

#### YASH HIGHVOLTAGE LIMITED

#### (Formerly known as "Yash Highvoltage Insulators Private Limited)

Corporate Identity Number: - U40109GJ2002PLC040833

Our Company was originally incorporated in the name of "Yash Highvoltage Insulators Private Limited" under the provisions of Companies Act, 1956 vide Certificate of Incorporation dated June 06, 2002, issued by Registrar of Companies, Gujarat, Dadra & Nagar Haveli. Pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting held on February 05, 2018, the name of our Company was changed to "Yash Highvoltage Private Limited" vide a fresh Certificate of Incorporation dated February 13, 2018 issued by the Registrar of Companies, Ahmedabad. Subsequently, our Company was converted into a Public Limited Company pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting of the Companyled on February 19, 2018 and the name of our Company was changed from "Yash Highvoltage Private Limited" to "Yash Highvoltage Limited" vide a fresh Certificate of Incorporation dated March 07, 2018 having CIN U40109GJ2002PLC040833 issued by the Registrar of Companies, Ahmedabad. For further details on change in name and registered office of our Company, please refer to Chapter titled "History and Certain Corporate Matters" on page 120 of this Draft Prospectus.

Registered Office: 84/1B, PO Khakharia, Taluka. Savli- Vadodara- Gujarat- 391510- India

Corporate Office: 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007

Tel No: +91- 9099096577 | E-mail: sales@@yashhv.com | Website: www.yashhv.com CONTACT PERSON: MR. SAGAR NATVARLAL TAILOR (COMPANY SECRETARY & COMPLIANCE OFFICER)

PROMOTERS OF OUR COMPANY: MR. KEYUR GIRISHCHANDRA SHAH & MRS. TWINKLE KEYUR SHAH

#### THE ISSUE

INITIAL PUBLIC OFFER OF 9,10,000 EQUITY SHARES OF FACE VALUE OF ₹10 EACH ("EQUITY SHARES") OF YASH HIGHVOLTAGE LIMITED ("COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF [♠] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF [♠] PER EQUITY SHARE) ("ISSUE PRICE") AGGREGATING TO [♠] LAKHS ("ISSUE") CONSISTING OF A FRESH ISSUE OF 7,56,000 EQUITY SHARES OF FACE VALUE OF ₹10 EACH ("EQUITY SHARES") FOR CASH AT A PRICE OF [♠] PER EQUITY SHARE AGGREGATING TO [♠] LAKHS ("ISSUE") AND 1,54,000 EQUITY SHARES OF FACE VALUE OF ₹10 EACH ("EQUITY SHARES") FOR CASH AT A PRICE OF [♠] PER EQUITY SHARE AGGREGATING TO [♠] LAKHS THROUGH AN OFFER FOR SALE BY MR. KEYUR GIRISHCHANDRA SHAH( REFERRED AS SELLING SHAREHOLDER AND PROMOTER) OF WHICH 46,000 EQUITY SHARES OF FACE VALUE OF ₹10.00 EACH FOR A CASH PRICE OF [♠] PER EQUITY SHARE, AGGREGATING TO [♠] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER ("MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 8,64,000 EQUITY SHARES OF FACE VALUE OF ₹10.00 EACH AT AN ISSUE PRICE OF [♠] PER EQUITY SHARE AGGREGATING TO [♠] LAKHS (IS HEREINAFTER REFERRED TO AS THE "NET ISSUE"). THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 29.92% AND 28.41%, RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. FOR FURTHER DETAILS, PLEASE REFER TO SECTION TITLED "TERMS OF THE ISSUE" BEGINNING ON PAGE 226 OF THIS DRAFT PROSPECTUS.

THE FACE VALUE OF THE EQUITY SHARES IS ₹ 10.00 EACH AND THE ISSUE PRICE IS [●]. THE ISSUE PRICE IS [●] TIMES OF THE FACE VALUE.

THIS ISSUE IS BEING MADE IN TERMS OF CHAPTER XB OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009(THE "SEBI ICDR REGULATIONS"), AS AMENDED. THIS ISSUE IS A FIXED PRICE ISSUE AND ALLOCATION IN THE NET ISSUE TO THE PUBLIC WILL BE MADE IN TERMS OF REGULATION 43(4) OF THE SEBI (ICDR) REGULATIONS, AS AMENDED. FOR FURTHER DETAILS, PLEASE REFER TO SECTION TITLED "ISSUE RELATED INFORMATION" BEGINNING ON PAGE 226 OF THIS DRAFT PROSPECTIS.

DETAILS, PLEASE REFER TO SECTION TITLED "ISSUE RELATED INFORMATION" BEGINNING ON PAGE 226 OF THIS DRAFT PROSPECTUS.

In terms of the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015, all potential investors shall participate in the Issue only through an Application Supported by Blocked Amount ("ASBA") process providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to "Issue Procedure" on page 235 of this Draft Prospectus. A copy will be delivered for registration to the Registrar of Companies as required under Section 26 of the Companies Act, 2013.

#### ELIGIBLE INVESTORS

For details in relation to Eligible Investors, please refer to section titled "Issue Procedure" beginning on page 235 of this Draft Prospectus.

#### RISK IN RELATION TO THE FIRST ISSUE

This being the first public issue of the Equity Shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares of the Company is ₹10.00 per equity share and the Issue Price is [•] times of the face value. The Issue Price (will be determined and justified by our Company in consultation with the Lead Manager as stated under the paragraph 'Basis for Issue Price' on page 80 of this Draft Prospectus) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares of our Company or regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investments in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the "Risk Factors" carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of this Draft Prospectus. Specific attention of the investors is invited to the section titled 'Risk Factors' beginning on page 15 of this Draft Prospectus.

#### ISSUER'S & SELLING SHAREHOLDER'S ABSOLUTE RESPONSIBILITY

Our Company & Selling Shareholder have made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to our Company and this Issue, which is material in the context of this Issue, that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

#### LISTING

The Equity Shares offered through this Draft Prospectus are proposed to be listed on the Emerge Platform of National Stock Exchange of India Limited ("NSE"). Our Company has received an approval letter dated [•] from NSE for using its name in this offer document for listing of our shares on the Emerge Platform of NSE. For the purpose of this Issue, the Designated Stock Exchange will be National Stock Exchange of India Limited.

#### LEAD MANAGER TO THE ISSUE REGISTRAR TO THE ISSUE **Hem Securities Ltd** HEM SECURITIES LIMITED BIGSHARE SERVICES PRIVATE LIMITED Address:- 1st Floor, Bharat Tin Works Building, 904, A-Wing, Naman Midtown, Senapati Bapat Marg, Opp. Vasant Oasis Makwana Road, Elphinstone Road, Lower Parel, Mumbai- 400013, India Marol, Andheri East, Mumbai - 400059 Tel. No.: +91- 022- 4906 0000 Fax No.: +91- 022- 2262 5991 Tel No.:+91-022-62638200 Fax No.: +91-022-62638299 Website: www.hemsecurities.com Website: www.bigshareonline.com Email: <u>ib@hemsecurities.com</u> Email: ipo@bigshareonline.com Investor Grievance Email: redressal@hemsecurities.com Contact Person: Mr. Babu Rapheal Contact Person: Mr. Anil Bhargava SEBI Regn. No.: INR000001385 SEBI Regn. No. INM000010981 ISSUE PROGRAMME ISSUE OPENS ON: [●] ISSUE CLOSES ON: [•]

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#### **DEFINITIONS AND ABBREVIATIONS**

This Draft Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, shall have the meaning as provided below. References to any legislation, act, regulation, rule, guideline or policy shall be to such legislation, act, regulation, rule, guideline or policy, as amended, supplemented or re-enacted from time to time.

The words and expressions used in this Draft Prospectus but not defined herein, shall have, to the extent applicable, the meaning ascribed to such terms under the Companies Act, the SEBI ICDR Regulations, the SCRA, the Depositories Act or the rules and regulations made there under.

Notwithstanding the foregoing, terms used in of the sections "Statement of Tax Benefits", "Financial Information of the Company" and "Main Provisions of Articles of Association" on page 83, 142 and 274 respectively, shall have the meaning ascribed to such terms in such sections.

Unless the context otherwise indicates, all references to "YHL", "the Company", "our Company", "the Issuer", "we", "us" and "our" are references to Yash Highvoltage Limited (formerly known as Yash Highvoltage Insulators Private Limited), a company incorporated in India under the Companies Act 1956 having its Registered office at 84/1B, PO Khakharia, Taluka. Savli, Vadodara – 391510, Gujarat, India and "you", "your" or "yours" refer to Prospective investors in this Issue.

#### **Company related terms**

Term	Description
AOA / Articles / Articles of	Articles of Association of Yash Highvoltage Limited as amended from time to time.
Association	
Auditors/ Statutory Auditors	The Auditors of Yash Highvoltage Limited being <b>M/s Naresh &amp; Co.</b> , Chartered Accountants.
Bankers to the Company	[ullet]
Board of Directors / the Board /	The Board of Directors of Yash Highvoltage Limited including all duly constituted
our Board	Committees thereof. For further details of our Directors, please refer to section titled "Our Management" beginning on page 124 of this Draft Prospectus.
CIN	Corporate Identification Number.
Chief Financial Officer/ CFO	The Chief Financial Officer of our Company being Mr. Jignesh Ashokkumar Thakor
Companies Act / Act	The Companies Act, 2013 and amendments thereto. The Companies Act, 1956, to the extent of such of the provisions that are in force.
Company Secretary and Compliance Officer	The Company Secretary and Compliance Officer of our Company being Mr. Sagar Natvarlal Tailor
Corporate Office	2/3 Param Park, Behind Taksh Bunglows, Vasna Road, Vadodara- 390007, Gujrat- India
Depositories Act	The Depositories Act, 1996, as amended from time to time.
Depositories	National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).
DIN	Directors Identification Number.
Director(s) / our Directors	The Director(s) of our Yash Highvoltage Limited, unless otherwise specified.
Equity Shares	Equity Shares of the Company of Face Value of Rs.10/- each unless otherwise specified in the context thereof.
Equity Shareholders/ Shareholders	Persons/ Entities holding Equity Shares of our Company
GIR Number	General Index Registry Number
Group Companies	The word "Group Companies", wherever they occur, shall include such companies as covered under the applicable accounting standards and also other companies as considered material by the board of the issuer in its materiality policy (if any) and as disclosed in "Our Group Companies" promoted by the Promoters on page 136 of this Draft Prospectus.
HUF	Hindu Undivided Family
IBC	The Insolvency and Bankruptcy Code, 2016
IFRS	International Financial Reporting Standards
Independent Director	An Independent Director as defined under Section 2(47) of the Companies Act, 2013 and the Listing Regulations



ISIN	International Securities Identification Number. In this case being − [•]
MDD G	
IFRS D. 1/2	International Financial Reporting Standards
Key Management Personnel/ KMP	Key Management Personnel of our Company in terms of the SEBI Regulations and the Companies Act, 2013. For details, see section entitled "Our Management" on page 124 of this Draft Prospectus.
IT Act	The Income Tax Act,1961 as amended till date
Indian GAAP	Generally Accepted Accounting Principles in India.
LLP	Limited Liability Partnership
Materiality Policy	The policy on identification of group companies, material creditors and material litigation, adopted by our Board on March 08, 2018 in accordance with the requirements of the SEBI (ICDR) Regulations
MOA / Memorandum / Memorandum of Association	Memorandum of Association of Yash Highvoltage Limited (Formerly known as Yash Highvoltage Insulators Private Limited) as amended from time to time.
NRIs / Non-Resident Indians	A person resident outside India, as defined under FEMA Regulation and who is a citizen of India or a Person of Indian Origin under Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000.
Non-Executive Director	A Director not being an Executive Director.
Offered Shares	The shares offered by Selling Shareholder Mr. Keyur Girishchandra Shah (Promoter)
Peer Review Auditor	Independent Auditor having a valid Peer Review certificate in our case being R.J. Shah & Associates, Chartered Accountants.
Person or Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, limited liability Partnership, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.
Promoter	Shall mean promoters of our Company i.e. Mr. Keyur Girishchandra Shah and Mrs. Twinkle Keyur Shah. For further details, please refer to section titled "Our Promoters & Promoter Group" beginning on page 131 of this Draft Prospectus.
Promoter Group	Includes such Persons and companies constituting our promoter group covered under Regulation 2(1) (zb) of the SEBI (ICDR) Regulations as enlisted in the section "Our Promoters and Promoters Group" beginning on page 131 of this Draft Prospectus.
RBI Act	The Reserve Bank of India Act, 1934 as amended from time to time.
Registered Office of our Company	84/1B, PO Khakharia, Taluka, Savli- Vadodara- Gujrat- India
Restated Financial Statements	The financial statements of our Company's assets and liabilities as at December 31, 2017, March 31, 2017, 2016, 2015, 2014 & 2013 and the statements of profit and loss and cash flows for the period ended December 31, 2017 and years ended March 31, 2017, 2016, 2015, 2014 and 2013 of our Company prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI ICDR Regulations and the Revised Guidance Note on Reports in Company Prospectuses (Revised) issued by the ICAI, together with the schedules, notes and annexure thereto.
Reserve Bank of India / RBI	Reserve Bank of India constituted under the RBI Act.
RoC/ Registrar of Companies	Registrar of Companies, Ahmedabad
SEBI	Securities and Exchange Board of India constituted under the SEBI Act, 1992.
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended from time to time.
SEBI (ICDR) Regulations /ICDR Regulation/ Regulation	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 issued by SEBI on August 26, 2009, as amended, including instructions and clarifications issued by SEBI from time to time.
SEBI Takeover Regulations or SEBI (SAST) Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeover) Regulations, 2011, as amended from time to time.
SEBI (Venture Capital) Regulations	Securities Exchange Board of India (Venture Capital) Regulations, 1996 as amended from time to time.
SEBI Insider Trading Regulations	The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 as amended, including instructions and clarifications issued by SEBI from time to time.
SEBI Listing Regulations,	The Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements)



2015/SEBI Listing	Regulations, 2015 as amended, including instructions and clarifications issued by SEBI from
Regulations/Listing	time to time.
Regulations/SEBI (LODR)	
Sub- Account	Sub- accounts registered with SEBI under the Securities and Exchange Board of India
	(Foreign Institutional Investor) Regulations, 1995, other than sub-accounts which are foreign corporate or foreign individuals.
Subscriber to MOA	Initial Subscribers to MOA & AOA being Mr. Ramchandaran Damodaran & Mr. Nitin
	Sadashiv Aryamane.
Stock Exchange	Unless the context requires otherwise, refers to, National Stock Exchange of India Limited

### **Issue Related Terms**

Terms	Description
Allotment/Allot/Allotted	Unless the context otherwise requires, the issue and allotment of Equity Shares, pursuant to the Issue to the successful applicants.
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to an Applicant as proof of registration of the Application.
Allotment Advice	Note or advice or intimation of Allotment sent to the Applicants who have been allotted Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchanges
Allottee (s)	The successful applicant to whom the Equity Shares are allotted
Applicant/ Investor	Any prospective investor who makes an application for Equity Shares in terms of this Draft Prospectus.
Application Amount	The amount at which the Applicant makes an application for the Equity Shares of our Company in terms of Draft Prospectus.
Application Form	The form, whether physical or electronic, used by an Applicant to make an application, which will be considered as the application for Allotment for purposes of this Draft Prospectus.
Application Supported by Block Amount (ASBA)	An application, whether physical or electronic, used by all applicants to make an application authorizing a SCSB to block the application amount in the ASBA Account maintained with the SCSB.  Pursuant to SEBI Circular dated November 10, 2015 and bearing Reference No. CIR/CFD/POLICYCELL/11/2015 which shall be applicable for all public issues opening on or
	after January 01, 2016, all the investors shall apply through ASBA process only.
ASBA Account	Account maintained by the Applicant/Investor with an SCSB which will be blocked by such SCSB to the extent of the Application Amount of the Applicant/Investor.
ASBA Application Location (s)/ Specified Cities	Cities as specified in the SEBI Circular No. CIR/CFD/DIL/1/2011 dated April 29, 2011, namely, Ahmedabad, Bangalore, Baroda (Vadodara), Chennai, Delhi, Hyderabad, Jaipur, Kolkata, Mumbai, Pune, Rajkot and Surat
Bankers to the Issue	Banks which are clearing members and registered with SEBI as Bankers to an Issue and with whom the Public Issue Account will be opened, in this case being [•]
Banker to the Issue Agreement	Agreement dated [•] entered into amongst the Company, Selling Shareholder, Lead Manager, the Registrar and the Banker of the Issue.
Basis of Allotment	The basis on which the Equity Shares will be Allotted, described in "Issue Procedure – Basis of Allotment" on page 265 of the Draft Prospectus.
Broker Centres	Broker centres notified by the Stock Exchanges, where the Applicants can submit the Application Forms to a Registered Broker. The details of such Broker Centers, along with the name and contact details of the Registered Brokers are available on the website of the Stock Exchange
Business Day	Monday to Friday (except public holidays)
CAN or Confirmation of Allocation Note	The Note or advice or intimation sent to each successful Applicant indicating the Equity Shares which will be allotted, after approval of Basis of Allotment by the designated Stock Exchange.
Client Id	Client Identification Number maintained with one of the Depositories in relation to demat account
Collecting Depository Participants or CDPs	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Applications at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI



Controlling Branches of the SCSBs	Such branches of the SCSBs which coordinate with the LM, the Registrar to the Issue and the Stock Exchange.
Demographic Details	The demographic details of the Applicants such as their Address, PAN, name of the Bidders' father/husband, investor status and occupation and Bank Account details.
Depository / Depositories	A depository registered with SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996 as amended from time to time, being NSDL and CDSL.
Designated SCSB Branches	Such branches of the SCSBs which shall collect the ASBA Application Form from the Applicant and a list of which is available on the website of SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=34">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=34</a> Recognized-Intermediaries or at such other website as may be prescribed by SEBI from time to time
Designated CDP Locations	Such locations of the CDPs where Applicant can submit the Application Forms to Collecting Depository Participants.  The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Application Forms are available on the websites of the Stock Exchange i.e. www.nseindia.com
Designated RTA Locations	Such locations of the RTAs where Applicant can submit the Application Forms to RTAs. The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept Application Forms are available on the websites of the Stock Exchange i.e. <a href="https://www.nseindia.com">www.nseindia.com</a>
Designated Date	On the Designated Date, the amounts blocked by SCSBs are transferred from the ASBA Accounts to the Public Issue Account and/ or unblocked in terms of the Draft Prospectus
Designated	An SCSB's with whom the bank account to be blocked, is maintained, a syndicate member (or
Intermediaries/Collecting	sub-syndicate member), a Stock Broker registered with recognized Stock Exchange, a
Agent	Depositary Participant, a registrar to an issue and share transfer agent (RTA) (whose names is mentioned on website of the stock exchange as eligible for this activity)
Designated Market Maker	[•]
Designated Stock Exchange	National Stock Exchange of India Limited
DP	Depository Participant
DP ID	Depository Participant's Identity number
Draft Prospectus	Draft prospectus dated April 09, 2018 issued in accordance with Section 32 of the Companies Act, 2013.
Eligible NRI	A Non Resident Indian in a jurisdiction outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom this Prospectus will constitute an invitation to subscribe for the Equity Shares.
Equity Shares	Equity Shares of our Company of face value ₹ 10.00 each
Electronic Transfer of Funds	Refunds through ECS, NEFT, Direct Credit or RTGS as applicable.
Eligilbe QFIs	QFIs from such jurisdictions outside India where it is not unlawful to make an offer or invitation under the issue and in relation to whom the Draft Prospectus constitutes an invitation to purchase the Equity Share Issued thereby and who have opened demat accounts with SEBI registered qualified depository participants.
First/ Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form.
FII/ Foreign Institutional Investor	Foreign Institutional Investor (as defined under SEBI (Foregin Institutional Investors) Regulations, 1995, as amended) registered with SEBI under applicable law in India.
Foreign Venture Capital Investors	Foreign Venture Capital Investors registered with SEBI under the SEBI (Foreign Venture Capital Investor) Regulations, 2000.
FPI / Foreign Portfolio Investor	A Foreign Portfolio Investor who has been registered pursuant to Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, provided that any FII or QFI who holds a valid certificate of registration shall be deemed to be a foreign portfolio investor till the expiry of the block of three years for which fees have been paid as per the SEBI (Foreign Institutional Investors) Regulations, 1995, as amended
General Information Document (GID)	The General Information Document for investing in public issues prepared and issued in accordance with the circulars (CIR/CFD/DIL/12/2013) dated October 23, 2013, notified by SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated November



	10, 2015 and (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016 notified by the SEBI.
HSL	Hem Securities Limited
IPO	Initial Public Offering
Issue Agreement / Lead	The Issue Agreement dated March 31, 2018 between our Company, Lead Manager and Selling
Manager Agreement	Shareholder
Issue/Public Issue/Issue	The Public Issue 9,10,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ [•] per share,
size/Initial Public Issue/Initial	including a premium of ₹ [•] per equity share aggregating to ₹ [•] Lakhs comprising of a Fresh
Public Offer/Initial Public	Issue of 7,56,000 Equity Shares and the Offer for sale 1,54,000 Equity Shares by selling
Offering/ IPO	shareholder.
Issue Closing Date	The date after which the Lead Manager, Syndicate Member, Designated Branches of SCSBs
Issue Closing Date	and Registered Brokers will not accept any Application for this Issue, which shall be notified in
	a English national newspaper, Hindi national newspaper and a regional newspaper each with wide circulation as required under the SEBI (ICDR) Regulations. In this case being [●]
Issue Opening Date	The date on which the Lead Manager, Syndicate Member, Designated Branches of SCSBs and
	Registered Brokers shall start accepting Application for this Issue, which shall be the date notified in an English national newspaper, Hindi national newspaper and a regional newspaper each with wide circulation as required under the SEBI (ICDR) Regulations. In this case being [•]
Issue Price	The Price at which the Equity Shares are being issued by our Company under this Draft
Y D : 1	Prospectus being ₹ [•] per equity share.
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both days and during which prospective Applicants can submit their Applications, including any revisions thereof.
Issue Proceeds	Proceeds to be raised by our Company through this Issue, for further details please refer chapter titled "Objects of the Issue" at page 71 of the Draft Prospectus
LM/Lead Manager	Lead Manager to the Issue, in this case being Hem Securities Limited (HSL).
Listing Agreement/ Equity	The Listing Agreement to be signed between our Company and National Stock Exchange of
Listing Agreement	India Limited (NSE).
Market Maker	Member Brokers of NSE who are specifically registered as Market Makers with the NSE Emerge Platform. In our case [•] is the sole Market Maker
Market Making Agreement	The Market Making Agreement dated [•] between our Company, Lead Manager and Market Maker, [•]
Market Maker Reservation	The reserved portion of 46,000 Equity Shares of ₹ 10 each at an Issue price of ₹[•] each
Portion	aggregating to ₹ [•] to be subscribed by Market Maker in this issue.
Mutual Funds	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time
Net Issue	The Issue (excluding the Market Maker Reservation Portion) of 8,64,000 equity Shares of ₹10
	each at a price of ₹[•] per Equity Share (the "Issue Price") aggregating to ₹[•] by Yash Highvoltage Limited
Net Proceeds	The Issue Proceeds received from the fresh Issue excluding Issue related expenses. For further
1,001100000	information on the use of Issue Proceeds and Issue expenses, please refer to the section titled
Non-Institutional Investors /	"Objects of the Issue" beginning on page 71 of this Draft Prospectus.
	Investors other than Retail Individual Investors, NRIs and QIBs who apply for the Equity
Applicant	Shares of a value of more than ₹ 2,00,000/-
NSE EMERCE	National Stock Exchange of India Limited
NSE EMERGE	The SME platform of NSE, approved by SEBI as an SME Exchange for listing of equity shares offered under Chapter X-B of the SEBI ICDR Regulations.
Other Investor	Investors other than Retail Individual Investors. These include individual applicants other than
	retail individual investors and other investors including corporate bodies or institutions irrespective of the number of specified securities applied for.
Overseas Corporate Body/ OCB	Overseas Corporate Body means and includes an entity defined in clause (xi) of Regulation 2 of the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCB's) Regulations 2003 and which was in existence on the date of the commencement of these Regulations and immediately prior to such commencement was



	aligible to undertake transactions nursuant to the general normission granted under the
	eligible to undertake transactions pursuant to the general permission granted under the Regulations. OCBs are not allowed to invest in this Issue.
Prospectus	The prospectus to be filed with the ROC in accordance with the provisions of Section 32 of the
1100p00000	Companies Act, 2013 containing, <i>inter alia</i> , the Issue Price which will be determined before
	filing the Prospectus with ROC.
Public Issue Account	Account opened with the Bankers to the Issue to receive monies from the SCSBs from the bank
	account of the Applicant, on the Designated Date.
Qualified Institutional Buyers/	A Mutual Fund, Venture Capital Fund and Foreign Venture Capital Investor registered with the
QIBs	SEBI, a foreign institutional investor and sub-account (other than a sub-account which is a
	foreign corporate or foreign individual), registered with SEBI; a public financial institution as
	defined in Section 2(72) of the Companies Act, 2013; a scheduled commercial bank; a
	multilateral and bilateral development financial institution; a state industrial development
	corporation; an insurance company registered with the Insurance Regulatory and Development
	Authority; a provident fund with minimum corpus of ₹ 25.00 Crore; a pension fund with
	minimum corpus of ₹ 25.00 Crore; National Investment Fund set up by resolution No. F. No.
	2/3/2005 – DDII dated November 23, 2005 of the Government of India published in the Gazette
	of India, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India and systemically
	and insurance funds set up and managed by the Department of Posts, India and systemically important non-banking financial companies.
Registrar/ Registrar to the Issue/	Registrar to the Issue being Bigshare Services Private Limited.
RTA/ RTI	registrate to the 15500 comp 2.500mm per 1100 from 2.000 comp
Registrar Agreement	The agreement dated March 31, 2018, entered into between our Company, Selling Shareholder
	and the Registrar to the Issue in relation to the responsibilities and obligations of the Registrar
	to the Issue pertaining to the Issue.
Reserved Category/ Categories	Categories of persons eligible for making application under reservation portion.
Regulations	SEBI (Issue of Capital and Disclosure Requirement) Regulations, 2009 as amended from time to time.
Retail Individual Investors	Individual investors (including HUFs, in the name of Karta and Eligible NRIs) who apply for
Retail murvidual mivestors	the Equity Shares of a value of not more than ₹ 2,00,000.
Registered Broker	Individuals or companies registered with SEBI as "Trading Members" (except Syndicate/Sub-
_	Syndicate Members) who hold valid membership of either BSE or NSE having right to trade
	in stocks listed on Stock Exchanges, through which investors can buy or sell securities listed
	on stock exchanges, a list of which is available on
	http://www.nseindia.com/membership/content/cat_of_mem.htm
Reservation Portion	The portion of the Issue reserved for category of eligible Applicants as provided under the SEBI (ICDR) Regulations, 2009
Revision Form	The form used by the Applicants to modify the quantity of Equity Shares or the Application
	Amount in any of their Application Forms or any previous Revision Form(s)
Registrar and Share Transfers	Registrar and share transfer agents registered with SEBI and eligible to procure Applications at
Agents or RTAs	the Designated RTA Location in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated
	November 10, 2015 Issued by SEBI
SEBI SAST / SEBI (SAST)	SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 as amended from
Regulations Solf Cartified Syndicate Bonle(s)	time to time  Penks which are resistant with SEDI under the Counties and Evaluate Penks and Evaluate of India
Self Certified Syndicate Bank(s) / SCSB(s)	Banks which are registered with SEBI under the Securities and Exchange Board of India (Bankers to an Issue) Regulations, 1994 and offer services of ASBA, including blocking of
/ SCSD(s)	bank account, a list of which is
	available <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>
SME Exchange/ SME Platform	Emerge Platform of National Stock Exchange of India Limited
SEBI(PFUTP)	SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to Securities Markets)
Regulations/PFUTP Regulations	Regulations, 2003
Selling Shareholder	Mr. Keyur Girishchandra Shah
Share Escrow Agreement	The Share Escrow Agreement dated between our Company, Selling Shareholders, Lead
The second of th	Manager and Escrow Agent
Transaction Registration Slip/TRS	The slip or document issued by the member(s) of the Syndicate to the Applicant as proof of
Underwriters	registration of the Application.  The LM who has underwritten this Issue pursuant to the provisions of the SEBI (ICDR)
OHUEL WITHELS	The Livi who has underwritten this issue pursuant to the provisions of the SEBI (ICDR)



	Regulations and the Securities and Exchange Board of India (Underwriters) Regulations, 1993, as amended from time to time.
Underwriting Agreement	The Agreement dated [●] between the Underwriters [●] and our Company and Selling Shareholder.
U.S. Securities Act	U.S. Securities Act of 1933, as amended from time to time
Venture Capital Fund	Foreign Venture Capital Funds (as defined under the Securities and Exchange Board of India (Venture Capital Funds) Regulations, 1996) registered with SEBI under applicable laws in India.
Working Day	Any day, other than Saturdays or Sundays, on which commercial banks in India are open for business, provided however, for the purpose of the time period between the Issue Opening Date and listing of the Equity Shares on the Stock Exchanges, "Working Days" shall mean all trading days excluding Sundays and bank holidays in India in accordance with the SEBI circular no. SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016.

#### **Technical and Industry Related Terms**

Electricity Acts Electricity (Supply) Act, 1948, Indian Electricity Act, 1910, Electricity Regulatory Commissions Act, Electricity Act, 2003 The difference of the electrical energy measured at the terminals of generator(s) and receiving end of t transmission lines  AC Alternate Current APDRP Accelerated Power Development and Reforms Program AT&C Loss Aggregate Transmission & Commercial Loss CERC Central Electricity Regulatory Commission CEA Central Electricity Authority CEA Central Electricity Authority CEGO Cold Rolled Grain Oriented EHVAC Extra High Voltage Alternating Current EPC Engineering Procurement and Construction HV High Voltage Direct Current IEC International Electrotechnical Commission IEEMA Indian Electrical & Electronics Manufacturers Association Kwh Kilowatt-hour(s) KW Kilowatt(s) KVA Kilo Volt Ampere LV Low Voltage MMT Million Metric Tonne MOP Ministry of Power, Government of India MVA Mega volt Ampere MVAR Mega volt Sall Electricity Megulatory Commission SEB State Electricity Regulatory Commission HCB High Current Bushings OIP Oil Impregnated Paper FGC Fibre Glass Cylinders	
Acts         Electricity Act, 2003           Energy loss         The difference of the electrical energy measured at the terminals of generator(s) and receiving end of transmission lines           AC         Alternate Current           APDRP         Accelerated Power Development and Reforms Program           AT&C Loss         Aggregate Transmission & Commercial Loss           CERC         Central Electricity Regulatory Commission           CEA         Central Electricity Authority           CRGO         Cold Rolled Grain Oriented           EHVAC         Extra High Voltage Alternating Current           EPC         Engineering Procurement and Construction           HV         High Voltage           HVDC         High Voltage Direct Current           IEC         International Electrotechnical Commission           IEEMA         Indian Electrical & Electronics Manufacturers Association           Kwh         Kilowatt(s)           KVA         Kilowatt(s)           KVA         Kilowatt(s)           KVA         Kilowatt (s)           KVA         Kilowatt (s)           KVA         Kilowatt (s)           MVA         Mega volt Ampere           MVAR         Mega volt Ampere           MVAR         Mega volt amperes reactive	Act, 1998,
transmission lines  AC Alternate Current APDRP Accelerated Power Development and Reforms Program  AT&C Loss Aggregate Transmission & Commercial Loss  CERC Central Electricity Regulatory Commission  CEA Central Electricity Authority  CRGO Cold Rolled Grain Oriented  EHVAC Extra High Voltage Alternating Current  EPC Engineering Procurement and Construction  HV High Voltage Direct Current  IEC International Electrotechnical Commission  IEEMA Indian Electrical & Electronics Manufacturers Association  Kwh Kilowatt Hour(s)  KW Kilowatt(s)  KVA Kilo Volt Ampere  LV Low Voltage  MMT Million Metric Tonne  MoP Ministry of Power, Government of India  MVA Mega volt Ampere  MVA Megawatt(s)  SSI Small Scale Industry  T & D Transmission and Distribution  SEB State Electricity Board  SERC State Electricity Regulatory Commission  HCB High Current Bushings  OIP Oil Impregnated Paper  RIP Resin Impregnated Paper  RIP Resin Impregnated Paper  RIP Resin Impregnated Paper  FGC Fibre Glass Cylinders	
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IEEMA       Indian Electrical & Electronics Manufacturers Association         Kwh       Kilowatt(s)         KVA       Kilo Volt Ampere         LV       Low Voltage         MMT       Million Metric Tonne         MoP       Ministry of Power, Government of India         MVA       Mega volt Ampere         MVAR       Mega volt-amperes reactive         MU       Million Units         MW       Megawatt(s)         SSI       Small Scale Industry         T & D       Transmission and Distribution         SEB       State Electricity Board         SERC       State Electricity Regulatory Commission         HCB       High Current Bushings         OIP       Oil Impregnated Paper         RIP       Resin Impregnated Paper         FGC       Fibre Glass Cylinders	
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RIP Resin Impregnated Paper FGC Fibre Glass Cylinders	
FGC Fibre Glass Cylinders	
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FRP Fibre Reinforced Plastic	
FGER Fibre Glass End Ring	



### **Abbreviations**

Abbreviation	Full Form
₹ / Rs./ Rupees/	Indian Rupees
INR	indian Rupees
AS / Accounting	Accounting Standards as issued by the Institute of Chartered Accountants of India
Standard	1 1000 and and and and another of the institute of the in
A/c	Account
ACS	Associate Company Secretary
AGM	Annual General Meeting
ASBA	Applications Supported by Blocked Amount
AMT	Amount
AIF	Alternative Investment Funds registered under the Securities and Exchange Board of India (Alternative
	Investment Funds) Regulations, 2012, as amended.
AY	Assessment Year
AOA	Articles of Association
Approx	Approximately
B. A	Bachelor of Arts
B. Com	Bachelor of Commerce
B. E	Bachelor of Engineering
B. Sc	Bachelor of Science
B. Tech	Bachelor of Technology
Bn	Billion
BG/LC	Bank Guarantee / Letter of Credit
BIFR	Board for Industrial and Financial Reconstruction
BSE	BSE Limited (formerly known as Bombay Stock Exchange Limited)
BSE SENSEX	Sensex is an index; market indicator of the position of stock that is listed in BSE
CDSL	Central Depository Services (India) Limited
CAGR	Compounded Annual Growth Rate
CAN	Confirmation of Allocation Note
CA	Chartered Accountant
CAD	Canadian Dollar
СВ	Controlling Branch
CC	Cash Credit
CIN	Corporate Identification Number
CIT	Commissioner of Income Tax
CS	Company Secretary
CS & CO	Company Secretary & Compliance Officer
CFO	Chief Financial Officer
CSR	Corporate Social Responsibility
CENVAT	Central Value Added Tax
CST	Central Sales Tax
CWA/ICWA	Cost and Works Accountant
CMD	Chairman and Managing Director
DIN	Director Identification Number
DIPP	Department of Industrial Policy and Promotion, Ministry of Commerce, Government of India
DP	Depository Participant
DP ID	Depository Participant's Identification Number
EBITDA	Earnings Before Interest, Taxes, Depreciation & Amortization
ECS	Electronic Clearing System
ESIC	Employee's State Insurance Corporation
EPFA	Employee's Provident Funds and Miscellaneous Provisions Act,1952
EPS	Earnings Per Share



EGM /EOGM	Extraordinary General Meeting
ESOP	Employee Stock Option Plan
EXIM/ EXIM	Export – Import Policy
Policy	Export import tone;
FCNR Account	Foreign Currency Non Resident Account
FIPB	Foreign Investment Promotion Board
FY /	Period of twelve months ended March 31 of that particular year, unless otherwise stated
Fiscal/Financial	Torrow of two ve months of deal material of that particular year, unless other wise stated
Year	
FEMA	Foreign Exchange Management Act, 1999 as amended from time to time, and the regulations framed there
	under.
FCNR Account	Foreign Currency Non Resident Account
FBT	Fringe Benefit Tax
FDI	Foreign Direct Investment
FIs	Financial Institutions
FIIs	Foreign Institutional Investors (as defined under Foreign Exchange Management (Transfer or Issue of Security
	by a Person Resident outside India) Regulations, 2000) registered with SEBI under applicable laws in India
FPIs	"Foreign Portfolio Investor" means a person who satisfies the eligibility criteria prescribed under regulation 4
	and has been registered under Chapter II of Securities And Exchange Board of India (Foreign Portfolio
	Investors) Regulations, 2014, which shall be deemed to be an intermediary in terms of the provisions of the
	SEBI Act, 1992.
FTA	Foreign Trade Agreement.
FVCI	Foreign Venture Capital Investors registered with SEBI under the Securities and Exchange Board of India
	(Foreign Venture Capital Investors) Regulations, 2000.
FV	Face Value
GoI/Government	Government of India
GDP	Gross Domestic Product
GST	Goods and Services Tax
HUF	Hindu Undivided Family
ICAI	The Institute of Chartered Accountants of India
ICWAI	The Institute of Cost Accountants of India
IMF	International Monetary Fund
IIP	Index of Industrial Production
IPO	Initial Public Offer
ICSI	The Institute of Company Secretaries of India
IFRS	International Financial Reporting Standards
HNI	High Net Worth Individual
INR / ₹/ Rupees	Indian Rupees, the legal currency of the Republic of India
I.T. Act	Income Tax Act, 1961, as amended from time to time
IT Authorities	Income Tax Authorities
IT Rules	Income Tax Rules, 1962, as amended, except as stated otherwise
Indian GAAP	Generally Accepted Accounting Principles in India
IRDA	Insurance Regulatory and Development Authority
KMP	Key Managerial Personnel
LM	Lead Manager
Ltd.	Limited
MAT	Minimum Alternate Tax
MoF	Ministry of Finance, Government of India
MOU	Memorandum of Understanding
M. A	Master of Arts
M. B. A	Master of Business Administration
M. Com	Master of Commerce
Mn	Million
M. E	Master of Engineering



M. Tech	Masters of Technology
Merchant Banker	Merchant Banker as defined under the Securities and Exchange Board of India (Merchant Bankers)
	Regulations, 1992
MSME	Micro, Small and Medium Enterprises
MAPIN	Market Participants and Investors Database
NA	Not Applicable
Networth	The aggregate of paid up Share Capital and Share Premium account and Reserves and Surplus(Excluding
	revaluation reserves) as reduced by aggregate of Miscellaneous Expenditure(to the extent not written off) and
	debit balance of Profit & Loss Account
NEFT	National Electronic Funds Transfer
NACH	National Automated Clearing House
NAV	Net Asset Value
NPV	Net Present Value
NRIs	Non Resident Indians
NRE Account	Non Resident External Account
NRO Account	Non Resident Ordinary Account
NSE	National Stock Exchange of India Limited
NOC	No Objection Certificate
NSDL	National Securities Depository Limited
OCB	Overseas Corporate Bodies
P.A.	Per Annum
PF	Provident Fund
PG	Post Graduate
PAC	Persons Acting in Concert
P/E Ratio	Price/Earnings Ratio
PAN	Permanent Account Number
PAT	Profit After Tax
PBT	Profit Before Tax
PLI	Postal Life Insurance
POA	Power of Attorney
PSU	Public Sector Undertaking(s)
Pvt.	Private
RBI	The Reserve Bank of India
Registration Act	Registration Act, 1908
ROE	Return on Equity
R&D	Research & Development
RONW	Return on Net Worth
RTGS	Real Time Gross Settlement
SCRA	Securities Contracts (Regulation) Act, 1956, as amended from time to time
SCRR	Securities Contracts (Regulation) Rules, 1957, as amended from time to time
SME	Small and Medium Enterprises
SCSB	Self Certified Syndicate Banks
SEBI	Securities and Exchange Board of India
SICA	Sick Industrial Companies (Special provision) Act, 1985, as ameded from time to time
STT	Securities Transaction Tax
Sec.	Section Section 1 ax
SPV	Special Purpose Vehicle
TAN	Tax Deduction Account Number
TRS	Transaction Registration Slip
TIN	Taxpayers Identification Number
US/United States	United States of America
USD/ US\$/\$	United States Of America United States Dollar, the official currency of the Unites States of America
VAT	Value Added Tax
VCF / Venture	Venture Capital Funds (as defined under the Securities and Exchange Board of India (Venture Capital Funds)
vCi / venture	venture Capital runus (as defined under the securities and exchange board of findia (venture Capital runus)



Capital Fund	Regulations, 1996) registered with SEBI under applicable laws in India.
WDV	Written Down Value
WTD	Whole Time Director
w.e.f.	With effect from

The words and expressions used but not defined in this Draft Prospectus will have the same meaning as assigned to such terms under the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 (the "SEBI Act"), the SCRA, the Depositories Act and the rules and regulations made thereunder.

Notwithstanding the foregoing, terms in "Main Provisions of the Articles of Association", "Statement of Tax Benefits", "Industry Overview", "Key Industry Regulations and Policies", "Financial Information of the Company", "Outstanding Litigation and Material Developments" and "Part B" of "Issue Procedure", will have the meaning ascribed to such terms in these respective sections.



## CERTAIN CONVENTIONS, USE OF FINANCIAL INFORMATION AND MARKET DATA AND CURRENCY OF FINANCIAL PRESENTATION

#### **Certain Conventions**

All references in the Draft Prospectus to "India" are to the Republic of India. All references in the Draft Prospectus to the "U.S.", "USA" or "United States" are to the United States of America.

In this Draft Prospectus, the terms "we", "us", "our", the "Company", "our Company", "Yash Highvoltage Limited (Formerly known as Yash Highvoltage Insulators Private Limited)", and "YHL", and, unless the context otherwise indicates or implies, refers to Yash Highvoltage Limited (Formerly known as Yash Highvoltage Insulators Private Limited). In this Draft Prospectus, unless the context otherwise requires, all references to one gender also refers to another gender and the word "Lac / Lakh" means "one hundred thousand", the word "million (mn)" means "Ten Lac / Lakh", the word "Crore" means "ten million" and the word "billion (bn)" means "one hundred crore". In this Draft Prospectus, any discrepancies in any table between total and the sum of the amounts listed are due to rounding-off.

#### **Use of Financial Data**

Unless stated otherwise, throughout this Draft Prospectus, all figures have been expressed in Rupees and Lakh. Unless stated otherwise, the financial data in the Draft Prospectus is derived from our financial statements prepared and restated for the financial year ended 31<sup>st</sup> March 2017, 2016, 2015, 2014 and 2013 and also for the stub period ended December 31, 2017 in accordance with Indian GAAP, the Companies Act and SEBI (ICDR) Regulations, 2009 included under Section titled "*Financial Information of the Company*" beginning on page 142 of this Draft Prospectus. Our Company does not have any Subsidiary/ Subsidiaries. Our fiscal year commences on April 1 of every year and ends on March 31st of every next year.

There are significant differences between Indian GAAP, the International Financial Reporting Standards ("IFRS") and the Generally Accepted Accounting Principles in the United States of America ("U.S. GAAP"). Accordingly, the degree to which the Indian GAAP financial statements included in this Draft Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practice and Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Prospectus should accordingly be limited. We have not attempted to explain those differences or quantify their impact on the financial data included herein, and we urge you to consult your own advisors regarding such differences and their impact on our financial data.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in the Draft Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Review Auditor, set out in section titled "Financial Information of the Company" beginning on page 142 of this Draft Prospectus.

For additional definitions used in this Draft Prospectus, see the section "Definitions and Abbreviations" on page 1 of this Draft Prospectus. In the section titled "Main Provisions of Articles of Association", on page 274 of the Draft Prospectus defined terms have the meaning given to such terms in the Articles of Association of our Company.

#### Use of Industry & Market Data

Unless stated otherwise, industry and market data and forecast used throughout the Draft prospectus was obtained from internal Company reports, data, websites, Industry publications report as well as Government Publications. Industry publication data and website data generally state that the information contained therein has been obtained from sources believed to be reliable, but that their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

Although, we believe industry and market data used in the Draft Prospectus is reliable, it has not been independently verified by us or the LM or any of their affiliates or advisors. Similarly, internal Company reports and data, while believed by us to be reliable, have not been verified by any independent source. There are no standard data gathering methodologies in the industry in which we conduct our business and methodologies and assumptions may vary widely among different market and industry sources.



In accordance with the SEBI (ICDR) Regulations, the section titled "Basis for Issue Price" on page 80 of the Draft Prospectus includes information relating to our peer group companies. Such information has been derived from publicly available sources, and neither we, nor the LM, have independently verified such information.

#### **Currency of Financial Presentation**

All references to "Rupees" or "INR" or "₹" are to Indian Rupees, the official currency of the Republic of India. Except where specified, including in the section titled "Industry Overview" throughout the Draft Prospectus all figures have been expressed in Lakhs.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operation" on page 15, 95 and 189 in the Draft Prospectus, unless otherwise indicated, have been calculated based on our restated respectively financial statement prepared in accordance with Indian GAAP.

The Draft Prospectus contains conversion of certain US Dollar and other currency amounts into Indian Rupees that have been presented solely to comply with the requirements of the SEBI (ICDR) Regulations. These conversions should not be construed as a representation that those US Dollar or other currency amounts could have been, or can be converted into Indian Rupees, at any particular rate.



#### FORWARD LOOKING STATEMENTS

This Draft Prospectus includes certain "forward-looking statements". We have included statements in the Draft Prospectus which contain words or phrases such as "will", "aim", "is likely to result", "believe", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "project", "should", "will pursue" and similar expressions or variations of such expressions, that are "forward-looking statements". Also, statements which describe our strategies, objectives, plans or goals are also forward looking statements.

All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Important factors that could cause actual results to differ materially from our expectations include but are not limited to:

- 1. Disruption in our manufacturing operations.
- Company's ability to successfully implement its growth strategy and expansion plans, and to successfully launch new Products:
- 3. Our inability to effectively diversify our portfolio of products;
- 4. The business or financial condition of our customers or the economy generally, or any developments in the Bushings/ Transformers industry in macro- economic factors, which may affect the rate of growth and the demand for our products;
- 5. Failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 6. Inability to successfully obtain registrations in a timely manner or at all;
- 7. General economic and business conditions in the markets in which we operate and in the local, regional and national economies;
- 8. Our ability to effectively manage a variety of business, legal, regulatory, economic, social and political risks associated with our operations;
- 9. Changes in laws and regulations relating to the industries in which we operate;
- 10. Effect of lack of infrastructure facilities on our business;
- 11. Increase in prices of Raw Materials;
- 12. Occurrence of Environmental Problems & Uninsured Losses;
- 13. Intensified competition in industries/sector in which we operate;
- 14. Our ability to successfully implement our growth strategy and expansion plans;
- 15. Our ability to attract, retain and manage qualified personnel;
- 16. Failure to adapt to the changing technology in our industry of operation may adversely affect our business and financial condition;
- 17. Changes in political and social conditions in India or in countries that we may enter, the monetary and interest rate policies of India and other countries, inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 18. Conflicts of interest with affiliated companies, the promoter group and other related parties;
- 19. Any adverse outcome in the legal proceedings in which we are involved;
- 20. Our ability to expand our geographical area of operation;
- 21. Concentration of ownership among our Promoters.

For further discussion of factors that could cause our actual results to differ, see the Section titled "Risk Factors"; "Our Business" & and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 15, 95 and 189 respectively of the Draft Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

There can be no assurance to investors that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements to be a guarantee of our future performance.

Neither our Company, our Directors, Selling Shareholder, our Officers, Lead Manager and Underwriter nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, our Company, Selling Shareholder and the Lead Manager will ensure that investors in India are informed of material developments until such time as the grant of listing and trading permission by the Stock Exchange for the Equity Shares allotted pursuant to this Issue.



#### **SECTION II: RISK FACTORS**

An investment in our Equity Shares involves a high degree of financial risk. Prospective investors should carefully consider all the information in the Draft Prospectus, particularly the "Financial Information of the Company" and the related notes, "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on page 142, 95 and 189 respectively of this Draft Prospectus and the risks and uncertainties described below, before making a decision to invest in our Equity Shares.

The risk factors set forth below are not exhaustive and do not purport to be complete or comprehensive in terms of all the risk factors that may arise in connection with our business or any decision to purchase, own or dispose of the Equity Shares. This section addresses general risks associated with the industry in which we operate and specific risks associated with our Company. Any of the following risks, individually or together, could adversely affect our business, financial condition, results of operations or prospects, which could result in a decline in the value of our Equity Shares and the loss of all or part of your investment in our Equity Shares. While we have described the risks and uncertainties that our management believes are material, these risks and uncertainties may not be the only risks and uncertainties we face. Additional risks and uncertainties, including those we currently are not aware of or deem immaterial, may also have an adverse effect on our business, results of operations, financial condition and prospects.

This Draft Prospectus contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Draft Prospectus. The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors below. However, there are risk factors the potential effects of which are not quantifiable and therefore no quantification has been provided with respect to such risk factors. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of the Issue, including the merits and the risks involved. You should not invest in this Issue unless you are prepared to accept the risk of losing all or part of your investment, and you should consult your tax, financial and legal advisors about the particular consequences to you of an investment in our Equity Shares.

#### **Materiality**

The Risk factors have been determined on the basis of their materiality. The following factors have been considered for determining the materiality.

- 1. Some events may not be material individually but may be found material collectively.
- 2. Some events may have material impact qualitatively instead of quantitatively.
- 3. Some events may not be material at present but may be having material impact in future.

#### Note:

The risk factors as envisaged by the management along with the proposals to address the risk if any. Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial implication of any of the risks described in this section.

In this Draft Prospectus, any discrepancies in any table between total and the sums of the amount listed are due to rounding off. Any percentage amounts, as set forth in "Risk Factors" on page 15 and "Management Discussion and Analysis of Financial Condition and Results of Operations" on page 189 of this Draft Prospectus unless otherwise indicated, has been calculated on the basis of the amount disclosed in the "Audited Financial Statements, as restated" prepared in accordance with the Indian Accounting Standards

1. Our business is dependent upon the demand for transformers. Any downturn or cyclical fluctuation in the power generation, transmission and distribution sector could reduce the demand for transformers, which in turn could reduce the demand of our products.

Our Company is primarily engaged in manufacturing and distribution of transformer bushings such as high current bushings, OIP condenser bushings and RIP condenser bushings and insulation materials such as Fibre Glass cylinders and FRP guard rings which finds their application mainly in power transformers and GSU Transformers. In the event of any downturn or cyclical fluctuation in the power generation, transmission and distribution sector affecting the demand of transformers or any developments that make our products less economically beneficial, could have an adverse impact on our financial condition and results of operations. Our business,



financial condition and results of operations have been and will continue to be largely dependent on the demand for transformers and the prevailing conditions affecting the demand of transformer industry.

2. Our business is substantially dependent on our key clients from whom we derive a significant portion of our revenues. The loss of any significant clients may have a material and adverse effect on our business and results of operations.

We derive a significant portion of our revenues from a limited number of clients. For the year ended March 31, 2017 our top ten customers cumulatively accounted for approximately 85.54% of our total revenue from operations (excluding revenue from trading operations) as per restated financial statements. In the event any one or more customers cease to continue doing business with us, our business may be adversely affected. The loss of such clients may be caused mainly because of competition. There may be factors other than our performance, which may not be predictable, which could cause loss of clients. Further, any significant reduction in demand for our products from our key clients, any requirement to lower the price offered by these clients, or any loss or financial difficulties caused to these clients, or bad debts of the dues from these clients, or change in relationship with the clients could have a material adverse effect on our business, result of operations, financial conditions and cash flow.

We cannot assure that we shall generate the same quantum of business, or any business at all, and the loss of business from one or more of them may adversely affect our revenues and results of operations. However, the composition and revenue generated from these customers might change as we strive to add new customers in the normal course of business. While we are constantly striving to increase our customer base and reduce dependence on any particular customer, there is no assurance that we will be able to broaden our customer base in any future periods, or that our business or results of operations will not be adversely affected by a reduction in demand or cessation of our relationship with any of our major customers.

3. Majority of our revenue is dependent on single business segment i.e. transformer bushings. Any adverse impact on sales of a particular product would adversely affect our operations and profitability.

Majority of our revenue is dependent on single business segment i.e. transformer bushings. Our continued reliance on single business segment for a significant portion of our revenue exposes us to risks, including but not limited to, reduction in the demand in the future; increased competition from domestic and international manufacturers; the invention of superior and cost- effective technology; fluctuations in the price and availability of the raw materials; changes in regulations and import duties; and the cyclical nature of our customers' businesses. Any occurrences of such event could significantly reduce our revenues, thereby materially adversely affecting our results of operations and financial condition.

4. Our sale of RIP condenser bushings is primarily dependent on import of RIP bodies from MGC – Moser Glaser AG, Switzerland. Any disruption in the supply of these components could have a material adverse effect on our business operations and financial conditions. Further, substantial portion of our domestic and foreign purchases for supply of other raw materials in the past has been dependent on few vendors and may continue in the similar pattern in future. The loss of any one or more of our major vendors would have a material adverse effect on our business operations and financial condition.

RIP Bodies, which form an integral part for producing RIP condenser Bushing, are sourced by us from a single vendor i.e. MGC - Moser Glaser AG, Switzerland. Although, we have entered into a co-operation agreement with MGC Moser Glaser AG for a period of five years from July'16 for supply of RIP Bodies and their technical know-how, but we cannot assure that the agreement will remain effective till such period or will be extended after expiry of five years. In case of termination of the agreement or non renewal of the agreement, we will not be able to produce RIP Condenser bushings under MGC know how and our business could be adversely affected.

Likewise, majority of the other raw materials required in our manufacturing operations are also currently sourced from limited number of vendors, for instance, our top ten suppliers for F.Y. 2016-17 comprised of aprox. 68% of our total purchases (excluding purchase of stock in trade) for F.Y. 2016-17. Since we do not have long term arrangements with such vendors, we cannot assure you that we shall always have a steady supply of consistent quality and at prices favourable to us. Inadequate supply of such raw materials caused either by default of the supplier or by a sudden change in the prices or imposition of any new taxes or for any other reason could have a material adverse effect on our business operations and financial condition. In case of loss of any of our existing major vendors for any reason, it would have a material adverse effect on our business operations and profitability.

5. Some of our business agreements are not stamped & registered and may not be legally enforceable which may have a material adverse impact on our business.

Some of our business agreement such as Cooperation agreement entered by us with MGC-Moser Glaser AG and Agency agreement



with Daegi Industry, South Korea are unstamped and unregistered. The effect of non stamping and/or non registration is that the document is not admissible as evidence in legal proceedings, and parties to that agreement may not be able to legally enforce the same. In the event of any dispute arising out of such unstamped and/or unregistered agreements, we may not be able to effectively enforce our rights arising out of such agreements which may have a material adverse impact on our business.

6. Our Company operates under several statutory and regulatory permits, licenses and approvals. Our inability to obtain, renew or maintain the statutory and regulatory licenses, permits and approvals required to operate our business may have an adverse effect on our business & operations.

Pursuant to change in name of our Company from "Yash Highvoltage Insulators Private Limited" to "Yash Highvoltage Private Limited" and then subsequent to our conversion into limited Company in March'18, we need to apply for change in name in all our registrations and statutory approvals which are in previous name of our Company. Any delay or failure to do so could have an adverse effect on our business and results of operations.

Further, Our Company is yet to apply for Consent to Establish and Operate under the provisions of Water (Prevention and Control of Pollution) Act, 1974 and Air (Prevention and Control of Pollution) Act, 1981 from Gujarat Pollution Control Board and Certificate of Registration under the Gujarat Shops and Establishments Act, 1948 for our registered office. Any failure to apply for and obtain the required consents and registrations or any cognizance being taken by the concerned authorities for non registration could result in levy of penalties and other legal proceedings which may adversely affect our business, financial condition, results of operations and prospects.

Also, as on date of this draft prospectus, our factory being located in Village Khakharia, Tehsil Savli, is not covered under the implemented areas of ESIC and thus we are not required to obtain registration under Employees State Insurance Act, 1948, as confirmed by the Labour Law Consultant. However, in future if the area of our factory gets covered under the provisions of ESI Act, 1948, we shall be required to obtain registration under the same and we shall be liable to make requisite contributions towards the ESI, which may have an effect on our financials conditions and results of operations.

Further, certain licenses and registrations obtained by our Company contain certain terms and conditions, which are required to be complied regularly by us. Any default by our Company in complying with the same, may result in inter alia the cancellation of such licenses, consents and registrations, which may adversely affect our operations. There can be no assurance that the relevant authorities will issue or renew any of such permits or approvals in time or at all. Failure to renew, maintain or obtain the required permits or approvals in time may result in the interruption of our operations and may have a material adverse effect on our business.

For further details, please refer to Chapter titled "Government and Other Approvals" beginning on page 208 of the Draft Prospectus.

7. Our company has not complied with certain statutory provisions of the Companies Act. Such non-compliance may attract penalties and prosecution against our Company and its Directors which could impact the financial position of us to that extent.

Our Company has not complied with certain statutory provisions under the Companies Act 1956/2013, for instance our Company in the past has inadvertently borrowed certain amount which is termed as deposits under the purview of Section 58A of Companies Act, 1956/ Section 73 of the Companies Act, 2013. However the same have been repaid and there is no such unsecured loans outstanding as on February 28, 2018. Also, in the past our Company has advanced certain amount to our directors and related parties and have incurred certain expenses on behalf of such related parties which are not permitted under Section 185 of the Companies Act, 2013, however, as on date, except for related parties, there are no amount outstanding to be received from them. For details, please refer to "Note 20 – Details of Other Current Assets as Restated" in Chapter titled "Restated Financial Statements" beginning on page 173 of the Draft Prospectus.

Further, there are certain forms which are filed with delayed fees or not filed with Registrar of Companies in the past such as form for appointment/re-appointment of Managing Director and regularization of additional director. Also, our Company has not complied with some Accounting Standards in the past such as AS-15. However, now the Company has made necessary compliance in the restated financial statements of the Company.

Although no show cause notice have been issued against the Company till date in respect of above, in the event of any cognizance being taken by the concerned authorities in respect of above, penal actions may be taken against the Company and its directors, in which event the financials of the Company and its directors shall be affected.



8. Certain of our corporate records relating to forms filed with the Registrar of Companies, Ahmedabad prior to the year 2006 in respect of allotment of Equity Shares, appointment & resignation of directors, filing of financial statements etc. and certain other records such as Minutes Book, Share Transfer deeds, Statutory Registers etc. prior to 2009 are not traceable.

We do not possess some of the prescribed forms filed with the Registrar of Companies, Ahmedabad, particularly relating to forms filed prior to the year 2006 including, inter alia, in respect of allotments of Equity Shares, appointment & resignation of directors, change in registered office, filing of financial statements, Annual Return (FY. 2002-03), Appointment & Resignation of Directors etc. We have obtained a search report dated February 09, 2018 from a Practicing Company Secretary in relation to records maintained by Roc in the physical form. Thus, the history of share allotments made by our Company during 2002 to 2006 as shown in the Chapter titled "Capital Structure" is based on the said report. While our Company believes that these ROC forms were duly filed on a timely basis, we cannot assure you that all the aforementioned forms filed with ROC will be available in the future.

Further, certain other statutory records such as Minutes Book and Statutory Registers pertaining to the years 2002 to 2009 and certain share transfer deeds for the transfers taken place in the year 2008 are not traceable by us. Also, some of the share transfer deeds executed prior to April'14 contains certain irregularities such as non-attestation of transferor's signature.

Although no show cause notice have been issued against the Company till date in respect of above, in the event of any cognizance being taken by the concerned authorities in respect of above, penal actions may be taken against the Company and its directors, in which event the financials of the Company and its directors shall be affected.

9. Our Statutory Auditors have included certain qualifications and Emphasis of Matters in their Audit Reports on our financial statements for the period/financial year ended Dec.'17, Mar.'17, Mar.'16, Mar.'15, Mar.'14 and Mar.'13.

Our Statutory Auditors have included certain qualifications in their Audit Reports on our financial statements for the period/ financial year ended Dec.'17, Mar.'17, Mar.'16, Mar.'15, Mar.'14 and Mar.'13. The statutory auditor's qualification includes non compliance with Accounting Standard – 15 (Accounting for Employee Benefits) with respect to the F.Y. 2012-13 to F.Y. 2016-17. However, the Company has now made provision for gratuity and leave encashment in the respective year based on the actuarial valuation report in its the restated financial statements. Also, the effect of the same has been taken in audited Financial Statements of the Company for the period ended Dec.'17.

Further, for the period ended Dec.'17, our Statutory Auditor has drawn emphasis of matter in their Audit Report, which is reproduced hereunder:-

"During the period under review, the Company has provided for its Gratuity Obligations for the first time as also for the first time used actuarial valuation for providing for Leave Encashment obligations for the period under report. On account of the same, the Profit of the Company for the year ended 31<sup>st</sup> Dec.'17 is impacted to the net extent of Rs. 2,92,138/- on account of adjustment of past obligations and Rs. 2,91,423/- on account of current period obligations"

Also, our Statutory Auditor has made an observation in their CARO Report (part of Auditor's Report) for F.Y. 2012-13 and 2013-14 regarding that the Company has not yet updated its Fixed Assets Register showing full particulars including Quantitative details and situation of fixed assets. In the CARO Report for F.Y. 2014-15, it was stated by the Statutory Auditor that the Company has maintained proper records showing particulars of the Fixed Assets. However, the data regarding quantitative details and situation of some of the assets are yet to be updated. Further, in the CARO Report for F.Y. 2015-16 and F.Y. 2016-17, it was stated by the Statutory Auditor that the Company has maintained proper records showing full particulars of the Fixed Assets, and the Company is in process of updating its old records as well as situation of Fixed Assets.

10. There are certain outstanding legal proceedings involving Our Company and Group Companies. Any failure to defend these proceedings successfully may have an adverse effect on our business prospects, financial condition, result of ongoing operations and reputation.

Our Company and our Group Companies are involved in certain legal proceedings, which if determined, against us could have adverse impact on the business and financial results of our Company. For details kindly refer chapter titled "Outstanding Litigation and Material Developments" on page 202 of this Draft Prospectus. A brief detail of such outstanding litigations as on the date of this Draft Prospectus are as follows:



#### Litigations/Matters against our Company:-

Nature of Cases	No. of Outstanding Cases	Amount Involved (in ₹ Lacs)
Direct Tax Liabilities	2	3.16
Indirect Tax Liabilities	2	Not determined

#### Matter against our Group Companies:-

Nature of Cases	No. of Outstanding Cases	Amount Involved (in ₹ Lacs)
Direct Tax Liabilities	2	3.02

For further details of Statutory or legal proceedings involving our Company and Group Companies, please refer to the chapter titled "Outstanding Litigation and Material Developments" on page 202 of this Draft Prospectus.

11. Our Promoter Group Entity is engaged in the line of business similar to our Company. There are no non - compete agreements between our Company and such Promoter Group Entity. We cannot assure that our Promoter will not favour the interests of such entity over our interest or that the said entities will not expand, which may increase our competition and may adversely affect business operations and financial condition of our Company.

Our Promoter Group Entity namely, M/s Yash Swisstech is a commercial agent of certain foreign manufacturers of electrical power products, which can be considered as similar line of business as of our Company to a limited extent. We have not entered into any non compete agreement with the said entity. We cannot assure that our Promoter who has common interest in said entity will not favour the interest of the said entity. As a result, conflicts of interests can arise on account of common suppliers/customers and in allocating business opportunities amongst our Company and our Promoter Group entity in circumstances where our respective interests diverge. In cases of conflict, our Promoter may favour other entity/entities in which our Promoter has interests. There can be no assurance that our Promoter or our Promoter Group entities or members of the Promoter Group will not compete with our existing business or any future business that we may undertake or that their interests will not conflict with ours. Any such present and future conflicts could have a material adverse effect on our reputation, business, results of operations and financial condition which may adversely affect our profitability and results of operations. For further details, please refer to Chapter titled "Our Group Companies" on Page 136 of this Draft Prospectus.

12. Our Company has during the preceding one year from the date of the Draft Prospectus have allotted Equity Shares at a price which is lower than the Issue Price.

In the last 12 months, we have made allotments of Equity Shares through bonus issue of shares to the shareholders, which is given without any consideration to the shareholders. For details relating to number of shares issued, date of allotment etc. please refer to section titled "*Capital Structure*" on page 51 of this Draft Prospectus. The Issue Price is not indicative of the price that will prevail in the open market following listing of the Equity Shares.

13. We will not receive any proceeds from the shares sold under the Offer for sale by the Selling Shareholder.

This Issue includes an Offer for Sale of 1,54,000 Equity Shares by the Selling Shareholder and a Fresh Issue of 7,56,000 shares. The entire proceeds from the Offer for Sale will be paid to the Selling Shareholder and our company will not receive any proceeds from such Offer for Sale. For further details, refer to the Section titled Objects of the Issue on page 71 of the Draft Prospectus.

14. Our net cash flows from operating, investing and financing activities have been negative in some years in the past. Any negative cash flow in the future may affect our liquidity and financial condition.

Our cash flow from our operating, investing and financing activities have been negative in the past. Following are the details of our cash flow position during the last five financial years based on standalone restated financial statements are:-

Particulars	For the year ended (in ₹ Lakhs)					
	31.12.2017	31.03.2017	31.03.2016	31.03.2015	31.03.2014	31.03.2013
Net cash flow from/ (used in) Operating activities	220.56	195.76	(52.93)	136.82	108.69	21.01
Net cash flow from/ (used in) Investing	(54.43)	(320.31)	30.35	(100.54)	(203.19)	(15.59)



activities						
Net cash flow from/ (used in) Financing activities	(163.34)	125.17	16.71	(48.83)	105.78	(10.50)

For details, please see the chapter titled "Financial Information of Our Company" on page 142 of this draft prospectus. Any negative cash flows in the future could adversely affect our results of operations and consequently our revenues, profitability and growth plans.

15. We have not entered into any long-term contracts with our customers and typically operate on the basis of purchase orders, which could adversely impact our revenues and profitability.

We have not entered into any long-term contracts with our customers and any change in the buying pattern of the customers could adversely affect the business of our Company. Although we believe that we have satisfactory business relations with our customers and have received continued business from them in the past, there is no certainty that the same will continue in the years to come and may affect our profitability.

16. Our Promoters, Directors and Key Management Personnel have interest in our Company, other than reimbursement of expenses incurred or remuneration.

Our Promoters, Directors and Key Management Personnel can be deemed to be interested to the extent of the Equity Shares held by them, or their relatives, dividend entitlement, or loans advanced, lease rent for properties given on rent by them to the Company and personal guarantee, provided by them for the Company, and benefits deriving from the directorship in our Company. Our Promoters are interested in the transactions entered into our Company and our Promoter Group. For further information, please refer to the chapters/section titled "Our Business", "Our Promoter and Promoter Group" and "Note 29 - Related Party Transactions", beginning on pages 95, 131 and 179 respectively of this Draft Prospectus.

17. Our Company's logo HIGHVOLTAGE is not registered as on date of Draft Prospectus. We may be unable to adequately protect our intellectual property. Furthermore, we may be subject to claims alleging breach of third party intellectual property rights.

As on date of Draft Prospectus, our application made under the Trademarks Act, 1999 for registration of our logo believed by the trademark authority and hence, we do not enjoy the statutory protections accorded to a registered logo. However, we have obtained registration of the said logo under Indian Copyrights Act, 1957. We cannot assure you that any application for registration of our logo in future by our Company will be granted by the relevant authorities in a timely manner or at all. Further, there can be no assurance that third parties will not infringe our intellectual property, causing damage to our business prospects, reputation and goodwill. We may not be able to detect any unauthorized use or our efforts to protect our intellectual property may not be adequate and may lead to erosion of our business value and our operations could be adversely affected. We may need to litigate in order to determine the validity of such claims and the scope of the proprietary rights of others. Any such litigation could be time consuming and costly and the outcome cannot be guaranteed.

18. We are heavily dependent on our Promoters and Key Managerial Personnel for the continued success of our business through their continuing services and strategic guidance and support.

Our success heavily depends upon the continued services of our Key managerial personnel, along with support of our Promoters. We also depend significantly on our Key Managerial Persons for executing our day to day activities. The loss of any of our Promoter and Key Management Personnel, or failure to recruit suitable or comparable replacements, could have an adverse effect on us. The loss of service of the Promoters and other senior management could seriously impair the ability to continue to manage and expand the business efficiently. If we are unable to retain qualified employees at a reasonable cost, we may be unable to execute our growth strategy. For further details of our Directors and key managerial personnel, please refer to Section "Our Management" on page 124 of this Draft Prospectus.

19. Changes in technology may render our current technologies obsolete or require us to make substantial investments.

Modernization and technology up gradation is essential to reduce costs and increase the output. Our technology and machineries may become obsolete or may not be upgraded timely, hampering our operations and financial conditions and we may lose our competitive edge. Although we believe that we have installed updated technology, we shall continue to strive to keep our technology, plant and machinery in line with the latest technological standards. In case of a new found technology in the transformer bushing business, we



may be required to implement new technology or upgrade the machineries and other equipment's employed by us. Further, the costs in upgrading our technology and modernizing the plant and machineries are significant which could substantially affect our finances and operations

20. We do not own our Corporate office from which we carry out our business activities. Also, vehicles appearing in our books of accounts are not registered in the name of Our Company. Any dispute in relation to use of the premises or vehicles would have a material adverse effect on our business and results of operations.

We do not own our Corporate office from which we operate. The said office is taken on lease from our Promoter Directors, Mr. Keyur Girishchandra Shah and Mrs. Twinkle Keyur Shah vide Rent Agreement dated December 01, 2017 at rent of Rs. 100,000/- p.m. for 11 months, which can be extended for another period of 11 months or more with the mutual consent of both the parties. As per the lease agreements, any breach of the terms / non renewal of the license agreement may require us to vacate the said premises which may cause disruption in our corporate affairs and business and impede our effective operations and thus adversely affect our profitability. For further details regarding the premises, please refer to chapter "Our Business" on page 95 of this draft Prospectus.

Further, the Corporate Office of our Group Company namely Incredible Landscapes Private Limited and our Company is common; however, there is no formal agreement between our Company and our Group Company for occupying the office space.

Also, the vehicles recorded in our books of accounts having gross book value of aprox. Rs. 39.23 lacs and used by us for business purpose are legally registered in the name of our Promoter Mr. Keyur Girishchandra Shah and our Company is not the registered owner of such vehicles. However, our Company is the beneficial ownership of such vehicles. Any dispute arise in future in relation to ownership, may affect our results of operation.

21. Our operations are subject to high working capital requirements. Our inability to maintain an optimal level of working capital required for our business may impact our operations adversely.

Our business requires significant amount of working capital and major portion of our working capital is utilized towards debtors, and inventories. As on December 31, 2017, we have been sanctioned working capital of ₹ 400 lakhs from Axis Bank Limited. Our growing scale and expansion, if any, may result in increase in the quantum of current assets. Our inability to maintain sufficient cash flow, credit facility and other sourcing of funding, in a timely manner, or at all, to meet the requirement of working capital or pay out debts, could adversely affect our financial condition and result of our operations.

22. We have entered into certain related-party transactions, and we may continue to do so in the future.

Our Company has entered into various transactions with our Directors, Promoters, Promoter Group and Group Companies. These transactions, inter-alia includes issue of shares, remuneration, sales, rent payments, purchase, loans and advances, reimbursement of expenses etc. Our Company has entered into such transactions due to easy proximity and quick execution. While we believe that all such transactions have been conducted on an arm's length basis and in the ordinary course of business, there can be no assurance that we could not have achieved more favourable terms had such transactions not been entered into with related parties.

Furthermore, it is likely that we may enter into related party transactions in the future. Any future transactions with our related parties could potentially involve conflicts of interest. Accordingly, there can be no assurance that such transactions, individually or in the aggregate, will not have a material adverse effect on our business, financial condition, cash flows, results of operations and prospects.

For details of transactions, please refer to "Note 29 - Related Party Transactions" of the Auditor's Report under Section titled "Financial Information of the Company" and Chapter titled "Capital Structure" beginning on page 142 and 51 respectively of this Draft Prospectus.

23. Failure to effectively manage labour or failure to ensure availability of sufficient labour could affect the business operations of the Company.

Our business activities are dependent on availability of skilled and unskilled labour. Non-availability of labour at any time or any disputes with them may affect our production schedule and timely delivery of our products to customers which may adversely affect our business and result of operations. Though we have not faced any labour problem in the past we cannot assure that we will not experience disruptions to our operations due to disputes or other problems with our work force, which may lead to strikes, lock- outs or increased wage demands. Such issues could have adverse effect on our business, and results of operations.



## 24. Our insurance coverage may not be adequate to protect us against certain operating hazards and this may have a material adverse effect on our business.

Our business involves many risks and hazards which may affect our profitability, including breakdowns, failure or substandard performance of equipment, third party liability claims, labour disturbances and infrastructure failure. Our company has obtained insurance coverage in respect of certain risks which consists of Fire & Burglary Policy, Public Liability, Machinery Breakdown, Workmen Insurance, Keyman insurance, Marine Cargo Policy and vehicle insurance. We believe that we have got our assets adequately insured; however there can be no assurance that any claim under the insurance policies maintained by us will be honoured fully, in part or on time, to cover all material losses. To the extent that we suffer any loss or damage that is not covered by insurance or exceeds our insurance coverage, our business and results of operations could be adversely affected.

For details on insurance policies taken by our Company please refer page 95 in chapter titled "Our Business" of Draft Prospectus

## 25. Certain of Our Group Companies has negative networth and have incurred losses in past and any operating losses in the future could adversely affect the results of operations and financial conditions of our group company.

The details of profit and loss of our Group Company in past years are as follows:

(Rs. in lacs)

Company	Profit/ (Loss) for the year ended on			
	March 31, 2017	March 31, 2016	March 31, 2015	
Incredible Landscapes Private Limited	(35.08)	1.06	0.93	
Green Enerzon Private Limited	0.02	0.02	(.05)	

The details of our Group Companies having negative networth:-

(Rs. in lacs)

Company	Networth as on year ended			
	March 31, 2017	March 31, 2016	March 31, 2015	
Incredible Landscapes Private Limited	(32.09)	2.99	1.93	

Any operating losses by our Group Companies could adversely affect the overall operations of the group and financial conditions. For more information, regarding the Companies, please refer chapter titled "Our Group Companies" beginning on page 136 of this Draft Prospectus.

### 26. We have incurred substantial indebtedness which exposes us to various risks which may have an adverse effect on our business and results of operations

Our ability to borrow and the terms of our borrowings will depend on our financial condition, the stability of our cash flows, general market conditions, economic and political conditions in the markets where we operate and our capacity to service debt. As on December 31, 2017, our total outstanding indebtedness was ₹ 556.77 lakhs.

Our significant indebtedness results in substantial amount of debt service obligations which could lead to:

- increasing our vulnerability to general adverse economic, industry and competitive conditions;
- limiting our flexibility in planning for, or reacting to, changes in our business and the industry;
- affecting our credit rating:
- limiting our ability to borrow more money both now and in the future; and
- increasing our interest expenditure and adversely affecting our profitability.

If the loans are recalled on a short notice, we may be required to arrange for funds to fulfil the necessary requirements. The occurrence of these events may have an adverse effect on our cash flow and financial conditions of the company. For further details regarding our indebtedness, see "Statement of Financial Indebtedness" on page 186 of this Draft Prospectus.

27. Loans availed by Our Company has been secured on personal guarantees of our Directors. Our business, financial condition,



results of operations, cash flows and prospects may be adversely affected in case of invocation of any personal guarantees provided by our Directors.

