rather than developing and maintain their own network, this is a business opportunity for our company.

2. Strong project management and execution capabilities

Over the last five years, our Company has executed many projects for the telecom companies and gas companies. We have a strong ROW team which liaison with the government and local authorities to get the projects executed with all the required permission and without any hindrances from the locals. We use modern machineries like HDD (Horizontal Diagonal drilling) and JCBs to the get the projects executed in timely manner and with the high standards. We get the projects executed with the contractor's who are working with us for early execution. We have our own list of sub- contractor in various states that help us get the work executed in those respective areas.

Our focus is to leverage our strong project management and execution capabilities in order to complete our projects in a timely manner while maintaining high quality of work. The use of skilled labour and modern equipment enables us to control the cost of the project, and minimizes occurrence of events resulting in stoppage of work due to accidents or breakdown of machinery at project sites.

Our Company is also focused on ensuring that each project is executed in conformity with the work description provided in the contracts and adheres to the quality and standard as desired. We enjoy accreditations such as the ISO 9001, 14001 & OHSAS 18001 certification.

3. Efficient Business Model

Our growth is largely attributable to our efficient business model which involves careful identification and assessment of the project, with emphasis on cost optimization which is a result of executing our projects with careful planning and strategy. Our core business of leasing the fibre and duct on IRU basis to telecom operators is a unique business model which forms a major portion of our revenue. Further the business of leasing the fibre and duct on IRU basis has emerged beneficial for the Telecom operators as there are increasing difficulties and the increasing price of ROW faced by the Telecom operators..

Our business model rely more on our efficient liasoning, speed of execution, quality of work performed and maintenance of the laid network. We have our own ROW team across the states which help us as well as the telecom operators to get the required permissions in a simpler and faster way. Our project team by using modern equipments and efficient labour manpower completes the project with superior quality and within the required timeframe. It gives us the upper hand over the other partners engaged in the same activity. We



also have our own maintenance team which maintain our own network as well as undertake the maintenance work outsourced to us for maintenance purpose by the telecom operators. Our Company follows a strategic approach during the project execution stage, which involves undertaking technical surveys and feasibility studies, identification of the material requirement at an early stage of project and the cost involved in undertaking the project. We believe that our project execution approach at each level of execution enables us to complete the project with the desired standards and with the most competitive cost. Further, we focus to ensure high quality standards, as a result of which, we believe, we are able to deliver the project successfully with the required standards.

The Current business model has facilitated us in maximizing our efficiency and increasing our profit margins. Additionally, use of the skilled manpower and modern equipment ensures better control over execution and timely completion of projects. Our experienced engineering and management teams are responsible for ensuring that we execute the project in a systematic and cost effective manner by monitoring operational costs, administrative costs and finance costs at every stage of the project cycle and applying checks and controls to avoid any cost and time overruns.

4. Long standing customer relationships with strong repeat business

Our quality and on-time execution has helped us forge strong relationships with our major clients. We are providing services to the leading telecommunications company which includes PSUs Companies as well. We have a history of high client retention and derive a significant proportion of our revenues from repeat business built on our successful execution of prior engagements. In last three financial years, we have generated more than 95% of our revenue from operations from our top 10 customers, among which most were our existing clients. We have build long standing customer relationships which have helped us better understand our clients' business needs and enabled us to provide effective solutions to meet these needs.

5. Experienced Promoter, Management Team and Skilled Workforce

We believe that we benefit from the vision, strategic guidance, experience, skills and relationships of several key members of our management team, including our Promoter and Managing Director, Dinesh Kollaiah Kargal, who has an overall experience of 27 years in the field of civil construction and telecom infrastructure business. His experience has been instrumental in our growth over the past. Our promoter and managing director has an experience of building and optic fibre network of around 35000 kms during his career. We also believe that our employees have been an important factor in our success as the quality of work is dependent on them. We believe in continuous development and have invested in our employees through steps to improve skills and service standards, enhance loyalty, reduce attrition rates and increase productivity. With the continuing involvement of the core members of our management team and key executives, we believe that we are well positioned to continue to tap growth opportunities across the business in the future.

6. Quality Certification

Our company believes in maintaining and adheres to quality standards. Our execution process is closely monitored by the project supervisors. Upon completion of the entire project a pre-acceptance testing of the entire project is done by the Project Team for self-righteousness and then the same is delivered to the client. In case of IP-I execution, once the pre-acceptance testing is cleared, the project is then offered to Operations & Maintenance team for final acceptance and testing.

Further our company has been accredited with ISO 9001:2015certificate, 14001:2015 certificate & OHSAS 18001:2007 certificate.

7. Co-ordial relationship with our suppliers and contractors

In telecom sector, the mobile signal strength depends largely on the quality of the fibre cables used for transmission of signal from one place to another and the protection of such cable depends on the duct used to protect the fibre. In order to ensure customer satisfaction, quality of the work done and the timely delivery of the work are very important. In many of the projects, the customer provides the details of the suppliers from whom the material needs to be procured for the project. We also have a list of nominated suppliers and contractor with whom we have been working since long and we believe in the quality of the material provided and the work undertaken by them.



We maintain long terms business relationships with our key suppliers and contractors with whom we have a mutual understanding. This long standing relationship with them has ensured us timely delivery of our materials, supply of quality materials, timely execution and work performance as per the desired guidelines. This has been beneficial for us as we are able to successful execute our projects on time and develop strong relationships with our suppliers and customers.

Our Business and Growth Strategies

1. To enhance the coverage of the Optic fiber network

Our company have been mainly engaged in the work of laying fiber cable for own network as well for our customers. During the past decade our company has created its own fibre optic network of around 6000 Kms which run across the states of Maharashtra, Goa, Telangana, Rajasthan Karnataka apart from the own network we have also undertaken Vendor Projects for around 7500 Kms. With the help of our experience in the telecommunication sector and the increase in the digital India initiative we focus on the identification of those networks where the Telecom companies want to operate but avoid executing routes due to local resistance or financial or other feasibility. By identifying such areas we can undertake the work of fibre lying in those places which will increase our network coverage. The network so developed can be provided to the telecom operators on lease or sale on IRU basis.

2. Expand into business areas that create synergies with our current business

While our primary focus is on development and execution of projects for the Telecom operators, as a part of our business growth strategy, we have also diversified in executing lying of Gas pipeline projects and our Company is currently undertaking lying of gas pipeline project in the state of Maharashtra undertaken through are sub contractors assigned to us by Mahanagar Gas Limited. The work of our gas pipelines have been entrusted to us based on our past record in the lying of cable for the Telecom companies. We seek to capitalize on such opportunities in new functional areas of infrastructure development by leveraging on our established project execution track record in our business. As part of our business growth strategy, we intend to diversify into, and shall consider bidding for similar projects. We are also planning to expand through our Subsidiary company into the business of ISP which could create synergies with our current business we we own the fibre network which can be used by our subsidiary.

In order to create synergies of operation we seek to expand in businesses that require execution skills that are similar to our current business and allow us to leverage our past experience and maximize the use of our manpower and equipment. We believe that with the increase in digitalization and building smart city projects we can expand our business in telecom infrastructure sector and similar business. By such expansion we can take the benefit of leveraging our capabilities and gain economies of scale in operations and minimize our cost and maximize the profitability.

3. Augment customer relationships

Majority of our customers are telecom, ISP and cable operators, all the customer procure fibre or duct from us either on lease or sale on IRU basis. We also undertake the work of fibre laying for our clients as contractors. By the expertise of our liasoning and maintenance team we are able to sustain a strong and uninterrupted fibre network which is preferred by the customers. This is also possible due to the quality of the work executed by the project team. We intend to further develop our long-standing customer relationships by providing such high quality services with the same amount of dedication as we have done in the past. Through our robust systems and capable project management teams, we intend to closely monitor client satisfaction and be responsive to their evolving needs and requirements.

We believe that completing our customers' projects in a timely manner and delivering the work with the desired standards of quality, is the most effective manner in which we can develop and maintain strong relationships with our customers retain then and get repeated business from them. Thus, we intend to strive to exceed client expectations during every stage of the project life cycle. Over the years, the scale and complexity of our projects has gradually increased and we seek to continue to focus on projects with higher contract value. Going forth, we intend to actively access such leverage opportunities to bid for larger and more prestigious projects, with opportunities for potentially higher margins.

4. Enhance our project execution capabilities



We intend to continue to focus on enhancing our project execution capabilities. We believe that this continued focus will help us improve our operating capabilities which will help us in timely completion of the projects and within the estimated time and cost, this will again help us to improve our margins and simultaneously enhance our reputation amongst our existing as well as new customers. Further, we intend to leverage our existing equipments and employee strength by utilizing advanced tools and silled manpower so as to increase productivity and maximize asset utilization on our projects. We intend to continue to optimize our internal management systems to optimize operating margins and reduce overhead costs.

We believe that investment in technology and systems makes us more efficient and responsive while executing projects, while modern equipment ensures continuous and timely availability of equipment critical to our business, both of which help in make our operations cost effective in the long run. While we believe that we have developed a reputation for undertaking challenging and diverse projects in a timely manner, our ability to effectively manage and complete projects and meet client expectations will be crucial to our continued growth and success. We intend to grow our execution capabilities by strengthening our human capital and attracting professionals, and nurturing their growth within our organization.

5. Continue to focus on strengthening the goodwill of our name

Over the past with the speed of execution, quality of work performed and maintenance of the laid network we have created our goodwill among the Telecom Operators. We have our own ROW team across the states which help us as well as the telecom operators to get the required permissions in a simpler and faster way. Our project team by using modern equipments and efficient labour manpower completes the project with superior quality and within the required timeframe. We believe that these factors have helped us in building our name among our customers. We continue to be more committed to our project execution process which has enabled us to deliver the projects to the customer's with the desired quality and timely delivery. Further, with our dedicated team which looks after the cable and the duct for any cuts or damages which are repaired on regular basis we intend to provide the clients with a uninterrupted signal, proper flow of signal and no down-time. We also protect the cable and ensure that it is properly shifted to safer location where there are extensive expansions is going on.

Business operations

Our business operations can be briefly classified under the below mentioned three heads:

Project Execution for Telecom Operators

Laying of fiber under the IP-1 License and then leasing or selling Operations & Maintenance (O&M) of Telecom Network

1. Project Execution for Telecom operators (Vendor Projects)

Project Execution for Telecom operators involves solely working for the Telecom operators as contractors. The Telecom companies based on their requirement notify the area where they require the Fibre network. Once this area is notified the telecom operators assign the projects and their requirements to us. On receiving the Project we initiate the work of procuring the ROW permissions for the operators. On receiving the permission we start executing the projects. The fibre is laid in the allowable ROW limits from the centre of the road and available land width. The depth of the trench and the protection material is based on the specifications given by the respective telecom operator. The entire activity is done with the assistance of labour and/ or machinery. The activity is done simultaneously on multiple routes across the areas. Once the fibre lying is complete the same is first tested by the project team and then acceptance testing is done by the operators (Acceptance Testing Team) for whom the project is executed. After such testing the network along with ROW documents are handed over to the Telecom operator.

2. Laying fiber under IP-I License (IP-I)



Under the Infrastructure Providers Category I (IP-I) Licence, our company can establish and maintain the assets such as Dark Fibres, Right of Way and Duct Space for the purpose to grant on lease/rent/sale on IRU basis to the licensees of Telecom Services providers and other vendors on mutually agreed terms and conditions. Under the IP-1 License we have developed our own network of around 6000 kms during the last 5 years. With our experience in telecom for the last decade we understand in telecom market and the requirement of the Telecom companies were they want the infrastructure to be build. We identify such strategic routes where the operators don't have their presence and build our network there. This network is then leased to telecom operators either by duct lease or by fibre lease. In some cases where the telecom operators are unable to build network by their own on particular routes due to constraints like: High ROW Challenges, overall project cost viability, Local issues etc they ask us to execute the route. In such case we execute the route either on our own but the requisite permission for the route is on our name. Once the execution is completed the network is then leased to the telecom operator

For the projects executed under the IP-1 License, the right to use the network is given to the vendors on irrefutable basis for a specific period of time as agreed between the company and the vendors, and the ultimate ownership of the network is with our company.

3. Operations & Maintenance (O&M)

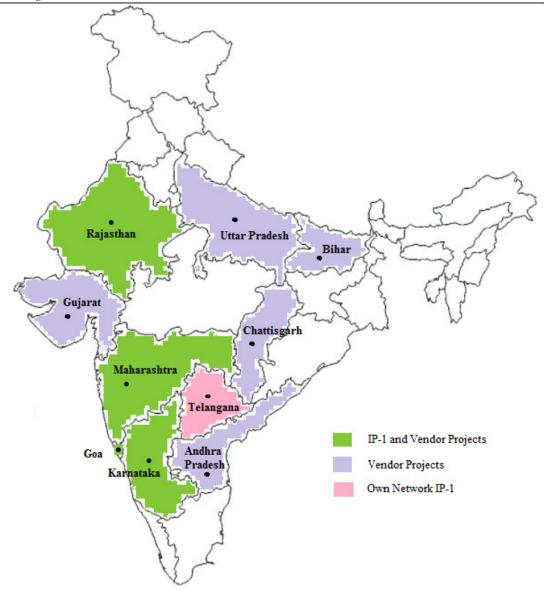
Our Company also undertakes the operations & maintenance activity for the telecom operators and of the leased fiber maintained under IP-1 License. Operation & Maintenance involves deploying manpower and tools required for maintenance such as splicing machine, rodometre, OTDR machine etc. to monitor the route of the operator and preventing the underground optic fiber therein from getting damaged due to activities like road repairs, digging and expansion works by various authorities. For the fibre laid by us either as vendor project or on own account under IP-1 license we are preferred for the operation and maintenance of the same as our team is aware of the exact position of the fibre laid.

The key focus under the operation and maintenance activity is the early identification of the faults and undertake the repair activities in a timely manner in order to minimize the network downtime. We ensure that in case of any cuts we splice the fibre within the MTTR given by the respective telecom operators. Our strength is to maintain the MTTR and the SLA of the respective telecom operator.

Our Presence

As of February 28, 2018, we have laid fiber of around 13000 Kms for our telecom vendors which includes fibre laid under Vendor Projects and own network running across 10 states in India. The state-wise presence of our network in India is illustrated below:



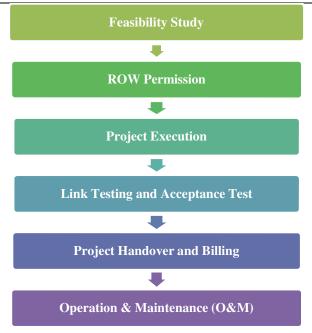


Our Order Book

Our order book, as of any particular date, consists of the unexecuted portions of our outstanding orders, that is, the total contract value of the existing contracts secured by us, as reduced by the value of work executed and billed until the date of such order book ("Order Book"). Our total Order Book was $\stackrel{?}{_{\sim}}$ 1435.97 million, as at December 31, 2017.

Project Execution Process





1. Feasibility Study

Identification of the route to be executed by our company is done in two ways:

- a) client issues a Purchase Order / Work Order to execute a given route,
- b) We ourselves identify a route based on its criticality to execute on IP-1.

On receipt / identification of any such route, we first conduct a feasibility study of the entire route. Feasibility study involves the below processes along the route to:

- > Study and identify the strata of the route, i.e. whether the land surface of the route is soft, semi-soft, hard, hard rock, sheet rock or black rock etc. This gives the project team adequate inputs to plan their manpower and machinery accordingly.
- > Create a list of the various ROW (Right of Way) authorizations that would be required to execute the route.
- > Study the do-ability of the route and identify the challenges, if any, on the route like local hindrances, sleeve adequacy of the road to execute the route, underground utilities laid, if any, etc.

The Feasibility study report is prepared for the complete route and submits it to the Project Team which will undertake the lying work.

2. ROW Permission

Once the feasibility report is received, the team prepares the ROW applications and submits them to the respective authorities requesting permission from them for the said execution.

On approval of the application, the ROW authority gives a demand note which may include an amount to be paid to them as Security Deposit for the period of execution, or reinstatement charges to be paid for digging the road or the sleeve of the road to be kept with the authorities during the period of execution. On receipt of the Demand Note payment the authorities grant permission to execute the work.

3. Project Execution

The Execution Team prepares a detailed BOQ of the entire route and submits it to SCM for procurement of material.

In case of client's route, detailed BOQ is prepared and material request is sent to the respective telecom operator for them to procure and send the material. The Execution Team also plans the resources to be



deployed along the route keeping in mind the feasibility study. In some cases, partial work or complete work may be sub-contracted to vendors having resources for faster execution.

The project execution involves various activities like:

- Trenching –Digging and excavating the soil till a depth as per the specification or the feasibility study report.
- Ducting—Laying each roll of 500 mtrs40 mm HDPE duct in the excavated trench.
- Coupling –Joining and fixing two rolls of laid duct with a coupler.
- Duct integrity Test (DIT) Blowing pressurized air into one end of the duct with the other end closed to confirm that the joints of the duct stay intact and do not split open under pressure.
- Back filling Post DIT being passed, the excavated trench is back filled with the soil excavated from it.
- Chamber installation Installation of pre-casted chamber at relevant locations.
- Fiber blowing / Fiber pulling Fiber is then blown by a compressor or pulled by a duct rodder through the laid duct. The two rolls of fiber are joined to each other by a joint closure.
- > Splicing–Joining of two fibers and placing them inside a joint enclosure.
- ➤ Route marker installation Route markers mentioning the name of the company whose fiber is laid are installed at relevant locations.



4. Link Testing and Acceptance Test:

Every part of the execution is closely monitored by project supervisors. Upon completion of each section, material consumption is booked by the Project Supervisor. In case of a client's route, a detailed measurement sheet is prepared mentioning the chain-age of execution done. Upon completion of the entire project a pre-acceptance testing of the entire project is done by the Project Team. In case of route executed for a client, the client's quality team inspects the entire route and does the acceptance testing (AT).

5. Project Handover & Billing

In case of projects executed for a client, post the AT, a material reconciliation of the route is done by the client. After the completion of the above the project is handed over to the client and the bills are raised.

In case of projects executed under IP-1 license, the requirement of the client is understood. The point from where the client needs the fiber is checked. A joint acceptance testing is done along with the client from the start point to the end point of the fiber or the duct to be taken on lease or purchase. After that a Hand over Take over (HOTO) document is signed between the client and DEPL, which is followed by a formal agreement being signed between them for IRU Lease or Sale.

6. Operation & Maintenance (O&M)



Operation and maintenance team is deployed on the route. The team on regular basis monitors these routes for any cuts or damages caused to the fibre or the ducts, on getting such information the same is repaired promptly in order to reduce any downtimes faced by clients. Also, incase of any fiber cuts or packet losses in the network are observed by the client, the client raises a ticket which is looked into by O&M coordinator. The ticket is then allocated to the area operations manager where the cut or the loss is occurred. The area manager immediately informs the NMT team, who locates and rectifies the fault. The same is then rectified and confirmed with the client. The team is also equipped with the Network Monitoring Vehicles (NMT) which are deployed on field to rectify the fault or splice the fiber in case of any cut in the fiber. The NMT vehicle is well-equipped to locate and rectify the faults swiftly.

Collaborations/Tie Ups/ Joint Ventures

Except as disclosed in this Draft red herring Prospectus and in the normal course of business, we do not have any Collaboration/Tie Ups/ Joint Ventures as on date.

Export Obligation:

Our Company does not have any export obligation as on date of this draft red herring prospectus.

Plant & Machinery

We have established our machinery and equipments with keeping in mind Efficiency, Safety and Environment factors. We have made all endeavors in procuring top of the line equipment and machineries that can effectively cater to specific customer needs. Some of the key machineries and equipments procured by us are HDD Machine, Splicing Machine, Bit 6 X 13.38 Hard Face, Cable route locator, Digitrack depth measuring device, Digitrack mark tracking system, duct rodder, Electrofusion unit, fibre cleaver, optical fiber fusion splicer, optical fiber high precision cleaver, optical fiber identifier, optical fibre cable blowing machine, optical power source & melter and OTDR machine etc.

Material

The main raw material required by us during the project execution is the Fibre cable and the duct used to cover the fibre cable which protects it from being damaged. The requirement of the materials is based on the Feasibility study conducted before the execution of the projects. The specification of the duct and fibre cable is based on the requirements of the customer. The main raw material used for the execution of the work under IP-1 License is procured by our company from the nominated vendors based on various factor such as quality, durability and cost factors. However for the client's route, material request is prepared and sent to the respective telecom operator and the material is either procured by the Telecom vendor or provided to us or the same is procured by us from the vendors nominated by the respective Telecom operators. On receipt of the material the material are inspected and tested to meet the acceptance criteria.

Health and Safety

We continue to ensure compliance with applicable health and safety regulations and other requirements in our operations. Our company has been awarded with ISO 9001:2015certificate, 14001:2015 certificate & OHSAS 18001:2007 certificate for complying with the quality and operational standards.

We have also adopted best practices, including deployment of advanced technology at our sites, and regularly monitoring and undertaking close supervision of the project sites to promote and ensure a safe working environment. Our project execution activities are also subject to the Right of way permission from the governmental, state and municipal laws. Thus we are also subject to follow the regulation requirements as specified by these authorities. We have complied, and will continue to comply, with all applicable environmental and associated laws, rules and regulations.

Utilities

We have a very limited requirement for power and water. For our registered and corporate office, our electricity requirements are met from the Maharashtra State Electricity Distribution Co. Ltd. The water required for our execution process is relatively low. Water is procured from external water supply agencies operating in the local area where our existing facilities are situated.



Sub-Contracting

Majority of our fibre execution work is done by sub-contracting. Over the years we have established and created a dedicated and expert sub-contractors who are directly associated with us for the last one and a half decade. As the digging and trenching activity involve a lot of labour force and machinery at scattered locations and as we execute the projects parallely at the same time at different project sites across many states hence we take these labourers and machinery from sub-contractor who are our local representatives for that area. We also have some exclusive contacts with some contactors who work wholely for us. We also maintain continuous check on the project work we have sub-contacted through our Project Incharge and managers in order to ensure that the project is implemented with the desired quality and within the appropriate timeframe. We have implemented a standard operating procedure for our subcontracted resource, including identification of the subcontracting requirement of every projects; understanding the scope, terms and commercial limits for engagement of subcontractors; prospecting potential subcontractors, evaluation of credentials and resource deployment potential of subcontractors, negotiation and finalisation of the terms of engagement of subcontractors, securing approval of clients for specialised works, and ensuring deployment of appropriately skilled workmen.

Competition

We operate in a competitive atmosphere with specific to vendor projects executed for Telecom operators. We face competition from other optical fibre lying companies operating in the same geographies as ours. Our competition depends on various factors, such as the total contract value, potential margins, the complexity, location of the project and risks relating to revenue generation. But we have an advantage over our competitors as we have our own team of sub-contractors in various location across different states and the telecom operator get a single point of contact for co-ordination and understanding work progress details for different projects undertaken at different locations. While service quality, technical ability, performance record, experience, health and safety records and the availability of skilled personnel's are key factors in client decisions among competitors, However price often is the main deciding factor while awarding of the projects. For further information with respect to the Industry in which we operate please see the section entitled "Industry Overview" on page 89.

Sales and Marketing

Our Company has a strong customer profile and some of our major customers are Telecom operators like Bharti Airtel Ltd, Vodafone, Idea Cellular, Reliance Jio Infocomm, Bharat Sanchar Nigam Ltd, Tata Teleservices (Maharashtra) Ltd and Gas companies like Mahanagar Gas Limited.

The work allocated by the companies is based on the quality of work done and timeliness. Over the past decade we have undertaken the projects for the telecom operators and focused on providing the desired quality wor within the required timeframe. As a result of this We continue to build our image

Our management with the help of their experience and understanding in telecom market ascertain the requirements of the Telecom companies were they want the infrastructure to be build. We identify such strategic routes where the operators don't have their presence.

Quality assurance and quality control

We believe that process quality assurance and quality control are essential for client satisfaction and for sustainable and profitable growth of our Company. We have received an ISO 9001, 14001 & OHSAS 18001 certification for our project execution system. The execution of the projects is done with strict adherence to the requirements of the customer and we establish and monitor the implementation of project quality and work method statements at the project sites. To ensure project quality we focus on product requirements; the processes to be followed for quality assurance and the records to be created; the inspection & testing plan for meeting the acceptance criteria.

Corporate Social Responsibility

We have adopted a Corporate Social Responsibility ("CSR") policy in compliance with the requirements of the Companies Act, 2013 and the Companies (Corporate Social Responsibility) Rules, 2014 notified by the Central Government. We have also re-constituted the Corporate Social Responsibility Committee for the purpose of the said compliance.



Information Technology

We are focusing on improving our internal systems and processes and upgrade our IT systems to reduce manual intervention and improve reliability and efficiency of our business and operations. We also intend to utilize advanced technologies, designs, engineering and project management tools to increase productivity and maximize asset utilization in construction activities.

Human Resource:-

As of February 28, 2018, we had 276 employees, including 25 employees in senior level which are directly responsible to the management of the Company and 149 employees in executive and technical staff and 102 employees in non technical staff. Substantially all of our employees are located in India. The project execution process requires an appropriate mix of skilled and unskilled labour.

None of our employees is represented by a union or covered by a collective bargaining agreement. We have never experienced any work stoppages and believe our employee relations are good. We consider our relations with our employees to be satisfactory. We have not experienced any labor disruptions in the past.

INSURANCE

Our operations involves digging and excavating the soil, Fiber blowing or Fiber pulling work etc which are hazardous inherent and involve risk of equipment failure, work accidents, fire, earthquake, flood and other force majeure events, acts of terrorism and explosions. These hazards may cause injury and loss of life, severe damage to and the destruction of personnals, equipment and environmental damage.

Our principal types of coverage include Standard fire & special perils policy, Workmen compensation policy, Employees Compensation Insurance policy, contractor all risk policy and vehicle Insurance. Our insurance policies may not be sufficient to cover our economic loss. See "Risk Factors" on page 17.

Intellectual Property

Our trademark "is not duly registered under the applicable class in India and we have made an application dated February 17, 2018 for registration of this trademark under Class 37. For further details, see "Government and Other Approvals" and "Risk Factors" on pages 273 and 17, respectively.

Property

Our Registered and corporate Office, situated at DEPL House Neighbourhood shopping complex Sector-4, Nerul Navi Mumbai, Maharashtra - 400706 India, which is owned byour Promoter Mr. Dinesh Kollaiah Kargal and have been taken on lease from our Promoter vide a leave and license agreement dated April 01, 2015 for a period of sixty months. Additionally, our Company owns other property, including, on a freehold basis, property at Navi Mumbai and Pune, Maharashtra.

Apart from the above, our Company has also entered into agreement for the use of the premises taken on lease situated at Maharashtra, Goa, Chattisgarh, Telangana, Madhya Pradesh, Andhra Pradesh and Rajasthan.



REGULATIONS AND POLICIES

The following description is a summary of the relevant regulations and policies as prescribed by the Government of India and other regulatory bodies that are applicable to the Company. The information detailed in this chapter has been obtained from various legislations, including rules and regulations promulgated by the regulatory bodies that are available in the public domain. The regulations and policies set out below may not be exhaustive, and are only intended to provide general information to the investors and are neither designed nor intended to be a substitute for professional advice. The Company may be required to obtain licenses and approvals depending upon the prevailing laws and regulations as applicable. For details of such approvals, please see the chapter titled "Government and other Approvals".

CENTRAL LAWS

Department of Telecommunications (DoT)

The Ministry of Communication and Information Technology has prescribed certain rules for the companies engaged in the business of providing assets such as Dark Fiber, Right of Way, Duct Space and Tower. The infrastructure service providers in the tele-communications arena are required to be an Indian company registered under the Companies Act, 2013 or Companies Act, 1956and which is also registered with the DoT as an IP-I Provider and obtain a certificate in this regard from the DoT ("IP-I Registration Certificate") in terms of the Guidelines for Registration of Infrastructure Providers Category- I by the DoT ("IP-I Guidelines"). An IP-I Provider can provide infrastructure such as dark fibers, right of way, duct space and towers on lease / rent out / sale basis to the licensees of telecommunication services in compliance with the terms and conditions set out in the IP - I Registration Certificate and IP-I Guidelines. The IP-I Registration Certificate may be cancelled by DoT upon breach of its terms by the IP-I Provider. As the Company is an infrastructure service provider, it has obtained registration with the DoT as IP-I category and it complies with the guidelines framed by DoT in this regard. On March 9, 2009, DoT issued an order regarding scope of IP-I providers. Under this order, DoT clarified that the scope of IP-I providers has been enhanced to cover the active infrastructure if this active infrastructure is provided on behalf of the licensees, i.e. they can create active infrastructure limited to antenna, feeder cable, Node B, Radio Access Network (RAN) and transmission system only for / on behalf of Unified Access Service Licensee/Commercial Mobile Service Provider. Thereafter, on November 28, 2011, the DoT issued a clarification regarding the scope of IP-I providers inter-alia stating that certain IP-I providers who have invested in creation of active infrastructure which requires obtaining of license under the Indian Telegraph Act, 1885 should either obtain a Unified License or a Virtual Network Operator license or a UL(VNO)CatB license for specific geographical area or in the alternative, within a period of six months, such IP-I providers shall transfer all active network elements to a holder of a valid license.

National Telecom Policy, 2012

The National Telecom Policy, 2012 (the "NTP 2012") was approved by the Government on May 31, 2012. The policy envisions providing secure, reliable, affordable and high quality converged telecommunication services anytime, anywhere. The NTP 2012 lists various strategies in relation to telecommunication infrastructure which include, inter alia: (i) to review and simplify sectoral policy for right of way for laying cable network and installation of towers for facilitating smooth coordination between the service providers and the State Governments/local bodies; (ii) to undertake periodic review of electromagnetic field ("EMF") radiation standards for mobile towers and mobile devices with reference to international safety standards; (iii) to encourage use of innovative methods like camouflaging, landscaping, monopole towers and stealth structures to conform to aesthetic requirements; (iv) to mandate standards in the areas of functional requirements, safety and security and in all possible building blocks of the communication network, including physical infrastructure like towers and buildings. Additionally, NTP 2012 aims to move towards Unified License regime in order to enable operators to efficiently utilise their networks and spectrum by sharing active and passive infrastructure. Further, with respect to Infrastructure Policy, the NTP 2012 aims to i)to facilitate a stable tax regime by stimulating investments and making services more affordable, ii)to meet current and future demands for microwave access and backhaul subject to the condition that IP-I infrastructure providers are brought under the proposed unified licensing regime, and iii) to simplify sectoral policies for Right of Way for installation of towers and laying of cable networks by facilitating smooth coordination between the service providers and the State Governments/ local bodies.

Implementation of Green Technology in Telecom Sector



On January 23, 2012, DoT issued an order stating, inter alia, that: (i) at least 50% of all rural towers and 20% of the urban towers are to be powered by hybrid power by 2015, while 75% of rural towers and 33% of urban towers are to be powered by hybrid power by 2020; (ii) all telecom products, equipments and services in the telecom network should be energy and performance assessed and certified "Green Passport" utilizing the ECR's rating by the Telecommunication Engineering Centre by the year 2015.

Recommendations by TRAI:

- a. Recommendations on Guidelines for Unified Licence/Class Licence and Migration of Existing Licences On May 12, 2012, TRAI released its Recommendations on Guidelines for Unified Licence/Class Licence and Migration of Existing Licences ("Unified Licence Recommendations"). The Unified Licence Recommendations provide for the migration of the existing licences to a unified licensing regime. Under this unified licensing regime, there will be three levels of licenses namely, national level, service area level and district level. TRAI has also recommended that IP-I Providers should also be brought under the unified licensing regime and that it should be mandated that the limit of foreign direct investment in such infrastructure providers should be brought down to 74% within a period of three years of a unified licensing regime coming into force. On February 15, 2012, DoT issued a press release clarifying, inter alia, that a decision on the recommendations to bring IP-I service providers under licensing regime, who are currently unlicensed passive infrastructure providers, has been deferred for further examination.
- b. Recommendations on Telecommunications Infrastructure Policy On April 12, 2011, TRAI released its Recommendations on Infrastructure Policy ("Infrastructure Policy Recommendations"), stated the importance of the telecommunication infrastructure in the development of the country. TRAI has recommended, inter alia, that: (i) IP-I Providers be brought under the unified licensing regime so that the power conferred upon licensed service providers (under the provisions of section 19B of the Indian Telegraph Act, 1885, as amended) in respect of the right of way could be made applicable in case of IP-I Providers as well; (ii) telecommunication infrastructure provider companies be extended tax benefits under section 80IA of the Income Tax Act; and (iii) IP-I infrastructure providers be permitted to possess and maintain wireless telegraphy equipment and may be assigned spectrum for providing backhaul through microwave system subject to the condition that they are brought under the proposed unified licensing regime.

Guidelines for Grant of Unified License

On January 8, 2014, the DoT issued guidelines for grant of unified license after considering the recommendations of TRAI for grant of unified license for the following services a. Unified License (All Services), b. Access Service (Service Area-wise), c. Internet Service (Category-A with All India jurisdiction), d. Internet Service (Category-B with jurisdiction in a Service Area), e. Internet Service (Category-C with jurisdiction in a Secondary Switching Area), f. National Long Distance (NLD) Service, g. International Long Distance (ILD) Service, h. Global Mobile Personal Communication by Satellite (GMPCS) Service, i. Public Mobile Radio Trunking Service (PMRTS)Service, j. Very Small Aperture Terminal (VSAT) Closed User Group (CUG) Service, k. INSAT MSS-Reporting (MSS-R) Service, l. Resale of International Private Leased Circuit (IPLC) Service.

The Indian Telegraph Act, 1885 and the Indian Telegraph Rules, 1951

Under the Indian Telegraph Act of 1885 ("the Telegraph Act"), telegraph means any appliance, instrument, material or apparatus used or capable of use for transmissions or reception of signs, signals, writing, images and sounds or intelligence of any nature by wire, visual or other electromagnetic emissions, Radio waves or Hertzian waves, galvanic, electric or magnetic means. A license is required to be obtained by the Central government to establish, maintain or work a telegraph within any part of India. A license will be issued by the Central Government on such conditions and in consideration of such payments as it thinks fit.

The Telegraph Act also provides for setting up of the Universal Service Obligation Fund ("USO Fund") for the purpose of providing basic infrastructure such as electricity, roads, water or telecommunication. The application of USO Fund should inter alia be made for (i) operation and maintenance of the Village Public Telephone; (ii) provisions of additional rural community phones with population in excess of 2000 and with no existing public call office; (iii) Replacement of Multi Access Radio Relay Technology Village Public Telephone installed before April 1, 2002.-provision of telecommunications facilities in in habitations having populations of less than 500; and (iii) the Capital Expenses or Operating Expenses incurred in the creation of National Optical Fibre Cable Network for extending the broad band connectivity to all villages and Gram Panchayats.



Shops and Establishments Act

The Company is governed by various shops and establishments legislations, as applicable in the States where its offices are located. The Company has its registered office at DEPL House, Neighbourhood Shopping Complex, Sector-4, Nerul, Navi Mumbai – 400706. These regulations regulate the conditions of work and employment in shops and commercial establishments and generally prescribe obligations in respect of inter alia registration, opening and closing hours, daily and weekly working hours, holidays, leave, health and safety measures, and wages for overtime work.

The following are the acts and rules and regulations thereunder, as are applicable to the Company:

- i. Maharashtra Shops and Establishments Act, 1948
- ii. Rajasthan Shops and Establishments Act, 1958
- iii. Andhra Pradesh Shops and Establishments Act, 1966
- iv. The Goa, Daman and Diu Shops and Establishments Act, 1973
- v. Telangana Shops and Establishments Act, 1988
- vi. Andhra Pradesh Shops And Establishments Act, 1988

TAXATION LAWS

The Income-tax Act, 1961

The Income-tax Act, 1961 ("IT Act") is applicable to every Company, whether domestic or foreign whose income is taxable under the provisions of this Act or Rules made there under depending upon its "Residential Status" and "Type of Income" involved. The IT Act provides for the taxation of persons resident in India on global income and persons not resident in India on income received, accruing or arising in India or deemed to have been received, accrued or arising in India. Every Company assessable to income tax under the IT Act is required to comply with the provisions thereof, including those relating to Tax Deduction at Source, Advance Tax, Minimum Alternative Tax and like. Every such Company is also required to file its returns by September 30 of each assessment year.

Central Goods and Services Tax Act, 2017

The Central Goods and Services Tax Act, 2017 ("CGST Act") regulates the levy and collection of tax on the intra-State supply of goods and services by the Central Government or State Governments. The CGST Act amalgamates a large number of Central and State taxes into a single tax. The CGST Act mandates every supplier providing the goods or services to be registered within the State or Union Territory it falls under, within 30 days from the day on which he becomes liable for such registration. Such registrations can be amended, as well as cancelled by the proper office on receipt of application by the registered person or his legal heirs. There would be four tax rates namely 5%, 12%, 18% and 28%. The rates of GST applied are subject to variations based on the goods or services.

The Customs Act, 1962

The provisions of the Customs Act, 1962 and rules made thereunder are applicable at the time of import of goods i.e. bringing into India from a place outside India or at the time of export of goods i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods is first required to get itself registered and obtain an Importer Exporter Code.

Professional Tax

The professional tax slabs in India are applicable to those citizens of India who are either involved in any profession or trade. The State Government of each State is empowered with the responsibility of structuring as well as formulating the respective professional tax criteria and is also required to collect funds through professional tax. The professional taxes are charged on the incomes of individuals, profits of business or gains in vocations. The professional tax is charged as per the List II of the Constitution. The professional taxes are classified under various tax slabs in India. The tax payable under the State Acts by any person earning a salary or wage shall be deducted by his employer from the salary or wages payable to such person before such salary or wages is paid to him, and such employer shall, irrespective of whether such deduction has been made or not when the salary and wage is paid to such persons, be liable to pay tax on behalf of such person and employer



has to obtain the registration from the assessing authority in the prescribed manner. Every person liable to pay tax under these Acts (other than a person earning salary or wages, in respect of whom the tax is payable by the employer), shall obtain a certificate of enrolment from the assessing authority.

The following State Professions, Trades, Callings and Employments Act are applicable to the Company:

- i. Maharashtra State Profession, Trades, Callings and Employments Act, 1975; and
- ii. Karnataka State Professions, Trades, Callings and Employments Act, 1976
- iii. Andhra Pradesh Tax on Professions, Trades, Callings and Employments Act 1987
- iv. Rajasthan Tax on Professions, Trades, Callings and Employments Act, 2000

Central Excise Act, 1944

The Central Excise Act, 1944 ("Central Excise Act") consolidates and amends the law relating to Central Duties of Excise on goods manufactured or produced in India. Excisable goods under the Act means goods specified in the Schedule to the Central Excise Tariff Act, 1985 as being subject to duty of excise. Factory means any premises, including the precincts thereof, wherein or in any part of which excisable goods are manufactured, or wherein or in any part of which any manufacturing process connected with the production of these goods being carried on or is ordinarily carried out. Under the Act a duty of excise is levied on all excisable goods, which are produced or manufactured in India as and at the rates set forth in the First Schedule to the Central Excise Tariff Act, 1985.

INTELLECTUAL PROPERTY

The Trademarks Act, 1999

Under the Trademarks Act, 1999, ("Trademarks Act") a trademark is a mark capable of being represented graphically and which is capable of distinguishing the goods or services of one person from those of others used in relation to goods and services to indicate a connection in the course of trade between the goods and some person having the right as proprietor to use the mark. A 'mark' may consist of a device, brand, heading, label, ticket, name signature, word, letter, numeral, shape of goods, packaging or combination of colours or any combination thereof. Section 18 of the Trademarks Act requires that any person claiming to be the proprietor of a trade mark used or proposed to be used by him, must apply for registration in writing to the registrar of trademarks. The trademark, once applied for and which is accepted by the Registrar of Trademarks ("the Registrar"), is to be advertised in the trademarks journal by the Registrar. Oppositions, if any, are invited and, after satisfactory adjudications of the same, a certificate of registration is issued by the Registrar. The right to use the mark can be exercised either by the registered proprietor or a registered user. The present term of registration of a trademark is 10 years, which may be renewed for similar periods on payment of a prescribed renewal fee.

LABOUR LAWS

The Employees State Insurance Act, 1948

The Employees State Insurance Act, 1948 ("ESI Act") provides for certain benefits to employees in case of sickness, maternity and employment injury. All employees in establishments covered by the ESI Act are required to be insured, with an obligation imposed on the employer to make certain contributions in relation thereto. Employers of factories and establishments covered under the ESI Act are required to pay contributions to the Employees State Insurance Corporation, in respect of each employee at the rate prescribed by the Central Government. Companies which are controlled by the Government are exempt from this requirement if employees receive benefits similar or superior to the benefits prescribed under the ESI Act. In addition, the employer is also required to register itself under the ESI Act and maintain prescribed records and registers.

Employees Provident Fund and Miscellaneous Provisions Act, 1952

Under the Employees Provident Fund and Miscellaneous Provisions Act, 1952 ("EPF Act"), compulsory provident fund, family pension fund and deposit linked insurance are payable to employees in factories and other establishments. The legislation provides that an establishment employing more than 20 (twenty) persons, either directly or indirectly, in any capacity whatsoever, is either required to constitute its own provident fund or subscribe to the statutory employee's provident fund. The employer of such establishment is required to make a monthly contribution to the provident fund equivalent to the amount of the employee's contribution to the



provident fund. There is also a requirement to maintain prescribed records and registers and filing of forms with the concerned authorities. The EPF Act also prescribes penalties for avoiding payments required to be made under the abovementioned schemes.

Payment of Gratuity Act, 1972

The Payment of Gratuity Act, 1972 applies to every shop or establishment within the meaning of any law for the time being in force in relation to shops and establishments in a State, in which ten or more persons are employed, or were employed, on any day of the preceding twelve months. It provides for payment of gratuity to the employees who have put in a continuous service of five years, in the event of their superannuation, retirement, resignation, death or disablement due to accident or disease: Provided that the completion of continuous service of five years shall not be necessary where the termination of the employment of any employee is due to death or disablement. Gratuity is calculated at the rate of 15 days' wages for every completed year of service with the employer. Presently, an employer is obliged for a maximum gratuity pay out of ₹10, 00,000 for an employee.

The Maternity Benefit Act, 1961

The purpose of the Maternity Benefit Act, 1961 is to regulate the employment of pregnant women in certain establishments for certain periods and to ensure that they get paid leave for a specified period before and after childbirth, or miscarriage or medical termination of pregnancy. It provides, inter alia, for payment of maternity benefits, medical bonus and prohibits the dismissal of and reduction of wages paid to pregnant women, etc.

Contract Labour (Regulation and Abolition) Act, 1970 (the "CLRA")

CLRA is an act to regulate the employment of contract labour in certain establishments and to provide for its abolition in certain circumstances. The CLRA applies to every establishment in which 20 (twenty) or more workmen are employed or were employed on any day of the preceding 12 (twelve) months as contract labour. It also applies to every contractor who employs or who employed on any day of the preceding 12 (twelve) months, 20 (twenty) or more workmen provided that the appropriate Government may after giving not less than 2 (two) months' notice, by notification in the Official Gazette, apply the provisions of the CLRA to any establishment or contractor. Further, it contains provisions regarding Central and State Advisory Board under the CLRA, registration of establishments, and prohibition of employment of contract labour in any process, operation or other work in any establishment by the notification from the State Board, licensing of contractors and welfare and health of the contract labour. Contract Labour (Regulation and Abolition) Central Rules, 1971 are formulated to carry out the purpose of the CLRA.

The Building and Other Construction Workers (Regulation of Employment and Conditions of Service) Act and The Building and Other Construction Workers' (Regulation of Employment and Conditions of Service) Central Rules, 1998

The Building and other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1996, as amended from time to time ("Building and Construction Act") and The Building and Other Construction Workers' (Regulation of Employment and Conditions of Service) Central Rules, 1998 ("Building and Construction Rules") is applicable to every establishment which employs, or had employed on any day of the preceding twelve months, ten or more building workers in any building or other construction work. The Building and Construction Act provides that every employer shall within a period of 60 days from the date on which the Building and Construction Act becomes applicable to the establishment, make an application to the registering officer for registering such an establishment and the registering officer shall on receipt of an application, register such an establishment and issue a registration certificate. The Building and Construction Act prescribes for fixed working hours and wages for overtime work and various safety and health measures to be maintained in an establishment.

Further, the Building and Other Construction Workers' Welfare Cess Act, 1996 was enacted to provide for the levy and collection of a cess on the cost of construction incurred by employers with a view to augmenting the resources of the Building and Other Construction Workers' Welfare Boards constituted under the Building and Construction Act.

The Minimum Wages Act, 1948



The Minimum Wages Act, 1948 ("MWA") came into force with the objective to provide for the fixing of a minimum wage payable by the employer to the employee. Under the MWA, every employer is mandated to pay not less than the minimum wages to all employees engaged to do any work whether skilled, unskilled, manual or clerical (including out-workers) in any employment listed in the schedule to the MWA, in respect of which minimum rates of wages have been fixed or revised under the MWA.

Payment of Bonus Act, 1965

Pursuant to the Payment of Bonus Act, 1965, as amended, an employee in a factory or in any establishment where 10 or more, but less than 20 persons are employed on any day during an accounting year, who has worked for at least 30 working days in a year, is eligible to be paid a bonus. Contravention of the provisions of the Payment of Bonus Act, 1965 by a company is punishable with imprisonment up to six months or a fine up to ₹ 1,000 or both.

The Industrial Disputes Act, 1947 and Industrial Dispute (Central) Rules, 1957

The Industrial Disputes Act, 1947 ("ID Act") was enacted to make provision for investigation and settlement of industrial disputes and for other purposes specified therein. Workmen under the ID Act have been provided with several benefits and are protected under various labour legislations, whilst those persons who have been classified as managerial employees and earning salary beyond a prescribed amount may not generally be afforded statutory benefits or protection, except in certain cases. Employees may also be subject to the terms of their employment contracts with their employer, which contracts are regulated by the provisions of the Indian Contract Act, 1872. The ID Act also sets out certain requirements in relation to the termination of the services of the workman's services. This includes detailed procedure prescribed for resolution of disputes with labour, removal and certain financial obligations up on retrenchment. The Industrial Dispute (Central) Rules, 1957 specify procedural guidelines for lock-outs, closures, lay-offs and retrenchment.

The Equal Remuneration Act, 1976

Equal Remuneration Act, 1976 provides for payment of equal remuneration to men and women workers and for prevention discrimination, on the ground of sex, against female employees in the matters of employment and for matters connected therewith.

The Employees' Compensation Act, 1923

The Employees' Compensation Act, 1923 has been enacted with the object to provide compensation to workmen by employers for injuries caused by accident(s) arising out of and in the course of employment, and for occupational diseases resulting in death or disablement. In case the employer fails to pay the compensation under the provisions of the Employees' Compensation Act, 1923 within 1 (one) month from the date it falls due, the employer may be directed to pay the compensation along with the interest.

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("SHWW Act") provides for the protection of women at work place and prevention of sexual harassment at work place. The SHWW Act also provides for a redressal mechanism to manage complaints in this regard. Sexual harassment includes one or more of the following acts or behavior namely, physical contact and advances or a demand or request for sexual favors or making sexually coloured remarks, showing pornography or any other unwelcome physical, verbal or non-verbal conduct of sexual nature. The SHWW Act makes it mandatory for every employer of a workplace to constitute an Internal Complaints Committee which shall always be presided upon by a woman. It also provides for the manner and time period within which a complaint shall be made to the Internal Complaints Committee i.e. a written complaint is to be made within a period of 3 (three) months from the date of the last incident. If the establishment has less than 10 (ten) employees, then the complaints from employees of such establishments as also complaints made against the employer himself shall be received by the Local Complaints Committee. The penalty for non-compliance with any provision of the SHWW Act shall be punishable with a fine extending to ₹50,000/-.

Other Regulations

The Indian Stamp Act, 1899



Stamp duty in relation to certain specified categories of instruments as specified under Entry 91 of the list, is governed by the provisions of the Indian Stamp Act, 1899 ("the Stamp Act") which is enacted by the Central Government. All others instruments are required to be stamped, as per the rates prescribed by the respective State Governments. Stamp duty is required to be paid on all the documents that are registered and as stated above the percentage of stamp duty payable varies from one state to another. Certain states in India have enacted their own legislation in relation to stamp duty while the other states have adopted and amended the Stamp Act, as per the rates applicable in the state. On such instruments stamp duty is payable at the rates specified in Schedule I of the Stamp Act. Instruments chargeable to duty under the Stamp Act which are not duly stamped are incapable of being admitted in court as evidence of the transaction contained therein. The Stamp Act also provides for impounding of instruments which are not sufficiently stamped or not stamped at all. Unstamped and deficiently stamped instruments can be impounded by the authority and validated by payment of penalty. The amount of penalty payable on such instruments may vary from state to state.

The Registration Act, 1908

The Registration Act, 1908 was passed to consolidate the enactments relating to the registration of documents. The main purpose for which the Registration Act, 1908 was designed was to ensure information about all deals concerning land so that correct land records could be maintained. The Registration Act, 1908 is used for proper recording of transactions relating to other immovable property also. The Registration Act, 1908 provides for registration of other documents also, which can give these documents more authenticity. Registering authorities have been provided in all the districts for this purpose.

The Transfer of Property Act, 1882

The transfer of property, including immovable property, between living persons, as opposed to the transfer of property by operation of law, is governed by the Transfer of Property Act, 1882 ("TOPA"). The TOPA establishes the general principles relating to the transfer of property, including among other things, identifying the categories of property that are capable of being transferred, the persons competent to transfer property, the validity of restrictions and conditions imposed on the transfer and the creation of contingent and vested interest in the property. The TOPA recognizes, among others, the following forms in which an interest in an immovable property may be transferred:

- Sale: the transfer of ownership in property for a price paid or promised to be paid.
- Mortgage: the transfer of an interest in property for the purpose of securing the payment of a loan, existing or future debt, or performance of an engagement which gives rise to a pecuniary liability. The Act recognizes several forms of mortgages over a property.
- Charges: transactions including the creation of security over property for payment of money to another which are not classifiable as a mortgage. Charges can be created either by operation of law, e.g. decree of the court attaching to specified immovable property, or by an act of the parties.
- Leases: the transfer of a right to enjoy property for consideration paid or rendered periodically or on specified occasions.

The Indian Contract Act, 1872

The Indian Contract Act, 1872 ("Contract Act") codifies the way in which a contract may be entered into, executed, implementation of the provisions of a contract and effects of breach of a contract. A person is free to contract on any terms he chooses. The Contract Act consists of limiting factors subject to which contract may be entered into, executed and the breach enforced. It provides a framework of rules and regulations that govern formation and performance of contract. The contracting parties themselves decide the rights and duties of parties and terms of agreement.

The Specific Relief Act, 1963

The Specific Relief Act ("SR Act") is complimentary to the provisions of the Contract Act and the TOPA, as the SR Act applies both to movable property and immovable property. The SR Act applies in cases where the Court can order specific performance of a contract. Specific relief can be granted only for purpose of enforcing individual civil rights and not for the mere purpose of enforcing a civil law. 'Specific performance' means Court will order the party to perform his part of agreement, instead of imposing on him any monetary liability to pay damages to other party.

The Companies Act, 2013



The Companies Act, 2013, has been introduced to replace the existing Companies Act, 1956 in a phased manner. The Ministry of Corporate Affairs has vide its notification dated September 12, 2013 has notified 98 Sections of the Companies Act, 2013 and the same are applicable from the date of the aforesaid notification. A further 183 Sections have been notified on March 26, 2014 and have become applicable from April 1, 2014. The Companies (Amendment) Act, 2015 has *inter-alia* amended various Sections of the Companies Act, 2013 to take effect from May 29, 2015. Further, vide the Companies (Amendment) Act, 2015, Section 11 of the Companies Act, 2013 has been omitted and Section 76A has been inserted in the Companies Act, 2013. The Ministry of Corporate Affairs, has also issued rules complementary to the Companies Act, 2013 establishing the procedure to be followed by companies in order to comply with the substantive provisions of the Companies Act, 2013.

Competition Act, 2002

The Competition Act 2002 (**the "Competition Act"**) aims to prevent anti-competitive practices that cause or are likely to cause an appreciable adverse effect on competition in the relevant market in India. The Competition Act regulates anti-competitive agreements, abuse of dominant position and combinations. The Competition Commission of India (**the "Competition Commission"**) which became operational from May 20, 2009 has been established under the Competition Act to deal with inquiries relating to anti-competitive agreements and abuse of dominant position and regulate combinations.

The Competition Act also provides that the Competition Commission has the jurisdiction to inquire into and pass orders in relation to an anti-competitive agreement, abuse of dominant position or a combination, which even though entered into, arising or taking place outside India or signed between one or more non-Indian parties, but causes an appreciable adverse effect in the relevant market in India.

Permission from Municipal Authorities/ Zilla Parishad/Gram Panchayat/any other local authority

The local laws of many states in India require that in order to lay duct and optic fibre cables, construction of basic transmission and telecom utilities, dark fiber leasing, optical fiber network construction and other infrastructure, 'no objection certificates', change of user of land from local authority as applicable, such as, municipal authorities, Zilla Parishad or Gram Panchayat in whose jurisdiction the towers are being constructed are to be obtained

Regulations regarding Foreign Investment

Foreign investment in companies in the roadway transport industry is governed by the provisions of the FEMA read with the applicable regulations. The Department of Industrial Policy and Promotion ("DIPP"), Ministry of Commerce and Industry has issued 'Consolidated FDI Policy' ("FDI Policy") which consolidates the policy framework on Foreign Direct Investment ("FDI"), with effect from August 28, 2017. The FDI Policy consolidates and subsumes all the press notes, press releases, and clarifications on FDI issued by DIPP till August 27, 2017. All the press notes, press releases, clarifications on FDI issued by DIPP till August 27, 2017 stand rescinded as on August 28, 2017. Vide an Office Memorandum dated June 5, 2017 ("Office Memorandum"), issued by Ministry of Finance, Department of Economic Affairs the Government of India has abolished Foreign Investment Promotion Board ("FIPB").

Foreign investment is permitted (except in the prohibited sectors) in Indian companies either through the automatic route or the approval route, depending upon the sector in which foreign investment is sought to be made. Subsequent to the abolition of FIPB, the work of granting government approval for foreign investment under the FDI Policy and FEMA Regulations has now been entrusted to the concerned Administrative Ministries/Departments. FDI for the items or activities that cannot be brought in under the automatic route may be brought in through the approval route. Where FDI is allowed on an automatic basis without the approval of the Government, the RBI would continue to be the primary agency for the purposes of monitoring and regulating Foreign Investment. In cases where Government approval is obtained, no approval of the RBI is required except with respect to fixing the issuance price, although a declaration in the prescribed form, detailing the foreign investment, must be filed with the RBI once the foreign investment is made in the Indian company.

The RBI, in exercise of its power under the FEMA, has also notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2017 to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India.

The Consolidated FDI Policy issued by the DIPP, permits foreign investment in the telecom services including Telecom Infrastructure, Providers Category-I, viz. Basic, Cellular, United Access, Services, Unified License



(Access Services), Unified, License, National/International Long Distance, Commercial, V-Sat, Public Mobile Radio Trunked Services (PMRTS), Global Mobile Personal Communications Services, (GMPCS), All types of ISP licenses, Voice Mail/Audiotex/UMS, Resale of IPLC, Mobile Number, Portability Services, Infrastructure Provider Category-I (providing dark fibre, right of way, duct space, tower) except Other Service Providers.

In terms of the Consolidated FDI Policy and considering the present business activities of the Company, 100% foreign direct investment in the Company is permitted. Of the aforesaid limit, up to 49% foreign direct investment is permitted under the automatic route and investment beyond 49% would be required to be made under the government route.

Further, FDI in Telecom sector is also subject to observance of licensing and security conditions by licensee as well as investors as notified by the Department of Telecommunications from time to time, except "Other Service Providers", which are allowed 100% FDI on the automatic route.

Further, the Company will be required to make certain filings with the RBI after the completion of the Issue.



HISTORY AND CERTAIN CORPORATE MATTERS

Brief History of our Company

Our Company was originally incorporated as Dinesh Engineers Private Limited on February 07, 2006 at Mumbai, Maharashtra, India as a private limited company under the Companies Act, 1956. Thereafter, pursuant to a special resolution passed by our Shareholders on November 25, 2017, our Company was subsequently converted into a public limited company and its name was changed to "Dinesh Engineers Limited" and a fresh certificate of incorporation consequent upon change of name was issued by the Registrar of Companies, Maharashtra on January 30, 2018.

Other details regarding our Company

For details of our Company's corporate profile, activities, services, capacity/facility creation, products, geographical presence, market, growth, technology, standing with reference to prominent competitors, major customers and suppliers, see "Industry Overview", "Our Business", and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 89, 101 & 250, respectively.

For details regarding management of our Company and managerial competence, see "Our Management" on page 126.

Changes in Registered Office of the Company since incorporation

The Registered Office of the Company is situated at DEPL House Neighbourhood Shopping Complex Sector-4, Nerul Navi Mumbai- 400706, Maharashtra, India.

Except as disclosed below, there has been no change in the Registered Office of our Company since the date of our incorporation.

| Date of Change | Details of change in the address of the Registered Office | Reasons for change in the address of the Registered Office | |
|----------------|--|--|--|
| June 30, 2012 | The registered office of our Company was shifted from 02 Neighbourhood Complex, 2 nd Floor Sector 4,Nerul Navi Mumbai-400706,Maharashtra to DEPL House Neighbourhood Shopping Complex Sector-4, Nerul Navi Mumbai- 400706, Maharashtra. | | |

Our Main Object

The main objects as per clause III contained in the Memorandum of Association are as follows:

"1. To Carry on the business of Mechanical, Electrical, Civil &Telecom Engineers by manufacturing, executing, maintaining, marketing, providing consultancy service, required for all types of industries and to Manufacture, Design, buy, sell, export, import, agents & dealers in engineering product of all description."

The main objects as contained in our Memorandum of Association enable our Company to carry on the business presently being carried out as well as to carry on the activities for which the funds are being raised in the Issue.

Amendments to our Memorandum of Association

Set out below are the amendments to the MoA since the incorporation of our Company.

| Date of Shareholder's | |
|------------------------|--|
| resolution / effective | Particulars |
| date | |
| July 23, 2012 | Clause V of the Memorandum of Association was amended to reflect increase in |
| | the authorized share capital of our Company from ₹5,00,000 comprising 50,000 |
| | Equity Shares of Face value of ₹10 each to ₹50,00,000 comprising 5,00,000 Equity |



| | Shares of Face value of ₹10 each. | |
|-------------------|--|--|
| August 30, 2013 | Clause V of the Memorandum of Association was amended to reflect increase in | |
| | the authorized share capital of our Company from ₹50,00,000 comprising 5,00,000 | |
| | Equity Shares of Face value of ₹10 each to ₹2,00,00,000 comprising 20,00,000 | |
| | Equity Shares of Face value of ₹10 each. | |
| November 20, 2017 | Clause V of the Memorandum of Association was amended to reflect increase in | |
| | the authorized share capital of our Company from ₹2,00,00,000 comprising | |
| | 20,00,000 Equity Shares of Face value of ₹10 each to ₹40,00,00,000 comprising | |
| | 4,00,00,000 Equity Shares of Face value of ₹10 each. | |
| November 25, 2017 | Clause I of the Memorandum of Association was amended to reflect change in | |
| | name from Dinesh Engineers Private Limited to Dinesh Engineers Limited | |
| | pursuant to conversion of company from Private limited to public limited. | |
| March 19, 2018 | Change in the titles of the Memorandum of association to make it inline with the | |
| | provisions of Companies Act 2013. | |

Major events and milestone of Our Company

| Year | Particulars | |
|------|--|--|
| 2006 | Our Company was incorporated on February 07, 2006. | |
| 2008 | Registered as Infrastructure Provider Category 1 (IP-1) to establish and maintain asse such as Dark fibres, Duct space etc for purpose to grant on lease or rent basis licensees of Telecom Services. Procured first contract from Bharti Airtel Limited for construction of OFC network. | |
| 2011 | Diversified into Gas pipe laying projects awarded by Mahanagar Gas Limited. | |
| 2017 | Received ISO 9001:2015, ISO 14001:2015 and BS EN OHSAS 18001:2007 for scope of IP-1 form Advanced Certification Limited. | |
| 2018 | • Conversion of our company into a public limited company and change of name to Dinesh Engineers Limited. | |

Awards and Accreditations

We have received the following awards and accreditations:

| Year | Particulars | | |
|------|---|--|--|
| * | Appreciation received from Bharti Airtel Limited for contribution towards Roll out of 1000 Fiber Pops in Maharashtra. | | |
| 2015 | Recognition from Vodafone for being their "Safety Champion ". | | |
| 2016 | Appreciation received from Reliance Jio Infocomm Limited for "Best HSEF Performance" | | |

^{*}date of the certificate is not mentioned on the appreciation certificate received from Bharti Airtel.

Shareholders of our Company:

Our Company has nine (9) shareholders as on the date of this Draft Red Herring Prospectus. For further details on the shareholding pattern of our Company, please refer to the chapter titled "Capital Structure" beginning on page 68 of this Draft Red Herring Prospectus.

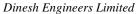
Strategic or Financial Partners

Our Company does not have any financial partners or strategic partners.

Partnership Firms

Our Company is a partner in the partnership firm namely M/s. Kon Reality and Kon Infraproject. Below are the details of the partnership firm:-

| Name of | Partnership deed date and Place of Profit sharing Ratio |
|------------------|---|
| Partnership Firm | Business |
| M/s Kon Reality | August 12, 2015 |





| | Shop No 4, Ratnamani Apartment, Dada Patil Wadi, Opp. Platform No. 1, Thane (West) – 400601 | Dinesh Engineers Limited (15%) |
|----------------------|---|----------------------------------|
| M/s Kon Infraproject | April 20, 2016 | Dinesh Engineers Limited (7.50%) |
| | Grampanchayat House No. 141, Kon | |
| | Village, Taluka Bhiwandi, Dist. Thane. | |

Our Holding Company

As on the date of this Draft Red Herring Prospectus, our Company does not have any holding company.

Our Subsidiary

As on the date of this Draft Red Herring Prospectus, our Company has only one subsidiary, namely Dataexpress Private Limited. For details regarding our Subsidiary, see "Our Subsidiary" beginning on page 140.

Our Associate Company

As on the date of this Draft Red Herring Prospectus, our Company has only two associate companies, namely Delix Net Solutions Private Limited and Vaviya Developers Private Limited. For details regarding our Associate companies, see "Our Group Companies" beginning on page 142.

Acquisition of Business/Undertakings

Our Company has not acquired any business or undertaking, and has not undertaken any merger, amalgamation or revaluation of assets.

Revaluation of assets by the Company

Our Company had not revalued its assets in the past.

Capital raising activities through equity or debt

For details regarding our capital raising activities through equity and debt, as applicable, see "Capital Structure" and "Financial Indebtedness" on pages 68 and 248, respectively.

Time and Cost overruns in setting up projects

Our Company has not faced any time and cost overrun in setting up the projects, except in the ordinary course of business.

Injunction or restraining order against our Company

As on the date of this Draft Red Herring Prospectus, there are no injunctions or restraining orders against our Company.

Changes in activities of our Company during the last five (5) years

There have been no changes in the activities of our Company during the five years immediately preceding the date of this Draft Red Herring Prospectus which may have had a material effect on the profits and loss account of our Company, including discontinuance of lines of business, loss of agencies or markets and similar factors.

Defaults or Rescheduling of borrowings with financial institutions/banks and Conversion of loans into Equity Shares

There have been no defaults or rescheduling of borrowings with any financial institutions/banks as on the date of the Draft Red Herring Prospectus. Furthermore, except as disclosed in this Draft Red Herring Prospectus none of the Company's loans have been converted into equity in the past for further details refer chapter "Capital Structure" beginning on page 68.



Lock-out or strikes

There have been no instances of strikes, lock-outs or instances of labour unrest in our Company.

Details of guarantees given by our Promoters

Our Promoters have provided personal guarantees amounting to ₹ 660.60 million and ₹ 360 millions to our lender i.e. Kotak Mahindra Bank and Yes Bank Limited respectively in relation to the credit limited sanctioned to our Company. For further details regarding loans guaranteed, please see "Financial Indebtedness" on page 248. In terms of the loan documents, the period of guarantee subsists during the tenure of the relevant facility. Any default or failure by us to repay this loan in a timely manner, or at all, could trigger repayment obligations on the part of our Promoters. Please see "Risk Factors" and "Financial Indebtedness" on pages 17 and 248, respectively. Except as stated herein, our Promoters have not provided any guarantees on behalf of our Company to third parties which are currently outstanding.

Key shareholders' agreement and other agreements

As on the date of this Draft Red Herring Prospectus, there are no subsisting shareholders agreements among our shareholders in relation to our Company, to which our Company is a party or otherwise has notice of the same.



OUR MANAGEMENT

Board of Directors

In terms of the AOA, our Company is required to have not less than 3 (three) Directors and not more than 15 (fifteen) Directors.

Currently, our Company has 6 (six) Directors on the Board including 3 Independent Directors. The composition of the Board of Directors is governed by the provisions of the Companies Act. The following table sets forth details regarding our Board as on the date of this Draft Red Herring Prospectus.

| Sr. No. | Name, Designation, Address, Occupation, | Age | Other Directorships |
|---------|---|-----|---|
| 51.110. | Nationality, Term and DIN | ngc | other birectorships |
| 1. | Name: Mr. Dinesh Kollaiah Kargal | 53 | Companies |
| | Address: Flat No. G-702, Jay Balaji CHS, | | |
| | Plot No. 26, Sector 6, Nerul West, Navi | | Data Express Private Limited |
| | Mumbai, Nerul Node III, Thane, | | Delix Net Solutions Private Limited |
| | Maharashtra-400706 | | Vaviya Developers Private Limited |
| | Designation: Chairman and Managing | | |
| | Director | | |
| | DIN: 02503787 | | |
| | Occupation: Business | | |
| | Term: for a period of 3 Years w.e.f March | | |
| | 19, 2018 | | |
| 2 | Nationality: Indian | 47 | |
| 2. | Name: Ms. Shashikala Dinesh Kargal | 47 | Companies |
| | Address: Flat No. G-702, Jay Balaji CHS, | | D. D. D. L. I. I. |
| | Plot No. 26, Sector 6, Nerul West, Navi | | Data Express Private Limited |
| | Mumbai, Nerul Node III, Thane, | | |
| | Maharashtra-400706 | | |
| | Designation: Whole-time Director. DIN: 01397286 | | |
| | Occupation: Business | | |
| | Term: for a period of 3 years w.e.f March | | |
| | 19, 2018 and liable to retire by rotation. | | |
| | Nationality: Indian | | |
| 3. | Name: Mr. Darshankumar Dinesh Kargal | 23 | Companies |
| | Address: Flat No. G-702, Jay Balaji CHS, | | F |
| | Plot No. 26, Sector 6, Nerul West, Navi | | Data Express Private Limited |
| | Mumbai, Nerul Node III, Thane, | | Delix Net Solutions Private Limited |
| | Maharashtra-400706 | | |
| | Designation: Non- Executive Director | | |
| | DIN: 07727278 | | |
| | Occupation: Business | | |
| | Term: Liable to retire by Rotation | | |
| | Nationality: Indian | | |
| 4. | Name: Showraiah Lourde Kakumanu | 71 | Companies |
| | Address: Flat No206, A- Wing, Dorabjee | | |
| | Paradise, Mohammad Wadi Road, Adjacent | | Nil |
| | Vibgyor School NIBM, Pune- | | |
| | 411060,Maharashtra. | | |
| | Designation: Independent Director | | |
| | DIN: 08006508 | | |
| | Occupation: Business | | |
| | Term: For period of 5 years w.e.f. December | | |
| | 27, 2017 | | |
| | Nationality: Indian | 40 | Communication |
| 5. | Name: Sharad Gnyanchandra Gandhi | 48 | Companies |
| | Address: B5, Amritsagar CHS, Plot No. 10, | | NI:1 |
| | Sector 10-A, Navi Mumbai, Vashi, Thane- | | Nil |
| | 400703, Maharashtra. | | |



| | Designation: Independent Director | | |
|----|--|----|---------------------------------|
| | DIN: 05208075 | | |
| | Occupation: Consultant | | |
| | Term: For period of 5 years w.e.f. December | | |
| | 27, 2017 | | |
| | Nationality: Indian | | |
| 6. | Name: Chandrashekar Shrikrishna Joshi | 60 | Companies |
| | Address: Block No 501, Vilas Apartment, | | |
| | NR Sai Avanue,, Navghar, Mulund, | | ANI Integrated Services Limited |
| | Mumbai- 400 087, Maharashtra. | | |
| | Designation: Independent Director | | LLP |
| | DIN: 07767416 | | |
| | Occupation: Consultant | | G Next Financial Services LLP |
| | Term: For period of 5 years w.e.f. December | | |
| | 27, 2017 | | |
| | Nationality: Indian | | |

Brief Profile of our Directors

Mr. Dinesh Kollaiah Kargal, aged 53 years is one of the Promoter and Managing Director of our Company. He has been on the Board of Directors of our Company since its incorporation. He has approximately 27 years of experience in the Telecom Infrastructure industry. He has completed his secondary education from Karnataka Secondary Education Board and holds a Diploma in Civil Engineering (General) from Sanjay Memorial Polytechnic, Sagar. He was a partner in a partnership firm, Dinesh Associates which was involved in the business of cable laying work & cable ducting and other rehabilitation work undertaking government and semi government contracts since 1991 which was subsequently dissolved. In the year 2000, he started his proprietory concern in the name and style of Dinesh Associates. He is experienced in directing the Company's overall business operation. He has been the recipient of Engineer of the Year Award, 2017 from Jain Engineers' Society, Navi Mumbai Chapter.

Mrs. Shashikala Dinesh Kargal, aged 47 years, is one of the Promoter and Whole-time Director of our Company. She has been on the Board of Directors of our Company since its incorporation. She has completed her secondary education from Karnataka Secondary Education Board. She has approximately 23 years of experience in the Telecom Infrastructure industry. She was a partner in a partnership firm, Dinesh Associates since 1995 which was inter-alia involved in the Telecom Infrastructure industry and which was subsequently dissolved. She was a Sole Proprietor of DA Enterprise since August 03, 2004 which was involved in Business Auxiliary Services for TTML.

Mr. Darshankumar Dinesh Kargal, aged 23 years, is a Non-Executive Director of the Company. He has experience of approximately 4.5 years. He holds a Diploma in Civil Engineering from Maharashtra State Board of Technical Education. He has been working with our Company from July 2013. He has been on our Board since November 20, 2017 and currently in responsible for looking after Business Projects and its operations.

Mr. Showraiah Lourde Kakumanu, aged 71 years, is an Independent Director of the Company. He holds a Bachelor's Degree in Science from Andhra University. He has previously worked with Bharat Sanchar Nigam Limited as a General Manager. He has been on our Board since December 27, 2017.

Mr. Sharad Gandhi, aged 48 years, is an Independent Director of the Company. He holds a B.Tech ChE from IIT, Powai and a M.S. ChE from University of Virginia. He also holds a PhD (1 semester) from Carnegie Mellon University. He has previously worked with IBM, Amdocs and Reliance Communications. He has been an industry consultant with over 25 years' experience. He has been on our Board since December 27, 2017.

Mr. Chandrashekar Shrikrishna Joshi, aged 60 years, is an Independent Director of the Company. He has secured degrees of Masters in Commerce and LL.B. from Mumbai University. He also holds an MBA degree from the International University. He is also a qualified Cost Accountant from the Institute of the Cost Accountants of India. He is a practicing Cost Accountant. He has previously worked with M/s Sharp & Tannan, Waleed Foods, Inc. He has been on our Board since December 27, 2017.

Relationship between Directors

Except as follows none of our Directors are related to each other



- i. Mr. Dinesh Kollaiah Kargal and Ms. Shashikal Dinesh Kargal are husband and wife; and
- Mr. Darshankumar Dinesh Kargal is the son of Mr Dinesh Kollaiah Kargal and Ms. Shashikala Dinesh Kargal

Other Confirmations

- i. None of our Directors are wilful defaulters as on the date of this Draft Red Herring Prospectus.
- ii. Further, none of our Directors are or were directors of any listed company whose shares (a) have been or were suspended from trading on BSE Limited / National Stock Exchange of India Limitedduring the five years prior to the date of filing the Draft Red Herring Prospectus or (b) delisted from the BSE Limited / National Stock Exchange of India Limited.
- iii. None of the Promoters, persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a promoter, director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority.

Arrangement or understanding with major shareholders, customers, suppliers or others

There is no arrangement or understanding with the major shareholders, customers, suppliers or others, pursuant to which any of our Directors were appointed on the Board or as a member of the senior management.

Service contracts with our Directors

The Directors of our Company have not entered into any service contracts with our Company which provides for benefits upon termination of employment.

Borrowing Powers of our Board

By way of special resolution passed by the shareholders of our Company at the Extra-ordinary General Meeting held on December 27, 2017, the Board was authorized to borrow funds either from the banks, financial institutions, firms, companies, or other bodies from time to time, on such terms and conditions, as to repayment, interest or otherwise, as it thinks fit and proper in the interests of the Company, and such sums as may be necessary for the time being, may exceed the aggregate paid-up Share Capital and free reserves, that is to say, reserves not set apart for any specific purpose, provided that the aggregate of sums so borrowed shall not exceed the limit of Rs. 200 Lakhs at any point of time and that such borrowings shall be exclusive of temporary loans obtained or to be obtained by the Company from the Company's bankers in the ordinary course of business.

Compensation of Managing Directors/Whole Time Directors

The members of our Company have at the Extra Ordinary General Meeting held on March 19, 2018 approved the terms of appointment and the remuneration payable to Mr. Dinesh Kollaiah Kargal, Managing Director of our Company with effect from March 19, 2018 The brief terms are set forth hereunder:

| Particulars | Dinesh Kollaiah Kargal | | |
|---------------|--|--|--|
| Designation | Chairman and Managing Director | | |
| Salary | Upto ₹ 16.80million per annum | | |
| | Perquisites shall be evaluated as per the Income Tax Rule wherever applicable and in the | | |
| Perquisite | absence of any such rule, Perquisites shall be evaluated at actual cost. | | |
| | Shall be entitled to reimbursement of expenses like Vehicle, Guest Entertainment, | | |
| Reimbursement | Travelling Expenses actually and properly incurred during the course of doing legitimate | | |
| | bussines of the company, and shall also be eligible for Housing, Education and Medical | | |
| | Loan and other Loans or facilities as applicable in accordance with the rules of the company | | |
| | and in compliance with the provisions of the Companies Act, 2013 | | |

For Financial Year ended 2017, Mr.Dinesh Kollaiah Kargal was paid an amount of ₹10.20 million .

The members of our Company have at the Extra Ordinary General Meeting held on March 19, 2018 approved the terms of appointment and the remuneration payable to Mr. Shashikala Dinesh Kargal, Whole-time Director of our Company with effect from March 19, 2018. The brief terms are set forth hereunder:



| Particulars | Shashikala Dinesh Kargal | | |
|---------------|--|--|--|
| Designation | Whole-time Director | | |
| Salary | Upto ₹ 16.80million per annum | | |
| | Perquisites shall be evaluated as per the Income Tax Rule wherever applicable and in the | | |
| Perquisite | absence of any such rule, Perquisites shall be evaluated at actual cost. | | |
| | Shall be entitled to reimbursement of expenses like Vehicle, Guest Entertainment, | | |
| Reimbursement | Travelling Expenses actually and properly incurred during the course of doing legitimate | | |
| | bussines of the company, and shall also be eligible for Housing, Education and Medical | | |
| | Loan and other Loans or facilities as applicable in accordance with the rules of the company | | |
| | and in compliance with the provisions of the Companies Act, 2013 | | |

For Financial Year ended 2017, Mrs. Shashikala Dinesh Kargal was paid ₹ 2.508 million

The abovementioned remuneration and perquisites are subject to the ceiling laid down in Sections 197 and Schedule V of the Companies Act and all other applicable provisions of the Companies Act as may be amended from time to time. In case of payment of remuneration in excess of the prescribed limits, recovery of the excess amount may be waived by the Board of Directors upon the recommendation of the Remuneration Committee and with the approval of the Central Government.

Except as stated in this Draft Red Herring Prospectus, no amount or benefit has been paid by our Company within the two preceding years or is intended to be paid or given by our Company to any of our Company's officers including our Directors and key management personnel.

Further, except statutory benefits upon termination of their employment in our Company or retirement, no officer of our Company, including our directors and our key management personnel, are entitled to any other benefits upon termination of employment.

Our Company does not have any bonus or profit sharing plan for its Directors.

Remuneration to Non-Executive Director and Independent Director

As per the resolution of our Board dated January 22, 2018, the sitting fee payable to each of our non-executive Directors for attending each meeting of our Board is ₹ 15,000.

Shareholding of our Directors

Except for the following Directors, no other Directors hold any equity shares in our Company:

| Sr.No. | Name of Director | No. of shares held | % of pre-Issue holding |
|--------|--------------------------------|--------------------|------------------------|
| 1. | Mr. Dinesh Kollaiah Kargal | 1,62,22,000 | 54.990% |
| 2. | Mrs. Shashikala Dinesh Kargal | 1,32,74,640 | 44.999% |
| 3. | Mr. Darshankumar Dinesh Kargal | 180 | 0.001% |
| | Total | 2,94,96,820 | 99.998% |

Interests of Directors

The Directors of our Company may be deemed to be interested to the extent of fees, if any payable to them for attending meetings of the Board or a committee thereof as well as to the extent of remuneration, commission and reimbursement of expenses payable to them as per the terms of the Articles of our Company/Subsidiaries and relevant provisions of Companies Act. Our Directors may also be deemed to be interested to the extent of Equity Shares held by them in our Company and also to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares in our Company.

Our Directors who are designated as the key managerial personnel are interested in our Company to the extent of their remuneration, fees and commission the case may be payable to them. For further details, see "Our Management – Interests of Promoters" beginning on page 126 of this Draft Red Herring Prospectus.

Further, our Directors who are also our Promoters and certain members of our Promoter Group are also directors on the boards of certain Group Companies and they may be deemed to be interested to the extent of the



payments made by our Company, if any, to/from these Group Companies. For the payments that are made by our Company to certain Group Companies, see "Financial Statements- Note 30- Consolidated Statement of Related party disclosures, as restated" and "Financial Statements- Note 30- Standalone Statement of Related party disclosures, as restated" on pages 198 and 243 of this Draft Red Herring Prospectus. The Company has entered into a leave and license agreement dated April 01, 2015 ("Leave & License Agreement") with our Managing Director and one of our Promoters, Mr.Dinesh Kollaiah Kargal. The license is for use and occupation of shop situated at Shop No. 1 to 12, Neighbourhood shopping complex, Sector 4 Nerul, Navi Mumbai − 400706. The license has a term of five years from April 01, 2015 until March 31, 2020. In terms of the Leave & License Agreement, the Company is required to pay a license fee of ₹ 0.30 million per month and the license fee is subject to increase of 15% every year on April 01 during the term of the Leave & the License Agreement.

Our Directors are not interested as a member of a firm or a company, and no sum has been paid or agreed to be paid to our Directors or to such firm or company in cash or shares or otherwise by any person for services rendered by them or by such firm or company in connection with the promotion or formation of our Company.

Changes in Board of Directors during the last three years

| Name | Date of Change | Nature of Change | Reason |
|--------------------------|-------------------|------------------|------------------------|
| Mr. Dinesh Kollaiah | March 19, 2018 | Re- appointment | Re- appointment as |
| Kargal | | | Managing Director |
| Shashikala Dinesh Kargal | March 19, 2018 | Re designated | Re designated as Whole |
| | | | Time Director |
| Mr. Darshankumar | November 20, 2017 | Appointment | Appointment as Non- |
| Dinesh Kargal | | | Executive Director |
| Showraiah Lourde | December 27, 2017 | Appointment | Appointment as |
| Kakumanu | | | Independent Director |
| Sharad Gnyanchandra | December 27, 2017 | Appointment | Appointment as |
| Gandhi | | | Independent Director |
| Chandrashekar | December 27, 2017 | Appointment | Appointment as |
| Shrikrishna Joshi | | | Independent Director |

CORPORATE GOVERNANCE

The provisions of the Listing Agreement to be entered into with the Stock Exchange and the applicable regulations of SEBI Listing Regulationswith respect to corporate governance will be applicable to us immediately upon the listing of our Equity Shares with the Stock Exchanges. The provisions of the Companies Act pertaining to the composition of the Board of Directors and the constitution of the committees such as the Audit Committee, Stakeholders Relationship Committee and Nomination and Remuneration Committees will be applicable to our Company on listing on the Stock Exchanges and our Company is, to the extent applicable, in compliance with such provisions.

We believe we are in compliance with the requirements of the applicable regulations, including the Listing Agreement with the Stock Exchange, the SEBI Listing Regulations and the SEBI ICDR Regulations, in respect of corporate governance including constitution of the Board and committees thereof. The corporate governance framework is based on an effective independent board, separation of the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law.

Our Board of Directors is constituted in compliance with the Companies Act, Listing Agreement to be executed with Stock Exchange, the SEBI Listing Regulations and in accordance with best practices in corporate governance, our Board of Directors functions either as a full board or through management which provides our Board of Directors detailed reports on its performance periodically.

Currently, our Board comprises 6 (Six) Directors of which 2 are Executive Directors [including 1(one) woman director], one Director as a non-executive Director and 3 (three) are Independent Directors.

Committees of our Board in accordance with the SEBI (LODR) Regulations, 2015

In compliance with the corporate governance norms, our Company has constituted the following committees:

A) Audit Committee



The Audit Committee was constituted by a meeting of the Board of Directors held on February 07, 2018 . The members of the Audit Committee are:

| Sr. No. | Name of the Member | Designation in the Committee | Nature of Directorship |
|------------|---------------------------|------------------------------|------------------------|
| 1. | Mr. Chandrashekhar Joshi | Chairman | Independent Director |
| 2. | Mr.Dinesh Kollaiah Kargal | Member | Managing Director |
| 3. | Mr. Sharad Gandhi | Member | Independent Director |

Terms of Reference of the audit committee shall include the following:

- 1. Oversight of the listed entity's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- 2. Recommendation for appointment, remuneration and terms of appointment of auditors of the listed entity;
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- 4. Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval;
- 5. Reviewing, with the management, the quarterly financial statements before submission to the board for approval, with particular reference to;
 - a) matters required to be included in the director's responsibility statement to be included in the board's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;
 - b) changes, if any, in accounting policies and practices and reasons for the same;
 - c) major accounting entries involving estimates based on the exercise of judgment by management;
 - d) significant adjustments made in the financial statements arising out of audit findings;
 - e) compliance with listing and other legal requirements relating to financial statements;
 - f) disclosure of any related party transactions;
 - g) modified opinion(s) in the draft audit report;
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the board to take up steps in this matter;
- 7. Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- 8. Approval or any subsequent modification of transactions of the listed entity with related parties;
- 9. Scrutiny of inter-corporate loans and investments;
- 10. Valuation of undertakings or assets of the listed entity, wherever it is necessary;
- 11. Evaluation of internal financial controls and risk management systems;
- 12. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems:
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 14. Discussion with internal auditors of any significant findings and follow up there on;
- 15. The Audit Committee may call for the comments of the auditors about internal control systems, the scope of audit, including the observations of the auditors and review of financial statement before their submission to the Board and may also discuss any related issues with the internal and statutory auditors and the management of the company.
- 16. Discussing with the statutory auditors before the audit commences, about the nature and scope of audit as well as post audit discussion to ascertain any area of concern;
- 17. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- 18. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 19. The Audit Committee shall have authority to investigate into any matter in relation to the items specified in section 177(4) of Companies Act 2013 or referred to it by the Board.
- 20. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 21. To review the functioning of the whistle blower mechanism;



- 22. Approving the appointment of the Chief Financial Officer (i.e. the whole time finance director or any other person heading the finance function) after assessing the qualifications, experience and background, etc., of the candidate; and;
- 23. Audit committee shall oversee the vigil mechanism.
- 24. Audit Committee will facilitate KMP/auditor(s) of the Company to be heard in its meetings.
- 25. Carrying out any other function as is mentioned in the terms of reference of the audit committee or containing into SEBI Listing Regulations 2015.

Further, the Audit Committee shall mandatorily review the following:

- a) Management discussion and analysis of financial condition and results of operations;
- b) Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- c) Management letters / letters of internal control weaknesses issued by the statutory auditors;
- d) Internal audit reports relating to internal control weaknesses; and
- e) The appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
- f) Statement of deviations:
 - i. Quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1).
 - ii. Annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7).

The Company Secretary and the Compliance Officer shall act as the Secretary to the Audit Committee.

B) Stakeholders Relationship Committee:

The Stakeholders Relationship Committee was constituted by a meeting of the Board of Directors held on February 07, 2018 . The members of the Stakeholders Relationship Committee are:

| Sr. No. | Name of the Member | Designation in the Committee | Nature of Directorship |
|---------|---------------------------|---------------------------------|-------------------------|
| 1. | Mr. Darshankumar Kargal | Chairman | Non- Executive Director |
| 2. | Mr.Dinesh Kollaiah Kargal | Member | Managing Director |

Terms of Reference: The terms of reference of the Stakeholders Relationship Committee are as follows:

- Allotment, transfer of shares including transmission, splitting of shares, changing joint holding into single
 holding and vice versa, issue of duplicate shares in lieu of those torn, destroyed, lost or defaced or where
 the space at back for recording transfers have been fully utilized.
- 2. Issue of duplicate certificates and new certificates on split/consolidation/renewal, etc.;
- 3. Review the process and mechanism of redressal of Shareholders' /Investor's grievance and suggest measures of improving the system of redressal of Shareholders' /Investors' grievances.
- 4. Non-receipt of share certificate(s), non-receipt of declared dividends, non-receipt of interest/dividend warrants, non-receipt of annual report and any other grievance/complaints with Company or any officer of the Company arising out in discharge of his duties.
- 5. Oversee the performance of the Registrar & Share Transfer Agent and also review and take note of complaints directly received and resolved them.
- 6. Oversee the implementation and compliance of the Code of Conduct adopted by the Company for prevention of Insider Trading for Listed Companies as specified in the Securities & Exchange Board of India (Prohibition of insider Trading) Regulations, 2015 as amended from time to time.
- 7. Any other power specifically assigned by the Board of Directors of the Company from time to time by way of resolution passed by it in a duly conducted Meeting, and
- 8. Carrying out any other function contained in the equity listing agreements as and when amended from time to time.

The Company Secretary and the Compliance Officer shall act as the Secretary to the Stakeholder Relationship committee.

C) Nomination and Remuneration Committee:



The Nomination and Remuneration Committee was constituted by a meeting of the Board of Directors held on February 07, 2018. The members of the Nomination and Remuneration Committee are:

| Sr. No. | Name of the Member | Designation in the Committee | Nature of Directorship |
|------------|--------------------------|------------------------------|------------------------|
| 1. | Mr. Chandrashekhar Joshi | Chairman | Independent Director |
| 2. | Mr. Showraiah Kakumanu | Member | Independent Director |
| 3. | Mr.Darshankumar Kargal | Member | Non Executive Director |

Terms of Reference: The Nomination and Remuneration Committee is responsible, among other things, for:

- Identify persons who are qualified to become directors and may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal and shall carry out evaluation of every director's performance;
- 2. Formulate the criteria for determining the qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration for directors, KMPs and other employees;
- 3. Formulation of criteria for evaluation of performance of independent directors and the board of directors;
- 4. Devising a policy on diversity of board of directors;
- 5. Whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- 6. Determine our Company's policy on specific remuneration package for the Managing Director / Executive Director including pension rights;
- 7. Decide the salary, allowances, perquisites, bonuses, notice period, severance fees and increment of Executive Directors;
- 8. Define and implement the Performance Linked Incentive Scheme (including ESOP of the Company) and evaluate the performance and determine the amount of incentive of the Executive Directors for that purpose.
- 9. Decide the amount of Commission payable to the Whole time Directors;
- 10. Review and suggest revision of the total remuneration package of the Executive Directors keeping in view the performance of the Company, standards prevailing in the industry, statutory guidelines etc; and
- 11. To formulate and administer the Employee Stock Option Scheme.

The Company Secretary and the Compliance Officer shall act as the Secretary to the Nomination and remuneration committee.

D) Corporate Social Responsibility Committee:

The Corporate Social Responsibility Committee was re-constituted by a meeting of the Board of Directors held on January 22, 2018. The members of the Corporate Social Responsibility Committee are:

| Sr. No. | Name of the Member | Designation in Committee | the | Nature of Directorship |
|---------|-------------------------------|--------------------------|-----|------------------------|
| 1. | Mr.Dinesh Kollaiah Kargal | Chairman | | Managing Director |
| 2. | Mr. Showraiah Kakumanu | Member | | Independent Director |
| 3. | Mrs. Shashikala Dinesh Kargal | Member | | Whole Time Director |

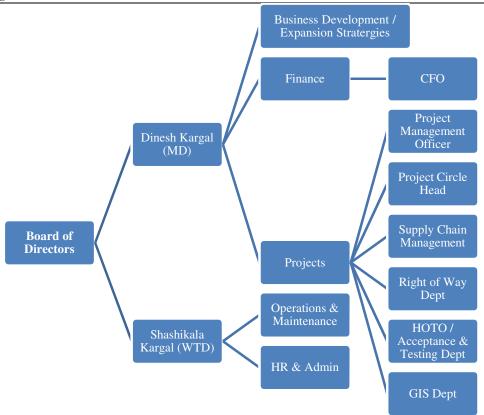
Terms of Reference: The Corporate Social Responsibility Committee is responsible for:

- 1) To formulate and recommend to the Board, a Corporate Social Responsibility Policy;
- 2) To recommend the amount of expenditure to be incurred on the activities;
- 3) To monitor the Corporate Social Responsibility Policy of the Company from time to time.
- 4) To formulate action plans to undertake CSR initiatives from time to time.
- 5) To take stock of the progress of the initiatives and to monitor the implementation of the scheduled initiative.

Organizational Structure

The organizational structure of our Company is as under:





KEY MANAGEMENT PERSONNEL

Given below are the details of our Key Management Personnel, in addition to Mr. Dinesh Kollaiah Kargal, the Chairman and Managing Director and Mrs Shashikala Dinesh Kargal, the Whole Time Director of our Company, as on the date of this Draft Red Herring Prospectus. For details on profile of our Managing Director and Whole Time Director, kindly refer the chapter titled "Our Management" beginning on page 126 of thisDraft Red Herring Prospectus.

Mr. Aksh Devesh Jain, aged 24 years, is the Chief Financial Officer of our Company. He heads the accounts and financial reporting channels of our Company. He holds a degree in Bachelor of Commerce from R.A Podar College, Matunga. He is a qualified Chartered Accountant from Institute of Chartered Accountant of India. He has experience of approximately 2 years 5 months. He has previously worked with Ernst & Young as a consultant in tax practice. He was appointed as Assistant Manager − Finance & Accounts of the Company on January 5, 2017 and his designation was changed to Chief Financial Officer on November 21, 2017. His gross remuneration in the financial year ended 2017 was ₹1.65lakhs.

Mr. Abhishek Gupta, aged 25 years, is Company Secretary and Compliance Officer of our Company. He heads secretarial and compliance departments of our Company. He holds a degree in Bachelors of Commerce from D.A.V.V. and is also qualified Company Secretary from the Institute of Company Secretaries of India. He has 1 year of post-qualification experience in the fields of secretarial, legal compliance, corporate governance and corporate restructuring. Prior to joining our Company, he worked as a Company Secretary at M/s Makarand M. Joshi & Company.He was appointed Company Secretary and Compliance Officer of our Company with effect from November 21, 2017.

All the Key Management Personnel of our Company are permanent employees of our Company.

Shareholding of Key Management Personnel

Except for the equity shares held by Mr. Dinesh Kollaiah Kargal and Mrs. Shashikala Dinesh Kargal as disclosed in this Draft Red Herring Prospectus, none of our KMPs hold any shares in our Company.



Service contracts with Key Management Personnel

Except for the terms set forth in their respective appointment letters, the Key Management Personnel have not entered into any other contractual arrangements with our Company for provision of benefits or payments of any amount upon termination of employment.

Arrangement or understanding with major shareholders, customers, suppliers or others

There is no arrangement or understanding with the major shareholders, customers, suppliers or others, pursuant to which any of our Key Management Personnel were appointed on the Board or as a member of the senior management.

Bonus or Profit Sharing Plans

Except as set out in this section, none of the Key Management Personnel are party to any bonus or profit sharing plan of our Company.

Relationship amongst the Key Management Personnel of our company

Except for Mr. Dinesh Kollaiah Kargal and Mrs. Shashikala Dinesh Kargal, none of the Key Management Personnel are related to each other within the meaning of Section 2 (77) of the Companies Act or as per SEBI ICDR Regulations.

No benefits in kind have been granted to our Key Management Personnel during previous financial year.

Contingent or Deferred Compensation of Key Management Personnel

None of our Key Management Personnel have received or are entitled to any contingent or deferred compensation.

Loans to Key Management Personnel

None of our Key Management Personnel have availed any loans as on the date of this Draft Red Herring Prospectus.

Interest of Key Management Personnel

Except as disclosed in "Interest of Directors" in this Draft Red Herring Prospectus, the Key Management Personnel of our Company do not have any interest in our Company other than to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business.

Further, the Key Management Personnel may be regarded as interested in the Equity Shares held by them, if any, and to the extent of any dividend payable to them and other distributions in respect of such Equity Shares.

Except as stated in chapter titled "Related Party Transactions" beginning on page 146 of this Draft Red Herring Prospectus and as described herein above, our Key Management Personnel do not have any other interest in our business.

Changes in Key Management Personnel during last three years

Except for the appointment of, Mr. Aksh Jain as a Chief Financial Officer w.e.f. November 21, 2017 and Mr. Abhishek Gupta as a Company Secretary w.e.f. November 21, 2017, no changes in Key Management Personnel of our Company took place during last three years.

Stock Option/ Stock Purchase Scheme for employees

Presently, our Company does not have any employee stock option/employee stock purchase scheme for employees.

Non-salary related payment or benefits to our employees



Except statutory entitlements for benefits upon termination of their employment in our Company or retirement, no officer of our Company, including our Directors and Key Management Personnel, is entitled to any benefits upon termination of employment under any service contract entered into with our Company. Except as stated otherwise in this Draft Red Herring Prospectus and any statutory payments made by our Company, no amount or benefit has been paid or given, in the two years preceding the date of this Draft Red Herring Prospectus, or is intended to be paid or given to any of our Company's officers except remuneration for services rendered as Directors, officers or employees of our Company.



OUR PROMOTERS AND PROMOTER GROUP

The Promoters of our Company are:

- 1. Mr. Dinesh Kollaiah Kargal
- 2. Mrs. Shashikala Dinesh Kargal

As on the date of this Draft Red Herring Prospectus, our Promoters hold, in aggregate 2,94,96,640 Equity Shares, representing 99.989 % of the subscribed and paid-up Equity Share Capital of our Company.

Profile of our Promoters

1. Mr. Dinesh Kollaiah Kargal



Mr. Dinesh Kollaiah Kargal, son of Mr. Kollaiah Jattaiah Kargal aged 53 years, residing at Flat No. G-702, Jay Balaji CHS, Plot No. 26, Sector 6, Nerul West, Navi Mumbai, Nerul Node III, Thane, Maharashtra-400706, India is one of the Promoter, Chairman and the Managing Director of our Company. He has been on the Board of Directors of our Company since its incorporation. He has approximately 27 years of experience in the Telecom Infrastructure industry. He has completed his secondary education from Karnataka Secondary Education Board and holds a Diploma in Civil Engineering (General) from Sanjay Memorial Polytechnic, Sagar. He was a partner in a partnership firm, Dinesh Associates which was involved in the business of cable laying work & cable ducting and other rehabilitation work undertaking government and semi government contracts since 1991 which was subsequently dissolved. In the year 2000, he started his proprietory concern in the name and style of Dinesh Associates. He is experienced in directing the Company's overall business operation and has been the recipient of Engineer of the Year Award, 2017 from Jain Engineers' Society, Navi Mumbai Chapter.

For further details, please refer to the chapter titled "Our Management" beginning on page 126 of this Draft Red Herring Prospectus.

Passport No.: H8651359

Driving License: MH4320070017822 Voter ID No: KT/21/165/105538

DIN: 02503787

2. Ms. Shashikala Dinesh Kargal



Ms. Shashikala Dinesh Kargal, daughter of Mr. Chandraraj Shantappa Naik aged 47 years, residing at Flat No. G-702, Jay Balaji CHS, Plot No. 26, Sector 6, Nerul West, Navi Mumbai, Nerul Node III, Thane, Maharashtra-400706, is one of the Promoters and Whole-time Director of our Company. She has completed her secondary education from Karnataka Secondary Education Board. He has approximately 23 years of experience in the Telecom Infrastructure industry. She holds a Bachelor of Arts degree. She was a partner in a partnership firmDinesh Associates since 1995 which was inter-alia involved in the cable laying industry and which was subsequently dissolved. She has been a Sole Proprietor of DA Enterprise since August 03, 2004 which is involved in Business Auxiliary Services for TTML.

Passport No.: H8651358

Driving License: MH4320070017673 Voter ID No: KT/21/165/105573

DIN: 01397286

We confirm that the permanent account number, bank account details and passport number of our Promoters will be submitted to the Stock Exchanges, at the time of filing the Draft Red Herring Prospectus with them.



Interest of Promoters

Our Promoters who are also the Directors of our Company and may be deemed to be interested to the extent of fees, if any payable to them for attending meetings of the Board or a committee thereof as well as to the extent of remuneration, commission and reimbursement of expenses payable to them as per the terms of the Articles of our Company/Subsidiaries and relevant provisions of Companies Act. Our Promoters may also be deemed to be interested to the extent of Equity Shares held by them in our Company and also to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares in our Company.

Our Promoters who have been appointed on the Board of our Company and designated as the key managerial personnel are interested in our Company to the extent of their remuneration, fees and commission, as the case may be payable to them. For further details, see "Our Management – Interests of Directors" beginning on page 126 of this Draft Red Herring Prospectus.