Our Directors, Mr. Keyur Girishchandra Shah and Mrs. Twinkle Keyur Shah has provided personal guarantees to secure a significant portion of our existing borrowings taken from Axis Bank Limited, and may continue to provide such guarantees and other security post listing. In case of a default under our loan agreements, any of the personal guarantees provided by our Director may be invoked which could negatively impact the reputation and net worth of our Directors. Also, we may face certain impediments in taking decisions in relation to our Company, which in turn would result in a material adverse effect on our financial condition, business, results of operations and prospects and would negatively impact our reputation.. We may also not be successful in procuring alternate guarantees/ alternate security satisfactory to the lenders, as a result may need to repay outstanding amounts under such facilities or seek additional sources of capital, which could affect our financial condition and cash flows. For further details regarding loans availed by our Company, please refer "Statement of Financial Indebtedness" on page 186 of this Draft Prospectus.

28. Our present manufacturing operations are geographically located in one area and therefore, any localized social unrest, natural disaster or breakdown of services or any other natural disaster in and around Gujarat could have material adverse effect on our business and financial condition.

Our manufacturing facility is based at Savli, Vadodara, Gujarat. As a result, any localized social unrest, natural disaster, adverse weather conditions, earthquakes, fires, explosives, power loss, or breakdown of services and utilities in and around Gujarat could have material adverse effect on our business, financial position and results of operations. Further, any failure of our systems or any shutdown of any part of our manufacturing units, networks, operations because of operational disruptions, natural disaster or other factors, could disrupt our services and adversely affect our result of operations and financial condition.

29. Any delay in production at, or shutdown of, any of our manufacturing facilities, could adversely affect our business, results of operations and financial condition.

The success of our manufacturing activities depends on, among others, the productivity of our workforce, compliance with regulatory requirements and the continued functioning of our manufacturing processes and machinery. Disruptions in our manufacturing activities could delay production or require us to shut down the affected manufacturing facility, which could adversely affect our finance and operations. Further our manufacturing facility is located in Savli, Vadodara, Gujarat, any disruption in the location where our manufacturing facility is situated may also have an adverse impact on our operations.

30. Any fluctuations in prices of raw materials or shortage in supply of raw material for manufacturing our products, could adversely impact our business.

Our Company is dependent mainly on the various raw materials required for the manufacturing of our products. Thus, we are exposed to risk of upward fluctuations in the prices of various raw materials and their availability. Also, we have not entered into any supply agreements with our suppliers and all raw materials are bought by our Company from various suppliers on order to order basis. Any upward fluctuation in the prices of the major raw materials or shortage in supply of any major raw material would result in increase of cost of production which may adversely impact the business and profitability of the Company. In case we are not able to pass on any such increase to the consumers because of competition or otherwise, it may affect the profitability of the Company.

31. Quality of product is very important in our industry and the success of our company is dependent on the quality of our product and any failure to maintain the quality of our products may have an adverse affect our reputation and business.

We believe that our success is dependent on the quality of our product. Our quality control department ensures quality control at every stage of production, packaging and dispatch. We are also required to follow the proper control during our manufacturing process. We believe that we have built strong relationships with our customers due to the quality of our products which has translated into operational growth. We are subjected to inspection of the manufacturing process and product from various agencies. In the event we are unable to maintain our quality, for any reason whatsoever, our business, reputation and results of operations would be adversely affected

32. We depend on third parties for a major portion of our transportation needs. Any disruptions may affect our operations, business and financial condition.

We do not have an in-house transportation facility and we rely on third party transportation and other logistic facilities at every stage of our business activity including for procurement of raw material from our suppliers and for transportation of our finished products to



our customers. For this purpose, we hire services of transportation companies. However, we have not entered into any definitive agreements with any third party transport service providers and engage them on a needs basis. Additionally, availability of transportation solutions in the markets we operate in is typically fragmented. The cost of our goods carried by such third party transporters is typically much higher than the consideration paid for transportation, due to which it may be difficult for us to recover compensation for damaged, delayed or lost goods.

Our operations and profitability are dependent upon the availability of transportation and other logistic facilities in a time and cost efficient manner. Accordingly, our business is vulnerable to increased transportation costs including as a result of increase in fuel costs, transportation strikes, delays, damage or losses of goods in transit and disruption of transportation services because of weather related problems, strikes, lock-outs, accidents, inadequacies in road infrastructure or other events.

Although we have not experienced any disruptions in the past, any prolonged disruption or unavailability of such facilities in a timely manner could result in delays or non-supply or may require us to look for alternative sources which may be cost inefficient, thereby affecting our operations, profitability, reputation and market position.

#### 33. Excessive dependence on Axis Bank Limited for obtaining financial facilities.

Most of our fund based and non fund based financial assistance has been sanctioned by Axis Bank Limited. We have been sanctioned the financial assistance on the security of assets and personal guarantee of our Directors. Any default under such arrangement or non renewal or renewal of the sanction on adverse term with such lender may result into difficulty in arranging of funds for re-payment and may also adversely affect our operations and financials.

Also we have provided the collateral security of some of our portion of our factory land for the above loan taken from Axis Bank Limited. Any impairment in the right to use the above property may require us to arrange for the additional security or arranging the funds for the pre-payment which may adversely affect the financial position of our Company.

For further details on the Cash Credit Limits and other banking facilities, please see "Statement of Financial Indebtedness" on page 186 of the Draft Prospectus.

### 34. We have not identified any alternate source of funding and hence any failure or delay on our part to mobilize the required resources or any shortfall in the Issue proceeds may delay the implementation schedule.

The proposed fund requirement for our expansion plan, as detailed in the section titled "Objects of the Issue" is to be funded from the proceeds of this IPO. Our Company has already placed orders for the machineries aggregating to Rs. 259.65 lakhs for our proposed expansion plan. The said machinery is expected to be delivered to us by May 15, 2018. However, we have not identified any alternate source of funding and hence any failure or delay on our part to mobilize the required resources or any shortfall in the Issue proceeds may delay the implementation schedule, and we may have to obtain additional borrowings for payment of the machineries against their delivery to the suppliers. We therefore, cannot assure that we would be able to execute our future plans/strategy within the given timeframe. For details, please refer to the Chapter titled "Objects of the Issue" beginning on page 71 of this Draft Prospectus.

### 35. We are subject to the restrictive covenants of banks in respect of the Loans/ Credit Limits and other banking facilities availed from them.

Our financing arrangements contain restrictive covenants whereby we are required to obtain approval from our lender, regarding, among other things such as major changes in share capital, changes in fixed assets, creation of any other charge, undertake any guarantee obligation etc. There can be no assurance that such consents will be granted or that we will be able to comply with the financial covenants under our financing arrangements. In the event we breach any financial or other covenants contained in any of our financing arrangements, we may be required under the terms of such financing arrangements to immediately repay our borrowings either in whole or in part, together with any related costs. This may adversely impact our results of operations and cash flows.

For further details on the Cash Credit Limits and other banking facilities, please see "Statement of Financial Indebtedness" on page 186 of the Draft Prospectus.

#### 36. Any Penalty or demand raised by statutory authorities in future will affect our financial position of the Company.

Our Company is engaged in business of manufacturing of transformer bushings and insulation materials, which attracts tax liability such as Goods and Service tax, Income tax, and professional tax as per the applicable provisions of Law. We are also subject to the



labour laws like depositing of contributions with Provident Fund. However, we have deposited the required returns under various applicable Acts but any demand or penalty raised by the concerned authority in future for any previous year and current year will affect the financial position of the Company.

### 37. The business segment in which we operate is highly competitive, which may adversely affect our business operation and financial condition.

Players in transformer bushings and insulation materials business generally competes with each other on attributes such as quality of product, pricing and timely delivery. Some of our competitors may have longer industry experience and greater financial, technical and other resources, which may enable them to react faster in changing market scenario and remain competitive. Growing competition may result in a decline in our market share and may affect our margins which may adversely affect our business operations and our financial condition.

#### 38. We may not be able to sustain effective implementation of our business and growth strategy.

The success of our business will largely depend on our ability to effectively implement our business and growth strategy. In the past we have generally been successful in execution of our business but there can be no assurance that we will be able to execute our strategy on time and within the estimated budget in the future. If we are unable to implement our business and growth strategy, this may have an adverse effect on our business, financial condition and results of operations.

#### 39. Delays or defaults in client payments could affect our operations.

We may be subject to working capital risks due to delays or defaults in payment by clients from India/abroad, which may restrict our ability to procure raw materials and make payments when due. In addition, any delay or failure on our part to supply the required quantity or quality of products, within the time stipulated by our agreements, to our customers may in turn cause delay in payment or refusal of payment by the customer. We typically extend credit terms to our large institutional and other customers. Such defaults/delays by our customers in meeting their payment obligations to us may have a material effect on our business, financial condition and results of operations.

### 40. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.

Employee misconduct or errors could expose us to business risks or losses, including regulatory sanctions and serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.

# 41. Information relating to our production capacities and the historical capacity utilization of our production facilities included in this Draft Prospectus is based on certain assumptions and has been subjected to rounding off, and future production and capacity utilization may vary.

Information relating to our production capacities and the historical capacity utilization of our production facilities included in this Draft Prospectus is based on various assumptions and estimates of our management, including proposed operations, assumptions relating to availability and quality of raw materials and assumptions relating to operational efficiencies. Actual production levels and utilization rates may differ significantly from the estimated production capacities or historical estimated capacity utilization information of our facilities. Undue reliance should therefore not be placed on our production capacity or historical estimated capacity utilization information for our existing facilities included in this Draft Prospectus. For further information, see the section titled "Our Business" on page 95 of this Draft Prospectus.

### 42. Obsolescence, destruction, theft, breakdowns of our major plants or machineries or failures to repair or maintain the same may affect our business, cash flows, financial condition and results of operations

Obsolescence, destruction, theft or breakdowns of our major plants or machineries may significantly increase our machineries purchase cost and the depreciation of our plants and machineries, as well as change the way our management estimates the useful life of our plants and machineries. In such cases, we may not be able to acquire new plants or machineries or repair the damaged plants or machineries in time or at all, particularly where our plants or machineries are not readily available from the market or require services



from original machinery manufacturers. Some of our major machineries or parts may be costly to replace or repair. We may experience significant price increases due to supply shortages, inflation, transportation difficulties or unavailability. Such obsolescence, destruction, theft, breakdowns, repair or maintenance failures or price increases may not be adequately covered by the insurance policies availed by our Company and may have an effect our business, cash flows, financial condition and results of operations For further details of our Plant and Machineries, please refer to chapter titled "*Our Business*" beginning on page 95 of the Draft Prospectus.

## 43. Our ability to pay any dividends will depend upon future earnings, financial condition, cash flows, working capital requirements and capital expenditures.

We may retain all our future earnings, if any, for use in the operations and expansion of our business. As a result, we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board of Directors and will depend on factors that our Board of Directors deem relevant, including among others, our results of operations, financial condition, cash requirements, business prospects and any other financing arrangements. Accordingly, realization of a gain on shareholders investments may largely depend upon the appreciation of the price of our Equity Shares. There can be no assurance that our Equity Shares will appreciate in value. For details of our Dividend history refer to the Section "Dividend Policy" on page 141 of the Draft Prospectus.

#### 44. There is no monitoring agency appointed by Our Company to monitor the utilization of the Issue proceeds.

As per SEBI (ICDR) Regulations, 2009, as amended, appointment of monitoring agency is required only for Issue size above ₹10,000.00 Lacs. Hence, we have not appointed any monitoring agency to monitor the utilization of Issue proceeds. However, the audit committee of our Board will monitor the utilization of Issue proceeds in terms of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Further, our Company shall inform about material deviations in the utilization of Issue proceeds to the stock exchange and shall also simultaneously make the material deviations / adverse comments of the audit committee public.

### 45. Our Promoters and the Promoter Group will jointly continue to retain majority shareholding in our Company after the issue, which will allow them to determine the outcome of the matters requiring the approval of shareholders.

Our promoters along with the promoter group will continue to hold collectively 69.75% of the equity share capital of the company. As a result of the same, they will be able to exercise significant influence over the control of the outcome of the matter that requires approval of the majority shareholders vote. Such a concentration of the ownership may also have the effect of delaying, preventing or deterring any change in the control of our company. In addition to the above, our promoters will continue to have the ability to take actions that are not in, or may conflict with our interest or the interest of some or all of our minority shareholders, and there is no assurance that such action will not have any adverse effect on our future financials or results of operations.

# 46. We may require further equity issuance, which will lead to dilution of equity and may affect the market price of our Equity Shares or additional funds through incurring debt to satisfy our capital needs, which we may not be able to procure and any future equity offerings by us.

Our growth is dependent on having a strong balance sheet to support our activities. In addition to the IPO Proceeds and our internally generated cash flow, we may need other sources of financing to meet our capital needs which may include entering into new debt facilities with lending institutions or raising additional equity in the capital markets. We may need to raise additional capital from time to time, dependent on business conditions. The factors that would require us to raise additional capital could be business growth beyond what the current balance sheet can sustain; additional capital requirements imposed due to changes in regulatory regime or significant depletion in our existing capital base due to unusual operating losses. Any fresh issue of shares or convertible securities would dilute existing holders, and such issuance may not be done at terms and conditions, which are favourable to the then existing shareholders of our Company. If our Company decides to raise additional funds through the incurrence of debt, our interest obligations will increase, and we may be subject to additional covenants, which could further limit our ability to access cash flows from our operations. Such financings could cause our debt to equity ratio to increase or require us to create charges or liens on our assets in favour of lenders. We cannot assure you that we will be able to secure adequate financing in the future on acceptable terms, in time, or at all. Our failure to obtain sufficient financing could result in the delay or abandonment of our expansion plans. Our business and future results of operations may be affected if we are unable to implement our expansion strategy.

Any future issuance of Equity Shares by our Company may dilute shareholding of investors in our Company; and hence affect the trading price of our Company's Equity Shares and its ability to raise capital through an issue of its securities. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of our Company's Equity Shares.



Additionally the disposal, pledge or encumbrance of Equity Shares by any of our Company's major shareholders, or the perception that such transactions may occur may affect the trading price of the Equity Shares. No assurance may be given that our Company will not issue Equity Shares or that such shareholders will not dispose of, pledge or encumber their Equity Shares in the future.

47. The Issue price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline below the issue price and you may not be able to sell your Equity Shares at or above the Issue Price.

The issue price of the equity shares have been based on many factor and may not be indicative of the market price of our Equity Shares after the Issue. For further information please refer the section titled "Basis for Issue Price" beginning on page 80 of the Draft Prospectus. The market price of our Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price.

48. Investors other than retail (including non institutional investors and Corporate Bodies) are not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Amount) at any stage after submitting an Application.

Pursuant to the SEBI ICDR Regulations, Investors other than retail (including non institutional investors and Corporate Bodies) are not permitted to withdraw or lower their Application (in terms of quantity of Equity Shares or the Amount) at any stage after submitting an Application. While our Company is required to complete Allotment pursuant to the issue within six Working Days from the issue Closing Date, events affecting the Applicants decision to invest in the Equity Shares, including material adverse changes in international or national monetary policy, financial, political or economic conditions, our business, results of operation or financial condition, may arise between the date of submission of the Application and Allotment. Our Company may complete the Allotment of the Equity Shares even if such events occur, and such events limit the applicant's ability to sell the Equity Shares Allotted pursuant to the issue or cause the trading price of the Equity Shares to decline on listing.

49. Certain data mentioned in this Draft Prospectus has not been independently verified.

We have not independently verified data from industry publications contained herein and although we believe these sources to be reliable, we cannot assure that they are complete or reliable. Such data may also be produced on a different basis from comparable information compiled with regard to other countries. Therefore, discussions of matters relating to India and its economy are subject to the limitation that the statistical and other data upon which such discussions are based have not been verified by us and may be incomplete or unreliable.

#### **EXTERNAL RISK FACTORS**

#### 50. Our business is dependent on the Indian economy.

The performance and growth of our business are necessarily dependent on economic conditions prevalent in India, which may be materially and adversely affected by centre or state political instability or regional conflicts, a general rise in interest rates, inflation, and economic slowdown elsewhere in the world or otherwise. There have been periods of slowdown in the economic growth of India. India's economic growth is affected by various factors including domestic consumption and savings, balance of trade movements, namely export demand and movements in key imports (oil and oil products), global economic uncertainty and liquidity crisis, volatility in exchange currency rates and annual rainfall which affects agricultural production. Any continued or future slowdown in the Indian economy or a further increase in inflation could have a material adverse effect on the price of our raw materials and demand for our products and, as a result, on our business and financial results. The Indian financial market and the Indian economy are influenced by economic and market conditions in other countries, particularly in emerging market in Asian countries. Financial turmoil in Asia, Europe, the U.S. and elsewhere in the world in recent years has affected the Indian economy. Although economic conditions are different in each country, investors' reactions to developments in one country can have adverse effects on the securities of companies in other countries, including India. A loss in investor confidence in the financial systems of other emerging markets may cause increased volatility in Indian financial markets and, indirectly, in the Indian economy in general. Any worldwide financial instability, including the financial crisis and fluctuations in the stock markets in China and further deterioration of credit conditions in the U.S. or European markets, could also have a negative impact on the Indian economy. Financial disruptions may occur again and could harm our business and financial results.

51. Regional hostilities, terrorist attacks, communal disturbances, civil unrest and other acts of violence or war involving India and other countries may result in a loss of investor confidence and adversely affect the financial markets and our business.



Terrorist attacks, civil unrest and other acts of violence or war may negatively affect the Indian markets on which our Equity Shares will trade and also adversely affect the worldwide financial markets. In addition, the Asian region has from time to time experienced instances of civil unrest and hostilities among neighboring countries. Hostilities and tensions may occur in the future and on a wider scale. Military activity or terrorist attacks in India, may result in investor concern about stability in the region, which may adversely affect the price of our Equity Shares. Events of this nature in the future, as well as social and civil unrest within other countries in the world, could influence the Indian economy and could have an adverse effect on the market for securities of Indian companies, including our Equity Shares.

### 52. Changing laws, rules and regulations and legal uncertainties in India, including adverse application of tax laws and regulations, may adversely affect our business and financial performance.

Our business and financial performance could be adversely affected by changes in law or interpretations of existing, or the promulgation of new, laws, rules and regulations in India applicable to us and our business. For further details please refer to the chapter "Government and Other Approvals" on page 208 for details of the laws currently applicable to us. There can be no assurance that the central or the state governments in India may not implement new regulations and policies which will require us to obtain approvals and licenses from the central or the state governments in India and other regulatory bodies or impose onerous requirements and conditions on our operations. Any such changes and the related uncertainties with respect to the implementation of the new regulations may have a material adverse effect on all our business, financial condition and results of operations. In addition, we may have to incur capital expenditures to comply with the requirements of any new regulations, which may also materially harm our results of operations. For instance, the Government has proposed a comprehensive national goods and services tax ("GST") regime that will combine taxes and levies by the Central and state Governments into a unified rate structure. Given the limited availability of information in the public domain concerning the GST, we are unable to provide any assurance as to the tax regime following implementation of the GST. The implementation of this new structure may be affected by any disagreement between certain state Governments, which could create uncertainty. Any such future amendments may affect our overall tax efficiency, and may result in significant additional taxes becoming payable.

#### 53. Instability in financial markets could materially and adversely affect our results of operations and financial condition.

The Indian economy and financial markets are significantly influenced by worldwide economic, financial and market conditions. Any financial turmoil, especially in the United States of America or Europe, may have a negative impact on the Indian economy. Although economic conditions differ in each country, investors' reactions to any significant developments in one country can have adverse effects on the financial and market conditions in other countries. A loss in investor confidence in the financial systems, particularly in other emerging markets, may cause increased volatility in Indian financial markets. The global financial turmoil, an outcome of the sub-prime mortgage crisis which originated in the United States of America, led to a loss of investor confidence in worldwide financial markets. Indian financial markets have also experienced the contagion effect of the global financial turmoil, evident from the sharp decline in SENSEX, BSE's benchmark index. Any prolonged financial crisis may have an adverse impact on the Indian economy and us, thereby resulting in a material and adverse effect on our business, operations, financial condition, profitability and price of our Equity Shares.

#### 54. Natural calamities could have a negative impact on the Indian economy and cause Our Company's business to suffer.

India has experienced natural calamities such as earthquakes, tsunami, floods etc. In recent years, the extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operations as well as the price of the Equity Shares.

#### 55. Government regulation of foreign ownership of Indian securities may have an adverse effect on the price of the Equity Shares.

Foreign ownership of Indian securities is subject to government regulation. Under foreign exchange regulations currently in effect in India, transfer of shares between non residents and residents are freely permitted(subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the rupees proceeds from the sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the Income Tax authorities. There can be no assurance that any approval required from the RBI or any other government agency can be obtained.



#### 56. If certain labour laws become applicable to us, our profitability may be adversely affected.

India has stringent labour legislations that protect the interests of workers, including legislation that sets forth detailed procedures for dispute resolution and employee removal and legislation that imposes certain financial obligations on employers upon retrenchment. Any change or modification in the existing labour laws may affect our flexibility in formulating labour related policies.

#### 57. Our performance is linked to the stability of policies and the political situation in India.

The Government of India has traditionally exercised, and continues to exercise, a significant influence over many aspects of the economy. Our business, and the market price and liquidity of our Equity Shares, may be affected by interest rates, changes in government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. Since 1991, successive Indian governments have pursued policies of economic liberalization and financial sector reforms. The current Government has announced its general intention to continue India's current economic and financial sector liberalization and deregulation policies. However there can be no assurance that such policies will be continued and a significant change in the government's policies in the future could affect business and economic conditions in India and could also adversely affect our business, prospects, financial condition and results of operations.

Any political instability in India may adversely affect the Indian securities markets in general, which could also adversely affect the trading price of our Equity Shares. Any political instability could delay the reform of the Indian economy and could have a material adverse effect on the market for our Equity Shares. There can be no assurance to the investors that these liberalization policies will continue under the newly elected government. Protests against privatization could slow down the pace of liberalization and deregulation. The rate of economic liberalization could change, and specific laws and policies affecting companies in the industrial equipment manufacturing sectors, foreign investment, currency exchange rates and other matters affecting investment in our securities could change as well. A significant change in India's economic liberalization and deregulation policies could disrupt business and economic conditions in India and thereby affect our business.

#### **Prominent Notes:**

- 1. Public Issue of 9,10,000 Equity Shares of Face Value of ₹ 10/- each of Yash Highvoltage Limited ("YHL" or "Our Company" or "The Issuer") for Cash at a Price of ₹ [•] Per Equity Share (Including a Share Premium of ₹ [•] per Equity Share) ("Issue Price") aggregating to ₹ [•] Lacs, consisting of a fresh issue of 7,56,000 Equity Shares of face value of ₹10/- each at a price of ₹ [•] each aggregating to ₹ [•] Lacs and 1,54,000 Equity Shares of face value of ₹10/- each at a price of ₹ [•] each aggregating to ₹ [•] Lacs through an offer for sale by Mr. Keyur Girishchandra Shah (selling shareholder) of which 46,000 Equity Shares of Face Value of ₹10/- each at a price of ₹ [•] each aggregating to ₹ [•] Lacs will be reserved for subscription by Market Maker ("Market Maker Reservation Portion") and Net Issue to Public of 8,64,000 Equity Shares of Face Value of Rs. 10/- each at a price of ₹ [•] each aggregating to ₹ [•] Lacs (hereinafter referred to as the "Net Issue") The Issue and the Net Issue will constitute 29.92% and 28.41% respectively of the Post Issue paid up Equity Share Capital of Our Company.
- 2. This Issue is being made for at least 25 % of the post- issue paid-up Equity Share capital of our Company, pursuant to Rule 19(2) (b) (i) of the Securities Contracts (Regulation) Rules, 1957 as amended. This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. As per Regulation 43(4) of the SEBI (ICDR) Regulations, as amended, since our is a fixed price issue 'the allocation' is the net issue to the public category shall be made as follows:
  - a) Minimum fifty percent to retail individual investors; and
  - b) Remaining to
    - a. Individual applicants other than retail individual investors; and
    - b. Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for
  - c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

If the retail individual investor category is entitled to more than fifty per cent on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.

3. The Net worth of our Company based on Restated Financial Statements as on December 31, 2017 March 31, 2017, March 31, 2016 and March 31, 2015 was Rs. 375.49 lacs, Rs. 255.65 lacs, Rs. 150.04 lacs and Rs. 119.55 lacs respectively. For more



- information, see the section titled "Financial Information of the Company" beginning on page 142 of this Draft Prospectus.
- **4.** The NAV / Book Value per Equity Share of our Company as per Restated Financial Statements as on December 31, 2017, March 31, 2017, March 31, 2016 and March 31, 2015 was Rs. 147.87, Rs. 100.68, Rs. 82.22 and Rs. 65.51 per equity share respectively. For more information, see the section titled "*Financial Information of the Company*" beginning on page 142 of this Draft Prospectus.
- **5.** The average cost of acquisition of Equity Shares by our Promoters is set out below:

Sr. No.	Name of the Promoters	No. of Shares held	Average cost of Acquisition
			( <b>in</b> ₹)
1.	Mr. Keyur Girishchandra Shah	21,49,370	5.40
2.	Mrs. Twinkle Keyur Shah	90,000	1.11

For Further details, please refer to "Capital Structure" on page 51 of this Draft Prospectus.

- **6.** The details of transactions of our Company with related parties, nature of transactions and the cumulative value of transactions please refer to section titled "Financial Information of the Company- Note 29- Statement of Related Parties Transactions, on page 179 of Draft Prospectus.
- 7. No Group companies have any business or other interest in our Company, except as stated in section titled "Financial Information of the Company Note 29 Statement of Related Parties Transactions, as Restated", "Capital Structure", "Our Group Companies" on pages 179, 51 and 136 respectively and to the extent of any Equity Shares held by them and to the extent of the benefits arising out of such shareholding.
- 8. Our Company was originally incorporated as "Yash Highvoltage Private Limited" on June 06, 2002 vide Registration Certificate No. 04-040833 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Gujarat, Dadra & Nagar Haveli. Pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting held on February 05, 2018, the name of our Company was changed to "Yash Highvoltage Private Limited" vide a fresh Certificate of Incorporation dated February 13, 2018 issued by the Registrar of Companies, Ahmedabad. Subsequently, our Company was converted into a Public Limited Company pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting of the Company held on February 19, 2018 and the name of our Company was changed from "Yash Highvoltage Private Limited" to "Yash Highvoltage Limited" vide a fresh Certificate of Incorporation dated March 07, 2018 having CIN U40109GJ2002PLC040833 issued by the Registrar of Companies, Ahmedabad. For Further details, please refer to Section titled "History and Certain Corporate Matters" on page 120 of this draft Prospectus.
- **9.** None of our Promoters, Promoter Group, Directors and their relatives has entered into any financing arrangement or financed the purchase of the Equity Shares of our Company by any other person during the period of six months immediately preceding the date of filing of Draft Prospectus.
- 10. Our Company, Promoters, Directors, Promoter Group have not been prohibited from accessing the Capital Market under any order or direction passed by SEBI nor they have been declared as willful defaulters by RBI / Government authorities. Further, no violations of securities laws have been committed by them in the past or pending against them.
- 11. Investors are advised to see the paragraph titled "Basis for Issue Price" beginning on page 80 of this Draft Prospectus.
- 12. The Lead Manager and our Company shall update this Prospectus and keep the investors / public informed of any material changes till listing of the Equity Shares offered in terms of this Draft Prospectus and commencement of trading.
- 13. Investors are free to contact the Lead Manager i.e. Hem Securities Limited for any clarification, complaint or information pertaining to the Issue. The Lead Manager and our Company shall make all information available to the public and investors at large and no selective or additional information would be made available for a section of the investors in any manner whatsoever.
- 14. In the event of over-subscription, allotment shall be made as set out in paragraph titled "Basis of Allotment" beginning on page 265 of this Draft Prospectus and shall be made in consultation with the Designated Stock Exchange i.e. National Stock Exchange. The Registrar to the Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner as set out therein.
- 15. The Directors / Promoters of our Company have no interest in our Company except to the extent of remuneration and



reimbursement of expenses (if applicable) and to the extent of any Equity Shares of our Company held by them or their relatives and associates or held by the companies, firms and trusts in which they are interested as director, member, partner, and/or trustee, and to the extent of benefits arising out of such shareholding. For further details please see the chapter titled "Our Management" beginning at page 124 and chapter titled "Our Promoter & Promoter Group" beginning at page 131 and chapter titled "Financial Information of the Company" beginning at page 142 of this Draft Prospectus.

- 16. No loans and advances have been made to any person(s) / companies in which Directors are interested except as stated in the Chapter titled "Financial Information of the Company". For details, please see "Financial Information of the Company" beginning on page 142 of this Draft Prospectus.
- 17. Trading in the Equity Shares for all investors shall be in dematerialised form only.
- **18.** Except for the proceeds from offer for sale of 1,54,000 equity shares by Mr. Keyur Girishchandra Shah (Selling Shareholder) no part of the Issue proceeds will be paid as consideration to Promoters, Promoter Group, Directors, Key Managerial Personnel or Group Companies.

For information on the changes of the objects clause of the Memorandum of Association of our Company, please refer to the chapter titled "History and Certain Corporate Matters" beginning on page 120 of this Draft Prospectus.



#### **SECTION III - INTRODUCTION**

#### SUMMARY OF OUR INDUSTRY

#### Global Scenario:

The global economy is experiencing a cyclical recovery, reflecting a rebound in investment, manufacturing activity, and trade. This improvement comes against the backdrop of benign global financing conditions, generally accommodative policies, rising confidence, and firming commodity prices. Global GDP growth is estimated to have picked up from 2.4 percent in 2016 to 3 percent in 2017, above the June forecast of 2.7 percent (Figure 1.1). The upturn is broadbased, with growth increasing in more than half of the world's economies. In particular, the rebound in global investment growth—which accounted for three quarters of the acceleration in global GDP growth from 2016 to 2017—was supported by favorable financing costs, rising profits, and improved business sentiment across both advanced economies and emerging market and developing economies (EMDEs). This synchronous, investment-led recovery is providing a substantial boost to global exports and imports in the near term.

In advanced economies, growth in 2017 is estimated to have rebounded to 2.3 percent, driven by a pickup in capital spending, a turnaround in inventories, and strengthening external demand. While growth accelerated in all major economies, the improvement was markedly stronger than expected in the Euro Area.

Growth among EMDEs is estimated to have accelerated to 4.3 percent in 2017, reflecting firming activity in commodity exporters and continued solid growth in commodity importers. Most EMDE regions benefited from a recovery in exports. The improvement in economic activity among commodity exporters took place as key economies—such as Brazil and the Russian Federation—emerged from recession, prices of most commodities rose, confidence improved, the drag from earlier policy tightening diminished, and investment growth bottomed out after a prolonged period of weakness. Nonetheless, the estimated pace of growth in commodity exporters in 2017, at 1.8 percent, was still subdued and not enough to improve average per capita incomes, which continued to stagnate after two consecutive years of contraction.

Global growth is projected to edge up to 3.1 percent in 2018, as the cyclical momentum continues, and then slightly moderate to an average of 3 percent in 2019-20.

(Source: Global Economic Prospects, January 2018: Broad-Based Upturn, but for How Long? Advance edition. Washington, DC: World Bank)

#### **Indian Economic Overview:**

A favorable monsoon generated tailwinds to India's domestically-driven expansion. The Gross Domestic Product (GDP) expanded by 7.9 percent in FY16, the fastest pace in 5 years, supported by investment and urban consumption. The normal monsoon in FY17 boosted agriculture and rural consumption, while urban consumption remained robust. Despite renewed weakness in private investment and limited lift from external demand. India was poised to continue growing robustly in FY17 until "demonetization" dented growth, albeit moderately, causing immediate cash crunch, and affecting activity in cash reliant sectors. The cash crunch affected activity in cash reliant sectors and GDP growth slowed to 7.0 percent y/y during Q3 FY17, from 7.3 percent during H1 FY17. Such a modest slowdown can be explained by: (i) coping mechanisms (e.g. informal credit); (ii) higher rural wages and public consumption; and (iii) higher reported sales to legitimize holdings of old currency and use of formal-sector indicators to measure informal activity, which exacerbated measured growth. The central government met its commitment to fiscal consolidation, but states increased spending and borrowing. The central government expects to meet its fiscal deficit target of 3.5 percent of GDP in FY17 as tax collection remained robust. The fiscal stance of the general government (center and states) is less clear as fiscal reporting by states, which have been undertaking a growing share of expenditure, is less reliable. There are indications, however, that state-level deficits have been on an increasing trend. External accounts remain robust, Exports contracted for five consecutive quarters, but turned positive in the second half of FY17, supported largely by higher prices and improvements in global trade, contributing to containing the current account deficit. Capital inflows accelerated, reflecting in part reforms in foreign direct investment (FDI) policies and in part global appetite for Indian equities. Consequently, foreign reserves rose to \$360bn, worth nearly nine months of imports.

Demonetization affected poor and vulnerable households, in all likelihood having an impact on construction and informal retail, where many poor and vulnerable individuals work. While limited data is available, there has been an increase in demand for guaranteed employment (up to February 2017 demand exceeded the full year FY16 level), and indicators of rural consumption (in particular, sales of two-wheelers) contracted sharply in November, before recovering. Economic activity ought to accelerate in FY18. GDP is



projected to grow at 7.2 percent from 6.8 percent in FY17. The revision in forecasts reflects a combination of the impact of demonetization and an investment recovery that has proven more protracted than expected. Growth increases gradually to 7.7 percent by FY20, underpinned by recovery in private investments, which are "crowded-in" by the recent increase in public capital expenditure and improvement in investment climate. India's fiscal, inflation and external conditions are expected to remain stable. The center will continue to consolidate modestly in FY18, while retaining the push towards infrastructure spending. Inflation will stabilize, supported by stable weather and structural reforms. A normal monsoon has offset increases in petroleum prices, the government amended the RBI Act to reflect a (central) inflation target of 4 percent and established a Monetary Policy Committee (MPC), boosting the credibility of the central bank. The exchange rate has appreciated, partly reflecting expectations of a narrowing inflation gap between India and the USA and limited external vulnerability as the current account deficit is expected to remain below 2 percent of GDP and fully financed by FDI inflows.

There are significant risks to India's favorable growth outlook. First, continued uncertainties in the global environment, including rising global protectionism and a renewed slowdown in the Chinese economy, could further delay a meaningful recovery of external demand. Second, private investment continues to face several impediments in the form of corporate debt overhang, stress in the financial sector, where NPAs continue to increase, excess capacity and regulatory and policy challenges. Subdued private investment would put downside pressures on India's potential growth. Finally, further rapid increases in oil and other commodity prices could lead to a negative terms-of-trade shock. On the other hand, smooth implementation of the Goods and Services Tax (GST) and faster resolution of banking sector stress could prove to be an upside risk to economic activity.

(Source: - http://documents.worldbank.org/curated/en/107761495798437741/pdf/115297-WP-P146674-PUBLIC.pdf)

#### **Transformers Bushing Market**

The market for transformer bushing comprises two elements: new product supplied for new transformers, and replacement bushing. The market for new bushing in any given country is dependent on the transformer manufacturing base in that country, whereas the replacement market is dependent on the transformer market in that country. Bushing market can behave completely differently from the transformer market due to different replacement rates and lead times. Globally, replacements of old infrastructure in developed markets and addition of new substations are driving the bushing market. The affinity for online monitoring systems is expected to grow in some markets and for some applications. In relation to the transformer, the bushing is a relatively simple and cheap component, but its impact on the transformers life and reliability is enormous, which calls for a greater emphasis on the development of the technology.

After windings and tap changers, bushings are the third major point of transformer failure [1, 2]. Nearly 20 % of all power transformer failures located in transmission substations and generator step-up (GSU) applications are caused by bushings. In the transmission grid, transformer bushing failures dominate in high voltage (HV) and extra-high voltage (EHV) transformers (220 kV to 400 kV), as compared to GSU and distribution transformers. The statistics in Europe shows that bushing failures occur between 12 and 20 years after the installation (midlife of a transformer). In 2012, CIGRE conducted a survey (A2.37 Transformer Reliability Survey) [1] which included 56 utilities from 21 countries. The survey concluded that almost 17 % of substation transformers failures are caused by bushings. Additionally, more than 40 % of the total bushings failures resulted in either a fire or explosion incident. All these factors indicate a high risk of bushing failure and its impact on the grid through transformers.

Transformer bushings market variations can be completely different from the transformer markets owing to various factors, including the replacement rates as discussed, but also due to different lead times. In terms of supply and demand, the lead time for power transformers can extend up to 20 months. Since the design of bushings has to be tailored according to specific transformer requirements, bushing lead time can take up to five months. Additionally, trends and transition between composite and porcelain bushings, and solid type and oil impregnated paper (OIP) type bushings add another layer of complexity to the market. All these factors combined need to be translated into the market sizing and accessibility of transformer bushings.

Source: Transformers Magazine (Special edition: Bushings, November 2017)



#### SUMMARY OF OUR BUSINESS

The following information should be read together with, the more detailed financial and other information included in this Prospectus, including the information contained in "Risk Factors", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Financial Information of the Company" on page 15, 189 & 142 respectively

#### **OVERVIEW**

Incorporated in the year 2002, our Company is primarily engaged in manufacturing and distribution of transformer bushings, particularly, high current bushings, OIP condenser bushings, RIP condenser bushings and insulation materials, particularly Fibre Glass cylinders and FRP guard rings. A bushing is an electrical engineered component that insulates a high-voltage conductor passing through a metal enclosure such as transformers. Bushings are critical components in transformer due to their insulation properties, as they allow an electrical conductor to pass safely through a transformer. Transformers are electrical devices used in power industry to channelize the electricity from one electric circuit to another by changing the voltage of electricity flowing in the circuit. Bushing failure in a transformer is considered to be third major reason of transformer failure after windings and tap changers failure.

Our corporate office is situated in Vadodara, Gujarat and we carry our manufacturing operations from our plant located in Khakharia village, Savli, District Vadodara. Our manufacturing facility has an installed annual capacity for production of 2500 units of OIP Bushings, 500 units of High Current Bushings, 1500 units of RIP Bushings and 1200 units of FRP cylinders & Guard Rings and is well equipped with quality testing facilities.

We have obtained exclusive rights from MGC Moser - Glaser AG, a Switzerland based Company engaged in manufacturing of RIP Bushings and RIP Bushings for rendering their technology to produce and sale RIP Bushings in India under their technical knowhow. Further, we have valued international clients/agents which market our Products in abroad. These includes reputed names in the transformer bushings industry, such as H-J Family of Companies, United States, Ares Trafo, Turkey, Ipek Yol Khavarmiyaneh, Iran, DAEGI Industries etc. We are able to widen our reach by virtue of our association with such international Companies, which allow us to cater the requirements of power transformer industry both in India and Abroad.

Our Company is on the approved vendor list of various Indian Government Enterprises such as NTPC Limited, Power Grid Corporation of India Limited, Madhya Pradesh Power Transmission Co. Ltd, Research Designs & Standard Organization (an Organization under the Ministry of Railways of India), Gujarat Energy Transmission Corporation Limited, Punjab State Power Corporation Limited, Maharashtra State Electricity Transmission Co. Ltd., Maharashtra State Power Generation Company Limited and Haryana Vidyut Prasaran Nigam Limited. Also, the drawings of our transformer bushings have been approved by renowned Companies such as Larsen & Toubro Limited, EMCO Limited, Karnataka Power Corporation Limited and Lanco Infratech Limited.

We also undertake repairing, retrofitting and replacement work of old bushings. For F.Y. ended Mar.'17 and nine months ended Dec.'17, our net revenue from operations comprised of Rs. 1182.35 lakhs and Rs. 1371.19 lakhs of which 4.39% and 4.07% respectively comprised of export sales to Brazil, Spain, Mexico, Ecuador, Saudi Arabia, Kuwait, Turkey etc. Our list of clientele includes large players in power & transformers industry such as Bharat Heavy Electricals Limited, CG Power and Industrial Solutions Limited (formerly known as Crompton Greaves Ltd.), GE T & D India Limited, Toshiba Transmission & Distribution Systems (India) Pvt Ltd, Voltamp Transformers Limited, ABB Limited and Transformer & Rectifiers (India) Ltd.

We are ISO 9001: 2008 accredited Company and have achieved the following distinct accomplishments:-

- Certificate of Merit in the field of "Research in Science & Technology" for indigenous development of High Current Transformer Bushings and Fiber Glass Products for import substitution from Federation of Gujarat Industries(FGI) in 2013
- Certificate of Merit for excellence in the field of Outstanding MSME from Federation of Gujarat Industries(FGI) in 2016
- 2<sup>nd</sup> runner up Award for "Best Overall Product Developed by Exhibitor" in Switch Global Expo 2016.

Also, our Company has recently participated in ELECRAMA event held in Greater Noida, India in March 2018, wherein power, electrical and industrial electronic products are showcased at an international level.

As per restated financial statements for the nine months ended on December 31, 2017 and fiscal year ended on March 31, 2017, March 31, 2016 and March 31, 2015, the total revenue of our Company stood at Rs. 1371.48 lakhs, 1190.11 lakhs, 857.04 lakhs and Rs. 627.46 lakhs respectively. Further, our PAT for the nine months ended on December 31, 2017 and fiscal year ended on March 31, 2017, March 31, 2016 and March 31, 2015 stood at Rs. 119.84 lakhs, 55.60 lakhs, Rs. 30.49 lakhs, and Rs. 5.20 lakhs respectively.



## **OUR PRODUCTS**

S.No.	Product	Features
1.	High Current Bushings	<ul> <li>Rated Voltage - 24Kv ~ 36Kv</li> <li>Rated Current - 4000Amps ~ 20,000Amps</li> <li>Tested as per IEC-60137.2008 standards</li> <li>Available in Copper and Aluminium designs</li> <li>Type of Insulation - Oil filled/Oil Communicating and Condenser (OIP)</li> <li>Used in Generator step - up (GSU) transformers.</li> </ul>
2.	Oil Impregnated Paper (OIP) Condenser Bushings	<ul> <li>Rated Voltage - 52Kv ~ 170Kv</li> <li>Rated Current – Up to 5000 Amps</li> <li>Tested as per IEC 60137.2008 standards</li> <li>Low dielectric loss</li> <li>Explosion proof lower end insulator</li> <li>Type: Oil to air and Air to air</li> <li>Used in power transformers</li> </ul>
3.	Resin Impregnated Paper (RIP) Condenser Bushings	<ul> <li>RIP Body imported from MGC Moser Glaser AG, Switzerland</li> <li>Rated Voltage - 36Kv ~ 145Kv</li> <li>Rated Current – Up to 3150 Amps</li> <li>Tested as per IEC 60137.2008 standards</li> <li>Light weight &amp; compact design</li> <li>High operational safety through oil free RIP insulation and use of shatterproof "Composite insulator"</li> <li>Type: Oil to air dry</li> <li>Used in power transformers</li> </ul>
4.	Fibre Glass Cylinders/ Fibre Reinforced Plastic (FRP) Cylinders	<ul> <li>Dimensional Range:- Height upto 3500 mm and diameter upto 2200 mm.</li> <li>Used as electrical insulation in power/dry type transformers, EHV test transformers, test equipments and Tap Changers.</li> </ul>
5.	Fibre Glass End Ring	<ul> <li>Dimensional Range:- Diameter upto 1700mm, and thickness upto 40 mm</li> <li>Guard rings are used in coil winding application for power transformers</li> </ul>

Apart from above, we also offer service of repairing and retrofitting of old transformer bushings of any domestic/global make. Also, we offer replacement service of old/damaged bushings of any make, by offering interchangeable solution to the original bushing.

## **OUR LOCATION**

Registered Office & Factory	84/1B, PO Khakharia, Taluka. Savli, Vadodara – 391510, Gujarat, India.					
Corporate Office	2/3 Param Park, Behind Taksh Bunglows, Vasna Road, Vadodara – 390-007,					
	Gujarat, India					

#### **OUR COMPETETIVE STRENGTHS**

## 1. Wide presence in the segment of transformer bushings

The market for transformer bushings comprises of two segments i.e. new products supplied for new transformers and secondly, replacement bushings sold either to upgrade an existing transformer installation or as a replacement for a bushing that has suffered damage during the working life of the transformer. Our Company is present in both the segment of transformer bushings. Our range of transformer bushings offered by us finds application in Power, Distribution, Cast Resin, Dry Type, Furnace, Loco, Induction and



Generating Transformers. These are manufactured in accordance with Indian Standards – IS: 60137.2008 and also as per customers given specifications and drawings. Our range of transformer bushings and related services allows our existing customers to source most of their product & service requirements under one roof and also enables us to expand our business from existing customers as well as address a larger base of potential new customers.

#### 2. Presence in international markets

We believe that our presence in international markets has enabled us to cater a broader customer base and has facilitated us to build a base for growth in transformer bushing business. Our list of international clients in the F.Y. 2016-17 and nine months period ended Dec.'17 include H-J International Inc, USA, Energotech Projects Ltd., Israel, DRILCO, Spain, Energypac Engineering Ltd., Bangladesh, Tyree Industries Pty Ltd., Australia, Voltamp Power LLC, Oman, Hyundai Heavy Industries Ltd., Bulgaria, Saudi Power Transformers Company, Saudi Arabia etc.

#### 3. In house inspection and test facilities

Our finished products have to undergo various quality and inspection tests before being delivered to the customer. Some of the tests that are carried on bushing includes Di-electric and mechanical test in accordance with IS- 60137: 2017 standards, which includes high voltage test, partial discharge, tangent delta test, oil test, vaccum leak test, helium tightness test, oil filled pressure test etc. Our Company has its own in-house inspection and test facilities which enables us to maintain high quality production standards and also helps us in minimizing production time and bringing cost effectiveness.

## 4. Certifications and compliance with Quality Standards

Our strength lies in understanding the requirements of the customer and our execution capabilities. This has enabled us to get repeat orders from our existing customers and attract new customers. As a certification of the quality assurance and standardization of the products, Our Company has maintained ISO 9001: 2008 certification from TUV SUD South Asia Private Limited, Mumbai for design, manufacture and supply of transformer bushing and polymer insulators. Further, our Company was featured in an international magazine "Transformers" in their special edition on Bushings - November 2017 wherein the features of our products were highlighted. We have been consistent in delivering quality products to our customer. Our focus on quality has enabled us to sustain and grow our business model to benefit our customers.

#### 5. Experienced management team and a motivated & efficient work force

Our Company is managed by a team of experienced personnel having experience in different aspects of transformer components industry. We believe that our qualified and experienced management has substantially contributed to the growth of our business operations. Our Management team is led by our Managing Director, Mr. Keyur Shah who has been associated with transformer components industry for more than 10 years. Further, we have hired two skilled consultants on retainership basis which we believe to have relevant technical expertise in the industry in which we operate. The faith of the management in the staff and their dedicated performance has enabled us to build up business capabilities. We believe that the experience of our senior management team has resulted into improved product quality and increased profitability which give us a competitive edge.

## **OUR BUSINESS STRATEGIES**

#### 1. Improving operational efficiency and product quality

Our Company intends to improve efficiencies to achieve cost reductions so as to gain competitive edge over the peers. We believe that this can be done through economies of scale, continuous process improvement, and customer service and technology development. Also, quality products and service of global standards are of utmost importance for customer retention. Further, we are looking to increase our exports, both in terms of quantum and markets, to enhance our international presence and reduce dependence on domestic market. As a result of these measures, our Company will be able to increase its market share and profitability.

#### 2. Focus on consistently meeting quality standards

Our Company intends to focus on adhering to the quality standards of the products. Quality of the product is very important for the company from both customer point of view and brand building point of view. Continuous project review and timely corrective



measures in case of diversion and technology upgradation are keys for maintaining quality standards of the products. Providing the desired and good quality products help us in enhancing our brand value and maintaining long term relationships with customers.

## 3. To build-up a professional organization

We believe in transparency, commitment and coordination in our work, with our suppliers, customers, government authorities, banks, financial institutions etc. We have a blend of experienced and sufficient staff for taking care of our day to day operations. We also consult with external agencies on a case to case basis on technical and financial aspects of our business. We wish to make it more sound and strong in times to come.

## 4. Develop cordial relationship with our Suppliers, Customer and employees

We believe in maintaining good relationship with our Suppliers and Customers which is the most important factor to keep our Company growing. Our dedicated and focused approach and efficient and timely delivery of products has helped us build strong relationships over a number of years. We bag and place repetitive order with our customers as well as with our suppliers. For us, establishing strong, mutually beneficial long-term relationships with strategic supplier relationship management is a critical step in improving performance across the supply chain, generating greater cost efficiency and enabling the business to grow and develop.



## **SUMMARY OF OUR FINANCIALS**

## ANNEXURE-I RESTATED STATEMENT OF ASSETS AND LIABILITIES

(Rs. in lakhs)

								(Rs. in lakhs)
			As At	As At	As At	As At	As At	As at 31st
S.	Particulars	Note	31st	31st	31st	31st	31st	December
No.	1 at ticulats	No.	March	March	March	March	March	2017
			2013	2014	2015	2016	2017	
I.	<b>EQUITY AND LIABILITIES</b>							
1	Shareholders' funds							
	(a) Share capital	1	18.25	18.25	18.25	18.25	25.39	25.39
	(b) Reserves and surplus	2	79.63	96.76	101.30	131.79	230.26	350.09
	=							
2	Non-current liabilities							
	(a) Long-term borrowings	3	102.56	123.07	126.66	199.20	320.90	213.23
	(b) Deferred tax liabilities (Net)	4	2.43	1.29	6.75	8.41	10.29	6.68
	(c) Long-term Provisions	5	2.11	3.60	6.19	6.83	8.58	9.65
	(d) Other Long-term Liabilities	6	0.00	0.00	0.00	0.00	0.00	0.00
3	Current liabilities							
	(a) Short-term borrowings	7	107.45	239.10	202.99	154.04	124.09	290.34
	(b) Trade payables	8	89.63	146.16	104.09	236.19	548.64	433.98
	(c) Other current liabilities	9	36.71	60.16	140.46	63.74	108.23	133.53
	(d) Short-term provisions	10	16.75	6.76	5.16	12.58	14.80	35.68
	(d) Short term provisions	10	10.75	0.70	3.10	12.50	11.00	33.00
	TOTAL		455.53	695.13	711.85	831.03	1391.17	1501.53
	TOTAL		433.33	073.13	711.03	031.03	13/1.17	1301.33
II.	ASSETS							
1	Non-current assets							
- 1	(a) Fixed assets	11						
	(i) Tangible assets	11	314.78	384.40	611.94	585.26	879.09	928.37
	Less: Accumulated Depreciation		99.63	122.91	178.79	225.42	255.41	330.03
	(ii) Intangible Assets		0.00	0.00	0.00	0.00	0.00	0.00
	(iii) Intangible Assets under development		0.00	0.00	0.00	0.00	0.00	0.00
	(iv) Capital Work in Progress		0.00	126.99	0.00	0.00	0.00	0.00
	Net Block		215.15	388.49	433.15	359.84	623.68	598.34
	LICE DIOCK		213.13	300.47	455.15	JJ7.0 <del>4</del>	023.00	370.34
	(b) Non Current Investments	12	0.00	0.00	0.00	0.00	0.00	2.70
	(c) Long-term loans and advances	13	0.00	0.00	0.00	0.00	0.00	0.00
	(d) Other Non Current Assets	13	0.00	0.00	0.00	0.00	0.00	0.00
	(u) Other Non Current Assets	14	0.00	0.00	0.00	0.00	0.00	0.00
_	Crownent aggets							
2	Current assets	1.5	0.00	0.00	0.00	0.00	0.00	0.00
	(a) Current Investments	15	0.00	0.00	0.00	0.00	0.00	0.00
	(b) Inventories	16	82.68	91.61	88.71	119.24	249.45	279.30
	(c) Trade receivables	17	130.13	163.50	77.19	292.07	382.79	485.09
	(d) Cash and Bank Balances	18	7.65	20.12	8.51	3.27	3.79	6.59
	(e) Short-term loans and advances	19	19.92	31.42	18.28	17.32	43.00	73.52
	(f) Other Current Assets	20	0.00	0.00	86.01	39.29	88.46	55.98
	momay		455	60 F 12	=44.0=	024.02	1201 1=	4 = 0 :
	TOTAL		455.53	695.13	711.85	831.03	1391.17	1501.53

The above statement should be read with the restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-II,III and IV respectively.



# ANNEXURE-II RESTATED STATEMENT OF PROFIT & LOSS

(Rs. in lakhs)

								(KS. III laklis)
S. No.	Particulars	Refer Note No.	For the year ended 31 March 2013	For the year ended 31 March 2014	For the year ended 31 March 2015	For the year ended 31 March 2016	For the year ended 31 March 2017	For the period ended 31st December 2017
I.	Revenue from operations	22	602.30	600.68	623.58	846.30	1182.35	1371.19
II.	Other income	23	0.28	9.05	3.88	10.74	7.76	0.29
III.	Total Revenue (I + II)	23	602.58	609.73	627.46	857.04	1190.11	1371.48
1111	Total Revenue (1 + 11)		002.50	007.75	027.10	037.01	1170.11	1371.10
IV.	Expenses:							
	Cost of materials consumed	24	231.14	231.90	283.28	464.33	726.07	727.29
	Purchase of Stock-in-Trade		0.00	0.00	0.00	0.00	0.00	0.00
	Changes in inventories of finished goods work-in-progress and Stock-in-Trade	25	12.25	12.61	12.02	11.20	96.64	20.24
		25 26	-13.25 118.53	13.61 128.03	-12.92 118.98	-11.29 126.46	-86.64 166.30	-29.34 148.37
	Employee benefits expense Finance costs	27	35.81	47.87	55.01	56.47	48.28	56.74
		21	33.81	47.87	55.01	36.47	48.28	30.74
	Depreciation and amortization expense		29.38	31.63	55.23	46.76	54.62	74.62
	Other expenses	28	154.04	135.07	113.24	131.83	211.46	237.29
	Other expenses	20	134.04	133.07	113.24	131.03	211.40	231.27
	Total expenses		555.64	588.11	612.82	814.56	1120.09	1214.97
V.	Profit before tax (III-IV)		46.94	21.62	14.63	42.48	70.02	156.52
VI	Exceptional Items(Prior Period Expense) Extraordinary Items		0.00	0.00	0.00	0.00	0.00	0.00
VII	Extraordinary Items		0.00	0.00	0.00	0.00	0.00	0.00
VIII	Tax expense:		11.57	7.1	2.05	10.22	11.20	20.00
	(1) Current tax		14.67	5.64	3.97	10.32	14.28	38.08
	(2) Deferred tax		0.31	-1.15	5.46	1.66	1.88	-3.13
	(3) MAT credit entitlement		0.00	0.00	0.00	0.00	-1.73	1.73
IX	Restated Profit (Loss) after tax for the period		31.96	17.12	5.20	30.49	55.60	119.84

The above statement should be read with the restated statement of assets and liabilities, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, III and IV respectively.



# ANNEXURE-III RESTATED STATEMENT OF CASH FLOWS

Cash flow from Operating Activities   CRs. in lacs   CRs. in lac		F.Y. 2012-13	F.Y. 2013-14	F.Y. 2014-15	F.Y. 2015- 16	F.Y. 2016- 17	31 Dec. '17
Net Profit Before tax as per Statement of Profit & Loss   46.94   21.62   14.63   42.48   70.02   151.40   Adjustments for:	Particulars		(Rs. in lacs)	(Rs. in lacs)	(Rs. in		,
Net Profit Before tax as per Statement of Profit & Loss   46.94   21.62   14.63   42.48   70.02   151.40   Adjustments for:	Cool floor form Or and						
Net Profit Before tax as per Statement of Profit & Loss							
Statement of Profit & Loss	Activities						
Adjustments for :		46.94	21.62	14.63	42.48	70.02	151.40
Exp.   29.38   31.63   55.23   46.76   54.62   74.62     Loss (Profit) on Sale of Assets   0.00   -1.79   0.00   -3.79   1.84   0.00     Dividend Income   0.00   0.00   0.00   0.00   0.00   0.00     Extraordinary Items   0.00   0.00   0.00   0.00   0.00   0.00     Extraordinary Items   0.00   0.00   0.00   0.00   0.00   0.00     Interest Income   0.00   0.00   0.00   0.00   0.00   0.00     Preliminary Expenses Written off   0.00   0.00   0.00   0.00   0.00   0.00     Finance Cost   35.81   47.87   55.01   56.47   48.28   56.74     Total (Adjustments)   65.19   77.72   110.24   99.44   104.74   131.36     Operating Profit before working capital changes   112.14   99.34   124.87   141.91   174.76   282.75     Changes in Working Capital   Trade receivable   19.68   -33.37   0.30   -168.16   -139.90   -69.82     Other Loans and advances receivable   5.27   0.00   1.08   0.71   -31.57   -18.65     Other Current Assets   0.00   -7.98   12.15   -1.41   0.00   0.00     Inventories   -21.94   -8.92   2.90   -30.53   -130.20   -29.85     Other Current Liabilities   -8.82   23.44   80.31   -70.24   46.12   25.30     Short Term Borrowings   47.45   -9.50   -36.11   -48.95   -29.95   166.26     Short term Provisions   -17.43   -0.97   0.07   1.07   1.73   -0.44     Total   23.61   19.23   18.62   -185.40   28.68   -41.86      Net Cash Flow from Operating Activities   Activities   -15.58   -85.19   -100.54   -2.65   -409.66   -51.73     Net Cash Flow from Operating Activities   -15.58   -85.19   -100.54   -2.65   -409.66   -51.73     Degress   0.00   -126.99   0.00   0.00   0.00   0.00   0.00     Sale of Fixed Assets (Net)   -15.58   -85.19   -100.54   -2.65   -409.66   -51.73     Degress   0.00   -126.99   0.00   0.00   0.00   0.00   0.00     Sale of Fixed Assets   0.00   9.00   0.00   0.00   0.00   0.00     Sale of Fixed Assets   0.00   9.00   0.00   0.00   0.00   0.00     Sale of Fixed Assets   0.00   9.00   0.00   0.00   0.00   0.00     Sale of Fixed Assets   0.00   9.00   0.00   0.00   0.00   0.00     Sale of Fixed As	Adjustments for :						
Dividend Income		29.38	31.63	55.23	46.76	54.62	74.62
Extraordinary Items	Loss (Profit) on Sale of Assets	0.00	-1.79	0.00	-3.79	1.84	0.00
Interest Income	Dividend Income	0.00	0.00	0.00	0.00	0.00	0.00
Preliminary Expenses Written off	Extraordinary Items	0.00	0.00	0.00		0.00	0.00
off         0.00		0.00	0.00	0.00	0.00	0.00	0.00
off         0.00	Preliminary Expenses Written						
Total (Adjustments)   65.19   77.72   110.24   99.44   104.74   131.36		0.00	0.00	0.00	0.00	0.00	0.00
Departing Profit before working capital changes   112.14   99.34   124.87   141.91   174.76   282.75	Finance Cost	35.81	47.87	55.01	56.47	48.28	56.74
working capital changes         112.14         99.34         124.87         141.91         174.76         282.75           Changes in Working Capital         Trade receivable         19.68         -33.37         0.30         -168.16         -139.90         -69.82           Other Loans and advances receivable         -5.27         0.00         1.08         0.71         -31.57         -18.65           Other Current Assets         0.00         -7.98         12.15         -1.41         0.00         0.00           Inventories         -21.94         -8.92         2.90         -30.53         -130.20         -29.85           Trade Payables         9.95         56.53         -42.07         132.10         312.44         -114.66           Other Current Liabilites         -8.82         23.44         80.31         -70.24         46.12         25.30           Short Term Borrowings         47.45         -9.50         -36.11         -48.95         -29.95         166.26           Short term Provisions         -17.43         -0.97         0.07         1.07         1.73         -0.44           Total         23.61         19.23         18.62         -185.40         28.68         -41.86           Net Cash Flow from	Total (Adjustments)	65.19	77.72	110.24	99.44	104.74	131.36
Trade receivable		112.14	99.34	124.87	141.91	174.76	282.75
Trade receivable	Changes in Working Capital						
Other Loans and advances receivable         -5.27         0.00         1.08         0.71         -31.57         -18.65           Other Current Assets         0.00         -7.98         12.15         -1.41         0.00         0.00           Inventories         -21.94         -8.92         2.90         -30.53         -130.20         -29.85           Trade Payables         9.95         56.53         -42.07         132.10         312.44         -114.66           Other Current Liabilites         -8.82         23.44         80.31         -70.24         46.12         25.30           Short Term Borrowings         47.45         -9.50         -36.11         -48.95         -29.95         166.26           Short term Provisions         -17.43         -0.97         0.07         1.07         1.73         -0.44           Total         23.61         19.23         18.62         -185.40         28.68         -41.86           Net Cash Flow from Operating         135.75         118.58         143.49         -43.49         203.44         240.89           Less : Income Tax paid         114.74         9.88         6.67         9.44         7.68         20.32           Net Cash Flow from Operating Activities (A) <t< td=""><td></td><td>19 68</td><td>-33 37</td><td>0.30</td><td>-168 16</td><td>-139 90</td><td>-69.82</td></t<>		19 68	-33 37	0.30	-168 16	-139 90	-69.82
Preceivable		17.00	33.37	0.50	100.10	137.70	07.02
Other Current Assets         0.00         -7.98         12.15         -1.41         0.00         0.00           Inventories         -21.94         -8.92         2.90         -30.53         -130.20         -29.85           Trade Payables         9.95         56.53         -42.07         132.10         312.44         -114.66           Other Current Liabilities         -8.82         23.44         80.31         -70.24         46.12         25.30           Short Term Borrowings         47.45         -9.50         -36.11         -48.95         -29.95         166.26           Short term Provisions         -17.43         -0.97         0.07         1.07         1.73         -0.44           Total         23.61         19.23         18.62         -185.40         28.68         -41.86           Net Cash Flow from Operation         135.75         118.58         143.49         -43.49         203.44         240.89           Less: Income Tax paid         114.74         9.88         6.67         9.44         7.68         20.32           Net Cash Flow from Operating Activities (A)         21.01         108.69         136.82         -52.93         195.76         220.56           Cash flow from investing Activities		-5.27	0.00	1.08	0.71	-31.57	-18.65
Inventories							
Trade Payables         9.95         56.53         -42.07         132.10         312.44         -114.66           Other Current Liabilities         -8.82         23.44         80.31         -70.24         46.12         25.30           Short Term Borrowings         47.45         -9.50         -36.11         -48.95         -29.95         166.26           Short term Provisions         -17.43         -0.97         0.07         1.07         1.73         -0.44           Total         23.61         19.23         18.62         -185.40         28.68         -41.86           Net Cash Flow from Operation         135.75         118.58         143.49         -43.49         203.44         240.89           Less: Income Tax paid         114.74         9.88         6.67         9.44         7.68         20.32           Net Cash Flow from Operating Activities (A)         21.01         108.69         136.82         -52.93         195.76         220.56           Cash flow from investing Activities         -100.54         -2.65         -409.66         -51.73           Increase in Capital Work In Progress         0.00         -126.99         0.00         0.00         0.00         0.00         89.35         0.00							
Other Current Liabilites         -8.82         23.44         80.31         -70.24         46.12         25.30           Short Term Borrowings         47.45         -9.50         -36.11         -48.95         -29.95         166.26           Short term Provisions         -17.43         -0.97         0.07         1.07         1.73         -0.44           Total         23.61         19.23         18.62         -185.40         28.68         -41.86           Net Cash Flow from Operation         135.75         118.58         143.49         -43.49         203.44         240.89           Less: Income Tax paid         114.74         9.88         6.67         9.44         7.68         20.32           Net Cash Flow from Operating Activities (A)         21.01         108.69         136.82         -52.93         195.76         220.56           Cash flow from investing Activities         -40.00         -40.00         -40.00         -50.00         -50.00         -50.00         -50.00         -51.73           Increase in Capital Work In Progress         0.00         -126.99         0.00         0.00         0.00         0.00         0.00         0.00         -2.70           Sale of Fixed Assets         0.00         9.00							
Short Term Borrowings							
Short term Provisions							
Net Cash Flow from   135.75   118.58   143.49   -43.49   203.44   240.89							
Net Cash Flow from Operation         135.75         118.58         143.49         -43.49         203.44         240.89           Less: Income Tax paid         114.74         9.88         6.67         9.44         7.68         20.32           Net Cash Flow from Operating Activities (A)         21.01         108.69         136.82         -52.93         195.76         220.56           Cash flow from investing Activities         -100.54         -2.65         -409.66         -51.73           Increase in Capital Work In Progress         0.00         -126.99         0.00         0.00         0.00         0.00           Sale of Fixed Assets         0.00         9.00         0.00         33.00         89.35         0.00           Purchase of Investment         0.00         0.00         0.00         0.00         -2.70							
Operation         135.75         118.58         143.49         -43.49         203.44         240.89           Less: Income Tax paid         114.74         9.88         6.67         9.44         7.68         20.32           Net Cash Flow from Operating Activities (A)         21.01         108.69         136.82         -52.93         195.76         220.56           Cash flow from investing Activities							
Net Cash Flow from Operating Activities (A)         21.01         108.69         136.82         -52.93         195.76         220.56           Cash flow from investing Activities         -100.54         -2.65         -409.66         -51.73           Purchase of Fixed Assets (Net) Increase in Capital Work In Progress         0.00         -126.99         0.00         0.00         0.00         0.00           Sale of Fixed Assets         0.00         9.00         0.00         33.00         89.35         0.00           Purchase of Investment         0.00         0.00         0.00         0.00         -2.70		135.75	118.58	143.49	-43.49	203.44	240.89
Operating Activities (A)         21.01         108.69         136.82         -52.93         195.76         220.56           Cash flow from investing Activities         Activities         -100.54         -2.65         -409.66         -51.73           Purchase of Fixed Assets (Net)         -15.58         -85.19         -100.54         -2.65         -409.66         -51.73           Increase in Capital Work In Progress         0.00         -126.99         0.00         0.00         0.00         0.00           Sale of Fixed Assets         0.00         9.00         0.00         33.00         89.35         0.00           Purchase of Investment         0.00         0.00         0.00         0.00         -2.70	Less: Income Tax paid	114.74	9.88	6.67	9.44	7.68	
Cash flow from investing Activities         -15.58         -85.19         -100.54         -2.65         -409.66         -51.73           Increase in Capital Work In Progress         0.00         -126.99         0.00         0.00         0.00         0.00           Sale of Fixed Assets         0.00         9.00         0.00         33.00         89.35         0.00           Purchase of Investment         0.00         0.00         0.00         0.00         -2.70	Net Cash Flow from						
Activities         Purchase of Fixed Assets (Net)         -15.58         -85.19         -100.54         -2.65         -409.66         -51.73           Increase in Capital Work In Progress         0.00         -126.99         0.00         0.00         0.00         0.00           Sale of Fixed Assets         0.00         9.00         0.00         33.00         89.35         0.00           Purchase of Investment         0.00         0.00         0.00         0.00         -2.70	Operating Activities (A)	21.01	108.69	136.82	-52.93	195.76	220.56
Increase in Capital Work In Progress         0.00         -126.99         0.00         0.00         0.00         0.00           Sale of Fixed Assets         0.00         9.00         0.00         33.00         89.35         0.00           Purchase of Investment         0.00         0.00         0.00         0.00         -2.70	-						
Increase in Capital Work In Progress         0.00         -126.99         0.00         0.00         0.00         0.00           Sale of Fixed Assets         0.00         9.00         0.00         33.00         89.35         0.00           Purchase of Investment         0.00         0.00         0.00         0.00         -2.70	Purchase of Fixed Assets (Net)	-15 58	-85 10	-100.54	-2 65	-409 66	-51 73
Progress         0.00         -126.99         0.00         0.00         0.00         0.00           Sale of Fixed Assets         0.00         9.00         0.00         33.00         89.35         0.00           Purchase of Investment         0.00         0.00         0.00         0.00         -2.70		-13.30	-03.13	-100.54	-2.03	-702.00	-31.73
Sale of Fixed Assets         0.00         9.00         0.00         33.00         89.35         0.00           Purchase of Investment         0.00         0.00         0.00         0.00         -2.70	1	0.00	-126.99	0.00	0.00	0.00	0.00
Purchase of Investment         0.00         0.00         0.00         0.00         -2.70							
I DAIC / INCUMINITION OF THE VEHICLE   V.UU   V.UU   V.UU   V.UU   V.UU   V.UU   V.UU   V.UU   V.UU	Sale / Redemption of Investment	0.00	0.00	0.00	0.00	0.00	0.00



Movement in Loan & Advances	0.00	0.00	0.00	0.00	0.00	0.00
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00
Dividend Income	0.00	0.00	0.00	0.00	0.00	0.00
Total	-15.59	-203.19	-100.54	30.35	-320.31	-54.43
Net Cash Flow from Investing						
Activities (B)	-15.59	-203.19	-100.54	30.35	-320.31	-54.43
. ,						
Cash Flow From Financing						
Activities						
Proceeds From Issue of shares						
capital	0.00	0.00	0.00	0.00	50.00	0.00
Increase in Share Premium	0.00	0.00	0.00	0.00	0.00	0.00
Decrease in Secured Loans	0.00	0.00	0.00	0.00	0.00	0.00
Increase in Other Long						
Liabilities	0.00	0.00	3.59	72.54	121.69	1.07
Increase in Long Term						
Provisions	25.32	22.00	2.59	0.64	1.75	-107.67
Increase in Unsecured Loans	0.00	131.65	0.00	0.00	0.00	0.00
Financial Cost	-35.81	-47.87	-55.01	-56.47	-48.28	-56.74
Dividend paid (Including DDT)	0.00	0.00	0.00	0.00	0.00	0.00
1 \						
Net Cash Flow from Financing						
Activities (C)	-10.50	105.78	-48.83	16.71	125.17	-163.34
, ,						
Net (Decrease)/ Increase in						
Cash & Cash Equivalents						
(A+B+C)	-5.07	11.28	-12.55	-5.87	0.62	2.80
Opening Cash & Cash						
Equivalents	12.72	7.65	20.12	8.51	3.27	3.79
Cash and cash equivalents at						
the end of the period	7.65	18.93	7.57	2.65	3.89	6.59
Cash And Cash Equivalents						
Comprise:						
Cash	0.31	12.02	6.25	1.52	2.05	4.56
Bank Balance :						
Current Account	4.07	8.00	0.06	0.36	0.35	0.67
Deposit Account	3.26	0.10	2.21	1.39	1.39	1.36
Total	7.65	20.12	8.51	3.27	3.79	6.59



## THE ISSUE

PRESENT ISSUE IN TERMS OF THIS DRAFT PROSPECTUS					
<b>Equity Shares Offered:</b> Public Issue of Equity Shares by our Company <sup>(1)</sup>	9,10,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ [•] per share aggregating to ₹ [•] Lakhs				
Of which:					
Fresh Issue (1)	7,56,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ [•] per share aggregating to ₹ [•] Lakhs.				
Offer for sale (2)	1,54,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ [•] per share aggregating to ₹ [•] Lakhs.				
of which					
Issue Reserved for the Market Makers	46,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ [•] pe share aggregating to ₹ [•] Lakhs.				
	8,64,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ [•] per share aggregating to ₹ [•] Lakhs  of which				
Net Issue to the Public	4,32,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ [•] per share (including a premium of ₹ [•] per share ) will be available for allocation for allotment to Retail Individual Investors of up to ₹ 2.00 Lacs  4,32,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ [•] per				
	share (including a premium of ₹ [•] per share ) will be available for allocation for allotment to other Investors above ₹ 2.00 Lacs.				
Pre and Post – Issue Equity Shares					
<b>Equity Shares outstanding prior to the Issue</b>	22,85,370 Equity Shares of face value of ₹ 10 each				
<b>Equity Shares outstanding after the Issue</b>	30,41,370 Equity Shares of face value of ₹ 10 each				
Use of Net Proceeds by our Company	Please see the chapter titled "Objects of the Issue" on page 71 of this Draft Prospectus				

(1)Fresh Issue of 7,56,000 Equity Shares and Offer for sale of 1,54,000 Equity Shares in terms of Draft Prospectus has been authorized pursuant to a resolution of our Board of Directors dated March 08, 2018 and by special resolution passed under Section 62(1) (c) of the Companies Act, 2013 at the Extra Ordinary General Meeting of the members held on March 30, 2018

- (2) The offer for sale by Mr. Keyur Girishchandra Shah ("Selling Shareholder") for 1,54,000 equity shares has been authorised by him pursuant to his undertaking dated March 08, 2018.
- a) The Selling Shareholder has specifically confirmed that their portion of the Offered shares by way of the offer is eligible in accordance with the ICDR Regulations.
- (b) This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. For further details please refer to "Issue Structure" on page 232 of this Draft Prospectus.
- (c) As per Regulation 43(4) of the SEBI (ICDR) Regulations, as amended, the present issue is a fixed price issue 'the allocation' is the net offer to the public category shall be made as follows:
  - a) Minimum fifty percent to retail individual investors; and
  - b) Remaining to
    - (i) Individual applicants other than retail individual investors; and



- (ii) Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for
- c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

If the retail individual investor category is entitled to more than fifty per cent on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.



## **GENERAL INFORMATION**

Our Company was originally incorporated as "Yash Highvoltage Insulators Private Limited" on June 06, 2002 vide Registration Certificate No. 04-040833 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Gujarat, Dadra & Nagar Haveli. Pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting held on February 05, 2018, the name of our Company was changed to "Yash Highvoltage Private Limited" vide a fresh Certificate of Incorporation dated February 13, 2018 issued by the Registrar of Companies, Ahmedabad. Subsequently, our Company was converted into a Public Limited Company pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting of the Company held on February 19, 2018 and the name of our Company was changed from "Yash Highvoltage Private Limited" to "Yash Highvoltage Limited" vide a fresh Certificate of Incorporation dated March 07, 2018 having CIN U40109GJ2002PLC040833 issued by the Registrar of Companies, Ahmedabad.

Mr. Ramchandaran Damodaran and Mr. Nitin Sadashiv Aryamane were the initial subscribers to the Memorandum of Association of our Company.

For further details please refer to chapter titled "History and Certain Corporate Matters" beginning on page 120 of this Draft Prospectus.

#### **Brief Company and Issue Information**

Registered Office and Factory  Tel. No. +91- 9099096577 E-mail: sales@@yashhv.com Website:www.yashhv.com 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007 Tel. No. +91-9909373044 E-mail: accounts@yashhv.com Website:www.yashhv.com Non Government Company  ROC Bhavan , Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013  Phone: 079-27438571  email:-roc.ahmedabad@mca.gov.in Website:http://www.mca.gov.in Website:http://www.mca.gov.in Website:http://www.mca.gov.in Website:http://www.mca.gov.in Website:http://www.mca.gov.in Website:www.yashhv.com Website:www.yashhv.com Website:http://www.mca		OMED DO MAN A THE COLUMN OF A 201510 A 11
E-mail: sales@@yashhv.com Website:www.yashhv.com 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007 Tel. No. +91-9909373044 E-mail: accounts@yashhv.com Website:www.yashhv.com Website:www.yashhv.com  Date of Incorporation  June 06, 2002  Corporate Registration No.  Corporate Identification No.  U40109GJ2002PLC040833  Company Category  Company Sub-category  Indian Non Government Company  ROC Bhavan , Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013 Phone: 079-27437597, Fax 079-27438371 email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in Website: http://www.mca.gov.in  National Stock Exchange of India Limited  Issue Programme  Issue Closes on: [●] Issue Closes on: [●] Issue Closes on: [●] Vash Highvoltage Limited  2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007		84/1B, PO Khakharia, Taluka. Savli- Vadodara- Gujarat- 391510- India
Corporate Office   2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007   Tel. No. +91-9909373044   E-mail: accounts@yashhv.com   Website:www.yashhv.com   Website: National Stock Exchange   Website: National Stock Exchange   Website: http://www.mca.gov.in   Website: http://www.mca.gov.in   Website: http://www.mca.gov.in   Sue Opens on:   Sue Opens on:   Sue Closes on:   Sue Closes on:   Sue Closes on:   Sue Opens Officer   Website: All Stock Exchange   William Pash Bungalows, Vasna Road, Vadodara- Gujarat- 390007	Registered Office and Factory	
Corporate Office  2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007 Tel. No. +91-9909373044 E-mail: accounts@yashhv.com Website:www.yashhv.com  June 06, 2002  Corporate Registration No.  Corporate Identification No.  U40109GJ2002PLC040833  Company Category Company Limited by Shares Indian Non Government Company  ROC Bhavan , Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013 Phone: 079-27437597, Fax 079-27438371 Fax 079-27438371 email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in  National Stock Exchange  Issue Programme  Issue Opens on: [●] Issue Closes on: [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007	·	
Tel. No. +91-9909373044 E-mail: accounts@yashhv.com Website:www.yashhv.com Website:www.yashhv.com  June 06, 2002  Corporate Registration No. 04- 040833  Corporate Identification No. U40109GJ2002PLC040833  Company Category Company Limited by Shares  Company Sub-category Indian Non Government Company  ROC Bhavan , Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013  Phone: 079-27437597, Fax 079-27438371 email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in Website: http://www.mca.gov.in  Issue Programme Issue Opens on : [●] Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007		
E-mail: accounts@yashhv.com   Website:www.yashhv.com   June 06, 2002   Corporate Registration No.   04- 040833   Corporate Identification No.   U40109GJ2002PLC040833   Company Category   Company Limited by Shares   Company Sub-category   Indian Non Government Company   ROC Bhavan , Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013   Phone: 079-27437597, Fax 079-27438371   email:- roc.ahmedabad@mca.gov.in   Website: http://www.mca.gov.in   Website: http://www.mca.gov.in   Susue Programme   Issue Opens on : [●]   Issue Closes on : [◆]   Issue Closes		
Date of Incorporation June 06, 2002   Corporate Registration No. 04- 040833   Company Category Company Limited by Shares   Company Sub-category Indian Non Government Company   ROC Bhavan , Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013 Phone: 079-27437597,   Companies Fax 079-27438371   email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in   Website: http://www.mca.gov.in National Stock Exchange of India Limited   Issue Programme Issue Opens on : [•]   Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007	Corporate Office	
Date of Incorporation       June 06, 2002         Corporate Registration No.       04- 040833         Company Category       Company Limited by Shares         Company Sub-category       Indian Non Government Company         ROC Bhavan , Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013       Phone: 079-27437597,         Companies       Fax 079-27438371         email:- roc.ahmedabad@mca.gov.in       Website: http://www.mca.gov.in         Website: http://www.mca.gov.in       National Stock Exchange of India Limited         Issue Programme       Issue Opens on : [•]         Issue Closes on : [•]       Issue Closes on : [•]         Issue Closes on : [•]       Yash Highvoltage Limited         2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007		
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Company Category Company Sub-category Company Sub-category Indian Non Government Company ROC Bhavan , Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013 Phone: 079-27437597, Fax 079-27438371 email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in Website: http://www.mca.gov.in  Issue Programme Issue Opens on : [●] Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007	_	, ,
Company Category Company Sub-category Indian Non Government Company ROC Bhavan , Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013 Phone: 079-27437597, Fax 079-27438371 email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in Website: http://www.mca.gov.in  Issue Programme Issue Opens on : [●] Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007	Corporate Registration No.	
Indian Non Government Company  ROC Bhavan , Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad- 380013 Phone: 079-27437597, Fax 079-27438371 email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in Website: http://www.mca.gov.in  Issue Programme  Issue Opens on : [●] Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007	Corporate Identification No.	U40109GJ2002PLC040833
ROC Bhavan , Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad- 380013 Phone: 079-27437597, Fax 079-27438371 email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in Website: http://www.mca.gov.in  Issue Programme  Issue Opens on : [●] Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited  2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007	<b>Company Category</b>	Company Limited by Shares
Address of Registrar of Companies  Phone: 079-27437597, Fax 079-27438371 email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in  National Stock Exchange of India Limited  Issue Programme  Issue Opens on : [●] Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited  2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007	Company Sub-category	1 0
Address of Registrar of Companies  Phone: 079-27437597, Fax 079-27438371 email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in  National Stock Exchange of India Limited  Issue Programme  Issue Opens on : [●] Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited  2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007		
Fax 079-27438371 email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in  Designated Stock Exchange  National Stock Exchange of India Limited  Issue Programme  Issue Opens on : [●] Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited  2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007		
email:- roc.ahmedabad@mca.gov.in Website: http://www.mca.gov.in  National Stock Exchange of India Limited  Issue Programme  Issue Opens on : [●] Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited  2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007	Address of Registrar of	
Website: <a href="http://www.mca.gov.in">http://www.mca.gov.in</a> National Stock Exchange of India Limited  Issue Programme  Issue Opens on : [●] Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007	Companies	
Designated Stock Exchange       National Stock Exchange of India Limited         Issue Programme       Issue Opens on : [●]         Issue Closes on : [●]       Mr. Sagar Natvarlal Tailor         Yash Highvoltage Limited       2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007		
Issue Opens on : [●] Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited  2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007		Website: http://www.mca.gov.in
Issue Closes on : [●]  Mr. Sagar Natvarlal Tailor  Yash Highvoltage Limited  2/3 Param Park, Behind Taksh Bungalows,  Vasna Road, Vadodara- Gujarat- 390007	<b>Designated Stock Exchange</b>	National Stock Exchange of India Limited
Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007	Issue Programme	
Company Secretary & 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007	Issue I rogramme	
Company Secretary & 2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat- 390007		
Compliance Officer Vasna Road, Vadodara- Gujarat- 390007		
Vasna Road, Vadodara- Gujarat- 390007	Company Secretary &	
1 1el. No. +91-9099082363		
E-mail:cs@yashhv.com	•	
Website: www.yashhv.com		
Mr. Jignesh Ashokkumar Thakor		
Yash Highvoltage Limited		
2/3 Param Park, Rahind Takeh Rungalowe		
Chief Financial Officer  Vasna Road, Vadodara- Gujarat- 390007	Chief Financial Officer	
Tel. No. +91-9979484159		
E-mail: accounts@yashhv.com		F mail: accounts@yachby.com



Website: www.yashhv.com

Note: Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre or post-Issue related problems, such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary account and unblocking of funds

All grievances may be addressed to the Registrar to the Issue with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted. The applicant should give full details such as name of the sole or first applicant, ASBA Form number, DP ID, Client ID, PAN, date of the ASBA Form, address of the applicant, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the ASBA Form was submitted by the applicant.

Further, the investor shall also enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents/information mentioned hereinabove.

For all issue related queries, and for redressal of complaints, applicant may also write to the Lead Manager. All complaints, queries or comments received by Stock Exchange shall be forwarded to the Lead Manager, who shall respond to the same.

#### **Board of Directors of our Company**

The Board of Directors of our Company consists of:

Name	Designation	Address	DIN
Mr. Keyur Girishchandra	Chairman and Managing		01064190
Shah	Director	Road, Race Course, Vadodara 390-007, Gujarat	01004150
Mrs. Twinkle Keyur Shah	Non- Executive Director	3, Param Park, Behind Taksh Bunglows, Vasna	03575362
Mis. I wilkie Keyul Silali	Non- Executive Director	Road, Race Course, Vadodara 390-007, Gujarat	03373302
Mr. Girishchandra	Non- Executive Director	2, Param Park, Behind Taksh Bunglows, Vasna	01301502
Navnitlal Shah	Non- Executive Director	Road, Race Course, Vadodara 390-007, Gujarat	01301302

For further details of the Directors of our Company, please refer to the chapter titled "*Our Management*" on page 124 of this Draft Prospectus.

## Details of Key Intermediaries pertaining to this Issue and Our Company:

Lead Manager of the Issue	Legal Advisor to the Issue
HEM SECURITIES LIMITED	SINGHI & SINGHI LAW CHAMBERS LLP
Address: 904, A Wing, Naman Midtown, Senapati Bapat	17, Vivek Vihar, Near Vidyashram School
Marg, Elphinstone Road, Lower Parel, Mumbai-400013, India	JLN Marg, Jaipur – 302015 Rajasthan, India
Tel No.:+91-22-4906 0000	<b>Tel No.:</b> +91- 141 -2709555
Fax No.:+91-22-22625991	Email: anuroopsinghi@yahoo.com
Email: <u>ib@hemsecurities.com</u>	Contact Person: Mr. Anuroop Singhi
Investor Grievance Email: redressal@hemsecurities.com	
Website: <u>www.hemsecurities.com</u>	
Contact Person: Mr. Anil Bhargava	
SEBI Regn. No.: INM000010981	
Registrar to the Issue	Bankers to the Company



BIGSHARE SERVICES PRIVATE LIMITED	[•]				
Address: 1st Floor, Bharat Tin Works Building, Opp. Vasant					
Oasis Makwana Road, Marol, Andheri East, Mumbai - 400059					
Tel No.:+91-022-62638200					
Fax No.: +91-022-62638299					
Email: <u>ipo@bigshareonline.com</u>					
Website: www.bigshareonline.com					
Contact Person: Mr. Babu Rapheal					
SEBI Regn. No.: INR000001385					
Statutory Auditors	Peer Review Auditors				
NARESH & CO. CHARTERED ACCOUNTANTS 201, City Enclave, Opp. Polo Ground, Near Baroda High School, Bagikhana, Vadodara Tel No. 0265- 3013386 Fax: +91- 0265- 3013386 Email: harin@nareshandco.com Firm Registration No 106928W Contact Person: CA Harin Parikh	R.J. SHAH & ASSOCIATES CHARTERED ACCOUNTANTS D-408, Fifth Floor, Avishkar Complex, Old Padra Road, Vadodara. Tel No.:- +91- 9376211030 Email: rjshahassociates@yahoo.com Firm Registration No 109752W Contact Person:- CA Nayan Dholakia				
Bankers to the Issue					
[ullet]					

\*R. J. Shah & Associates, Chartered Accountants, are appointed as peer review auditors of our Company in compliance with Section IX of Part A of Schedule VIII of SEBI (ICDR) Regulations and holds a valid peer reviewed certificate issued by the Institute of Chartered Accountants of India.

### STATEMENT OF INTER SE ALLOCATION OF RESPONSIBILITIES

Since Hem Securities Limited is the sole Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Lead Managers is not required.

#### SELF CERTIFIED SYNDICATE BANKS ("SCSBS")

The list of Designated Branches that have been notified by SEBI to act as SCSB for the ASBA process is provided on <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>. For more information on the Designated Branches collecting ASBA Forms, see the above mentioned SEBI link.

#### REGISTERED BROKERS

The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of NSE at <a href="https://www.nseindia.com">www.nseindia.com</a>, as updated from time to time.

#### REGISTRAR TO THE ISSUE AND SHARE TRANSFER AGENTS

The list of the RTAs eligible to accept application forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the websites of Stock Exchange at <a href="www.nseindia.com">www.nseindia.com</a>, as updated from time to time.

#### COLLECTING DEPOSITORY PARTICIPANTS

The list of the CDPs eligible to accept application forms at the Designated CDP Locations, including details such as name and contact details, are provided on the websites of Stock Exchange at <a href="https://www.nseindia.com">www.nseindia.com</a>, as updated from time to time.



The list of branches of the SCSBs named by the respective SCSBs to receive deposits of the application forms from the Designated Intermediaries will be available on the website of the SEBI (<a href="www.sebi.gov.in">www.sebi.gov.in</a>) and updated from time to time

#### **BROKERS TO THE ISSUE**

All members of the recognized stock exchanges would be eligible to act as Brokers to the Issue.

#### **CREDIT RATING**

This being an Issue of Equity Shares, credit rating is not required.

#### **IPO GRADING**

Since the issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

#### **DEBENTURE TRUSTEES**

As the Issue is of Equity Shares, the appointment of Debenture trustees is not required.

#### **TRUSTEES**

As the Issue is of equity Shares, the appointment of Trustees is not mandatory.

#### MONITORING AGENCY

As per Regulation 16(1) of the SEBI (ICDR) Regulations, 2009 as amended, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 10000.00 Lacs.

## APPRAISING ENTITY

No appraising entity has been appointed in respect of any objects of this Issue.

#### **EXPERT'S OPINION**

Except for the reports in the section "Financial Information of the Company" and "Statement of Tax Benefits" on page 142 and 83 respectively of this Draft Prospectus from the Statutory Auditor and Peer Review Auditors, our Company has not obtained any expert opinions. We have received written consent from the Statutory Auditors and Peer Review Auditors for inclusion of their name. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act 1933.

### WITHDRAWAL OF THE ISSUE

Our Company and/or the Selling Shareholder, in consultation with the LM, reserve the right not to proceed with the Issue at any time before the Issue Opening Date without assigning any reason thereof.

If our Company and/or the Selling Shareholder withdraws the Issue anytime after the Issue Opening Date but before the allotment of Equity Shares, a public notice within 2 (two) working days of the Issue Closing Date, providing reasons for not proceeding with the Issue shall be issued by our Company and/or the Selling Shareholder. The notice of withdrawal will be issued in the same newspapers where the pre- Issue advertisements have appeared and the Stock Exchange will also be informed promptly. The LM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within 1 (one) working Day from the day of receipt of such instruction.

If our Company and/or the Selling Shareholder withdraws the Issue after the Issue Closing Date and subsequently decides to proceed with an Issue of the Equity Shares, our Company will have to file a fresh Draft Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.



Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange with respect to the Equity Shares issued through the Draft Prospectus, which our Company will apply for only after Allotment; and (ii) the final RoC approval of the Prospectus.

#### UNDERWRITING

The Company, the Selling Shareholder and the Lead Manager to the Issue hereby confirm that the Issue is 100% Underwritten by the Underwriter [•].

Pursuant to the terms of the Underwriting Agreement dated [•], entered into by Company, Selling Shareholder, Underwriter, the obligations of the Underwriter are subject to certain conditions specified therein. The Details of the Underwriting commitments are as under:

Details of the Underwriter	No. of shares underwritten	Amount Underwritten (₹ in Lakhs)	% of Total Issue Size Underwritten
	[•]		

<sup>\*</sup>Includes 46,000 Equity Shares of the Market Maker Reservation Portion which are to be subscribed by the Market Maker [•] in its own account in order to claim compliance with the requirements of Regulation 106 V (4) of the SEBI (ICDR) Regulations, 2009, as amended.

As per Regulation 106P (2) of SEBI (ICDR) Regulations, the Lead Manager has agreed to underwrite to a minimum extent of 15% of the Issue out of its own account.

In the opinion of the Board of Directors of our Company, the resources of the above mentioned Underwriter are sufficient to enable them to discharge their respective obligations in full.

#### DETAILS OF THE MARKET MAKING ARRANGEMENT FOR THIS ISSUE

Our Company and the Lead Manager has entered into Market Making Agreement dated [•] with the following Market Maker, to fulfill the obligations of Market Making for this issue:

Name	
Correspondence Address:	
Tel No.:	
Fax No.:	
E- mail:	[•]
Website:	[-1
Contact Person:	
SEBI Registration No.:	
NSE Market Maker Registration No.	

The Market Maker shall fulfil the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, and its amendments from time to time and the circulars issued by the NSE and SEBI regarding this matter from time to time.

Following is a summary of the key details pertaining to the Market making arrangement:



- 1) The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the stock exchange. Further, the Market Maker(s) shall inform the exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- 2) The prices quoted by Market Maker shall be in compliance with the Market Maker Spread Requirements and other particulars as specified or as per the requirements of the NSE EMERGE Platform and SEBI from time to time.
- 3) The minimum depth of the quote shall be Rs. 1,00,000/- . However, the investors with holdings of value less than Rs. 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 4) The Market Maker shall not sell in lots less than the minimum contract size allowed for trading on the NSE EMERGE PLATFORM (in this case currently the minimum trading lot size is [•] equity shares; however the same may be changed by the NSE EMERGE Platform of NSE from time to time).
- 5) After a period of three (3) months from the market making period, the Market Maker would be exempted to provide quote if the Shares of Market Maker in our company reaches to 25% of Issue Size. Any Equity Shares allotted to Market Maker under this Issue over and above 25% of Issue Size would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of Market Maker in our Company reduces to 24% of Issue Size, the Market Maker will resume providing 2 way quotes.
- 6) There shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, NSE may intimate the same to SEBI after due verification.
- 7) Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 8) There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors.
- 9) On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- 10) The Marker maker may also be present in the opening call auction, but there is no obligation on him to do so.
- 11) There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while *force-majeure* will be applicable for non controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final
- 12) The Market Maker(s) shall have the right to terminate said arrangement by giving a six months notice or on mutually acceptable terms to the Merchant Banker, who shall then be responsible to appoint a replacement Market Maker(s) and execute a fresh arrangement.

In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Lead Manager to arrange for another Market Maker in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106 V of the SEBI (ICDR) Regulations, 2009, as amended. Further our Company and the Lead Manager reserve the right to appoint other Market Makers either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed five or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our office from 11.00 a.m. to 5.00 p.m. on working days.



- 13) Risk containment measures and monitoring for Market Makers: SME portal of NSE "NSE Emerge" will have all margins, which are applicable on the NSE main board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- 14) **Punitive Action in case of default by Market Makers:** NSE's SME Exchange will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership. The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.
- 15) **Price Band and Spreads:** The price band shall be 20% and the market maker spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.
- 16) Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for market makers during market making process has been made applicable, based on the Issue size and are as follows:

Issue Size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the Issue Size)	Re-Entry threshold for buy quote (including mandatory initial inventory of 5% of the Issue Size)
Up to Rs. 20 Crore	25%	24%
Rs. 20 to Rs. 50 Crore	20%	19%
Rs. 50 to Rs. 80 Crore	15%	14%
Above Rs. 80 Crore	12%	11%

17) All the above mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.



## **CAPITAL STRUCTURE**

Set forth below are the details of the Equity Share Capital of our Company as on the date of this Draft Prospectus.

(₹ in Lacs, except share data)

Sr.	Particulars	· · · · · · · · · · · · · · · · · · ·	A gamagata
	Particulars	Aggregate Value	Aggregate
No.		at Face Value	Value at Issue Price
A	Authorized Share Capital		Frice
A		350.00	-
	35,00,000 Equity Shares having Face Value of ₹ 10/- each		
В	Issued, Subscribed & Paid-up Share Capital prior to the Issue	228.537	-
	22,85,370 Equity Shares having Face Value of ₹10/- each		
C	Present Issue in terms of this Draft Prospectus*	04.00	
	9,10,000 Equity Shares having Face Value of ₹ 10/- each at a Premium of ₹	91.00	[●]
	[●] per share		
	Which Comprises		
I.	Reservation for Market Maker portion		
	46,000 Equity Shares having Face Value of ₹ 10/- each at a Premium of ₹ [•]	4.6	[●]
	per share.		
II.	Net Issue to the Public		
	8,64,000 Equity Shares having Face Value of ₹ 10/- each at a Premium of ₹	86.4	[●]
	[●] per share.		
	of which		
	4,32,000 Equity Shares of ₹ 10/- each at a premium of ₹ [•] per share will be		
	available for allocation for allotment to Retail Individual Investors of up to ₹	43.2	[●]
	2.00 Lacs		
	4,32,000 Equity Shares of ₹ 10/- each at a premium of ₹ [•] per share will be	10.0	
	available for allocation for allotment to other Investors above ₹ 2.00 Lacs.	43.2	[●]
D	Paid up Equity capital after the Issue		
	30,41,370 Equity Shares having Face Value of ₹10/- each	304.137	-
E	Securities Premium Account		
	Before the Issue	Ni	
	After the Issue	[•]	<u> </u>
<b>₩</b> 771	escent legge of 0.10.000 Equity Change (comprising of Enoch Legge of 7.56.000 Eq		C 1 C1 T 4 OO4

<sup>\*</sup>The present Issue of 9,10,000 Equity Shares (comprising of Fresh Issue of 7,56,000 Equity Shares and Offer for sale of 1,54,000 Equity Shares) in terms of Draft Prospectus has been authorized pursuant to a resolution of our Board of Directors dated March 08, 2018 and by special resolution passed under Section 62(1) (c) of the Companies Act, 2013 at the Extra Ordinary General Meeting of the members held on March 30, 2018.

## Classes of Shares-

Our Company has only one class of share capital i.e. Equity Shares of face value of Rs. 10/- each only. All the issued Equity Shares are fully paid-up. Our Company has no outstanding convertible instruments as on the date of this Draft Prospectus.

## **Details of Changes in Authorized Share Capital of our Company:**

<b>Date of Meeting</b>	AGM/EGM	Changes in Authorized Share Capital
Upon Incorporation	-	Authorized share capital of the Company was ₹ 10.00 Lakhs divided into 1,00,000 Equity Shares of ₹ 10/- each.
July 08, 2010	EGM	Increase in the Authorized share Capital of the Company from ₹ 10.00 Lakhs divided into 1,00,000 Equity Shares of ₹ 10/- each to ₹ 25.00 Lakhs divided into 2,50,000 Equity Shares of ₹ 10/- each.
July 01, 2011	EGM	Increase in the Authorized share capital of the company from ₹ 25.00 Lakhs divided into 2,50,000 Equity Shares of ₹ 10/- each to ₹ 50.00 Lakhs divided into 5,00,000 Equity Shares of ₹ 10/- each.



January 22, 2018	EGM	Increase in the Authorized share capital of the company from ₹ 50.00 Lakhs divided into
		5,00,000 Equity Shares of ₹ 10/- each to ₹ 350.00 Lakhs divided into 35,00,000 Equity
		Shares of ₹10/- each.

## **Notes to Capital Structure**

## 1. Equity Share Capital History of our Company:

a) The following table sets forth details of the history of the Equity Share capital of our Company:

Date of Allotment of Equity Shares	No. of Equity Shares allotted	Face Valu e (₹)	Issue Price (including Premium if applicable (₹)	Consider ation	Reason of Allotment	Cumulative No. of Equity Shares	Cumulative Securities Premium (₹)	Cumulative Paid Up Capital (₹)
Upon Incorporation	20,000	10	10	Cash	Subscriptio n to MOA <sup>(i)</sup>	20,000	Nil	2,00,000
March 26,2004	63,000	10	10	Cash	Further Allotment	83,000	Nil	8,30,000
March 25, 2008	17,000	10	10	Cash	Further Allotment	1,00,000	Nil	10,00,000
December 20, 2010	82,500	10	10	Cash	Further Allotment	1,82,500	Nil	18,25,000
March 06, 2017	71,430	10	70	Cash	Further Allotment	2,53,930	42,85,800	25,39,300
February 13, 2018	20,31,440	10	-	Non Cash	Bonus Issue <sup>(vi)</sup>	22,85,370	Nil	2,28,53,700

All the above mentioned shares are fully paid up since the date of allotment.

(i) Initial Subscribers to the Memorandum of Association subscribed 20,000 Equity Shares of Face Value of Rs. 10/- each fully paid at par, details of which are given as below:

S. No.	Name of Subscribers	Number of Shares Subscribed
1.	Mr. Ramchandaran Damodaran	10,000
2.	Mr. Nitin Sadashiv Aryamane	10,000
	Total	20,000

(ii) Further allotment of 63,000 Equity shares of Face Value of Rs. 10/- each per share were made to:-

S. No.	Name of Allottees	Number of Shares Allotted
1	Mr. Ramchandaran Damodaran	10,000
2	Mr. Shyama Damodaran	10,000
3	Mrs. Sushmita Basu	5,000
4	Mr. Kurian Varghese	3,000
5	Mr. Ramesh Iyer	15,000
6	Mr. B M Agarwal	20,000
	Total	63,000



(iii) Further allotment of 17,000 Equity shares of Face Value of Rs. 10/- each per share were made to:-

S. N	No.	Name of Allottees	Number of Shares Allotted
1		Mr. Bhavin Girish Shah	17,000
		Total	17000

(iv) Further allotment of 82,500 Equity shares of Face Value of Rs. 10/- each per share were made to:-

S. No.	Name of Allottees	Number of Shares Allotted
1	Transpower Technologies Private Limited	82,500
	Total	82,500

(v) Further allotment of 71,430 Equity shares of Face Value of Rs. 10/- each per share were made to:-

S. No.	Name of Allottees	Number of Shares Allotted
1	Mr. Keyur Girishchandra Shah	71,430
	Total	71,430

(vi) Bonus issue of 20,31,440 Equity Shares of Face Value of Rs. 10/- each in the ratio of 8:1 i.e. 8 Bonus Equity Shares for every 1 Equity Share held by shareholders.

S. No.	Name of Allottees	Number of Shares Allotted
1	Mr. Keyur Girishchandra Shah	19,51,440
2	Mrs. Twinkle Keyur Shah	80,000
	Total	20,31,440

b) As on the date of this Draft Prospectus, our Company does not have any preference share capital.

## 2. Details of Allotment made in the last two years preceding the date of the Draft Prospectus:

Date of Allotment/ Date of fully Paid up	No of Equity Shares	Cumulativ e No. of Equity Shares	Fac e Val ue (Rs	Issue Price (Rs.)	Cumulative Securities Premium Account	Cumulative Paid up Capital (Rs.)	Consi derati on	Nature of Issue and Category of Allottees
March 06, 2017	71,430	2,53,930	10	70	42,85,800	25,39,300	Cash	Further Allotment to the Promoters of the Company
February 13, 2018	20,31,440	22,85,370	10	1	1	2,28,53,700	Other than Cash	Bonus Issue to the Promoters of the Company

## 3. Issue of Equity Shares for consideration other than cash

Except as set out below we have not issued Equity Shares for consideration other than cash:

Date of Allotment	Number of Equity Shares	Face Value (₹)	Issue Price (₹)	Reasons for Allotment	Benefits Accrued to our Company	Name of Allottees	No. of Shares Allotted
February 13,	20,31,440	10	-	Bonus	Increase in Share	Mr. Keyur	19,51,440
2018				Shares*	Capital base of	Girishchandra	
					our Company and	Shah	



		capitalization of	Mrs. Twinkle	80,000
		Reserve &	Keyur Shah	
		Surplus		

<sup>\*</sup>Above allotment of shares has been made out of reserve & surplus available for distribution to shareholder.

- **4.** No Equity Shares have been allotted pursuant to any scheme approved under the erstwhile Section 391- 394 of the Companies Act, 1956 or under the existing corresponding provisions of the Companies Act, 2013.
- **5.** We have not revalued our assets since inception and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves.
- **6.** Except as mentioned below, no Equity shares have been issued which may be at price below the Issue price within last one year from the date of the Draft Prospectus.

Date of	Allottees	No. of Equity	Face	Issue	Reason for	Category of
Allotment		Shares	Value	Price	Allotment	Allottees
		allotted	(in ₹)	(in ₹)		
February	Mr. Keyur Girishchandra Shah	19,51,440			Bonus shares	Promoter
13, 2018	Mrs. Twinkle Keyur Shah	80,000	10	-	allotted in the ratio of 8:1.	Promoter

## 7. Capital Buildup in respect of Shareholding of our Promoters

As on the date of this Draft Prospectus, our Promoters, Mr. Keyur Girishchandra Shah & Mrs. Twinkle Keyur Shah holds 21,49,370 & 90,000 Equity Shares respectively of our Company. None of the Equity Shares held by our Promoters are subject to any pledge.

Set forth below is the build-up of the shareholding of our Promoters in our Company since incorporation.

Date of Allotment and made fully paid up/ Transfer	No. of Equity Shares*	Face Value Per Share (₹)	Issue/ Acquisiti on/Trans fer Price (₹)	Nature of Transactions	Pre- Issue Share holdin g %	Post- Issue Shareh olding	Lock-in Period	Source of Funds
(A) Mr. Keyur	Girishchand	ra Shah						
March 25,	10,000	10	10	Acquisition by way of	0.44	0.33	-	Own Fund
2008	5,000	10	10	Transfer <sup>(i)</sup>	0.22	0.16	Offer for Sale	Own Fund
February 09, 2012	112,500	10	10	Acquisition by way of Transfer <sup>(ii)</sup>	4.92	3.70	Offer for Sale	Own Fund
	36,500				1.60	1.20	Offer for Sale	Own Fund
March 06, 2017	34,930	10	70	Allotment	1.53	1.15	1 year	Own Fund
August 06,	20,000	10	276.6860 5	Acquisition by way of Transfer (iii)	0.88	0.66	1 year	Own Fund
2017	25,000	10	Nil	Transfer	1.09	0.82	1 year	Own Fund
E-h12	624,000			Danie shans allamad	27.30	20.52	3 year	
February 13, 2018	12,91,440	10	-	Bonus shares allotted in the ratio of 8:1	56.51	42.46	1 year	Bonus Shares
2016	35,000			in the ratio of 6.1	1.53	1.15		
	1,000				0.04	0.03	-	
February 15, 2018	(35,000)	10	Nil	Transfer <sup>(iv)</sup>	(1.53)	(1.15)		
March 08,	(10,000)	10	20	Transfer <sup>(v)</sup>	(0.44)	(0.33)	-	-



2018								
April 05, 2018	(1,000)	10	Nil	Transfer <sup>(vi)</sup>	(0.04)	(0.03)	-	-
Total (A)	21,49,370				94.05	70.67		
(B) Mrs. Twink	(B) Mrs. Twinkle Keyur Shah							
March 25, 2008	10,000	10	10	Acquisition by way of Transfer <sup>(vii)</sup>	0.44	0.33	1 year	Own Fund
February 13, 2018	80,000	10	-	Bonus shares allotted in the ratio of 8:1	3.50	2.63	1 year	Bonus Shares
Total (B)	90,000				3.94	2.96		

<sup>\*</sup>None of the Shares has been pledged by our Promoters

## (i) Details of Acquisition of 15,000 Equity Shares by Mr. Keyur Girishchandra Shah

Sr. No.	Date of Transfer	Name of Transferor	No. of Share Transfer	Name of Transferee
1.	25.03.2008	S Nitin Aryamane	10,000	Mr. Keyur Girishchandra Shah
2.	25.03.2008	Transpower Technologies pvt ltd	5,000	Mr. Keyur Girishchandra Shah
	TOTAL		15,000	

## (ii) Details of Acquisition of 1,12,500 Equity Shares by Mr. Keyur Girishchandra Shah

Sr. No.	Date of Transfer	Name of Transferor	No. of Share Transfer	Name of Transferee
1.	09.02.2012	Hemant Ghanshyambhai Patel	15,000	Mr. Keyur Girishchandra Shah
2.	09.02.2012	Rachana Hemantbhai Patel	10,000	Mr. Keyur Girishchandra Shah
3.	09.02.2012	Transpower Technologies pvt ltd	87,500	Mr. Keyur Girishchandra Shah
	TOTAL		1,12,500	

## (iii) Details of Acquisition of 45,000 Equity Shares by Mr. Keyur Girishchandra Shah

Sr. No.	Date of Transfer	Name of Transferor	No. of Share Transfer	Name of Transferee
1.	06.08.2017	Bhavin Girishchandra Shah	25,000	Mr. Keyur Girishchandra Shah
2.	06.08.2017	Ramchandaran Damodaran	20,000	Mr. Keyur Girishchandra Shah
	TOTAL		45,000	

## (iv) Details of Transfer of 35,000 Equity Shares by Mr. Keyur Girishchandra Shah

Sr. No.	Date of Transfer	Name of Transferor	No. of Share Transfer	Name of Transferee
1.	15.02.2018	Mr. Keyur Girishchandra Shah	5,000	Mr. Bhavin Girishchandra Shah
2.	15.02.2018	Mr. Keyur Girishchandra Shah	5,000	Mrs. Hirna Bhavin Shah
3.	15.02.2018	Mr. Keyur Girishchandra Shah	7,500	Ms.Ria Bhavin Shah
4.	15.02.2018	Mr. Keyur Girishchandra Shah	7,500	Ms. Sia Bhavin Shah
5.	15.02.2018	Mr. Keyur Girishchandra Shah	5,000	Mr. Gautam Rajubhai Nikam
6.	15.02.2018	Mr. Keyur Girishchandra Shah	5,000	Mr. Nirav Prakash Patel
	TOTAL		35,000	

## (v) Details of Transfer of 10,000 Equity Shares by Mr. Keyur Girishchandra Shah

Sr. No. Date of Transfer Name of Transferor	No. of Share Transfer	Name of Transferee
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1.	08.03.2018	Mr. Keyur Girishchandra Shah	10,000	Mr. Hriday Harin Parikh
	TOTAL		10,000	

## (vi) Details of Transfer of 1,000 Equity Shares by Mr. Keyur Girishchandra Shah

Sr. No.	Date of Transfer	Name of Transferor	No. of Share Transfer	Name of Transferee
1.	05.04.2018	Mr. Keyur Girishchandra Shah	1,000	Ms. Rashmi Sureshbhai Prajapati
	TOTAL		1,000	

## (vii) Details of Acquisition of 10,000 Equity Shares by Mrs. Twinkle Keyur Shah

Sr. No.	Date of Transfer	Name of Transferor	No. of Share Transfer	Name of Transferee
1.	25.03.2008	Shyama Ramchandaran	10,000	Mrs. Twinkle Keyur Shah
	TOTAL		10,000	

## 8. The average cost of acquisition of or subscription of shares by our Promoters is set forth in the table below:

	Sr. No.	Name of the Promoters	No. of Shares held	Average cost of Acquisition (in ₹)
ĺ	1.	Mr. Keyur Girishchandra Shah	21,49,370	5.40
ĺ	2.	Mrs. Twinkle Keyur Shah	90,000	1.11

## 9. Shareholding of Promoters & Promoters Group

Following are the details of pre and post Issue shareholding of persons belonging to the category "Promoter and Promoter Group":

	Nomes	Pr	re IPO	Pos	t IPO
Sr. No	Names	Shares Held	% Shares Held	Shares Held	% Shares Held
	Promoters				
1.	Mr. Keyur Girishchandra Shah	21,49,370	94.05	19,95,370	65.61
2.	Mrs. Twinkle Keyur Shah	90,000	3.94	90,000	2.96
	Sub Total (A)	22,39,370	97.99	20,85,370	68.57
	Promoters Group				
1.	Mr. Bhavin Girishchandra Shah	5,000	0.22	5,000	0.16
2.	Mrs. Hirna Bhavin Shah	5,000	0.22	5,000	0.16
3.	Ms. Ria Bhavin Shah	7,500	0.33	7,500	0.25
4.	Ms. Sia Bhavin Shah	7,500	0.33	7,500	0.25
5.	Mr. Nirav Prakash Patel	5,000	0.22	5,000	0.16
6.	Mr. Gautam Rajubhai Nikam	5,000	0.22	5,000	0.16
7.	Ms. Rashmi Sureshbhai Prajapati	1,000	0.04	1,000	0.03
	Sub Total (B)	36,000	1.58	36,000	1.18
	TOTAL	22,75,370	99.57	21,21,370	69.75

**10.** Except as provided below, there are no Equity Shares acquired/ purchased/ sold by the Promoter and Promoter Group, Directors and their immediate relatives within six months immediately preceding the date of filing of this Draft Prospectus:

Date of Allotment/ Transfer	Name of Shareholder	Party Category	Nature of Transactions	Price	Number of Shares Transacted
February 13, 2018	Mr. Keyur Girishchandra Shah	Promoter	Bonus Shares	Nil	19,51,440



February 13, 2018	Mrs. Twinkle Keyur Shah	Promoter	Bonus Shares	Nil	80,000
February 15, 2018	Mr. Keyur Girishchandra Shah	Promoter	Transfer	Nil	(35,000)
February 15, 2018	Mr. Bhavin Girishchandra Shah	Promoter Group	Acquisition by way of Transfer	Nil	5,000
February 15, 2018	Mrs. Hirna Bhavin Shah	Promoter Group	Acquisition by way of Transfer	Nil	5,000
February 15, 2018	Ms. Ria Bhavin Shah	Promoter Group	Acquisition by way of Transfer	Nil	7,500
February 15, 2018	Ms. Sia Bhavin Shah	Promoter Group	Acquisition by way of Transfer	Nil	7,500
February 15, 2018	Mr. Nirav Prakash Patel	Promoter Group	Acquisition by way of Transfer	Nil	5,000
February 15, 2018	Mr. Gautam Rajubhai Nikam	Promoter Group	Acquisition by way of Transfer	Nil	5,000
April 05, 2018	Ms. Rashmi Sureshbhai Prajapati	Promoter Group	Acquisition by way of Transfer	Nil	1,000

<sup>\*</sup>The maximum and minimum price at which the aforesaid transactions was made is Nil per Equity Share respectively.

#### 11. Details of Promoters' Contribution Locked-in for Three Years

Date of Allotmen t/Acquisit ion	Date when made Fully paid up	No. of Shares Locked in	Face Val ue	Issue Price/ Acquisiti on Price	Nature of Allotm ent	% Pre-Issue paid up capital (in shares)	% Post issue paid up capital (in shares)	Lock-in Period
February 13, 2018	February 13, 2018	6,24,000	10	-	Bonus Shares	27.30	20.52	3 years

The minimum Promoter's contribution has been brought in to the extent of not less than the specified minimum lot and from persons defined as "promoter" under the SEBI ICDR Regulations. All Equity Shares, which are being locked in are not ineligible for computation of Minimum Promoters Contribution as per Regulation 33 of the SEBI ICDR Regulations and are being locked in for 3 years as per Regulation 36(a) of the SEBI ICDR Regulations i.e. for a period of three years from the date of allotment of Equity Shares in this issue.

No Equity Shares proposed to be locked-in as Minimum Promoters Contribution have been issued out of revaluation reserve or for consideration other than cash and revaluation of assets or capitalization of intangible assets, involved in such transactions.

The entire pre-issue shareholding of the Promoters, other than the shares offered in Offer for Sale and Minimum Promoters contribution which is locked in for three years, shall be locked in for a period of one year from the date of allotment in this Issue.

Our Promoter, Mr. Keyur Girishchandra Shah by a written undertaking, consented to have 6,24,000 equity shares held by him to be locked in as Minimum Promoters Contribution for a period of three years from the date of allotment in this Issue and will not be disposed / sold / transferred by the promoters during the period starting from the date of filing the Draft Prospectus with NSE EMERGE till the date of commencement of lock-in period as stated in the Draft Prospectus. The Equity Shares under the Promoters contribution will constitute 20.52% of our post-issue paid up share capital.

Our Promoters have also consented that the Promoters contribution under Regulation 32 of the SEBI ICDR Regulations will not be less than 20% of the post issue paid up capital of our Company.

Eligibility of Share for "Minimum Promoters Contribution in terms of clauses of Regulation 33 (1) of SEBI (ICDR) Regulations, 2009



Reg. No.	Promoters' Minimum Contribution Conditions	Eligibility Status of Equity Shares forming part of Promoter's Contribution
33(1) (a) (i)	Specified securities acquired during the preceding three years, if they are acquired for consideration other than cash and revaluation of assets or capitalization of intangible assets is involved in such transaction	The Minimum Promoter's contribution does not consist of such Equity Shares which have been acquired for consideration other than cash and revaluation of assets or capitalization of intangible assets. <b>Hence Eligible</b>
33 (1) (a) (ii)	Specified securities acquired during the preceding three years, resulting from a bonus issue by utilization of revaluation reserves or unrealized profits of the issuer or from bonus issue against Equity Shares which are ineligible for minimum promoters' contribution	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible
33 (1) (b)	Specified securities acquired by promoters during the preceding one year at a price lower than the price at which specified securities are being offered to public in the initial public offer	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.
33 (1) (c)	Specified securities allotted to promoters during the preceding one year at a price less than the issue price, against funds brought in by them during that period, in case of an issuer formed by conversion of one or more partnership firms, where the partners of the erstwhile partnership firms are the promoters of the issuer and there is no change in the management: Provided that specified securities, allotted to promoters against capital existing in such firms for a period of more than one year on a continuous basis, shall be eligible	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.
33 (1) (d)	Specified securities pledged with any creditor.	Our Promoters have not Pledged any shares with any creditors. Accordingly, the minimum Promoter's contribution does not consist of such Equity Shares. <b>Hence Eligible.</b>

#### Details of Promoters' Contribution Locked-in for One Year

In terms of Regulation 36(b) and 37 of the SEBI ICDR Regulations, in addition to the Minimum Promoters contribution which is locked in for three years, as specified above, the entire pre-issue equity share capital (excluding shares to be offered for sale) constituting 15,07,370 Equity Shares shall be locked in for a period of one year from the date of allotment of Equity Shares in this Issue.

The Equity Shares which are subject to lock-in shall carry inscription 'non-transferable' along with the duration of specified non-transferable period mentioned in the face of the security certificate. The shares which are in dematerialized form, if any, shall be locked-in by the respective depositories. The details of lock-in of the Equity Shares shall also be provided to the Designated Stock Exchange before the listing of the Equity Shares.

#### Other requirements in respect of lock-in:

- a) In terms of Regulation 39 of the SEBI ICDR Regulations, the locked in Equity Shares held by the Promoters, as specified above, can be pledged with any scheduled commercial bank or public financial institution as collateral security for loan granted by such bank or institution provided that the pledge of Equity Shares is one of the terms of the sanction of the loan. Provided that securities locked in as minimum promoter contribution may be pledged only if, in addition to fulfilling the above requirements, the loan has been granted by such bank or institution, for the purpose of financing one or more of the objects of the Issue.
- b) In terms of Regulation 40 of the SEBI ICDR Regulations, the Equity Shares held by persons other than the Promoters prior to the Issue may be transferred to any other person holding the Equity Shares which are locked in as per Regulation 36 or 37 of the SEBI ICDR Regulations, subject to continuation of the lock-in in the hands of the transferred for the remaining period and compliance with the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.



c) Further in terms of Regulation 40 of the SEBI ICDR Regulations, the Equity Shares held by the Promoters may be transferred to and amongst the Promoter Group or to new promoters or persons in control of the Issuer subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.



## 12. Shareholding Pattern of the Company

The table below represents the shareholding pattern of our Company in accordance with Regulation 31 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as on the date of this Draft Prospectus:

I - Our Shareholding Pattern:-

Categ	Category of shareholde r	N os. of sh ar e ho ld er s	No. of fully paid up equity shares held	No. of Partl y paid- up equit y share s held	No. of sha res und erly ing Dep osit ory Rec eipt s	Total nos. shares held	Shareh olding as a % of total no. of shares (calcula ted as per SCRR, 1957) As a % of (A+B+ C2)	Number of Voting Rights held in each class of securities*    No of Voting Rights   Total as a     Class   Cl   Tot   as a     Equity   as   al   % of     Shares   s   (A+B+ of   eg   C)     Rs.10/- each^				No. of Share s Unde rlyin g Outst andin g conve rtible secur ities (inclu ding Warr ants)	Sharehold ing, as a % assuming full conversio n of convertibl e securities ( as a percentag e of diluted share capital) As a % of (A+B+C2)		f ked n	Num of Sha pledge other encum ed  No. (a)	ares ed or wise nber	Nu mbe r of equi ty shar es held in dem ateri alize d for m
I	II	III	IV	V	VI	VII = IV+V+VI	VIII			IX		X	XI=VII+X	XI	II	XI	II	XIV
( 4 \	Promoter					1717171												
(A)	& Promoter	9	22,75,370	-	-	22,75,370	99.56	22,75,37	-	22,75,37	99.56	-	99.56	-	-	-		[•]
(A) (B)	&	9	22,75,370	-	-	22,75,370	99.56 0.44		-		99.56 0.44	-	99.56 0.44	-	-	-		[•]
, ,	& Promoter Group Public Non Promoter-Non	9						0	-	0				-	-	-		_
(B)	& Promoter Group Public Non Promoter-	1		-				0	-	0				-		-		_
(B) (C)	& Promoter Group Public Non Promoter-Non Public Shares underlying	1		-				0	-	0				-	-	- - -		[•]



				Λ		Λ			
				v		U			

\*As on date of this draft prospectus 1 Equity share holds 1 vote.

We have only one class of Equity Shares of face value of Rs. 10/- each.

We will enter into tripartite agreement with CDSL & NSDL before filing of final prospectus.

Our Company will file the shareholding pattern in the form prescribed under Regulation 31 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, one day prior to the listing of the Equity shares. The shareholding pattern will be uploaded on the Website of the NSE before commencement of trading of such Equity Shares.



# II - Shareholding pattern of the Promoter and Promoter Group

S.No	Category & Name	No. of	No. of fully paid	Partly paid- up	Nos. of shares underlyin g	Total nos.	Shareho lding (calculat ed as per SCRR,		class	ting Rights of securities	neld in s*	No. of Shares Underl ying Outsta nding conver	Shareholding, as a % assuming full conversion of convertible securities ( as	Number of Locked in shares	Number of Shares pledged or otherwise	Numbe r of equity shares
•	Shareholders	share holders	snare s	equity share	Depositor	shares held	1957) As a % of (A+B+C 2)	Class	Clas s Y		Total as a % of Total Voting rights	tible securit ies (includ ing Warra nts)	a percentage of diluted share capital) as a % of A+B+C2	No. (a) As a % of total Share e s held (b)	As a % of total (a) share	
	I	II	Ш	IV	V	VI=III+IV +V	VII		•	VIII		IX	X = VI + IX	XI	XII	XIII
(1)	Indian															
(a)	Individuals/ Hindu undivided Family	9	22,75,370	-	-	22,75,370	99.56	22,75,370	-	22,75,370	99.56	-	99.56	-	-	[•]
	Mr. Keyur Girishchandra Shah	1	21,49,370	-	-	21,49,370	94.05	21,49,370	-	21,49,370	94.05	-	94.05	-	-	[•]
	Mrs. Twinkle Keyur Shah	1	90,000	-	-	90,000	3.94	90,000	-	90,000	3.94	-	3.94	-	-	[•]
	Mr. Bhavin Girishchandra Shah	1	5,000	-	-	5,000	0.22	5,000	-	5,000	0.22	-	0.22	-	-	[•]
	Mrs. Hirna Bhavin Shah	1	5,000	-	-	5,000	0.22	5,000	-	5,000	0.22	-	0.22	-	-	[•]
	Ms. Sia Bhavin Shah	1	7,500	-	-	7,500	0.33	7,500	-	7,500	0.33	-	0.33	-	-	[•]
	Ms. Ria Bhavin Shah	1	7,500	-	-	7,500	0.33	7,500	-	7,500	0.33	-	0.33	-	-	[•]
	Mr. Nirav Prakash Patel	1	5,000	-	-	5,000	0.22	5,000	-	5,000	0.22	-	0.22	-	-	[•]
	Mr. Gautam Rajubhai Nikam	1	5,000	-	-	5,000	0.22	5,000	-	5,000	0.22	-	0.22	-	-	[•]
	Ms. Rashmi Sureshbhai Prajapati	1	1,000	-	-	1,000	0.04	1,000	-	1,000	0.04	-	0.04	-	-	[•]



(b)	Central Government/ State Government(s)	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Financial Institutions/ Banks	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d)	Any Other	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Body Corporate															
	Sub-Total (A) (1)	9	22,75,370	,	•	22,75,370	99.56	22,75,370	-	22,75,370	99.56	-	99.56	-	-	[•]
(2)	Foreign	-	-	-	ı	-	-	-	-	-	-	-	-	-	-	-
(a)	Individuals (Non- Resident Individuals/ Foreign Individuals)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(b)	Government	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Institutions	-	-	-	-	-	=	-	-	-	-	-	-	-	-	-
(d)	Foreign Portfolio Investor	1	-	ı	ı	-	-	-	-	-	-	-	-	-	-	-
(f)	Any Other (specify)	ı	-	ı	-	-	-	-	-	-	-	-	-	-	-	-
	Sub-Total (A)(2)	ı	-	ı	1	-	-	-	-	-	-	-	-	-	-	-
	Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2)	9	22,75,370	•	-	22,75,370	99.56	22,75,370	-	22,75,370	99.56	-	99.56	-	-	[•]

<sup>\*</sup>As on date of this draft prospectus 1 Equity share holds 1 vote.



# **III - Shareholding pattern of the Public shareholder**

		No. of			noid	a' snares	Total	Shareho lding % ( calculat ed as					No. of Shares Underlyi ng Outstandi	full .	of Locked	Number of Shares pledged or otherwise encumbere	Number of equity
S.No.	Category & Name of the Shareholders	No. of share holders	fully paid up equity share s held	up equity shares held	underlyi ng Deposito ry Receipts	nos. shares held	per SCRR, 1957) As a % of (A+B+C	Class Equity	Cl of ass	g Rights  Tot al	Total as a % of Total Voting rights	ng convertib le securities (includin	of convertible securities ( as a percentage of diluted share capital)	re s	(not share appli cable share	shares held in dematerializ ed form	
							2)	each				)	Сарісаі)	(b)	cable		
	I	II	III	IV	V	VI=III+ IV+V	VII			VIII		IX	X= VI+IX	XI	XII	XIII	
(1)	Institutions																
(a)	Mutual Funds	0	-	-	-	1	-	-	-	-	-	-	-	1	-	-	
(b)	Venture Capital Funds	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(c)	Alternate Investment Funds	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(d)	Foreign Venture Capital Investors	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(e)	Foreign Portfolio Investors	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(f)	Financial Institutions/ Banks	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(g)	Insurance Companies	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(h)	Provident Funds/ Pension Funds	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(i)	Any Other (specify)	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Sub-Total (B)(1)	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(2)	Central Government/ State Government(s)/ President of India	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Sub-Total (B)(2)	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-	



(3)	Non-institutions															
(a)	Individuals	1														
	i. Individual shareholders holding nominal share capital up to Rs. 2 lakhs.	1	10,000	-	-	10,000	0.44	10,000	-	10,000	0.44	-	0.44	-	-	[•]
	ii. Individual shareholders holding nominal share capital in excess of Rs. 2 lakhs.	0	-	-	-	-	ı	-	ı	-	-	-	-	-	-	-
(b)	NBFCs registered with RBI	0	-	-	-	-	ı	-	ı	-	-	-	-	-	-	-
(c)	Employee Trusts	0	-	-	-	-	-	-	-	-	-	-	=	-	-	-
(d)	Overseas Depositories (holding DRs) (balancing figure)	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e)	Any Other Body Corporate	0	-	-	-	-	-	-	1	-	-	-	-	-	-	-
	Sub-Total (B)(3)	0	-	-	-	-	1	-	-	-	-	-	-	-	-	ı
	Total Public Shareholding (B)= (B)(1)+(B)(2)+(B)(3)	1	10,000	-	-	10,000	0.44	10,000	•	10,000	0.44	-	0.44	-	-	[•]



## IV - Shareholding pattern of the Non Promoter- Non Public shareholder

S.No.	Category & Name of the Shareholders	No. of sharehol ders	No. of fully paid up equity share s held	shares	underlyi ng	Total nos. shares held	(calculate d as per SCRR,	OT .	Votinehts	eaclities  g  To t al	Total as a % of Total Votin	Outstan ding converti ble securiti es (includi ng	Total Shareholding , as a % assuming full conversion of convertible securities ( as a percentage of diluted share capital)	As a % of total	No. total (not share	Number of equity shares held in Share demateriali zed form (Not applicable)
	I	П	III	IV	V	VI=III+IV +V	VII		VIII			IX	X= VI+IX	XI	XII	XII
(1)	Custodian/DR Holder															
(a)	Name of DR Holder (if available)	0	-	ı	-	-	ı	ı	ı	-	ı	-	-	ı	-	-
	Sub Total (c ) (1)	0	-	-	-	-	•	-	-		-	-	-	-	-	-
(2)	Employee Benefit Trust (under SEBI (Share based Employee Benefit) Regulations, 2014)	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub Total (C ) (2)	0	-	•	-	-	•	-	•	,		-	-	-	-	-
	Total Non- Promoter Non- Public shareholding (C )= (C )(1)+ (C ) (2)	0	-	-	-	-	-	-	-	-	-	-	-	-	-	-



#### 13. The Top Ten Shareholders of our Company and their Shareholding is set forth below:-

As on date of this Draft Prospectus, our Company has (Ten) shareholders.

a) Particulars of the top ten shareholders as on the date of filing of this Draft Prospectus are as follows:

S.No.	Names	Shares Held (Face Value of Rs. 10	% Pre Issue paid up
		each)	Capital (In Shares)
1.	Mr. Keyur Girishchandra Shah	21,49,370	94.05
2.	Mrs. Twinkle Keyur Shah	90,000	3.94
3.	Mr. Bhavin Girishchandra Shah	5,000	0.22
4.	Mrs. Hirna Bhavin Shah	5,000	0.22
5.	Ms. Sia Bhavin Shah	7,500	0.33
6.	Ms. Ria Bhavin Shah	7,500	0.33
7.	Mr. Nirav Prakash Patel	5,000	0.22
8.	Mr. Gautam Rajubhai Nikam	5,000	0.22
9.	Mr. Hriday Harin Parikh	10,000	0.44
10.	Ms. Rashmi Sureshbhai Prajapati	1,000	0.04

b) Particulars of the top ten shareholders ten days prior to the date of filing of this Draft Prospectus are as follows:

S.No.	Names	Shares Held (Face Value of Rs. 10 each)	% Pre Issue paid up Capital (In Shares)
1.	Mr. Keyur Girishchandra Shah	21,50,370	94.09
2.	Mrs. Twinkle Keyur Shah	90,000	3.94
3.	Mr. Bhavin Girishchandra Shah	5,000	0.22
4.	Mrs. Hirna Bhavin Shah	5,000	0.22
5.	Ms. Sia Bhavin Shah	7,500	0.33
6.	Ms. Ria Bhavin Shah	7,500	0.33
7.	Mr. Nirav Prakash Patel	5,000	0.22
8.	Mr. Gautam Rajubhai Nikam	5,000	0.22
9	Mr. Hriday Harin Parikh	10,000	0.44

c) Particulars of the top ten shareholders two years prior to the date of filing of this Draft Prospectus are as follows:

S. No.	Names	Shares Held ( Face Value of Rs. 10/- each)	% of Paid Up Equity Shares as on date 2 years prior to the date of filing of the Draft Prospectus*
1.	Mr. Keyur Girishchandra Shah	1,27,500	69.86
2.	Mr. Ramchandaran Damodaran	20,000	10.96
3.	Mr. Bhavin Girishchandra Shah	15,000	8.22
4.	Mrs. Twinkle Keyur Shah	10,000	5.48
5.	Mrs. Hirna Bhavin Shah	10,000	5.48

<sup>\*</sup>Details of shares held on April 09, 2016 and percentage held has been calculated based on the paid up capital of our Company as on April 09, 2016.

- 14. As on date of Draft Prospectus, our Company has one public shareholder.
- 15. Except as provided below no subscription to or sale or purchase of the securities of our Company was made within three years preceding the date of filing of this Draft Prospectus by our Promoters or Directors or Promoter Group which in aggregate equals to or is greater than 1% of the pre-Issue share capital of our Company.



Date of Allotment	Name of Shareholders	No. of Equity Shares allotted	% of Pre-Issue Capital	Subscribed/Aqui red/ Transfer	Category of Allottees (Promoter/Promoter Group/Director)	
March 06, 2017	Mr. Keyur Girishchandra Shah	71,430	3.13	Further Allotment	Promoter & Director	
August 06, 2017	Mr. Bhavin Girishchandra Shah	(25,000)	(1.09)	Transfer	Promoter Group	
August 06, 2017	Mr. Keyur Girishchandra Shah	45,000	1.97	Acqusition by way of transfer	Promoter & Director	
February	Mr. Keyur Girishchandra Shah	19,51,440	85.39	Bonus	Promoter & Director	
13, 2018	Mrs. Twinkle Keyur Shah	80,000	3.50	Donus	Promoter & Director	
February 15, 2018	Mr. Keyur Girishchandra Shah	(35,000)	1.53	Transfer	Promoter & Director	

None of our Directors or Key Managerial Personnel holds any Equity Shares other than as set out below as on date of Draft Prospectus:

S. No.	Name	Designation	No. of Equity Shares held
1.	Mr. Keyur Girishchandra Shah	Chairman and Managing Director	21,49,370
2.	Mrs. Twinkle Keyur Shah	Non Executive Director	90,000

- 16. None of our Promoters, Promoter Group, our Directors and their relatives has entered into any financing arrangement or financed the purchase of the Equity Shares of our Company by any other person during the period of six months immediately preceding the date of filing of the Draft Prospectus.
- 17. Neither, we nor our Promoters, Directors, Selling Shareholder and the LM to this Issue have entered into any buyback and / or standby arrangements and / or similar arrangements for the purchase of our Equity Shares from any person.
- 18. As on the date of filing of this Draft Prospectus, there are no outstanding warrants, options or rights to convert debentures, loans or other instruments which would entitle Promoters or any shareholders or any other person any option to acquire our Equity Shares after this Initial Public Offer
- 19. As on the date of this Draft Prospectus, the entire Issued Share, Subscribed and Paid-up Share Capital of our Company is fully paid up.
- 20. Our Company has not raised any bridge loan against the proceeds of the Issue.
- 21. Since the entire issue price in respect of the issue is payable on application, all the successful applicants will be allotted fully paid up equity shares
- 22. As on the date of this Draft Prospectus, none of the shares held by our Promoters / Promoters Group are subject to any pledge.
- 23. The Lead Manager i.e. Hem Securities Limited and their associates do not hold any Equity Shares in our Company as on the date of filing of Draft Prospectus.
- 24. We here by confirm that there will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from the date of the Draft Prospectus until the Equity Shares offered have been listed or application money unblocked on account of failure of Issue.
- 25. Our Company does not presently intend or propose to alter its capital structure for a period of six months from the date of opening of the Issue, by way of split or consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into or exchangeable, directly or indirectly for Equity Shares) whether preferential or otherwise. This is except if we enter into acquisition or joint ventures or make investments, in which case we may consider raising additional



capital to fund such activity or use Equity Shares as a currency for acquisition or participation in such joint ventures or investments.

- 26. None of our Equity Shares have been issued out of revaluation reserve created out of revaluation of assets.
- 27. An over-subscription to the extent of 10% of the Issue can be retained for the purpose of rounding off to the nearest integer during finalizing the allotment, subject to minimum allotment, which is the minimum application size in this Issue. Consequently, the actual allotment may go up by a maximum of 10% of the Issue, as a result of which, the post-issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoter and subject to 3 year lock- in shall be suitably increased; so as to ensure that 20% of the post Issue paid-up capital is locked in.
- 28. Allocation to all categories shall be made on a proportionate basis subject to valid applications received at or above the Issue Price. Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the LM and Designated Stock Exchange i.e. NSE. Such inter-se spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.
- 29. In case of over-subscription in all categories the allocation in the issue shall be as per the requirements of Regulation 43 (4) of SEBI (ICDR) Regulations, 2009 and its amendments from time to time.
- 30. The unsubscribed portion in any reserved category (if any) may be added to any other reserved category.
- 31. The unsubscribed portion if any, after such inter se adjustments among the reserved categories shall be added back to the net offer to the public portion.
- 32. At any given point of time there shall be only one denomination of the Equity Shares, unless otherwise permitted by law.
- 33. Our Company shall comply with such disclosure and accounting norms as may be specified by NSE, SEBI and other regulatory authorities from time to time.
- 34. As on the date of this Draft Prospectus, we do not have any Employees Stock Option Scheme / Employees Stock Purchase Scheme and we do not intend to allot any shares to our employees under Employee Stock Option Scheme/ Employee Stock Purchase Plan from the proposed issue. As and when, options are granted to our employees under the Employee Stock Option Scheme, our Company shall comply with the SEBI (Share Based Employee Benefits) Regulations, 2014.
- 35. There are no Equity Shares against which depository receipts have been issued.
- 36. Other than the Equity Shares, there is no other class of securities issued by our Company.
- 37. We have 10 (Ten) shareholders as on the date of filing of the Draft Prospectus.
- 38. There are no safety net arrangements for this public issue.
- 39. As per RBI regulations, OCBs are not allowed to participate in this issue.
- 40. Our Promoters and Promoter Group will not participate in this Issue except for the Offer for Sale being offered by Selling Shareholder.
- 41. This Issue is being made through Fixed Price method.
- 42. Our Company has not made any public issue or rights issue of any kind or class of securities since its incorporation.
- 43. In terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended, (the SCRR) the Issue is being made for at least 25% of the post-issue paid-up Equity Share capital of our Company. Further, this Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time.



- 44. No person connected with the Issue shall offer any incentive, whether direct or indirect, in the nature of discount, commission, and allowance, or otherwise, whether in cash, kind, services or otherwise, to any Applicant.
- 45. We shall ensure that transactions in Equity Shares by the Promoters and members of the Promoter Group, if any, between the date of registering the Prospectus with the RoC and the Issue Closing Date are reported to the Stock Exchanges within 24 hours of such transactions being completed. The Selling Shareholders shall not transfer their Equity Shares during the period commencing from submission of the Prospectus with Stock Exchange until the final approval on Basis of Allotment has been obtained from the Stock Exchange for the Equity Shares Allotted/ to be Allotted pursuant to the Offer except for transfer the Equity Shares held by them to demat escrow account as mutually agreed between our Company, Selling Shareholder and the Lead Manager.
- 46 The details of Equity Shares being offered for sale are as follows:

Sr. No.	Name of Selling Shareholder	Number of Equity Shares
1.	Mr. Keyur Girishchandra Shah	1,54,000



## **OBJECTS OF THE ISSUE**

The Issue includes a fresh Issue of 7,56,000 Equity Shares of our Company at an Issue Price of Rs. [●] per Equity Share and an Offer for Sale for 1,54,000 equity shares of our Company at an Issue Price of Rs. [●] per Equity Share.

#### Offer for Sale

The Selling Shareholder will be entitled to the proceeds of the Offer for Sale of their respective portion of the Equity Shares after deducting their portion of the Offer related expenses and relevant taxes thereon. Our Company will not receive any proceeds from the Offer for Sale. All expenses in relation to the Offer other than the regulatory expenses (which shall be borne by our Company) shall be shared among our Company and the Selling Shareholder in accordance with applicable laws. The Selling Shareholder shall reimburse our Company for all expenses incurred in relation to the Offer for Sale on behalf of such Selling Shareholder. Our Company will not receive any proceeds from the Offer for Sale.

#### Fresh Issue

Our Company intends to utilize the Net Proceeds from the Fresh Issue towards the following objects:

- 1. Prepayment or repayment of a portion of Secured Loan availed by Our Company
- 2. Construction of testing laboratory and extension of factory building on existing premises and purchase of specialized testing equipment;
- 3. General Corporate Purpose

We believe that listing will enhance our corporate image and visibility of brand name of our Company. We also believe that our Company will receive the benefits from listing of Equity Shares on the SME Platform of NSE ("NSE EMERGE"). It will also provide liquidity to the existing shareholders and will also create a public trading market for the Equity Shares of our Company.

Our Company is engaged in manufacturing and distribution of transformer components, particularly, high current bushings, OIP condenser bushings, RIP condenser bushings, Fibre Glass cylinders and FRP guard rings. The main objects clause of our Memorandum enables our Company to undertake its existing activities and these activities which have been carried out until now by our Company are valid in terms of the objects clause of our Memorandum of Association.

#### **Net Proceeds**

The details of the Net Proceeds are set forth below:

Particulars	Amt (₹ in Lacs)
Gross Proceeds of the Fresh Issue	[•]
Less: Issue related expenses in relation to Fresh Issue	[•]
Net Proceeds	[•]

# Requirement of Funds and Utilization of Net Proceeds

The Net Proceeds are proposed to be used in accordance with the details as set forth below:

S.N	Particulars	Amt (₹ in Lacs)
0		
1.	Prepayment or repayment of a portion of Secured Loan availed by Our Company	130.00
2.	Construction of testing laboratory and extension of factory building on existing premises and	259.65
	purchase of specialized testing equipment	
3.	General Corporate Purpose	[•]
	Total	[●]



Our fund requirements and deployment thereof are based on quotations received from vendors & contractors and internal management estimates, which are subject to change in the future, and have not been appraised by any bank, financial institution or any other external agency.

Means of Finance: - We intend to finance our Objects of Issue through Net Proceeds which is as follows:

Particulars	Amt (₹ in Lacs)
Net Proceeds	[•]
Total	[•]

Since the entire fund requirement are to be funded from the Net proceeds, there is no requirement to make firm arrangements of finance under Regulation 4(2) (g) of the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the amounts to be raised from the Fresh Issue.

In case of any increase in the actual utilization of funds earmarked for the Objects, such additional funds for a particular activity will be met by way of means available to our Company, including from internal accruals. If the actual utilization towards any of the Objects is lower than the proposed deployment such balance will be used for future growth opportunities including funding existing objects, if required. In case of delays in raising funds from the Issue, our Company may deploy certain amounts towards any of the above mentioned Objects through a combination of Internal Accruals or Unsecured Loans (Bridge Financing) and in such case the Funds raised shall be utilized towards repayment of such Unsecured Loans or recouping of Internal Accruals. However, we confirm that no bridge financing has been availed as on date, which is subject to being repaid from the Issue Proceeds.

As we operate in competitive environment, our Company may have to revise its business plan from time to time and consequently our fund requirements may also change. Our Company's historical expenditure may not be reflective of our future expenditure plans. Our Company may have to revise its estimated costs, fund allocation and fund requirements owing to various factors such as economic and business conditions, increased competition and other external factors which may not be within the control of our management. This may entail rescheduling or revising the planned expenditure and funding requirements, including the expenditure for a particular purpose at the discretion of the Company's management.

For further details on the risks involved in our business plans and executing our business strategies, please see the section titled "*Risk Factors*" beginning on page 15 of the Draft Prospectus.

#### **Details of Utilization of Net Proceeds**

The details of utilization of the Net Proceeds are set forth herein below:

## 1. Prepayment or repayment of a portion of Secured Loan availed by our Company

Our Company proposes to utilize an aggregate amount of Rs. 130.00 lacs from the Net Proceeds towards prepayment or repayment of the term loans availed by our Company from Axis Bank Limited.

We believe that such repayment or prepayment will help reduce our outstanding indebtedness and debt servicing costs and enable utilization of the internal accruals for further investment in business growth and expansion. In addition, we believe that the leverage capacity of our Company will improve our ability to raise further resources in the future to fund potential business development opportunities and plans to grow our business in the future.

The following table provides details of the amounts drawn down under the term loan availed by our Company from Axis Bank Ltd. and proposed to be repaid or prepaid from the Net Proceeds:

Nature of Borrowing	Date of Sanction Letter/ Loan A/c No.	Sanction Amount (Rs. in lacs)	Applicable Interest Rate % (p.a.)	Repayment Schedule	Purpose of availing the Loan#	Pre- payment penalty, if any^	Outstandin g as on March 31, 2018* (Rs. in lacs)	To be repaid from the Net Proceeds (Rs. in lacs)
Term Loan	Sanction letter	118.00	Axis Bank's	84 mon	thly General	2% on	75.33	73.63



	dated 24.08.2015 (Loan A/c No. 9150600437511 28)		MCLR + 2.10% p.a.  Present MCLR** – 8.40% p.a.  Present Rate of Interest – 10.50% p.a.	installments wherein 83 monthly installments of Rs. 1.40 lacs and last instalment of Rs. 1.80 lacs.  1st Installment due on 31.09.2015 and last installment due on 31.08.2022  Interest to be paid separately as & when debited to the	Purpose	entire outsandi ng balance at the time of such pre- payment		
Term Loan	Sanction letter dated 04.10.2013  (Loan A/c No. 9140600103868 82)	47.00	Axis Bank's MCLR + 1.60% p.a.  Present MCLR** – 8.40% p.a.  Present Rate of Interest – 10.00% p.a.	account  60 monthly installments of Rs. 78,333 each  Interest to be paid separately as & when debited to the account	Procurem ent of Machiner y	2% on entire outsandi ng balance at the time of such pre- payment	8.52	8.52
Term Loan	Sanction letter dated 16.11.2017  (Loan A/c No. 9170600807954 82	50.00	Axis Bank's MCLR + 1.60% p.a.  Present MCLR** – 8.40% p.a.  Present Rate of Interest – 10.00% p.a.	57 monthly installments wherein 56 monthly installments of Rs. 0.85 lacs and last instalment of Rs. 2.40 lacs.  1st Installment due on 31.01.2018 and last installment due on 30.09.2022  Interest to be paid separately as & when debited to the account	Procurem ent of Machiner y & Expansion Purpose	2% on entire outsandi ng balance at the time of such pre- payment	47.85	47.85
			Total				302.65	130.00

<sup>\*</sup> As certified by Statutory Auditors of the Company, M/s. Naresh & Co., Chartered Accountants, vide their certificate dated April 03, 2018

<sup>#</sup> Our Statutory Auditor, M/s. Naresh & Co., Chartered Accountants through their certificate dated April 03, 2018 further confirmed that these borrowings have been utilized for the purposes for which they were availed as provided in the relevant borrowing documents.

<sup>\*\*</sup> Present Marginal Cost of Funds based Lending Rate (MCLR) of 8.40% is taken from the website of Axis Bank Ltd. as on March 17, 2018.



^Payment of pre-payment penalty, if any shall be paid from the internal accruals of our Company.

For further details, please refer to chapter titled "Statement of Financial Indebtedness" beginning on page 186 of this Draft Prospectus.

# 2. Construction of testing laboratory and extension of factory building on existing premises and purchase of specialized testing equipment

In order to conform to international standards, the transformer bushings are required to be precisely tested as per the test standards specified under IEC 60137:2017. As per the revised standard introduced by the International Electrotechnical Commission (IEC) in June 2017, all the transformer bushings with rated voltage  $(U_m) > 72.5 \text{ kV}$  have to undergo dry lightning impulse testing as a routine test. Earlier to it, the aforesaid test was applicable for transformer bushings with rated Voltage  $(U_m) > 245 \text{ kV}$ .

Thus, post revision of this standard, Our Company is in requirement for in-house dry lightning impulse testing equipments which mainly comprises of impulse voltage testing system and 500 kV test transformer in order to carry the test in-house in our manufacturing premises. This will enable our Company to eliminate dependency on external test labs for the aforementioned test. Further, we will use the IPO proceeds for construction of an additional testing laboratory in order to install impulse voltage testing system, so as to carry the said test on transformer bushings and extension of factory building on our existing factory premises for office use.

Set forth below is the break-up of the estimated costs towards civil construction work for the construction of laboratory building based on the quotation dated March 25, 2018 from Vicky. V. Modi, Civil & Interior Work Contractor, Vadodara:

S. No.	Particulars	Estimated Amount (Rs. in lakhs)
1.	Extension of office building aprox. 4000 sq. ft. with interior and toilet block as per Architect	40.00
	drawing	
2.	Extension of store and dispatch area in existing shop floor	15.00
3.	Compound Wall and dispatch gate as per measurement and architect plan	15.00
	Estimated Total	70.00
	Taxes* (18%)	12.60
	Estimated Total (inclusive of taxes)	82.60

<sup>\*</sup>Tax figure has been derived on the basis of estimation of Management by taking GST @18% on all civil construction work, however the same may vary from the actual.

Our Company has not entered into any definitive agreement with Vicky V. Modi and there can be no assurance that the same contractor would be engaged for all the civil construction work, and thus our Company can engage other contractors as well for the said construction work. The actual cost would, thus, depend on the prices finally settled with the contractors/suppliers and, to that extent, may vary from the above estimates. Further, we may be required to incur additional cost on account of utilities to be installed in laboratory.

The break-up of the estimated costs for purchase of impulse voltage testing system and 500 Kv test transformer is as follows:

S. No.	Machinery details	Name of Supplier	Date of Purchase Order	Estimated date of Supply	Price (in USD/Swiss Franc) if	Price (Rs. in lakhs)**
1.	CDYH-1200kV/60kJ impulse voltage testing system including impulse voltage generator and other accessories	Beijing Hua Tian Mechanical-Electrical Institute Co., Ltd, Beijing China	January 29, 2018	May 15, 2018	USD 107,200	69.70
2.	500 kV High Voltage AC test transformer	Pfiffner Instrument Transformers Ltd., Switzerland	February 26, 2018	May 15, 2018	Swiss Franc 60,000	40.69



Estimated freight, taxes and other incidental expenses*	66.66
Total	177.05

<sup>\*</sup>As estimated by the Management wherein Basic Custom Duty is taken @10%, Welfare Surcharge @10% and GST @18%. Freight & Other incidental expenses estimated to be Rs. 19.43 lakhs. The freight, tax and other incidental expenses may vary from the actual.

\*\*(Conversion rate: 1 USD = 65.02 INR and I Swiss Franc(CHF) = 67.82 as on April 03, 2018; Reference – www.rbi.org.in and www.xe.com)

#### Notes:

- a) We are not acquiring any second hand machinery.
- b) The actual cost of procurement may vary on account of change in foreign exchange rate and other factors such as change in estimated freight, taxes and other incidental expenses etc. Consequent upon which, there could be a possible escalation in the cost of machineries proposed to be acquired by us at the actual time of purchase, resulting in increase in the purchase cost. Such cost escalation would be met out of our internal accruals or external borrowings. However, if any surplus from the proceeds remains after meeting the cost of machineries as mentioned above, the same will be used for our general corporate purposes, subject to limit of 25% of the amount raised by our Company through this Issue.

#### 3. General Corporate Purposes

Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for general corporate purposes. We intend to deploy the balance Fresh Issue proceeds aggregating ₹ [•] towards the general corporate purposes to drive our business growth. In accordance with the policies set up by our Board, we have flexibility in applying the remaining Net Proceeds, for general corporate purpose including but not restricted to, meeting operating expenses, initial development costs for projects other than the identified projects, and the strengthening of our business development and marketing capabilities, meeting exigencies, which the Company in the ordinary course of business may not foresee or any other purposes as approved by our Board of Directors, subject to compliance with the necessary provisions of the Companies Act.

We confirm that any issue related expenses shall not be considered as a part of General Corporate Purpose. Further, we confirm that the amount for general corporate purposes, as mentioned in the Draft Prospectus, shall not exceed 25% of the amount raised by our Company through this Issue.

## 4. Public Issue Expenses:-

The estimated Issue related expenses includes Issue Management Fee, Underwriting and Selling Commissions, Printing and Distribution Expenses, Legal Fee, Advertisement Expenses, Registrar's Fees, Depository Fee and Listing Fee. The total expenses for this Issue are estimated to be approximately  $\mathfrak{T}[\bullet]$  which is  $[\bullet]$  % of the Issue Size. All the Issue related expenses shall be met out by the company and the same will be distributed among the company and the selling shareholders as per the applicable laws.

All the Issue related expenses and the break-up of the same is as follows:

Activity	(Rs .in Lacs)*
Payment to Merchant Banker including underwriting and selling commissions, brokerages, payment to other	[•]
intermediaries such as Legal Advisors, Registrars, etc*	
Payment to Advisor to Issue	[•]
Printing and Stationery and postage expenses	[•]
Advertising and Marketing expenses	[•]
Statutory expenses	[•]
Total Estimated Issue Expenses	[•]

<sup>\*</sup>Incudes commission/processing fee of Rs.  $[\bullet]$  per valid application.



## **Proposed Schedule of Implementation:**

The proposed year wise break up of deployment of funds and Schedule of Implementation of Net Issue Proceeds is as under:

(₹ In Lakhs)

S. No.	Particulars	Amount to be deployed and utilized in
		F.Y. 2018-19
1.	Prepayment or repayment of a portion of Secured Loan availed by our	130.00
	Company	
2.	Construction of testing laboratory and extension of factory building on	259.65
	existing premises and purchase of specialized testing equipment	
3.	To meet General Corporate Expenses	[•]
	Total	[•]

## Funds Deployed and Source of Funds Deployed:

Naresh & Co., Chartered Accountants vide their certificate dated April 03, 2018 have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

Particulars	Amt (₹ in Lakh)
Issue Expenses	5.90
Advance towards Plant & Machinery:-	13.96
Beijing Hua Tian Mechanical-Electrical Institute Co., Ltd	
Total	19.86

#### **Sources of Financing for the Funds Deployed:**

Naresh & Co., Chartered Accountants vide their certificate dated April 03, 2018 have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

Particulars	Amt (₹ in Lakh)
Internal Accruals	19.86
Total	19.86

## Appraisal

None of the Objects have been appraised by any bank or financial institution or any other independent third party organization. The funding requirements of our Company and the deployment of the proceeds of the Issue are currently based on available quotations and management estimates. The funding requirements of our Company are dependent on a number of factors which may not be in the control of our management, including variations in interest rate structures, changes in our financial condition and current commercial conditions and are subject to change in light of changes in external circumstances or in our financial condition, business or strategy.