Further, our Promoters and certain members of our Promoter Group are also directors on the boards of certain Group Companies and they may be deemed to be interested to the extent of the payments made by our Company, if any, to/from these Group Companies. For the payments that are made by our Company to certain Group Companies, see "Financial Statements- Note 30- Consolidated Statement of Related party disclosures, as restated" and "Financial Statements- Note 30- Standalone Statement of Related party disclosures, as restated" on pages 198 and 243 this Draft Red Herring Prospectus.

Except as stated below, our Company has not entered into any contract, agreements or arrangements during the preceding two years from the date of this Draft Red Herring Prospectus or proposes to enter into any such contract which is not on arm's length basis and in the ordinary course of business, in which our Promoters are directly or indirectly interested, and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be made with them. For further details of the related party transactions see "Related Party Transactions" on page 146 of this Draft Red Herring Prospectus.

The Company has entered into a leave and license agreement dated April 01, 2015 ("Leave &License Agreement") with Dinesh Kollaiah Kargal, one of our Promoters. The license is for use and occupation of shop situated at Shop No. 1 to 12, Neighbourhood shopping complex, Sector 4 Nerul, Navi Mumbai – 400706. The license has a term of five years from April 01, 2015 until March 31, 2020. In terms of the Leave &License Agreement, the Company is required to pay a license fee of 0.30 million per month and the license fee is subject to increase of 15% every year on April 01 during the term of the Leave &the License Agreement.

Our Promoters have no interest in acquisition of land, construction of building and supply of machinery undertaken by our Company. Further, our Promoters are not interested in the properties acquired or proposed to be acquired by our Company in the two years preceding the filing of this Draft Red Herring Prospectus. For further details, see section titled "Our Management" and "Related Party Transactions" on pages 126 and 146 of this Draft Red Herring Prospectus respectively.

Our Promoters are not interested as a member of a firm or a company, and no sum has been paid or agreed to be paid to our Promoters or to such firm or company in cash or shares or otherwise by any person for services rendered by them or by such firm or company in connection with the promotion or formation of our Company.

Payment or benefits to our Promoters in the last two years

Except as mentioned above under the heading "Interest of Promoters" and in the sections titled "Financial Statements- Note 30- Consolidated Statement of Related party disclosures, as restated" and "Financial Statements- Note 30- Standalone Statement of Related party disclosures, as restated" on pages 198 and 243 this Draft Red Herring Prospectus., no amount or benefits were paid or were intended to be paid to our Promoters during the last two years from the date of filing of this DRHP.

For further information, please refer to the details under the heading "Our Management – Interest of Directors" on page 126 of this Draft Red Herring Prospectus.

Group Companies/Entities

| Sr. No. | Nature and extent of interest | Name and Type of Organization | |
|---------|--|-------------------------------|--|
| 1. | 10% or more of the share capital held by the | Data Express Pvt. Ltd. | |





| Promoter or an immediate relative of the | ne | |
|--|----|--------------------------------|
| Promoter or a firm or HUF in which the | | |
| Promoter or any one or more of h | is | Vaviya Developers Pvt. Ltd. |
| immediate relatives is a member | | Kon Reality (Partnership Firm) |

Companies with which our Promoters have disassociated in the last three years

Except as mentioned below, our Promoters have not disassociated themselves from any company in the last three years preceding the date of this Draft Red Herring Prospectus:-

| Name | of the | Name of the Co | mpany | Date | of | Reasons and Circumstances |
|----------|----------|-----------------|-------------|------------------|----|--------------------------------------|
| Promoter | | | | disassociation | | |
| | | Vaviya SSV Inf | rastructure | January 05, 2015 | | Resignation due to pre-occupation in |
| | | Private Limited | | | | other activities. |
| Dinesh | Kollaiah | 4G Network | Telecom | March 21, 2016 | | Resignation due to pre-occupation in |
| Kargal | | Private Limited | | | | other activities. |
| | | Rank Infratel | Private | March 21, 2016 | | Resignation due to pre-occupation in |
| | | Limited | | | | other activities. |

Change in Management and control of our Company

Our Promoters are the original promoters of the Company and there has not been any change in the management or control of our Company.

Promoter Group

In terms of Regulation 2(1)(zb)(ii) of the SEBI ICDR Regulations, the following natural persons, being immediate relatives of our Promoters, form part of the Promoter Group of our Company:

| Relationship with Promoters | Mr. Dinesh Kollaiah Kargal | Mrs. Shashikala Dinesh Kargal |
|-----------------------------|------------------------------|-------------------------------|
| Father | Mr. Kollaiah Jattaiah Kargal | Mr. Chandraraj Shantappa Naik |
| Mother | Mrs. Eramma Kargal | Mrs. Dharanamma Naik |
| Wife | Mrs. Shashikala Kargal | Mr. Dinesh Kargal |
| Brother | Mr. Mohankumar Kargal | Mr. Manjunath |
| | | Mr. Rajkumar |
| | | Mr. Dinchandra |
| | | Mr. Udaykumar |
| | | Mr. Pavankumar |
| Sister | Ms. Jalaja Shirguppe | Ms. Shusheela Lengade |
| | Ms. Indira Jain | |
| | Ms. Prema Bilgi | |
| | Ms. Chandrakala Naik | |
| Son | Mr. Darshankumar D Kargal | Mr. Darshankumar D Kargal |
| | Mr. Dhanul D Kargal | Mr. Dhanul D Kargal |

Other Confirmations:

None of our Promoters have been identified as wilful defaulters by RBI or any other Government authority and there are no violations of securities law committed by our Promoters in past or pending against them. Our Promoters are not prohibited from accessing the capital markets and no order or direction has been passed by SEBI or any other regulatory/statutory authority.

None of the Promoters, Promoter Group entities or Group Companies have been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

There is no litigation or legal action pending or taken by any ministry, department of the Government or statutory authority during the last five years preceding the date of the Issue against our Promoters, except as disclosed under the chapter titled "Outstanding Litigation and Material Developments" beginning on page 266 of this Draft Red Herring Prospectus.



OUR SUBSIDIARY

As on date of this Draft Red Herring Prospectus, our Company has one Subsidiary Company.

Details of Subsidiary Company

1. Dataexpress Private Limited

Corporate Information

Dataexpress Private Limited was incorporated under the Companies Act, 2013 on April 12, 2017. The memorandum of association authorizes Dataexpress Private Limited to carry on the business of internet service providers, leasing of passive infrastructure, national long distance services, content distribution and software designing, development, customization, implementation, maintenance, testing and benchmarking, designing, developing and dealing in computer software and solutions, and to import, export, sell, purchase, distribute, host in data centre's or over the web or otherwise deal in own and third party computer software packages, programs and solutions, and to provide internet, web based applications, services and solutions, provide or take up Information technology related assignments on sub-contracting basis, offering services on-site/offsite or through development centre's and services for Networking and network management, data centre management and in providing consultancy services in all above mentioned areas.

Capital Structure:

| Particulars | Number of equity shares of face value ₹10 each |
|--|--|
| Authorised capital | 2,500,000 |
| Issued, subscribed and paid-up capital | 5,00,000 |

Shareholding Pattern

The shareholding pattern of DataexpressPrivate Limited

| Name of the Shareholder | No. of Equity Shares | Percentage of equityholding (%) |
|----------------------------------|----------------------|---------------------------------|
| | held | |
| Dinesh Engineers Private Limited | 260,000 | 52.00 |
| Dinesh Kollaiah Kargal | 120,000 | 24.00 |
| Shashikala Dinesh Kargal | 120,000 | 24.00 |
| Total | 500,000 | 100.00 |

The Company was incorporated on April 12, 2017 and has not completed 1 year since its incorporation. However as per the financial statement prepared for the period ending December 31, 2017 our company has incurred losses which have been accounted for by our company in the Consolidated Financial Statement.

Other Confirmations

- The equity shares of our Subsidiary are not listed, nor has our Subsidiary been refused listing on any stock exchange in India or abroad.
- 2. Our Subsidiary has not made any public or rights issue of equity shares to public in the last three years.
- 3. Our Subsidiary has not become a sick company and is not under winding up.
- 4. Our Subsidiary Company has not been prohibited or debarred from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or any other authority
- 5. There are no accumulated profits or losses of our Subsidiary that are not accounted for by our Company.
- There are no defaults in meeting any statutory/bank/institutional dues. No proceedings have been initiated for economic offences against these Companies.



Our company has made investment in the Subsidiary company i.e. Dataexpress Private Limited which was done after the end of the latest annual financial statement. Below are the details of the acquisition and consideration paid:-

| Particular | Consideration paid (in Rs. Millions) | Mode of Financing |
|--|--------------------------------------|-------------------|
| Purchase of 2,60,000 equity shares of the | 2.60 | Own Funds |
| company to the extend of 52 % of the paid up | | |
| share capital of the Company | | |

Significant sales / purchase with our Subsidiary

Our Company is not involved in any sales or purchases with any of our Subsidiary where such sales or purchases exceed in value in the aggregate of 10% of the total sales or purchases of our Company

Interest of the Subsidiary in our Company -

Our Subsidiary does not hold any Equity Shares in the Company.

Our Subsidiary does not have any business interest in the Company or have any transactions with the Company except as stated in "Our Business" and "Related Party Transactions" on pages 101 and 146, respectively.

None of the Directors, their relatives, and the members of the Promoter Group have sold or purchased securities of our Subsidiary during the six months preceding the date of the Draft Red Herring Prospectus.

Common Pursuits

Our Subsidiary Company namely Dataexpress Private Limited isalso engaged in the similar line of business as our Company as on the date of this Draft Red Herring Prospectus. Although, our Subsidiary has not yet commenced its operations, it would share common pursuits with our Company on such commencement. Our Company will adopt the necessary procedures and practices as permitted by law and regulatory guidelines to address any conflict situation as and when it arises.



GROUP COMPANIES

In terms of the SEBI ICDR Regulations, and in terms of the policy of materiality defined by our Board, pursuant to its resolution dated February 21, 2018, our Group Companies include (i) companies included in the list of related parties prepared in accordance with applicable Accounting Standard in our audited financial statements for Fiscal 2017, except our Subsidiary and Promoters of our Company; or (ii) other material companies, namely, the companies (a) companies in which the investment in the form of equity or loan by our Company exceeds 10% of the net worth of our Company for the last audited financial year; (b) with which our Company has entered into one or more transactions in Financial Year 2017, cumulatively exceeding 10% of our total revenue for Financial Year 2017; or (c) companies with which our Company has undertaken a related party transaction after March 31, 2017 (if not already covered in (a) or (b)) and other companies considered material by our Board.

Based on the above, below are the group companies of our Company:

- 1. Delix Net Solutions Private Limited
- 2. Vaviya Developers Private Limited

Below are the details of our Group Companies:-

Delix Net Solutions Private Limited

Corporate Information

Delix Net Solutions Private Limited was incorporated under the Companies Act, 2013 on April 19, 2017. The memorandum of association authorizes Delix Net Solutions Private Limited to carry on the business of internet service providers, leasing of passive infrastructure, national long distance services, content distribution and software designing, development, customization, implementation, maintenance, testing and benchmarking, designing, developing and dealing in computer software and solutions, and to import, export, sell, purchase, distribute, host in data centre's or over the web or otherwise deal in own and third party computer software packages, programs and solutions, and to provide internet, web based applications, services and solutions, provide or take up Information technology related assignments on sub-contracting basis, offering services on-site/offsite or through development centre's and services for Networking and network management, data centre management and in providing consultancy services in all above mentioned areas.

Capital Structure:

| Particulars | Number of equity shares of face value ₹ 10 each |
|--|---|
| Authorized capital | 2,000,000 |
| Issued, subscribed and paid-up capital | 7,00,000 |

Shareholding Pattern

The shareholding of Delix Net Solutions Private Limited is as follows:

| Name of the Shareholder | No. of Equity Shares | Percentage of equityholding (%) |
|----------------------------------|----------------------|---------------------------------|
| | held | |
| Dinesh Engineers Private Limited | 1,82,000 | 26.00 |
| Shashikala Dinesh Kargal | 84,000 | 12.00 |
| Dinesh Kollaiah Kargal | 84,000 | 12.00 |
| Santosh Nandlal Jayaswal | 2,10,000 | 30.00 |
| Neerav Suresh Parekh | 1,40,000 | 20.00 |
| Total | 7,00,000 | 100.00 |

Interest of our Promoters:

Our Promoters collectively hold 24.00 % shares of Delix Net Solutions Private Limited. Further, Dinesh Kollaiah Kargal and his son Darshankumar Dinesh Kargal are directors' on the board of Delix Net Solutions Private Limited.



Financial Information

The company was incorporated on April 19, 2017 and has not completed 1 year since its incorporation. However below is the financial information of Delix Net Solutions Private Limited for the period ending December 31, 2017:-

(in ₹millions, except per share data)

| Particulars | For the period ended on December 31, 2017 |
|----------------------------|---|
| Equity Capital | 7.00 |
| Reserves and Surplus | (0.42) |
| Sales and Other Income | 0.06 |
| Profit/(loss) after tax | (0.42) |
| Earnings/(Loss) per Share | (0.57) |
| Diluted earnings per share | (0.57) |
| Net asset value per share | 9.39 |

There are no significant notes of the auditors in relation to the aforementioned financial statements.

Vaviya Developers Private Limited

Corporate Information

Vaviya Developers Private Limited was incorporated under the Companies Act, 1956 on October 29, 2010. The memorandum of association authorizes Vaviya Developers Private Limited to carry on the business of real estate developer, builders, contractors, designers, architects, consultants and to acquire any interest in the property and turn-key projects or otherwise acquire lands, buildings and hereditaments of any tenure or description, assist or take part in the construction, maintenance, developments, working control and management thereof. To carry on the business of construction, building, operating, managing roads, bridges, highways, ports, industrial and software parks, sewage and drainage systems, generation and distribution of power, providing basic cellular, private telephone on commercial basis and similar infrastructural projects.

Capital Structure

| Particulars | Number of equity shares of face value ₹ 10 each | | |
|--|---|--|--|
| Authorised capital | 2,50,000 | | |
| Issued, subscribed and paid-up capital | 2,00,000 | | |

Shareholding Pattern

The shareholding of Vaviya Developers Private Limited is as follows:-

| Name of the Shareholder | No. of Equity Shares | Percentage of equityholding (%) |
|----------------------------------|----------------------|---------------------------------|
| | held | |
| Dinesh Engineers Private Limited | 50,000 | 25.00 |
| Dinesh Keshavji Patel | 50,000 | 25.00 |
| Sailesh Dinesh Patel | 50,000 | 25.00 |
| SSV Builders Private Limited | 50,000 | 25.00 |
| Total | 2,00,000 | 100.00 |

Interest of our Promoters

Our Promoters, Mr. Dinesh Kollaiah Kargal and Ms. Shashikala Dinesh Kargal are interested to the extent of their shareholding in our Company which in turn holds 50,000 equity shares of ₹ 10/- each aggregating to 25% of the issued, subscribed and paid up share capital of Vaviya Developers Private Limited.

Financial Information

The financial information of Vaviya Developers Private Limited derived from its audited financial statements is as follows:



(in ₹millions, except per share data)

| Particulars | Period ended on | Financial year ended on | | | | | |
|----------------------------|-------------------|-------------------------|--------|--------|--|--|--|
| Faruculars | December 31, 2017 | 2017 | 2016 | 2015 | | | |
| Equity Capital | 2.00 | 2.00 | 2.00 | 2.00 | | | |
| Reserves and Surplus | (4.39) | (4.39) | (4.37) | (4.10) | | | |
| Sales and Other Income | - | 0.01 | - | - | | | |
| Profit/(loss) after tax | - | (0.02) | (0.27) | (4.10) | | | |
| Earnings/(Loss) per Share | - | - | - | - | | | |
| Diluted earnings per share | - | - | - | - | | | |
| Net asset value per share | - | - | - | - | | | |

Note-EPS and net asset value have not been presented as the company has incurred losses in the respective financial year and also has negative net worth.

Except as mentioned below, there are no significant notes of the auditors in relation to the aforementioned financial statements.

Year 2015-16 – "The company has not established its internal financial control over financial reporting on criteria based on considering the essential components of internal control stated in the Guidance notes on audit of the Internal financial control over the financial reporting issued by the ICAI."

Loss making Group Companies

Both the group companies namely Delix Net Solutions Private Limited and Vaviya Developers Private Limited have incurred loss in the preceding financial year.

Details of Group Companies with negative net worth

Except for Vaviya Developers Private Limited, none of our Group Companies have negative net worth.

Details of sick or defunct Group Companies

None of our Group Companies were declared as sick companies or are under winding up.

Further, during the five years preceding the date of this Draft Red Herring Prospectus, no Group Company has remained defunct and no application has been made to the relevant registrar of companies for striking off the name of the Group Company.

Nature and Extent of Interest of Group Companies

(a) In the promotion of our Company

None of our Group Companies have any interest in the promotion or any business interest or other interests in our Company.

(b) In the properties acquired or proposed to be acquired by our Company in the past two years before filing this Draft Red Herring Prospectus with SEBI

None of our Group Companies are interested in the properties acquired or proposed to be acquired by our Company in the two years preceding the filing of this Draft Red Herring Prospectus.

(c) In transactions for acquisitions of land, construction of building and supply of machinery

Except as disclosed in "Financial Statements- Note 30- Consolidated Statement of Related party disclosures, as restated" and "Financial Statements- Note 30- Standalone Statement of Related party disclosures, as restated" on pages 198 and 243 this Draft Red Herring Prospectus, none of our Group Companies are interested in any transactions for the acquisition of land, construction of building or supply of machinery.

Common Pursuits amongst the Group Companies with our Company



One of our Group Companies namely Delix Net Solutions Private Limited has objects similar to that of our Company, however, as on the date of this Draft Red Herring Prospectus, none of the Group Companies are pursuing any business activities similar to that of our Company.

Accordingly, there are no common pursuits among any of our Group Companies and our Company. Our Company would adopt necessary measures and practices as permitted by law and regulatory guidelines to address any conflict situation as and when it arises.

Related Business Transactions within the Group Companies and significance on the financial performance of our Company

For more information, see "Financial Statements- Note 30- Consolidated Statement of Related party disclosures, as restated" and "Financial Statements- Note 30- Standalone Statement of Related party disclosures, as restated" on pages 198 and 243 this Draft Red Herring Prospectus.

Significant Sale/Purchase between Group Companies and our Company

None of our Group Companies are involved in any sales or purchase with our Company where such sales or purchases exceed in value in the aggregate of 10 % of the total sales or purchases of our Company.

Other Confirmations

None of our Group Companies are listed on any stock exchange or have made any public or rights issue to public of securities in preceding three years.

None of our Group Companies have been debarred from accessing the capital market for any reasons by the SEBI or any other authorities.

None of our Group Companies have been identified as willful defaulters as defined under the SEBI Regulations.

Litigation

For details relating to the legal proceedings involving the Group Companies, see the section titled "Outstanding Litigation and Material Developments" on page 266.



RELATED PARTY TRANSACTIONS

For details of the related party disclosures, as per the requirements under Accounting Standard 18 "Related Party Disclosures" issued by the Institute of Chartered Accountants in India and as reported in the Restated Financial Information, see "Financial Information of the Company" on page 148 of the Draft Red Herring Prospectus.



DIVIDEND POLICY

The declaration and payment of dividends will be recommended by the Board and approved by the Shareholders, at their discretion, subject to the provisions of the Articles of Association and applicable law, including the Companies Act. The dividend, if any, will depend on a number of factors, including but not limited to capital requirements, applicable legal restrictions, and overall financial position of our Company.

The amounts paid as dividends in the past are not necessarily indicative of our Company's dividend policy or dividend amounts, if any, in the future. For details of risks in relation to our capability to pay dividend, see "Risk Factors" on page 17 of this Draft Red Herring Prospectus.

The details of dividend paid by our Company in the past Financial Years are given below:

| | 2016-17 | 2015-16 |
|-----------------------------------|----------|----------|
| No. of Equity Shares | 2,50,000 | 2,50,000 |
| Dividend per Equity Share (in ₹)* | 160.00 | 120.00 |
| Rate of dividend | 1600 % | 1200 % |
| Total dividend (in ₹ Lakhs) | 400.00 | 300.00 |
| Dividend Tax (in ₹ Lakhs) | 81.43 | 61.07 |

^{*} Dividend was paid by way of interim dividends during the Financial Years 2015 and 2016.

Our past practices with respect to the declaration of dividend are not necessarily indicative of our future dividend declaration.



SECTION V – FINANCIAL INFORMATION

FINANCIAL STATEMENT

| Financial Statements | Page no. |
|--|----------|
| Statutory Auditor's report on consolidated Restated Financial Statements | 148 |
| Statutory Auditor's report on standalone Restated Financial Statements | 203 |



RESTATED FINANCIAL STATEMENTS

Independent Auditors' Report
(As required by Section 26 of Companies Act, 2013 read with Rule 4 of Companies (Prospectus and Allotment of Securities) Rules, 2014)

To,

The Board of Directors, Dinesh Engineering Limited DEPL House, Neighbourhood Shopping Complex, Sector-4, Nerul Navi Mumbai, MH-400706

Dear Sirs,

- (1) We have examined the attached Restated StandaloneFinancial Information of **Dinesh Engineers Limited** (the "Company") which comprise of the Restated StandaloneSummary Statement of Assets and Liabilities as at 31 December, 2017, 31 March 2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March 2013 the Restated Summary Statement of Profit and Loss and the Restated StandaloneSummary Statement of Cash Flows for the nine months period ended 31 December 2017 and for each of the years ended 31 March 2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March 2013 the Summary StandaloneStatement of Significant Accounting Policies, read together with the annexures and notes thereto and OtherRestated Standalone Financial Information explained in paragraph 8 below, for the purpose of inclusion in the offer document prepared by the Company in connection with its proposed initial public offer (the "IPO").
- (2) The Restated Standalone Financial Information has been approved by the Board of Directors of the Company and is prepared in terms of the requirements of:
 - (a) Section 26 of Part I of Chapter III of the Companies Act, 2013 ("the Act") read with Rules 4 to 6 of Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended ("the Rules"); and
 - (b) the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 as amended from time to time in pursuance of provisions of Securities and Exchange Board of India Act, 1992 ("ICDR Regulations").
- (3) The preparation of the Restated StandaloneFinancial Information is the responsibility of the Management of the Company for the purpose set out in paragraph 13 below. The Management's responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Financial Information. The Management is also responsible for identifying and ensuring that the Company complies with the Act, the Rules and ICDR Regulations.
- (4) We have examined such RestatedStandalone Financial Information after taking into consideration:
 - (a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated 24.03.2018 in connection with the IPO; and
 - (b) The Guidance Note on Reports in Company Prospectuses (Revised 2016) issued by the Institute of Chartered Accountants of India ('ICAI'), ("The Guidance Note").
- (5) The RestatedStandalone Financial Information has been compiled by the Management from the audited StandaloneFinancial Statements of the Company as at 31December 2017, 31 March 2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March 2013 and for the nine months period ended 31 Toecember, 2017 and for each of the years ended 31 March 2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March 2013 prepared in accordance with accounting principles generally accepted in India at the relevant time and which have been approved by the Board of Directors on 24 March, 2018,04 September, 2017, 02 September, 2016, 02 September, 2015, 03 September, 2014, and 03 September, 2013 respectively.
- (6) For the purpose of our examination, we have relied upon the Auditor's Report issued by Nair&Nair Associates, Chartered Accountants, Mumbaion the Standalonefinancial statements of the Company as on 31 December, 2017, 31 March 2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March



2013and for the nine months' period ended on 31st December, 2017 and for each of the financial years ended 31 March 2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March 2013. We have examined books of account underlying those audited Standalone financial statements and other records of the Company, to the extent considered necessary by us, for the presentation of the Restated Standalone Financial Information under the requirements of Schedule III of the Act.

- (7) In accordance with the requirements of Section 26 of Part I of Chapter III of the Act, read with Rules 4 to 6 of the Rules, the ICDR Regulations and the Guidance Note read together with paragraph 6 above (including reliance placed on the report of the statutory auditor as referred to in paragraph 6 above), we report that:
 - (a) The **Restated Standalone Summary Statement of Assets and Liabilities** of the Company, as at 31 December 2017, 31 March 2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March 2013 examined by us as set out in **Annexure I** to the Restated Standalone Financial Information, have been arrived at after making adjustments and regrouping/reclassifications as in our opinion were appropriate and more fully described in **Annexure IV** Statement of Restatement Adjustments to AuditedStandalone Financial Statements and Notes to Statement of Restatement Adjustments to Audited Standalone Financial Statements. As a result of these adjustments, the amounts reported in the statement mentioned above are not necessarily the same as those appearing in the auditedStandaloneFinancial Statements of the Company as at and for each of the relevant financial years.
 - (b) The **Restated Standalone Summary Statement of Profit and Loss of the Company**, forthe nine months period ending on 31st December, 2017 and for each of the years ended 31 March 2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March 2013 examined by us as set out in **Annexure II** to the Restated StandaloneFinancial Information, have been arrived at after making adjustments and regrouping/reclassifications as in our opinion were appropriate and more fully described in **Annexure IV** Statement of Restatement Adjustments to Audited StandaloneFinancial Statements and Notes to Statement of Restatement Adjustments to Audited Standalone Financial Statements. As a result of these adjustments, the amounts reported in the statement mentioned above are not necessarily the same as those appearing in the auditedStandaloneFinancial Statements of the Company as at and for each of the relevant financial years.
 - (c) The Restated Standalone Summary Statement of Cash Flows of the Companyforthe nine months period ending on 31st December, 2017 and for each of the years ended 31 March 2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March 2013examined by us as set out in **Annexure III** to theRestated Standalone Financial Information, have been arrived at after making adjustments and regroupings/reclassifications as in our opinion were appropriate and more fullydescribed in **Annexure IV** Statement of Restatement Adjustments to Audited StandaloneFinancial Statements and Notes to Statement of Restatement Adjustments to AuditedStandaloneFinancial Statements. As a result of these adjustments, the amounts reported inthe statement mentioned above are not necessarily the same as those appearing in theaudited Standalone Financial Statements of the Company as at and for each of the relevant financialyears.
 - (d) Based on the above and according to the information and explanations given to us, and also as per the reliance placed on the report of the statutory auditor as referred to inPara 6 above, we further report that:
 - (i) As explained in **Annexure IV** to the Restated Standalone Financial Information, the Restated Standalone Financial Information has been prepared after incorporatingadjustments for the changes in accounting policies and estimates retrospectively inrespective financial years to reflect the same accounting treatment as per changedaccounting policy for all the reporting periods;
 - (ii) As explained in **Annexure IV** to the Restated StandaloneFinancial Information, theRestated StandaloneFinancial Information has been made after incorporatingadjustments for the material amounts in the respective financial years to which theyrelate;



- (iii) The RestatedStandaloneFinancial Information does not contain any extra-ordinaryitems that need to be disclosed separately other than those disclosed already and do not contain any qualification requiring adjustments.
- (8) We have also examined the following Other Restated StandaloneFinancial Information of theCompany set out in the **notes** prepared by the Management and approved by the Board ofDirectors on 24 March, 2018 for the ninemonths' period ended 31December 2017 and for the year ended on 31 March2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March 2013:

| a) | Restated Standalone Summary Statement of Share Capital | Note – 1 |
|-----|---|---------------|
| b) | Restated Standalone Summary Statement of Reserves & Surpluses | Note – 2 |
| c) | RestatedStandalone Summary Statement of Long Term Borrowings | Note – 3 |
| d) | RestatedStandalone Summary Statement of Principal Terms of Secured | Note – 3(a) |
| u) | Loans and Assets Charged as Security | 1Voic $-3(a)$ |
| e) | RestatedStandalone Summary Statement of Terms & Conditions of | Note- 3(b) |
| () | Unsecured Loans | 11010 3(0) |
| f) | RestatedStandalone Summary Statement of Deferred Tax Assets & | Note – 4 |
| 1) | Liabilities | 11000 |
| g) | RestatedStandalone Summary Statement of Other Long-term Liabilities | Note – 5 |
| h) | Restated Standalone Summary Statement of Other Long-term Provisions | Note – 6 |
| i) | RestatedStandalone Summary Statement of Short Term Borrowings | Note – 7 |
| j) | RestatedStandalone Summary Statement of Trade Payables | Note – 8 |
| k) | Restated Standalone Summary Statement of Other Current Liabilities | Note – 9 |
| 1) | RestatedStandalone Summary Statement of Short Term Provisions | Note – 10 |
| m) | RestatedStandalone Summary Statement of Property, Plant & Equipment | Note – 11 |
| n) | Restated Standalone Summary Statement of Intangible Assets | Note – 12 |
| 0) | RestatedStandalone Summary Statement of Non-Current Investments | Note – 13 |
| p) | Restated Standalone Summary Statement of Long-term Loans and Advances | Note -14 |
| q) | RestatedStandalone Summary Statement of Inventories | Note – 15 |
| r) | RestatedStandalone Summary Statement of Trade Receivables | Note – 16 |
| s) | RestatedStandalone Summary Statement of Cash & Cash Equivalents | Note – 17 |
| t) | RestatedStandalone Summary Statement of Short-term Loans & Advances | Note – 18 |
| u) | RestatedStandalone Summary Statement of Other Current Assets | Note – 19 |
| v) | Restated Standalone Summary Statement of Revenue from Operations | Note – 20 |
| w) | RestatedStandalone Summary Statement of Other Incomes | Note – 21 |
| x) | RestatedStandalone Summary Statement of Operational Expenses | Note – 22 |
| y) | Restated StandaloneSummary Statement of Purchase of Materials | Note – 23 |
| z) | RestatedStandalone Summary Statement of Change in Inventories of | Note – 24 |
| | Finished Goods, WIP and Materials | |
| aa) | RestatedStandalone Summary Statement of Employee Benefit Expenses | Note – 25 |
| ab) | RestatedStandalone Summary Statement of Finance Costs | Note – 26 |
| ac) | RestatedStandalone Summary Statement of Depreciation & Amortization | Note – 27 |
| L | Expenses | |
| ad) | RestatedStandalone Summary Statement of Other Expenses | Note – 28 |
| ae) | RestatedStandalone Summary Statement of Exceptional Items | Note – 29 |
| af) | RestatedStandalone Summary Statement of Related Party Transactions | Note – 30 |
| ag) | RestatedStandalone Summary Statement of Contingent Liabilities | Note – 31 |
| ah) | RestatedStandalone Summary Statement of Mandatory Accounting Ratios | Note – 32 |
| ai) | RestatedStandalone Summary Statement of Tax Shelter | Note – 33 |
| aj) | RestatedStandalone Summary Statement of Capitalization | Note – 34 |
| | • | |

According to the information and explanations given to us, and also as per the reliance placed onthe reports of the statutory auditor as referred to in Para 6 above, in our opinion, the Restated StandaloneFinancial Information including the above mentioned Other Restated Financial Information contained in **Notes1 to 34**, read with Restated Standalone SummaryStatement of Significant Accounting Policies disclosed in **Annexure IV**, are prepared after makingadjustments and regroupings as considered appropriate as disclosed in **Annexure IV** and have been prepared in accordance with Section 26 of Part I of Chapter III of the Act, read with Rules 4 to 6 of the Rules, ICDR Regulations and the Guidance Note.



(9) Non-Availability of Financials of Partnership Firm in which Company is a Partner

It is observed that during the restatement period, the Company has stake in two partnership firm, the details of which are as under:

| Name of Firm | Profit Share of Company in % | Date of Becoming Partner in Firm | Amount Invested Till 31.12.2017 as |
|-------------------|------------------------------|----------------------------------|---------------------------------------|
| | | | per Restated Financials |
| Kon Infra Project | 7.50% | 21-Sep-2016 | NIL |
| Kon Reality | 15% | 12-Aug-2015 | 300 Lakhs |

It is observed that in the restated financials of Company, the profit or loss of these firms since the company became partner, have not been taken into account as the financials of these partnership firms are not available with the Company. Accordingly, the restated profit or loss of the Company may have impact to the extent of share of Company in the profit and loss of such Partnership Firms in respective years.

- (10) We have not audited or reviewed any Financial Statements of the Company as of any date or forany period subsequent to 31December 2017. Accordingly, we express no opinion on the FinancialPosition, Results of the Operations or Cash Flow of the Company as of any date or for any periodsubsequent to 31December 2017.
- (11) This report should not in any way be construed as a reissuance or re-dating of any of the previousaudit reports issued by us or by other firm of Chartered Accountants, nor should this report beconstrued as a new opinion on any of the Financial Statements referred to herein.
- (12) We have no responsibility to update our report for events and circumstances occurring after thedate of the report.
- (13) Our report is intended solely for use of the Management for inclusion in the offer document to befiled with the SEBI and Stock Exchangewhere the equity shares are proposed to be listed and the relevant Registrar of Companies in India in connection with the IPO. Our report should not be used, referred to or distributed for any other purpose except with our prior consent in writing.

For Mansaka Ravi & Associates Chartered Accountants FRN: 015023C

CA Ravi Mansaka Partner M.N. 410816

Date: 26-03-2018 Place: Jaipur



ANNEXURE - I RESTATED STATEMENT OF ASSETS AND LIABILITIES

(Amount in millions)

| As At | | | | | | | |
|--------------------------------|------|----------|----------|----------|----------|----------|----------|
| Particulars | NOTE | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| I. EQUITY AND | HOLE | 31 12 17 | 31 03 17 | 21 02 10 | 01 00 10 | 31 03 14 | 01 00 10 |
| LIABILITIES | | | | | | | |
| | | | | | | | |
| Shareholder's Funds | | | | | | | |
| Share Capital | 1 | 295.00 | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 |
| Reserves and Surplus | 1 | 273.00 | 2.30 | 2.30 | 2.30 | 2.30 | 2.30 |
| (excluding Revaluation | | | | | | | |
| Reserves, if any) | 2 | 471.33 | 456.43 | 285.20 | 194.93 | 125.57 | 95.10 |
| Money received against | | .,,,,,,, | | 200.20 | 15.150 | 120.07 | 70.110 |
| share warrants | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | | | | | | | |
| Non Current Liabilities | | | | | | | |
| Long-term Borrowings | 3 | 109.45 | 96.39 | 36.21 | 31.73 | 14.68 | 9.47 |
| Deferred tax liabilities (Net) | 4 | 3.79 | 6.01 | 5.15 | 3.12 | 2.75 | 1.67 |
| Other Long Term Liabilities | 5 | 924.38 | 787.89 | 464.80 | 307.28 | 138.34 | 171.76 |
| Long-term Provisions | 6 | 4.32 | 3.66 | 2.33 | 1.60 | 0.78 | 0.64 |
| | | 1.52 | 2.00 | 2.33 | 1.00 | 0.70 | 0.01 |
| Current Liabilities | | | | | | | |
| Short-term Borrowings | 7 | 45.10 | 0.00 | 78.38 | 69.87 | 63.46 | 65.64 |
| Trade Payables | 8 | 1061.34 | 436.97 | 376.33 | 114.28 | 42.10 | 107.14 |
| Other Current Liabilities | 9 | 160.28 | 181.55 | 143.31 | 83.68 | 62.10 | 42.25 |
| Short-term Provisions | 10 | 121.64 | 6.34 | 0.77 | 0.45 | 0.07 | 0.15 |
| Total | 10 | 3196.62 | 1977.74 | 1394.97 | 809.44 | 452.35 | 496.33 |
| Total | | 3170.02 | 17/1.14 | 1374.77 | 007.44 | 452.55 | 470.55 |
| II. ASSETS | | | | | | | |
| Non Current Assets | | | | | | | |
| Fixed assets | | | | | | | |
| (i) Tangible Assets | 11 | 650.82 | 677.43 | 500.17 | 331.99 | 193.70 | 143.66 |
| (ii) Intangible Assets | 12 | 0.27 | 0.40 | 0.73 | 0.24 | 0.00 | 0.00 |
| (iii) Capital Work-In- | 12 | 0.27 | 0.40 | 0.73 | 0.24 | 0.00 | 0.00 |
| Progress | 12 | 252.25 | 35.64 | 64.61 | 24.93 | 2.61 | 1.26 |
| (iv) Intangible Assets Under | 12 | 232.23 | 33.04 | 04.01 | 24.73 | 2.01 | 1.20 |
| Development | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Ветегоринен | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Non Current Investments | 13 | 4.93 | 0.51 | 0.51 | 0.51 | 0.01 | 0.00 |
| Deferred Tax Assets (Net) | 4 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Long-term Loans and | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Advances | 14 | 220.40 | 195.19 | 205.96 | 91.14 | 90.53 | 130.97 |
| Other Non Current Assets | 15 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Current Assets | 1.5 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Current Investments | 16 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Inventories | 17 | 27.53 | 39.91 | 27.80 | 26.85 | 26.75 | 6.55 |
| Trade Receivables | 18 | 525.96 | 569.71 | 307.20 | 238.06 | 87.24 | 172.62 |
| Cash and Cash Equivalents | 19 | 95.84 | 181.40 | 40.33 | 59.22 | 25.43 | 16.56 |
| Short-term Loans and | 17 | 73.04 | 101.40 | TU.33 | 39.44 | 23.43 | 10.50 |
| Advances | 20 | 74.46 | 39.93 | 35.33 | 36.50 | 26.08 | 24.65 |
| Other Current Assets | 21 | 1344.16 | 237.61 | 212.33 | 0.00 | 0.00 | 0.06 |
| Total | 21 | 3196.62 | 1977.74 | 1394.97 | 809.44 | 452.35 | 496.33 |
| 1 Vidi | 1 | 3170.04 | 17//-/4 | 1374.77 | 007.44 | 734.33 | 770.33 |

Note-: The above statement should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexures IV, II and III.

As per our report of even date



ANNEXURE - II

RESTATED STATEMENT OF PROFIT AND LOSS

(Amount in millions)

| | Particulars | | For the Half Year Ended | For the Year ended | | | | | |
|---------|---|----|-------------------------------|--------------------|----------|----------|----------|----------|--|
| | | | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | |
| | Revenue from | | | | | | | | |
| Ι | Operations | 31 | 1997.58 | 1678.06 | 1190.94 | 508.88 | 237.61 | 252.18 | |
| II | Other Incomes | 32 | 3.48 | 6.80 | 2.49 | 2.67 | 1.89 | 1.12 | |
| II I | Total Income (I+II) | | 2001.06 | 1684.86 | 1193.42 | 511.55 | 239.50 | 253.30 | |
| | Expenses: | | | | | | | | |
| | Operational | | | | | | | | |
| | Expenses | 33 | 1159.23 | 1036.35 | 744.59 | 283.71 | 131.13 | 149.47 | |
| | Purchase of Stock- | | | | | | | | |
| | in-Trade | 34 | 152.42 | 73.33 | 93.53 | 31.26 | 13.61 | 12.23 | |
| | Changes in Inventories of finished goods, Stock-in-Trade and | | | | | | | | |
| | work-in-progress | 35 | 12.38 | -12.11 | -0.95 | -0.11 | -20.20 | -2.29 | |
| | Employee Benefits Expenses | 36 | 60.89 | 69.20 | 37.95 | 23.77 | 16.17 | 17.84 | |
| | Finance Costs | 37 | 12.05 | 26.24 | 24.43 | 16.03 | 14.35 | 6.63 | |
| | Depreciation And Amortization | • | 0.4.5 | | | | | 47.00 | |
| | Expense | 38 | 84.65 | 97.29 | 61.86 | 41.01 | 22.59 | 15.28 | |
| | Administartive and Other Expenses | 39 | 55.76 | 56.95 | 37.04 | 15.64 | 16.21 | 13.86 | |
| | Total Expenses (IV) | | 1537.39 | 1347.26 | 998.45 | 411.30 | 193.88 | 213.01 | |
| | Profit/(loss) before exceptional items | | | | | | | | |
| V | and tax (I-IV) | 10 | 463.67 | 337.60 | 194.98 | 100.25 | 45.63 | 40.29 | |
| VI | Exceptional Items | 40 | -3.94 | 0.42 | 0.35 | 0.00 | 0.00 | 0.03 | |
| VI | Profit/(loss) before | | 465.61 | 227.10 | 104.63 | 100.25 | 45.63 | 40.26 | |
| VI | tax (V-VI) | | 467.61 | 337.19 | 194.63 | 100.25 | 45.63 | 40.26 | |
| II | Tax Expense | | | | | | | | |
| 11 | - Current Tax | | 162.38 | 116.63 | 66.22 | 30.39 | 14.08 | 13.86 | |
| | - Deferred Tax | | 102.00 | | | 20.07 | 2 | -2.00 | |
| | Liability / (Asset) | 1 | -2.22 | 0.85 | 2.04 | 0.37 | 1.08 | 0.22 | |
| | Interest on | | 0.06 | 0.22 | 0.00 | 0.00 | 0.00 | 0.00 | |
| | Income Tax Restated | 1 | 0.06 | 0.32 | 0.00 | 0.00 | 0.00 | 0.00 | |
| | profit/(loss) after | | | | | | | | |
| | tax for the period | | | | | | | | |
| | from continuing | 1 | | | | | | | |
| IX | operations | | 307.40 | 219.38 | 126.37 | 69.49 | 30.47 | 26.19 | |
| | Profit/ (Loss) from Discontinuing | | | | | | | | |
| X | operation | 1 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| - 11 | Tax expenses of | 1 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| VI | discontinuing | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| XI | operations | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |





| | U | | | | | | |
|----|-----------------------|--------|--------|--------|-------|-------|-------|
| | Restated | | | | | | |
| XI | Profit/(loss) for the | | | | | | |
| I | period | 307.40 | 219.38 | 126.37 | 69.49 | 30.47 | 26.19 |

Note: The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, and cash flows appearing in Annexures IV, I and III.

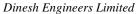
As per our report of even date



ANNEXURE - III RESTATED CASH FLOW STATEMENT

(Amount in millions)

| | | | | | (Amoun | t in millions) |
|---|---------------|----------|----------|------------|----------|---|
| Particulars | | 1 | | Year ended | | |
| | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| CASH FLOW FROM | | | | | | |
| OPERATING ACTIVITIES | | | | | | |
| Net Profit before tax | 467.61 | 337.19 | 194.63 | 100.25 | 45.63 | 40.26 |
| Adjustment for: | | | | | | |
| Less: Interest on Fixed | | | | | | |
| Deposit | (2.49) | (5.82) | (2.49) | (2.56) | (1.47) | (1.10) |
| Less: Loss on Sale of Fixed | | (0.00) | | | | |
| Assets | 0.00 | (0.83) | 0.00 | 0.00 | 0.00 | 0.03 |
| Add: Provision for Interest | (0.24) | (0.20) | 0.20 | 0.21 | (0.07) | 0.10 |
| Expenses | (0.24) | (0.29) | 0.28 | 0.31 | (0.07) | 0.10 |
| Add: Depreciation | 84.65 | 97.29 | 61.86 | 41.01 | 22.59 | 15.28 |
| Add: Provision of Gratuity | 0.21 | 0.98 | 0.44 | 0.69 | 0.12 | 0.70 |
| Add: Provision for Leave | 0.51 | 0.42 | 0.22 | 0.20 | 0.00 | 0.00 |
| Encashment | 0.51 | 0.42 | 0.33 | 0.20 | 0.00 | 0.00 |
| Add: Interest on Borrowed | 7.64 | 20.10 | 15.60 | 12.04 | 11.00 | 4.70 |
| Fund & Finance Charges | 7.64 | 20.18 | 15.69 | 12.04 | 11.00 | 4.79 |
| Operating profit before working capital changes | 557 00 | 440 11 | 270.75 | 151 02 | 77.80 | <i>(</i> 0.05 |
| | 557.89 | 449.11 | 270.75 | 151.93 | //.80 | 60.05 |
| Adjustement for: | | | | | | |
| (Increase)/Decrease in Inventories | 12.38 | (12.11) | (0.95) | (0.10) | (20, 20) | (2.20 |
| (Increase)/Decrease in Trade | 12.36 | (12.11) | (0.93) | (0.10) | (20.20) | (2.29 |
| Receivables | 43.75 | (262.51) | (69.14) | (150.82) | 85.38 | (46.44) |
| (Increase)/Decrease in Short | 43.73 | (202.31) | (09.14) | (130.62) | 03.30 | (40.44) |
| Term loans and advances | 30.21 | (44.21) | (34.66) | (26.74) | (1.64) | (14.11) |
| (Increase)/Decrease in Other | 30.21 | (44.21) | (34.00) | (20.74) | (1.04) | (14.11) |
| Current Assets | (1106.55) | (25.28) | (212.33) | 0.00 | 0.06 | 0.84 |
| Increase/(Decrease) in Trade | (1100.55) | (23.20) | (212.33) | 0.00 | 0.00 | 0.01 |
| Payables | 624.37 | 60.64 | 262.05 | 72.19 | (65.05) | (32.89) |
| Increase/(Decrease) in Short | 02.1.07 | 00.0. | 202.00 | , 2.13 | (02.02) | (52.65) |
| Term Borrowings | 45.10 | (78.38) | 8.50 | 6.41 | (2.18) | 30.51 |
| Increase/(Decrease) in Other | 10.110 | (10.00) | 0.00 | 0111 | (2.10) | 20101 |
| Current Liabilities | (21.27) | 44.35 | 53.52 | 21.58 | 19.85 | 14.23 |
| Increase/(Decrease) in Short | (/ | | | | | |
| Term Provisions | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | (372.01) | (317.51) | 7.00 | (77.49) | 16.23 | (50.15) |
| Cash generated from / (used | , | , | | , , | | ` |
| in) operations | 185.88 | 131.60 | 277.74 | 74.44 | 94.03 | 9.90 |
| Income Tax Paid/(refund) | 111.69 | 71.55 | 30.39 | 14.08 | 13.86 | 11.75 |
| Net cash generated | | | | | | |
| from/(used in) operating | | | | | | |
| activities - (A) | 74.19 | 60.06 | 247.35 | 60.36 | 80.18 | (1.85) |
| | | | | | | |
| CASH FLOW FROM | | | | | | |
| INVESTING ACTIVITIES | | | | | | |
| Purchase of Fixed Assets | (57.91) | (279.80) | (230.54) | (179.65) | (72.63) | (70.36) |
| Increase in Capital Work-in- | | | | | | |
| Progress | (216.61) | 28.96 | (39.67) | (22.32) | (1.35) | (1.26) |
| Sale of Fixed Assets | 0.00 | 6.41 | 0.00 | 0.00 | 0.00 | 0.10 |
| Interest Income on Fixed | | | | | | |
| Deposit | 2.49 | 5.82 | 2.49 | 2.56 | 1.47 | 1.10 |
| Increase/Decrease in Current | | | | | | |
| Investments | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Increase in non-current | (4.42) | 0.00 | 0.00 | (0.50) | (0.01) | 0.00 |



| 1 |
|---|
| |

| Dinesh Engineers Limited | | | | | | DEPL |
|------------------------------|----------|-----------|-----------|-------------|----------|----------|
| investments | | | | | | |
| Increase /Decrease in Fixed | | | | | | |
| Deposits against Margin | | | | | | |
| Money | (35.23) | (10.30) | (4.86) | (5.83) | (10.42) | (3.26) |
| (Increase)/Decrease in Long | ì | , , | ` ′ | ` ′ | ì | |
| Term Loans and Advances | (25.21) | 10.77 | (114.82) | (0.62) | 40.44 | (21.84) |
| Net cash (used in) Investing | (/ | | (12) | (3.3.) | | (,,, |
| Activities - (B) | (336.89) | (238.13) | (387.41) | (206.36) | (42.51) | (95.52) |
| | (======, | () | (= = -) | (1 1 1 1) | (12) | (|
| CASH FLOW FROM | | | | | | |
| FINANCING ACTIVITIES | | | | | | |
| Receipts from Increase of | | | | | | |
| Share Capital | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2.40 |
| Payment of Dividends | 0.00 | (40.00) | (30.00) | 0.00 | 0.00 | 0.00 |
| Payment of Dividend | | () | (= ::: 3) | | | |
| Distribution tax | 0.00 | (14.25) | 0.00 | 0.00 | 0.00 | 0.00 |
| Repayment of Long Term | | () | | | | |
| Borrowings | 13.05 | 60.18 | 4.48 | 17.06 | 5.21 | 1.37 |
| Increase/Decrease in Long | | | | | | |
| Term Liabilities | 136.49 | 323.09 | 157.52 | 168.94 | (33.42) | 96.10 |
| Interest & Finance Charges | (7.64) | (20.18) | (15.69) | (12.04) | (11.00) | (4.79) |
| Net cash(used in) / from | (****) | (2 2 2) | () | (11) | (131) | () |
| financing activities - (C) | 141.90 | 308.85 | 116.31 | 173.96 | (39.21) | 95.08 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Increase/(decrease) in | | | 2100 | 2122 | 0.00 | |
| Cash & Cash Equivalents | | | | | | |
| (A+B+C) | (120.79) | 130.78 | (23.75) | 27.96 | (1.55) | (2.29) |
| Cash and cash equivalents at | Ì | | , , , | | ì | |
| the beginning of the year | 136.19 | 5.41 | 29.16 | 1.20 | 2.75 | 5.04 |
| Cash and cash equivalents at | | | | | | |
| the end of the year | 15.39 | 136.19 | 5.41 | 29.16 | 1.20 | 2.75 |
| - | | | | | | |
| Cash and cash equivalents at | | | | | | |
| the end of year comprises: | | | | | | |
| 1. Components of cash and | | | | | | |
| cash equivalents: | | | | | | |
| Particulars | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Cash on hand | 2.49 | 1.85 | 0.09 | 4.97 | 0.78 | 2.36 |
| Balances with scheduled | | | | | | |
| banks: | | | | | | |
| In current accounts | 12.90 | 134.34 | 5.32 | 24.19 | 0.42 | 0.39 |
| Total Cash and cash | | | 2.52 | | 71.2 | |
| equivalents | 15.39 | 136.19 | 5.41 | 29.16 | 1.20 | 2.75 |
| N-4 | | | | | 1,20 | |

Notes:-

^{1.} The Cash Flow Statement has been prepared under indirect method as set out in Accounting Standard -3 on Cash Flow Statement, specified under the Companies Act, 1956 (which are deemed to be applicable as Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014).

^{2.} Figures in Brackets or figures with "-" represents outflow.

^{3.} The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses as appearing in Annexures IV, I and II.



ANNEXURE IV RESTATED STANDALONE SUMMARY STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES AND OTHER NOTES

A. Background

Dinesh Engineers Limited (Earlier known as Dinesh Engineers Private Limited) ("the Company") was incorporated on 07th February, 2006. It is a passive communication infrastructure provider Company in India, focused on providing passive communication infrastructure services mainly to the Telecom operators and internet service providers ("ISPs").

B. Significant Accounting Policies

(1) Basis of preparation

The Restated Standalone Summary Statement of Assets and Liabilities of the Company in Annexure I as at 31 December 2017, 31 March 2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March 2013 and the Restated Summary Statement of Profit and Loss in Annexure II and the Restated Summary Statement of Cash Flows in Annexure III for the nine months period ended 31 December 2017, and for the years ended 31 March 2017, 31 March 2016, 31 March 2015, 31 March 2014 and 31 March 2013 along with Notes-1 to 34(collectively referred to as the "Restated Standalone Summary Financial Information") have been prepared specifically for the purpose of inclusion in the offer document to be filed by the Company with the Securities and Exchange Board of India ("SEBI"), Registrar of Companies ("ROC") and relevant stock exchange/s, as may be required in connection with the proposed Initial Public Offering ("IPO").

The Restated Standalone Summary Financial Information have been extracted by the management from audited financial statements of the Company for respective period/years ("Financial Statements"), after applying necessary adjustments. The Financial Statements comprise of the Balance Sheet as at period/year end, the Statement of Profit and Loss, the Cash Flow Statement for the period/year then ended, and a summary of significant accounting policies and other explanatory information.

The Financial Statements were prepared and presented under the historical cost convention using the accrual system of accounting in accordance with the generally accepted accounting principles in India ("Indian GAAP") and the requirements of the Companies Act, 1956 (up to 31 March 2014), and notified Sections, Schedules and Rules of the Companies Act, 2013 (with effect from 01 April 2014) ("the Act"), including the Accounting Standards as prescribed by Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014, to the extent applicable.

The accounting policies have been consistently applied by the Company to the period/years presented in the Restated Standalone Summary Financial Information. The Restated Standalone Summary Financial Information of the Company have been prepared to comply in all material respects with the requirements of Chapter III to the Act and the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended from time to time.

Appropriate re-classifications/ adjustments have been made in the Restated Standalone Summary Financial Information wherever required, by re-classification of the corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the presentation and recognition as per the Financial Statements of the Company and the requirement of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended from time to time.

The Restated Standalone Summary Financial Information are presented in Indian rupees (in lakhs), unless otherwise stated. These Restated Standalone Summary Financial Information were reviewed by the Audit Committee on 24th March, 2018 and subsequently approved by the Board of Directors of the Company on 24th March 2018.

(2) Use of Estimates

The preparation of these Restated Standalone Financial Information in conformity with Indian GAAP requires the Management to make judgments, estimates and assumptions that effect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting year. Although these estimates are based on the management's best knowledge of current events and actions,



uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in current and future periods.

(3) Current and Non-Current Classification

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and othercriteria set out in the Schedule III to the Companies Act, 2013.

Assets

An asset is classified as current when it satisfies any of the following criteria:

- a. it is expected to be realised in, or is intended for sale or consumption in, the Company's normal operating cycle;
- b. it is held primarily for the purpose of being traded;
- c. it is expected to be realised within 12 months after the reporting date; or
- d. it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least 12 months after the reporting date.

Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- a. it is expected to be settled in the Company's normal operating cycle;
- b. it is held primarily for the purpose of being traded;
- c. it is due to be settled within 12 months after the reporting date; or
- d. the Company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

Current assets/ liabilities include the current portion of non-current assets/ liabilities respectively. All other assets/ liabilities are classified as non-current.

Operating cycle

Operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents. The Company considers its operating cycle to be within one year.

(4) Property, Plant and Equipment and Depreciation thereon

a) Property, Plant and Equipment

Property, plant and equipment are carried at cost of acquisition or construction less accumulated depreciation and/ or accumulated impairment loss, if any. The cost of an item of Property, plant and equipment comprises its purchase price, including import duties and other non-refundable taxes or levies and any directly attributable cost of bringing the asset to its working condition for its intended use; any trade discounts and rebates are deducted in arriving at the purchase price.

Subsequent expenditures related to an item of Property, plant and equipment are added to its book value only if they increase the future benefits from the existing asset beyond its previously assessed standard of performance. A Property, plant and equipment is eliminated from the Financial Statements on disposal or when no further benefit is expected from its use and disposal.

Losses arising from retirement or gains or losses arising from disposal of Property, plant and equipment which are carried at cost are recognized in the Statement of Profit and Loss.

Intangible assets are stated at acquisition cost, Net of accumulated amortization and accumulated impairment losses, if any. Intangible assets are amortized on a straight line basis over their estimated useful lives in accordance with the provisions of Accounting Standard (AS) -26 "Intangible Assets" issued by the Institute of Chartered Accountants of India.

b) Depreciation

Till the year ended 31 March 2014, depreciation on Property, plant and equipment other than leasehold improvements was provided for on a written down value method (WDV) at the rates and in the manner



prescribed in Schedule XIV to the Companies Act, 1956. Depreciation in respect of Property, plant and equipment acquired during the year whose actual cost does not exceed Rs. 5,000 has been provided at 100%.

After the applicability of Schedule II of the Companies Act, 2013, with effect from 01 April 2014, depreciation on Property, plant and equipment is provided for on a written down value method at the rates prescribed in Schedule II to the Companies Act, 2013.

Depreciation on Property, plant and equipment sold, discarded or demolished during the year, if any, is being provided pro-rata up to the date on which such Property, plant and equipment are sold, discarded or demolished.

Pursuant to the Act being effective from 01 April 2014, the Company has revised depreciation rates on certain Property, plant and equipment as per the useful life specified in Part 'C' of Schedule II to the Act. As a result of this change, the depreciation charge for the year ended 31 March 2015 is higher by an amount of **Rs. 1.26 Lakh**in respect of Property, plant and equipment whose useful life is already exhausted as on 01 April 2014 has been adjusted from retained earnings.

Cost of Property, plant and equipment not ready for use as at the Balance Sheet date are disclosed as capital work-in-progress.

(5) Revenue Recognition

(a) Service Income

- (i) Revenue is recognized to the extent that it is possible that the economic benefits will flow to the company and the revenue can be reliably measured with reliable certainty of realizing the consideration. Sales exclude all type of taxes such as excise duty, sales tax, value added tax or Goods and Service Tax, etc. charged to the customers.
- (ii) Revenue from right to use the fibre capacity provided based on IRU are recognized over the period of such arrangements.
- (iii) Revenue from the contract is recognized on percentage completion method by reference to the physical completion of the work. The Company raises the running bills on their customers as stipulated in the terms and conditions mentioned in the contract. However, on the basis of physical completion of the contract obtained from the survey by the technical consultants, ay excess or shortfall in revenue is recognized as "Unbilled Revenue".

(b) Interest Income

Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

(c) Dividend Income

Dividend income is recognized when right to receive the payment is established.

(6) Investments

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties.

Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

(7) Foreign Currency Transactions



Transaction denominated in foreign currencies are normally recorded at the exchange rate prevailing at the time of the transaction and any income or expenses on account of exchange difference either on settlement or on translation is recognized in the Statement of profit and Loss except in case where they relate to acquisition of fixed assets, are adjusted with the carrying cost of such assets.

(8) Employee Benefits

(a) Short term employee benefits

All employee benefits payable wholly within twelve months of receiving employee services are classified as short-term employee benefits. These benefits include salaries and wages, bonus and ex-gratia. The undiscounted amount of short-term employee benefits to be paid in exchange for employee services is recognized as an expense as the related service is rendered by employees.

(b) Post-employment Benefits

(i) Defined Contribution Plans

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Employer makes specified monthly contributions towards employee provident fund to Government administered provident fund scheme which is a defined contribution plan. The Employer's contribution is recognized as an expense in the Restated Standalone Summary Statement of Profit and Loss during the period in which the employee renders the related service.

(ii) Defined benefit plans

The Company's gratuity scheme is a defined benefit plan. The present value of obligation under such defined benefit plan is determined based on actuarial valuation carried at the period/year end using the Projected Unit Credit Method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation. The obligation is measured at the present value of the estimated future cash flows. The discount rate used for determining the present value of the obligation under defined benefit plans, is based on the market yields on Government securities as at the Balance Sheet date.

(iii) Compensated absences

The employees can carry-forward a portion of the unutilized accrued compensated absences and utilize it in future service periods or receive cash compensation on termination of employment. Since the compensated absences do not fall due wholly within twelve months after the end of the period in which the employees render the related service and are also not expected to be utilized wholly within twelve months after the end of such period, the benefit is classified as a long-term employee benefit. The Company records an obligation for such compensated absences in the period in which the employee renders the services that increase this entitlement. The obligation is measured on the basis of independent actuarial valuation using the projected unit credit method.

(iv) Termination benefits

Termination benefits are recognized as an expense when, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

(9) Accounting for Taxes on Income

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India. The tax rates and tax laws used to compute the amount that are enacted or substantively enacted, at the reporting date.

(i) Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the



- earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date.
- (ii) Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

The carrying amount of deferred tax assets are reviewed at each reporting date. The company writes-down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realized. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

Minimum alternate tax (MAT) paid in a year is charged to the statement of profit and loss as current tax. The Company recognizes MAT credit available as an asset only to the extent that there is convincing evidence that the Company will pay normal income tax during the specified period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the Company recognizes MAT credit as an asset in accordance with the Guidance Note on Accounting for Credit Available in respect of Minimum Alternative Tax under the Income-tax Act, 1961, the said asset is created by way of credit to the statement of profit and loss and shown as "MAT Credit Entitlement." The Company reviews the "MAT credit entitlement" asset at each reporting date and writes down the asset to the extent the Company does not have convincing evidence that it will pay normal tax during the specified period.

(10) Earnings Per Share:

In determining the Earnings Per share, the company considers the net profit after tax which does not include any post tax effect of any extraordinary / exceptional item. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the period.

The number of shares used in computing Diluted earnings per share comprises the weighted average number of shares considered for computing Basic Earnings per share and also the weighted number of equity shares that would have been issued on conversion of all potentially dilutive shares.

In the event of issue of bonus shares, or share split the number of equity shares outstanding is increased without an increase in the resources. The number of Equity shares outstanding before the event is adjusted for the proportionate change in the number of equity shares outstanding as if the event had occurred at the beginning of the earliest period reported.

(11) Provisions, contingent liabilities and contingent assets

A provision is created when there is a present obligation as a result of a past event and it is more likely than not that there will be an outflow of resources embodying economic benefits to settle such obligation and the amount of such obligation can be reliably estimated. Provisions are not discounted to its present value, and are determined based on the management's best estimate of the amount of obligation required at the period/year end. These are reviewed at each Balance Sheet date and adjusted to reflect current management estimates.

Contingent liabilities are disclosed in respect of possible obligations that have arisen from past events and the existence of which will be confirmed only by the occurrence or non-occurrence of future events not wholly within the control of the Company. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

The Company does not recognise assets which are of contingent nature until there is virtual certainty of realisability of such assets. However, subsequently, if it becomes virtually certain that an inflow of economic benefits will arise, asset and related income is recognised in the Financial Statements of the period in which the change occurs.

(12) Impairment of Assets



The company assesses, at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the company estimates the asset's recoverable amount. An asset's (including goodwill) recoverable amount is the higher of an assets net selling price and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining net selling price, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used.

After impairment, depreciation/ amortization is provided on the revised carrying amount of the asset over its remaining useful life.

(13) Borrowing Costs

Borrowing cost includes interest and amortization of ancillary costs incurred in connection with the arrangement of borrowings.

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

(14) SEGMENT REPORTING

Business Segment

- (a) The business segment has been considered as the primary segment.
- (b) The Company's primary business segments are reflected based on principal business activities, the nature of service, the differing risks and returns, the organization structure and the internal financial reporting system.
- (c) The Company's primary business comprises of communication infrastructure services and since it is the only reportable segment as envisaged in Accounting Standard 17 'Segment Reporting'. Accordingly, no separate disclosure for Segment reporting is required to be made in the financial statements of the Company.

(i) Geographical Segment

The Company operates in one Geographical Segment namely "within India" and hence no separate information for geographic segment wise disclosure is required.

C. CHANGES IN ACCOUNTING POLICIES IN THE PERIODS/YEARS COVERED IN THE RESTATED FINANCIALS

There is change in significant accounting policies adopted by the Company, the details of which are as under: The Company has not been following the provisions of Accounting Standard – 15 "Employee Benefits" issued by the Institute of Chartered Accountants of India for provision for Gratuity and accordingly, the provision of gratuity has not been accounted for by the management in books of account for the nine months ended on 31st Dec, 2017 and for the FY 2012-13, 2013-14, 2014-15, 2015-16 and 2016-17.

In restated standalone financials statements, the Company has complied with the provisions of Accounting Standard – 15 "Employee Benefits".

D. CHANGE IN ACCOUNTING ESTIMATES

a. Useful lives/depreciation rates

Till the year ended 31 March 2014, depreciation rates prescribed under Schedule XIV were treated as minimum rates and the Company was not allowed to charge depreciation at lower rates even if such lower rates were justified by the estimated useful life of the asset. Schedule II Part C to the 2013 Act prescribes useful lives for property, plant and equipment which, in many cases, are different from the useful lives prescribed under the erstwhile Schedule XIV. However, Schedule II allows companies to use higher/ lower useful lives and residual values if such useful lives and residual values can be technically supported and justification for difference is disclosed in the financial statements.



Considering the applicability of Schedule II, the management has re-estimated useful lives and residual values of all its property, plant and equipment. The management believes that depreciation rates currently used fairly reflect its estimate of the useful lives and residual values of property, plant and equipment, though these rates in certain cases are different from lives prescribed under Schedule II there is no material impact of the same.

In Restated financials the Company has calculated the depreciation based on the rates given in Schedule XIV of the Companies Act, 1956 till 31.03.2014 and after 31.03.2014 based on the rates given in Schedule II of the Companies Act, 2013. In respect of assets whose useful life had already exhausted as on 1 April 2015, has been adjusted in Reserves and Surplus in accordance with requirements of Para 7 of Part C of Schedule II of the Act. Such assets which do not have useful life as on 01.04.2014 were having WDV Rs. 1.26 Lakhs.

b. Component accounting:

During the previous year i.e., with effect from 1 April 2014, the Company has adopted component accounting as required under Schedule II to the Companies Act, 2013. The Company was previously not identifying components of property, plant and equipment separately for depreciation purposes; rather, a single useful life/depreciation rate was used to depreciate each item of property, plant and equipment.

Due to application of Schedule II to the 2013 Act, the Company has changed the manner of depreciation for its property, plant and equipment. Now, the Company identifies and determines cost of each component/part of the asset separately, if the component/part has a cost which is significant to the total cost of the asset having useful life that is materially different from that of the remaining asset. These components are depreciated over their useful lives, the remaining asset is depreciated over the life of the principal asset. However, it does not have any impact on the Restated Unconsolidated Summary Statement of Profit and Loss for the year ended 31 March 2015. The aforesaid policy has been consistently applied by the Company during the current year.

E. NOTES ON THE RESTATED FINANCIALS

- (1) The financial statements including financial information have been prepared after making such regroupings and adjustments, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the financial statements/information may not necessarily be same as those appearing in the respective audited financial statements for the relevant years.
- (2) The Company does not have information as to which of its supplier are Micro small and Medium Enterprise registered under The Micro small and Medium Enterprise Development Act 2006. Consequently the liability, if any, of interest which would be payable under The Micro small and Medium Enterprise Development Act 2006, cannot be ascertained. However, the Company has not received any claims in respect of such interest and as such, no provision has been made in the books of accounts.
- (3) Employee benefits (Accounting Standard 15 "Employee Benefits")

The Company has adopted the Accounting Standard 15 (revised 2005) on Employee Benefits as per an actuarial valuation carried out by an independent actuary in restated financials. The disclosures as envisaged under the standard are as under-:

Disclosure in respect of Gratuity:

| Particulars | 01.04.17 to | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 | | | | | |
|---|--|-----------|-----------|-----------|----------|----------|--|--|--|--|--|
| | 31.12.17 | | | | | | | | | | |
| 1.The amounts recognised | 1.The amounts recognised in the Balance Sheet are as follows: | | | | | | | | | | |
| Present value of obligations Recognized | 31,41,876 | 29,29,793 | 19,46,511 | 15,05,824 | 8,19,550 | 6,95,683 | | | | | |
| Net Liability | 31,41,876 | 29,29,793 | 19,46,511 | 15,05,824 | 8,19,550 | 6,95,683 | | | | | |
| 2.The amounts recognised | 2. The amounts recognised in the Profit & Loss A/c are as follows: | | | | | | | | | | |
| Current Service Cost | 5,04,064 | 6,36,875 | 4,15,874 | 2,45,697 | 1,66,229 | | | | | | |
| Interest on Defined Benefit Obligation | 1,67,933 | 1,45,988 | 1,12,937 | 61,466 | 52,176 | | | | | | |
| Net Actuarial | | | | | | | | | | | |
| Losses/(Gains) Recognized in Year | (4,59,914) | 2,00,419 | (88,124) | 3,79,111 | (94,538) | | | | | | |
| Past Service Cost | | | | | | | | | | | |
| Total, Included in "Salaries& Allowances" | 2,12,083 | 9,83,282 | 4,40,687 | 6,86,274 | 1,23,867 | | | | | | |



| 3. Changes in the present va | alue of defined | benefit obligat | ion: | | | |
|---|------------------|------------------|------------------|------------------|-----------------|-----------|
| Defined benefit obligation as at the beginning of the year/period | 29,29,793 | 19,46,511 | 15,05,824 | 8,19,550 | 6,95,683 | |
| Service cost | 5,04,064 | 6,36,875 | 4,15,874 | 2,45,697 | 1,66,229 | |
| Interest cost | 1,67,933 | 1,45,988 | 1,12,937 | 61,466 | 52,176 | |
| Actuarial Losses/(Gains) | (4,59,914) | 2,00,419 | (88,124) | 3,79,111 | (94,538) | |
| Past Service Cost | | | | | | |
| Defined benefit obligation as at the end of the year/period | 31,41,876 | 29,29,793 | 19,46,511 | 15,05,824 | 8,19,550 | 6,95,683 |
| Benefit Description | | | | | | |
| Benefit type: | | | Gratuity Valua | tion as per Act | | |
| Retirement Age: | | | 60 y | ears | | |
| Vesting Period: | | | 5 ye | ears | | |
| | | | | | | |
| The principal actuarial assu | mptions for th | e above are: | | | | |
| Future Salary Rise: | | | 5.00% | P.A | | |
| Withdrawal Rate: | | | 5.00% | P.A | | |
| Discount rate per annum: | 7.50%P.A | 7.50%P.A | 7.50%P.A | 7.50%P.A | 7.50%P.A | 7.50%P.A |
| Mortality Rate: | IALM 2006- 08 | IALM 2006- 08 | IALM 2006- 08 | IALM 2006- 08 | IALM 2006-08 | LIC 94-96 |

Disclosure in respect of Leave Encashment:

| Particulars | 01.04.17 to | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 |
|---|-----------------|-----------------|------------|----------|---------|---------|
| | 31.12.17 | | | | | |
| 1.The amounts recognised | in the Balance | Sheet are as fo | llows: | | | _ |
| Present value of obligations Recognized | 14,63,541 | 9,52,338 | 5,34,420 | 2,03,931 | | |
| Net Liability | 14,63,541 | 9,52,338 | 5,34,420 | 2,03,931 | | |
| 2.The amounts recognised | in the Profit & | Loss A/c are a | s follows: | | | |
| Current Service Cost | 5,68,387 | 5,86,614 | 3,52,621 | | | |
| Interest on Defined Benefit Obligation | 57,428 | 40,081 | 15,295 | | | |
| Net Actuarial Losses / (Gains) Recognized in Year | 1,14,787 | 1,31,569 | (37,427) | | | |
| Past Service Cost | | | | | | |
| Total, Included in "Salaries, Allowances & Welfare" | 7,40,602 | 7,58,264 | 3,30,489 | | | |
| 3.Changes in the present va | alue of defined | benefit obligat | ion: | • | | |
| Defined benefit obligation as at the beginning of the year/period | 9,52,338 | 5,34,420 | 2,03,931 | | | |
| Service cost | 5,68,387 | 5,86,614 | 3,52,621 | | | |
| Interest cost | 57,428 | 40,081 | 15,295 | | | |
| Actuarial Losses/(Gains) | 1,14,787 | 1,31,569 | (37,427) | | | |
| Benefits paid | (2,29,399) | (3,40,346) | | | | |
| Defined benefit obligation as at the end of the year/period | 14,63,541 | 9,52,338 | 5,34,420 | 2,03,931 | | |
| The principal actuarial assu | mptions for th | e above are: | | | | |



Dinesh Engineers Limited

| Future Salary Rise: | | 5.00%P.A | | | | | | | |
|--------------------------|--------------------|------------------|------------------|------------------|-----------------|-----------|--|--|--|
| Withdrawal Rate: | | 5.00%P.A | | | | | | | |
| Discount rate per annum: | 7.50%/7.75 %P.A | 7.50%P.A | 7.50%P.A | 7.50%P.A | 7.50%P.A | 7.50%P.A | | | |
| Mortality Rate: | IALM 2006- 08 | IALM 2006- 08 | IALM 2006- 08 | IALM 2006- 08 | IALM 2006-08 | LIC 94-96 | | | |

(1) Segment Reporting (AS 17)

The Company is required to disclose the information required by Accounting Standard- 17. No separate segments have, however, been reported as the company does not have more than one business Segment within the meaning of Accounting standard -17, which differ from each other in risk and reward.

(2) Provisions, Contingent Liabilities and Contingent Assets (AS 29)

Contingent liabilities and commitments (to the extent not provided for). There are no contingent liabilities as on December 31, 2017 except as mentioned in Note - 31, for any of the years covered by the statements.

(3) Related Party Disclosure (AS 18)

Related party transactions are reported as per AS-18 of Companies (Accounting Standards) Rules, 2006, as amended, in the Note - 30 of the enclosed financial statements.

(4) Accounting for Taxes on Income (AS 22)

Deferred Tax liability/Asset in view of Accounting Standard – 22: "Accounting for Taxes on Income" as at the end of the year/period is reported as under:



CALCULATION OF DTA/DTL

(Amount in Lakhs)

| Particulars | • | | | | | | | | |
|--|------------|------------|------------|------------|------------|------------|--|--|--|
| | As At | | | | | | | | |
| Deferred Tax Liability | 31/12/2017 | 31/03/2017 | 31/03/2016 | 31/03/2015 | 31/03/2014 | 31/03/2013 | | | |
| Net WDV as Per Companies Act | 6510.87 | 6778.27 | 5009.04 | 3322.21 | 1937.03 | 1436.59 | | | |
| Net WDV As per Income Tax Act | 6355.42 | 6565.87 | 4814.77 | 3188.52 | 1823.60 | 1357.66 | | | |
| Timing Difference Due to Depreciation | 155.46 | 212.41 | 194.27 | 133.69 | 113.43 | 78.93 | | | |
| DeferredTax Liability (A) | 53.80 | 73.51 | 67.23 | 43.38 | 36.80 | 25.61 | | | |
| Incremental Due to Depreciation | -19.71 | 6.28 | 23.86 | 6.58 | 11.19 | 11.11 | | | |
| Gratuity Provisions Accumulated | 31.42 | 29.30 | 19.47 | 15.06 | 8.20 | 6.96 | | | |
| Leave Encashment Provisions Accumulated | 14.64 | 9.52 | 5.34 | 2.04 | 0.00 | 0.00 | | | |
| Disallowance u/s 43B of Income-tax Act, 1961 | | | 20.55 | 20.55 | 20.55 | 20.55 | | | |
| Timing Differences Due to Gratuity/Leave | | | | | | | | | |
| Encashment/43B/Others | 46.05 | 38.82 | 45.36 | 37.65 | 28.74 | 27.51 | | | |
| Deferred Tax Assets (B) | 15.94 | 13.44 | 15.70 | 12.21 | 9.33 | 8.92 | | | |
| Incremental Due to Gratuity/Leave Encashment/43B/Others | 2.50 | -2.26 | 3.48 | 2.89 | 0.40 | 8.92 | | | |
| Cumulative Balance of Deferred Tax Liability/(Deferred Tax | | | | | | | | | |
| Assets) (A-B) | 37.86 | 60.08 | 51.54 | 31.16 | 27.47 | 16.68 | | | |
| Opening Deferred Tax Liability | 60.08 | 51.54 | 31.16 | 27.47 | 16.68 | 14.50 | | | |
| Debited/(Credit) to Restated Statement of Profit and Loss | | | | | | | | | |
| Account | -22.21 | 8.54 | 20.37 | 3.69 | 10.79 | 2.18 | | | |



(5) Earnings Per Share (AS 20):

Earnings per Share have been calculated is already reported in the Note –32of the enclosed financial statements.

(6) Realizations:

In the opinion of the Board and to the best of its knowledge and belief, the value on realization of current assets, loans and advances will, in the ordinary course of business, not be less than the amounts at which they are stated in the Balance sheet.

(7) Contractual liabilities

All other contractual liabilities connected with business operations of the Company have been appropriately provided for.

(8) Amounts in the financial statements

Amounts in the financial statements are rounded off to nearest Rupees in lakhs. Figures in brackets indicate negative values.

(9) MATERIAL ADJUSTMENTS [AS PER SEBI (ICDR) REGULATIONS, 2009]

Appropriate adjustments have been made in the restated financial statements, whenever required, by reclassification of the corresponding items of assets, liabilities and cash flow statement, in order to ensure consistency and compliance with requirement of Company Act 1956, and as replaced by Company Act 2013 after 01st April 2014 and Accounting Standards.

The Summary of results of restatements made in the audited financial statements of the Company for the respective period / years and their impact on the profit / (loss) and assets and liabilities of the Company is as under.

Statement of adjustments in the Financial Statements

The reconciliation of Profit after tax as per audited results and the Profit after tax as per Restated Accounts is presented below in Table-1. This summarizes the results of restatements made in the audited accounts for the respective years/ period and its impact on the profit & loss of the company.



(Rs. In Lakhs) **Particulars** 31/12/2017 31/03/2017 31/03/2016 31/03/2015 31/03/2014 31/03/2013 Net Profit After Tax as per audited accounts but before adjustments for 303.28 29.32 restated accounts: 210.48 124.42 64.72 31.41 Decrease/(Increase) in Loss sale of Fixed Assets 0.00 0.00 0.00 0.00 0.00 0.04 Decrease/(Increase) in Expenses due to Provision of TDS Defaults -3.25 -0.050.00 0.00 -0.130.00 -0.30 -0.29 Decrease/(Increase) in Depreciation as per Companies Act 0.43 -0.06 0.11 -0.55 Decrease/(Increase) in DTL 0.35 -0.42 0.24 0.14 0.39 0.96 0.00 -0.03 Decrease/(Increase) in Expenses due to accounting of TDS Payables 0.00 0.76 -0.02 -0.07Decrease/(Increase) in Expenses due to Gratuity Expenses -0.21-0.98 -0.44 -0.69 -0.12 -0.70Decrease/(Increase) in Expenses due to Leave Encashment Expenses -0.51 -0.42 -0.33 -0.200.00 0.00 Decrease/(Increase) in Expenses due to accounting of Row Charges 0.00 -0.18 0.00 0.18 0.00 0.00 Decrease/(Increase) in Expenses due to Foreign Exchange Fluctuation Adj 0.000.000.46 0.000.000.00Decrease/(Increase) in Expenses due to accounting of VAT Payables 0.00 0.49 -0.23-0.03 -0.230.00 Decrease/(Increase) in Expenses due to accounting of DDT 0.00 8.14 6.11 0.00 0.00 0.00 Decrease/(Increase) in Expenses due to VAT Expenses 0.00 0.00 0.00 6.01 -0.73-2.21Decrease/(Increase) in Expenses due to Office Expenses 0.00 0.00 0.00 0.00 0.00 -0.02Decrease/(Increase) in Expenses due to FD Interest Adj 0.05 -0.05 0.00 0.00 0.02 0.00 Decrease/(Increase) in Expenses due to provision of Interest 0.24 0.29 -0.28 -0.31 0.07 -0.10 Decrease/(Increase) in Expenses due to Interest Expenses 0.01 -0.02 0.01 0.00 0.00 0.00 Decrease/(Increase) in Expenses due to Adj of TDS Receivables (Misc Deductions) 4.25 0.00 -4.25 0.00 0.00 0.00 Decrease/(Increase) in Stock due to wrong calculation -0.730.00 0.00 0.00 0.00 0.00 Decrease/(Increase) in Expenses due to non-recognition of excess refund of IT as Income 4.21 0.00 0.00 0.00 0.00 0.00 0.91 Decrease/(Increase) in Expenses due to provision of ST Liability 0.000.73 -0.420.12 -0.498.90 1.95 4.76 -0.93 -3.13 **Net Increase/ (Decrease)** 4.11 **Profits after Tax as per Restated Accounts** 307.40 219.38 126.37 69.49 30.47 26.19



a) Adjustment on account of provision for Gratuity:

The Company did not provide gratuity based on the requirement of AS -15 (Revised), therefore during the restatement, provision for gratuity have been done as per the actuarial valuation and accordingly short/excess provisions in respective year/period were adjusted to comply with the requirement of AS-15 (Revised).

b) Accounting of Depreciation

During the process of restatement of Accounts, Company has rectified the Depreciation provision which was wrong on account of arithmetical errors and wrong rate of depreciation adopted, and non Compliance with the requirement of schedule II of the Companies Act, 2013 w.e.f. 1.4.2014 onwards. Further, the same has also impact on profit and loss on sale of fixed asset items during the restatement period. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

c) Adjustment on account of Provision of Deferred Tax:

Due to changes in Depreciation and Provision for Gratuity, Disallowances, etc, the Company has recalculated the deferred tax liability and deferred tax assets at the rate of normal Tax rate applicable at the end of relevant year/period.

d) Accounting of excess Depreciation prior to 31.03.2012:

During the period of restatement, the Company has identified excess depreciation charged amounting to Rs. 17.72 Lakhs on fixed assets upto 31.03.2012 and accordingly, Rs. 17.72 Lakhs has been added to Opening balance of Retained earnings on account of such excess depreciation charged in earlier years, etc. and adjusted the carrying amount of Fixed Assets as on 01.04.2012. Further, corresponding adjustment on account of Deferred Tax on such excess depreciation amounting to Rs. 5,74,995/- has been reduced from Opening Balance of Retained Earnings as on 01.04.2012.

e) Capitalization of Expenses

During the period of restatement, the Company has identified some items expenses on account of foreign exchange fluctuations on purchase of fixed assets which had to be capitalized with the of value of corresponding fixed assets. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

f) Provision of TDS defaults

During the period of restatement, the Company has identified some TDS defaults as per Traces which amounts to Rs. 34.34 Lakhs. The same has been provided for in restated financials and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

g) Accounting of TDS Paid, VAT Paid, Row Charges, Mis Deductions, Service Tax Paid.

During the period of restatement, the Company has shifted / Adjusted / bifurcated, expense accounted for in a particular year to their respective year to which they relate. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

h) Non-recognition of excess Income-tax Refund as Income

During the period of restatement, the Company has identified an amount of Rs. 42.07 Lakhs of Income-tax refund which it received from Income-tax Department in excess of what they are claimed in their books of account. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).



i) Accounting of Dividend Distribution Tax

During the period of restatement, the Company has identified that dividend distribution tax paid by company has been shown in the statement of profit and loss instead of debiting the same in the reserves and surpluses in terms of guidance issued by the Institute of Chartered Accountants of India. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

j) Provision of Interest Expenses and other adjustments

During the period of restatement, the Company has identified that it was not making provisions in respect of interest expenses as per repayment schedules of the respective loan. The interest was accounted for as and when it was paid only. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

k) Wrong Calculation of Value of Stock

During the period of restatement, the Company has identified some calculation and arithmetical errors in valuation of stock of raw materials which amount to Rs. 7,31,409/. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).



NOTE-1 RESTATED STATEMENT OF SHARE CAPITAL

(Amount in millions)

| | As At | | | | | | | |
|--|----------------|--------------|----------------|-----------------|---------------|----------|--|--|
| Particulars | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | | |
| (a) Number and Amount of Authorised S | Share Capital | | | | | | | |
| Number of Equity Share of Rs. 10 each | 40.00 | 2.00 | 2.00 | 2.00 | 2.00 | 0.50 | | |
| Total Authorised Equity Capital | 400.00 | 20.00 | 20.00 | 20.00 | 20.00 | 5.00 | | |
| Number of Preference Share of Rs. 10 each | | | | | | | | |
| Total Authorised Preference Capital | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| Total Authorised Share Capital | 400.00 | 20.00 | 20.00 | 20.00 | 20.00 | 5.00 | | |
| (b) Issued, Subscribed & Paid-up Capital | | | | | | | | |
| Equity Share Capital | 295.00 | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 | | |
| Preference Share Capital | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| Total | 295.00 | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 | | |
| (c) Reconciliation of Number of Shares of | outstanding at | the beginnin | g and at the e | end of the repo | orting period | | | |
| Opening number of equity shares outstanding | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.01 | | |
| Add: Equity Shares issued during the year | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.24 | | |
| Add: Bonus Shares issued during the year | 29.25 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| Closing Number of Equity Shares Outstanding | 29.50 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | | |

- (d) The rights, preferences and restrictions attaching to each class of shares including restrictions on the distribution of dividends and the repayment of capital
- (i) The Company has one class of Equity shares having a par value of Rs. 10 per share. Each Share holder is eligible for one vote per share held.
- (ii) All Equity Shareholders are eligible to receive dividends in proportion to their shareholdings.
- (iii) The dividends proposed by the Board of Directors are subject to the approval of the Shareholders in the ensuing Annual General Meeting.
- (iv) In the event of liquidation, the Equity Shareholders are eligible to receive the remaining assets of the Company, after distribution of all preferential amounts, in proportion to their share holding.
- (e) Shareholders holding more than 5% of shares of the Company

| Name of Shareholder | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
|---------------------|----------|----------|----------|----------|----------|----------|
| Dinesh KK | 16.23 | 0.14 | 0.14 | 0.14 | 0.14 | 0.14 |
| Shashikala Dinesh | 13.28 | 0.11 | 0.11 | 0.11 | 0.11 | 0.11 |

- (f) As the company is not a subsidiary of any Company, its shares are not held by any holding or ultimate holding company.
- (g) There are no shares reserved for issue under options and contracts or commitments for the sale of shares or disinvestment.
- (h) There are no shares which were alloted (i) pursuant to contracts without payment being received in cash.
- (i) Details of shares allotted as fully paid up by way of bonus shares are as under during the period from 1 April, 2017 to 31 Dec., 2017:

No. of Equity Share of Rs. 10 each issued as bonus shares - 29,25,000

Total Face Value of Bonus shares issued during the year - 2,92,50,000

- (j) There are no securities which are convertible into equity/prefernce shares.
- (k) There are no calls which are unpaid.
- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



NOTE-2 RESTATED STATEMENT OF RESERVES & SURPLUS

(Amount in millions)

| | | | As At | | (Amount 1 | ii iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii |
|---------------------------------------|----------|----------|----------|----------|-----------|--|
| Particulars | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| | | | | | | |
| (a) Securities Premium Reserve | | | | | | |
| Balances at the beginning of the | | | | | | |
| reporting period | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Changes in accounting policy or | | | | | | |
| prior period errors | | | | | | |
| Restated balance at the beginning of | | | | | | |
| the reporting period | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Securities Premium received during | | | | | | |
| the year | | | | | | |
| Any other Change (to be specified) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Balance at the end of the reporting | | | | | | |
| period | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | | | | | | |
| (b) Retained Earnings | | | | | | |
| Balances at the beginning of the | | | | | | |
| reporting period | 456.43 | 285.20 | 194.93 | 125.57 | 95.10 | 68.91 |
| Changes in accounting policy or | | | | | | |
| prior period errors | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Restated balance at the beginning of | | | | | | |
| the reporting period | 456.43 | 285.20 | 194.93 | 125.57 | 95.10 | 68.91 |
| Add: Profit/(Loss) during the year as | | | | | | |
| per profit and loss account | 307.40 | 219.38 | 126.37 | 69.49 | 30.47 | 26.19 |
| Less: Dividends Distributed During | | | | | | |
| the Year | 0.00 | 40.00 | 30.00 | 0.00 | 0.00 | 0.00 |
| Less: Dividend Distribution Tax | 0.00 | 8.14 | 6.11 | 0.00 | 0.00 | 0.00 |
| Less: Capitalisation of Profits by | | | | | | |
| issue of Bonus Shares | 292.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Less: Transitional Adjustment due to | | | | | | |
| change in depreciation rates and | | | | | | |
| methods as per Companies Act, | | | | | | |
| 2013. | 0.00 | 0.00 | 0.00 | 0.13 | 0.00 | 0.00 |
| Balance at the end of the reporting | | | | | | |
| period | 471.33 | 456.43 | 285.20 | 194.93 | 125.58 | 95.10 |
| TOTAL OF RESERVES & | | | | | | |
| SURPLUSES | 471.33 | 456.43 | 285.20 | 194.93 | 125.57 | 95.10 |

^{1.} The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

^{2.} Company is does not having any Revaluation Reserve.

^{3.} The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



NOTE - 3 RESTATED STATEMENT OF LONG TERM BORROWINGS

(Amount in millions)

| Doutionland | | | As | At | | |
|-------------------------------------|----------|----------|----------|----------|----------|----------|
| Particulars | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Secured Loans | | | | | | |
| (a) Bonds or debentures; | | | | | | |
| (b) Term Loans | | | | | | |
| (i) from Banks; | 30.14 | 45.63 | 0.40 | 2.13 | 0.40 | 0.00 |
| (ii) from other parties (NBFC's) | 0.00 | 0.00 | 0.00 | 1.09 | 0.00 | 0.00 |
| (c) Deferred payment liabilities | | | | | | |
| (d) Deposits; | | | | | | |
| (e) Loans and advances from Related | | | | | | |
| Parties; | | | | | | |
| (f) Long term maturities of finance | | | | | | |
| lease obligations | | | | | | |
| (g) Other Loans and advances | | | | | | |
| Unsecured Loans | | | | | | |
| (a) Term Loans | | | | | | |
| (i) from Banks; | 0.00 | 0.00 | 3.48 | 5.77 | 0.00 | 0.00 |
| (ii) from other parties (NBFC's) | 0.00 | 0.00 | 18.82 | 5.52 | 0.53 | 2.15 |
| (b) Loans and advances from Related | | | | | | |
| Parties; | 79.31 | 50.76 | 13.51 | 17.22 | 13.75 | 7.32 |
| Total | 109.45 | 96.39 | 36.21 | 31.73 | 14.68 | 9.47 |
| | | | | | | |

Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary, statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.
- 3.List of persons/entities classified as 'Related Parties' has been determined by the Management and relied upon by the Auditors. The Auditors have not performed any procedure to determine whether the list is accurate and complete.
- 4. The terms and conditions and other information in respect of Secured Loans as on 31.12.2017 are given in Annexure -
- 3(A) & in respect of unsecured loans are given in Annexure- 3(B)



NOTE - 3(A) RESTATED STATEMENT OF PRINCIPAL TERMS OF SECURED LOANS AND ASSETS CHARGED AS SECURITY

(Amount in millions)

| Name of Lender | Purpose | Loan\A greeme nt A/c No. | Sanct ioned Amo unt (In millio ns) | Rate of interes t | Primar y Securit y | Collateral/ Other Security | Re-Payment Schedule | Mora - toriu m | Outstanding amount as on 31.03.2017 as per Restated Accounts | Outstandi ng amount as on 31.12.201 7 as per Restated Accounts |
|------------------------------|------------------|-----------------------------------|--|--|---|---|------------------------|-------------------------|---|--|
| Secured Loan | | | | | | | | | | |
| Parsik Janta Sahkari Bank | Vehicle Loan | 558/351 | 0.50 | 12.50 % | Vehicle | Vehicle | Monthly | | 0.20 | 0.11 |
| Parsik Janta Sahkari Bank | Vehicle Loan | 558/380 | 0.39 | 12.50 % | Vehicle | Vehicle | Monthly | | 0.20 | 0.14 |
| Kotak Mahindra Bank | Business Loan | 0631TL 010000 0345 | 50.00 | 11.30 | First Charge over the | Equitable Mortgage | Monthly | | 45.00 | 37.50 |
| Kotak Mahindra Bank | Business Loan | 0631TL 010000 0315 | 29.00 | 11.30 | Present and Future | over following properties: | Monthly | | 20.32 | 13.16 |
| Kotak Mahindra Bank | Overdraft | 841173 7737 | 70.00 | 10.25 % (6M MCL R 8.50 % + 1.75 %) | Current and Movabl e Fixed Assets | 1. Flat No. 201, 2nd Floor, B- wing, No. 20, Sector 6, Navi Mumbai- 400706 2. Shop no.1, Sai Ansh, Plot No.7, Sector-11, Sanpada, Navi Mumbai 3. Shop | | | 0.00 | 45.10 |



| No.9, |
|-------------------|
| Ground |
| Florr, Sai |
| Paradise, |
| Plot No. |
| 21, Sector |
| 4, Nerul, |
| Navi |
| Mumbai |
| 4. Shop |
| No. 1 to 12, |
| Ground |
| Floor, |
| Neighbour |
| hood |
| Shopping |
| Center, |
| Plot No. 10 |
| & 11, |
| & 11, Sector 4 |
| Sector 4, |
| Nerul, Navi |
| Mumbai |
| 5. Plot No. |
| G-701, |
| Neel Sidhi |
| Jewels, Jay |
| Balaji CHS |
| Ltd, Plot |
| No. 26A, |
| Nerul, Navi |
| Mumbai |
| 6. |
| Residential |
| Building |
| situated at |
| Plot No. G |
| 702, Neel |
| Sidhi |
| Jewels, Jay |
| Balaii CHS |
| Balaji CHS |



| V-1 P1 |
|-------------|
| Ltd, Plot |
| No. 26A, |
| Nerul, Navi |
| Mumbai |
| 7. Shop |
| No. M-8 |
| and O-2, |
| 2nd Floor, |
| Neighbour |
| hood |
| Shopping |
| Center, |
| Plot NO. |
| 10 and 11, |
| Sector 4, |
| |
| Nerul, Navi |
| Mumbai |
| 8. Office |
| No. B, 3rd |
| Floor, |
| "Shrirang |
| House" |
| Building, |
| CTS No. |
| 364 + |
| 365/1 & |
| 364 + |
| 365/16, |
| Jangli |
| Maharaj |
| Road, |
| Shivaji |
| Nagar, |
| Pune - |
| 411005 |
| 9. Unit No. |
| 1201, 12th |
| Floor, |
| |
| Business |
| Bay, |



| | | | | | 65.72 | 96.01 |
|--|--|--|-------------|--|-------|-------|
| | | | 400614 | | | |
| | | | Belapur, | | | |
| | | | Apartment, | | | |
| | | | Om Sai | | | |
| | | | Sector 20, | | | |
| | | | No. 0493/ | | | |
| | | | 302, House | | | |
| | | | No. 301 & | | | |
| | | | 12. Flat | | | |
| | | | Mumbai | | | |
| | | | Nerul, Navi | | | |
| | | | Shrivane, | | | |
| | | | No. 222/37. | | | |
| | | | 11. Plot | | | |
| | | | 400706 | | | |
| | | | Mumbai- | | | |
| | | | Navi | | | |
| | | | 1, Nerul, | | | |
| | | | 51, Sector- | | | |
| | | | Plot No. | | | |
| | | | Realities, | | | |
| | | | Kamdhenu | | | |
| | | | Bay, | | | |
| | | | Business | | | |
| | | | 12th Floor, | | | |
| | | | No. 1202, | | | |
| | | | 10. Unit | | | |
| | | | 400706 | | | |
| | | | Mumbai- | | | |
| | | | Navi | | | |
| | | | 1, Nerul, | | | |
| | | | 51, Sector- | | | |
| | | | Plot No. | | | |
| | | | Realities, | | | |
| | | | Kamdhenu | | | |

Notes:

- 1. The above loans are further guaranteed by the director/partners and owner of property. .
- 2. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 3. The above statement should be read with the significant accounting policies and notes to restated summary, statements of assets and liabilities, profits and losses



and cash flows appearing in Annexures IV, I, II and III.

OTE 3(B) RESTATED STATEMENT OF TERMS & CONDITIONS OF UNSECURED LOANS

A) Details of Unsecured Loans outstanding as at the end of the latest Reporting period from Directors/Promoters/Group Companies and others Unsecured Loans from Directors/Promoters/Group Companies and other Companies are repayable on demand and as per rate of interest as mentioned below:-

| | | D-4 C | D. D | A | A | A | A | · ` | A = |
|-------------------------|----------|------------------|---------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Name of Lender | Purpose | Rate of interest | Re-Payment Terms | As on 31.12.2017 | As on 31.03.2017 | As on 31.03.2016 | As on 31.03.2015 | As on 31.03.2014 | As on 31.03.2013 |
| (A)From Related parties | i | | | | | | • | | |
| Dinesh KK | Business | 0% | Monthly | 52.60 | 28.80 | 2.42 | 9.71 | 9.24 | 4.50 |
| Shashikala | Business | 0% | Monthly | 26.71 | 21.96 | 11.09 | 7.51 | 4.51 | 2.81 |
| Total (A) | | | | 79.31 | 50.76 | 13.51 | 17.22 | 13.75 | 7.32 |
| (B) Loan From Others | | | | | | | | | |
| Capital First Ltd | Business | 17.25% | Monthly | 0.73 | 3.76 | 7.24 | | | |
| Deutsche Bank | Business | 13.65% | Monthly | -0.17 | 0.97 | 2.73 | 4.27 | | |
| Edleweiss Retail | | | | | | | | | |
| Finance Ltd | Business | 17.25% | Monthly | 0.39 | 2.00 | 3.86 | | | |
| Fullerton India Ltd | Business | 17.25% | Monthly | 0.48 | 2.50 | 4.82 | | | |
| IndusInd Bank Ltd | Business | 18% | Monthly | 0.48 | 2.51 | 4.82 | | | |
| Kotak Mahindra Bank | Business | 18.04% | Monthly | 0.37 | 3.42 | 6.90 | | | |
| Magma Fincorp Ltd | Business | 18% | Monthly | 0.39 | 2.02 | 3.88 | | | |
| Religare Finvest Ltd | Business | 18% | Monthly | 0.33 | 1.68 | 3.22 | | | |
| Shriram City Union | | | • | | | | | | |
| Finance Ltd | Business | 8.50% | Monthly | 0.10 | 0.83 | 2.82 | | | |
| Tata Capital Financial | | | • | | | | | | |
| Servicces Ltd | Business | 17.57% | Monthly | 0.39 | 2.01 | 3.86 | | | |
| Capital First Ltd | Business | | Monthly | | | | 2.46 | | |
| ICICI | Business | 16.49% | Monthly | | | 0.98 | 2.45 | | |
| Ratnakar Bank Ltd | Business | 18% | Monthly | | | 1.15 | 2.87 | | |
| Shriram City Union | | | • | | | | | | |
| Finance Ltd | Business | 9.10% | Monthly | | | | 1.27 | | |
| Standard Chartered | | | - | | | | | | |
| Bank | Business | | Monthly | | | 2.05 | 5.80 | | |
| Magma Fincorp Ltd | Business | 18% | Monthly | | 0.60 | 1.48 | 2.23 | | |
| Magma Fincorp Ltd | Business | 19% | Monthly | | | | | 0.72 | 1.96 |
| Religare Finvest Ltd | Business | | Monthly | | | 0.22 | 2.62 | 0.00 | 0.00 |



| Edleweiss Retail | | | | | | | | | I |
|------------------------|----------|--------|---------|-------|-------|-------|-------|-------|-------|
| Finance Ltd | Business | 19.50% | Monthly | | | | | 1.44 | 2.19 |
| Edleweiss Retail | | | | | | | | | |
| Finance Ltd | Business | 18% | Monthly | | | | 3.12 | | |
| Corp/ Kotak Mahindra | | | | | | | | | |
| Bank | Business | | Monthly | | | 29.96 | | | |
| Tata Capital Financial | | | | | | | | | |
| Servicces Ltd | Business | | Monthly | | | | | | 1.31 |
| Standard Chartered | | | | | | | | | |
| bank | Business | 18.75% | Monthly | | | | | | 1.88 |
| Total (B) | | | | 3.48 | 22.30 | 80.02 | 27.09 | 2.15 | 7.34 |
| Grand Total (A+B) | | | | 82.79 | 73.06 | 93.53 | 44.31 | 15.91 | 14.66 |
| | | | | | | | | | |

Notes:

^{1.} The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

^{2.} The above statement should be read with the significant accounting policies and notes to restated summary, statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



NOTE - 4 RESTATED STATEMENT OF DEFERRED TAX (ASSETS) / LIABILITIES

(Amount in millions)

| Doutionlone | | | For the Ye | ar Ended | · | · |
|-----------------------------------|----------|----------|------------|----------|----------|----------|
| Particulars | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Opening Balance (A) | | | | | | |
| Opening Balance of Deferred | | | | | | |
| Tax (Asset) / Liability | 6.01 | 5.15 | 3.12 | 2.75 | 1.67 | 1.45 |
| Current Year Provision (B) | | | | | | |
| (DTA) / DTL on Depreciation | -1.97 | 0.63 | 2.39 | 0.66 | 1.12 | 1.11 |
| (DTA) / DTL on Provision for | | | | | | |
| Gratuity/Leave | | | | | | |
| Encashment/Disallowances | 0.25 | -0.23 | 0.35 | 0.29 | 0.04 | 0.89 |
| Closing Balance of Deferred | | | | | | |
| Tax (Asset) / Liability (A+B) | 3.79 | 6.01 | 5.15 | 3.12 | 2.75 | 1.67 |

Notes: 1.The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

NOTE - 5 RESTATED STATEMENT OF OTHER LONG TERM LIABILITIES

(Amount in millions)

| DADTICIH ADC | As At | | | | | | | | | |
|------------------------------|---------------------------------|--------|----------|----------|----------|--------|--|--|--|--|
| PARTICULARS | 31-12-17 31-03-17 31-03-16 31-0 | | 31-03-15 | 31-03-14 | 31-03-13 | | | | | |
| | | | | | | | | | | |
| Prereceived Income (Deferred | | | | | | | | | | |
| Income) | 924.38 | 787.29 | 464.80 | 307.28 | 138.34 | 168.14 | | | | |
| Retention money from sub- | | | | | | | | | | |
| contractors | 0.00 | 0.60 | 0.00 | 0.00 | 0.00 | 3.63 | | | | |
| | | | | | | | | | | |
| Total | 924.38 | 787.89 | 464.80 | 307.28 | 138.34 | 171.76 | | | | |

Notes

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE-6 RESTATED STATEMENT OF OTHER LONG TERM PROVISIONS

(Amount in millions)

| PARTICULARS | As At | | | | | | | | | |
|--------------------------------|-------------------|------|----------|----------|----------|----------|--|--|--|--|
| PARTICULARS | 31-12-17 31-03-17 | | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | | | | |
| | | | | | | | | | | |
| Provision For Gratuity | 2.96 | 2.78 | 1.83 | 1.41 | 0.78 | 0.64 | | | | |
| Provision for Leave Encashment | 1.36 | 0.88 | 0.50 | 0.19 | 0.00 | 0.00 | | | | |
| | | | | | | | | | | |
| Total | 4.32 | 3.66 | 2.33 | 1.60 | 0.78 | 0.64 | | | | |

Notes

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

^{2.} The above statement should be read with the significant accounting policies and notes to restated summary statement of profit and loss account and cash flows statement as appearing in Annexures IV, I, I and IIII.