## **Shortfall of Funds**

Any shortfall in meeting the fund requirements will be met by way of internal accruals and/or secured/unsecured Loans.

## **Bridge Financing Facilities**

As on the date of the Draft Prospectus, we have not raised any bridge loans which are proposed to be repaid from the Net Proceeds.

#### **Monitoring Utilization of Funds**

The Audit committee & the Board of Directors of our Company will monitor the utilization of funds raised through this public issue. Pursuant to Regulation 32 of SEBI Listing Regulation 2015, our Company shall on half-yearly basis disclose to the Audit Committee the Applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in the Draft Prospectus and place it before the Audit Committee. Such disclosures shall be made only until



such time that all the proceeds of the Issue have been utilized in full. The statement of funds utilized will be certified by the Statutory Auditors of our Company.

#### **Interim Use of Proceeds**

Pending utilization of the Issue proceeds of the Issue for the purposes described above, our Company will deposit the Net Proceeds with scheduled commercial banks included in schedule II of the RBI Act.

Our Company confirms that it shall not use the Net Proceeds for buying, trading or otherwise dealing in shares of any listed company or for any investment in the equity markets or investing in any real estate product or real estate linked products.

# Variation in Objects

In accordance with Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution shall specify the prescribed details as required under the Companies Act and shall be published in accordance with the Companies Act and the rules there under. As per the current provisions of the Companies Act, our Promoters or controlling Shareholders would be required to provide an exit opportunity to such shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

## Other confirmations

There is no material existing or anticipated transactions with our Promoter, our Directors, our Company's key Managerial personnel and Group Companies, in relation to the utilization of the Net Proceeds. Except for the proceeds from the Offer for Sale by Selling Shareholder, no part of the proceeds of the Issue will be paid by us to the Promoter and Promoter Group, Group Companies, the Directors, associates or Key Management Personnel, except in the normal course of business and in compliance with applicable law.



#### **BASIC TERMS OF ISSUE**

#### **Authority for the Present Issue**

#### Fresh Issue

This Issue in terms of this Draft Prospectus has been authorized by the Board of Directors pursuant to a resolution dated March 08, 2018 and by the shareholders pursuant to a special resolution passed in an Extra Ordinary General Meeting held on March 30, 2018 under section 62 (1) (c) of the Companies Act, 2013.

#### Offer for Sale

The Offer for Sale has been authorized by a resolution of the Board of Directors of the Company passed at their meeting held on March 08, 2018 and by the shareholders pursuant to a special resolution in an Extra Ordinary General Meeting held on March 30, 2018 under the Companies Act, 2013. The offer for sale by Mr. Keyur Girishchandra Shah ("Selling Shareholder") for 1,54,000 equity shares has been authorised by him pursuant to his undertaking dated March 08, 2018

The Selling Shareholder has confirmed that the Equity Shares proposed to be offered and sold in the Offer are eligible in term of SEBI (ICDR) Regulations and that he has not been prohibited from dealings in securities market and the Equity Shares offered and sold are free from any lien, encumbrance or third party rights. The Selling Shareholder has also confirmed that he is the legal and beneficial owners of the Equity Shares being offered by them under the Offer.

#### Terms of the Issue

The Equity Shares, being issued, shall be subject to the provisions of the Companies Act, ICDR Regulations, SCRA, SCRR, the Memorandum and Articles of Association, the terms and conditions of the Draft Prospectus, Prospectus, Application form, Confirmation of Allocation Note ("CAN"), the guidelines for listing of securities issued by the Government of India and the Depositories Act, Stock Exchange, RBI, RoC and/or other authorities as in force on the date of the Issue and to the extent applicable.

In addition, the Equity Shares shall also be subject to such other conditions as may be incorporated in the Share Certificates, as per the SEBI (ICDR) Regulations, 2009, notifications and other regulations for the issue of capital and listing of securities laid down from time to time by the Government of India and/or other authorities and other documents that may be executed in respect of the Equity Shares.

Face Value	Each Equity Share shall have the face value of ₹ 10.00 each.				
Issue Price	Each Equity Share is being issued at a price of ₹ [•] each and is [•] times of Face Value.				
Market Lot and	The Market lot and Trading lot for the Equity Share • ∮ and the multiple of [•]; subject to a				
Trading Lot	minimum allotment of [●] Equity Shares to the successful applicant.				
Terms of Payment	100% of the issue price of ₹ [•] per share shall be payable on Application. For more details please				
	refer "Terms of the Issue" beginning to page 226 of the Draft Prospectus.				
Ranking of the	The Equity Shares being issued pursuant to this issued shall be subject to the provisions of				
<b>Equity Shares</b>	Companies Act, Memorandum and Articles of Association of the Company and shall rank pari passu				
	in all respects including dividends with the existing Equity Shares of the Company. The Allottees in				
	receipt of Allotment of Equity Shares under this Issue will be entitled to dividends and other				
	corporate benefits, if any, declared by the Company after the date of Allotment. For further details,				
	please see "Main Provisions of the Articles of Association" on page 274 of the Draft Prospectus.				

### **Minimum Subscription**

In accordance with Regulation [106P] (1) of SEBI ICDR Regulations, this Issue is 100% underwritten. Also, in accordance with explanation to Regulation [106P] (1) of SEBI ICDR Regulations the underwriting shall not be restricted up to the minimum subscription level.

If our Company does not receive subscription of 100% of the Issue including devolvement of Underwriters within 60 (Sixty) days from the date of closure of the Issue, our Company shall forthwith refund the entire subscription amount received. If there is a delay beyond the prescribed time, our Company shall pay interest prescribed in the Companies Act, the SEBI (ICDR) Regulations and other applicable Laws, if any.



Further, In accordance with Regulation [106R] of SEBI ICDR Regulations, No allotment shall be made pursuant to the Issue, if the number of prospective allottees is less than 50 (fifty).

For further details, please refer to section titled "Terms of the Issue" beginning on page 226 of the Draft Red Herring Prospectus.



#### **BASIS FOR ISSUE PRICE**

Investors should read the following summary with the section titled "Risk Factors", the details about our Company under the section titled "Our Business" and its financial statements under the section titled "Financial Information of the Company" beginning on page 15, 95 and 142 respectively of the Draft Prospectus. The trading price of the Equity Shares of Our Company could decline due to these risks and the investor may lose all or part of his investment.

The Issue Price has been determined by the Company and the Selling Shareholder in consultation with the LM on the basis of the key business strengths of our Company. The face value of the Equity Shares is ₹ 10.00 each and the Issue Price is Rs. [•] per share which is [•] times of the face value.

#### **OUALITATIVE FACTORS**

- Wide Presence in the segment of transformer bushings
- Presence in international markets
- In house inspection and test facilities
- Certifications and compliance with Quality Standards
- Experienced Management team and a motivated & efficient work force

For a detailed discussion on the qualitative factors which form the basis for computing the price, please refer to sections titled "Our Business" beginning on page 95 of the Draft Prospectus.

## **QUANTITATIVE FACTORS**

The information presented below relating to our Company is based on the Restated Financial Statements. For details, please refer section titled "Financial Information of the Company" on page 142 of this Draft Prospectus.

## 1. Basic & Diluted Earnings per share (EPS) based on Restated Financial Statements:

Sr. No	Period	Basic & Diluted (₹)	Weights
1.	FY 2014-15	0.32	1
2.	FY 2015-16	1.86	2
3.	FY 2016-17	3.29	3
	Weighted Average	2.32	6
	For the period ended December 31, 2017*	5.24	

<sup>\*</sup> Not Annualized

#### Notes:

- i. The figures disclosed above are based on the Restated Financial Statements of the Company.
- *ii.* The face value of each Equity Share is ₹ 10.00.
- iii. Earnings per Share has been calculated in accordance with **Accounting Standard 20** "Earnings per Share" issued by the Institute of Chartered Accountants of India.
- iv. The above statement should be read with Significant Accounting Policies and the Notes to the Restated Financial Statements as appearing in Annexure IV.

## 2. Price Earning (P/E) Ratio in relation to the Issue Price of [●] per share:

Sr. No	Particulars	P/E
1	P/E ratio based on the Basic & Diluted EPS, as restated for FY 2016-17	[•]
2	P/E ratio based on the Weighted Average EPS, as restated for FY 2016-17	[•]



## 3. Peer Group P/E\*

S. No.	Particulars Particulars	P/E
1.	Highest (ABB India Limited)	64.82
2.	Lowest (GE T&D India Limited)	-

#### 4. Return on Net worth (RoNW)\*

Sr. No	Period	RONW (%)	Weights
1	FY 2014-15	4.35	1
2	FY 2015-16	20.32	2
3	FY 2016-17	21.75	3
	Weighted Average	18.37	6
	For the period ended December 31, 2017**	31.92	

<sup>\*</sup>Restated Profit after tax /Net Worth

## 5. Minimum Return on Net Worth after Issue to maintain Pre- Issue EPS

(a) Based on Basic and Diluted EPS, as restated of FY 2016-17 of ₹ 3.29 at the Issue Price of [•] per share:

[•] on the restated financial statements

(b) Based on Weighted Average Basic and Diluted EPS, as adjusted of ₹ 2.32 at the Issue Price of [•] per share:

[ullet] on the restated financial statements

## 6. Net Asset Value (NAV) per Equity Share:

Sr. No.	As at	NAV (₹)  (Based on weighted average number of shares outstanding at the end of the year as per Restated	
		Statements)	Financial Statements)
1.	March 31, 2015	65.51	7.28
2.	March 31, 2016	82.22	9.14
3.	March 31, 2017	100.68	15.14
4.	December 31, 2017	147.87	16.43
5.	NAV after Issue	[•]	[•]
	Issue Price	[•]	[•]

## 7. Comparison of Accounting Ratios with Listed Industry Peers

We believe following is our peer group which has been determined on the basis of listed public companies comparable in the similar line of segments in which our Company operates i.e. manufacturing of transformer bushings/components. However, the business segment of our peers is only comparable in part with that of our business, as our peers are engaged in multiple product/service segments. Therefore, the nature of business of Our Company and peer group Companies are not strictly comparable; however the same have been included for broad comparison.

<sup>\*\*</sup> Not Annualized



Sr. No.	Name of Company <sup>1</sup>	Face Value (₹)	EPS (₹) <sup>3</sup>	PE <sup>4</sup>	RoNW (%)	NAV per Share (₹)
1.	ABB India Limited	2.00	19.82	64.68	11.64	170.22
2.	GE T&D India Ltd	2.00	(3.38)	-	(7.84)	40.34
3.	Yash Highvoltage Limited <sup>2</sup>	10.00	3.29	[•]	21.75	$100.68^{5}$

<sup>&</sup>lt;sup>1</sup> \*Source: Ace Equity data dated April 05, 2018

- 8. The face value of our shares is ₹ 10.00 per share and the Issue Price is of [•] per share which is [•] times of the face value.
- 9. Our Company and Selling Shareholder in consultation with the Lead Manager believes that the Issue Price of [•] per share for the Public Issue is justified in view of the above parameters. The investors may also want to peruse the risk factors and financials of the Company including important profitability and return ratios, as set out in the Auditors' Report in the offer Document to have more informed view about the investment.

Investors should read the above mentioned information along with section titled "Our Business", "Risk Factors" and "Financial Information of the Company" beginning on page 95, 15 and 142 respectively including important profitability and return ratios, as set out in "Note 30" to the Financial Information of the Company on page 173 of the Draft Prospectus to have a more informed view.

<sup>&</sup>lt;sup>2</sup> Based on March 31, 2017 Restated Financial Statements

<sup>&</sup>lt;sup>3</sup> Basic & Diluted Earnings per share (EPS), as adjusted

<sup>&</sup>lt;sup>4</sup> Price Earning (P/E) Ratio in relation to the Issue Price of [●] per share.

<sup>&</sup>lt;sup>5</sup> NAV per Share is based on actual number of shares outstanding as on March 31, 2017.



## STATEMENT OF TAX BENEFITS

To, The Board of Directors, Yash Highvoltage Limited 84/1B, PO Khakharia, Taluka – Savli, Vadodara, Gujarat- 391510

Dear Sir,

Sub: Statement of Possible Tax Benefits ('The Statement') available to Yash Highvoltage Limited ("The Company") and its shareholders prepared in accordance with the requirement in SCHEDULE VIII- CLAUSE (VII) (L) of Securities and Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations 2009, as amended ("The Regulation")

We hereby report that the enclosed annexure prepared by Yash Highvoltage Limited, states the possible special Tax benefits available to Yash Highvoltage Limited ("the Company") and the shareholders of the Company under the Income - Tax Act, 1961 ('Act'), presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Act. Hence, the ability of the Company or its shareholders to derive the tax benefits is dependent upon fulfilling such conditions which, based on business imperatives, the Company may or may not choose to fulfill.

The benefits discussed in the enclosed Annexure cover only special tax benefits available to the Company and do not cover any general tax benefits available to the Company Further, the preparation of enclosed statement and the contents stated therein is the responsibility of the Company's management. We are informed that, this Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the proposed initial public offering of equity shares ("the Issue") by the Company.

We do not express any opinion or provide any assurance as to whether:

- a) The Company or its Equity Shareholders will continue to obtain these benefits in future; or
- b) The conditions prescribed for availing the benefits have been / would be met with.

The contents of the enclosed statement are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company. Our views are based on facts and assumptions indicated to us and the existing provisions of tax law and its interpretations, which are subject to change or modification from time to time by subsequent legislative, regulatory, administrative, or judicial decisions. Any such changes, which could also be retrospective, could have an effect on the validity of our views stated herein. We assume no obligation to update this statement on any events subsequent to its issue, which may have a material effect on the discussions herein. This report including enclosed annexure are intended solely for your information and for the inclusion in the Draft Prospectus/ Prospectus or any other issue related material in connection with the proposed initial public offer of the Company and is not to be used, referred to or distributed for any other purpose without our prior written consent.

For NARESH & CO. CHARTERED ACCOUNTANTS FRN 106928W

Sd/-

(CA. Dhruvank Parikh) Partner M. No. 154782

Place: Vadodara Date: 03.04.2018



## ANNEXURE TO THE STATEMENT OF POSSIBLE TAX BENEFITS

The information provided below sets out the possible special tax benefits available to the Company and the Equity Shareholders under the Income Tax Act 1961 presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION.

A. SPECIAL TAX BENEFITS TO THE COMPANY NIL

B. SPECIAL TAX BENEFITS TO THE SHAREHOLDER NIL

#### Note:

- 1. All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
- The above statement covers only certain relevant direct tax law benefits and does not cover any indirect tax law benefits or benefit under any other law.
- 3. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.



## SECTION IV – ABOUT THE COMPANY

## **INDUSTRY OVERVIEW**

The information in this section has been extracted from various websites and publicly available documents from various industry sources. The data may have been re-classified by us for the purpose of presentation. Neither we nor any other person connected with the issue has independently verified the information provided in this section. Industry sources and publications, referred to in this section, generally state that the information contained therein has been obtained from sources generally believed to be reliable but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured, and, accordingly, investment decisions should not be based on such information.

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#### **Global Scenario:**

The global economy is experiencing a cyclical recovery, reflecting a rebound in investment, manufacturing activity, and trade. This improvement comes against the backdrop of benign global financing conditions, generally accommodative policies, rising confidence, and firming commodity prices. Global GDP growth is estimated to have picked up from 2.4 percent in 2016 to 3 percent in 2017, above the June forecast of 2.7 percent (Figure 1.1). The upturn is broadbased, with growth increasing in more than half of the world's economies. In particular, the rebound in global investment growth—which accounted for three quarters of the acceleration in global GDP growth from 2016 to 2017—was supported by favorable financing costs, rising profits, and improved business sentiment across both advanced economies and emerging market and developing economies (EMDEs). This synchronous, investment-led recovery is providing a substantial boost to global exports and imports in the near term.

In advanced economies, growth in 2017 is estimated to have rebounded to 2.3 percent, driven by a pickup in capital spending, a turnaround in inventories, and strengthening external demand. While growth accelerated in all major economies, the improvement was markedly stronger than expected in the Euro Area.

Growth among EMDEs is estimated to have accelerated to 4.3 percent in 2017, reflecting firming activity in commodity exporters and continued solid growth in commodity importers. Most EMDE regions benefited from a recovery in exports. The improvement in economic activity among commodity exporters took place as key economies—such as Brazil and the Russian Federation—emerged from recession, prices of most commodities rose, confidence improved, the drag from earlier policy tightening diminished, and investment growth bottomed out after a prolonged period of weakness. Nonetheless, the estimated pace of growth in commodity exporters in 2017, at 1.8 percent, was still subdued and not enough to improve average per capita incomes, which continued to stagnate after two consecutive years of contraction.

Global growth is projected to edge up to 3.1 percent in 2018, as the cyclical momentum continues, and then slightly moderate to an average of 3 percent in 2019-20.

#### Global prospects

Global growth picked up in 2017, supported by a broad-based recovery encompassing more than half of the world's economies. A substantial acceleration in global trade translated into strengthening export growth in most EMDE regions. As headwinds eased in commodity exporters, investment and activity bottomed out in 2017, but income per capita was stagnant. Despite the cyclical recovery, potential growth is likely to decline further, reflecting subdued capital deepening, slowing productivity growth, and less favorable demographics.

(Source: Global Economic Prospects, January 2018: Broad-Based Upturn, but for How Long? Advance edition. Washington, DC: World Bank)



TABLE 1.1 Real GDP¹ (Percent change from previous year)

Percentage point differences from June 2017 projections

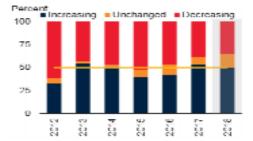
(Fercent change from previous year)									-
	2015	2016	2017e	2018f	2019f	2020f	2017e	2018f	2019f
World	2.8	2.4	3.0	3.1	3.0	2.9	0.3	0.2	0.1
Advanced economies	2.2	1.6	2.3	2.2	1.9	1.7	0.4	0.4	0.2
United States	2.9	1.5	2.3	2.5	2.2	2.0	0.2	0.3	0.3
Euro Area	2.1	1.8	2.4	2.1	1.7	1.5	0.7	0.6	0.2
Japan	1.4	0.9	1.7	1.3	0.8	0.5	0.2	0.3	0.2
Emerging market and developing economies (EMDEs)	3.6	3.7	4.3	4.5	4.7	4.7	0.2	0.0	0.0
Commodity-exporting EMDEs	0.4	0.8	1.8	2.7	3.1	3.1	0.0	0.0	0.2
Other EMDEs	6.1	5.9	6.0	5.7	5.7	5.7	0.3	0.0	-0.1
Other EMDEs excluding China	5.2	4.9	5.1	4.8	5.1	5.1	0.5	-0.1	0.0
East Asia and Pacific	6.5	6.3	6.4	6.2	6.1	6.0	0.2	0.1	0.0
China	6.9	6.7	6.8	6.4	6.3	6.2	0.3	0.1	0.0
Indonesia	4.9	5.0	5.1	5.3	5.3	5.3	-0.1	0.0	-0.1
Thailand	2.9	3.2	3.5	3.6	3.5	3.4	0.3	0.3	0.1
Europe and Central Asia	1.0	1.7	3.8	2.9	3.0	3.0	1.3	0.2	0.2
Russia	-2.8	-0.2	1.7	1.7	1.8	1.8	0.4	0.3	0.4
Turkey	6.1	3.2	6.7	3.5	4.0	4.0	3.2	-0.4	-0.1
Poland	3.8	2.9	4.5	4.0	3.5	3.1	1.2	0.8	0.3
Latin America and the Caribbean	-0.6	-1.5	0.9	2.0	2.6	2.7	0.1	-0.1	0.1
Brazil	-3.5	-3.5	1.0	2.0	2.3	2.5	0.7	0.2	0.2
Mexico	3.3	2.9	1.9	2.1	2.6	2.6	0.1	-0.1	0.1
Argentina	2.6	-2.2	2.7	3.0	3.0	3.2	0.0	-0.2	-0.2
Middle East and North Africa	2.8	5.0	1.8	3.0	3.2	3.2	-0.3	0.1	0.1
Saudi Arabia	4.1	1.7	0.3	1.2	2.1	2.2	-0.3	-0.8	0.0
Iran, Islamic Rep.	-1.3	13.4	3.6	4.0	4.3	4.3	-0.3	-0.1	0.1
Egypt, Arab Rep. <sup>2</sup>	4.4	4.3	4.2	4.5	5.3	5.8	0.3	-0.1	0.0
South Asia	7.1	7.5	6.5	6.9	7.2	7.2	-0.3	-0.1	-0.1
India <sup>3</sup>									
	8.0	7.1	6.7	7.3	7.5	7.5	-0.5	-0.2	-0.2
Pakistan <sup>2</sup>	4.1	4.5	5.3	5.5	5.8	6.0	0.1	0.0	0.0
Bangladesh <sup>2</sup>	6.6	7.1	7.2	6.4	6.7	6.7	0.4	0.0	0.0
Sub-Saharan Africa	3.1	1.3	2.4	3.2	3.5	3.6	-0.2	0.0	0.0
South Africa	1.3	0.3	0.8	1.1	1.7	1.7	0.2	0.0	-0.3
Nigeria	2.7	-1.6	1.0	2.5	2.8	2.8	-0.2	0.1	0.3
Angola	3.0	0.0	1.2	1.6	1.5	1.5	0.0	0.7	0.0
Memorandum items:									
Real GDP <sup>1</sup>									
High-income countries	2.3	1.7	2.2	2.2	1.9	1.8	0.3	0.3	0.2
Developing countries	3.6	3.8	4.5	4.7	4.8	4.9	0.2	0.0	-0.1
Low-income countries	4.7	4.5	5.1	5.4	5.5	5.7	-0.3	-0.4	-0.3
BRICS	4.0	4.4	5.2	5.3	5.4	5.4	0.2	0.1	0.0
World (2010 PPP weights)	3.3	3.2	3.7	3.7	3.7	3.7	0.3	0.1	0.0
World trade volume <sup>4</sup>	2.7	2.3	4.3	4.0	3.9	3.8	0.3	0.2	0.1
Commodity prices									
Oil price <sup>5</sup>	-47.3	-15.6	23.8	9.4	1.7	1.7	0.0	3.7	-3.7
Non-energy commodity price index	-15.0	-2.6	4.9	0.6	0.8	1.2	0.9	-0.1	-0.2
V/ /1		_							

(Source: Global Economic Prospects, January 2018: Broad-Based Upturn, but for How Long? Advance edition. Washington, DC: World Bank)

## A. Growth

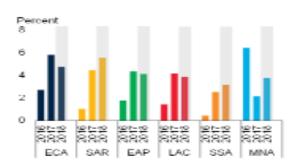


#### B. Share of countries with increasing/decreasing growth





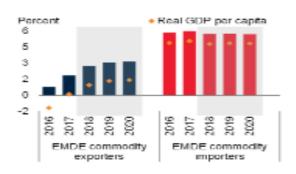
#### C. Export growth, by EMDE region



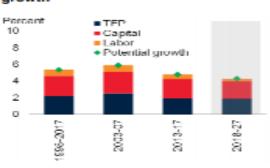
D. Investment growth in commodity-exporting EMDEs, by region



## E. EMDE growth



#### F. Contribution to EMDE potential growth



(Source: Global Economic Prospects, January 2018: Broad-Based Upturn, but for How Long? Advance edition. Washington, DC: World Bank)

## Global risks and policy challenges

Risks to the outlook remain tilted to the downside, despite the possibility of stronger-than-expected growth in large economies and associated positive international spillovers. Financial market volatility has been unusually low and asset prices have become highly valued, suggesting the risk of sudden market adjustments. Large negative output gaps in commodity exporters would suggest the need for accommodative policies, but fiscal space is limited. Structural reforms are essential to stem a further decline in potential growth in EMDEs.

(Source: Global Economic Prospects, January 2018: Broad-Based Upturn, but for How Long? Advance edition. Washington, DC: World Bank)

#### **Indian Economic Overview:**

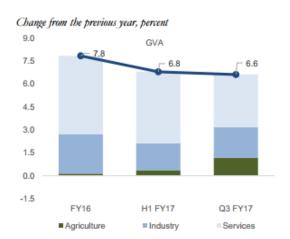
A favorable monsoon generated tailwinds to India's domestically-driven expansion. The Gross Domestic Product (GDP) expanded by 7.9 percent in FY16, the fastest pace in 5 years, supported by investment and urban consumption. The normal monsoon in FY17 boosted agriculture and rural consumption, while urban consumption remained robust. Despite renewed weakness in private investment and limited lift from external demand, India was poised to continue growing robustly in FY17 until "demonetization" dented growth, albeit moderately, causing immediate cash crunch, and affecting activity in cash reliant sectors. The cash crunch affected activity in cash reliant sectors and GDP growth slowed to 7.0 percent y/y during Q3 FY17, from 7.3 percent during H1 FY17. Such a modest slowdown can be explained by: (i) coping mechanisms (e.g. informal credit); (ii) higher rural wages and public consumption; and (iii) higher reported sales to legitimize holdings of old currency and use of formal-sector indicators to measure informal activity, which exacerbated measured growth. The central government met its commitment to fiscal consolidation, but states

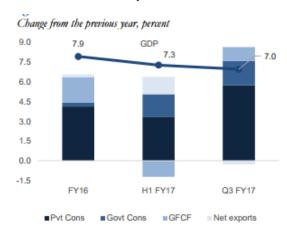


increased spending and borrowing. The central government expects to meet its fiscal deficit target of 3.5 percent of GDP in FY17 as tax collection remained robust. The fiscal stance of the general government (center and states) is less clear as fiscal reporting by states, which have been undertaking a growing share of expenditure, is less reliable. There are indications, however, that state-level deficits have been on an increasing trend. External accounts remain robust. Exports contracted for five consecutive quarters, but turned positive in the second half of FY17, supported largely by higher prices and improvements in global trade, contributing to containing the current account deficit. Capital inflows accelerated, reflecting in part reforms in foreign direct investment (FDI) policies and in part global appetite for Indian equities. Consequently, foreign reserves rose to \$360bn, worth nearly nine months of imports.

Demonetization affected poor and vulnerable households, in all likelihood having an impact on construction and informal retail, where many poor and vulnerable individuals work. While limited data is available, there has been an increase in demand for guaranteed employment (up to February 2017 demand exceeded the full year FY16 level), and indicators of rural consumption (in particular, sales of two-wheelers) contracted sharply in November, before recovering. Economic activity ought to accelerate in FY18. GDP is projected to grow at 7.2 percent from 6.8 percent in FY17. The revision in forecasts reflects a combination of the impact of demonetization and an investment recovery that has proven more protracted than expected. Growth increases gradually to 7.7 percent by FY20, underpinned by recovery in private investments, which are "crowded-in" by the recent increase in public capital expenditure and improvement in investment climate. India's fiscal, inflation and external conditions are expected to remain stable. The center will continue to consolidate modestly in FY18, while retaining the push towards infrastructure spending. Inflation will stabilize, supported by stable weather and structural reforms. A normal monsoon has offset increases in petroleum prices, the government amended the RBI Act to reflect a (central) inflation target of 4 percent and established a Monetary Policy Committee (MPC), boosting the credibility of the central bank. The exchange rate has appreciated, partly reflecting expectations of a narrowing inflation gap between India and the USA and limited external vulnerability as the current account deficit is expected to remain below 2 percent of GDP and fully financed by FDI inflows.

There are significant risks to India's favorable growth outlook. First, continued uncertainties in the global environment, including rising global protectionism and a renewed slowdown in the Chinese economy, could further delay a meaningful recovery of external demand. Second, private investment continues to face several impediments in the form of corporate debt overhang, stress in the financial sector, where NPAs continue to increase, excess capacity and regulatory and policy challenges. Subdued private investment would put downside pressures on India's potential growth. Finally, further rapid increases in oil and other commodity prices could lead to a negative terms-of-trade shock. On the other hand, smooth implementation of the Goods and Services Tax (GST) and faster resolution of banking sector stress could prove to be an upside risk to economic activity.





(Source: - http://documents.worldbank.org/curated/en/107761495798437741/pdf/115297-WP-P146674-PUBLIC.pdf)

After registering GDP growth of over 7 per cent for the third year in succession in 2016-17, the Indian economy is headed for somewhat slower growth, estimated to be 6.5 per cent in 2017-18, as per first Advance Estimates released by CSO. This is slightly lower than the range of 6.5 per cent to 6.75 per cent being currently projected based on recent developments. Even with this lower growth for 2017-18, GDP growth has averaged 7.3 per cent for the period from 2014-15 to 2017-18, which is the highest among the major economies of the world. That this growth has been achieved in a milieu of lower inflation, improved current account balance and notable reduction in the fiscal deficit to GDP ratio makes it all the more creditable. In addition to the introduction of GST, the year also witnessed significant steps being undertaken towards resolution of problems associated with non-performing assets of the banks, further liberalization of FDI, etc., thus strengthening the momentum of reforms. After remaining in negative territory for a couple of



years, growth of exports rebounded into positive one during 2016-17 and strengthened further in 2017-18. There was an augmentation in the spot levels of foreign exchange reserves to close to US\$ 414 billion, as on 12th January 2018. Concerns have been expressed about growing protectionist tendencies in some countries and it remains to be seen as to how the situation unfolds. Additionally, average crude oil (Indian basket) prices have risen by around 14 per cent so far in 2017-18 (mid January 2018) visà-vis 2016-17. Going by the recent trends, the average crude oil prices could be in the vicinity of US\$ 56-57 per barrel in the current financial year and could rise further by another 10- 15 per cent in 2018-19. Some of these factors could have dampening effect on GDP growth in the coming year. However, with world growth likely to witness moderate improvement in 2018, expectation of greater stability in GST, likly recovery in investment levels, and ongoing structural reforms, among others, should be supporting higher growth. On balance, country's economic performance should witness an improvement in 2018-19.

Several industry specific reform initiatives taken by the Government since 2014 have significantly improved the overall business environment in the country. The reform process has been comprehensive in scope covering Centre and the State Governments. As a result, India has leapt 30 ranks over its previous rank of 130 in the World Bank's latest Doing Business Report 2018. Credit rating company Moody's Investors Service has also raised India's rating from the lowest investment grade of Baa3 to Baa2 (Details in Box 1). This has been made possible due to a host of measures undertaken by the Government including implementation of the Goods and Services Tax, Insolvency and Bankruptcy Code, introduction of inflation targeting regime and announcement of bank recapitalization. Other measures to facilitate ease of doing business include initiation and simplification of online application for Industrial License and Industrial Entrepreneur Memorandum, integration of twenty services with the eBiz portal which functions as a single window portal for obtaining clearances from various Government agencies, limiting the number of documents required for export and import to three by DGFT.

As per the latest Quarterly Estimates of Gross Domestic Product, overall industrial sector growth was significantly higher at 5.8 per cent in Q2 as compared to 1.6 per cent in Q1 of 2017-18. This was mainly due to the robust growth of 7.0 per cent in manufacturing sector in Q2 of 2017-18, as seen in Table 1. As per the first advance estimate of national income 2017-18, overall industrial sector growth is at 4.4 per cent with manufacturing growth at 4.6 per cent.

## (Source: Economic Survey Report 2017-18, Ministry of Finance, Government of India)

Index of Industrial Production (IIP) Growth Rates (per cent)

	Weight	2015-16	2016-17	2017-18 (April-November)
General Index	100	3.3	4.6	3.2
Sectoral Classification				
Mining	14.4	4.3	5.3	3.0
Manufacturing	77.6	2.8	4.4	3.1
Electricity	8.0	5.7	5.8	5.2
Use Based Classification				
Primary goods	34.0	5	4.9	3.4
Capital goods	8.2	3	3.2	2.1
Intermediate goods	17.2	1.5	3.3	0.9
Infrastructure/ construction goods	12.3	2.8	3.9	3.8
Consumer durables	12.8	3.4	2.9	-1.4
Consumer non-durables	15.3	2.6	7.9	9.4

Source: Central Statistics Office

(Source: Economic Survey Report 2017-18, Ministry of Finance, Government of India)

## **Foreign Direct Investment:**

Foreign Direct Investment (FDI) has been an important source of financing for the economy. FDI policy reforms announced in 2016 brought most of the sectors under automatic approval route, except a small negative list. Total FDI inflow grew by 8 per cent i.e. US\$ 60.08 billion in 2016-17 in comparison to US\$ 55.56 billion of the previous year. It is the highest ever for a particular financial year. In 2017-18, till September, the inflow of total FDI was to the quantum of US\$ 33.75 billion. In terms of share in FDI Equity inflows, Mauritius, Singapore and Japan have been top three countries in India contributing 36.17 per cent, 20.03 per cent and 10.83 per cent of the total FDI Equity Inflows during 2016-17. In terms of the Sectors receiving FDI Equity inflows, Services (Finance, Banking, Insurance etc.), Telecommunications and Computer Software & Hardware have been the top three sectors with a share of 19.97 per cent, 12.80 per cent and 8.40 per cent respectively.

(Source: Economic Survey Report 2017-18, Ministry of Finance, Government of India)



#### Make In India:

The 'Make in India' programme was launched on 25th September 2014 which aims at making India a global hub for manufacturing, research & innovation and integral part of the global supply chain. The Government has identified ten 'Champions sectors' that have potential to become global champion, drive double digit growth in manufacturing and generate significant employment opportunities. The sectors have been identified for renewed focus under the Make in India version 2.0 including Capital goods, Auto and Auto Components, Defence& Aerospace, Biotechnology, Pharmaceuticals and Medical Devices, Chemicals, Electronic System Design & Manufacturing (ESDM), Leather & Footwear, Textiles & Apparels, Food Processing, Gems & Jewellery, New & Renewable Energy, Construction, Shipping and Railways.

(Source: Economic Survey Report 2017-18, Ministry of Finance, Government of India)

## **India's Merchandise trade**:

The year 2016-17 was characterized by positive growth in merchandise exports after two years of negative growth. Similarly, merchandise imports also printed positive growth in 2016-17 after three years of negative growth. Imports declined by around US \$107 billion from US\$ 491 billion in 2012-13 to US\$ 384 billion in 2016-17. This was mainly due to a reduction in value of imports of crude oil and petroleum products to the tune of US \$77 billion along with US \$26.4 billion reduction of gold and silver imports during this period. Thus, these two commodity groups accounted for nearly 97 per cent of the reduction in imports. The reduction in oil imports could be mainly attributed to a sharp fall in the prices of crude oil in international market. The import price of Indian basket of crude oil declined from an average of around US \$108 per barrel in 2012-13 to US \$47.6 per barrel in 2016-17. Reduced prices of petroleum products also resulted in lower value of POL exports from nearly US\$ 61 billion in 2012-13 to US\$ 32 billion in 2016-17. The non-POL exports increased from US\$ 239.5 billion in 2012-13 to US\$ 244.3 billion in 2016-17. The total merchandise exports declined by nearly US\$ 24.5 billion in these years.

(Source: Economic Survey Report 2017-18, Ministry of Finance, Government of India)

## **Industrial, Corporate and Infrastructure Performance:**

As per the Index of Industrial Production (IIP), which is a volume index with base year 2011-12, the industrial output increased by 3.2 per cent during April-November 2017-18 vis-à-vis the corresponding period of previous year. This was a composite effect of growth in electricity generation at 5.2 per cent and growth in mining and manufacturing sectors at 3.0 per cent and 3.1 per cent respectively. In November 2017, the IIP registered a growth of 8.4 per cent to take the April-November growth to 3.2 per cent over the corresponding period of previous year. The eight Core infrastructure supportive industries, viz. coal, crude oil, natural gas, petroleum refinery products, fertilizers, steel, cement and electricity that have a total weight of nearly 40 per cent in the IIP attained a cumulative growth of 3.9 per cent during April-November 2017- 18 over the corresponding period of previous year. The production growth of coal, natural gas, refinery products, steel, cement and electricity were positive. The steel production increased substantially, while the production of crude oil and fertilizers fell marginally during the period.

Nominal outstanding credit growth to industry at end November 2017 was 1 per cent higher as compared to end November 2016 as per the latest RBI data. Demand for funds by Indian firms, in the wake of the credit slowdown, has been somewhat met by alternative sources such as corporate bonds, external commercial borrowings and commercial paper.

India has leapt 30 ranks over its previous rank of 130 in the World Bank's latest Doing Business Report 2018. Moody's Investors Service has also raised India's rating from the lowest investment grade of Baa3 to Baa2. This has been made possible due to a host of measures undertaken by the Government including implementation of GST, Insolvency and Bankruptcy Code, and announcement of bank recapitalization. A number of reforms were undertaken to boost industrial growth including Make in India programme, Start-up India and Intellectual Rights Policy

A larger reduction in value of imports vis-à-vis that of exports helped in significant improvement in the merchandise trade balance, from US\$ 190 billion in 2012-13 to US\$ 108.5 billion in 2016-17 (Figure 9). The reduction in trade deficit in this period has been the major contributor to bringing about an improvement in the current account deficit that declined from 4.8 per cent of GDP in 2012-13 to around 0.7 per cent of GDP in 2016-17. With capital flows remaining at healthy levels, the foreign exchange reserves steadily increased from US\$ 292 billion at the end of March 2013 to US\$ 370 billion at the end of March 2017.

(Source: Economic Survey Report 2017-18, Ministry of Finance, Government of India)



## **Transformers Bushing Market**

The market for transformer bushing comprises two elements: new product supplied for new transformers, and replacement bushing. The market for new bushing in any given country is dependent on the transformer manufacturing base in that country, whereas the replacement market is dependent on the transformer market in that country. Bushing market can behave completely differently from the transformer market due to different replacement rates and lead times. Globally, replacements of old infrastructure in developed markets and addition of new substations are driving the bushing market. The affinity for online monitoring systems is expected to grow in some markets and for some applications. In relation to the transformer, the bushing is a relatively simple and cheap component, but its impact on the transformers life and reliability is enormous, which calls for a greater emphasis on the development of the technology.

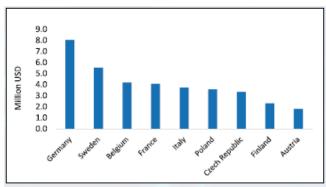
After windings and tap changers, bushings are the third major point of transformer failure [1, 2]. Nearly 20 % of all power transformer failures located in transmission substations and generator step-up (GSU) applications are caused by bushings. In the transmission grid, transformer bushing failures dominate in high voltage (HV) and extra-high voltage (EHV) transformers (220 kV to 400 kV), as compared to GSU and distribution transformers. The statistics in Europe shows that bushing failures occur between 12 and 20 years after the installation (midlife of a transformer). In 2012, CIGRE conducted a survey (A2.37 Transformer Reliability Survey) [1] which included 56 utilities from 21 countries. The survey concluded that almost 17 % of substation transformers failures are caused by bushings. Additionally, more than 40 % of the total bushings failures resulted in either a fire or explosion incident. All these factors indicate a high risk of bushing failure and its impact on the grid through transformers.

Transformer bushings market variations can be completely different from the transformer markets owing to various factors, including the replacement rates as discussed, but also due to different lead times. In terms of supply and demand, the lead time for power transformers can extend up to 20 months. Since the design of bushings has to be tailored according to specific transformer requirements, bushing lead time can take up to five months. Additionally, trends and transition between composite and porcelain bushings, and solid type and oil impregnated paper (OIP) type bushings add another layer of complexity to the market. All these factors combined need to be translated into the market sizing and accessibility of transformer bushings.

Source: Transformers Magazine (Special edition: Bushings, November 2017)

## **Transformers Bushing Market Assessment**

In order to analyze the European transformer bushings market, it is important to understand long-term grid development plan by Transmission System Operators (TSO) in each country. A TSO-based assessment in ten EU countries reveals that the EHV transformer bushings market is driven by replacements in the 400 kV category, while 220 kV market is primarily driven by new additions and then replacements. The estimated annual market volume (in million USD) in the next ten years for 400 kV transformer bushings is depicted in Figure 2. Germany is expected to be the largest market in Europe at more than 8 million USD, followed by Sweden, Belgium and France.





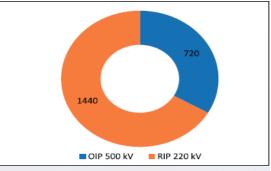


Figure 4. AusNet investment plan for EHV and HV bushings replacement 2016-2021 (00



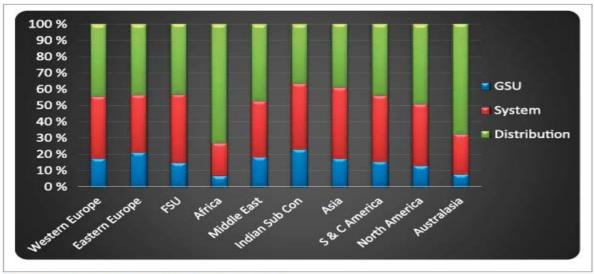


Figure 1. Transformer bushing market 2016 by transformer function

Source: Transformers Magazine (Special edition: Bushings, November 2017)

## **Global Prospects**

The demand for electricity worldwide is projected to grow at an annual rate of 2.4% for the period 2009–2035, driven by economic and population growth. Over 80% of the growth between 2009 and 2035 is expected to be in non-OECD countries. The world's installed power generation capacity is projected to rise from 4,957 GW in 2009 to about 9100 GW in 2035. The total gross capacity addition is expected to amount to 4,100 GW over the period, with 48% of this addition planned for installation by 2020.

In spite of less-than-impressive growth rates in recent years in the electrical equipment market, there is substantial scope for expansion in certain areas, such as the emerging markets in the Asia-Pacific and Africa region. Robust economic growth in emerging countries such as China and India, combined with rapid urbanization and strong growth in investment in these countries, is expected to boost the demand for electrical equipment in these countries in the future.

In developed countries, and also in several developing countries, rising ecological concerns and investment in alternative sources of power generation should benefit equipment segments such as wind turbines, solar power systems, etc.

Source: <a href="http://dhi.nic.in/writereaddata/Content/indian\_mission\_plan\_2012-2022.pdf">http://dhi.nic.in/writereaddata/Content/indian\_mission\_plan\_2012-2022.pdf</a>

#### **Indian Electrical Equipment Industry**

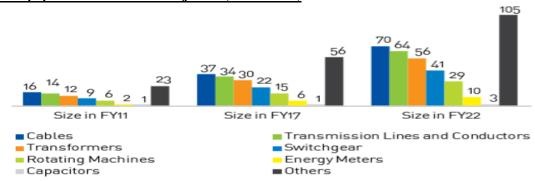
India's electrical equipment industry is highly diverse and manufactures a wide range of high and low technology products. The industry directly employs around half million persons and provides indirect employment to another one million people. The industry can be broadly classified into two sectors – generation equipment and T&D equipment. For 2011-12, the industry size is estimated at ₹1.20 lakh crore (US\$ 25 billion), of which generation equipment segment consisting of BTG contributed ₹31,000 crore (US\$ 6.5 billion) while the major T&D equipment segment of transformers, cables, transmission lines, switchgears, capacitors, energy meters, etc., provided the larger share o₹64,235 crore (US\$ 13.4 billion). Other electrical equipment, including instrument transformers, surge arrestors, stamping and lamination, insulators, insulating material, industrial electronics, indicating instruments, winding wires, etc., contributed to ₹25,000 crore (US\$ 5.2 billion).

## **Domestic Demand for Electrical Equipment**

The demand for electrical equipment in India is expected to witness a significant expansion on the back of the growth of the power sector. The government is likely to add around 88.5 GW and 93 GW, respectively, under its 12th and 13th Five Year Plans. Based on investment estimates and capacity addition targets, it is expected that the domestic demand for BTG will be in the range of ₹ 125,000-150,000 crore (US\$ 25-30 billion) by 2022, while that of the T&D equipment industry will be ₹350,000 − 375,000 crore (US\$ 70-75 billion).



# **T&D** Equipment-wise Demand Projection (₹ '000 crore)



There has been an overall growth in most segments of the electrical equipment industry — in boilers, turbines, generators, transformers, switchgears, and wires and cables due to the high demand from central and state power utilities.

Source: http://dhi.nic.in/writereaddata/Content/indian mission plan 2012-2022.pdf

Indian Electrical Equipment Industry – A SWOT Analysis



#### Strengths

- Diversified, mature and strong manufacturing base, with robust supply chain, fully equipped to meet domestic demand / capacity addition.
- Rugged performance design of domestic electrical equipment to meet tough network demand.
- Good mix of large private and public sector enterprises, multinational companies and small and medium companies.
- Domestic presence of major foreign players, either directly or through technical collaborations with domestic manufacturers.
- State-of-art technology in most sub-sectors at par with global standards.
- Domestic availability of low-cost skilled mannower.
- Emerging global reputation of Indian electrical equipment for sourcing products and components and also of Indian transmission and other EPC contractors.

#### Weaknesses

- Upward volatility in raw material and other metal prices.
- High cost, poor quality and shortage of raw materials and other inputs.
- Dependence of some sub-sectors on import of critical inputs.
- Low investment in R&D and no structured longterm approach for basic research.
- Looming shortage of skilled technical manpower and low productivity.
- Inadequate and costly domestic testing and calibrating facilities for electrical equipment.
- Lack of standardisation of product specifications, design parameters and ratings for generation & distribution equipment across different utilities.
- Bunching of orders by utilities, because of factors beyond their control such as government approvals, release of funds, etc., resulting in sub-optimal utilisation of available domestic manufacturing capacity.
- Badly designed and diverse procurement policies and qualifying criteria of utilities.
- Outdated tendering procedures and contract awarding based on L1 bidder by utilities.

#### Opportunities |

- Domestic demand: to sustain the envisaged annual > GDP growth rate of around 8-9% over the next 20 years, it has been estimated that India will require to increase its electricity generation capacity by around five times by 2032.
- Rapid growth in metros, airports and other infrastructure projects is expected to generate huge demand for matching BTG and T&D equipment.
- External demand: Currently, share of India's exports in the global market is less than 1 per cent. With the electricity sector being a sunrise sector across the entire developing world, there exists a significant export potential for the domestic industry.

#### Threats

- Problems of fuel linkages, land acquisition, environmental clearances, etc. are impeding growth in the country's power sector which may lead to less than anticipated growth in demand for electrical equipment.
- Absence of a level playing field for the domestic industry to compete with escalating imports of electrical equipment.
- Poor financial health of DISCOMs and very high AT&C losses may have a cascading effect on the growth of BTG as well T&D equipment industry.
- Rising global concerns on the trade-offs between economic growth, energy security and environmental sustainability.

Source: http://dhi.nic.in/writereaddata/Content/indian mission plan 2012-2022.pdf



## **OUR BUSINESS**

Some of the information contained in the following discussion, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the section "Forward-Looking Statements" for a discussion of the risks and uncertainties related to those statements and also the section "Risk Factors" for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward looking statements. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal are to the Twelve-month period ended March 31 of that year. In this section, a reference to the "Yash", "Company" or "we", "us" or "our" means Yash Highvoltage Limited.

All financial information included herein is based on our "Financial information of the Company" included on page 142 of this Draft Prospectus.

#### **OVERVIEW**

Incorporated in the year 2002, our Company is primarily engaged in manufacturing and distribution of transformer bushings, particularly, high current bushings, OIP condenser bushings, RIP condenser bushings and insulation materials, particularly Fibre Glass cylinders and FRP guard rings. A bushing is an electrical engineered component that insulates a high-voltage conductor passing through a metal enclosure such as transformers. Bushings are critical components in transformer due to their insulation properties, as they allow an electrical conductor to pass safely through a transformer. Transformers are electrical devices used in power industry to channelize the electricity from one electric circuit to another by changing the voltage of electricity flowing in the circuit. Bushing failure in a transformer is considered to be third major reason of transformer failure after windings and tap changers failure.

Our corporate office is situated in Vadodara, Gujarat and we carry our manufacturing operations from our plant located in Khakharia village, Savli, District Vadodara. Our manufacturing facility has an installed annual capacity for production of 2500 units of OIP Bushings, 500 units of High Current Bushings, 1500 units of RIP Bushings and 1200 units of FRP cylinders & Guard Rings and is well equipped with quality testing facilities.

We have obtained exclusive rights from MGC Moser - Glaser AG, a Switzerland based Company engaged in manufacturing of RIP Bushings and RIP Bushings for rendering their technology to produce and sale RIP Bushings in India under their technical knowhow. Further, we have valued international clients/agents which market our Products in abroad. These includes reputed names in the transformer bushings industry, such as H-J Family of Companies, United States, Ares Trafo, Turkey, Ipek Yol Khavarmiyaneh, Iran, DAEGI Industries etc. We are able to widen our reach by virtue of our association with such international Companies, which allow us to cater the requirements of power transformer industry both in India and Abroad.

Our Company is on the approved vendor list of various Indian Government Enterprises such as NTPC Limited, Power Grid Corporation of India Limited, Madhya Pradesh Power Transmission Co. Ltd, Research Designs & Standard Organization (an Organization under the Ministry of Railways of India), Gujarat Energy Transmission Corporation Limited, Punjab State Power Corporation Limited, Maharashtra State Electricity Transmission Co. Ltd., Maharashtra State Power Generation Company Limited and Haryana Vidyut Prasaran Nigam Limited. Also, the drawings of our transformer bushings have been approved by renowned Companies such as Larsen & Toubro Limited, EMCO Limited, Karnataka Power Corporation Limited and Lanco Infratech Limited.

We also undertake repairing, retrofitting and replacement work of old bushings. For F.Y. ended Mar.'17 and nine months ended Dec.'17, our net revenue from operations comprised of Rs. 1182.35 lakhs and Rs. 1371.19 lakhs of which 4.39% and 4.07% respectively comprised of export sales to Brazil, Spain, Mexico, Ecuador, Saudi Arabia, Kuwait, Turkey etc. Our list of clientele includes large players in power & transformers industry such as Bharat Heavy Electricals Limited, CG Power and Industrial Solutions Limited (formerly known as Crompton Greaves Ltd.), GE T & D India Limited, Toshiba Transmission & Distribution Systems (India) Pvt Ltd, Voltamp Transformers Limited, ABB Limited and Transformer & Rectifiers (India) Ltd.

We are ISO 9001: 2008 accredited Company and have achieved the following distinct accomplishments:-

- Certificate of Merit in the field of "Research in Science & Technology" for indigenous development of High Current Transformer Bushings and Fiber Glass Products for import substitution from Federation of Gujarat Industries(FGI) in 2013
- Certificate of Merit for excellence in the field of Outstanding MSME from Federation of Gujarat Industries(FGI) in 2016
- 2<sup>nd</sup> runner up Award for "Best Overall Product Developed by Exhibitor" in Switch Global Expo 2016.



Also, our Company has recently participated in ELECRAMA event held in Greater Noida, India in March 2018, wherein power, electrical and industrial electronic products are showcased at an international level.

As per restated financial statements for the nine months ended on December 31, 2017 and fiscal year ended on March 31, 2017, March 31, 2016 and March 31, 2015, the total revenue of our Company stood at Rs. 1371.48 lakhs, 1190.11 lakhs, 857.04 lakhs and Rs. 627.46 lakhs respectively. Further, our PAT for the nine months ended on December 31, 2017 and fiscal year ended on March 31, 2017, March 31, 2016 and March 31, 2015 stood at Rs. 119.84 lakhs, 55.60 lakhs, Rs. 30.49 lakhs, and Rs. 5.20 lakhs respectively.

# **OUR PRODUCTS**

S.No.	Product	Features
1.	High Current Bushings	<ul> <li>Rated Voltage - 24Kv ~ 36Kv</li> <li>Rated Current – 4000Amps ~ 20,000Amps</li> <li>Tested as per IEC-60137.2008 standards</li> <li>Available in Copper and Aluminium designs</li> <li>Type of Insulation – Oil filled/Oil Communicating and Condenser (OIP)</li> <li>Used in Generator step – up (GSU) transformers.</li> </ul>
2.	Oil Impregnated Paper (OIP) Condenser Bushings	<ul> <li>Rated Voltage - 52Kv ~ 170Kv</li> <li>Rated Current – Up to 5000 Amps</li> <li>Tested as per IEC 60137.2008 standards</li> <li>Low dielectric loss</li> <li>Explosion proof lower end insulator</li> <li>Type: Oil to air and Air to air</li> <li>Used in power transformers</li> </ul>
3.	Resin Impregnated Paper (RIP) Condenser Bushings	<ul> <li>RIP Body imported from MGC Moser Glaser AG, Switzerland</li> <li>Rated Voltage - 36Kv ~ 145Kv</li> <li>Rated Current – Up to 3150 Amps</li> <li>Tested as per IEC 60137.2008 standards</li> <li>Light weight &amp; compact design</li> <li>High operational safety through oil free RIP insulation and use of shatterproof "Composite insulator"</li> <li>Type: Oil to air dry</li> <li>Used in power transformers</li> </ul>
4.	Fibre Glass Cylinders/ Fibre Reinforced Plastic (FRP) Cylinders	Dimensional Range:- Height upto 3500 mm and diameter upto 2200 mm.     Used as electrical insulation in power/dry type transformers, EHV test transformers, test equipments and Tap Changers.
5.	Fibre Glass End Ring	<ul> <li>Dimensional Range:- Diameter upto 1700mm, and thickness upto 40 mm</li> <li>Guard rings are used in coil winding application for power transformers</li> </ul>





Apart from above, we also offer service of repairing and retrofitting of old transformer bushings of any domestic/global make. Also, we offer replacement service of old/ damaged bushings of any make, by offering interchangeable solution to the original bushing.

#### **OUR LOCATION**

Registered Office & Factory	84/1B, PO Khakharia, Taluka. Savli, Vadodara – 391510, Gujarat, India.						
Corporate Office	2/3 Param Park, Behind Taksh Bunglows, Vasna Road, Vadodara – 390-007,						
	Gujarat, India						

#### **OUR COMPETETIVE STRENGTHS**

## 1. Wide presence in the segment of transformer bushings

The market for transformer bushings comprises of two segments i.e. new products supplied for new transformers and secondly, replacement bushings sold either to upgrade an existing transformer installation or as a replacement for a bushing that has suffered damage during the working life of the transformer. Our Company is present in both the segment of transformer bushings. Our range of transformer bushings offered by us finds application in Power, Distribution, Cast Resin, Dry Type, Furnace, Loco, Induction and Generating Transformers. These are manufactured in accordance with Indian Standards – IS: 60137.2008 and also as per customers given specifications and drawings. Our range of transformer bushings and related services allows our existing customers to source most of their product & service requirements under one roof and also enables us to expand our business from existing customers as well as address a larger base of potential new customers.

# 2. Presence in international markets

We believe that our presence in international markets has enabled us to cater a broader customer base and has facilitated us to build a base for growth in transformer bushing business. Our list of international clients in the F.Y. 2016-17 and nine months period ended Dec.'17 include H-J International Inc, USA, Energotech Projects Ltd., Israel, DRILCO, Spain, Energypac Engineering Ltd., Bangladesh, Tyree Industries Pty Ltd., Australia, Voltamp Power LLC, Oman, Hyundai Heavy Industries Ltd., Bulgaria, Saudi Power Transformers Company, Saudi Arabia etc.

# 3. In house inspection and test facilities

Our finished products have to undergo various quality and inspection tests before being delivered to the customer. Some of the tests that are carried on bushing includes Di-electric and mechanical test in accordance with IS- 60137: 2017 standards, which includes high voltage test, partial discharge, tangent delta test, oil test, vaccum leak test, helium tightness test, oil filled pressure test etc. Our Company has its own in-house inspection and test facilities which enables us to maintain high quality production standards and also helps us in minimizing production time and bringing cost effectiveness.

#### 4. Certifications and compliance with Quality Standards

Our strength lies in understanding the requirements of the customer and our execution capabilities. This has enabled us to get repeat orders from our existing customers and attract new customers. As a certification of the quality assurance and standardization of the products, Our Company has maintained ISO 9001: 2008 certification from TUV SUD South Asia Private Limited, Mumbai for design, manufacture and supply of transformer bushing and polymer insulators. Further, our Company was featured in an international magazine "Transformers" in their special edition on Bushings - November 2017 wherein the features of our products were highlighted. We have been consistent in delivering quality products to our customer. Our focus on quality has enabled us to sustain and grow our business model to benefit our customers.



## 5. Experienced management team and a motivated & efficient work force

Our Company is managed by a team of experienced personnel having experience in different aspects of transformer components industry. We believe that our qualified and experienced management has substantially contributed to the growth of our business operations. Our Management team is led by our Managing Director, Mr. Keyur Shah who has been associated with transformer components industry for more than 10 years. Further, we have hired two skilled consultants on retainership basis which we believe to have relevant technical expertise in the industry in which we operate. The faith of the management in the staff and their dedicated performance has enabled us to build up business capabilities. We believe that the experience of our senior management team has resulted into improved product quality and increased profitability which give us a competitive edge.

## **OUR BUSINESS STRATEGIES**

## 1. Improving operational efficiency and product quality

Our Company intends to improve efficiencies to achieve cost reductions so as to gain competitive edge over the peers. We believe that this can be done through economies of scale, continuous process improvement, and customer service and technology development. Also, quality products and service of global standards are of utmost importance for customer retention. Further, we are looking to increase our exports, both in terms of quantum and markets, to enhance our international presence and reduce dependence on domestic market. As a result of these measures, our Company will be able to increase its market share and profitability.

## 2. Focus on consistently meeting quality standards

Our Company intends to focus on adhering to the quality standards of the products. Quality of the product is very important for the company from both customer point of view and brand building point of view. Continuous project review and timely corrective measures in case of diversion and technology upgradation are keys for maintaining quality standards of the products. Providing the desired and good quality products help us in enhancing our brand value and maintaining long term relationships with customers.

## 3. To build-up a professional organization

We believe in transparency, commitment and coordination in our work, with our suppliers, customers, government authorities, banks, financial institutions etc. We have a blend of experienced and sufficient staff for taking care of our day to day operations. We also consult with external agencies on a case to case basis on technical and financial aspects of our business. We wish to make it more sound and strong in times to come.

## 4. Develop cordial relationship with our Suppliers, Customer and employees

We believe in maintaining good relationship with our Suppliers and Customers which is the most important factor to keep our Company growing. Our dedicated and focused approach and efficient and timely delivery of products has helped us build strong relationships over a number of years. We bag and place repetitive order with our customers as well as with our suppliers. For us, establishing strong, mutually beneficial long-term relationships with strategic supplier relationship management is a critical step in improving performance across the supply chain, generating greater cost efficiency and enabling the business to grow and develop.

# **OUR MANUFACTURING PROCESS**

#### Bushings

# **Designing of Bushing**

Majority of the bushings are customized in terms of Mounting Dimensions, Termination lengths, Terminal/conductor material, shape & size, operating conditions such as altitude, temporary over voltages, temperature of ambient air and immersion medium, seismic conditions, operating cantilever load etc. Our Engineering and Design team equipped with art design tools and solutions, work out the tendering & order designs of Bushings after thorough understanding of customer requirement and specifications and according to applicable internationally standardized and accepted IEC specifications. By use of CAD software, engineers prepare drawings for customer approval. After customer approval, component drawing along with bill of Material & Process & Testing/Inspection Instructions are released to relevant internal departments for procurement, inspection/testing and production. The document control is maintained using ERP system.



#### **Raw Material procurement and Quality Inspection**

Every component of a transformer bushing contributes towards long-term performance of transformers hence all raw materials for example, Insulating Kraft paper, Porcelain/Epoxy Insulator, Insulating transformer oil, Aluminium and Copper alloys have to be robust to withstand the test of continuous operation. Each material lot is inspected thoroughly and subjected to stringent Quality checks before accepting for production. Some of the tests conducted on raw materials includes HV test & Internal Pressure test on Insulators, Chemical analysis, Mechanical strength check and Electric conductivity tests on Aluminium and Copper alloys, and other physical, chemical, mechanical and electrical tests of Insulating paper and Transformer oil test, hardness test of Rubber O-rings, Electro plating thickness checks etc. We control material allotment by using ERP system.

1. High Current Bushings & Oil Impregnated Paper (OIP) Condenser Bushings - The High Current & OIP Bushings mainly consist of OIP Active part, nonferrous metal components, Insulating air, Oil side envelopes and Insulating oil.

## Manufacturing of OIP Active parts:

The OIP Active part is made by winding of Insulating kraft paper either on Copper stem or Aluminium tube former, depending on the design requirement. For capacitive grading, Electrical grade aluminium foils are precisely inserted during Insulating paper winding, at pre-calculated diametrical and axial locations both, to ensure optimum electric field control and equal voltage distribution across each layer of Insulating core.

After precise winding process of Insulating paper core according to a highly accurate Capacitive Grading programme, the core is dried in Autoclaves at elevated temperature under fine vacuum. Insulation Drying process lies at the heart of bushing manufacturing chain, and is governed by control parameters such as Condensate collection rate and condensate volume, Drying Temperature, Vacuum level, duration of drying process (depending on the mass of Insulation) etc.

After adequate moisture extraction is achieved, insulating paper core is impregnated by high quality Insulating mineral transformer oil. After impregnating paper Insulation at controlled feeding rate of oil, OIP core is kept inside autoclave for given standing time to attain electrical properties of OIP Core. The OIP core is then stored in clean, oil filled tanks in hermetically sealed condition.

Bushing winding is carried out inside dust-free, ambient controlled room to eliminate chances of ingress of foreign particles/moisture inside Insulation. Lead time of winding a Paper core depends on the kV class and generally varies from 3 hours to 8 hours. Similar principle applies for autoclaving of a wound Paper core, which may vary between 7 to 15 days based on the kV/voltage class of the insulation.

## **Bushing assembly and Insulation filling**

After Oil Impregnation, OIP core is ready for assembly. OIP core is housed inside Air Side Porcelain or Composite Insulator (depending on design), Oil end Epoxy Insulator, Mounting flange and Conservator. The annular space between all components and OIP core is precisely filled with high Quality mineral transformer Oil under fine vacuum. Vacuum oil flooding cycle is adjusted according to the exposure time during Bushing assembly.

Bushing is assembled inside dust-free, ambient controlled room to eliminate chances of ingress of foreign particles/moisture inside Insulation. Test tap stem is connected to last Aluminium foil of Condenser by wire crimping. Test tap, to enable measurement of Capacitance and Partial discharge is made of High Quality Epoxy moulding. Per Bushing time of assembly and Oil filling, including standing time is about 2 days.

# Oil tightness test of Bushing

After Oil filling, the Bushing is subjected to an overpressure of Oil at 1.1 bar above maximum operating pressure for duration of atleast 16 hours. After completion of test duration, whole Bushing is inspected for oil leakages, if any.

#### **Electrical & Physical Testing of Bushing**

After successful completion of Tightness test, Bushing is prepared for Electrical testing to simulate the actual service conditions. Our 400kV Test laboratory is equipped and capable of performing all routine electrical tests as per IEC 60137 standard. The HV test lab has a Partial Discharge (PD) background of < 2pC, ensured by double wall electromagnetic shielding, and imported EMI filters. This facilitates highly accurate PD testing for all products, which is a key parameter for determining insulation health and quality of the



bushings. To verify and confirm healthiness, each Bushing is critically tested for following stringent Electrical tests such as Lightening Impulse voltage withstand test, AC Voltage withstand test, Partial discharge quantity measurement test Capacitance and Dielectric dissipation factor measurement, Insulation resistance measurement Oil tightness test of Bushing and Flange etc.

#### **Customer Inspection & Dispatch**

Many bushings are retested in witness of Customer, if required by them. After satisfactory inspection and testing, Bushing are dispatched to Customers.

**2. Resin Impregnated Paper (RIP) Condenser Bushings** - The RIP Bushings mainly consist of RIP Active part, nonferrous metal components, Insulating Composite Insulator and Dry Insulating foam.

## **Manufacturing of RIP Active parts:**

The RIP Active part is manufactured by winding Insulating Crepe paper either on Copper stem or Aluminium tube former, depending on the design. For capacitive grading, Electrical grade aluminium foils are precisely inserted during Insulating paper winding, at precalculated diametrical and axial locations both, to ensure optimum electric field control and equal voltage distribution across each layer of Insulating core.

Bushing winding is carried out inside dust free room to eliminate chances of ingress of foreign particles inside Insulation. After precise winding process of Insulating paper core according to a highly accurate Capacitive Grading programme, the core is dried in Autoclaves at elevated temperature under fine vacuum. Insulation Drying process lies at the heart of bushing manufacturing chain, and is governed by control parameters such as Condensate collection rate and condensate volume, Drying Temperature, Vacuum level, duration of drying process (depending on the mass of Insulation), Ultimate Dielectric Dissipation factor of Capacitive Insulating core etc.

After adequate moisture extraction is achieved, insulating paper core is impregnated by high Quality Epoxy resin. After impregnating paper Insulation at controlled rate, RIP core is cured at elevated temperature to attain Electrical & Mechanical properties, and achieve a Dry and Solid RIP insulation. The cured RIP core is extracted from Autoclave and subjected to precision machining for removal of excess Resin from external surface, and achieve the precise machined structure to allow for component assembly.

The ready RIP core is then stored in Humidity and Temperature Controlled ambience, until assembly stage.

As part of a phase wise development of RIP bushing manufacturing technology, in phase-1 the RIP active part/core, is received in ready machined condition from RIP technology principals MGC Moser-Glaser, Switzerland. In phase-2, the RIP Condenser core winding, autoclave, Resin impregnation and machining is established. Lead time of winding a Paper core depends on the kV class and generally varies from 3 hours to 8 hours. Similar principle applies for autoclaving of a wound Paper core, which may vary between 7 to 15 days based on the kV/voltage class of the insulation.

# Assembling of Mounting flange and test tap moulding

Aluminium flange, along with O-rings (for sealing) is assembled on RIP core. A high Quality two-part Epoxy resin adhesive is filled using automatic Pneumatic pistol between Flange and RIP active part interface. Epoxy adhesive cures after 12 hours. Test tap stem, connected to last Aluminium foil of Condenser is embedded while glue filling. Test tap, to enable measurement of Capacitance and Partial discharge is formed simultaneously by Epoxy adhesive.

# Helium tightness test of RIP Core assembly

After curing of Epoxy adhesive at ambient temperature each RIP core is tested for Helium tightness test using fully automatic Helium tightness test setup to detect even a microfine leakage if any from Flange and RIP core interface. Per bushing total test duration is around 30 minutes.

## **Electrical testing of RIP cores**

In order to check healthiness, each RIP core is subjected to stringent Partial Discharge measurement test and Tan Delta measurement test before Bushing assembly. Per Bushing total test duration is around 20 minutes.



## **Bushing assembly and Insulation filling**

After successful passing of tightness test & Electrical tests, RIP core is housed inside Composite Insulator. The annular space between Composite Insulator and RIP core is precisely filled with high quality polymer based Insulating foam using fully automatic Insulation filling machine. In order to maintain controlled rate of rise of Insulation, and ensure porosity free casting of Insulation, Insulating foam is filled under positive pressure of Nitrogen gas. Bushing is assembled inside dust free room to eliminate chances of ingress of foreign particles inside Insulation. Per Bushing time of Bushing assembly and Insulation filling, including curing time of Insulating foam is about 2 days.

# **Electrical & Physical Testing of Bushing**

After Foam Insulation is cured at ambient temperature, Bushing is prepared for Electrical testing simulating the service conditions. The remaining process of Electrical and Physical testing is similar to as described in the manufacturing process of OIP Condenser bushing.

## **Customer Inspection & Dispatch**

Many bushings are retested in witness of Customer, if required by them. After satisfactory inspection and testing, Bushing are dispatched to Customers.

## Manufacturing Process of FRP Cylinders & Fibre Glass End Rings

## **Designing of Cylinder**

FRP Cylinders are customized in terms of dimensions i.e. Diameter, Wall thickness and length and operating conditions for example temperature of ambient air and immersion medium, mechanical forces appearing during service etc. Our Engineering and Design team equipped with art design tools and solutions, work out the tendering & order designs of Bushings after thorough understanding of customer requirement and specifications and according to applicable internationally standardized and accepted IEC specifications. By use of CAD software, engineers prepare drawings for customer approval. After customer approval, component drawing along with bill of Material & Process & Testing/Inspection Instructions are released to relevant internal departments for procurement, inspection/testing and production.

## **Raw Material Procurement and Quality Inspection**

An FRP cylinder is used for application of Former in the Transformer's coil winding, to provide mechanical strength and Rigidity during Short-Circuit forces and operating vibrations. The raw materials required to be procured for FRP Cylinder includes Epoxy Resin, Hardener, Catalyser, Fibre Glass roving, Polyurethane coat etc. Each material lot is inspected thoroughly and subjected to stringent Quality checks before accepting for production. Some of the tests carried on raw material includes Viscosity, Free acid, Hydrolysable chlorine Colour, Density of Rein + Hardener, Fuzz test, Tex value, Mositure content on Fibre glass roving.

## Manufacturing of FRP Cylinders:

FRP Cylinders are manufactured by Filament winding of Fibre Glass roving and Epoxy resin as bonding agent for them. For Filament winding, a mandrel/winding mould of dimensions according to dimensional requirement of FRP Cylinder is prepared in-house. High quality electrical grade Fibre glass rovings are wound over the mandrel by filament winding machine. The FG rovings are passed from Resin-bath and excess resin is squeezed from Roving at the exit point of roving in Resin-bath. Rovings are kept under tension during winding to ensure desired strength of FRP cylinder. The semi-automatic filament winding machine facilitates cross winding of roving intermittently. Depending on the strength requirement, number of roving spool, winding tension, winding speed, cross layer winding is followed.

Collapsible mandrel permits meeting all the dimensional verities of Customer specification. Generally the time of Winding a cylinder is between 1 hour to 4 hour depending on the weight of Fibre glass cylinder.

#### **Curing of FRP Cylinder**



After filament winding, FRP Cylinder is loaded inside specialised oven for drying at elevated temperature cycle. The duration and temperature cycle is decided based on the diameter and wall thickness of cylinder. Generally the curing time varies from 2 hours to 5 hours depending on the weight of Fibre glass cylinder.

## Machining of FRP Cylinder and tapular/angular cutting of FRP Cylinders for forming Fibre Glass End Rings

Before machining, hardness of FRP Cylinder is checked to ensure adequate curing. Based on the diametrical, length and wall thickness tolerances FRP Cylinder is machined on semi-automatic grinding machine. Once required diameter and Wall thickness is achieved, outer surface of FRP Cylinder is smoothed using buffing machine. Generally the machining time varies from 3 hours to 7 hours depending on the size of Fibre glass cylinder. Fibre Glass End Rings are made from FRP Cylinders by tapper/angular cutting. Shaping time for FRP end rings is approx. 18 hours depending on the size.

## Insulation coating on FRP Cylinder/Fibre Glass End Rings

After machining and cleaning, FRP Cylinder/ FRP Glass End Rings is coated with Insulating Polyurethane coat to improve electrical tracking performance. The PU coat time is around 1 hour to 2 hour depending on the size of Cylinder/Fibre Glass End Ring.

## Testing and Inspection of FRP Cylinder/Fibre Glass End Rings

Depending on the application, each FRP Cylinder/Fibre Glass End Ring is subjected to Dimensional check, Visual check, Electrical voltage withstand test, Internal pressure test. Cylinder total test duration is around 1 hour.

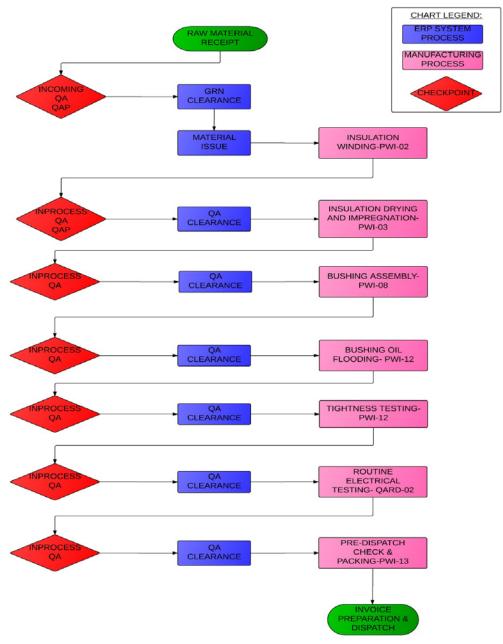
## **Customer Inspection & Dispatch**

FRP Cylinders/Fibre Glass End Rings are retested and inspected in witness of Customer, if required by the them. After satisfactory inspection and testing, FRP Cylinder/FRP Glass End Rings are dispatched to the Customers.

## PROCESS FLOWCHART:-

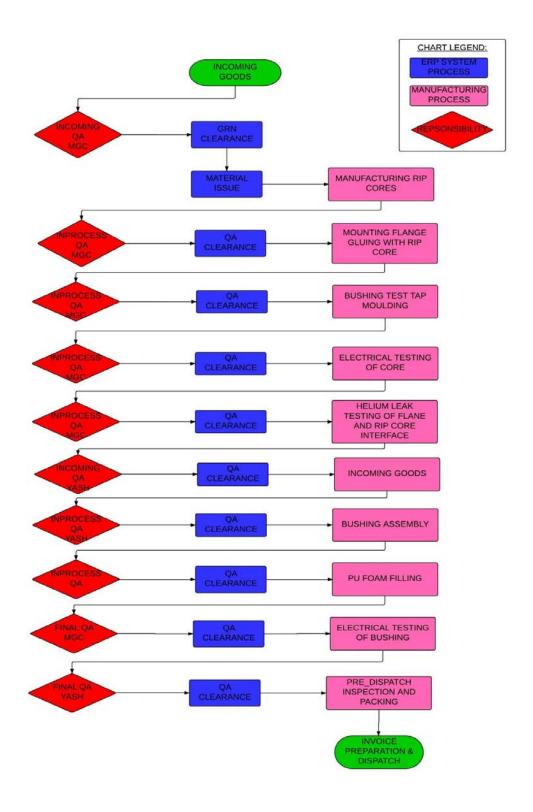
## **OIP/HIGH CURRENT BUSHINGS**





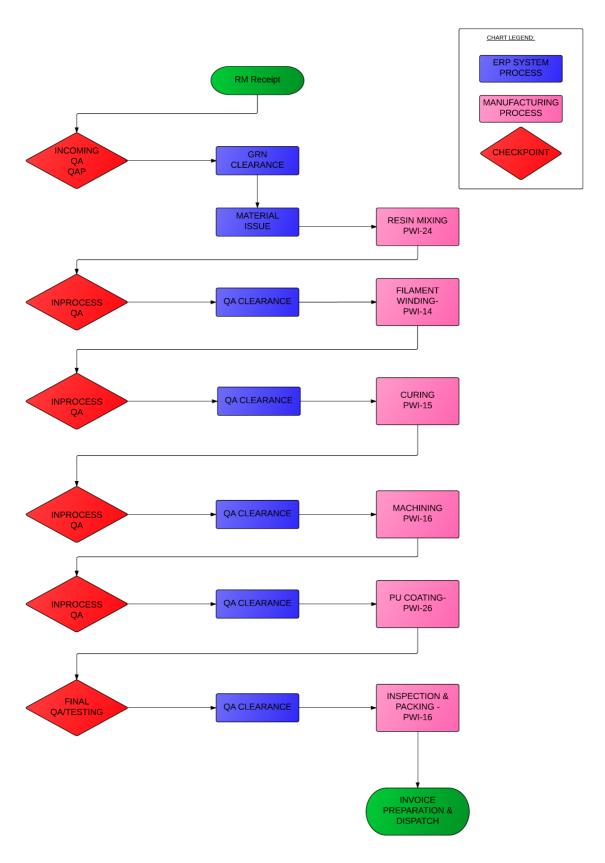
## **RIP BUSHINGS**







## FRP CYLINDERS/FIBRE GLASS END RINGS





#### **CAPACITY UTILISATION**

Do ation long		Exist	ing		Proposed			
Particulars	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	
OIP Bushings								
Total Installed Capacity (in No.)	2,500	2,500	2,500	2,500	2,500	2,500	2,500	
Actual/Proposed Production (in No.)	1,173	987	1119	1,130	1,250	1,300	1,340	
Capacity Utilization (in %)	47.00%	39.48%	44.76%	45.20%	50%	52%	53.60%	
High Current Bushings				<u> </u>				
Total Installed Capacity (in No.)	500	500	500	500	500	500	500	
Actual/Proposed Production (in No.)	78	144	149	159	170	175	185	
Capacity Utilization (in %)	15.60%	28.80%	29.80%	31.80%	34.00%	35.00%	37.00%	
RIP Bushings								
Total Installed Capacity (in No.)	N.A.	N.A.	375	1500	1,500	1,500	1,500	
Actual/Proposed Production (in No.)	N.A.	N.A.	67	459	510	525	555	
Capacity Utilization (in %)	-	-	18.00%	30.60%	34.00%	35.00%	37.00%	
FRP Cylinders/ Fibre Glass End	l Rings							
Total Installed Capacity (in No.)	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
Actual/Proposed Production (in No.)	740	514	854	550	650	750	780	
Capacity Utilization (in %)	74.00%	51.40%	85.40%	55.00%	65.00%	75.00%	78.00%	

# **PLANT & MACHINERY:-**

Some of the major machineries used by our Company in our manufacturing facility includes core winding machine, imported dosing system machine, helium leakage detecting machine, high voltage testing machine, partial discharge detector machine, automatic capacitance & Tan Delta Machine, transformer oil fitting machine, vaccum pumping system etc.