NOTE-7 RESTATED STATEMENT OF SHORT TERM BORROWINGS

(Amount in millions)

| Doutionland | | | As | At | | |
|-----------------------------|----------|----------|----------|----------|----------|----------|
| Particulars | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Secured | | | | | | |
| (a) Loans Repayable on | | | | | | |
| Demand | | | | | | |
| (i) from Banks; | 45.10 | 0.00 | 78.38 | 69.87 | 63.46 | 65.64 |
| (ii) from other parties | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Loans and advances from | | | | | | |
| Related Parties; | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (c) Deposits | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (d) Others Loans and | | | | | | |
| advances | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Unsecured | | | | | | |
| (a) Loans Repayable on | | | | | | |
| Demand | | | | | | |
| (i) from Banks; | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (ii) from other parties | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Loans and advances from | | | | | | |
| Related Parties; | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (c) Deposits | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (d) Others Loans and | | | | | | |
| advances | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 45.10 | 0.00 | 78.38 | 69.87 | 63.46 | 65.64 |
| , | | | | | | |

Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary, statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.
- 3.List of persons/entities classified as 'Promoters' and 'Promoter Group Companies' has been determined by the Management and relied upon by the Auditors. The Auditors have not performed any procedure to determine whether the list is accurate and complete.
- 4. The terms and conditions and other information in respect of Secured Loans as on 31.12.2017 are given in Note 3(A) & 3(B)

NOTE-8 RESTATED STATEMENT OF TRADE PAYABLES

(Amount in millions)

| | | | | | (11111041114 | iii iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii | | | | |
|--------------------------------|----------|-------------------|--------|----------|--------------|--|--|--|--|--|
| DADTICIH ADC | As At | | | | | | | | | |
| PARTICULARS | 31-12-17 | 31-12-17 31-03-17 | | 31-03-15 | 31-03-14 | 31-03-13 | | | | |
| Trade Payables | | | | | | | | | | |
| Sundry creditors for Sub- | | | | | | | | | | |
| Contracts | 268.48 | 295.23 | 186.74 | 107.75 | 36.97 | 103.01 | | | | |
| Sundry creditors for | | | | | | | | | | |
| Unrecognized revenue | 586.64 | 103.81 | 122.27 | 0.00 | 0.00 | 0.00 | | | | |
| Sundry creditors for Purchases | 206.21 | 37.92 | 67.32 | 6.53 | 5.13 | 4.13 | | | | |
| | | | | | | | | | | |
| Total | 1061.34 | 436.97 | 376.33 | 114.28 | 42.10 | 107.14 | | | | |

Notes

1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.



- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.
- 3. Amount due to entities covered under Micro, Small and Medium Enterprises as defined in the Micro, Small, Medium Enterprises Development Act, 2006, have been identified on the basis of information available with the Company. There was no amount due to any such entities which needs to be disclosed separately.

NOTE- 9
RESTATED STATEMENT OF OTHER CURRENT LIABILITIES

(Amount in millions)

| DADTICHI ADC | | | As | At | (| it iii iiiiiioiis) |
|---------------------------------|----------|----------|----------|----------|----------|--------------------|
| PARTICULARS | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Current Maturity of Long Term | | | | | | |
| Borrowings | 24.26 | 42.39 | 60.54 | 17.40 | 1.71 | 5.36 |
| Pre received Income (Current | | | | | | |
| Liabilities of deferred income) | 97.42 | 86.34 | 54.07 | 54.23 | 33.09 | 22.63 |
| Sundry creditors for Capital | | | | | | |
| Assets | 1.17 | 1.68 | 0.18 | 0.47 | 0.46 | 0.40 |
| Rent Payables | 0.48 | 0.39 | 1.17 | 0.00 | 0.09 | 2.49 |
| Transport and Hiring Charges | | | | | | |
| Payable | 0.13 | 0.13 | 0.96 | 0.00 | 0.00 | 0.00 |
| Professional Charges Payable | 0.82 | 0.42 | 0.28 | 0.03 | 0.00 | 0.00 |
| Other Expenses Payable | 0.12 | 1.94 | 0.26 | 0.61 | 2.02 | 0.17 |
| Advances from Sundry Debtors | 22.49 | 0.17 | 6.83 | 0.00 | 13.37 | 0.11 |
| Dividend Distribution Tax | | | | | | |
| Payable | 0.00 | 0.00 | 6.11 | 0.00 | 0.00 | 0.00 |
| Directors' Remuneration Payable | 1.17 | 0.63 | 1.03 | 0.72 | 0.49 | 0.19 |
| Salary and Wages Payables | 4.67 | 4.95 | 3.33 | 1.49 | 1.08 | 0.93 |
| Credit Card Dues Payables | 0.09 | 0.09 | 0.00 | 0.00 | 0.00 | 0.00 |
| Statutory Liabilities | 2.30 | 41.49 | 5.49 | 6.09 | 7.34 | 7.91 |
| Audit fees Payable | 1.62 | 0.74 | 0.53 | 0.31 | 0.26 | 0.25 |
| Telephone Charges Payable | 0.05 | 0.00 | 0.05 | 0.07 | 0.05 | 0.05 |
| Electricity Charges Payable | 0.07 | 0.00 | 0.00 | 0.02 | 0.03 | 0.03 |
| Provision for VAT Payable | | | | | | |
| under Composition Scheme | 0.00 | 0.00 | 0.49 | 0.26 | 0.23 | 0.00 |
| Provision for Service tax | | | | | | |
| Liabiity | 0.00 | 0.00 | 1.09 | 1.09 | 1.02 | 1.00 |
| Provision for TDS Defaults as | | | | | | |
| per 26AS | 3.43 | 0.19 | 0.14 | 0.13 | 0.13 | 0.00 |
| Provision for TDS Expenses | | | | | | |
| Payable | 0.00 | 0.00 | 0.76 | 0.76 | 0.73 | 0.72 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 160.28 | 181.55 | 143.31 | 83.68 | 62.10 | 42.25 |

Notes

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE- 10 RESTATED STATEMENT OF SHORT TERM PROVISIONS

| DADTICIH ADC | As At | | | | | | | | |
|--------------|----------|----------|----------|----------|----------|----------|--|--|--|
| PARTICULARS | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | | | |



| Provision for Gratuity | 0.18 | 0.15 | 0.11 | 0.10 | 0.04 | 0.05 |
|---------------------------------|--------|------|------|------|------|------|
| Provision for Leave Encashment | 0.11 | 0.07 | 0.04 | 0.01 | 0.00 | 0.00 |
| Provision for Taxation (Net of | | | | | | |
| Advance Tax & TDS) | 121.28 | 5.80 | 0.00 | 0.00 | 0.00 | 0.00 |
| Provision for Interest on Loans | 0.08 | 0.32 | 0.62 | 0.34 | 0.03 | 0.10 |
| Total | 121.64 | 6.34 | 0.77 | 0.45 | 0.07 | 0.15 |

Notes

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



NOTE-11 RESTATED STATEMENT OF PROPERTY, PLANT & EQUIPMENT

| 2012-13 | Cros | s Carryin | a A moun | <u> </u> | | Depreci | | (Amount in mill Net Carrying Amount | |
|-----------------------------------|------------------|-----------------------------|---|-----------------|---|-------------------------------------|---|--|---------------------|
| PARTICULA RS | As on 01.04.2012 | Addit ions Duri ng the Year | Deliti on / Dispo sal Duri ng the Year | As on 31.03.201 | Accumula ted Depreciat ion as on 01.04.201 2 | Depreciatio n During the Year | Deduc tion Durin g the Year | Accumulated Depreciation as on 31.03.2013 | As on 31.03.2013 |
| (a) Land | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Building | 8.33 | 0.00 | 0.00 | 8.33 | 0.39 | 0.40 | 0.00 | 0.78 | 7.55 |
| (c) Plant and Equipment | 15.37 | 8.07 | 0.40 | 23.05 | 5.83 | 1.85 | 0.27 | 7.41 | 15.64 |
| (d) Furniture and Fixtures | 2.48 | 1.38 | 0.00 | 3.86 | 0.79 | 0.35 | 0.00 | 1.14 | 2.72 |
| (e) Vehicles | 5.70 | 2.46 | 0.00 | 8.16 | 3.72 | 0.79 | 0.00 | 4.51 | 3.65 |
| (f) Office Equipment (g) IP | 2.27 72.76 | 0.85 | 0.00 | 3.11 129.52 | 0.61 7.65 | 0.28 11.22 | 0.00 | 0.88 18.87 | 2.23 110.65 |
| (h) Electrical Equipments | 0.34 | 0.00 | 0.00 | 0.34 | 0.08 | 0.04 | 0.00 | 0.12 | 0.22 |
| (i) Computers & Printers | 1.55 | 0.84 | 0.00 | 2.39 | 1.04 | 0.35 | 0.00 | 1.39 | 1.00 |
| Total | 108.80 | 70.36 | 0.40 | 178.76 | 20.09 | 15.28 | 0.27 | 35.10 | 143.66 |
| 2013-14 | Cros | s Carryin | a Amoun | <u> </u> | | Depreci | otion | | Net Carrying Amount |
| PARTICULA RS | As on 01.04.2013 | Addit ions Duri ng the Year | Deliti on / Dispo sal Duri ng the | As on 31.03.201 | Accumula ted Depreciat ion as on 01.04.201 | Depreciatio n During the Year | Deduc tion Durin g the Year | Accumulated Depreciation as on 31.03.2014 | As on 31.03.2014 |
| (a) Land | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Building | 8.33 | 0.00 | 0.00 | 8.33 | 0.78 | 0.38 | 0.00 | 1.16 | 7.17 |



| (c) Plant and | | | | | | | | | |
|----------------|--------|-------|------|--------|-------|-------|------|-------|--------|
| Equipment | 23.05 | 1.98 | 0.00 | 25.03 | 7.41 | 2.27 | 0.00 | 9.69 | 15.34 |
| (d) Furniture | | | | | | | | | |
| and Fixtures | 3.86 | 0.00 | 0.00 | 3.86 | 1.14 | 0.49 | 0.00 | 1.63 | 2.23 |
| (e) Vehicles | 8.16 | 0.80 | 0.00 | 8.95 | 4.51 | 1.03 | 0.00 | 5.54 | 3.41 |
| (f) Office | | | | | | | | | |
| Equipment | 3.11 | 0.28 | 0.00 | 3.40 | 0.88 | 0.34 | 0.00 | 1.22 | 2.18 |
| (g) IP | 129.52 | 69.40 | 0.00 | 198.92 | 18.87 | 17.63 | 0.00 | 36.50 | 162.42 |
| (h) Electrical | | | | | | | | | |
| Equipments | 0.34 | 0.00 | 0.00 | 0.34 | 0.12 | 0.03 | 0.00 | 0.15 | 0.19 |
| (i) Computers | | | | | | | | | |
| & Printers | 2.39 | 0.18 | 0.00 | 2.57 | 1.39 | 0.42 | 0.00 | 1.81 | 0.76 |
| Total | 178.76 | 72.63 | 0.00 | 251.39 | 35.10 | 22.59 | 0.00 | 57.69 | 193.70 |
| | | | | | | | | | |

| 2014-15 | Gr | oss Carrying | Amount | | | | Deprecia | tion | | Net Carrying Amount |
|----------------------------|---------------------|----------------------------------|-------------------------------------|-------------------|--|--|--|------------------------------------|--|------------------------|
| PARTICULA RS | As on 01.04.2014 | Addition s During the Year | Delition / Disposal During the Year | As on 31.03.2 015 | Accumul ated Deprecia tion as on 01.04.20 14 | Depre ciation Durin g the Year | Deducti on During the Year | Transitio nal Adjustme nt | Accumulated Depreciation as on 31.03.2015 | As on 31.03.2015 |
| (a) Land | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Building | 8.33 | 29.61 | 0.00 | 37.94 | 1.16 | 1.16 | 0.00 | 0.00 | 2.32 | 35.62 |
| (c) Plant and Equipment | 25.03 | 9.70 | 0.00 | 34.73 | 9.69 | 4.10 | 0.00 | 0.00 | 13.78 | 20.95 |
| (d) Furniture and Fixtures | 3.86 | 0.00 | 0.00 | 3.86 | 1.63 | 0.64 | 0.00 | 0.00 | 2.27 | 1.59 |
| (e) Vehicles | 8.95 | 8.61 | 0.00 | 17.56 | 5.54 | 3.05 | 0.00 | 0.00 | 8.59 | 8.97 |
| (f) Office Equipment | 3.40 | 0.39 | 0.00 | 3.79 | 1.22 | 1.55 | 0.00 | 0.06 | 2.83 | 0.96 |
| (g) IP | 198.92 | 130.53 | 0.00 | 329.45 | 36.50 | 29.88 | 0.00 | 0.00 | 66.38 | 263.07 |
| (h) Electrical Equipments | 0.34 | 0.00 | 0.00 | 0.34 | 0.15 | 0.06 | 0.00 | 0.00 | 0.21 | 0.13 |
| (i) Computers & Printers | 2.57 | 0.51 | 0.00 | 3.08 | 1.81 | 0.50 | 0.00 | 0.06 | 2.37 | 0.71 |
| Total | 251.39 | 179.35 | 0.00 | 430.74 | 57.69 | 40.94 | 0.00 | 0.13 | 98.76 | 331.99 |
| 2015-16 | | Gross Carry | ing Amount | | | | De | preciation | | Net |



| | | | | | | | | | Carrying Amount |
|------------------------------|------------------|---------------------------------|--|------------------|---|-------------------------------------|---------------------------------|---|--------------------|
| PARTICULA RS | As on 01.04.2015 | Additions During the Year | Delition / Disposal During the Year | As on 31.03.2016 | Accumulated Depreciation as on 01.04.2015 | Depreciati on During the Year | Deduction During the Year | Accumulat ed Depreciati on as on 31.03.2016 | As on 31.03.2016 |
| (a) Land | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Building | 37.94 | 0.00 | 0.00 | 37.94 | 2.32 | 1.73 | 0.00 | 4.06 | 33.88 |
| (c) Plant and Equipment | 34.73 | 28.98 | 0.00 | 63.71 | 13.78 | 4.87 | 0.00 | 18.65 | 45.06 |
| (d) Furniture and Fixtures | 3.86 | 0.05 | 0.00 | 3.91 | 2.27 | 0.46 | 0.00 | 2.73 | 1.17 |
| (e) Vehicles | 17.56 | 7.38 | 0.00 | 24.94 | 8.59 | 3.61 | 0.00 | 12.20 | 12.74 |
| (f) Office Equipment | 3.79 | 1.42 | 0.00 | 5.21 | 2.83 | 0.66 | 0.00 | 3.49 | 1.73 |
| (g) IP | 329.45 | 190.93 | 0.00 | 520.37 | 66.38 | 49.60 | 0.00 | 115.98 | 404.39 |
| (h) Electrical Equipments | 0.34 | 0.00 | 0.00 | 0.34 | 0.21 | 0.04 | 0.00 | 0.25 | 0.09 |
| (i) Computers & Printers | 3.08 | 1.09 | 0.00 | 4.18 | 2.37 | 0.69 | 0.00 | 3.06 | 1.12 |
| Total | 430.74 | 229.85 | 0.00 | 660.59 | 98.76 | 61.66 | 0.00 | 160.42 | 500.17 |

| | | | | | | | | | Net Carrying | | |
|----------------------------|-------------------|---------------------------------|--|------------------|---|-------------------------------------|---------------------------------|--|------------------|--|--|
| | | | | | | | | | | | |
| 2016-17 | | Gross C | Carrying Amoui | nt | | Depred | ciation | | Amount | | |
| PARTICULA RS | As on 01.04.201 6 | Additions During the Year | Delition / Disposal During the Year | As on 31.03.2017 | Accumulated Depreciation as on 01.04.2016 | Depreciati on During the Year | Deduction During the Year | Accumulated Depreciation as on 31.03.2017 | As on 31.03.2017 | | |
| (a) Land | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | |
| (b) Building | 37.94 | 0.00 | 0.00 | 37.94 | 4.06 | 1.65 | 0.00 | 5.71 | 32.23 | | |
| (c) Plant and Equipment | 63.71 | 18.91 | 7.50 | 75.12 | 18.65 | 10.04 | 2.30 | 26.39 | 48.74 | | |
| (d) Furniture | | | | | | | | | | | |
| and Fixtures | 3.91 | 4.88 | 0.00 | 8.79 | 2.73 | 0.56 | 0.00 | 3.30 | 5.49 | | |
| (e) Vehicles | 24.94 | 10.58 | 1.15 | 34.37 | 12.20 | 5.32 | 0.77 | 16.76 | 17.61 | | |
| (f) Office | | | | | | | | | | | |
| Equipment | 5.21 | 1.85 | 0.00 | 7.06 | 3.49 | 1.03 | 0.00 | 4.51 | 2.55 | | |



| | | | | | | | | | NT 4 |
|----------------|--------|--------|------|--------|--------|-------|------|--------|--------|
| | | | | | | | | | |
| Total | 660.59 | 279.80 | 8.65 | 931.74 | 160.42 | 96.97 | 3.07 | 254.32 | 677.43 |
| & Printers | 4.18 | 0.61 | 0.00 | 4.79 | 3.06 | 0.85 | 0.00 | 3.91 | 0.87 |
| (i) Computers | | | | | | | | | |
| Equipments | 0.34 | 0.00 | 0.00 | 0.34 | 0.25 | 0.03 | 0.00 | 0.28 | 0.06 |
| (h) Electrical | | | | | | | | | |
| (g) IP | 520.37 | 242.97 | 0.00 | 763.34 | 115.98 | 77.49 | 0.00 | 193.47 | 569.87 |

| 01.04.17 to 31.12.2017 | | Gross Carry | ing Amount | | | | Net Carrying Amount | | |
|----------------------------|------------------|---------------------------------|--|---------------------|---|-------------------------------------|---------------------------------|--|------------------|
| PARTICULA RS | As on 01.04.2017 | Additions During the Year | Delition / Disposal During the Year | As on 31.12.2017 | Accumulate d Depreciatio n as on 01.04.2017 | Depreciati on During the Year | Deduction During the Year | Accumulated Depreciation as on 31.12.2017 | As on 31.12.2017 |
| (a) Land | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Building | 37.94 | 7.43 | 0.00 | 45.37 | 5.71 | 1.40 | 0.00 | 7.11 | 38.26 |
| (c) Plant and Equipment | 75.12 | 0.33 | 0.00 | 75.45 | 26.39 | 6.73 | 0.00 | 33.12 | 42.34 |
| (d) Furniture and Fixtures | 8.79 | 0.44 | 0.00 | 9.22 | 3.30 | 1.10 | 0.00 | 4.40 | 4.83 |
| (e) Vehicles | 34.37 | 5.31 | 0.00 | 39.68 | 16.76 | 4.51 | 0.00 | 21.27 | 18.41 |
| (f) Office Equipment | 7.06 | 1.45 | 0.00 | 8.50 | 4.51 | 1.01 | 0.00 | 5.52 | 2.98 |
| (g) IP | 763.34 | 42.06 | 0.00 | 805.40 | 193.47 | 69.21 | 0.00 | 262.68 | 542.73 |
| (h) Electrical Equipments | 0.34 | 0.10 | 0.00 | 0.44 | 0.28 | 0.02 | 0.00 | 0.30 | 0.13 |
| (i) Computers & Printers | 4.79 | 0.79 | 0.00 | 5.58 | 3.91 | 0.53 | 0.00 | 4.44 | 1.14 |
| Total | 931.74 | 57.91 | 0.00 | 989.65 | 254.32 | 84.51 | 0.00 | 338.83 | 650.82 |

Notes

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



NOTE-12 RESTATED STATEMENT OF INTANGIBLE ASSETS

(Amount in millions)

| DADWICH ADC | | | As A | At | , | , |
|-----------------------------|----------|----------|----------|----------|----------|----------|
| PARTICULARS | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| I. Intangible Assets | | | | | | |
| (a) Computer Softwares | | | | | | |
| Opening Gross Carrying | | | | | | |
| Amount | 1.00 | 1.00 | 0.30 | 0.00 | 0.00 | 0.00 |
| Add: Additions During the | | | | | | |
| Year | 0.00 | 0.00 | 0.69 | 0.30 | 0.00 | 0.00 |
| Closing Gross Carrying | | | | | | |
| Amount | 1.00 | 1.00 | 1.00 | 0.30 | 0.00 | 0.00 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Opening Accumulated | | | | | | |
| Amortization | 0.60 | 0.27 | 0.07 | 0.00 | 0.00 | 0.00 |
| Add: Amortization During | | | | | | |
| the Year | 0.14 | 0.33 | 0.20 | 0.07 | 0.00 | 0.00 |
| Closing Accumulated | | | | | | |
| Amortization | 0.73 | 0.60 | 0.27 | 0.07 | 0.00 | 0.00 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Opening Net Carrying | | | | | | |
| Amount | 0.40 | 0.73 | 0.24 | 0.00 | 0.00 | 0.00 |
| Closing Net Carrying | | | | | | |
| Amount | 0.27 | 0.40 | 0.73 | 0.24 | 0.00 | 0.00 |
| | | | | | | |
| (b) Brand Trademark | | | | | | |
| (c) Copyrights, Patents, | | | | | | |
| other intellectual property | | | | | | |
| rights, services and | | | | | | |
| operating rights | | | | | | |
| (d) Others | | | | | | |

Notes

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE-13 RESTATED STATEMENT OF NON-CURRENT INVESTMENTS

| PARTICULARS | | As At | | | | | | | | |
|------------------------------------|----------|----------|----------|----------|----------|----------|--|--|--|--|
| PARTICULARS | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | | | | |
| Investment in Equity Instru | ments | | | | | | | | | |
| | | | | | | | | | | |
| Shares with | | | | | | | | | | |
| Corporation Bank | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 | 0.00 | | | | |
| Investment in Vaviya | | | | | | | | | | |
| Developers Pvt Ltd | 0.50 | 0.50 | 0.50 | 0.50 | 0.00 | 0.00 | | | | |
| (50000 Shares @ Rs. | | | | | | | | | | |
| 10/- Each) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | | |
| Investment in | | | | | | | | | | |
| Dataexpress Private | | | | | | | | | | |
| Limited | 2.60 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | | |



| (260000 Shares @ | | | | | | |
|----------------------------|------|------|------|------|------|------|
| Rs. 10/- each) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Investment in Delix | | | | | | |
| Solution Private Limited | 1.82 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (182000 Shares @ | | | | | | |
| Rs. 10/- each) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 4.93 | 0.51 | 0.51 | 0.51 | 0.01 | 0.00 |
| Aggregate amount of | | | | | | |
| quoted investments and | | | | | | |
| market value thereof | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Aggregate amount of | | | | | | |
| unquoted investments; and | 4.93 | 0.51 | 0.51 | 0.51 | 0.01 | 0.00 |
| Aggregate provision made | | | | | | |
| for diminution in value of | | | | | | |
| investments | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

Note-:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 14
RESTATED STATEMENT OF LONG TERM LOANS & ADVANCES

(Amount in millions)

| PARTICULARS | | | As | At | | |
|---------------------------|----------|----------|----------|----------|----------|----------|
| PARTICULARS | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Secured, considered good; | | | | | | |
| Capital Advances | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Advance to KON Reality | | | | | | |
| (Durgadi) | 30.00 | 25.50 | 15.50 | 0.00 | 0.00 | 0.00 |
| N D Corporation (Plot | | | | | | |
| Advance Vasai Virar) | 3.32 | 3.10 | 3.10 | 0.00 | 0.00 | 0.00 |
| Advance for Building | | | | | | |
| Project | 12.09 | 11.39 | 11.39 | 10.41 | 0.00 | 0.00 |
| Advance for Shop (Turbhe | | | | | | |
| Industrial) | 0.00 | 6.95 | 6.33 | 2.75 | 0.00 | 0.00 |
| Gayatri Enterprises | | | | | | |
| (Bhiwandi Property) | 2.25 | 2.25 | 2.25 | 0.00 | 0.00 | 0.00 |
| Advance for Flat with | | | | | | |
| Vaviya Developers Pvt Ltd | 0.00 | 10.03 | 10.03 | 7.50 | 0.00 | 0.00 |
| Adv - 3g Telecom Infra | | | | | | |
| India Pvt ltd | 0.00 | 0.00 | 67.18 | 0.00 | 0.00 | 0.00 |
| Advance Against Nerul | | | | | | |
| Godown | 0.00 | 0.00 | 0.00 | 1.09 | 13.03 | 10.98 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Security Deposits | 62.06 | 51.59 | 12.83 | 3.01 | 3.13 | 3.25 |
| Earnest Money Deposits | 3.59 | 3.39 | 1.89 | 4.15 | 0.00 | 0.00 |
| Retention Money | 107.09 | 75.41 | 69.88 | 59.94 | 74.20 | 115.90 |
| Others | 0.00 | 5.59 | 5.59 | 2.30 | 0.18 | 0.84 |
| Total | 220.40 | 195.19 | 205.96 | 91.14 | 90.53 | 130.97 |

Note-:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary



statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE-15 RESTATED STATEMENT OF INVENTORIES

(Amount in millions)

| PARTICULARS | As At | | | | | | | | |
|------------------|----------|----------|----------|----------|----------|----------|--|--|--|
| PARTICULARS | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | | | |
| Work-In-Progress | 6.20 | 39.91 | 27.80 | 26.85 | 26.75 | 6.55 | | | |
| Raw Material | 21.33 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| Total | 27.53 | 39.91 | 27.80 | 26.85 | 26.75 | 6.55 | | | |

Note-:

1. Mode of Valuation:

Inventories (raw materials) are valued at cost.

- 2. Inventory is valued and certified by the management only.
- 3. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 4. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 16 RESTATED STATEMENT OF TRADE RECEIVABLES

(Amount in millions)

| DADELCHIA DC | | As At | | | | | | | | |
|---|--------------|----------|----------|----------|----------|----------|--|--|--|--|
| PARTICULARS | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | | | | |
| Outstanding for a period exceeding 6 Months | | | | | | | | | | |
| Secured, Considered Good | | | | | | | | | | |
| Unsecured, considered Good | 161.94 | 31.96 | 110.35 | 49.58 | 40.00 | 47.65 | | | | |
| Outstanding for a period not exc | eeding 6 Mon | ths | | | | | | | | |
| Secured, Considered Good | | | | | | | | | | |
| Unsecured, considered Good | 364.02 | 537.75 | 196.85 | 188.47 | 47.24 | 124.97 | | | | |
| Total | 525.96 | 569.71 | 307.20 | 238.06 | 87.24 | 172.62 | | | | |

Note-:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.
- (2) The Company does not have information as to which of its supplier are Micro small and Medium Enterprise registered under The Micro small and Medium Enterprise Development Act 2006. Consequently the liability, if any, of interest which would be payable under The Micro small and Medium Enterprise Development Act 2006, cannot be ascertained.

 ${\bf NOTE-17}$ RESTATED STATEMENT OF CASH & CASH EQUIVALENTS

| DA DEVOLUE A DO | | | A | s At | Ì | , |
|-----------------------------|----------|----------|----------|----------|----------|----------|
| PARTICULARS | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| (a) Balances with Banks | | | | | | |
| In Current and OD | | | | | | |
| Accounts | 12.90 | 134.34 | 5.32 | 24.19 | 0.42 | 0.39 |
| Margin Money/Security | | | | | | |
| against Borrowings, Bank | | | | | | |
| Guarantees | 80.44 | 45.22 | 34.92 | 30.06 | 24.23 | 13.81 |
| (b) Cheques, drafts on hand | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (c) Cash on Hand | 2.49 | 1.85 | 0.09 | 4.97 | 0.78 | 2.36 |
| (d) Others | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |



| Total | 95.84 | 181.40 | 40.33 | 59.22 | 25.43 | 16.56 |
|-------|-------|--------|-------|-------|-------|-------|
|-------|-------|--------|-------|-------|-------|-------|

Note-:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE-18 RESTATED STATEMENT OF SHORT TERM LOANS & ADVANCES

(Amount in millions)

| PARTICULARS | | | A | s At | | |
|--------------------------------|----------|----------|----------|----------|----------|----------|
| PARTICULARS | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Unsecured and Considered | | | | | | |
| Good: | | | | | | |
| Advance for Site Expenses | 0.13 | 0.48 | 0.06 | 0.43 | 0.55 | 0.00 |
| Advances to Employees | 0.15 | 0.43 | 0.13 | 0.05 | 0.08 | 0.04 |
| Advance to Creditors | 20.67 | 3.52 | 3.11 | 5.41 | 0.79 | 0.00 |
| Prepaid Expenses | 3.56 | 4.78 | 5.04 | 7.89 | 10.95 | 14.20 |
| Balances with Govt Authorities | 49.94 | 30.73 | 26.80 | 22.55 | 13.60 | 10.32 |
| Provisional Credit of ST | | | | | | |
| Liability under RCM | 0.00 | 0.00 | 0.18 | 0.18 | 0.11 | 0.09 |
| Total | 74.46 | 39.93 | 35.33 | 36.50 | 26.08 | 24.65 |

Note-:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE-19 RESTATED STATEMENT OF OTHER CURRENT ASSETS

(Amount in millions)

| | (Timount in immons) | | | | | | | | |
|---------------------------|---------------------|----------|----------|----------|----------|----------|--|--|--|
| PARTICULARS | | As At | | | | | | | |
| TARTICULARS | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | | | |
| Amount with AVM Associate | | | | | | | | | |
| (for tax Payments) | 0.08 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| Unrealised Revenue | 1343.05 | 236.10 | 211.84 | 0.00 | 0.00 | 0.00 | | | |
| TDS Recoverable from NBFC | 1.03 | 0.91 | 0.49 | 0.00 | 0.00 | 0.07 | | | |
| Other Current Assets | 0.00 | 0.60 | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| Total | 1344.16 | 237.61 | 212.33 | 0.00 | 0.00 | 0.07 | | | |

Note-:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 20 RESTATED STATEMENT OF REVENUE FROM OPERATIONS

| Particulars | For the period from 1-4-17 to | For the year ended | | | | | |
|-----------------------|-------------------------------|--------------------|----------|----------|----------|----------|--|
| | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | |
| Contract Receipts | 698.55 | 1475.23 | 873.62 | 420.16 | 198.40 | 222.96 | |
| Add: Closing Unbilled | | | | | | | |
| Revenue | 1343.05 | 236.10 | 211.84 | 0.00 | 0.00 | 0.00 | |



| Less: Opening Unbilled | | | | | | |
|----------------------------|---------|---------|---------|--------|--------|--------|
| Revenue | -236.10 | -211.84 | 0.00 | 0.00 | 0.00 | 0.00 |
| Sub-Total | 1805.50 | 1499.49 | 1085.46 | 420.16 | 198.40 | 222.96 |
| | | | | | | |
| Contract Receipts- IP Work | | | | | | |
| Billing During the Year | 340.25 | 533.33 | 262.84 | 153.35 | 145.32 | 133.43 |
| Add: Opening Pre-received | | | | | | |
| Income | 873.63 | 518.87 | 361.51 | 296.87 | 190.77 | 86.55 |
| Less: Closing Pre-received | | | | | | |
| Income | 1021.80 | 873.63 | 518.87 | 361.51 | 296.87 | 190.77 |
| Sub-Total | 192.07 | 178.58 | 105.48 | 88.71 | 39.21 | 29.21 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 1997.58 | 1678.06 | 1190.94 | 508.88 | 237.61 | 252.18 |

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 21 RESTATED STATEMENT OF OTHER INCOME

(Amount in millions)

| Particulars | For the period from 1-4-17 to | | Fo | r the year end | ed | |
|-----------------------------------|-------------------------------|----------|----------|----------------|----------|----------|
| | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Interest on Fixed Deposits | 2.49 | 5.82 | 2.49 | 2.56 | 1.47 | 1.10 |
| Interest on IT Refunds | 0.99 | 0.26 | 0.00 | 0.00 | 0.00 | 0.00 |
| Interest on Deposits with Parties | 0.00 | 0.72 | 0.00 | 0.00 | 0.00 | 0.00 |
| Discounts and Other Incomes | 0.01 | 0.00 | 0.00 | 0.11 | 0.43 | 0.03 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 3.48 | 6.80 | 2.49 | 2.67 | 1.89 | 1.12 |

Notes:

- 1. The classification of other income as recurring/not-recurring, related/not-related to business activity is based on the current operations and business activity of the Company as determined by the management.
- 2. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 3. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 22 RESTATED STATEMENT OF OPERATIONAL EXPENSES

(Amount in millions)

| Particulars | For the period from 1-4-17 to | | For the year ended on | | | | | |
|-------------------------------|-------------------------------|-------------------------------------|-----------------------|----------|----------|----------|--|--|
| | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | | |
| Labour and Sub-contract | | | | | | | | |
| Charges | 412.61 | 850.18 | 566.87 | 283.71 | 131.13 | 149.47 | | |
| Sub-Contract Charges - Billed | 219.26 | 81.08 | 13.83 | 0.00 | 0.00 | 0.00 | | |
| Sub-Contract Charges for | | | | | | | | |
| Unbilled Revenue | 527.36 | 105.09 | 163.89 | 0.00 | 0.00 | 0.00 | | |
| Total | 1159.23 | 1036.35 744.59 283.71 131.13 149.47 | | | | | | |

Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements



of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 23 RESTATED STATEMENT OF PURCHASE OF MATERIALS

(Amount in millions)

| Particulars | For the period from 1-4-17 to | For the year ended | | | | | | |
|----------------------------|-------------------------------|--------------------|----------|----------|----------|----------|--|--|
| | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | | |
| Purchase of Stock-in-Trade | 152.42 | 73.33 | 93.53 | 31.26 | 13.61 | 12.23 | | |
| Total | 152.42 | 73.33 | 93.53 | 31.26 | 13.61 | 12.23 | | |

Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 24
RESTATED STATEMENT OF CHANGE IN INVENTORIES OF FINISHED GOODS, WIP AND MATERIALS

(Amount in millions)

| Particulars | For the period from 1-4-17 to | | Fo | r the year end | led | |
|-----------------------------------|-------------------------------|----------|----------|----------------|----------|----------|
| | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Inventory at the end of the Year | 27.53 | 39.91 | 27.80 | 26.85 | 26.75 | 6.55 |
| Inventory at the beginning of the | | | | | | |
| Year | 39.91 | 27.80 | 26.85 | 26.75 | 6.55 | 4.26 |
| Increase/decrease in inventory | 12.38 | -12.11 | -0.95 | -0.11 | -20.20 | -2.29 |

Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 25 RESTATED STATEMENT OF EMPLOYEE BENEFIT EXPENSES

| Particulars | For the period from 1-4-17 to | | Fo | r the year end | ed | |
|--------------------------------|-------------------------------|----------|----------|----------------|----------|----------|
| | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Salaries and Wages and other | | | | | | |
| allowances | 41.43 | 53.63 | 29.39 | 16.68 | 12.34 | 13.39 |
| Directors' Remuneration | 16.88 | 12.71 | 7.35 | 4.88 | 3.11 | 3.10 |
| ESIC | 0.19 | 0.05 | 0.05 | 0.08 | 0.05 | 0.04 |
| Food Allowance | 0.34 | 0.18 | 0.04 | 0.28 | 0.04 | 0.06 |
| Provision for Gratuity | 0.21 | 0.98 | 0.44 | 0.69 | 0.12 | 0.70 |
| Provision for Leave Encashment | 0.51 | 0.42 | 0.33 | 0.20 | 0.00 | 0.00 |
| Provident Fund Contributions | 0.62 | 0.76 | 0.26 | 0.25 | 0.22 | 0.25 |
| Maharashtra Labour Fund | 0.01 | 0.01 | 0.00 | 0.00 | 0.01 | 0.01 |
| House Rent allowance | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.05 |
| Staff Welfare Expenses | 0.70 | 0.44 | 0.09 | 0.70 | 0.29 | 0.26 |



| Total | 60.89 | 69.20 | 37.95 | 23.77 | 16.17 | 17.84 |
|-------|-------|-------|-------|-------|-------|-------|

Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 26 RESTATED STATEMENT OF FINANCE COSTS

(Amount in millions)

| Particulars | For the period from 1-4-17 to | | F | or the year en | ded | · |
|------------------|-------------------------------|----------|----------|----------------|----------|----------|
| | 31-12- 17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| | | | | | | |
| Interest on loan | 6.50 | 18.48 | 10.41 | 3.23 | 1.31 | 1.01 |
| Bank Interest | 1.15 | 1.69 | 5.28 | 8.80 | 9.69 | 3.78 |
| Bank Charges | 4.41 | 6.07 | 8.73 | 3.99 | 3.36 | 1.84 |
| | | | | | | |
| Total | 12.06 | 26.24 | 24.43 | 16.03 | 14.35 | 6.63 |

Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 27 RESTATED STATEMENT OF DEPRECIATION AND AMORTIZATION EXPENSES

(Amount in millions)

| | | | | | (Amot | int in minons) |
|-----------------------------------|-------------------------------|--------------------|----------|----------|----------|----------------|
| Particulars | For the period from 1-4-17 to | For the year ended | | | | |
| | 31-12- | | | | | |
| | 17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Depreciation | 84.51 | 96.97 | 61.66 | 40.94 | 22.59 | 15.28 |
| Amortization on Intangible Assets | 0.14 | 0.33 | 0.20 | 0.07 | 0.00 | 0.00 |
| Total | 84.65 | 97.29 | 61.86 | 41.01 | 22.59 | 15.28 |

Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 28 RESTATED STATEMENT OF OTHER EXPENSES

| | For the | For the year ended | | | | | |
|--------------------|--------------------------------------|--------------------|----------|----------|----------|----------|--|
| Particulars | period from 1-4-17 to 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | |
| Audit Fees | 1.50 | 0.70 | 0.58 | 0.34 | 0.28 | 0.28 | |
| Business Promotion | | | | | | | |
| Expenses | 7.42 | 1.17 | 1.04 | 0.04 | 0.00 | 0.12 | |
| Commission | 2.50 | 1.30 | 0.00 | 0.43 | 0.00 | 0.27 | |



| Donation | 0.00 | 0.19 | 0.00 | 0.16 | 0.08 | 0.00 |
|----------------------------|-------|-------|-------|-------|-------|-------|
| Electricity Charges | 0.79 | 0.79 | 0.73 | 0.52 | 0.40 | 0.39 |
| House Keeping Charges | 0.00 | 0.00 | 0.01 | 0.04 | 0.09 | 0.08 |
| Hiring Expenses | 2.79 | 0.73 | 0.00 | 0.00 | 0.00 | 0.00 |
| Insurance | 1.23 | 3.56 | 2.19 | 0.59 | 0.41 | 0.17 |
| Office Expenses | 0.79 | 1.65 | 2.13 | 2.21 | 0.44 | 0.33 |
| Postage and Courier | | | | | | |
| Charges | 0.06 | 0.10 | 0.00 | 0.02 | 0.02 | 0.01 |
| Interest on TDS and | | | | | | |
| Service Tax | 0.24 | 0.34 | 0.17 | 0.50 | 0.25 | 0.22 |
| ROC charges and interest | | | | | | |
| thereon | 3.93 | 0.12 | 0.00 | 0.00 | 0.00 | 0.00 |
| Printing and Stationery | 0.37 | 0.28 | 0.29 | 0.33 | 0.14 | 0.24 |
| Professional Charges | 6.09 | 11.29 | 2.32 | 1.11 | 0.97 | 0.43 |
| Rates and Taxes (Tax and | | | | | | |
| other Govt payments) | 4.70 | 12.67 | 11.51 | 0.81 | 6.46 | 3.42 |
| Rent Charges | 5.71 | 6.45 | 4.98 | 2.91 | 2.84 | 2.90 |
| Repairs and Maintenance | 4.05 | 6.54 | 2.31 | 1.36 | 0.38 | 1.50 |
| Security Charges | 0.24 | 0.34 | 0.33 | 0.20 | 0.24 | 0.22 |
| Society Charges | 0.19 | 0.20 | 0.19 | 0.23 | 0.05 | 0.09 |
| Telephone and Internet | | | | | | |
| Expenses | 0.78 | 0.72 | 0.76 | 0.60 | 0.57 | 0.44 |
| Travelling and Conveyance | 6.64 | 7.77 | 3.25 | 3.10 | 2.42 | 2.58 |
| Water Charges | 0.04 | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 |
| Service Tax Liability | | | | | | |
| Payable | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.07 |
| Provision for TDS Defaults | 3.25 | 0.05 | 0.00 | 0.00 | 0.13 | 0.00 |
| TDS Expenses | 0.00 | 0.00 | 0.00 | 0.03 | 0.02 | 0.07 |
| Miscellaneous Deductions | 2.47 | 0.00 | 4.25 | 0.00 | 0.00 | 0.00 |
| Penalty on VAT & ST Late | | | | | | |
| filling | 0.00 | 0.00 | 0.00 | 0.09 | 0.00 | 0.00 |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 55.76 | 56.95 | 37.04 | 15.64 | 16.21 | 13.86 |
| | | | | | | |

Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 29 RESTATED STATEMENT OF EXCEPTIONAL ITEMS

(Amount in millions)

| | | | | | (/XIIIOu | int in minions) | |
|--------------------------|-------------------------|--------------------|----------|----------|----------|-----------------|--|
| | For the period | For the year ended | | | | | |
| Particulars | from 1-4-17 to 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | |
| | 31-12-17 | 31-03-17 | 31-03-10 | 31-03-13 | 31-03-14 | 31-03-13 | |
| Bad Debts W/Off | 0.27 | 1.25 | 0.35 | 0.00 | 0.00 | 0.00 | |
| Excess Refund of | | | | | | | |
| Income-tax of | | | | | | | |
| Previous Years | -4.21 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| (Profit)/Loss on sale of | | | | | | | |
| fixed assets | 0.00 | -0.83 | 0.00 | 0.00 | 0.00 | 0.03 | |
| | | | | | | | |
| Total | -3.94 | 0.42 | 0.35 | 0.00 | 0.00 | 0.03 | |

Notes:



- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



NOTE - 30

RESTATED STATEMENT OF RELATED PARTY TRANSACTION

a) Names of the related parties with whom transaction were carried out during the years and description of relationship:
 1) Company/entity owned or significantly influenced by directors/
 Vaviya Developers Pvt Ltd

KMP/individuals owning interest in voting power that gives them

significant influence over the enterprise or their relatives

Kon Reality Associate Firm

Dataexpress Pvt Ltd Subsidiary Company
Delix Net Solutions Pvt Ltd Associate Company
Kon Infra Project Associate Firm

Associate Company

2) Key Management Personnels/Directors Mr. Dinesh Kargal Managing Director

Ms. Shashikala Kargal Direcotr

3) Relative of Key Management Personnels: Mr. Darshankumar Kargal Son of Director

| Sr. No. | Nature of Transaction | | | | As At | | |
|---------|---------------------------|-------------|----------|----------|----------|----------|----------|
| 1 | Dinesh Kargal | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 |
| | Opening (Cr) | 29771552 | 4387869 | 10240909 | 9535893 | 4670498 | 3646169 |
| | Remuneration | 13500000 | 10200000 | 5550000 | 3640700 | 2400000 | 2400000 |
| | Rent | 3570750 | 4757550 | 4101660 | 2022480 | 1800000 | 1872000 |
| | Dividend Paid | | 22000000 | 16500000 | | | |
| | Amount received/ credited | 25100000 | 42550000 | 1000000 | 8820000 | 18241838 | 17525000 |
| | Amount paid/ debited | 18203142 | 32123867 | 16504700 | 13778164 | 17576443 | 20772671 |
| | Closing (Cr) | 53739160 | 29771552 | 4387869 | 10240909 | 9535893 | 4670498 |
| | | | | | | | |
| 2 | Shashikala Kargal | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 |
| | Opening (Cr) | 21972629 | 11297690 | 7709787 | 4763987 | 2857982 | 4792857 |
| | Remuneration | 3375000 | 2508000 | 1800000 | 1240000 | 713200 | 700000 |
| | Dividend Paid | | 18000000 | 13500000 | | | |
| | Interest on loan | | | | | | |
| | Amount received/ credited | 7900000 | 25875000 | 8300000 | 4300000 | 7379000 | 9040000 |
| | Amount paid/ debited | 6082559 | 35708061 | 20012097 | 2594200 | 6186195 | 11674875 |
| | Closing (Cr) | 27165070 | 21972629 | 11297690 | 7709787 | 4763987 | 2857982 |

| 3 | Darshan Kargal | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 |
|---|---------------------------|-------------|---------|---------|---------|---------|---------|
| | Opening (Cr) | 0 | 0 | 0 | 0 | 0 | |
| | Others | 108640 | | | | | |
| | Credit Card payments | 77879 | | | | | |
| | Amount received/ credited | 77879 | 30000 | | | | |
| | Amount paid/ debited | 100000 | 30000 | | | | |



| | Closing (Cr) | 8640 | 0 | 0 | 0 | 0 | 0 |
|---|--|-----------------------|------------------|--------------------|-----------------|------------------|--------------|
| | | 1 | • | • | • | | |
| 4 | Vaviya Developers Pvt Ltd | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 |
| | Opening (Cr) | (10025000) | (10025000) | (7500000) | 0 | 0 | 0 |
| | Advance for Flat | (10025000) | | 2525000 | 7500000 | | |
| | Amount received/ credited | | | | | | |
| | Amount paid/ debited | | | | | | |
| | Closing (Cr) | 0 | (10025000) | (10025000) | (7500000) | 0 | 0 |
| | | | | | | | |
| 5 | KON Reality (Durgadi) | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 |
| | Opening (Cr) | (25500000) | (15500000) | 0 | 0 | 0 | |
| | Purchase of Property | (4500000) | (10000000) | (15500000) | | | |
| | Dividend Paid | | | | | | |
| | Amount received/ credited | | | | | | |
| | Amount paid/ debited | | | | | | |
| | Closing (Cr) | (3000000) | (25500000) | (15500000) | 0 | 0 | 0 |
| | | | | | | | |
| 6 | Dataexpress Private Ltd | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 |
| | Opening (Cr) | 0 | 0 | 0 | 0 | 0 | |
| | Purchase of Property | | | | | | |
| | Dividend Paid | | | | | | |
| | Amount received/ credited | 395510 | | | | | |
| | Amount paid/ debited | 395510 | | | | | |
| | Closing (Cr) | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | |
| 7 | Delix Net Solutions Private Ltd | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 |
| | Opening (Cr) | 0 | 0 | 0 | 0 | 0 | |
| | Purchase of Property | | | | | | |
| | Dividend Paid | | | | | | |
| | Amount received/ credited | 346000 | | | | | |
| | Amount paid/ debited | 346000 | | | | | |
| | Closing (Cr) | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | |
| | 1. The figures disclosed above are based on the | | | | | | |
| | 2. The above statement should be read with the s | | | s to restated summ | nary statements | of assets and li | abilities, |
| | profits and losses and cash flows appearing in A | | | | | | |
| | 3. List Company/entity owned or significantely | | | | | | |
| | Personnels have been determined by the Manage | ement and relied upon | by the Auditors. | The Auditors have | e not performed | any procedure | to determine |
| | whether the list is accurate and complete. | | | | | | |



NOTE - 31
RESTATED STATEMENT OF CONTINGENT LIABILITIES AND COMMITMENTS

(Amount in millions)

| | As At | | | | | |
|----------------------------------|----------|----------|----------|----------|----------|----------|
| Particulars | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| Contingent Liabilities | | | | | | |
| (a) Claims against the company | | | | | | |
| not acknowledged as debt; | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Guarantees &LC excluding | | | | | | |
| financial guarantees; | 322.64 | 179.36 | 126.20 | 107.33 | 78.71 | 35.78 |
| (c) Other money for which the | | | | | | |
| company is contingently liable | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Commitments | 0.00 | 0.00 | 0.00 | 0.00 | | |
| (a) Estimated amount of | | | | | | |
| contracts remaining to be | | | | | | |
| executed on capital account | | | | | | |
| and not provided for | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Uncalled liability on shares | | | | | | |
| and other investments partly | | | | | | |
| paid | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (c) Other commitments | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 322.64 | 179.36 | 126.20 | 107.33 | 78.71 | 35.78 |

Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 32 RESTATED STATEMENT OF MANDATORY ACCOUNTING RATIOS

| Particulars | As At | | | | | | |
|----------------------------------|----------|----------|----------|----------|----------|----------|--|
| | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 | |
| Net Worth | 766.33 | 458.93 | 287.70 | 197.43 | 128.08 | 97.60 | |
| Less: Revaluation reserves(if | | | | | | | |
| any) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| Net Worth (A) | 766.33 | 458.93 | 287.70 | 197.43 | 128.08 | 97.60 | |
| Restated Profit after tax | 307.40 | 219.38 | 126.37 | 69.49 | 30.47 | 26.19 | |
| Adjusted Profit after Tax | | | | | | | |
| available for equity share | | | | | | | |
| holders (B) | 307.40 | 219.38 | 126.37 | 69.49 | 30.47 | 26.19 | |
| Number of Equity Share | | | | | | | |
| outstanding on every balance | | | | | | | |
| sheet date | 29.50 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | |
| Weighted average no of Equity | | | | | | | |
| shares at the time of end of the | | | | | | | |
| year (D) | 29.50 | 29.50 | 29.50 | 29.50 | 29.50 | 29.45 | |
| Current Assets (E) | 2067.95 | 1068.57 | 622.99 | 360.63 | 165.49 | 220.44 | |
| Current Liabilities (F) | 1388.36 | 624.85 | 598.78 | 268.28 | 167.73 | 215.19 | |
| | | | | | | | |
| Face Value per Share (in Rs.) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | |
| Restated Basic and Diluted | | | | | | | |
| Earning Per Share (Rs.) (B/D) | | | | | | | |
| Refer Note 1 given below | 10.42 | 7.44 | 4.28 | 2.36 | 1.03 | 0.89 | |
| Return on Net worth (%) (B/A) | 40.11 | 47.80 | 43.92 | 35.19 | 23.79 | 26.83 | |



| Net asset value per share (A/C) | 25.98 | 1,835.73 | 1,150.79 | 789.74 | 512.30 | 390.40 |
|---------------------------------|--------------|----------|----------|--------|--------|--------|
| Adjusted Net asset value per | | | | | | |
| share based on Weighted | 45 00 | 4==- | | | 1.24 | 2.24 |
| average number of share (A/D) | 25.98 | 15.56 | 9.75 | 6.69 | 4.34 | 3.31 |
| | 1 40 | 1 71 | 1.04 | 1.24 | 0.00 | 1.02 |
| Current Ratio (E/F) | 1.49 | 1.71 | 1.04 | 1.34 | 0.99 | 1.02 |

Note:-

- 1) The ratios have been computed as below:
- (a) The Company has issued bonus shares in the ratio of 1:117 on November 21, 2017 against 250000 shares resulting into 2,92,50,000 equity shares of Rs. 10/- each.
- (b) Diluted earnings per share (Rs.) -: Net profit after tax as restated for calculating diluted EPS / Weighted average number of equity shares outstanding at the end of the period or year for diluted EPS
- (c) Return on net worth (%) -: Net profit after tax (as restated) / Net worth at the end of the period or year
- (d) Net assets value per share -: Net Worth at the end of the period or year / Total number of equity shares outstanding at the end of the period or year
- 2) Weighted average number of equity shares is the number of equity shares outstanding at the beginning of the period/year adjusted by the number of equity shares issued during period/year multiplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the period/year.
- 3) Net worth for ratios mentioned in note 1(c) and 1(d) is = Equity share capital + Reserves and surplus (including, Securities Premium, General Reserve and surplus in statement of profit and loss).
- 4) The figures disclosed above are based on the standalone restated summary statements of the Group.
- 5) The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 33 RESTATED STATEMENT OF TAX SHELTER

(Amount in Millions)

| | As At | | | | | |
|------------------------|----------|----------|----------|----------|----------|----------|
| Particulars | 31-12-17 | 31-03-17 | 31-03-16 | 31-03-15 | 31-03-14 | 31-03-13 |
| | | | | | | |
| Tax at Notional Rate | 161.83 | 116.69 | 67.36 | 34.07 | 15.51 | 12.44 |
| Adjustments: | | | | | | |
| Difference between Tax | | | | | | |
| Depreciation and Book | | | | | | |
| Depreciation | 5.70 | -0.84 | -5.73 | -2.15 | -3.45 | -3.15 |
| Other Adjustments | 0.72 | 1.59 | -1.28 | 0.89 | 0.12 | 2.75 |
| Net Adjustments | 6.42 | 0.75 | -7.02 | -1.26 | -3.33 | -0.40 |
| Tax Saving thereon | 2.22 | 0.26 | -2.43 | -0.43 | -1.13 | -0.12 |
| Total Taxation | 159.61 | 116.44 | 69.79 | 34.50 | 16.64 | 12.57 |
| Taxation on | | | | | | |
| Extraordinary Items | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Tax on Profits before | | | | | | |
| Extraordinary Items | 159.61 | 116.44 | 69.79 | 34.50 | 16.64 | 12.57 |

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 34 STATEMENT OF CAPITALISATION

| Particulars | Pre-Issue 31-12-17 | Post-Issue* |
|-----------------------------|--------------------|-------------|
| Debt | | |
| Short Term Debt | 45.10 | XXXX |
| Long Term Debt | 109.45 | XXXX |
| Total Debt | 154.54 | XXXX |
| Shareholders' Fund (Equity) | 0.00 | |



| Share Capital | 295.00 | XXXX |
|-----------------------------------|--------|------|
| Reserves & Surplus | 471.33 | XXXX |
| Less: Miscellaneous Expenses not | | |
| w/off | 0.00 | XXXX |
| Total Shareholders' Fund (Equity) | 766.33 | XXXX |
| Long Term Debt/Equity | 0.14 | XXXX |
| Total Debt/Equity | 0.20 | XXXX |

Notes:

- 1. Short term Debts represent which are expected to be paid/payable within 12 months.
- 2. Long term Debts represent debts other than Short term Debts as defined above.
- 3.The figures disclosed above are based on restated statement of Assets and Liabilities of the Company as at 31.12.2017.

^{*}The corresponding post issue figures are not determinable at this stage pending the completion of public issue and hence have not been furnished.



RESTATED CONSOLIDATED FINANCIAL STATEMENTS

To,

The Board of Directors, Dinesh Engineers Limited DEPL House, Neighbourhood Shopping Complex, Sector-4, Nerul Navi Mumbai, MH-400706 Dear Sirs,

- (14) We have examined the attached Restated Consolidated Financial Information of **Dinesh Engineers**Limited (the "Holding Company" or "Company") and its subsidiary and its associates (collectively referred to as "Group") which comprise of the RestatedConsolidated Summary Statement of Assets and Liabilities as at 31 December, 2017, 31 March 2017, 31 March 2016 and 31 March 2015, the Restated Consolidated Summary Statement of Profit and Loss and the Restated Consolidated Summary Statement of Cash Flows for the nine months period ended 31 December 2017 and for each of the years ended 31 March 2017, 31 March 2016 and 31 March 2015, the Consolidated Summary Statement of Significant Accounting Policies, read together with the annexures and notes thereto and Other ConsolidatedRestated Financial Information explained in paragraph 8 below, for the purpose of inclusion in the offer document prepared by the Company in connection with its proposed initial public offer (the "IPO").
- (15) The Restated Consolidated Financial Information has been approved by the Board of Directors of the Company and is prepared in terms of the requirements of:
 - (c) Section 26 of Part I of Chapter III of the Companies Act, 2013 ("the Act") read with Rules 4 to 6 of Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended ("the Rules"); and
 - (d) the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 as amended from time to time in pursuance of provisions of Securities and Exchange Board of India Act, 1992 ("ICDR Regulations").
- (16) The preparation of the Consolidated Restated Financial Information is the responsibility of the Management of the Company for the purpose set out in paragraph 13 below. The Management's responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Consolidated Financial Information. The Management is also responsible for identifying and ensuring that the Company complies with the Act, the Rules and ICDR Regulations.
- (17) We have examined such Restated Consolidated Financial Information after taking into consideration:
 - (a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated 24.03.2018 in connection with the IPO; and
 - (b) The Guidance Note on Reports in Company Prospectuses (Revised 2016) issued by the Institute of Chartered Accountants of India ('ICAI'), ("The Guidance Note").
- (18) The Restated Consolidated Financial Information has been compiled by the Management from the audited Consolidated Statements of Assets and Liabilities of the Company as at 31December 2017, 31 March 2017, 31 March 2016 and 31 March 2015 and the audited Statement of Profit and Loss for the nine months period ended 31st December, 2017 and for each of the years ended 31 March 2017, 31 March 2016, and 31 March 2015 prepared in accordance with accounting principles generally accepted in India at the relevant time and which have been approved by the Board of Directors on 24 March, 2018,04 September, 2017, 02 September, 2016, 02 September, 2015, 03 September, 2014, and 03 September, 2013 respectively.
- (19) For the purpose of our examination, we have relied upon the Auditor's Report issued by **Nair&Nair Associates**, **Chartered Accountants**, **Mumbai**on the ConsolidatedStatements of Assets and Liabilities of the Company as at 31December 2017, 31 March 2017, 31 March 2016 and 31 March 2015 and the audited Statement of Profit and Loss for the nine months period ended 31st December, 2017 and for each of the years ended 31 March 2017, 31 March 2016, and 31 March 2015. We have examined books of account underlying those audited financial statements and other records of the Company, to the extent considered necessary by us, for the presentation of the Restated Financial Information under the requirements of Schedule III of the Act.



- (20) In accordance with the requirements of Section 26 of Part I of Chapter III of the Act, read with Rules 4 to 6 of the Rules, the ICDR Regulations and the Guidance Note read together with paragraph 6 above (including reliance placed on the report of the statutory auditor as referred to in paragraph 6 above), we report that:
 - (e) The **Restated Consolidated Summary Statement of Assets and Liabilities** of the Company, as at 31 December 2017, 31 March 2017, 31 March 2016 and 31 March 2015 examined by us as set out in **Annexure I** to the Restated Consolidated Financial Information, have been arrived at after making adjustments and regrouping/reclassifications as in our opinion were appropriate and more fully described in **Annexure IV** Statement of Restatement Adjustments to Audited Consolidated Financial Statements and Notes to Statement of Restatement Adjustments to Audited Consolidated Financial Statements. As a result of these adjustments, the amounts reported in the statements mentioned above are not necessarily the same as those appearing in the audited Consolidated Financial Statements of the Company as at and for each of the relevant financial years.
 - (f) The **Restated Consolidated Summary Statement of Profit and Loss of the Company**, forthe nine months period ending on 31st December, 2017 and for each of the years ended 31 March 2017, 31 March 2016 and 31 March 2015 examined by us as set out in **Annexure II** to the Restated Consolidated Financial Information, have been arrived at after making adjustments and regrouping/reclassifications as in our opinion were appropriate and more fully described in **Annexure IV** Statement of Restatement Adjustments to Audited Consolidated Financial Statements and Notes to Statement of Restatement Adjustments to Audited Consolidated Financial Statements. As a result of these adjustments, the amounts reported in the statement mentioned above are not necessarily the same as those appearing in the audited Consolidated Financial Statements of the Company as at and for each of the relevant financial years.
 - (g) The Restated Consolidated Summary Statement of Cash Flows of the Company for the nine months period ending on 31st December, 2017 and for each of the years ended 31 March 2017, 31 March 2016 and 31 March 2015 examined by us as set out in **Annexure III** to theRestated Consolidated Financial Information, have been arrived at after making adjustmentsand regroupings/reclassifications as in our opinion were appropriate and more fullydescribed in **Annexure IV** Statement of Restatement Adjustments to Audited Consolidated Financial Statements and Notes to Statement of Restatement Adjustments to Audited Consolidated Financial Statements. As a result of these adjustments, the amounts reported inthe statement mentioned above are not necessarily the same as those appearing in theaudited Consolidated Financial Statements of the Company as at and for each of the relevant financialyears.
 - (h) Based on the above and according to the information and explanations given to us, andas per the reliance placed on the report of the statutory auditor as referred to inPara 6 above, we further report that:
 - (i) As explained in **Annexure IV** to the Restated Consolidated Financial Information, theRestated Financial Information has been prepared after incorporatingadjustments for the changes in accounting policies and estimates retrospectively inrespective financial years to reflect the same accounting treatment as per changedaccounting policy for all the reporting periods;
 - (ii) As explained in **Annexure IV** to the RestatedConsolidated Financial Information, theRestated Financial Information has been made after incorporatingadjustments for the material amounts in the respective financial years to which theyrelate;
 - (iii) The Restated ConsolidatedFinancial Information does not contain any extra-ordinaryitems that need to be disclosed separately other than those disclosed already and do not contain any qualificationrequiring adjustments.
- (21) We have also examined the following Other Restated Consolidated Financial Information of the Company set out in the **notes** prepared by the Management and approved by the Board of Directors on 24 March, 2018 for the nine months' period ended 31December 2017 and for the year ended on 31 March2017, 31 March 2016, and 31 March 2015



| a) | Restated ConsolidatedSummary Statement of Share Capital | Note – 1 |
|-----|--|--------------|
| b) | Restated ConsolidatedSummary Statement of Reserves & Surpluses | Note – 2 |
| c) | Restated ConsolidatedSummary Statement of Long Term Borrowings | Note – 3 |
| d) | Restated ConsolidatedSummary Statement of Principal Terms of Secured | Note $-3(a)$ |
| u) | Loans and Assets Charged as Security | 110te 3(u) |
| e) | Restated ConsolidatedSummary Statement of Terms & Conditions of | Note- 3(b) |
| () | Unsecured Loans | 11010 3(0) |
| f) | Restated ConsolidatedSummary Statement of Deferred Tax Assets & | Note – 4 |
| -/ | Liabilities | |
| g) | Restated ConsolidatedSummary Statement of Other Long-term Liabilities | Note – 5 |
| h) | RestatedConsolidated Summary Statement of Other Long-term Provisions | Note – 6 |
| i) | RestatedConsolidated Summary Statement of Short Term Borrowings | Note – 7 |
| j) | Restated ConsolidatedSummary Statement of Trade Payables | Note – 8 |
| k) | RestatedConsolidated Summary Statement of Other Current Liabilities | Note – 9 |
| 1) | Restated ConsolidatedSummary Statement of Short Term Provisions | Note – 10 |
| m) | Restated ConsolidatedSummary Statement of Property, Plant & Equipment | Note – 11 |
| n) | RestatedConsolidated Summary Statement of Intangible Assets | Note – 12 |
| o) | Restated ConsolidatedSummary Statement of Non-Current Investments | Note – 13 |
| p) | RestatedConsolidated Summary Statement of Long-term Loans and Advances | Note -14 |
| q) | Restated ConsolidatedSummary Statement of Inventories | Note – 15 |
| r) | Restated ConsolidatedSummary Statement of Trade Receivables | Note – 16 |
| s) | Restated ConsolidatedSummary Statement of Cash & Cash Equivalents | Note – 17 |
| t) | Restated ConsolidatedSummary Statement of Short-term Loans & Advances | Note – 18 |
| u) | Restated ConsolidatedSummary Statement of Other Current Assets | Note – 19 |
| v) | RestatedConsolidated Summary Statement of Revenue from Operations | Note – 20 |
| w) | Restated ConsolidatedSummary Statement of Other Incomes | Note – 21 |
| x) | Restated ConsolidatedSummary Statement of Operational Expenses | Note – 22 |
| y) | Restated ConsolidatedSummary Statement of Purchase of Materials | Note – 23 |
| z) | Restated ConsolidatedSummary Statement of Change in Inventories of | Note – 24 |
| | Finished Goods, WIP and Materials | |
| aa) | Restated ConsolidatedSummary Statement of Employee Benefit Expenses | Note – 25 |
| ab) | Restated ConsolidatedSummary Statement of Finance Costs | Note – 26 |
| ac) | Restated ConsolidatedSummary Statement of Depreciation & Amortization | Note – 27 |
| | Expenses | |
| ad) | Restated ConsolidatedSummary Statement of Other Expenses | Note – 28 |
| ae) | Restated ConsolidatedSummary Statement of Exceptional Items | Note – 29 |
| af) | Restated ConsolidatedSummary Statement of Related Party Transactions | Note – 30 |
| ag) | Restated ConsolidatedSummary Statement of Contingent Liabilities | Note – 31 |
| ah) | Restated ConsolidatedSummary Statement of Mandatory Accounting Ratios | Note – 32 |
| ai) | Restated ConsolidatedSummary Statement of Tax Shelter | Note – 33 |
| aj) | Restated ConsolidatedSummary Statement of Capitalization | Note – 34 |

According to the information and explanations given to us, and also as per the reliance placed onthe reports of the statutory auditor as referred to in Para 6 above, in our opinion, the Restated Consolidated Financial Information including the above mentioned Other Restated Consolidated Financial Information contained in Notes1 to 34, read with SummaryStatement of Significant Accounting Policies disclosed in Annexure IV, are prepared after makingadjustments and regroupings as considered appropriate as disclosed in Annexure IV and have been prepared in accordance with Section 26 of Part I of Chapter III of the Act, read with Rules 4 to 6 of the Rules, ICDR Regulations and the Guidance Note.

(22) Non-Availability of Financials of Partnership Firm in which Company is a Partner

It is observed that during the restatement period, the Company has stake in two partnership firm, the details of which are as under:

| Name of Firm | Profit | Share | of | Date | of | Becoming | Amo | unt | Inves | ted |
|--------------|---------|-------|----|--------|---------|----------|------|--------|-------|-----|
| | Company | in % | | Partne | r in Fi | rm | Till | 31.12. | 2017 | as |



| | | | per Restated Financials |
|-------------------|-------|-------------|----------------------------|
| Kon Infra Project | 7.50% | 21-Sep-2016 | NIL |
| Kon Reality | 15% | 12-Aug-2015 | 300 Lakhs |

It is observed that in the restated financials of Company, the profit or loss of these firms since the company became partner, have not been taken into account as the financials of these partnership firms are not available with the Company. Accordingly, the restated profit or loss of the Company may have impact to the extent of share of Company in the profit and loss of such Partnership Firms in respective years.

- (23) We have not audited or reviewed any Financial Statements of the Company as of any date or forany period subsequent to 31December 2017. Accordingly, we express no opinion on the FinancialPosition, Results of the Operations or Cash Flow of the Company as of any date or for any periodsubsequent to 31December 2017.
- (24) This report should not in any way be construed as a reissuance or re-dating of any of the previousaudit reports issued by us or by other firm of Chartered Accountants, nor should this report beconstrued as a new opinion on any of the Financial Statements referred to herein.
- (25) We have no responsibility to update our report for events and circumstances occurring after thedate of the report.
- (26) Our report is intended solely for use of the Management for inclusion in the offer document to befiled with SEBIand Stock Exchange where the equity shares are proposed to be listed and the relevant Registrar of Companies in India in connection with the IPO.Our report should not be used, referred to or distributed for any other purpose except with our priorconsent in writing.

For Mansaka Ravi & Associates Chartered Accountants FRN: 015023C

CA Ravi Mansaka Partner M.N. 410816 Date: 26-03-2018 Place: Jaipur



ANNEXURE - I RESTATED CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

(Amount in millions)

| | (Amount in million | | | | | | |
|--|--------------------|------------|------------|------------|------------|--|--|
| Particulars | NOTE | As At | | | | | |
| A FOLLOW AND A MADY MIXED | NOTE | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | |
| I. EQUITY AND LIABILITIES | | | | | | | |
| | | | | | | | |
| Shareholder's Funds | | -000 | | | | | |
| Share Capital | 1 | 295.00 | 2.50 | 2.50 | 2.50 | | |
| Reserves and Surplus (excluding Revaluation | | 450 40 | 455.00 | 204.50 | 104.42 | | |
| Reserves, if any) | 2 | 470.42 | 455.93 | 284.70 | 194.43 | | |
| Money received against share warrants | | | 0.00 | 0.00 | 0.00 | | |
| Minority Interest | | 2.12 | | | | | |
| Share Application Money Pending Allotment | | | | | | | |
| Non Current Liabilities | | | | | | | |
| Long-term Borrowings | 3 | 109.45 | 96.39 | 36.21 | 31.73 | | |
| Deferred tax liabilities (Net) | 4 | 3.86 | 6.01 | 5.15 | 3.12 | | |
| Other Long Term Liabilities | 5 | 924.38 | 787.89 | 464.80 | 307.28 | | |
| Long-term Provisions | 6 | 4.32 | 3.66 | 2.33 | 1.60 | | |
| Long-term r tovisions | 0 | 4.32 | 3.00 | 2.33 | 1.00 | | |
| Current Liabilities | | | | | | | |
| Short-term Borrowings | 7 | 45.10 | 0.00 | 78.38 | 69.87 | | |
| Trade Payables | 8 | 1061.34 | 436.97 | 376.33 | 114.28 | | |
| Other Current Liabilities | 9 | 160.30 | 181.55 | 143.31 | 83.68 | | |
| Short-term Provisions | 10 | 121.64 | 6.34 | 0.77 | 0.45 | | |
| Total | | 3197.93 | 1977.24 | 1394.47 | 808.94 | | |
| II. ASSETS | | | | | | | |
| Non Current Assets | | | | | | | |
| Fixed assets | | | | | | | |
| (i) Tangible Assets | 11 | 650.82 | 677.43 | 500.17 | 332.00 | | |
| (ii) Intangible Assets | 12 | 3.30 | 0.40 | 0.73 | 0.24 | | |
| (iii) Capital Work-In-Progress | 12 | 252.25 | 35.64 | 64.61 | 24.93 | | |
| (iv) Intangible Assets Under Development | | | 0.00 | 0.00 | 0.00 | | |
| | | | | | | | |
| Non Current Investments | 13 | 1.72 | 0.01 | 0.01 | 0.01 | | |
| Deferred Tax Assets (Net) | 4 | | | | | | |
| Long-term Loans and Advances | 14 | 220.40 | 195.19 | 205.96 | 91.14 | | |
| Other Non Current Assets | 15 | | | | | | |
| Current Assets | | | | | | | |
| Current Investments | 16 | | | | | | |
| Inventories | 17 | 27.53 | 39.91 | 27.80 | 26.85 | | |
| Trade Receivables | 18 | 525.96 | 569.71 | 307.20 | 238.06 | | |
| Cash and Cash Equivalents | 19 | 97.33 | 181.40 | 40.33 | 59.22 | | |
| Short-term Loans and Advances | 20 | 74.46 | 39.93 | 35.33 | 36.50 | | |
| Other Current Assets | 21 | 1344.16 | 237.61 | 212.33 | 0.00 | | |
| Total | | 3197.93 | 1977.24 | 1394.47 | 808.94 | | |

Note-: The above statement should be read with the significant accounting policies and notes to restated consolidated summary profits and losses and cash flows appearing in Annexures IV, II and III.



ANNEXURE - II RESTATED CONSOLIDATED STATEMENT OF PROFIT AND LOSS

(Amount in millions)

| | | | | | (111101111 | t III IIIIIIIIII) | |
|--------------|--|----|----------------|--------------------|------------|-------------------|--|
| | Particulars | | For the period | For the Year ended | | | |
| | i di dedidi b | | Ended | | | | |
| | | | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | |
| I | Revenue from Operations | 31 | 1997.58 | 1678.06 | 1190.94 | 508.88 | |
| II | Other Incomes | 32 | 3.48 | 6.80 | 2.49 | 2.67 | |
| III | Total Income (I+II) | | 2001.06 | 1684.86 | 1193.43 | 511.55 | |
| | Expenses: | | | | | | |
| | Operational Expenses | 33 | 1159.23 | 1036.35 | 744.59 | 283.71 | |
| | Purchase of Stock-in-Trade | 34 | 152.42 | 73.33 | 93.53 | 31.26 | |
| | Changes in Inventories of finished goods, | | | | | | |
| | Stock-in-Trade and work-in-progress | 35 | 12.38 | -12.11 | -0.95 | -0.11 | |
| | Employee Benefits Expenses | 36 | 60.90 | 69.20 | 38.00 | 23.77 | |
| | Finance Costs | 37 | 12.06 | 26.24 | 24.43 | 16.03 | |
| | Depreciation And Amortization Expense | 38 | 84.67 | 97.29 | 61.86 | 41.01 | |
| | Administartive and Other Expenses | 39 | 55.85 | 56.95 | 37.05 | 15.64 | |
| | Total Expenses (IV) | | 1537.50 | 1347.26 | 998.45 | 411.31 | |
| | Profit/(loss) before exceptional items and | | | | | | |
| \mathbf{V} | tax (I-IV) | | 463.56 | 337.61 | 194.98 | 100.25 | |
| VI | Exceptional Items | 40 | -3.54 | 0.42 | 0.35 | 0.00 | |
| VII | Profit/(loss) before tax (V-VI) | | 467.11 | 337.19 | 194.63 | 100.25 | |
| VIII | Tax Expense | | | | | | |
| | - Current Tax | | 162.38 | 116.63 | 66.22 | 30.39 | |
| | - Deferred Tax Liability / (Asset) | | -2.15 | 0.85 | 2.04 | 0.37 | |
| | Interest on Income Tax | | 0.06 | 0.33 | 0.00 | 0.00 | |
| _ | Restated profit/(loss) after tax for the | | | | <u> </u> | | |
| IX | period from continuing operations | | 306.82 | 219.38 | 126.37 | 69.49 | |
| X | Share of Profits in Associates | | -0.11 | 0.00 | 0.00 | -0.50 | |
| XI | Minority Interest | | -0.28 | 0.00 | 0.00 | 0.00 | |
| XII | Restated Profit/(loss) for the period | | 306.98 | 219.38 | 126.37 | 68.99 | |

Note: The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, and cash flows appearing in Annexures IV, I and III.



ANNEXURE - III RESTATED CONSOLIDATED CASH FLOW STATEMENT

| | (Amount in million | | | | |
|---|--------------------|------------------|---------------|---------------|--|
| | For the Year ended | | | | |
| Particulars | 31-12-2017 | 31-03-2017 | 31-03- | 31-03- | |
| | 01 12 2017 | 21 00 2017 | 2016 | 2015 | |
| CASH FLOW FROM OPERATING ACTIVITIES | | | | | |
| Net Profit before tax | 467.11 | 337.19 | 194.63 | 100.25 | |
| Adjustment for: | | | | | |
| Less: Interest on Fixed Deposit | (2.49) | (5.82) | (2.49) | (2.56) | |
| Less: Loss on Sale of Fixed Assets | 0.00 | (0.83) | 0.00 | 0.00 | |
| Add: Provision for Interest Expenses | (0.24) | (0.29) | 0.28 | 0.31 | |
| Add: Depreciation | 84.67 | 97.29 | 61.86 | 41.01 | |
| Add: Provision of Gratuity | 0.21 | 0.98 | 0.44 | 0.69 | |
| Add: Provision for Leave Encashment | 0.51 | 0.42 | 0.33 | 0.20 | |
| Add: Interest on Borrowed Fund & Finance Charges | 7.64 | 20.18 | 15.69 | 12.04 | |
| 0 4' 6'41 6 1' '411 | 557.41 | 440.11 | 250.55 | 151.02 | |
| Operating profit before working capital changes | 557.41 | 449.11 | 270.75 | 151.93 | |
| Adjustement for: | 12.20 | (12.11) | (0.05) | (0.11) | |
| (Increase)/Decrease in Inventories | 12.38 | (12.11) | (0.95) | (0.11) | |
| (Increase)/Decrease in Trade Receivables | 43.75 | (262.52) | (69.14) | (150.82) | |
| (Increase)/Decrease in Short Term loans and advances | 30.21 | (44.21) | (34.66) | (26.74) | |
| (Increase)/Decrease in Other Current Assets | (1106.55) | (25.28) | (212.33) | 0.00 | |
| Increase/(Decrease) in Trade Payables | 624.38 | 60.64 | 262.05 | 72.19 | |
| Increase/(Decrease) in Short Term Borrowings Increase/(Decrease) in Other Current Liabilities | 45.10 | (78.38) 44.35 | 8.50 53.52 | 6.41 21.58 | |
| Increase/(Decrease) in Other Current Liabilities Increase/(Decrease) in Short Term Provisions | (21.24) | 0.00 | | | |
| Increase/(Decrease) in Snort Term Provisions | | | 0.00 | 0.00 | |
| | (371.99) | (317.51) | 7.00 | (77.49) | |
| Cash generated from / (used in) operations | 185.42 | 131.60 | 277.74 | 74.44 | |
| Income Tax Paid/(refund) | 111.69 | 71.55 | 30.39 | 14.08 | |
| Net cash generated from/(used in) operating activities - | 111.07 | 71.33 | 30.37 | 14.00 | |
| (A) | 73.74 | 60.06 | 247.35 | 60.36 | |
| | 73.74 | 00.00 | 247.00 | 00.20 | |
| CASH FLOW FROM INVESTING ACTIVITIES | | | | | |
| Purchase of Fixed Assets | (60.96) | (279.80) | (230.54) | (179.65) | |
| Increase in Capital Work-in-Progress | (216.61 | 28.96 | (39.67) | (22.32) | |
| Sale of Fixed Assets | 0.00 | 6.41 | 0.00 | 0.00 | |
| Interest Income on Fixed Deposit | 2.49 | 5.82 | 2.49 | 2.56 | |
| Increase/Decrease in Current Investments | 0.00 | 0.00 | 0.00 | 0.00 | |
| Increase in non-current investments | (1.82) | 0.00 | 0.00 | (0.50) | |
| Increase /Decrease in Fixed Deposits against Margin Money | (35.23) | (10.30) | (4.86) | (5.83) | |
| (Increase)/Decrease in Long Term Loans and Advances | (25.21) | 10.77 | (114.82) | (0.620 | |
| Net cash (used in) Investing Activities - (B) | (337.34) | (238.13) | (387.41) | (206.36) | |
| | | | | | |
| CASH FLOW FROM FINANCING ACTIVITIES | | | | | |
| Receipts from Increase of Share Capital | 2.40 | 0.00 | 0.00 | 0.00 | |
| Payment of Dividends | 0.00 | (40.00) | (30.00) | 0.00 | |
| Payment of Dividend Distribution tax | 0.00 | (14.25) | 0.00 | 0.00 | |
| Repayment of Long Term Borrowings | 13.05 | 60.18 | 4.48 | 17.06 | |
| Increase/Decrease in Long Term Liabilities | 136.49 | 323.09 | 157.52 | 168.94 | |
| Interest & Finance Charges | (7.64) | (20.18) | (15.69) | (12.04) | |
| Net cash(used in) / from financing activities - (C) | 144.30 | 308.85 | 116.31 | 173.96 | |
| | | | | | |
| Net Increase/(decrease) in Cash & Cash Equivalents | | | | | |
| (A+B+C) | (119.30) | 130.78 | (23.75) | 27.96 | |
| Cash and cash equivalents at the beginning of the year | 136.19 | 5.41 | 29.16 | 1.20 | |



| Cash and cash equivalents at the end of the year | 16.88 | 136.19 | 5.41 | 29.16 |
|---|------------|------------|--------|--------|
| | | | | |
| Cash and cash equivalents at the end of year comprises: | | | | |
| 1. Components of cash and cash equivalents: | | | | |
| • | | | 31-03- | 31-03- |
| Particulars | 31-12-2017 | 31-03-2017 | 2016 | 2015 |
| Cash on hand | 2.49 | 1.85 | 0.09 | 4.97 |
| Balances with scheduled banks: | | | | |
| In current accounts | 14.39 | 134.34 | 5.32 | 24.19 |
| | | | | |
| Total Cash and cash equivalents | 16.88 | 136.19 | 5.41 | 29.16 |

Notes:-

- 1. The Cash Flow Statement has been prepared under indirect method as set out in Accounting Standard -3 on Cash Flow Statement, specified under the Companies Act, 1956 (which are deemed to be applicable as Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014).
- 2. Figures in Brackets or figures with "-" represents outflow.
- 5. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses as appearing in Annexures IV, I and II.



ANNEXURE IV

RESTATED CONSOLIDATEDSUMMARY STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES AND OTHER NOTES

D. Basis and Principles of Consolidation

1. The Consolidated Financial Statements relate to **Dinesh Engineers Limited** ("the Company"), its subsidiaries and associates. The Consolidated Financial Statements have been prepared in accordance with Accounting Standard 21 (AS 21) "Consolidated Financial Statements" notified by the Companies (Accounting Standard) Rules, 2014. The Consolidated Financial Statements have been prepared on the following basis:

Subsidiary Companies:

- (i) The financial statements of the Company and its subsidiary companies have been combined on a line by line basis by adding together the book values of like items of assets, liabilities, income and expenses. Intra group balances, intra group transactions and unrealized profits or losses have been fully eliminated.
- (ii) The difference between the costs of investment in the subsidiaries and the Company's share of equity at the time of acquisition of shares in the subsidiaries is recognized in the financial statements as Goodwill on consolidation or Capital Reserve on consolidation.
- (iii) The difference between the proceeds from disposal of investment in a subsidiary and the carrying amount of its assets less liabilities as of date of disposal is recognized in the Statement of Profit and Loss as profit or loss on disposal of investment in subsidiaries.
- (iv) Minority Interest in the net assets of consolidated subsidiaries consists:
 - (a) the amount of equity attributable to minorities at the date on which investment in a subsidiary is made; and
 - (b) minorities' share of movements in equity since the date the parent Subsidiary relationship comes into existence.
- (v) The financial statements of the subsidiaries are drawn up to reporting date.

Associate Companies:

The financial statements of the Company and its Associates are consolidated using the equity method as per Accounting Standard – 23. The Equity method is a method of accounting whereby the investment is initially recorded at cost, identifying any goodwill/capital reserves arising at the time of acquisition. The carrying amount of investment is adjusted thereafter for the post acquisition change in the investor's share of net assets of the investee.

The financial statements of the associates are drawn up to recording date.

2. The subsidiaries and associates (which along with Dinesh Engineers Limited, the parent, constitute the group) considered in the presentation of these Consolidated Financial Statements are:

| S.N. | Name of Company | Relationship | Country of Incorporation | Proportion of Ownershi Interest | |
|------|--------------------------------------|--------------|-----------------------------|------------------------------------|---------------------------|
| | | | | 31.12.2017 | 01.04.15 to 31.03.2017 |
| 1. | DataExpress Private Limited | Subsidiary | India | 52% | NIL |
| 2. | DelixNetSolutions Private Limited | Associate | India | 26% | NIL |
| 3. | Vaviya Developers Private Limited | Associate | India | 25% | 25% |

E. Significant Accounting Policies

(15) Basis of preparation

The RestatedConsolidated Summary Statement of Assets and Liabilities of the Company in Annexure I as at 31 December 2017, 31 March 2017, 31 March 2016 and 31 March 2015 and the Restated Summary Statement of Profit and Loss in Annexure II and the Restated Summary Statement of Cash Flows in Annexure III for the ninemonths period ended 31 December 2017, and for the years ended 31 March 2017, 31 March 2016 and 31 March 2015 along with Notes-1 to 34(collectively referred to as the "Restated ConsolidatedSummary Financial



Information") have been prepared specifically for the purpose of inclusion in the offer document to be filed by the Company with the Securities and Exchange Board of India ("SEBI"), Registrar of Companies ("ROC") and relevant stock exchange/s, as may be required in connection with the proposed Initial Public Offering ("IPO").

The Restated ConsolidatedSummary Financial Information have been extracted by the management from audited financial statements of the Company for respective period/years ("Financial Statements"), after applying necessary adjustments. The Financial Statements comprise of the Balance Sheet as at period/year end, the Statement of Profit and Loss, the Cash Flow Statement for the period/year then ended, and a summary of significant accounting policies and other explanatory information.

The Financial Statements were prepared and presented under the historical cost convention using the accrual system of accounting in accordance with the generally accepted accounting principles in India ("Indian GAAP") and the requirements of the Companies Act, 1956 (up to 31 March 2014), and notified Sections, Schedules and Rules of the Companies Act, 2013 (with effect from 01 April 2014) ("the Act"), including the Accounting Standards as prescribed by Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014, to the extent applicable.

The accounting policies have been consistently applied by the Company to the period/years presented in the Restated ConsolidatedSummary Financial Information. The Restated ConsolidatedSummary Financial Information of the Company have been prepared to comply in all material respects with the requirements of Chapter III to the Act and the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended from time to time.

Appropriate re-classifications/ adjustments have been made in the Restated ConsolidatedSummary Financial Information wherever required, by re-classification of the corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the presentation and recognition as per the Financial Statements of the Company and the requirement of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended from time to time.

The Restated ConsolidatedSummary Financial Information are presented in Indian rupees (in lakhs), unless otherwise stated. These Restated ConsolidatedSummary Financial Information were reviewed by the Audit Committee on 24th March, 2018 and subsequently approved by the Board of Directors of the Company on 24th March, 2018.

(16) Use of Estimates

The preparation of these Restated Consolidated Financial Information in conformity with Indian GAAP requires the Management to make judgments, estimates and assumptions that effect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting year. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in current and future periods.

(17) Current and Non-Current Classification

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and othercriteria set out in the Schedule III to the Companies Act, 2013.

Assets

An asset is classified as current when it satisfies any of the following criteria:

- e. it is expected to be realised in, or is intended for sale or consumption in, the Company's normal operating cycle;
- f. it is held primarily for the purpose of being traded;
- g. it is expected to be realised within 12 months after the reporting date; or
- h. it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least 12 months afterthe reporting date.

Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- e. it is expected to be settled in the Company's normal operating cycle;
- f. it is held primarily for the purpose of being traded;
- g. it is due to be settled within 12 months after the reporting date; or



h. the Company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

Current assets/ liabilities include the current portion of non-current assets/ liabilities respectively. All other assets/ liabilities are classified as non-current.

Operating cycle

Operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents. The Company considers its operating cycle to be within one year.

(18) Property, Plant and Equipment and Depreciation thereon

c) Property, Plant and Equipment

Property, plant and equipment are carried at cost of acquisition or construction less accumulated depreciation and/ or accumulated impairment loss, if any. The cost of an item of Property, plant and equipment comprises its purchase price, including import duties and other non-refundable taxes or levies and any directly attributable cost of bringing the asset to its working condition for its intended use; any trade discounts and rebates are deducted in arriving at the purchase price.

Subsequent expenditures related to an item of Property, plant and equipment are added to its book value only if they increase the future benefits from the existing asset beyond its previously assessed standard of performance. A Property, plant and equipment is eliminated from the Financial Statements on disposal or when no further benefit is expected from its use and disposal.

Losses arising from retirement or gains or losses arising from disposal of Property, plant and equipment which are carried at cost are recognized in the Statement of Profit and Loss.

Intangible assets are stated at acquisition cost, Net of accumulated amortization and accumulated impairment losses, if any. Intangible assets are amortized on a straightline basis over their estimated useful lives in accordance with the provisions of Accounting Standard (AS) -26 "Intangible Assets" issued by the Institute of Chartered Accountants of India.

d) Depreciation

Till the year ended 31 March 2014, depreciation on Property, plant and equipment other than leasehold improvements was provided for on a written down value method (WDV) at the rates and in the manner prescribed in Schedule XIV to the Companies Act, 1956. Depreciation in respect of Property, plant and equipment acquired during the year whose actual cost does not exceed Rs. 5,000 has been provided at 100%. After the applicability of Schedule II of the Companies Act, 2013, with effect from 01 April 2014, depreciation on Property, plant and equipment is provided for on a written down value method at the rates prescribed in Schedule II to the Companies Act, 2013.

Depreciation on Property, plant and equipment sold, discarded or demolished during the year, if any, is being provided pro-rata up to the date on which such Property, plant and equipment are sold, discarded or demolished. Pursuant to the Act being effective from 01 April 2014, the Company has revised depreciation rates on certain Property, plant and equipment as per the useful life specified in Part 'C' of Schedule II to the Act. As a result of this change, the depreciation charge for the year ended 31 March 2015 is higher by an amount of **Rs. 1.26 Lakh** in respect of Property, plant and equipment whose useful life is already exhausted as on 01 April 2014 has been adjusted from retained earnings.

Cost of Property, plant and equipment not ready for use as at the Balance Sheet date are disclosed as capital work-in-progress.

(19) Revenue Recognition

(d) Service Income



- (iv) Revenue is recognized to the extent that it is possible that the economic benefits will flow to the company and the revenue can be reliably measured with reliable certainty of realizing the consideration. Sales exclude all type of taxes such as excise duty, sales tax, value added tax or Goods and Service Tax, etc. charged to the customers.
- (v) Revenue from right to use the fibre capacity provided based on IRU are recognized over the period of such arrangements.
- (vi) Revenue from the contract is recognized on percentage completion method by reference to the physical completion of the work. The Company raises the running bills on their customers as stipulated in the terms and conditions mentioned in the contract. However, on the basis of physical completion of the contract obtained from the survey by the technical consultants, ay excess or shortfall in revenue is recognized as "Unbilled Revenue".

(e) Interest Income

Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

(f) Dividend Income

Dividend income is recognized when right to receive the payment is established.

(20) Investments

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties.

Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

(21) Foreign Currency Transactions

Transaction denominated in foreign currencies are normally recorded at the exchange rate prevailing at the time of the transaction and any income or expenses on account of exchange difference either on settlement or on translation is recognized in the Statement of profit and Loss except in case where they relate to acquisition of fixed assets, are adjusted with the carrying cost of such assets.

(22) Employee Benefits

(c) Short term employee benefits

All employee benefits payable wholly within twelve months of receiving employee services are classified as short-term employee benefits. These benefits include salaries and wages, bonus and ex-gratia. The undiscounted amount of short-term employee benefits to be paid in exchange for employee services is recognized as an expense as the related service is rendered by employees.

(d) Post-employment Benefits

(v) Defined Contribution Plans

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Employer makes specified monthly contributions towards employee provident fund to Government administered provident fund scheme which is a defined contribution plan. The Employer's contribution is recognized as an expense in the



Restated Consolidated Summary Statement of Profit and Loss during the period in which the employee renders the related service.

(vi) Defined benefit plans

The Company's gratuity scheme is a defined benefit plan. The present value of obligation under such defined benefit plan is determined based on actuarial valuation carried at the period/year end using the Projected Unit Credit Method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation. The obligation is measured at the present value of the estimated future cash flows. The discount rate used for determining the present value of the obligation under defined benefit plans, is based on the market yields on Government securities as at the Balance Sheet date.

(vii) Compensated absences

The employees can carry-forward a portion of the unutilized accrued compensated absences and utilize it in future service periods or receive cash compensation on termination of employment. Since the compensated absences do not fall due wholly within twelve months after the end of the period in which the employees render the related service and are also not expected to be utilized wholly within twelve months after the end of such period, the benefit is classified as a long-term employee benefit. The Company records an obligation for such compensated absences in the period in which the employee renders the services that increase this entitlement. The obligation is measured on the basis of independent actuarial valuation using the projected unit credit method.

(viii) Termination benefits

Termination benefits are recognized as an expense when, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

(23) Accounting for Taxes on Income

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India. The tax rates and tax laws used to compute the amount that are enacted or substantively enacted, at the reporting date.

- (i) Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date.
- (ii) Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

The carrying amount of deferred tax assets are reviewed at each reporting date. The company writes-down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realized. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

Minimum alternate tax (MAT) paid in a year is charged to the statement of profit and loss as current tax. The Company recognizes MAT credit available as an asset only to the extent that there is convincing evidence that the Company will pay normal income tax during the specified period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the Company recognizes MAT credit as an asset in accordance with the Guidance Note on Accounting for Credit Available in respect of Minimum Alternative Tax under the Income-tax Act, 1961, the said asset is created by way of credit to the statement of profit and loss and shown as "MAT Credit Entitlement." The Company reviews the "MAT credit entitlement" asset at each



reporting date and writes down the asset to the extent the Company does not have convincing evidence that it will pay normal tax during the specified period.

(24) Earnings Per Share:

In determining the Earnings Per share, the company considers the net profit after tax which does not include any post tax effect of any extraordinary / exceptional item. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the period.

The number of shares used in computing Diluted earnings per share comprises the weighted average number of shares considered for computing Basic Earnings per share and also the weighted number of equity shares that would have been issued on conversion of all potentially dilutive shares.

In the event of issue of bonus shares, or share split the number of equity shares outstanding is increased without an increase in the resources. The number of Equity shares outstanding before the event is adjusted for the proportionate change in the number of equity shares outstanding as if the event had occurred at the beginning of the earliest period reported.

(25) Provisions, contingent liabilities and contingent assets

A provision is created when there is a present obligation as a result of a past event and it is more likely than not that there will be an outflow of resources embodying economic benefits to settle such obligation and the amount of such obligation can be reliably estimated. Provisions are not discounted to its present valueand are determined based on the management's best estimate of the amount of obligation required at the period/year end. These are reviewed at each Balance Sheet date and adjusted to reflect current management estimates.

Contingent liabilities are disclosed in respect of possible obligations that have arisen from past events and the existence of which will be confirmed only by the occurrence or non-occurrence of future events not wholly within the control of the Company. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

The Company does not recognize assets which are of contingent nature until there is virtual certainty of realizability of such assets. However, subsequently, if it becomes virtually certain that an inflow of economic benefits will arise, asset and related income is recognized in the Financial Statements of the period in which the change occurs.

(26) Impairment of Assets

The company assesses, at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the company estimates the asset's recoverable amount. An asset's (including goodwill) recoverable amount is the higher of an assets net selling price and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining net selling price, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used.

After impairment, depreciation/ amortization is provided on the revised carrying amount of the asset over its remaining useful life.

(27) Borrowing Costs

Borrowing cost includes interest and amortization of ancillary costs incurred in connection with the arrangement of borrowings.

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.



(28) SEGMENT REPORTING

Business Segment

- (a) The business segment has been considered as the primary segment.
- (b) The Company's primary business segments are reflected based on principal business activities, the nature of service, the differing risks and returns, the organization structure and the internal financial reporting system.
- (c) The Company's primary business comprises of communication infrastructure services and since it is the only reportable segment as envisaged in Accounting Standard 17 'Segment Reporting'. Accordingly, no separate disclosure for Segment reporting is required to be made in the financial statements of the Company.

(ii) Geographical Segment

The Company operates in one Geographical Segment namely "within India" and hence no separate information for geographic segment wise disclosure is required.

C. CHANGES IN ACCOUNTING POLICIES IN THE PERIODS/YEARS COVERED IN THE RESTATED FINANCIALS

There is change in significant accounting policies adopted by the Company, the details of which are as under:

The Company has not been following the provisions of Accounting Standard – 15 "Employee Benefits" issued by the Institute of Chartered Accountants of India for provision for Gratuity and accordingly, the provision of gratuity has not been accounted for by the management in books of account for the nine months ended on 31st Dec, 2017 and for the FY 2014-15, 2015-16 and 2016-17.

In restated Consolidated Financial statements, the Company has complied with the provisions of Accounting Standard – 15 "Employee Benefits".

D. CHANGE IN ACCOUNTING ESTIMATES

a. Useful lives/depreciation rates

Till the year ended 31 March 2014, depreciation rates prescribed under Schedule XIV were treated as minimum rates and the Company was not allowed to charge depreciation at lower rates even if such lower rates were justified by the estimated useful life of the asset. Schedule II Part C to the 2013 Act prescribes useful lives for property, plant and equipment which, in many cases, are different from the useful lives prescribed under the erstwhile Schedule XIV. However, Schedule II allows companies to use higher/ lower useful lives and residual values if such useful lives and residual values can be technically supported and justification for difference is disclosed in the financial statements.

Considering the applicability of Schedule II, the management has re-estimated useful lives and residual values of all its property, plant and equipment. The management believes that depreciation rates currently used fairly reflect its estimate of the useful lives and residual values of property, plant and equipment, though these rates in certain cases are different from lives prescribed under Schedule II there is no material impact of the same.

In Restated financials the Company has calculated the depreciation based on the rates given in Schedule XIV of the Companies Act, 1956 till 31.03.2014 and after 31.03.2014 based on the rates given in Schedule II of the Companies Act, 2013. In respect of assets whose useful life had already exhausted as on 1 April 2015, has been adjusted in Reserves and Surplus in accordance with requirements of Para 7 of Part C of Schedule II of the Act. Such assets which do not have useful life as on 01.04.2014 were having WDV Rs. 1.26 Lakhs.

b. Component accounting:

During the previous year i.e., with effect from 1 April 2014, the Company has adopted component accounting as required under Schedule II to the Companies Act, 2013. The Company was previously not identifying components of property, plant and equipment separately for depreciation purposes; rather, a single useful life/depreciation rate was used to depreciate each item of property, plant and equipment.

Due to application of Schedule II to the 2013 Act, the Company has changed the manner of depreciation for its property, plant and equipment. Now, the Company identifies and determines cost of each component/part of the asset separately, if the component/part has a cost which is significant to the total cost of the asset having useful



life that is materially different from that of the remaining asset. These components are depreciated over their useful lives, the remaining asset is depreciated over the life of the principal asset. However, it does not have any impact on the Restated Unconsolidated Summary Statement of Profit and Loss for the year ended 31 March 2015. The aforesaid policy has been consistently applied by the Company during the current year.

E. NOTES ON THE RESTATED FINANCIALS

- (10) The financial statements including financial information have been prepared after making such regroupings and adjustments, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the financial statements/information may not necessarily be same as those appearing in the respective audited financial statements for the relevant years.
- (11) The Company does not have information as to which of its supplier are Micro small and Medium Enterprise registered under The Micro small and Medium Enterprise Development Act 2006. Consequently the liability, if any, of interest which would be payable under The Micro small and Medium Enterprise Development Act 2006, cannot be ascertained. However, the Company has not received any claims in respect of such interest and as such, no provision has been made in the books of accounts.

(12) Employee benefits (Accounting Standard – 15 "Employee Benefits")

The Company has adopted the Accounting Standard 15 (revised 2005) on Employee Benefits as per an actuarial valuation carried out by an independent actuary in restated financials. The disclosures as envisaged under the standard are as under-:

Disclosure in respect of Gratuity:

| Particulars | 01.04.17 to 31.12.17 | 2016-17 | 2015-16 | 2014-15 |
|---|------------------------|------------------|----------------|-----------|
| 1.The amounts recognised in t | he Balance Sheet are | as follows: | | |
| Present value of obligations | 31,41,876 | 29,29,793 | 19,46,511 | 15,05,824 |
| Recognized | | | , , | |
| Net Liability | 31,41,876 | 29,29,793 | 19,46,511 | 15,05,824 |
| 2.The amounts recognised in t | he Profit & Loss A/c ຄ | re as follows: | | |
| Current Service Cost | 5,04,064 | 6,36,875 | 4,15,874 | 2,45,697 |
| Interest on Defined Benefit Obligation | 1,67,933 | 1,45,988 | 1,12,937 | 61,466 |
| Net Actuarial Losses/(Gains) Recognized in Year | (4,59,914) | 2,00,419 | (88,124) | 3,79,111 |
| Past Service Cost | | | | |
| Total, Included in "Salaries& Allowances" | 2,12,083 | 9,83,282 | 4,40,687 | 6,86,274 |
| 3.Changes in the present value | of defined benefit ob | ligation: | · | |
| Defined benefit obligation as | | | | |
| at the beginning of the year/period | 29,29,793 | 19,46,511 | 15,05,824 | 8,19,550 |
| Service cost | 5,04,064 | 6,36,875 | 4,15,874 | 2,45,697 |
| Interest cost | 1,67,933 | 1,45,988 | 1,12,937 | 61,466 |
| Actuarial Losses/(Gains) | (4,59,914) | 2,00,419 | (88,124) | 3,79,111 |
| Past Service Cost | ()= -)- | , , , , | (==, , | - , , |
| Defined benefit obligation as at the end of the year/period | 31,41,876 | 29,29,793 | 19,46,511 | 15,05,824 |
| Benefit Description | | | | |
| Benefit type: | | Gratuity Valuat | ion as per Act | |
| Retirement Age: | | 60 ye | ars | |
| Vesting Period: | | 5 yea | ars | |
| 7 | 4. 6 (1 1 | | | |
| The principal actuarial assump | tions for the above ar | | D A | |
| Future Salary Rise: Withdrawal Rate: | | 5.00% | | |
| | | 5.00% | | |
| Discount rate per annum: | | 7.50% IALM 20 | | |
| Mortality Rate: | | IALIVI 20 | JUU-U8 | |



Disclosure in respect of Leave Encashment:

| Particulars | 01.04.17 to 31.12.17 | 2016-17 | 2015-16 | 2014-15 |
|---|----------------------------|----------------------------|----------|----------|
| 1. The amounts recognised in the | ne Balance Sheet are as fo | llows: | | |
| Present value of obligations Recognized | 14,63,541 | 9,52,338 | 5,34,420 | 2,03,931 |
| Net Liability | 14,63,541 | 9,52,338 | 5,34,420 | 2,03,931 |
| 2. The amounts recognised in the | ne Profit & Loss A/c are a | s follows: | • | |
| Current Service Cost | 5,68,387 | 5,86,614 | 3,52,621 | |
| Interest on Defined Benefit Obligation | 57,428 | 40,081 | 15,295 | |
| Net Actuarial Losses / (Gains) Recognized in Year | 1,14,787 | 1,31,569 | (37,427) | |
| Past Service Cost | | | | |
| Total, Included in "Salaries, Allowances & Welfare" | 7,40,602 | 7,40,602 7,58,264 3,30,489 | | |
| 3.Changes in the present value | of defined benefit obligat | ion: | 1 | |
| Defined benefit obligation as at the beginning of the year/period | 9,52,338 | 5,34,420 | 2,03,931 | |
| Service cost | 5,68,387 | 5,86,614 | 3,52,621 | |
| Interest cost | 57,428 | 40,081 | 15,295 | |
| Actuarial Losses/(Gains) | 1,14,787 | 1,31,569 | (37,427) | |
| Benefits paid | (2,29,399) | (3,40,346) | | |
| Defined benefit obligation as at the end of the year/period | 14,63,541 | 9,52,338 | 5,34,420 | 2,03,931 |
| The principal actuarial assumpt | tions for the above are: | | | |
| Future Salary Rise: | | 5.00%P.A | Λ | |
| Withdrawal Rate: | | 5.00%P.A | A | |
| Discount rate per annum: | | 7.50%P.A | Λ | |
| Mortality Rate: | | IALM 2006 | -08 | |

(13) Segment Reporting (AS 17)

The Company is required to disclose the information required by Accounting Standard- 17. No separate segments have, however, been reported as the company does not have more than one business Segment within the meaning of Accounting standard -17, which differ from each other in risk and reward.

(14) Provisions, Contingent Liabilities and Contingent Assets (AS 29)

Contingent liabilities and commitments (to the extent not provided for). There are no contingent liabilities as on December 31, 2017 except as mentioned in Note - 31, for any of the years covered by the statements.

(15) Related Party Disclosure (AS 18)

Related party transactions are reported as per AS-18 of Companies (Accounting Standards) Rules, 2006, as amended, in the Note - 30 of the enclosed financial statements.

(16) Accounting for Taxes on Income (AS 22)

Deferred Tax liability/Asset in view of Accounting Standard – 22: "Accounting for Taxes on Income" as at the end of the year/period is reported as under:

CALCULATION OF DTA/DTL

| Particulars | As At | | | | | |
|------------------------------|------------|------------|------------|------------|--|--|
| Deferred Tax Liability | 31/12/2017 | 31/03/2017 | 31/03/2016 | 31/03/2015 | | |
| Net WDV as Per Companies Act | 654.12 | 677.83 | 500.90 | 332.22 | | |



| Net WDV As per Income Tax Act | 638.02 | 656.59 | 481.48 | 318.85 |
|--|--------|--------|--------|--------|
| Timing Difference Due to Depreciation | 16.10 | 21.24 | 19.43 | 13.37 |
| Deferred Tax Liability (A) | 5.57 | 7.35 | 6.72 | 4.34 |
| Incremental Due to Depreciation | -1.78 | 0.63 | 2.39 | 0.66 |
| Gratuity Provisions Accumulated | 3.14 | 2.93 | 1.95 | 1.51 |
| Leave Encashment Provisions Accumulated | 1.46 | 0.95 | 0.53 | 0.20 |
| Disallowance u/s 43B of Income-tax Act, 1961 | 0.34 | 0.00 | 2.06 | 2.06 |
| Timing Differences Due to Gratuity/Leave | | | | |
| Encashment/43B/Others | 4.94 | 3.88 | 4.54 | 3.77 |
| Deferred Tax Assets (B) | 1.71 | 1.34 | 1.57 | 1.22 |
| Incremental Due to Gratuity/Leave | | | | |
| Encashment/43B/Others | 0.37 | -0.23 | 0.35 | 0.29 |
| Cumulative Balance of Deferred Tax | | | | |
| Liability/(Deferred Tax Assets) (A-B) | 3.86 | 6.01 | 5.15 | 3.12 |
| Opening Deferred Tax Liability | 6.01 | 5.15 | 3.12 | 2.75 |
| Debited/(Credit) to Restated Statement of | | | | |
| Profit and Loss Account | -2.15 | 0.85 | 2.04 | 0.37 |

(17) Earnings Per Share (AS 20):

Earnings per Share have been calculated is already reported in the Note -32of the enclosed financial statements.

(18) Realizations:

In the opinion of the Board and to the best of its knowledge and belief, the value on realization of current assets, loans and advances will, in the ordinary course of business, not be less than the amounts at which they are stated in the Balance sheet.

(19) Contractual liabilities

All other contractual liabilities connected with business operations of the Company have been appropriately provided for.

(20) Amounts in the financial statements

Amounts in the financial statements are rounded off to nearest Rupees in lakhs. Figures in brackets indicate negative values.

(21) MATERIAL ADJUSTMENTS [AS PER SEBI (ICDR) REGULATIONS, 2009]

Appropriate adjustments have been made in the restated financial statements, whenever required, by reclassification of the corresponding items of assets, liabilities and cash flow statement, in order to ensure consistency and compliance with requirement of Company Act 1956, and as replaced by Company Act 2013 after 01st April 2014 and Accounting Standards.

The Summary of results of restatements made in the audited financial statements of the Company for the respective period / years and their impact on the profit / (loss) and assets and liabilities of the Company is as under.

Statement of adjustments in the Financial Statements

The reconciliation of Profit after tax as per audited results and the Profit after tax as per Restated Accounts is presented below in Table-1. This summarizes the results of restatements made in the audited accounts for the respective years/ period and its impact on the profit & loss of the company.

(Rs. In millions)

| Particulars Particulars | 31/12/2017 | 31/03/2017 | 31/03/2016 | 31/03/2015 |
|---|------------|------------|------------|------------|
| Net Profit After Tax as per audited accounts but | | | | |
| before adjustments for restated accounts: | 303.00 | 210.48 | 124.42 | 64.22 |
| Decrease/(Increase) in Loss sale of Fixed Assets | 0.00 | 0.00 | 0.00 | 0.00 |
| Decrease/(Increase) in Expenses due to Provision of | -3.25 | -0.05 | 0.00 | 0.00 |



| TDS Defaults | | | ĺ | |
|--|--------|--------|--------|-------|
| Decrease/(Increase) in Depreciation as per Companies | | | | |
| Act | -0.30 | 0.43 | -0.06 | 0.11 |
| Decrease/(Increase) in DTL | 0.28 | -0.42 | 0.24 | 0.14 |
| Decrease/(Increase) in Expenses due to accounting of | | | | |
| TDS Payables | 0.00 | 0.76 | 0.00 | -0.03 |
| Decrease/(Increase) in Expenses due to Gratuity | | | | |
| Expenses | -0.21 | -0.98 | -0.44 | -0.69 |
| Decrease/(Increase) in Expenses due to Leave | | | | |
| Encashment Expenses | -0.51 | -0.42 | -0.33 | -0.20 |
| Decrease/(Increase) in Expenses due to accounting of | | | | |
| Row Charges | 0.00 | -0.18 | 0.00 | 0.18 |
| Decrease/(Increase) in Expenses due to Foreign | | | | |
| Exchange FlactuationAdj | 0.00 | 0.00 | 0.46 | 0.00 |
| Decrease/(Increase) in Expenses due to accounting of | | | | |
| VAT Payables | 0.00 | 0.49 | -0.23 | -0.03 |
| Decrease/(Increase) in Expenses due to accounting of | | | | |
| DDT | 0.00 | 8.14 | 6.11 | 0.00 |
| Decrease/(Increase) in Expenses due to VAT Expenses | 0.00 | 0.00 | 0.00 | 6.01 |
| Decrease/(Increase) in Expenses due to Office Expenses | 0.00 | 0.00 | 0.00 | 0.00 |
| Decrease/(Increase) in Expenses due to FD Interest Adj | 0.05 | -0.05 | 0.00 | 0.00 |
| Decrease/(Increase) in Expenses due to provision of | | | | |
| Interest | 0.24 | 0.29 | -0.28 | -0.31 |
| Decrease/(Increase) in Expenses due to Interest | | | | |
| Expenses | 0.01 | -0.02 | 0.01 | 0.00 |
| Decrease/(Increase) in Expenses due to Adj of TDS | | | | |
| Receivables (Misc Deductions) | 4.25 | 0.00 | -4.25 | 0.00 |
| Decrease/(Increase) in Stock due to wrong calculation | -0.73 | 0.00 | 0.00 | 0.00 |
| Decrease/(Increase) in Expenses due to non-recognition | | | | |
| of excess refund of IT as Income | 4.21 | 0.00 | 0.00 | 0.00 |
| Adjustment of Minority interest in profit and loss | | | | |
| statement instead of Reserves | 0.28 | 0.00 | 0.00 | 0.00 |
| Decrease/(Increase) in Expenses due to accounting of | | | | |
| Preliminary Exp | -0.34 | 0.00 | 0.00 | 0.00 |
| Decrease/(Increase) in Expenses due to provision of ST | | | | |
| Liability | 0.00 | 0.91 | 0.73 | -0.42 |
| Net Increase/ (Decrease) | 3.98 | 8.90 | 1.95 | 4.76 |
| Profits after Tax as per Restated Accounts | 306.98 | 219.38 | 126.37 | 68.99 |



f) Adjustment on account of provision for Gratuity:

The Company did not provide gratuity based on the requirement of AS -15 (Revised), therefore during the restatement, provision for gratuity have been done as per the actuarial valuation and accordingly short/excess provisions in respective year/period were adjusted to comply with the requirement of AS-15 (Revised).

g) Accounting of Depreciation

During the process of restatement of Accounts, Company has rectified the Depreciation provision which was wrong on account of arithmetical errors and wrong rate of depreciation adopted, and non Compliance with the requirement of schedule II of the Companies Act, 2013 w.e.f. 1.4.2014 onwards. Further, the same has also impact on profit and loss on sale of fixed asset items during the restatement period. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

h) Adjustment on account of Provision of Deferred Tax:

Due to changes in Depreciation and Provision for Gratuity, Disallowances, etc, the Company has recalculated the deferred tax liability and deferred tax assets at the rate of normal Tax rate applicable at the end of relevant year/period.

i) Capitalization of Expenses

During the period of restatement, the Company has identified some items expenses on account of foreign exchange fluctuations on purchase of fixed assets which had to be capitalized with the of value of corresponding fixed assets. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

f) Provision of TDS defaults

During the period of restatement, the Company has identified some TDS defaults as per Traces. The same has been provided for in restated financials and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

g) Accounting of TDS Paid, VAT Paid, Row Charges, Mis Deductions, Service Tax Paid.

During the period of restatement, the Company has shifted / Adjusted / bifurcated, expense accounted for in a particular year to their respective year to which they relate. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

h) Non-recognition of excess Income-tax Refund as Income

During the period of restatement, the Company has identified an amount of Rs. 42.07 Lakhs of Income-tax refund which it received from Income-tax Department in excess of what they are claimed in their books of account. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

i) Accounting of Dividend Distribution Tax

During the period of restatement, the Company has identified that dividend distribution tax paid by company has been shown in the statement of profit and loss instead of debiting the same in the reserves and surpluses in terms of guidance issued by the Institute of Chartered Accountants of India. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

j) Provision of Interest Expenses and other adjustments



During the period of restatement, the Company has identified that it was not making provisions in respect of interest expenses as per repayment schedules of the respective loan. The interest was accounted for as and when it was paid only. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax).

k) Wrong Calculation of Value of Stock

During the period of restatement, the Company has identified some calculation and arithmetical errors in valuation of stock of raw materials which amount to Rs. 7,31,409/. The same has been rectified and accordingly effect thereof has been stated in Table 1 (Statement of Profit and Loss after Tax)



NOTE-1 RESTATED CONSOLIDATED STATEMENT OF SHARE CAPITAL

(Amount in millions)

| | As At | | | |
|---|---------|--------|--------|--------|
| | 31-12- | 31-03- | 31-03- | 31-03- |
| Particulars | 2017 | 2017 | 2016 | 2015 |
| (a) Number and Amount of Authorised Share Capital | | | | |
| Number of Equity Share of Rs. 10 each | 40.00 | 2.00 | 2.00 | 2.00 |
| Total Authorised Equity Capital | 400.00 | 20.00 | 20.00 | 20.00 |
| Number of Preference Share of Rs. 10 each | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Authorised Preference Capital | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Authorised Share Capital | 400.00 | 20.00 | 20.00 | 20.00 |
| | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Issued, Subscribed & Paid-up Capital | 0.00 | 0.00 | 0.00 | 0.00 |
| Equity Share Capital | 295.00 | 2.50 | 2.50 | 2.50 |
| Preference Share Capital | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 2950.00 | 25.00 | 25.00 | 25.00 |
| (c) Reconciliation of Number of Shares outstanding at the beginning | | | | |
| and at the end of the reporting period | | | | |
| Opening number of equity shares outstanding | 0.25 | 0.25 | 0.25 | 0.25 |
| Add: Equity Shares issued during the year | 0.00 | 0.00 | 0.00 | 0.00 |
| Add: Bonus Shares issued during the year | 29.25 | 0.00 | 0.00 | 0.00 |
| Closing Number of Equity Shares Outstanding | 29.50 | 0.25 | 0.25 | 0.25 |

(d) The rights, preferences and restrictions attaching to each class of shares including restrictions on the distribution of dividends and the repayment of capital

- (i) The Company has one class of Equity shares having a par value of Rs. 10 per share. Each Share holder is eligible for one vote per share held.
- (ii) All Equity Shareholders are eligible to receive dividends in proportion to their shareholdings.
- (iii) The dividends proposed by the Board of Directors are subject to the approval of the Shareholders in the ensuing Annual General Meeting.
- (iv) In the event of liquidation, the Equity Shareholders are eligible to receive the remaining assets of the Company, after distribution of all preferential amounts, in proportion to their share holding.

(e) Shareholders holding more than 5% of shares of the Company

| Name of Shareholder | 31-12- 2017 | 31-03- 2017 | 31-03- 2016 | 31-03- 2015 |
|---------------------|----------------|----------------|----------------|----------------|
| Dinesh KK | 16.23 | 0.14 | 0.14 | 0.14 |
| Shashikala Dinesh | 13.28 | 0.11 | 0.11 | 0.11 |

- (f) As the company is not a subsidiary of any Company, its shares are not held by any holding or ultimate holding company.
- (g) There are no shares reserved for issue under options and contracts or commitments for the sale of shares or disinvestment.
- (h) There are no shares which were alloted (i) pursuant to contracts without payment being received in cash.
- (i) Details of shares allotted as fully paid up by way of bonus shares are as under during the period from 1 April, 2017 to 31 Dec, 2017:

No. of Equity Share of Rs. 10 each issued as bonus shares - 29,25,000

Total Face Value of Bonus shares issued during the year - 2,92,50,000

- (j) There are no securities which are convertible into equity/prefernce shares.
- (k) There are no calls which are unpaid.
- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



NOTE-2 RESTATED CONSOLIDATED STATEMENT OF RESERVES & SURPLUS

(Amount in millions)

| | As At | | | | | |
|---|------------|------------|------------|------------|--|--|
| Particulars | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | |
| | | | | | | |
| (a) Securities Premium Reserve | | | | | | |
| Balances at the beginning of the reporting period | 0.00 | 0.00 | 0.00 | 0.00 | | |
| Changes in accounting policy or prior period errors | | | | | | |
| Restated balance at the beginning of the reporting period | 0.00 | 0.00 | 0.00 | 0.00 | | |
| Securities Premium received during the year | | | | | | |
| Any other Change (to be specified) | 0.00 | 0.00 | 0.00 | 0.00 | | |
| Balance at the end of the reporting period | 0.00 | 0.00 | 0.00 | 0.00 | | |
| (b) Retained Earnings | | | | | | |
| Balances at the beginning of the reporting period | 455.93 | 284.70 | 194.43 | 125.58 | | |
| Changes in accounting policy or prior period errors | | | | | | |
| Restated balance at the beginning of the reporting period | 455.93 | 284.70 | 194.43 | 125.58 | | |
| Add: Profit/(Loss) during the year as per profit and loss | | | | | | |
| account | 306.98 | 219.38 | 126.37 | 68.99 | | |
| Less: Dividends Distributed During the Year | 0.00 | 40.00 | 30.00 | 0.00 | | |
| Less: Dividend Distribution Tax | 0.00 | 8.14 | 6.11 | 0.00 | | |
| Less: Capitalisation of Profits by issue of Bonus Shares | 292.50 | 0.00 | 0.00 | 0.00 | | |
| Less: Transitional Adjustment due to change in depreciation | | | | | | |
| rates and methods as per Companies Act, 2013. | 0.00 | 0.00 | 0.00 | 0.13 | | |
| Balance at the end of the reporting period | 470.42 | 455.93 | 284.70 | 194.43 | | |
| TOTAL OF RESERVES & SURPLUSES | 470.42 | 455.93 | 284.70 | 194.43 | | |

^{1.} The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.

${\bf NOTE - 3}$ RESTATED CONSOLIDATED STATEMENT OF LONG TERM BORROWINGS

| Doutionland | | As At | | | | | | |
|---|------------|------------|------------|------------|--|--|--|--|
| Particulars | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | | | |
| Secured Loans | | | | | | | | |
| (a) Bonds or debentures; | | | | | | | | |
| (b) Term Loans | | | | | | | | |
| (i) from Banks; | 30.14 | 45.63 | 0.40 | 2.13 | | | | |
| (ii) from other parties (NBFC's) | 0.00 | 0.00 | 0.00 | 1.09 | | | | |
| (c) Deferred payment liabilities | | | | | | | | |
| (d) Deposits; | | | | | | | | |
| (e) Loans and advances from Related Parties; | | | | | | | | |
| (f) Long term maturities of finance lease obligations | | | | | | | | |
| (g) Other Loans and advances | | | | | | | | |
| Unsecured Loans | | | | | | | | |
| (a) Term Loans | | | | | | | | |
| (i) from Banks; | 0.00 | 0.00 | 3.48 | 5.77 | | | | |
| (ii) from other parties (NBFC's) | 0.00 | 0.00 | 18.82 | 5.52 | | | | |
| (b) Loans and advances from Related Parties; | 79.31 | 50.76 | 13.51 | 17.22 | | | | |

^{2.} Company is does not having any Revaluation Reserve.

^{3.} The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



| | 0.00 | 0.00 | 0.00 | 0.00 |
|-------|--------|-------|-------|-------|
| Total | 109.45 | 96.39 | 36.21 | 31.73 |
| | | | | |

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.
- 3.List of persons/entities classified as 'Related Parties' has been determined by the Management and relied upon by the Auditors. The Auditors have not performed any procedure to determine whether the list is accurate and complete.
- 4. The terms and conditions and other information in respect of Secured Loans as on 31.12.2017 are given in Annexure -3(A) & in respect of unsecured loans are given in Annexure-3(B)



${\bf NOTE - 3(A)}$ RESTATED CONSOLIDATED STATEMENT OF PRINCIPAL TERMS OF SECURED LOANS AND ASSETS CHARGED AS SECURITY

| | | | | | | | | | | nt in millions) |
|------------------------------|------------------|----------------------------|---|--|--|--|------------------------------------|-----------------|---|---|
| Name of Lender | Purpose | Loan\Agreeme nt A/c No. | Sanctio ned Amoun t (In million s) | Rate of interest | Primary Security | Collateral/Other Security | Re- Payme nt Schedul e | Mora- torium | Outstandi ng amount as on 31.03.2017 as per Restated Accounts | Outstandin g amount as on 31.12.2017 as per Restated Accounts |
| Secured Loan | • | • | | | • | | | | • | |
| Parsik Janta Sahkari Bank | Vehicle Loan | 558/351 | 0.50 | 12.50% | Vehicle | Vehicle | Monthl y | | 0.20 | 0.12 |
| Parsik Janta Sahkari Bank | Vehicle Loan | 558/380 | 0.39 | 12.50% | Vehicle | Vehicle | Monthl y | | 0.20 | 0.14 |
| Kotak Mahindra Bank | Business Loan | 0631TL010000 0345 | 50.00 | 11.30% | First Charge over the | F. W. M. M. M. | Monthl y | | 45.00 | 37.50 |
| Kotak Mahindra Bank | Business Loan | 0631TL010000 0315 | 29.00 | 11.30% | Present and Future | Equitable Mortgage over following properties: | Monthl y | | 20.32 | 13.17 |
| Kotak Mahindra Bank | Overdraft | 8411737737 | 70.00 | 10.25% (6MMC LR 8.50% + 1.75%) | Current and Movable Fixed Assets | 1. Flat No. 201, 2nd Floor, B-wing, No. 20, Sector 6, Navi Mumbai-400706 2. Shop no.1, Sai Ansh, Plot No.7, Sector-11, Sanpada, Navi Mumbai 3. Shop No.9, Ground Florr, Sai Paradise, Plot No. 21, Sector 4, Nerul, Navi Mumbai 4. Shop No. 1 to 12, Ground Floor, Neighbourhood Shopping Center, Plot No. 10 & 11, Sector 4, Nerul, Navi Mumbai 5. Plot No. G-701, Neel Sidhi Jewels, Jay Balaji CHS Ltd, Plot No. 26A, Nerul, Navi Mumbai 6. Residential Building situated at Plot No. G 702, Neel Sidhi | | | 0.00 | 45.10 |



| 1 | 1 | | Jewels, Jay Balaji CHS Ltd, Plot | 1 | l I | |
|---|---|--|-----------------------------------|---|-------|-------|
| | | | | | | |
| | | | No. 26A, Nerul, Navi Mumbai | | | |
| | | | 7. Shop No. M-8 and O-2, 2nd | | | |
| | | | Floor, Neighbourhood Shopping | | | |
| | | | Center, Plot NO. 10 and 11, | | | |
| | | | Sector 4, Nerul, Navi Mumbai | | | |
| | | | 8. Office No. B, 3rd Floor, | | | |
| | | | "Shrirang House" Building, CTS | | | |
| | | | No. 364 + 365/1 & 364 + | | | |
| | | | 365/16, Jangli Maharaj Road, | | | |
| | | | Shivaji Nagar, Pune -411005 | | | |
| | | | 9. Unit No. 1201, 12th Floor, | | | |
| | | | Business Bay, Kamdhenu | | | |
| | | | Realities, Plot No. 51, Sector-1, | | | |
| | | | Nerul, Navi Mumbai- 400706 | | | |
| | | | 10. Unit No. 1202, 12th Floor, | | | |
| | | | Business Bay, Kamdhenu | | | |
| | | | Realities, Plot No. 51, Sector-1, | | | |
| | | | Nerul, Navi Mumbai- 400706 | | | |
| | | | 11. Plot No. 222/37. Shrivane, | | | |
| | | | Nerul, Navi Mumbai | | | |
| | | | 12. Flat No. 301 & 302, House | | | |
| | | | No. 0493/ Sector 20, Om Sai | | | |
| | | | Apartment, Belapur, 400614 | | | |
| | | | | | 65.72 | 96.01 |

- 1. The above loans are further guaranteed by the director and owner of property. .
- 2. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 3. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



NOTE 3(B) RESTATED CONSOLIDATED STATEMENT OF TERMS & CONDITIONS OF UNSECURED LOANS

A) Details of Unsecured Loans outstanding as at the end of the latest Reporting period from Directors/Promoters/Group Companies and others

Unsecured Loans from Directors/Promoters/Group Companies and other Companies are repayable on demand and as per rate of interest as mentioned below:-

| (Amount in mil | | | | | | | millions) |
|----------------------------------|----------|------------------|-------------------------|------------------|------------------|------------------|-------------------|
| Name of Lender | Purpose | Rate of interest | Re- Payment Terms | As on 31.12.2017 | As on 31.03.2017 | As on 31.03.2016 | As on 31.03.2 015 |
| (A)From Related parties | | | | | | | |
| Dinesh KK | Business | 0% | Monthly | 52.60 | 28.80 | 2.42 | 9.71 |
| Shashikala | Business | 0% | Monthly | 26.71 | 21.96 | 11.09 | 7.51 |
| Total (A) | | | • | 79.31 | 50.76 | 13.51 | 17.22 |
| (B) Loan From Others | | | | | | | |
| Capital First Ltd | Business | 17.25% | Monthly | 0.73 | 3.76 | 7.24 | 0.00 |
| Deutsche Bank | Business | 13.65% | Monthly | -0.17 | 0.98 | 2.73 | 4.27 |
| Edleweiss Retail Finance Ltd | Business | 17.25% | Monthly | 0.39 | 2.00 | 3.86 | 0.00 |
| Fullerton India Ltd | Business | 17.25% | Monthly | 0.48 | 2.51 | 4.82 | 0.00 |
| IndusInd Bank Ltd | Business | 18% | Monthly | 0.48 | 2.51 | 4.82 | 0.00 |
| Kotak Mahindra Bank | Business | 18.04% | Monthly | 0.37 | 3.42 | 6.90 | 0.00 |
| Magma Fincorp Ltd | Business | 18% | Monthly | 0.39 | 2.02 | 3.88 | 0.00 |
| Religare Finvest Ltd | Business | 18% | Monthly | 0.33 | 1.68 | 3.22 | 0.00 |
| Shriram City Union Finance Ltd | Business | 8.50% | Monthly | 0.10 | 0.83 | 2.82 | 0.00 |
| Tata Capital Financial Services | | | • | | | | |
| Ltd | Business | 17.57% | Monthly | 0.39 | 2.01 | 3.86 | 0.00 |
| Capital First Ltd | Business | | Monthly | 0.00 | 0.00 | 0.00 | 2.46 |
| ICICI | Business | 16.49% | Monthly | 0.00 | 0.00 | 0.98 | 2.45 |
| Ratnakar Bank Ltd | Business | 18% | Monthly | 0.00 | 0.00 | 1.15 | 2.87 |
| Shriram City Union Finance Ltd | Business | 9.10% | Monthly | 0.00 | 0.00 | 0.00 | 1.27 |
| Standard Chartered Bank | Business | | Monthly | 0.00 | 0.00 | 2.05 | 5.80 |
| Magma Fincorp Ltd | Business | 18% | Monthly | 0.00 | 0.60 | 1.49 | 2.23 |
| Magma Fincorp Ltd | Business | 19% | Monthly | 0.00 | 0.00 | 0.00 | 0.00 |
| Religare Finvest Ltd | Business | | Monthly | 0.00 | 0.00 | 0.22 | 2.62 |
| Edleweiss Retail Finance Ltd | Business | 19.50% | Monthly | 0.00 | 0.00 | 0.00 | 0.00 |
| Edleweiss Retail Finance Ltd | Business | 18% | Monthly | 0.00 | 0.00 | 0.00 | 3.12 |
| Corp/ Kotak Mahindra Bank | Business | | Monthly | 0.00 | 0.00 | 29.96 | 0.00 |
| Tata Capital Financial Servicces | | | • | | | | |
| Ltd | Business | | Monthly | | | | |
| Standard Chartered bank | Business | 18.75% | Monthly | | | | |
| Total (B) | | | , | 3.48 | 22.30 | 80.02 | 27.09 |
| Grand Total (A+B) | | | | 82.79 | 73.06 | 93.53 | 44.31 |
| | | | | | | | |

Notes:

NOTE - 4
RESTATED CONSOLIDATED STATEMENT OF DEFERRED TAX (ASSETS) / LIABILITIES
(Amount in millions)

| | (|
|-------------|--------------------|
| Particulars | For the Year Ended |

^{1.} The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

^{2.} The above statement should be read with the significant accounting policies and notes to restated summary, statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



| | 31- 12- 2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 |
|---|--------------------|------------|------------|------------|
| Opening Balance (A) | | | | |
| Opening Balance of Deferred Tax (Asset) / Liability | 6.01 | 5.15 | 3.12 | 2.75 |
| Current Year Provision (B) | | | | |
| (DTA) / DTL on Depreciation | -1.78 | 0.63 | 2.39 | 0.66 |
| (DTA) / DTL on Provision for Gratuity/Leave | | | | |
| Encashment/Disallowances | 0.37 | -0.23 | 0.35 | 0.29 |
| Closing Balance of Deferred Tax (Asset) / Liability | | | | |
| (A+B) | 3.86 | 6.01 | 5.15 | 3.12 |

Notes: 1.The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.

2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statement of profit and loss account and cash flows statement as appearing in Annexures IV, I, I and IIII.

NOTE - 5 RESTATED CONSOLIDATED STATEMENT OF OTHER LONG TERM LIABILITIES

(Amount in millions)

| PARTICULARS | As At | | | | | | |
|--------------------------------------|------------|------------|------------|------------|--|--|--|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | | |
| | | | | | | | |
| Prereceived Income (Deferred Income) | 924.38 | 787.29 | 464.80 | 307.28 | | | |
| Retention money from sub-contractors | 0.00 | 0.60 | 0.00 | 0.00 | | | |
| | | | | | | | |
| Total | 924.38 | 787.89 | 464.80 | 307.28 | | | |

Notes

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE-6
RESTATED CONSOLIDATED STATEMENT OF OTHER LONG TERM PROVISIONS

(Amount in millions)

| PARTICULARS | | As At | | | | | | |
|--------------------------------|------------|------------|------------|------------|--|--|--|--|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | | | |
| | | | | | | | | |
| Provision For Gratuity | 2.96 | 2.78 | 1.83 | 1.41 | | | | |
| Provision for Leave Encashment | 1.36 | 0.88 | 0.50 | 0.19 | | | | |
| | | | | | | | | |
| Total | 4.32 | 3.66 | 2.33 | 1.60 | | | | |

Notes

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE-7 RESTATED CONSOLIDATED STATEMENT OF SHORT TERM BORROWINGS

| Particulars | As At | | | | |
|-------------|------------|------------|------------|------------|--|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | |
| Secured | | | | | |



| (a) Loans Repayable on Demand | | | | |
|--|-------|------|-------|-------|
| (i) from Banks; | 45.10 | 0.00 | 78.38 | 69.87 |
| (ii) from other parties | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Loans and advances from Related Parties; | 0.00 | 0.00 | 0.00 | 0.00 |
| (c) Deposits | 0.00 | 0.00 | 0.00 | 0.00 |
| (d) Others Loans and advances | 0.00 | 0.00 | 0.00 | 0.00 |
| Unsecured | | | | |
| (a) Loans Repayable on Demand | | | | |
| (i) from Banks; | 0.00 | 0.00 | 0.00 | 0.00 |
| (ii) from other parties | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) Loans and advances from Related Parties; | 0.00 | 0.00 | 0.00 | 0.00 |
| (c) Deposits | 0.00 | 0.00 | 0.00 | 0.00 |
| (d) Others Loans and advances | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 45.10 | 0.00 | 78.38 | 69.87 |
| | | | | |

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.
- 3.List of persons/entities classified as 'Promoters' and 'Promoter Group Companies' has been determined by the Management and relied upon by the Auditors. The Auditors have not performed any procedure to determine whether the list is accurate and complete.
- 4. The terms and conditions and other information in respect of Secured Loans as on 31.12.2017 are given in Note 3(A) & 3(B)

NOTE-8 RESTATED CONSOLIDATED STATEMENT OF TRADE PAYABLES

(Amount in millions)

| | | (mount in initions) | | | | | |
|---|------------|---------------------|------------|------------|--|--|--|
| PARTICULARS | | As At | | | | | |
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | | |
| Trade Payables | | | | | | | |
| Sundry creditors for Sub-Contracts | 268.481 | 295.235 | 186.736 | 107.75 | | | |
| Sundry creditors for Unrecognized revenue | 586.645 | 103.808 | 122.272 | 0 | | | |
| Sundry creditors for Purchases | 206.217 | 37.924 | 67.323 | 6.533 | | | |
| | 0 | 0 | 0 | 0 | | | |
| Total | 1061.344 | 436.967 | 376.331 | 114.283 | | | |

Notes

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.
- 3. Amount due to entities covered under Micro, Small and Medium Enterprises as defined in the Micro, Small, Medium Enterprises Development Act, 2006, have been identified on the basis of information available with the Company. There was no amount due to any such entities which needs to be disclosed separately.

NOTE- 9 RESTATED CONSOLIDATED STATEMENT OF OTHER CURRENT LIABILITIES

| DADTICULA DO | As At | | | | | |
|--|---|------------|------------|--------|--|--|
| PARTICULARS | 31-12-2017 31-03-2017 31-03-2016 24.258 42.394 60.541 | 31-03-2016 | 31-03-2015 | | | |
| Current Maturity of Long Term Borrowings | 24.258 | 42.394 | 60.541 | 17.4 | | |
| Pre received Income (Current Liabilities of deferred income) | 97.419 | 86.336 | 54.073 | 54.234 | | |
| Sundry creditors for Capital Assets | 1.17 | 1.676 | 0.181 | 0.466 | | |



| Rent Payables | 0.482 | 0.385 | 1.169 | 0.004 |
|--|---------|---------|---------|--------|
| Transport and Hiring Charges Payable | 0.126 | 0.132 | 0.965 | 0 |
| Professional Charges Payable | 0.817 | 0.42 | 0.278 | 0.027 |
| Other Expenses Payable | 0.123 | 1.945 | 0.256 | 0.611 |
| Advances from Sundry Debtors | 22.49 | 0.173 | 6.83 | 0 |
| Dividend Distribution Tax Payable | 0 | 0 | 6.107 | 0 |
| Directors' Remuneration Payable | 1.166 | 0.628 | 1.031 | 0.723 |
| Salary and Wages Payables | 4.675 | 4.946 | 3.333 | 1.493 |
| Credit Card Dues Payables | 0.088 | 0.093 | 0 | 0 |
| Statutory Liabilities | 2.296 | 41.494 | 5.493 | 6.085 |
| Audit fees Payable | 1.644 | 0.735 | 0.525 | 0.312 |
| Telephone Charges Payable | 0.046 | 0 | 0.052 | 0.07 |
| Electricity Charges Payable | 0.069 | 0 | 0 | 0.015 |
| Provision for VAT Payable under Composition Scheme | 0 | 0 | 0.489 | 0.259 |
| Provision for Service tax Liability | 0 | 0 | 1.086 | 1.086 |
| Provision for TDS Defaults as per 26AS | 3.434 | 0.188 | 0.137 | 0.133 |
| Provision for TDS Expenses Payable | 0 | 0 | 0.759 | 0.759 |
| Total | 160.303 | 181.546 | 143.305 | 83.677 |

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE- 10 RESTATED CONSOLIDATED STATEMENT OF SHORT TERM PROVISIONS

(Amount in millions)

| | | | (rimouni | m mmons) |
|---|---------|--------|----------|----------|
| | | | | |
| PARTICULARS | 31-12- | 31-03- | 31-03- | 31-03- |
| | 2017 | 2017 | 2016 | 2015 |
| | | | | |
| Provision for Gratuity | 0.18 | 0.151 | 0.113 | 0.096 |
| Provision for Leave Encashment | 0.106 | 0.069 | 0.038 | 0.014 |
| Provision for Taxation (Net of Advance Tax & TDS) | 121.277 | 5.796 | 0 | 0 |
| Provision for Interest on Loans | 0.081 | 0.323 | 0.617 | 0.335 |
| Total | 121.644 | 6.339 | 0.768 | 0.445 |

Notes

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



NOTE-11 RESTATED CONSOLIDATED STATEMENT OF PROPERTY, PLANT & EQUIPMENT

| | | | | | | | | (21110) | Net |
|----------------------------|---------------------|---------------------------------|--|------------------|--|-------------------------------------|---------------------------------|---|---------------------------|
| 2014-15 | | Gross Carryin | σ Amount | | | Denre | ciation | | Carrying Amount |
| PARTICULARS | As on 01.04.2014 | Additions During the Year | Delition / Disposal During the Year | As on 31.03.2015 | Accumulated Depreciation as on 01.04.2014 | Depreciati on During the Year | Transitional Adjustment | Accumulat ed Depreciatio n as on 31.03.2015 | As on 31.03.2015 |
| (a) Land | 0.00 | | | 0.00 | 0.00 | | | 0.00 | 0.00 |
| (b) Building | 8.33 | 29.61 | 0.00 | 37.94 | 1.16 | 1.16 | 0.00 | 2.32 | 356.16 |
| (c) Plant and Equipment | 25.03 | 9.70 | 0.00 | 34.73 | 9.69 | 4.10 | 0.00 | 13.78 | 209.48 |
| (d) Furniture and Fixtures | 3.86 | 0.00 | 0.00 | 3.86 | 1.63 | 0.64 | 0.00 | 2.27 | 15.88 |
| (e) Vehicles | 8.95 | 8.61 | 0.00 | 17.56 | 5.54 | 3.05 | 0.00 | 8.59 | 89.67 |
| (f) Office Equipment | 3.40 | 0.39 | 0.00 | 3.79 | 1.22 | 1.55 | 0.06 | 2.83 | 9.59 |
| (g) IP | 198.92 | 130.53 | 0.00 | 329.45 | 36.50 | 29.88 | 0.00 | 66.38 | 2630.68 |
| (h) Electrical Equipments | 0.34 | 0.00 | 0.00 | 0.34 | 0.15 | 0.06 | 0.00 | 0.21 | 1.29 |
| (i) Computers & Printers | 2.57 | 0.51 | 0.00 | 3.08 | 1.81 | 0.50 | 0.06 | 2.37 | 7.09 |
| Total | 251.39 | 179.35 | 0.00 | 430.74 | 57.69 | 40.94 | 0.13 | 98.76 | 3319.85 |
| | | | | | | | | | |
| 2015-16 | | Gross Carryin | g Amount | | | Depre | ciation | | Net Carrying Amount |
| PARTICULARS | As on 01.04.2015 | Additions During the Year | Delition / Disposal During the Year | As on 31.03.2016 | Accumulated Depreciation as on 01.04.2015 | Depreciati on During the Year | Deduction During the Year | Accumulat ed Depreciatio n as on 31.03.2016 | As on 31.03.2016 |
| (a) Land | 0.00 | | | 0.00 | 0.00 | | | 0.00 | 0.00 |
| (b) Building | 37.94 | 0.00 | 0.00 | 37.94 | 2.32 | 1.73 | 0.00 | 4.06 | 33.88 |
| (c) Plant and Equipment | 34.73 | 28.98 | 0.00 | 63.71 | 13.78 | 4.87 | 0.00 | 18.65 | 45.06 |
| (d) Furniture and Fixtures | 3.86 | 0.05 | 0.00 | 3.91 | 2.27 | 0.46 | 0.00 | 2.73 | 1.17 |
| (e) Vehicles | 17.56 | 7.38 | 0.00 | 24.94 | 8.59 | 3.61 | 0.00 | 12.20 | 12.74 |
| (f) Office Equipment | 3.79 | 1.42 | 0.00 | 5.21 | 2.83 | 0.66 | 0.00 | 3.49 | 1.73 |
| (g) IP | 329.45 | 190.93 | 0.00 | 520.37 | 66.38 | 49.60 | 0.00 | 115.98 | 404.39 |
| (h) Electrical Equipments | 0.34 | 0.00 | 0.00 | 0.34 | 0.21 | 0.04 | 0.00 | 0.25 | 0.09 |
| (i) Computers & Printers | 3.08 | 1.09 | 0.00 | 4.18 | 2.37 | 0.69 | 0.00 | 3.06 | 1.12 |



| Total | 430.74 | 229.85 | 0.00 | 660.59 | 98.76 | 61.66 | 0.00 | 160.42 | 500.17 |
|----------------------------|---------------------|---------------------------------|--|------------------|--|-------------------------------------|---------------------------------|---|---------------------------|
| 2016-17 | | Gross Carryin | g Amount | | | Depre | ciation | | Net Carrying Amount |
| PARTICULARS | As on 01.04.2016 | Additions During the Year | Delition / Disposal During the Year | As on 31.03.2017 | Accumulated Depreciation as on 01.04.2016 | Depreciati on During the Year | Deduction During the Year | Accumulat ed Depreciatio n as on 31.03.2017 | As on 31.03.2017 |
| (a) Land | 0.00 | | | 0.00 | 0.00 | | | 0.00 | 0.00 |
| (b) Building | 37.94 | 0.00 | 0.00 | 37.94 | 4.06 | 1.65 | 0.00 | 5.71 | 32.23 |
| (c) Plant and Equipment | 63.71 | 18.91 | 7.50 | 75.12 | 18.65 | 10.04 | 2.30 | 26.39 | 48.74 |
| (d) Furniture and Fixtures | 3.91 | 4.88 | 0.00 | 8.79 | 2.73 | 0.56 | 0.00 | 3.30 | 5.49 |
| (e) Vehicles | 24.94 | 10.58 | 1.15 | 34.37 | 12.20 | 5.32 | 0.77 | 16.76 | 17.61 |
| (f) Office Equipment | 5.21 | 1.85 | 0.00 | 7.06 | 3.49 | 1.03 | 0.00 | 4.51 | 2.55 |
| (g) IP | 520.37 | 242.97 | 0.00 | 763.34 | 115.98 | 77.49 | 0.00 | 193.47 | 569.87 |
| (h) Electrical Equipments | 0.34 | 0.00 | 0.00 | 0.34 | 0.25 | 0.03 | 0.00 | 0.28 | 0.06 |
| (i) Computers & Printers | 4.18 | 0.61 | 0.00 | 4.79 | 3.06 | 0.85 | 0.00 | 3.91 | 0.87 |
| Total | 660.59 | 279.80 | 8.65 | 931.74 | 160.42 | 96.97 | 3.07 | 254.32 | 677.43 |
| 01.04.17 to 31.12.2017 | | Gross Carrying Amount | | | | Depre | ciation | | Net Carrying Amount |
| PARTICULARS | As on 01.04.2017 | Additions During the Year | Delition / Disposal During the Year | As on 31.12.2017 | Accumulated Depreciation as on 01.04.2017 | Depreciati on During the Year | Deduction During the Year | Accumulat ed Depreciatio n as on 31.12.2017 | As on 31.12.2017 |
| (a) Land | 0.00 | | | 0.00 | 0.00 | | | 0.00 | 0.00 |
| (b) Building | 37.94 | 7.43 | 0.00 | 45.37 | 5.71 | 1.40 | 0.00 | 7.11 | 38.26 |
| (c) Plant and Equipment | 75.12 | 0.33 | 0.00 | 75.45 | 26.39 | 6.73 | 0.00 | 33.12 | 42.34 |
| (d) Furniture and Fixtures | 8.79 | 0.44 | 0.00 | 9.22 | 3.30 | 1.10 | 0.00 | 4.40 | 4.83 |
| (e) Vehicles | 34.37 | 5.31 | 0.00 | 39.68 | 16.76 | 4.51 | 0.00 | 21.27 | 18.41 |
| (f) Office Equipment | 7.06 | 1.45 | 0.00 | 8.50 | 4.51 | 1.01 | 0.00 | 5.52 | 2.98 |
| (g) IP | 763.34 | 42.06 | 0.00 | 805.40 | 193.47 | 69.21 | 0.00 | 262.68 | 542.73 |
| (h) Electrical Equipments | 0.34 | 0.10 | 0.00 | 0.44 | 0.28 | 0.02 | 0.00 | 0.30 | 0.13 |
| (i) Computers & Printers | 4.79 | 0.79 | 0.00 | 5.58 | 3.91 | 0.53 | 0.00 | 4.44 | 1.14 |
| Total | 931.74 | 57.91 | 0.00 | 989.65 | 254.32 | 84.51 | 0.00 | 338.83 | 650.82 |



- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



NOTE-12 RESTATED CONSOLIDATED STATEMENT OF INTANGIBLE ASSETS

(Amount in millions)

| DADTICUI ADC | As At | | | | |
|--|------------|------------|------------|------------|--|
| PARTICULARS | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | |
| I. Intangible Assets | | | | | |
| (a) Computer Software | | | | | |
| Opening Gross Carrying Amount | 1.00 | 1.00 | 0.30 | 0.00 | |
| Add: Additions During the Year | 0.00 | 0.00 | 0.69 | 0.30 | |
| Closing Gross Carrying Amount | 1.00 | 1.00 | 1.00 | 0.30 | |
| Opening Accumulated Amortization | 0.60 | 0.27 | 0.07 | 0.00 | |
| Add: Amortization During the Year | 0.14 | 0.33 | 0.20 | 0.07 | |
| Closing Accumulated Amortization | 0.73 | 0.60 | 0.27 | 0.07 | |
| Opening Net Carrying Amount | 0.40 | 0.73 | 0.24 | 0.00 | |
| Closing Net Carrying Amount | 0.27 | 0.40 | 0.73 | 0.24 | |
| (B) Copyrights, Patents, other intellectual property rights, services and operating rights | | | | | |
| Opening Gross Carrying Amount | 0.00 | 0.00 | 0.00 | 0.00 | |
| Add: Additions During the Year | 3.05 | 0.00 | 0.00 | 0.00 | |
| Closing Gross Carrying Amount | 3.05 | 0.00 | 0.00 | 0.00 | |
| Opening Accumulated Amortization | 0.00 | 0.00 | 0.00 | 0.00 | |
| Add: Amortization During the Year | 0.02 | 0.00 | 0.00 | 0.00 | |
| Closing Accumulated Amortization | 0.02 | 0.00 | 0.00 | 0.00 | |
| Opening Net Carrying Amount | 0.00 | 0.00 | 0.00 | 0.00 | |
| Closing Net Carrying Amount | 3.03 | 0.00 | 0.00 | 0.00 | |
| (C) Others | | | | | |
| Total of Net Carrying Amount | 3.30 | 0.40 | 0.73 | 0.24 | |

Notes

NOTE-13 RESTATED CONSOLIDATED STATEMENT OF NON-CURRENT INVESTMENTS

| | As At | | | | | |
|--|--------|--------|--------|--------|--|--|
| PARTICULARS | 31-12- | 31-03- | 31-03- | 31-03- | | |
| | 2017 | 2017 | 2016 | 2015 | | |
| Investment in Equity Instruments | | | | | | |
| | | | | | | |
| Shares with Corporation Bank | 0.01 | 0.01 | 0.01 | 0.01 | | |
| Investment in Vaviya Developers Pvt Ltd | 0.00 | 0.00 | 0.00 | 0.00 | | |
| (50000 Shares @ Rs. 10/- Each) | | | | | | |
| Investment in Dataexpress Private Limited | 0.00 | 0.00 | 0.00 | 0.00 | | |
| (260000 Shares @ Rs. 10/- each) | | | | | | |
| Investment in Delix Solution Private Limited | 1.71 | 0.00 | 0.00 | 0.00 | | |

^{1.} The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.

^{2.} The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.



| (182000 Shares @ Rs. 10/- each) | | | | |
|---|------|------|------|------|
| | | | | |
| Total | 1.72 | 0.01 | 0.01 | 0.01 |
| | | | | |
| Aggregate amount of quoted investments and market value thereof | | | | |
| Aggregate amount of unquoted investments; and | | | | |
| Aggregate provision made for diminution in value of investments | | | | |

Note-:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

 ${\bf NOTE-14}$ RESTATED CONSOLIDATED STATEMENT OF LONG TERM LOANS & ADVANCES

(Amount in millions)

| | | | (Allouli | t m mmons) | | | |
|---|------------|------------|------------|------------|--|--|--|
| PARTICULARS | | As At | | | | | |
| PARTICULARS | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | | |
| Secured, considered good; | | | | | | | |
| Capital Advances | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| Advance to KON Reality (Durgadi) | 30.00 | 25.50 | 15.50 | 0.00 | | | |
| N D Corporation (Plot Advance Vasai Virar) | 3.32 | 3.10 | 3.10 | 0.00 | | | |
| Advance for Building Project | 12.09 | 11.39 | 11.39 | 10.41 | | | |
| Advance for Shop (Turbhe Industrial) | 0.00 | 6.95 | 6.33 | 2.75 | | | |
| Gayatri Enterprises (Bhiwandi Property) | 2.25 | 2.25 | 2.25 | 0.00 | | | |
| Advance for Flat with Vaviya Developers Pvt Ltd | 0.00 | 10.03 | 10.03 | 7.50 | | | |
| Adv - 3g Telecom Infra India Pvt ltd | 0.00 | 0.00 | 67.18 | 0.00 | | | |
| Advance Against Nerul Godown | 0.00 | 0.00 | 0.00 | 1.09 | | | |
| - | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| Security Deposits | 62.06 | 51.59 | 12.83 | 3.01 | | | |
| Earnest Money Deposits | 3.59 | 3.39 | 1.89 | 4.15 | | | |
| Retention Money | 107.09 | 75.41 | 69.88 | 59.94 | | | |
| Others | 0.00 | 5.59 | 5.59 | 2.30 | | | |
| Total | 220.40 | 195.19 | 205.96 | 91.14 | | | |

Note-:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE-15
RESTATED CONSOLIDATED STATEMENT OF INVENTORIES

(Amount in millions)

| PARTICULARS | As At | | | | | | |
|------------------|------------|------------|------------|------------|--|--|--|
| FARTICULARS | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | | |
| Work-In-Progress | 6.20 | 39.91 | 27.80 | 26.85 | | | |
| Raw Material | 21.33 | 0.00 | 0.00 | 0.00 | | | |
| Total | 27.53 | 39.91 | 27.80 | 26.85 | | | |

Note-:

1. Mode of Valuation:

- Inventories (raw materials) are valued at cost.
- 2. Inventory is valued and certified by the management only.
- 3. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.



4. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 16 RESTATED CONSOLIDATED STATEMENT OF TRADE RECEIVABLES

(Amount in millions)

| PARTICULARS | As At | | | | | |
|---|------------|------------|------------|------------|--|--|
| PARTICULARS | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | |
| Outstanding for a period exceeding 6 Months | | | | | | |
| Secured, Considered Good | | | | | | |
| Unsecured, considered Good | 161.94 | 31.96 | 110.35 | 49.58 | | |
| Outstanding for a period not exceeding 6 Months | | | | | | |
| Secured, Considered Good | | | | | | |
| Unsecured, considered Good | 364.02 | 537.75 | 196.85 | 188.47 | | |
| Total | 525.96 | 569.71 | 307.20 | 238.06 | | |

Note-:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.
- (2) The Company does not have information as to which of its supplier are Micro small and Medium Enterprise registered under The Micro small and Medium Enterprise Development Act 2006. Consequently the liability, if any, of interest which would be payable under The Micro small and Medium Enterprise Development Act 2006, cannot be ascertained.

 ${\bf NOTE-17}$ RESTATED CONSOLIDATED STATEMENT OF CASH & CASH EQUIVALENTS

(Amount in millions)

| | | | (Zimount I | | | | |
|---|--------|--------|------------|--------|--|--|--|
| | | As At | | | | | |
| PARTICULARS | 31-12- | 31-03- | 31-03- | 31-03- | | | |
| | 2017 | 2017 | 2016 | 2015 | | | |
| (a) Balances with Banks | | | | | | | |
| In Current and OD Accounts | 14.39 | 134.34 | 5.32 | 24.19 | | | |
| Margin Money/Security against Borrowings, Bank Guarantees | 80.45 | 45.22 | 34.92 | 30.06 | | | |
| (b) Cheques, drafts on hand | | | | | | | |
| (c) Cash on Hand | 2.49 | 1.85 | 0.09 | 4.97 | | | |
| (d) Others | | | | | | | |
| Total | 97.33 | 181.40 | 40.33 | 59.22 | | | |

Note-:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE-18 RESTATED CONSOLIDATED STATEMENT OF SHORT TERM LOANS & ADVANCES

| PARTICULARS | As At | | | | | |
|--------------------------------|------------|------------|------------|------------|--|--|
| FARTICULANS | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | |
| Unsecured and Considered Good: | | | | | | |
| Advance for Site Expenses | 0.13 | 0.48 | 0.06 | 0.43 | | |
| Advances to Employees | 0.15 | 0.43 | 0.13 | 0.05 | | |
| Advance to Creditors | 20.67 | 3.52 | 3.11 | 5.41 | | |
| Prepaid Expenses | 3.56 | 4.78 | 5.04 | 7.89 | | |
| Balances with Govt Authorities | 49.94 | 30.73 | 26.80 | 22.55 | | |



| Provisional Credit of ST Liability under RCM | 0.00 | 0.00 | 0.18 | 0.18 |
|--|-------|-------|-------|-------|
| Total | 74.46 | 39.93 | 35.33 | 36.50 |

Note-:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE-19 RESTATED CONSOLIDATED STATEMENT OF OTHER CURRENT ASSETS

(Amount in millions)

| | | | (| t III IIIIII | | | |
|--|------------|------------|------------|---------------------|--|--|--|
| PARTICULARS | | As At | | | | | |
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | | |
| Amount with AVM Associate (for tax Payments) | 0.08 | 0.00 | 0.00 | 0.00 | | | |
| Unrealised Revenue | 1343.05 | 236.10 | 211.84 | 0.00 | | | |
| TDS Recoverable from NBFC | 1.03 | 0.91 | 0.49 | 0.00 | | | |
| Other Current Assets | 0.01 | 0.60 | 0.00 | 0.00 | | | |
| | | | | | | | |
| Total | 1344.16 | 237.61 | 212.33 | 0.00 | | | |

Note-:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 20 RESTATED CONSOLIDATED STATEMENT OF REVENUE FROM OPERATIONS

(Amount in millions)

| Particulars | For the period from 1-4-17 to | to For the year er | | ed |
|-----------------------------------|-------------------------------|--------------------|------------|------------|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 |
| Contract Receipts | 698.55 | 1475.23 | 873.62 | 420.16 |
| Add: Closing Unbilled Revenue | 1343.05 | 236.10 | 211.84 | 0.00 |
| Less: Opening Unbilled Revenue | -236.10 | -211.84 | 0.00 | 0.00 |
| Sub-Total | 1805.50 | 1499.49 | 1085.46 | 420.16 |
| | | | | |
| Contract Receipts- IP Work | | | | |
| Billing During the Year | 340.25 | 533.33 | 262.84 | 153.35 |
| Add: Opening Pre-received Income | 873.63 | 518.87 | 361.51 | 296.87 |
| Less: Closing Pre-received Income | 1021.80 | 873.63 | 518.87 | 361.51 |
| Sub-Total | 192.07 | 178.58 | 105.48 | 88.71 |
| | | | | |
| Total | 1997.58 | 1678.06 | 1190.94 | 508.88 |

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 21 RESTATED CONSOLIDATED STATEMENT OF OTHER INCOME

| | | | (11110 | unt in iniiions) |
|-------------|-------------------------------|--------------------|------------|------------------|
| Particulars | For the period from 1-4-17 to | For the year ended | | |
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 |
| | 31-12-2017 | 31-03-2017 | 31-03-2010 | 31-03-2013 |



| XY . | | | | |
|-----------------------------------|------|------|------|------|
| Total | 3.48 | 6.80 | 2,49 | 2.67 |
| | | | | |
| Discounts and Other Incomes | 0.01 | 0.00 | 0.00 | 0.11 |
| Interest on Deposits with Parties | 0.00 | 0.72 | 0.00 | 0.00 |
| Interest on IT Refunds | 0.99 | 0.26 | 0.00 | 0.00 |
| Interest on Fixed Deposits | 2.49 | 5.82 | 2.49 | 2.56 |

- 1. The classification of other income as recurring/not-recurring, related/not-related to business activity is based on the current operations and business activity of the Company as determined by the management.
- 2. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 3. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 22
RESTATED CONSOLIDATED STATEMENT OF OPERATIONAL EXPENSES

(Amount in millions)

| Particulars | For the period from For the ars 1-4-17 to | | | e year ended on | | |
|---|---|------------|------------|-----------------|--|--|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | | |
| Labour and Sub-contract Charges | 412.61 | 850.18 | 566.87 | 283.71 | | |
| Sub-Contract Charges - Billed | 219.26 | 81.08 | 13.83 | 0.00 | | |
| Sub-Contract Charges for Unbilled Revenue | 527.36 | 105.09 | 163.89 | 0.00 | | |
| Total | 1159.23 | 1036.35 | 744.59 | 283.71 | | |

Notes:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 23 RESTATED CONSOLIDATED STATEMENT OF PURCHASE OF MATERIALS

(Amount in millions)

| Particulars | For the period from 1-4-17 to | For the year ended | | |
|----------------------------|-------------------------------|--------------------|------------|------------|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 |
| Purchase of Stock-in-Trade | 152.42 | 73.33 | 93.53 | 31.26 |
| Total | 152.42 | 73.33 | 93.53 | 31.26 |

Notes:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 24 RESTATED CONSOLIDATED STATEMENT OF CHANGE IN INVENTORIES OF FINISHED GOODS, WIP AND MATERIALS



| Particulars | For the period from 1-4-17 to | | | led |
|--|-------------------------------|------------|------------|------------|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 |
| Inventory at the end of the Year | 27.53 | 39.91 | 27.80 | 26.85 |
| Inventory at the beginning of the Year | 39.91 | 27.80 | 26.85 | 26.75 |
| Increase/decrease in inventory | 12.38 | -12.11 | -0.95 | -0.11 |

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 25 RESTATED CONSOLIDATED STATEMENT OF EMPLOYEE BENEFIT EXPENSES

(Amount in millions)

| Particulars | For the period from 1-4-17 to | Fo | For the year ended | | |
|---|-------------------------------|------------|--------------------|------------|--|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | |
| Salaries and Wages and other allowances | 41.43 | 53.63 | 29.39 | 16.68 | |
| Directors' Remuneration | 16.88 | 12.71 | 7.35 | 4.88 | |
| ESIC | 0.19 | 0.06 | 0.06 | 0.08 | |
| Food Allowance | 0.34 | 0.18 | 0.04 | 0.28 | |
| Provision for Gratuity | 0.21 | 0.98 | 0.44 | 0.69 | |
| Provision for Leave Encashment | 0.51 | 0.42 | 0.33 | 0.20 | |
| Provident Fund Contributions | 0.62 | 0.76 | 0.26 | 0.25 | |
| Maharashtra Labour Fund | 0.01 | 0.01 | 0.00 | 0.00 | |
| House Rent allowance | 0.00 | 0.00 | 0.00 | 0.00 | |
| Staff Welfare Expenses | 0.70 | 0.44 | 0.09 | 0.70 | |
| Total | 60.90 | 69.20 | 37.96 | 23.77 | |

Notes:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 26 RESTATED CONSOLIDATED STATEMENT OF FINANCE COSTS

(Amount in millions)

| Particulars | For the period from 1-4- 17 to | For the year ended | | |
|------------------|-----------------------------------|--------------------|------------|------------|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 |
| Interest on loan | 6.50 | 18.48 | 10.41 | 3.23 |
| Bank Interest | 1.15 | 1.69 | 5.28 | 8.80 |
| Bank Charges | 4.41 | 6.07 | 8.73 | 3.99 |
| Total | 12.06 | 26.24 | 24.43 | 16.03 |

Notes:

1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.



2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 27 RESTATED CONSOLIDATED STATEMENT OF DEPRECIATION AND AMORTIZATION EXPENSES

(Amount in millions)

| Particulars | For the period from 1-4-17 to | Har the year ended | | d |
|-----------------------------------|-------------------------------|--------------------|------------|------------|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 |
| Depreciation | 84.51 | 96.97 | 61.66 | 40.94 |
| Amortization on Intangible Assets | 0.16 | 0.33 | 0.20 | 0.07 |
| Total | 84.67 | 97.29 | 61.86 | 41.01 |

Notes:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE – 28 RESTATED CONSOLIDATED STATEMENT OF OTHER EXPENSES

| Particulars | For the period from 1-4-17 to | For the year ended | | | |
|---|-------------------------------|--------------------|------------|------------|--|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | |
| Audit Fees | 1.52 | 0.70 | 0.58 | 0.34 | |
| Business Promotion Expenses | 7.42 | 1.17 | 1.04 | 0.04 | |
| Commission | 2.50 | 1.30 | 0.00 | 0.43 | |
| Donation | 0.00 | 0.19 | 0.00 | 0.16 | |
| Electricity Charges | 0.79 | 0.79 | 0.73 | 0.52 | |
| House Keeping Charges | 0.00 | 0.00 | 0.01 | 0.04 | |
| Hiring Expenses | 2.79 | 0.73 | 0.00 | 0.00 | |
| Insurance | 1.23 | 3.56 | 2.19 | 0.59 | |
| Office Expenses | 0.80 | 1.65 | 2.13 | 2.21 | |
| Postage and Courier Charges | 0.06 | 0.10 | 0.00 | 0.02 | |
| Interest on TDS and Service Tax | 0.24 | 0.34 | 0.17 | 0.50 | |
| ROC charges and interest thereon | 3.93 | 0.12 | 0.00 | 0.00 | |
| Printing and Stationery | 0.37 | 0.28 | 0.29 | 0.33 | |
| Professional Charges | 6.14 | 11.29 | 2.32 | 1.11 | |
| Rates and Taxes (Tax and other Govt payments) | 4.70 | 12.67 | 11.51 | 0.81 | |
| Rent Charges | 5.71 | 6.45 | 4.98 | 2.91 | |
| Repairs and Maintenance | 4.05 | 6.54 | 2.31 | 1.36 | |
| Security Charges | 0.24 | 0.34 | 0.33 | 0.20 | |
| Society Charges | 0.19 | 0.20 | 0.19 | 0.23 | |
| Telephone and Internet Expenses | 0.78 | 0.72 | 0.76 | 0.60 | |
| Travelling and Conveyance | 6.64 | 7.77 | 3.25 | 3.10 | |
| Water Charges | 0.04 | 0.02 | 0.02 | 0.02 | |
| Service Tax Liability Payable | 0.00 | 0.00 | 0.00 | 0.00 | |
| Provision for TDS Defaults | 3.25 | 0.05 | 0.00 | 0.00 | |
| TDS Expenses | 0.00 | 0.00 | 0.00 | 0.03 | |
| Miscellaneous Deductions | 2.47 | 0.00 | 4.25 | 0.00 | |
| Penalty on VAT & ST Late filling | 0.00 | 0.00 | 0.00 | 0.09 | |
| Total | 55.85 | 56.95 | 37.05 | 15.64 | |



- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 29 RESTATED CONSOLIDATED STATEMENT OF EXCEPTIONAL ITEMS

(Amount in millions)

| Particulars | For the period from 1-4-17 to | For the year ended | | |
|---|-------------------------------|--------------------|------------|------------|
| | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 |
| Bad Debts W/Off | 0.27 | 1.25 | 0.35 | 0.00 |
| Excess Refund of Income-tax of Previous Years | -4.21 | 0.00 | 0.00 | 0.00 |
| (Profit)/Loss on sale of fixed assets | 0.00 | -0.83 | 0.00 | 0.00 |
| | | | | |
| Total | -3.54 | 0.42 | 0.35 | 0.00 |

Notes:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 30 RESTATED CONSOLIDATED STATEMENT OF RELATED PARTY TRANSACTION

a) Names of the related parties with whom transaction were carried out during the years and description of relationship:

| 1) | | Vaviya | |
|----|--|-----------------------------|-----------------|
| | | Developers | Associate |
| | | Pvt Ltd | Company |
| | | Kon Reality | Associate Firm |
| | Company/entity owned or significantly influenced by | | Subsidiary |
| | directors/ KMP/individuals owning interest in voting | Dataexpress Pvt Ltd | Company |
| | power that gives them significant influence over the | | Associate |
| | enterprise or their relatives | Delix Net Solutions Pvt Ltd | Company |
| | | Kon Infra Project | Associate Firm |
| 2) | Key Management Personnels/Directors | | Managing |
| | | Mr. Dinesh Kargal | Director |
| | | Ms. Shashikala Kargal | Direcotr |
| 3) | Relative of Key Management Personnels: | Mr. Darshankumar Kargal | Son of Director |

| Sr. No. | Nature of Transaction | | For the | Period | |
|------------|---------------------------|-------------|----------|----------|----------|
| 1 | Dinesh Kargal | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 |
| | Opening (Cr) | 29771552 | 4387869 | 10240909 | 9535893 |
| | Remuneration | 13500000 | 10200000 | 5550000 | 3640700 |
| | Rent | 3570750 | 4757550 | 4101660 | 2022480 |
| | Dividend Paid | | 22000000 | 16500000 | |
| | Amount received/ credited | 25100000 | 42550000 | 1000000 | 8820000 |
| | Amount paid/ debited | 18203142 | 32123867 | 16504700 | 13778164 |
| | Closing (Cr) | 53739160 | 29771552 | 4387869 | 10240909 |

| 2 Shashikala Kargal Apr-Dec, 17 2016-17 2015-16 2014-15 |
|---|
|---|



| Opening (Cr) | 21972629 | 11297690 | 7709787 | 4763987 |
|---------------------------|----------|----------|----------|---------|
| Remuneration | 3375000 | 2508000 | 1800000 | 1240000 |
| Dividend Paid | | 18000000 | 13500000 | |
| Interest on loan | | | | |
| Amount received/ credited | 7900000 | 25875000 | 8300000 | 4300000 |
| Amount paid/ debited | 6082559 | 35708061 | 20012097 | 2594200 |
| Closing (Cr) | 27165070 | 21972629 | 11297690 | 7709787 |

| 3 | Darshankumar Kargal | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 |
|---|---------------------------|-------------|---------|---------|---------|
| | Opening (Cr) | 0 | 0 | 0 | 0 |
| | Others | 108640 | | | |
| | Credit Card payments | 77879 | | | |
| | Amount received/ credited | 77879 | 30000 | | |
| | Amount paid/ debited | 100000 | 30000 | | |
| | Closing (Cr) | 8640 | 0 | 0 | 0 |

| 4 | Vaviya Developers Pvt Ltd | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 |
|---|---------------------------|-------------|------------|------------|-----------|
| | Opening (Cr) | (10025000) | (10025000) | (7500000) | 0 |
| | Advance for Flat | (10025000) | | 2525000 | 7500000 |
| | Amount received/ credited | | | | |
| | Amount paid/ debited | | | | |
| | Closing (Cr) | 0 | (10025000) | (10025000) | (7500000) |

| 5 | KON Reality (Durgadi) | Apr-Dec, 17 2016-17 | | 2015-16 | 2014-15 |
|---|---------------------------|------------------------|------------|------------|---------|
| | Opening (Cr) | (25500000) | (15500000) | 0 | 0 |
| | Purchase of Property | (4500000) | (10000000) | (15500000) | |
| | Dividend Paid | | | | |
| | Amount received/ credited | | | | |
| | Amount paid/ debited | | | | |
| | Closing (Cr) | (30000000) | (25500000) | (15500000) | 0 |

| 6 | Dataexpress Private Ltd | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 |
|---|---|-------------|---------|---------|---------|
| | Opening (Cr) | 0 | 0 | 0 | 0 |
| | Purchase of Property | | | | |
| | Dividend Paid | | | | |
| | Amount received/ credited | 395510 | | | |
| | Amount paid/ debited | 395510 | | | |
| | Closing (Cr) | 0 | 0 | 0 | 0 |
| | | | | | |
| 7 | Delix Net Solutions Private Ltd | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 |
| 7 | Delix Net Solutions Private Ltd Opening (Cr) | Apr-Dec, 17 | 2016-17 | 2015-16 | 2014-15 |
| 7 | | | 2016-17 | | 2014-15 |
| 7 | Opening (Cr) | | 2016-17 | | 2014-15 |
| 7 | Opening (Cr) Purchase of Property | | 2016-17 | | 2014-15 |
| 7 | Opening (Cr) Purchase of Property Dividend Paid | 0 | 2016-17 | | 2014-15 |

^{1.} The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.

^{2.} The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in



Annexures IV, I, II and III.

3. List Company/entity owned or significantely influenced by directors/ KMP, Key Management Personnels, and Relative of Key Management Personnels have been determined by the Management and relied upon by the Auditors. The Auditors have not performed any procedure to determine whether the list is accurate and complete.

NOTE - 31 RESTATED STATEMENT OF CONTINGENT LIABILITIES AND COMMITMENTS

(Amount in millions)

| | As At | | | | |
|---|------------|------------|------------|------------|--|
| Particulars | 31-12-2017 | 31-03-2017 | 31-03-2016 | 31-03-2015 | |
| Contingent Liabilities | | | | | |
| (a) Claims against the company not acknowledged as debt; | 0.00 | 0.00 | 0.00 | 0.00 | |
| (b) Guarantees &LC excluding financial guarantees; | 322.64 | 179.36 | 126.20 | 107.33 | |
| (c) Other money for which the company is contingently | | | | | |
| liable | 0.00 | 0.00 | 0.00 | 0.00 | |
| Commitments | 0.00 | 0.00 | 0.00 | 0.00 | |
| (a) Estimated amount of contracts remaining to be executed | | | | | |
| on capital account and not provided for | 0.00 | 0.00 | 0.00 | 0.00 | |
| (b) Uncalled liability on shares and other investments partly | | | | | |
| paid | 0.00 | 0.00 | 0.00 | 0.00 | |
| (c) Other commitments | 0.00 | 0.00 | 0.00 | 0.00 | |
| Total | 322.64 | 179.36 | 126.20 | 107.33 | |

Notes:

- 1. The figures disclosed above are based on the restated consolidated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 32
RESTATED CONSOLIDATED STATEMENT OF MANDATORY ACCOUNTING RATIOS
(Amount in millions)

| Doutionland | | A | s At | |
|--|----------------|----------------|----------------|------------|
| Particulars | 31-12- 2017 | 31-03- 2017 | 31-03- 2016 | 31-03-2015 |
| Net Worth | 765.42 | 458.43 | 287.20 | 196.93 |
| Less: Revaluation reserves(if any) | 0.00 | 0.00 | 0.00 | 0.00 |
| Net Worth (A) | 765.42 | 458.43 | 287.20 | 196.93 |
| Restated Profit after tax | 306.98 | 219.38 | 126.37 | 68.99 |
| Adjusted Profit after Tax available for equity | 206.00 | 210.20 | 126.27 | 60.00 |
| share holders (B) | 306.98 | 219.38 | 126.37 | 68.99 |
| Number of Equity Share outstanding on every | | | | |
| balance sheet date | 29.50 | 0.25 | 0.25 | 0.25 |
| Weighted average no of Equity shares at the time | | | | |
| of end of the year (D) | 29.50 | 29.50 | 29.50 | 29.50 |
| Current Assets (E) | 2069.44 | 1068.57 | 622.99 | 360.63 |
| Current Liabilities (F) | 1388.39 | 624.85 | 598.78 | 268.28 |
| Face Value per Share (in Rs.) | 10.00 | 10.00 | 10.00 | 10.00 |
| Restated Basic and Diluted Earning Per Share | | | | |
| (Rs.) (B/D) | 10.41 | 7.44 | 4.28 | 2.34 |
| Refer Note 1 given below | | | | |
| Return on Net worth (%) (B/A) | 40.11 | 47.85 | 44.00 | 35.03 |



| Net asset value per share (A/C) | 25.95 | 1,833.73 | 1,148.79 | 787.74 |
|--|-------|----------|----------|--------|
| Adjusted Net asset value per share based on Weighted average number of share (A/D) | 25.95 | 15.54 | 9.74 | 6.68 |
| Current Ratio (E/F) | 1.49 | 1.71 | 1.04 | 1.34 |

Note:-

- 1) The ratios have been computed as below:
- (a) The Company has issued bonus shares in the ratio of 1:117 on November 21, 2017 against 250000 shares resulting into 2,92,50,000 equity shares of Rs. 10/- each.
- (b) Diluted earnings per share (Rs.) -: Net profit after tax as restated for calculating diluted EPS / Weighted average number of equity shares outstanding at the end of the period or year for diluted EPS
- (c) Return on net worth (%) -: Net profit after tax (as restated) / Net worth at the end of the period or year
- (d) Net assets value per share -: Net Worth at the end of the period or year / Total number of equity shares outstanding at the end of the period or year
- 2) Weighted average number of equity shares is the number of equity shares outstanding at the beginning of the period/year adjusted by the number of equity shares issued during period/year multiplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the period/year.
- 3) Net worth for ratios mentioned in note 1(c) and 1(d) is = Equity share capital + Reserves and surplus (including, Securities Premium, General Reserve and surplus in statement of profit and loss).
- 4) The figures disclosed above are based on the consolidated restated summary statements of the Group.
- 5) The above statement should be read with the significant accounting policies and notes to restated consolidated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 33 RESTATED CONSOLIDATED STATEMENT OF TAX SHELTER

(Amount in millions)

| | As At | | | |
|---|--------|--------|--------|--------|
| | 31-12- | 31-03- | 31-03- | 31-03- |
| Particulars | 2017 | 2017 | 2016 | 2015 |
| | | | | |
| Tax at Notional Rate | 161.66 | 116.69 | 67.36 | 34.07 |
| Adjustments: | | | | |
| Difference between Tax Depreciation and Book Depreciation | 5.14 | -0.84 | -5.73 | -2.15 |
| Other Adjustments | 1.06 | 1.59 | -1.28 | 0.89 |
| Net Adjustments | 6.20 | 0.75 | -7.02 | -1.26 |
| Tax Saving thereon | 2.15 | 0.26 | -2.43 | -0.43 |
| Total Taxation | 159.51 | 116.44 | 69.79 | 34.50 |
| Taxation on Extraordinary Items | 0.00 | 0.00 | 0.00 | 0.00 |
| Tax on Profits before Extraordinary Items | 159.51 | 116.44 | 69.79 | 34.50 |

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

NOTE - 34 STATEMENT OF CAPITALISATION

| | | (Amount in ininions) |
|-----------------------------|------------|----------------------|
| | Pre-Issue | Post-Issue* |
| Particulars | 31-12-2017 | Post-Issue" |
| Debt | | |
| Short Term Debt | 45.10 | XXXX |
| Long Term Debt | 109.45 | XXXX |
| Total Debt | 154.54 | XXXX |
| Shareholders' Fund (Equity) | 0.00 | |



| Share Capital | 295.00 | XXXX |
|--|--------|------|
| Reserves & Surplus | 470.42 | XXXX |
| Less: Miscellaneous Expenses not w/off | 0.00 | XXXX |
| Total Shareholders' Fund (Equity) | 765.42 | XXXX |
| Long Term Debt/Equity | 0.14 | XXXX |
| Total Debt/Equity | 0.20 | XXXX |

- 1. Short term Debts represent which are expected to be paid/payable within 12 months.
- 2. Long term Debts represent debts other than Short term Debts as defined above.
- 3.The figures disclosed above are based on restated statement of Assets and Liabilities of the Company as at 31.12.2017.

^{*}The corresponding post issue figures are not determinable at this stage pending the completion of public issue and hence have not been furnished.



FINANCIAL INDEBTEDNESS

To,

The Board of Directors,
Dinesh Engineering Limited
DEPL House, Neighbourhood Shopping Complex,
Sector-4, Nerul Navi Mumbai, MH-400706

Dear Sirs,

Based on the independent examination of Books of Accounts, Audited Financial Statements and other documents of **Dinesh Engineers Limited (Formerly Known as Dinesh Engineers Private Limited)** and further explanations and information provided by the management of the Company, which we believe to be true and correct to the best of our information and belief, the sanction amount of financial indebtedness, principal terms of security for loan and other related details as on31st December, 2017are mentioned below.

A. SECURED LOANS

CONSOLIDATED STATEMENT OF PRINCIPAL TERMS OF SECURED LOANS AND ASSETS CHARGED AS SECURITY

(Rs. in Millions)

| Name of Lender | Purpose | Loan/ Agree- ment A/c No. | Sanctioned Amount | Rate of interest | Primary Security | Collat- eral/ Other Security | Re- Payment Schedule | Out-standing amount as on 31.12.2017 as per Books |
|---------------------------------|------------------|------------------------------------|----------------------|--|---|---------------------------------------|----------------------------|--|
| Parsik Janta Sahkari Bank | Vehicle Loan | 558/351 | 5.00 | 12.50% | Vehicle | Vehicle | Monthly | 0.11 |
| | Vehicle Loan | 558/380 | 3.90 | 12.50% | Vehicle Vehicle | Monthly | 0.13 | |
| Kotak Mahindra Bank | Business Loan | 0631TL01- 00000345 | 500.00 | 11.30% | First Charge over the Present and Future Current and Movable Fixed Assets Equitable Mortgage over properties mentioned below this table. | Monthly | 37.50 | |
| | Business Loan | 0631TL01- 00000315 | 290.00 | 11.30% | | over | Monthly | 13.16 |
| | Overdraft | 8411737737 | 700.00 | 10.25% (6MMCLR 8.50% + 1.75%) | | mentioned below this | On Demand | 45.10 |
| TOTAL | | | | | | | | 96.01 |

Equitable Mortgage over following properties:

- 1. Flat No. 201, 2nd Floor, B-wing, No. 20, Sector 6, Navi Mumbai-400706
- 2. Shop no.1, Sai Ansh, Plot No.7, Sector-11, Sanpada, Navi Mumbai
- 3. Shop No.9, Ground Florr, Sai Paradise, Plot No. 21, Sector 4, Nerul, Navi Mumbai
- 4. Shop No. 1 to 12, Ground Floor, Neighbourhood Shopping Center, Plot No. 10 & 11, Sector 4, Nerul, Navi Mumbai
- 5. Plot No. G-701, Neel Sidhi Jewels, Jay Balaji CHS Ltd, Plot No. 26A, Nerul, Navi Mumbai
- 6. Residential Building situated at Plot No. G 702, Neel Sidhi Jewels, Jay Balaji CHS Ltd, Plot No. 26A, Nerul, Navi Mumbai
- 7. Shop No. M-8 and O-2, 2nd Floor, Neighbourhood Shopping Center, Plot NO. 10 and 11, Sector 4, Nerul, Navi Mumbai
- 8. Office No. B, 3rd Floor, "Shrirang House" Building, CTS No. 364 + 365/1 & 364 + 365/16, Jangli Maharaj Road, Shivaji Nagar, Pune -411005
- 9. Unit No. 1201, 12th Floor, Business Bay, Kamdhenu Realities, Plot No. 51, Sector-1, Nerul, Navi Mumbai- 400706
- 10. Unit No. 1202, 12th Floor, Business Bay, Kamdhenu Realities, Plot No. 51, Sector-1, Nerul, Navi Mumbai-400706
- 11. Plot No. 222/37. Shrivane, Nerul, Navi Mumbai
- 12. Flat No. 301 & 302, House No. 0493/ Sector 20, Om Sai Apartment, Belapur, 400614



The above loans also have personal guarantees of Mr. Dinesh Kargal and Mrs. Sashikala Dinesh Kargal, Directors of the Company.

Other Specific Terms & Conditions attached with Loans form Kotak Mahindra Bank:

- 1. Unsecured loans and advances availed from friends/directors/reatives shall not be repaid during the currency of the Bank's Exposure.
- 2. Borrower to obtain prior permission of the Bank before raising any futher loans/availing any facilities against the assets offered as security for facilities of the Bank.
- 3. Any change of shareholding, directorship / ownership shall be undertaken with prior permission of the Bank.
- 4. The working capital facilities granted by the Bank and other Banks both secured and unsecured shall be within overall working capital requirements assessed by the Bank.
- 5. Company to maintain sole banking with Kotak Mahindara Bank Limited only.

B. UNSECURED LOANS

A) Details of Unsecured Loans outstanding as at the end of the latest Reporting period

(Amount in Lakhs)

| Name of Lender | Purpose | Rate of interest | Re-Payment Terms | As on 31.12.2017 |
|-------------------------------------|----------|------------------|---------------------|------------------|
| (A) Loan from Related Parties | | | | |
| Dinesh Kollaih Kargal | Business | 0% | | 52.60 |
| Shashikala Dinesh Kargal | Business | 0% | | 26.71 |
| Total (A) | | | | 79.31 |
| | | | | |
| (B) Loan From Others | | | | |
| Capital First Ltd | Business | 17.25% | Monthly | 0.73 |
| Deutsche Bank | Business | 13.65% | Monthly | (0.17) |
| Edleweiss Retail Finance Ltd | Business | 17.25% | Monthly | 0.39 |
| Fullerton India Ltd | Business | 17.25% | Monthly | 0.48 |
| IndusInd Bank Ltd | Business | 18% | Monthly | 0.48 |
| Kotak Mahindra Bank | Business | 18.04% | Monthly | 0.37 |
| Magma Fincorp Ltd | Business | 18% | Monthly | 0.39 |
| ReligareFinvest Ltd | Business | 18% | Monthly | 0.33 |
| Shriram City Union Finance Ltd | Business | 8.50% | Monthly | 0.09 |
| Tata Capital Financial Services Ltd | Business | 17.57% | Monthly | 0.39 |
| Total (B) | | | | 3.48 |
| Grand Total (A+B) | | | | 82.79 |

Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.
- 2. The above statement should be read with the significant accounting policies and notes to restated summary, statements of assets and liabilities, profits and losses and cash flows appearing in Annexures IV, I, II and III.

For Mansaka Ravi & Associates Chartered Accountants FRN: 015023C PRC No: 008582

Ravi Mansaka, FCA M. No. 410816 Date: 26.03.2018 Place: Jaipur



MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

You should read the following discussion of our financial condition and results of operations together with our restated consolidated financial statements for the nine months ended December 31, 2017 and Fiscal 2017, 2016, 2015, 2014 and 2013, including the notes thereon and the report thereon, in the chapter titled "Financial Statements" beginning on page 148 of this Draft Red Herring Prospectus. You should also read the chapter titled "Risk Factors" on page 17 of this Draft Red Herring Prospectus, which discusses a number of factors and contingencies that could impact our financial condition and results of operations.

The following discussion relates to our Company, unless otherwise stated and is based on restated consolidated financial statements. These financial statements have been prepared in accordance with Indian GAAP, the Companies Act and the SEBI ICDR Regulations and restated as described in the report of our Auditors which is included in this Draft Red Herring Prospectus under "Financial Statements" beginning on page 148 of this Draft Red Herring Prospectus. Our Fiscal ends on March 31 of each year; therefore, all references to a particular fiscal are to the twelve-month period ended March 31 of that year. See also the chapter titled "Presentation of Financial, Industry and Market Data" on page 13 of this Draft Red Herring Prospectus.

This discussion may contain forward-looking statements and reflect our current future plans and expectations. Actual results may differ materially from those anticipated in the forward-looking statements. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated. Given these uncertainties, prospective investors are cautioned not to place undue reliance on such forward looking statements. Factors that could cause or contribute to such differences include, but are not limited to, those discussed in the section titled "Risk Factors" on page17 and chapter titled "Forward-Looking Statements" and "Our Business" on pages 15 and 101, respectively of this Draft Red Herring Prospectus. In this section "we", "us", "our" refers to our Company.

Business Overview

We are a passive communication infrastructure provider Company in India, focused on providing passive communication infrastructure services mainly to the Telecom operators and internet service providers ("ISPs"). Our Company was incorporated in 2006, and through the next several years, we are working towards executing the fiber laying work for many Telecom Operators. Our company has been licensed by Department of Telecommunications (DoT) with the Infrastructure Provider (IP)-I License, under which we can establish and maintain wired networks, Duct space for the purpose to grant on lease or sale on IRU basis to the licensees of Telecom operators, ISPs etc. Our key expertise lies in the field of providing support services to telecom vendors which inter alia includes project management for laying of the duct and optic fibre cables, construction of basic transmission and telecom utilities, dark fiber leasing, optical fiber network construction, maintenance of duct and optic fibre and optical fibre project turnkey services to various Telecom network operators & broad band Service operators across the states of India.

Since the receipt of the IP-I license, we have created our own optic fibre network of around 6000 kms which runs across the state of Maharashtra, Goa, Telangana, Rajasthan and Karnataka. Our wired network infrastructure solutions are used by many Telecom Companies such as Airtel, BSNL, Reliance Jio, Vodafone, Idea, Tata Communication etc.which helps them inter-alia in increasing network's bandwidth, maximize existing network capacity, improve network performance and availability.

Since the year 2011, we have laid fibre network of around 7500 Kms for the telecom operators under the Vendor projects which run across the states of Maharashtra, Gujarat, Uttar Pradesh, Bihar, Karnataka, Andhra Pradesh, Chhattisgarh, Goa and Rajasthan and are currently being used by companies like BSNL, Airtel, Vodafone, Idea Cellular, Reliance Jio, TTML, BSNL, Reliance Corporate IT Park and TCIL. Apart from laying the network under the Vendor project or own network, we are also engaged in the operations & maintenance activity of the fibre network and preventing the underground optic fiber therein from getting cut due to activities like road repairs, digging and expansion works by various authorities.



The growth and development of our company during the past years have been the result of our customer centric approach and core competence in the field of Telecom Infrastructure. Our main focus and vision is on providing the customers with the desired quality work within the given time frame. Based on the past records and experience in the field of lying the fibre for the Telecom operators, Mahanagar Gas Limited has entrusted us with the laying of its gas pipelines under the city of Mumbai. The gas pipeline laying work will help us to diversify in the field of oil and gas sector and will also open new business avenues for our company. The work of lying the gas pipeline have been undertaken through outsourcing the same to the sub-contractors.

Some of the prominent clients of our Company includes telecom giants like Bharti Airtel Ltd, Idea Cellular, Vodafone, Tata Communications Ltd. etc. as well as ISP clients like Intech, D-vois SSV, Atria, power grid, Hathway, Sify riding on our fibre optic network along several routes. Apart from the above we also have Mahanagar Gas Limited in our client list for gas pipeline work.

Our company has grown many folds during the past decade under the leadership and guidance of our Promoter, Chairman and Managing Director, Mr. Dinesh Kollaiah Kargal. He has an overall experience of over 27 years in the field of civil construction and Telecom infrastructure sector. He has an experience of lying around 35000 kms during his career which has helped us to execute and undertake many challenging projects which were given up by the telecom companies. His expertise and experience has been instrumental in the growth of our business. His foresightedness and vision have helped us to identify the opportunities well in time and gain advantage of the opportunities.

Our Competitive Strengths

We believe that the following are our primary competitive strengths:

1. Established Optic fiber network in India

Over the past years we have created our own fibre optic network of around 6000 Kms which run across Maharashtra, Goa, Telangana, Rajasthan and Karnataka. Apart from the own network we have also undertaken Vendor Projects and developed a Network of around 7500 Kms for our customers. This fibre network is currently being used by various companies such as companies like telecom operators, cable TV companies, MSOs, ISPs etc. Even after building a network running across 10 states, we are continuously expanding our fibre and duct network so as to be able to serve more customer needs and leverage economies of scale.

With the increase in the number of the Telecom subscribers, internet users and widespread digitalization there has been an increasing need of fibre network. With the recent advancement in the field of Telecommunication, the telecom operators are more focused on taking the fibre network on lease rather than developing and maintain their own network, this is a business opportunity for our company.

2. Strong project management and execution capabilities

Over the last five years, our Company has executed many projects for the telecom companies and gas companies. We have a strong ROW team which liaison with the government and local authorities to get the projects executed with all the required permission and without any hindrances from the locals. We use modern machineries like HDD (Horizontal Diagonal drilling), JCBs, forklain to the get the projects executed in timely manner and with the high standards. We get the projects executed with the contractor's who are working with us for early execution. We have our own list of sub- contractor in various states that help us get the work executed in those respective areas.

Our focus is to leverage our strong project management and execution capabilities in order to complete our projects in a timely manner while maintaining high quality of work. The use of skilled labour and modern equipment enables us to control the cost of the project, and minimizes occurrence of events resulting in stoppage of work due to accidents or breakdown of machinery at project sites.

Our Company is also focused on ensuring that each project is executed in conformity with the work description provided in the contracts and adheres to the quality and standard as desired. We enjoy accreditations such as the ISO 9001, 14001 & OHSAS 18001 certification.



3. Efficient Business Model

Our growth is largely attributable to our efficient business model which involves careful identification and assessment of the project, with emphasis on cost optimization which is a result of executing our projects with careful planning and strategy. Our core business of leasing the fibre and duct on IRU basis to telecom operators is a unique business model which forms a major portion of our revenue. Further the business of leasing the fibre and duct on IRU basis has emerged beneficial for the Telecom operators as there are increasing difficulties and the increasing price of ROW faced by the Telecom operators..

Our business model rely more on our efficient liasoning, speed of execution, quality of work performed and maintenance of the laid network. We have our own ROW team across the states which help us as well as the telecom operators to get the required permissions in a simpler and faster way. Our project team by using modern equipments and efficient labour manpower completes the project with superior quality and within the required timeframe. It gives us the upper hand over the other partners engaged in the same activity. We also have our own maintenance team which maintain our own network as well as undertake the maintenance work outsourced to us for maintenance purpose by the telecom operators. Our Company follows a strategic approach during the project execution stage, which involves undertaking technical surveys and feasibility studies, identification of the material requirement at an early stage of project and the cost involved in undertaking the project. We believe that our project execution approach at each level of execution enables us to complete the project with the desired standards and with the most competitive cost. Further, we focus to ensure high quality standards, as a result of which, we believe, we are able to deliver the project successfully with the required standards.

The Current business model has facilitated us in maximizing our efficiency and increasing our profit margins. Additionally, use of the skilled manpower and modern equipment ensures better control over execution and timely completion of projects. Our experienced engineering and management teams are responsible for ensuring that we execute the project in a systematic and cost effective manner by monitoring operational costs, administrative costs and finance costs at every stage of the project cycle and applying checks and controls to avoid any cost and time overruns.

4. Long standing customer relationships with strong repeat business

Our quality and on-time execution has helped us forge strong relationships with our major clients. We are providing services to the leading telecommunications company which includes PSUs Companies as well. We have a history of high client retention and derive a significant proportion of our revenues from repeat business built on our successful execution of prior engagements. In last three financial years, we have generated more than 95% of our revenue from operations from our top 10 customers, among which most were our existing clients. We have build long standing customer relationships which have helped us better understand our clients' business needs and enabled us to provide effective solutions to meet these needs.

5. Experienced Promoter, Management Team and Skilled Workforce

We believe that we benefit from the vision, strategic guidance, experience, skills and relationships of several key members of our management team, including our Promoter and Managing Director, Dinesh Kollaiah Kargal, who has an overall experience of 27 years in the field of civil construction and telecom infrastructure business. His experience has been instrumental in our growth over the past. Our promoter and managing director has an experience of building and optic fibre network of around 35000 kms during his career. We also believe that our employees have been an important factor in our success as the quality of work is dependent on them. We believe in continuous development and have invested in our employees through steps to improve skills and service standards, enhance loyalty, reduce attrition rates and increase productivity. With the continuing involvement of the core members of our management team and key executives, we believe that we are well positioned to continue to tap growth opportunities across the business in the future.

6. Quality Certification



Our company believes in maintaining and adheres to quality standards. Our execution process is closely monitored by the project supervisors. Upon completion of the entire project a pre-acceptance testing of the entire project is done by the Project Team for self-righteousness and then the same is delivered to the client. In case of IP-I execution, once the pre-acceptance testing is cleared, the project is then offered to Operations & Maintenance team for final acceptance and testing.

Further our company has been accredited with ISO 9001:2015certificate, 14001:2015 certificate & OHSAS 18001:2007 certificate.

7. Co-ordial relationship with our suppliers and contractors

In telecom sector, the mobile signal strength depends largely on the quality of the fibre cables used for transmission of signal from one place to another and the protection of such cable depends on the duct used to protect the fibre. In order to ensure customer satisfaction, quality of the work done and the timely delivery of the work are very important. In many of the projects, the customer provides the details of the suppliers from whom the material needs to be procured for the project. We also have a list of nominated suppliers and contractor with whom we have been working since long and we believe in the quality of the material provided and the work undertaken by them.

We maintain long terms business relationships with our key suppliers and contractors with whom we have a mutual understanding. This long standing relationship with them has ensured us timely delivery of our materials, supply of quality materials, timely execution and work performance as per the desired guidelines. This has been beneficial for us as we are able to successful execute our projects on time and develop strong relationships with our suppliers and customers.

Business operations

Our business operations can be briefly classified under the below mentioned three heads:

1. Project Execution for Telecom operators (Vendor Projects)

Project Execution for Telecom operators involves solely working for the Telecom operators as contractors. The Telecom companies based on their requirement notify the area where they require the Fibre network. Once this area is notified the telecom operators assign the projects and their requirements to us. On receiving the Project we initiate the work of procuring the ROW permissions for the operators. On receiving the permission we start executing the projects. The fibre is laid in the allowable ROW limits from the centre of the road and available land width. The depth of the trench and the protection material is based on the specifications given by the respective telecom operator. The entire activity is done with the assistance of labour and/ or machinery. The activity is done simultaneously on multiple routes across the areas. Once the fibre lying is complete the same is first tested by the project team and then acceptance testing is done by the operators (Acceptance Testing Team) for whom the project is executed. After such testing the network along with ROW documents are handed over to the Telecom operator.