## **COLLABORATIONS:-**

# Cooperation Agreement with MGC Moser - Glaser AG, Lerchenweg, Kaiseraugst, Switzerland (MGC)

In 2016, Our Company has entered into a Cooperation Agreement with MGC, a Switzerland based Company engaged in manufacturing of RIP Bushings and RIP Bushar Systems. Under the said agreement, MGC will render us their technology to produce and sale the RIP Bushings in India under their technical knowhow. By virtue of the agreement, our Company has exclusive rights to produce, promote and sale RIP Bushings in India under their technical knowhow for five years.

## **EXPORT OBLIGATION:**

As on date of the Draft Prospectus, Our Company has export obligation of \$ 58715.86. For further details, regarding Export Obligation, please refer to Chapter titled "Government and Other Approvals" beginning on page 208 of this Draft Prospectus.



#### SALES AND MARKETING:-

The efficiency of the marketing and sales network is critical success factor of our Company. Our success lies in the strength of our relationship with our customers who have been associated with our Company for a long period. We have valued international clients/agents which market our Products in abroad. Our marketing team along with our promoters through their experience and good rapport with customers owing to timely and quality delivery of service plays an instrumental role in creating and expanding the sales network of our Company. In order to maintain good relation with our customers, our promoters and our marketing team regularly interacts with them and focuses on gaining an insight into the additional needs of our customers. Our prime consideration for customer selection is timely payments and consistency in purchases.

# **MARKETING STRATEGY:**

We intend to focus on following marketing strategies:

- 1. Focus on existing markets.
- 2. To expand our existing distribution base
- 3. Continuously holding markets trends.
- 4. Supply of Quality Products.
- 5. Fulfillment of Order in a timely manner.

Our top ten Customers for the F.Y. 2016-17 based on our total revenue from operations (excluding turnover from trading activities) were:-

Name of the Customers	Amount (Rs. in lacs)	As a % of total revenue of operations (excluding revenue from trading operations)	
Toshiba Transmission & Distribution Systems (India) Private Limited	147.82	14.91%	
Bharat Heavy Electricals Ltd	138.5	13.97%	
CG Power And Industrial Solutions Limited (formerly known as Crompton			
Greaves Ltd)	128.52	12.97%	
Transformer & Rectifiers (India) Ltd	92.42	9.32%	
GE T&D India Ltd	89.64	9.04%	
Atlanta Electrical Pvt. Ltd	83.9	8.46%	
System House Corporation	50.2	5.06%	
Voltamp Transformers Ltd	44.12	4.45%	
Aditya Vidhyut Appliances Ltd.	38.55	3.89%	
Technical Associates Limited	34.21	3.45%	
Total	847.88	85.54%	

# **COMPETITION:-**

Our Industry is fragmented consisting of large established players and small niche players. Our Company is well placed, well informed and well trained to assist clients in overall delivery. We have a number of competitors offering products and services similar to us. We believe the principal elements of competition in our industry are price, durability and overall product quality, timely delivery and reliability and most importantly our pace in keeping up with the required regulations and changing technology in the industry. We believe that our cost effective and integrated facilities, our focus on customer satisfaction and our reliability combined with our quality consciousness provides us with competitive advantage in many of our products. While these factors are key parameters the in client's decisions matrix in purchasing goods; product range, product quality and product price is often the deciding factor in most deals. Some of our Major Competitors are:-

- 1. ABB Limited (Bushing Division)
- 2. General Electric (GE) (Bushing Division)



#### **INFRASTRUCTURE & UTILITIES:-**

Raw Materials – Our major raw materials comprises of RIP bushing Body, machined components/castings, fibre glass rovings, porcelain insulators, hollow composite insulators, copper castings, transformer oil, aluminum and copper rods etc. We mainly procure raw material from domestic market and some of the raw materials such as RIP Bushing body and hollow composite insulators are imported from other countries.

Our top ten Suppliers of the Raw Materials & consumable items for F.Y. 2016-17 based on our total purchase (excluding purchase of stock in trade) were:-

Name of the Suppliers	Amount (Rs. in lacs)	As a % of total purchases (excluding purchase of stock in trade)
MGC Moser - Glaser AG, Switzerland	115.67	20.28%
Aanjaney Micro Engi Pvt Ltd	88.46	15.51%
Aarvi Marketing Pvt. Ltd.	37.52	6.58%
CJI Porcelain Pvt. Ltd	32.82	5.75%
IMCD India Private Limited	32.37	5.67%
Excel Engineering Industries, Nashik	21.41	3.75%
Modern Insulators Limited	14.66	2.57%
Ravikiran Ceramics Private Limited	13.94	2.44%
Mehta Tubes Ltd	11.91	2.09%
Bhagwati Timber Co., Vadodara	11.66	2.04%
Total	380.42	66.69%

**Power** – The requirement of power for our operations, like power for lighting and operating the machinery/equipments is met through the state electricity board i.e. Madhya Gujarat Vij Company Limited.

Water:- The water requirement for our manufacturing operations are met through bore wells.

**Utilities:** Our offices are well equipped with computer systems, internet, connectivity, other communication equipment, security and other facilities, which are required for smooth functioning of the company.

**Human Resource:** We believe that our ability to maintain growth depends to a large extent on our strength in attracting, training and motivating and retaining employees. As on February 28, 2018 Our Company has employed 81 permanent full time employees (including senior Management) at various levels of the Organization.

#### **INSURANCE:-**

The details of Insurance policies presently taken by our Company are tabulated below.

S. No.	Policy No.	Insurance Co.	Name of Insurance Policy	Assets/Location of Assets	Sum Insured (in Rs.)	Premium (in Rs.)	Expiry date
1	2200114600	TATA	My Business My	Office Equipments, Electrical	Rs.	Rs. 3,200	November
		AIG	Choice - Package	Installation and stocks for Corporate	70,00,000		25, 2018
		Insurance	Policy (Fire and	Office			
			Burglary)				
2	2200115086	TATA	My Business My	Factory Buiding, Stocks, Impact	Rs.	Rs.	November
		AIG	Choice - Package	Damage & Impact damage by	34,86,99,6	1,38,650	25, 2018
		Insurance	Policy (Fire,	insured own vehicle in Vadodara-	43		
			Burglary, Money	391510- Guj			
			Insurance, Public	-			
			Liability,	Factory:-			
			machinery	All Kind of stocks, Computer,			



			Breakdown, all risks (portable equipments) & Workmen compensation	printer and other equipments, electrical installation, FFF, Office Equipments and tools and tackles Money in safe and Money in transit Electrical Wires, Cables & Switches			
3	GPA0008551 02	TATA AIG Insurance	Group Personal Accident	Employees of the company as named in the policy	As specified in the policy	Rs. 53,177	November 25, 2018
4	0830016530 02	TATA AIG Insurance	Marine Cargo- Open Policy	Risk Cover: Coverrage as per ICC + War & Stricks + Loading & unloading.	236,500,0 00	Rs. 83,722	November 25, 2018
5	GHS/Q01046 83/G1	Bharti AXA General Insurance Co. Ltd.	Group Health Policy	Employees of the company as named in the policy	As specified in the policy	Rs. 4,15,001	October 14, 2018
6	874260481	Life Insurance Corporatio n of India	Keyman Insurance (Amulya Jeevan – 1)	Mr. Keyur Girishchandra Shah	1,00,00,00	Rs. 54,700	March 28, 2047

Apart from above, our company maintains vehicle insurance policies for the cars owned by our Company.

# PROPERTY:-

#### **Intellectual Property:-**

Our intellectual property rights are important to our business. As on date of Draft Prospectus, we own 8 design registrations relating to power transformer bushings which are registered with the Patent Office, Government of India. Further, the corporate logo of our

Company High Voltage has been applied by us for registration under the Trademarks Act, 1999, but as on date of Draft Prospectus, the same is under objection by the Trademark Authority.

# IMMOVABLE PROPERTY:-

Our Corporate Office

Our Corporate Office is located at 2/3 Param Park, Behind Taksh Bunglows, Vasna Road, Vadodara – 390-007, Gujarat, India. The said property, is taken by us on rent from our Promoter Directors, Mr. Keyur Girishchandra Shah and Mrs. Twinkle Keyur Shah vide renewed rent agreement dated December 01, 2017 for a period of 11 months for Rs. 1,00,000 p.m.

Our Manufacturing Facility and Registered Office

Our Manufacturing facility and Registered Office is located at 84/1B, PO Khakharia, Taluka Savli, Vadodara – 391510, Gujarat, India. The said property, admeasuring to 7000 sq. mtrs was purchased by us in 2004 from its previous owner.



#### **KEY REGULATIONS AND POLICIES**

The following description is a summary of the relevant regulations and policies as prescribed by the Government of India and other regulatory bodies that are applicable to our business. The information detailed in this chapter has been obtained from various legislations, including rules and regulations promulgated by the regulatory bodies that are available in the public domain. The regulations and policies set out below may not be exhaustive, and are only intended to provide general information to the investors and are neither designed nor intended to be a substitute for professional legal advice. The Company may be required to obtain licenses and approvals depending upon the prevailing laws and regulations as applicable. For details of such approvals, please see the section titled "Government and other Approvals" on page 208 of this Draft Prospectus.

This chapter has been classified as under:

- A. Business and Trade related regulations
- B. Statutory and business laws
- C. Laws relating to Labour and Employment
- D. Environmental laws
- E. Tax Laws
- F. Foreign Investment Regulations

#### A.BUSINESS AND TRADE RELATED REGULATIONS

#### The Micro, Small and Medium Enterprises Development Act, 2006

In order to promote and enhance the competitiveness of Micro, Small and Medium Enterprise (MSME) the act is enacted. A National Board shall be appointed and established by the Central Government for MSME enterprise with its head office at Delhi in the case of the enterprises engaged in the manufacture or production of goods pertaining to any industry mentioned in first schedule to Industries (Development and regulation) Act, 1951 as —micro enterprise, where the investment in plant and machinery does not exceed twe nty-five lakh rupees; —Small enterprise, where the investment in plant and machinery is more than twenty-five lakh rupees but does not exceed five crore rupees; or a medium enterprise, where the investment in plant and machinery is more than five crore but does not exceed ten crore rupees and in the case of the enterprise engaged in the services, —Micro – enterprise , where the investment in equipment does not exceed ten lakh rupees, —Small Enterprise where the investment in equipment is more than ten lakh rupees but does not exceed two crore rupees, or — Medium Enterprise where the investment in equipment is more than two crore rupees but does not exceed five crore rupee

## New Gujarat Industrial Policy 2015

Gujarat has witnessed strong growth in Micro, Small & Medium Enterprises (MSMEs) sector which covers the medium sector of Gujarat. MSME sector has a special importance as this is the sector which belongs to common man. Gujarat Government wishes to strengthen the sector by making it more technology-driven. This type of support will come by bay of interest subsidy for manufacturing and service sector, venture capital assistance, quality certification, technology acquisition fund, patent assistance for national and international, energy and water conservation audit, market development assistance and support, MSMEs for credit rating, raising capital through -SMEexchange, reimbursement of CGTSME scheme for collateral free loan, state awards under MSMEs and skill development etc. Support would also be extended for development of ancillary and auxiliary enterprises for labour intensive industries. The Government of Gujarat will constitute separate awards for MSMEs. The awards will be for achieving excellence through growth and production profit, quality improvement measures, Environment improvement measures and Innovation and new product/process/technology development. The policy encourages adoption of new and innovative technologies by providing financial support will be provided to each cluster for every innovative technology, setting up R&D Institutions, setting new laboratories, financial support through partial reimbursement of cost for filing domestic patents and international patents. Gujarat government shall be taking market development initiatives with the intention of giving enhanced visibility to local produce from large industries and specifically from MSMEs. Government of Gujarat stresses on —Zero Defetto produce globally -competitive, locally manufactured goods. One of the expansive marketing practices around the globe is participation in international and domestic trade fairs to show one's products or wares. Government of Gujarat will make market credit available to MSMEs. Quality improvement is strongly envisaged in the new industrial policy. The assistance will be granted by national (approved by quality council of India) and international certification. The policy also intends to encourage use of enterprise resources planning system (ERP) for MSMEs. Government of Gujarat also provides assistance for raising capital through SME exchange on one time basis.



#### **B. STATUTORY AND COMMERCIAL LAWS**

#### The Companies Act, 2013

The Companies Act, 2013, has replaced the Companies Act, 1956 in a phased manner. The Act received the assent of President of India on 29th August 2013. At present almost all the provisions of this law have been made effective except a very few. The Ministry of Corporate Affairs, has also issued rules complementary to the Companies Act, 2013 establishing the procedure to be followed by companies in order to comply with the substantive provisions of the Companies Act, 2013.

The Companies Act primarily regulates the formation, financing, functioning and restructuring of separate legal entity as companies. The Act provides regulatory and compliance mechanism regarding all relevant aspects including organizational, financial and managerial aspects of companies. The provisions of the Act state the eligibility, procedure and execution for various functions of the company, the relation and action of the management and that of the shareholders. The law laid down transparency, corporate governance and protection of shareholders & creditors. The Companies Act plays the balancing role between these two competing factors, namely, management autonomy and investor protection.

# Competition Act, 2002

The Competition Act, 2002 "prohibits anti competitive agreements, abuse of dominant positions by enterprises and regulates "combinations" in India. The Competition Act also established the Competition Commission of India (the "CCI") as the authority mandated to implement the Competition Act. The provisions of the Competition Act relating to combinations were notified recently on March 4, 2011 and came into effect on June 1, 2011. Combinations which are likely to cause an appreciable adverse effect on competition in a relevant market in India are void under the Competition Act. A combination is defined under Section 5 of the Competition Act as an acquisition, merger or amalgamation of enterprise(s) that meets certain asset or turnover thresholds. There are also different thresholds for those categorized as Individuals and Group. The CCI may enquire into all combinations, even if taking place outside India, or between parties outside India, if such combination is Likely to have an appreciable adverse effect on competition in India. Effective June 1, 2011, all combinations have to be notified to the CCI within 30 days of the execution of any agreement or other document for any acquisition of assets, shares, voting rights or control of an enterprise under Section 5(a) and (b) of the Competition Act (including any binding document conveying an agreement or decision to acquire control, shares, voting rights or assets of an enterprise); or the board of directors of a company (or an equivalent authority in case of other entities) approving a proposal for a merger or amalgamation under Section 5(c) of the Competition Act. The obligation to notify a combination to the CCI falls upon the acquirer in case of an acquisition, and on all parties to the combination jointly in case of a merger or amalgamation.

# Industrial (Development and Regulation) Act, 1951

The Industrial (Development and Regulation) Act, 1951 has been liberalized under the New Industrial Policy dated July 24, 1991, and all industrial undertakings have been made exempt from licensing except for certain industries such as distillation and brewing of alcoholic drinks, cigars and cigarettes of tobacco and manufactured tobacco substitutes, all types of electronic aerospace and defense equipment, industrial explosives including detonating fuses, safety fuses, gun powder, nitrocellulose and matches and hazardous chemicals and those reserved for the small scale sector. An industrial undertaking, which is exempt from licensing, is required to file an Industrial Entrepreneurs Memorandum ("IEM") with the Secretariat for Industrial Assistance, Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India, and no further approvals are required.

## Indian Contract Act, 1872

Indian Contract Act codifies the way we enter into a contract, execute a contract, and implement provisions of a contract and effects of breach of a contract. The Act consists of limiting factors subject to which contract may be entered into, executed and breach enforced as amended from time to time. It determines the circumstances in which promise made by the parties to a contract shall be legally binding on them. Each contract creates some right and duties upon the contracting parties. Indian contract deals with the enforcement of these rights and duties upon the parties. The Indian Contract Act also lays down provisions of indemnity, guarantee, bailment and agency. Provisions relating to sale of goods and partnership which were originally in the Act are now subject matter of separate enactments viz., the Sale of Goods Act and the Indian Partnership Act. The objective of the Contract Act is to ensure that the rights and obligations arising out of a contract are honoured and that legal remedies are made available to those who are affected.



#### Negotiable Instruments Act, 1881

In India, cheques are governed by the Negotiable Instruments Act, 1881, which is largely a codification of the English Law on the subject. The Act provides effective legal provision to restrain people from issuing cheques without having sufficient funds in their account or any stringent provision to punish them in the event of such cheque not being honoured by their bankers and returned unpaid. Section 138 of the Act, creates statutory offence in the matter of dishonour of cheques on the ground of insufficiency of funds in the account maintained by a person with the banker which is punishable with imprisonment for a term which may extend to two year, or with fine which may extend to twice the amount of the cheque, or with both.

#### The Registration Act, 1908 ("Registration Act")

The Registration Act was passed to consolidate the enactments relating to the registration of documents. The main purpose for which the Registration Act was designed was to ensure information about all deals concerning land so that correct land records could be maintained. The Registration Act is used for proper recording of transactions relating to other immovable property also. The Registration Act provides for registration of other documents also, which can give these documents more authenticity. Registering authorities have been provided in all the districts for this purpose.

#### Indian Stamp Act, 1899(the "Stamp Act")

Under the Indian Stamp Act, 1899 (the "**Stamp Act**") stamp duty is payable on instruments evidencing a transfer or creation or extinguishment of any right, title or interest in immovable property. Stamp duty must be paid on all instruments specified under the Stamp Act at the rates specified in the schedules to the Stamp Act. The applicable rates for stamp duty on instruments chargeable with duty vary from state to state. Instruments chargeable to duty under the Stamp Act, which are not duly stamped are incapable of being admitted in court as evidence of the transaction contained therein and it also provides for impounding of instruments that are not sufficiently stamped or not stamped at all.

#### The Sale of Goods Act, 1930(Sale of Goods)

The law relating to the sale of goods is codified in the Sale of Goods Act, 1930. It defines sale and agreement to sell as a contract whereby the seller transfers or agrees to transfer the property in goods to the buyer for a price and provides that there may be a contract of sale between part owner and another and that the contract of sale may be absolute or conditional. According to the provisions of this Act, a contract of sale is made by an offer to buy or sell the goods for a price and the acceptance of such offer. The Act further provides that the contract may provide for the immediate delivery of the goods or immediate payment of the price or both or for the delivery or payment by installments or that the delivery or payment or both shall be postponed. Provisions are made in this Act for existing or future goods, perishable goods, ascertainment of price, conditions and warranties, effects of the contract, delivery to courier, duties of seller and buyer, buyer's right of examining the goods, liability of buyer for neglecting or refusing the delivery of goods, rights of unpaid seller, suits for breach of the contract, sale, etc.

#### The Arbitration and Conciliation Act, 1996

This act was enacted by Parliament in the Forty-seventh Year of the Republic of India to consolidate and amend the law relating to domestic arbitration, international commercial arbitration and enforcement of foreign arbitral awards as also to define the law relating to conciliation and for matters connected therewith or incidental thereto. The main objectives of the Act is to comprehensively cover international and commercial arbitration and conciliation as also domestic arbitration and conciliation, to make provision for an arbitral procedure which is fair, efficient and capable of meeting the needs of the specific arbitration, to provide that the arbitral tribunal gives reasons for its arbitral award, to ensure that the arbitral tribunal remains within the limits of its jurisdiction, to minimise the supervisory role of courts in the arbitral process, to permit n arbitral tribunal to use mediation, conciliation or other procedures during the arbitral proceedings to encourage settlement of disputes, to provide that every final arbitral award is enforced in the same manner as if it were a decree of the court, to provide that a settlement agreement reached by the parties as a result of conciliation proceedings will have the same status and effect as an arbitral award on agreed terms on the substance of the dispute rendered by an arbitral tribunal and to provide that, for purposes of enforcement of foreign awards, every arbitral award made in a country to which one of the two International Conventions relating to foreign arbitral awards to which India is a party applies, will be treated as a foreign award.



#### Electricity Act, 2003

The Electricity Act, 2003 has been recently introduced with a view to rationalize electricity tariff, and to bring about transparent policies in the sector. The Act provides for private sector participation in generation, transmission and distribution of electricity, and provides for the corporatization of the state electricity boards. The related Electricity Regulatory Commissions Act, 1998 has been enacted with a view to confer on these statutory Commissions the responsibility of regulating this sector.

# The Legal Metrology Act 2009

The Legal Metrology Act, 2009 ("LMA") provides for establishing uniform standards of weights and measures regulate trade in weights, and other goods which are sold or distributed by weight, measure or number. Every manufacturer, repairer and seller shall have to obtain a license from the respective Controller. The Act allows Govt. approved test centers to verify weights and measures.

#### C. LAWS RELATING TO LABOUR AND EMPLOYMENT

As part of business of the Company it is required to comply from time to time with certain laws in relation to the employment of labour. A brief description of certain labour legislations which are applicable to the Company is set forth below:

#### The Factories Act, 1948

The Factories Act defines a 'factory' to be any premises including the precincts thereof, on which on any day in the previous 12 months, 10 or more workers are or were working and in which a manufacturing process is being carried on or is ordinarily carried on with the aid of power; or where at least 20 workers are or were working on any day in the preceding 12 months and on which a manufacturing process is being carried on or is ordinarily carried on without the aid of power. State governments prescribe rules with respect to the prior submission of plans, their approval for the establishment of factories and the registration and licensing of factories. The Factories Act provides that the 'occupier' of a factory (defined as the person who has ultimate control over the affairs of the factory and in the case of a company, any one of the directors) shall ensure the health, safety and welfare of all workers while they are at work in the factory, especially in respect of safety and proper maintenance of the factory such that it does not pose health risks, the safe use, handling, storage and transport of factory articles and substances, provision of adequate instruction, training and supervision to ensure workers' health and safety, cleanliness and safe working conditions. If there is a contravention of any of the provisions of the Factories Act or the rules framed thereunder, the occupier and manager of the factory may be punished with imprisonment or with a fine or with both.

#### The Gujarat Factories Rules, 1963

The Gujarat Factories Rules, 1963 (the "Rules") seek to regulate labour employed in factories in the State of Gujarat and makes provisions for the safety, health and welfare of the workers. The Rules also mandate maintenancee of certain statutory registers in the factory.

#### The Indian Boilers Act, 1923

The Boilers Act states that the owner of any boiler (as defined therein), which is wholly or partly under pressure when is shut off, shall under the provisions of the Boilers Act, apply to the Inspector appointed there under to have the boiler registered which shall be accompanied by prescribed fee. The certificate for use of a registered boiler is issued pursuant to such application, for a period not exceeding twelve months, provided that a certificate in respect of an economiser or of an unfired boiler which forms an integral part of a processing plant in which steam is generated solely by the use of oil, asphalt or bitumen as a heating medium may be issued for a period not exceeding twenty-four months in accordance with the regulations made under Boilers Act. On the expiry of the term or due to any structural alteration, addition or renewal to the boiler, the owner of the boiler shall renew the certificate by providing the Inspector all reasonable facilities for the examination and all such information as may reasonably be required of him to

have the boiler properly prepared and ready for examination in the prescribed manner.

#### The Minimum Wages Act, 1948

The State Governments may stipulate the minimum wages applicable to a particular industry. The minimum wages generally consist of a basic rate of wages, cash value of supplies of essential commodities at concession rates and a special allowance, the aggregate of which reflects the cost of living index as notified in the Official Gazette. Workers are to be paid for overtime at overtime rates stipulated by the appropriate State Government. Any contravention may result in imprisonment of up to six months or a fine of up to



Rs. 500. Further, employees who have been paid less than the minimum wages are entitled to the payment of the shortfall amount, together with compensation, which may extend up to ten times the shortfall amount.

#### Employees' Compensation Act, 1923

The Employee's Compensation Act, 1923 ("ECA") has been enacted with the objective to provide for the payment of compensation by certain classes of employers to their workmen or their survivors for industrial accidents and occupational diseases resulting in the death or disablement of such workmen. The Act makes every employer liable to pay compensation in accordance with the Act if a personal injury/disablement/loss of life is caused to a workman (including those employed through a contractor) by an accident arising out of and in the course of his employment. In case the employer fails to pay compensation due under the Act within one month from the date it falls due, the Commissioner may direct the employer to pay the compensation amount along with interest and may also impose a penalty.

# Payment of Wages Act, 1936

The Payment of Wages Act applies to the persons employed in the factories and to persons employed in industrial or other establishments, either directly or indirectly through a sub-contractor, where the monthly wages payable to such persons is less than Rs. 10,000/-. The Act confers on the person(s) responsible for payment of wages certain obligations with respect to the maintenance of registers and the display in such factory/establishment, of the abstracts of this Act and Rules made there under.

## The Payment of Gratuity Act, 1972

The Gratuity Act establishes a scheme for the payment of gratuity to employees engaged in every factory, mine, oil field, plantation, port and railway company, every shop or establishment in which ten or more persons are employed or were employed on any day of the preceding twelve months and in such other establishments in which ten or more employees are employed or were employed on any day of the preceding twelve months, as notified by the Central Government from time to time. Penalties are prescribed for noncompliance with statutory provisions. Under the Gratuity Act, an employee who has been in continuous service for a period of five years will be eligible for gratuity upon his retirement, resignation, superannuation, death or disablement due to accident or disease. However, the entitlement to gratuity in the event of death or disablement will not be contingent upon an employee having completed five years of continuous service. The maximum amount of gratuity payable may not exceed Rs. 1 million.

# Employees Provident Fund and Miscellaneous Provisions Act, 1952 ("Act") and the schemes formulated there under ("Schemes")

This Act provides for the institution of provident funds, family pension funds and deposit linked insurance fund for the employees in the factories and other establishments. Accordingly, the following schemes are formulated for the benefit of such employees:

- i. <u>The Employees Provident Fund Scheme:</u> As per this Scheme, a provident fund is constituted and both the employees and employer contribute to the fund at the rate of 12% (or 10% in certain cases) of the basic wages, dearness allowance and retaining allowance, if any, payable to employees per month.
- <u>ii. The Employees Pension Scheme:</u> Employees' Pension Scheme is Pension Scheme for survivors, old aged and disabled persons. This Scheme derives its financial resource by partial diversion from the Provident Fund contribution, the rate being 8.33%. Thus, a part of contribution representing 8.33 per cent of the employee's pay shall be remitted by the employer to the Employees' Pension fund within 15 days of the close of every month by a separate bank draft or cheque on account of the Employees' Pension Fund contribution in such manner as may be specified in this behalf by the appropriate authority constituted

Employees' Pension Fund contribution in such manner as may be specified in this behalf by the appropriate authority constituted under the Act. The Central Government shall also contribute at the rate of 1.16 per cent of the pay of the members of the Employees' Pension Scheme and credit the contribution to the Employees' Pension Fund.

*iii.* The Employees Deposit Linked Insurance Scheme: As per this Scheme, the contribution by the employer shall be remitted by him together with administrative charges at such rate as the Central Government may fix from time to time under Section 6C (4) of the Act, to the Insurance Fund within 15 days of the close of every month by a separate bank draft or cheque or by remittance in cash in such manner as may be specified in this behalf by the appropriate authority constituted under the Act.



#### Payment of Bonus Act, 1965

The Payment of Bonus Act, 1965 ("PoB") Act provides for payment of minimum bonus to factory employees and every other establishment in which 20 or more persons are employed and requires maintenance of certain books and registers and filing of monthly returns showing computation of allocable surplus, set on and set off of allocable surplus and bonus due.

#### Trade Union Act, 1926 and Trade Union (Amendment) Act, 2001

Provisions of the Trade Union Act, 1926 provides that any dispute between employers and workmen or between workmen and workmen, or between employers and employers which is connected with the employment, or non-employment, or the terms of employment or the conditions of labour, of any person shall be treated as trade dispute. For every trade dispute a trade union has to be formed. For the purpose of Trade Union Act, 1926, Trade Union means combination, whether temporary or permanent, formed primarily for the purpose of regulating the relations between workmen and employers or between workmen and workmen, or between employers and employers, or for imposing restrictive condition on the conduct of any trade or business etc

# The Contract Labour (Regulation and Abolition) Act, 1970

The purpose of Contract Labour (Regulation and Abolition) Act, 1970 is to regulate the employment and protect the interests of the workers who are hired on the basis of individual contracts in certain establishments. In the event that any activity is outsourced, and is carried out by labourers hired on contractual basis, then compliance with the Contract Labour (Regulation and Abolition) Act, including registration will be necessary and the principal employer will be held liable in the event of default by the contractor to make requisite payments towards provident fund etc.

#### The Equal Remuneration Act, 1976 ("Equal Remuneration Act") and Equal Remuneration Rules, 1976

The Constitution of India provides for equal pay for equal work for both men and women. To give effect to this provision, the Equal Remuneration Act, 1976 was implemented. The Act provides for payment of equal wages for equal work of equal nature to male or female workers and for not making discrimination against female employees in the matters of transfers, training and promotion etc

#### Child Labour (Prohibition and Regulation) Act, 1986

This statute prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Under this Act the employment of child labour in the building and construction industry is prohibited.

# The Maternity Benefit Act, 1961("Maternity Act")

The Maternity Benefit Act, 1961 was enacted by Parliament in the Twelfth Year of the Republic of India to regulate the employment of women in certain establishments for certain periods before and after child-birth and to provide for maternity benefit and certain other benefits.

# The Gujarat Shops and Establishments (Employees Life Insurance) Act, 1980

The Gujarat Shops and Establishments (Employees Life Insurance) Act, 1980 was enacted to provide for life insurance benefits to employees engaged in shops, commercial establishment, residential hotels, restaurants, eating houses, theatres, other places of public amusement or entertainment and other establishments and for matters connected therewith.

#### The Gujarat Labour Welfare Fund Act, 1953

The Gujarat Labour Welfare Fund Act, 1953 ("GLWFA") provide for the constitution of a fund for the financing of activities to promote welfare of labour in the state of Gujarat and for the establishment of Board for conducting such activities and for matters connected therewith.

# The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("SHWW Act") provides for the protection of women at work place and prevention of sexual harassment at work place. The Act also provides for a redressal



mechanism to manage complaints in this regard. Sexual harassment includes one or more of the following acts or behavior namely, physical contact and advances or a demand or request for sexual favours or making sexually coloured remarks, showing pornography or any other unwelcome physical, verbal or non-verbal conduct of sexual nature. The Act makes it mandatory for every employer of a workplace to constitute an Internal Complaints Committee which shall always be presided upon by a woman. It also provides for the manner and time period within which a complaint shall be made to the Internal Complaints Committee i.e. a written complaint is to be made within a period of 3 (three) months from the date of the last incident. If the establishment has less than 10 (ten) employees, then the complaints from employees of such establishments as also complaints made against the employer himself shall be received by the Local Complaints Committee. The penalty for non-compliance with any provision of the SHWW.

Act shall be punishable with a fine extending to Rs. 50,000/- (Rupees Fifty Thousand Only).

# The Industrial Disputes Act, 1947

The Industrial Disputes Act, 1947(the "**ID**") provides the procedure for investigation and settlement of industrial disputes. When a dispute exists or is apprehended, the appropriate Government may refer the dispute to a labour court, tribunal or arbitrator, to prevent the occurrence or continuance of the dispute, or a strike or lock-out while a proceeding is pending. The labour courts and tribunals may grant appropriate relief including ordering modification of contracts of employment or reinstatement of workmen.

# Inter State Migrant Workers (Regulation of Employment and Conditions of Service) Act, 1979;

The Inter State Migrant Workers (Regulation of Employment and Conditions of Service) Act, 1979 was enacted by Parliament in the Thirtieth Year of the Republic of India to regulate the employment of inter-State migrant workmen and to provide for their conditions of service and for matters connected therewith. This Act makes provision for availing with the onsite services of interstate workers by the contractors / establishments to overcome only the temporary shortage of required skilled workers in a state. The purpose of this act is not to encourage interstate migration of workers against the interests of local workers as the principal employers would have to incur more cost in deploying interstate workers.

#### Apprentices Act, 1961

The Apprentices Act was enacted in 1961 for imparting training to apprentices i.e. a person who is undergoing apprenticeship training in pursuance of a contract of apprenticeship. Every employer shall make suitable arrangements in his workshop for imparting a course of practical training to every apprentice engaged by him in accordance with the programme approved by the apprenticeship adviser. The central apprenticeship adviser or any other person not below the rank of an assistant apprenticeship adviser shall be given all reasonable facilities for access to each apprentice with a view to test his work and to ensure that the practical training is being imparted in accordance with the approved programme.

#### D. ENVIRONMENTAL LAWS

# The Environment (Protection) Act, 1986 as amended, ("Environment Protection Act"), the Water (Prevention and Control of Pollution) Act, 1974, as amended, ("Water Act") and the Air (Prevention and Control of Pollution) Act, 1981, ("Air Act")

The said Act provide for the prevention, control and abatement of pollution. Pollution control boards have been constituted in all states in India to exercise the powers and perform the functions provided for under these statutes for the purpose of preventing and controlling pollution. Companies are required to obtain consents of the relevant state pollution control boards for emissions and discharge of effluents into the environment.

# The Hazardous Wastes (Management, Handling and Transboundary Movement) Rules, 2008 as amended, ("Hazardous Wastes Rules")

The Said Rules impose an obligation on every occupier of an establishment generating hazardous waste to recycle or reprocess or reuse such wastes in a registered recycler or to dispose of such hazardous wastes in an authorized disposal facility. Every person engaged, inter alia, in the generation, processing, treatment, package, storage and destruction of hazardous waste is required to obtain an authorization from the relevant state pollution control board for collecting, recycling, reprocessing, disposing, storing and treating the hazardous waste. 80 The Environmental Impact Assessment Notification dated September 14, 2006 read with notifications dated October 11, 2007, December 1, 2009, April 4, 2011 and January 25, 2012, issued under the Environment Protection Act and the Environment (Protection) Rules, 1986, requires prior environmental clearance of the Ministry of Environment and Forests, GoI and at state level, of the state environment impact assessment authority, if any new project (specified in the notification) is proposed to be



undertaken or for expansion and modernization of existing projects beyond certain specified threshold limits. The environment clearance (for commencement of the production operations) is valid for the time period prescribed in the notification.

# The Public Liability Insurance Act, 1991 "Public Liability Act"

The "Public Liability Act" imposes liability on the owner or controller of hazardous substances for death or injury to any person (other than a workman) or any damage to property arising out of an accident involving such hazardous substances. A list of hazardous substances covered by the legislation has been enumerated by the Government by way of a notification. The owner or handler is also required to obtain an insurance policy insuring him against liability under the legislation. The Public Liability Insurance Rules, 1991 mandate that the owner has to contribute towards the environment relief fund, a sum equal to the premium paid on the insurance policies. The amount is payable to the insurer.

#### Water (Prevention and Control of Pollution) Cess Act, 1977, as amended (the "Water Cess Act")

The Water Cess Act provides for levy and collection of a cess on water consumed by industries with a view to augment the resources of the Central and State Pollution Control Boards constituted under the Water Act. Under this statute, every person carrying on any industry is required to pay a cess calculated on the basis of the amount of water consumed for any of the purposes specified under the Water Cess Act at such rate not exceeding the rate specified under the Water Cess Act. A rebate of up to 25% on the cess payable is available to those persons who install any plant for the treatment of sewage or trade effluent, provided that they consume water within the quantity prescribed for that category of industries and also comply with the provision relating to restrictions on new outlets and discharges under the Water Act or any standards laid down under the EPA. For the purpose of recording the water consumption, every industry is required to affix meters as prescribed. Penalties for noncompliance with the obligation to furnish a return and evasion of cess include imprisonment of any person for a period up to six months or a fine of `1,000 or both and penalty for non-payment of cess within a specified time includes an amount not exceeding the amount of cess which is in arrears.

# The Noise Pollution (Regulation & Control) Rules 2000 ("Noise Regulation Rules")

The Noise Regulation Rules regulate noise levels in industrial, commercial and residential zones. The Noise Regulation Rules also establish zones of silence of not less than 100 meters near schools, courts, hospitals, etc. The rules also assign regulatory authority for these standards to the local district courts. Penalty for non-compliance with the Noise Regulation Rules shall be under the Provisions of the Environment (Protection) Act, 1986.

#### National Environmental Policy, 2006

The Policy seeks to extend the coverage, and fill in gaps that still exist, in light of present knowledge and accumulated experience. This policy was prepared through an intensive process of consultation within the Government and inputs from experts. It does not displace, but builds on the earlier policies. It is a statement of India's commitment to making a positive contribution to international efforts. This is a response to our national commitment to a clean environment, mandated in the Constitution in Articles 48 A and 51 A (g), strengthened by judicial interpretation of Article 21. The dominant theme of this policy is that while conservation of environmental resources is necessary to secure livelihoods and well-being of all, the most secure basis for conservation is to ensure that people dependent on particular resources obtain better livelihoods from the fact of conservation, than from degradation of the resource.

Following are the objectives of National Environmental Policy:

- Conservation of Critical Environmental Resources
- Intra-generational Equity: Livelihood Security for the Poor
- Inter-generational Equity
- Integration of Environmental Concerns in Economic and Social Development
- Efficiency in Environmental Resource Use
- Environmental Governance
- Enhancement of resources for Environmental Conservation



#### E. TAX LAWS

#### The Income Tax Act, 1961

The Income Tax Act, 1961 deals with the taxation of individuals, corporate, partnership firms and others. As per the provisions of this Act the rates at which they are required to pay tax is calculated on the income declared by them or assessed by the authorities after availing the deductions and concessions accorded under the Act. The maintenance of Books of Accounts and relevant supporting documents and registers are mandatory under the Act. Filing of returns of Income is compulsory for all assesses. Themaintenance of Books of Accounts and relevant supporting documents and registers are mandatory

#### The Central Goods and Services Tax Act, 2017 (the "GST Act")

The GST Act levies indirect tax throughout India to replace many taxes levied by the Central and State Governments. The GST is governed by a GST Council and its Chairman is the Finance Minister of India. The GST Act is applicable from July 1, 2017 and will bound together the Central Excise Duty, Commercial Tax, Value Added Tax (VAT), Food Tax, Central Sales Tax (CST), Introit, Octroi, Entertainment Tax, Entry Tax, Purchase Tax, Luxury Tax, Advertisement Tax, Service Tax, Customs Duty, Surcharges. Under GST, goods and services will be taxed under five different categories that are 0%, 5%, 12%, 18%, 28%. GST will be levied on all transactions such as sale, transfer, purchase, barter, lease, or import of goods and/or services. India will adopt a dual GST model, meaning that taxation is administered by both the Union and State Governments. Transactions made within a single state will be levied with Central GST (CGST) by the Central Government and State GST (SGST) by the government of that state. For inter-state transactions and imported goods or services, an Integrated GST (IGST) is levied by the Central Government. GST is a consumption-based tax, therefore, taxes are paid to the state where the goods or services are consumed and not the state in which they were produced.

# Gujarat Value Added Tax Act, 2003

The Gujarat Value Added Tax Act,2003 enacted by the Legislative Assembly of the State of Gujarat in the Fifty Fourth Year of the Republic of India to provide for and consolidate the law relating to levy of value added tax on sale or purchase of goods in the state of Gujarat and for matters connected therewith and incidental thereto.

# The Central Sales Tax Act, 1956

The Central Sales Tax Act, 1956 enacted by Parliament in Seventh Year of Republic of India to formulate principles for determining when a sale or purchase of goods takes place in the course of inter-state trade of commerce or outside a State or in the course of imports into or export from India, to provide for the levy, collection and distribution of taxes on sales of goods in the course of inter-state trade of commerce and to declare certain goods to be of special importance in inter-state or commerce and specify the restrictions and conditions to which state laws imposing taxes on the sale or purchase of such goods of special importance.

#### Finance Act, 1994 (Service Tax)

Service tax is charged on taxable services as defined in Chapter V of Finance Act, 1994, (as amended from time to time) which requires a service provider of taxable services to collect service tax from a service recipient and pay such tax to the Government. In accordance with Rule 6 of Service tax Rules, the assesses is required to pay Service tax in TR 6 challan by fifth of the month immediately following the month to which it relates. Further under Rule 7(1) of Service Tax Rules, the company is required to file a half yearly return in Form ST 3 by twenty fifth of the month immediately following the half year to which the return relates.

#### The Central Excise Act, 1944

In accordance with the Central Excise Act and Central Excise Rules, every person who produces or manufactures any excisable goods is required to get itself registered with the Jurisdictional Deputy or Assistant Commissioner of Central Excise. Hence this Act is applicable to the Company. Further, the provisions of the Central Excise Rules provide that the manufacturer of final product (other than SSI's) shall submit the duty on goods removed from the factory or warehouse during the month by fifth day of following month. Also a Monthly Return in Form ER1 is required to be submitted to the Superintendent of Central Excise within 10 days after the close of the month.



#### Customs Act, 1962

The provisions of the Customs Act, 1962 and rules made there under are applicable at the time of import of goods i.e. bringing into India from a place outside India or at the time of export of goods i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods is first required to get it registered and obtain an IEC (Importer Exporter Code).

# The Gujarat State Tax on Professions, Trade, Callings and Employments Act, 1976

The professional tax slabs in India are applicable to those citizens of India who are either involved in any profession or trade. The State Government of Gujrat promulgated this law to structure and formulate the respective professional tax criteria and to collect funds through professional tax. The professional tax is charged on the income of individuals, profits of business or gains in vocations. The professional tax is charged as per the List II of the Constitution. The tax payable under the State Acts by any person earning a salary or wage shall be deducted by his employer from the salary or wages payable to such person before such salary or wages is paid to him, and such employer shall, irrespective of whether such deduction has been made or not when the salary and wage is paid to such persons, be liable to pay tax on behalf of such person and employer has to obtain the registration from the assessing authority in the prescribed manner. Every person liable to pay tax under this Act (other than a person earning salary or wages, in respect of whom the tax is payable by the employer), shall obtain a certificate of enrolment from the assessing authority.

#### G. FOREIGN INVESTMENT REGULATIONS

# The Foreign Trade (Development & Regulation) Act, 1992

The Foreign Trade (Development & Regulation) Act, 1992, provides for the development and regulation of foreign trade by facilitating imports into and augmenting exports from India and for matters connected therewith or incidental thereto

# Foreign Exchange Management Act, 1999 ("the FEMA"), and Rules and Regulations there under

As laid down by the FEMA Regulations, no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the automatic route within the specified sect oral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sect oral limits under the automatic route, approval may be required from the FIPB and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer of Issue of Security by a person Resident Outside India) Regulations, 2000 ("FEMA Regulations") to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India. Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department of Industrial Policy and Promotion, Ministry of Commerce & Industry, Government of India.

#### **GENERAL LAWS**

Apart from the above list of laws – which is inclusive in nature and not exhaustive - general laws like the Indian Contract Act 1872, Specific Relief Act 1963, Negotiable Instrument Act 1881, The Information Technology Act, 2000, Sale of Goods Act 1930, The Arbitration and Conciliation Act, 1996 and Consumer Protection Act 1986 are also applicable



#### HISTORY AND CERTAIN CORPORATE MATTERS

#### **Our History and Background**

Our Company was originally incorporated as "Yash Highvoltage Insulators Private Limited" on June 06, 2002 vide Registration Certificate No. 04-040833 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Gujarat, Dadra & Nagar Haveli. Pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting held on February 05, 2018, the name of our Company was changed to "Yash Highvoltage Private Limited" vide a fresh Certificate of Incorporation dated February 13, 2018 issued by the Registrar of Companies, Ahmedabad. Subsequently, our Company was converted into a Public Limited Company pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting of the Company held on February 19, 2018 and the name of our Company was changed from "Yash Highvoltage Private Limited" to "Yash Highvoltage Limited" vide a fresh Certificate of Incorporation dated March 07, 2018 having CIN U40109GJ2002PLC040833 issued by the Registrar of Companies, Ahmedabad.

Mr. Ramchandaran Damodaran and Mr. Nitin Sadashiv Aryamane were the initial subscribers to the Memorandum of Association of our Company. Mr. Keyur Girishchandra Shah and Mrs. Twinkle Keyur Shah are the current promoters of our Company.

For information on our Company's profile, activities, products, market, growth, technology, managerial competence, standing with reference to prominent competitors, major suppliers, please refer the sections titled "Our Business", "Industry Overview", "Our Management", "Financial information of the Company" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 95, 85, 124, 142 and 189 respectively of this Draft Prospectus.

#### Address of Registered Office:-

Registered Office	84/1B, PO Khakharia, Taluka. Savli- Vadodara- Gujarat- 391510- India
110818181818181818181818181818181818181	

#### **Changes in the Registered Office**

Except as mentioned below, there has not been any change in our Registered Office since inception till the date of the Draft Prospectus.

From	То	<b>Effective Date</b>	Reason for Change
30, Alpana Society, B/H Hotel	'Vimal Tirth' 461, Residential		
Nilkamal, Halol-389350, Dist.	Plot, P.O. G.I.D.C, Halol-	January 27, 2005	To increase Operational
Panchmahals, Gujrat	389351, Dist. Panchmahals,	January 27, 2003	Efficiency
	Gujrat		
'Vimal Tirth' 461, Residential	841/B/1, PO Khakharia,		
Plot, P.O. G.I.D.C, Halol-	Taluka. Savli, Vadodara-	April 24, 2008	To increase Operational
389351, Dist. Panchmahals,	Gujrat- 391510*	April 24, 2008	Efficiency
Gujrat			

<sup>\*</sup>Our Board of Directors has passed a resolution dated April 05, 2018 for correction in the registered office address reflecting on MCA portal. Thus, the plot no. of our registered office were duly corrected from "841/B/1" to "84/1B" on MCA portal w.e.f. April 05, 2018.

#### **Our Main Objects**

The main objects of our Company as set forth in the Memorandum of Association of our Company are as follows:

- 1. To carry on the business of design, manufacture, engineering, conversion, reconditioning, repair, testing of extra high voltage products, used in power transmission and distribution
- 2. To carry on the business of design, development, proto typing of extra high voltage equipments, import, export, buying, selling of iron and steel, copper, brass, aluminum, and other ferrous as well as non-ferrous metals in semi and fully finished conditions, buying, selling and processing of insulating materials such as electrical porcelain, kraft paper, press board, epoxy resin, polyester, resin, plastics, capacitor tissue paper, transformer oil, silica, silicon rubber and other insulating polymers or respective substitutes or equivalents.



# **Changes in Memorandum of Association**

Except as stated below there has been no change in the Memorandum of Association of our Company since its Incorporation:

Sr. No.	Particulars	Date of Meeting	Type of Meeting
1.	Increase in the Authorized share Capital of the Company from ₹ 10.00 Lakhs divided into 1,00,000 Equity Shares of ₹ 10/- each to ₹ 25.00 Lakhs divided into 2,50,000 Equity Shares of ₹ 10/- each.	July 08, 2010	EGM
2.	Increase in the authorized share capital of the company from ₹ 25.00 Lakhs divided into 2,50,000 Equity Shares of ₹ 10/- each to ₹ 50.00 Lakhs divided into 5,00,000 Equity Shares of ₹ 10/- each.	July 01, 2011	EGM
3.	Increase in the authorized share capital of the company from ₹ 50.00 Lakhs divided into 5,00,000 Equity Shares of ₹ 10/- each to ₹ 350.00 Lakhs divided into 35,00,000 Equity Shares of ₹ 10/- each.	January 22, 2018	EGM
4.	Conversion of our Company from Private Limited to Public Limited Company, Subsequently, our Company was converted into a Public Limited Company pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting of the Company held on February 19, 2018 and the name of our Company was changed from "Yash Highvoltage Private Limited" to "Yash Highvoltage Limited" vide a fresh Certificate of Incorporation dated March 07, 2018 having CIN U40109GJ2002PLC040833 issued by the Registrar of Companies, Ahmedabad		EGM
5.	To adopt New Set of Memorandum of Association containing regulation in conformity with the Companies Act, 2013.	February 19, 2018	EGM

# Adopting New Articles of Association of the Company

Our Company has adopted a new set of Articles of Association of the Company, in the Extra-Ordinary General Meeting of the Company dated February 19, 2018.

# **Key Events and Mile Stones**

Year	Key Events / Milestone / Achievements
2002	Incorporation of the Company in the name of "Yash Highvoltage Insulators Private Limited"
2008	Change in ownership of our Company i.e. Major control acquired by Mr. Keyur Girishchandra Shah and his relatives
	through transfer of shares from erstwhile shareholders. For details please refer to "Capital Structure" beginning on page 51 of this Draft Prospectus.
2009	Company has received its first ISO 9001:2008 Certificate for design, manufacture and supply of transformer bushings
	and polymer insulators.
2013	Certificate of Merit in the field of "Research in Science & Technology" for indigenous development of High Current
	Transformer Bushings and Fiber Glass Products for import substitution from Federation of Gujarat Industries(FGI) in
	2013.
2016	Certificate of Merit for excellence in the field of Outstanding MSME from Federation of Gujarat Industries(FGI) in
	2016
2016	Joined Hands with MGC Moser – Glaser AG, Lerchenweg, Kaiseraugst, Switzerland for rendering their technology
	to produce and sale RIP Bushings in India under their technical knowhow.
2016	Won 2 <sup>nd</sup> runner up Award for "Best Overall Product Developed by Exhibitor" in Switch Global Expo 2016.
2016	Launch of new product line i.e. RIP Transformer Bushing by Mr. Piyush Goyal, Former Minister of State for Power,
	Coal, New and Renewable Energy and Mines, Government of India.
2017	Company was featured in an international magazine "Transformers" in their special edition on Bushings - November
	2017 wherein the features of our products were highlighted
2018	Change in name of our Company from Yash Highvoltage Insulators Private Limited to Yash Highvoltage Private
	Limited.



Year	Key Events / Milestone / Achievements
2018	Conversion of our Company from Private Limited to Public Limited Company

# Other details about our Company

For details of our Company's activities, products, growth, technology, marketing strategy, competition and our customers, please refer section titled "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and "Basis for Issue Price" on pages 95,189 and 80 respectively of this Draft Prospectus. For details of our management and managerial competence and for details of shareholding of our Promoters, please refer to sections titled "Our Management" and "Capital Structure" beginning on page 124 and 51 of the Draft Prospectus respectively.

#### Capital raising (Debt / Equity)

For details in relation to our capital raising activities through equity, please refer to the chapter titled "Capital Structure" beginning on page 51 of the Draft Prospectus.

For a description of our Company's debt facilities, see "Statement of Financial Indebtedness" on page 186 of the Draft Prospectus.

#### Defaults or Rescheduling of borrowings with financial institutions/banks

There have been no defaults or rescheduling of borrowings with any financial institutions/banks as on the date of the Draft Prospectus. Furthermore, none of the Company's loans have been converted into equity in the past.

#### Time and Cost overruns in setting up projects

There has been no time / cost overrun in setting up projects by our Company.

#### **Revaluation of Assets**

Our Company has not revalued its assets since incorporation.

#### Lock-out or strikes

There have been no lock-outs or strikes in our Company since inception.

## Changes in activities of Our Company during the last five (5) years

There has not been any change in the activities of Our Company during the last five years.

#### **Holding Company**

As on the date of this Draft Prospectus, our Company is not a subsidiary of any company.

#### **Subsidiary of our Company**

As on date of this Draft Prospectus, our Company doesn't have any subsidiary company.

#### Injunction or restraining order

There are no injunctions/restraining orders that have been passed against the Company.

# Number of Shareholders of our Company:

Our Company has Ten (10) shareholders as on the date of this Draft Prospectus. For further details on the shareholding pattern of our Company, please refer to the chapter titled "Capital Structure" beginning on page 51 of the Draft Prospectus.



#### **Changes in the Management**

For details of change in Management, please see chapter titled "Our Management" on page 124 of the Draft Prospectus.

#### **Shareholders Agreements**

There are no subsisting shareholder's agreements among our shareholders in relation to our Company, to which our Company is a party or otherwise has notice of the same as on the date of the Prospectus.

#### **Collaboration Agreements**

Except as mentioned below, Our Company is not a party to any collaboration agreements:-

# Cooperation Agreement with MGC Moser - Glaser AG, Lerchenweg, Kaiseraugst, Switzerland (MGC)

In 2016, Our Company has entered into a Cooperation Agreement with MGC, a Switzerland based Company engaged in manufacturing of RIP Bushings and RIP Bushar Systems. Under the said agreement, MGC will render us their technology to produce and sale the RIP Bushings in India under their technical knowhow. By virtue of the agreement, our Company has exclusive rights to produce, promote and sale RIP Bushings in India under their technical knowhow for five years.

## **Material Agreement**

Our Company has not entered into any material agreement, other than the Cooperation Agreement entered with MGC Moser - Glaser AG as mentioned above and agreements entered in the normal course of its business.

#### **Exclusive Agreement**

As on date of this Draft Prospectus, Our Company has not entered into an exclusive agreement.

#### **Other Agreements**

#### Non Compete Agreement

Our Company has not entered into any Non-compete Agreement as on the date of filing of this Draft Prospectus.

#### **Joint Venture Agreement**

Our Company has not entered into any Joint Venture Agreement as on the date of filing of this Draft Prospectus.

#### **Strategic Partners**

Except as mentioned in this Draft Prospectus, Our Company does not have any strategic partners as on the date of this Draft Prospectus.

#### **Financial Partners**

Our Company does not have any financial partners as on the date of this Draft Prospectus.

#### Corporate Profile of our Company

For details on the description of our Company's activities, the growth of our Company, please see "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and "Basis of Issue Price" on page 95,189 and 80 respectively of this Draft Prospectus.



# **OUR MANAGEMENT**

# **Board of Directors**

The following table sets forth the details regarding our Board of Directors of our Company as on the date of filing of this Draft Prospectus:

Sr.	Name, Father's, Age, Designation, Address, Experience, Occupation,	Term of Appointment	No. of Equity Shares held & % of Share holding	Other Directorships
190.	Qualifications, Nationality & DIN		(Pre Issue)	
1.	Mr. Keyur Girishchandra Shah Father's Name: Mr. Girishchandra Navnitlal Shah Age: 40 Years Designation: Chairman and Managing Director Address: 3, Param Park, Behind Taksh Bunglows, Vasna Road, Race Course, Vadodara 390-007, Gujarat Experience: 20 Years Occupation: Business Qualifications: Diploma in Civil Engineering Nationality: Indian DIN: 01064190	Five years with effect from March 08, 2018 for a period of 5 years. Not liable to retire by rotation.	21,49,370 Equity Shares; [94.05% of Pre- Issue Paid up capital]	Incredible Landscapes Private Limited
2.	Mrs. Twinkle Keyur Shah Father's Name: Mr. Rajnikant Vithaldas Shah Age: 38 Years Designation: Non Executive Director Address: 3, Param Park, Behind Taksh Bunglows, Vasna Road, Race Course, Vadodara 390-007, Gujarat Experience: 6 years Occupation: Business Qualifications: Bachelor of Commerce Nationality: Indian DIN: 03575362	Appointed with effect from September 11, 2017. Liable to retire by rotation.	90,000 Equity Shares; [3.94% of Pre- Issue Paid up capital]	Incredible Landscapes Private Limited
3.	Mr. Girishchandra Navnitlal Shah Father's Name: Mr. Navnitlal Koderlal Shah Age: 71 Years Designation: Non Executive Director Address: 2, Param Park, Behind Taksh Bunglows, Vasna Road, Race Course, Vadodara 390-007, Gujarat Experience: 45 Years Occupation: Business Qualifications: Diploma in Mechanical Engineering Nationality: Indian DIN: 01301502	Appointed w.e.f January 22, 2018. Liable to retire by rotation.	NIL	Green Enerzon Private Limited  Green Electricals Private Limited



#### **Brief Biography of Directors**

**Mr. Keyur Girishchandra Shah** is the Chairman, Managing Director and Promoter of our Company. He has completed his Diploma in Civil Engineering from the Maharaja Sayajirao University of Baroda, Vadodara in 1998. He has over 20 years of experience in electrical and power industry. He joined the Company as Director in the year 2008. He is responsible for the overall management and expansion of our Company. He has been awarded with appreciation certificate for contribution towards successful organising of SWITCH Global Expo, 2016 promoted by Government of Gujarat.

**Mrs. Twinkle Keyur Shah** is the Non-Executive Director and Promoter of our Company. She has completed her Bachelor of Commerce from the Maharaja Sayajirao University of Baroda, Vadodara in 1999. She joined our Company as an Executive Director in July 2011. She resigned from the position of Executive Director in July 17 and rejoined the Board as Non Executive Director w.e.f. September 11, 2017. She has over 6 years of experience in Administration field.

**Mr. Girishchandra Navnitlal Shah** is the Non Executive Director of our Company. He has completed his Diploma in Mechanical Engineering in the year 1970. He has over 45 years of experience in the electrical equipments industry. He joined our Company as Director in July 2011 and continued till Feb. 2012. He rejoined on June 17, 2017 as Additional Director and continued till October 16, 2017. He has now been appointed at the position of Non Executive Director w.e.f. January 22, 2018.

#### **Confirmations**

None of our Directors is or was a director of any listed company whose shares have been or were suspended from being traded on BSE or NSE during his tenure of directorship in last five years prior to the date of this Draft Prospectus.

None of our Directors is or was a director of any listed company which has been or was delisted from any stock exchanges during the tenure of their directorship in such company.

None of the Directors are on the RBI list of willful defaulters as on the date of filling of this Draft Prospectus.

Further, our Company, our Promoters, persons forming part of our Promoter Group, Directors and person in control of our Company has not been not debarred from accessing the capital market by SEBI or any other Regulatory Authority.

#### Nature of any family relationship between our Directors or Key Managerial Personnel:

Except as mentioned below, none of our Directors or Key Managerial Personnel are related to each other within the meaning of section 2 (77) of the Companies Act, 2013:

Sr.	Name and designation of the Relationship with other Directors	
No	Director	
1.	Mr. Keyur Girishchandra Shah,	Son of Mr. Girishchandra Navnitlal Shah
1.	Chairman and Managing Director	Husband of Mrs. Twinkle Keyur Shah
2.	Mrs. Twinkle Keyur Shah, Daughter in Law of Mr. Girishchandra Navnitlal Shah	
	Non-Executive Director	Wife of Mr. Keyur Girishchandra Shah
2	Mr. Girishchandra Navnitlal Shah,	Father of Mr. Keyur Girishchandra Shah
3.	Non – Executive Director	Father in law of Mrs. Twinkle Keyur Shah.

# Arrangements with major Shareholders, Customers, Suppliers or Others:

We have not entered into any arrangement or understanding with our major shareholders, customers, suppliers or others, pursuant to which any of our Directors were selected as Directors or members of the senior management.

#### **Service Contracts:**

The Directors of our Company have not entered into any service contracts with our company which provides for benefits upon termination of their employment.



#### **Details of Borrowing Powers of Directors**

Our Company has passed a special resolution in the Extra Ordinary General Meeting of the members held on March 30, 2018 authorizing the Directors of the Company under Section 180 (1) (c) of the Companies Act, 2013 to borrow from time to time all such money as they may deem necessary for the purpose of business of our Company notwithstanding that money borrowed by the Company together with the monies already borrowed by our Company may exceed the aggregate of the paid up share capital and free reserves provided that the total amount borrowed by the Board of Directors shall not exceed the sum of Rs.200.00 Crores (Rupees Two Hundred Crores only).

#### Compensation of our Managing Director & Whole-time Director

The compensation payable to our Managing Director and Whole-time Directors will be governed as per the terms of their appointment and shall be subject to the provisions of Sections 2(54), 2(94), 188,196,197,198 and 203 and any other applicable provisions, if any of the Companies Act, 2013 read with Schedule V to the Companies Act,2013 and the rules made there under (including any statutory modification(s) or re-enactment thereof or any of the provisions of the Companies Act, 1956, for the time being in force).

#### The following compensation has been approved for Managing Director:

Particulars	Mr. Keyur Girishchandra Shah		
Re-appointment/Change	Re-appointed as Managing Director w.e.f. March 08, 2018 in EGM dated March 30,		
in Designation	2018		
in Designation	Re-designated as Chairman and Managing and Director w.e.f. March 08, 2018.		
Designation	Chairman and Managing Director		
Term of Appointment	5 years		
Remuneration &	₹ 1,20,00,000 /- p.a.		
Perquisites	\ 1,20,00,000 /- p.a.		
Compensation paid in	₹ 42,00,000 /-p.a.		
the year 2017-18	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		

#### **Bonus or Profit Sharing Plan for our Directors**

We have no bonus or profit sharing plan for our Directors.

#### **Sitting Fees**

The Articles of Association of our Company provides for payment of sitting fees to Directors not exceeding Rs. 1.00 Lac to be fixed by Board of directors from time to time, for attending a meeting of the Board or a Committee thereof.

## Shareholding of our Directors as on the date of this Draft Prospectus

Sr. No.	Name of the Director	No. of Shares Held	Holding in %
1.	Mr. Keyur Girishchandra Shah	21,49,370	94.05
2.	Mrs. Twinkle Keyur Shah	90,000	3.94
	Total	22,39,370	97.99

We do not have any Subsidiary Company as defined under Section 2(6) of the Companies Act, 2013.

Our Articles of Association do not require our Directors to hold any qualification Equity Shares in the Company.

#### INTEREST OF DIRECTORS

All the Directors may be deemed to be interested to the extent of remuneration and reimbursement of expenses payable to them under the Articles, and to the extent of remuneration paid to them for services rendered as an officer or employee of the Company. For further details, see- "Compensation of our Managing Director and Whole time Directors" beginning on Chapter titled "Our Management" page 124 of this Draft Prospectus.



Our Directors may also be regarded as interested to the extent of their shareholding and dividend payable thereon, if any, and to the extent of Equity Shares, if any held by them in our Company or held by their relatives. Further our Director are also interested to the extent of unsecured loans, if any, given by them to our Company or by their relatives or by the companies/ firms in which they are interested as directors/Members/Partners. Further our Directors are also interested to the extent of loans, if any, taken by them or their relatives or taken by the companies/ firms in which they are interested as Directors/Members/Partners and for the details of Personal Guarantee given by Directors towards Financial facilities of our Company please refer to "Statement of Financial Indebtedness" and "Note 3" of Section "Financial Information of the Company" on page 186 and 142 respectively of this Draft Prospectus.

Except as stated otherwise in this Draft Prospectus, our Company has entered into any Contract, Agreements or Arrangements during the preceding two years from the date of the Draft Prospectus in which the Directors are interested directly or indirectly and payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be entered into with them.

Except as stated in this section "Our Management" or the section titled "Financial information of the Company - Related Party Transactions" beginning on page 124 and 179 respectively of this Draft Prospectus, and except to the extent of shareholding in our Company, our Directors do not have any other interest in our business.

# **Interest in the property of Our Company**

Except as mentioned hereunder our Directors do not have any other interest in any property acquired/rented by our Company in a period of two years before filing of this draft Prospectus or proposed to be acquired by us as on date of Draft Prospectus.

Sr.	Name of	Address of Property	Interest and nature of interest
No.	Director		
1.	Mr. Keyur	2-3 Param Park, Behind	The portion of the said premises is used as Corporate Office of the
	Girishchandra	Taksh Complex, Vasna	Company and is owned by Keyur Girishchandra Shah and Mrs. Twinkle
	Shah and Mrs.	Road, Vadodara – Gujarat.	Keyur Shah jointly and has been taken on rent by Company vide Rent
	Twinkle Keyur		Agreement dated December 01, 2017 at rent of Rs. 100,000/- p.m. for 11
	Shah		months, which can be extended for another period of 11 months or more
			with the mutual consent of both the parties.

# Changes in Board of Directors in Last 3 Years

Sr. No.	Name	Date of Appointment / Re - Appointment	Reasons for Change
1.	Mr. Keyur Girishchandra Shah	Reappointed as Managing Director and w.e.f. March 08, 2018	To increase the Board base and to comply with the provisions of Companies Act 2013
2.	Mrs. Twinkle Keyur Shah	Cessation from the board in the Board Meeting dated July 14, 2017.	Due to personal reason
3.	Mrs. Twinkle Keyur Shah	Appointed as Non- Executive Director w.e.f. Sept 11, 2017.	To increase the Board base and to comply with the provisions of Companies Act 2013
4.	Mr. Girishchandra Navnitlal Shah	Appointed as Additional Director w.e.f. June 17, 2017	To increase the Board base
5.	Mr. Girishchandra Navnitlal Shah	Cessation from the board in the Board Meeting dated Oct 16, 2017	Due to personal reason
6.	Mr. Girishchandra Navnitlal Shah	Appointed as Non Executive Director w.e.f. Jan 22, 2018	To increase the Board base and to comply with the provisions of Companies Act 2013

#### MANAGEMENT ORGANISATION STRUCTURE

The following chart depicts our Management Organization Structure:-





#### COMPLIANCE WITH CORPORATE GOVERNANCE

In addition to the applicable provisions of the Companies Act, 2013, provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI (ICDR) Regulations, 2009 will be applicable to our Company immediately upon the listing of our Company's Equity Shares on the SME Platform of NSE. The requirements pertaining to the Composition of the Board of Directors (including appointment of Independent Directors) and the constitution of the committees such as the Audit Committee, Stakeholders Relationship Committee and Nomination and Remuneration Committees, as applicable on us, will be complied by us before filing of final prospectus with RoC.

As on date of Draft Prospectus, Our Board of Directors consist of Three (3) directors of which two are non executive directors and we have one women director on the Board.

#### KEY MANAGERIAL PERSONNEL

Our Company is supported by a team of professionals having exposure to various operational aspects of our business. A brief detail about the Key Managerial Personnel of our Company is provided below:

Name, Designation & Educational Qualification	Age (Years)	Year of joining	Compensation paid for F.Y. ended 2018 (in ₹ Lacs)	Overall experience (in years)	Previous employment
Name - Mr. Keyur Girishchandra Shah  Designation – Chairman and Managing Director  Educational Qualification – Diploma in Civil Engineering	40	2008	36	20	Nil
Name - Mr. Sagar Natvarlal Tailor  Designation: Company Secretary & Compliance Officer  Educational Qualification- Company Secretary and Master of Business Administration	32	2018	0.30	7	Kotak Securities Limited
Name - Mr. Jignesh Ashokkumar Thakor Designation: Chief Financial Officer Educational Qualification- Bachelor of Commerce	45	2017	0.30 (as CFO)	20	Modern Tubes Industries Limited



#### BRIEF PROFILE OF KEY MANAGERIAL PERSONNEL

**Mr. Keyur Girishchandra Shah** is the Chairman, Managing Director and Promoter of our Company. He has completed his Diploma in Civil Engineering from the Maharaja Sayajirao University of Baroda, Vadodara in 1998. He has over 20 years of experience in electrical and power industry. He joined the Company as Director in the year 2008. He is responsible for the overall management and expansion of our Company. He has been awarded with appreciation certificate for contribution towards successful organising of SWITCH Global Expo, 2016 promoted by Government of Gujarat.

**Mr. Sagar Natvarlal Tailor** is the Company Secretary and Compliance officer of our Company. He has qualified Company Secretary from the Institute of Company Secretaries of India in 2016. He has also completed his Master of Business Administration from the ICFAI University, Dehradun in 2007. He has overall 7 years of experience in the management field and 2 months of experience in the field of secretarial matters. He was appointed as Company and Compliance Officer in our Company w.e.f. February 01, 2018. He looks after the overall corporate governance and secretarial matters of our Company.

**Mr. Jignesh Ashokkumar Thakor** is the Chief Financial Officer of our Company. He holds degree of Bachelor of Commerce from the Maharaja Sayajirao University of Baroda, Vadodara. He joined our Company as Manager (Accounts) w.e.f. August 01, 2017. He is appointed/promoted as CFO in our Company w.e.f. March 08, 2018. He has an experience of around 20 years in field of accounts and finance.

#### We confirm that:

- a. all the persons named as our Key Managerial Personnel above are the permanent employees of our Company.
- b. There is no understanding with major shareholders, customers, suppliers or any others pursuant to which any of the above mentioned Key Managerial Personnel have been recruited.
- c. None of our KMPs except Mr. Keyur Girishchandra Shah is part of the Board of Directors.
- d. In respect of all above mentioned Key Managerial Personnel there has been no contingent or deferred compensation accrued for the year ended 31st March 2018.
- e. Except for the terms set forth in the appointment letters, the Key Managerial Personnel have not entered into any other contractual arrangements or service contracts (including retirement and termination benefits) with the issuer.
- f. Our Company does not have any bonus/profit sharing plan for any of the Key Managerial Personnel.
- g. None of the Key Managerial Personnel in our Company hold any shares of our Company as on the date of filing of this Draft Prospectus except as under:-

Sr. No.	Name of the KMP	No. of Shares Held
1	Mr. Keyur Girishchandra Shah	21,49,370
	Total	21,49,370

- h. Presently, we do not have ESOP/ESPS scheme for our employees.
- The turnover of KMPs is not high, compared to the Industry to which our company belongs.

**Payment of Benefits to Officers of our Company** (*non-salary related*) Except for any statutory payments made by our Company upon termination of services of its officer or employees, our Company has not paid any sum, any non-salary amount or benefit to any of its officers or to its employees including amounts towards super-annuation, ex-gratia/rewards.

#### Changes in the Key Managerial Personnel in last three years:

There has been no change in the Key Managerial Personnel of our Company during the last 3 (three) year except as stated below:

Sr. No.	Name	Designation	Date of Appointment/ Cessation/Promotion / Transfer	Reasons
1.	Mr. Keyur Girishchandra Shah	Re-appointed as Managing Director w.e.f. March 08, 2018	March 30, 2018	To comply with the provisions of Companies Act 2013



				and to ensure better
				Corporate Governance
				To comply with the
		Annainted as Company Socretory aum		provisions of
2.	Mr. Sagar Natvarlal Tailor	Appointed as Company Secretary cum Compliance Officer	February 01, 2018	Companies Act 2013
				and to ensure better
				Corporate Governance
				To comply with the
	Mr. Jignesh Ashokkumar Thakor	Appointed as Chief Financial Officer	March 08, 2018	provisions of
3.				Companies Act 2013
				and to ensure better
				Corporate Governance

#### **Interest of Our Key Managerial Persons**

Apart from the shares held in the Company and to extent of remuneration allowed and reimbursement of expenses incurred by them for or on behalf of the Company and to the extent of loans and advances made to or borrowed from the Company, none of our key managerial personal are interested in our Company. For details, please refer section titled "Financial information of the Company - Related Party Transactions" beginning on page 179 of this Draft Prospectus

## **Interest in the property of our Company**

Except as mentioned hereunder our Directors do not have any other interest in any property acquired by our Company in a period of two years before filing of this draft Prospectus or proposed to be acquired by us as on date of filing the Draft Prospectus with RoC.

Sr.	Name of KMP	Address of Property	Interest and nature of interest
No.	interested in the		
	Property		
	Mr. Keyur	2-3 Param Park, Behind	The portion of the said premises is used as Corporate Office of the
	Girishchandra	Taksh Complex, Vasna	Company and is owned by Keyur Girishchandra Shah and Mrs.
1	Shah and Mrs.	Road, Vadodara – Gujarat.	Twinkle Keyur Shah jointly and has been taken on rent by Company
1.	Twinkle Keyur		vide Rent Agreement dated December 01, 2017 at rent of Rs. 100,000/-
	Shah		p.m. for 11 months, which can be extended for another period of 11
			months or more with the mutual consent of both the parties

Except as provided in this Draft Prospectus, we have not entered into any contract, agreement or arrangement during the preceding 2 (two) years from the date of this Draft Prospectus in which the Key Managerial Personnel are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.

For the details unsecured loan taken from or given to our Directors/KMPs and for details of transaction entered by them in the past please refer to "Note 29 - Related Party Transactions" page 179 of this Draft Prospectus.

#### OTHER BENEFITS TO OUR KEY MANAGERIAL PERSONNEL

Except as stated in this Draft Prospectus, there are no other benefits payable to our Key Managerial Personnel.

#### **EMPLOYEES**

The details about our employees appear under the Paragraph titled "Human Resource" in Chapter titled "Our Business" beginning on page 95 of this Draft Prospectus.



# **OUR PROMOTERS & PROMOTER GROUP**

# **Our Promoters:**

Mr. Keyur Girishchandra Shah and Mrs. Twinkle Keyur Shah are the promoters of our Company. As on date of this Draft Prospectus, our Promoters collectively hold 22,39,370 Equity Shares of our Company. Our Promoters and Promoter Group will continue to hold the majority of our post-issue paid-up equity share capital of our Company.

Brief profiles of our promoters are as follows:



Mr. Keyur Girishchandra Shah : Chair	man and Managing Director	
Qualification	Diploma In Civil Engineering	
Age	40 Years	
Address	3, Param Park, Behind Taksh Bunglows, Vasna	
	Road, Race Course, Vadodara 390-007,	
	Gujarat	
Experience	20 years	
Occupation	Business	
Driving License Number	GJ06 19960200131	
Voter Identification Card Number	er RWR2739423	
No. of Equity Shares held in Yash	21,49,370 Equity Shares aggregating to	
<b>Highvoltage Limited &amp; [% of</b> 94.05% of Pre Issue Paid up Capital		
Shareholding (Pre Issue)]		
	Directorships in other Companies:	
	Incredible Landscapes Private Limited  HUF's:-	
Other Interests	nur's:-	
other interests	Keyur Girishchandra Shah HUF (as Karta)	
	Partnership Firms:- NIL	
	Sole Proprietorship Firm:-	
	M/s Yash Swisstech	



	W/s Tash Swissteen	
Mrs. Twinkle Keyur Shah: Whole Time	e Director	
Qualification	Bachelors of Commerce	
Age	38 years	
Address	3, Param Park, Behind Taksh Bunglows, Vasna	
	Road, Race Course, Vadodara 390-007,	
	Gujarat	
Experience	6 years	
Occupation	Business	
<b>Driving License Number</b>	Not held	
<b>Voter Identification Card Number</b>	RWR2739431	
No. of Equity Shares held in Yash	90,000 Equity Shares aggregating to 3.94% of	
Highvoltage Limited & [% of	Pre Issue Paid up Capital	
Shareholding (Pre Issue)]		



	Directorships in other Companies:
	Incredible Landscapes Private Limited
Other Interests	<ul><li>HUF's:-</li><li>Keyur Girishchandra Shah HUF (as Member)</li></ul>
	Partnership Firms:- NIL

For further details, Please refer to chapter titled "Our Management" beginning on page 124 of this Draft Prospectus.