2. Laying fiber under IP-I License (IP-I)

Under the Infrastructure Providers Category I (IP-I) Licence, our company can establish and maintain the assets such as Dark Fibres, Right of Way and Duct Space for the purpose to grant on lease/rent/sale on IRU basis to the licensees of Telecom Services providers and other vendors on mutually agreed terms and conditions. Under the IP-1 License we have developed our own network of around 6000 kms during the last 5 years. With our experience in telecom for the last decade we understand in telecom market and the requirement of the Telecom companies were they want the infrastructure to be build. We identify such strategic routes where the operators don't have their presence and build our network there. This network is then leased to telecom operators either by duct lease or by fibre lease. In some cases where the telecom operators are unable to build network by their own on particular routes due to constraints like: High ROW Charges, overall project cost viability, Local issues etc they ask us to execute the route. In such case we execute the route either on our own but the requisite



permission for the route is on our name. Once the execution is completed the network is then leased to the telecom operator

For the projects executed under the IP-1 License, the right to use the network is given to the vendors on irrefutable basis for a specific period of time as agreed between the company and the vendors, and the ultimate ownership of the network is with our company.

3. Operations & Maintenance (O&M)

Our Company also undertakes the operations & maintenance activity for the telecom operators and of the leased fiber maintained under IP-1 License. Operation & Maintenance involves deploying manpower and tools required for maintenance such as splicing machine, rodometre, OTDR machine etc. to monitor the route of the operator and preventing the underground optic fiber therein from getting damaged due to activities like road repairs, digging and expansion works by various authorities. For the fibre laid by us either as vendor project or on own account under IP-1 license we are preferred for the operation and maintenance of the same as our team is aware of the exact position of the fibre laid.

The key focus under the operation and maintenance activity is the early identification of the faults and undertake the repair activities in a timely manner in order to minimize the network downtime. We ensure that in case of any cuts we splice the fibre within the MTTR given by the respective telecom operators. Our strength is to maintain the MTTR and the SLA of the respective telecom operator.

Factors that may affect the results of operations

Our business, results of operations and financial condition are affected by a number of factors, including:

- ➤ Dependence on limited number of large customers for a significant portion of our revenue who may exercise substantial negotiating leverage with us;
- Ability to keep abreast with the rapid technological changes;
- > Reliance on limited number of third party suppliers for our key components and products;
- Any adverse impact on the telecommunications networking industry where most of our customers operate;
- Our ability to collect our dues and receivables from, or invoice our unbilled services to, our customers, our results of operations;
- Any adverse outcome in the legal proceedings in which we are involved;
- ➤ Our ability to obtain, maintain or renew requisite statutory and regulatory permits and approvals or non-compliance with and changes in, safety, health and environmental laws and other applicable regulations, may adversely affect our business, financial condition, results of operations and prospects;
- Any change in laws, rules and regulations and legal uncertainties.

Basis of preparation

The Financial Statements are prepared under the historical cost convention using the accrual system of accounting in accordance with the generally accepted accounting principles in India ("Indian GAAP") and the requirements of the Companies Act, 1956 (up to 31 March 2014), and notified Sections, Schedules and Rules of the Companies Act, 2013 (with effect from 01 April 2014) ("the Act"), including the Accounting Standards as prescribed by Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014, to the extent applicable.

(1) Use of Estimates

The preparation of these Financial Statement is in conformity with Indian GAAP requires the Management to make judgments, estimates and assumptions that effect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting year. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in current and future periods.



(2) Property, Plant and Equipment and Depreciation thereon

e) Property, Plant and Equipment

Property, plant and equipment are carried at cost of acquisition or construction less accumulated depreciation and/or accumulated impairment loss, if any. The cost of an item of Property, plant and equipment comprises its purchase price, including import duties and other non-refundable taxes or levies and any directly attributable cost of bringing the asset to its working condition for its intended use; any trade discounts and rebates are deducted in arriving at the purchase price.

Subsequent expenditures related to an item of Property, plant and equipment are added to its book value only if they increase the future benefits from the existing asset beyond its previously assessed standard of performance.

A Property, plant and equipment is eliminated from the Financial Statements on disposal or when no further benefit is expected from its use and disposal.

Losses arising from retirement or gains or losses arising from disposal of Property, plant and equipment which are carried at cost are recognized in the Statement of Profit and Loss.

Intangible assets are stated at acquisition cost, Net of accumulated amortization and accumulated impairment losses, if any. Intangible assets are amortized on a straight line basis over their estimated useful lives in accordance with the provisions of Accounting Standard (AS) -26 "Intangible Assets" issued by the Institute of Chartered Accountants of India.

f) Depreciation

Till the year ended 31 March 2014, depreciation on Property, plant and equipment other than leasehold improvements was provided for on a written down value method (WDV) at the rates and in the manner prescribed in Schedule XIV to the Companies Act, 1956. Depreciation in respect of Property, plant and equipment acquired during the year whose actual cost does not exceed Rs. 5,000 has been provided at 100%.

After the applicability of Schedule II of the Companies Act, 2013, with effect from 01 April 2014, depreciation on Property, plant and equipment is provided for on a written down value method at the rates prescribed in Schedule II to the Companies Act, 2013.

Depreciation on Property, plant and equipment sold, discarded or demolished during the year, if any, is being provided pro-rata up to the date on which such Property, plant and equipment are sold, discarded or demolished. Cost of Property, plant and equipment not ready for use as at the Balance Sheet date are disclosed as capital work-in-progress.

(3) Revenue Recognition

(g) Service Income

- (vii) Revenue is recognized to the extent that it is possible that the economic benefits will flow to the company and the revenue can be reliably measured with reliable certainty of realizing the consideration. Sales exclude all type of taxes such as excise duty, sales tax, value added tax or Goods and Service Tax, etc. charged to the customers.
- (viii) Revenue from right to use the fibre capacity provided based on IRU are recognized over the period of such arrangements.
- (ix) Revenue from the contract is recognized on percentage completion method by reference to the physical completion of the work. The Company raises the running bills on their customers as stipulated in the terms and conditions mentioned in the contract. However, on the basis of physical completion of the contract obtained from the survey by the technical consultants, ay excess or shortfall in revenue is recognized as "Unbilled Revenue".

(h) Interest Income

Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

(i) Dividend Income

Dividend income is recognized when right to receive the payment is established.

(4) Investments



Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties.

Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

(5) Foreign Currency Transactions

Transaction denominated in foreign currencies are normally recorded at the exchange rate prevailing at the time of the transaction and any income or expenses on account of exchange difference either on settlement or on translation is recognized in the Statement of profit and Loss except in case where they relate to acquisition of fixed assets, are adjusted with the carrying cost of such assets.

(6) Employee Benefits

(e) Short term employee benefits

All employee benefits payable wholly within twelve months of receiving employee services are classified as short-term employee benefits. These benefits include salaries and wages, bonus and ex-gratia. The undiscounted amount of short-term employee benefits to be paid in exchange for employee services is recognized as an expense as the related service is rendered by employees.

(f) Post-employment Benefits

(ix) Defined Contribution Plans

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Employer makes specified monthly contributions towards employee provident fund to Government administered provident fund scheme which is a defined contribution plan. The Employer's contribution is recognized as an expense in the Restated Standalone Summary Statement of Profit and Loss during the period in which the employee renders the related service.

(x) Defined benefit plans

The Company's gratuity scheme is a defined benefit plan. The present value of obligation under such defined benefit plan is determined based on actuarial valuation carried at the period/year end using the Projected Unit Credit Method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation. The obligation is measured at the present value of the estimated future cash flows. The discount rate used for determining the present value of the obligation under defined benefit plans, is based on the market yields on Government securities as at the Balance Sheet date.

(xi) Compensated absences

The employees can carry-forward a portion of the unutilized accrued compensated absences and utilize it in future service periods or receive cash compensation on termination of employment. Since the compensated absences do not fall due wholly within twelve months after the end of the period in which the employees render the related service and are also not expected to be utilized wholly within twelve months after the end of such period, the benefit is classified as a long-term employee benefit. The Company records an obligation for such compensated absences in the period in which the employee renders the services that increase this entitlement. The obligation is measured on the basis of independent actuarial valuation using the projected unit credit method.

(xii) Termination benefits

Termination benefits are recognized as an expense when, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

(7) Accounting for Taxes on Income



Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India. The tax rates and tax laws used to compute the amount that are enacted or substantively enacted, at the reporting date.

- (i) Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date.
- (ii) Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

The carrying amount of deferred tax assets are reviewed at each reporting date. The company writes-down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realized. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

Minimum alternate tax (MAT) paid in a year is charged to the statement of profit and loss as current tax. The Company recognizes MAT credit available as an asset only to the extent that there is convincing evidence that the Company will pay normal income tax during the specified period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the Company recognizes MAT credit as an asset in accordance with the Guidance Note on Accounting for Credit Available in respect of Minimum Alternative Tax under the Income-tax Act, 1961, the said asset is created by way of credit to the statement of profit and loss and shown as "MAT Credit Entitlement." The Company reviews the "MAT credit entitlement" asset at each reporting date and writes down the asset to the extent the Company does not have convincing evidence that it will pay normal tax during the specified period.

(8) Earnings Per Share:

In determining the Earnings Per share, the company considers the net profit after tax which does not include any post tax effect of any extraordinary / exceptional item. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the period.

The number of shares used in computing Diluted earnings per share comprises the weighted average number of shares considered for computing Basic Earnings per share and also the weighted number of equity shares that would have been issued on conversion of all potentially dilutive shares.

In the event of issue of bonus shares, or share split the number of equity shares outstanding is increased without an increase in the resources. The number of Equity shares outstanding before the event is adjusted for the proportionate change in the number of equity shares outstanding as if the event had occurred at the beginning of the earliest period reported.

(9) Provisions, contingent liabilities and contingent assets

A provision is created when there is a present obligation as a result of a past event and it is more likely than not that there will be an outflow of resources embodying economic benefits to settle such obligation and the amount of such obligation can be reliably estimated. Provisions are not discounted to its present value, and are determined based on the management's best estimate of the amount of obligation required at the period/year end. These are reviewed at each Balance Sheet date and adjusted to reflect current management estimates.

Contingent liabilities are disclosed in respect of possible obligations that have arisen from past events and the existence of which will be confirmed only by the occurrence or non-occurrence of future events not wholly within the control of the Company. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

The Company does not recognise assets which are of contingent nature until there is virtual certainty of realisability of such assets. However, subsequently, if it becomes virtually certain that an inflow of economic benefits will arise, asset and related income is recognised in the Financial Statements of the period in which the change occurs.

(10) Impairment of Assets



The company assesses, at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the company estimates the asset's recoverable amount. An asset's (including goodwill) recoverable amount is the higher of an assets net selling price and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining net selling price, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used.

After impairment, depreciation/ amortization is provided on the revised carrying amount of the asset over its remaining useful life.

(11) Borrowing Costs

Borrowing cost includes interest and amortization of ancillary costs incurred in connection with the arrangement of borrowings.

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

RESULTS OF OUR OPERATIONS

The following table sets forth certain information with respect to our revenues, expenses and profits, also expressed as a percentage of our total revenue, for the nine months ended December 31, 2017 and Fiscal 2017, 2016 and 2015 as derived from our restated consolidated financial statements:

(Amt. in millions)

| Particular | 31.12.2017 | | 31.03.2017 | | 31.03.2016 | | 31.03.2015 | |
|---|------------|--------|------------|--------|------------|--------|------------|--------|
| | Amt | % | Amt | % | Amt | % | Amt | % |
| Revenue from Operations | 1997.58 | 99.83 | 1678.06 | 99.60 | 1190.94 | 99.79 | 508.88 | 99.48 |
| Other Incomes | 3.48 | 0.17 | 6.80 | 0.40 | 2.49 | 0.21 | 2.67 | 0.52 |
| Total Income (I+II) | 2001.06 | 100.00 | 1684.86 | 100.00 | 1193.42 | 100.00 | 511.55 | 100.00 |
| Expenses: | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Operational Expenses | 1159.23 | 57.93 | 1036.35 | 61.51 | 744.59 | 62.39 | 283.71 | 55.46 |
| Purchase of Stock-in-Trade | 152.42 | 7.62 | 73.33 | 4.35 | 93.53 | 7.84 | 31.26 | 6.11 |
| Changes in Inventories of finished goods, Stock-in-Trade and work-in- | | | | | | | | |
| progress | 12.38 | 0.62 | (12.11) | (0.72) | (0.95) | (0.08) | (0.10) | (0.02) |
| Employee Benefits Expenses | 60.89 | 3.04 | 69.20 | 4.11 | 37.95 | 3.18 | 23.77 | 4.65 |
| Finance Costs | 12.05 | 0.60 | 26.24 | 1.56 | 24.43 | 2.05 | 16.03 | 3.13 |
| Depreciation And Amortization | | | | | | | | |
| Expense | 84.67 | 4.23 | 97.29 | 5.77 | 61.86 | 5.18 | 41.01 | 8.02 |
| Administrative and Other Expenses | 55.85 | 2.79 | 56.95 | 3.38 | 37.04 | 3.10 | 15.64 | 3.06 |
| Total Expenses (IV) | 1537.50 | 76.83 | 1347.26 | 79.96 | 998.45 | 83.66 | 411.30 | 80.40 |
| Profit/(loss) before exceptional | | | | | | | | |
| items and tax (I-IV) | 463.56 | 23.17 | 337.60 | 20.04 | 194.98 | 16.34 | 100.25 | 19.60 |
| Exceptional Items | (3.54) | (0.18) | 0.42 | 0.02 | 0.35 | 0.03 | 0.00 | 0.00 |
| Profit/(loss) before tax (V-VI) | 467.10 | 23.34 | 337.19 | 20.01 | 194.63 | 16.31 | 100.25 | 19.60 |
| Tax Expense | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| - Current Tax | 162.38 | 8.11 | 116.63 | 6.92 | 66.22 | 5.55 | 30.39 | 5.94 |
| - Deferred Tax Liability / (Asset) | (2.15) | (0.11) | 0.85 | 0.05 | 2.04 | 0.17 | 0.37 | 0.07 |
| Interest on Income Tax | 0.06 | 0.00 | 0.32 | 0.02 | 0.00 | 0.00 | 0.00 | 0.00 |
| Restated profit/(loss) after tax for the period from continuing | 306.82 | 15.33 | 219.38 | 13.02 | 126.37 | 10.59 | 69.49 | 13.58 |



| operations | | | | | | | | |
|---------------------------------------|--------|--------|--------|-------|--------|-------|--------|--------|
| Share of Profits in Associates | (0.11) | (0.01) | 0.00 | 0.00 | 0.00 | 0.00 | (0.50) | (0.10) |
| Minority Interest | (0.28) | (0.01) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Restated Profit/(loss) for the period | 306.98 | 15.34 | 219.38 | 13.02 | 126.37 | 10.59 | 68.99 | 13.49 |

Principal components of statements of profit and loss

Revenue - Total revenue consists of revenue from operations and other income.

Revenue from Operations – Revenue from operations comprises of revenues from the laying of optical fibre cable.

Other Income – Other income primarily includes Interest on Fixed Deposits, Interest on IT Refunds, Interest on Deposits with Parties, Discounts and Other Incomes.

Expenses - Our total expenses consists of operational expenses, purchase of stock in trade, changes in inventories of finished goods, work-in-progress, employee benefit expenses, finance cost, depreciation and amortization expenses and administrative expenses.

Operational expenses – Operational expenses comprises cost incurred towards the cost of operations and the charges paid to the sub-contractors.

Purchase of stock in trade – Purchase of stock in trade primarily comprises of expenses towards purchase of material. The primary raw materials which are used are duct, optic fibre cable, joints and other related materials.

Changes in inventories of finished goods, work-in-progress -We include net of our closing and opening stocks of finished goods, work in progress as an expense.

Employee benefit expense – Employee benefit expense primarily includes expenses towards salaries and wages, director remuneration, contributions to provident and other funds, gratuity, leave encashment, bonus and staff welfare expenses.

Finance Cost – Finance cost primarily consists of interest on short-term and long-term loans from banks and other finance charges.

Depreciation and amortization expenses – Depreciation and amortization expenses primarily consist of depreciation of tangible and intangible fixed assets.

Other expenses – Other expenses primarily include costs incurred towards power and fuel, outward freight, other manufacturing expenses, repairs and maintenance, rent, conveyance and travelling expenses and other administrative expenses.

Exceptional Items: Our exceptional item consists of Bad Debts W/Off, Excess Refund of Income-tax of Previous Years and (Profit)/Loss on sale of fixed assets.

Current tax expense – Our current income tax expenses are calculated in accordance with tax regulations relevant to our business.

MAT credit entitlement— Minimum Alternate Tax ("MAT") under the provisions of the Income-tax Act, 1961 is recognized as current tax in the statement of profit and loss. The credit available under the Income Tax Act, 1961 in respect of MAT paid is recognized as an asset only when and to the extent there is convincing evidence that we will pay normal income tax during the period for which the MAT credit can be carried forward for set-off against the normal tax liability. MAT credit recognized as an asset is reviewed at each balance sheet date and written down to the extent the aforesaid convincing evidence no longer exists.

Deferred tax charge/ (credit) - Our deferred tax expense and benefit reflects the tax effects of timing differences between accounting and taxable income for the period.



Our Results of Operations

For the nine months period ended December 31, 2017

Total revenue: Our total revenue for the period ended December 31, 2017 was ₹ 2001.05 million, of which revenue from operations was ₹ 1997.57 million and other income of ₹ 3.48 million.

Revenue from Operations: Our revenue from operations comprises of revenue from laying of optic fibre cable is ₹ 1997.57 million. Revenue from operations represents 99.83% of our total revenue.

Other Income: Our other income for the period ended December 31, 2017 was 3.48 million which comprises of interest income of ₹ 3.47 and Discounts 0.01 million. Other income represents 0.17% of our total revenue.

Operational Expenses: Our operational Expenses was ₹ 1159.23 million for the period ended December 31, 2017, primarily comprises of operational cost and the cost of sub-contracting. Operational expenses represent 57.93% of our total revenue.

Purchase of stock-in-trade: Purchase of stock in trade amounted to ₹ 152.42 million for the period ended December 31, 2017, which primarily comprise of purchase of cables and ducts. Purchase of stock in trade represents 7.62% of our total revenue.

Changes in inventories of finished goods & work-in-progress: The changes in inventories of finished goods, work-in-progress were ₹ 12.38 million for the period ended December 31, 2017.

Employee benefits expenses: Our employee benefit expenses amounted to ₹ 60.89 million for the period ended December 31, 2017, which includes salary and wages of ₹ 41.43 million, directors remuneration of ₹ 16.87 million and other of ₹ 2.59 million. Further, the employee benefit expenses represent 3.04% of our total revenue.

Finance costs: Our finance costs was ₹ 12.05 million for the period ended December 31, 2017 primarily includes interest on working capital, interest on term loans and other financials charges. Finance cost represents 0.60% of our total revenue.

Depreciation and Amortisation: The depreciation and amortisation expenses were ₹ 84.67 million for the period ended December 31, 2017. The depreciation and amortisation expenses represent 3.48% of our total revenue.

Administrative & Other expenses: Our other expenses was ₹ 55.85 million for the period ended December 31, 2017, which primarily comprises of power and fuel expenses, other manufacturing expenses, repairs and maintenance, outward freight, rent, conveyance and travelling expenses and other administrative expenses. Our other expenses represent 2.79% of our total revenue.

Tax expense: Our tax expense was ₹ 160.29 million after considering deferred tax credit of ₹ (2.15) million for the period ended December 31, 2017.

Profit/ (loss) for the period, as restated: Our profits after tax as restated for the period ended December 31, 2017 was ₹ 306.82 million which represents 15.33% of our total revenue.

Fiscal 2017 compared to Fiscal 2016

Total revenue: Our total revenue has increased from ₹ 1193.42 million for the Fiscal 2016 to ₹ 1684.86 million for the Fiscal 2017. This was primarily on account of increase in revenue from operations.

Revenue from operations: Our revenue from operations comprises of revenue from laying of optical fibre cable amounting to ₹ 1678.06 million and ₹ 1190.94 million for Fiscal 2017 and Fiscal 2016 respectively. The overall increase in revenue from operations is attributable to increase in operating activities.



Other income: Our other income has increased by 173.20% from ₹ 2.49 million for the Fiscal 2016 to ₹ 6.80 million for the Fiscal 2017, primarily on account of interest income.

Total Expenses: Our total expenses have increased by 34.94% from ₹ 998.45 million for the Fiscal 2016 to ₹ 1347.26 million for the Fiscal 2017. This was mainly due to increase in employee benefit cost, finance costs and depreciation.

Operational expenses: Our operational expenses have increased by 39.18% from ₹ 744.59 million for the Fiscal 2016 to ₹ 1036.35 million for the Fiscal 2017, primarily on account of increase in operations.

Purchase of stock: The purchase goods have decreased by 21.60% from ₹ 93.53 million in Fiscal 2016 to ₹ 73.33 million in Fiscal 2017.

Changes in inventories of finished goods and work-in-progress: In Fiscal 2017, the changes in inventories of finished goods, work-in-progress stood at $\mathbf{\xi}$ (12.11) million as compared to $\mathbf{\xi}$ (0.95) million in Fiscal 2016.

Employee benefits expenses: Our employee benefit expenses have increased by 82.33% from ₹ 37.95 million for the Fiscal 2016 to ₹ 69.20 million for the Fiscal 2017, on account of increments to the employees. Further, the employee benefit expenses as a percentage of total revenue has increased from 3.08% in Fiscal 2016 to 4.11% in Fiscal 2017.

Finance cost: Our finance cost has increased by 7.44% from ₹ 24.43 million for the Fiscal 2016 to ₹ 26.24 million for the Fiscal 2017, primarily on account of an increase in interest on working capital loans.

Depreciation and amortisation expenses: The depreciation and amortisation expenses have increased by 57.29% from ₹ 61.86 million for the Fiscal 2016 to ₹ 97.29 million for the Fiscal 2017, mainly due to additions in fixed assets.

Other expenses: Our other expenses increased by 57.29% from ₹ 61.86 million in Fiscal 2016 to ₹ 97.29 million in Fiscal 2017, primarily due to increase in administrative expenses.

Profit before tax, as restated: Our profit before exceptional items and tax, as restated increased by 73.15% from ₹ 194.98 million in Fiscal 2016 to ₹ 337.60 million in Fiscal 2017 primarily on account of increases in revenue from operations. As a percentage of total revenue, our profit before exceptional items and tax, as restated has increased from 16.34% in Fiscal 2016 to 20.04% in Fiscal 2017.

Tax expense: Our tax expense has increased from ₹ 68.26 million in Fiscal 2016 to ₹ 117.48 million in Fiscal 2017 primarily on account of increase in profits leading to a higher tax expense.

Profit/ (loss) for the period, as restated: Our profits, as restated have increased by 73.60% from ₹ 126.37 million in Fiscal 2016 to ₹ 219.38 million in Fiscal 2017 due to increase in operation and revenue. Further, profit for the period as a percentage of total revenue has increased from 13.02% in Fiscal 2016 to 15.34% in Fiscal 2017.

Fiscal 2016 compared to Fiscal 2015

Total revenue: Our total revenue has increased from ₹ 511.55 million for the Fiscal 2015 to ₹ 1193.42 million for the Fiscal 2016. This was primarily on account of increase in revenue from operations.

Revenue from operations: Our revenue from operations rise from ₹ 508.88 million in Fiscal 2015 to ₹ 1190.94 million in Fiscal 2016. Revenue from operations comprises of revenue from laying of the optic fibre cable.

Other income: Our other income has decreased by 6.88% from ₹ 2.67 million for the Fiscal 2015 to ₹ 2.49 million for the Fiscal 2016, primarily on account of decrease in interest income.

Total expenses: Our total expenses have increased by 142.75% from ₹ 411.30 million for the Fiscal 2015 to ₹ 998.45 million for the Fiscal 2016. This was mainly due to increase in material cost and the operational costs.



Operational Cost: Our operational cost has increased by 162.45% from ₹ 283.71 million for the Fiscal 2015 to ₹ 744.59 million for the Fiscal 2016, primarily due to increase in the operational cost and sub contracting cost.

Purchase of stock-in-trade: The purchase of stock-in-trade has increased by 199.20% from ₹ 31.26 million in Fiscal 2015 to ₹ 93.53 million in Fiscal 2016. The increase in purchase of stock-in-trade was mainly on account of purchase of material.

Changes in inventories of finished goods, work-in-progress and stock-in-trade: In Fiscal 2016, the changes in inventories of finished goods, work-in-progress and stock-in-trade stood at $\stackrel{?}{\underset{?}{|}}$ (0.95) million as compared to $\stackrel{?}{\underset{?}{|}}$ (0.10) million in Fiscal 2015.

Employee benefits expense: Our employee benefit expense has increased by 59.70% from ₹ 23.77 million for the Fiscal 2015 to ₹ 37.95 million for the Fiscal 2016, primarily due to increase in the salaries and wages paid to employees. Further, the employee benefit expense as a percentage of total revenue has decreased from 4.67% in Fiscal 2015 to 3.18% in Fiscal 2016.

Finance cost: Our finance cost has increased by 52.36% from ₹ 16.03 million for the Fiscal 2015 to ₹ 24.43 million for the Fiscal 2016, mainly due to increased in interest on working capital. However, the finance cost as a percentage of total revenue has marginally decreased from 3.03% in Fiscal 2015 to 2.05% in Fiscal 2016.

Depreciation and amortisation Expenses: The depreciation and amortisation expenses has increased by 50.83% from ₹ 41.01 million for the Fiscal 2015 to ₹ 61.86 million for the Fiscal 2016, mainly due to increased depreciation on fixed assets added during Fiscal 2016.

Other expenses: Our other expenses increased by 136.92% from ₹ 15.64 million in Fiscal 2015 to ₹ 37.04 million in Fiscal 2016, primarily due to increase in expenses. Our other expenses as a percentage of total revenues have marginally increased from 3.06% in Fiscal 2015 to 3.10% in Fiscal 2016.

Profit before exceptional items and tax, as restated: Our profit before exceptional items and tax, as restated increased by 94.50% from ₹ 100.25 million in Fiscal 2015 to ₹ 194.98 million in Fiscal 2016 primarily on account of increases in revenue from operations. As a percentage of total revenue, our profit before exceptional items and tax, as restated has marginally decreased from 19.60% in Fiscal 2015 to 16.34% in Fiscal 2016.

Tax expense: Our tax expense has increased by 121.91% from ₹ 30.76 million in Fiscal 2015 to ₹ 68.26 million in Fiscal 2016 primarily on account of increase in profits and revenue from operations.

Profit / (loss) for the period, as restated: Our profits have increased by 81.87% from ₹ 69.49 million in Fiscal 2015 to ₹ 126.37 million in Fiscal 2016 due to rise in revenue from operations. Further, profit for the period as a percentage of total revenue has marginally decreased from 13.49% in Fiscal 2015 to 10.59% in Fiscal 2016.

Financial Condition

Assets & Liabilities

The following sets certain components of our assets and liabilities as on the dates specified:

| Particulars | As At | | | | | |
|-----------------------------|------------|------------|------------|------------|--|--|
| raruculars | 31.12.2017 | 31.03.2017 | 31.03.2016 | 31.03.2015 | | |
| Non Current Liabilities | | | | | | |
| Long-term Borrowings | 1094.47 | 963.92 | 362.10 | 317.34 | | |
| Other Long Term Liabilities | 9243.79 | 7878.89 | 4647.96 | 3072.75 | | |
| | | | | | | |
| Current Liabilities | | | | | | |
| Short-term Borrowings | 450.96 | 0.00 | 783.77 | 698.73 | | |
| Trade Payables | 10613.44 | 4369.67 | 3763.31 | 1142.83 | | |



| Current Assets | | | | |
|-------------------------------|----------|---------|---------|--------|
| Short-term Loans and Advances | 744.58 | 399.33 | 353.33 | 365.03 |
| Other Current Assets | 13441.63 | 2376.11 | 2123.31 | 0.00 |

Defaults in payment of statutory dues

There are no defaults by the Company in payment of any of its statutory dues. However, there have been delays in remittances of certain statutory dues.

Liquidity and capital resources

As of December 31, 2017, we had cash and bank balances of ₹ 97.33 million. Cash and bank balances consist of cash on hand, bank balances and balances held as margin money against Bank Guarantees. Our primary liquidity needs have been to finance our operations, working capital needs and capital expenditures. We have historically met our liquidity needs primarily through a combination of borrowings and internally generated cash flows.

Cash flows

Set forth below is a table of selected information from our Company's restated cash flow statements for the periods indicated.

| Particulars | For the Year ended | | | | |
|--|--------------------|------------|------------|------------|--|
| ratuculars | 31.12.2017 | 31.03.2017 | 31.03.2016 | 31.03.2015 | |
| Net cash generated from/(used in) operating activities | 737.35 | 600.56 | 2473.50 | 603.63 | |
| Net cash (used in) Investing Activities | (3373.39) | (2381.29) | (3874.06) | (2063.59) | |
| Net cash(used in) / from financing activities | 1443.01 | 3088.50 | 1163.06 | 1739.55 | |
| Net Increase/(decrease) in Cash & Cash Equivalents | (1193.03) | 1307.77 | (237.51) | 279.59 | |

Contingent Liabilities not provided for and commitments as on December 31, 2017

| | As At | | | |
|--|------------|------------|------------|------------|
| Particulars | 31.12.2017 | 31.03.2017 | 31.03.2016 | 31.03.2015 |
| Contingent Liabilities | | | | |
| Guarantees & LC excluding financial guarantees | 3226.43 | 1793.61 | 1261.97 | 1073.28 |
| Total | 3226.43 | 1793.61 | 1261.97 | 1073.28 |

Off-Balance Sheet Items

We do not have any other off - balance sheet arrangements, derivative instruments or other relationships with any entity that have been established for the purposes of facilitating off-balance sheet arrangements

Quantitative and Qualitative Disclosures about Market Risk

We are exposed to various types of market risks during the normal course of business. Market risk is the risk of loss related to adverse changes in market prices, including interest rate risk and commodity risk. We are exposed to liquidity risk, credit risk and inflation risk and in the normal course of our business.

Liquidity Risk

Liquidity risk is the risk that we will encounter difficulties in meeting the obligations associated with our financial liabilities that are settled by delivering cash or another financial asset. Our approach to managing liquidity is to ensure, as far as possible, that we will have sufficient liquidity to meet our liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to our reputation.



Credit Risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. We are exposed to credit risk from our operating activities, primarily from trade receivables.

Interest Rate Risk

Interest rates for borrowings have been volatile in India in recent periods. Our operations are funded to a certain extent by borrowings and increases in interest expense may have an adverse effect on our results of operations and financial condition. Increases in interest rates would increase interest expenses relating to our outstanding borrowings and increase the cost of new debt. In addition, an increase in interest rates may adversely affect our ability to service term loans and to finance development of new projects, all of which in turn may adversely affect our results of operations.

Significant developments after December 31, 2017

Except as mentioned in the Draft Red Herring Prospectus there are no other developments which to the best of our knowledge, there have been no subsequent developments after the date of our financial statements contained in this Draft Red Herring Prospectus which materially affects, or is likely to affect, our operations or profitability, or the value of our assets, or our ability to pay our material liabilities within the next 12 months.

Unusual or infrequent events or transactions

To the best of our knowledge, except as disclosed in this Draft Red Herring Prospectus, there have been no transactions or events which, in our judgment, would be considered unusual or infrequent.

Significant economic and regulatory changes

Except as described in "Risk Factors" and "Regulations and Policies" on pages 17 and 113, respectively of this Draft Red Herring Prospectus, to the best of our knowledge, there have been no significant economic or regulatory changes that we expect could have a material adverse effect on our results of operations.

Known trends or uncertainties

Other than as described in the section titled "Risk Factors" on page 17 and chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" on page 250, respectively of this Draft Red Herring Prospectus, to our knowledge there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on our revenues or income from continuing operations.

Future relationship between cost and revenue

Other than as described in the section "Risk Factors" on page 17 and chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" on page 250, respectively of this Draft Red Herring Prospectus, there are no known factors that might affect the future relationship between cost and revenue.

The extent to which material increases in net sales or revenue are due to increased volume. The changes in income from operations in the last three Fiscals have been as explained in this section.

Total turnover of each major industry segment

For details of the total turnover of major industry segment refer section "Our Industry" on page 89 of this Draft Red Herring Prospectus.

New product or business segment



Other than as described in the chapter titled "Our Business" beginning on page 101 of this Draft Red Herring Prospectus, to our knowledge, there are no new business segments.

Seasonality

The working at the project site may be affected due to adverse weather conditions which is relatively unpredictable.

Dependence on few customers and suppliers

Other than as described in this Draft Red Herring Prospectus, particularly in sections "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 17 and 250, respectively, to our knowledge, there is no significant dependence on a single or few customers or suppliers.

Competitive conditions

For further details, please refer to the discussions of our competition in the section titled "Risk Factors" on page 17 and chapter titled "Our Business" on page 101 respectively of this Draft Red Herring Prospectus.

Certain matters noted by auditors

Auditors of our Company have not specified any qualifications/ observations/matters of emphasis in their respective audit reports of our Company. However, auditors of our Company have included certain matters in Annexure to the Auditor's report which are discussed in our restated standalone and consolidated financial information. Please refer to the chapter titled "Financial Statements" on page 148 of this Draft Red Herring Prospectus for further details.



SECTION VI - LEGAL AND OTHER INFORMATION

OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS

Except as stated in this section, there are no:

A. (i) criminal proceedings; (ii) actions by statutory or regulatory authorities; (iii) claims relating to direct and indirect taxes; or (iv) Material Litigation (as defined below); involving our Company, Directors, Promoters and our Subsidiary. Our Board, in its meeting held on February 21, 2018 determined that the outstanding litigations involving our Company, its Subsidiary, its Group Companies, its Directors and its Promoters shall be considered material if: (i) the aggregate amount involved in such individual litigation exceeds 1% of consolidated profit after tax of our Company, as per the last audited financial statements; or (ii). where the decision in one litigation is likely to affect the decision in similar litigations, even though the amount involved in such single litigation individually may not exceed 1% of the consolidated profit after tax of our Company as per the last consolidated audited financial statements, if similar litigations put together collectively exceed 1% of the consolidated profit after tax of our Company; or (iii). litigations whose outcome could have a material impact on the business, operations, prospects or reputation of our Company and the Board or any of its committees shall have the power and authority to determine the suitable materiality thresholds for the subsequent financial years on the aforesaid basis or any other basis as may be determined by the Board or any of its committees.

B. (i) litigation or legal actions, pending or taken, by any Ministry or department of the Government or a statutory authority against our Promoter during the last five years; (ii) pending proceedings initiated against our Company for economic offences; (iv) default and non-payment of statutory dues by our Company; (v) inquiries, inspections or investigations initiated or conducted under the Companies Act, 2013 or any previous companies law in the last five years against our Company; or (vi) material frauds committed against our Company in the last five years.

C. (i) outstanding Material Dues (as defined below) to creditors; or (ii) outstanding dues to small scale undertakings and other creditors.

Our Board, in its meeting held on February 21, 2018 determined that in view of the nature and extent of outstanding dues of our Company and the nature and extent of the business operations undertaken by our Company, the dues owed by our Company to the small scale undertakings and other creditors exceeding 5% of our Company's consolidated trade payables for the last audited financial statements shall be considered as material dues for our Company. The details of outstanding dues to such small scale undertakings and other creditors shall be uploaded on the website www.depl.co.in.of our Company as required under the SEBI ICDR Regulations.

Our Company, Directors, Promoters, Subsidiary and Group Companies are not Wilful Defaulters and there have been no violations of securities laws in the past or pending against them.

LITIGATION INVOLVING OUR COMPANY

A. LITIGATION FILED AGAINST OUR COMPANY

1. Criminal matters

Criminal Case No.3968/SS/2011 filed before the Hon'ble Additional Chief Metropolitan Magistrate, 5th Court Dadar, Mumbai ("ACMM").

The Labour Enforcement Officer (Central)-II has filed a Criminal Case bearing No. 3968/SS/2011 dated April 13, 2011 against our Company for the violation of Rules 22, 26(1) and 26(2) of the Minimum Wages (Central) Rules, 1950 and Minimum Wages Act, 1948 at Tata Communication Limited, Mumbai. Summons has been issued to our Company by the ACCM dated October 23, 2017 and also by the office of the Labour Enforcement Officer, Mumbai to appear before the ACMM in respect of the Criminal Case No.3968/SS/2011filedbefore the ACMM in respect of Section 22 A of Minimum Wages Act, 1948. The matter is pending before ACMM.



First Information Report dated October 11, 2015 filed by Hanumayya Ganga

Hanumayya Ganga ("Complainant") had filed a First Information Report dated October 11, 2015 bearing no. 0250/2015 against Govindappa Vadde; Nagaraj Vadde, Lokapal Kyatanavar, Vijayakumar Reks and others ("Accused") being persons engaged by our Company for carrying on certain works at Mudlapur Village under Section 304 (A) of Indian Penal Code 1860. The Complainant has inter-alia alleged that the Accused failed to take the necessary safety precautions in the work of laying cable wires in Village Mudalpur ("Project Site") which led to accidental death of Mr. Nagendra, a labourer at the Project Site who was the son of the Complainant. The matter is pending before the Additional Civil Judge (Jr. Dn.)& JMFC Court, Koppal.

2. Litigation Involving Actions by Statutory/Regulatory Authorities

W.C. No. 24/2015 filed before the Court of the Hon'ble Chief Senior Civil Judge, Kopal ("CSCJ")

An Application dated February 10, 2016 bearing number W.C. No 24/2015 was filed by Hanumayya Ganga ("Applicant") before CSCJ against our Company claiming the compensation amounting to ₹0.88 million pursuant to the accidental death of his son Nagendra while carrying on duties for the Company. The said amount has been deposited by the Company with the CSCJ. The matter is currently pending before Hon'ble Chief Senior Civil Judge, Kopal.

Claim Application filed before the Regional Labour Commissioner (Central), Mumbai by Shri Alok Tripathi, Labour Enforcement Officer ("Petitioner") against the Company ("Opponent")

An Application dated July 5, 2016 bearing number No. MCA- 26/2016 was filed by Alok Tripathi, Labour Enforcement Officerbefore Regional Labour Commissioner (Central), Mumbaiagainst the Company for the violation of Section 20 (2) of Minimum Wages Act, 1948 as the Opponent who was engaged in laying of OFC cable had paid 10 (ten) workers engaged by them, wage amounts less than minimum wages fixes. Hence, the claim was filed claiming compensation amounting to ₹0.032million. The Regional Labour Commissioner vide his Order dated April 28, 2017 allowed the claim petition and directed the Opponent to deposit ₹0.006million within a period of 15 (fifteen) days from the receipt of the Order.The Company is yet to make the above payment.

3. Civil Matters

Short Cause Suit No. 100791 of 2017 filed before the Bombay City Civil Court by The Board of Trustees of the Port of Mumbai ("Plaintiff") against Mr. Tirupaty Mukku Reddy (Defendant No. 1), Dinesh Engineers Limited (Defendant No. 2), Mr Shrinivas Mukku Reddy (Defendant No. 3) and Mr Srinivas Rao ("Defendant No. 4")

The Board of Trustees of the Port of Mumbai had filed Short Cause Suit bearing No. 100791 of 2017 dated March 4, 2017 before the Bombay City Civil Court against Defendant No. 1, Defendant No. 2, Defendant No. 3 and Defendant No. 4. The Plaintiff has filed this suit for the recovery of a sum of ₹7.31 million with interest upto February 28, 2017 for the loss sustained by the Plaintiff due to the fraud played by the Defendant No. 1 in collusion with and/or in connivance with the Defendant No. 2, Defendant No. 3 and Defendant No.4 interalia by submitting fraudulent experience certificates. The matter is currently pending.

S.C.C. No. 1527/2016 filed before the Civil Court Junior Division, Vasai by Shri Alok Tripathi ("Petitioner") against the Company ("Respondent").

On the basis of the records available online, it appears that Alok Tripathi, Petitioner has filed a civil suit before the Civil Court Junior Division, Vasai against the Company. However, till date, the Company has not been served in the matter. Hence, the Company is not aware of the cause of action in the matter.

4. Litigation involving Tax Liabilities

(i) Direct Tax Liabilities NIL



(ii) Indirect Taxes Liabilities NIL

5. Other Pending Litigations

M.A.C.P. No. 161/2013 filed before the Motor Accident Claims Tribunal, Buldana ("MACT")

Smt. Radha Badrinath Sangle, Sau. Ashwini Limbaji Ghuge, Akshay Badrinath Sangle, Baburao Ganpat Sangle, Sau. Shashikala Baburao Sangle ("Applicants") had filed M.A.C.P. No. 161/2013 dated November 11, 2013 before the MACT against the Company and the Oriental Insurance Company Limited ("Opponents") under Section 166 of Motor Vehicle Act, 1988 for Grant of Compensation as the tractor belonging to the Company allegedly dashed the motor cycle of Badrinath Baburao Sangle which led to accidental death of Badrinath Baburao Sangle ("the deceased"). The Applicants in their claim petition dated November 11, 2013 claimed a compensation of ₹ 0.1 million. Subsequently, the Applicants filed a separate application against the Opponents under Section 140 of the Motor Vehicles Act, 1988 for grant of compensation under in respect of no fault liability. The MACT vide Order dated July 3, 2015 inter-alia admitted the application and directed the Opponents to pay ₹ 0.05 millionwithin 1 (one) month from the date of Order dated July 3, 2015, failing which, the Opponents will be required to pay interest @8% per annum from the date of default till full realization of the amount. The matter is currently pending.

B. LITIGATION FILED BY OUR COMPANY

1. Litigation Involving Criminal matters NIL

2. Litigation Involving Actions by Statutory/Regulatory Authorities
NII

3. Litigation Involving Civil Matters

Writ Petition 919/2014 filed before the Hon'ble Bombay High Court by the Companyagainst Pune Municipal Corporation and Others ("Respondents").

The Companyhas filed Writ Petition against Pune Municipal Corporation and others in respect of the provisions of the Maharashtra Regional Town Planning Act, 1966. The papers and proceedings pertaining to the above matter are not available in the records of the Company. The matter appears to be at the preadmission stage as per the details available on the website of the Hon'ble Bombay High Court.

- 4. Litigation involving Tax Liabilities
- (i) Direct Tax Liabilities

NIL

(ii) Indirect Taxes Liabilities

NIL

5. Other Pending Litigations

NIL

LITIGATION INVOLVING OUR DIRECTORS

- A. LITIGATION FILED AGAINST OUR DIRECTORS
- 1. Criminal matters

NIL

2. Litigation Involving Actions by Statutory/Regulatory Authorities NIL

3. Litigation involving Tax Liabilities



(i) Direct Tax Liabilities

NIL

(ii) Indirect Taxes Liabilities

NIL

4. Other Pending Litigations

NIL

B. LITIGATION FILED BY OUR DIRECTORS

1. Litigation Involving Criminal matters

NIL

2. Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

- 3. Litigation involving Tax Liabilities
- (i) Direct Tax Liabilities

NIL

(ii) Indirect Taxes Liabilities

NIL

4. Other Pending Litigations

NIL

LITIGATION INVOLVING OUR PROMOTERS

- A. LITIGATION FILED AGAINST OUR PROMOTERS
- 1. Litigation Involving Criminal matters

NIL

2. Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

- 3. Litigation involving Tax Liabilities
- 1. Direct Tax Liabilities

NIL

2. Indirect Taxes Liabilities

NIL

4. Other Pending Litigations

NII.

- B. LITIGATION FILED BY OUR PROMOTERS
- 1. Litigation Involving Criminal matters

NIL

2. Litigation Involving Actions by Statutory/Regulatory Authorities

NII.

- 3. Litigation involving Tax Liabilities
- (i) Direct Tax Liabilities

NIL



(ii) Indirect Taxes Liabilities

NIL

4. Other Pending Litigations

NIL

LITIGATION INVOLVING OUR SUBSIDIARY

A. LITIGATION FILED AGAINST OUR SUBSIDIARY

1. Litigation involving Criminal matters

2. Litigation Involving Actions by Statutory/Regulatory Authorities
NIL.

- 3. Litigation involving Tax Liabilities
- (i) Direct Tax Liabilities

NIL

(ii) Indirect Taxes Liabilities

NIL

4. Other Pending Litigations

NII.

- B. LITIGATION FILED BY OUR SUBSIDIARY
- 1. Criminal matters

NIL

2. Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

- 3. Litigation involving Tax Liabilities
- (i) Direct Tax Liabilities

NIL

(ii) Indirect Taxes Liabilities

NIL

4. Other Pending Litigations

NIL

LITIGATION INVOLVING OUR GROUP COMPANIES

A. LITIGATION FILED AGAINST OUR GROUP COMPANIES

1. Litigation involving Criminal matters NIL

2. Litigation Involving Actions by Statutory/Regulatory Authorities
NIL

- 3. Litigation involving Tax Liabilities
- (i) Direct Tax Liabilities

NIL



(ii) Indirect Taxes Liabilities NIL

4. Other Pending Litigations

NIL

B. LITIGATION FILED BY OUR GROUP COMPANIES

1. Criminal matters

NII

2. Litigation Involving Actions by Statutory/Regulatory Authorities

NII.

3. Litigation involving Tax Liabilities

(i) Direct Tax Liabilities

NIL

(ii) Indirect Taxes Liabilities

NII.

4. Other Pending Litigations

NIL

Litigations or legal actions, pending or taken, by any Ministry or Department of the Government or a statutory authority against our Promoters during the last 5 (five) years.

There are no litigations or legal actions, pending or taken, by any Ministry or Department of the Government or a statutory authority against our Promoters during the last 5 (five) years.

Pending proceedings initiated against our Company for economic offences.

There are no pending proceedings initiated against our Company for economic offences.

Inquiries, investigations etc. instituted under the Companies Act, 2013 or any previous companies enactment in the last 5 (five) years against our Company.

There are no inquiries, investigations etc. instituted under the Companies Act or any previous companies enactment in the last 5 (five) years against our Company.

Material Fraud against our Company in the last 5 (five) years.

There has been no material fraud committed against our Company in the last 5 (five) years.

Fines imposed or compounding of offences for default

Except as disclosed below, there are no fines imposed or compounding of offences done in the last 5 (five) years immediately preceding the year of the Draft Red Herring Prospectus on our Company for default or outstanding defaults:

- 1. The Labour Enforcement Officer (Central) passed an Order dated May 8, 2009 against the Company represented by Mr. Dinesh Kollaiah Kargal in Case No. 218/2008 under Section 47 and 48 of The Building and Other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1996 imposing a fine of ₹0.004million and was sentenced to suffer Simple Imprisonment of 30 (thirty) days.
- 2. The Labour Officer (Central) passed an Order dated January 2, 2008 against the Company represented by Mr. Dinesh Kollaiah Kargal Case No.4678/07 for offence under Rule 22 of The Minimum Wages Central Rules,



1950 punishable under Section 22-A of Minimum Wages Act, 1948 imposing a fine of ₹0.0008 million and sentenced to suffer Simple Imprisonment of 10 (ten) days.

Non-Payment of Statutory Dues

There have been no defaults or outstanding defaults in the payment of statutory dues payable by our Company as of the date of the last audited financial statements of our Company.

Amounts owed to small scale undertakings and other creditors

As of December 31, 2017, our Company owes the following amounts to small scale undertakings, other creditors and material creditors:

| Particulars | Number of creditors | Amount Involved (in ₹ million) |
|-------------------------------------|---------------------|--------------------------------|
| Micro, Small and Medium Enterprises | - | - |
| Material Creditors | 5 | 233.96 |
| Other Creditors | 193 | 233.87 |
| Total | 198 | 467.83 |

Further, our Company has not received any intimation from creditors regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006. Details in relation to the amount owed by our Company to material creditors, small scale undertakings and other creditors as on December 31, 2017 are also available on website www.depl.co.in.

It is clarified that information provided on the website of our Company is not a part of this DRHP and should not be deemed to be incorporated by reference. Anyone placing reliance on any other source of information, including our Company's website, would be doing so at its own risk.

Material developments occurring after last balance sheet date

Our Company has availed a loan vide sanction letter dated March 13, 2018 for financial facility of ₹ 360.00 million, from Yes Bank Limited. Further, except as disclosed elsewhere in the DRHP, there have been no material developments that have occurred after the last Balance Sheet Date.



GOVERNMENT AND OTHER APPROVALS

Our Company has received the necessary licenses, permissions and approvals from the Central and StateGovernments and other government agencies/regulatory authorities/certification bodies required to undertake the Issue or continue our business activities. In view of the approvals listed below, we can undertake the Issue and our current/ proposed business activities and no further major approvals from any governmental/regulatory authority or any other entity are required to be undertaken, in respect of the Issue or to continue our business activities. It must, however, be distinctly understood that in granting the above approvals, the Government ofIndia and other authorities do not take any responsibility for the financial soundness of the Company or for the correctness of any of the statements or any commitments made or opinions expressed in this behalf.

The main objects clause of the Memorandum of Association of the Company and the objects incidental, enable our Company to carry out its activities.

I. Approvals for the Issue

- 1. The Board of Directors have, pursuant to Section 62(1)(c) and other applicable provisions of the Companies Act 2013, by a resolution passed at its meeting of Board of Directors held on February 21, 2018 authorized the Issue, subject to the approval of the shareholders and such other authorities as may be necessary.
- 2. The shareholders of our Company have, pursuant to Sections 62(1)(c) and other applicable provisions of the Companies Act, 2013, by a special resolution passed in the Extra-ordinary General Meeting held on March 19, 2018.
- 3. In-principle approval dated [●] from BSE for listing of the Equity Shares issued by our Company pursuant to the Issue.
- 4. In-principle approval dated [●] from NSE for listing of the Equity Shares issued by our Company pursuant to the Issue.
- 5. Our Company's International Securities Identification Number ("ISIN") INE702Z01010.

II. Approvals pertaining to Incorporation, name and constitution.

- 1. Our Company has obtained Certificate of Incorporation dated February 17, 2006 issued by the Assistant Registrar of Companies, Maharashtra, Mumbai ("**RoC**") in the name of Dinesh Engineers Private Limited.
- 2. The Corporate Identity Number (CIN) of the Company is U31200MH2006PLC159570.
- 3. Our Subsidiary Company has obtained Certificate of Incorporation dated April 12, 2017 issued by the Deputy Registrar of Companies, Mumbai in the name of Data Express Private Limited
- 4. The Corporate Identity Number (CIN) of the Subsidiary Company is U64203MH2017PTC293759.

III. GENERAL APPROVALS

6.

- 1. Our Company has obtained ISO 9001:2015 dated July 18, 2017 bearing No. 00548 for the scope of Telecom Infrastructure Service Provider -1 (IP-1) Company providing project management, material management and related services for laying underground optical fibre cable network as vendor, construction for city gas network for natural gas industries. This Certificate is valid up to July 17, 2018.
- 2. Our Company has obtained ISO 14001:2015 dated July 18, 2017 bearing No. 00548 for the scope of Telecom Infrastructure Service Provider -1 (IP-1) Company providing project management, material management and related services for laying underground optical fibre cable network as vendor, construction for city gas network for natural gas industries. This Certificate is valid up to July 17, 2018.
- 3. Our Company has obtained BS EN EHSAS 18001:2007 dated July 18, 2017 bearing No. 00548 for the scope of Telecom Infrastructure Service Provider -1 (IP-1) Company providing project management, material management and related services for laying underground optical fibre cable network as vendor, construction for city gas network for natural gas industries. This Certificate is valid up to July 17, 2018.



- 4. Our Company has obtained ISO 14001:2015 dated February 22, 2018 bearing No. 18IEBF27 for the scope of providing services of building its own IP-I (Infrastructure Provider-I)network across India, laying underground optical fibre cable network and functioning as a telecom infrastructure service provider, to sale or lease the optical fibre cable /HDPE (High Density Polyethylene) Duct as a vendor in the telecommunication sector, material management, project management & construction for city gas distribution network and natural gas industries across India. This Certificate is valid up to February21, 2021.
- 5. Our Company has obtained ISO 9001:2015 dated February 22, 2018 bearing No. 18IQBN33 for the scope of providing services of building its own IP-I (Infrastructure Provider-I) network across India, laying underground optical fibre cable network and functioning as a telecom infrastructure service provider, to sale or lease the optical fibre cable /HDPE (High Density Polyethylene) Duct, as a vendor in the telecommunication sector, material management, project management & construction for city gas distribution network and natural gas industries across India. This Certificate is valid up to February21, 2021.
- 6. Our Company has obtained OHSAS 18001:2007 dated February 22, 2018 bearing No. 18IOBL33 for the scope of providing services of building its own IP-I (Infrastructure Provider-I) network across India, laying underground optical fibre cable network and functioning as a telecom infrastructure service provider, to sale or lease the optical fibre cable /HDPE (High Density Polyethylene) Duct, as a vendor in the telecommunication sector, material management, project management & construction for city gas distribution network and natural gas industries across India. This Certificate is valid up to February21, 2021.
- 7. Our Company has obtained the Certificate of Importer- Exporter Code dated December 4, 2015 bearing No. 0315058951 issued by the Foreign Trade Development Officer, Mumbai.
- 8. Our Company has obtained the Certificate for Infrastructure Provider Category-I (IP-1) dated September 19, 2008 bearing no. 222/2008 issued by the Director, Department of Telecom, New Delhi.
- 9. Our Company obtains on a need basis, right of way permissions from various local and state bodies for laying of ducts and optic fibre cables.
- 10. Our Subsidiary Company has obtained Unified License –ISP Category 'A'Authorization for All India Service Area dated September 12, 2017 bearing no. DS-11/294/2017-DS-III issued by the Assistant Director General, Data Services Cell.
- 11. Our Subsidiary Company has obtained Certificate of Registration of Infrastructure Service Provider-I (IP-1) dated October 12, 2017 bearing no. 789/2017 issued by the Assistant Director General, Data Services Cell.

IV. ENVIRONMENT RELATED APPROVALS

 Our Company has obtained the consent to operate under Section 26 of the Water (Prevention and Control of Pollution) Act, 1974, Section 21 of the Air (Prevention and Control of Pollution) Act, 1981 and authorization under Rule 5 of the Hazardous Wastes (Management, Handling & Transboundary Movement) Rules, 2008 from Maharashtra Pollution Control Board vide Consent No. MPCB/14/10291 dated November 11, 2014 for the Manufacture of Grills, Frames and Covers at Plot No. D-222/37, TTC, MIDC, Navi Mumbai- 400705. The said consent was valid until September 30, 2023.

V. TAX RELATED APPROVALS

A. Approvals obtained by the Company

| Sr. no. | Description | Authority | Registration number | Date of Issue | Date of Expiry |
|------------|--|---|---------------------|----------------------------------|-----------------------------|
| 1. | Permanent Account Number (PAN) | Income Tax Department, Government of India | AACCD3117C | February 7, 2006 | Valid until cancelled |
| 2. | Tax Deduction Account Number (TAN) | Income Tax Department, Government of India | MUMD13503A | February 23, 2006 | Valid until cancelled |
| 3. | Certificate of Registration issued | Central Excise Officer | AACCD3117CST001 | Date of Issue of Original ST- | Valid until |



| | under Service Tax | | | 2:06/07/2007 | cancelled |
|-----|--|---|---------------------------|---|-----------------------------|
| | Code Registration | | | Date of Last Amendment of ST-2: 05/06/2017 | |
| 4. | Certificate of Registration under the Maharashtra Tax on Professions, Trades, Callings and Employments Act, 1975 | Profession Tax Officer, Navi Mumbai | 27020535862P | March 15, 2013 | Valid until cancelled |
| 5 | Certificate of Registration under The Maharashtra State Tax on Professions, Trades, Callings and Employments Act, 1975 | Sales Tax Officer, Thane Division Thane | 1/2/12/13 | February 26, 2006 | Valid until cancelled |
| 6. | Certificate of Registration under Karnataka State Tax on Professions, Trades, Callings and Employments Act, 1976 | Profession Tax Officer, Sagar | 361593240 | August 10, 2013 | Valid until cancelled |
| 5. | Certificate of GST Registration, Bihar | Government of India | GSTIN- 10AACCD3117C1ZO | September 26, 2017 | Valid until cancelled |
| 6. | Certificate of Provisional GST Registration, Andhra Pradesh | Government of India, Government of Andhra Pradesh | GSTIN- 37AACCD3117C1Z8 | June 28, 2017 | Valid until cancelled |
| 7. | Certificate of Provisional GST Registration, Chhattisgarh | Government of India, Government of Chhattisgarh | GSTIN- 22AACCD3117C1ZJ | July 26, 2017 | Valid until cancelled |
| 8. | Certificate of Provisional GST Registration, Karnataka | Government of India, Government of Karnataka | GSTIN- 29AACCD3117C1Z5 | June 26, 2017 | Valid until cancelled |
| 9. | Certificate of Provisional GST Registration, Maharashtra | Government of India, Government of Maharashtra | GSTIN- 27AACCD3117C1Z9 | June 28, 2017 | Valid until cancelled |
| 10. | Certificate of Provisional GST Registration, Rajasthan | Government of India, Government of Rajasthan | GSTIN- 08AACCD3117C1Z9 | June 28, 2017 | Valid until cancelled |
| 11. | Certificate of Provisional GST Registration, Telangana | Government of India, Government of Telangana | GSTIN- 36AACCD3117C1ZA | June 28, 2017 | Valid until cancelled |



| 12. | Certificate of | Government of | GSTIN- | July 26, 2017 | Valid |
|-----|-----------------------|---------------|-----------------|---------------|-----------|
| | Provisional GST | India, | 30AACCD3117C1ZM | | until |
| | Registration, Goa | Government of | | | cancelled |
| | | Goa | | | |
| 13. | Certificate of | Government of | GSTIN- | July 6, 2017 | Valid |
| | Provisional GST | India, | 24AACCD3117C1ZF | | until |
| | Registration, Gujarat | Government of | | | cancelled |
| | | Gujarat | | | |

B. Approvals obtained by the Subsidiary

| Sr. no. | Description | Authority | Registration number | Date of Issue | Date of Expiry |
|------------|--|---|---------------------------|--------------------|-----------------------|
| 1. | Permanent Account Number (PAN) | Income Tax Department, Government of India | AAGCD1274J | April 12, 2017 | Valid until cancelled |
| 2. | Tax Deduction Account Number (TAN) | Income Tax Department, Government of India | MUMD24318A | April 17, 2017 | Valid until cancelled |
| 3. | Certificate of GST Registration, Maharashtra | Government of India | GSTIN- 27AAGCD1274J1ZK | October 3, 2017 | Valid until cancelled |
| 4. | Certificate of GST Registration, Telangana | Government of India | GSTIN- 36AAGCD1274J1ZL | September 9, 2017 | Valid until cancelled |

VI. LABOUR RELATED APPROVALS

A. Approvals obtained by the Company

| Sr. no. | Description | Authority | Registration number | Date of Issue | Date of Expiry |
|------------|--|---|-----------------------------|----------------------|-----------------------|
| 1. | Registration under the Shops and Establishments Act, 1948 | Commissioner of Labour | 1610200310100163 | January 8, 2016 | Valid until cancelled |
| 2. | Registration under the Employees Provident Fund and Miscellaneous Provisions Act, 1952 | Regional Provident Fund Commissioner, Maharashtra | No. MH./VASHI/11652/1552 | February 15, 2006 | Valid until cancelled |
| 3. | Registration under the Employee State InsuranceAct, 1948 | Employee State Insurance Corporation, Mumbai | Code No. 34/2596/101 | February 15, 2006 | Valid until cancelled |

B. Project Specific LabourApprovals obtained by the Company

Our Company has obtained LabourLicense dated September 19, 2017 bearing License No. ALCN/46/7/175/2017-CL for execution of contract works of "BBNL for Optical Fiber laying and allied works under NOFN Phase I Additional Blocks for connecting Grampanchayats on Optical Fiber cable of Parali Block, Cluster-04, District- Beed" under the Contract Labour (Regulation and Abolition) Act, 1970 and Central Rules, 1971 issued by the Office of the Dy. Chief Labour



Commissioner (Central), Nagpur, Ministry of Labour. The Company shall not employ more than 20(Twenty) contract labourers on any day. The License is valid upto September 18, 2018.

- 2. Our Company has obtained License dated December 13, 2017 bearing License No. JU(L)/(181)/2017-ALC for Installation of Optical Fiber Cable at Barmer& Jaisalmer" under the Contract Labour (Regulation and Abolition) Act, 1970issued by the Office of the Dy. Chief Labour Commissioner (Central), Jodhpur, Ministry of Labour& Employment. The Company shall not employ more than 100 (Hundred) contract labourers on any day. The License is valid uptoDecember 12, 2018.
- 3. Our Company has obtained License dated May 2, 2017 bearing License No. RV-46(L) No.39/2017 for the work of "NLD Phase 4c Span (Goa): Cancona-KK Border, Goa Dharbandora-KK Border, Kankumbi- Sanquelim, Margao- Cancona, Marmagoa- Margao, Panaji- Marmago, Senquelim-Marmagoa" under the Contract Labour (Regulation and Abolition) Act, 1970 and Central Rules, 1971 issued by the Regional Labor Commissioner. The Company shall not employ more than 30 (Thirty) contract labourers on any day. The License is valid uptoMay 1, 2018.
- 4. Our Company has obtained License dated May 2, 2017 bearing License No. RV-57(R) No.43/2017 for the work of "NLD Phase 4c Span (Goa): Cancona-KK Border, Goa Dharbandora-KK Border, Kankumbi- Sanquelim, Margao- Cancona, Marmagoa- Margao, Panaji- Marmago, Senquelim-Marmagoa" under the Building and Other Construction Workers (Regulation of Employment and Condition of Service) Act, 1996 and Building and Other Construction Workers (Regulation of Employment and Condition of Service) Central Rules, 1998 issued by the Regional Labor Commissioner. The Company shall not employ more than 30 (Thirty) contract labourers on any day.
- 5. Our Company has obtained License dated April 7, 2017 bearing License No. RV-46(L) No.37/2017 for the work of "OFC laying work NLD phase 5B-Ajara-Sawantwadi, Bastavade-Ajara, Guhagar-Chiplum, Sawantwadi- Zarap" under the Contract Labour (Regulation and Abolition) Act, 1970 and Central Rules, 1971 issued by the Regional Labor Commissioner (Central). The Company shall not employ more than 50 (Fifity) contractlabourers on any day. The License is valid uptoApril 6, 2018.
- **6.** Our Company has obtained License dated August 16, 2017 bearing License No. RP-54(296)/2017-ALC for the work of "OFC laying work at Jagdalpur-Kodoli-Khairongarh- Bijapur- Bhopalpatnam" under the Contract Labour (Regulation and Abolition) Act, 1970 and Central Rules, 1971 issued by the Office of the Dy. Chief Labour Commissioner (Central), Raipur, Ministry of Labour& Employment. The Company shall not employ more than 50 (Fifity) contract labourers on any day. The License is valid uptoAugust15, 2018.

C. Approvals obtained by the Subsidiary

| Sr. no. | Description | Authority | Registration number | Date of Issue | Date of Expiry | |
|------------|--|------------------------|---------------------|--------------------|-----------------------|--|
| 1. | Registration under the Shops and Establishments Act, 1948 | Commissioner of Labour | 1710200311338608 | September 25, 2017 | Valid until cancelled | |

VII. INTELLECTUAL PROPERTY RELATED APPROVALS

| Sr. | Description | Applicant | Application | Date of | | Status | Trade Mark |
|-----|---|-----------|--|------------------|-----|---------|---|
| no. | | | No. | Application | | | |
| 1. | Application for registration of trade mark under the Trade Marks Act, 1999. | | Application No. 3756659 in Class 37 | February 2018 | 17, | Pending | Dinesh Engineers Limited Inhabiture Province (PP.4) |



VIII. APPROVALS TO BE APPLIED FOR

- 1. Our Company is yet to apply to the concerned authorities for obtaining registration and licenses under the Contract Labour (Regulation and Abolition) Act, 1970 to act as a principal employerand contractor, respectively, as applicable, in respect for the various projects under taken the Company.
- 2. Our Company is yet to apply to the concerned authorities for obtaining registration under the relevant shops and establishment legislation in respect of:
 - i. the branch office at Door No. 7 B-15-9, Uppavari Lane, East Street, Eluru Town, Eluru Sub-Registrar Taluk, Eluru Mandal, West Godavari, District, Andhra Pradesh under Andhra Shops and Establishment Act, 1988.
 - ii. the branch office at Plot 234 A, Padmavati Colony-A, Gali No. 3, Kings Road, behind Om hotel, Nirmannagar, Jaipur, Rajasthan under Rajasthan Shops and Establishments Act, 1958
 - iii. the branch office at Flat No. 401, 4th Floor, Sri Towers, HIG- 18, MCK House No. 15-29-1000/h-18, Plot No: 36, Survey No: 1043, 1046, 1053, 1060, 1065, Phase No. I & II, KPHB Colony, Kukatpally, Balanagar Mandal, Ranga Reddy District, Hyderabad, Telangana underTelangana Shops and Establishments Act, 1988.
 - iv. the branch office at House No. 632/MIG-II, (M.C.K. House No. 15-25-632), Plinth area of 694.50 sq. feet of R.C.C. Land admeasuring 311.11 sq. yards or 260.12 sq. metres, situated at KPHB Colony, under GHMC Kukatpally Circle, Ranga Reddy District, Telangana State under Telangana Shops and Establishments Act, 1988.the branch office at Shop No. 1 to 12, Neighbourhood Shopping Complex, Sector- 4, Nerul, Navi Mumbai- 400706 under Maharashtra Shops and Establishments Act, 1948.
 - v. the branch office at 04, AbhijaatParisar, near Abhinav Homes, Ayodhya bypass, Bhopal Madhya Pardesh- 462041 under Madhya Pradesh Shops and Establishments Act, 1958
 - vi. the branch office at Albert Classic Apartment, H. No 201, Second Floor, Filomena Housing Colony, Alto Santa Cruz-Goa under the Goa, Daman and Diu Shops and Establishments Act, 1973
- 3. Our Company is yet to apply to the concerned authorities for obtaining registration under the Building and Other Construction Workers (Regulation of Employment and Condition of Service) Act, 1996 in respect of the projects undertaken by the Company.



OTHER REGULATORY AND STATUTORY DISCLOSURES

Authority for the Issue

Our Board has, pursuant to its resolution dated February 21, 2018, authorized the Issue, subject to the approval of the Equity Shareholders of our Company under Section 62(1)(c) of the Companies Act 2013 and our Equity Shareholders have, pursuant to a resolution dated March 19, 2018, under Section 62(1)(c) of the Companies Act, authorized the Issue.

Our Company has received in-principle approvals from BSE and NSE for the listing of our Equity Shares pursuant to letters dated [•] and [•] respectively.

Prohibition by the SEBI or Governmental Authorities

Our Company, our Promoter, members of our Promoter Group, our Directors, Group Companies and persons in control of our Company are or have not been prohibited from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by the SEBI or any other governmental authorities.

The companies, with which our Promoters, Directors or persons in control of our Company are or were associated as promoters, directors or persons in control have not been prohibited from accessing the capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

None of our Directors are associated with the securities market in any manner. There has been no action taken by SEBI against our Directors or any of the entities in which our Directors are involved in as promoters or directors.

Prohibition by RBI

Neither our Company, nor our Promoters, the members of our Promoter group, Directors, the Group companies have been identified as Willful Defaulters by any bank or financial institution or consortium thereof, in accordance with the guidelines on willful defaulters issued by the Reserve Bank of India.

Eligibility for the Issue

Our Company is eligible for the Issue in accordance with Regulation 26(1) of the SEBI ICDR Regulations, as explained under the eligibility criteria calculated in accordance with the Restated Financial Statements prepared in accordance with the Companies Act and restated in accordance with the SEBI ICDR Regulations:

- Our Company has net tangible assets of at least ₹ 30 million in each of the preceding three full years (of12 months each), of which not more that 50% of the net tangible assets are held in monetary assets;
- Our Company has a minimum average pre-tax operating profit of ₹ 150 million, calculated on a restated and consolidated basis during the three most profitable years out of the immediately preceding five years;
- Our Company has a net worth of at least ₹ 10 million in each of the three preceding full years (of 12months each);
- The aggregate size of the proposed Issue and all previous issues made in the same financial year is not expected to exceed five times the pre-Issue net worth of our Company as per the audited balance sheet of the preceding financial year; and
- Our Company has not changed its name during the last one year.



Our Company's pre-tax operating profit, net worth and net tangible assets derived from the Consolidated Financial Information, as restated and Standalone Financial Information, as restated included in this Draft Red Herring Prospectus as at, and for the last five years ended, March 31 are set forth below:

(₹in million, except as indicated)

| Particul ar | Financial Year ended December 31, 2017 | | Financial Y March 3 | | Financial Y March 3 | | Financial Year ended March 31, 2015 | | |
|---|---|----------|------------------------|----------|------------------------|----------|--|----------|--|
| | Consolidat | Standalo | Consolidat | Standalo | Consolidat | Standalo | Consolidat | Standalo | |
| | ed | ne | ed | ne | ed | ne | ed | ne | |
| Net Tangible assets ⁽¹⁾ | 768.10 | 769.85 | 464.04 | 464.54 | 291.62 | 292.12 | 199.81 | 200.31 | |
| Monetar y assets ⁽²⁾ | 97.33 | 95.84 | 181.40 | 181.40 | 40.33 | 40.33 | 59.22 | 59.22 | |
| Monetar y assets as a % of Net Tangible assets | 12.67% | 12.45% | 39.09% | 39.05% | 13.83% | 13.81% | 29.64% | 29.56% | |
| Net worth ⁽³⁾ | 765.42 | 766.33 | 458.43 | 458.93 | 287.20 | 287.70 | 196.93 | 197.43 | |
| Pre-tax operating profits ⁽⁴⁾ | 460.08 | 460.19 | 330.81 | 330.81 | 192.49 | 192.49 | 97.57 | 97.57 | |

- (1) 'Net tangible assets' means the sum of all net assets of the Company excluding intangible assets as defined in Accounting Standard 26issued by Institute of Chartered Accountants of India.
- (2) 'Monetary Assets' comprise of cash and bank balances public deposit accounts with the Government.
- (3) 'Net worth' means the aggregate of the paid up share capital, share premium account, and reserves and surplus(excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of statement of profit and loss.
- (4) Pre-tax operating profits' comprise of profit from operations before other income, and exceptional items in accordance with Regulation 33(1)(a) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Fiscals 2017, 2016 and 2015 are the three most profitable years out of the immediately preceding five Fiscals interms of our restated financial information.

Hence, we are eligible for the Issue as per Regulation 26(1) of the SEBI ICDR Regulations. Further, in accordance with Regulation 26(4) of the SEBI ICDR Regulations, the Company shall ensure that the number of prospective Allottees to whom the Equity Shares will be Allotted shall not be less than 1,000, failing which the entire application monies shall be refunded forthwith. If our Company does not Allot Equity Shares pursuant to the Issue within six Working Days from the Bid/Issue Closing Date or within such timeline as prescribed by the SEBI, itshall repay without interest all monies received from Bidders, failing which interest shall be due to be paid to the Applicants at the rate of 15% per annum for the delayed period.

The Company is in compliance with conditions specified in Regulation 4(2) of the SEBI ICDR Regulations to the extent applicable.

- a) Our Company, our Directors, our Promoters, our Promoter Group and the companies with which our Directors
 are associated as directors or promoters or persons in control have not been prohibited from accessing or
 operating in the capital markets under any order or direction passed by SEBI;
- b) Our Company has applied to the BSE and the NSE for obtaining their in-principle approval for listing of the Equity Shares under this Issue and has received the in-principle approvals from the BSE and the NSE pursuant



- to their letters dated [●] and [●], respectively. For the purposes of this Issue, the [●] shall be the Designated Stock Exchange:
- c) Our Company has entered into tripartite agreement dated [●] with NSDL and Link Intime India Private Limited for dematerialization of the Equity Shares;
- d) Our Company has entered into tripartite agreement dated March 15, 2018 with CDSL and Link Intime India Private Limited, for dematerialization of the Equity Shares; and
- e) The Equity Shares are fully paid and there are no partly paid-up Equity Shares as on the date of filing this Draft Red Herring Prospectus.
- f) We confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the Fresh Issue.

DISCLAIMER CLAUSE OF THE SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE DRAFT RED HERRINGPROSPECTUS TO THE SEBI SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THATTHE SAME HAS BEEN CLEARED OR APPROVED BY THE SEBI. SEBI DOES NOT TAKE ANYRESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THEPROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESSOF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE DRAFT RED HERRINGPROSPECTUS. THE BOOK RUNNING LEAD MANAGER, BEING HEM SECURITIES LIMITED, HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THE DRAFT RED HERRING PROSPECTUS AREGENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITALAND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FORMAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILYRESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANTINFORMATION IN THE DRAFT RED HERRING PROSPECTUS, THE BOOK RUNNING LEAD MANAGER IS EXPECTED TO EXERCISE DUE DILIGENCE TOENSURE THAT THE COMPANYDISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THISBEHALF AND TOWARDS THIS PURPOSE, THE BOOKRUNNING LEAD MANAGER, BEING HEM SECURITIES LIMITED, HAVE FURNISHED TO THE SEBI A DUE DILIGENCE CERTIFICATE DATED MARCH 28, 2018 WHICH READS AS FOLLOWS:

WE, THE BOOK RUNNING LEAD MANAGER TO THE ABOVEMENTIONED FORTHCOMING ISSUE, STATE AND CONFIRM AS FOLLOWS:

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TOLITIGATION SUCH AS COMMERCIAL DISPUTES, PATENT DISPUTES, DISPUTES WITHCOLLABORATORS, ETC. AND OTHER MATERIAL IN CONNECTION WITH THEFINALISATION OF THE DRAFT RED HERRING PROSPECTUS PERTAINING TO THE SAIDISSUE;
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE COMPANY,ITS DIRECTORS, CHIEF FINANCIAL OFFICER AND OTHER OFFICERS, OTHER AGENCIES,AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTSOF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS ANDOTHER PAPERS FURNISHED BY THE COMPANY, WE CONFIRM THAT:



- a. THE DRAFT RED HERRING PROSPECTUS FILED WITH THE SEBI IS IN CONFORMITYWITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE:
- b. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THEREGULATIONS, GUIDELINES, INSTRUCTIONS ETC., FRAMED/ISSUED BY THE SEBI, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THISBEHALF HAVE BEEN DULY COMPLIED WITH; AND
- c. THE DISCLOSURES MADE IN THE DRAFT RED HERRING PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL-INFORMEDDECISION AS TO INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURESARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL ANDDISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLELEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THEDRAFT RED HERRING PROSPECTUS ARE REGISTERED WITH THE SEBI AND TILL THATDATE SUCH REGISTRATION IS VALID;
- 4. WE HAVE SATISFIED OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TOFULFIL THEIR UNDERWRITING COMMITMENTS NOTED FOR COMPLIANCE;
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM THE PROMOTERS HAS BEEN OBTAINEDFOR INCLUSION OF THEIR EQUITY SHARES AS PART OF THE PROMOTERS'CONTRIBUTION SUBJECT TO LOCK-IN AND THE EQUITY SHARES PROPOSED TO FORMPART OF THE PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BEDISPOSED/ SOLD/ TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTINGFROM THE DATE OF FILING THE DRAFT RED HERRING PROSPECTUS WITH THE SEBIUNTIL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE DRAFTRED HERRING PROSPECTUS;
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OFINDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO EQUITY SHARES INELIGIBLE FOR COMPUTATION OFPROMOTERS' CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATEDISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE INTHE DRAFT RED HERRING PROSPECTUS -COMPLIED WITH AND NOTED FOR COMPLIANCE;
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND(D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGEBOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTSHAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BERECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKETHAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THESEBI. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURETHAT THE PROMOTERS' CONTRIBUTION WILL BE KEPT IN AN ESCROWACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THECOMPANY ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE NOT APPLICABLE;
- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE COMPANY FOR WHICH THEFUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS'LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR



OTHERCHARTER OF THE COMPANY AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIEDOUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUMOF ASSOCIATION- COMPLIED WITH;

- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THATTHE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANKACCOUNT AS PER THE PROVISIONS OF SUB-SECTION (3) OF SECTION 40 OF THECOMPANIES ACT 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAIDBANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGESMENTIONED IN THE PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE COMPANYSPECIFICALLY CONTAINS THIS CONDITION NOTED FOR COMPLIANCE;
- 10. WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE DRAFT RED HERRINGPROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARESIN DEMAT OR PHYSICAL MODE NOT APPLICABLE. UNDER SECTION 29 OF THE COMPANIES ACT 2013, EQUITY SHARES IN THE ISSUE WILL BE ISSUED IN DEMATERIALISED FORM ONLY;
- 11. WE CERTIFY THAT ALL APPLICABLE DISCLOSURES MANDATED IN THE SECURITIESAND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSUREREQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TODISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THEINVESTOR TO MAKE A WELL INFORMED DECISION;
- 12. WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE DRAFTRED HERRING PROSPECTUS-COMPLIED WITH
 - a. AN UNDERTAKING FROM THE COMPANY THAT AT ANY GIVEN TIME THERESHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THECOMPANY; AND
 - b. AN UNDERTAKING FROM THE COMPANY THAT IT SHALL COMPLY WITH SUCHDISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE SEBI FROM TIME TOTIME.
- 13. WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TOADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA(ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILEMAKING THE ISSUE NOTED FOR COMPLIANCE;
- 14. WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE HAS BEENEXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OFTHE COMPANY, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISKFACTORS, PROMOTERS' EXPERIENCE, ETC-COMPLIED WITH;
- 15. WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITHTHE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA(ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE DRAFT RED HERRING PROSPECTUS WHERE THEREGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY-COMPLIED WITH;
- 16. WE ENCLOSE STATEMENT ON 'PRICE INFORMATION OF PAST ISSUES HANDLED BYTHE GLOBAL COORDINATORS AND BOOK RUNNING LEAD MANAGERS (WHO ARERESPONSIBLE FOR PRICING THIS ISSUE)', AS PER FORMAT SPECIFIED BY THE SEBITHROUGH CIRCULAR -COMPLIED WITH;



- 17. WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTIONS HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS <u>COMPLIED WITH TO THE EXTENT OF THE RELATED PARTY TRANSACTIONS REPORTED IN ACCORDANCE WITH ACCOUNTING STANDARD 18 IN THE FINANCIAL STATEMENTS OF THE COMPANY INCLUDED IN THE DRAFT RED HERRING PROSPECTUS;</u>
- 18. WE CERTIFY THAT THE ENTITY IS ELIGIBLE UNDER 106 Y(1) (A) OR (B) (AS THE CASE MAY BE) TO LIST ON THE INSTITUTIONAL TRADING PLATFORM, UNDER CHAPTER XCOF THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS,2009. (IF APPLICABLE). NOT APPLICABLE.

The filing of the Draft Red Herring Prospectus does not, however, absolve the Company from any liabilities under Section 34 or Section 36 of the Companies Act 2013 or from the requirement of obtaining such statutory or other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the BRLM, any irregularities or lapses in the Draft Red Herring Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of filing of the Red Herring Prospectus with the RoC in terms of Section 32 of the Companies Act, 2013. All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the RoC in terms of Sections 26, 30 and 32 of the Companies Act, 2013.

Statement on Price Information of Past Issues handled by Hem Securities Limited:

| Sr. No. | Issue name | Issue size (Rs in Cr.) | Issue Price (Rs.) | Listing date | Opening Price on listing date | +/-% change in closing price, [+/- % change in closing benchmark]-30 th calendar days from listing | +/- % change in closing price, [+/- % change in closing benchmark]-90 th calendar days from listing | +/- % change in closing price, [+/- % change in closing benchmark]- 180 th calendar days from listing | |
|------------|-------------------------------------|---------------------------------|-------------------------|---------------------------|--|---|--|--|--|
| 1. | Surevin BPO Services Limted | 3.648 | 40.00 | August 09, 2017 | 48.00 | -7.50% [0.27%] | -10.50% [4.46%] | 97.5% [7.65%] | |
| 2. | Pashupati Cotspin Limited | 20.88 | 75.00 | Septem ber 08, 2017 | 77.00 | -0.13% [0.54%] | -1.47% [2.33%] | -5.33% [2.21%] | |
| 3. | Share India Securities Limited | 26.37 | 41.00 | October 05, 2017 | 44.75 | 49.27% [6.30%] | 112.32% [6.97%] | NA | |
| 4. | RKEC Projects Limited | 28.70 | 45.00 | October 09, 2017 | 54.00 | 202.22% [3.15%] | 281.78% [6.36%] | NA | |
| 5. | D. P. Abhushan Limited | 16.61 | 28.00 | October 23, 2017 | 33.60 | 92.86% [1.55%] | 162.50% [7.67%] | NA | |
| 6. | ANI Integrated Services Limited | 25.656 | 100.0 | Novem ber 20, 2017 | 120.00 | 67.00% [1.41%] | 21% [0.77%] | NA | |
| 7. | Dynamic Cables Limited | 23.376 | 40.00 | Decemb er 14, 2017 | 48.00 | 63.13% [4.80%] | 25% [1.77%] | NA | |
| 8. | Vasa Retail and Overseas Limited | 4.8 | 30.00 | Februar y 06, | 36.00 | 104.33% [-2.43] | NA | NA | |



| | | | | 2018 | | | | |
|-----|--------------------|-------|-------|-------|-------|----|----|----|
| | Hindcon | 7.728 | 28.00 | March | 33.60 | NA | NA | NA |
| 9. | Chemicals | | | 09, | | | | |
| | Limited | | | 2018 | | | | |
| | Tara Chand | 20.46 | 55.00 | March | 49.00 | NA | NA | NA |
| 10. | Logistic Solutions | | | 23, | | | | |
| | Limited | | | 2018 | | | | |

Source: Price Information www.bseindia.com. & www.nseindia.com, Issue Information from respective Prospectus.

Summary statement of Disclosure:

| Financia l Year | Tota l no. of IPOs | Total amount of funds raised (Rs. Cr.) | No. of IPOs trading at discount- 30 th calendar days from listing | | No. of IPOs trading at Premium- 30 th calendar days from listing | | No. of IPOs trading at discount- 180 th calendar days from listing | | | No. of IPOs trading at Premium- 180 th calendar days from listing | | | | |
|--------------------|-----------------------------|--|--|-----|---|----|---|-----|------|--|-----|------|------|-----|
| | | | Ove | Bet | Le | Ov | Betw | Les | Over | Bet | Les | Over | Bet | Les |
| | | | r | we | SS | er | een | S | 50% | ween | S | 50% | ween | S |
| | | | 50 | en | tha | 50 | 25- | tha | | 25- | tha | | 25- | tha |
| | | | % | 25- | n | % | 50% | n | | 50% | n | | 50% | n |
| | | | | 50 | 25 | | | 25 | | | 25 | | | 25 |
| | | | | % | % | | | % | | | % | | | % |
| 2013-14 | $3^{(1)}$ | 10.66 | - | - | 1 | 1 | 1 | - | - | - | - | 2 | - | 1 |
| 2014-15 | $7^{(2)}$ | 38.25 | - | - | - | 2 | - | 5 | _ | - | - | 3 | - | 4 |
| 2015-16 | 8 ⁽³⁾ | 34.20 | - | - | 1 | 2 | 2 | 3 | - | - | - | 3 | 1 | 4 |
| 2016-17 | $12^{(4)}$ | 99.90 | - | - | 2 | 3 | 3 | 4 | _ | - | 3 | 3 | 2 | 4 |
| 2017-18 | 16 ⁽⁵⁾ | 234.21 | - | 1 | 2 | 6 | 2 | 3 | - | - | 3 | 2 | 2 | 1 |

⁽¹⁾ The scrips of Samruddhi Realty Limited, Captain Polyplast Limited and Tentiwal Wire Products Limited were listed on April 12, 2013, December 11, 2013 and December 31, 2013 respectively.

- (2)The scrips of R&B Denims Limited, Bansal Roofing Products Limited, Atishay Infotech Limited, Dhabriya Polywood Limited, Vibrant Global Capital Limited, ADCC Infocad Limited and Captain Pipes Limited were listed on April 22, 2014, July 14, 2014, October 16, 2014, October 17, 2014, October 21, 2014, October 22, 2014, and December 11, 2014 respectively.
- (3)The scrips of O.P. Chains Limited, Junction Fabrics and Apparels Limited, Loyal Equipments Limited, Emkay Taps & Cutting Tools Limited, Universal Autofoundry Limited, Bella Casa Fashion and Retail Limited, Vishal Bearings Limited and Cawasji Behramji Catering Services Limited were listed on April 22, 2015, July 10, 2015, July 16, 2015, August 13, 2015, September 4, 2015, October 15, 2015, October 15, 2015 and October 19, 2015 respectively.
- (4) The scrips of Raghav Ramming Mass Limited, Advance Syntex Limited, Madhya Bharat Agro Products Limited, Aurangabad Distillery Limited, Pansari Developers Limited, Dhanuka Realty Limited, Globe International Carriers Limited, Art Nirman Limited, Krishana Phoschem Limited, Global Education Limited, RMC Switchgears Limited and Laxmi Cotspin Limited were listed on April 13, 2016, July 12, 2016, September 16, 2016, October 17, 2016, October 18th, 2016, October 18th, 2016, October 19th, 2016, February 27, 2017, March 02, 2017, March 14, 2017 and March 31, 2017 respectively.
- (5) The Scrips of Dev Information Technology Limited, Vadivarhe Speciality Chemicals Limited, Globe Textiles (India) Limited, Accord Synergy Limited, Captain Technocast Limited, Shanti Overseas (India) Limited, Surevin BPO Services Limited, Pashupati Cotspin Limited, Share India Securities Limited, RKEC Projects Limited, D. P. Abhushan Limited, ANI Integrated Services Limited, Dynamic Cables Limited, Vasa Retail and Overseas Limited and Hindcon Chemicals Limited was listed on April 17, 2017, June 02, 2017, June 23, 2017, July 06, 2017 August 01, 2017, August 03, 2017, August 09, 2017, September 08, 2017, October 05, 2017, October 09, 2017, October 23, 2017, November 20, 2017, December 14, 2017, February 06, 2018 and March 09, 2018 respectively. Further, the



Scrips of Pashupati Cotspin Limited, Share India Securities Limited, RKEC Projects Limited, D. P. Abhushan Limited and ANI Integrated Services Limited has not completed 180th days from the date of their listing. Moreover, the scrips of Dynamic Cables Limited and Vasa Retail and Overseas Limited has not completed 90th and 180th days from the date of its listing and the scrips of Tara Chand Logistic Solutions Limited and Hindcon Chemicals Limited has not completed its 30th day from the date of its listing.

Note:

- a) Based on date of listing.
- b) BSE SENSEX and CNX NIFTY have been considered as the benchmark index.
- c) Prices on BSE/NSE are considered for all of the above calculations.
- d) In case 30th /90th /180th day is not a trading day, closing price on BSE/NSE of the next trading day has been considered.
- e) In case 30th /90th /180th day, scrips are not traded then last trading price has been considered.
- f) N.A. Period not completed.
- g) As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect max. 10 issues (initial public offerings managed by the BRLM. Hence, disclosures pertaining to recent 10 issues handled by BRLM are provided.

Track records of past issues handled by the BRLM

For details regarding the track record of the BRLM, as specified under Circular reference CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer to the websites of the BRLM i.e. www.hemsecurities.com.

Caution – Disclaimer from our Company, our Directors and the BRLM

Our Company, our Directors and the BRLM accept no responsibility for statements made otherwise than in this Draft Red Herring Prospectus or in the advertisements or any other material issued by or at our instance and anyone placing reliance on any other source of information, including our website, www.depl.co.in, would be doing so at his or her own risk.

The BRLM accepts no responsibility, save to the limited extent as provided in the Issue Agreement entered into amongst the BRLM and our Company dated March 26, 2018, and the Underwriting Agreement to be entered into amongst the Underwriters and our Company.

All information shall be made available by our Company and the BRLM to the Bidders and public at large and no selective or additional information would be available for a section of the investors in any manner whatsoever, including at road show presentations, in research or sales reports, at bidding centres or elsewhere. Neither our Company nor any member of the Syndicate shall be liable to the Bidders for any failure in uploading the Bids, due to faults in any software or hardware system, or otherwise.

Investors who Bid in the Issue will be required to confirm, and will be deemed to have represented to our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares, and will not issue, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares.

The BRLM and their respective associates and affiliates may engage in transactions with, and perform services for our Company and our respective group companies, affiliates and associates or third parties in the ordinary course of business, and have engaged, or may in the future engage in commercial banking and investment banking transactions with our Company or our respective affiliates, associates or third parties for which they have received, and may in future receive compensation.

Disclaimer in respect of Jurisdiction



This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are competent to contract under the Indian Contract Act, 1872), HUFs, companies, other corporate bodies and societies registered under the applicable laws in India and authorized to invest in equity shares, Indian Mutual Funds registered with the SEBI, Indian financial institutions, commercial banks, regional rural banks, cooperative banks (subject to permission from the RBI), or trusts under the applicable trust laws, and who are authorized under their constitution to hold and invest in equity shares, public financial institutions as specified under Section 2(72) of the Companies Act 2013, venture capital funds, permitted insurance companies and pension funds and, to permitted non-residents including Eligible Non Resident Indians ("NRIs"), Alternative Investment Funds ("AIFs"), Foreign Portfolio Investors registered with SEBI ("FPIs") and QIBs. This Draft Red Herring Prospectus does not, however, constitute an invitation to subscribe to Equity Shares offered hereby, in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Draft Red Herring Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) at Mumbai, Maharashtra, India only.

No action has been, or will be taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that the Draft Red Herring Prospectus has been filed with SEBI for its observations. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Draft Red Herring Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Draft Red Herring Prospectus, nor any issue hereunder, shall, under any circumstances, create any implication that there has been no change in our affairs from the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of, 1933 as amended ("the U.S. Securities Act") or the securities laws of any state of the United States, and may not be offered or sold within the United States, except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Bidders are advised to ensure that any single bid from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law.

Disclaimer Clause of the BSE

As required, a copy of this Draft Red Herring Prospectus shall be submitted to the BSE. The disclaimer clause as intimated by the BSE to us shall be included in the Red Herring Prospectus prior to filing with the RoC.

Disclaimer Clause of the NSE

As required, a copy of this Draft Red Herring Prospectus shall be submitted to the NSE. The disclaimer clause as intimated by the NSE to us shall be included in the Red Herring Prospectus prior to filing with the RoC.

Filing

A copy of this Draft Red Herring Prospectus has been filed with the SEBI at Plot No.C4-A, 'G' Block, Bandra-Kurla Complex, Bandra (East), Mumbai - 400051, Maharashtra, India.

A copy of the Red Herring Prospectus, along with the documents required to be filed, will be delivered for registration to the RoC in accordance with Section 32 of the Companies Act 2013, and a copy of the Prospectus



required to be filed under Section 26 of the Companies Act 2013 will be delivered for registration to the RoC situated at the address mentioned below.

The Registrar of Companies, Maharashtra, Mumbai Everest, 5th Floor, 100, Marine Drive Mumbai- 400002.

Listing

Application will be made to the BSE and the NSE for permission to deal in and for an official quotation of our Equity Shares. Our existing Equity Shares are not listed on any Stock Exchanges in India.

If the permissions to deal in and for an official quotation of the Equity Shares are not granted by the Stock Exchanges, our Company shall forthwith repay, without interest, all monies received from the Bidders in reliance on the Red Herring Prospectus. Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchanges are taken within six Working Days of the Bid/Issue Closing Date. If our Company does not Allot Equity Shares pursuant to the Issue within 6 (six) Working Days from the Bid/Issue Closing Date or within such timeline as prescribed by the SEBI, it shall repay without interest all monies received from bidders, failing which interest shall be due to be paid to the applicants at the rate of 15% per annum for the delayed period.

Impersonation

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act 2013, which is reproduced below:

"Any person who -

- a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities, or
- b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under section 447."

The liability prescribed under Section 447 of the Companies Act 2013 includes imprisonment for a term of not less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount.

Consents

Consents in writing of (a) our Directors, the Company Secretary and Compliance Officer, the Auditors, the legal counsels, the Bankers to our Company, the Bankers to the Issue, lenders (where such consent is required), industry sources; and (b) the BRLM, the Syndicate Members and the Registrar to the Issue to act in their respective capacities, will be obtained and filed along with a copy of the Red Herring Prospectus with the RoC and such consents shall not be withdrawn up to the time of delivery of the Red Herring Prospectus and the Prospectus with the RoC.

Our Company has received written consent from, Nair and Nair Associates, Chartered Accountants, our Auditors, to include its name as required under Section 26 (1)(a)(v) of the Companies Act 2013 in this Draft Red Herring Prospectus and as "expert" as defined under Section 2(38) of the Companies Act 2013 in respect of the reports of the Auditor and the statement of tax benefits dated March 16,2018 included in this Draft Red Herring Prospectus and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus.



Our Company has received written consent from, Mansaka Ravi & Associates, Chartered Accountants, to include its name in respect of the reports of the Auditor on the *Consolidated Restated Financial Statements and Standalone Restated Financial Statements* dated March 24, 2018 included in this Draft Red Herring Prospectus and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus.

Our Company has received written consent from CARE Advisory dated March 27, 2018, in relation to the report titled "Research Report on Telecom Sector and Allied Sector by Care Advisory", to include their names in this Draft Red Herring Prospectus.

Expert Opinion

Except for the report of our Auditor on the Consolidated Restated Financial Statements and Standalone Restated Financial Statements and the statement of tax benefits included in this Draft Red Herring Prospectus, on pages 203 and 148, respectively, our Company has not obtained any expert opinion.

Issue Related Expenses

The total expenses of the Issue are estimated to be approximately ₹ [•] million. The expenses of this Issue include, among others, fees payable to the BRLM, underwriting fees, selling commission, legal fees, fees to the Registrar to the Issues, Bankers to the Issue including processing fee to the SCSBs for processing ASBA forms submitted by ASBA Bidders procured by the Syndicate and submitted to SCSBs, brokerage and selling commission payable to Registered Brokers, RTAs and CDPs, printing and stationary expenses, issue related advertisement and publicity expenses and listing fees. The estimated Issue expenses are as follows:

(₹in million)

| Activity | Estimated expenses* | As a % of the total estimated Issue expenses | As a % of the total Issue size |
|---|---------------------|--|-----------------------------------|
| Fees payable to the Book Running Lead Manager | [•] | [•] | [•] |
| Printing and stationary expenses | [•] | [•] | [•] |
| Advertising and marketing expenses | [•] | [•] | [•] |
| Fees payable to the Registrar to the Issue | [•] | [•] | [•] |
| Brokerage and selling commission payable to Registrar to the Issue | [•] | [•] | [•] |
| Brokerage and selling commission payable to Syndicate | [•] | [•] | [•] |
| Brokerage and selling commission payable to Registered Brokers | [•] | [•] | [•] |
| Brokerage and selling commission payable to Depository Participants | [•] | [•] | [•] |
| Selling commission and processing fees for SCSBs ** | [•] | [•] | [•] |
| Selling commission and bidding charges for Members of the Syndicate, Registered Brokers, RTAs and CDPs Others (listing fees, legal fees, SEBI, BSE and NSE processing fees, auditor's fees, etc.) | [•] | [•] | [•] |
| Total estimated Issue expenses | [•] | [•] | [•] |

^{*}To be completed after finalisation of the Issue Price.

^{**}SCSBs will be entitled to a processing fee of Rs. [●]/- per Application Form for processing of the Application Forms procured by other Application Collecting Intermediary and submitted to them on successful allotment. Selling commission payable to Registered broker, SCSBs, RTAs, CDPs on the portion directly procured from Retail Individual Applicants and Non Institutional Applicants, would be [●]% on the Allotment Amount or Rs [●]/-whichever is less on the Applications wherein shares are allotted. Further, the Members of Syndicate, RTAs and CDPs will be entitled to bidding charges of ₹ [●] (plus applicable service tax) per valid ASBA Form. The terminal from which the Bid has been uploaded will be taken into account in order to determine the total bidding charges payable to the relevant RTA/CDP.



Fees, Brokerage and Selling Commission

The total fees payable to the BRLM and Syndicate Members (including underwriting and selling commissions), and reimbursement of their out of pocket expenses, will be as stated in the engagement letter with the BRLM, each dated [•] and the Syndicate Agreement to be executed among our Company and the members of the Syndicate, copies of which shall be available for inspection at our Registered and Corporate Office, from 10.00 am to 4.00 p.m. on Working Days from the date of filing the Red Herring Prospectus until the Bid/Issue Closing Date.

Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue, including fees for processing of Bid cum Application Forms, data entry, printing of Allotment Advice, refund order, preparation of refund data on magnetic tape and printing of bulk mailing register, will be as per the agreement dated March 15, 2018 signed among our Company and the Registrar to the Issue, a copy of which shall be made available for inspection at our Registered and Corporate Office.

Particulars regarding Public or Rights Issues during the Last Five Years

Except as disclosed in "Capital Structure – Share Capital History" on page 68 there have been no public or rights issues undertaken by our Company during the five years immediately preceding the date of this Draft Red Herring Prospectus.

Commission or Brokerage on Previous Issues

Since this is the initial public offering of the Equity Shares of our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure public subscription for any of our Equity Shares, since the incorporation of our Company.

Previous Issues Otherwise than for Cash

As on the date of this Draft Red Herring Prospectus, our Company has not issued any Equity Shares for consideration otherwise than for cash, except as disclosed in "Capital Structure" on page 68.

Capital Issues in the Preceding Three Years

As on the date of this Draft Red Herring Prospectus, our Company has not made any capital issues during the three years immediately preceding the date of this Draft Red Herring Prospectus, except as disclosed in "Capital Structure" on page 68.

Performance vis-à-vis Objects

Except as disclosed in "Capital Structure – Share Capital History" on page 68, our Company has not undertaken any public or rights issue in the 10 years immediately preceding the date of this Draft Red Herring Prospectus.

Performance vis- à-vis Objects: Last Issue of Subsidiaries

As on the date of this Draft Red Herring Prospectus, our Company does not have any Subsidiaries which have made any public issue.

Outstanding Debentures, Bonds or Redeemable Preference Shares

As on date of this Draft Red Herring Prospectus our Company does not have any outstanding debentures, bonds or redeemable preference shares.

Partly Paid-Up Shares



As on the date of this Draft Red Herring Prospectus, there are no partly paid-up Equity Shares of our Company.

Stock Market Data of the Equity Shares

This being the initial public offering of the Equity Shares of our Company, the Equity Shares are not listed on any stock exchange as on the date of this Draft Red Herring Prospectus, and accordingly, no stock market data is available for the Equity Shares.

Mechanism for Redressal of Investor Grievances by our Company

The agreement dated March 15, 2018 between the Registrar to the Issue and our Company, provides for retention of records with the Registrar to the Issue for a minimum period of three years from the date of listing and commencement of trading of the Equity Shares on the Stock Exchanges, in order to enable the investors to approach the Registrar to the Issue for redressal of their grievances.