#### **Confirmations/Declarations**

Our Company confirms that the permanent account number, bank account number and passport number of our Promoters will be submitted to National Stock Exchange of India Limited at the time of filing of the Draft Prospectus.

# **Undertaking/ Confirmations**

None of our Promoters or Promoter Group or Group Companies has been (i) prohibited or debarred from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other authority or (ii) refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad. None of our Promoters is or have ever been a promoter, director or person in control of any other company which is debarred from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, neither our Promoters, the relatives of our Promoters (as defined under the Companies Act) nor our Group Companies have been declared as a willful defaulter by the RBI or any other government authority and there are no violations of securities laws committed by them in the past and no proceedings for violation of securities laws are pending against them.

None of our Promoter Group entities or the Group Companies has become sick Companies under the IBC and no application has been made in respect of any of them, to the Registrar of Companies for striking off their names. Further no winding up proceedings have been initiated against the Promoters or the Group Companies.

#### **Common Pursuits/ Conflict of Interest**

Our Promoter Group Entity, namely, M/s Yash Swisstech is a commercial agent of certain foreign manufacturers of electrical power products, which can be considered as similar line of business as of our Company to a limited extent Except for M/s Yash Swisstech, which is a sole proprietorship concern of Mr. Keyur Girishchandra Shah, none of our Promoter Group entities are engaged in the similar line of business as of our Company as on the date of this Draft Prospectus.

We cannot assure that our Promoters or Promoter Group will not promote any new entity in the similar line of business and will not favor the interests of the said entities over our interest or that the said Entity will not expand their businesses which may increase our chances of facing competition. This may adversely affect our business operations and financial condition of our Company. For further details, please see Risk Factors on page 15 of this Draft Prospectus. For details of our Promoter Group and Group Companies refer to Section titled "Our Promoters and Promoter Group" & "Our Group Companies" on page 131 and 136 of this Draft Prospectus.

We shall adopt the necessary procedures and practices as permitted by law to address any conflicting situations, as and when they may arise.

#### **Interest of our Promoters**

The following is the interest of our Promoters in our Company:

#### Interest of Promoters in Our Company

Our Promoters are interested in the promotion of our Company and also to the extent of their shareholding and shareholding of their relatives, from time to time, for which they are entitled to receive dividend payable, if any, and other distribution in respect of the



Equity Shares held by them and their relatives. As on the date of this Draft Prospectus, our Promoters, Mr. Keyur Girishchandra Shah and Mrs. Twinkle Keyur Shah holds 22,39,370 Equity Shares in our Company i.e. 97.99 % of the pre issue paid up Equity Share Capital of our Company. Our Promoters may also be deemed to be interested to the extent of their remuneration, as per the terms of their appointment and reimbursement of expenses payable to them and unsecured loan given by them to our Company, if any.

For details regarding the shareholding of our Promoters in our Company, please see "Capital Structure" on page 51 of this Draft Prospectus.

#### Interest in the property of Our Company

Except as mentioned hereunder our Promoters do not have any interest in any property acquired/rented by our Company in a period of two years before filing of this draft Prospectus or proposed to be acquired by us as on date of Draft Prospectus.

Sr. No.	Name of Promoter interested in the Property	Address of Property	Interest and nature of interest
1.	Mr. Keyur Girishchandra Shah and Mrs. Twinkle Keyur Shah	2-3 Param Park, Behind Taksh Complex, Vasna Road, Vadodara – Gujarat.	The portion of the said premises is used as Corporate Office of the Company and is owned by Mr. Keyur Girishchandra Shah and Mrs. Twinkle Keyur Shah jointly and has been taken on rent by Company vide Rent Agreement dated December 01, 2017 at rent of Rs. 100,000/- p.m. for 11 months, which can be extended for another period of 11 months or more with the mutual consent of both the parties.

#### In transactions for acquisition of land, construction of building and supply of machinery

Except as stated in the Chapter titled "Financial Information of the Company – Note 29 Related Party Transactions" and "Our Business" beginning on page 179 and 95 of this Draft Prospectus, none of our promoter or promoter group entities are interested in any transactions for the acquisition of land, construction of building or supply of machinery.

# Other Interests in our Company

For transactions in respect of loans and other monetary transactions entered in past please refer Note 29 on "Related Party Transactions" on page 179 forming part of "Financial Information of the Company" of this Draft Prospectus.

Further, our promoters may be interested to the extent of personal guarantees given by them in favour of the Company, for the details of Personal Guarantee given by Promoters towards Financial facilities of our Company please refer to "Statement of Financial Indebtedness" and "Note 3A" of Section "Financial Information of our Company" on page 186 and 142 respectively of this Draft Prospectus.

# **Experience of Promoters in the line of business**

Our Promoter, Mr. Keyur Girishchandra Shah is in the transformer components business for last 10 years. Mrs. Twinkle Keyur Shah has experience of 6 years in this business. The company shall also endeavor to ensure that relevant professional help is sought as and when required in the future.

#### **Related Party Transactions**

For the transactions with our Promoters and Promoter Group Members/Entities, please refer to section titled "*Note 29 – Related Party Transactions*" beginning on page 179 of this Draft Prospectus.

# Nature of family relationship between our Promoters:

The Promoters of the Company are related to each other within the meaning of section 2 (77) of the Companies Act, 2013. Details of which are as follows:



Sr Name of the Promoter Relationsh		Name of the Promoter	Relationship with other Promoters	
1 Mr. Keyur Girishchandra Shah		Mr. Keyur Girishchandra Shah	Spouse of Twinkle Keyur Shah	
2 Mrs. Twinkle Keyur Shah		Mrs. Twinkle Keyur Shah	Spouse of Mr. Keyur Girishchandra Shah	

# Payment or Benefits to our Promoter and Promoter Group during the last 2 years:

For details of payments or benefits paid to our Promoter and promoter group, please refer to the paragraph "Compensation of our Managing Director" in the chapter titled "Our Management" beginning on page 124, also refer Note 29 on "Related Party Transactions" on page 179 forming part of "Financial Information of the Company" and Paragraph on "Interest of Promoter" in chapter titled "Our Promoter and Promoter Group" on page 131 of this Draft Prospectus.

# Companies/Firms with which our Promoter has disassociated himself in the last three years

Except as disclosed below, our Promoters have not disassociated themselves from any of the Companies, Firms or other entities during the last three years preceding the date of this Draft Prospectus:-

Name of Company/Firm	Reason for Disassociation
Green Enerzon Private Limited	Resignation from Directorship by Mr. Keyur Girishchandra
	Shah, who was appointed as Director on 09.12.2010, but due to
	preoccupation he resigned from Directorship on 30.07.2016.

#### Other ventures of our Promoters

Save and except as disclosed in this section titled "Our Promoter & Promoter Group" and "Our Group Companies" beginning on page 131 and 136 respectively of this Draft Prospectus, there are no ventures promoted by our Promoters in which they have any business interests/ other interests.

#### Litigation details pertaining to our Promoters

For details on litigations and disputes pending against the Promoters and defaults made by the Promoters, please refer to the section titled "Outstanding Litigations and Material Developments" beginning on page 202 of this Draft Prospectus.

#### **Related Party Transactions**

For the transactions with our Promoter Group entities please refer to section titled "Note 29 - Related Party Transactions" on page 179 of this draft Prospectus.

#### **OUR PROMOTER GROUP**

In addition to the Promoters named above, the following natural persons are part of our Promoter Group:

#### 1. Natural Persons who are part of the Promoter Group

As per Regulation 2(1)(zb) (ii) of the SEBI (ICDR) Regulations, 2009, the Natural persons who are part of the Promoter Group (due to their relationship with the Promoters) are as follows:

Relationship with Promoter	Mr. Keyur Girishchandra Shah
Father	Mr. Girishchandra Navnitlal Shah
Mother	Mrs. Niranjana Shah
Spouse	Mrs. Twinkle Keyur Shah
Brother	Mr. Bhavin Girishchandra Shah



Sister	-
Son	Mr. Rishi Keyur Shah
Daughter	Ms. Zea Keyur Shah
Spouse's Father	Mr. Rajnikant Vithaldas Shah
Spouse's Mother	Mrs. Sudhaben Shah
Spouse's Brother	Mr. Mayurbhai Shah
	Mr. Mayank Shah
Spouse's Sister	-

Relationship with Promoter	Mrs. Twinkle Keyur Shah
Father	Mr. Rajnikant Vithaldas Shah
Mother	Mrs. Sudhaben Shah
Spouse	Mr. Keyur Girishchandra Shah
Brother	Mr. Mayurbhai Shah
	Mr. Mayank Shah
Sister	-
Son	Rishi Keyur Shah
Daughter	Zea Keyur Shah
Spouse's Father	Mr. Girishchandra Navnitlal Shah
Spouse's Mother	Mrs. Niranjana Shah
Spouse's Brother	Mr. Bhavin Girishchandra Shah
Spouse's Sister	-

# 2. Corporate Entities or Firms forming part of the Promoter Group

As per Regulation 2(1)(zb) (iv) of the SEBI (ICDR) Regulations, 2009, the following entities would form part of our Promoter Group:

Any Body corporate in which 10% or more of the share		
	Incredible Landscapes Private Limited	
capital is held by the Promoter or an immediate relative of	Green Enerzon Private Limited	
the Promoter or a firm or HUF in which the Promoter or any	Green Electricals Private Limited	
one or more of his immediate relatives is a member	Shree Narayan Alloys (India) Private Limited	
Any company in which a company mentioned in (1) above,	NIL	
holds 10% or more, of the equity share capital	NE	
	HUF's	
Any HUF or Trust or firm in which the aggregate share of the Promoter and his immediate relatives is equal to or more than 10% of the total	v	
	Keyur Girishchandra Shah HUF	
	Cala Duamiatanshin Einen	
	Sole Proprietorship Firm:-	
	M/s Yash Swisstech	
	the Promoter or a firm or HUF in which the Promoter or any one or more of his immediate relatives is a member  Any company in which a company mentioned in (1) above, holds 10% or more, of the equity share capital  Any HUF or Trust or firm in which the aggregate share of the Promoter and his immediate relatives is equal to or more	

# 3. OTHER PERSONS INCLUDED IN PROMOTER GROUP:

In terms of Regulation 2(1) (zb) (v) of SEBI (ICDR) Regulations, 2009, Mrs. Hirna Bhavin Shah, Ms. Sia Bhavin Shah, Ms. Ria Bhavin Shah, Mr. Nirav Prakash Patel, Ms. Rashmi Sureshbhai Prajapati & Mr. Gautam Rajubhai Nikam are also included in our Promoter Group.



#### **OUR GROUP COMPANIES**

As per the SEBI ICDR Regulations, for the purpose of identification of Group Companies, our Company has considered those companies as our Group Companies which is covered under the applicable accounting standard (AS-18) issued by the Institute of Chartered Accountants of India as per the Restated Financial Statements of our Company. Further, pursuant to a resolution of our Board dated March 08, 2018 for the purpose of disclosure in relation to Group Companies in connection with the Issue, a company shall be considered material and disclosed as a Group Company if such company fulfils both the below mentioned conditions:-

- (i) Such company forms part of the Promoter Group of our Company in terms of Regulation 2(1)(z)(b) of the SEBI Regulations; and
- (ii) Our Company has entered into one or more transactions with such company in preceding audited fiscal year/period as the case may be exceeding 10% of total revenue of the company as per Restated Financial Statements.

Further, based on the above, the following Companies are identified as our Group Companies:-

- 1. Incredible Landscapes Private Limited
- 2. Green Electricals Private Limited
- 3. Green Enerzone Private Limited

The details of our Group Companies are provided below:-

# **Incredible Landscapes Private Limited**

<b>Brief Description of Business</b>	Engaged in business	of providing landses	ning solutions and sale of		
brief Description of Dusiness	Engaged in business of providing landscaping solutions and sale of				
	0	Ornamental Plants.			
Date of Incorporation	August 27, 2014				
CIN	U52397GJ2014PTC0	80620			
PAN	AADCI6394K				
Registered Office Address	3, Param Park Behi	nd, Taksh Complex,	Vasna Road, Vadodara-		
	Gujarat - 390015- Ind	lia	·		
Board of Directors*	Name DIN		DIN		
	Mr. Keyur Girishchandra Shah		01064190		
	Mrs. Twinkle Keyur Shah		03575362		
	(Rs. in Lacs, rounded off except per share data)				
Audited Financial Information	For The Year Ended				
	March 31, 2017	March 31, 2016	March 31, 2015		
Paid Up Equity Share Capital	1.00	1.00	1.00		
Reserves and Surplus	(33.09)	1.99	0.93		
Net worth	(32.09)	2.99	1.93		
Total Revenue (including other income)	60.13	143.80	92.67		
Profit/ (Loss) after tax	(35.08)	1.06	0.93		
Earnings per share (face value of Rs. 10 each)	(350.85)	10.64	9.26		
Net asset value per share (Rs)	(320.94)	29.91	19.26		

<sup>\*</sup>As on date of Draft Prospectus

There are no significant notes of the auditors in relation to the aforementioned financial statements for the last three financial years.

# Shareholding Pattern as on the date of this Draft Prospectus is as follows:

S.No.	Name of the Equity Shareholder	No. of Shares held	%age of Shareholding
1	Mr. Keyur Girishchandra Shah	5000	50%
2	Mrs. Twinkle Keyur Shah	5000	50%
	Total	10,000	100

# **Nature and extent of interest of our Promoter**

S.No.	Name of the Equity Shareholder	No. of Shares held	%age of Shareholding



1	Mr. Keyur Girishchandra Shah	5000	50%
2	Mrs. Twinkle Keyur Shah	5000	50%
	Total	10,000	100

Further, our Promoters, Mr. Keyur Girishchandra Shah and Mrs. Twinkle Keyur Shah holds directorship in Incredible Landscapes Private Limited.

#### **Green Electricals Private Limited**

Brief Description of Business	Engaged in business	Engaged in business of trading in cables, wires and other related		
,	products.			
Date of Incorporation	May 25, 2005			
CIN	U52335GJ2005PTC0	46129		
PAN	AACCG4053A			
Registered Office Address	152 GIDC Industrial	Estate, Makarpura Va	dodara- Gujarat 390010-	
	India	_		
Board of Directors*	Name		DIN	
	Mr. Bhavin Girishcha	ındra Shah	01120968	
	Mr. Girishchandra Na	avnitlal Shah	01301502	
	Mr. Arpit Bhanuprasad Choksi		03332264	
	Mrs. Hirna Bhavin Sh	Mrs. Hirna Bhavin Shah		
	(Rs. in Lac	(Rs. in Lacs, rounded off except per share data)		
Audited Financial Information	For The Year Ended			
	March 31, 2017	March 31, 2016	March 31, 2015	
Paid Up Equity Share Capital	26.00	26.00	26.00	
Reserves and Surplus	411.30	338.14	296.11	
Net worth	437.3	364.14	322.11	
Total Revenue (including other income)	7225.99	6225.36	6582.04	
Profit/ (Loss) after tax	73.16	42.04	76.65	
Earnings per share (face value of Rs. 10 each)	28.14	16.17	29.48	
Net asset value per share (Rs)	168.19	140.06	123.89	

<sup>\*</sup>As on date of Draft Prospectus

Except as stated below, there are no significant notes of the auditors in relation to the aforementioned financial statements for the last three years.

#### Significant notes of the auditors on Financial Statements for the financial year ended 31 March 2017

Extract from the Independent Auditor's report on the Financial Statements:

# **Report on Other Legal and Regulatory Requirements**

In our opinion, the aforesaid Financial Statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 except AS-15 Employee Benefits in as much as the Company has not made any provision for Gratuity payable. However, in absence of adequate information, it is not possible to quantify the effect of the said non-provision on the profit / Reserves of the Company.

#### Report on the Internal Financial Controls under Clause (i) of Sub-Section 3 of Section 143 of the Companies Act, 2013

In our opinion, the Company have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31<sup>st</sup> March 2017. However, the Company is in process of establishing the internal control over financial reporting criteria considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by ICAI. We have considered the same in determining the nature, timing and extent of audit tests applied in our audit to financial statement of the Company and the same does not affect our opinion on the financial statements.



# Significant notes of the auditors on Financial Statements for the financial year ended 31 March 2016

Extract from the Independent Auditor's report on the Financial Statements:

# Report on Other Legal and Regulatory Requirements

In our opinion, the aforesaid Financial Statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 except AS-15 Employee Benefits in as much as the Company has not made any provision for Gratuity payable. However, in absence of adequate information, it is not possible to quantify the effect of the said non-provision on the profit / Reserves of the Company.

#### Report on the Internal Financial Controls under Clause (i) of Sub-Section 3 of Section 143 of the Companies Act, 2013

In our opinion, the Company have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31<sup>st</sup> March 2016. However, the Company is in process of establishing the internal control over financial reporting criteria considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by ICAI. We have considered the same in determining the nature, timing and extent of audit tests applied in our audit to financial statement of the Company and the same does not affect our opinion on the financial statements.

## Shareholding Pattern as on the date of this Draft Prospectus is as follows:

S.No.	Name of the Equity Shareholder	No. of Shares held	% of Shareholding
1	Mr. Bhavin Girishchandra Shah	2,08,000	80%
2	Mr. Girishchandra Navnitlal Shah	52,000	20%
	Total	26,00,00	100%

#### Nature and extent of interest of our Promoter

Our Promoters does not hold any shares in Green Electricals Private Limited as on date of Draft Prospectus.

#### **Green Enerzon Private Limited**

Brief Description of Business	Engaged in the business of Electrical, Machinery and Transport		
Diei Description of Dusiness	equipments.		
Date of Incorporation	Dec 09, 2010		
CIN	U31100GJ2010PTC063214		
PAN	AAECG0426H		
Registered Office Address	152 GIDC Industrial Estate, Makarpura Vadodara- Gujarat 390010-		
	India	,,,,,,,	
Board of Directors*	Name		DIN
	Mr. Bhavin Girishchandra Shah		01120968
	Mr. Girishchandra Na	vnitlal Shah	01301502
	(Rs. in Lacs, rounded off except per share data)		
Audited Financial Information	For The Year Ended		
	March 31, 2017	March 31, 2016	March 31, 2015
Paid Up Equity Share Capital	10.00	10.00	10.00
Reserves and Surplus	2.20	2.18	2.16
Net worth	12.2	12.18	12.16
Total Revenue (including other income)	9.01	7.42	12.38
Profit/ (Loss) after tax	0.02	0.02	(0.05)
	0.02	0.02	(0.05)
Earnings per share (face value of Rs. 10 each)	0.02	0.02	(0.03)



# Shareholding Pattern as on the date of this Draft Prospectus is as follows:

S.No.	Name of the Equity Shareholder	No. of Shares held	% of Shareholding
1	Mr. Bhavin Girishchandra Shah	51,000	51%
2	Mr. Girishchandra Navnitlal Shah	2,000	2%
3	Mr. Arpit Bhanubhai Choksi	2,000	2%
4	Mrs. Hirna Bhavin Shah	32,500	32.5%
5	Mr. Keyur Girishchandra Shah	12,500	12.5%
	Total	1,00,000	100

#### Nature and extent of interest of our Promoter

Our Promoter Mr. Keyur Girishchandra Shah holds 12,500 shares in Green Enerzon Private Limited as on date of Draft Prospectus

#### Loss Making and Negative Net-worth Group Companies:-

#### **Incredible Landscapes Private Limited**

Incredible Landscapes Private Limited has incurred loss in the preceding financial year and has negative net-worth as on March 31, 2017. For details, see "Our Group Companies" beginning on page 136 of this Draft Prospectus.

#### **Defunct Group Companies:-**

None of our Group Companies remain defunct and no application has been made to the RoC for striking off the name of any of our Group Companies during the five years preceding the date of this Draft Prospectus.

#### Sick company and winding up:-

None of our Group Companies fall under the definition of sick companies under the erstwhile SICA and none of them are under winding up. Further, there are no pending proceedings under the Insolvency and Bankruptcy Code, 2016 in respect of any Group Company.

#### **Nature and Extent of Interest of Group Companies**

#### a) In the promotion of our Company:

None of our Group Companies has any interest in the promotion of our Company.

# b) In the properties acquired or proposed to be acquired by our Company in the past two years before filing the Prospectus with stock exchange:

None of our Group Companies are interested in the properties acquired by our Company in the two years preceding the filing of this Draft Prospectus or proposed to be acquired by our Company.

# c) In transactions for acquisition of land, construction of building and supply of machinery

None of our Group Companies is interested in any transactions for the acquisition of land, construction of building or supply of machinery.

#### Common Pursuits amongst the Group Companies with our Company

There are no common pursuits or conflict of interest situations amongst any of our Group Companies and our Company.

As on date of this Draft Prospectus, we cannot assure that our Promoters, Promoter Group or Group Companies will not promote any new activity /entity in the similar line of business. We shall adopt the necessary procedures and practices as permitted by law to address any conflicting situations, as and when they may arise.



#### **Undertaking / confirmations**

None of our Promoters or Promoter Group or Group Company or person in control of our Company has been

- i. Prohibited from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other authority; or
- ii. Refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad.

None of our Promoters, person in control of our Company or have ever been a Promoter, Director or person in control of any other Company which is debarred from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, neither our Promoters, the relatives of our individual Promoters (as defined under the Companies Act) nor our Group Companies /entities have been declared as a willful defaulter by the RBI or any other government authority and there are no violations of securities laws committed by them or any entities they are connected with in the past and no proceedings for violation of securities laws are pending against them.

None of our Promoters, Promoter Group or the Group Companies has become sick Companies under the SICA and no application has been made in respect of any of them, to the Registrar of Companies for striking off their names. Further no winding up proceedings have been initiated against the Promoters or the Group Companies.

#### Related business transaction within the Group and their significance on the financial performance of the company:

For details relating to the business transactions within the Group Companies and their significance on the financial performance of the Company see the chapter titled "Financial Information of the Company – Note 29 - Related Party Transactions" on page 179 of this Draft Prospectus.

#### Sales / Purchase between our Company and Group Company:

For details relating to sales or purchases between our Company and any of our Group Company exceeding 5% of the sales or purchases of our Company see the chapter titled "Financial Information of the Company- Note 29 - Related Party Transactions" on page 179 of this Draft Prospectus.

#### Business Interests amongst our Company and Group Companies /Associate Companies

Except as mentioned under Related Party Transactions, *Note 29 - Related Party Transactions*" beginning on page 179 under Chapter titled "Financial Information of the Company" there is no business interest among Group Company.

#### **Defunct /Struck-off Company**

None of Promoter, Promoter Group and our Group Company has remained defunct and no application has been made to Registrar of Companies for Striking off their name from the Register of Companies, during the five years preceding the date of filing this Draft Prospectus.

#### Litigation

For details relating to the legal proceedings involving the Group Companies, see the section titled "Outstanding Litigation and Material Developments" on page 202.



#### **DIVIDEND POLICY**

Under the Companies Act, our Company can pay dividends upon a recommendation by our Board of Directors and approval by the shareholders at the general meeting of our Company. The Articles of Association of our Company give our shareholders, the right to decrease, and not to increase, the amount of dividend recommended by the Board of Directors.

The Articles of Association of our Company also gives the discretion to our Board of Directors to declare and pay interim dividends. No dividend shall be payable for any financial except out of profits of our Company for that year or that of any previous financial year or years, which shall be arrived at after providing for depreciation in accordance with the provisions of Companies Act, 2013.

Our Company does not have any formal dividend policy for declaration of dividend in respect of the Equity Shares. The declaration and payment of dividend will be recommended by our Board of Directors and approved by the shareholders of our Company at their discretion and may depend on a number of factors, including the results of operations, earnings, Company's future expansion plans, capital requirements and surplus, general financial condition, contractual restrictions, applicable Indian legal restrictions and other factors considered relevant by our Board of Directors.

Our Company has not declared any dividend on the Equity Shares in the past five financial years. Our Company's corporate actions pertaining to payment of dividends in the past are not to be taken as being indicative of the payment of dividends by our Company in the future.



#### SECTION V - FINANCIAL INFORMATION OF THE COMPANY

#### RESTATED FINANCIAL STATEMENTS

# INDEPENDENT AUDITOR'S REPORT ON RESTATED FINANCIAL STATEMENTS OF "YASH HIGHVOLTAGE LIMITED." (PREVIOUSLY KNOWN AS "YASH HIGHVOLTAGE INSULATORS PVT. LTD.")

(As required by Part I of Chapter III to the Companies Act, 2013)

To, The Board of Directors, YASH HIGHVOLTAGE LIMITED. 84/1B, PO Khakharia, Taluka. Savli Vadodara- Gujarat- 391510- India

Dear Sirs,

# **Report on Restated Financial Statements**

- 1. We have examined the attached restated financial statements of **YASH HIGHVOLTAGE LIMITED.** (Previously known as "**YASH HIGHVOLTAGE INSULATORS PVT. LTD.**") (hereinafter referred as "the Company") as at 31<sup>st</sup> December, 2017, 31<sup>st</sup> March, 2017, 31<sup>st</sup> March, 2016, 31<sup>st</sup> March, 2015, 31<sup>st</sup> March, 2014 and 31<sup>st</sup> March, 2013 and the related Restated Statement of Profit & Loss for the nine months period ended 31<sup>st</sup> December, 2017, for each of the financial years ended on 31<sup>st</sup> March, 2017, 31<sup>st</sup> March, 2016, 31<sup>st</sup> March, 2015, 31<sup>st</sup> March, 2014 and 31<sup>st</sup> March, 2013 and Restated Statement of Cash Flow for the nine months period ended 31st December, 2017, for each of the financial years ended 31<sup>st</sup> March, 2017, 31<sup>st</sup> March, 2016, 31<sup>st</sup> March, 2015, 31<sup>st</sup> March, 2014 and 31<sup>st</sup> March, 2013 (collectively "Restated Summary Statements" or "Restated Financial Statements"). These Restated Summary Statements have been prepared by the company and approved by the Board of Directors of the Company in connection with Initial Public Offering (IPO) of Equity Shares on SME Emerge Platform of National Stock Exchange of India Limited ("NSE").
- 2. These Restated Summary Statements have been prepared in accordance with the requirements of:
- i) Section 26 of Companies Act, 2013 (hereinafter referred to as the "Act") read with the applicable provisions within Rule 4 to 6 of Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended;
- ii) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 ("SEBI Regulations") ("SEBI ICDR Regulations") issued by the Securities and Exchange Board of India (SEBI) and related amendments / clarifications made thereto from time to time;
- iii) The terms of reference to our engagements with the Company, requesting us to examine the standalone financial statements referred to above and proposed to be included in the Draft offer Document / offer Document of the Company in connection with its proposed initial public offer of equity shares on Emerge Platform of National Stock Exchange of India Limited ("NSE") ("IPO" or "SME IPO") and
- iv) The Guidance Note on Reports in Company Prospectus (Revised) issued by the Institute of Chartered Accountants of India ('ICAI') ("Guidance Note")
- 3. The Restated Summary Statements of the Company have been extracted by the Management from the Audited Financial Statements of the Company for the period ended 31st December, 2017, for the financial years ended 31st March, 2017, 31st March, 2016, 31st March, 2015, 31st March, 2014 and 31st March, 2013 which have been approved by the Board of Directors.
- 4. Audit of the financial statements for the nine months period ended 31<sup>st</sup> December, 2017 and for the years ended March 31, 2017, 2016, 2015, 2014 & 2013 has been conducted by Company's Statutory Auditors, M/s Naresh & Co., Chartered Accountants (F. R. No. 106928W).



Further, financial statements for the nine months period ended 31<sup>st</sup> December, 2017 and for the year ended March 31, 2017 have been re-audited by us as required under the SEBI ICDR Regulations. This report, in so far as it relates to the amounts included for the financial years ended March 31, 2017, March 31, 2016, 2015, 2014 and 2013 is based on the audited financial statements of the Company which were audited by the Statutory Auditors, M/s Naresh & Co, Chartered Accountants (F. R. No. **106928W**) and whose Auditor's Reports have been relied upon by us for the said periods.

- 5. In accordance with the requirements of sub-clauses (i) and (iii) of clause (b) of sub-section (1) of section 26 of the Companies Act, 2013 read with Rule 4 of Companies (Prospectus and Allotment of Securities) Rules, 2014, the SEBI Regulations, the Revised Guidance Note on Reports in Company Prospectus and Guidance Note on Audit Reports/Certificates on Standalone Financial Information in Offer Documents issued by the Institute of Chartered Accountants of India (the 'ICAI') and the terms of our engagement agreed with you, we report that:
  - (i) The "Restated Statement of Assets and Liabilities" as set out in **Annexure I** to this report, of the Company as at 31<sup>st</sup> December, 2017, 31<sup>st</sup> March, 2017, 31<sup>st</sup> March, 2016, 31<sup>st</sup> March, 2015, 31<sup>st</sup> March, 2014 and 31<sup>st</sup> March, 2013 are prepared by the Company and approved by the Board of Directors. These Standalone Statement of Assets & Liabilities, as restated have been arrived at after making such adjustments and regroupings to the individual standalone financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to the Restated Standalone Summary Statements as set out in **Annexure IV** to this Report.
  - (ii) The "Restated Standalone Statement of Profit & Loss" as set out in **Annexure II** to this report, of the Company for the period ended 31<sup>st</sup> December, 2017 and for the financial years ended 31<sup>st</sup> March, 2017, 31<sup>st</sup> March, 2016, 31<sup>st</sup> March, 2015, 31<sup>st</sup> March, 2014 and 31<sup>st</sup> March, 2013 are prepared by the Company and approved by the Board of Directors. These Standalone Statement of Profit & Loss, as restated have been arrived at after making such adjustments and regroupings to the individual standalone financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to the Restated Standalone Summary Statements as set out in **Annexure IV** to this Report.
  - (iii) The "Restated Standalone Statement of Cash Flow" as set out in **Annexure III** to this report, of the Company for the period ended 31<sup>st</sup> December, 2017, and for the financial years ended 31<sup>st</sup> March, 2017, 31<sup>st</sup> March, 2016, 31<sup>st</sup> March, 2015, 31<sup>st</sup> March, 2014 and 31<sup>st</sup> March, 2013 are prepared by the Company and approved by the Board of Directors. These Standalone Statement of Cash Flow, as restated have been arrived at after making such adjustments and regroupings to the individual standalone financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to the Restated Standalone Summary Statements as set out in **Annexure IV** to this Report.
- 6. Based on the above and according to information and explanations given to us, and also as per the reliance placed on the reports submitted by the statutory auditors M/s Naresh & Co, Chartered Accountants (F. R. No. 106928W) for the respective periods / years, we are of the opinion that the Restated Standalone Financial Statements have been made after incorporating:
  - a) Adjustments if any, for the changes in accounting policies retrospectively in respective financial years to reflect the same accounting treatment as per the changed accounting policy for all the reporting periods.
  - b) Adjustments for prior period and other material amounts, if any in the respective financial years to which they relate and there are not qualifications which require adjustments.
  - c) Adjustments for exceptional and extra-ordinary items that need to be disclosed separately in the accounts and qualifications requiring adjustments.
  - d) These Profits / (Losses) have been arrived at after charging all expenses including depreciation and after making such adjustments / restatements and regroupings as in our opinion are appropriate and are to be read in accordance with Significant Accounting Policies and Notes to the Restated Summary Statements as set out in Annexure IV to this Report.
- 7. We have examined the following regrouped/ rearranged financial information relating to the Company, proposed to be included in the Draft offer Document / offer Document ("Offer Document"), as approved by the Board of Directors of the Company and attached to this report for the period ended 31<sup>st</sup> December, 2017, for the financial years ended on 31<sup>st</sup> March, 2017, 31<sup>st</sup> March, 2016, 31<sup>st</sup> March, 2015, 31<sup>st</sup> March, 2014 and 31<sup>st</sup> March, 2013
  - (i) Statement of Share Capital enclosed as **Note 1**



- (ii) Statement of Reserves & Surplus enclosed as **Note 2**
- (iii) Statement of Long Term Borrowings enclosed as **Note 3**
- (iv) Statement of Principal Terms of Secured & Unsecured Loans And Assets Charged As Security (Note 3A)
- (v) Statement of Deferred Tax Liabilities enclosed as **Note 4**
- (vi) Statement of Long Term Provisions enclosed as **Note 5**
- (vii) Statement of Other Long Term Liabilities enclosed as **Note 6**
- (viii) Statement of Short Term Borrowings enclosed as **Note 7**
- (ix) Statement of Trade Payables enclosed as **Note 8**
- (x) Statement of Other Current Liabilities enclosed as **Note 9**
- (xi) Statement of Short Term Provisions enclosed as **Note 10**
- (xii) Statement of Fixed Assets enclosed as **Note 11**
- (xiii) Statement of Non Current Investments as **Note 12**
- (xiv) Statement of Long Term Loans & Advances enclosed as **Note 13**
- (xv) Statement of Other Non-Current Assets enclosed as **Note 14**
- (xvi) Statement of Current Investments as **Note 15**
- (xvii) Statement of Inventories enclosed as **Note 16**
- (xviii) Statement of Trade Receivables enclosed as Note 17
- (xix) Statement of Cash & Bank Balance enclosed as **Note 18**
- (xx) Statement of Short Term Loans & Advances enclosed as **Note 19**
- (xxi) Statement of Other Current Assets enclosed as **Note 20**
- (xxii) Statement of Contingent Liabilities enclosed as Note 21
- (xxiii) Statement of Revenue from Operations enclosed as Note 22
- (xxiv) Statement of Other Income enclosed as **Note 23**
- (xxv) Statement of Cost of Material Consumed enclosed as **Note 24**
- (xxvi) Statement of Changes in Inventories of Finished Goods, Work-In-Progress And Stock-In-Trade enclosed as **Note 25**
- (xxvii) Statement of Employee Benefit Expenses enclosed as **Note 26**
- (xxviii) Statement of Finance Costs enclosed as Note 27
- (xxix) Statement of Other Expenses enclosed as Note 28
- (xxx) Statement of Related Party Transactions enclosed as **Note 29**
- (xxxi) Summary of Mandatory accounting ratios based on adjusted profits/losses, relating to earnings per share, net assets value per share and return on net worth enclosed as **Note 30**
- (xxxii) Statement of Capitalization as at Dec 31, 2017 (pre-issue) and post issue enclosed as Note 31
- (xxxiii) Statement of Tax Shelter enclosed as Note 32

According to the information and explanations given to us and also as per the reliance placed on the reports submitted by the statutory auditors M/s Naresh & Co, Chartered Accountants (F. R. No. 106928W), in our opinion, the Restated Financial Statements for the nine months period ended 31<sup>st</sup> December, 2017 and for each of the years ended March 31, 2017, 2016, 2015, 2014 and 2013 read with Restated Significant Accounting Policies disclosed in Annexure IV are prepared after making adjustments and regroupings / reclassification as considered appropriate (Refer Annexure IV) and have been prepared in accordance with the Act, Rules, ICDR Regulations and the Guidance Note.

- 8. We, M/s. R.J. Shah & Associates, Chartered Accountants (F. R. No. 109752W), have been subjected to the peer review process of the Institute of Chartered Accountants of India ("ICAI") and hold a valid peer review certificate No. 007900 dated April 16, 2015 issued by the "Peer Review Board" of the ICAI.
- 9. The preparation and presentation of the financial statements referred to above are based on the Audited financial statements of the Company and are in accordance with the provisions of the Act and ICDR Regulations. The Financial Statements and information referred to above is the responsibility of the Company.
- 10. The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by any other firm of Chartered Accountants nor this report be construed as a new opinion on any of the financial statements referred to therein.
- 11. We have no responsibility to update our report for the events and circumstances occurring after the date of our report.



- 12. In our opinion, the above financial information contained in **Annexure I** to **Annexure III** read with respective Significant Accounting Policies and Notes to Restated Summary Statements as set out in **Annexure IV** are prepared after making adjustments and regroupings as considered appropriate and have been prepared in accordance with paragraph B, Part II of Schedule II of the Act, the SEBI Regulations, The Revised Guidance Note on Reports in Company Prospectus and Guidance Note on Audit Reports/Certificates on Financial Information in Offer Documents issued by the Institute of Chartered Accountants of India ("ICAI") to the extent applicable, as amended from time to time, and in terms of our engagement as agreed with you. We did not perform audit tests for the purpose of expressing an opinion on individual balances of account or summaries of selected transactions, and accordingly, we express no such opinion thereon.
- 13. Consequently the financial information has been prepared after making such regroupings and retrospective adjustments as were, in our opinion, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the standalone financial information may not necessarily be same as those appearing in the respective audited standalone financial statements for the relevant years
- 14. This report is intended solely for the use of Management and for the inclusion in the offer Document in connection with the proposed Initial Public Offer SME IPO of the Company and is not to be used, referred to or distributed for any other purpose without our prior written consent.

# 15. Auditors' Responsibility

Our responsibility is to express an opinion on these restated financial statements based on our audit. While conducting the audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements

# 16. Opinion

- In our opinion and to the best of our information and according to the explanations given to us, the restated financial statements read together with the notes thereon, give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, to the extent applicable;
- a) In the case of Restated Statement of Assets and Liabilities of the Company as at 31<sup>st</sup> December, 2017, 31<sup>st</sup> March, 2017, 31<sup>st</sup> March, 2016, 31<sup>st</sup> March, 2015, 31<sup>st</sup> March, 2014 and 31<sup>st</sup> March, 2013;
- b) In the case of the Restated Statement of Profit and Loss, of the profit of the Company for the Years ended on that date; and
- c) In the case of the Restated Cash Flow Statement, of the cash flows of the Company for the Years ended on that date.

For R.J. Shah & Associates Chartered Accountants FRN 109752W



Sd/-

CA. Nayan Dholakia Partner M. No.: 037350

Place: Vadodara Date: 06<sup>th</sup> April 2018



# ANNEXURE-I RESTATED STATEMENT OF ASSETS AND LIABILITIES

(Rs. in lakhs)

								(Rs. in lakhs)
			As At	As At	As At	As At	As At	As at 31st
S.	Particulars	Note	31st	31st	31st	31st	31st	December
No.	Farticulars	No.	March	March	March	March	March	2017
			2013	2014	2015	2016	2017	
I.	EQUITY AND LIABILITIES							
1	Shareholders' funds							
	(a) Share capital	1	18.25	18.25	18.25	18.25	25.39	25.39
	(b) Reserves and surplus	2	79.63	96.76	101.30	131.79	230.26	350.09
	r							
2	Non-current liabilities							
	(a) Long-term borrowings	3	102.56	123.07	126.66	199.20	320.90	213.23
	(b) Deferred tax liabilities (Net)	4	2.43	1.29	6.75	8.41	10.29	6.68
	(c) Long-term Provisions	5	2.11	3.60	6.19	6.83	8.58	9.65
	(d) Other Long-term Liabilities	6	0.00	0.00	0.00	0.00	0.00	0.00
	(d) Other Long-term Liabilities	0	0.00	0.00	0.00	0.00	0.00	0.00
3	Current liabilities							
		7	107.45	220.10	202.00	154.04	124.00	200.24
	(a) Short-term borrowings	7	107.45	239.10	202.99	154.04	124.09	290.34
	(b) Trade payables	8	89.63	146.16	104.09	236.19	548.64	433.98
	(c) Other current liabilities	9	36.71	60.16	140.46	63.74	108.23	133.53
	(d) Short-term provisions	10	16.75	6.76	5.16	12.58	14.80	35.68
	TOTAL		455.53	695.13	711.85	831.03	1391.17	1501.53
II.	ASSETS							
1	Non-current assets							
	(a) Fixed assets	11						
	(i) Tangible assets		314.78	384.40	611.94	585.26	879.09	928.37
	Less: Accumulated Depreciation		99.63	122.91	178.79	225.42	255.41	330.03
	(ii) Intangible Assets		0.00	0.00	0.00	0.00	0.00	0.00
	(iii) Intangible Assets under development		0.00	0.00	0.00	0.00	0.00	0.00
	(iv) Capital Work in Progress		0.00	126.99	0.00	0.00	0.00	0.00
	Net Block		215.15	388.49	433.15	359.84	623.68	598.34
	(b) Non Current Investments	12	0.00	0.00	0.00	0.00	0.00	2.70
	(c) Long-term loans and advances	13	0.00	0.00	0.00	0.00	0.00	0.00
	(d) Other Non Current Assets	14	0.00	0.00	0.00	0.00	0.00	0.00
2	Current assets							
	(a) Current Investments	15	0.00	0.00	0.00	0.00	0.00	0.00
	(b) Inventories	16	82.68	91.61	88.71	119.24	249.45	279.30
	(c) Trade receivables	17	130.13	163.50	77.19	292.07	382.79	485.09
	(d) Cash and Bank Balances	18	7.65	20.12	8.51	3.27	3.79	6.59
	(e) Short-term loans and advances	19	19.92	31.42	18.28	17.32	43.00	73.52
	(f) Other Current Assets	20	0.00	0.00	86.01	39.29	88.46	55.98
	(1) Onici Current Assets	20	0.00	0.00	00.01	37.47	00.40	33.70
	TOTAL		455.53	695.13	711.85	831.03	1391.17	1501.53
	IOIAL	l	<b>7</b> 33.33	073.13	/11.03	051.05	1371.11	1301.33

The above statement should be read with the restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-II,III and IV respectively.



# ANNEXURE-II RESTATED STATEMENT OF PROFIT & LOSS

(Rs. in lakhs)

								(Ks. in lakns)
G		Refer Note	For the year ended	For the period				
S.	Particulars	No.	ended 31	ended 31	ended 31	ended 31	31 March	ended
No.			March	March	March	March	2017	31st
			2013	2014	2015	2016		December
								2017
I.	Revenue from operations	22	602.30	600.68	623.58	846.30	1182.35	1371.19
II.	Other income	23	0.28	9.05	3.88	10.74	7.76	0.29
III.	Total Revenue (I + II)		602.58	609.73	627.46	857.04	1190.11	1371.48
IV.	Expenses:							
	Cost of materials consumed	24	231.14	231.90	283.28	464.33	726.07	727.29
	Purchase of Stock-in-Trade		0.00	0.00	0.00	0.00	0.00	0.00
	Changes in inventories of finished goods work-in-progress and Stock-							
	in-Trade	25	-13.25	13.61	-12.92	-11.29	-86.64	-29.34
	Employee benefits expense	26	118.53	128.03	118.98	126.46	166.30	148.37
	Finance costs	27	35.81	47.87	55.01	56.47	48.28	56.74
	Depreciation and amortization							
	expense		29.38	31.63	55.23	46.76	54.62	74.62
	Other expenses	28	154.04	135.07	113.24	131.83	211.46	237.29
	Total expenses		555.64	588.11	612.82	814.56	1120.09	1214.97
V.	Profit before tax (III-IV)		46.94	21.62	14.63	42.48	70.02	156.52
	Exceptional Items(Prior Period							
VI	Expense)		0.00	0.00	0.00	0.00	0.00	0.00
VII	Extraordinary Items		0.00	0.00	0.00	0.00	0.00	0.00
VIII	Tax expense:							
	(1) Current tax		14.67	5.64	3.97	10.32	14.28	38.08
	(2) Deferred tax		0.31	-1.15	5.46	1.66	1.88	-3.13
	(3) MAT credit entitlement		0.00	0.00	0.00	0.00	-1.73	1.73
	Restated Profit (Loss) after tax							
IX	for the period		31.96	17.12	5.20	30.49	55.60	119.84

The above statement should be read with the restated statement of assets and liabilities, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, III and IV respectively.



# ANNEXURE-III RESTATED STATEMENT OF CASH FLOWS

	F.Y. 2012-13	F.Y. 2013-14	F.Y. 2014-15	F.Y. 2015- 16	F.Y. 2016- 17	31 Dec. '17
Particulars	(Rs. in lacs)	(Rs. in lacs)	(Rs. in lacs)	(Rs. in lacs)	(Rs. in lacs)	(Rs. in lacs)
Coal flow form Or water						
Cash flow from Operating Activities						
Activities						
Net Profit Before tax as per Statement of Profit & Loss	46.94	21.62	14.63	42.48	70.02	151.40
Adjustments for :						
Depreciation & Amortisation Exp.	29.38	31.63	55.23	46.76	54.62	74.62
Loss (Profit) on Sale of Assets	0.00	-1.79	0.00	-3.79	1.84	0.00
Dividend Income	0.00	0.00	0.00	0.00	0.00	0.00
Extraordinary Items	0.00	0.00	0.00	0.00	0.00	0.00
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00
Preliminary Expenses Written off	0.00	0.00	0.00	0.00	0.00	0.00
Finance Cost	35.81	47.87	55.01	56.47	48.28	56.74
Total (Adjustments)	65.19	77.72	110.24	99.44	104.74	131.36
Operating Profit before						
working capital changes	112.14	99.34	124.87	141.91	174.76	282.75
<b>3 1 3</b>						
Changes in Working Capital						
Trade receivable	19.68	-33.37	0.30	-168.16	-139.90	-69.82
Other Loans and advances						
receivable	-5.27	0.00	1.08	0.71	-31.57	-18.65
Other Current Assets	0.00	-7.98	12.15	-1.41	0.00	0.00
Inventories	-21.94	-8.92	2.90	-30.53	-130.20	-29.85
Trade Payables	9.95	56.53	-42.07	132.10	312.44	-114.66
Other Current Liabilites	-8.82	23.44	80.31	-70.24	46.12	25.30
Short Term Borrowings	47.45	-9.50	-36.11	-48.95	-29.95	166.26
Short term Provisions	-17.43	-0.97	0.07	1.07	1.73	-0.44
Total	23.61	19.23	18.62	-185.40	28.68	-41.86
Net Cash Flow from Operation	135.75	118.58	143.49	-43.49	203.44	240.89
Less: Income Tax paid	114.74	9.88	6.67	9.44	7.68	20.32
Net Cash Flow from Operating						
Activities (A)	21.01	108.69	136.82	-52.93	195.76	220.56
Cash flow from investing						
Activities						
Purchase of Fixed Assets (Net)	-15.58	-85.19	-100.54	-2.65	-409.66	-51.73
Increase in Capital Work In						
Progress	0.00	-126.99	0.00	0.00	0.00	0.00
Sale of Fixed Assets	0.00	9.00	0.00	33.00	89.35	0.00
Purchase of Investment	0.00	0.00	0.00	0.00	0.00	-2.70
Sale / Redemption of Investment	0.00	0.00	0.00	0.00	0.00	0.00
Movement in Loan & Advances	0.00	0.00	0.00	0.00	0.00	0.00
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00
Dividend Income	0.00	0.00	0.00	0.00	0.00	0.00
			•			



Total	-15.59	-203.19	-100.54	30.35	-320.31	-54.43
Net Cash Flow from Investing	15.50	202.10	100 54	20.25	220.21	54.40
Activities (B)	-15.59	-203.19	-100.54	30.35	-320.31	-54.43
Cash Flow From Financing						
Activities						
_						
Proceeds From Issue of shares						
capital	0.00	0.00	0.00	0.00	50.00	0.00
Increase in Share Premium	0.00	0.00	0.00	0.00	0.00	0.00
Decrease in Secured Loans	0.00	0.00	0.00	0.00	0.00	0.00
Increase in Other Long						
Liabilities	0.00	0.00	3.59	72.54	121.69	1.07
Increase in Long Term Provisions	25.32	22.00	2.59	0.64	1.75	-107.67
Increase in Unsecured Loans	0.00	131.65	0.00	0.00	0.00	0.00
Financial Cost	-35.81	-47.87	-55.01	-56.47	-48.28	-56.74
Dividend paid (Including DDT)	0.00	0.00	0.00	0.00	0.00	0.00
Net Cash Flow from Financing	10.70	107.50	40.02	4 - 54	105.15	1.50.04
Activities (C)	-10.50	105.78	-48.83	16.71	125.17	-163.34
Net (Decrease)/ Increase in						
Cash & Cash Equivalents						
(A+B+C)	-5.07	11.28	-12.55	-5.87	0.62	2.80
Opening Cash & Cash						
Equivalents	12.72	7.65	20.12	8.51	3.27	3.79
Cash and cash equivalents at	5 cs	10.02	7.57	2.65	2.00	- <b>-</b>
the end of the period	7.65	18.93	7.57	2.65	3.89	6.59
Cash And Cash Equivalents						
Comprise :						
Cash	0.31	12.02	6.25	1.52	2.05	4.56
Bank Balance :						
Current Account	4.07	8.00	0.06	0.36	0.35	0.67
Deposit Account	3.26	0.10	2.21	1.39	1.39	1.36
Total	7.65	20.12	8.51	3.27	3.79	6.59



#### **ANNEXURE-IV**

# SIGNIFICANT ACCOUNTING POLICIES & NOTES ON ACCOUNTS

Yash Highvoltage Limited ("the company") was originally incorporated in name of Yash Highvoltage Insulators Private Limited in 2002 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Gujarat, Dadra & Nagar Haveli. The name of the Company was changed to "Yash Highvoltage Private Limited" vide a fresh Certificate of Incorporation dated February 13, 2018 issued by the Registrar of Companies, Ahmedabad. Subsequently, the Company was converted into a Public Limited Company and the name of the Company was changed from "Yash Highvoltage Private Limited" to "Yash Highvoltage Limited" vide a fresh Certificate of Incorporation dated March 07, 2018 issued by the Registrar of Companies, Ahmedabad. The Company is engaged in the business of manufacturing of transformer bushings and related insulated items.

#### I SIGNIFICANT ACCOUNTING POLICIES:

#### **Basis of preparation of financial statements**

These financial statements as restated are prepared under the historical cost basis of accounting and evaluated on a going concern basis, with revenues and expenses accounted for on their accrual to comply in all material aspects with the applicable accounting principles and applicable Accounting Standards notified under section 211 (3C) of the Companies Act, 1956 and read with general circular 15/2013 dated 13th September 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act 2013 and the relevant provisions of the Companies Act, 1956 (upto 31st March, 2014) and Companies Act, 2013, read with rule 7 of Companies (Accounts) Rules, 2014. The accounting policies have been consistently applied by the Company; and the accounting policies not referred to otherwise, are in conformity with Indian Generally Accepted Accounting Principles (Indian GAAP).

The financial statements for the period ended 31st December, 2017 and for the year ended 31st March, 2016 and 2015 have been prepared in accordance with Schedule III of the Companies Act, 2013. Financial Statements for the year ended on 31 March 2014 and 31 March 2013 in accordance with Revised Schedule VI of the Companies Act, 1956. For the purpose of inclusion in the offer document, audited financial statements are prepared in accordance with Schedule III of the Companies Act, 2013. The adoption of Schedule III of the Companies Act, 2013 do not impact recognition and measurement principles followed for preparation of financial statements. However, adoption of Schedule III of the Companies Act, 2013 has significant impact on presentation and disclosures made in the financial statements for these years.

The accounting policies have been consistently applied by the Company; and the accounting policies not referred to otherwise, are in conformity with Indian Generally Accepted Accounting Principles ('Indian GAAP'). The accounting policies adopted in the preparation of financial statements are consistent with those of previous year, except for the change in the accounting policy explained below:

## **Change in Accounting Policy**

The preparation of financial statements require estimates and assumptions to be made that affect the reported balances of assets as on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Accounting estimates could change from period to period. Actual results could differ from these estimates. Appropriate changes in estimates are made as and when the Management becomes aware of the changes in the circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which the changes are made and if material, their effects are disclosed in the notes to the financial statements.

# **Change in accounting estimate**

Pursuant to Companies Act, 2013 being effective from 1 April 2014, the Company has revised the depreciation rates on fixed assets as per the useful life specified in Part 'C' of Schedule II of the Act.

The following significant accounting policies are adopted in the preparation and presentation of these financial statements:

## 1 Revenue recognition

Revenue is recognized on transfer of property in goods or on transfer of significant risks and rewards of ownership to the buyer, for a consideration, without the seller retaining any effective control over the goods.



Sales are accounted on dispatch of goods (which generally coincides with the transfer of ownership) and are net of excise duty and net of sales tax and net of returns/rejections/deductions on account of quality disputes etc.

In case of services / facilities provided / expenditure incurred on behalf of other parties if, the company has recovered charges towards the same from such parties the same is reflected in grouping of revenue from operations as other revenue, and if the same has been recovered as reimbursement, then it has been deducted from the respective expenditure incurred.

Other items of income such as recoveries etc are accounted on accrual basis (depending on certainty of realization) and disclosed under the head "Other Income".

# 2 Tangible Fixed assets

Gross fixed assets are stated at cost of acquisition including incidental expenses relating to acquisition and installation. Fixed Assets are stated at cost net of modvat / cenvat / other credits and includes amounts added on revaluation, less accumulated depreciation and impairment loss, if any. All pre-operative costs, including specific financing cost till commencement of commercial production, net charges on foreign exchange contracts and adjustment arising from foreign exchange rate variations attributable to the fixed assets are capitalized. Long-term leasehold assets are capitalized under fixed assets.

The carrying amounts of the assets belonging to each cash generating unit ('CGU') are reviewed at each balance sheet date to assess whether they are recorded in excess of their recoverable amounts and where carrying amounts exceed the recoverable amount of the asset's CGU, assets are written down to their recoverable amount. Recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset. After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life. The impairment loss recognized in prior accounting periods is reversed if there has been a change in estimates of recoverable amount. The carrying value after reversal is not increased beyond the carrying value that would have prevailed by charging usual depreciation if there was no impairment.

# 3 Depreciation

Depreciation on fixed assets is provided on Written Down Value Method at the rate and manner prescribed in schedule XIV of the Companies Act, 1956 up to the years ended on 31/03/2014. For the period after 01/04/2014, the depreciation on fixed assets is on Written Down Value Method at the rates arrived at on the basis of useful life / remaining useful life and in the manner as prescribed in, Part C, Schedule II of the Companies Act, 2013. In respect of assets whose useful life is already exhausted as on 1st April, 2014, the carrying amount as on 1st April, 2014 after retaining the Scrap Value, has been adjusted through statement of profit & loss in FY 14-15 in line with MCA Notification dated 29/08/2014.

The details of useful life of an asset and its residual value estimated by the management are as follows:-

Type of Asset	Useful Life as per management's estimate from April 1, 2014	Rates Applied FY 12-13 to 13-14
Factory Building	30 Years	10.00%
Plant & Machineries	15 Years	13.91%
Electric Fittings	10 Years	13.91%
Vehicles	8 Years	25.89%
Office Equipments	5 Years	13.91%
Furniture & Fixtures	10 Years	18.10%
Computers & Software	3 Years	40.00%

In none of the case the residual value of an asset is more than five per cent of the original cost of the asset

# 4 Inventory

Raw Materials and Consumables are valued 'at Cost' on FIFO basis. 'Cost' includes all duties, taxes and other expenses incurred to bring the inventories to their present location and condition.



Finished products are valued at lower of cost or net realizable value and including the excise duty payable on this stock Semi-Finished goods have been valued at Raw Material cost increased by a proportion of overheads in consonance with the stage of completion as certified by the management.

# 5 Employee Benefits

Employee Benefits comprise short term as well as long term defined contribution and benefit plans.

Contributions to Provident Fund is defined contribution. The Company's Contributions are charged to the Statement of Profit and Loss of the year when the contributions to the respective funds are due. There are no further obligations beyond the periodic contributions.

Till March'17, the Company has not been providing provision for its obligations towards Gratuity and Leave Encashment, and the same was being provided on actual basis. However, for the purpose of restatement, the Company has obtained actuarial valuation report for the periods covered under restated financial statements and accordingly provision for the gratuity and leave encashment is provided in last 5 FY years and stub period Dec 17. Also, in the Audited financials statements for nine months ended Dec.'17, the Company has made provision for gratuity and leave encashment as per actuarial valuation report. Thus, now the Company has a defined benefit Gratuity as well as Leave Encashment plans.

# 6 Foreign exchange transactions

Transactions denominated in foreign currencies are recorded at the exchange rate prevailing on the date of transaction.

Foreign currency current assets and current liabilities outstanding at the balance sheet date are translated at the exchange rate prevailing on that date and the net gain or loss is recognized in the profit and loss account.

Foreign currency translation differences relating to liabilities incurred for purchasing of fixed assets from foreign countries are recognized in the profit and loss account. All other foreign currency gain or losses are recognized in the profit and loss account.

# 7 Lease accounting

Operating Leases: Assets acquired on lease where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating lease. Lease rentals on assets taken on operating lease are recognized as an expense in the statement of statement of profit and loss. Initial direct cost in respect of the lease acquired are expensed out in the year in which such costs are incurred.

# 8 Borrowing costs

Borrowing costs that are directly attributable to the acquisition or construction of a qualifying asset are capitalized as part of the cost of that asset till such time the asset is ready for its intended use. A qualifying asset is an asset that necessarily takes a substantial period of time to get ready for its intended use. Costs incurred in raising funds are amortized equally over the period for which the funds are acquired. All other borrowing costs are charged to profit and loss account.

#### 9 Taxes on income

Provision for taxation for the year under report includes provision for Current tax as well as provision for deferred tax. Provision for Current Tax is made, based on tax estimated to be payable as computed under the various provisions of the Income Tax Act, 1961.

Deferred tax is recognized, subject to prudence, on timing differences between taxable income and accounting income that originate during the year and are capable of being reversed in one or more subsequent periods. Deferred tax assets are recognized only to the extent that there is a reasonable certainty that future taxable income will be available against which such deferred tax assets can be realised. Deferred Tax Liabilities / Assets are quantified using the tax rates and tax laws enacted or substantively enacted as on the balance sheet date.

## 10 Provisions and contingent liabilities



Contingencies which can be reasonably ascertained are provided for, if in the opinion of the Management, there is a probability that it will result in an outflow for the Company in the future. Other Contingencies, the outcome of which is not certain, have been disclosed in these notes as Contingent Liabilities. Contingent Assets have not been provided for.

#### II NOTES TO RESTATED FINANCIAL STATEMENTS:

The financial statements for the year ended March 31, 2013 and year ended March 31, 2014 are prepared as per the revised schedule VI and financial statements for the year ended March 31, 2015, year ended March 31, 2016, year ended March 31, 2017 and period ended December 31, 2017 are prepared as per Schedule III of the Companies Act, 2013. Accordingly, the figures of the previous years have also been re-classified to confirm to classification as per the Schedule III. The adoption of revised schedule VI and Schedule III for the figures of the previous years does not impact recognition and measurement principles followed for the preparation of these financial statements.

# 1. Contingent liabilities and commitments (to the extent not provided for)

A disclosure for a contingent liability is also made when there is a possible obligation that may, require an outflow of the Company's resources.

# 2. Disclosure under Micro, Small and Medium Enterprises Development Act, 2006

In the absence of information regarding outstanding dues of Micro or Small Scale Industrial Enterprise(s) as per The Micro, Small & Medium Enterprise Development Act, the Company has not disclosed the same as required by Schedule VI to the Companies Act, 1956.

- **3.** Related party transactions are already reported as per AS-18 of Companies (Accounting Standards) Rules, 2006, as amended, in Note 28 of the enclosed restated financial statements.
- **4.** Deferred Tax liability/Asset in view of Accounting Standard 22: "Accounting for Taxes on Income" as at the end of the year is as under:

(Amt. Rs. in Lacs)

Particulars	2012-13	2013-14	2014-15	2015-16	2016-17	31-12-2017
(DTA) / DTL on Timing Difference in Depreciation as per Companies Act and Income Tax Act.	-1.78	2.40	8.76	10.67	13.12	9.81
(DTA) on account of gratuity provision	(0.65)	(1.11)	(2.01)	(2.26)	(2.84)	(2.66)
Net Deferred Tax (Asset)/Liability	-2.43	1.29	6.75	8.41	10.29	7.15

5. Directors' Remuneration: (Amt. Rs. in Lacs)

(								
Particulars	2012-13	2013-14	2014-15	2015-16	2016-17	31-12-2017		
Directors' Salary	26.40	15.39	24.61	16.56	24.30	32.18		
Total	26.40	15.39	24.61	16.56	24.30	32.18		

6. Auditors' Remuneration: (Amt. Rs. in Lacs)

of Huditory Remaneration.								
Particulars	2012-13	2013-14	2014-15	2015-16	2016-17	31-12-2017		
a. As Auditors	0.95	1.00	1.00	1.12	0.90	0.90		
Statutory & Tax Audit Fees *								
Total	0.95	1.00	1.00	1.12	0.90	0.90		



# 7 Earnings Per Share:

Earnings per Share have been calculated as under:

(Rs. in lacs)

Particulars	2012-13	2013-14	2014-15	2015-16	2016-17	31-12- 2017
A. Number of Shares at the beginning of the						
year	1.83	1.83	1.83	1.83	1.83	2.54
Shares issued during the year:	0.00	0.00	0.00	0.00	0.00	0.00
- Allotment (Bonus Issue) *					0.71	
B. Total Number of equity shares outstanding						
at the end of the year	1.83	1.83	1.83	1.83	2.54	2.54
C. Weighted average number of equity shares outstanding during the year (Considering Bonus						
Issue)	16.43	16.43	16.43	16.43	16.88	22.85
D. Net profit after tax available for equity	10.15	10.10	10.10	10110	10.00	22.03
shareholders (as restated)	31.96	17.12	5.20	30.49	55.60	119.84
E. Basic and Diluted earnings per share (Rs.)						
(D/C)	1.95	1.04	0.32	1.86	3.29	5.24

For details, please refer to Note 29 of enclosed restated financial statements

- 8. Figures have been rearranged and regrouped wherever practicable and considered necessary.
  - 9. The management has confirmed that adequate provisions have been made for all the known and determined liabilities and the same is not in excess of the amounts reasonably required to be provided for.
  - 10. The balances of trade payables, trade receivables, loans and advances are unsecured and considered as good are subject to confirmations of respective parties concerned.

## 11. Employee Benefits:

The Company has adopted the Accounting Standard 15 (revised 2005) on Employee Benefits as per an actuarial valuation carried out by an independent actuary. The disclosures as envisaged under the standard are as under:

(a) Defined Benefit Plan (Gratuity)

(Amt. Rs. in Lacs)

Particulars	2012-13	2013-14	2014-15	2015-16	2016-17	31-12-2017
	Rs. in lacs					
1. The amounts recognized in the						
Balance Sheet are as follows:						
Present value of unfunded obligations						
recognized	2.14	3.62	5.39	5.19	6.82	8.49
Net Liability	2.14	3.62	5.39	5.19	6.82	8.49
2. The amounts recognized in the						
Profit & Loss A/c are as follows:						
Current Service Cost	2.14	1.42	1.57	1.39	1.86	1.60
Interest on Defined Benefit Obligation	0.00	0.16	0.27	0.40	0.39	0.38
Net Actuarial Losses / (Gains)						
Recognized in Year	0.00	-0.09	-0.07	-2.00	-0.62	-0.31
Past Service Cost	0.00	0.00	0.00	0.00	0.00	0.00
Total, Included in "Salaries, allowances						
& welfare"	0.00	0.00	0.00	0.00	0.00	0.00
Total	2.14	1.48	1.77	-0.20	1.63	1.67
3. Changes in the present value of						
defined benefit obligation:						
Defined benefit obligation as at the						
beginning of the year/period	0.00	2.14	3.62	5.39	5.19	6.82



Service cost	2.14	1.42	1.57	1.39	1.86	1.60
	· ·	-				
Interest cost	0.00	0.16	0.27	0.40	0.39	0.38
Actuarial Losses/(Gains)	0.00	-0.09	-0.07	-2.00	-0.62	-0.31
Past Service Cost	-	-	-	-	-	-
Defined benefit obligation as at the						
end of the year/period	2.14	3.62	5.39	5.19	6.82	8.49
Current / Non-Current Liability						
Current Liability						
(classified as Short Term Provision)	0.02	0.03	0.11	0.22	0.37	0.00
Non-Current Liability						
(classified as Long Term Provision)	2.11	3.60	5.28	4.98	6.45	8.49
Total	2.14	3.62	5.39	5.19	6.82	8.49
Benefit Description:						
Benefit type:		Benefi	t of Gratuity	Valuation as	per Act	
Retirement Age:	58 Years	58 Years	58 Years	58 Years	58 Years	58 Years
Vesting Period:	5 Years	5 Years	5 Years	5 Years	5 Years	5 Years
The principal actuarial assumptions						
for the above are:						
Future Salary Rise:	7.00% p.a.	5.00% p.a.	5.00% p.a.	5.00% p.a.	5.00% p.a.	5.00% p.a.
Discount rate per annum:	8.00% p.a.	7.50% p.a.	7.50% p.a.	7.50% p.a.	7.50% p.a.	7.50% p.a.
Withdrawal Rate:	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Mortality Rate:	IALM 2006-	IALM	IALM	IALM	IALM 2006-	LIC 94-96
	08 Ult.	2006-08	2006-08	2006-08	08 Ult.	Ult.
		Ult.	Ult.	Ult.		

#### (b) Defined Contribution Plans

The Company is registered with the Regional Provident Fund Commissioner for the Employees' Provident Fund Scheme. Contributions to Provident Fund are included under head Employee Benefit Expenses in the Statement of profit and loss.

(Amt. Rs. in Lacs)

Particulars	2012-13	2013-14	2014-15	2015-16	2016-17	31-12-17
Provident Fund	3.84	3.33	3.75	5.06	6.52	5.64

#### 12. Realizations

In the opinion of the Board and to the best of its knowledge and belief, the value on realization of current assets and loans and advances are approximately of the same value as stated.

## 13. Contractual liabilities

All other contractual liabilities connected with business operations of the Company have been appropriately provided for.

#### 14. Amounts in the financial statements

Amounts in the financial statements are rounded off to nearest lakhs. Figures in brackets indicate negative values.

# 15.Previous year's figures

The Revised Schedule VI has become effective from 1 April, 2011 and Schedule III has become effective from 1st April, 2014 for the preparation of financial statements. This has significantly impacted the disclosure and presentation made in the financial statements. Figures for the year ended March 31, 2011 wherever dealt in this statement have been regrouped / reclassified wherever necessary to correspond with the current year's classification / disclosure to the extent possible.

# 16. Leases

#### **Operating Lease**

Operating leases are mainly in the nature of lease of factory land, with no restrictions and are renewable by mutual consent. Lease rental payments made by the Company are recognized in the statement of profit and loss.



# Lease payments recognized in statement of profit & loss:

(Amt. Rs. in Lacs)

Particulars	2012-13	2013-14	2014-15	2015-16	2016-17	31-12-17
Lease Rentals Paid / Provided for	0.37	1.34	3.60	5.83	15.04	9.90

# 17(I) Material Adjustments

Appropriate adjustments have been made in the restated financial statements, whenever required, by reclassification of the corresponding items of assets, liabilities and cash flow statement, in order to ensure consistency and compliance with requirement of Schedule VI and Accounting Standards.

# **Statement of Adjustments in the financial statements:**

(Amt. Rs. in Lacs)

Particulars	2012-13	2013-14	2014-15	2015-16	2016-17	31-12-17
Net Profits after tax and extraordinary items						
as per audited accounts but before						
Adjustments: (A)	31.75	14.81	8.95	32.37	52.42	115.00
Adjustment on Account of :	0.00	0.00	0.00	0.00	0.00	0.00
Less: Gratuity Provision not made in audited						
accounts	(2.14)	(1.54)	(1.77)	0.20	(1.66)	0.00
Add (Less): Deferred Tax Created in						
audited accounts	(0.88)	(0.02)	6.21	1.40	2.22	(4.38)
Add (Less): Deferred Tax Created as per						
restated accounts	(0.31)	1.15	(5.46)	(1.66)	(1.88)	3.13
Less: Provision for Leave Encashment						
provided for in restated financial statements			(0.97)	(1.02)	(0.30)	
Add:- Adjustment for Leave Encashment						
provided for in restated financial statements	0.00	0.00	0.00	0.00	0.00	1.04
Add: Leave Encashment Expenses provided						
for in audited accounts	1.77	2.13			2.19	1.25
Add/(Less): Difference in Income Tax as per						
audited Profit and Loss and restated						
Financial Statements	(0.87)	(0.27)	0.03	(0.62)	0.72	2.92
Add/(Less): Prior Period Expenditure						
adjusted in the year of incurrence itself -						
Director's Salary & Perquisites			(1.09)		0.00	0.00
Add/(Less): Prior Period Expenditure						
adjusted in the year of incurrence itself -						
Discount and Sundry Balance Written Off			(0.96)		0.00	0.00
Add/(Less): Prior Period Expenditure						
adjusted in the year of incurrence itself -						
Repairs and Mant Others					(0.11)	0.00
Add/(Less) : Prior Period Expenditure						
adjusted in the year of incurrence itself -					(a	
Cost of Materials Consumed	0.00	0.00	0.00	0.00	(0.35)	0.00
Add/(Less): Prior Period Income adjusted in					0.55	
the year of earning itself - Other Income				(0.07)	0.00	0.00
Add/(Less): Prior Period Expenditure						
adjusted in the year of incurrence itself -						
Salaries and Allowance				(0.09)	0.00	0.00
Add/(Less) : Exceptional Items (Provision						
for Gratuity and Leave Encashment)						
accounted for in books but treated separately						
(year/period wise) in restated Financial	0.00	0.00	0.00	0.00	0.00	2.20
Statements	0.00	0.00	0.00	0.00	0.00	3.39



Add/(Less): Prior Period Expenditure adjusted in the year of incurrence itself - Staff Welfare	0.00	0.00	0.00	0.00	0.00	(0.05)
Add/(Less) : Excess / (Shortfall) in IT Provision of earlier year	0.49	0.87	0.27	(0.03)	0.62	(0.72)
Add / (Less) : MAT CreditAdjustment as per Restated books					1.73	(1.73)
Add / (Less) : Prior Period Adjustment as per audited books	2.15					0.00
Total (B)	0.21	2.32	(3.75)	(1.88)	3.18	4.83
Net Profit as Restated (A+B)	31.96	17.12	5.20	30.49	55.60	119.84

# 1. Adjustment relating to Prior Period Items

Amounts relating to the Prior Period expense have been adjusted in the Year to with the same is related to.

# 2. Adjustment relating to Deferred Tax Provision

There is change in Deffered Tax Assets / Liabilities as per Audited Books of Accounts and as per Restated Books due to provision of gratuity and leave encashment etc. and the same has been given effect in the year to which the same relates.

# 3. Adjustment on account of provision for gratuity and leave encashment

The company had made provision for gratuity and leave encashment on the basis of actuarial valuation report, fo the first time in its financial statements for the nine months ended Dec. 31, 2017. The provision amount relating to the the F.Y. 2012-13 to F.Y. 2016-17 has been recorded in statement of profit & loss for the period ended 31st Dec., 2017 by classifying expenses related to FY 12-13 to FY 16-17 as extra-ordinary expenses. For the purpose of Restatement the figures for gratuity and leave encashment provision have been adjusted in the respective years / periods on the basis of actuarial valuation report.

# 4. Adjustment of Income tax Provision

Adjustment of Income Tax Provision is on account of restated taxable income arrived at after giving effect of above mentioned material adjustments and as per normal rules of income tax provision.

# 17(II) Reconciliation of Opening Reserves as on 1st April, 2012

Particulars	Amt. (Rs. In Lacs)	Amt. (Rs. In Lacs)
Surplus in Statement of Profit & Loss		
Balance as per last financial statements	50.15	50.15
Add / (Less): Prior Period Adjustment as		
per audited books	-2.15	
Add / (Less) : Adjustment in Opening		
Income Tax Provision	-0.33	-2.47
Surplus in Statement of Profit & Loss		
(Restated) Opening 1st April, 2012		47.67



# NOTE 1: DETAILS OF SHARE CAPITAL AS RESTATED

		1 March 13		st March 14		st March 15		st March 16	As at 31:	st March 17	As at Decemb	t 31st er 2017
Share Capital	Number (in lacs)	Amt. (Rs. in lacs)										
<u>Authorised</u>												
Equity Shares of Rs.10 each	5.00	50.00	5.00	50.00	5.00	50.00	5.00	50.00	5.00	50.00	5.00	50.00
Issued												
Equity Shares of Rs.10 each	1.83	18.25	1.83	18.25	1.83	18.25	1.83	18.25	2.54	25.39	2.54	25.39
Subscribed & Paid up												
Equity Shares of Rs.10 each fully paid up	1.83	18.25	1.83	18.25	1.83	18.25	1.83	18.25	2.54	25.39	2.54	25.39
Total	1.83	18.25	1.83	18.25	1.83	18.25	1.83	18.25	2.54	25.39	2.54	25.39

# NOTE 1.1: RECONCILIATION OF NUMBER OF SHARES

	As at 31 M	arch 2013	As at 31s		As at 31st 201		As at 31s		As at 31st N 2017	<b>Iarch</b>	As at 3 December	
Particulars	Number (in lacs)	Amt. (Rs. in lacs)	Number (in lacs)	Amt. (Rs. in lacs)	Number (in lacs)	Amt. (Rs. in lacs)	Number (in lacs)	Amt. (Rs. in lacs)	Number (in lacs)	Amt. (Rs. in lacs)	Number (in lacs)	Amt. (Rs. in lacs)
Shares outstanding at the beginning of the												
year	1.83	18.25	1.83	18.25	1.83	18.25	1.83	18.25	1.83	18.25	2.54	25.39
Shares Issued during the year	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.71	7.14	0.00	0.00
Shares bought back during the year	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Shares outstanding at the end of the year	1.83	18.25	1.83	18.25	1.83	18.25	1.83	18.25	2.54	25.39	2.54	25.39



Note 1.2: Details of Shares held by shareholders holding more than 5% of the aggregate shares in the co.

Name of Shareholder	As at 31 M	Iarch 2013	As at 31st N	Tarch 2014	As at 31st N	March 2015		st March 16	As at 31st N	March 2017	As at 31st 201	
	No. of Shares held	% of Holding										
Keyur Shah	127500	69.86%	127500	69.86%	127500	69.86%	127500	69.86%	198930	78.34%	243930	96.06%
Damodaran Ramchandran	20000	10.96%	20000	10.96%	20000	10.96%	20000	10.96%	20000	7.88%	-	0.00%
Bhavin Shah	15000	8.22%	15000	8.22%	15000	8.22%	15000	8.22%	15000	5.91%	-	0.00%
Twinkle Shah	10000	5.48%	10000	5.48%	10000	5.48%	10000	5.48%	10000	3.94%	10000	3.94%
Hirna Shah	10000	5.48%	10000	5.48%	10000	5.48%	10000	5.48%	10000	3.94%	-	0.00%

# Note 1.3 Terms and rights attached to equity shares

- 1. The company has a single class of equity shares having par value of Rs. 10/- per equity share. All shares rank pari passu with refrence to all rights relating thereto. The dividend proposed, if any, by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the company after distribution of all the preferential amounts, in proportions to their shareholding.
- 2. Each holder of equity shares is entitled to one vote per share.
- 3.The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.