Investors may contact the BRLM for any complaint pertaining to the Issue. All grievances other than Anchor Investors may be addressed to the Registrar to the Issue, with a copy to the relevant Designated Intermediary(ies) with whom the ASBA Form was submitted, quoting the full name of the sole or first Bidder, Bid cum Application Form number, Bidders' DP ID, Client ID, PAN, number of Equity Shares applied for, date of Bid cum Application Form, name and address of the relevant Designated Intermediary, where the Bid was submitted and ASBA Account number in which the amount equivalent to the Bid Amount was blocked. Further, the Bidder shall enclose the Acknowledgment Slip or the application number from the Designated Intermediaries in addition to the documents or information mentioned hereinabove.

All grievances of the Anchor Investors may be addressed to the Registrar to the Issue, giving full details such as the name of the sole or first Bidder, Bid cum Application Form number, Bidders' DP ID, Client ID, PAN, date of the Bid cum Application Form, address of the Bidder, number of the Equity Shares applied for, Bid Amount paid on submission of the Bid cum Application Form and the name and address of the Book Running Lead Manager where the Bid cum Application Form was submitted by the Anchor Investor.

Disposal of Investor Grievances by our Company

We estimate that the average time required by our Company and/or the Registrar to the Issue for the redressal of routine investor grievances shall be seven days from the date of receipt of the complaint. In case of non routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

Our Company has appointed Mr. Abhishek Gupta, Company Secretary, as the Compliance Officer and he may be contacted in case of any pre-Issue or post-Issue related problems, at the address set forth hereunder.

Mr. Abhishek Gupta

DEPL House, Neighbourhood Shopping Complex , Sector-4, Nerul,

Navi – 400706, Mumbai

Telephone: 022-27704600/4700

E-mail: cs@depl.co.in

Further, our Board has constituted a Stakeholders' Relationship Committee comprising our Directors, February 07, 2018 which is responsible for redressal of grievances of the security holders of our Company. For more information, see "Our Management" on page 126.

Changes in Auditors

There has been no change in our statutory auditors during the three years immediately preceding the date of this Draft Red Herring Prospectus.



Capitalization of Reserves or Profits

Except as disclosed in "*Capital Structure*" in page 68, our Company has not capitalized its reserves or profits at any time during the five years immediately preceding the date of this Draft Red Herring Prospectus.

Revaluation of Assets

Our Company has not revalued its assets at any time during the last five years preceding the date of this Draft Red Herring Prospectus.



SECTION VII - ISSUE INFORMATION

TERMS OF THE ISSUE

The Equity Shares being issued pursuant to the Issue shall be subject to the provisions of the Companies Act, SEBI ICDR Regulations, SCRA, SCRR, the Memorandum and Articles of Association, the terms of the Red Herring Prospectus, the Prospectus, the Abridged Prospectus, Bid cum Application Form, the Revision Form, the CAN/Allotment Advice and other terms and conditions as may be incorporated in the Allotment Advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws as applicable, guidelines, rules, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the Stock Exchange, the RBI, RoC and/or other authorities, as in force on the date of the Issue and to the extent applicable or such other conditions as may be prescribed by the SEBI, the RBI, the Government of India, the Stock Exchanges, the RoC and/or any other authorities while granting its approval for the Issue.

Issue Expenses

For further details in relation to Issue expenses, see "Objects of the Issue" and "Other Regulatory and Statutory Disclosures" on pages 79 and 279, respectively.

Ranking of the Equity Shares

The Equity Shares being issued pursuant to the Issue shall be subject to the provisions of the Companies Act, the MoA and AoA and shall rank *pari-passu* in all respects with the existing Equity Shares including in respect of the right to receive dividend. The Allottees upon Allotment of Equity Shares under the Issue, will be entitled to dividend and other corporate benefits, if any, declared by our Company after the date of Allotment. For further details, see "Main Provisions of Articles of Association" on page 350.

Mode of Payment of Dividend

Our Company shall pay dividends, if declared, to the Shareholders in accordance with the provisions of Companies Act, the Memorandum of Association and Articles of Association and provisions of the SEBI Listing Regulations. The declaration and payment of dividends will be recommended by our Board of Directors and our shareholders, in their discretion, and will depend on a number of factors, including but not limited to our earnings, capital requirements and overall financial condition. We shall pay dividends in cash For further details, in relation to dividends, see "Dividend Policy" and "Main Provisions of the Articles of Association" on pages 147 and 350, respectively.

Face Value and Price Band

The face value of each Equity Share is $\ref{10}$ and the Issue Price at the lower end of the Price Band is $\ref{10}$ per Equity Share and at the higher end of the Price Band is $\ref{10}$ per Equity Share. The Anchor Investor Issue Price is $\ref{10}$ per Equity Share. The Issue Price is $\ref{10}$ times the face value of the Equity Shares.

The Price Band will be decided by our Company in consultation with the BRLM and the minimum Bid Lot size for the Issue will be decided by our Company in consultation with the BRLM and advertised in all editions of the English national newspaper [●], all editions of the Hindi national newspaper [●] and the [●] edition of the Marathi newspaper [●] (Marathi being the regional language of Maharashtra where our Registered Office is located), each with wide circulation, at least five Working Days prior to the Bid/Issue Opening Date and shall be made available to the Stock Exchanges for the purpose of uploading the same on their websites. The Price Band, along with the relevant financial ratios calculated at the Floor Price and at the Cap Price, shall be pre-filled in the Bid cum Application Forms available on the websites of the Stock Exchanges. At any given point of time there shall be only one denomination of Equity Shares.

Compliance with disclosure and accounting norms



Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

Rights of the Equity Shareholders

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, our Shareholders shall have the following rights:

- Right to receive dividends, if declared;
- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy, in accordance with the provisions of the Companies Act;
- Right to receive offers for rights shares and be allotted bonus shares, if announced;
- > Right to receive surplus on liquidation, subject to any statutory and preferential claim being satisfied;
- Right of free transferability, subject to applicable laws including any RBI rules and regulations; and
- Such other rights, as may be available to a shareholder of a listed public company under the Companies Act, the SEBI Listing Regulations and the Articles of Association of our Company.

For a detailed description of the main provisions of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/or consolidation/splitting, see "Main Provisions of Articles of Association" on page 350.

Market Lot and Trading Lot

Pursuant to Section 29 of the Companies Act, 2013 the Equity Shares shall be allotted only in dematerialized form. As per the SEBI ICDR Regulations, the trading of the Equity Shares shall only be in dematerialized form.

In this context, two agreements have been signed amongst our Company, the respective Depositories and the Registrar to the Issue:

- ➤ Agreement dated [•] amongst NSDL, our Company and the Registrar to the Issue;
- Agreement dated March 15, 2018 amongst CDSL, our Company and the Registrar to the Issue.

Since trading of the Equity Shares is in dematerialized form, the tradable lot is one Equity Share. Allotment in the Issue will be only in electronic form in multiples of one Equity Share subject to a minimum Allotment of [•] Equity Shares.

Joint Holders

Where two or more persons are registered as the holders of the Equity Shares, they shall be entitled to hold the same as joint tenants with benefits of survivorship.

Jurisdiction

Exclusive jurisdiction for the purpose of the Issue is with the competent courts/authorities in Mumbai, Maharashtra, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, the Equity Shares are being offered and sold (i) in the United States only to persons reasonably believed to be U.S. QIBs pursuant to Rule 144A or another available exemption from the registration requirements of the U.S. Securities Act, and (ii) outside the United States only in offshore transactions in reliance on Regulation S under the U.S. Securities Act and pursuant to the applicable laws of the jurisdictions where those offers and sales occur.

Nomination facility to investors



In accordance with Section 72 of the Companies Act, 2013 the sole Bidder, or the first Bidder along with other joint Bidders, may nominate any one person in whom, in the event of the death of sole Bidder or in case of joint Bidders, death of all the Bidders, as the case may be, the Equity Shares Allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to equity share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale/transfer/alienation of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Corporate Office or to the registrar and transfer agents of our Company. A nomination may be cancelled, or varied by nominating any other person in place of the present nominee, by the holder of the Equity Shares who has made the nomination, by giving a notice of such cancellation or variation to our Company in the prescribed form.

Any person who becomes a nominee by virtue of the provisions of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- a) to register himself or herself as the holder of the Equity Shares; or
- b) to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the Allotment of Equity Shares in the Issue will be made only in dematerialized mode there is no need to make a separate nomination with our Company. Nominations registered with respective depository participant of the applicant would prevail. If the investor wants to change the nomination, they are requested to inform their respective depository participant.

Period of operation of subscription list

For details, please see the section titled – "Issue Structure - Bid/Issue Programme" on page 297 of the chapter titled "Issue Structure" beginning on page 297.

Minimum Subscription

If our Company does not receive (i) the minimum subscription of 90% of the Fresh Issue; and (ii) minimum Allotment as specified under Rule 19(2) (b) (i) of the SCRR, including devolvement of Underwriters, if any, within 60 days from the date of Bid/Issue Closing Date, our Company shall forthwith refund the entire subscription amount received, no later than 70 days from the closure of the Issue in accordance with Regulation14 of the SEBI (ICDR) Regulations. If there is a delay beyond the prescribed time, our Company shall pay interest prescribed under the Companies Act, 2013, the SEBI ICDR Regulations and other applicable law.

Further, in accordance with Regulation 26(4) of the SEBI (ICDR) Regulations, we shall ensure that the number of prospective Allottees to whom the Equity Shares will be allotted will be not less than 1,000 otherwise, the entire application money will be refunded forthwith. If there is a delay beyond 6 (six) working days after we become liable to pay the amount, we shall pay interest at the rate of 15% per annum for the delayed period.

Arrangements for Disposal of Odd Lots

There are no arrangements for disposal of odd lots.

Restrictions, if any on Transfer and Transmission of Equity Shares



Except for the lock-in of the pre-Issue capital of our Company, minimum Promoters' contribution and the Anchor Investor lock-in as provided in "Capital Structure" on page 68 and except as provided in the Articles of Association there are no restrictions on transfer of Equity Shares. Further, there are no restrictions on the transmission of shares/debentures and on their consolidation/splitting, except as provided in the Articles of Association. For details see "Main Provisions of the Articles of Association" on page 350.

Option to Receive Securities in Dematerialized Form

Pursuant to Section 29 of the Companies Act, 2013, the Equity Shares in the Issue shall be allotted only in dematerialized form. Further, as per the SEBI ICDR Regulations, the trading of the Equity Shares shall only be in dematerialized form on the Stock Exchanges.



ISSUE STRUCTURE

The Issue is of up to 1,00,00,000 Equity Shares, at an Issue Price of $\mathbb{T}[\bullet]$ per Equity Share for cash, including a premium of $\mathbb{T}[\bullet]$ per Equity Share, aggregating up to $\mathbb{T}[\bullet]$ millions and is being made through the Book Building Process. The Net Issue shall constitute at least 25% of the post-Issue paid up equity share capital of our Company.

The Issue is being made through the Book Building Process.

| Particular | QIB | Non-Institutional | Retail Individual |
|---|---|---|--|
| | | Bidders | Bidders |
| Number of Equity Shares available for allocation** | Upto [●] Equity Shares. | Not less than [•] Equity Shares or Issue less allocation to QIBs and Retail Individual Investors. | Not less than [•] Equity Shares or Issue less allocation to QIBs and Non- Institutional Investors. |
| Percentage of Issue size available for allocation | Upto 50% of the Net Issue will be available for allocation to QIBs. However, 5% of the QIB Category, excluding the Anchor Investor Portion, will be available for allocation proportionately to Mutual Funds only. Mutual Funds participating in the 5% reservation portion will also be eligible for allocation in the remaining QIB Category. The unsubscribed portion in the Mutual Fund portion will be available for allocation to QIBs. The issuer may allocate upto 60 per cent of the portion available for allocation to qualified institutional buyers to an anchor investor in accordance with the conditions specified in this regard in Schedule XI. | Not less than 15% of the Net Issue. | Not less than 35% of the Net Issue. |
| Basis of Allotment if Respective category is oversubscribed | Proportionate as follows (excluding the Anchor Investor Portion): (a) [•] Equity Shares constituting 5% of the Net QIB Portion will be available for allocation on a proportionate basis to Mutual Funds; and | Proportionate | In the event the Bids received from Retail Individual Investors exceeds [•] Equity Shares, then the maximum number of Retail Individual Investors who can be Allotted the minimum Bid Lot will be computed by dividing the total number of Equity Shares available for Allotment to Retail |



| Dinesii Engineers E | | |
|---------------------|-------------------------------|--------------------------------|
| | (b) [●] Equity Shares will be | Individual Investors by the |
| | available for allocation on a | minimum Bid Lot |
| | proportionate basis to QIBs | ("Maximum RII |
| | | · |
| | including Mutual Funds | Allottees"). The Allotment |
| | receiving allocation as per | to Retail Individual Investors |
| | (a)above. | will then be made in the |
| | | following manner: |
| | | |
| | | (a) If the number of Retail |
| | | ` ' |
| | | Individual Investors who |
| | | have submitted valid Bids in |
| | | the Net Issue is equal to or |
| | | less than the Maximum RII |
| | | Allottees, (i) all such Retail |
| | | Individual Investors shall be |
| | | |
| | | allocated the minimum Bid |
| | | Lot and (ii) the balance |
| | | Equity Shares, if any, |
| | | remaining in the Retail |
| | | Category shall be allocated |
| | | on a proportionate basis to |
| | | those Retail Individual |
| | | |
| | | Investors who received |
| | | allocation as per (i) above, |
| | | for less than the Equity |
| | | Shares Bid for by them (i.e. |
| | | Retail Individual Investors |
| | | who have Bid for more than |
| | | |
| | | the minimum Bid Lot) |
| | | |
| | | (b) In the event, the number |
| | | of Retail Individual |
| | | Investors who have |
| | | submitted valid Bids in the |
| | | Net Issue is more than the |
| | | |
| | | Maximum RII Allottees, the |
| | | Retail Individual Investors |
| | | who will be allocated the |
| | | minimum Bid Lot shall be |
| | | determined by draw of lots. |
| | | |
| | | Allotment to each Retail |
| | | |
| | | Individual Investor shall not |
| | | be less than the minimum |
| | | Bid Lot, subject to |
| | | availability of Equity Shares |
| | | in the Retail Category. For |
| | | |
| | | more information, see "Issue |



| | | | Procedure" on page 303. |
|----------------------|--|--|--|
| Mode of Bidding | Through ASBA process only (other | r than Anchor Investors) | |
| Minimum Bid | Such number of Equity Shares in multiples of [•] Equity Shares so that the Bid Amount exceeds ₹ 200,000 | Such number of Equity Shares in multiples of [•] Equity Shares so that the Bid Amount exceeds ₹ 200,000 | [•] Equity Shares |
| Maximum Bid | Such number of Equity Shares in multiples of [•] Equity Shares so that the Bid does not exceed the Issue, subject to applicable limits | Such number of Equity Shares in multiples of [•] Equity Shares so that the Bid does not exceed the Issue, subject to applicable limits | Such number of Equity Shares in multiples of [•] Equity Shares so that the Bid Amount does not exceed ₹ 200,000 |
| Mode of Allotment | Compulsorily in dematerialized for | rm | |
| Bid Lot | [•] Equity Shares and in multiples | of [a] Fauity Shares thereafter | • |
| Allotment Lot | [•] Equity Shares and in mult thereafter | | [•] Equity Shares and in multiples of one Equity Share thereafter subject to availability in the Retail Category |
| Trading Lot | | | |
| Who can Apply | Public financial institutions specified in Section 2(72) of the Companies Act 2013, FPIs (other than Category III FPIs), scheduled commercial banks, mutual funds registered with the SEBI, venture capital funds registered with SEBI, FVCIs, AIFs, multilateral and bilateral development financial institutions, state industrial development corporations, insurance companies registered with the Insurance Regulatory and Development Authority, provident funds with a minimum corpus of ₹ 250 million, pension funds with a minimum corpus of ₹ 250 million, the National Investment Fund set up by resolution F. No. 2/3/2005-DD-II dated November 23, 2005 of the GoI, published in the Gazette of India, insurance funds set up and managed by the army, navy, or air force of the Union of | Eligible NRIs, Resident Indian individuals, HUFs (in the name of the Karta), companies, corporate bodies, scientific institutions, societies and trusts, Category III FPIs registered with SEBI, which is a foreign corporate or foreign individual for Equity Shares such that the Bid Amount exceeds ₹ 200,000 in value. | Resident Indian individuals, HUFs (in the name of the Karta) and Eligible NRIs applying for Equity Shares such that the Bid Amount does not exceed ₹ 200,000 in value. |



| | India, insurance funds set up and | | | | | | | | | | | | |
|------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|
| | managed by the Department of | | | | | | | | | | | | |
| | Posts, India and Systemically | | | | | | | | | | | | |
| | Important Non- Banking | | | | | | | | | | | | |
| | Financial Company | | | | | | | | | | | | |
| Terms of Payment | In case of Anchor Investors: Full Bid Amount shall be payable by the Anchor Investors at the | | | | | | | | | | | | |
| | time of submission of their Bids | | | | | | | | | | | | |
| | In case of all other Bidders: Full Bid Amount shall be blocked by the SCSBs in the bar | | | | | | | | | | | | |
| | account of the Bidder (other than an Anchor Investor) that is specified in the Bid cum | | | | | | | | | | | | |
| | Application Form at the time of the submission of the Bid cum Application Form | | | | | | | | | | | | |

* Our Company, in consultation with the BRLM, may allocate up to 60% of the QIB Category to Anchor Investors at the Anchor Investor Issue Price, on a discretionary basis, subject to there being (i) a maximum of two Anchor Investors, where allocation in the Anchor Investor Portion is up to ₹ 100 million, (ii) minimum of two and maximum of 15 Anchor Investors, where the allocation under the Anchor Investor Portion is more than ₹ 100 million but up to ₹ 2,500 million, subject to a minimum Allotment of ₹ 50 million per Anchor Investor, and (iii) in case of allocation above ₹ 2,500 million, a minimum of five and a maximum of 15 Anchor Investors are allowed for allocation of up to ₹ 2,500 million and an additional 10 such investors for every additional ₹ 2,500 million or part thereof will be permitted, subject to a minimum allotment of ₹ 50 million per Anchor Investor. An Anchor Investor will make a minimum Bid of such number of Equity Shares, that the Bid Amount is at least ₹ 100 million. One-third of the Anchor Investor Portion will be reserved for domestic Mutual Funds, subject to valid Bids being received at or above Anchor Investor Issue Price.

** In terms of Rule 19(2)(b)(i) of the SCRR, the Issue is being made for at least 25% of the post-Issue paid-up equity share capital of our Company. The Issue is being made through the Book Building Process, in compliance with Regulation 26(1) of the SEBI ICDR Regulations, where 50% of the Issue will be available for allocation to QIBs on a proportionate basis, provided that our Company, in consultation with the BRLM, may allocate up to 60% of the QIB Category to Anchor Investors on a discretionary basis, in accordance with the SEBI ICDR Regulations, of which at least one-third will be available for allocation to domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds. Further, 5% of the QIB Category (excluding the Anchor Investor Portion) will be available for allocation on a proportionate basis to Mutual Funds only. The remainder of the QIB Category will be available for allocation on a proportionate basis to all QIBs (other than Anchor Investors) including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not less than 15% of the Net Issue will be available for allocation on a proportionate basis to Non-Institutional Investors subject to valid Bids being received at or above the Issue Price. Further, not less than 35% of the Net Issue will be available for allocation to Retail Individual Investors in accordance with SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price.

***If the Bid is submitted in joint names, the Bid cum Application Form should contain only the name of the first Bidder whose name should also appear as the first holder of the depository account held in joint names. The signature of only the first Bidder would be required in the Bid cum Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders.

****Bid Amount shall be payable by the Anchor Investors at the time of submission of the Anchor Investor Application Forms.

An undersubscription, if any, in any category, except the QIB Category, would be met with spill-over from the other categories at the discretion of our Company, in consultation with the BRLM and the Designated Stock Exchange. Bidders will be required to confirm and will be deemed to have represented to our Company, the Underwriters, their respective directors, officers, agents, affiliates and representatives that they are eligible under applicable law, rules, regulations, guidelines and approvals to acquire the Equity Shares.

Withdrawal of the Issue



Our Company, in consultation with the BRLM, reserves the right not to proceed with the Issue at any time after the Bid/Issue Opening Date but before Allotment. If our Company withdraws the Issue, our Company will issue a public notice within two days from the Bid/Issue Closing Date or such time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. The BRLM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre- Issue advertisements have appeared and the Stock Exchanges will also be informed promptly.

If our Company withdraws the Issue after the Bid/Issue Closing Date and thereafter determine that it will proceed with a public offering of Equity Shares, we will file a fresh draft red herring prospectus with SEBI and the Stock Exchanges. Notwithstanding the foregoing, the Issue is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchanges, which our Company will apply for only after Allotment and within six Working Days of the Bid Closing Date; and (ii) the final RoC approval of the Prospectus.

Bid/Issue Period

| BID/ISSUE OPENS ON* | [•] |
|---|-----|
| BID/ISSUE CLOSES ON** | [•] |
| FINALISATION OF BASIS OF ALLOTMENT | [•] |
| INITIATION OF REFUNDS FOR ANCHOR INVESTORS/UNBLOCKING | [•] |
| OF FUNDS | |
| CREDIT OF EQUITY SHARES TO DEPOSITORY ACCOUNTS | [•] |

^{*} Our Company, in consultation with the BRLM, may consider participation by Anchor Investors. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/Issue Opening Date.

This timetable, other than Bid/Issue Opening and Closing Dates, is indicative in nature and does not constitute any obligation or liability on our Company or the members of the Syndicate. While we will use best efforts to ensure that listing and trading of our Equity Shares on the Stock Exchanges commences within six Working Days of the Bid/Issue Closing Date, the timetable may be subject to change for various reasons, including any delays in receipt of final listing and trading approvals from the Stock Exchanges, delay in receipt of final certificates from SCSBs, etc. The commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchanges in accordance with applicable laws.

Except in relation to the Bids received from Anchor Investors, Bids and any revision in Bids will be accepted only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time) during the Bid/ Issue Period at the Bidding Centres, except that on the Bid/ Issue Closing Date (which for QIBs may be a day prior to the Bid/ Issue Closing Date for non-QIBs), Bids will be accepted only between 10.00 a.m. and 3.00 p.m. (Indian Standard Time) and uploaded until (i) 4.00 p.m. (Indian Standard Time) by QIBs and Non-Institutional Investors; and (ii) 5.00 p.m. (Indian Standard Time) or such extended time permitted by the Stock Exchanges, in case of Bids by Retail Individual Investors. On the Bid/ Issue Closing Date, extension of time may be granted by the Stock Exchanges only for uploading Bids received from Retail Individual Investors, after taking into account the total number of Bids received up to closure of timings for acceptance of Bid cum Application Forms as stated herein and reported by the BRLM to the Stock Exchanges. Due to limitation of time available for uploading Bids on the Bid/ Issue Closing Date, Bidders are advised to submit Bids one day prior to the Bid/ Issue Closing Date and, in any case, no later than 1.00 p.m. (Indian Standard Time) on the Bid/Issue Closing Date. If a large number of Bids are received on the Bid/ Issue Closing Date, as is typically experienced in public issues, which may lead to some Bids not being uploaded due to lack of sufficient time to upload, such Bids that cannot be uploaded on the electronic bidding system will not be considered for allocation in the Issue. Our Company and the members of the Syndicate will not be responsible for any failure in uploading Bids due to faults in any hardware/software system or otherwise. Bids will be accepted only on Working Days. It is clarified that ASBA Bids not uploaded on the electronic bidding system would be rejected. Our Company, in consultation with the BRLM, reserves the right to revise the Price Band during the Bid/Issue Period, in accordance with the SEBI ICDR Regulations, provided that the Cap Price will be less than or equal to 120% of the Floor Price and the Floor Price will not be less than the face value of the Equity Shares. Subject to compliance with

^{**}Our Company, in consultation with the BRLM, may decide to close the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date, in accordance with the SEBI ICDR Regulations.



the foregoing, the Floor Price may move up or down to the extent of 20% of the Floor Price and the Cap Price will be revised accordingly.

In case of revision in the Price Band, the Bid/Issue Period will be extended for at least three additional Working Days after revision of Price Band subject to the Bid/Issue Period not exceeding ten Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchanges, by issuing a press release and by indicating the change on the website and terminal of the Designated Intermediaries.



ISSUE PROCEDURE

All Bidders should review the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013 notified by SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015 as amended and modified by the circular (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016, notified by SEBI ("General Information Document") included below under section titled "Part B – General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the SEBI ICDR Regulations. The General Information Document is also available on the websites of the Stock Exchanges and the BRLM. The General Information Document has been updated to reflect amendments to the SEBI ICDR Regulations and provisions of the Companies Act 2013, to the extent applicable to a public issue. Please refer to the relevant provisions of the General Information Document which are applicable to the Issue. All Designated Intermediaries in relation to the Issue should ensure compliance with the SEBI circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015, as amended and modified by the SEBI circular (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016, in relation to clarifications on streamlining the process of public issue of equity shares and convertibles.

Our Company and the Syndicate do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Bidders are advised to make their independent investigations and ensure that their Bids do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in the Red Herring Prospectus and the Prospectus.

PART A

Book Building Procedure

The Issue is being made through the Book Building Process wherein upto 50% of the Issue will be available for allocation to QIBs on a proportionate basis, provided that our Company, in consultation with the BRLM, may allocate up to 60% of the QIB Category to Anchor Investors at the Anchor Investor Issue Price, on a discretionary basis, of which at least one-third will be available for allocation to domestic Mutual Funds. Further, 5% of the QIB Category (excluding the Anchor Investor Portion) will be available for allocation on a proportionate basis to Mutual Funds only. The remainder will be available for allocation on a proportionate basis to all QIBs including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not less than 15% of the Net Issue will be available for allocation on a proportionate basis to Non-Institutional Investors subject to valid Bids being received at or above the Issue Price. Further, not less than 35% of the Net Issue will be available for allocation to Retail Individual Investors in accordance with SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price.

Under-subscription, if any, in any category, except the QIB Category, would be met with spill-over from any other category or categories, as applicable, at the discretion of our Company, in consultation with the BRLM and the Designated Stock Exchange, on a proportionate basis, subject to applicable laws.

Investors should note that the Equity Shares will be allotted to all successful Bidders only in dematerialized form. The Bid cum Application Forms which do not have the details of the Bidders' depository account, including DP ID, Client ID and PAN will be treated as incomplete and will be rejected. Bidders will not have the option of being Allotted Equity Shares in physical form.

Please note that all the investors (other than Anchor Investors) shall mandatorily apply in the Issue through the ASBA process only. However, Anchor Investors are not permitted to participate in the Issue through the ASBA process.

Bid cum Application Form



Retail Individual Bidders can submit their Bids by submitting Bid cum Application Forms, in physical form, to the members of the Syndicate, the sub-Syndicate, the Registered Brokers, Registrars to an Issue and Share Transfer Agents and Depository Participants.

Copies of the Bid cum Application Form and the abridged prospectus will be available with the members of the Syndicate, the Designated Intermediaries at relevant Bidding Centres and at our Registered and Corporate Office. The Bid cum Application Forms will also be available for download on the websites of the NSE (www.nseindia.com) and the BSE (www.bseindia.com), at least one day prior to the Bid/Issue Opening Date.

QIBs (other than Anchor Investors), Non-Institutional Bidders and Retail Individual Bidders shall mandatorily participate in the Offer only through the ASBA process.

Bidders (other than Bids by Anchor Investor) must provide bank account details and authorization to block funds in the relevant space provided in the Bid cum Application Form and the Bid cum Application Form that does not contain such details will be rejected.

Further, such Bidders shall ensure that the Bids are submitted at the Bidding centres only on Bid cum Application Forms bearing the stamp of a Designated Intermediary(ies) (except in case of electronic Bid-cum-Application Forms) and Bid cum Application Forms not bearing such specified stamp maybe liable for rejection. Bidders must ensure that the ASBA Account has sufficient credit balance such that an amount equivalent to the full Bid Amount can be blocked by the SCSB at the time of submitting the Bid.

For Anchor Investors, the Anchor Investor Application Form will be available at the office of the BRLM.

Upon acceptance of a Bid cum Application Form, it is the responsibility of the Registered Brokers, or Registrars to an Issue and Share Transfer Agents and Depository Participants to comply with the obligations set out in the SEBI circulars nos. CIR/CFD/14/2012 dated October 4, 2012 and CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, including in relation to uploading the Bids on the online system of the Stock Exchanges and forwarding the schedule along with the Bid cum Application Form to the relevant branch of the SCSB and they are liable for any failure in this regard.

The prescribed colour of the Bid cum Application Forms for various categories is as follows:

| Category | Colour of Bid cum | | | | | | |
|---|--|--|--|--|--|--|--|
| | duding resident QIBs, Non-Institutional Investors, Retail Eligible NRIs applying on a non-repatriation basis** g FPIs, Eligible NRIs, FVCIs and registered bilateral and Blue | | | | | | |
| Resident Indians including resident QIBs, Non-Institutional Investors, Retail | White | | | | | | |
| Individual Investors and Eligible NRIs applying on a non-repatriation basis** | | | | | | | |
| Non-Residents including FPIs, Eligible NRIs, FVCIs and registered bilateral and | Blue | | | | | | |
| multilateral institutions applying on a repatriation basis** | | | | | | | |
| Anchor Investors *** | White | | | | | | |

^{*} Excluding electronic Bid cum Application Forms.

Designated Intermediaries (other than SCSBs) shall submit/deliver the Bid cum Application Form to the respective SCSB, where the Bidder has a bank account and shall not submit it to any non-SCSB bank or any Escrow Collection Bank.

Who can Bid?

The following persons are eligible to invest in the Equity Shares under all applicable laws, regulations and guidelines:

- 1) Mutual Funds registered with SEBI. Bids by asset management companies or custodians of Mutual Funds should clearly indicate the name of the concerned scheme for which the Bid is submitted;
- 2) Venture Capital Funds and AIFs registered with SEBI;

^{**} Electronic Bid cum Application forms will also be available for download on the website of the NSE (www.nseindia.com) and the BSE (www.bseindia.com).

^{***}Bid cum Application Forms for Anchor Investors will be made available at the office of the BRLM.



- 3) Foreign Venture Capital Investors registered with SEBI;
- 4) FPI registered with SEBI, provided that any Foreign Institutional Investor ("FII") who holds a valid certificate of registration shall be deemed to be an FPI until the expiry of the block of three years for which fees have been paid as per the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995;
- 5) Public financial institutions as defined under Section 2(72) of the Companies Act 2013;
- 6) Indian financial institutions, regional rural banks, co-operative banks (subject to RBI regulations and the SEBI and the SEBI ICDR Regulations and other laws as applicable);
- 7) Scheduled commercial banks;
- 8) State Industrial Development Corporations;
- 9) Scientific and/or industrial research organisations in India, authorised to invest in equity shares;
- 10) Insurance companies registered with IRDA;
- 11) Provident funds and pension funds with a minimum corpus of ₹ 250 million and who are authorized under their constitutional documents to hold and invest in equity shares;
- 12) National Investment Fund set up by resolution no. F. No. 2/3/2005-DD-II dated November 23, 2005 of the GoI published in the Gazette of India;
- 13) Insurance funds set up and managed by the army, navy or air force of the Union of India or by the Department of Posts, India;
- 14) NRIs on a repatriation basis or on a non-repatriation basis, subject to the applicable laws;
- 15) Companies, corporate bodies and trust/societies registered under the Societies Registration Act, 1860, or under any other law relating to trusts/societies and who are authorised under the respective constitutions to hold and invest in equity shares;
- 16) Indian nationals resident in India who are competent to contract under the Indian Contract Act, 1872, in single or joint names (not more than three);
- 17) Bids/Applications belonging to an account for the benefit of a minor (under guardianship);
- 18) Hindu Undivided Families or HUFs, in the individual name of the Karta;
- 19) Limited liability partnerships registered under the Limited Liability Partnership Act, 2008;
- 20) Multilateral and bilateral development financial institutions; and
- 21) Any other person eligible to Bid in the Issue under applicable laws.

Also see "Part B- General Information Document for Investing in Public Issues - Category of Investors Eligibleto Participate in an Issue" on page 314 of this Draft Red Herring Prospectus

The Equity Shares have not been and will not be registered under the U.S. Securities Act, 1933 (the "U.S. Securities Act") or the securities laws of any state of the United States, and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur. The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Participation by the promoter, promoter group, associates and affiliates of the BRLM and the Syndicate Members

The BRLM and the Syndicate Members shall not be allowed to purchase Equity Shares in the Issue in any manner, except towards fulfilling their underwriting obligations. However, the associates and affiliates of the BRLM and the Syndicate Members may Bid for Equity Shares in the Issue, either in the QIB Category or in the Non-Institutional Category as may be applicable to such Bidders, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients. All categories of investors, including associates or affiliates of the BRLM and Syndicate Members, shall be treated equally for the purpose of allocation to be made on a proportionate basis.

Except for Mutual Funds sponsored by entities related to the BRLM, the BRLM and any persons related to the BRLM, promoter and promoter group of the BRLM cannot apply in the Issue under the Anchor Investor Portion.



Bids by Mutual Funds

With respect to Bids by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Bid cum Application Form. Failing this, the Company reserves the right to reject any Bid without assigning any reason therefor. Bids made by asset management companies or custodians of Mutual Funds shall specifically state names of the concerned schemes for which such Bids are made.

In case of a Mutual Fund, a separate Bid may be made in respect of each scheme of a Mutual Fund registered with the SEBI and such Bids in respect of more than one scheme of a Mutual Fund will not be treated as multiple Bids, provided that such Bids clearly indicate the scheme for which the Bid is submitted.

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in case of index funds or sector or industry specific scheme. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

Bids by Eligible NRIs

Only Bids accompanied by payment in Indian Rupees or freely convertible foreign exchange will be considered for Allotment. Eligible NRIs may obtain copies of Bid cum Application Form from the Designated Intermediaries. Eligible NRIs applying on a repatriation basis should authorise their SCSBs to block their Non-Resident External("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") accounts, and Eligible NRIs bidding on anon-repatriation basis should authorise their SCSBs to block their Non-Resident Ordinary ("NRO") accounts for the full Bid amount, at the time of submission of the Bid cum Application Form.

Bids by FPI (including FIIs)

On January 7, 2014, SEBI notified the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014 (—SEBI FPI RegulationsI) pursuant to which the existing classes of portfolio investors, namely, FIIs and QFIs were subsumed under a new category namely foreign portfolio investors' or FPIs. Furthermore, RBI on March 13, 2014 amended the FEMA Regulations and laid down conditions and requirements with respect to investment by FPIs in Indian companies.

In case of Bids made by FPIs, a certified copy of the certificate of registration issued under the FPI Regulations is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason

In terms of the SEBI FPI Regulations, the issue of Equity Shares to a single FPI or an investor group (which means the same set of ultimate beneficial owner(s) investing through multiple entities) must be below 10% of our post-Offer Equity Share capital. Further, in terms of the FEMA Regulations, the total holding by each FPI shall be below 10% of the total paid-up equity share capital of a company and the total holdings of all FPIs put together shall not exceed 24% of the paid-up equity share capital of a company. The aggregate limit of 24% may be increased up to the sectoral cap by way of a resolution passed by the board of directors followed by a special resolution passed by the shareholders of a company and subject to prior intimation to RBI. In terms of the FEMA Regulations, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs as well as holding of FIIs (being deemed FPIs) shall be included. The existing individual and aggregate investment limits for an FII or sub account in our Company are 10% and 49% of the total paid-up Equity Share capital of our Company, respectively. FPIs are permitted to participate in the Offer subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 22 of the SEBI FPI Regulations, an FPI, other than Category III foreign portfolio investor and unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated, may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by a FPI against securities held by it that are listed or proposed to be listed on any recognised stock



exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with 'know your client' norms, and (iii) such offshore derivates instruments shall not be issued to or transferred to persons who are resident Indians or NRIs and to entities beneficially owend by resident Indian or NRIs.

An FPI issuing offshore derivative instruments is also required to ensure that any transfer of offshore derivative instruments issued by or on its behalf, is carried out subject to the following conditions:

- a) such offshore derivative instruments are transferred only to persons in accordance with Regulation 22(1) of the SEBI FPI Regulations; and
- b) prior consent of the FPI is obtained for such transfer, except when the persons to whom the offshore derivative instruments are to be transferred to are pre-approved by the FPI.

Bids by SEBI registered Venture Capital Funds, AIFs and Foreign Venture Capital Investors

The Securities and Exchange Board of India (Venture Capital Funds) Regulations, 1996 as amended, (the "SEBI VCF Regulations") and the Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000, as amended, among other things prescribe the investment restrictions on VCFs and FVCIs registered with SEBI. Further, the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012 (the "SEBI AIF Regulations") prescribe, amongst others, the investment restrictions on AIFs.

Accordingly, the holding by any individual VCF registered with SEBI in one venture capital undertaking should not exceed 25% of the corpus of the VCF. Further, VCFs and FVCIs can invest only up to 33.33% of the investible funds by way of subscription to an initial public offering.

The category I and II AIFs cannot invest more than 25% of the corpus in one investee company. A category III AIF cannot invest more than 10% of the corpus in one investee company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3rd of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the SEBI VCF Regulations until the existing fund or scheme managed by the fund is wound up and such fund shall not launch any new scheme after the notification of the SEBI AIF Regulations.

All non-resident investors should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and commission.

Bids by limited liability partnerships

In case of Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any Bid without assigning any reason therefor.

Bids by banking companies

In case of Bids made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason therefor.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949 (the "Banking Regulation Act"), and Master Circular – Para-banking Activities dated July 1, 2015 is 10% of the paid-up share capital of the investee company or 10% of the banks' own paid-up share capital and reserves, whichever is less. Further, the investment in a non-financial services company by a banking company together with



its subsidiaries, associates, joint ventures, entities directly or indirectly controlled by the bank and mutual funds managed by asset management companies controlled by the banking company cannot exceed 20% of the investee company's paid-up share capital. A banking company may hold up to 30% of the paid-up share capital of the investee company with the prior approval of the RBI provided that the investee company is engaged in non-financial activities in which banking companies are permitted to engage under the Banking Regulation Act.

Bids by SCSBs

SCSBs participating in the Issue are required to comply with the terms of the circulars dated September 13, 2012 and January 2, 2013 issued by the SEBI. Such SCSBs are required to ensure that for making applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for such applications.

Bids by insurance companies

In case of Bids made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Bid cum Application Form. Failing this, the Company reserves the right to reject any Bid without assigning any reason thereof. The exposure norms for insurers are prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000 (the "IRDA Investment Regulations") and other applicable rules, guidelines and regulations prescribed by IRDA.

- a) equity shares of a company: the lower of 10% of the outstanding Equity Shares (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- b) the entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- c) the industry sector in which the investee company belong to: not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under (a), (b) and (c) above, as the case may be.

Insurance companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars issued by IRDA from time to time.

Bids by provident funds/pension funds

In case of Bids made by provident funds/pension funds, subject to applicable laws, with minimum corpus of ₹ 250 million, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be attached to the Bid cum Application Form. Failing this, our Company in consultation with the BRLM reserves the right to reject any Bid, without assigning any reason thereof.

Bids under Power of Attorney

In case of Bids made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, Eligible FPIs (including FIIs), Mutual Funds, insurance companies, insurance funds set up by the army, navy or air force of the India, insurance funds set up by the Department of Posts, India or the National Investment Fund and provident funds with a minimum corpus of ₹ 250 million (subject to applicable laws) and pension funds with a minimum corpus of ₹ 250 million, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged along with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid in whole or in part, in either case, without assigning any reason thereof.



Our Company in consultation with the BRLM in their absolute discretion, reserve the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application Form, subject to such terms and conditions that our Company in consultation with the BRLM may deem fit.

Bids by Anchor Investors

For details in relation to Bids by Anchor Investors, see the section entitled "Issue Procedure – Part B – General Information Document for Investing in Public Issues" on page 314.

In accordance with RBI regulations, OCBs cannot participate in the Issue.

The above information is given for the benefit of the Bidders. Our Company and the BRLM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that any single Bid from them does not exceed the applicable investment limits or maximum number of the Equity Shares that can be held by them under applicable law or regulation or as specified in this Draft Red Herring Prospectus.

Pre-Issue Advertisement

Subject to Section 30 of the Companies Act 2013, our Company will, after registering the Red Herring Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI ICDR Regulations, in all editions of [•], (a widely circulated English national newspaper), all editions of [•] (a widely circulated Hindi national newspaper, one Marathi edition of [•], Marathi being the regional language in Maharashtra, where our Registered and Corporate Office is located). Our Company shall, in the pre- issue advertisement state the Bid Opening Date, the Bid Closing Date and the QIB Bid Closing Date. This advertisement, subject to the provisions of Section 30 of the Companies Act 2013, shall be in the format prescribed in Part A of Schedule XIII of the SEBI ICDR Regulations.

General Instructions

Do's:

- 1. Check if you are eligible to apply as per the terms of the Red Herring Prospectus and under applicable law, rules, regulations, guidelines and approvals;
- 2. Ensure that you have Bid within the Price Band;
- 3. All Bidders (other than Anchor Investors) should submit their Bids through the ASBA process only;
- 4. Read all the instructions carefully and complete the Bid cum Application Form in the prescribed form;
- 5. Ensure that the details about the PAN, DP ID and Client ID are correct and the Bidders depository account is active, as Allotment of the Equity Shares will be in the dematerialised form only;
- 6. Ensure that your Bid cum Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre within the prescribed time;
- 7. If the first applicant is not the bank account holder, ensure that the Bid cum Application Form is signed by the account holder. Ensure that you have an account with an SCSB and have mentioned the correct bank account number of the SCSB in the Bid cum Application Form;
- 8. Ensure that the signature of the First Bidder in case of joint Bids, is included in the Bid cum Application Forms;
- 9. Ensure that the name(s) given in the Bid cum Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Bids, the Bid cum Application Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names;
- 10. Ensure that you request for and receive a stamped acknowledgement of the Bid cum Application Form for all your Bid options;
- 11. Ensure that you have funds equal to the Bid Amount in the ASBA Account with the SCSB before submitting the ASBA Form to any of the Designated Intermediaries;
- 12. Ensure that you have funds equal to the Bid Amount in the ASBA Account maintained with the SCSB before submitting the Bid cum Application Form under the ASBA process to the respective member of the Syndicate



- (at the Specified Locations), the SCSBs (at the Designated Branches), the Registered Broker (at the Broker Centres), the RTAs (at the Designated RTA Locations) or CDPs (at the Designated CDP Locations);
- 13. Submit revised Bids to the same Designated Intermediary, through whom the original Bid was placed and obtain a revised acknowledgment;
- 14. Except for Bids (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of a SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, and (ii) Bids by persons resident in the state of Sikkim, who, in terms of the SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Bidders should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;
- 15. Ensure that the Demographic Details are updated, true and correct in all respects;
- 16. Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- 17. Ensure that the category and the investor status is indicated;
- 18. Ensure that in case of Bids under power of attorney or by limited companies, corporates, trust etc., relevant documents are submitted;
- 19. Ensure that Bids submitted by any person outside India is in compliance with applicable foreign and Indian laws;
- 20. Bidders should note that in case the DP ID, Client ID and the PAN mentioned in their Bid cum Application Form and entered into the online IPO system of the Stock Exchanges by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, Client ID and PAN available in the Depository database, then such Bids are liable to be rejected. Where the Bid cum Application Form is submitted in joint names, ensure that the beneficiary account is also held in the same joint names and such names are in the same sequence in which they appear in the Bid cum Application Form;
- 21. Ensure that the Bid cum Application Forms are delivered by the Bidders within the time prescribed as per the Bid cum Application Form and the Red Herring Prospectus;
- 22. Ensure that while Bidding through a Designated Intermediary, the ASBA Form is submitted to a Designated Intermediary in a Bidding Centre and that the SCSB where the ASBA Account, as specified in the ASBA Form, is maintained has named at least one branch at that location for the Designated Intermediary to deposit ASBA Forms (a list of such branches is available on the website of SEBI at http://www.sebi.gov.in.
- 23. Ensure that you have mentioned the correct ASBA Account number in the Bid cum Application Form; and
- 24. Ensure that you have correctly signed the authorisation/undertaking box in the Bid cum Application Form, or have otherwise provided an authorisation to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form at the time of submission of the Bid;

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

Don'ts:

- 1. Do not Bid for lower than the minimum Bid size;
- Do not send the Bid cum Application Form by post, instead submit the same to the Designated Intermediary only;
- 3. Do not Bid/revise Bid Amount to less than the Floor Price or higher than the Cap Price;
- Do not pay the Bid Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest:
- 5. Do not submit the Bid cum Application Forms to any non-SCSB bank or our Company;
- 6. Do not Bid on a Bid cum Application Form that does not have the stamp of the relevant Designated Intermediary(ies);
- 7. Do not Bid at Cut-off Price (for Bids by QIBs and Non-Institutional Bidders);
- 8. Do not instruct your respective banks to release the funds blocked in the ASBA Account under the ASBA process;



- 9. Do not Bid for a Bid Amount exceeding ₹ 200,000 (for Bids by Retail Individual Bidders);
- 10. Do not fill up the Bid cum Application Form such that the Equity Shares Bid for exceeds the Issue size and/or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of the Red Herring Prospectus;
- 11. Do not submit the General Index Register number instead of the PAN;
- 12. Do not submit the Bid without ensuring that funds equivalent to the entire Bid Amount are available for blocking in the relevant ASBA Account;
- 13. Do not submit Bids on plain paper or on incomplete or illegible Bid cum Application Forms or on Bid cum Application Forms in a colour prescribed for another category of Bidder;
- 14. Do not submit a Bid in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- 15. If you are a QIB, do not submit your Bid after 3.00 p.m. on the QIB Bid/Offer Closing Date;
- 16. If you are a Non-Institutional Bidder or Retail Individual Bidder, do not submit your Bid after 3.00 p.m. on the Bid/Offer Closing Date;
- 17. Do not Bid if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- 18. Do not withdraw your Bid or lower the size of your Bid (in terms of quantity of the Equity Shares or the Bid Amount) at any stage , if you are a QIB or a Non-Institutional Investor;
- 19. Do not submit more than five Bid cum Application Forms per ASBA Account; and
- 20. Anchor Investors should not bid through the ASBA process.
- 21. Do not submit ASBA Bids to a Designated Intermediary at a location other than the Bidding Centres;
- 22. Do not submit ASBA Bids to a Designated Intermediary at a Bidding Centre unless the SCSB where the ASBA Account is maintained, as specified in the Bid cum Application Form, has named at least one branch in the relevant Bidding Centre, for the Designated Intermediary to deposit ASBA Forms (a list of such branches is available on the website of SEBI at http://www.sebi.gov.in); and

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

Instructions for completing the Bid cum Application Form

In addition to the instructions for completing the Bid cum Application Form provided in the sub-section titled—Part B – General Information Document for Investing in Public Issues – Applying in the Issue – Instructionsfor filing the Bid cum Application Form/Application Form on page 314, Bidders are requested to note theadditional instructions provided below.

- 1. Thumb impressions and signatures other than in the languages specified in the Eighth Schedule in the Constitution of India must be attested by a Magistrate or a Notary Public or a Special Executive Magistrateunder official seal. Bids must be in single name or in joint names (not more than three, and in the same order as their Depository Participant details).
- 2. Bids through ASBA must be made in single name or in joint names (not more than three, and in the same order as their details appear with the Depository Participant), and completed in full, in BLOCK LETTERS in ENGLISH and in accordance with the instructions contained in the Red Herring Prospectus and in the Bid cum Application Form.
- 3. Bids on a repatriation basis shall be in the names of individuals, or in the name of Eligible NRIs, FIIs, FPIs, QFIs, but not in the names of minors, OCBs, firms or partnerships, foreign nationals (excluding NRIs) or 275 their nominees. Bids by Eligible NRIs and QFIs for a Bid Amount of upto ₹200,000 would be considered under the Retail Portion for the purposes of allocation and Bids for a Bid Amount of more than ₹200,000 would be considered under Non-Institutional Portion for the purposes of allocation.

Grounds for Technical Rejections

In addition to the grounds for rejection of Bids on technical grounds as provided in the sub-section titled —Part B – General Information Document for Investing in Public Issues – Issue Procedure in Book Built Issue – Rejection and



Responsibility for Upload of Bids – Grounds for Technical Rejectionson page 303 of this Draft Red Herring Prospectus, Bidders are requested to note that Bids may be rejected on the following additional technical grounds.

- 1. Bid submitted without payment of the entire Bid Amount;
- 2. Bids submitted by Retail Individual Bidders which do not contain details of the Bid Amount and the bank account details in the Bid cum Application Form;
- 3. Bids submitted on a plain paper;
- 4. Bids by HUFs not mentioned correctly as given in the sub-section titled "Who can Bid?" in this Draft Red Herring Prospectus;
- 5. ASBA Bids submitted directly to the SCSBs does not bear the stamp of the SCSB and/or the Designated Branch and/or the Book Running Lead Manager or Registered Brokers or RTAs or DPs, as the case may be;
- 6. Signature of First/sole Bidder missing;
- 7. The Bid cum Application Form not being signed by the account holders, if the account holder is different from the Bidder;
- 8. Bids by persons for whom PAN details have not been verified and whose beneficiary accounts are 'suspended for credit' in terms of SEBI circular (reference number: CIR/MRD/DP/22 /2010) dated July 29, 2010;
- 9. GIR number furnished instead of PAN;
- 10. Bids by Retail Individual Bidders with Bid Amount for a value of more than `200,000;
- 11. Bids by persons who are not eligible to acquire Equity Shares in terms of all applicable laws, rules, regulations, guidelines and approvals;
- 12. Bids accompanied by stock invest/money order/postal order/cash;
- 13. Bids by U.S. Persons, as defined under Regulation S of the U.S. Securities Act, outside the United States; and
- 14. Bids uploaded by QIBs after 4.00 pm on the QIB Bid Closing Date and by Non-Institutional Bidders uploaded after 4.00 p.m. on the Bid Closing Date, and Bids by Retail Individual Bidders and Eligible Employees uploaded after 5.00 p.m. on the Bid Closing Date, unless extended by the Stock Exchanges.

Payment into Anchor Escrow Account by Anchor Investors

Our Company, i consultation with the BRLM, in their absolute discretion, will decide the list of Anchor Investors to whom the Allotment Advice will be sent, pursuant to which the details of the Equity Shares allocated to them in their respective names will be notified to such Anchor Investors. The payment instruments for payment into the Anchor Escrow Account for Anchor Investors should be drawn in favor of:

- i. In case of resident Anchor Investors: "[●]"
- ii. In case of non-resident Anchor Investors: "[●]"

Signing of the Underwriting Agreement and the RoC Filing

- (a) Our Company and the Syndicate intend to enter into an Underwriting Agreement after the finalisation of the Issue Price.
- (b) After signing the Underwriting Agreement, an updated Red Herring Prospectus will be filed with the RoC in accordance with applicable law, which then would be termed as the 'Prospectus'. The Prospectus will contain details



of the Issue Price, the Anchor Investor Issue Price, Issue size, and underwriting arrangements and will be complete in all material respects.

Impersonation

Attention of the applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013, which is reproduced below:

"Any person who:

- a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities: or
- b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

The liability prescribed under Section 447 of the Companies Act, 2013 includes imprisonment for a term which shall not be less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount.

Undertakings by our Company

Our Company undertakes the following:

- 1. if our Company does not proceed with the Issue after the Bid/Issue Closing Date, the reason thereof shall be given as a public notice to be issued by our Company within 2 (two) days of the Bid/Issue Closing Date. The public notice shall be issued in the same newspapers where the pre-Issue advertisements were published. The stock exchanges on which the Equity Shares are proposed to be listed shall also be informed promptly;
- 2. if our Company withdraws the Issue after the Bid/Issue Closing Date, our Company shall be required to file a fresh offer document with the RoC/ SEBI, in the event our Company subsequently decides to proceed with the Issue;
- 3. the complaints received in respect of the Issue shall be attended to by our Company expeditiously and satisfactorily;
- 4. all steps will be taken for completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges where the Equity Shares are proposed to be listed within six Working Days of the Bid/Issue Closing Date;
- 5. the funds required for making refunds to unsuccessful applicants as per the mode(s) disclosed shall be made available to the Registrar to the Issue by our Company;
- 6. completion of Allotment and dispatch of the Allotment Advice, including any revisions, if required, shall be done within the time prescribed under Applicable Law, and in the event of failure to do so, the Company shall ensure payment of interest to the Bidders in respect of which there was such a failure, as required under Applicable Law.
- 7. That in case of Anchor Investors that where refunds are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within 15 Working Days from the Bid/Issue Closing Date, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;



- 8. if Allotment is not made within the prescribed time period under applicable law, the entire subscription amount received will be refunded/ unblocked within the time period prescribed under applicable law. If there is delay beyond the prescribed time, our Company shall pay interest prescribed under the Companies Act, 2013, the ICDR Regulations and applicable law for the delayed period;
- 9. That no further issue of Equity Shares shall be made until the Equity Shares offered through the Red Herring Prospectus are listed or until the Bid monies are refunded on account of non-listing, undersubscription etc.;
- 10. The Promoters' Contribution has been brought in to the extent of not less than the specified minimum lot, as required under the SEBI ICDR Regulations;
- 11. That the allotment of securities/refund confirmation to Eligible NRIs shall be dispatched within specified time;
- 12. That adequate arrangements shall be made to collect all Bid cum Application Forms; and
- 13. That the Allotment Advice will be issued or the application money will be refunded/unblocked within such time as specified by the SEBI, failing which interest will be paid to the Bidders at the rate prescribed under applicable law for the delayed period.

The Promoter has authorized the Compliance Officer of our Company and the Registrar to the Issue to redress any complaints received from Bidders in respect of the Issue for Sale.

Utilization of Net Proceeds

Our Board certifies that:

- a. all monies received out of the Issue shall be credited/transferred to a shall be transferred to a separate bank account in a scheduled bank as referred to in sub-section (3) of Section 40 of the Companies Act, 2013;
- b. details of all monies utilized out of the Issue referred to in sub item (i) shall be disclosed and continue to be disclosed until the time any part of the Net proceeds remains unutilized, under an appropriate separate head in the balance-sheet of the Issuer indicating the purpose for which such monies had been utilized; and
- c. details of all unutilized monies out of the Issue referred to in sub-item (i) shall be disclosed under anappropriate separate head in the balance sheet of our Company indicating the form in which such unutilized monies have been invested.
- d. the details of all unutilised monies out of the funds received under the Promoters' contribution shall be disclosed under a separate head in the balance sheet of our Company indicating the form in which such unutilised monies have been invested.

Our Company declares that all monies received from the Issue shall be transferred to separate bank account other than the bank account referred to in sub-section (3) of Section 40 of the Companies Act 2013.



PART B

General Information Document for Investing in Public Issues

This General Information Document highlights the key rules, processes and procedures applicable to public issues in accordance with the provisions of the Companies Act, the SCRA, the SCRA and the SEBI ICDR Regulations. Bidders/Applicants should not construe the contents of this General Information Document as legal advice and should consult their own legal counsel and other advisors in relation to the legal matters concerning the Issue. For taking an investment decision, the Bidders/Applicants should rely on their own examination of the Issuer and the Issue, and should carefully read the Red Herring Prospectus/Prospectus before investing in the Issue.

SECTION 1: PURPOSE OF THE GENERAL INFORMATION DOCUMENT (GID)

This document is applicable to the public issues undertaken through the Book-Building Process as well as to the Fixed Price Issues. The purpose of the "General Information Document for Investing in Public Issues" is to provide general guidance to potential Bidders/Applicants in IPOs and FPOs, and on the processes and procedures governing IPOs and FPOs, undertaken in accordance with the provisions of the SEBI ICDR Regulations.

Bidders/Applicants should note that investment in equity and equity related securities involves risk and Bidder/Applicant should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. The specific terms relating to securities and/or for subscribing to securities in an Issue and the relevant information about the Issuer undertaking the Issue are set out in the Red Herring Prospectus ("RHP")/Prospectus filed by the Issuer with the Registrar of Companies. Bidders/Applicants should carefully read the entire RHP/Prospectus and the Bid cum Application Form/Application Form and the Abridged Prospectus of the Issuer in which they are proposing to invest through the Issue. In case of any difference in interpretation or conflict and/or overlap between the disclosure included in this document and the RHP/Prospectus, the disclosures in the RHP/Prospectus shall prevail. The RHP/Prospectus of the Issuer is available on the websites of stock exchanges, on the website(s) of the BRLM(s) to the Issue and on the website of Securities and Exchange Board of India ("SEBI") at www.sebi.gov.in.

For the definitions of capitalized terms and abbreviations used herein Bidders/Applicants may see "Glossary and Abbreviations".

SECTION 2: BRIEF INTRODUCTION TO IPOs/FPOs

2.1 Initial public offer (IPO)

An IPO means an offer of specified securities by an unlisted Issuer to the public for subscription and may include an Offer for Sale of specified securities to the public by any existing holder of such securities in an unlisted Issuer.

For undertaking an IPO, an Issuer is *inter-alia* required to comply with the eligibility requirements of in terms of either Regulation 26(1) or Regulation 26(2) of the SEBI ICDR Regulations, 2009. For details of compliance with the eligibility requirements by the Issuer, Bidders/Applicants may refer to the RHP/Prospectus.

2.2 Further public offer (FPO)

An FPO means an offer of specified securities by a listed Issuer to the public for subscription and may include Offer for Sale of specified securities to the public by any existing holder of such securities in a listed Issuer.

For undertaking an FPO, the Issuer is *inter-alia* required to comply with the eligibility requirements in terms of Regulation 26/ Regulation 27 of the SEBI ICDR Regulations. For details of compliance with the eligibility requirements by the Issuer, Bidders/Applicants may refer to the RHP/Prospectus.

2.3 Other Eligibility Requirements:



In addition to the eligibility requirements specified in paragraphs 2.1 and 2.2, an Issuer proposing to undertake an IPO or an FPO is required to comply with various other requirements as specified in the SEBI ICDR Regulations, the Companies Act, 2013, the Companies Act, 1956 (to the extent applicable), the Securities Contracts (Regulation) Rules, 1957, industry-specific regulations, if any, and other applicable laws for the time being in force.

For details in relation to the above Bidders/Applicants may refer to the RHP/Prospectus.

2.4 Types of Public Issues - Fixed Price Issues and Book Built Issues

In accordance with the provisions of the SEBI ICDR Regulations, an Issuer can either determine the Issue Price through the Book Building Process ("Book Built Issue") or undertake a Fixed Price Issue ("Fixed Price Issue"). An Issuer may mention Floor Price or Price Band in the RHP (in case of a Book Built Issue) and a Price or Price Band in the Draft Prospectus (in case of a fixed price Issue) and determine the price at a later date before registering the Prospectus with the Registrar of Companies.

The cap on the Price Band should be less than or equal to 120% of the Floor Price. The Issuer shall announce the Price or the Floor Price or the Price Band through advertisement in all newspapers in which the pre-issue advertisement was given at least five Working Days before the Bid/Issue Opening Date, in case of an IPO and at least one Working Day before the Bid/Issue Opening Date, in case of an FPO.

The Floor Price or the Issue price cannot be lesser than the face value of the securities. Bidders/Applicants should refer to the RHP/Prospectus or Issue advertisements to check whether the Issue is a Book Built Issue or a Fixed Price Issue.

2.5 ISSUE PERIOD

The Issue may be kept open for a minimum of three Working Days (for all category of Bidders/Applicants) and not more than ten Working Days. Bidders/Applicants are advised to refer to the Bid cum Application Form and Abridged Prospectus or RHP/Prospectus for details of the Bid/Issue Period. Details of Bid/Issue Period are also available on the website of the Stock Exchange(s).

In case of a Book Built Issue, the Issuer may close the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date if disclosures to that effect are made in the RHP. In case of revision of the Floor Price or Price Band in Book Built Issues the Bid/Issue Period may be extended by at least three Working Days, subject to the total Bid/Issue Period not exceeding 10 Working Days.

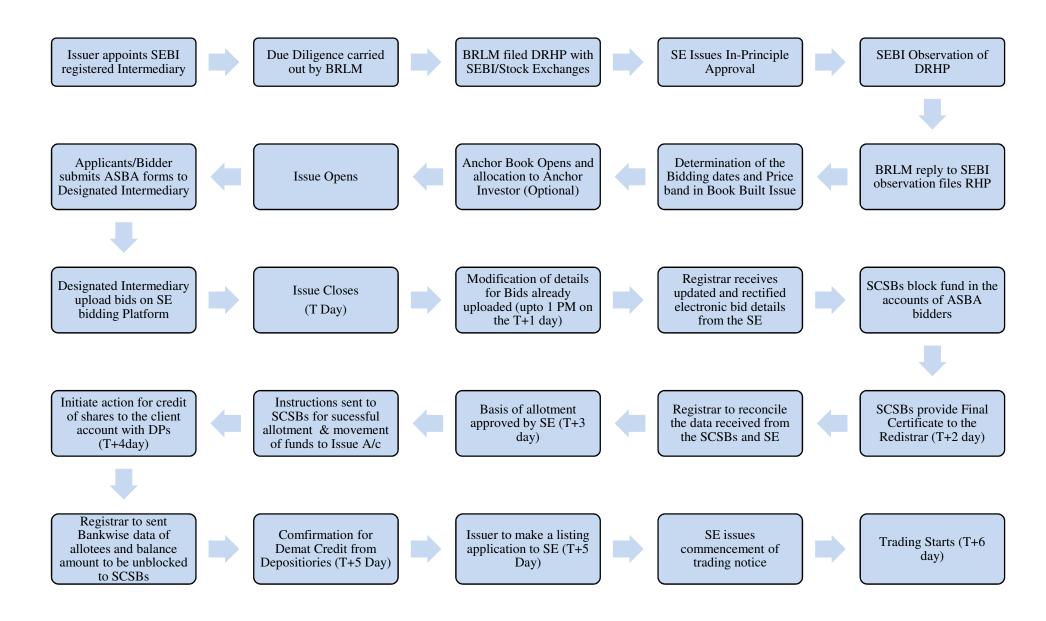
For details of any revision of the Floor Price or Price Band, Bidders/Applicants may check the announcements made by the Issuer on the websites of the Stock Exchanges and the BRLM(s), and the advertisement in the newspaper(s) issued in this regard.

2.6 FLOWCHART OF TIMELINES

A flow chart of process flow in Fixed Price and Book Built Issues is as follows. Bidders/Applicants may note that this is not applicable for Fast Track FPOs:

- In case of Issue other than Book Built Issue (Fixed Price Issue) the process at the following of the below mentioned steps shall be read as:
 - i. Step 7: Determination of Issue Date and Price
 - ii. Step 10: Applicant submits Bid cum Application Form with Designated Intermediaries
 - iii. Step 11: SCSB uploads ASBA Application details in Stock Exchange Platform;
 - iv. Step 12: Issue period closes;
 - v. Step 15: Not Applicable.







SECTION 3: CATEGORY OF INVESTORS ELIGIBLE TO PARTICIPATE IN AN ISSUE

Each Bidder/Applicant should check whether it is eligible to apply under applicable law. Furthermore, certain categories of Bidders/Applicants, such as NRIs, FIIs, FPIs and FVCIs may not be allowed to Bid/Apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Bidders/Applicants are requested to refer to the RHP/Prospectus for more details.

Subject to the above, an illustrative list of Bidders/Applicants is as follows:

- Indian nationals resident in India who are competent to contract under the Indian Contract Act, 1872, in single or joint names (not more than three);
- Bids/Applications belonging to an account for the benefit of a minor (under guardianship);
- Hindu Undivided Families or HUFs, in the individual name of the *Karta*. The Bidder/Applicant should specify that the Bid is being made in the name of the HUF in the Bid cum Application Form/Application Form as follows: "Name of sole or first Bidder/Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the *Karta*". Bids/Applications by HUFs may be considered at par with Bids/Applications from individuals;
- Companies, corporate bodies and societies registered under applicable law in India and authorised to invest in equity shares;
- QIBs;
- NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable law;
- Indian Financial Institutions, regional rural banks, co-operative banks (subject to RBI regulations and the SEBI ICDR Regulations and other laws, as applicable);
- FIIs and sub-accounts registered with SEBI, other than a sub-account which is a foreign corporate or foreign
 individual, bidding under the QIBs category;
- Sub-accounts of FIIs registered with SEBI, which are foreign corporates or foreign individuals Bidding only under the Non Institutional Investors ("NIIs") category;
- FPIs other than Category III foreign portfolio investors, Bidding under the QIBs category;
- FPIs which are Category III foreign portfolio investors, Bidding under the NIIs category;
- Trusts/societies registered under the Societies Registration Act, 1860, or under any other law relating to trusts/societies and who are authorised under their respective constitutions to hold and invest in equity shares;
- Scientific and/or industrial research organizations authorised in India to invest in the Equity Shares;
- Limited liability partnerships registered under the Limited Liability Partnership Act, 2008;
- Any other person eligible to Bid/Apply in the Issue, under the laws, rules, regulations, guidelines and policies applicable to them and under Indian laws; and
- As per the existing regulations, OCBs are not allowed to participate in an Issue.

SECTION 4: APPLYING IN THE ISSUE

Book Built Issue: Bidders should only use the specified ASBA Form (or in case of Anchor Investors, the Anchor Investor Application Form) either bearing the stamp of a Designated Intermediary, as available or downloaded from the websites of the Stock Exchanges. Bid cum Application Forms are available with the book running lead managers, the Designated Intermediaries at the Bidding Centres and at the registered office of the Issuer. Electronic Bid cum Application Forms will be available on the websites of the Stock Exchanges at least one day prior to the Bid/Issue Opening Date. For further details, regarding availability of Bid cum Application Forms, Bidders may refer to the RHP/Prospectus.

Fixed Price Issue: Applicants should only use the Application Form bearing the stamp of the Designated Intermediary available or downloaded from the websites of the Stock Exchanges. Application Forms are available with the Designated Branches of the SCSBs and at the Registered and Corporate Office of the Issuer. For further details, regarding availability of Application Forms, Applicants may refer to the Prospectus.

Bidders/Applicants should ensure that they apply in the appropriate category. The prescribed color of the Bid cum Application Form for various categories of Bidders/Applicants is as follows:



| Category | Colour of Bid cum Application Form |
|---|---------------------------------------|
| Resident Indians including resident QIBs, Non-Institutional Investors, Retail | |
| | wille |
| Individual Investors and Eligible NRIs applying on a non-repatriation basis | |
| Non-Residents including FPIs, Eligible NRIs, FVCIs and registered bilateral and | Blue |
| multilateral institutions applying on a repatriation basis | |
| Anchor Investors | As specified by the Issuer |

Securities issued in an IPO can only be in dematerialized form in accordance with Section 29 of the Companies Act, 2013. Bidders/Applicants will not have the option of getting the Allotment of specified securities in physical form. However, they may get the specified securities rematerialised subsequent to Allotment.

4.1 INSTRUCTIONS FOR FILING THE BID CUM APPLICATION FORM/APPLICATION FORM

Bidders/Applicants may note that forms not filled completely or correctly as per instructions provided in this GID, the RHP and the Bid cum Application Form/Application Form are liable to be rejected.

Instructions to fill each field of the Bid cum Application Form can be found on the reverse side of the Bid cum Application Form. Specific instructions for filling various fields of the Resident Bid cum Application Form and Non-Resident Bid cum Application Form and samples are provided below.

The samples of the Bid cum Application Form for resident Bidders and the Bid cum Application Form for non-resident Bidders are reproduced below:



Application Form – For Residents

| APPLICAT | BID CUM | | Ad | dress | | | ZL | IM | | | | | | BLIC | | UE | | No | | | API | RES LY | SIDE | NT (|)IBs | AND | EL | IGIB | LUDI LE N TION | Ris |
|--|--|---------------|---------|----------------------|------------------------|-------|----------------------------|---------|--------------------------|--------------|---------------|---------------------------|---------------|------------------|-------------|---------------|--------------|---------------------------|---------------|---------------|------------------------|-----------------|---------|---------|---------------------------|------------------------------|------------------|------------------|----------------------|------------------|
| LOGO | TO, THE XYZ | | | FDI | IREC | TOR | S | | | | | | | K BUI | | | | | A | ppli | d cui catio m. N | m | | | | | | | | |
| SYNDICATE | ME MBE R | SSTA | MP 8 | COL | DE | BRO | KER | /SC S | BIDP | R TA | STA | MP & | COD | E 1. | . N | ME. | & CO | ONTA | CT I | DETA | IILS | OF S | OLE | / FII | RST | BIDE | ER | | | |
| | | | | | | | | | | | | | | | dr. / | Ms. | | | | | | Ī | | | | | | | | <u> </u> |
| S UB-BROBER | S / SUBAGE | MPS 81 | DLMP | & CC | DE | ISCR | OWB | ANK | SCSB | BULN | CH S | ELVE | & COE | · / | ddr | 199 — | | | | | | mail | | | | | | | | |
| BANK | BRANCH | SERIA | L NO | λ. | | | | 80 | SB 51 | RIA | L NO | | | _ | | _ | | Deo | _ | _ | | | _ | _ | | _ | _ | _ | _ | _ |
| | | | | | | | | | | | | | | 2. | PAS | OF: | SOLI | E/ FIL | 81 | BIDI | HE R | | Т | | | Т | | Т | | |
| 3. BIDDER | S DEPOSI | TORY | AC | COU | NT D | ETA | ILS | | | NSI | DL | Q(| DSL | | | | | | | | | Ţ | | 6.1 | | STO d vid | | | | |
| | | | | | | | | | | \perp | | | | | | | | | | | | \perp | | | Hi: B: | ndu Us odies | di vita Corp | d Fan | nily" - H - CO | |
| | | | | _ | _ | | | _ | | | | _ | | | | | | | | | 5. C | ATEC | ORY | ╠ | M Ne | utual on-Res | Fund ident l | k - M Indian | -NRI | 1 - FI |
| Bid Options | 08 7 6 5 4 3 2 1 3 2 3 2 3 3 3 3 3 3 | | | | | | | | | | | | | es of ₹ | 1/-00 | dy) (b | Figu | res) | Inc | | إسار | Retal Indivi | dual | ╠ | (Ni | on-Rep | patrial d Env | tion be estme | isis) ent Fur | rd - N |
| ориш | 8 7 | | 5 | 4 | 3 | | | 1 | 3 | d Pr | nee 1 | R | ctail: | 2 | unt 1 | 3 | et Pri | 1 | (Ple | ascolock) | Ь | Non- | | | ln: Ve | aur and enture | ce Co Cap | empa etal F | nies - l iunds - | WCF |
| Option 1 | 1 | | | L | _ | Ļ | _ | 4 | | | Ļ | | 4 | 4 | | | | |] [| <u> </u> | | Bidde | | ╠ | = | | | | tFunds cify) - | |
| (OR) Option 3 | | | L | | | | | 1 | | | 士 | | 士 | 士 | | | | | į | <u> </u> | | QIB | | 1 Asy | IF a ba Peati India | outd ag low by ide of) | MUF. | oly th would | rough A be treat | Corne lead on |
| | | $\overline{}$ | Т | T | 1 1 | Т | 1 | Г | 1 1 | Ţ | 0 | in w | nete) | | | | PAY | ME | πo | РТЮ | N:E | ULI | LPAY | ME | T I | | PAR | T PA | YMEN | Œ |
| | (m ngue | : 40 | \pm | $\frac{\perp}{\top}$ | $\frac{\square}{\top}$ | ÷ | $\frac{\perp}{\Gamma}$ | <u></u> | $\frac{\square}{\Gamma}$ | <u> </u> | (6.) | III W | oncas) | _ | T | _ | Т | _ | | | _ | _ | Ŧ | _ | T | T | T | H | | _ |
| Bank No No | | 4 | Д, | | 4 | Ļ | | Ļ | Ļ | Ļ | Ļ | Щ | ᆛ | Д, | | Ļ | Ļ | | Ļ | Н | Ц | 4 | 4 | \perp | | 4 | _ | <u> </u> | Н | ᆜ |
| Bank Name & | Beanch | $^+$ | Н | \Box | $^{+}$ | ╁ | | _ | \perp | | $\frac{1}{1}$ | $\frac{\square}{\square}$ | $^{+}$ | Ш | | $^{+}$ | | $\frac{\square}{\square}$ | <u> </u> | + | Ш | $^{\perp}$ | $^{+}$ | _ | | $^{\perp}$ | <u> </u> | Н | $^{+}$ | t |
| 1/ WE (ON BEHA PROFFECTUS AND APPLICANTS, II | LF OF LONG A | NPO KN | ANTI S. | IF AN | Y) HER MENT P | OR DV | CONFLE ESTINO EAD TO | M TH | HAT I/N | E HAV | VERE | AD AND | DUND HEREB | ERSTOR T AORE | DE A | E TER | MS AN | D CON | 01110 (DDB | NS OF REUN | THUS B | MID CI AKING | DW VAI | LICA | DON F | CEM / | NDT | HE ATT | ACHED | ABAUD ABAUD |
| 8 A. SIGNAT | | | | | | | | | | | | URE | OF A | SBA I R BA | IAN | KAC | 000 | INT I | | | | nr. | 1 | 55 | BRC | KER (Ack | / SCS | B/Di | P/RTA | lof |
| | | | | | | | 1 | | l/We a | thoris | m the S | CSB to | do alla | dia a | re max | cessary t | o make | the Ag | leti | n in th | e lette | | ╬ | | Bid in | Stoc | k Exel | hange | uploa o system | i) |
| | | | | | | | _2 | | | | | | | | _ | | | | | | | | | | | | | | | |
| Date : | | _ | _ | _ | _ | _ |] [3 |) | _ | _ | | | _ | TEAR | IHI I | RE | _ | | | | | - | JL - | _ | _ | _ | _ | | | _ |
| LOGO | | | | | 2 | XYZ | LIM | п | ED | | | | , | Ack no for | owk Br | dgem ker/i | ent SCSB | Silip V | | | d cu ca ti | | | | | | | | | |
| | | | | IN | TIA | L PI | UBIL | IC | ISSU | E- | R | | | | D | P/RT | ١ | | Pa | | m N Sol | | irst E | Sid de | er | | | | | |
| CIID | | | | | | | Τ | | | | | | | | Ι | | | | | | | | | | | | | | | |
| Amount paid | € in figure | es) | | | | | | | | 1 | Ban | k & I | Smanch | 1 | | | | | _ | _ | | _ | i | Sta | np& | Sign | ature | ofSt | CSB Be | minch |
| A SBA Bank | A./c No. | | | | | | | | | | | | | | | | | | | | | | 1 | | | | | | | |
| Received from Telephone / M | | | | | | | | | Е | mail | Γ | | | | | | | | | | | _ | \pm | | | | | | | |
| # | | | 0-1 | _ | _ | 0 | | _ | | | | | - ' | TEAR | Н | RE | _ | | | | | _ | | _ | _ | | | | | _ |
| in No. | of Equi y 5 ha | $\overline{}$ | Optic | m 1 | \pm | Optic | nn 2 | \pm | Ор | tion 3 | _ | Sta | mp & | Signa I | ture DP/ | of Bi RTA | oker | / SCS | B/ | Na — | me o | f Sol | le / Fi | irst E | Bid de | er. | | | | |
| 33 | Price | Т | | | | | | Ι | | | 7 | | | | | | | | | | | Λε | knov | rl eda | | nt Si | ip fe | r Bio | lder | |
| AS AS | oun.tPaid (₹ BA Bank A/r | | | | | | | | | | _ | | | | | | _ | | _ | ı | id c | | | _ | | | | | | |
| 100 | | | | _ | | | | _ | | _ | | | | | | | _ | | | Áp | - | | | | | | | | | |



Application Form – For Non – Resident

| APPLICAT | | 100 | Addr | ess : . | | YZ I | LIMI | | | | AL P | | IIC) | SSI | | NR. | No | | | | API | LIGH | LE | N-RES NRIS ON A | Ţ | PIS EPA | OR F | VCI TIO | S, E | TC LSE |
|---|---------------------------|-------------------|----------|---------|------------|-----------------|----------|---------------|--------|-----------|----------|---------|--------------|--------|----------------|---------|---|-------|--------------------|---------|--------------|---------|------|-----------------------|---------------|------------|-----------------------|------------|---------|-----------|
| LOGO | | BOAR | | DIR | есто | ORS | | | | E | _ | | BUI | | | _ | | A | Pi Ippli For | | ion | | | | | | | | | |
| SYMBICATE | MEMBER* | S STAN | (P.A.) | CODE | 100 | ROKI | SE/SC | SB/DP | BRIA | STA | MP & | COD | 1 | NA | ME 8 | CO | NTA | 91 | Day i | W.S | OF | SOL | 4) | ariss | 181 | (D)D)E | R | 8 | 200 | 36 |
| | | | | | | | | | | | | | N | tr.// | vis. | J | J | _ | | | I | I | I | Ţ | 1 | Ţ | Ţ | Ţ | J | Ų |
| SUB-BROKER'S | / SUB-AGE | VIT'S ST | AMP & | COD | 1 13 | CROW | BANK | 090SB | BRAS | CH S | GAMP & | COD | 3 4 | ddn= | 1 | | - | | | _ | | _ | | 1 | 1 | 1 | 1 | 1 | - | - |
| | | | | | | | | | | | | | - | | | i zeit | | | Sec. 11 | - | Ema | il | | | _ | - | 40 | 242 | | |
| BANK | BEANGIE | EDIA | NO. | | | | - 50 | CSB SE | RIA | LINO | 30 | - | 100 | | o (wit | _ | | | | _ | | | | | | 1 | 1 | 1 | 3 | |
| | | | | | T | | | | 7,860 | | | | 1.0 | AN | OF S | () ft 2 | (8.21) | 391 | (311)1 | 026 | | Т | | - | | Т | | | | |
| | DESCRIP | BOTH | | | | 75.9 | | | NSI | 2.4 | | mea. | | | _ | | | | | _ | | _ | | 6.00 | 172 | Sir(0) | R STI | No. of | TS. | |
| 3. BEDDER'S | 10/22/05/8 | 10.44 | ALC: CO | 1000 | 8174 | E, TEE | • | | 1000 | D)L | | DSF | | | | | - | | 10000 | | T | | 7 | NRI | No | n-Res | dent la fon be | din | DALES | |
| For NSDL este | # dielt DF | ID-fol | lowed | by E | dieli C | Bent I | D / B | or CSSS | Let | ter 16 | digit | Client | ID | _ | | L | _ | _ | _ | la i | 4 | | ╬ | | | - | - 2000 | | ×1 | |
| 4. BID OPTIC | NS (ONL | YKET | AIL I | NDI | IDU | AL B | 11010)2 | SOCIOLO I | WOODS. | ID. | T °C | UT-C | FF") | 1 | 200 | | | | | 1 | CATE | GOE | | FII | | | /Fiorei | | | ul. |
| Bid Options | | Equity Bids mo | ant beck | n mult | iples of | | n : | | | (Pri | ce per | ultiple | n of ₹ | /- om | (in) | Figur | rs) | | 3 | | | vidual | | FIISA | FIF | Sub-a | Lucini | Curp | maiol | halis |
| Options | 8 7 | | of an a | _ | | 2.1 | 1 | В | id Pr | rice | | - | Discor 2 | int | Net 3 1 | Pri | ce I I | (Pie | nsed ck) | | Bide | | | FVCI | Fo | reign \ | lenture | Capi | tal Inv | estor |
| Option 1 | | I | 1 | 1 | 1 | 1 | | | l | 1 | | 1 | 1 | 1 | i | | 1 | Ī | | ┞ | Non Insti | buttons | 4 | FPI | Fo | ecigs I | Vorali di | ulas | caluta | |
| (OR) Option 2 | | | 4 | _1 | | | | | | 1 | | 1 | | | _1 | | | | | ┢ | QII | В | lli | отн | | hers | | | | |
| (OR) Option 3 | | 1 | | | | | - 3 | | | 1 | | 1 | 9 | 1 | _1 | | | L | | | _ | | 1 | | | | pecify | | | |
| Amount paid | | 5) | T | T | T | П | - | П | 1 | (₹ i | n wo | nds) | | | | DAY | 13135 | TO | E/II/O | N. | 1211 | 161-2.1 | 19.5 | ENT | Ц | P | ART | 2555 | Miss | 2.0 |
| 000000000000000000000000000000000000000 | | 7 | + | _ | _ | - | + | - | _ | 3 | | _ | -6 | _ | _ | | | _ | | | | | | | | | - | | = | |
| ASBA Bank A/c No. | de la se | | | | | | | | | | 35.75 | | | | | | | | | | | | | | | | | | | |
| Hank Name & | Branch L | 1 | Ц | 1 | Ц | + | \sqcup | | 1 | 1 | | 1 | Н | 1 | 1 | | 1 | 1 | | L | | 1 | 4 | | Ļ | H | 1 | 1 | 1 | 1 |
| LIVE SON BEEAL | OF IDINT A | PPLICAS | V75. IF | ANYL | III III II | Y CON | TEN T | BAT DW | EHA | VII WIL | VID AND | UNDE | RSTOO | DTH | TERM | LAND | CONT | OTTIO | NS OF | THIS | 1100 | TUM AS | PUI | CATION | 500 | MAN | THE | ATTA | CHED | FIRST. |
| PROSPIETUS AND APPLICANTS, IF | THE CENTRAL LNY) HEREB | Y CONF | TION DO | AT I/W | E HAVE | INVESTO READ | THE | NSTRUC | TION | S FOR | AND B | C UP T | HE SHO | CUM | APPLI | CATLO | THE 'B | M GE | RS UN VEN O | VER | EAR | ett. Ve | KEIV | EN OVE | ORLE | AE W | WIE (C) | N SHI | HALF | DF 10 |
| SA. SIGNAT | URE OF S | OLE/ | FIRES | T BI | 010128 | | | | | 10000 | | 324 | 4.53 | SIME | E(00) | RD 8 |) | | | | | | | STAN | OK OF | k dan | CSI Heliq Heliq | H | PETA | of |
| | | | | | | I | 1) | NAS B | BERNIE | e me s | C38 to 6 | 10 40 a | CIS AT AT | e seco | nary n | make | ze App | ncaon | 10 10 (0) | : LIGHE | | T | _ 2 | The same | biolis | | Oblishe | | | |
| | | | | | | | 2) | | | 33 | | ΞŒ | | | | | | | | | | | | | | | | | | |
| Date : | | | | | | | 3) | | | | | | | | | | 100 | | - | | | | | | | 10 | | | | |
| | | | | | 2000 | | 1881 | | _ | | | | TEAR | | 100 | | Sin. | | Bi | id c | um | 66 | _ | | _ | | | | | _ |
| LOGO | | 4 | | | _ | *** | LICI | - Contraction | | | = | 1 | Ackno for | Bro | ker/SO /RTA | SB | | 4 | Appli | | | | | | | | | | | |
| | | | | | | 0.11 | SLC I | 330 | - | T.K. | | | | | 1 | | | P. | AN of | f Se | de / | First | Bid | lder | | | -4 | | | |
| DPID CLID | | | | | | | | ļ | | | | | | | | | | | | | L | | | | | | | | | |
| Amount paid (| • in C | 3 | | | | | | | 1 | | | | J | - | _ | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | | - | e | tump à | 0.0 | | - | PEN | m n. | |
| ASBA Bank / | | 7 | | | | | | | 75 | stan | k & B | ranch | | | | | | | | | | - | | - mary | an offi | g-all | and ul | -16.0 | -67 250 | anti |
| Received from | Mr/Ms | | | | | | | | | 20 | | | | | | | | | | | | | | | | | | | | |
| Telephone / M | obile | 117.11.11 | | | | | | E | mail | | | | TELA PS | * **** | 107 | | | | | | | | | | | | _ | _ | | _ |
| 2 | 10011000 | | Option | 1 | 0 | tion 2 | 1 | 0- | tion : | | 72.7 | | EAR | | | | | | 7 | | | | | | | | 199 | | 11100 | |
| No. of | Equity Shur | _ | -panni | | -4 | post i | 18 | - sq | and a | | Starr | ıp & | Signat L | inte (| of Bro RTA | ker / | SCS | B / | Na | me | ot S | ote / I | rus | t Bide | der | | | | | |
| NO. of Blidd Amo | rice | | | S. | | | - 1 | | | \exists | | | | | | | | | - | | | | | | | - | | | | |
| Amo | unt Paid (₹ | | | | | | | | | | | | | | | | | | | | | tekno | rwie | dgem | ent | Slip | for | Hed | ier | |
| | | | | | | | | | | | | | | | | | | | 1 . | did (| | | | | $\overline{}$ | | | _ | | |



4.1.1 FIELD NUMBER 1: NAME AND CONTACT DETAILS OF THE SOLE/FIRST BIDDER/APPLICANT

- a. Bidders/Applicants should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.
- b. Mandatory Fields: Bidders/Applicants should note that the name and address fields are compulsory and e-mail and/or telephone number/mobile number fields are optional. Bidders/Applicants should note that the contact details mentioned in the Bid cum Application Form/Application Form may be used to dispatch communications in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Bid cum Application Form may be used by the Issuer, the Designated Intermediaries and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- c. Joint Bids/Applications: In the case of Joint Bids/Applications, the Bids/Applications should be made in the name of the Bidder/Applicant whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Bidder/Applicant would be required in the Bid cum Application Form/Application Form and such first Bidder/Applicant would be deemed to have signed on behalf of the joint holders.
- d. **Impersonation**: Attention of the Bidders/Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who:

- > makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- > makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- > otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

The liability prescribed under Section 447 of the Companies Act, 2013 includes imprisonment for a term which shall not be less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount.

e. **Nomination Facility to Bidder/Applicant:** Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. In case of Allotment of the Equity Shares in dematerialized form, there is no need to make a separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Bidders/Applicants should inform their respective DP.

4.1.2 FIELD NUMBER 2: PAN OF SOLE/FIRST BIDDER/APPLICANT

- a) PAN (of the sole/first Bidder/Applicant) provided in the Bid cum Application Form/Application Form should be exactly the same as the PAN of the person in whose sole or first name the relevant beneficiary account is held as per the Depositories' records.
- b) PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Bids/Applications on behalf of the Central or State Government, Bids/Applications by officials appointed by the courts and Bids/Applications by Bidders/Applicants residing in Sikkim ("PAN Exempted Bidders/Applicants"). Consequently, all Bidders/Applicants, other than the PAN Exempted Bidders/Applicants, are required to disclose their PAN in the Bid cum Application Form/Application Form, irrespective of the Bid/Application Amount. Bids/Applications by the Bidders/Applicants whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.



- c) The exemption for the PAN Exempted Bidders/Applicants is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- d) Bid cum Application Forms which provide the General Index Register Number instead of PAN may be rejected.
- e) Bids/Applications by Bidders/Applicants whose demat accounts have been 'suspended for credit' are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as "Inactive demat accounts" and Demographic Details are not provided by depositories.

4.1.3 FIELD NUMBER 3: BIDDERS/APPLICANTS DEPOSITORY ACCOUNT DETAILS

- a. Bidders/Applicants should ensure that DP ID and the Client ID are correctly filled in the Bid cum Application Form/Application Form. The DP ID and Client ID provided in the Bid cum Application Form/Application Form should match with the DP ID and Client ID available in the Depository database, otherwise, the Bid cum Application Form/Application Form is liable to be rejected.
- b. Bidders/Applicants should ensure that the beneficiary account provided in the Bid cum Application Form/Application Form is active.
- c. Bidders/Applicants should note that on the basis of the PAN, DP ID and Client ID as provided in the Bid cum Application Form/Application Form, the Bidder/Applicant may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Bidder/Applicant as available on the records of the depositories. These Demographic Details may be used, among other things, for sending allocation advice or unblocking of ASBA Account or for any other correspondence(s) related to an Issue.
- d. Bidders/Applicants are advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Bidders/Applicants' sole risk.

4.1.4 FIELD NUMBER 4: BID OPTIONS

- a. Price or Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) may be disclosed in the Prospectus/RHP by the Issuer. The Issuer is required to announce the Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) by way of an advertisement in at least one English, one Hindi and one regional newspaper, with wide circulation, at least five Working Days before Bid/Issue Opening Date in case of an IPO, and at least one Working Day before Bid/Issue Opening Date in case of an FPO.
- b. The Bidders may Bid at or above Floor Price or within the Price Band for IPOs/FPOs undertaken through the Book Building Process. In the case of Alternate Book Building Process for an FPO, the Bidders may Bid at Floor Price or any price above the Floor Price (For further details Bidders may refer to (Section 5.6 (e))
- c. Cut-Off Price: Retail Individual Investors or Employees or Retail Individual Shareholders can Bid at the Cut-off Price indicating their agreement to Bid for and purchase the Equity Shares at the Issue Price as determined at the end of the Book Building Process. Bidding at the Cut-off Price is prohibited for QIBs and NIIs and such Bids from QIBs and NIIs may be rejected.
- d. **Minimum Application Value and Bid Lot**: The Issuer in consultation with the BRLM may decide the minimum number of Equity Shares for each Bid to ensure that the minimum application value is within the range of ₹ 10,000 to ₹ 15,000. The minimum Bid Lot is accordingly determined by an Issuer on basis of such minimum application value.



e. **Allotment**: The Allotment of specified securities to each RII shall not be less than the minimum Bid Lot, subject to availability of shares in the RII category, and the remaining available shares, if any, shall be Allotted on a proportionate basis. For details of the Bid Lot, Bidders may to the RHP/Prospectus or the advertisement regarding the Price Band published by the Issuer.

4.1.4.1 Maximum and Minimum Bid Size

- a. The Bidder may Bid for the desired number of Equity Shares at a specific price. Bids by Retail Individual Investors must be for such number of shares so as to ensure that the Bid Amount, payable by the Bidder does not exceed ₹ 200,000. In case the Bid Amount exceeds ₹ 200,000 due to revision of the Bid or any other reason, the Bid may be considered for allocation under the Non-Institutional Category, then such Bid may be rejected if it is at the Cut-off Price.
- b. For NRIs, a Bid Amount of up to ₹ 200,000 may be considered under the Retail Category for the purposes of allocation and a Bid Amount exceeding ₹ 200,000 may be considered under the Non-Institutional Category for the purposes of allocation.
- c. Bids by QIBs and NIIs must be for such minimum number of shares such that the Bid Amount exceeds ₹ 200,000 and in multiples of such number of Equity Shares thereafter, as may be disclosed in the Bid cum Application Form and the RHP/Prospectus, or as advertised by the Issuer, as the case may be. Non-Institutional Investors and QIBs are not allowed to Bid at Cutoff Price.
- d. In case the Bid Amount reduces to ₹ 200,000 or less due to a revision of the Price Band, Bids by the Non-Institutional Investors who are eligible for allocation in the Retail Category would be considered for allocation under the Retail Category.
- e. For Anchor Investors, if applicable, the Bid Amount shall be least ₹ 10 crores. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors. Bids by various schemes of a Mutual Fund shall be aggregated to determine the Bid Amount. A Bid cannot be submitted for more than 60% of the QIB Category under the Anchor Investor Portion. Anchor Investors cannot withdraw their Bids or lower the size of their Bids (in terms of quantity of Equity Shares or the price) at any stage after the Anchor Investor Bid/Issue Period and are required to pay the Bid Amount at the time of submission of the Bid. In case the Anchor Investor Issue Price is lower than the Issue Price, the balance amount shall be payable as per the pay-in-date mentioned in the revised CAN. In case the Issue Price is lower than the Anchor Investor Issue Price, the amount in excess of the Issue Price paid by the Anchor Investors shall not be refunded to them.
- f. A Bid cannot be submitted for more than the Issue size.
- g. The maximum Bid by any Bidder including QIB Bidder should not exceed the investment limits prescribed for them under the applicable laws.
- h. The price and quantity options submitted by the Bidder in the Bid cum Application Form may be treated as optional bids from the Bidder and may not be cumulated. After determination of the Issue Price, the number of Equity Shares Bid for by a Bidder at or above the Issue Price may be considered for Allotment and the rest of the Bid(s), irrespective of the Bid Amount may automatically become invalid. This is not applicable in case of FPOs undertaken through Alternate Book Building Process (For details of Bidders may refer to (Section 5.6 (e))
- RII may revise or withdraw their bids until Bid/Issue Closing Date. QIBs and NII's cannot withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after Bidding and are required to pay the Bid Amount upon submission of the Bid.
- j. RII may revise their bids till closure of the bidding period or withdraw their bids until finalization of allotment. QIBs and NII's cannot withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after bidding and are required to pay the Bid Amount upon submission of the Bid.



4.1.4.2 Multiple Bids

a. Bidder should submit only one Bid cum Application Form. Bidder shall have the option to make a maximum of three Bids at different price levels in the Bid cum Application Form and such options are not considered as multiple Bids.

Submission of a second Bid cum Application Form to either the same or to another Designated Intermediary (ies) and duplicate copies of Bid cum Application Forms bearing the same application number shall be treated as multiple Bids and are liable to be rejected.

- b. Bidders are requested to note the following procedures may be followed by the Registrar to the Issue to detect multiple Bids:
 - i. All Bids may be checked for common PAN as per the records of the Depository. For Bidders other than Mutual Funds and FII sub-accounts, Bids bearing the same PAN may be treated as multiple Bids by a Bidder and may be rejected.
 - ii. For Bids from Mutual Funds and FII sub-accounts, submitted under the same PAN, as well as Bids on behalf of the PAN Exempted Bidders, the Bid cum Application Forms may be checked for common DP ID and Client ID. Such Bids which have the same DP ID and Client ID may be treated as multiple Bids and are liable to be rejected.
- c. The following Bids may not be treated as multiple Bids:
 - i. Bids by Reserved Categories Bidding in their respective Reservation Portion as well as bids made by them in the Issue portion in public category.
 - ii. Separate Bids by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Bids clearly indicate the scheme for which the Bid has been made.
 - iii. Bids by Mutual Funds, and sub-accounts of FIIs (or FIIs and its subaccounts) submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs.
 - iv. Bids by Anchor Investors under the Anchor Investor Portion and the QIB Category.

4.1.5 FIELD NUMBER 5: CATEGORY OF BIDDERS

- a. The categories of Bidders identified as per the SEBI ICDR Regulations for the purpose of Bidding, allocation and Allotment in the Issue are RIIs, NIIs and QIBs.
- b. Up to 60% of the QIB Category can be allocated by the Issuer, on a discretionary basis subject to the criteria of minimum and maximum number of Anchor Investors based on allocation size, to the Anchor Investors, in accordance with SEBI ICDR Regulations, with one- third of the Anchor Investor Portion reserved for domestic Mutual Funds subject to valid Bids being received at or above the Issue Price. For details regarding allocation to Anchor Investors, Bidders may refer to the RHP/Prospectus.
- c. An Issuer can make reservation for certain categories of Bidders/Applicants as permitted under the SEBI ICDR Regulations. For details of any reservations made in the Issue, Bidders/Applicants may refer to the RHP/Prospectus.
- d. The SEBI ICDR Regulations, specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending upon compliance with the eligibility conditions. Details pertaining to allocation are disclosed on reverse side of the Revision Form. For Issue specific details in relation to allocation Bidder/Applicant may refer to the RHP/Prospectus.



4.1.6 FIELD NUMBER 6: INVESTOR STATUS

- a. Each Bidder/Applicant should check whether it is eligible to apply under applicable law and ensure that any prospective Allotment to it in the Issue is in compliance with the investment restrictions under applicable law.
- b. Certain categories of Bidders/Applicants, such as NRIs, FPIs and FVCIs may not be allowed to Bid/Apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Bidders/Applicants are requested to refer to the RHP/Prospectus for more details.
- c. Bidders/Applicants should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Bid cum Application Form and Non-Resident Bid cum Application Form.
- d. Bidders/Applicants should ensure that their investor status is updated in the Depository records.

4.1.7 FIELD NUMBER 7: PAYMENT DETAILS

- a. The full Bid Amount shall be blocked based on the authorisation provided in the Bid cum Application Form. If Discount is applicable in the Issue, the RIIs should indicate the full Bid Amount in the Bid cum Application Form and the funds shall be blocked for the Bid Amount net of Discount. Only in cases where the RHP/Prospectus indicates that part payment may be made, such an option can be exercised by the Bidder. In case of Bidders specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three options at net price, i.e. Bid price less Discount offered, if any.
- b. Bid Amount for Bidders who Bid at Cut-off Price shall be blocked based on the Cap Price.
- c. All Bidders (except Anchor Investors) can participate in the Issue only through the ASBA mechanism.
- d. Bid Amount cannot be paid in cash, cheques or demand draft through money order or through postal order.

4.1.7.1 Instructions for Anchor Investors:

- Anchor Investors may submit their Bids with a Book Running Lead Manager.
- b. Payments should be made either by RTGS or NEFT.
- c. The Anchor Escrow Bank shall maintain the monies in the Anchor Escrow Account for and on behalf of the Anchor Investors until the Designated Date.

4.1.7.2 Payment instructions for Bidders (other than Anchor Investors)

- a. Bidders may submit the Bid cum Application Form either
 - i. in electronic mode through the internet banking facility offered by an SCSB authorizing blocking of funds that are available in the ASBA account specified in the Bid cum Application Form, or
 - ii. in physical mode to any Designated Intermediary(ies).
- b. Bidders must specify the Bank Account number in the Bid cum Application Form. The Bid cum Application Form submitted by Bidder and which is accompanied by cash, demand draft, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account maintained with an SCSB, may not be accepted.
- c. Bidders should ensure that the Bid cum Application Form is also signed by the ASBA Account holder(s) if the Bidder is not the ASBA Account holder;



- d. Bidders shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the account.
- e. From one ASBA Account, a maximum of five Bids cum Application Forms can be submitted.
- f. **Bidders bidding through a member of the Syndicate** should ensure that the Bid cum Application Form is submitted to a member of the Syndicate only at the Specified Locations. Bidders should also note that Bid cum Application Forms submitted to the Syndicate at the Specified Locations may not be accepted by the member of the Syndicate if the SCSB where the ASBA Account, as specified in the Bid cum Application Form, is maintained has not named at least one branch at that location for the members of the Syndicate to deposit Bid cum Application Forms (a list of such branches is available on the website of SEBI at http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised-Intermediaries).
- g. **Bidders bidding through a Registered Broker, RTA or CDP** should note that Bid cum Application Forms submitted to them may not be accepted, if the SCSB where the ASBA Account, as specified in the Bid cum Application Form, is maintained has not named at least one branch at that location for the Registered Brokers, RTA or CDP, as the case may be, to deposit Bid cum Application Forms.
- h. Bidders bidding directly through the SCSBs should ensure that the Bid cum Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.
- i. Upon receipt of the Bid cum Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Bid cum Application Form.
- j. If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Bid Amount mentioned in the Bid cum Application Form and for application directly submitted to SCSB by investor, may enter each Bid option into the electronic bidding system as a separate Bid.
- k. If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Bids on the Stock Exchange platform and such bids are liable to be rejected.
- Upon submission of a completed Bid cum Application Form each Bidder may be deemed to have agreed to block the entire Bid Amount and authorized the Designated Branch of the SCSB to block the Bid Amount specified in the Bid cum Application Form in the ASBA Account maintained with the SCSBs.
- m. The Bid Amount may remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Bid, as the case may be.
- n. SCSBs bidding in the Issue must apply through an Account maintained with any other SCSB; else their Bids are liable to be rejected.

4.1.7.2.1 Unblocking of ASBA Account

(a) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB, along with instructions to unblock the relevant bank accounts and for successful applications transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted against each Bid, (ii) the amount to be transferred from the relevant bank account to the Public Issue Account, for each Bid, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Issue Account, (iv) the amount to be unblocked, if any, in case of partial allotments, and (v) details of rejected Bids, if any, along with reasons for rejection and details of withdrawn or unsuccessful Bids, if any, to enable the SCSBs to unblock the respective bank accounts.



- (b) On the basis of instructions from the Registrar to the Issue, the SCSBs may transfer the requisite amount against each successful Bidder to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.
- (c) In the event of withdrawal or rejection of the Bid cum Application Form and for unsuccessful Bids, the Registrar to the Issue may give instructions to the SCSB to unblock the Bid Amount in the relevant ASBA Account within six Working Days of the Bid/Issue Closing Date.

4.1.7.3 Additional Payment Instructions for NRIs

The Non-Resident Indians who intend to make payment through Non-Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians (non-repatriation basis). In the case of Bids by NRIs applying on a repatriation basis, payment shall not be accepted out of NRO Account

4.1.7.4 **Discount** (if applicable)

- (a) The Discount is stated in absolute rupee terms.
- (b) Bidders applying under RII category, Retail Individual Shareholder and employees are only eligible for discount. For Discounts offered in the Issue, Bidders may refer to the RHP/Prospectus.
- (c) The Bidders entitled to the applicable Discount in the Issue may block an amount i.e. the Bid Amount less Discount (if applicable).

Bidder may note that in case the net amount blocked (post Discount) is more than two lakh Rupees, the Bidding system automatically considers such applications for allocation under Non-Institutional Category. These applications are neither eligible for Discount nor fall under RII category.

4.1.8 FIELD NUMBER 8: SIGNATURES AND OTHER AUTHORISATIONS

- a. Only the First Bidder/ Applicant is required to sign the Bid cum Application Form/ Application Form. Bidders/ Applicants should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- b. If the ASBA Account is held by a person or persons other than the Bidder/Applicant., then the Signature of the ASBA Account holder(s) is also required.
- c. The signature has to be correctly affixed in the authorisation/undertaking box in the Bid cum Application Form/Application Form, or an authorisation has to be provided to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form/Application Form.
- d. Bidders/Applicants must note that Bid cum Application Form/Application Form without signature of Bidder/Applicant and/or ASBA Account holder is liable to be rejected.

4.1.9 ACKNOWLEDGEMENT AND FUTURE COMMUNICATION

- (a) Bidders should ensure that they receive the Acknowledgement Slip duly signed and stamped by the Designated Intermediary(ies), as applicable, for submission of the Bid cum Application Form. Applicants should ensure that they receive the acknowledgment duly signed and stamped by a SCSB, for submission of the Bid cum Application Form.
- (b) All communications in connection with Bids/Applications made in the Issue may be addressed to the Registrar to the Issue with a copy to the relevant Designated Intermediary with whom the Bid cum Application Form was submitted.



- (c) The Bidder should give full details such as:
 - full name of the sole or first Bidder/Applicant, Bid cum Application Form number, Applicants'/Bidders'
 DP ID, Client ID, PAN, date of the submission of the Bid cum Application Form, address of the Bidder,
 number of Equity Shares applied for;
 - ii. name and address of the Designated Intermediary(ies), where the Bid cum Application Form was submitted by the Bidder;
 - iii. In case of Bids other than from Anchor Investors, ASBA Account number in which the amount equivalent to the Bid Amount was blocked; or
 - iv. In case of Anchor Investor bids, the unique transaction reference (UTR) number and the name of the relevant bank thereof.
- (d) Further, the Investor should also enclose a copy of the Acknowledgment Slip duly received from the Designated Intermediaries in addition to the information mentioned hereinabove. For further details, Bidder/Applicant may refer to the RHP/Prospectus and the Bid cum Application Form.

4.2 INSTRUCTIONS FOR FILING THE REVISION FORM

- a. During the Bid/Issue Period, any Bidder/Applicant (other than QIBs and NIIs, who can only revise their bid upwards) who has registered his or her interest in the Equity Shares at a particular price level is free to revise his or her Bid within the Price Band using the Revision Form, which is a part of the Bid cum Application Form.
- b. RII may revise their bids or withdraw their Bids till the Bid/Issue Close Date.
- Revisions can be made in both the desired number of Equity Shares and the Bid Amount by using the Revision Form.
- d. The Bidder/Applicant can make this revision any number of times during the Bid/Issue Period. However, for any revision(s) in the Bid, the Bidders/Applicants will have to use the services of the same Designated Intermediary through which such Bidder/Applicant had placed the original Bid. Bidders/Applicants are advised to retain copies of the blank Revision Form and the Bid(s) must be made only in such Revision Form or copies thereof.

A sample revision form is reproduced below:



| REVISIO | | Add | dress : | | ими з | | | Det sils | | H.IC | . 155 | | K IN No | | | - | APP | LYIN | DEN' | ΓQI N Å | Bs. A | ND REF | ATI | INC L GIBL BATI | E NR | li BA SI |
|---------------------------------|-----------------|------------|----------|------------|-------------|----------|--------------------|------------|--------|--------|----------|-----------------|------------|------------|----------|---------------------|--------|------------|--------|------------|----------|-------------|--------|-----------------------|---------------|-------------|
| LOGO | | BOAR | | DIRECT | ORS | | E | BO ISIN | OK B | | | | 8 | | Ap | Bid plic Form | atio | n | | | | | | | | |
| SYNDICATE | MEMBERS | STANG | & COD | E 100 | OK ERI/SK | SB(D) | NATA | STAND | 4 CO | DE. | I. N | ME | (0) | TEAC | n d | EIA | LS | FSC | HIN! | HIS | 90 | DDE | R. | - 10 | 100 | (4) |
| | | | | | | | | | | | Mr. | Ms. | 1 | 1 | 1 | 1 | 1 | - | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| | | | | | | | | | | | Add | ess_ | | | | | | | | | | | | | | _ |
| MIN-SHOWER | S/BUBAGES | T'S STAN | PA COS | OF PASS | ENV BASE | VINCTED. | Hille | CH WEN | W A C | 208 | To 4 - 2 | No for | ith ST | Deo | 457 | Main | 1.15 | Emai | 1 | I. | Ĭ. | Ĭ. | I | ľ | 1 | I |
| | | | | | | | | | | | | | SOLD | | | | | | | 7 | | 10 | | 4 | - | |
| BANK | BRANCHS | BRIALN | Ю. | | | CSB S | REE A | LND. | | | SMILE | O CHO | SDE | ROS | 110 | RY A | 100 | UNII | Can | ALE | 200 | | NE | 016 | | USI |
| | | | | | | | | | | | | | | | - T | | | | | 1 | | 0000 | L | | 100 | |
| | | | | 75 | | | | PLE | SE (| TLA | | | RID | Sign I. | W- 11 | THIRT | est by | r. H. dlip | at Can | 38 ID | 7 510 | CLEL | min | 16.0 | gi Ca | re II |
| L FROM (AS | PER LAS | I BID O | RREV | ISION) | 1 | **** | | FLE | ASE C | .BA | WE | MAX. | DIL) | - 31 | No. | | 3111 | War. | - | 1000 | en in | 154 | | 100 | Way. | |
| Bid Options | | (Bide) | No. | of Equi | y Share | Hid. | loerik | erfi. | | _ | | Prio | e per | Equit | ty Sh | ure (7 | _ | | _ | _ | in ma is | ltipl e | s of t | 1/-0 | oly) | _ |
| Jpaona | | (and a | | (In Figur | | | | | | | | Bid | Price | | | Retai | | | gure s | | Ne | t Pric | e | | | t-off |
| Option 1 | E E | 7 1 | 6 | 1 5 | 4 | + | - 5 | 1 3 | + | 1 | 3 | 1 2 | + | 1 | H | 1 | 2 | + | 1 | - 5 | + | 2 | - 1 | (1 | Please | /ticl |
| (OR)Option 2 | | 74 | | (LLD) | 910 | 1 | | | 1 | # | | 1 | 1 | | L | 1 | | 1 | # | | 1 | 78 | | \Rightarrow | | # |
| OR) Opton 3 5. TO (Rev) | sed Hid) (C | TO 100 | en resi | memma. | 1000 | 700 | THE REAL PROPERTY. | No. of Lot | | | _ | l . | 1 | - | | 1 | | 1 | | | 1 | - 10 | | | - | |
| Bid | confirmation. | | No. | of Equi | y Share | Bid | | | | Ī | | Price | e per l | Equit | y St | are (5 | y =(| | _ | rice i | in stru | ltiple | s of 3 | 1/- 0 | oly) | |
| Options | e e | (Bids | mustbe) | (In Figur | | ocasa | dvertis | edi | | - | | Bid | Price | | | Retai | ii Di | (In Fi | garos) | | No | t Pric | e | | "Cu | t-off |
| 4.1.4 | 8 L | 7 1 | 6 | 1 5 | 1 4 | - la | 3 | 1 7 | | 1 | 7 | 1 2 | | L | | 3.1 | 2 | | 1 | 3 | 1 | 2 | - 1 | 0 | Rease | √tic |
| Option 1 (OR) Option 2 | 0 | -1 | 101 | IVISE. | 0.910 | + | | 9 | 1 | - | | - | + | - 3 | \vdash | 1 | | 1 | - | | 1 | - 6 | | + | - | + |
| (OR) Option 3 | i i | i | = | T | Ť. | 1 | | i | É | J | | i | i | | | Ni. | | 10 | | | i. | 18 | | | | 1 |
| 6. PAYMEN | - | and here | | 1000 | 711 | 7 | 7 | 7 | | Mari | | | PAY | MEN | TO | PTIO | N a | RUL | LPAY | ME | T | 1 | ART | PAYS | MENT | |
| Additional A ASBA | mount Paid | (₹ in fig | ures | ++ | | + | 1 | \vdash | 1 6 | in v | vords) | T | T | | | | T | Т | Т | T | T | Т | | T | $\overline{}$ | T |
| Bank No No | | | 2 | | | | | 5.0 | | | | | | _ <u> </u> | | | | dy | | | | 550 | | | | |
| Bank Name & | Branch | 11 | 11 | 11 | Π | | | LI | | | 1 | | | _1 | 1 | | | 1 | 1 | | | 1 | | 1 | 1 | |
| | | | \perp | | | | | | | | | | | | | | | | | | | | | | | |
| DOCUMENT FOR 2 READ THE INST | WEST DINFO | BLIC ESUES | COUNTY A | NUMBER WAS | AD RESEASON | CONFE | M THE | NONE | UNDBI | KNE AN | AS GEVE | N OVERL | EAFLW | Elux | BEH | LFOF | DINE | APPLI | CAST | A TE 2 | SY H | 3.154 | CONF | TEM TE | RAT DA | AE BV |
| TA, SIGNATUI | | | | | 19 | 78 | . SIG | NATU | E OF | ASI | ARA | NK A | C(0) | INT | но | LDER | (a) | - 3 | 8 | | HOX | XXV Adam | 3 | (DF/ | ATA | e. |
| | | | | | 1) | | | e the SC | | | | | | | | | ine | | | | S In | inach I | sehi | 4 1 1 | e fermi) | |
| | | | | | 2) | | | | | | | | | | | | | | | | | | | | | |
| Date : | | | | | 3) | - | | | | | | | | - | | | | | | | | | | | | |
| | 579: 44 | | | | | _ | 232 | (8) | ₩, | TEA | NR HI | ERE | | 9 | | B | d cu | | | 2 | 7.0 | 98 | 333 | 200 | - 33 | 188 |
| .0G0 | | | | XY | Z LIM | II EI | 0 | | | . ^ | for | w ledg Broke | r/SCS | SII; | ۴ | Appl | icati | en | | | | | | | | |
| | | В | D REVE | SIONFOR | OI - INIT | HLP | UBLIC | ISUE - | R | | | DP/E | TA. | | Ų, | | m N | | ex 40 | 889 | | | _ | | | _ |
| DPID | | 1 | 76 | - 500 | 37 | T | 1 | 1 | - | 1 | - 12 | 7 | T | | | AN of | Sole | /.Fu | nst Bi | idde r | _ | _ | | | | _ |
| ci/m | | 2 8 | | - 57 | | | | | | | | -05 | | | | 134 | | | | | | | | | | |
| Additional An | nount Paid (f |) | | | | | | Bank | & Bmi | ich | | | | | | | | | 133 | Stam | p & S | ignat | uteo | £3C8 | BBo | nch |
| ASBA Bank | A/c No. | | | | | | | | en ill | D_ | | | | | | | | | | | | | | | | |
| Received from | Mr/Ms. | | _ | | | | _E | - | | | | | | | | | | - | | | | | | | | |
| Telephone / N | Sobile | | | | | | Email | | | | | | | | | | | | | | | | | | | |
| | | | - | | | - | - | 105 | 575 | TE | R H | ERE | | | 23 | 100 | - | | - 30 | | | 100 | 5 | 355 | - | 6 |
| .5 | Laurence V | Opt | ion 1 | Opo | on 2 | Oj | gt lon | 1 | Stamp | B 31 | marure | of B | roker ! | SCS | B / | Nu | ne o | Sole | /Fin | est Bi | dder | | | | | |
| No. o | f Equity Shares | 50. | | with. | HID | | | | and) | | DP | RTA | | ored | | | 236 | 12-11 | 0.8 | 11111 | (A) | | _ | | | _ |
| BM: | Price. | | HE | | | | | | | | | | | | | | | | | | | - | | T00 0 | | |
| Add | litional Amo | intPaid (| (3) | | 8 | | | | | | | | | | | | | Ad | LBOW | led gr | anen I | Slip | RIF | Bidd | er . | |
| ASI | A Bank A/c | No. | | | | | | | | | | | -53 | | | | id es | | | | | | _ | | | _ |
| Ban | k & Branch_ | | | | | | | | | | | | | | -8 | | no N | | | | | | | | | |

Instructions to fill each field of the Revision Form can be found on the reverse side of the Revision Form. Other than instructions already highlighted at paragraph 4.1 above, point wise instructions regarding filling up various fields of the Revision Form are provided below:

4.2.1 FIELDS 1, 2 AND 3: NAME AND CONTACT DETAILS OF SOLE/FIRST BIDDER/APPLICANT, PAN OF SOLE/FIRST BIDDER/APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE BIDDER/APPLICANT



Bidders/Applicants should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

4.2.2 FIELD 4 & 5: BID OPTIONS REVISION 'FROM' AND 'TO'

- (a) Apart from mentioning the revised options in the Revision Form, the Bidder/Applicant must also mention the details of all the bid options given in his or her Bid cum Application Form or earlier Revision Form. For example, if a Bidder/Applicant has Bid for three options in the Bid cum Application Form and such Bidder/Applicant is changing only one of the options in the Revision Form, the Bidder/Applicant must still fill the details of the other two options that are not being revised, in the Revision Form. The Designated Intermediaries may not accept incomplete or inaccurate Revision Forms.
- (b) In case of revision, Bid options should be provided by Bidders/Applicants in the same order as provided in the Bid cum Application Form.
- (c) In case of revision of Bids by RIIs, Employees and Retail Individual Shareholders, such Bidders/Applicants should ensure that the Bid Amount, subsequent to revision, does not exceed ₹ 200,000. In case the Bid Amount exceeds ₹ 200,000 due to revision of the Bid or for any other reason, the Bid may be considered, subject to eligibility, for allocation under the Non-Institutional Category, not being eligible for Discount (if applicable) and such Bid may be rejected if it is at the Cut-off Price. The Cut-off Price option is given only to the RIIs, Employees and Retail Individual Shareholders indicating their agreement to Bid for and purchase the Equity Shares at the Issue Price as determined at the end of the Book Building Process.
- (d) In case the total amount (i.e., original Bid Amount plus additional payment) exceeds ₹ 200,000, the Bid will be considered for allocation under the Non-Institutional Category in terms of the RHP/Prospectus. If, however, the RII does not either revise the Bid or make additional payment and the Issue Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid, where possible shall be adjusted downwards for the purpose of allocation, such that no additional payment would be required from the RII and the RII is deemed to have approved such revised Bid at Cut-off Price.
- (e) In case of a downward revision in the Price Band, RIIs and Bids by Employees under the Reservation Portion, who have bid at the Cut-off Price could either revise their Bid or the excess amount paid at the time of Bidding will be unblocked after the allotment is finalised.

4.2.3 FIELD 6: PAYMENT DETAILS

- (a) All Bidders/Applicants are required to authorize that the full Bid Amount (less Discount (if applicable) is blocked. In case of Bidders/Applicants specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three options at net price, i.e. Bid price less discount offered, if any.
- (b) Bidder/Applicant may issue instructions to block the revised amount based on cap of the revised Price Band (adjusted for the Discount (if applicable) in the ASBA Account, to the same Designated Intermediary through whom such Bidder/Applicant had placed the original Bid to enable the relevant SCSB to block the additional Bid Amount, if any.
- (c) In case the total amount (i.e., original Bid Amount less discount (if applicable) plus additional payment) exceeds ₹ 200,000, the Bid may be considered for allocation under the Non- Institutional Category in terms of the RHP/Prospectus. If, however, the Bidder/Applicant does not either revise the Bid or make additional payment and the Issue Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for, where possible, may be adjusted downwards for the purpose of Allotment, such that additional amount is blocked and the Bidder/Applicant is deemed to have approved such revised Bid at the Cut-off Price.
- (d) In case of a downward revision in the Price Band, RIIs, Employees and Retail Individual Shareholders, who have bid at the Cut-off Price, could either revise their Bid or the excess amount paid at the time of Bidding may be unblocked after the basis of allotment.



4.2.4 FIELDS 7: SIGNATURES AND ACKNOWLEDGEMENTS

Bidders/Applicants may refer to instructions contained at paragraphs 4.1.8 and 4.1.9 for this purpose.

4.3 INSTRUCTIONS FOR FILING APPLICATION FORM IN ISSUES MADE OTHER THAN THROUGH THE BOOK BUILDING PROCESS (FIXED PRICE ISSUE)

4.3.1 FIELDS 1, 2, 3 NAME AND CONTACT DETAILS OF SOLE/FIRST BIDDER/APPLICANT, PAN OF SOLE/FIRST BIDDER/APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE BIDDER/APPLICANT

Applicants should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

4.3.2 FIELD 4: PRICE, APPLICATION QUANTITY & AMOUNT

- (a) The Issuer may mention Price or Price Band in the draft Prospectus. However a prospectus registered with RoC contains one price or coupon rate (as applicable).
- (b) Minimum Application Value and Bid Lot: The Issuer in consultation with the Lead Manager to the Issue (LM) may decide the minimum number of Equity Shares for each Bid to ensure that the minimum application value is within the range of ₹ 10,000 to ₹ 15,000. The minimum Lot size is accordingly determined by an Issuer on basis of such minimum application value.
- (c) Applications by RIIs, Employees and Retail Individual Shareholders, must be for such number of shares so as to ensure that the application amount payable does not exceed ₹ 200,000.
- (d) Applications by other investors must be for such minimum number of shares such that the application amount exceeds ₹ 200,000 and in multiples of such number of Equity Shares thereafter, as may be disclosed in the application form and the Prospectus, or as advertised by the Issuer, as the case may be.
- (e) An application cannot be submitted for more than the Issue size.
- (f) The maximum application by any Applicant should not exceed the investment limits prescribed for them under the applicable laws.
- (g) **Multiple Applications:** An Applicant should submit only one Application Form. Submission of a second Application Form to either the same or other SCSB and duplicate copies of Application Forms bearing the same application number shall be treated as multiple applications and are liable to be rejected.
- (h) Applicants are requested to note the following procedures may be followed by the Registrar to the Issue to detect multiple applications:
 - (i) All applications may be checked for common PAN as per the records of the Depository. For Applicants other than Mutual Funds and FII sub-accounts, Bids bearing the same PAN may be treated as multiple applications by a Bidder/Applicant and may be rejected.
 - (ii) For applications from Mutual Funds and FII sub-accounts, submitted under the same PAN, as well as Bids on behalf of the PAN Exempted Applicants, the Application Forms may be checked for common DP ID and Client ID. In any such applications which have the same DP ID and Client ID, these may be treated as multiple applications and may be rejected.
- (i) The following applications may not be treated as multiple Bids:
 - (i) Applications by Reserved Categories in their respective reservation portion as well as that made by them in the Issue portion in public category.
 - (ii) Separate applications by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Applications clearly indicate the scheme for which the Bid has been made.



(iii) Applications by Mutual Funds, and sub-accounts of FIIs (or FIIs and its subaccounts) submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs.

4.3.3 FIELD NUMBER 5: CATEGORY OF APPLICANTS

- (a) The categories of applicants identified as per the SEBI ICDR Regulations, 2009 for the purpose of Bidding, allocation and Allotment in the Issue are RIIs, individual applicants other than RII's and other investors (including corporate bodies or institutions, irrespective of the number of specified securities applied for).
- (b) An Issuer can make reservation for certain categories of Applicants permitted under the SEBI ICDR Regulations. For details of any reservations made in the Issue, applicants may refer to the Prospectus.
- (c) The SEBI ICDR Regulations specify the allocation or Allotment that may be made to various categories of applicants in an Issue depending upon compliance with the eligibility conditions. Details pertaining to allocation are disclosed on reverse side of the Revision Form. For Issue specific details in relation to allocation applicant may refer to the Prospectus.

4.3.4 FIELD NUMBER 6: INVESTOR STATUS

Applicants should refer to instructions contained in paragraphs 4.1.6.

4.3.5 FIELD 7: PAYMENT DETAILS

- (a) All Applicants (other than Anchor Investors) are required to make use ASBA for applying in the Issue.
- (b) Application Amount cannot be paid in cash, through money order, cheques or demand drafts through postal order or through stock invest.

4.3.5.1 Payment instructions for Applicants

- (a) Applicants may submit the Application Form in physical mode to the Designated Intermediaries.
- (b) Applicants must specify only such bank account number maintained with an SCSB in the Bid cum Application Form. The Application Form submitted by an Applicant and which is accompanied by cash, demand draft, money order, cheque, postal order or any mode of payment other than blocked amounts in the ASBA Account maintained with an SCSB, will not be accepted.
- (c) Applicants should ensure that the Application Form is also signed by the ASBA Account holder(s) if the Applicant is not the ASBA Account holder;
- (d) Applicants shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the account.
- (e) From one ASBA Account, a maximum of five Bids cum Application Forms can be submitted.
- (f) Applicants bidding directly through the SCSBs should ensure that the Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.
- (g) Upon receipt of the Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form.
- (h) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Application Amount mentioned in the Application Form and may upload the details on the Stock Exchange Platform.
- (i) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Applications on the Stock Exchange platform and such Applications are liable to be rejected.
- (j) Upon submission of a completed Application Form each Applicant may be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount specified in the Application Form in the ASBA Account maintained with the SCSBs.
- (k) The Application Amount may remain blocked in the aforesaid ASBA Account until finalisation of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Application, as the case may be.



(l) SCSBs applying in the Issue must apply through an ASBA Account maintained with any other SCSB; else their Applications are liable to be rejected.

4.3.5.2 Unblocking of ASBA Account

- (a) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB, along with instructions to unblock the relevant bank accounts and for successful applications transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted against each Application, (ii) the amount to be transferred from the relevant bank account to the Public Issue Account, for each Application, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Issue Account, and (iv) details of rejected Applications, if any, along with reasons for rejection and details of withdrawn or unsuccessful Applications, if any, to enable the SCSBs to unblock the respective bank accounts.
- (b) On the basis of instructions from the Registrar to the Issue, the SCSBs may transfer the requisite amount against each successful Application to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.
- (c) In the event of withdrawal or rejection of the Application Form and for unsuccessful Applications, the Registrar to the Issue may give instructions to the SCSB to unblock the Application Amount in the relevant ASBA Account within six Working Days of the Issue Closing Date.

4.3.5.3 **Discount** (if applicable)

- (a) The Discount is stated in absolute rupee terms.
- (b) RIIs, Employees and Retail Individual Shareholders are only eligible for discount. For Discounts offered in the Issue, applicants may refer to the Prospectus.
- (c) The Applicants entitled to the applicable Discount in the Issue may make payment for an amount i.e. the Application Amount less Discount (if applicable).

4.3.6 FIELD NUMBER 8: SIGNATURES AND OTHER AUTHORISATIONS & ACKNOWLEDGEMENT AND FUTURE COMMUNICATION

Applicants should refer to instructions contained in paragraphs 4.1.8 & 4.1.9.

4.4 SUBMISSION OF BID CUM APPLICATION FORM/REVISION FORM/APPLICATION FORM

4.4.1 Bidders/Applicants may submit completed Bid cum application form/Revision Form in the following manner:-

| Mode of Application | Submission of Bid cum Application Form | | | | |
|-------------------------|---|--|--|--|--|
| Anchor Investors | To the Book Running Lead Managers at the Specified Locations mentioned in the Anchor | | | | |
| Application Form | Investor Application Form | | | | |
| | | | | | |
| All Applications (other | (a) To members of the Syndicate in the Specified Locations or Registered Brokers at the | | | | |
| than Anchor Investors) | Broker Centres or the RTAs at the Designated RTA Locations or the CDPs at the | | | | |
| | Designated C DP Locations | | | | |
| | (b) To the Designated Branches of the SCSBs where the ASBA Account is maintained | | | | |

- (a) Bidders/Applicants should submit the Revision Form to the same Designated Intermediary through which such Bidder/Applicant had placed the original Bid.
- (b) Upon submission of the Bid cum Application Form, the Bidder/Applicant will be deemed to have authorized the Issuer to make the necessary changes in the RHP and the Bid cum Application Form as would be required for filing Prospectus with the RoC and as would be required by the RoC after such filing, without prior or subsequent notice of such changes to the relevant Bidder/Applicant.



(c) Upon determination of the Issue Price and filing of the Prospectus with the RoC, the Bid cum Application Form will be considered as the application form.

SECTION 5: ISSUE PROCEDURE IN BOOK BUILT ISSUE

Book Building, in the context of the Issue, refers to the process of collection of Bids within the Price Band or above the Floor Price and determining the Issue Price based on the Bids received as detailed in Schedule XI of SEBI ICDR Regulations. The Issue Price is finalised after the Bid/Issue Closing Date. Valid Bids received at or above the Issue Price are considered for allocation in the Issue, subject to applicable regulations and other terms and conditions.

5.1 SUBMISSION OF BIDS

- (a) During the Bid/Issue Period, Bidders/Applicants may approach any of the Designated Intermediaries to register their Bids. Anchor Investors who are interested in subscribing for the Equity Shares should approach Book Running Lead Manager, to register their Bid.
- (b) In case of Bidders/Applicants (excluding NIIs and QIBs) Bidding at Cut-off Price, the Bidders/Applicants may instruct the SCSBs to block Bid Amount based on the Cap Price less Discount (if applicable).
- (c) For details of the timing on acceptance and upload of Bids in the Stock Exchanges Platform Bidders/Applicants are requested to refer to the RHP.

5.2 ELECTRONIC REGISTRATION OF BIDS

- (a) The Designated Intermediary(ies) may register the Bids using the on-line facilities of the Stock Exchanges. The Designated Intermediaries can also set up facilities for off-line electronic registration of Bids, subject to the condition that they may subsequently upload the off-line data file into the on-line facilities for Book Building on a regular basis before the closure of the issue.
- (b) On the Bid/Issue Closing Date, the Designated Intermediaries may upload the Bids till such time as may be permitted by the Stock Exchanges.
- (c) Only Bids that are uploaded on the Stock Exchanges Platform are considered for allocation/Allotment. The Designated Intermediaries are given till 1:00 pm on the day following the Bid/Issue Closing Date to modify select fields uploaded in the Stock Exchange Platform during the Bid/Issue Period after which the Stock Exchange(s) send the bid information to the Registrar to the Issue for further processing.

5.3 BUILD UP OF THE BOOK

- (a) Bids received from various Bidders/Applicants through the Designated Intermediaries may be electronically uploaded on the Bidding Platform of the Stock Exchanges' on a regular basis. The book gets built up at various price levels. This information may be available with the BRLM at the end of the Bid/Issue Period.
- (b) Based on the aggregate demand and price for Bids registered on the Stock Exchanges Platform, a graphical representation of consolidated demand and price as available on the websites of the Stock Exchanges may be made available at the Bidding centres during the Bid/Issue Period.

5.4 WITHDRAWAL OF BIDS

- (a) RIIs can withdraw their Bids until Bid/Issue Closing Date. In case a RII wishes to withdraw the Bid during the Bid/Issue Period, the same can be done by submitting a request for the same to the concerned Designated Intermediary who shall do the requisite, including unblocking of the funds by the SCSB in the ASBA Account.
- (b) The Registrar to the Issue shall give instruction to the SCSB for unblocking the ASBA Account on the Designated Date. QIBs and NIIs can neither withdraw nor lower the size of their Bids at any stage.



5.5 REJECTION & RESPONSIBILITY FOR UPLOAD OF BIDS

- (a) The Designated Intermediaries are individually responsible for the acts, mistakes or errors or omission in relation to:
 - the Bids accepted by the Designated Intermediaries,
 - the Bids uploaded by the Designated Intermediaries, and
 - the Bid cum application forms accepted but not uploaded by the Designated Intermediaries.
- (b) The BRLMs and their affiliate Syndicate Members, as the case may be, may reject Bids if all the information required is not provided and the Bid cum Application Form is incomplete in any respect.
- (d) The SCSBs shall have no right to reject Bids, except in case of unavailability of adequate funds in the ASBA account or on technical grounds.
- (e) In case of QIB Bidders, only the (i) SCSBs (for Bids other than the Bids by Anchor Investors); and (ii) BRLMs and their affiliate Syndicate Members (only in the Specified Locations) have the right to reject bids. However, such rejection shall be made at the time of receiving the Bid and only after assigning a reason for such rejection in writing.
- (f) All bids by QIBs, NIIs & RIIs Bids can be rejected on technical grounds listed herein.

5.5.1 GROUNDS FOR TECHNICAL REJECTIONS

Bid cum Application Forms/Application Forms can be rejected on the below mentioned technical grounds either at the time of their submission to any of the Designated Intermediaries, or at the time of finalisation of the Basis of Allotment. Bidders/Applicants are advised to note that the Bids/Applications are liable to be rejected, inter-alia, on the following grounds, which have been detailed at various places in this GID:-

- (a) Bid/Application by persons not competent to contract under the Indian Contract Act, 1872, as amended, (other than minors having valid Depository Account as per Demographic Details provided by Depositories);
- (b) Bids/Applications of Bidders (other than Anchor Investors) accompanied by cash, draft, cheques, money order or any other mode of payment other than amounts blocked in the Bidders' ASBA Account maintained with an SCSB;
- (c) Bids/Applications by OCBs;
- (d) In case of partnership firms, Bid/Application for Equity Shares made in the name of the firm. However, a limited liability partnership can apply in its own name;
- (e) In case of Bids/Applications under power of attorney or by limited companies, corporate, trust etc., relevant documents not being submitted along with the Bid cum Application Form/Application Form;
- (f) Bids/Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- (g) Bids/Applications by persons in the United States excluding persons who are a U.S. QIB (as defined in this Draft Red Herring Prospectus);
- (h) Bids/Applications by any person outside India if not in compliance with applicable foreign and Indian laws;
- (i) PAN not mentioned in the Bid cum Application Form/Application Form, except for Bids/Applications by or on behalf of the Central or State Government and officials appointed by the court and by the investors residing in the State of Sikkim, provided such claims have been verified by the Depository Participant;
- (j) In case no corresponding record is available with the Depositories that matches the DPID, the Client ID and the PAN;
- (k) Bids/Applications for lower number of Equity Shares than the minimum specified for that category of investors;
- (1) Bids/Applications at a price less than the Floor Price and Bids/Applications at a price more than the Cap Price;
- (m) Bids/Applications at Cut-off Price by NIIs and QIBs;
- (n) The amounts mentioned in the Bid cum Application Form/Application Form does not tally with the amount payable for the value of the Equity Shares Bid/Applied for;
- (o) Bids/Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- (p) Submission of more than five Bid cum Application Forms/Application Form as through a single ASBA Account;



- (q) Bids/Applications for number of Equity Shares which are not in multiples Equity Shares which are not in multiples as specified in the RHP;
- (r) Multiple Bids/Applications as defined in this GID and the RHP/Prospectus;
- (s) Bid cum Application Forms/Application Forms are not delivered by the Bidders/Applicants within the time prescribed as per the Bid cum Application Forms/Application Form, Bid/Issue Opening Date advertisement and as per the instructions in the RHP and the Bid cum Application Forms;
- (t) Bank account mentioned in the Bid cum Application Form not being an account maintained with an SCSB. Inadequate funds in the bank account to block the Bid/Application Amount specified in the Bid cum Application Form/Application Form at the time of blocking such Bid/Application Amount in the bank account;
- (u) In case of Anchor Investors, Bids/Applications where sufficient funds are not available in Anchor Escrow Accounts as per final certificate from the Anchor Escrow Bank;
- (v) Where no confirmation is received from SCSB for blocking of funds;
- (w) Bids/Applications by Bidders (other than Anchor Investors) not submitted through ASBA process;
- (x) Bids/Applications submitted at locations other than the Specified Locations and Bid cum Application Forms/Application Forms, under the ASBA process, submitted to the Anchor Escrow Bank (assuming that such bank is not a SCSB where the ASBA Account is maintained), to the issuer or the Registrar to the Issue;
- (y) Bids/Applications not uploaded on the terminals of the Stock Exchanges; and
- (z) Bids/Applications by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Bid cum Application Form/Application Form.

5.6 BASIS OF ALLOCATION

- (a) The SEBI ICDR Regulations specify the allocation or Allotment that may be made to various categories of Bidders/Applicants in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the RHP/Prospectus. For details in relation to allocation, the Bidder/Applicant may refer to the RHP/Prospectus.
- (b) Under-subscription in any category (except QIB Category) is allowed to be met with spillover from any other category or combination of categories at the discretion of the Issuer and in consultation with the BRLMs and the Designated Stock Exchange and in accordance with the SEBI ICDR Regulations. Unsubscribed portion in QIB Category is not available for subscription to other categories.
- (c) In case of under subscription in the Issue, spill-over to the extent of such under-subscription may be permitted from the Reserved Portion to the Issue. For allocation in the event of an under-subscription applicable to the Issuer, Bidders/Applicants may refer to the RHP.

(d) Illustration of the Book Building and Price Discovery Process

Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue; it also excludes Bidding by Anchor Investors.

Bidders can bid at any price within the price band. For instance, assume a price band of ₹20 to ₹24 per share, issue size of 3,000 equity shares and receipt of five bids from bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the equity shares of the issuer at various prices and is collated from bids received from various investors.

| Bid Quantity | Bid Amount (₹) | Cumulative Quantity | Subscription |
|--------------|----------------|---------------------|--------------|
| 500 | 24 | 500 | 16.67% |
| 1,000 | 23 | 1,500 | 50.00% |
| 1,500 | 22 | 3,000 | 100.00% |
| 2,000 | 21 | 5,000 | 166.67% |
| 2,500 | 20 | 7,500 | 250.00% |

The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to offer the desired number of equity shares is the price at which the book cuts off, i.e., ₹ 22.00 in the above example. The



Issuer, in consultation with the book running lead manager, will finalise the issue price at or below such cut-off price, i.e., at or below ₹ 22.00. All bids at or above this issue price and cut-off bids are valid bids and are considered for allocation in the respective categories.

(e) Alternate Method of Book Building

In case of FPOs, Issuers may opt for an alternate method of Book Building in which only the Floor Price is specified for the purposes of Bidding ("Alternate Book Building Process"). The Issuer may specify the Floor Price in the RHP or advertise the Floor Price at least one Working Day prior to the Bid/Issue Opening Date. QIBs may Bid at a price higher than the Floor Price and the Allotment to the QIBs is made on a price priority basis. The Bidder with the highest Bid Amount is allotted the number of Equity Shares Bid for and then the second highest Bidder is Allotted Equity Shares and this process continues until all the Equity Shares have been allotted. RIIs, NIIs and Employees are Allotted Equity Shares at the Floor Price and Allotment to these categories of Bidders is made proportionately. If the number of Equity Shares Bid for at a price is more than available quantity then the Allotment may be done on a proportionate basis. Further, the Issuer may place a cap either in terms of number of specified securities or percentage of issued capital of the Issuer that may be Allotted to a single Bidder, decide whether a Bidder be allowed to revise the bid upwards or downwards in terms of price and/or quantity and also decide whether a Bidder be allowed single or multiple bids.

SECTION 6: ISSUE PROCEDURE IN FIXED PRICE ISSUE

Applicants may note that there is no Bid cum Application Form in a Fixed Price Issue. As the Issue Price is mentioned in the Fixed Price Issue therefore on filing of the Prospectus with the RoC, the Application so submitted is considered as the application form.

Applicants may only use the specified Application Form for the purpose of making an Application in terms of the Prospectus which may be submitted through the Designated Intermediary(ies).

Applicants may submit an Application Form either in physical form to any of the Designated Intermediaries or in the electronic form to the SCSB or the Designated Branches of the SCSBs authorising blocking of funds that are available in the bank account specified in the Application Form only ("ASBA Account"). The Application Form is also made available on the websites of the Stock Exchanges at least one day prior to the Bid/Issue Opening Date.

In a fixed price Issue, allocation in the net offer to the public category is made as follows: minimum fifty per cent to Retail Individual Investors; and remaining to (i) individual investors other than Retail Individual Investors; and (ii) other Applicants including corporate bodies or institutions, irrespective of the number of specified securities applied for. The unsubscribed portion in either of the categories specified above may be allocated to the Applicants in the other category. For details of instructions in relation to the Application Form, Bidders/Applicants may refer to the relevant section of the GID.

SECTION 7: ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

The Allotment of Equity Shares to Bidders/Applicants other than Retail Individual Investors and Anchor Investors may be on proportionate basis. For Basis of Allotment to Anchor Investors, Bidders/Applicants may refer to RHP/Prospectus. No Retail Individual Investor will be Allotted less than the minimum Bid Lot subject to availability of shares in Retail Individual Investor Category and the remaining available shares, if any will be Allotted on a proportionate basis. The Issuer is required to receive a minimum subscription of 90% of the Net Issue (excluding any Offer for Sale of specified securities). However, in case the Issue is in the nature of Offer for Sale only, then minimum subscription may not be applicable.

7.1 ALLOTMENT TO RIIs

Bids received from the RIIs at or above the Issue Price may be grouped together to determine the total demand under this category. If the aggregate demand in this category is less than or equal to the Retail Category at or above the Issue Price, full Allotment may be made to the RIIs to the extent of the valid Bids. If the aggregate demand in this category is greater than the allocation to in the Retail Category at or above the Issue Price, then the maximum



number of RIIs who can be Allotted the minimum Bid Lot will be computed by dividing the total number of Equity Shares available for Allotment to RIIs by the minimum Bid Lot ("Maximum RII Allottees"). The Allotment to the RIIs will then be made in the following manner:

- (a) In the event the number of RIIs who have submitted valid Bids in the Issue is equal to or less than Maximum RII Allottees, (i) all such RIIs shall be Allotted the minimum Bid Lot; and (ii) the balance available Equity Shares, if any, remaining in the Retail Category shall be Allotted on a proportionate basis to the RIIs who have received Allotment as per (i) above for the balance demand of the Equity Shares Bid by them (i.e. who have Bid for more than the minimum Bid Lot).
- (b) In the event the number of RIIs who have submitted valid Bids in the Issue is more than Maximum RII Allottees, the RIIs (in that category) who will then be Allotted minimum Bid Lot shall be determined on the basis of draw of lots.

7.2 ALLOTMENT TO NIIs

Bids received from NIIs at or above the Issue Price may be grouped together to determine the total demand under this category. The Allotment to all successful NIIs may be made at or above the Issue Price. If the aggregate demand in this category is less than or equal to the Non-Institutional Category at or above the Issue Price, full Allotment may be made to NIIs to the extent of their demand. In case the aggregate demand in this category is greater than the Non-Institutional Category at or above the Issue Price, Allotment may be made on a proportionate basis up to a minimum of the Non-Institutional Category.

7.3 ALLOTMENT TO QIBs

For the Basis of Allotment to Anchor Investors, Bidders/Applicants may refer to the SEBI ICDR Regulations, 2009 or RHP/Prospectus. Bids received from QIBs Bidding in the QIB Category (net of Anchor Portion) at or above the Issue Price may be grouped together to determine the total demand under this category. The QIB Category may be available for Allotment to QIBs who have Bid at a price that is equal to or greater than the Issue Price. Allotment may be undertaken in the following manner:

- (a) In the first instance allocation to Mutual Funds for up to 5% of the QIB Category may be determined as follows: (i) In the event that Bids by Mutual Fund exceeds 5% of the QIB Category, allocation to Mutual Funds may be done on a proportionate basis for up to 5% of the QIB Category; (ii) In the event that the aggregate demand from Mutual Funds is less than 5% of the QIB Category then all Mutual Funds may get full Allotment to the extent of valid Bids received above the Issue Price; and (iii) Equity Shares remaining unsubscribed, if any and not allocated to Mutual Funds may be available for Allotment to all QIBs as set out at paragraph 7.4(b) below;
- (b) In the second instance, Allotment to all QIBs may be determined as follows: (i) In the event of oversubscription in the QIB Category, all QIBs who have submitted Bids above the Issue Price may be Allotted Equity Shares on a proportionate basis for up to 95% of the QIB Category; (ii) Mutual Funds, who have received allocation as per (a) above, for less than the number of Equity Shares Bid for by them, are eligible to receive Equity Shares on a proportionate basis along with other QIBs; and (iii) Under-subscription below 5% of the QIB Category, if any, from Mutual Funds, may be included for allocation to the remaining QIBs on a proportionate basis.

7.4 ALLOTMENT TO ANCHOR INVESTOR (IF APPLICABLE)

- (a) Allocation of Equity Shares to Anchor Investors at the Anchor Investor Issue Price will be at the discretion of the issuer in consultation with the Selling Shareholder and the BRLMs, subject to compliance with the following requirements:
 - i. not more than 60% of the QIB Category will be allocated to Anchor Investors;
 - one-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors; and



- iii. allocation to Anchor Investors shall be on a discretionary basis and subject to:
 - a maximum number of two Anchor Investors for allocation up to ₹ 10 crores;
 - a minimum number of two Anchor Investors and maximum number of 15 Anchor Investors for allocation of more than ₹ 10 crores and up to ₹ 250 crores subject to minimum Allotment of ₹ 5 crores per such Anchor Investor; and
 - a minimum number of five Anchor Investors and maximum number of 15 Anchor Investors for allocation of more than ₹ 250 crores, and an additional 10 Anchor Investors for every additional ₹ 250 crores or part thereof, subject to minimum Allotment of ₹ 5 crores per such Anchor Investor.
- (c) A physical book is prepared by the Registrar on the basis of the Anchor Investor Application Forms received from Anchor Investors. Based on the physical book and at the discretion of the issuer in consultation with the BRLMs, selected Anchor Investors will be sent a CAN and if required, a revised CAN.
- (d) In the event that the Issue Price is higher than the Anchor Investor Issue Price: Anchor Investors will be sent a revised CAN within one day of the Pricing Date indicating the number of Equity Shares allocated to such Anchor Investor and the pay-in date for payment of the balance amount. Anchor Investors are then required to pay any additional amounts, being the difference between the Issue Price and the Anchor Investor Issue Price, as indicated in the revised CAN within the pay-in date referred to in the revised CAN. Thereafter, the Allotment Advice will be issued to such Anchor Investors.
- (e) In the event the Issue Price is lower than the Anchor Investor Issue Price: Anchor Investors who have been Allotted Equity Shares will directly receive Allotment Advice.

7.5 BASIS OF ALLOTMENT FOR QIBs (OTHER THAN ANCHOR INVESTORS), NIIs AND RESERVED CATEGORY IN CASE OF OVER-SUBSCRIBED ISSUE.

In the event of the Issue being over-subscribed, the Issuer may finalise the Basis of Allotment in consultation with the Designated Stock Exchange in accordance with the SEBI ICDR Regulations.

The allocation may be made in marketable lots, on a proportionate basis as explained below:

- (a) Bidders may be categorized according to the number of Equity Shares applied for;
- (b) The total number of Equity Shares to be Allotted to each category as a whole may be arrived at on a proportionate basis, which is the total number of Equity Shares applied for in that category (number of Bidders in the category multiplied by the number of Equity Shares applied for) multiplied by the inverse of the oversubscription ratio;
- (c) The number of Equity Shares to be Allotted to the successful Bidders may be arrived at on a proportionate basis, which is total number of Equity Shares applied for by each Bidder in that category multiplied by the inverse of the over-subscription ratio;
- (d) In all Bids where the proportionate Allotment is less than the minimum Bid Lot decided per Bidder, the Allotment may be made as follows: the successful Bidders out of the total Bidders for a category may be determined by a draw of lots in a manner such that the total number of Equity Shares Allotted in that category is equal to the number of Equity Shares calculated in accordance with (b) above; and each successful Bidder may be Allotted a minimum of such Equity Shares equal to the minimum Bid Lot finalised by the Issuer;
- (e) If the proportionate Allotment to a Bidder is a number that is more than the minimum Bid lot but is not a multiple of one (which is the marketable lot), the decimal may be rounded off to the higher whole number if that decimal is 0.5 or higher. If that number is lower than 0.5 it may be rounded off to the lower whole number. Allotment to all Bidders in such categories may be arrived at after such rounding off; and
- (f) If the Equity Shares allocated on a proportionate basis to any category are more than the Equity Shares Allotted to the Bidders in that category, the remaining Equity Shares available for Allotment may be first adjusted against any other category, where the Allotted Equity Shares are not sufficient for proportionate Allotment to



the successful Bidders in that category. The balance Equity Shares, if any, remaining after such adjustment may be added to the category comprising Bidders applying for minimum number of Equity Shares.

7.6 DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

- (a) Designated Date: On the Designated Date, the Escrow Collection Banks shall transfer the funds represented by allocation of Equity Shares to Anchor Investors from the Escrow Account, as per the terms of the Anchor Escrow Agreement, into the Public Issue Account with the Bankers to the Issue. The balance amount after transfer to the Public Issue Account shall be transferred to the Refund Account. Payments of refund to the Bidders applying in the Anchor Investor Portion shall be made from the Refund Account as per the terms of the Anchor Escrow Agreement and the RHP. On the Designated Date, the Registrar to the Issue shall instruct the SCSBs to transfer funds represented by allocation of Equity Shares from ASBA Accounts into the Public Issue Account.
- (b) **Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Shares. Bidders/Applicants are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.

Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Bidders/Applicants who have been Allotted Equity Shares in the Issue.

- (c) The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- (d) Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) credit of shares to the successful Bidders/Applicants Depository Account will be completed within six Working Days of the Bid/Issue Closing Date. The Issuer also ensures the credit of shares to the successful Applicant's depository account is completed within five Working Days from the the Bid/Issue Close Date.

SECTION 8: INTEREST AND REFUNDS

13.1 COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING

The Issuer shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges are taken within six Working Days of the Bid/Issue Closing Date. The Registrar to the Issue may initiate corporate action for credit to Equity Shares the beneficiary account with CDPs, and dispatch the Allotment Advice within six Working Days of the Bid/Issue Closing Date.

13.2GROUNDS FOR REFUND

13.2.1 NON RECEIPT OF LISTING PERMISSION

An Issuer makes an application to the Stock Exchange(s) for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchanges from where such permission is sought are disclosed in RHP/Prospectus. The Designated Stock Exchange may be as disclosed in the RHP/Prospectus with which the Basis of Allotment may be finalised.

If the Issuer fails to make application to the Stock Exchange(s) or obtain permission for listing of the Equity Shares, in accordance with the provisions of Section 40 of the Companies Act, 2013, the Issuer shall be punishable with a fine which shall not be less than $\[Tilde{\tilde{\tilde{5}}}\]$ lakhs but which may extend to $\[Tilde{\tilde{5}}\]$ lakhs and every officer of the Issuer who is in default shall be punishable with imprisonment for a term which may extend to one year or with fine which shall not be less than $\[Tilde{\tilde{5}}\]$ 50,000 but which may extend to $\[Tilde{\tilde{5}}\]$ lakhs, or with both.



If the permissions to deal in and for an official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith take steps to refund, without interest, all moneys received from Bidders/Applicants.

If such money is not refunded to the Bidders/Applicants within the prescribed time after the Issuer becomes liable to repay it, then the Issuer and every director of the Issuer who is an officer in default may, on and from such expiry of such period, be liable to repay the money, with interest at such rate, as disclosed in the RHP/Prospectus.

13.2.2 NON RECEIPT OF MINIMUM SUBSCRIPTION

If the Issuer does not receive a minimum subscription of 90% of the Net Issue (excluding any offer for sale of specified securities), including devolvement to the Underwriters, the Issuer may forthwith, take steps to unblock the entire subscription amount received within six Working Days of the Bid/Issue Closing Date and repay, without interest, all moneys received from Anchor Investors. In case the Issue is in the nature of Offer for Sale only, then minimum subscription may not be applicable. In case of under-subscription in the Issue, the Equity Shares in the Issue will be issued prior to the sale of Equity Shares in the Offer for Sale.

If there is a delay beyond the prescribed time after the Issuer becomes liable to pay or unblock the amount received from Bidders, then the Issuer and every director of the Issuer who is an officer in default may on and from expiry of 15 Working Days, be jointly and severally liable to repay the money, with interest at the rate of 15% per annum in accordance with the Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended.

13.2.3 MINIMUM NUMBER OF ALLOTTEES

The Issuer may ensure that the number of prospective Allottees to whom Equity Shares may be Allotted may not be less than 1,000 failing which the entire application monies may be refunded forthwith.

13.2.4 IN CASE OF ISSUES MADE UNDER COMPULSORY BOOK BUILDING

In case an Issuer not eligible under Regulation 26(1) of the SEBI ICDR Regulations comes for an Issue under Regulation 26(2) of SEBI ICDR Regulations but fails to Allot at least 75% of the Net Issue to QIBs, in such case full subscription money is to be refunded.

13.3MODE OF REFUND

- (a) In case of Bids/Applications (other than Anchor Investors): Within six Working Days of the Bid/Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs for unblocking the amount in ASBA Account on unsuccessful Bid/Application and also for any excess amount blocked on Bidding/Application.
- (b) **In case of Anchor Investors:** Within six Working Days of the Bid/Issue Closing Date, the Registrar to the Issue may dispatch the refund orders for all amounts payable to unsuccessful Anchor Investors.
- (c) In case of Anchor Investors, the Registrar to the Issue may obtain from the depositories, the Bidders/Applicants' bank account details, including the MICR code, on the basis of the DP ID, Client ID and PAN provided by the Anchor Investors in their Anchor Investor Application Forms for refunds. Accordingly, Anchor Investors are advised to immediately update their details as appearing on the records of their depositories. Failure to do so may result in delays in dispatch of refunds through electronic transfer of funds, as applicable, and any such delay may be at the Anchor Investors' sole risk and neither the Issuer, the Registrar to the Issue, the Anchor Escrow Bank, or the Syndicate, may be liable to compensate the Anchor Investors for any losses caused to them due to any such delay, or liable to pay any interest for such delay. Please note that refunds shall be credited only to the bank account from which the Bid Amount was remitted to the Anchor Escrow Bank.

13.3.1 Electronic mode of making refunds for Anchor Investors

The payment of refund, if any, may be done through various electronic modes as mentioned below:



- (a) **NEFT**—Payment of refund may be undertaken through NEFT wherever the branch of the Anchor Investors' bank is NEFT enabled and has been assigned the Indian Financial System Code ("**IFSC**"), which can be linked to the MICR of that particular branch. The IFSC Code may be obtained from the website of RBI as at a date prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the Anchor Investors have registered their nine- digit MICR number and their bank account number while opening and operating the demat account, the same may be duly mapped with the IFSC Code of that particular bank branch and the payment of refund may be made to the Anchor Investors through this method. In the event NEFT is not operationally feasible, the payment of refunds may be made through any one of the other modes as discussed in this section;
- (b) **Direct Credit**—Anchor Investors having their bank account with the Anchor Escrow and Refund Banker may be eligible to receive refunds, if any, through direct credit to such bank account;
- (c) RTGS —Anchor Investors having a bank account with a bank branch which is RTGS enabled as per the information available on the website of RBI and whose refund amount exceeds ₹ 0.2 million, shall be eligible to receive refund through RTGS, provided the Demographic Details downloaded from the Depositories contain the nine digit MICR code of the Anchor Invetsor's bank which can be mapped with the RBI data to obtain the corresponding Indian Financial System Code ("IFSC"). Charges, if any, levied by the Anchor Escrow Bank for the same would be borne by our Company. Charges, if any, levied by the Anchor Investor's bank receiving the credit would be borne by the Anchor Investor. Please note that refunds through the above mentioned modes shall be credited only to the bank account from which the Bid Amount was remitted to the Anchor Escrow Bank. For details of levy of charges, if any, for any of the above methods, i n c l u d i n g bank charges, etc. Anchor Investors may refer to RHP/Prospectus.

13.4INTEREST IN CASE OF DELAY IN ALLOTMENT OR REFUND

The Issuer may pay interest at the rate of 15% per annum where the refund or portion thereof is made in electronic manner, the refund instructions have not been given to the clearing system in the disclosed manner and/or demat credits are not made to Bidders/Applicants or instructions for unblocking of funds in the ASBA Account are not dispatched within the six Working days of the Bid/Issue Closing Date.

The Issuer may pay interest at 15% per annum for any delay beyond 15 days from the Bid/Issue Closing Date, if Allotment is not made.

SECTION 9: GLOSSARY AND ABBREVIATIONS

Unless the context otherwise indicates or implies, certain definitions and abbreviations used in this document may have the meaning as provided below. References to any legislation, act or regulation may be to such legislation, act or regulation as amended from time to time.

| Term | Description |
|----------------------------|---|
| Allotment/ Allot/ Allotted | The allotment of Equity Shares pursuant to the Issue to successful |
| | Bidders/Applicants |
| Allotment Advice | Note or advice or intimation of Allotment sent to the Bidders/Applicants who have |
| | been allotted Equity Shares after the Basis of Allotment has been approved by the |
| | designated Stock Exchanges |
| Allottee | A Bidder/Applicant to whom the Equity Shares are Allotted |
| Anchor Investor | A Qualified Institutional Buyer, applying under the Anchor Investor Portion in |
| | accordance with the requirements specified in SEBI ICDR Regulations, 2009 and |
| | the Red Herring Prospectus. |
| Anchor Investor | The form used by an Anchor Investor to make a Bid in the Anchor Investor Portion |
| Application Form | and which will be considered as an application for Allotment in terms of the Red |
| | Herring Prospectus and Prospectus |



| Term | Description |
|---------------------------|--|
| Anchor Investor Portion | Up to 60% of the QIB Category which may be allocated by the Issuer in |
| | consultation with the BRLMs, to Anchor Investors on a discretionary basis. One- |
| | third of the Anchor Investor Portion is reserved for domestic Mutual Funds, subject |
| | to valid Bids being received from domestic Mutual Funds at or above the price at |
| | which allocation is being done to Anchor Investors |
| Application Supported by | An application, whether physical or electronic, used by Bidders/Applicants to make |
| Blocked Amount/ | a bid/application authorizing an SCSB to block the Bid Amount in the specified |
| (ASBA)/ASBA | bank account maintained with such SCSB |
| Application Supported by | An application form, whether physical or electronic, used by ASBA |
| Blocked Amount Form | Bidders/Applicants, which will be considered as the application for Allotment in |
| /ASBA Form | terms of the Red Herring Prospectus and the Prospectus |
| ASBA Account | Account maintained with an SCSB which may be blocked by such SCSB to the |
| | extent of the Bid amount of the ASBA Bidder. |
| ASBA Bidder | All Bidders/Applicants except Anchor Investors |
| Banker(s) to the | The banks which are clearing members and registered with SEBI as Banker to the |
| Offer/Escrow Collection | Offer with whom the Escrow Account for Anchor Investors may be opened, and as |
| Bank(s)/Collecting Banker | disclosed in the RHP/Prospectus and Bid cum Application Form of the Issuer |
| Basis of Allotment | The basis on which the Equity Shares may be Allotted to successful |
| D: I | Bidders/Applicants under the Issue |
| Bid | An indication to make an offer during the Bid/Offer Period by a prospective Bidder |
| | pursuant to submission of Bid cum Application Form or during the Anchor Investor |
| | Bid/Offer Period by the Anchor Investors, to subscribe for or purchase the Equity |
| | Shares of the Issuer at a price within the Price Band, including all revisions and |
| | modifications thereto. In case of issues undertaken through the fixed price process, |
| Bid Amount | all references to a Bid should be construed to mean an Application |
| Bid Alliouit | The highest value of the optional Bids indicated in the Bid cum Application Form and payable by the Bidder upon submission of the Bid (except for Anchor |
| | Investors), less discounts (if applicable). In case of issues undertaken through the |
| | fixed price process, all references to the Bid Amount should be construed to mean |
| | the Application Amount |
| Bid cum Application Form | The Anchor Investor Application Form or the ASBA Form, as the context requires |
| Bid/Issue Closing Date | Except in the case of Anchor Investors (if applicable), the date after which the |
| | Designated Intermediaries may not accept any Bids for the Issue, which may be |
| | notified in an English national daily, a Hindi national daily and a regional language |
| | newspaper at the place where the registered office of the Issuer is situated, each |
| | with wide circulation. Bidders/Applicants may refer to the RHP/Prospectus for the |
| | Bid/Issue Closing Date |
| Bid/Issue Opening Date | The date on which the Designated Intermediaries may start accepting Bids for the |
| | Issue, which may be the date notified in an English national daily, a Hindi national |
| | daily and a regional language newspaper at the place where the registered office of |
| | the Issuer is situated, each with wide circulation. Bidders/Applicants may refer to |
| | the RHP/Prospectus for the Bid/Issue Opening Date |
| Bid/Issue Period | Except in the case of Anchor Investors (if applicable), the period between the |
| | Bid/Issue Opening Date and the Bid/Issue Closing Date inclusive of both days and |
| | during which prospective ASBA Bidders/Applicants can submit their Bids, |
| | inclusive of any revisions thereof. The Issuer may consider closing the Bid/Issue |
| | Period for QIBs one working day prior to the Bid/Issue Closing Date in accordance |
| | with the SEBI ICDR Regulations, 2009. Bidders/Applicants may refer to the |
| | RHP/Prospectus for the Bid/Issue Period |
| Bidder/Applicant | Any prospective investor who makes a Bid/Application pursuant to the terms of the |
| | RHP/Prospectus and the Bid cum Application Form. In case of issues undertaken |
| | through the fixed price process, all references to a Bidder/Applicants should be |
| | construed to mean an Applicant |



| Term | Description |
|---------------------------|--|
| Book Built Process/ Book | The book building process as provided under SEBI ICDR Regulations, 2009, |
| Building Process/ Book | The book building process as provided under obbit reprived and one, 2007, |
| Building Method | |
| Broker Centres | Broker Centres notified by the Stock Exchanges, where Bidders/Applicants can |
| Broker centres | submit the Bid cum Application Form to a Registered Broker. The details of such |
| | broker centres, along with the names and contact details of the Registered Brokers |
| | are available on the websites of the Stock Exchanges. |
| Book Running Lead | The Book Running Lead Manager to the Issue as disclosed in the RHP/Prospectus |
| Manager/ BRLM/ Lead | and the Bid cum Application Form of the Issuer. In case of issues undertaken |
| Manager/ LM | through the fixed price process, all references to the Book Running Lead Manager |
| ivianagen Eivi | should be construed to mean the Lead Manager or LM |
| Business Day | Monday to Saturday (except 2 nd and 4 th Saturday of a month and public holidays) |
| CAN/Confirmation of | Notice or intimation of allocation of the Equity Shares sent to Anchor Investors, |
| Allotment Note | who have been allocated the Equity Shares, after the Anchor Investor Bid/Issue |
| Another Note | Period |
| Cap Price | The higher end of the Price Band, above which the Issue Price and the Anchor |
| Cap I IICC | Investor Issue Price may not be finalised and above which no Bids may be accepted |
| Client ID | Client Identification Number maintained with one of the Depositories in relation to |
| Chefft ID | demat account |
| Collecting Depository | A depository participant as defined under the Depositories Act, 1996, registered |
| Participant or CDP | with SEBI and who is eligible to procure Bids/Applications at the Designated |
| ranticipant of CDF | CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated |
| | November 10, 2015 issued by SEBI |
| Cut-off Price | |
| Cut-on Frice | Issue Price, finalized by the Issuer in consultation with the Book Running Lead |
| | Manager(s), which can be any price within the Price Band. Only RIBs, Retail |
| | Individual Shareholders and employees are entitled to Bid at the Cut-off Price. No other category of Bidders/Applicants are entitled to Bid at the Cut-off Price |
| DP | Depository Participant |
| DP ID | Depository Participant's Identification Number |
| | |
| Depositories | National Securities Depository Limited and Central Depository Services (India) Limited |
| Damagraphia Dataila | Details of the Bidders/Applicants including the Bidders/Applicant's address, name |
| Demographic Details | |
| | of the Applicant's father/husband, investor status, occupation and bank account details |
| Designated Branches | Such branches of the SCSBs which may collect the Bid cum Application Forms |
| Designated Branches | used by the ASBA Bidders/Applicants (excluding Anchor Investor) applying |
| | |
| | through the ASBA and a list of which is available on www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34 |
| Designated CDP Locations | Such locations of the CDPs where Bidder/Applicant can submit the Bid cum |
| Designated CDI Locations | Application Forms to Collecting Depository Participants. |
| | The details of such Designated CDP Locations, along with names and contact |
| | details of the Collecting Depository Participants eligible to accept Bid cum |
| | Application Forms are available on the websites of the Stock Exchange. |
| Designated RTA Locations | Such locations of the RTAs where Bidder/Applicant can submit the Bid cum |
| Designated K171 Locations | Application Forms to RTAs. |
| | The details of such Designated RTA Locations, along with names and contact |
| | details of the RTAs eligible to accept Bid cum Application Forms are available on |
| | the websites of the Stock Exchange. |
| Designated Stock | The designated stock exchange as disclosed in the Red Herring Prospectus/ |
| Exchange | Prospectus of the Issuer |
| Designated Intermediaries | Syndicate Members, Sub-Syndicate/Agents, SCSBs, Registered Brokers, Brokers, |
| /Collecting Agent | the CDPs and RTAs, who are authorized to collect ASBA Application Forms from |
| , concerning regent | the Bidders/Applicants, in relation to the Issue |
| <u> </u> | |



| Term | Description |
|---------------------------|--|
| Discount | Discount to the Issue Price that may be provided to Bidders/Applicants in |
| | accordance with the SEBI ICDR Regulations, 2009. |
| Draft Prospectus | This Draft Prospectus filed with Stock Exchange in case of Fixed Price Issues and |
| | which may mention a price or price Band |
| Employees | Employees of an Issuer as defined under SEBI ICDR Regulations, 2009 and |
| | including, in case of a new company, persons in the permanent and full time |
| | employment of the promoting companies excluding the promoters and immediate |
| | relatives of the promoter. For further details Bidders/Applicants may refer to the |
| | RHP/ Prospectus |
| Equity Shares | Equity shares of the Issuer |
| Escrow Account | Account opened with the Escrow Collection Bank(s) and in whose favour the |
| | Anchor Investors may transfer money through NEFT/RTGS/direct credit in respect |
| | of the Bid Amount when submitting a Bid |
| Escrow Agreement | Agreement to be entered into among the Issuer, the Registrar to the Issue, the Book |
| | Running Lead Manager(s), the Escrow Collection Bank(s) and the Refund Bank(s) |
| | for collection of the Bid Amounts from Anchor Investors and where applicable, |
| | remitting refunds of the amounts collected to the Anchor Investors on the terms and |
| | conditions thereof |
| Escrow Collection Bank(s) | Refer to definition of Banker(s) to the Issue |
| FCNR Account | Foreign Currency Non-Resident Account |
| First Bidder/Applicant | The Bidder/Applicant whose name appears first in the Bid cum Application Form |
| | or Revision Form |
| FII(s) | Foreign Institutional Investors as defined under the SEBI (Foreign Institutional |
| | Investors) Regulations, 1995 and registered with SEBI under applicable laws in |
| Floor Price | India |
| Floor Price | The lower end of the Price Band, at or above which the Issue Price and the Anchor |
| | Investor Price may be finalised and below which no Bids may be accepted, subject to any revision thereto |
| FPIs | Foreign Portfolio Investors as defined under the Securities and Exchange Board of |
| 1118 | India (Foreign Portfolio Investors) Regulations, 2014 |
| FPO | Further public offering |
| Foreign Venture Capital | Foreign Venture Capital Investors as defined and registered with SEBI under the |
| Investors or FVCIs | SEBI (Foreign Venture Capital Investors) Regulations, 2000 |
| IPO | Initial public offering |
| Issue | Public issue of Equity Shares of the Issuer including the Offer for Sale if applicable |
| Issue Price | The final price, less discount (if applicable) at which the Equity Shares may be |
| 135de 111ee | Allotted to Bidders other than Anchor Investors, in terms of the Prospectus. Equity |
| | Shares will be Allotted to Anchor Investors at the Anchor Investor Issue Price The |
| | Issue Price may be decided by the Issuer in consultation with the Book Running |
| | Lead Manager(s) |
| Issuer/ Company | The Issuer proposing the initial public offering/further public offering as applicable |
| Maximum RIB Allottees | The maximum number of RIBs who can be allotted the minimum Bid/Application |
| | Lot. This is computed by dividing the total number of Equity Shares available for |
| | Allotment to RIIs by the minimum Bid/Application Lot. |
| MICR | Magnetic Ink Character Recognition - nine-digit code as appearing on a cheque leaf |
| Mutual Fund | A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, |
| | 1996 |
| NECS | National Electronic Clearing Service |
| NEFT | National Electronic Fund Transfer |
| NRE Account | Non-Resident External Account |
| NRI | NRIs from such jurisdictions outside India where it is not unlawful to make an |
| | offer or invitation under the Issue and in relation to whom the Prospectus |
| | constitutes an invitation to subscribe to or purchase the Equity Shares |
| NRO Account | Non-Resident Ordinary Account |



| Term | Description |
|-----------------------------|---|
| Net Issue | The Issue less reservation portion |
| Non-Institutional Investors | All Bidders/Applicants, including sub accounts of FIIs registered with SEBI which |
| or NIIs | are foreign corporate or foreign individuals and FPIs which are Category III foreign |
| OI TVIIS | portfolio investors, that are not QIBs or RIBs and who have Applied for Equity |
| | Shares for an amount of more than ₹ 200,000 (but not including NRIs other than |
| | Eligible NRIs) |
| Non-Institutional Category | The portion of the Issue being such number of Equity Shares available for |
| Tren institutional category | allocation to NIIs on a proportionate basis and as disclosed in the RHP/Prospectus |
| | and the Bid cum Application Form |
| Non-Resident | A person resident outside India, as defined under FEMA and includes Eligible |
| | NRIs, FIIs, FPIs and FVCIs |
| OCB/Overseas Corporate | A company, partnership, society or other corporate body owned directly or |
| Body | indirectly to the extent of at least 60% by NRIs including overseas trusts, in which |
| | not less than 60% of beneficial interest is irrevocably held by NRIs directly or |
| | indirectly and which was in existence on October 3, 2003 and immediately before |
| | such date had taken benefits under the general permission granted to OCBs under |
| | FEMA |
| Offer for Sale | Public offer of such number of Equity Shares as disclosed in the Prospectus |
| | through an offer for sale by the Selling Shareholder |
| Other Investors | Investors other than Retail Individual Investors in a Fixed Price Issue. These |
| | include individual applicants other than retail individual investors and other |
| | investors including corporate bodies or institutions irrespective of the number of |
| DAN | specified securities applied for. |
| PAN | Permanent Account Number allotted under the Income Tax Act, 1961 |
| Price Band | Price Band with a minimum price, being the Floor Price and the maximum price, |
| | being the Cap Price and includes revisions thereof. The Price Band and the |
| | minimum Bid lot size for the Issue may be decided by the Issuer in consultation |
| | with the Book Running Lead Manager(s) and advertised, at least five working days in case of an IPO and one working day in case of FPO, prior to the Bid/Issue |
| | Opening Date, in English national daily, Hindi national daily and regional language |
| | at the place where the registered office of the Issuer is situated, newspaper each |
| | with wide circulation |
| Pricing Date | The date on which the Issuer in consultation with the Book Running Lead |
| Tricing Date | Manager(s), finalize the Issue Price |
| Prospectus | The prospectus to be filed with the RoC in accordance with Section 32 of the |
| Trospectus | Companies Act, 2013 read with section 26 of Companies Act 2013 after the |
| | Pricing Date, containing the Issue Price, the size of the Issue and certain other |
| | information |
| Public Issue Account | An account opened with the Banker to the Issue to receive monies from the ASBA |
| | Accounts on the Designated Date |
| QIB Category | The portion of the Issue being such number of Equity Shares to be Allotted to QIBs |
| | on a proportionate basis |
| Qualified Institutional | As defined under SEBI ICDR Regulations, 2009 |
| Buyers or QIBs | |
| RTGS | Real Time Gross Settlement |
| Red Herring Prospectus/ | The red herring prospectus issued in accordance with Section 32 of the Companies |
| RHP | Act, 2013, which does not have complete particulars of the price at which the |
| | Equity Shares are offered and the size of the Issue. The RHP may be filed with the |
| | RoC at least three days before the Bid/Issue Opening Date and may become a |
| | Prospectus upon filing with the RoC after the Pricing Date. In case of issues |
| | undertaken through the fixed price process, all references to the RHP should be |
| D.C. 1 A | construed to mean the Prospectus |
| Refund Account | The account opened with Refund Bank, from which refunds to Anchor Investors, if |
| | any, of the whole or part of the Bid Amount may be made |



| Term | Description |
|------------------------------------|---|
| Refund bank | Refund bank as disclosed in the RHP/Prospectus and Bid cum Application Form of |
| | the Issuer |
| Registrar and Share | Registrar and share transfer agents registered with SEBI and eligible to procure |
| Transfer Agents or RTAs | Bids at the Designated RTA Locations in terms of circular no. |
| | CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI |
| Registered Broker | Stock Brokers registered with the Stock Exchanges having nationwide terminals, |
| | other than the members of the Syndicate |
| Registrar to the Issue /RTI | The Registrar to the Issue as disclosed in the RHP/Prospectus and Bid cum |
| | Application Form |
| Reserved Category/ | Categories of persons eligible for making application/Bidding under reservation |
| Categories | portion |
| Reservation Portion | The portion of the Issue reserved for category of eligible Bidders/Applicants as |
| | provided under the SEBI ICDR Regulations, 2009 |
| Retail Individual Investors / RIIs | Investors who applies or bids for a value of not more than ₹ 200,000. |
| Retail Individual | Shareholders of a listed Issuer who applies or bids for a value of not more than ₹ |
| Shareholders | 200,000. |
| Retail Category | The portion of the Issue being such number of Equity Shares available for |
| | allocation to RIIs which shall not be less than the minimum bid lot, subject to |
| | availability in RII category and the remaining shares to be allotted on proportionate |
| Revision Form | basis. The form used by the Bidders in an issue to modify the quantity of Equity Shares |
| Revision Form | indicates therein in any of their Bid cum Application Forms or any previous |
| | Revision Form(s) |
| RoC | The Registrar of Companies |
| SEBI | The Securities and Exchange Board of India constituted under the Securities and |
| SEBI | Exchange Board of India Act, 1992 |
| SEBI ICDR Regulations, | The Securities and Exchange Board of India (Issue of Capital and Disclosure |
| 2009 | Requirements) Regulations, 2009 |
| Self Certified Syndicate | A bank registered with SEBI, which offers the facility of ASBA and a list of which |
| Bank(s) or SCSB(s) | is available on |
| | http://www.sebi.gov.in/cms/sebi data/attachdocs/1316087201341.html |
| Specified Locations | Refer to definition of Broker Centers |
| Stock Exchanges/ SE | The stock exchanges as disclosed in the RHP/Prospectus of the Issuer where the |
| | Equity Shares Allotted pursuant to the Issue are proposed to be listed |
| Syndicate | The Book Running Lead Manager(s) and the Syndicate Member |
| Syndicate Agreement | The agreement to be entered into among the Issuer, and the Syndicate in relation to |
| | collection of the Bids in this Issue (excluding Application from ASBA Applicants) |
| Syndicate Member(s)/SM | The Syndicate Member(s) as disclosed in the Prospectus |
| Underwriters | The Book Running Lead Manager(s) and the Syndicate Member(s) |
| Underwriting Agreement | The agreement amongst the Issuer, and the Underwriters to be entered into on or |
| Washing Day | after the Pricing Date |
| Working Day | "Working Day" means all days, other than second and fourth Saturday of the |
| | month, Sunday or a public holiday, on which commercial banks in Mumbai are open for business; provided however, with reference to (a) announcement of Price |
| | Band; and (b) Bid/Offer Period, "Working Day" shall mean all days, excluding all |
| | Saturdays, Sundays or a public holiday, on which commercial banks in Mumbai are |
| | open for business; and with reference to the time period between the Bid/Offer |
| | Closing Date and the listing of the Equity Shares on the Stock Exchanges, |
| | "Working Day" shall mean all trading days of Stock Exchanges, excluding |
| | Sundays and bank holidays, as per the SEBI Circular |
| | SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016 |



RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The government bodies responsible for granting foreign investment approvals are the RBI and the relevant ministry or ministries of the Government of India.

The Government has from time to time made policy pronouncements on FDI through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP"), issued the consolidated FDI policy circular of 2017 ("FDI Policy 2017"), which with effect from August 28, 2017, consolidates and supersedes all previous press notes, press releases and clarifications on FDI policy issued by the DIPP that were in force and effect as on August 28, 2017.

Subject to certain conditions, the transfer of shares by way of sale between an Indian resident and a non-resident does not require the prior approval of the RBI or the relevant ministry or ministries of the Government of India, provided that (i) the activities of the investee company are under the automatic route under the FDI Policy 2017 and transfer does not attract the provisions of the SEBI Takeover Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy 2017; and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI and the RBI.

As per the existing policy of the Government of India, OCBs cannot participate in the Offer.

The Equity Shares have not been and will not be registered under the Securities Act or any other applicable law of the United States and, unless so registered, and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws. Accordingly, the Equity Shares are only being offered and sold (i) within the United States only to persons reasonably believed to be "qualified institutional buyers" (as defined in Rule 144A under the Securities Act and referred to in this Draft Prospectus as "U.S. QIBs", for the avoidance of doubt, the term U.S. QIBs does not refer to a category of institutional investor defined under applicable Indian regulations and referred to in this Draft Prospectus as "QIBs") in transactions exempt from, or not subject to, the registration requirements of the Securities Act, and (ii) outside the United States in offshore transactions in reliance on Regulation S under the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the applicants. Our Company and the Lead Managers are not liable for any amendments or modification or changes in applicable laws.



SECTION VIII - MAIN PROVISIONS OF ARTICLES OF ASSOCIATION OF OUR COMPANY

Pursuant to Schedule I of the Companies Act, and the SEBI ICDR Regulations, the Main provisions of the Articles of Association relating to voting rights, dividend, lien, forfeiture, restrictions on transfer and Transmission of equity shares or debentures, their consolidation or splitting are as provided below. Each provision below is numbered as per the corresponding article number in the articles of association and defined terms herein have the meaning given to them in the Articles of Association.

| ARTICLE NO. | INTERPRETATION | HEADING |
|-------------|--|----------------|
| 1. | No regulation contained in Table F contained in the First Schedule to the Companies Act, 2013, shall apply to this Company, but the regulations for the management of the Company and for the observance of the Members thereof and their representatives shall, subject to any exercise of the statutory powers of the Company with reference to the repeal or alteration of, or addition thereto, by special resolution, as prescribed by the said Act, be such as are contained in these Articles. | PRELIMINARY |
| 2. | In the interpretation of these Articles, unless repugnant to the subject or context: "The Company" or "this Company" means DINESH ENGINEERS LIMITED "The Act" means the Companies Act, 2013, or any statutory modification or re-enactment, clarifications and notification thereof for the time being in force and the term shall be deemed to refer to the applicable section thereof which is relatable to the relevant Article in which the said term appears in these Articles and any previous Company law, so far as may be applicable. "Annual General Meeting" means a general meeting of the members held as such, in accordance with the provisions of the Act. "Beneficial Owner" means a person as defined by section 2(1)(a) of the Depositories Act, 1996. "The Board" or the "Board of Directors" means the collective body of the Directors of the Company. "Capital" means the Share capital, for the time being, raised or authorised to be raised, for purposes of the Company. "Debenture" includes debenture stock, bonds or any other instrument of the Company evidencing the debts whether constituting the charge on the assets of the Company or not. "Depositories Act 1996" means The Depositories Act, 1996 and includes any statutory modification or re-enactment thereof for the time being in force. "Depositories Act, 1996. "Directors" means and includes a Company as defined in section 2(1) (e) of "The Depositories Act, 1996. "Directors" means a director appointed to the Board of the Company. "Dividend" includes interim dividend. "Extra-ordinary General Meeting" means an extraordinary general meeting of the members, duly called and constituted, and any adjourned holding thereof. "In writing" or "written" include printing, lithography and other modes of representing or reproducing words in a visible form. "Member" means the registered office, for the time being, of the Company. "Paid-up" means paid up capital as defined under section 2(64) of the Companies Act, 2013. "Participant" means individual / institutions as defined under Section | INTERPRETATION |



| | "The Registrar" means, Registrar as defined under section 2(75) of the Companies Act, 2013. | |
|----|--|----------------------|
| | "Secretary" means a Company Secretary, within the meaning of clause (c) of sub section (1) of section 2 of Company Secretaries Act, 1980, who is appointed by the Company to perform the functions of the Company Secretary under this Act | |
| | "Seal" means the common seal, for the time being, of the Company. | |
| | "Share" means a Share in the capital of the Company, and includes stock, except | |
| | where a distinction between Stock and Shares is express or implied. | |
| | Words importing the singular number include, where the context admits or requires, | |
| | the plural number and vice versa. | |
| | "Ordinary resolution" and "special resolution" shall have the same meaning assigned thereto by the Act. | |
| | "Year" means a calendar year and "financial year" shall have the same meaning as | |
| | assigned thereto by or under the Companies Act, 2013. | |
| | Words importing the masculine gender also include the feminine gender. | |
| | The margin notes, if used or incorporated, or, after being used, removed, at any | |
| | time thereafter, in these Articles shall not affect the construction hereof. | |
| | Save as aforesaid, any words or expressions defined in the Act shall, if not | |
| | inconsistent with the subject or context, bear the same meaning so far as these | |
| | Articles are concerned. | |
| | The Section number, with relation to the Act, referred to anywhere in these | |
| | presents, may be deemed to have been replaced by such other number or numbers, | |
| | as may, after the amendments or modifications effected in the Act or repeal of the | |
| | Act and introduction of the new Act as such in its place, contain the relevant | |
| | provisions, in the context or circumstances of that respective Article, as may be | |
| 3. | proper and justifiable and shall be interpreted in its true intention | |
| 3. | Where the Act requires that the company cannot undertake any act or exercise any rights or powers, unless expressly authorized by its articles, these articles shall in relation to the Company, be deemed to confer such right, authority or power. | GENERAL AUTHORITY |
| 4. | The Authorized Share Capital of the Company is such amount, as stated, for the | |
| 4. | time being, or may be varied, from time to time, under the provisions of the Act, in | |
| | the Clause V of the Memorandum of Association of the Company, divided into | |
| | such number, classes and descriptions of Shares and into such denominations, as | |
| | stated therein, and further with such powers to increase the same or otherwise as | |
| | stated therein. | |
| 5. | The Company, in general meeting, may, from time to time, increase the capital by | |
| | the creation of new shares. Such increase in the capital shall be of such aggregate | |
| | amount and to be divided into such number of Shares of such respective amounts, | |
| | as the resolution, so passed in that respect, shall prescribe. Subject to the provisions | |
| | of the Act, any Shares of the original or increased capital shall be issued upon such | CARTELL AND |
| | terms and conditions and with such rights and privileges annexed thereto as the | CAPITAL AND |
| | general meeting, resolving upon the creation thereof, shall direct, and, if no | INCREASE AND |
| | direction be given, as the Directors shall determine, and, in particular, such Shares may be issued with a preferential, restricted or qualified right to dividends, and in | REDUCTION THEREOF |
| | the distribution of assets of the Company, on winding up, and with or without a | THEREOF |
| | right of voting at general meetings of the Company, in conformity with and only in | |
| | the manner prescribed by the provisions of the Act. Whenever capital of the | |
| | Company has been increased under the provisions of this Article, the Directors | |
| | shall comply with the applicable provisions of the Act. | |
| 6. | Except so far as otherwise provided by the conditions of issue or by these presents, | |
| | any capital raised by the creation of new shares shall be considered as part of the | |
| | existing capital and shall be subject to the provisions contained herein with | |
| | reference to the payment of calls and installments, forfeiture, lien, surrender, | |
| | transfer and transmission, voting or otherwise. | |



| 7. | Subject to the provisions of Section 55 of the Act and the rules made thereunder, the Company shall have the power to issue preference shares, which are liable to be redeemed and the resolution authorizing such issue shall prescribe the manner, terms and conditions of redemption. | |
|-----|--|----------------------------|
| 8. | On the issue of Redeemable Preference Shares under the provisions of the preceding Article, the following provisions shall take effect:- | |
| | i. No such Shares shall be redeemed except out of the profits of the Company which would otherwise be available for dividend or out of the proceeds of a fresh issue of Shares made for the purpose of the redemption; | |
| | ii. No such shares shall be redeemed unless they are fully paid; | |
| | iii. The premium, if any, payable on redemption, must have been provided for, out of the profits of the Company or the Share Premium Account of the Company before, the Shares are redeemed; and | |
| | iv. Where any such Shares are redeemed otherwise than out of the proceeds of a fresh issue, there shall, out of profits which would otherwise have been available for dividend, be transferred to a reserve fund to be called "Capital Redemption Reserve Account", a sum equal to the nominal amount of the Shares redeemed and the provisions of the Act, relating to the reduction of the Share Capital of the Company, shall, except as provided in Section 80 of the Act, apply as if "Capital Redemption Reserve Account" were paid up Share capital of the Company. | |
| 9. | Subject to Section 66 of the Companies Act, 2013, the Company may by special resolution, reduce its capital and any Capital Redemption Reserve Account or Other Premium Account, for the time being, in any manner, authorized by law, and, in particular, without prejudice to the generality of the foregoing powers, the capital may be paid off on the footing that it may be called up again or otherwise. This Article is not to derogate from any power, the Company would have, if it were omitted. | |
| 10. | Subject to the applicable provisions of the Act, the Company, in general meeting, may, from time to time, sub-divide, reclassify or consolidate its Shares or any of them, and the resolution whereby any Share is sub-divided, may determine that, as between the holders of the Shares resulting from such sub-division, one or more of such Shares shall have some preference or special advantage as regards dividend, capital or otherwise over or as compared with the other or others. Subject as aforesaid, the Company, in general meeting, may also cancel shares, which have not been taken or agreed to be taken by any person, and diminish the amount of its Share capital by the amount of the Shares so cancelled. | |
| 11. | Whenever the capital, by reason of the issue of Preference Shares or otherwise, is divided into different classes of shares, all or any of the rights and privileges attached to each class may, subject to the applicable provisions of the Act, be modified, commuted, affected or abrogated, or dealt with by an agreement between the Company and any person purporting to contract on behalf of that class, provided such agreement is ratified, in writing, by holders of at least three-fourths in nominal value of the issued Shares of the class or is confirmed by a special resolution passed at a separate general meeting of the holders of Shares of that class and all the provisions hereinafter contained as to general meetings, shall, mutatis mutandis, apply to every such meeting. | |
| 12. | The Company shall keep or cause to be kept a Register and Index of Members, in accordance with the applicable Sections of the Act. The Company shall be entitled to keep, in any State or Country outside India, a Branch Register of Members, in respect of those residents in that State or Country. | SHARES AND CERTIFICATES |



| 13. | The Shares, in the capital, shall be numbered progressively according to their several classes and denominations, and, except in the manner hereinabove mentioned, no Share shall be sub-divided. Every forfeited or surrendered Share may continue to bear the number by which the same was originally distinguished with, or as may be otherwise, as may be decided by the Board of Directors or required by any other authority, as may be, for the time being, in force. i. Where at the time, it is proposed to increase the subscribed capital of the |
|-----|---|
| 14. | Company by allotment of further Shares either out of the unissued or out of the increased Share capital then: |
| | a) Such further Shares shall be offered to the persons who at the date of the offer, are holders of the Equity Shares of the Company, in proportion, as near as circumstances admit, to the capital paid up on those Shares at that date. b) Such offer shall be made by a notice specifying the number of Shares offered and limiting a time not less than fifteen days and not exceeding thirty days from the date of the offer within which the offer if not accepted, will be deemed to have been declined. c) The offer aforesaid shall be deemed to include a right exercisable by the person concerned to renounce the Shares offered to him in favour of any other person and the notice referred to in sub-clause (b) hereof shall contain a statement of this right provided that the Directors may decline, without assigning any reason to allot any Shares to any person in whose favour any member may, renounce the Shares offered to him. d) After expiry of the time specified in the aforesaid notice or on receipt of earlier intimation from the person to whom such notice is given that he |
| | declines to accept the Shares offered, the Board of Directors may dispose of them in such manner as they think most beneficial to the Company. ii. Notwithstanding anything contained in sub-clause (i) thereof, the further Shares aforesaid may be offered to any persons (whether or not those persons include the persons referred to in clause (a) of sub-clause (i) hereof) in any manner either for cash or for a consideration other than cash, if the price of such shares is determined by the valuation report of a Registered Valuer subject to such conditions prescribed in the rules made thereunder. iii. Nothing in sub-clause (c) of (i) hereof shall be deemed: (a) To extend the time within the offer should be accepted; or (b) To authorize any person to exercise the right of renunciation for a second time, on the ground that the person in whose favor the remuneration was first made has declined to take the Shares comprised in the renunciation. |
| | iv. Nothing in this Article shall apply to the increase of the subscribed capital of the Company caused by the exercise of an option attached to the Debenture issued or loans raised by the Company to convert such Debenture or loans into Shares in the Company. Provided that the terms of issue of such Debentures or the terms of such loans loan containing such an option have been approved before the issue of such debentures or the raising of loan by a special resolution passed by the Company in general meeting. |
| 15. | Subject to the provisions of Section 62 of the Companies Act, 2013 and the rules made thereunder and these Articles of the Company for the time being shares shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at part and at such time as they may from |



| | time to time think fit and with the sanction of the Company in the General Meeting to give any person or persons the option or right to call for any Shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot Shares in the capital of the Company on payment in full or part of any property sold and transferred or for any services rendered to the Company in the conduct of its business and any Shares which may so be allotted may be issued as fully paid up Shares and if so issued, shall be deemed to be fully paid Shares. Provided that option or right to call of Shares shall not be given to any person or persons without the sanction of the Company in the General Meeting. The Board shall cause to be filed the returns as to allotment as may be prescribed from time to time. | |
|-----|---|--|
| 16. | In addition to and without derogating from the powers for that purpose conferred on the Board under the preceding two Articles, the Company, in general meeting, may determine that any Shares, whether forming part of the original capital or of any increased capital of the Company, shall be offered to such persons, whether or not the members of the Company, in such proportion and on such terms and conditions and, subject to compliance with the provisions of applicable provisions of the Act, either at a premium or at par, as such general meeting shall determine and with full power to give any person, whether a member or not, the option to call for or be allotted Shares of any class of the Company either, subject to compliance with the applicable provision of the Act, at a premium or at par, such option being exercisable at such times and for such consideration as may be directed by such general meeting, or the Company in general meeting may make any other provision whatsoever for the issue, allotment or disposal of any Shares. | |
| 17. | Any application signed by or on behalf of an applicant for subscription for Shares in the Company, followed by an allotment of any Shares therein, shall be an acceptance of Shares within the meaning of these Articles, and every person, who, thus or otherwise, accepts any Shares and whose name is entered on the Registered shall, for the purpose of these Articles, be a member. | |
| 18. | The money, if any, which the Board shall, on the allotment of any shares being made by them, require or direct to be paid by way of deposit, call or otherwise, in respect of any Shares allotted by them, shall immediately on the insertion of the name of the allottee in the Register of Members as the name of the holder of such Shares, become a debt due to and recoverable by the Company from the allottee thereof, and shall be paid by him accordingly, in the manner prescribed by the Board. | |
| 19. | Every member or his heirs, executors or administrators, shall pay to the Company the portion of the capital represented by his Share or Shares which may, for the time being, remain unpaid thereon, in such amounts, at such time or times, and in such manner as the Board shall, from time to time, in accordance with the Regulations of the Company, require or fix for the payment thereof. | |
| 20. | i. Every Member shall be entitled, without payment, to one or more certificates in marketable lots, for all the Shares of each class or denomination registered in his name, or if the Directors so approve (upon paying such fee as the Directors may from time to time determine) to several certificates, each for one or more of such Shares and the Company shall complete and have ready for delivery such certificates within two (2) months from the date of allotment, unless the conditions of issue thereof otherwise provide, or within one (1) month of the receipt of application of registration of transfer, transmission, sub-division, consolidation or renewal of any of its Shares as the case may be. Every certificate of Shares shall be under the seal of the Company and shall specify the number and distinctive numbers of Shares in respect of which it is issued and amount paid-up thereon and shall be in such form as the directors may prescribe or approve, provided that in respect of a Share or Shares held jointly by several persons the Company shall not be bound to issue more than one | |



| | | certificate and delivery of a certificate of Shares to one of several joint holders shall be sufficient delivery to all Share holders. Every such certificate shall be issued under the seal of the Company, which shall be affixed in the presence of two Directors or persons acting on behalf of the Directors under a power of attorney and the Secretary or some other person appointed by the Board for the purpose, and such two Directors or their attorneys, and the Secretary or other person shall sign the Share Certificates, provided that, if the composition of the Board permits, provided that, of it, at least one of the aforesaid two Directors shall be a person other than Managing Director or a Wholetime Director. Particulars of every Share certificates issued shall be entered in the Register of Members against the name of theperson, to whom it has been issued, indicating the date of issue. | |
|-----|------|---|--|
| | ii. | Any two or more joint allotees, in respect of a Share, shall, for the purpose of this Article, be treated as a single member, and the certificate of any Share, which may be subject of joint ownership, may be delivered to the person named first in the order or otherwise even to any one of such joint owners, on behalf of all of them. For any further certificate, the Board shall be entitled but shall not be bound to prescribe a charge not exceeding Rupee 50(fifty) per such certificate. In this respect, the Company shall comply with the applicable provisions, for the time being, in force, of the Act. | |
| | iii. | A director may sign a Share certificate by affixing his signature thereon by means of any machine, equipment or other mechanical means, such as engraving in metal or lithography, but not by means of a rubber stamp provided that the Directors shall be responsible for the safe custody of such machine, equipment or other material used for the purpose. | |
| 21. | i. | The Directors may, if they think fit, subject to the provisions of Section 50 of the Act, agree to receive from any member willing to advance the same, all or any part of the amount of his Shares beyond the sums actually called up and upon the monies so paid in advance or upon so much thereof as from time to time exceeds the amount of the calls then made upon the Shares in respect of which such advances has been made, the Company may pay interest at such rate, as the member paying such sum in advance and the Directors agree upon provided that money paid in advance of calls shall not confer a right to participate in profits or dividend. The Directors may at any time repay the amount so advanced. The member shall not be entitled to any voting rights in respect of the moneys so paid by him until the same would but for such payment, become presently payable. The Provisions of these Articles shall mutatis mutandis apply to the calls on Debentures of the Company. | |
| | ii. | When a new Share certificate has been issued in pursuance of the preceding clause of this Article, it shall state on the face of it and against the stub or counterfoil to the effect that it is "Issued in lieu of Share Certificate No sub-divided/replaced/on consolidation of Shares". | |
| | iii. | If any certificate be worn out, defaced, mutilated, or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new certificate may be issued in lieu thereof and if any certificate lost or destroyed then upon | |

iv.

22.



| ited | DEPL |
|---|------|
| proof thereof to the satisfaction of the Company and on execution of such indemnity as the Company deem adequate, being given, and a new certificate in lieu thereof shall be given to the party entitled to such lost or destroyed certificate. Every certificates under the Article shall be issued without payment of fees if the Directors so decide, or on payment of such fees (not exceeding Rs. 50/- (Fifty) for each certificate) as the Directors shall prescribe. Provided that no fee shall be charged for issue of new certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer. | |
| Provided that notwithstanding what is stated above the Directors shall comply with such Rules or Regulation or requirements of any Stock Exchange or the Rules made under the Act or the rules made under Securities Contracts (Regulation) Act, 1956 or any other Act, or rules applicable in this behalf. | |
| When a new Share certificate has been issued in pursuance of the preceding clause of this Article, it shall state on the face of it and against the stub or counterfoil to the effect that it is "DUPLICATE. Issued in lieu of Share Certificate No" The word "DUPLICATE" shall be stamped or punched in bold letters across the face of the Share certificate. Where a new Share certificate has been issued in pursuance of clause (i) or | |
| clause (iii) of this Article, particulars of every such Share certificate shall be entered in a Register of Renewed and Duplicate Share Certificates, | |

- v. Where a new Share certificate has been issued in pursuance of clause (i) or clause (iii) of this Article, particulars of every such Share certificate shall be entered in a Register of Renewed and Duplicate Share Certificates, indicating against the names of the person or persons to whom the certificate is issued, the number and date of issue of the Share certificate, in lieu of which the new certificate is issued, and the necessary changes indicated in the Register of Members by suitable cross reference in the "Remarks" column.
- vi. All blank forms to be issued for issue of Share certificates shall be printed and the printing shall be done only on the authority of a resolution of the Board. The blank forms shall be consecutively numbered, whether by machine, hand or otherwise, and the forms and the blocks, engravings, facsimiles and hues relating to the printing of such forms shall be kept in the custody of the Secretary, where there is no Secretary, the Managing Director or Whole time Director, and where there is no such director, the Chairman of the Board, for the time being, or otherwise of such other person, as the Board may appoint for the purpose, and the Secretary, such director, Chairman or such other person shall be responsible for rendering an account of these forms to the Board.
- vii. The Managing Director of the Company, for the time being, or, if the Company has no Managing Director, every director of the Company shall be severally responsible for the maintenance, preservation and safe custody of all books and documents relating to the issue of Share certificates except the blank forms of Share certificates referred to in Clause (vi) of this Article.
- viii. All books referred to in clause (vii) of this Article shall be preserved in good order permanently, or for such period as may be prescribed by the Act or the Rules made thereunder.