NOTE 2 - DETAILS OF RESERVE AND SURPLUS AS RESTATED

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
A. Securities Premium Account						
Opening Balance	0.00	0.00	0.00	0.00	0.00	42.86
Add: Securities premium credited on Share issue	0.00	0.00	0.00	0.00	42.86	0.00
<u>Less : Premium Utilised for various reasons</u>	0.00	0.00	0.00	0.00	0.00	0.00
For Issuing Bonus Shares	0.00	0.00	0.00	0.00	0.00	0.00
Closing Balance	0.00	0.00	0.00	0.00	42.86	42.86
B. Surplus						
Opening balance	47.67	79.63	96.76	101.30	131.79	187.40
(+) Net Profit/(Net Loss) during the year	31.96	17.12	5.20	30.49	55.60	119.84
(-) Transfer for Issue of Bonus Shares	0.00	0.00	0.00	0.00	0.00	0.00
(-) Appropriations						
Proposed Dividend		0.00	0.00			0.00
Tax on Proposed Dividend		0.00	0.00			0.00
Income Tax of Earlier Years		0.00	0.00		0.00	0.00
(-) Adjustment in F.A as per Companies Act,2013	0.00	0.00	0.65		0.00	0.00
Closing Balance	79.63	96.76	101.30	131.79	187.40	307.24
Total	79.63	96.76	101.30	131.79	230.26	350.09

NOTE 3 - DETAILS OF LONG TERM BORROWINGS AS RESTATED

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Secured						
(a) Term loans						
From Bank & Financial Institutions						
- Term Loan*	29.39	51.43	38.80	113.31	235.72	213.23
- Vehicle Loan**	2.06	16.91	0.00	0.00	0.00	0.00
From Others						
Sub-total (a)	31.46	68.35	38.80	113.31	235.72	213.23
Unsecured						
(b) Loans and advances from related parties						
From Directors	39.80	54.72	50.72	42.92	35.91	0.00
From Relatives/Relative Entites of						
Promoters	31.30	0.00	34.69	40.53	46.81	0.00
From Others	0.00	0.00	2.45	2.45	2.45	0.00
(c) Loans and Advances from Bank &						



Financial Institutions						
- Business Loans from Banks	0.00	0.00	0.00	0.00	0.00	0.00
- Business Loans from Financial						
Institutions	0.00	0.00	0.00	0.00	0.00	0.00
Sub-total (b) $+$ (c)	71.11	54.72	87.86	85.90	85.18	0.00
Total	102.56	123.07	126.66	199.20	320.90	213.23

#### **Notes**

- 1. The terms and conditions and other information in respect of Secured Loans and Unsecured Loans are given in Note 3A
- 2. The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

# Note 3A STATEMENT OF PRINCIPAL TERMS OF SECURED AND UNSECURED LOANS AND ASSETS CHARGED AS SECURITY

(Rs. in lacs)

Name of Lender	Purpose	Sanction Amount	Rate of interest	Securities offered*	Re- payment	As	s At
Secured Borrowings						31-03- 17	31-12-17
Axis Bank	Term Loan	47.00 Lacs	Axis Bank's MCLR + 1.60% p.a.	Hypothecation charge on entire movable fixed	Repayable in 60 months	8.63	1.38
Axis Bank	Term Loan	118.00 Lacs	Axis Bank's MCLR + 2.10% p.a.	assets of the Company including plant & machinery, furniture &	Repayable in 84 months starting from 01.10.2015	75.59	62.00
Axis Bank	Term Loan	200.00 Lacs	Axis Bank's MCLR + 1.60% p.a.	fixtures etc. both present and future	Repayable in 60 months starting from 01.10.2016	151.51	149.84

Personal Guarantee of:	Personal Guarantee of:
1. Mr. Keyur Shah (Director)	1. Mr. Keyur Shah (Director)
2. Ms. Twinkle Shah (Director)	2. Ms. Twinkle Shah (Director)

- 1. In addition to the primary security, following properties are offered as Collateral Security for the Limit sanctioned by Axis Bank
- a) Industrial Property located at 84/1B, PO Khakharia, Ta. Savli, Vadodara, Gujarat 391510 owned by the company

## **Details of Unsecured Loans**

Unsecured Loans from Directors / Shareholders / Relatives Of Directors / Others are taken for business purpose at an interest rate of 9% p.a.



(Amt. Rs. in Lacs)

PARTICULARS	31-12-17	31-03-17
	Rs.	Rs.
From Directors		
Mr. Keyur Shah	-	1.20
Mrs. Twinkle Shah	-	34.71
		35.91
From Relatives/Related Entites of		
Promoters		
Bhavin Shah	-	30.42
Bhavin Shah (HUF)	-	13.39
Keyur Shah (HUF)	-	3.00
		46.81
From Others		
Mr. Ramchandra D.	-	2.45
TOTAL	-	85.18

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

# NOTE 4 DETAILS OF DEFERRED TAX LIABILITIES (NET) AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Deferred Tax Liabilities	2.43	1.29	6.75	8.41	10.29	7.15
Total	2.43	1.29	6.75	8.41	10.29	7.15

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

# NOTE 5 DETAILS OF LONG TERM PROVISIONS AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
_			_	_	_	
Provision for employee benefits						
Provision for Leave Encashment	0.00	0.00	0.90	1.85	2.12	1.16
Provision for Gratuity	2.11	3.60	5.28	4.98	6.45	8.49
Total	2.11	3.60	6.19	6.83	8.58	9.65



#### NOTE 6 DETAILS OF OTHER LONG TERM LIABILITIES RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Others	-	-	-		=	-
Total	-	-	-	-	-	-

#### NOTE 7 DETAILS OF SHORT TERM BORROWINGS AS RESTATED

(Rs. in lakhs)

					(	III Ittiliis)
Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Secured						
(a) Working Capital	107.45	204.41	202.99	154.04	124.09	290.34
(b) Buyers' Credit Facilities	0.00	0.00	0.00	0.00	0.00	0.00
Unsecured	0.00	0.00	0.00	0.00	0.00	0.00
Loans and advances from related parties	0.00	34.69	0.00	0.00	0.00	0.00
Total	107.45	239.10	202.99	154.04	124.09	290.34

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

#### NOTE 8 DETAILS OF TRADE PAYABLES AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
_						
(a) Micro, Small and Medium Enterprise						
(b) Others	89.63	146.16	104.09	236.19	548.64	433.98
Total	89.63	146.16	104.09	236.19	548.64	433.98

In the absence of information regarding outstanding dues of MICRO or Small Scale Industrial Enterprise(s) as per The Micro, Small & Medium Enterprise Development Act, the Company has not disclose the same as required by Schedule III to the Companies Act, 2013.

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.



#### NOTE 9 DETAILS OF OTHER CURRENT LIABILITIES AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
() () () () () ()	22.00	25.40	121.60	22.00	57.00	52.20
(i) Current maturities of Long Term Debt	22.09	35.40	121.60	33.08	57.32	53.20
(i.e. Term Liability classified as current)						
(ii) Statutory Remittance	6.08	9.48	6.35	7.15	37.43	24.97
(iii) Interest Accrued but not due on Borrowing	0.28	0.57	0.00	0.00	0.00	0.00
(iv) Other Payables						
Outstanding Employee Remuneration	4.71	6.14	3.36	8.40	10.40	15.18
Other Expense Payable	3.55	8.57	9.14	15.11	3.08	40.17
Total	36.71	60.16	140.46	63.74	108.23	133.53

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

#### NOTE 10 DETAILS OF SHORT TERM PROVISIONS AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Provision For						
(a) Employee benefits						
(i) Contribution to PF	2.06	1.09	1.01	1.90	0.00	0.00
(ii) Leave Encashment	0.00	0.00	0.07	0.14	0.16	0.09
(iv) Gratuity Provisions	0.02	0.03	0.11	0.22	0.37	0.00
(b) Others						
(i) Income Tax	14.67	5.64	3.97	10.32	14.28	38.08
(ii) Others	0.00	0.00	0.00	0.00	0.00	0.00
Total	16.75	6.76	5.16	12.58	14.80	38.16

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.



## NOTE 11 DETAILS OF FIXED ASSETS AS RESTATED

(Rs. in lacs)

			Assets	Value		Deprec	riation	Net Block
	Particulars  Tangible Assets	Balance as at 1 April 2012	Additions	Disposals	Balance as at 31 March 2013	Depreciatio n charge for the year	Adjustme nt due to revaluatio ns	Balance as at 31 March 2013
Α	Tangible Assets							
	Computer	2.17	2.70		4.87	1.20		3.67
	Factory Building	122.68	1.52		124.20	12.35		111.85
	Furniture & Fixtures	7.78	1.99		9.77	1.54		8.23
	Land Development	12.79			12.79	0.00		12.79
	Office Equipment	4.71	2.00		6.71	0.72		5.99
	Plant & Machinery	24.28	4.01		28.28	3.51		24.77
	Tools & Equipment	21.44	0.60		22.04	2.98		19.06
	Vehicle	20.61			20.61	5.34		15.27
		0.00						
	Total	216.46	12.81	0.00	229.27	27.66	0.00	201.61
В	Intangible Assets							
	Software	0.19	2.78		2.97	0.36		2.62
	Technical Knowhow	12.29	0.00		12.29	1.37		10.92
	Total	12.48	2.78	0.00	15.26	1.72	0.00	13.54
	Grand Total	228.94	15.58	0.00	244.53	29.38	0.00	215.15
С	Capital Work-In- Progress							
	Total	-	-	-	-		-	-

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

			Assets V	alue		Depreci	ation	Net Block
		Balance as	Addition	Disposal	Balanc	Depreciatio	Adjustme	Balance
	Particulars	at 1 April	S	S	e as at	n charge for	nt due to	as at 31
	1 ur treurur b	2013			31	the year	revaluati	March
					March		ons	2014
					2014			
A	Tangible Assets							
	Computer	3.67	0.52	0.00	4.19	1.62	0.00	2.57
	Factory Building	111.85	2.06	0.00	113.90	11.21	0.00	102.70
	Furniture & Fixtures	8.23	0.95	0.00	9.18	1.63	0.00	7.55
	Land Development	12.79	7.71	0.00	20.49	0.00	0.00	20.49
	Office Equipment	5.99	2.62	0.00	8.61	1.10	0.00	7.52
	Plant & Machinery	24.77	39.82	0.00	64.59	5.13	0.00	59.46
	Tools & Equipment	19.06	0.00	0.00	19.06	2.65	0.00	16.41



	Vehicle	15.27	31.52	7.21	39.57	5.89	0.00	33.68
		0.00						
	Total	201.61	85.19	7.21	279.59	29.22	0.00	250.37
В	Intangible Assets							
	Software	2.62	0.00	0.00	2.62	1.05	0.00	1.57
	Technical Knowhow	10.92	0.00	0.00	10.92	1.37	0.00	9.56
	Total	13.54	0.00	0.00	13.54	2.41	0.00	11.13
	Grand Total	215.15	85.19	7.21	293.13	31.63	0.00	261.49
С	Capital Work-In-							
	Progress		C1.05	0.00	C1 05		0.00	C1.05
	Building Construction FRP Composite & RIP	-	61.85	0.00	61.85		0.00	61.85
	Bushing Project	-	65.14	0.00	65.14		0.00	65.14
	Total	-	126.99	0.00	126.99	0.00	0.00	126.99

			Assets	Value		Deprec	ciation	Net Block
	Particulars	Balanc e as at 1 April 2014	Addition s	Disposals	Balanc e as at 31 March 2015	Depreciatio n charge for the year	Adjustmen t due to revaluation s	Balance as at 31 March 2015
A	Tangible Assets							
	Computer	2.57	0.00		2.57	1.47	0.35	0.74
	Factory Building	102.70	104.48		207.17	14.61	0.00	192.56
	Furniture & Fixtures	7.55	8.19		15.74	3.39	0.00	12.35
	Land Development	20.49	5.65		26.14	0.00	0.00	26.14
	Office Equipment	7.52	1.82		9.33	4.99	0.10	4.24
	Plant, Machinery & Tools & Equipment	75.87	2.29		78.15	14.79	0.00	63.37
	Vehicle	33.68	0.00		33.68	13.13	0.20	20.35
	Total	250.37	122.42	0.00	372.79	52.38	0.65	319.76
В	Intangible Assets							
	Software	1.57	0.00	0.00	1.57	1.05	0.00	0.52
	Technical Knowhow	9.56	0.00	0.00	9.56	1.37	0.00	8.19
	FRP Composite & RIP							
	Bushing Project	0.00	105.12	0.00	105.12	0.44		104.68
	Total	11.13	105.12	0.00	116.24	2.85	0.00	113.39
	Grand Total	261.49	227.54	0.00	489.03	55.23	0.65	433.15
С	Capital Work-In-Progress							



Building Construction	61.85	42.36	0.00	104.21	0.00	0.00	104.21
FRP Composite& RIP							
Bushing Project	65.14	39.97	0.00	105.12	0.00	0.00	105.12
Total	126.99	82.33	0.00	209.33	0.00	0.00	209.33

(Rs. in lacs)

			Assets	Value		Depreci	iation	Net Block
	Particulars	Balanc e as at 1 April 2015	Addition s	Disposals	Balanc e as at 31 March 2016	Depreciation charge for the year	Adjustme nt due to revaluatio ns	Balance as at 31 March 2016
A	Tangible Assets							
	Computer	0.74	0.96	0.00	1.70	0.42	0.00	1.28
	Factory Building	92.56	0.00	0.00	92.56	9.18	0.00	83.38
	Building at Halol (Gallery)	99.99	0.00	0.00	99.99	4.84	0.00	95.16
	Furniture & Fixtures	12.35	1.14	0.00	13.49	3.55	0.00	9.94
	Land Development	26.14	0.00	0.00	26.14	0.00	0.00	26.14
	Office Equipment	4.24	0.35	0.00	4.59	2.17	0.00	2.42
	Plant, Machinery & Tools &							
	Equipment	63.37	0.20	0.00	63.57	12.19	0.00	51.38
	Vehicle	20.35	0.00	0.00	20.35	8.83	0.00	11.52
	Total	319.76	2.65	0.00	322.40	41.19	0.00	281.22
В	Intangible Assets							
	Software	0.52		0.00	0.52	0.21	0.00	0.31
	Technical Knowhow	8.19		0.00	8.19	2.57	0.00	5.62
	RIP Bushing Project	75.47			75.47	2.79		72.69
	FRP Composite & RIP							
	Bushing Project	29.21		29.21	0.00	0.00		0.00
	Total	113.39	0.00	29.21	84.19	5.57	0.00	78.62
	Grand Total	433.15	2.65	29.21	406.59	46.76	0.00	359.84

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

			Assets	Value	Deprec		iation	Net Block
	Particulars	Balanc e as at 1 April 2016	Addition s	Disposals	Balanc e as at 31 March 2017	Depreciation charge for the year	Adjustme nt due to revaluatio ns	Balance as at 31 March 2017
A	Tangible Assets							



	Computer	1.28	1.24	0.01	2.51	1.08	0.00	1.43
	Factory Building	83.38	52.81	0.00	136.19	8.68	0.00	127.51
	Building at Halol (Gallery)	95.16	0.00	0.00	95.16	4.88	0.00	90.28
	Furniture & Fixtures	9.94	6.28	0.00	16.23	3.33	0.00	12.90
	Land Development	26.14	0.00	0.00	26.14	0.00	0.00	26.14
	Office Equipment	2.42	3.49	0.11	5.80	1.46	0.00	4.33
	Plant, Machinery & Tools &							
	Equipment	51.38	222.14	1.67	271.85	14.87	0.00	256.98
	Vehicle	11.52	0.00	0.05	11.46	5.79	0.00	5.67
	Total	281.22	285.96	1.84	565.34	40.09	0.00	525.25
В	Intangible Assets							
	Software	0.31	0.30	0.00	0.61	0.17	0.00	0.44
	Technical Knowhow	5.62	96.51	0.00	102.13	4.13	0.00	97.99
	RIP Bushing Project	72.69	0.00	62.46	10.23	10.23		0.00
	FRP Composite & RIP							
	Bushing Project	0.00			0.00	0.00		0.00
	Total	78.62	96.81	62.46	112.96	14.53	0.00	98.44
						·		
	Grand Total	359.84	382.77	64.30	678.30	54.62	0.00	623.68

			Assets	Value		Depreci	iation	Net Block
	Particulars	Balanc e as at 1 April 2017	Addition s	Disposals	Balanc e as at 31 Dec 2017	Depreciatio n charge for the year	Adjustme nt due to revaluatio ns	Balance as at 31 Dec 2017
A	Tangible Assets							
	Computer	1.43	0.52	0.00	1.95	0.63	0.00	1.31
	Factory Building	127.51	15.23	0.00	142.74	10.92	0.00	131.82
	Building at Halol (Gallery)	90.28	0.00	0.00	90.28	0.00	0.00	90.28
	Furniture & Fixtures	12.90	0.11	0.00	13.01	2.77	0.00	10.24
	Land Development	26.14	2.50	0.00	28.64	0.00	0.00	28.64
	Office Equipment	4.33	0.09	0.00	4.42	1.39	0.00	3.03
	Plant, Machinery & Tools &							
	Equipment	256.98	33.28	0.00	290.26	39.42	0.00	250.85
	Vehicle	5.67	0.00	0.00	5.67	2.16	0.00	3.51
	Total	525.25	51.73	0.00	576.98	57.29	0.00	519.68
В	Intangible Assets							
	Software	0.44	0.00	0.00	0.44	0.00	0.00	0.44
	Technical Knowhow	97.99	0.00	2.45	95.55	17.33	0.00	78.22
	Total	98.44	0.00	2.45	95.99	17.33	0.00	78.66
	Grand Total	623.68	51.73	2.45	672.96	74.62	0.00	598.34



#### NOTE 12 DETAILS OF NON CURRENT INVESTMENTS AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
(a) Investment in Property						
(b) Investment in Equity Instruments						
In Unquoted Fully paid up Equity Shares of						
(c) Investment in Preference Shares	0.00	0.00	0.00	0.00	0.00	0.00
(d) Investments in Government or Trust Securities	0.00	0.00	0.00	0.00	0.00	0.00
(e) Investments in Debentures or Bonds	0.00	0.00	0.00	0.00	0.00	0.00
(f) Investments in Mutual Funds	0.00	0.00	0.00	0.00	0.00	2.70
(g) Investments in Partnership Firms	0.00	0.00	0.00	0.00	0.00	0.00
(h) Other Non Current Investments	0.00	0.00	0.00	0.00	0.00	0.00
Aggregate amount of unquoted Investments	0.00	0.00	0.00	0.00	0.00	2.70
Aggregate amount of unquoted investments	0.00	0.00	0.00	0.00	0.00	2.70
Aggregate Cost of Quoted Invetsment	0.00	0.00	0.00	0.00	0.00	0.00
Aggregate Cost of Unquoted Invetsment	0.00	0.00	0.00	0.00	0.00	0.00
Aggregate Market Value of Quoted	0.00	0.00	0.00	0.00	0.00	2.95
m I	0.00	0.00	0.00	0.00	0.00	2.05
Total	0.00	0.00	0.00	0.00	0.00	2.95

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

## NOTE 13 DETAILS OF LONG TERM LOANS AND ADVANCES AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st Decembe r 2017
(Unsecured and Considered Good)						
a. long term loans and advances recoverable from Directors/Promoters/Promoter Group/ Associates/ Relatives of Directors/Group Company	-	-	-	-	-	-
b. Other Long Term Loans & Advances						
Total	-	-	-	-	-	-



## NOTE 14 DETAILS OF OTHER NON CURRENT ASSETS AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Others	-	-	-	-	-	-
Total	-	-	-	-	-	1

## NOTE 15 DETAILS OF CURRENT INVESTMENTS

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Others	-	-	-	-	-	-
Total	-	-	-	-	-	-

## NOTE 16 DETAIL OF INVENTORIES AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
a. Raw Materials and components	34.43	56.96	41.15	60.39	92.42	104.47
b. Work-in-progress	48.25	34.64	47.56	58.85	53.23	30.96
c. Finished goods	0.00	0.00	0.00	0.00	103.79	143.87
d. Stores and spares & Packing Materials	0.00	0.00	0.00	0.00	0.00	0.00
e. Stock-in-Transit	0.00	0.00	0.00	0.00	0.00	0.00
Total	82.68	91.61	88.71	119.24	249.45	279.30

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

# NOTE 17 DETAILS OF TRADE RECEIVABLES AS RESTATED

(Rs. in lakhs)

					(143.	iii iakiis)
Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
(Unsecured and Considered Good)						
a. From Directors/Promoters/ Promoter Group/Associates/ Relatives of Directors / Group Companies						
Over Six Months	0.00	0.00	0.00	0.00	39.29	28.72
Others	0.00	0.00	0.00	0.00	-39.29	-28.72
b. From Others (net of advance received)						
Over Six Months	25.46	3.20	7.42	1.44	93.51	59.05
Others	104.66	160.30	69.77	290.63	289.28	426.05
Total	130.13	163.50	77.19	292.07	382.79	485.09

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow



Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

## NOTE 18 DETAILS OF CASH AND BANK BALANCES AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
a. Cash & Bank Equivalent						
Cash on hand*	0.31	12.02	6.25	1.52	2.05	4.56
Balances with banks						
- in current accounts	4.07	8.00	0.06	0.36	0.35	0.67
b. Balance in Deposit Accounts	3.26	0.10	2.21	1.39	1.39	1.36
Total	7.65	20.12	8.51	3.27	3.79	6.59

## **DISCLOSURE ON SPECIFIED BANK NOTES:**

During the year, the Company had Specified Bank Notes or other denomination note as defined in the MCA Notification G.S.R 308(E) dated 31st March, 2017 on the details of Specified Bank Notes (SBN's) held and transacted during the period from November 8, 2016 to December 30,2016. The details of the denomination wise SBN's and other Notes held and transacted as per the Notification is given below:

Particulars	SBN's ( Rs.)	Other Denomination Notes (Rs. in lakhs)	Total ( Rs. in lakhs)
Closing Cash in Hand as on November 8,2016	-	2.69	2.69
Add: Permitted Receipts	_		0.00
(including withdrawal from Bank)			
Less: Permitted Payments	-	3.23	3.23
Less: Amount Deposited in Banks	-	0.00	0.00
Closing Cash in Hand as on December 30, 2016	-	-0.54	-0.54

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

# NOTE 19 DETAILS OF SHORT TERM LOANS AND ADVANCES AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
(Unsecured and Considered Good)						
a. Loans and advances to Directors/Promoters/Promoter Group/ Associates/ Relatives of Directors/Group Company	-	-	-	-	-	-
b. Balance with Government	4.26	6.22	7.38	1.96	9.71	12.14



Authorities						
c. Others						
Advance Tax & Refunds Receivable	6.14	0.16	0.24	5.07	4.27	9.68
Advance to Staff	0.00	0.00	0.00	0.00	0.00	0.00
Prepaid Expenses	4.30	5.17	2.03	2.01	3.40	15.48
Advance to Suppliers	0.00	0.00	0.00	0.00	12.23	16.52
Others	5.22	19.86	8.63	8.28	13.39	19.71
Total	19.92	31.42	18.28	17.32	43.00	73.52

# NOTE 20 DETAILS OF OTHER CURRENT ASSETS AS RESTATED

(Rs. in lakhs)

Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Other Receivables from Promoter group						
Entities/Group Companies	-	-	86.01	39.29	88.46	55.98
Total	-	-	86.01	39.29	88.46	55.98

# NOTE 21 DETAILS OF CONTINGENT LIABILITIES AND COMMITMENTS AS RESTATED

(Rs. in lakhs)

					(225)	iii iumis)
Particulars	As at 31 March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
(a) Contingent Liabilities						
a. Claims against the company not acknowledged as debts	12.61	0.00	0.00	0.00	0.00	0.00
b. Guarantees	0.00	0.00	0.00	0.00	0.00	0.00
c. Other Money for which the company is contingently liable		0.00	0.00	0.00	0.00	0.00
(b) Commitments	50.00	36.00	36.00	0.00	0.00	0.00
	62.61	36.00	36.00	0.00	0.00	0.00

The Figures disclosed above are based on the restated statement of assets and liabilities of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.



## NOTE 22 DETAILS OF REVENUE FROM OPERATIONS AS RESTATED

(Rs. in lacs)

Particulars	As at 31st March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Sale of goods/services as applicable						
Sales of goods		<b>707.0</b> 1			100100	
- Domestic Sales	578.05	583.06	563.26	901.56	1036.28	1453.31
- Trading Sales	0.00	0.00	0.00	0.00	191.09	0.00
- Direct Export Sales	86.36	68.51	30.93	26.83	57.17	62.36
Total (A)	664.42	651.57	594.19	928.39	1284.55	1515.68
Sale of services	1.12	6.00	6.12	2.81	18.50	17.53
Total (B)	1.12	6.00	6.12	2.81	18.50	17.53
Job Work	0.00	0.00	84.30	0.00	0.00	0.00
TOTAL (C)	0.00	0.00	84.30	0.00	0.00	0.00
Less : Excise Duty/GST	63.24	56.88	61.03	84.90	120.69	162.01
GROSS TOTALA+B+C	602.30	600.68	623.58	846.30	1182.35	1371.19

The Figures disclosed above are based on the restated statement of profit and loss of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

# NOTE 23 DETAILS OF OTHER INCOME AS RESTATED

Particulars	As at 31st March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
(i) Type of income						
Interest Income	0.00	0.06	0.02	0.07	0.44	0.00
Discounts & Write off's	0.00	1.79	0.00	0.00	0.00	0.00
Profit on Sale of Asset (Net)	0.00	1.79	0.00	3.79	0.00	0.00
Foreign Exchange Fluctuation	0.28	5.42	0.12	0.00	0.00	0.00
Total	0.28	9.05	0.15	3.87	0.44	0.00
Other Non-Operating Revenue						
(i) Type of income						
Rent Income	0.00	0.00	0.00	6.00	6.00	0.00
Customs Duty Refund	0.00	0.00	1.16	0.16	0.34	0.03
Other Income	0.00	0.00	2.57	0.71	0.80	0.02
Insurance Claim Received	0.00	0.00	0.00	0.00	0.18	0.23
Total	0.00	0.00	3.73	6.87	7.32	0.29



Gross Total	0.28	9.05	3.88	10.74	7.76	0.29

NOTE 24 DETAILS OF COST OF GOODS CONSUMED AS RESTATED

(Rs. in lacs)

Particulars	As at 31st March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Opening Stock - Raw Material	25.74	34.43	56.96	41.15	60.39	92.42
Stores and Spares	0.00	0.00	0.00	0.00	0.00	0.00
ADD: Purchases						
Domestic Purchase	225.87	218.35	232.76	463.59	393.52	347.36
Trading Purchase	0.00	0.00	0.00	0.00	187.35	0.00
Import Purchase	0.00	0.00	0.00	0.00	142.12	380.89
Packing Materials	2.10	10.94	14.67	12.43	23.68	7.81
Consumable Stores	11.86	25.13	20.04	7.55	11.43	3.28
Total Purchases	265.57	288.86	324.43	524.72	818.49	831.76
Less: Closing Stock - Raw Material	34.43	56.96	41.15	60.39	92.42	104.47
Total	231.14	231.90	283.28	464.33	726.07	727.29

The Figures disclosed above are based on the restated statement of profit and loss of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

NOTE 25 DETAILS OF CHANGES IN INVENTORY OF FINISHED GOODS, WORK IN PROGRESS AND STOCK IN TRADE AS RESTATED

Particulars	As at 31st March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Inventories at the end of year						
Finished Goods	0.00	0.00	0.00	0.00	103.79	143.87
Work-in-Progress	48.25	34.64	47.56	58.85	53.23	30.96
Stock-In-Transit	0.00	0.00	0.00	0.00	0.00	0.00
Inventories at the Beginning of the Year						
Finished Goods	0.00	0.00	0.00	0.00	0.00	103.79
Work-in-Progress	35.00	48.25	34.64	47.56	58.85	53.23
Stock-In-Transit	0.00	0.00	0.00	0.00	0.00	0.00
Differential Excise Duty on Opening & Closing stock of FG	0.00	0.00	0.00	0.00	11.53	-11.53
Net (Increase)/Decrease	-13.25	13.61	-12.92	-11.29	-86.64	-29.34



#### NOTE 26 DETAILS OF EMPLOYEE BENEFIT EXPENSES AS RESTATED

(Rs. in lacs)

Particulars	As at 31st March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Wages	21.45	27.31	21.18	25.45	41.33	38.19
Salaries and Allowances	51.96	71.26	52.95	61.41	78.88	60.36
Provident Fund Contributions	3.84	3.33	3.75	5.06	6.52	5.64
Directors' Salary	26.40	15.39	24.61	16.56	24.30	32.18
Bonus	2.43	1.38	2.14	3.12	2.01	5.10
Ex-Gratia	3.26	3.02	6.63	6.70	1.00	0.94
Gratuity	2.14	1.48	1.77	-0.20	1.63	1.67
Leave Travel Allowance	2.00	1.00	1.00	1.00	1.00	0.00
Leave Encashment	0.00	0.00	0.97	1.02	0.30	-1.04
Staff Welfare	5.07	3.85	3.99	6.35	9.34	5.32
Gross Total	118.53	128.03	118.98	126.46	166.30	148.37

The Figures disclosed above are based on the restated statement of profit and loss of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.

# NOTE 27 DETAILS OF FINANCE COST AS RESTATED

(Rs. in lacs)

Particulars	As at 31st March 2013	As at 31st March 2014	As at 31st March 2015	As at 31st March 2016	As at 31st March 2017	As at 31st December 2017
Interest on Term Loan	7.56	8.69	13.62	26.51	17.93	25.34
Interest on Working Capital						
Limits	13.92	17.20	26.32	21.82	21.36	12.96
Bank Charges, Other borrowing						
costs & Interest	3.87	12.27	9.37	2.83	1.64	11.19
Interest on Other	0.00	0.00	0.00	0.98	1.89	3.08
Interest on Car Loan	1.04	1.70	1.73	0.00	0.00	0.00
Interest on Unsecured Loan	9.42	8.01	3.97	4.32	5.46	4.16
Total	35.81	47.87	55.01	56.47	48.28	56.74

The Figures disclosed above are based on the restated statement of profit and loss of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.



# NOTE 28 DETAILS OF OTHER EXPENSES AS RESTATED

Particulars			(Rs. in lacs)							
Manufacturing   Direct Expenses		As at 31st	As at 31st	As at 31st	As at 31st	As at 31st				
Labour Charges   14.71   12.60   0.00   0.00   0.00   0.00   0.00	Particulars		March 2014	<b>March 2015</b>						
Labour Charges		2013			2016	2017	2017			
Labour Charges										
Repairs & Maintenance ( Plant & Machinery )	Manufacturing \ Direct Expenses									
Repairs & Maintenance ( Plant & Machinery )										
Machinery   0.00   0.93   0.11   1.02   4.47   0.66     Technical Fees   5.94   0.00   0.00   0.00   0.00     Testing Charges   8.51   3.46   3.02   3.35   5.80   10.11     Power Charges   6.58   7.65   7.34   8.39   10.40   9.86     Freight Expense   11.14   7.12   6.48   8.47   25.05   37.78     Total (a)		14.71	12.60	0.00	0.00	0.00	0.00			
Technical Fees										
Testing Charges	• 1									
Power Charges										
Total (a)										
Total (a)	-									
Administrative & Other Expenses  Audit Fees  0.78  1.00  1.00  1.10  1.11  0.90  0.90  0.90  Computer Expense  0.78  1.05  0.92  1.47  1.58  0.80  Discount & Sundry Balances Written Off (Net)  4.02  0.00  3.40  6.82  7.34  4.62  Donation  0.00  0.00  0.00  0.00  0.00  0.00  0.00  0.00  0.00  0.00  0.00  Electricity Expense  0.40  0.15  0.17  0.68  0.56  0.51  Foreign Exchange Fluctuation  0.00  0.00  0.00  0.00  0.00  0.00  0.38  2.73  0.42  Insurance Premium  4.38  1.94  2.77  2.87  4.90  5.31  Legal, Professional, Consultancy, License & Filing Fees  9.06  13.48  14.00  13.50  25.17  29.23  Loss On sale of Asset  0.00  0.00  0.00  0.00  0.00  0.00  1.84  0.00  Membership Fees  1.11  3.98  0.91  0.96  1.03  0.93  Misceellaneous Expenses  0.82  1.51  1.22  1.28  0.23  0.13  Office Expenses  0.46  0.66  0.32  0.31  0.53  0.22  Printing & Stationery Expense  1.12  1.87  1.07  0.83  1.56  1.39  Recruitment Expense  1.19  2.02  0.77  1.36  0.44  0.12  Rent, Rate & Taxes Expense  0.37  1.34  3.60  5.83  1.504  9.90  Repairs & Maintenance (Others)  3.42  3.67  8.13  3.79  6.88  9.07  Service Tax  0.84  0.84  0.68  0.50  0.94  0.00  0.0	Freight Expense	11.14	7.12	6.48	8.47	25.05	37.78			
Administrative & Other Expenses  Audit Fees  0.78  1.00  1.00  1.10  1.11  0.90  0.90  0.90  Computer Expense  0.78  1.05  0.92  1.47  1.58  0.80  Discount & Sundry Balances Written Off (Net)  4.02  0.00  3.40  6.82  7.34  4.62  Donation  0.00  0.00  0.00  0.00  0.00  0.00  0.00  0.00  0.00  0.00  0.00  Electricity Expense  0.40  0.15  0.17  0.68  0.56  0.51  Foreign Exchange Fluctuation  0.00  0.00  0.00  0.00  0.00  0.00  0.38  2.73  0.42  Insurance Premium  4.38  1.94  2.77  2.87  4.90  5.31  Legal, Professional, Consultancy, License & Filing Fees  9.06  13.48  14.00  13.50  25.17  29.23  Loss On sale of Asset  0.00  0.00  0.00  0.00  0.00  0.00  1.84  0.00  Membership Fees  1.11  3.98  0.91  0.96  1.03  0.93  Misceellaneous Expenses  0.82  1.51  1.22  1.28  0.23  0.13  Office Expenses  0.46  0.66  0.32  0.31  0.53  0.22  Printing & Stationery Expense  1.12  1.87  1.07  0.83  1.56  1.39  Recruitment Expense  1.19  2.02  0.77  1.36  0.44  0.12  Rent, Rate & Taxes Expense  0.37  1.34  3.60  5.83  1.504  9.90  Repairs & Maintenance (Others)  3.42  3.67  8.13  3.79  6.88  9.07  Service Tax  0.84  0.84  0.68  0.50  0.94  0.00  0.0										
Audit Fees	Total (a)	46.87	31.77	16.95	21.23	45.72	58.42			
Audit Fees	Administrative & Other Expenses									
Discount & Sundry Balances   University	and the state of t									
Discount & Sundry Balances   University	Audit Fees	0.95	1.00	1.00	1.12	0.90	0.90			
Discount & Sundry Balances   Written Off (Net)   4.02   0.00   3.40   6.82   7.34   4.62   0.00   0.38   2.73   0.42   0.00   0.00   0.00   0.00   0.38   2.73   0.42   0.00   0.00   0.00   0.00   0.00   0.38   2.73   0.42   0.00										
Written Off (Net)         4.02         0.00         3.40         6.82         7.34         4.62           Donation         0.00         0.00         0.00         0.00         0.00         0.00           Electricity Expense         0.40         0.15         0.17         0.68         0.56         0.51           Foreign Exchange Fluctuation         0.00         0.00         0.00         0.38         2.73         -0.42           Insurance Premium         4.38         1.94         2.77         2.87         4.90         5.31           Legal, Professional, Consultancy, License & Filing Fees         9.06         13.48         14.00         13.50         25.17         29.23           Loss On sale of Asset         0.00         0.00         0.00         0.00         1.04         1.03         0.93           Misceellancous Expenses         1.51         1.22         1.28         0.23         0.13         0.93           Misceellancous Expenses         1.60         2.95         0.49         1.05         3.09         1.00           Postage Expense         0.46         0.66         0.32         0.31         0.53         0.22           Printing & Stationery Expense         1.12         1.87										
Donation		4.02	0.00	3.40	6.82	7.34	4.62			
Foreign Exchange Fluctuation	Donation		0.22	0.00	0.00					
Foreign Exchange Fluctuation	Electricity Expense	0.40	0.15	0.17	0.68	0.56	0.51			
Insurance Premium										
Legal, Professional, Consultancy, License & Filing Fees         9.06         13.48         14.00         13.50         25.17         29.23           Loss On sale of Asset         0.00         0.00         0.00         0.00         1.84         0.00           Membership Fees         1.11         3.98         0.91         0.96         1.03         0.93           Misceellaneous Expenses         0.82         1.51         1.22         1.28         0.23         0.13           Office Expenses         1.60         2.95         0.49         1.05         3.09         1.00           Postage Expense         0.46         0.66         0.32         0.31         0.53         0.22           Printing & Stationery Expense         1.12         1.87         1.07         0.83         1.56         1.39           Recruitment Expense         1.19         2.02         0.77         1.36         0.44         0.12           Rent, Rate & Taxes Expense         0.37         1.34         3.60         5.83         15.04         9.90           Repairs & Maintenance (Others)         3.42         3.67         8.13         2.75         6.73         3.15           Security Expense         3.45         3.61         4	Ü									
License & Filing Fees         9.06         13.48         14.00         13.50         25.17         29.23           Loss On sale of Asset         0.00         0.00         0.00         0.00         1.84         0.00           Membership Fees         1.11         3.98         0.91         0.96         1.03         0.93           Misceellaneous Expenses         0.82         1.51         1.22         1.28         0.23         0.13           Office Expenses         1.60         2.95         0.49         1.05         3.09         1.00           Postage Expense         0.46         0.66         0.32         0.31         0.53         0.22           Printing & Stationery Expense         1.12         1.87         1.07         0.83         1.56         1.39           Recruitment Expense         1.19         2.02         0.77         1.36         0.44         0.12           Rent, Rate & Taxes Expense         0.37         1.34         3.60         5.83         15.04         9.90           Repairs & Maintenance (Others)         3.42         3.67         8.13         2.75         6.73         3.15           Security Expense         3.45         3.61         4.53         4.79										
Loss On sale of Asset         0.00         0.00         0.00         0.00         1.84         0.00           Membership Fees         1.11         3.98         0.91         0.96         1.03         0.93           Misceellaneous Expenses         0.82         1.51         1.22         1.28         0.23         0.13           Office Expenses         1.60         2.95         0.49         1.05         3.09         1.00           Postage Expense         0.46         0.66         0.32         0.31         0.53         0.22           Printing & Stationery Expense         1.12         1.87         1.07         0.83         1.56         1.39           Recruitment Expense         1.19         2.02         0.77         1.36         0.44         0.12           Rent, Rate & Taxes Expense         0.37         1.34         3.60         5.83         15.04         9.90           Repairs & Maintenance (Others)         3.42         3.67         8.13         2.75         6.73         3.15           Security Expense         3.45         3.61         4.53         4.79         6.88         9.07           Service Tax         0.84         0.68         0.50         0.94         0.00 </td <td></td> <td>9.06</td> <td>13.48</td> <td>14.00</td> <td>13.50</td> <td>25.17</td> <td>29.23</td>		9.06	13.48	14.00	13.50	25.17	29.23			
Misceellaneous Expenses         0.82         1.51         1.22         1.28         0.23         0.13           Office Expenses         1.60         2.95         0.49         1.05         3.09         1.00           Postage Expense         0.46         0.66         0.32         0.31         0.53         0.22           Printing & Stationery Expense         1.12         1.87         1.07         0.83         1.56         1.39           Recruitment Expense         1.19         2.02         0.77         1.36         0.44         0.12           Rent, Rate & Taxes Expense         0.37         1.34         3.60         5.83         15.04         9.90           Repairs & Maintenance (Others)         3.42         3.67         8.13         2.75         6.73         3.15           Security Expense         3.45         3.61         4.53         4.79         6.88         9.07           Service Tax         0.84         0.68         0.50         0.94         0.00         0.00           Telephone Expense         4.51         3.23         2.65         2.70         3.82         4.59           Tavelling & Conveyance Expense         19.91         12.32         24.54         21.78	Ü			0.00						
Misceellaneous Expenses         0.82         1.51         1.22         1.28         0.23         0.13           Office Expenses         1.60         2.95         0.49         1.05         3.09         1.00           Postage Expense         0.46         0.66         0.32         0.31         0.53         0.22           Printing & Stationery Expense         1.12         1.87         1.07         0.83         1.56         1.39           Recruitment Expense         1.19         2.02         0.77         1.36         0.44         0.12           Rent, Rate & Taxes Expense         0.37         1.34         3.60         5.83         15.04         9.90           Repairs & Maintenance (Others)         3.42         3.67         8.13         2.75         6.73         3.15           Security Expense         3.45         3.61         4.53         4.79         6.88         9.07           Service Tax         0.84         0.68         0.50         0.94         0.00         0.00           Telephone Expense         4.51         3.23         2.65         2.70         3.82         4.59           Tavelling & Conveyance Expense         19.91         12.32         24.54         21.78	Membership Fees	1.11	3.98	0.91	0.96	1.03				
Office Expenses         1.60         2.95         0.49         1.05         3.09         1.00           Postage Expense         0.46         0.66         0.32         0.31         0.53         0.22           Printing & Stationery Expense         1.12         1.87         1.07         0.83         1.56         1.39           Recruitment Expense         1.19         2.02         0.77         1.36         0.44         0.12           Rent, Rate & Taxes Expense         0.37         1.34         3.60         5.83         15.04         9.90           Repairs & Maintenance (Others)         3.42         3.67         8.13         2.75         6.73         3.15           Security Expense         3.45         3.61         4.53         4.79         6.88         9.07           Service Tax         0.84         0.68         0.50         0.94         0.00         0.00           Telephone Expense         4.51         3.23         2.65         2.70         3.82         4.59           Travelling & Conveyance Expense         19.91         12.32         24.54         21.78         32.70         51.12           Vehicle Expense         5.79         9.74         8.58         4.74		0.82								
Postage Expense         0.46         0.66         0.32         0.31         0.53         0.22           Printing & Stationery Expense         1.12         1.87         1.07         0.83         1.56         1.39           Recruitment Expense         1.19         2.02         0.77         1.36         0.44         0.12           Rent, Rate & Taxes Expense         0.37         1.34         3.60         5.83         15.04         9.90           Repairs & Maintenance (Others)         3.42         3.67         8.13         2.75         6.73         3.15           Security Expense         3.45         3.61         4.53         4.79         6.88         9.07           Service Tax         0.84         0.68         0.50         0.94         0.00         0.00           Telephone Expense         4.51         3.23         2.65         2.70         3.82         4.59           Travelling & Conveyance Expense         19.91         12.32         24.54         21.78         32.70         51.12           Vehicle Expense         8.63         3.72         3.83         5.90         11.97         6.21           Vehicle hiring Expense         5.79         9.74         8.58         4.74		1.60		0.49		3.09				
Printing & Stationery Expense         1.12         1.87         1.07         0.83         1.56         1.39           Recruitment Expense         1.19         2.02         0.77         1.36         0.44         0.12           Rent, Rate & Taxes Expense         0.37         1.34         3.60         5.83         15.04         9.90           Repairs & Maintenance (Others)         3.42         3.67         8.13         2.75         6.73         3.15           Security Expense         3.45         3.61         4.53         4.79         6.88         9.07           Service Tax         0.84         0.68         0.50         0.94         0.00         0.00           Telephone Expense         4.51         3.23         2.65         2.70         3.82         4.59           Travelling & Conveyance Expense         19.91         12.32         24.54         21.78         32.70         51.12           Vehicle Expense         8.63         3.72         3.83         5.90         11.97         6.21           Vehicle hiring Expense         5.79         9.74         8.58         4.74         7.85         4.20           Freight outward         7.82         8.89         7.99 <t< td=""><td></td><td>0.46</td><td></td><td>0.32</td><td></td><td></td><td></td></t<>		0.46		0.32						
Recruitment Expense         1.19         2.02         0.77         1.36         0.44         0.12           Rent, Rate & Taxes Expense         0.37         1.34         3.60         5.83         15.04         9.90           Repairs & Maintenance (Others)         3.42         3.67         8.13         2.75         6.73         3.15           Security Expense         3.45         3.61         4.53         4.79         6.88         9.07           Service Tax         0.84         0.68         0.50         0.94         0.00         0.00           Telephone Expense         4.51         3.23         2.65         2.70         3.82         4.59           Travelling & Conveyance Expense         19.91         12.32         24.54         21.78         32.70         51.12           Vehicle Expense         8.63         3.72         3.83         5.90         11.97         6.21           Vehicle hiring Expense         5.79         9.74         8.58         4.74         7.85         4.20           Total         72.82         69.16         83.41         82.04         136.87         132.98           Freight outward         7.82         8.89         7.99         8.				1.07						
Rent, Rate & Taxes Expense         0.37         1.34         3.60         5.83         15.04         9.90           Repairs & Maintenance (Others)         3.42         3.67         8.13         2.75         6.73         3.15           Security Expense         3.45         3.61         4.53         4.79         6.88         9.07           Service Tax         0.84         0.68         0.50         0.94         0.00         0.00           Telephone Expense         4.51         3.23         2.65         2.70         3.82         4.59           Travelling & Conveyance Expense         19.91         12.32         24.54         21.78         32.70         51.12           Vehicle Expense         8.63         3.72         3.83         5.90         11.97         6.21           Vehicle hiring Expense         5.79         9.74         8.58         4.74         7.85         4.20           Total         72.82         69.16         83.41         82.04         136.87         132.98           Selling & Distribution Expenses           Freight outward         7.82         8.89         7.99         8.75         19.66         11.92           Sales Commission         9		1.19								
Repairs & Maintenance (Others)         3.42         3.67         8.13         2.75         6.73         3.15           Security Expense         3.45         3.61         4.53         4.79         6.88         9.07           Service Tax         0.84         0.68         0.50         0.94         0.00         0.00           Telephone Expense         4.51         3.23         2.65         2.70         3.82         4.59           Travelling & Conveyance Expense         19.91         12.32         24.54         21.78         32.70         51.12           Vehicle Expense         8.63         3.72         3.83         5.90         11.97         6.21           Vehicle hiring Expense         5.79         9.74         8.58         4.74         7.85         4.20           Total         72.82         69.16         83.41         82.04         136.87         132.98           Selling & Distribution Expenses           Freight outward         7.82         8.89         7.99         8.75         19.66         11.92           Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76										
Security Expense         3.45         3.61         4.53         4.79         6.88         9.07           Service Tax         0.84         0.68         0.50         0.94         0.00         0.00           Telephone Expense         4.51         3.23         2.65         2.70         3.82         4.59           Travelling & Conveyance Expense         19.91         12.32         24.54         21.78         32.70         51.12           Vehicle Expense         8.63         3.72         3.83         5.90         11.97         6.21           Vehicle hiring Expense         5.79         9.74         8.58         4.74         7.85         4.20           Total         72.82         69.16         83.41         82.04         136.87         132.98           Freight outward         7.82         8.89         7.99         8.75         19.66         11.92           Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00										
Service Tax         0.84         0.68         0.50         0.94         0.00         0.00           Telephone Expense         4.51         3.23         2.65         2.70         3.82         4.59           Travelling & Conveyance Expense         19.91         12.32         24.54         21.78         32.70         51.12           Vehicle Expense         8.63         3.72         3.83         5.90         11.97         6.21           Vehicle hiring Expense         5.79         9.74         8.58         4.74         7.85         4.20           Total         72.82         69.16         83.41         82.04         136.87         132.98           Selling & Distribution Expenses         7.82         8.89         7.99         8.75         19.66         11.92           Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00	1 , /									
Telephone Expense         4.51         3.23         2.65         2.70         3.82         4.59           Travelling & Conveyance Expense         19.91         12.32         24.54         21.78         32.70         51.12           Vehicle Expense         8.63         3.72         3.83         5.90         11.97         6.21           Vehicle hiring Expense         5.79         9.74         8.58         4.74         7.85         4.20           Total         72.82         69.16         83.41         82.04         136.87         132.98           Selling & Distribution Expenses           Freight outward         7.82         8.89         7.99         8.75         19.66         11.92           Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00	ž ž									
Travelling & Conveyance Expense         19.91         12.32         24.54         21.78         32.70         51.12           Vehicle Expense         8.63         3.72         3.83         5.90         11.97         6.21           Vehicle hiring Expense         5.79         9.74         8.58         4.74         7.85         4.20           Total         72.82         69.16         83.41         82.04         136.87         132.98           Selling & Distribution Expenses           Freight outward         7.82         8.89         7.99         8.75         19.66         11.92           Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00										
Vehicle Expense         8.63         3.72         3.83         5.90         11.97         6.21           Vehicle hiring Expense         5.79         9.74         8.58         4.74         7.85         4.20           Total         72.82         69.16         83.41         82.04         136.87         132.98           Selling & Distribution Expenses	<u> </u>									
Vehicle hiring Expense         5.79         9.74         8.58         4.74         7.85         4.20           Total         72.82         69.16         83.41         82.04         136.87         132.98           Selling & Distribution Expenses         2         3         3         4         4         7.85         4.20           Freight outward         72.82         8.89         7.99         8.75         19.66         11.92           Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00	<u> </u>									
Total         72.82         69.16         83.41         82.04         136.87         132.98           Selling & Distribution Expenses         Selling & Distribution Expenses         136.87         132.98           Freight outward         7.82         8.89         7.99         8.75         19.66         11.92           Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00										
Selling & Distribution Expenses         Selling & Distribution Expenses           Freight outward         7.82         8.89         7.99         8.75         19.66         11.92           Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00	0F			2.2.2						
Freight outward         7.82         8.89         7.99         8.75         19.66         11.92           Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00	Total	72.82	69.16	83.41	82.04	136.87	132.98			
Freight outward         7.82         8.89         7.99         8.75         19.66         11.92           Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00										
Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00	Selling & Distribution Expenses									
Sales Commission         9.56         0.00         0.00         0.88         3.75         8.48           Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00	Freight outward	7.82	8.89	7.99	8.75	19.66	11.92			
Exhibition Expense         1.76         17.59         0.28         12.86         1.36         19.27           Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00	ŭ									
Contractual Deduction         2.84         0.36         0.00         0.00         0.00         0.00										



Sales Promotion & Selling Expense	7.12	4.27	4.61	6.07	3.76	3.70
Total	34.34	34.15	12.88	28.57	28.87	45.88
Gross Total	154.04	135.07	113.24	131.83	211.46	237.29



## **NOTE 29**

## **Details of Related Party Transactions as Restated**

## **Key Managerial Persons:**

Mr. Keyur Shah - Managing Director

Mrs. Twinkle Shah - Non Executive Director

D. Ramchandran (Ceased to be director with w.e.f. 6th June, 2013)

## **Relatives of Key Managerial Persons:**

Mr. Bhavin G Shah

Enterprise over which Key Management Personnel exercise significant influence

Green Electricals Pvt. Ltd.

Yash Swisstech

Incredible Landscapes Pvt Ltd.

Green Enerzon Pvt. Ltd.

Bhavin G Shah (HUF)

Keyur Shah (HUF)

Name	Nature of Transaction	Amount of Transactio n during 2012-13	Amount Outstanding as on 31.03.13 (Payable)/ Receivable	Amount of Transact ion during 2013-14	Amoun t Outsta nding as on 31.03.1 4 (Payabl e)/ Receiv able	Amou nt of Trans action durin g 2014- 15	Amoun t Outsta nding as on 31.03.1 5 (Payabl e)/ Receiv able	Amou nt of Trans action durin g 2015- 16	Amoun t Outsta nding as on 31.03.1 6 (Payabl e)/ Receiv able	Amou nt of Trans action durin g 2016- 17	Amoun t Outsta nding as on 31.03.1 7 (Payabl e)/ Receiv able	Amount of Transact ion during 01/04/20 17 to 31-12- 2017	Amount Outstandi ng as at 31/12/2017 (Payable)/ Receivabl e
	Director Remuneration &												
Keyur Shah	Incentives	13.20	0.00	14.52		20.96	0.00	23.25		20.51		28.60	
	Leave Travel Assistance	1.00		1.00		1.00		1.00		1.00		0.00	
	Interest on Unsecured Loan	2.60		3.65		0.00		0.00		0.00		0.00	
	Unsecured Loan	9.77	-31.24	16.90	-10.16	-32.41	-39.10	-6.28	-32.81	-31.61	-1.20	-1.20	0.00
	Loan received during the year	37.15	0.00	52.91	0.00	0.00	0.00	15.75	0.00	125.00		100.34	
	Loan/Interest Paid during the year	-27.38	0.00	36.01		-32.41	0.00	-22.03	0.00	- 156.61		-101.54	



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-	Director												
D. Ramchandran	Remuneration	13.20		1.10	0.00	0.00	0.00	0.00	0.00	0.00			
D. Kamenandran	Leave Travel	13.20		1.10	0.00	0.00	0.00	0.00	0.00	0.00			
	Assistance	1.00		0.00									
-	Technical Fees	5.94		0.00									
-	Unsecured Loan	-1.37	-1.78	0.67	-2.45	0.00	0.00	0.00	0.00	0.00	0.00	_	
-	Loan received	-1.57	-1.70	0.07	-2.43	0.00	0.00	0.00	0.00	0.00	0.00	_	
	during the year	13.46	0.00	1.35	0.00	0.00	0.00	0.00		0.00			
-	Loan/Interest Paid	13.40	0.00	1.55	0.00	0.00	0.00	0.00		0.00			
	during the year	-14.84	0.00	-0.68	0.00	0.00	0.00	0.00		0.00			
-	during the year	-14.04	0.00	-0.08	0.00	0.00	0.00	0.00		0.00			
	Interest On												
Twinkle Shah	Unsecured Loan	0.66	0.00	0.61	0.00	0.85	0.00	0.95	0.00	1.66		1.21	
I WIIIKIC SHall	Directors	0.00	0.00	0.01	0.00	0.03	0.00	0.73	0.00	1.00		1.21	
	Remuneration	0.00		9.00		9.00		0.00		3.79		3.58	
	Rent	0.00	0.00	0.00	0.00	0.00	0.00	6.00	0.22	6.00	0.00	6.00	6.00
-	Rent Deposite	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3.00	3.00
<del> </del>	Unsecured Loan	3.59	-6.78	-2.64	-4.14	7.49	-11.63	-1.53	-2.40	24.61	-34.71	-34.71	0.00
-	Loan received	3.37	-0.76	-2.04	-7.17	7.77	-11.03	-1.55	-2.40	24.01	-34.71	-34.71	0.00
	during the year	3.59		1.56		8.77				37.26		19.09	
-	Loan/Interest Paid	3.37		1.50		0.77				37.20		17.07	
	during the year	0.00		-4.21		-1.27				-12.66		-53.80	
	during the year	0.00		7.21		1.27				12.00		33.00	
	Interest On												
Bhavin Shah	Unsecured Loan	2.35	0.00	2.61	0.00	2.17	0.00	2.34	0.00	2.32		1.84	0.00
Diavin Shan	Unsecured Loan	2.12	-21.74	2.35	-24.08	1.95	-26.04	2.11	-28.14	2.28	-30.42	-30.42	0.00
	Loan received	2.12	21.71	2.33	21.00	1.75	20.01	2.11	20.11	2.20	30.12	30.12	0.00
	during the year	2.12	0.00	2.35	0.00	1.95	0.00	2.11	0.00	4.60	0.00	1.84	
	Loan/Interest Paid	2.12	0.00	2.33	0.00	1.75	0.00	2.11	0.00	1.00	0.00	1.01	
	during the year	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-2.32	0.00	-32.27	
	daring the year	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.32	0.00	32.21	
	Interest On												
Bhavin Shah HUF	Unsecured Loan	1.04	0.00	1.15	0.00	0.95	0.00	0.00	0.00	1.02	0.00	0.81	0.00
	Unsecured Loan	0.93	-9.57	1.03	-10.60	0.86	-11.46	0.93	-12.39	4.00	-16.39	-13.39	0.00
	Loan received	* - / -	, . <del></del> .						/				2.22
	during the year	0.93	0.00	1.03	0.00	0.86	0.00	0.93	0.00	5.03	0.00	0.81	0.00
	Loan/Interest Paid												
	during the year	0.00	0.00	0.00	0.00	0.00		0.00	0.00	-1.02	0.00	-14.20	0.00
I —	<i>U</i> , .								1	t			



Green Electricals								]		]			
Pvt. Ltd.	Purchases	0.10	0.00	1.20	0.00	0.23	0.00	0.04	0.00	0.00	0.00	0.00	0.00
	Commission	5.12		0.00									
	<u>Unsecured Loan</u>	0.00											
	Loan received												
	during the year	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Loan/Interest Paid												
	during the year	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Green Enerzon													
Pvt. Ltd.	Commission	4.43	0.00	0.00		0.00		0.00		0.00	0.00		
	<u>Unsecured Loan</u>	3.99	-3.99	-3.99	0.00	0.00	0.00	0.00		0.00	0.00		
	Loan received												
	during the year	3.99	0.00	0.00		0.00	0.00	0.00		0.00	0.00		
	Loan/Interest Paid												
	during the year	0.00	0.00	-3.99		0.00	0.00	0.00		0.00	0.00		
								0.00		0.00	0.00		
	Facilitation												
Yash Swisstech	Charges					24.20	-24.20	0.00		0.00	0.00		
	<u>Unsecured Loan /</u>												
	Reimbursement	0.00	0.00	0.00	0.00	-0.11	-0.11	18.11	6.19	22.53	28.72	0.00	28.72
	Loan /												
	Reimbursement												
	Amount received	0.00	0.00	0.00	0.00	0.98		24.56		62.77		0.00	
	during the year Loan /	0.00	0.00	0.00	0.00	0.98		24.56		02.77		0.00	
	Reimburesement												
	Amount repaid												
	during the year	0.00	0.00	0.00	0.00	-1.09		-6.44		-40.24		0.00	
	during the year	0.00	0.00	0.00	0.00	-1.09		-0.44		-40.24		0.00	
Incredible													
Landscapes Pvt.	Facilitation												
Ltd.	Charges	0.00	0.00	0.00	0.00	60.10	-60.10	0.00					
Ltd.	Sale of FRP	0.00	0.00	0.00	0.00	00.10	00.10	0.00					
	Composite												
	Projects	0.00	0.00	0.00	0.00	0.00		33.00	33.00				
	Purchase	0.00	0.00	0.00	0.00	0.00		0.00	0.00			33.00	
	Unsecured Loan /												
	Reimbursement					-1.61	-1.61	0.00	0.00	-20.53	59.74	-0.52	27.26
	Loan /												
	Reimbursement					4.95		0.00		33.46		0.00	



	Amount received during the year												
	Loan / Reimburesement Amount repaid during the year					-6.56		0.00		-12.93		-0.52	
	during the year					-0.50		0.00		-12.73		-0.52	
Keyur Shah	Interest On												
(HUF)	Unsecured Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Unsecured Loan	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3.00	3.00	-3.00	0.00
	Loan received												
	during the year	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3.00	0.00	0.00	0.00
	Loan Paid during												
	the year	0.00	0.00	0.00	0.00	0.00		0.00	0.00		0.00	-3.00	0.00



## NOTE 30: SUMMARY OF SIGNIFICANT ACCOUNTING RATIOS AS RESTATED

(Rs. in lakhs)

Ratios	For the year ended 31th March 2013	For the year ended 31th March 2014	For the year ended 31th March 2015	For the year ended 31th March 2016	For the year ended 31th March 2017	For the nine months ended 31st December 2017
Face Value per equity Share (in Rs.)	10.00	10.00	10.00	10.00	10.00	10.00
Restated PAT as per Statement of Profit & Loss (Rs. in lakhs)	31.96	17.12	5.20	30.49	55.60	119.84
Weighted Average Number of Equity Shares for calculating Basic and diluted EPS at the end of the Year/Period (after adjustment of bonus shares)	16,42,500	16,42,500	16,42,500	16,42,500	16,88,292	22,85,370
No. of equity shares at the end of the year/period	1,82,500	1,82,500	1,82,500	1,82,500	2,53,930	2,53,930
Restated Net Worth ( Rs. in lakhs)	97.88	115.01	119.55	150.04	255.65	375.49
Return on Net Worth (%)	32.65%	14.89%	4.35%	20.32%	21.75%	31.92%
Restated Basic & Diluted Earnings Per Share (EPS)	1.95	1.04	0.32	1.86	3.29	5.24
Net Asset Value Per Share (Rs) - based on actual number of shares outstanding at the end of the year/period	53.63	63.02	65.51	82.22	100.68	147.87
Net Asset Value Per Share (Rs) - based on weighted average number of shares outstanding at the end of the year/period	5.96	7.00	7.28	9.14	15.14	16.43
Current Assets (CA)	240.38	306.65	278.70	471.20	767.48	900.49
Current Liabilities (CL)	250.55	452.17	452.70	466.55	795.76	896.02
Current Ratio (CA/CL)	0.96	0.68	0.62	1.01	0.96	1.00

Notes -

The ratios have been Computed as per the following formulas

a) Basic and Diluted Earning per Share = Restated Profit after Tax available to equity shareholders

Weighted average number of equity shares outstanding at the end of the year / period

(ii) Net Asset Value (NAV) per Equity Share

# Restated Networth of Equity Share Holders

Number of equity shares outstanding at the end of the year / period



(iii) Return on Net Worth (%)

### Restated Profit after Tax available to equity shareholders

## Restated Networth of Equity Share Holders

- 2. Net Worth means the aggregate of the paid up share capital, share premium account, and reserves and surplus (excluding revaluation reserve) as reduced by the aggregate of miscellaneous expenditure (to the extent not adjusted or written off) and the debit balance of the profit and loss account;
- 3. Earning per share calculations are done in accordance with Accounting Standard 20 "Earning Per Share", issued by the Institute of Chartered Accountants of India.
- 4. Net Profit and Networth as restated, as appearing in the statement of profit and losses, has been considered for the purpose of computing the above ratios. These ratios are computed on the basis of the restated financial information of the Company.
- 5. Basic and Diluted EPS for the period ended 31st December, 2017 are not annualized.
- 6. The Company has allotted 20,31,440 Equity Shares as fully paid up Bonus Shares in the ratio of 8:1 by capitalization of Reserves and Surplus on 13th February, 2018. Accordingly, the number of equity shares considered for computation of basic and diluted earnings per share for the period ended on December 31, 2017 and year ended as on March 31, 2017, March 31, 2016, March 31, 2015, March 31,2014, and March 31,2013, have been adjusted for the impact of bonus issue.

## NOTE 31 CAPITALISATION STATEMENT

(Amt. Rs. in Lacs)

	(Time Tist III Zues)					
	Pre-Issue	Post-Issue *				
Particulars Particulars	As on 31 Dec., 2017	1 050 15540				
	Rs.	Rs.				
Debt						
Short Term Debt	896.02	[•]				
Long Term Debt	213.23	[•]				
Total Debt	1109.24	[•]				
Shareholders' Fund (Equity)		[•]				
Share Capital	25.39	[•]				
Reserves & Surplus	350.09	[•]				
Less: Miscellaneous Expenses not w/off	0.00	[•]				
Total Shareholders' Fund (Equity)	375.49	[•]				
Long Term Debt/Equity	0.57	[•]				
Total Debt/Equity	2.95	[●]				

<sup>(\*)</sup> The corresponding post issue figures are not determinable at this stage pending the completion of public issue and hence have not been furnished.

#### Notes:

- 1. Short term Debts represent which are expected to be paid/payable within 12 months and excludes installment of term loans repayable within 12 months.
- 2. Long term Debts represent debts other than Short term Debts as defined above but includes installment of term loans repayable within 12 months grouped under other current liabilities.
- 3. The figures disclosed above are based on re stated statement of Assets and Liabilities of the Company as at 31.12.17.



## NOTE 32 - STATEMENT OF TAX SHELTER

NOTE 32 – STATEMENT OF TAX SHELTER										
	Year ended March 31, 2013	Year ended March 31, 2014	Year ended March 31, 2015	Year ended March 31, 2016	Year ended March 31, 2017	Period ended Dec 31, 2017				
Restated Profit before tax (A)	46.94	21.62	14.63	42.48	70.02	156.52				
Tax Rate (%)	30.90%	30.90%	32.45%	33.06%	33.06%	27.55%				
Tax at notional rate on profits	14.51	6.68	4.75	14.04	23.15	43.12				
Adjustments :										
Permanent Differences(B)										
Expenses disallowed under Income Tax Act, 1961										
Disallowed under Section 43B				1,90,336						
Gratuity Provision and Leave										
Encashment			-	(6,914)	(1,94,019)					
Donation		22,000								
Loss / (Profit) on Sale of Asset				(3,79,437)						
Prior Period Expense										
Amount disallowable under Sec 37	-	1,58,280	1,49,838	65,239	10,620	49,610				
Interest on Income Tax Paid	-									
Total Permanent Differences(B)	-	1,80,280	1,49,838	(1,30,776)	(1,83,399)	49,610				
Income considered separately (C)	-	-	=	-		-				
Total Income considered separately (C)	-	-	-	-	-	-				
Timing Differences (D)										
Difference between tax depreciation and book depreciation	(1,59,462)	(4,86,277)	(6,62,870)	(9,75,003)	(34,01,704)	(19,43,209)				
Difference due to any other items of addition u/s 28 to 44DA	-	-	-	(1,00,851)	1,84,245	-				
Gratuity	2,13,577	1,48,472	1,77,399	(20,253)	1,62,781	1,66,861				
Profit on sale of Asset	-	(1,78,527)	1,77,377	(20,233)	1,02,701	1,00,001				
Leave Encashment		(1,70,327)	96,976	1,01,773	29,564	(1,03,751)				
Total Timing Differences (D)	54,115	(5,16,332)	(3,88,495)	(9,94,334)	(30,25,114)	(18,80,099)				
Net Adjustments E = (B+D)	54,115	(3,36,052)	(2,38,657)	(11,25,110)	(32,08,513)	(18,30,489)				
Tax expense / (saving) thereon	16,722	(1,03,840)	(77,444)	(3,71,961)	(10,60,734)	(5,04,300)				
Tax expense / (saving) thereon	10,722	(1,05,640)	(77,444)	(3,71,901)	(10,00,734)	(3,04,300)				
Income from Other Sources (F)	_	_	_	_	_	-				
Loss of P.Y. Brought Forward & Adjusted(G)	-	-	-	-	-	-				
Deduction under Chapter VIA(H)				_		_				
Taxable Income/(Loss) (A+E+F+G-H)	47,48,475	18,26,107	12,24,712	31,22,524	37,93,680	138,21,045				
Taxable Income/(Loss) (A+E+1+G-11)  Taxable Income/(Loss) as per MAT	46,94,360	21,62,159	14,63,369	42,47,634	70,02,193	156,51,534				
Tax as per MAT	9,39,236	4,11,999	2,78,845	8,49,856	14,27,667	31,91,168				
Tax as per Normal Calculation	14,67,279	5,64,267	3,97,419	10,32,306	12,54,191	38,07,698				
MAT credit entitlement	17,07,279	3,07,207	3,77,419	10,52,500	(1,73,476)	1,73,476				
171711 CI CUIT CHITHCHICH	<u> </u>	-	-	-	(1,/3,+/0)	1,/3,4/0				
Tax paid as per normal or MAT	Normal	Normal	Normal	Normal	MAT	Normal				

The Figures disclosed above are based on the restated statement of profit and loss of the Company. The above statement should be read with the restated statement of assets and liabilities, restated statement of Profit and Loss, restated Cash Flow Statement and significant accounting policies and notes on account for preparation of restated Financial Statements as appearing in Annexure-I, II, III and IV respectively.



#### STATEMENT OF FINANCIAL INDEBTEDNESS

To,

The Board of Directors, Yash Highvoltage Limited 84/1B, PO Khakharia, Taluka – Savli, Vadodara, Gujarat- 391510

# Dear Sirs,

Based on the independent examination of Books of Accounts, Audited Financial Statements and other documents of **Yash Highvoltage Limited** and further explanations and information provided by the management of the Company, which we believe to be true and correct to the best of our information and belief, the sanction amount of financial indebtedness, principal terms of security for loan and other related details as on 31<sup>st</sup> December, 2017 are mentioned below.

#### A. SECURED LOANS

## STATEMENT OF PRINCIPAL TERMS OF SECURED LOANS AND ASSETS CHARGED AS SECURITY

(Rs. in Lacs)

Name of Lender	Purpose	Loan/ Agreement A/c No./Ref. No.	Sanctioned Amount (In Lacs)	Rate of interest	Primary Security	Re-Payment Schedule	Moratorium	Outstanding amount as on 31.12.2017 as per Books (In Lakhs)
Axis Bank Limited	Term Loan	(Loan A/c No. 9150600437 51128)	118.00	Axis Bank's MCLR + 2.10% p.a.  Present MCLR** – 8.40% p.a.  Present Rate of Interest – 10.50% p.a.	Hypothecation charge	84 monthly installments wherein 83 monthly installments of Rs. 1.40 lacs and last installment of Rs. 1.80 lacs. 1st Installment due on 31.09.2015 and last installment due on 31.08.2022  Interest to be paid separately as & when debited to the account	N. A.	78.80
Axis Bank Limited	Term Loan	(Loan A/c No. 9160600582 04698)	200.00	Axis Bank's MCLR + 1.60% p.a.  Present MCLR** – 8.40% p.a.	on entire movable fixed assets of the Company including plant & machinery, furniture & fixtures etc. both present and future	55 monthly principal installments.  1st Installment due on 31.03.2017 and last installment due on 31.08.2021  Interest to be paid separately as & when debited to the account	6 months	176.84



				Present Rate of Interest – 10.00% p.a.				
Axis Bank Limited	Term Loan	(Loan A/c No. 9140600103 86882)	47.00	Axis Bank's MCLR + 1.60% p.a.  Present MCLR** – 8.40% p.a.  Present Rate of Interest – 10.00% p.a.		60 monthly principal installments  1st Installment due on – 31.03.2014 and Last installment due on 28.02.2019  Interest to be paid separately as & when debited to the account	-	10.78
Axis Bank Limited	Working Capital	9140300103 85626	400.00	Axis Bank's MCLR + 1.60% p.a.  Present MCLR** – 8.40% p.a.  Present Rate of Interest – 10.00% p.a.	Hypothecation charge on entire current assets of the Company including stock and book debts both present and future	On demand	-	290.34
				7	Total			556.77

<sup>\*\*</sup> Present Marginal Cost of Funds based Lending Rate (MCLR) of 8.40% is taken from the website of Axis Bank Ltd. as on March 17, 2018.

Principal terms of Cash Credit facilities availed from Axis Bank Limited:

- 1. In addition to the primary security, following properties are offered as Collateral Security for the Limit sanctioned by Axis Bank:
  - a) Industrial Property located at 84/B/1. PO Khakharia, Ta. Savli, Vadodara, Gujarat 391510 owned by the company
- 2. The facility is further secured by personal guarantee of Mr. Keyur Shah and Mrs. Twinkle Shah
- 3. The rate of interest is MCLR linked, and Axis Bank's MCLR (3M) is specified at 8.00%. As on date of the sanction letter, the rate of interest is 9.60% p.a. consisting of applicable MCLR @ 8.00% and spread of 1.60%.
- 4. The Availability of working capital facilities will be subject to availability of the Drawing power calculated after keeping margin of 25% on Stocks and 40% on book debts for cover period of 90 days and book debts of associates shall be excluded while calculating Drawing Power as per the stock statement submitted by the company quarterly within 10 days in subsequent quarter.
- 5. Financial Follow-up Report (FFR) has to be submitted by the company. FFR I to be submitted within 6 weeks from the close of each quarter to which it relates and FFR II to be submitted within 8 weeks from the close of the half year to which it relates.
- 6. Inventory shall be valued at cost or market price whichever is lower and Book debts shall be valued at the invoice value.
- 7. Pre-payment penalty of 2% shall be paid in case of pre-payment or takeover of the limits, irrespective of the fact that the same are paid from borrower's internal accruals on the entire amount outstanding on the date of such pre-payment or takeover.



- 8. Commitment charges of 0.50% p.a. shall be charged on the unutilised portion of the Credit limit if the utilisation is less than 50% of the sanctioned limit to be calculated on annual basis.
- 9. All assets charged to the bank shall be insured for full value covering all risks with usual bank clause and shall submit a copy of the same to the bank. In case of default, the bank reserves the right to debit customer's a/c towards insurance after giving 15 days' notice.
- 10. The TOL/TNW and current ratio and the estimated /projected unsecured loans shall be maintained during the currency of the loan.

### Principal terms of Term Loan facilities availed from Axis Bank Limited:

- 1. In addition to the primary security, following properties are offered as Collateral Security for the Limit sanctioned by Axis Bank:
  - a) Industrial Property located at 84/B/1. PO Khakharia, Ta. Savli, Vadodara, Gujarat 391510 owned by the company
- 2. The facility is further secured by personal guarantee of Mr. Keyur Shah and Mrs. Twinkle Shah
- 3. The TOL/TNW and current ratio and the estimated /projected unsecured loans shall be maintained during the currency of the loan.
- 4. The company has to retain the unsecured loans and Capital in the business till continuity of the finance from the bank.
- 5. Pre-payment penalty of 2% shall be paid in case of early closure or takeover of the facility, irrespective of the fact that the same are paid from borrower's internal accruals on the entire amount outstanding.
- 6. Non compliance of any terms & conditions would attract a penal interest of 2.00% p.a. till such time it is complied.
- 7. Margin of 25.00% to be kept with the bank by way of internal accruals and Unsecured loan Conditions for Term loan sanctioned for Rs. 200 Lacs (Loan A/c No. 916060058204698)
- 8. All assets charged to the bank shall be insured for full value covering all risks with usual bank clause and shall submit a copy of the same to the bank. In case of default, the bank reserves the right to debit customer's a/c towards insurance after giving 15 days' notice.



#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

You should read the following discussion of our financial condition and results of operations together with our restated financial statements included in the Draft Prospectus. You should also read the section titled "Risk Factors" beginning on page 15 and "Forward Looking Statements" beginning on page 14 of this Draft Prospectus, which discusses a number of factors, risks and contingencies that could affect our financial condition and results of operations.

The following discussion of our financial condition and results of operations should be read in conjunction with our restated financial statements for the fiscal years ended March 31, 2017, 2016, 2015, 2014 and 2013, and period ended December 31, 2017 including the schedules and notes thereto and the reports thereto, which appear in the section titled "Financial Information of the Company" on page 142 of the Draft Prospectus. The financial statements presented and discussed herein have been prepared to comply in all material respects with the notified accounting standards by Companies (Accounting Standards) Rules, 2006 (as amended), the relevant provisions of the Companies Act and SEBI (Issue of Capital and Disclosure Requirements) Regulations. Our fiscal year ends on March 31 of each year. Accordingly, all references to a particular fiscal year/financial year are to the twelve-month period ended on March 31 of that year. The forward-looking statements contained in this discussion and analysis is subject to a variety of factors that could cause actual results to differ materially from those contemplated by such statements.

#### **OVERVIEW**

Incorporated in the year 2002, our Company is primarily engaged in manufacturing and distribution of transformer bushings, particularly, high current bushings, OIP condenser bushings, RIP condenser bushings and insulation materials, particularly Fibre Glass cylinders and FRP guard rings. A bushing is an electrical engineered component that insulates a high-voltage conductor passing through a metal enclosure such as transformers. Bushings are critical components in transformer due to their insulation properties, as they allow an electrical conductor to pass safely through a transformer. Transformers are electrical devices used in power industry to channelize the electricity from one electric circuit to another by changing the voltage of electricity flowing in the circuit. Bushing failure in a transformer is considered to be third major reason of transformer failure after windings and tap changers failure.

Our corporate office is situated in Vadodara, Gujarat and we carry our manufacturing operations from our plant located in Khakharia village, Savli, District Vadodara. Our manufacturing facility has an installed annual capacity for production of 2500 units of OIP Bushings, 500 units of High Current Bushings, 1500 units of RIP Bushings and 1200 units of FRP cylinders & Guard Rings and is well equipped with quality testing facilities.

We have obtained exclusive rights from MGC Moser - Glaser AG, a Switzerland based Company engaged in manufacturing of RIP Bushings and RIP Bushar Systems, for rendering their technology to produce and sale RIP Bushings in India under their technical knowhow. Further, we have valued international clients/agents which market our Products in abroad. These includes reputed names in the transformer bushings industry, such as H-J Family of Companies, United States, Ares Trafo, Turkey, Ipek Yol Khavarmiyaneh, Iran, DAEGI Industries etc. We are able to widen our reach by virtue of our association with such international Companies, which allow us to cater the requirements of power transformer industry both in India and Abroad.