If any Share stands in the names of two or more persons, the person first named, in the Register, shall, as regards receipt of dividends or bonus or service of notices and all or any matter connected with the Company, except voting at meetings and the transfer of the Shares, be deemed the sole holder thereof but the joint holders of a Share shall be severally as well as jointly liable for the payment of all installments of calls due in respect of such Share and for all incidents otherwise.



| 23. | Except as ordered by a Court of competent jurisdiction or as by law required, the | |
|-----|--|----------------|
| 23. | Company shall not be bound to recognize any equitable, contingent, future or | |
| | partial interest in any Share, or, except only as is, by these presents, otherwise | |
| | expressly provided, any right in respect of a Share other than an absolute right | |
| | thereto, in accordance with these Articles, in the person, from time to time, | |
| | | |
| | registered as the holder thereof, but the Board shall be, at liberty, at their sole | |
| | discretion, to register any Share in the joint names of any two or more persons or | |
| 24 | the survivor or survivors of them | |
| 24. | Subject to the provisions of Sections 68 to 70 of the Act 2013 and the rules | |
| | thereunder, the Company may purchase its own Shares or other specified securities | |
| | out of free reserves, the securities premium account or the proceeds of issue of any | |
| 2.5 | Share or specified securities. | |
| 25. | Subject to the provisions contained in sections 68 to 70 and all applicable | |
| | provisions of the Act and subject to such approvals, permissions, consents and | |
| | sanctions from the concerned authorities and departments, including the Securities | |
| | and Exchange Board of India and the Reserve Bank of India, if any, the Company | |
| | may, by passing a special resolution at a general meeting, purchase its own Shares | |
| | or other specified securities (hereinafter referred to as 'buy-back') from its existing | |
| | Shareholders on a proportionate basis and/or from the open market and/or from the | |
| | lots smaller than market lots of the securities (odd lots), and/or the securities issued | |
| | to the employees of the Company pursuant to a scheme of stock options or sweat | |
| | Equity, from out of its free reserves or out of the securities premium account of the | |
| | Company or out of the proceeds of any issue made by the Company specifically for | |
| | the purpose, on such terms, conditions and in such manner as may be prescribed | |
| | by law from time to time; provided that the aggregate of the securities so bought | |
| | back shall not exceed such number as may be prescribed under the Act or Rules | |
| | made from time to time. | |
| 26. | Subject to the provisions of Section 40 of the Act 2013 and the rules thereof, the | |
| | Company may, at any time, pay a commission to any person in consideration of his | |
| | subscribing or agreeing to subscribe, whether absolutely or conditionally, for any | |
| | Shares in or Debentures of the Company or procuring or agreeing to procure the | |
| | subscribers, whether absolutely or conditional, for any Shares in or Debentures of | |
| | the Company, but so that the commission shall not exceed, in the case of Shares, | COMMISSION AND |
| | five per cent of the price at which the Shares are issued and, in the case of | BROKERAGE |
| | Debentures two and half per cent of the price at which the Debentures are issued, | |
| | and such commission may be satisfied in any such manner, including the allotment | |
| | of the Shares or Debentures, as the case may be, as the Board thinks fit and proper. | |
| 27. | Subject to the provisions of the Act, the Company may pay a reasonable sum for | |
| | brokerage. | |
| 28. | The Board may, from time to time, subject to the terms on which any Shares may | |
| | have been issued and subject to the conditions of allotment, by a resolution passed | |
| | only at a duly constituted meeting of the Board, make such call, as it thinks fit, | |
| | upon the members in respect of all moneys unpaid on the Shares held by them | |
| | respectively and each member shall pay the amount of every call so made on him | |
| | to the person or persons and at the times and places appointed by the Board.A call | |
| 20 | may be made payable by installments. | CALLS |
| 29. | At least fifteen days' notice, in writing, of any call, shall be given by the Company | |
| | specifying the time and place of payment, and the person or persons to whom such | |
| 20 | call be paid. | |
| 30. | A call shall be deemed to have been made at the time when the resolution | |
| | authorizing such call was passed at a meeting of the Board. | |
| 31. | The Board may, from time to time, at its discretion, extend the time fixed for the | |
| | payment of any call, and may extend such time as to all or any of the members | |
| | whom owing to their residence at a distance or other cause, the Board may deem | |
| | fairly entitled to such extension, but no member shall be entitled to such extension, | |



| | save as a matter of grace and favor. | |
|-----|---|------|
| 32. | A call may be revoked or postponed at the discretion of Board. | |
| 33. | The joint holders of a Share shall be jointly and severally liable to pay all calls in | |
| | respect thereof. | |
| 34. | If any members fails to pay any call due from him on the day appointed for payment thereof, or any such extension thereof as aforesaid, he shall be liable to pay interest on the same from the day appointed for the payment thereof to the time of actual payment at such rate as shall, from time to time, be fixed by the Board, but nothing in this Article shall render it obligatory for the Board to demand or recover any interest from any such member | |
| 35. | Any sum, which, by the terms of issue of a Share, becomes payable on allotment or at any fixed date, whether on account of the nominal value of the Share or by way of premium, shall, for the purposes of these Articles, be deemed to be a call duly made and payable on the date on which, by the terms of issue, the same becomes payable, and, in the case of non-payment, all the relevant provisions of these Articles as to payment of interest and expenses, forfeiture or otherwise, shall apply, as if such sum had become payable by virtue of a call duly made and notified. | |
| 36. | On the trial or hearing of any action or suit brought by the Company against any member or his representative for the recovery of any money claimed to be due to the Company in respect of his Shares, it shall be sufficient to prove that the name of the member, in respect of whose Shares the money is sought to be recovered, appears or is entered on the Register of Members as the holder, at or subsequent to the date at which the money is sought to be recovered, is alleged to have become due on the Shares in respect of which money is sought to be recovered, and that the resolution making the call is duly recorded in the minute book, and that notice, of which call, was duly given to the member or his representatives and used in pursuance of these Articles, and it shall not be necessary to prove the appointment of the Directors who made such call, and not that a quorum of Directors was present at the meeting of the Board at which any call was made, and nor that the meeting, at which any call was made, has duly been convened or constituted nor any other matter whatsoever, but the proof of the matters aforesaid shall be conclusive of the debt. | |
| 37. | Neither the receipt by the Company of a portion of any money which shall, from time to time, be due from any member to the Company in respect of his Shares, either by way of principal or interest, nor any indulgence granted by the Company in respect of the payment of any such money, shall preclude the Company from thereafter proceeding to enforce a forfeiture of such Shares as hereinafter provided. | |
| 38. | i. The Board may, if it thinks fit, agree to and receive from any member willing to advance the same all or any part of the amounts of his respective Shares beyond the sums actually called up and upon the moneys so paid in advance, or upon so much thereof, from time to time, and, at any time thereafter, as exceeds the amount of the calls then made upon and due in respect of the Shares on account of which such advances are made, the Board may pay or allow interest at such rate, as the member paying the sum in advance and the Board agrees upon, subject to the provisions of the Act. The Board may agree to repay, at any time, any amount so advanced or may, at any time, repay the same upon giving to the member 3 (Three) months' notice, in writing, provided that moneys paid, in advance of calls, on any Shares may carry interest but shall not confer a right to dividend or to participate in profits. | |
| | ii. No member paying any such sum in advance shall be entitled to voting rights in respect of the moneys so paid by him, until the same would, but for such payment, become presently payable. | |
| 39. | i. The Company shall have a first and paramount lien upon all the | Lien |



| | Shares/Debentures (other than fully paid-up Shares/Debentures) registered in the name of each member (whether solely or jointly with others) and upon the proceeds of sale thereof for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such Shares/Debentures and no equitable interest in any Shares shall be created except upon the footing and condition that this Article will have full effect. And such lien shall extend to all dividends and bonuses from time to time declared in all respect of such Shares/Debentures. Unless otherwise agreed, the registration of a transfer of Shares/Debentures shall operate as a waiver of the Company's lien, if any, on such Shares/Debentures. The Directors may at any time declare any Shares/Debentures wholly or in part to be exempt from the provisions of this clause. | |
|-----|--|---------------|
| | ii. Every fully paid shares shall be free from all lien and that in the case of partly paid shares the Issuer's lien shall be restricted to moneys called or payable at a fixed time in respect of such shares | |
| 40. | For the purpose of enforcing such lien, the Board may sell the Shares, subject thereto, in such manner, as it shall think fit, and, for that purpose, may cause to be issued a duplicate certificate in respect of such Shares, and may authorize one of their members to execute a transfer thereof, on behalf of and in the name of such manner. No sale shall be made until such period, as aforesaid, shall have arrived and until notice, in writing, of the intention to sell, shall have been served on such member or his representatives and the default, whether express or implied, shall have been made by him or them in payment, fulfillment or discharge of such debts, liabilities or engagements, for such further days allowed, after the service of such notice, and stated therein. | |
| 41. | The net proceeds of any such sale shall be received by the Company and applied in or towards payment of such part of the amount, in respect of which the lien exists, as is presently payable, and the residue, if any, shall, subject to a like lien for sums not presently payable as existed upon the Shares before the sale, be paid to the persons entitled to the Shares at the date of the sale. | |
| 42. | If any member fails to pay any call or installment of a call on or before the day appointed for the payment of the same or any such extension thereof as aforesaid, the Board may, at any time thereafter, during such time as the call or installment remains unpaid, give notice to him requiring him to pay the same together with any interest that may have accrued and all expenses that may have been incurred by the Company by reason of such non-payment. | |
| 43. | The notice shall name a day, not being less than 14 (Fourteen) days from the date of the notice, and a place or places on and at which such call or installment and such interest and expenses as aforesaid are to be paid. The notice shall also state, that, in the event of the non-payment at or before the time and at the place appointed, the Shares, in respect of which the call was made or installment is payable, will be liable to be forfeited. | FORFEITURE OF |
| 44. | If the requirements of any such notice, as aforesaid, shall not be complied with, every or any Share, in respect of which such notice has been given, may, at any time thereafter, before payment of all calls or installments, interest and expenses, as may be due in respect thereof, be forfeited by a resolution of the Board to that effect. Subject to the provisions of the Act, such forfeiture shall include all dividends declared or any other moneys payable in respect of the forfeited Shares and not actually paid before the forfeiture | SHARES |
| 45. | When any Share shall have been so forfeited, notice of the forfeiture shall be given to the member, in whose name it stood immediately prior to the forfeiture and an entry of the forfeiture with the date thereof, shall, forthwith, be made in the Register of Members. But no forfeiture shall be, in any manner, invalidated by any omission or neglect to give such notice or to make any such entry as aforesaid. | |



| 46. | Any Share, so forfeited, shall be deemed to be the property of the Company, and may be sold, reallotted or otherwise disposed off, either to the original holder thereof or to any other person, upon such terms and in such manner as the Board shall think fit. | |
|-----|--|---|
| 47. | Any member, whose Shares have been forfeited, shall, notwithstanding the forfeiture, be liable to pay and shall forthwith pay to the Company, on demand, all calls, installments, interest and expenses owing upon or in respect of such Shares at the time of the forfeiture together with interest thereof, until payment, at such rate, as the Board may determine, and the Board may enforce the payment thereof, if it thinks fit. | |
| 48. | The forfeiture of a Share shall involve extinction, at the time of the forfeiture, of all interests in and all claims and demands against the Company, in respect of such Share and all other rights, incidental to the Share, except only such of those rights as by these presents are expressly saved. | |
| 49. | A declaration, in writing, that the declarant is a director or Secretary of the Company and that a Share in the Company has duly been forfeited in accordance with these Articles, on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Shares. | |
| 50. | Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the Board may appoint some person to execute an instrument of transfer of the Shares sold, and cause the purchaser's name to be entered in the Register, in respect of the Shares sold, and the purchaser shall not be bound to see to the regularity of the proceedings or to the application of the purchase money, and, after his name has been entered in the Register, in respect of such Shares, the validity of the sale shall not be impeached by any person, and the remedy of any person aggrieved by the sale shall be in damages only and exclusively against the Company and no one else. | |
| 51. | Upon any sale, reallotment or other disposal under the provisions of the preceding Article, the certificate or certificates originally issued, in respect of the relative Shares, shall, unless the same shall, on demand by the Company, have been previously surrendered to it by the defaulting member, stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a duplicate certificate or certificates, in respect of the said Shares, to the person or persons entitled thereto. | |
| 52. | The Company shall keep the "Register of Transfers" and therein shall fairly and distinctly enter particulars of every transfer or transmission of any Share. | |
| 54. | No transfer shall be registered, unless a proper instrument of transfer has been delivered to the Company. Every instrument of transfer shall be duly stamped, under the relevant provisions of the Law, for the time being, in force, and shall be signed by or on behalf of the transferor and the transferee, and in the case of a Share held by two or more holders or to be transferred to the joint names of two or more transferees by all such joint holders or by all such joint transferees, as the case may be, and the transferor or the transferors, as the case may be, shall be deemed to remain the holder or holders of such Share, until the name or names of the transferee or the transferees, as the case may be, is or are entered in the Register of Members in respect thereof. Several executors or administrators of a deceased member, proposing to transfer the Share registered in the name of such deceased member, or the nominee or nominees earlier appointed by the said deceased holder of Shares, in pursuance of the Article 73, shall also sign the instrument of transfer in respect of the Share, as if they were the joint holders of the Share. Shares in the Company may be transferred by an instrument, in writing, in the form, as shall, from time to time, be approved by the Directors provided that, if so required by the provisions of the Act, such instrument of Transfer shall be in the | TRANSFER AND TRANSMISSION OF SHARES |
| | required by the provisions of the Act, such instrument of Transfer shall be in the form prescribed thereunder, and shall be duly stamped and delivered to the | |



| | Company within the prescribed period. All the provisions of Section 56 of the Act, 2013 shall be duly complied with in respect of all transfers of Shares and registration thereof. | |
|-----|--|--|
| 55. | The Board shall have power, on giving 7 (Seven) days' previous notice, by advertisement in some newspaper circulating in the district in which the Registered Office of the Company is, for the time being, situated, to close the transfer books, the Register of Members of Register of Debenture holders, at such time or times and for such periods, not exceeding thirty days at a time and not exceeding in the aggregate forty-five days in each year, as it may seem expedient. | |
| 56. | Subject to the provisions of Section 58 and 59 of the Companies Act 2013, these Articles Section 22A of the Securities Contract (Regulation) Act, 1956 and any other applicable provisions of the Act or any other law for the time being in force, the Board may, refuse, whether in pursuance of any power of the Company under these Articles or otherwise, to register the transfer of, or the transmission by operation of law of the right to, any Shares or interest of a member in, or Debentures of the Company, the Board shall within one month from the date on which the instrument of transfer, or the intimation of such transmission as the case may be, was delivered to the Company, send to the transferee and transferor or to the person giving intimation of such transmission, as the case may be, notice of the refusal to register such transfer, giving reasons for such refusal provided that registration of transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever except when the Company has a lien on the Shares. Transfer of Shares/ Debentures in whatever lot shall not be refused. | |
| 57. | An application for the registration of a transfer of Shares in the Company may be made either by the transferor or the transferee. Where such application is made by a transferor and relates to partly paid Shares, the Company shall give notice of the application to the transferee. The transferee may, within two weeks from the date of the receipt of the notice and not later, object to the proposed transfer. The notice to the transferee shall be deemed to have been duly given, if dispatched by prepaid registered post to the transferee at the address given in the instrument of transfer and shall be deemed to have been delivered at the time when it would have been delivered in the ordinary course of post | |
| 58. | In the case of the death of any one or more of the persons named in the Register of Members as the joint holders of any Share, the survivor or survivors shall be the only persons recognized by the Company as having any title to or interest in such Share, but nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability on Shares held by him jointly with any other person. | |
| 59. | Subject to the provisions of Article 72 hereunder, the executors or administrators or holders of a such Succession Certificate or the legal representative of a deceased member, not being one of two or more joint holders, shall be the only persons recognized by the Company as having any title to the Shares registered in the name of such member, and the Company shall not be bound to recognize such executors or administrators or holders of a Succession Certificate or the legal representatives, unless such executors or administrators or legal representatives shall have first obtained Probate or Letters of Administration or Succession Certificate, as the case may be, from a duly constituted Court in the Union of India, provided that, in cases, the Board may dispense with production of probate or letters of Administration or Succession Certificate upon such terms as to indemnify or otherwise, as the Board, in its absolute discretion, may think necessary, in the circumstances thereof, and, in pursuance of the Article 61 hereinunder, register the name of any person, who claims to be absolutely entitled to the Shares standing in the name of a deceased member, as a member. | |
| 60. | No Share shall, in any circumstances, be transferred to any infant, insolvent or person of unsound mind, and that no Share, partly paid up, be issued, allotted or | |



| | transferred to any minor, whether alone or along with other transferees or allottees, as the case may be. | |
|-----|---|--|
| 61. | So long as the director having unlimited liability has not discharged all liabilities, whether present or future, in respect of the period for which he is and continues to be, so long, liable, he shall not be entitled to transfer the Shares held by him or cease to be a member of the Stock Exchange(s) to the end and intent that he shall continue to hold such minimum number of Shares as were held by him prior to his becoming a director with unlimited liability. | |
| 62. | Subject to the provisions of Articles 57, 58 and 72 hereof, any person becoming entitled to Shares in consequences of the death, lunacy, bankruptcy or insolvency or any member, or the marriage of any female member or by any lawful means other than by a transfer in accordance with these presents, may, with the consent of the Board, which it shall not be under any obligation to give, upon producing such evidence that he sustains the character in respect of which he proposes to act under the Article or of his title, as the Board thinks sufficient, either be registered himself as the holder of the Share or elect to have some person, nominated by him and approved by the Board, registered as such person, provided, nevertheless, that if such person shall elect to have his nominee registered, he shall testify the election by executing in favor of his nominee an instrument of transfer in accordance with the provisions herein to in these Articles as "The Transmission Article". | |
| 63. | Subject to the provisions of the Act, a person entitled to a Share by transmission shall, subject to the right of the Directors to retain such dividend or money as hereinafter provided, be entitled to receive and may be given a discharge for, any dividends or other moneys payable in respect of the Share. | |
| 64. | No fees shall be charged for registration of transfer, transmission, probate, succession certificate and letters of administration, certificate of death or marriage, power of attorney or similar document. | |
| 65. | The Company shall incur no liability or responsibility whatever in consequence of its registering or giving effect to any transfer of Shares made or purporting to be made by any apparent legal owner thereof, as shown or appearing in the Register of Members, to the prejudice of persons having or claiming any equitable right, title or interest to or in the said Shares, notwithstanding that the Company may have had notice of such equitable right, title or interest or notice prohibiting of such transfer, and may have entered such notice, referred thereto, in any book of the Company, and the Company shall not be bound or required to regard or attend or give effect any notice which may be given to it of any equitable right, title or interest, or be under any liability whatsoever refusing or neglecting so to do, though it may have been entered or referred to in some book of the Company, but the Company shall nevertheless be at liberty to regard and attend to any such notice, and give effect thereto if the Board shall so think fit. | |
| 65A | Notwithstanding anything contained in these Articles, the Company shall be entitled to dematerialize its Securities and to offer Securities in a dematerialized form pursuant to the Depositories Act, 1996 | |
| 65B | Every holder of or subscriber to Securities of the Company shall have the option to receive Security certificates or to hold the securities with a depository. Such a person who is the beneficial owner of the Securities can at any time opt out of a Depository, if permitted by law, in respect of any Security in the manner provided by the Depositories Act, 1996 and the Company shall in the manner and within the time prescribed, issued to the beneficial owner the required Certificates for the Securities. If a person opts to hold its Security with a Depository, the Company shall intimate such Depository the details of allotment of the Security | |
| 65C | All Securities of the Company held by the Depository shall be dematerialized and be in fungible form. Nothing contained in Sections 89 and 186 of the Act 2013 shall apply to a Depository in respect of the Securities of the Company held by it on behalf of the beneficial owners. | |



| be deemed to be the registered owner for the purpose of effecting transfer of ownership of Security of the Company on behalf of the beneficial owner. (ii) Save as otherwise provided in (i) above, the Depository as the registered owner of the Securities shall not have any voting rights or any other rights in respect of the Securities held by it. (iii) Every person holding Securities of the Company and whose name is entered as the beneficial owner in the record of the Depository shall be deemed to be a member of the Company. The beneficial owner of Securities shall be tentitled to all the rights and benefits and be subject to all the liabilities in respect of his Securities which are held by a Depository. 66. The Company, by resolution in general meeting, may convert any paid up Shares into stock, or may, at any time, reconvert any stock into paid up Shares of any denomination. When any Shares shall have been converted into stock, the several holders of such stock may thenceforth transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think lift, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and amount in the capital of the Company of the same class as the Shares for equal amount in the capital of the Company of the same class as the Shares or stock was converted but no such privilege or advantage, except the participation in profits of the Company on a winding up, shall be conferred by a | 65D (i) | Notwithstanding anything to the contrary contained in the Act, a Depository shall | |
|--|---------|--|---------------|
| (ii) Save as otherwise provided in (i) above, the Depository as the registered owner of the Securities shall not have any voting rights or any other rights in respect of the Securities held by it. (iii) Every person holding Securities of the Company and whose name is entered as the beneficial owner in the record of the Depository shall be deemed to be a member of the Company. The beneficial owner of Securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of his Securities which are held by a Depository. 66. The Company, by resolution in general meeting, may convert any paid up Shares into stock, or may, at any time, reconvert any stock into paid up Shares of any denomination. When any Shares shall have been converted into stock, the several holders of such stock may thenceforth transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think lift, fix the minimum amount of stock transferrable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards particular case. The notice of such conversion of Stares into stock was converted but no such privilege or advantage, except the participation in profits of the Company of the same class as the Shares of equal amount in the capital of the decrease of the company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conf | | be deemed to be the registered owner for the purpose of effecting transfer of | |
| the Securities shall not have any voting rights or any other rights in respect of the Securities shall be described by it. (iii) Every person holding Securities of the Company and whose name is entered as the beneficial owner in the record of the Depository shall be deemed to be a member of the Company. The beneficial owner of Securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of his Securities which are held by a Depository. 66. The Company, by resolution in general meeting, may convert any paid up Shares of any denomination. When any Shares shall have been converted into stock, the several holders of such stock may theneforth transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any | (::) | | |
| Securities held by it. (iii) Every person holding Securities of the Company and whose name is entered as the beneficial owner in the record of the Depository shall be deemed to be a member of the Company. The beneficial owner of Securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of his Securities which are held by a Depository. 66. The Company, by resolution in general meeting, may convert any paid up Shares into stock, or may, at any time, reconvert any stock into paid up Shares of any denomination. When any Shares shall have been converted into stock, the several holders of such stock may thenceforth transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantage, No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares on converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to | (11) | | |
| (iii) Every person holding Securities of the Company and whose name is entered as the beneficial owner in the record of the Depository shall be deemed to be a member of the Company. The beneficial owner of Securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of his Securities which are held by a Depository. 66. The Company, by resolution in general meeting, may convert any paid up Shares of any denomination. When any Shares shall have been converted into stock, the several holders of such stock may thenceforth transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filled with the Registrar of Grompanies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, al | | | |
| beneficial owner in the record of the Depository shall be deemed to be a member of the Company. The beneficial owner of Securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of his Securities which are held by a Depository. 66. The Company, by resolution in general meeting, may convert any paid up Shares into stock, or may, at any time, reconvert any stock into paid up Shares of any denomination. When any Shares shall have been converted into stock, the several holders of such stock may thenceforth transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares, and the profits of the share shall include "stock" and "stock-holder". 6 | (iii) | | |
| the Company. The beneficial owner of Securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of his Securities which are held by a Depository. 66. The Company, by resolution in general meeting, may convert any paid up Shares into stock, or may, at any time, reconvert any stock into paid up Shares of any denomination. When any Shares shall have been converted into stock, the several holders of such stock may thenceforth transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fits the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provide | (111) | | |
| and benefits and be subject to all the liabilities in respect of his Securities which are held by a Depository. 66. The Company, by resolution in general meeting, may convert any paid up Shares into stock, or may, at any time, reconvert any stock into paid up Shares of any denomination. When any Shares shall have been converted into stock, the several holders of such stock may thenceforth transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock ho | | | |
| held by a Depository. 66. The Company, by resolution in general meeting, may convert any paid up Shares into stock, or may, at any time, reconvert any stock into paid up Shares of any denomination. When any Shares shall have been converted into stock, the several holders of such stock may theneofroht transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fits the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act a | | | |
| 66. The Company, by resolution in general meeting, may convert any paid up Shares into stock, or may, at any time, reconvert any stock into paid up Shares of any denomination. When any Shares shall have been converted into stock, the several holders of such stock may thenceforth transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signe | | | |
| into stock, or may, at any time, reconvert any stock into paid up Shares of any denomination. When any Shares shall have been converted into stock, the several holders of such stock may thenceforth transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fix the minimum amount of stock transferrable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, | 66. | | |
| denomination. When any Shares shall have been converted into stock, the several holders of such stock may thenceforth transfer their respective interests therein, or any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assests of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as ho | | | |
| any part of such interest, in the same manner and, subject to the same regulations as to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any | | | |
| to which Shares in the Company may be transferred or as near thereto as circumstances will admit. But the Directors may, from time to time, if they think fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such frea as the Directors may, from time to time, prescribe, issue, under the Seal of the Co | | | |
| circumstances will admit. But the Directors may, from time to time, if they think fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Register of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee | | any part of such interest, in the same manner and, subject to the same regulations as | |
| fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant sie entitled to the Shares or stock therein specified, and may provide by coupons or otherwise | | to which Shares in the Company may be transferred or as near thereto as | |
| of fractions of that minimum, but with full power nevertheless, at their discretion, to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and athenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, require as to the identity of the person or otherwise for the payment of future dividends, or other moneys, on the Shares or sto | | circumstances will admit. But the Directors may, from time to time, if they think | |
| to waive such rules in any particular case. The notice of such conversion of Shares into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, recuire as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for t | | fit, fix the minimum amount of stock transferable, and restrict or forbid the transfer | |
| into stock or reconversion of stock into Shares shall be filed with the Registrar of Companies as provided in the Act. 7. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 7. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant ton the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in th | | | |
| Companies as provided in the Act. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the | | | |
| 67. The Stock shall confer on the holders thereof respectively the same privileges and advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members and the fo | | | CONVERSION OF |
| advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of | | | |
| advantages, as regards participation in profits and voting at meetings of the Company and, for other purposes, as would have been conferred by Shares of equal amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | 67. | | |
| amount in the capital of the Company of the same class as the Shares from which such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be entered therein. i. fact of the issue of the warrant. | | | |
| such stock was converted but no such privilege or advantage, except the participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be entered therein. i. fact of the issue of the warrant. | | | |
| participation in profits of the Company, or in the assets of the Company on a winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| winding up, shall be conferred by any such aliquot part or, consolidated stock as would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| would not, if existing in Shares, have conferred such privileges or advantages. No such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| such conversion shall affect or prejudice any preference or other special privilege attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| attached to the Shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| contained shall, so far as circumstances will admit, apply to stock as well as to Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| Shares and the words "Share" and "Shareholder" in these presents shall include "stock" and "stock-holder". 68. The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| "stock" and "stock-holder". The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| The Company may issue Share warrants in the manner provided by the said Act and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| and accordingly the Directors may, in their discretion, with respect to any fully paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | 68. | | |
| paid up Share or stock, on application, in writing, signed by the person or all persons registered as holder or holders of the Share or stock, and authenticated by such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| such evidence, if any, as the Directors may, from time to time, require as to the identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| identity of the person or persons signing the application, and on receiving the certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | persons registered as holder or holders of the Share or stock, and authenticated by | |
| certificate, if any, of the Share or stock and the amount of the stamp duty on the warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | such evidence, if any, as the Directors may, from time to time, require as to the | |
| warrant and such fee as the Directors may, from time to time, prescribe, issue, under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | identity of the person or persons signing the application, and on receiving the | |
| under the Seal of the Company, a warrant, duly stamped, stating that the bearer of the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| the warrant is entitled to the Shares or stock therein specified, and may provide by coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | • | |
| coupons or otherwise for the payment of future dividends, or other moneys, on the Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| Shares or stock included in the warrant. On the issue of a Share warrant the names of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| of the persons then entered in the Register of Members as the holder of the Shares or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| or stock specified in the warrant shall be struck off the Register of Members and the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| the following particulars shall be entered therein. i. fact of the issue of the warrant. | | | |
| i. fact of the issue of the warrant. | | | |
| | | the following particulars shall be effected therein. | |
| ii. a statement of the Shares or stock included in the warrant distinguishing | | i. fact of the issue of the warrant. | |
| ii. a statement of the shares of stock included in the waitant distinguishing | | ii a statement of the Shares or stock included in the warrant distinguishing | |
| each Share by its number, and | | | |



| 69. | iii. the date of the issue of the warrant. A Share warrant shall entitle the bearer to the Shares or stock included in it, and, notwithstanding anything contained in these articles, the Shares or stock shall be transferred by the delivery of the Share-warrant, and the provisions of the regulations of the Company with respect to transfer and transmission of Shares shall not apply thereto | |
|---------|--|-------------------------------------|
| 70. | The bearer of a Share-warrant shall, on surrender of the warrant to the Company for cancellation, and on payment of such fees, as the Directors may, from time to time, prescribe, be entitled, subject to the discretion of the Directors, to have his name entered as a member in the Register of Members in respect of the Shares or stock included in the warrant. | |
| 71. | The bearer of a Share-warrant shall not be considered to be a member of the Company and accordingly save as herein otherwise expressly provided, no person shall, as the bearer of Sharewarrant, sign a requisition for calling a meeting of the Company, or attend or vote or exercise any other privileges of a member at a meeting of the Company, or be entitled to receive any notice from the Company of meetings or otherwise, or qualified in respect of the Shares or stock specified in the warrant for being a director of the Company, or have or exercise any other rights of a member of the Company. | |
| 72. | The Directors may, from time to time, make rules as to the terms on which, if they shall think fit, a new Share warrant or coupon may be issued by way of renewal in case of defacement, loss, or destruction. | |
| 73. (i) | Every holder of Securities in the Company may, at any time, nominate, in the prescribed manner, a person to whom his Securities in the Company, shall vest in the event of his death. | NOMINATION BY SECURITY HOLDER |
| (ii) | Where the Securities in the Company are held by more than one person jointly, the joint holders may together nominate, in the prescribed manner, a person to whom all the rights in the Securities in the Company shall vest in the event of death of all joint holders. | |
| (iii) | Notwithstanding anything contained in these Articles or any other law, for the time being, in force, or in any disposition, whether testamentary or otherwise, in respect of such Securities in the Company, where a nomination made in the prescribed manner purports to confer on any person the right to vest the Securities in the Company, the nominee shall, on the death of the Shareholders of the Company or, as the case may be, on the death of the joint holders, become entitled to all the rights in the Securities of the Company or, as the case may be, all the joint holders, in relation to such securities in the Company, to the exclusion of all other persons, unless the nomination is varied or cancelled in the prescribed manner. | |
| (iv) | In the case of fully paid up Securities in the Company, where the nominee is a minor, it shall be lawful for the holder of the Securities, to make the nomination to appoint in the prescribed manner any person, being a guardian, to become entitled to Securities in the Company, in the event of his death, during the minority | |
| 74. (i) | Any person who becomes a nominee by virtue of the provisions of the preceding Article, upon the production of such evidence as may be required by the Board and subject as hereinafter provided, elect, either – a) to be registered himself as holder of the Share(s); or | |
| | b) to make such transfer of the Share(s) as the deceased Shareholder could have made. | |
| (ii) | If the person being a nominee, so becoming entitled, elects to be registered as holder of the Share(s), himself, he shall deliver or send to the Company a notice in writing signed by him stating that he so elects and such notice shall be accompanied with the death certificate of the deceased shareholder. | |



| (iii) | All the limitations, restrictions and provisions of the Act relating to the right to transfer and the registration of transfers of Securities shall be applicable to any such notice or transfer as aforesaid as if the death of the member had not occurred and the notice or transfer has been signed by that Shareholder. | |
|-------|---|-----------------------|
| (iv) | A person, being a nominee, becoming entitled to a Share by reason of the death of the holder, shall be entitled to the same dividends and other advantages which he would be entitled if he were the registered holder of the Share except that he shall not, before being registered a member in respect of his Share be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the Company: | |
| | Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the Share(s) and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Share(s) or until the requirements of the notice have been complied with. | |
| 75. | (i) The Company shall, in each year, hold a general meeting as its Annual General Meeting. Any meeting, other than Annual General Meeting, shall be called Extra-ordinary General Meeting. | MEETING OF MEMBERS |
| | (ii) Not more than 15 (Fifteen) months or such other period, as may be prescribed, from time to time, under the Act, shall lapse between the date of one Annual General Meeting and that of the next. Nothing contained in the foregoing provisions shall be taken as affecting the right conferred upon the Registrar under the provisions of the Act to extend time within which any Annual General Meeting may be held. | |
| | (iii) Every Annual General Meeting shall be called for a time during business hours ie., between 9 a.m. and 6 p.m., on a day that is not a National Holiday, and shall be held at the Office of the Company or at some other place within the city, in which the Office of the Company is situated, as the Board may think fit and determine and the notices calling the Meeting shall specify it as the Annual General Meeting. | |
| | (iv) Every member of the Company shall be entitled to attend, either in person or by proxy, and by way of a postal ballot whenever and in the manner as may permitted or prescribed under the provisions of the Act, and the Auditors to the Company, who shall have a right to attend and to be heard, at any general meeting which he attends, on any part of the business, which concerns him as the Auditors to the Company, further, the Directors, for the time being, of the Company shall have a right to attend and to be heard, at any general meeting, on any part of the business, which concerns them as the Directors of the Company or generally the management of the Company. | |
| | (v) At every Annual General Meeting of the Company, there shall be laid, on the table, the Directors' Report and Audited Statements of Account, Auditors' Report, the proxy Register with forms of proxies, as received by the Company, and the Register of Directors' Share holdings, which Register shall remain open and accessible during the continuance of the meeting, and therefore in terms of the provisions of Section 96 of the Act, the Annual General Meeting shall be held within six months after the expiry of such financial year. The Board of Directors shall prepare the Annual List of Members, Summary of the Share Capital, Balance Sheet and Profit and Loss Account and | |



| | forward the same to the Registrar in accordance with the applicable provisions of the Act. |
|-----|--|
| 76. | The Board may, whenever it thinks fit, call an Extra-ordinary General Meeting and it shall do so upon a requisition, in writing, by any member or members holding, in aggregate not less than one-tenth or such other proportion or value, as may be prescribed, from time to time, under the Act, of such of the paid-up capital as at that date carries the right of voting in regard to the matter, in respect of which the requisition has been made. |
| 77. | Any valid requisition so made by the members must state the object or objects of the meeting proposed to be called, and must be signed by the requisitionists and be deposited at the office, provided that such requisition may consist of several documents, in like form, each of which has been signed by one or more requisitionists |
| 78. | Upon receipt of any such requisition, the Board shall forthwith call an Extraordinary General Meeting and if they do not proceed within 21 (Twenty-one) days or such other lessor period, as may be prescribed, from time to time, under the Act, from the date of the requisition, being deposited at the office, to cause a meeting to be called on a day not later than 45 (Forty-five) days or such other lessor period, as may be prescribed, from time to time, under the Act, from the date of deposit of the requisition, the requisitionists, or such of their number as represent either a majority in value of the paid up Share capital held by all of them or not less than one-tenth of such of the paid up Share Capital of the Company as is referred to in Section 100(4) of the Act, whichever is less, may themselves call the meeting, but, in either case, any meeting so called shall be held within 3 (Three) months or such other period, as may be prescribed, from time to time, under the Act, from the date of the delivery of the requisition as aforesaid. |
| 79. | Any meeting called under the foregoing Articles by the requisitionists shall be called in the same manner, as nearly as possible as that in which such meetings are to be called by the Board. |
| 80. | At least 21 (Twenty-one) days' notice, of every general meeting, Annual or Extraordinary, and by whomsoever called, specifying the day, date, place and hour of meeting, and the general nature of the business to be transacted there at, shall be given in the manner hereinafter provided, to such persons as are under these Articles entitled to receive notice from the Company, provided that in the case of an General Meeting, with the consent of members holding not less than 95 per cent of such part of the paid up Share Capital of the Company as gives a right to vote at the meeting, a meeting may be convened by a shorter notice. In the case of an Annual General Meeting of the Shareholders of the Company, if any business other than |
| | (i) the consideration of the Accounts, Balance Sheet and Reports of the Board and the Auditors thereon, (ii) the declaration of dividend |
| | (ii) the declaration of dividend, (iii) appointment of directors in place of those retiring, |



| | (iv) the appointment of, and fixing the remuneration of, the Auditors, | |
|-----|---|--|
| | is to be transacted, and in the case of any other meeting, in respect of any item of business, a statement setting out all material facts concerning each such item of business, including, in particular, the nature and extent of the interest, if any, therein of every director and manager, if any, where any such item of special business relates to, or affects any other company, the extent of shareholding interest in that other company or every director and manager, if any, of the Company shall also be set out in the statement if the extent of such Share-holding interest is not less than such percent, as may be prescribed, from time to time, under the Act, of the paid-up Share Capital of that other Company. | |
| | Where any item of business consists of the according of approval of the members to any document at the meeting, the time and place, where such document can be inspected, shall be specified in the statement aforesaid. | |
| 81. | The accidental omission to give any such notice as aforesaid to any of the members, or the non-receipt thereof shall not invalidate any resolution passed at any such meeting. | |
| 82. | No general meeting, whether Annual or Extra-ordinary, shall be competent to enter upon, discuss or transact any business which has not been mentioned in the notice or notices upon which it was convened. | |
| 83. | Subject to the provisions of the Act and these Articles, five(5) shareholders shall constitute quorum in Shareholder's Meetings of the Company if number of shareholders as on date of meeting is not more than One Thousand; Fifteen (15) shareholders shall constitute quorum in Shareholder's Meetings of the Company if number of shareholders as on date of meeting is more than One Thousand but not more than Five Thousand; Thirty (30) shareholders shall constitute quorum in Shareholders' Meetings of the Company if number of shareholders as on date of meeting exceeds five thousand. | |
| 84. | A body corporate, being a member, shall be deemed to be personally present, if it is represented in accordance with and in the manner as may be prescribed by, the applicable provisions of the Act. | |
| 85. | If, at the expiration of half an hour from the time appointed for holding a meeting of the Company, a quorum shall not be present, then the meeting, if convened by or upon the requisition of members, shall stand dissolved, but in any other case, it shall stand adjourned to such time on the following day or such other day and to such place, as the Board may determine, and, if no such time and place be determined, to the same day in the next week, at the same time and place in the city or town in which the office of the Company is, for the time being, situate, as the Board may determine, and, if at such adjourned meeting also, a quorum is not present, at the expiration of half an hour from the time appointed for holding the meeting, the members present shall be a quorum, and may transact the business for which the meeting was called. | |
| 86. | The Chairman of the Board of Directors shall be entitled to take the chair at every general meeting, whether Annual or Extra-ordinary. If there be no such Chairman, or, if, at any meeting, he shall not be present within 15 (Fifteen) minutes of the time appointed for holding such meeting, then the members present shall elect another director as the Chairman of that meeting, and, if no director be present, or | |



| | if all the Directors present decline to take the Chair, then the members present shall elect one among them to be the Chairman. | |
|-----|--|--|
| 87. | No business shall be discussed at any general meeting, except the election of a | |
| | Chairman, whilst the Chair is vacant. | |
| 88. | The Chairman, with the consent of the meeting, may adjourn any meeting, from time to time, and from place to place, in the city or town, in which the office of the | |
| | Company is, for the time being, situate, but no business shall be transacted at any | |
| | adjourned meeting, other than the business left unfinished, at the meeting, from | |
| | which the adjournment took place. | |
| 89. | At any general meeting, a resolution put to the vote of the meeting shall be decided | |
| | on a show of hands, unless a poll is demanded, before or on the declaration of the | |
| | result of the show of hands, by any member or members present in person or by | |
| | proxy and holding Shares in the Company, which confer a power to vote on the | |
| | resolution not being less than one-tenth or such other proportion as may statutorily be prescribed, from time to time, under the Act, of the total voting power, in | |
| | respect of the resolution or on which an aggregate sum of not less than Rs. | |
| | 500,000/- or such other sum as may statutorily be prescribed, from time to time, | |
| | under the Act, has been paid up, and unless a poll is demanded, a declaration by the | |
| | Chairman that a resolution has, on a show of hands, been carried unanimously or | |
| | by a particular majority, or has been lost and an entry to that effect in the minutes book of the Company shall be conclusive evidence of the fact, without proof of the | |
| | number or proportion of the votes recorded in favour of or against that resolution. | |
| | | |
| 90. | In the case of an equality of votes, the Chairman shall, both on a show of hands and | |
| | at a poll, if any, have a casting vote in addition to the vote of votes, if any, to which he may be entitled as a member, if he is. | |
| 91. | If a poll is demanded as aforesaid, the same shall, subject to Article 93 hereinunder, | |
| , | be taken at Mumbai or, if not desired, then at such other place as may be decided | |
| | by the Board, at such time not later than 48 (Fourty-eight) hours from the time | |
| | when the demand was made and place in the city or town in which the office of the | |
| | Company is, for the time being, situate, and, either by open voting or by ballot, as the Chairman shall direct, and either at once or after an interval or adjournment, or | |
| | otherwise, and the result of the poll shall be deemed to be resolution of the meeting | |
| | at which the poll was demanded. The demand for a poll may be withdrawn at any | |
| | time by the persons, who made the demand. | |
| 92. | Where a poll is to be taken, the Chairman of the meeting shall appoint one or, at his | |
| | discretion, two scrutinisers, who may or may not be members of the Company to | |
| | scrutinise the votes given on the poll and to report thereon to him, subject to that | |
| | one of the scrutinisers so appointed shall always be a member, not being an officer or employee of the Company, present at the meeting, provided that such a member | |
| | is available and willing to be appointed. The Chairman shall have power, at any | |
| | time, before the result of the poll is declared, to remove a scrutiniser from office | |
| | and fill the vacancy so caused in the office of a scrutiniser arising from such | |
| | removal or from any other cause. | |
| | | |
| 93. | Any poll duly demanded on the election of a Chairman of a meeting or on any | |
| | question of adjournment of the meeting shall be taken forthwith at the same | |
| | meeting. | |
| 94. | The demand for a poll, except on questions of the election of the Chairman and of | |
| | an adjournment thereof, shall not prevent the continuance of a meeting for the | |
| | transaction of any business other than the question on which the poll has been | |



| | demanded. | |
|------|--|---------------------|
| 95. | No member shall be entitled to vote either personally or by proxy at any general meeting or meeting of a class of Shareholders either upon a show of hands or upon a poll in respect of any Shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has, or has exercised, any right of lien. | |
| 96. | Subject to the provisions of these Articles and without prejudice to any special privileges or restrictions so to voting, for the time being, attached to any class of Shares, for the time being, forming part of the capital of the Company, every member, not disqualified by the last preceding Article shall be entitled to be present, speak and vote at such meeting, and, on a show of hands, every member, present in person, shall have one vote and, upon a poll, the voting right of every member present in person or by proxy shall be in proportion to his Share of the paid-up Equity Share Capital of the Company. Provided, however, if any preference Shareholder be present at any meeting of the Company, subject to the provision of section 47, he shall have a right to vote only on resolutions, placed before the meeting, which directly affect the rights attached to his Preference Shares. | VOTES OF MEMBERS |
| 97. | On a poll taken at a meeting of the Company, a member entitled to more than one vote, or his proxy or other person entitled to vote for him, as the case may be, need not, if he votes, use all his votes or cast in the same way all the votes, he uses. | |
| 98. | A member of unsound mind or in respect of whom an order has been made by a court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian; and any such committee or guardian may, on a poll, vote by proxy. If any member be a minor, the vote, in respect of his Share or Shares, be used by his guardian, or any one of his guardians, if more than one, to be selected, in the case of dispute, by the Chairman of the meeting. | |
| 99. | If there be joint registered holders of any Shares, any one of such persons may vote at any meeting or may appoint another person, whether a member or not, as his proxy, in respect of such Shares, as if he were solely entitled thereto, but the proxy so appointed shall not have any right to speak at the meeting and, if more than one of such joint holders be present at any meeting, then one of the said persons so present, whose name stands higher on the Register, shall alone be entitled to speak and to vote in respect of such Shares, but the other of the joint holders shall be entitled to be present at the meeting. Several executors or administrators of a deceased member in whose name Shares stand shall, for the purpose of these Articles, be deemed joint holders thereof. | |
| 100. | Subject to the provisions of these Articles, votes may be given either personally or by proxy. A body corporate, being a member, may vote either by a proxy or by a representative, duly authorised, in accordance with the applicable provisions, if any, of the Act, and such representative shall be entitled to exercise the same rights and powers, including the right to vote by proxy, on behalf of the body corporate, which he represents, as that body corporate could exercise, if it were an individual member. | |
| 101. | Any person entitled, under the Article 61 hereinabove, to transfer any Share, may vote, at any general meeting, in respect thereof, in the same manner, as if he were the registered holder of such Shares provided that forty-eight hours at least before the time of holding the meeting or adjourned meeting, as the case may be, at which he proposes to vote, he shall satisfy the Directors of his right to transfer such Shares and give such indemnity, if any, as the Directors may require or the | |



| | | <u> </u> |
|------|---|----------|
| | Directors shall have provisionally admitted his right to vote at such meeting in respect thereof. | |
| 102. | Every proxy, whether a member or not, shall be appointed, in writing, under the hand of the appointer or his attorney, or if such appointer is a body corporate under the common seal of such corporate, or be signed by an officer or officers or any attorney duly authorised by it or them, and, for a member of unsound mind or in respect of whom an order has been made by a court having jurisdiction in lunacy, any committee or guardian may appoint such proxy. The proxy so appointed shall not have a right to speak on any matter at the meeting. | |
| 103. | An instrument of Proxy may state the appointment of a proxy either for the purpose of a particular meeting specified in the instrument and any adjournment thereof or it may appoint for the purpose of every meeting of the Company or of every meeting to be held before a date specified in the instrument and every adjournment of any such meeting. | |
| 104. | A member, present by proxy, shall be entitled to vote only on a poll. | |
| 105. | The instrument appointing a proxy and a Power of Attorney or other authority, if any, under which it is signed or a notarially certified copy of that power of authority, shall be deposited at the Office not later than 48 (Forty-eight) hours before the time for holding the meeting at which the person named in the Instrument proposes to vote, and, in default, the Instrument of Proxy shall not be treated as valid. No instrument appointing a proxy shall be a valid after the expiration of 12 (Twelve) months or such other period as may be prescribed under the Laws, for the time being, in force, or if there shall be no law, then as may be decided by the Directors, from the date of its execution. | |
| 106. | Every Instrument of proxy, whether for a specified meeting or otherwise, shall, as nearly as circumstances thereto will admit, be in any of the forms as may be prescribed from time to time. | |
| 107. | A vote, given in accordance with the terms of an Instrument of Proxy, shall be valid notwithstanding the previous death of insanity of the principal, or revocation of the proxy or of any power of Attorney under which such proxy was signed or the transfer of the Share in respect of which the vote is given, provided that no intimation, in writing, of the death or insanity, revocation or transfer shall have been received at the Office before the meeting. | |
| 108. | No objections shall be made to the validity of any vote, except at any meeting or poll at which such vote shall be tendered, and every vote, whether given personally or by proxy, or not disallowed at such meeting or on a poll, shall be deemed as valid for all purposes of such meeting or a poll whatsoever. | |
| 109. | The Chairman, present at the time of taking of a poll, shall be the sole judge of the validity of every vote tendered at such poll. | |
| 110. | (i) The Company shall cause minutes of all proceeding of every general meeting to be kept by making, within 30 (Thirty) days of the conclusion of every such meeting concerned, entries thereof in books kept, whether manually in the registers or by way of loose leaves bound together, as may be decided by the Board of Directors, for that purpose with their pages consecutively numbered. (ii) Each page of every such book shall be initialled or signed and the last page | |



| | of the record of proceedings of each meeting in such book shall be dated | |
|------|--|-----------|
| | and signed by the Chairman of the same meeting within the aforesaid | |
| | period of thirty days or in the event of the death or inability of that | |
| | Chairman within that period, by a director duly authorised by the Board for | |
| | that purpose. | |
| | iii) In no case the minutes of proceedings of a meeting shall be attached to any | |
| | such book as aforesaid by pasting or otherwise. | |
| | (iv) The minutes of each meeting shall contain a fair and correct summary of the | |
| | proceedings there at. | |
| | (v) All appointments made at any meeting aforesaid shall be included in the | |
| | minutes of the meeting. | |
| | (vi) Nothing herein contained shall require or to be deemed to require the | |
| | inclusion, in any such minutes, of any matter, which, in the opinion of the | |
| | Chairman of the meeting, (i) is or could reasonably be regarded as, | |
| | defamatory of any person, or (ii) is irrelevant or immaterial to the | |
| | proceedings, or (iii) is detrimental to the interests of the Company. The | |
| | Chairman of the meeting shall exercise an absolute discretion in regard to | |
| | the inclusion or non-inclusion of any matter in the minutes on the aforesaid | |
| | grounds. | |
| | (vii) Any such minutes shall be conclusive evidence of the proceedings recorded | |
| | therein. | |
| | viii) The book containing the minutes of proceedings of general meetings shall | |
| | be kept at the Office of the Company and shall be open, during business | |
| | hours, for such periods not being less in the aggregate than 2 (Two) hours, | |
| | in each day, as the Directors determine, to the inspection of any member | |
| | without charge. | |
| | William Charge. | |
| 111. | Until otherwise determined by a general meeting of the Company and, subject to the applicable provisions of the Act, the number of Directors) shall not be less than three nor more than fifteen. | |
| | The First Directors of the Company are: | |
| | 1. Mr. Dinesh Karagal | |
| | 2. Mrs. Shashikala Kargal | |
| 112. | (i) Whenever, Directors enter into a contract with any Government, whether central, state or local, bank or financial institution or any person or persons (hereinafter referred to as "the appointer") for borrowing any money or for providing any guarantee or security or for technical collaboration or assistance or for underwriting or enter into any other arrangement whatsoever or in case of Promoters of the Company (hereinafter referred as "Promoters"), the Directors shall have, subject to the provisions of Section 152 and other applicable provisions, if any, of the Act, the power to agree that such appointer or Promoters shall have the right to appoint or nominate by a notice, in writing, addressed to the Company, one or more Directors on the Board (hereinafter referred to as "Special Director") for such period and upon such terms and conditions, as may be mentioned in the agreement if any, and that such Director or Directors may or may not be liable to retire by rotation, nor be required to hold any qualification Shares. The Directors may also agree that any such Director or Directors may be removed, from time to time, by the appointer or Promoter, entitled to appoint or nominate them and the appointer or Promoter may appoint another or others in his or their place and also fill in vacancy, which may occur as a result of any such director or directors | DIRECTORS |
| | ceasing to hold that office for any reasons whatsoever. The directors, appointed or | |



| | nominated under this Article, shall be entitled to exercise and enjoy all or any of the rights and privileges exercised and enjoyed by the directors of the Company including payment of remuneration, sitting fees and travelling expenses to such director or directors, as may be agreed by the Company with the appointer. (ii) The Special Directors, appointed under the preceding Article, shall be entitled to hold Office until required by the Government, person, firm, body corporate | |
|------|---|--|
| | promoters or financial institution/s who may have appointed them. A Special Director shall not be required to hold any qualification Share(s) in the Company. As and when a Special Director vacates Office, whether upon request as aforesaid or by death, resignation or otherwise, the Government, person, firm or body corporate promoters or financial institution, who appointed such Special Director, may appoint another director in his place. Every nomination, appointment or removal of a Special Director or other notification, under this Article, shall be in writing and shall, in the case of the Government, be under the hand of a Secretary or some other responsible and authorised official to such Government, and in the case of a company or financial institution, under the hand of director of such company or institution duly authorised in that behalf by a resolution of the Board of Directors. Subject as aforesaid, a Special Director shall be entitled to the same rights and privileges and be subject to the same of obligations as any other director of the Company. | |
| 113. | If it is provided by the Trust Deed, securing or otherwise, in connection with any issue of Debentures of the Company, that any person or persons shall have power to nominate a director of the Company, then in the case of any and every such issue of Debentures, the person or persons having such power may exercise such power, from time to time, and appoint a director accordingly. Any director so appointed is hereinafter referred to as "the Debenture Director". A Debenture Director may be removed from Office, at any time, by the person or persons in whom, for the time being, is vested the power, under which he was appointed, and another director may be appointed in his place. A Debenture Director shall not be required to hold any qualification Share(s) in the Company. | |
| 114. | Subject to the provisions of section 161(2) of the Act, 2013, The Board may appoint an alternate director to act for a director (hereinafter called "the Original Director") during his absence for a period of not less than 3 (Three) months or such other period as may be, from time to time, prescribed under the Act, from the India, in which the meetings of Board are ordinarily held. An alternate director appointed, under this Article, shall not hold Office for a period longer than that permissible to the Original Director in whose place he has been appointed and shall vacate Office, if and when the Original Director returns to that State. If the term of Office of the Original Director is determined before he so returns to that State, any provisions in the Act or in these Articles for the automatic re-appointment of a retiring director, in default of another appointment, shall apply to the original director and not to the alternate director. | |
| 115. | Subject to the provisions of section 161(1) of the Act, 2013, the Board shall have power, at any time and from time to time, to appoint any other qualified person to be an Additional Director, but so that the total number of Directors shall not, at any time, exceed the maximum fixed under these Articles. Any such Additional Director shall hold Office only upto the date of the next Annual General Meeting | |
| 116. | Subject to the provisions of section 152 and 162 of the Act, 2013, the Board shall have power, at any time and from time to time, to appoint any other qualified person to be a director to fill a casual vacancy. Any person so appointed shall hold | |



| | Office only upto the date, upto which the director in whose place he is appointed would have held Office if it had not been vacated by him. |
|------|---|
| 117. | A director shall not be required to hold any qualification Share(s) in the Company. |
| 118. | (i) Subject to the provisions of section 196, 197 and read with schedule V of the Companies Act, 2013, a Managing Director or Director who is in the Whole-time employment of the Company may be paid remuneration either by way of a monthly payment or at a specified percentage of the net profits of the Company or partly by one way and partly by the other, or in any other manner, as may be, from time to time, permitted under the Act or as may be thought fit and proper by the Board or, if prescribed under the Act, by the Company in general meeting. (ii) Subject generally to the provisions of the Act, and, in the case of the Managing Director, subject to the provisions of the Articles herein below, as may be applicable, the Board shall have power to pay such remuneration to a director for his services, Whole-time or otherwise, rendered to the Company or for services of professional or other nature rendered by him, as may be determined by the Board. If any director, being willing, shall be called upon to perform extra services or make any special exception in going to or residing at a place other than the place where the director usually resides, or otherwise in or for the Company's business or for any of the purpose of the Company, then, subject to the provisions of the Act, the Board shall have power to pay to such director such remuneration, as may be determined by the Board. (iii) Subject to the provisions of the Act, a director, who is neither in the Whole-time employment nor a Managing Director, may be paid remuneration either; (a) by way of monthly, quarterly or annual payment with the approval of the Central Government; or (b) by way of commission, if the Company, by a special resolution, authorizes such payment. |
| | (iv) The fee payable to a director, excluding a Managing or Whole time Director, if any, for attending a meeting of the Board or Committee thereof shall be such sum, as the Board may, from time to time, determine, but within and subject to the limit prescribed by the Central Government pursuant to the provisions, for the time being, under the Act. |
| 119. | The Board may allow and pay to any director such sum, as the Board may consider fair compensation, for travelling, boarding, lodging and other expenses, in addition to his fee for attending such meeting as above specified and if any director be called upon to go or reside out of the ordinary place of his residence for the Company's business, he shall be entitled to be repaid and reimbursed of any travelling or other expenses incurred in connection with business of the Company. The Board may also permit the use of the Company's car or other vehicle, telephone(s) or any such other facility, by the director, only for the business of the Company. |
| 120. | The continuing Directors may act, notwithstanding, any vacancy in their body but if, and so long as their number is not reduced below the minimum number fixed by Article 111 hereof. the continuing Directors, not being less than two, may only |



| | act, for the purpose of increasing the number of Directors to that prescribed minimum number or of summoning a general meeting but for no other purpose. |
|------|---|
| 121. | The office of director shall be vacated, pursuant to the provisions of section 164 and section 167 of the Companies Act, 2013. Further, the Director may resign his office by giving notice to the Company pursuant to section 168 of the Companies Act, 2013 |
| 122. | The Company shall keep a Register, in accordance with Section 189(1) of the Act, and within the time as may be prescribed, enter therein such of the particulars, as may be relevant having regard to the application thereto of Section184 or Section 188 of the Act, as the case may be. The Register aforesaid shall also specify, in relation to each director of the Company, names of the bodies corporate and firms of which notice has been given by him, under the preceding two Articles. The Register shall be kept at the Office of the Company and shall be open to inspection at such Office, and the extracts may be taken there from and copies thereof may be required by any member of the Company to the same extent, in the same manner, and on payment of the same fee as in the case of the Register of Members of the Company and the provisions of Section 189(3) of the Act shall apply accordingly. |
| 123. | A director may be or become a director of any other Company promoted by the Company or in which it may be interested as a vendor, Shareholder or otherwise, and no such director shall be accountable for any benefits received as director or Shareholder of such Company except in so far as the provisions of the Act may be applicable. |
| 124. | (i) At every Annual General Meeting of the Company, one-third of such of the Directors, for the time being, as are liable to retire by rotation or if their number is not three or a multiple of three, the number nearest to one-third shall retire from Office. The Independent, Nominee, Special and Debenture Directors, if any, shall not be subject to retirement under this clause and shall not be taken into account in determining the rotation of retirement or the number of directors to retire, subject to Section 152 and other applicable provisions, if any, of the Act. |
| | (ii) Subject to Section 152 of the Act, the directors, liable to retire by rotation, at every annual general meeting, shall be those, who have been longest in Office since their last appointment, but as between the persons, who became Directors on the same day, and those who are liable to retire by rotation, shall, in default of and subject to any agreement among themselves, be determined by lot. |
| 125. | A retiring director shall be eligible for re-election and shall act as a director throughout the meeting at which he retires. |
| 126. | Subject to Section 152 of the Act, the Company, at the general meeting at which a director retires in manner aforesaid, may fill up the vacated Office by electing a person thereto. |
| 127. | (i) If the place of retiring director is not so filled up and further the meeting has not expressly resolved not to fill the vacancy, the meeting shall stand adjourned till the same day in the next week, at the same time and place or if that day is a public holiday, till the next succeeding day, which is not a public holiday, at the same time and place. (ii) If at the adjourned meeting also, the place of the retiring director is not filled up and that meeting also has not expressly resolved not to fill the vacancy, the retiring director shall be deemed to have been re-appointed at the adjourned meetings, unless:- |
| | (a) at that meeting or at the previous meeting, resolution for the reappointment of such director has been put to the meeting and lost; |



| 128. | (b) the retiring director has, by a notice, in writing, addressed to the Company or its Board, expressed his unwillingness to be so reappointed; (c) he is not qualified, or is disqualified, for appointment. (d) a resolution, whether special or ordinary, is required for the appointment or re-appointment by virtue of any provisions of the Act; or (e) Section 162 of the Act is applicable to the case. Subject to the provisions of Section 149 of the Act, the Company may, by special resolution, from time to time, increase or reduce the number of directors, and may the their realistic tent of the company may. | |
|------|---|--|
| | alter their qualifications and the Company may, subject to the provisions of Section 169 of the Act, remove any director before the expiration of his period of Office and appoint another qualified person in his stead. The person so appointed shall hold Office during such time as the director, in whose place he is appointed, would have held, had he not been removed. | |
| 129. | [ii] No person, not being a retiring director, shall be eligible for appointment to the office of director at any general meeting unless he or some member, intending to propose him, has, not less than 14 (Fourteen) days or such other period, as may be prescribed, from time to time, under the Act, before the meeting, left at the Office of the Company, a notice, in writing, under his hand, signifying his candidature for the Office of director or an intention of such member to propose him as a candidate for that office, along with a deposit of Rupees One lakh or such other amount as may be prescribed, from time to time, under the Act,, which shall be refunded to such person or, as the case may be, to such member, if the person succeeds in getting elected as a director or gets more than twenty-five per cent of total valid votes cast either on show of hands or on poll on such resolution. [iii] Every person, other than a director retiring by rotation or otherwise or a person who has left at the Office of the Company a notice under Section 160 of the Act signifying his candidature for the Office of a director, proposed as a candidate for the Office of a director shall sign and file with the Company, the consent, in writing, to act as a director, if appointed. [iii] A person, other than a director re-appointed after retirement by rotation immediately on the expiry of his term of Office, or an Additional or Alternate Director, or a person filling a casual vacancy in the Office of a director under Section 161 of the Act, appointed as a director or reappointed as a director immediately on the expiry of his term of Office, shall not act as a director of the Company, unless he has, within thirty | |
| 130. | days of his appointment, signed and filed with the Registrar his consent, in writing, to act as such director. The Company shall keep at its Office a Register containing the particulars of its directors and key managerial personnel and their shareholding as mentioned in | |
| | Section 170 of the Act, and shall otherwise comply with the provisions of the said Section in all respects. | |
| 131. | Every director and Key Managerial Personnel within a period of thirty days of his appointment, or relinquishment of his office, as the case may be, disclose to the company the particulars specified in sub-section (1) of section 184 relating to his concern or interest in any company or companies or bodies corporate (including shareholding interest), firms or other association which are required to be included in the register under that section 189 of the Companies Act, 2013. | |
| 132. | (i) Subject to the provisions of the Act and of these Articles, the Board shall have power to appoint, from time to time, any of its member as a Managing Director or Managing Directors of the Company for a fixed term, not exceeding 5 (Five) years at a time, and upon such terms and conditions as the Board thinks fit, and subject to the provisions of the succeeding Article hereof, the Board may, by resolution, vest | |



| 133. | in such Managing Director or Managing Directors such of the powers hereby vested in the Board generally, as it thinks fit, and such powers may be made exercisable for such period or periods; and upon such conditions and subject to such restrictions, as it may determine. The remuneration of a Managing Director may be by way of salary and/or allowances, commission or participation in profits or perquisites of any kind, nature or description, or by any or all of these modes, or by any other mode(s) not expressly prohibited by the Act or the Rules made thereunder, or any notification or circular issued under the Act. (ii) The Board shall have power to appoint an individual as the Chairperson of the Company as well as the Managing Director or Chief Executive Officer of the Company at the same time Subject to the superintendence, directions and control of the Board, the Managing | |
|------|---|---|
| | Director or Managing Directors shall exercise the powers, except to the extent mentioned in the matters, in respect of which resolutions are required to be passed only at the meeting of the Board, under Section 179 of the Act and the rules made thereunder. | |
| 134. | Subject also to the other applicable provisions, if any, of the Act, the Company shall not appoint or employ, or continue the appointment or employment of, a person a s its Managing or Whole-time Director who:- | |
| | (i) is below t he age of twenty-one years or has attained the age of seventy years(ii) is an undischarged insolvent, or has any time been adjudged an insolvent; | MANAGING DIRECTOR |
| | (iii) suspends, or has at any time suspended, payment to his creditors, or makes or has, at any time, made, a composition with them; or | |
| | (iv) is or has, at any time, been convicted by a Court and sentenced for a period of more than six months. | |
| 135. | Unless decided by the Board to the contrary, depending upon the circumstances of the case, a Managing Director shall not, while he continues to hold that office, be subject to retirement by rotation, in accordance with the Article 124 hereof. If he ceases to hold the office of director, he shall ipso-facto and forthwith ceases to hold the office of Managing Director. | |
| 136. | The Directors may meet together as a Board for the despatch of business, from time to time, and shall so meet at least once in every 3 (Three) months and at least 4 (Four) such meetings shall be held in every year in such a manner that not more than one hundred and twenty days (120) days shall intervene between two consecutive meetings of the Board. The Directors may adjourn and otherwise regulate their meetings as they think fit, subject to the provisions of the Act. The Board of directors may participates in a meeting of the Board either in person or through video conferencing or other audio visual means, as may be prescribed, which are capable of recording and recognising the participation of the directors and of recording and storing the proceedings of such meetings along with date and time subject to the rules as may be prescribed. | PROCEEDINGS OF THE BOARD OF DIRECTORS |
| 137. | Not less than seven (7) days Notice of every meeting of the Board may be given, in writing, in writing to every director at his address registered with the company and such notice shall be sent by hand delivery or by post or by electronic means. Subject to the provisions of section 173(3) meeting may be called at shorter notice. | |
| 138. | Subject to Section 174 of the Act, the quorum for a meeting of the Board shall be one-third of its total strength, excluding Directors, if any, whose places may be vacant at the time and any fraction contained in that one-third being rounded off as one, or two directors, whichever is higher, provided that where, at any time, the number of interested directors exceeds or is equal to two-thirds of the total strength the number of the remaining directors, that is to say, the number of directors who are not interested, present at the meeting, being not less than two, shall be the | |



| | quarum during such time |
|------|--|
| 139. | quorum, during such time. If a meeting of the Board could not be held for want of quorum, then the meeting |
| 139. | shall automatically stand adjourned for 30 minutes in the same day and at same |
| | place. |
| 140. | A director may, at any time, or Secretary shall, as and when directed by the any of |
| 110. | the Directors to do so, convene a meeting of the Board, by giving a notice, in |
| | writing, to every other director. |
| 141. | The Board may, from time to time, elect one of their member to be the Chairman of |
| | the Board and determine the period for which he is to hold the office. If at any |
| | meeting of the Board, the Chairman is not present at a time appointed for holding |
| | the same, the directors present shall choose one of them, being present, to be the |
| | Chairman of such meeting. |
| 142. | Subject to the restrictive provisions of any agreement or understanding as entered |
| | into by the Company with any other person(s) such as the collaborators, financial |
| | institutions, etc., the questions arising at any meeting of the Board shall be decided |
| | by a majority of the votes of the directors present there at and, also subject to the |
| | foregoing, in the case of an equality of votes, the Chairman shall have a second or casting vote. |
| 143. | A meeting of the Board, at which a quorum is present, shall be competent to |
| 143. | exercise all or any of the authorities, powers and discretions, which, by or under the |
| | Act or the Articles of the Company, are, for the time being, vested in or exercisable |
| | by the Board generally. |
| 144. | Subject to the restrictions contained in Section 179 of the Act 2013 and the rules |
| | made thereunder, the Board may delegate any of their powers to the committee of |
| | the Board, consisting of such number of its body, as it thinks fit, and it may, from |
| | time to time, revoke and discharge any such committee of the Board, either wholly |
| | or in part and either as to persons or purposes, but every committee of the Board, so |
| | formed, shall, in the exercise of the powers so delegated, conform to any |
| | regulations that may, from time to time, be imposed on it by the Board. All acts done by any such committee of the Board, in conformity with such regulations, and |
| | in fulfilment of the purposes of their appointment but not otherwise, shall have the |
| | like force and effect as if were done by the Board. |
| 145. | The meetings and proceedings of any meeting of such Committee of the Board, |
| | consisting of two or more members, shall be governed by the provisions contained |
| | herein for regulating the meetings and proceedings of the meetings of the directors, |
| | so far as the same are applicable thereto and are not superseded by any regulations |
| | made by the Directors under the last preceding Article. |
| 146. | No resolution shall be deemed to have been duly passed by the Board or by a |
| | Committee thereof by circulation, unless the resolution has been circulated in draft, |
| | together with the necessary papers, if any, to all the directors or to all the members |
| | of the Committee, then in India, not being less in number than the quorum fixed for |
| | a meeting of the Board or Committee, as the case may be, and to all the directors or to all the members of the Committee, at their usual addresses in India and has been |
| | approved, in writing, by such of the directors or members of the Committee as are |
| | then in India, or by a majority of such of them, as are entitled to vote on the |
| | resolution. |
| 147. | All acts done by any meeting of the Board or by a Committee of the Board, or by |
| | any person acting as a director shall notwithstanding that it shall, afterwards, be |
| | discovered that there was some defect in the appointment of such director or |
| | persons acting as aforesaid or that they or any of them were or was, as the case may |
| | be, disqualified or had vacated office or that the appointment of any of them was |
| | disqualified or had vacated office or that the appointment of any of them had been |
| | terminated by virtue of any provisions contained in the Act or in these Articles, be |
| | as valid as if every such person had duly been appointed and was qualified to be a |
| | director and had not vacated his office or his appointed had not been terminated, |



| | provided that nothing in this Article shall be deemed to give validity to any act or | |
|------|--|--|
| | acts done by a director or directors after his or their appointment(s) has or have | |
| | been shown to the Company to be invalid or to have terminated. | |
| 148. | (i) The Company shall cause minutes of all proceedings of every meeting of the Board and the Committee thereof to be kept by making, within 30 (Thirty) days of the conclusion of each such meeting, entries thereof in books kept, whether manually in the registers or by way of loose leaves bound together, as may be decided by the Board of Directors, for that purpose with their pages consecutively numbered. | |
| | (ii) Each page of every such book shall be initialled or signed and the last page of the record of proceedings of each meeting in such book shall be dated and signed by the Chairman of the said meeting or the Chairman of the next succeeding meeting. | |
| | (iii) In no case, the minutes of proceedings of a meeting shall be attached to any such book as aforesaid by pasting or otherwise. | |
| | (iv) The minutes of each meeting shall contain a fair and correct summary of the proceedings thereat. | |
| | (v) All appointment made at any of the meetings aforesaid shall be included in the minutes of the meeting. | |
| | (vi) The minutes shall also contain:- (a) the names of the Directors present at the meeting; and (b) in the case of each resolution passed at the meeting, the names of the directors, if any dissenting from or not concurring in the resolution. | |
| | (vii) Nothing contained in sub-clauses (i) to (vii) shall be deemed to require the inclusion in any such minutes of any matter which, in the opinion of the Chairman of the meeting - (a) is, or could reasonably be regarded as, defamatory of any person; (b) is irrelevant or immaterial to the proceedings; or ci) is detrimental to the interests of the Company;. and that the Chairman shall exercise an absolute discretion with regard to the inclusion or non-inclusion of any matter in the minutes on the ground specified in this sub-clause. | |
| 149. | (viii) Minutes of the meetings kept in accordance with the aforesaid provisions shall be an evidence of the proceedings recorded therein. Without prejudice to the general powers as well as those under the Act, and so as not in any way to limit or restrict those powers, and without prejudice to the other powers conferred by these Articles or otherwise, it is hereby declared that the Directors shall have, inter alia, the following powers, that is to say, power – | |
| | (i) to pay the costs, charges and expenses, preliminary and incidental to the promotion, formation, establishment and registration of the Company; | |
| | (ii) to pay and charge, to the account of the Company, any commission or interest lawfully payable thereon under the provision of the Act; | |
| | (iii) subject to the provisions of the Act, to purchase or otherwise acquire for the Company any property, rights or privileges, which the Company is authorised to acquire, at or for such price or consideration and generally on such terms and conditions as they may think fit and being in the interests of the Company, and in | |



any such purchase or other acquisition to accept such title or to obtain such right as the directors may believe or may be advised to be reasonably satisfactory;

- (iv) at their discretion and subject to the provisions of the Act, to pay for any property, right or privileges acquired by or services rendered to the Company, either wholly or partially, in cash or in Shares, Bonds, Debentures, mortgages, or other securities of the Company, and any such Shares may be issued either as fully paid up, with such amount credited as paid up thereon, as may be agreed upon, and any such bonds, Debentures, mortgages or other securities may either be specifically charged upon all or any part of the properties of the Company and its uncalled capital or not so charged;
- (v) to secure the fulfilment of any contracts or engagement entered into by the Company or, in the interests or for the purposes of this Company, by, with or against any other Company, firm or person, by mortgage or charge of all or any of the properties of the Company and its uncalled capital, for the time being, or in such manner and to such extent as they may think fit;
- (vi) to accept from any member, as far as may be permissible by law, a surrender of his Shares or any part thereof, whether under buy-back or otherwise, on such terms and conditions as shall be agreed mutually, and as may be permitted, from time to time, under the Act or any other Law or the Regulations, for the time being, in force,
- (vii) to appoint any person to accept and hold in trust, for the Company, any property belonging to the Company, in which it is interested, or for any other purposes, and execute and do all such deeds and things as may be required in relation to any trust, and to provide for the remuneration of such trustee or trustees;
- (viii) to institute, conduct, defend, compound or abandon any legal proceedings by or against the Company or its Officers, or otherwise concerning the affairs of the Company, and also to compound and allow time for payment or satisfaction of any debts, due and of any differences to arbitration and observe and perform any awards made thereon;
- (ix) to act on behalf of the Company in all matters relating to bankruptcy and insolvents;
- (x) to make and give receipts, releases and other discharges for moneys payable to the Company and for the claims and demands of the Company;
- (xi) subject to the applicable provisions of the Act, to invest and deal with any moneys of the Company not immediately required for the purposes thereof upon such security, not being Shares of this Company, or without security and in such manner, as they may think fit, and from time to time, to vary or realise such investments, save as provided in Section 49 of the Act, all investments shall be made and held in the Company's own name;
- (xii) to execute, in the name and on behalf of the Company, in favour of any director or other person, who may incur or be about to incur any personal liability whether as principal or surety, for the benefit or purposes of the Company, such mortgages of the Company's property, present and future, as they may think fit, and any such mortgage may contain a power of sale and such other powers, provisions, covenants and agreements as shall be agreed upon;
- (xiii) to determine from time to time, who shall be entitled to sign, on behalf of the



Company, bills, invoices, notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts and or any other document or documents and to give the necessary authority for such purpose, and further to operate the banking or any other kinds of accounts, maintained in the name of and for the business of the Company;

(xiv) to distribute, by way of bonus, incentive or otherwise, amongst the employees of the Company, a Share or Shares in the profits of the Company, and to give to any staff, officer or others employed by the Company a commission on the profits of any particular business or transaction, and to charge any such bonus, incentive or commission paid by the Company as a part of the operational expenditure of the Company;

(xv) to provide for the welfare of directors or ex-directors, Shareholders, for the time being, or employees or ex-employees of the Company and their wives, widows and families or the dependents or connections of such persons, by building or contributing to the building of houses or dwellings, or grants of moneys, whether as a gift or otherwise, pension, gratuities, allowances, bonus, loyalty bonuses or other payments, also whether by way of monetary payments or otherwise, or by creating and from time to time, subscribing or contributing to provident and other association, institutions, funds or trusts and by providing or subscribing or contributing towards places of worship, instructions and recreation, hospitals and dispensaries, medical and other attendance and other assistance, as the Board shall think fit, and to subscribe or contribute or otherwise to assist or to guarantee money to charitable benevolent, religious, scientific, national or other institutions or objects, which shall have any moral or other claim to support or aid by the Company, either by reason of locality or place of operations, or of public and general utility or otherwise;

(xvi) before recommending any dividend, to set aside out of the profits of the Company such sums, as the Board may think proper, for depreciation or to a Depreciation Fund, or to an Insurance Fund, a Reserve Fund, Capital Redemption Fund, Dividend Equalisation Fund, Sinking Fund or any Special Fund to meet contingencies or to repay debentures or debenture-stock, or for special dividends or for equalising dividends or for repairing, improving, extending and maintaining any of the property of the Company and for such other purposes, including the purposes referred to in the preceding clause, as the Board may, in their absolute discretion, think conducive to the interests of the Company and, subject to the provisions of the Act, to invest the several sums so set aside or so much thereof, as required to be invested, upon such investments, other than shares of the Company, as they may think fit, and from time to time, to deal with and vary such investments and dispose off and apply and expend all or any part thereof for the benefit of the Company, in such manner and for such purposes, as the Board, in their absolute discretion, think conducive to the interests of the Company, notwithstanding, that the matter, to which the Board apply or upon which they expend the same, or any part thereof, may be matters to or upon which the capital moneys of the Company might rightly be applied or expended, and to divide the Reserve Fund into such special funds, as the Board may think fit, with full power to transfer the whole or any portion of a Reserve Fund or divisions of a Reserve Fund and with full powers to employ the assets constituting all or any of the above funds, including the Depreciation Fund, in the business of the Company or in the purchase of or repayment of debentures or debenture stock and without being bound to keep the same separate from the other assets and without being bound to pay interest on the same with power however to the Board at their discretion to pay or allow to the credit of such funds interest at such rate as the Board may think proper, subject to the provisions of the applicable laws, for the time being, in force.



| | (xvii) to appoint and at their discretion, remove or suspend such general managers, secretaries, assistants, supervisors, clerks, agents and servants or other employees, in or for permanent, temporary or special services, as they may, from time to time, think fit, and to determine their powers and duties and to fix their salaries, emoluments or remuneration of such amount, as they may think fit. (xviii) to comply with the requirements of any local laws, Rules or Regulations, which, in their opinion, it shall, in the interests of the Company, be necessary or expedient to comply with. | |
|------|---|--|
| | (xix) at any time, and from time to time, by power of attorney, under the Seal of the Company, to appoint any person or persons to be the attorney or attorneys of the Company, for such purposes and with such powers, authorities and discretions, not exceeding those vested in or exercisable by the Board under these presents and excluding the powers to make calls and excluding also except in their limits authorised by the Board the power to make loans and borrow moneys, and for such period and subject to such conditions as the Board may, from time to time, think fit, and any such appointment may, if the Board thinks fit, be made in favour of the members or in favour of any Company, or the Share-holders, directors, nominees, or managers of any Company or firm or otherwise in favour of any fluctuating body of persons whether nominated directly or indirectly by the Board and any such Power of Attorney may contain such powers for the protection of convenience of person dealing with such Attorneys, as the Board may think fit, and may contain powers enabling any such delegates all or any of the powers, authorities and discretions, for the time being, vested in them; | |
| | (xx) Subject to the provisions of the Act, for or in relation to any of the matters, aforesaid or otherwise, for the purposes of the Company, to enter into all such negotiations and contracts, and rescind and vary all such contracts, and execute and do all such contracts, and execute and do all such acts, deeds and things in the name and on behalf of the Company, as they may consider expedient; | |
| | (xxi) from time to time, make, vary and repeal bylaws for the regulation of the business of the Company, its Officers and Servants. | |
| 150. | The Company shall not appoint or employ, at the same time, more than one of the following categories of managerial personnel, namely (i) Managing Director, and (ii) Manager | MANAGEMENT |
| 151. | Subject to the provisions of the Act,— (i) A chief executive officer, manager, company secretary, chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may thinks fit; and any chief executive officer, manager, company secretary, chief financial officer so appointed may be removed by means of a resolution of the Board; (ii) A director may be appointed as chief executive officer, manager, company secretary, chief financial officer. A provision of the Act or these regulations requiring or authorising a thing to be done by or to a director and chief executive officer, manager, company secretary. | CHIEF EXECUTIVE OFFICER, MANAGER, COMPANY SECRETARY OR CHIEF FINANCIAL OFFICER |
| | done by or to a director and chief executive officer, manager, company secretary, chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary, chief financial officer. | |
| 153. | Copies of the Memorandum and Articles of Association of the Company and other documents, referred to in Section 17 of the Act, shall be sent by the Company to | COPIES OF MEMORANDUM |



| | every member, at his request, within 7 (Seven) days of the request, on payment, if required by the Board, of the sum of Re.1/- (Rupee One Only) or such other higher sum, as may be prescribed, from time to time, under the Act and further decided, from time to time, by the Board, for each such copy. | AND ARTICLES TO BE SENT TO MEMBERS |
|------|---|--|
| 154. | (i) The Board shall provide a Common Seal for the purposes of the Company, and shall have power, from time to time, to destroy the same and substitute a new Seal in lieu thereof, and the Board shall provide for the safe custody of the Seal, for the time being, and that the Seal shall never be used except by the authority of the Board or a Committee of the Board previously given. The Common Seal of the Company shall be kept at its office or at such other place, in India, as the Board thinks fit. | |
| | (ii) The Common Seal of the Company shall be used by or under the authority of the Directors or by a Committee of the Board of Directors authorised by it in that behalf in the presence of at least one director, or Secretary or any other responsible officer of the Company as may be expressly authorised by the Board by way of a resolution passed at their duly constituted meeting, who shall sign every instrument to which the seal is affixed. Such instruments may also be counter-signed by other officer or officers, if any, appointed for the purpose. However, the certificates, relating to Shares or Debentures in or of the Company, shall be signed in such manner as may be prescribed in the Act and/or any Rules thereunder. | SEAL |
| 155. | The profits of the Company, subject to any special rights relating thereto created or authorised to be created by these Articles, and further subject to the provisions of these Articles, shall be divisible among the members in proportion to the amount of capital paid up or credited as paid up to the Shares held by them respectively. | |
| 156. | The Company, in general meeting, may declare that dividends be paid to the members according to their respective rights, but no dividends shall exceed the amount recommended by the Board, but the Company may, in general meeting, declare a smaller dividend than was recommended by the Board. | |
| 157. | Subject to the applicable provisions of the Act, no dividend shall be declared or paid otherwise than out of profits of the financial year arrived at after providing for depreciation in accordance with the provisions of the Act or out of the profits of the Company for any previous financial year or years arrived at after providing for depreciation in accordance with these provisions and remaining undistributed or out of both provided that:- | |
| | (i) if the Company has not provided for any previous financial year or years it shall, before declaring or paying a dividend for any financial year, provide for such depreciation out of the profits of the financial year or out of the profits of any other previous financial year or years; | DIVIDEND |
| | (ii) if the Company has incurred any loss in any previous financial year or years the amount of loss or an amount which is equal to the amount provided for depreciation for that year or those years whichever is less, shall be set off against the profits of the Company for the year for which the dividend is proposed to be declared or paid as against the profits of the Company for any financial year or years arrived at in both cases after providing for depreciation in accordance with the provisions of schedule II of the Act | |
| 158. | The Board may, from time to time, pay to the members such interim dividend, as in their judgement, the position of the Company justifies. | |
| 159. | Where capital is paid in advance of calls, such capital may carry interest as may be decided, from time to time, by the Board, but shall not, in respect thereof, confer a | |
| 160. | right to dividend or to participate in profits. All dividends shall be apportioned and paid proportionately to the amounts paid up on the shares during which any portion or portions of the period in respect of which | |



| | the dividend is paid up; but if any Share is issued on the terms providing that it | |
|------|--|--|
| | shall rank for dividend as from a particular date or on such preferred rights, such | |
| | Share shall rank for dividend accordingly. | |
| 161. | The Board may retain the dividends payable upon Shares in respect of which any | |
| 101. | person is, under the Article 61 hereinabove, entitled to become a member, or which | |
| | | |
| | any person under that article is entitled to transfer until such person shall become a | |
| | member in respect of such Shares, or shall duly transfer the same and until such | |
| | transfer of Shares has been registered by the Company, notwithstanding anything | |
| | contained in any other provision of the Act or these Articles, the provisions of | |
| | Section 206A of the Act or the corresponding section of Act, 2013 as and when | |
| | notified shall apply. | |
| 162. | Any one of several persons, who are registered as joint holders of any Share, may | |
| | give effectual receipts for all dividends or bonus and payments on account of | |
| | dividends or bonus or other moneys payable in respect of such Shares. | |
| 163. | No member shall be entitled to receive payment of any interest or dividend in | |
| 105. | respect of his Share or Shares, whilst any money may be due or owing from him to | |
| | the Company in respect of such Share or Shares or otherwise howsoever, either | |
| | alone or jointly with any other person or persons, and the Board may deduct, from | |
| | the interest or dividend payable to any member, all | |
| | sums of money so due from him to the Company. | |
| 164. | Subject to the applicable provisions, if any, of the Act, a transfer of Shares shall not | |
| 104. | pass the right to any dividend declared thereon and made effective from the date | |
| | | |
| 165 | prior to the registration of the transfer. | |
| 165. | Unless otherwise directed, any dividend may be paid up by cheque or warrant or by | |
| | a pay-slip sent through the post to the registered address of the member or person | |
| | entitled, or, in the case of joint holders, to that one of them first named in the | |
| | Register in respect of the joint holdings. Every such cheque or warrant shall be | |
| | made payable to the order of the person to whom it is sent. The Company shall not | |
| | be liable or responsible for any cheque or warrant or pay-slip lost in transmission or | |
| | for any dividend lost to the member or person entitled thereto due to or by the | |
| | forged endorsement of any cheque or warrant or the fraudulent recovery of the | |
| | dividend by any | |
| | other means. | |
| 166. | (i) If the Company has declared a dividend but which has not been paid or claimed | |
| | within 30 (Thirty) days from the date of declaration the Company shall transfer the | |
| | total amount of dividend which remains unpaid or unclaimed within the said period | |
| | of 30 (Thirty) days a special account to be opened by the Company in that behalf in | |
| | any scheduled Bank called "the Unpaid Dividend Account of | |
| | Limited". The Company shall within a period of ninety days of making any transfer | |
| | of an amount to the Unpaid Dividend Account, prepare a statement containing the | |
| | names, their last known addresses and the unpaid dividend to be paid to each | |
| | person and place it on the website of the Company and also on any other website | |
| | approved by the Central Government, for this purpose. No unclaimed or unpaid | |
| | dividend shall be forfeited by the Board before the claim becomes barred by law. | |
| | dividend shall be forteled by the Board before the claim becomes barred by law. | |
| | (ii) Any money transferred to the unpaid dividend account of the Company which | |
| | remains unpaid or unclaimed for a period of 7 (Seven) years, from the date of such | |
| | transfer shall be transferred by the Company to the Fund know as the Investor | |
| | Education and Protection Fund established under Section 125 of the Act 2013. | |
| 167. | | |
| 10/. | Subject to the provisions of the Act, no unpaid dividend shall bear interest as | |
| 1/0 | against the Company. | |
| 168. | Any general meeting declaring a dividend may, on the recommendation of the | |
| | Directors, make a call on the members of such amount as the meeting decides, but | |
| | so that the call on each member shall not exceed the dividend payable to him and | |
| | so that the call be made payable at the same time as the dividend and the dividend | |



| | may, if so arranged between the Company and the members, be set off against the calls. | |
|------|--|----------------|
| 169. | (i) The Company, in general meeting, may resolve that any moneys, investments or other assets forming part of the undivided profits of the Company standing to the credit of the Reserve Fund, or any Capital Redemption Reserve Account or in the hands of the Company and available for dividend, or representing premium received on the issue of Shares and standing to the credit of the Share Premium Account, be capitalised and distributed amongst such of the Shareholders as would be entitled to receive the same, if distributed by way of dividend, and in the same proportion on the footing that they become entitled thereto as capital, and that all or any part of such capitalised fund be applied, on behalf of such Shareholders, in paying up in full either at par or at such premium, as the resolution may provide, any unissued Shares or Debentures or Debenture stock of the Company which shall be distributed accordingly on in or towards payment of the uncalled liability on any issued Shares or Debentures, stock and that such distribution or payment shall be accepted by such Shareholders in full satisfaction of their interest in the said capitalised sum, provided that a Share Premium Account and a Capital Redemption Reserve Account may, for the purposes of this Article, only be applied for the paying of any unissued Shares to be issued to members of the Company as, fully paid up, bonus Shares. | |
| | (ii) A general meeting may resolve that any surplus moneys arising from the realisation of any capital assets of the Company, or any investments representing the same, or any other undistributed profits of the Company, not subject to charge for income tax, be distributed among the members on the footing that they receive the same as capital. | CAPITALISATION |
| | (iii) For the purpose of giving effect to any resolution under the preceding paragraphs of this Article, the Board may settle any difficulty, which may arise, in regard to the distribution, as it thinks expedient, and, in particular, may issue fractional certificates and may fix the value for distribution of any specific assets, and may determine that such cash payments shall be made to any members upon the footing of the value so fixed or that fraction of value less than Rs.10/- (Rupees Ten Only) may be disregarded in order to adjust the rights of all parties, and may vest any such cash or specific assets in trustees upon such trusts for the person entitled to the dividend or capitalized funds, as may seem expedient to the Board. Where requisite, a proper contract shall be delivered to the Registrar for registration in accordance with Section 75 of the Act and the Board may appoint any person to sign such contract, on behalf of the persons entitled to the dividend or capitalized fund, and such appointment shall be effective. | |
| 170. | The Company shall keep at the Office or at such other place in India, as the Board thinks fit and proper, books of account, in accordance with the provisions of the Act with respect to: (i) all sums of money received and expended by the Company and the matters in respect of which the receipt and expenditure take place; | |
| | (ii) all sales and purchases of goods by the Company; | ACCOUNTS |
| | (iii) the assets and liabilities of the Company; | |
| | (iv) such particulars, if applicable to this Company, relating to utilization of material and/or labour or to other items of cost, as may be prescribed by the Central Government. | |
| | Where the Board decides to keep all or any of the books of account at any place, | |



| | other than the Office of the Company, the Company shall, within 7 (Seven) days, or such other period, as may be fixed, from time to time, by the Act, of the decision, file with the Registrar, a notice, in writing, giving the full address of that other place. | |
|------|--|-----------------------|
| | The Company shall preserve, in good order, the books of account, relating to the period of not less than 8 (Eight) years or such other period, as may be prescribed, from time to time, under the Act, preceding the current year, together with the vouchers relevant to any entry in such books. | |
| | Where the Company has a branch office, whether in or outside India, the Company shall be deemed to have complied with this Article, if proper books of account, relating to the transaction effected at the branch office, are kept at the branch office, and the proper summarized returns, made up to day at intervals of not more than 3 (Three) months or such other period, as may be prescribed, from time to time, by the Act, are sent by the branch office to the Company at its Office or other place in India, at which the books of account of the Company are kept as aforesaid. | |
| | The books of account shall give a true and fair view of the state of affairs of the Company or branch office, as the case may be, and explain the transactions represented by it. The books of account and other books and papers shall be open to inspection by any director, during business hours, on a working day, after a prior notice, in writing, is given to the Accounts or Finance department of the Company. | |
| 171. | The Board shall, from time to time, determine, whether, and to what extent, and at what times and places, and under what conditions or regulations, the accounts and books of the Company or any of them shall be open to the inspection of members, not being the directors, and no member, not being a director, shall have any right of inspecting any account or books or document of the Company, except as conferred by law or authorised by the Board. | |
| 172. | The Directors shall, from time to time, in accordance with sections 129 and 134 of the Act, cause to be prepared and to be laid before the Company in Annual General Meeting of the Shareholders of the Company, such Balance Sheets, Profit and Loss Accounts, if any, and the Reports as are required by those Sections of the Act. | |
| 173. | A copy of every such Profit & Loss Accounts and Balance Sheets, including the Directors' Report, the Auditors' Report and every other document(s) required by law to be annexed or attached to the Balance Sheet, shall at least 21 (Twenty-one) days, before the meeting, at which the same are to be laid before the members, be sent to the members of the Company, to every trustee for the holders of any Debentures issued by the Company, whether such member or trustee is or is not entitled to have notices of general meetings of the Company sent to him, and to all persons other than such member or trustees being persons so entitled. | |
| 174. | The Auditors, whether statutory, branch or internal, shall be appointed and their rights and duties shall be regulated in accordance with the provisions of the Act and the Rules made thereunder. | |
| 175. | (i) A document or notice may be served or given by the Company on any member either personally or by sending it, by post or by such other means such as fax, email, if permitted under the Act, to him at his registered address or, if he has no registered address in India, to the address, if any, in India, supplied by him to the Company for serving documents or notices on him. | DOCUMENTS AND NOTICES |
| | (ii) Where a document or notice is sent by post, service of the document or notice shall be deemed to be effected by properly addressing, pre-paying, wherever required, and posting a letter containing the document or notice, provided that where a member has intimated to the Company, in advance, that documents or | |



| 176. | notices should be sent to him under a certificate of posting or by registered post, with or without the acknowledgement due, and has deposited with the Company a sum sufficient to defray the expenses of doing so, service of the document or notice shall not be deemed to be effected unless it is sent in the manner and, such service shall be deemed to have been effected, in the case of a notice of a meeting, at the expiration of forty-eight hours after the letter containing the document or notice is posted, and in any other case, at the time at which the letter would be delivered in the ordinary course of post. A document or notice, whether in brief or otherwise, advertised, if thought fit by | |
|------|---|---------------------------------|
| 170. | the Board, in a newspaper circulating in the neighborhood of the Office shall be deemed to be duly served or sent on the day, on which the advertisement appears, on or to every member who has no registered address in India and has not supplied to the Company an address within India for the serving of documents on or the sending of notices to him. | |
| 177. | A document or notice may be served or given by the Company on or to the joint holders of a Share by serving or giving the document or notice on or to the joint holder named first in the Register of Members in respect of the Share. | |
| 178. | A document or notice may be served or given by the Company on or to the person entitled to a Share, including the person nominated in the manner prescribed hereinabove, in consequence of the death or insolvency of a member by sending it through the post as a prepaid letter addressed to them by name or by the title or representatives of the deceased, or assigned of the insolvent or by any like description, at the address, if any, in India, supplied for the purpose by the persons claiming to be entitled, or, until such an address has been so supplied, by serving the document or notice, in any manner in which the same might have been given, if the death or insolvency had not occurred. | |
| 179. | Documents or notices of every general meeting shall be served or given in some manner hereinafter authorised on or to (i) every member, (ii) every person entitled to a Share in consequence of the death or insolvency of member, (iii) the Auditor or Auditors of the Company, and (iv) the directors of the Company. | |
| 180. | Every person who, by operation of law, transfer or by other means whatsoever, shall become entitled to any Share, shall be bound by every document or notice in respect of such Share, which, previously to his name and address being entered on the Register of Members, shall have duly served on or given to the person from whom he derives his title to such Shares. | |
| 181. | Any document or notice to be served or given by the Company may be signed by a director or some person duly authorised by the Board for such purpose and the signature thereto may be written, printed or lithographed. | |
| 182. | All documents or notices to be served or given by members on or to the Company or any Officer thereof shall be served or given by sending it to the Company or Officer at the Office by post, under a certificate of posting or by registered post, or by leaving it at the Office, or by such other mea ns such as fax, e-mail, if permitted under the Act. | |
| 183. | The Liquidator, on any winding up, whether voluntary or under supervision or compulsory, may, with the sanction of a special resolution, but subject to the rights attached to any Preference Share Capital, divide among the contributories, in specie, any part of the assets of the Company and may, with the like sanction, vest any part of the assets of the Company in trustees upon such trusts for the benefit of the contributories, as the liquidators, with the like sanction, shall think fit. | WINDING UP |
| 184. | Every officer of the company shall be indemnified out of the assets of the company against any liability incurred by him in defending any proceedings, whether civil or criminal, in which judgment is given in his favor or in which he is acquitted or in which relief is granted to him by the court or the Tribunal. | INDEMNITY AND RESPONSIBILITY |
| 185. | (i) Every director, manager, auditor, treasurer, trustee, member of a committee, officer, servant, agent, accountant or other person employed in the business of the | SECRECY |



Company shall, if so required by the Directors, before entering upon his duties, sign a declaration pledging himself to observe strict secrecy respecting all transactions and affairs of the Company with the customers and the state of the accounts with the individuals and in matters relating thereto, and shall, by such declaration, pledge himself not to reveal any of the matters which may come to his knowledge in the discharge of his duties except when required so to do by the Directors or by Law or by the person to whom such matters relate and except so far as may be necessary in order to comply with any of the provisions contained in these presents or the Memorandum of Association of the Company.

(ii) No member shall be entitled to visit or inspect any works of the Company, without the permission of the Directors, or to require discovery of or any information respecting any details of the Company's trading or business or any matter which is or may be in the nature of a trade secret, mystery of trade, secret or patented process or any other matter, which may relate to the conduct of the business of the Company and, which in the opinion of the Directors, it would be inexpedient in the interests of the Company to disclose.



SECTION IX - OTHER INFORMATION

MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following copies of the contracts (not being contracts entered into in the ordinary course of business carried on by our Company or entered into more than two years before the date of this Draft Red Herring Prospectus) which are, or may be deemed material, have been entered or to be entered into by our Company. These contracts, copies of which will be attached to the copy of the Red Herring Prospectus delivered to the RoC for registration, and also the documents for inspection referred to hereunder may be inspected at our Registered Office, from 10.00 am to 5.00 pm on Working Days from the date of the Red Herring Prospectus until the Bid Closing Date.

MATERIAL CONTRACTS

- 1. Issue Agreement dated March 26, 2018 between our Company and BRLM to the Issue.
- 2. Registrar Agreement dated March 15, 2018 executed between our Company and the Registrar to the Issue.
- 3. Banker to the Issue Agreement dated [●] among our Company, BRLM, Banker to the Issue and the Registrar to the Issue.
- 4. Escrow Agreement dated [●] amongst our Company the BRLM, Syndicate Member, Escrow Collection Banks and the Registrar to the Issue.
- 5. Syndicate Agreement dated [●] amongst our Company, BRLM and the Syndicate Members.
- 6. Underwriting Agreement dated [●] between our Company, BRLM and Underwriter.
- 7. Tripartite Agreement dated March 15, 2018 among CDSL, the Company and the Registrar to the Issue.
- 8. Tripartite Agreement dated [•] among NSDL, the Company and the Registrar to the Issue.

MATERIAL DOCUMENTS

- 1. Certified copies of the Memorandum and Articles of Association of the Company as amended.
- 2. Certificate of Incorporation dated February 07, 2006 issued by the Registrar of Companies, Mumbai, Maharashtra.
- 3. Fresh certificate of incorporation dated January 30, 2018 issued by the Registrar of Companies, Mumbai, Maharashtra upon conversion of the Company from Private Limited to Public Limited.
- 4. Copy of the Board Resolution dated February 21, 2018 authorizing the Issue and other related matters.
- 5. Copy of Shareholder's Resolution dated March 19, 2018 authorizing the Issue and other related matters.
- 6. Copies of annual reports for the five financial years ended March 31, 2017, 2016, 2015, 2014, 2013 and for the period ending December 31, 2017.
- 7. Copy of the reports of the Auditors, Mansaka Ravi & Associates, Chartered Accountants dated March 24, 2018 on Restated Standalone Financial Statements of our Company and Restated Consolidated Financial Statements of our Company included in Draft this Draft Red Herring Prospectus
- 8. Statement of Tax Benefits dated March 16, 2018issued by Statutory Auditor of the Company, Nair & Nair Associates, Chartered Accountants.
- 9. Industry Report titled "Telecom and Allied Sector" dated March 27, 2018, prepared by CARE.



- 10. Consents of the Book Running Lead Manager, Legal Advisor to the Issue, Registrar to the Issue, Underwriter, Banker to the Issue, Statutory Auditor of the Company, Peer Review Auditor, Promoters of our Company, Directors of our Company, Company Secretary and Compliance Officer, Chief Financial Officer, Bankers to our Company, as referred to, in their respective capacities.
- 11. In-principle listing approvals dated [●] and [●] from BSE and NSE, to use their name in the Prospectus for listing of Equity Shares respectively
- 12. Board Resolution dated March 28, 2018for approval of Draft Red Herring Prospectus, dated [●] for approval of Red Herring Prospectus.
- 13. Due diligence certificate dated March 28, 2018 to SEBI from the BRLM.
- 14. SEBI observation letter no. [●] dated [●]

Any of the contracts or documents mentioned in this Draft Red Herring Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the Shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by SEBI, as the case maybe, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, the Securities Contract(Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF THE COMPANY

Mr. DINESH KOLLAIAH KARGAL

Chairman & Managing Director DIN: 02503787



I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by SEBI, as the case maybe, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, the Securities Contract(Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF THE COMPANY

MRS. SHASHIKALA DINESH KARGAL

Whole Time Director DIN: 01397286



I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by SEBI, as the case maybe, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, the Securities Contract(Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF THE COMPANY

MR. DARSHANKUMAR DINESH KARGAL

Non-Executive Director DIN: 07727278



I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by SEBI, as the case maybe, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, the Securities Contract(Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF THE COMPANY

MR. SHOWRAIAH LOURDE KAKUMANU

Independent Director DIN: 08006508



I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by SEBI, as the case maybe, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, the Securities Contract(Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF THE COMPANY

MR. CHANDRASHEKHAR JOSHI

Independent Director DIN: 07767416



I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by SEBI, as the case maybe, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, the Securities Contract(Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF THE COMPANY

MR. SHARAD GNYANCHANDRA GANDHI

Independent Director DIN: 05208075



I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by SEBI, as the case maybe, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, the Securities Contract(Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

SIGNED BY THE COMPANY SECRETARY AND COMPLIANCE OFFICER OF THE COMPANY

Mr. Abhishek Gupta
Company Secretary and Compliance Officer



I hereby certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by SEBI, as the case maybe, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, the Securities Contract(Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

SIGNED BY THE CHIEF FINANCIAL OFFICER OF THE COMPANY

Mr. Aksh Devesh Jain Chief Financial Officer