Our Company is on the approved vendor list of various Indian Government Enterprises such as NTPC Limited, Power Grid Corporation of India Limited, Madhya Pradesh Power Transmission Co. Ltd, Research Designs & Standard Organization (an Organization under the Ministry of Railways of India), Gujarat Energy Transmission Corporation Limited, Punjab State Power Corporation Limited, Maharashtra State Electricity Transmission Co. Ltd., Maharashtra State Power Generation Company Limited and Haryana Vidyut Prasaran Nigam Limited. Also, the drawings of our transformer bushings have been approved by renowned Companies such as Larsen & Toubro Limited, EMCO Limited, Karnataka Power Corporation Limited and Lanco Infratech Limited.

We also undertake repairing, retrofitting and replacement work of old bushings. For F.Y. ended Mar.'17 and nine months ended Dec.'17, our net revenue from operations comprised of Rs. 1182.35 lakhs and Rs. 1371.19 lakhs of which 4.39% and 4.07% respectively comprised of export sales to Brazil, Spain, Mexico, Ecuador, Saudi Arabia, Kuwait, Turkey etc. Our list of clientele includes large players in power & transformers industry such as Bharat Heavy Electricals Limited, CG Power and Industrial Solutions Limited (formerly known as Crompton Greaves Ltd.), GE T & D India Limited, Toshiba Transmission & Distribution Systems (India) Pvt Ltd, Voltamp Transformers Limited, ABB Limited and Transformer & Rectifiers (India) Ltd.

We are ISO 9001: 2008 accredited Company and have achieved the following distinct accomplishments:-



- Certificate of Merit in the field of "Research in Science & Technology" for indigenous development of High Current Transformer Bushings and Fiber Glass Products for import substitution from Federation of Gujarat Industries(FGI) in 2013
- Certificate of Merit for excellence in the field of Outstanding MSME from Federation of Gujarat Industries(FGI) in 2016
- 2<sup>nd</sup> runner up Award for "Best Overall Product Developed by Exhibitor" in Switch Global Expo 2016.

Also, our Company has recently participated in ELECRAMA event held in Greater Noida, India in March 2018, wherein power, electrical and industrial electronic products are showcased at an international level.

As per restated financial statements for the nine months ended on December 31, 2017 and fiscal year ended on March 31, 2017, March 31, 2016 and March 31, 2015, the total revenue of our Company stood at Rs. 1371.48 lakhs, 1190.11 lakhs, 857.04 lakhs and Rs. 627.46 lakhs respectively. Further, our PAT for the nine months ended on December 31, 2017 and fiscal year ended on March 31, 2017, March 31, 2016 and March 31, 2015 stood at Rs. 119.84 lakhs, 55.60 lakhs, Rs. 30.49 lakhs, and Rs. 5.20 lakhs respectively.

### **OUR PRODUCTS**

S.No.	Product	Features
1.	High Current Bushings	<ul> <li>Rated Voltage - 24Kv ~ 36Kv</li> <li>Rated Current – 4000Amps ~ 20,000Amps</li> <li>Tested as per IEC-60137.2008 standards</li> <li>Available in Copper and Aluminium designs</li> <li>Type of Insulation – Oil filled/Oil Communicating and Condenser (OIP)</li> <li>Used in Generator step – up (GSU) transformers.</li> </ul>
2.	Oil Impregnated Paper (OIP) Condenser Bushings	<ul> <li>Rated Voltage - 52Kv ~ 170Kv</li> <li>Rated Current – Up to 5000 Amps</li> <li>Tested as per IEC 60137.2008 standards</li> <li>Low dielectric loss</li> <li>Explosion proof lower end insulator</li> <li>Type: Oil to air and Air to air</li> <li>Used in power transformers</li> </ul>
3.	Resin Impregnated Paper (RIP) Condenser Bushings	<ul> <li>RIP Body imported from MGC Moser Glaser AG, Switzerland</li> <li>Rated Voltage - 36Kv ~ 145Kv</li> <li>Rated Current – Up to 3150 Amps</li> <li>Tested as per IEC 60137.2008 standards</li> <li>Light weight &amp; compact design</li> <li>High operational safety through oil free RIP insulation and use of shatterproof "Composite insulator"</li> <li>Type: Oil to air dry</li> <li>Used in power transformers</li> </ul>
4.	Fibre Glass Cylinders/Fibre Reinforced Plastic (FRP) Cylinders	<ul> <li>Dimensional Range:- Height upto 3500 mm and diameter upto 2200 mm.</li> <li>Used as electrical insulation in power/dry type transformers, EHV test transformers, test equipments and Tap Changers.</li> </ul>
5.	Fibre Glass End Ring	<ul> <li>Dimensional Range:- Diameter upto 1700mm, and thickness upto 40 mm</li> <li>Guard rings are used in coil winding application for power transformers</li> </ul>

Apart from above, we also offer service of repairing and retrofitting of old transformer bushings of any domestic/global make. Also, we offer replacement service of old/ damaged bushings of any make, by offering interchangeable solution to the original bushing.



#### **OUR LOCATION**

<b>Registered Office &amp; Factory</b>	84/1B, PO Khakharia, Taluka. Savli, Vadodara – 391510, Gujarat, India.								
Corporate Office	2/3 Param Park, Behind Taksh Bunglows, Vasna Road, Vadodara – 390-007,								
	Gujarat, India								

### **OUR COMPETETIVE STRENGTHS**

### 1. Wide presence in the segment of transformer bushings

The market for transformer bushings comprises of two segments i.e. new products supplied for new transformers and secondly, replacement bushings sold either to upgrade an existing transformer installation or as a replacement for a bushing that has suffered damage during the working life of the transformer. Our Company is present in both the segment of transformer bushings. Our range of transformer bushings offered by us finds application in Power, Distribution, Cast Resin, Dry Type, Furnace, Loco, Induction and Generating Transformers. These are manufactured in accordance with Indian Standards – IS: 60137.2008 and also as per customers given specifications and drawings. Our range of transformer bushings and related services allows our existing customers to source most of their product & service requirements under one roof and also enables us to expand our business from existing customers as well as address a larger base of potential new customers.

#### 2. Presence in international markets

We believe that our presence in international markets has enabled us to cater a broader customer base and has facilitated us to build a base for growth in transformer bushing business. Our list of international clients in the F.Y. 2016-17 and nine months period ended Dec.'17 include H-J International Inc, USA, Energotech Projects Ltd., Israel, DRILCO, Spain, Energypac Engineering Ltd., Bangladesh, Tyree Industries Pty Ltd., Australia, Voltamp Power LLC, Oman, Hyundai Heavy Industries Ltd., Bulgaria, Saudi Power Transformers Company, Saudi Arabia etc.

### 3. In house inspection and test facilities

Our finished products have to undergo various quality and inspection tests before being delivered to the customer. Some of the tests that are carried on bushing includes Di-electric and mechanical test in accordance with IS- 60137: 2017 standards, which includes high voltage test, partial discharge, tangent delta test, oil test, vaccum leak test, helium tightness test, oil filled pressure test etc. Our Company has its own in-house inspection and test facilities which enables us to maintain high quality production standards and also helps us in minimizing production time and bringing cost effectiveness.

## 4. Certifications and compliance with Quality Standards

Our strength lies in understanding the requirements of the customer and our execution capabilities. This has enabled us to get repeat orders from our existing customers and attract new customers. As a certification of the quality assurance and standardization of the products, Our Company has maintained ISO 9001: 2008 certification from TUV SUD South Asia Private Limited, Mumbai for design, manufacture and supply of transformer bushing and polymer insulators. Further, our Company was featured in an international magazine "Transformers" in their special edition on Bushings - November 2017 wherein the features of our products were highlighted. We have been consistent in delivering quality products to our customer. Our focus on quality has enabled us to sustain and grow our business model to benefit our customers.

## 5. Experienced management team and a motivated & efficient work force

Our Company is managed by a team of experienced personnel having experience in different aspects of transformer components industry. We believe that our qualified and experienced management has substantially contributed to the growth of our business operations. Our Management team is led by our Managing Director, Mr. Keyur Shah who has been associated with transformer components industry for more than 10 years. Further, we have hired two skilled consultants on retainership basis which we believe to have relevant technical expertise in the industry in which we operate. The faith of the management in the staff and their dedicated performance has enabled us to build up business capabilities. We believe that the experience of our senior management team has resulted into improved product quality and increased profitability which give us a competitive edge.

#### **OUR BUSINESS STRATEGIES**



## 1. Improving operational efficiency and product quality

Our Company intends to improve efficiencies to achieve cost reductions so as to gain competitive edge over the peers. We believe that this can be done through economies of scale, continuous process improvement, and customer service and technology development. Also, quality products and service of global standards are of utmost importance for customer retention. Further, we are looking to increase our exports, both in terms of quantum and markets, to enhance our international presence and reduce dependence on domestic market. As a result of these measures, our Company will be able to increase its market share and profitability.

### 2. Focus on consistently meeting quality standards

Our Company intends to focus on adhering to the quality standards of the products. Quality of the product is very important for the company from both customer point of view and brand building point of view. Continuous project review and timely corrective measures in case of diversion and technology upgradation are keys for maintaining quality standards of the products. Providing the desired and good quality products help us in enhancing our brand value and maintaining long term relationships with customers.

## 3. To build-up a professional organization

We believe in transparency, commitment and coordination in our work, with our suppliers, customers, government authorities, banks, financial institutions etc. We have a blend of experienced and sufficient staff for taking care of our day to day operations. We also consult with external agencies on a case to case basis on technical and financial aspects of our business. We wish to make it more sound and strong in times to come.

### 4. Develop cordial relationship with our Suppliers, Customer and employees

We believe in maintaining good relationship with our Suppliers and Customers which is the most important factor to keep our Company growing. Our dedicated and focused approach and efficient and timely delivery of products has helped us build strong relationships over a number of years. We bag and place repetitive order with our customers as well as with our suppliers. For us, establishing strong, mutually beneficial long-term relationships with strategic supplier relationship management is a critical step in improving performance across the supply chain, generating greater cost efficiency and enabling the business to grow and develop.

## **CAPACITY UTILISATION**

Particulars		Exist	ting			Proposed	
Particulars	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
OIP Bushings							
Total Installed Capacity (in No.)	2,500	2,500	2,500	2,500	2,500	2,500	2,500
Actual/Proposed Production (in No.)	1,173	987	1119	1,130	1,250	1,300	1,340
Capacity Utilization (in %)	47.00%	39.48%	44.76%	45.20%	50%	52%	53.60%
High Current Bushings  Total Installed Capacity (in	500	500	500	500	500	500	500
No.) Actual/Proposed Production (in No.)	78	144	149	159	170	175	185
Capacity Utilization (in %)	15.60%	28.80%	29.80%	31.80%	34.00%	35.00%	37.00%
RIP Bushings							
Total Installed Capacity (in No.)	N.A.	N.A.	375	1500	1,500	1,500	1,500
Actual/Proposed Production (in No.)	N.A.	N.A.	67	459	510	525	555



Capacity Utilization (in %)	-	-	18.00%	30.60%	34.00%	35.00%	37.00%		
FRP Cylinders/ Fibre Glass End Rings									
Total Installed Capacity (in	1,000	1,000	1,000	1,000	1,000	1,000	1,000		
No.)									
Actual/Proposed Production (in	740	514	854	550	650	750	780		
No.)									
Capacity Utilization (in %)	74.00%	51.40%	85.40%	55.00%	65.00%	75.00%	78.00%		

### SALES AND MARKETING:-

The efficiency of the marketing and sales network is critical success factor of our Company. Our success lies in the strength of our relationship with our customers who have been associated with our Company for a long period. We have valued international clients/agents which market our Products in abroad. Our marketing team along with our promoters through their experience and good rapport with customers owing to timely and quality delivery of service plays an instrumental role in creating and expanding the sales network of our Company. In order to maintain good relation with our customers, our promoters and our marketing team regularly interacts with them and focuses on gaining an insight into the additional needs of our customers. Our prime consideration for customer selection is timely payments and consistency in purchases.

## **MARKETING STRATEGY:**

We intend to focus on following marketing strategies:

- 1. Focus on existing markets.
- 2. To expand our existing distribution base
- 3. Continuously holding markets trends.
- 4. Supply of Quality Products.
- 5. Fulfillment of Order in a timely manner.

### **COMPETITION:-**

Our Industry is fragmented consisting of large established players and small niche players. Our Company is well placed, well informed and well trained to assist clients in overall delivery. We have a number of competitors offering products and services similar to us. We believe the principal elements of competition in our industry are price, durability and overall product quality, timely delivery and reliability and most importantly our pace in keeping up with the required regulations and changing technology in the industry. We believe that our cost effective and integrated facilities, our focus on customer satisfaction and our reliability combined with our quality consciousness provides us with competitive advantage in many of our products. While these factors are key parameters the in client's decisions matrix in purchasing goods; product range, product quality and product price is often the deciding factor in most deals. Some of our Major Competitors are:-

- 1. ABB Limited (Bushing Division)
- 2. General Electric (GE) (Bushing Division)

## SIGNIFICANT DEVELOPMENT SUBSEQUENT TO THE LAST BALANCE SHEET DATE:-

In the opinion of the Board of Directors of our Company, there have not arisen any circumstances since the date of the last Balance Sheet dated December 31, 2017 as disclosed in this Draft Prospectus that materially or adversely affect the operations or profitability of the Company or the Value of its assets or its ability to pay its liability within next twelve months except below changes, which has occurred after the Balance Sheet date:-

The Authorized Share Capital of the Company was increased from Rs 50,00,000/- divided into 5,00,000 Equity Shares of Rs 10/- each to Rs. 3,50,00,000/- divided into 35,00,000 Equity Shares of Rs 10/- vide shareholders resolution dated January 22, 2018.



- We have appointed Mr. Girishchandra Navnitlal Shah as a Non- Executive Director of the Company with effect from January 22, 2018
- 3. We have appointed Mr. Sagar Natvarlal Tailor as a Company Secretary and Compliance Office of the Company with effect from February 01, 2018.
- 4. We have Fresh Certificate of Incorporation dated February 13, 2018 issued by the Registrar of Companies, Ahmedabad consequent upon change of name of the Company from "Yash Highvoltage Insulators Private Limited" to "Yash Highvoltage Private Limited".
- 5. Our Company has allotted bonus issue of 20,31,440 equity shares of face value of Rs 10/- each in the ratio of 8:1 i.e Eight equity share for One equity share held on February 13, 2018.
- 6. We have Fresh Certificate of Incorporation dated March 07, 2018 issued by the Registrar of Companies, Ahmedabad consequent upon Conversion of Company from Private to Public.
- 7. We have reappointed Mr. Keyur Girishchandra Shah as a Managing Director of the Company with effect from March 08, 2018
- 8. We have appointed Mr. Jignesh Ashokkumar Thakor as a Chief Financial Officer of the Company with effect from March 08, 2018.
- 9. We have re-designated Mr.Keyur Girishchandra Shah from Managing Director to Chairman & Managing Director in Board Meeting i.e on March 08, 2018.
- 10. We have passed a special resolution in the meeting of shareholders dated March 30, 2018 authorizing the Board of Directors to raise funds by making an Initial Public Offering.
- 11. We have approved and taken into the record offer for sale of equity shares of the Company on the meeting of the Board of Director dated March 08, 2018

## FACTORS AFFECTING OUR FUTURE RESULTS OF OPERATIONS:-

Our results of operations could potentially be affected by the following factors amongst others:

- 1. Disruption in our manufacturing operations.
- 2. Company's ability to successfully implement its growth strategy and expansion plans, and to successfully launch new Products;
- 3. Our inability to effectively diversify our portfolio of products;
- 4. The business or financial condition of our customers or the economy generally, or any developments in the Bushings/ Transformers industry in macro- economic factors, which may affect the rate of growth and the demand for our products;
- 5. Failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 6. Inability to successfully obtain registrations in a timely manner or at all;
- 7. General economic and business conditions in the markets in which we operate and in the local, regional and national economies;
- 8. Our ability to effectively manage a variety of business, legal, regulatory, economic, social and political risks associated with our operations;
- 9. Changes in laws and regulations relating to the industries in which we operate;
- 10. Effect of lack of infrastructure facilities on our business;
- 11. Increase in prices of Raw Materials;
- 12. Occurrence of Environmental Problems & Uninsured Losses;
- 13. Intensified competition in industries/sector in which we operate;
- 14. Our ability to successfully implement our growth strategy and expansion plans;
- 15. Our ability to attract, retain and manage qualified personnel;
- 16. Failure to adapt to the changing technology in our industry of operation may adversely affect our business and financial condition;



- 17. Changes in political and social conditions in India or in countries that we may enter, the monetary and interest rate policies of India and other countries, inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 18. Conflicts of interest with affiliated companies, the promoter group and other related parties;
- 19. Any adverse outcome in the legal proceedings in which we are involved;
- 20. Our ability to expand our geographical area of operation;
- 21. Concentration of ownership among our Promoters.

## **Our Significant Accounting Policies:**

Our significant accounting policies are described in the section titled "Financial Information of the Company" on page 142 of this Draft Prospectus.

## Change in accounting policies in previous 3 (three) years

Except as mentioned in chapter "Financial Information of the Company" on page 142 of this Draft Prospectus, there has been no change in accounting policies in last 3 (three) years.



# **Summary of the Results of Operations**

The following table sets forth financial data from restated profit and loss statement for the period ended December 31, 2017 and financial Year ended on March 31, 2017, 2016, 2015, 2014 & 2013 and the components of which are also expressed as a percentage of total income for such periods.

(Amount in Lacs)

Particulars	31.12.2017	% of Total Income	31.03.2017	% of Total Income	31.03.2016	% of Total Income	31.03.2015	% of Total Income	31.03.2014	% of Total Income	31.03.201	% of Total Income
Revenue from operations	1371.19	99.98	1182.35	99.35	846.30	98.75	623.58	99.38	600.68	98.52	602.30	99.95
Other income	0.29	0.02	7.76	0.65	10.74	1.25	3.88	0.62	9.05	1.48	0.28	0.05
Total Revenue (I + II)	1371.48	100.00	1190.11	100.00	857.04	100.00	627.46	100.00	609.73	100.00	602.58	100.00
Expenses:												
Cost of materials consumed	727.29	53.03	726.07	61.01	464.33	54.18	283.28	45.15	231.90	38.03	231.14	38.36
Purchase of Stock-in-Trade	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Changes in inventories of finished goods work-in-progress and Stock-												
in-Trade	(29.34)	-2.14	(86.64)	-7.28	(11.29)	-1.32	(12.92)	-2.06	13.61	2.23	(13.25)	-2.20
Employee benefits expense	148.37	10.82	166.30	13.97	126.46	14.75	118.98	18.96	128.03	21.00	118.53	19.67
Finance costs	56.74	4.14	48.28	4.06	56.47	6.59	55.01	8.77	47.87	7.85	35.81	5.94
Depreciation and amortization												
expense	74.62	5.44	54.62	4.59	46.76	5.46	55.23	8.80	31.63	5.19	29.38	4.87
Other expenses	237.29	17.30	211.46	17.77	131.83	15.38	113.24	18.05	135.07	22.15	154.04	25.56
Total expenses	1214.97	88.59	1120.09	94.12	814.56	95.04	612.82	97.67	588.11	96.45	555.64	92.21
Profit before tax (III-IV)	156.52	11.41	70.02	5.88	42.48	4.96	14.63	2.33	21.62	3.55	46.94	7.79
Exceptional Items(Prior Period Expense)												
Extraordinary Items												
Tax expense:												
(1) Current tax	38.08	2.78	14.28	1.20	10.32	1.20	3.97	0.63	5.64	0.93	14.67	2.43
(2) Deferred tax	(3.13)	-0.23	1.88	0.16	1.66	0.19	5.46	0.87	(1.15)	-0.19	0.31	0.05
(3) MAT credit entitlement	1.73	0.13	(1.73)	-0.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Restated Profit (Loss) after tax for the period	119.84	8.74	55.60	4.67	30.49	3.56	5.20	0.83	17.12	2.81	31.96	5.30



## Key Components of Company's Profit And Loss Statement

Revenue from Sale of Product: Revenue from operations mainly consists of revenue from sale of transformer bushings and insulation materials in and outside India.

Other Income: Other income primarily comprises of foreign exchange fluctuation, discounts, interest from deposits, dividends etc.

**Expenses**: Company's expenses consist of cost of material consumed, employee benefits expense, administration & Other Expenses, finance costs, depreciation and amortization expenses.

**Employee Benefits Expense**: Employee benefit expense includes Salaries and Wages, contribution to Provident Fund, Bonus to employees, Director's remuneration, Staff Welfare Expenses and Provision for Gratuity.

**Finance Costs**: Finance cost comprises of interest on loans.

**Depreciation and Amortization Expense**: We recognize Depreciation and Amortization expense on WDV basis on the useful lives of respective assets as estimated by the Management and/or based on the usefulness prescribed in Schedule II of the Companies Act, 2013.

**Other Expenses**: Other expenses include expenditure incurred on manufacturing activities such as electric charges, labour charges, repairs & maintenance etc., administrative & other exp. includes office expenses, Printing & Stationery Expense export related expenses, rates & taxes, conveyance, travelling, insurance and general administration expenses etc.

## Financial Performance Highlights for the stub period ended 31st December, 2017

**Total Income:** The Company's total income during the period ended December 31, 2017 was 1371.48 lakhs. The revenue from Operations was 1371.19 Lakhs which comprised 99.98% of company's total income for the stub period ended December 31, 2017.

**Total Expenses:** The total expenditure during the stub period ended December 31, 2017 was 1214.97 Lakhs. The total expenditure represents 88.59% of the total revenue. The total expenses are represented by cost of material consumed, employee benefits expense, administration & Other Expenses, finance costs, depreciation and amortization expenses. The main constituent of total expenditure is Cost of material consumed, which is 727.29 Lakhs.

**Profit/** (Loss) after tax: The restated net profit during the stub period ended December 31, 2017 was 119.84 Lakhs representing 8.74% of the total revenue of the Company.

### COMPARISON OF THE FINANCIAL PERFORMANCE OF FISCAL 2017 WITH FISCAL 2016

**Total Income**: During the year 2016-17, the total revenue of the company increased to 1190.11 Lakhs as against 857.04 Lakhs in the year 2015-16, representing an increase of 39.00% of the total revenue. This increase was mainly due to increase in sale of products and increase in other income.

**Other Income:** Other income of the Company for the year 2016-17 was 7.76 Lakhs in comparison with 10.74 Lakhs for F.Y. 2015-16, representing a decrease of 27.72% in comparison to previous year.

**Total Expenses**: The total expenditure for the year 2016-17 increased to 1120.09 Lakhs from 814.56 Lakhs in year 2015-16, representing an increase of 37.51% to the previous year.

**Cost of Goods consumed**: The Cost of Material Consumed for the year 2016-17 increased to 726.07 Lakhs from 464.33 Lakhs, representing a increase of 56.37% to the previous year.

**Employee Benefits Expense**: Employee benefit expense includes Salaries and Wages, contribution to Provident Fund, Bonus to employees, Director's remuneration, Staff Welfare Expenses, and Provision for Gratuity. The said expenses increased to 166.30 Lakhs during the F.Y. 2016-17 from 126.46 Lakhs in the previous year 2015-16, representing an increase of 31.51% to the previous year.

**Finance Costs:** Finance cost for the year 2016-17 decreased to 48.28 Lakhs as against 56.47 Lakhs for the year 2015-16, representing a decrease of 14.51% to the previous year.



**Depreciation and Amortization Expense**: Depreciation for the year 2016-17 stood at 54.62 Lakhs calculated at WDV method as per companies Act. For the year 2015-16 the same was 46.76 Lakhs.

**Other Expenses**: Other expenses include expenditure incurred on manufacturing activities such as electric charges, repairs & maintenance, testing Charges, technical Fees etc., Selling & Administrative Expenses includes advertisement expenses, exhibition expenses, transportation and loading expenses, Sales Commission etc. These expenses increased to 211.46 Lakhs for the year 2016-17 as against 131.83 Lakhs for the year 2015-16.

**Profit/** (Loss) Before Tax: The company's profit before tax for F.Y. 2016-17 was 70.02 Lakhs as against 42.48 Lakhs in the year 2015-16 representing a increase of 64.85 % to the previous year.

**Profit/** (Loss) After Tax: For the year 2016-17 the profit stood at 55.60 Lakhs as against the profit of 30.49 Lakhs for the year 2015-16, representing a increase of 82.35% to the previous year.

#### COMPARISON OF THE FINANCIAL PERFORMANCE OF FISCAL 2016 WITH FISCAL 2015

**Total Income:** During the year 2015-16 the total revenue of the company increased to 857.04 Lakhs as against 627.46 Lakhs in the year 2014-15, representing a increase of 36.59% of the total revenue. This increase was mainly due to increase in sale of Products.

**Other Income:** Other income of the Company for the year 2015-16 was 10.74 Lakhs in comparison with 3.88 Lakhs for F.Y. 2014-15.

**Total Expenses**: The total expenditure for the year 2015-16 increased to 814.56 Lakhs from 612.82 Lakhs in year 2014-15, representing an increase of 32.92% to the previous year. This was due to increase in volume of business expenditure on account of raw material consumed.

**Cost of Material Consumed**: The Cost of Material Consumed for the year 2015-16 increased to 464.33 Lakhs from 283.28 Lakhs, representing an increase of 63.91% to the previous year.

**Employee Benefits Expense:** Employee benefit expense includes Salaries and Wages, contribution to Provident Fund, Bonus to employees, Director's remuneration, Staff Welfare Expenses, and Provision for Gratuity. The said expenses increased to 126.46 Lakhs during the F.Y. 2015-16 from 118.98 Lakhs in the previous year 2014-15.

**Finance Costs**: Finance cost for the year 2015-16 increased to 56.47 Lakhs as against 55.01 Lakhs for the year 2014-15. This increase in amount was due to increase in borrowings of the Company.

**Depreciation and Amortization Expense:** Depreciation for the year 2015-16 stood at 46.76 Lakhs calculated at WDV method as per companies Act. For the year 2014-15 the same was 55.23 Lakhs.

**Other Expenses:** Other expenses include expenditure incurred on manufacturing activities such as electric charges, repairs & maintenance, testing Charges, technical Fees etc., Selling & Administrative Expenses includes advertisement expenses, exhibition expenses, transportation and loading expenses, Sales Commission etc. These expenses were for the year 2015-16 increased to 131.83 Lacs as against 113.24 Lacs in the previous year.

**Profit/** (Loss) Before Tax The company's profit before tax for F.Y. 2015-16 increase to Rs 42.48 Lakhs from 14.63 Lakhs in the year 2014-15 representing a increase of 190.26 % as compared to the previous year.

**Profit**/ (Loss) After Tax For the year 2015-16 the profit stood at 30.49 Lakhs as against the profit of 5.20 Lakhs for the year 2014-15.

#### COMPARISON OF THE FINANCIAL PERFORMANCE OF FISCAL 2015 WITH FISCAL 2014

**Total Income**: During the F.Y. 2014-15 the total income of the Company increased to 627.46 lakhs as against previous financial year 2013-14 of 609.73 lakhs representing an increase of 2.91% as compared to previous year. This increase was mainly due to increase in revenue from sale of products.

Other Income: Other income of the Company for the year 2014-15 was 3.88 Lakhs in comparison with 9.05 Lakhs for F.Y. 2013-14.



**Total Expenses:** Total expenditure for the F.Y. 2014-15 increased to 612.82 Lakhs from 588.11 Lakhs in FY 2013-14 representing an increase of 4.20% as compared to previous year.

**Employee benefits expense**: Employee benefits expense decreased to 118.98 Lacs in the year F.Y 2014-15 from 128.03 Lakhs in FY 2013-14, representing an increase of 7.07% as compared to previous year.

Finance Costs: Finance costs increased to 55.01 Lacs in F.Y 2014-15 as compared to F.Y 2013-14 in which it was 47.87 Lakhs

**Depreciation and amortization expense**: Depreciation and amortization expense increased in FY 2014-15 to 55.23 Lakhs from 31.63 Lakhs as compared to previous year FY 2013-14.

**Other Expenses**: Other expenses for the F.Y 2014-15 decreased to 113.24 Lakhs whereas it was 135.07 Lakhs in previous F.Y. 2013-14.

Net Profit before tax: Net Profit before tax for the F.Y 2014-15 was 14.63 Lakhs as against of 21.62 Lakhs for the previous year 2013-14.

**Profit after tax:** The Restated profit after tax for the F.Y 2014-15 was at 5.20 Lakhs as against profit of 17.12 Lakhs in the previous year 2013-14.

### Information required as per Item (2) (IX) (E) (5) of Part A of Schedule VIII to the SEBI Regulations:

An analysis of reasons for the changes in significant items of income and expenditure is given hereunder:

### 1. Unusual or infrequent events or transactions

There has not been any unusual trend on account of our business activity. Except as disclosed in this Draft Prospectus, there are no unusual or infrequent events or transactions in our Company.

2. Significant economic changes that materially affected or are likely to affect income from continuing operations.

There are no significant economic changes that may materially affect or likely to affect income from continuing operations.

3. Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations.

Apart from the risks as disclosed under Section "*Risk Factors*" beginning on page 15 in the Draft Prospectus, in our opinion there are no other known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations.

### 4. Future changes in relationship between costs and revenues

Our Company's future costs and revenues will be determined by demand/supply situation in manufacturing sector, government policies and prices quoted by our suppliers for raw material.

### 5. Total turnover of each major industry segment in which our Company operates

The Company is in the business of the manufacturing of transformer bushings and related insulators items. Relevant industry data, as available, has been included in the chapter titled "*Industry Overview*" beginning on page 85 of this Draft Prospectus.

## 6. Increases in net sales or revenue and Introduction of new products or services or increased sales prices

Increases in revenues are by and large linked to increases in volume of our business. There is no addition to our product portfolio during the last 1 year.

### 7. Status of any publicly announced New Products or Business Segment



Our Company has not announced any new product.

## 8. Seasonality of business

Our Company's business is not seasonal in nature.

## 9. Dependence on few customers/ clients

Our top ten Customers for the F.Y. 2016-17 based on our total revenue from operations (excluding turnover from trading activities) were:-

Name of the Customers	Amount (Rs. in lacs)	As a % of total revenue of operations (excluding revenue from trading operations)
Toshiba Transmission & Distribution Systems (India) Private Limited	147.82	14.91%
Bharat Heavy Electricals Ltd	138.5	13.97%
CG Power And Industrial Solutions Limited (formerly known as Crompton		
Greaves Ltd)	128.52	12.97%
Transformer & Rectifiers (India) Ltd	92.42	9.32%
GE T&D India Ltd	89.64	9.04%
Atlanta Electrical Pvt. Ltd	83.9	8.46%
System House Corporation	50.2	5.06%
Voltamp Transformers Ltd	44.12	4.45%
Aditya Vidhyut Appliances Ltd.	38.55	3.89%
Technical Associates Limited	34.21	3.45%
Total	847.88	85.54%

Our top ten Suppliers of the Raw Materials & consumable items for F.Y. 2016-17 based on our total purchase (excluding purchase of stock in trade) were:-

Name of the Suppliers	Amount (Rs. in lacs)	As a % of total purchases (excluding purchase of stock in trade)
MGC Moser - Glaser AG, Switzerland	115.67	20.28%
Aanjaney Micro Engi Pvt Ltd	88.46	15.51%
Aarvi Marketing Pvt. Ltd.	37.52	6.58%
CJI Porcelain Pvt. Ltd	32.82	5.75%
IMCD India Private Limited	32.37	5.67%
Excel Engineering Industries, Nashik	21.41	3.75%
Modern Insulators Limited	14.66	2.57%
Ravikiran Ceramics Private Limited	13.94	2.44%
Mehta Tubes Ltd	11.91	2.09%
Bhagwati Timber Co., Vadodara	11.66	2.04%
Total	380.42	66.69%

## 10. Competitive conditions

Competitive conditions are as described under the Chapters "Industry Overview" and "Our Business" beginning on pages 85 and 95 respectively of the Draft Prospectus.



## 11. Details of material developments after the date of last balance sheet i.e. December 31, 2017

Except as mentioned below, no circumstances have arisen since the date of last financial statement until the date of filing the Draft Prospectus, which materially and adversely affect or are likely to affect the operations or profitability of our Company, or value of its assets, or its ability to pay its liability within next twelve months. There is no subsequent development after the date of the Auditor's Report, which will have a material impact on the reserves, profits, earnings per share and book value of the Equity Shares of the Company.



## **SECTION VI – LEGAL AND OTHER INFORMATION**

### **OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS**

Except as described below, there are no outstanding litigations, suits, civil or criminal prosecutions, proceedings before any judicial, quasi-judicial, arbitral or administrative tribunals, including pending proceedings for violation of statutory regulations or alleging criminal or economic offences or tax liabilities or any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under paragraph (i) of Part I of Schedule XIII of the Companies Act ) against our Company, Promoter, Group Companies and Directors as of the date of this Draft Prospectus that would have a material adverse effect on our business. There are no defaults, non-payments or overdue of statutory liabilities, institutional/ bank dues and dues payable to holders of debentures or fixed deposits and arrears of cumulative preference shares that would have a material adverse effect on our business.

The Company has a policy for identification of Material Outstanding Dues to Creditors in terms of the SEBI(ICDR) Regulations, 2009 as amended for creditors where outstanding due to any one of them exceeds 5% of consolidated trade payables as per the last audited financial statements of the Issuer.

Further, Our Company has a policy for identification of Material Litigation in terms of the SEBI (ICDR) Regulations, 2009 as amended for disclosure of all pending litigation involving the Issuer, its directors, promoters and group companies, other than criminal proceedings, statutory or regulatory actions and taxation matters where the monetary amount of claim by or against the entity or person in any such pending matter(s) is in excess of 1% of the profit after tax of our Company as per the last audited financial statement and such pending cases are material from the perspective of the Issuer's business, operations, prospects or reputation.

### PART 1: CONTINGENT LIABILITIES OF OUR COMPANY

NIL

## PART 2: LITIGATION RELATING TO OUR COMPANY

- A. FILED AGAINST OUR COMPANY
- 1. Litigation Involving Criminal Laws

**NIL** 

2. Litigation involving Actions by Statutory/Regulatory Authorities

**NIL** 

- 3. Litigation involving Tax Liabilities
  - i. Direct Tax
  - a. Income Tax

(i) As per the information available on the Income Tax website, our Company has the following outstanding income tax liability for Assessment Year 2012-13:-

For A.Y. 2012-13, our Company has an outstanding liability of Rs. 17,680/- under Section 143(1a) of the Income Tax Act, 1961. The said demand has been raised on May 31, 2013 and the Notice u/s 245 of the Income Tax Act, 1961 has been issued on September 09, 2014.



### (ii) TDS Liablity as per Traces

As per TRACES, the following TDS Liabilities of the Company are being shown towards short deduction, interest on payments and deduction default u/s 201 of the Income Tax Act, 1961, Late filing fee u/s 234E of the Income Tax Act, 1961 and Interest u/s 220(2) of the Income Tax Act, 1961, which are as follows:-

Sr.no	Financial Year	Outstanding Liability (in Rs.)
1.	2014-15	95,798/-
2.	Prior years	202,205.93/-
To	otal Outstanding Liability*	2,98,003.93

Out of the said amt. of Rs. 2.98 lacs, the Company has made payment of Rs. 0.53 lacs on April 07, 2018.

#### ii. Indirect Tax

# Proceedings under Gujarat Value Added Tax Act, 2003

A Notice for audit assessment u/s 34(2) of the Gujarat Value Added Tax Act, 2003 dated 04-08-2017, was issued on Yash Highvoltage Insulators Pvt. Ltd. (assessee) in regard to scrutinize the bonafide claim of tax credit/ exemption/ refund/ deduction/ concession/ rebate of genuineness of declaration /evidence furnished in support of self-assessment of the annual return furnished by the assessee in respect of period 01/04/2015 to 31/03/2016 and the assessee was directed to be present in the office of the concerned officer on 16-09-2017 along with all the books of accounts for the relevant financial year and other evidences which relied in support of return. The matter is pending before the concerned authorities.

## Proceedings under Central Sales Tax Act, 1956

A Notice under rule 9(4) of the Central Sales Tax (Gujarat) Rules, 1970 was issued for the period 01/04/2015 to 31/03/2016 for following acts:

S.no	Particulars
1.	The Returns were not furnished within prescribed time for the period 01/04/2015 to
	31/03/2016.
2.	Registration u/s 7 of the Central Sales Tax Act, 1956 not applied.*
3.	Certain sales has escaped assessment/ been under assessed/ been assessed at lower rate
	for the period 01/04/2015 to 31/03/2016.

<sup>\*</sup>The Company already possesses CST Registration from August 18, 2004

Further necessary direction was given to be present before the concerned officer on 16/09/2017 to produce the evidence and to show cause why the reassessment proceedings should not be initiated and penalty u/s 9 of the Act should not be levied. The matter is pending before the concerned authorities.

## 4. Other Pending Litigation

**NIL** 

## B. <u>CASES FILED BY OUR COMPANY</u>

## 1. Litigation Involving Criminal Laws.

NIL

## 2. Litigation involving Actions by Statutory/Regulatory Authorities

**NIL** 

## 3. Litigation involving Tax Liabilities



NIL

4. Other Pending Litigation

NIL

## PART 3: LITIGATION RELATING TO DIRECTORS OF THE COMPANY

## A. <u>LITIGATION AGAINST OUR DIRECTORS</u>

1. Litigation Involving Criminal Laws.

**NIL** 

2. Litigation involving Actions by Statutory/Regulatory Authorities

NIL

3. Litigation involving Tax Liabilities

NIL

4. Other Pending Litigation

NIL

## B. <u>LITIGATION FILED BY OUR DIRECTORS</u>

1. Litigation Involving Criminal Laws.

NIL

2. Litigation involving Actions by Statutory/Regulatory Authorities

**NIL** 

3. Litigation involving Tax Liabilities

NIL

4. Other Pending Litigation

NIL

## PART 4: LITIGATION RELATING TO OUR PROMOTERS (OTHER THAN THOSE COVERED UNDER DIRECTORS)

# A. <u>LITIGATION AGAINST OUR PROMOTERS (OTHER THAN THOSE COVERED UNDER DIRECTORS)</u>

1. Litigation Involving Criminal Laws.

NIL

2. Litigation involving Actions by Statutory/Regulatory Authorities

NIL



- 3. Litigation involving Tax Liabilities
- 4. Other Pending Litigation

NIL

# B. <u>LITIGATION FILED BY OUR PROMOTERS (OTHER THAN THOSE COVERED UNDER DIRECTORS)</u>

1. Litigation Involving Criminal Laws.

NIL

2. Litigation involving Actions by Statutory/Regulatory Authorities

**NIL** 

3. Litigation involving Tax Liabilities

NIL

4. Other Pending Litigation

NIL

## PART 5: LITIGATION RELATING TO OUR GROUP COMPANIES

## A. <u>LITIGATION AGAINST OUR GROUP COMPANIES</u>

1. Litigation Involving Criminal Laws

NIL

2. Litigation involving Actions by Statutory/Regulatory Authorities

**NIL** 

- 3. Litigation involving Tax Liabilities
  - i. Direct Tax
  - a. Income Tax

# **Green Electricals Private Limited**

## TDS Liablity as per Traces

As per TRACES, the following TDS Liabilities of the Company are being shown towards short payment, short deduction, interest on payments and deduction default u/s 201 of the Income Tax Act, 1961 and Interest u/s 220(2) of the Income Tax Act, 1961, which are as follows:-

Sr.no	Financial Year	Outstanding Liability (in Rs.)
1.	2017-18	370/-
2.	2016-17	3,150.04/-
3.	2015-16	796.50/-
4.	2014-15	161.00/-



5.	Prior Years	267,001/-
T	otal Outstanding Liability	2,71,478.54

## **Green Enerzone Private Limited**

## TDS Liablity as per Traces

As per TRACES, the following TDS Liabilities of the Company are being shown towards interest on payments default u/s 201 of the Income Tax Act, 1961 and Last u/s 220(2) of the Income Tax Act, 1961, which are as follows:-

Sr.no	Financial Year	Outstanding Liability (in Rs.)
1.	Prior Years	31,280/-
Total Outstanding Liability		31,280/-

### ii. Indirect Tax

**NIL** 

## 4. Other Pending Litigation

**NIL** 

### B. <u>LITIGATION FILED BY OUR GROUP COMPANIES</u>

1. Litigation Involving Criminal Laws.

NIL

## 2. Litigation involving Actions by Statutory/Regulatory Authorities

## 3. Litigation involving Tax Liabilities

- i. Direct Tax
- a. Income Tax
- ii. Indirect Tax

NIL

### 4. Other Pending Litigation

NIL

#### PART 6: AMOUNTS OWED TO SMALL SCALE UNDERTAKINGS AND OTHER CREDITORS

The Board of Directors of our Company considers dues exceeding 5% of our Company's total Trade Payables - for Goods, Expenses and Capital Goods as per Restated Audited financial statements,to small scale undertakings and other creditors as material dues for our Company. As on December 31, 2017, there are 3creditors to each of whom our Company owes amounts exceeding 5% of our Company's Trade Payables - for Goods, Expenses and Capital Goods and the aggregate outstanding dues to them being approximately Rs.316.39 lakhs. Further, our Company has not received any intimation from suppliers regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 and hence disclosure, if any, in relation to amount unpaid as at the year end together with interest payable as required under the said Act have not been furnished. Therefore, as on December 31, 2017, our Company owes



amounts aggregating to Rs. 433.98 approximately towards 135 creditors for Trade Payables as per Restated Financial Statements, which may or may not include small scale undertakings. There are no disputes with such entities in relation to payments to be made to them. The details pertaining to amounts due towards such creditors are available on the website of our Company.

## PART 7: MATERIAL DEVELOPMENTS OCCURING AFTER LAST BALANCE SHEET DATE

Except as disclosed in Chapter titled "Management's Discussion & Analysis of Financial Conditions & Results of Operations" beginning on page 189 there have been no material developments that have occurred after the Last Balance Sheet Date.



### GOVERNMENT AND OTHER APPROVALS

Our Company has received the necessary licenses, permissions and approvals from the Central and State Governments and other government agencies/regulatory authorities/certification bodies required to undertake the Issue or continue our business activities and except as mentioned below, no further approvals are required for carrying on our present or proposed business activities.

In view of the approvals listed below, we can undertake this Issue and our current business activities and no further major approvals from any governmental or regulatory authority or any other entity are required to be undertaken in respect of the Issue or to continue our business activities. It must be distinctly understood that, in granting these approvals, the Government of India does not take any responsibility for our financial soundness or for the correctness of any of the statements made or opinions expressed in this behalf. Unless otherwise stated, these approvals are all valid as of the date of this Draft Prospectus.

The object clauses of the Memorandum of Association of Our Company enable us to carry out its activities.

The Company has got following licenses/registrations/approvals/consents/permissions from the Government and various other Government agencies required for its present business.

## I. APPROVALS FOR THE ISSUE

- a. The Board of Directors have, pursuant to a resolution passed at its meeting held on March 08, 2018 authorized the Issue (including offer for sale by Selling Shareholder), subject to the approval of the shareholders of our Company under Section 62(1) (c) of the Companies Act, 2013 and such other authorities as may be necessary.
- b. The Issue of Equity Shares (including offer for sale by Selling Shareholder) has been authorized by a special resolution adopted pursuant to Section 62(1) (c) of the Companies Act, 2013 at an Annual General Meeting of shareholders held on March 30, 2018.
- c. Our Company has obtained in-principle approval dated [●] from the SME platform of NSE for using the name of the Exchange in its offer documents for listing of the Equity Shares issued by our Company pursuant to the Issue.

## II. APPROVALS /LICENSES/PERMISSIONS PROCURED TO CONDUCT OUR BUSINESS:

### A. APPROVALS PERTAINING TO INCORPORATION, NAME AND CONSTITUTION OF OUR COMPANY:

S. No	Nature of Registration/ License	Registration/Lice nse No.	Applicable Laws	Issuing Authority	Date of issue	Date of Expiry
1.	Original Certificate of Incorporation as Yash Highvoltage Insulators Private Limited.	U40109GJ2002PT C040833	Companies Act, 1956	Registrar of Companies, Gujarat, Dadra & Nagar Haveli	June 06, 2002	Valid till cancelled
2.	Fresh Certificate of Incorporation consequent upon change in name from Yash Highvoltage Insulators Private Limited to Yash Highvoltage Private Limited	U40109GJ2002PT C040833	Companies Act, 2013	Registrar of Companies, Ahmedabad	February 13, 2018	Valid till cancelled
3.	Fresh Certificate of Incorporation consequent upon conversion of Company from Yash Highvoltage Private Limited to Yash Highvoltage Limited.	U40109GJ2002PL C040833	Companies Act, 2013	Registrar of Companies, Ahmedabad	March 07, 2018	Valid till cancelled

## **B. TAXATION RELATED APPROVALS:**



S.No.	Nature of Registr License	ration/	Registration/Lice nse No.	Applicable Laws	Issuing Authority	Date of issue / Renew	Date of Expiry
(Registr	ration Under Various A	cts/Rule	s Relating To Incon	ne Tax, Central	Sales Tax, Value Ado	led Tax and	Central Excise)
1.	Permanent Account Number (PAN)		Y1677Q	Income Tax Act, 1961	Commissioner of Income Tax	June 06, 2002	Valid till cancelled
2.	TAN (Tax Deduction Account Number)*	BRDY	00208F	Income Tax Act 1961	Income Tax Department	*	Valid till cancelled
3.	Central Sales Tax (Registration and Turnover) Rules, 1957	24692	100624	Central Sales Tax Act, 1956	Commercial Tax Officer	August 18, 2004	Valid till cancelled
4.	Service Tax Registration (Taxable Services: Transport of Goods by Road)	AAAC	V1677QST001	The Finance Act, 1994 read with Service tax Rules, 1994	Central Excise Officer	July 04, 2007	Valid till cancelled
5	Gujarat Sales Tax Registration Certificate**	24192	100624	Gujarat Sales Tax Act, 1969	Commercial Tax Authority- Class- 1- GHATAK 7	October 30, 2004	Valid till Cancelled
6.	Central Excise Registration	AAAC	Y1677QXM002	Under Rule 9 of Central Excise Rules, 2002	Assistant Commissioner of Custom &Central Excise, City Division, Varodara-II.	August 24, 2004	Valid till cancelled
7.	Good and Service Tax Registration certificate	24AA	ACY1677Q2ZP	Gujarat Goods and Services Tax Act,2017 and Central Good and service act 2017	Government of India	Septembe r 20, 2017	Valid till cancelled
8.	Professional Tax Registration Certificate.	PEP –	19090160525	Gujarat State Tax on Professions Trades, Callings and Employments Act, 1976	Profession Tax Officer, Vadodara	December 26, 2012	Valid till cancelled

<sup>\*</sup>The Company is not in possession of original certificate of Tax Deduction Account Number (TAN).

## C. LABOUR RELATED APPROVALS

<sup>\*\*</sup> As confirmed by the Management of the Company, the Gujarat Sales Tax Registration of the Company is also serving as the VAT Registration of the Company.



S.No.	Nature of Registration/	Registration/License No.	Applicable Laws	Issuing Authority	Date issue	of /	Date of Expiry
	License				Renew		
1.	Registration under	Code No.	Employee's	Assistant	March	04,	Valid till
	Employees'	CL/DDEC/DDD/66402	Provident	Provident	2010		cancelled
	Provident Funds	GJ/RPFC/BRD/66402	Funds &	Fund			
	(EPF)		Miscellaneou	Commissioner,			
			s Provisions	Regional			
			Act, 1952	Office,			
				Vadodara			

## D. BUSINESS RELATED CERTIFICATIONS:-

S.No.	Nature of Registration/ License	Registration/Lic ense No.	Applicable Laws	Issuing Authority	Date of issue / Renew	Date of Expiry
1.	Factory Licence	287/26915/2008 License No. 3633	Factories Act,1948	Joint Director Industrial Safety and Health	May 22,2017	December 31, 2021
		License No. 3033		Baroda Region		
2.	Certificate of Importer-Exporter Code (IEC)	3409000313	The Foreign Trade (Development & Regulation) Act, 1992	Foreign Trade Development Officer	April 15, 2009	Valid till cancelled
3.	Entrepreneur's Memorandum for setting up Micro, Small or Medium Enterprise	240191101581	The Micro, Small and Medium Enterprises Development Act, 2006	Manager, District Industries Centre, Vadodara	June 26, 2008	Valid till cancelled

## E. EPCG LICENSE:

S.No.	Issuing Authority	Particulars	Date of Certificate	Date Expiry
1	Office of Jt. Director General of Foreign Trade, Vadodara	i. Authorisation No. :- 3430002970 ii. Export Product/End Product/ Export Group Product:- Engineering Products iii. Duty Saved:- Rs. 663,000 iv. Export Obligation Worth:- US\$ - 58715.86 v. Export Obligation Completed:- Nil vi.Balance Export obligation to be completed:- Nil vii. Import Items:- M-45 Dosing System M-50 Mixer Levels Mixing Chamber timer set shoot time SPS Controller	November 22, 2016	November 21, 2022 Export obligation period: 6 (six) years



## F. INTELLECTUAL PROPERTY

As on date of Draft Prospectus, the Company own 8 design registrations relating to power transformer bushings which are registered

with the Patent Office, Government of India. Further, the corporate logo of the Company registration under the Trademarks Act, 1999, but as on date of Draft Prospectus, the same is under objection by the Trademark Authority.

## G. QUALITY CERTIFICATIONS

S. No.	Nature Registration	of n/License	Registration/License No.	<b>Issuing Authority</b>	Date of Issue	Date of Expiry
1.	ISO 9001:2008	Certification	9910011067	TUV SUD South Asia Private Limited, Mumbai	Initial Registration August 05, 2009	August 04, 2018

### H. APPROVALS OR LICENCES PENDING TO BE APPLIED:

- 1. Change of name in all the above approvals from "Yash Highvoltage Insulators Private Limited" to "Yash Highvoltage Limited"
- 2. Consent to Establish and Operate under the provisions of Water (Prevention and Control of Pollution) Act, 1974 and Air (Prevention and Control of Pollution) Act, 1981 from Gujarat Pollution Control Board
- 3. Certificate of Registration under the Gujarat Shops and Establishments Act, 1948 for our registered office



## OTHER REGULATORY AND STATUTORY DISCLOSURES

## **Authority for the Issue**

#### Fresh Issue

The Board of Directors, pursuant to a resolution passed at their meeting held on March 08, 2018 authorized the Issue, subject to the approval of the shareholders of our Company under Section 62(1) (c) of the Companies Act, 2013, and such other authorities as may be necessary. The shareholders of our Company have, pursuant to a special resolution passed under Section 62 (1) (c) of the Companies Act, 2013 at an Extra Ordinary General Meeting held on March 30, 2018 authorized the Issue.

#### Offer for Sale

The Offer for Sale has been authorized by a resolution of the Board of Directors of the Company passed at their meeting held on March 08, 2018 and approval of shareholders has been taken by passing special resolution passed under the Companies Act, 2013 at an Extraordinary General Meeting held on March 30, 2018. The Selling Shareholder, Mr. Keyur Girishchandra Shah have authorized the transfer of 154,000 Equity Shares pursuant to the Offer vide its Authorization Letter dated March 08, 2018. The Equity shares being offered by the Selling Shareholder have been held for a period of at least one year prior to the date of filing of this Draft Prospectus and, hence, eligible for being offered for sale in the Offer. The Selling Shareholders have confirmed that they have not been prohibited from dealings in securities market and the Equity Shares offered and to be sold are free from any lien, encumbrance or third party rights.

Our Company has obtained in-principle approval from the SME Platform of NSE for using its name in the Draft Prospectus/Prospectus pursuant to an approval letter dated [•] NSE is the Designated Stock Exchange.

#### **Prohibition by SEBI or other Governmental Authorities**

We confirm that there is no prohibition on our Company, Selling Shareholder, our Promoters, our Promoters Group, our Directors, our Group Companies or the natural person(s) in control of our Company from accessing or operating in the Capital Markets or restrained from buying, selling or dealing in securities under any order or direction passed by the Board (SEBI) or any other authorities.

The listing of any securities of our Company has never been refused by any of the Stock Exchanges in India.

Neither of our Promoter, Promoter Group, Selling Shareholder, Directors or the person(s) in control of our Company, has ever been part of Promoter, Promoter Group, Directors or the person(s) in control of any other Company which is debarred from accessing the capital market under any order or directions made by the Board (SEBI) or any other regulatory or governmental authority.

#### **Association with Securities Market**

None of our Directors are associated with the securities market and there has been no action taken by the SEBI against the Directors or any other entity with which our Directors are associated as promoters or directors.

## **Prohibition by RBI**

Neither our Company, Selling Shareholder, our Promoter, our Directors, Group Companies, relatives (as per Companies Act, 2013) of Promoter or the person(s) in control of our Company have been identified as a will full defaulter by the RBI or other governmental authority and there has been no violation of any securities law committed by any of them in the past and no such proceedings are pending against any of them except as details provided in the chapter "Outstanding Litigations and Material Development" beginning on page 202 of the Draft Prospectus.

## Eligibility for the Issue

Our Company is eligible in terms of Regulations 4(2) of SEBI ICDR Regulations for this Issue.

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations; and this Issue is an "Initial Public Offer" in terms of the SEBI (ICDR) Regulations.



Our Company is eligible for the Issue in accordance with Regulation 106(M) (1) and other provisions of Chapter XB of the SEBI (ICDR) Regulations, as we are an Issuer whose post issue paid up capital is not more than ₹ 25 crores and we may hence issue Equity Shares to the public and propose to list the same on the Small and Medium Enterprise Exchange (in this case being the "SME Platform of NSE").

#### We confirm that:

- a) In accordance with Regulation 106(P) of the SEBI (ICDR) Regulations, this issue will be 100% underwritten and that the LM to the Issue shall underwrites minimum 15% of the Total Issue Size. For further details pertaining to said underwriting please refer to section titled "General Information Underwriting" beginning on page 44 of this Draft Prospectus.
- b) In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue shall be greater than or equal to fifty (50), otherwise, the entire application money will be unblocked forthwith. If such money is not repaid within eight (8) Working Days from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of eight (8) Working Days, be liable to repay such application money, with an interest at the rate as prescribed under the Companies Act 2013.
- c) In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, we have not filed any of this Offer Document with SEBI nor has SEBI issued any observations on our Offer Document. Also, we shall ensure that our Lead Manager submits a copy of the Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.
- d) In accordance with Regulation 106(V) of the SEBI (ICDR) Regulations, we hereby confirm that we have entered into an agreement with the Lead Manager and will enter into agreement with Market Maker to ensure compulsory Market Making for a minimum period of three (3) years from the date of listing of Equity Shares on the SME Platform of NSE. For further details of the arrangement of market making please refer to section titled "General Information Details of the Market Making Arrangements for this Issue" beginning on page 44 of this Draft Prospectus.

We further confirm that we shall be complying with all the other requirements as laid down for such an issue under Chapter XB of SEBI (ICDR) Regulations, as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and sub-regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to us in this Issue.

- 5. Our Company shall mandatorily facilitate trading in demat securities for which we will enter into an agreement with the Central Depositary Services Limited (CDSL) and National Securities Depository Limited for establishing connectivity.
- 6. Our Company has a website i.e. www.yashhv.com
- 7. There has been no change in the promoter's of the Company in the preceding one year from date of filing application to NSE for listing on SME segment.

We confirm that we comply with all the below requirements / conditions so as to be eligible to be listed on the SME Platform of the NSE (NSE EMERGE):-

- 1. Our Company was originally incorporated as "Yash Highvoltage Insulators Private Limited" on June 06, 2002 vide Registration Certificate No. 04-040833 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Gujarat, Dadra & Nagar Haveli. Pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting held on February 05, 2018, the name of our Company was changed to "Yash Highvoltage Private Limited" vide a fresh Certificate of Incorporation dated February 13, 2018 issued by the Registrar of Companies, Ahmedabad. Subsequently, our Company was converted into a Public Limited Company pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting of the Company held on February 19, 2018 and the name of our Company was changed from "Yash Highvoltage Private Limited" to "Yash Highvoltage Limited" vide a fresh Certificate of Incorporation dated March 07, 2018 having CIN U40109GJ2002PLC040833 issued by the Registrar of Companies, Ahmedabad.
- 2. The post issue paid up capital of the company will be 30,41,370 shares of face value of ₹10/- aggregating to ₹304.137 lakhs which is less than ₹25 Crore.



- 3. The company confirms that it has track record of more than 3 years.
- 4. The company confirms that it has positive cash accruals (earnings before depreciation and tax) from operations for atleast 2 financial years preceding the application and its net-worth as on December 31, 2017 is positive.
- 5. Our Company has not been referred to the Board for Industrial and Financial Reconstruction (BIFR).
- 6. There is no winding up petition against our Company that has been admitted by the Court or a liquidator has not been appointed of competent Jurisdiction against the Company.
- 7. No material regulatory or disciplinary action by a stock exchange or regulatory authority in the past three years against the company.
- 8. Our Company confirms that there is no material regulatory or disciplinary action by a stock exchange or regulatory authority in the past one year in respect of promoters, Group Companies, companies promoted by the promoters of the company.

## Compliance with Part A of Schedule VIII of the SEBI (ICDR) Regulations

Our Company is in compliance with the provisions specified in Part A of the SEBI (ICDR) Regulations. No exemption from eligibility norms has been sought under Regulation 109 of the SEBI (ICDR) Regulations, with respect to the Issue. Further, our Company has not been formed by the conversion of a partnership firm into a company.

### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF OFFER DOCUMENT TO THE SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MERCHANT BANKER, HEM SECURITIES LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE ISSUER IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE OFFER DOCUMENT, THE LEAD MERCHANT BANKER, HEM SECURITIES LIMITED IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE ISSUER DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MERCHANT BANKER HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED [•] WHICH READS AS FOLLOWS:

WE, THE UNDER NOTED LEAD MANAGER TO THE ABOVE MENTIONED FORTHCOMING ISSUE STATE AND CONFIRM AS FOLLOWS:

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, PATENT DISPUTES, DISPUTES WITH COLLABORATORS, ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE DRAFT PROSPECTUS PERTAINING TO THE SAID ISSUE
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, SELLING SHAREHOLDER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM THAT:
- A. THE DRAFT PROSPECTUS FILED WITH THE BOARD IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;



- B. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS GUIDELINES, INSTRUCTIONS, ETC. FRAMED/ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH: AND
- C. THE DISCLOSURES MADE IN THE DRAFT PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 2013, APPLICABLE PROVISIONS OF THE COMPANIES ACT, 1956, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE HAVE SATISFIED OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS.
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTER HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE DRAFT PROSPECTUS WITH THE BOARD TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE DRAFT PROSPECTUS. NOTED FOR COMPLIANCE
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTERS CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE DRAFT PROSPECTUS.
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE KEPT IN AN ESCROW ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. NOT APPLICABLE
- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION.
- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SUB-SECTION (3) OF SECTION 40 OF THE COMPANIES ACT, 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES MENTIONED IN THE DRAFT PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION NOTED FOR COMPLIANCE
- 10. WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE DRAFT PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT OR PHYSICAL MODE. NOT APPLICABLE AS IN



TERMS OF THE PROVISIONS OF SECTION 29 OF THE COMPANIES ACT, 2013 A PUBLIC OFFER SHALL BE IN DEMATERIALIZED FORM ONLY.

- 11. WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL INFORMED DECISION.
- 12. WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE DRAFT PROSPECTUS:
- A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
- B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13. WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILE MAKING THE ISSUE. NOTED FOR COMPLIANCE
- 14. WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OR THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTERS EXPERIENCE, ETC.
- 15. WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE DRAFT PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY.
- 16. WE ENCLOSE STATEMENT ON 'PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKER BELOW (WHO ARE RESPONSIBLE FOR PRICING THIS ISSUE)', AS PER FORMAT SPECIFIED BY SEBI THROUGH CIRCULAR NO. CIR/CFD/DIL/7/2015 DATED OCTOBER 30, 2015.
- 17. WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTIONS HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS-TO THE EXTENT OF THE RELATED PARTY TRANSACTIONS REPORTED IN ACCORDANCE WITH ACCOUNTING STANDARD-18 IN THE FINANCIAL INFORMATION OF THE COMPANY INCLUDED IN THE DRAFT PROSPECTUS.

ADDITIONAL CONFIRMATIONS/ CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH OFFER DOCUMENT REGARDING SME EXCHANGE

- 1. WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- 2. WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN DRAFT PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES/ ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN. NOTED FOR COMPLIANCE
- 3. WE CONFIRM THAT THE ABRIDGED PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 NOTED FOR COMPLIANCE.
- 4. WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER NOTED FOR COMPLIANCE.



- 5. WE CERTIFY THAT AS PER THE REQUIREMENTS OF FIRST PROVISO TO SUB-REGULATION (4) OF REGULATION 32 OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009; CASH FLOW STATEMENT HAS BEEN PREPARED AND DISCLOSED IN THE DRAFT PROSPECTUS. NOT APPLICABLE
- 6. WE CONFIRM THAT UNDERWRITING AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION 106P AND 106V OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE. NOTED FOR COMPLIANCE

#### Note:

The filing of this Draft Prospectus does not, however, absolve our company from any liabilities under section 34, section 35, Section 36 and Section 38 (1) of the Companies Act, 2013 or from the requirement of obtaining such statutory and / or other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the LM any irregularities or lapses in the Draft Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the Registrar of Companies, Ahmedabad in terms of sections 26, 32 and 33 of the Companies Act, 2013.

# Statement on Price Information of Past Issues handled by Hem Securities Limited:

Sr. No.	Issue name	Issue size (Rs in Cr.)	Issue Price (Rs.)	Listing date	Opening Price on listing date	+/-% change in closing price, [+/- % change in closing benchmark]-30 <sup>th</sup> calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]-90 <sup>th</sup> calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 180 <sup>th</sup> calendar days from listing
1.	Surevin BPO Services Limted	3.648	40.00	August 09, 2017	48.00	-7.50% [0.27%]	-10.50% [4.46%]	97.5% [7.65%]
2.	Pashupati Cotspin Limited	20.88	75.00	Septem ber 08, 2017	77.00	-0.13% [0.54%]	-1.47% [2.33%]	-5.33% [2.21%]
3.	Share India Securities Limited	26.37	41.00	October 05, 2017	44.75	49.27% [6.30%]	112.32% [6.97%]	158.54% [5.63%]
4.	RKEC Projects Limited	28.70	45.00	October 09, 2017	54.00	202.22% [3.15%]	281.78% [6.36%]	NA
5.	D. P. Abhushan Limited	16.61	28.00	October 23, 2017	33.60	92.86% [1.55%]	162.50% [7.67%]	NA
6.	ANI Integrated Services Limited	25.656	100.0	Novem ber 20, 2017	120.00	67.00% [1.41%]	21% [0.77%]	NA
7.	Dynamic Cables Limited	23.376	40.00	Decemb er 14, 2017	48.00	63.13% [4.80%]	25% [1.77%]	NA
8.	Vasa Retail and Overseas Limited	4.8	30.00	Februar y 06, 2018	36.00	104.33% [-2.43]	NA	NA
9.	Hindcon	7.728	28.00	March	33.60	NA	NA	NA



	Chemica	ls			09,				
	Limited				2018				
	Tara	Chand	20.46	55.00	March	49.00	NA	NA	NA
10.	Logistic	Solutions			23,				
	Limited				2018				

Source: Price Information www.bseindia.com. www.nseindia.com, Issue Information from respective Prospectus.

# **Summary statement of Disclosure:**

Financial Year	Total no. of IPOs	Total amount of funds raised (Rs. Cr.)	No. of IPOs trading at discount- 30 <sup>th</sup> calendar days from listing		at P	f IPOs tra remium- dar days listing	30 <sup>th</sup>	at dis	IPOs tra scount- 1 lar days listing	80 <sup>th</sup>	Pre	IPOs trad mium- 15 dar days listing	80 <sup>th</sup>	
			Over 50%	Bet wee	Les	Over 50%	Betwe en 25-	Less than	Over 50%	Betwe en 25-	Less than	Over 50%	Betwe en 25-	Less than
			3070	n	than	3070	50%	25%	3070	50%	25%	3070	50%	25%
				25-	25									
				50%	%									
2013-14	3 <sup>(1)</sup>	10.66	-	-	1	1	1	-	-	-	-	2	-	1
2014-15	$7^{(2)}$	38.25	-	-	-	2	ı	5	-	-	-	3	-	4
2015-16	8 <sup>(3)</sup>	34.20	-	-	1	2	2	3	-	-	-	3	1	4
2016-17	$12^{(4)}$	99.90	-	-	2	3	3	4	-	-	3	3	2	4
2017-18	16 <sup>(5)</sup>	234.21	-	1	2	6	2	3	-	-	3	3	2	1

<sup>(1)</sup> The scrips of Samruddhi Realty Limited, Captain Polyplast Limited and Tentiwal Wire Products Limited were listed on April 12, 2013, December 11, 2013 and December 31, 2013 respectively.

- (2) The scrips of R&B Denims Limited, Bansal Roofing Products Limited, Atishay Infotech Limited, Dhabriya Polywood Limited, Vibrant Global Capital Limited, ADCC Infocad Limited and Captain Pipes Limited were listed on April 22, 2014, July 14, 2014, October 16, 2014, October 17, 2014, October 21, 2014, October 22, 2014, and December 11, 2014 respectively.
- (3)The scrips of O.P. Chains Limited, Junction Fabrics and Apparels Limited, Loyal Equipments Limited, Emkay Taps & Cutting Tools Limited, Universal Autofoundry Limited, Bella Casa Fashion and Retail Limited, Vishal Bearings Limited and Cawasji Behramji Catering Services Limited were listed on April 22, 2015, July 10, 2015, July 16, 2015, August 13, 2015, September 4, 2015, October 15, 2015 and October 19, 2015 respectively.
- (4) The scrips of Raghav Ramming Mass Limited, Advance Syntex Limited, Madhya Bharat Agro Products Limited, Aurangabad Distillery Limited, Pansari Developers Limited, Dhanuka Realty Limited, Globe International Carriers Limited, Art Nirman Limited, Krishana Phoschem Limited, Global Education Limited, RMC Switchgears Limited and Laxmi Cotspin Limited were listed on April 13, 2016, July 12, 2016, September 16, 2016, October 17, 2016, October 18th, 2016, October 18th, 2016, October 19th, 2016, February 27, 2017, March 02, 2017, March 14, 2017 and March 31, 2017 respectively.
- (5) The Scrips of Dev Information Technology Limited, Vadivarhe Speciality Chemicals Limited, Globe Textiles (India) Limited, Accord Synergy Limited, Captain Technocast Limited, Shanti Overseas (India) Limited, Surevin BPO Services Limited, Pashupati Cotspin Limited, Share India Securities Limited, RKEC Projects Limited, D. P. Abhushan Limited, ANI Integrated Services Limited, Dynamic Cables Limited , Vasa Retail and Overseas Limited and Hindcon Chemicals Limited was listed on April 17, 2017, June 02, 2017, June 23, 2017, July 06, 2017 August 01, 2017, August 03, 2017, August 09, 2017, September 08, 2017, October 05, 2017, October 09, 2017, October 23, 2017, November 20, 2017, December 14, 2017, February 06, 2018 and March 09, 2018 respectively. Further, the Scrips of RKEC Projects Limited, D. P. Abhushan Limited, Dynamic Cables Limited and ANI Integrated Services Limited has not completed 180<sup>th</sup> days from the date of their listing. Moreover, the scrips of Vasa Retail and Overseas Limited has not



completed 90th and 180th days from the date of its listing and the scrips of Tara Chand Logistic Solutions Limited and Hindcon Chemicals Limited has not completed its 30<sup>th</sup> day from the date of its listing.

#### Note:

- a) Based on date of listing.
- b) BSE SENSEX and CNX NIFTY have been considered as the benchmark index.
- c) Prices on BSE/NSE are considered for all of the above calculations.
- d) In case 30<sup>th</sup> /90<sup>th</sup> /180<sup>th</sup> day is not a trading day, closing price on BSE/NSE of the next trading day has been considered.
- e) In case 30<sup>th</sup> /90<sup>th</sup> /180<sup>th</sup> day, scrips are not traded then last trading price has been considered.
- f) N.A. Period not completed.
- g) As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect max. 10 issues (initial public offerings managed by the BRLM. Hence, disclosures pertaining to recent 10 issues handled by BRLM are provided.

# Track Record of past issues handled by Hem Securities Limited

For details regarding track record of LM to the Issue as specified in the Circular reference no. CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer the website of the LM at: <a href="https://www.hemsecurities.com">www.hemsecurities.com</a>

# Disclaimer from our Company, Selling Shareholder and the Lead Manager

Our Company, the Selling Shareholder, the Directors and the Lead Manager accept no responsibility for statements made otherwise than those contained in this Draft Prospectus or, in case of the Company, in any advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information would be doing so at his or her own risk.

The LM accept no responsibility, save to the limited extent as provided in the Agreement entered between the LM (Hem securities Limited), Selling Shareholder and our Company on March 31, 2018 and the Underwriting Agreement dated [●] entered into between the Underwriters, Selling Shareholder and our Company and the Market Making Agreement dated [●] entered into among the Market Maker and our Company.

All information shall be made available by our Company, Selling Shareholder and the Lead Manager to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports, at collection centres or elsewhere.

The Lead Manager and their respective associates and affiliates may engage in transactions with, and perform services for, our Company, our Promoter Group, Group Companies, or our affiliates or associates in the ordinary course of business and have engaged, or may in future engage, in commercial banking and investment banking transactions with our Company, our Promoter Group, Group Companies, and our affiliates or associates or Selling Shareholder, for which they have received and may in future receive compensation.

#### Note

Investors who apply in the Issue will be required to confirm and will be deemed to have represented to our Company, Selling Shareholder and the Underwriters and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company and will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares in the Issue.

# Disclaimer in Respect of Jurisdiction

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are majors, HUFs, companies, corporate bodies and societies registered under applicable laws in India and authorized to invest in shares, Indian mutual funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, cooperative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with the Insurance Regulatory and Development Authority, provident funds (subject to applicable law)



with a minimum corpus of ₹ 2,500.00 Lakhs and pension funds with a minimum corpus of ₹ 2,500.00 Lakhs, and permitted non-residents including FIIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India provided that they are eligible under all applicable laws and regulations to hold Equity Shares of our Company. This Draft Prospectus does not, however, constitute an offer to sell or an invitation to subscribe for Equity Shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Draft Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to jurisdiction of the competent court(s) in Vadodara, Gujarat, India only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Draft Prospectus may not be distributed in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Draft Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company from the date hereof or that the information contained herein is correct as of any time subsequent to this date.

# Disclaimer Clause of the SME Platform of NSE

As required, a copy of this Offer Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). NSE has given vide its letter [•] permission to the Issuer to use the Exchange's name in this Offer Document as one of the stock exchanges on which this Issuer's securities are proposed to be listed. The Exchange has scrutinized draft offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this Issuer's securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its Promoter, its management or any scheme or project of this Issuer.

Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription /acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever.

# Disclaimer Clause under Rule 144A of the U.S. Securities Act

The Equity Shares have not been, and will not be, registered under the U.S. Securities Act 1933, as amended (the "Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S under the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares will be offered and sold outside the United States in compliance with Regulation S of the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur. The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each Applicant where required agrees that such Applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

# **Filing**

The Draft Prospectus is being filed with National Stock Exchange of India Limited, Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai-400051, Maharashtra

A copy of this Draft Prospectus shall not be filed with the SEBI, nor will SEBI issue any observation on the Prospectus in term of Regulation 106(M) (3) of the SEBI (ICDR) Regulations. However, a copy of the Prospectus shall be filed with SEBI at SEBI Western Regional Office, SEBI Unit No.: 002 Ground Floor SAKAR I Near. Gandhigram Railway Station, opposite Nehru Bridge, Ashram Road, Ahmedabad-380009, Gujarat for their record purpose only.



A copy of the Prospectus, along with the documents required to be filed under Section 32 of the Companies Act, 2013 would be delivered for registration to the Registrar of Companies, ROC Bhavan, Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013

#### Listing

The Equity Shares of our Company are proposed to be listed on NSE EMERGE. Our Company has obtained in-principle approval from NSE by way of its letter dated [•] for listing of equity shares on NSE EMERGE.

NSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized for the Issue. If the permission to deal in and for an official quotation of the Equity Shares on the SME Platform is not granted by NSE, our Company shall forthwith repay, without interest, all moneys received from the applicants in pursuance of this Draft Prospectus. If such money is not repaid within the prescribed time then our Company and Selling Shareholder becomes liable to repay it, then our Company and every officer in default shall, shall be liable to repay such application money, with interest, as prescribed under the applicable law.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the SME Platform of NSE mentioned above are taken within Six (6) Working Days of the Issue Closing Date. If Equity Shares are not Allotted pursuant to the Offer within Six (6) Working Days from the Issue Closing Date or within such timeline as prescribed by the SEBI, our Company and Selling Shareholder shall repay with interest all monies received from applicants, failing which interest shall be due to be paid to the applicants at the rate of 15% per annum for the delayed period subject to applicable law.

# **Impersonation**

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

Any person who-

- i. Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- ii. Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- iii. Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name.

Shall be liable to action under section 447 of the Companies, Act 2013

#### **Consents**

Consents in writing of (a) Our Directors, Our Promoters, Our Company Secretary & Compliance Officer, Chief Financial Officer, Our Statutory Auditor, Our Peer Review Auditor, Our Banker to the Company\*; (b) Lead Manager, Registrar to the Issue, Banker to the Issue\*, Legal Advisor to the Issue, Underwriter to the Issue\*, Advior to the Issue and Market Maker to the Issue\* to act in their respective capacities have been be obtained as required as required under section 26 of the Companies Act, 2013 and shall be filed along with a copy of the Prospectus with the RoC, as required under Sections 32 of the Companies Act, 2013 and such consents will not be withdrawn up to the time of delivery of the Prospectus for registration with the RoC.

\*The aforesaid will be appointed prior to filing of the Prospectus with RoC and their consents as above would be obtained prior to the filing of the Prospectus with RoC.

In accordance with the Companies Act and the SEBI (ICDR) Regulations, Naresh & Co., Chartered Accountants, Statutory Auditor and R J Shah & Associates., Chartered Accountants, Peer Review Auditors of the Company has agreed to provide their written consent to the inclusion of their respective reports on Statement of Possible Tax Benefits relating to the possible tax benefits and restated Standalone financial statements & restated Consolidate financial statements as included in this Draft Prospectus/Prospectus in the form and context in which they appear therein and such consent and reports will not be withdrawn up to the time of delivery of this Draft Prospectus.

# **Experts Opinion**



Except for the reports in the section "Financial information of the Company" and "Statement of Tax Benefits" on page 142 and page 83 of this Draft Prospectus from the Statutory & Peer Review Auditors, our Company has not obtained any expert opinions. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act 1933.

#### **Expenses of the Issue**

The total expenses of the Issue are estimated to be approximately Rs. [•] Lakh, which is [•] of the Issue size. The estimated Issue related expenses include Issue Management Fee, underwriting and management fees SCSB's commission/ Selling commission, fees, printing and distribution expenses, legal fees, statutory advertisement expenses, registrar and depository fees and listing fees. All expenses with respect to the Issue would be paid by our company. However, the issue related expenses will be shared between our Company and the Selling Shareholder.

The Estimated Issue expenses are as under:-

S.No	Particulars	Amount (₹ in Lacs)	Percentage of Total Estimated Issue Expenditure (%)	Percentage of Issue Size (%)
1.	Payment to Merchant Banker including, underwriting and selling commissions, brokerages, payment to other intermediaries such as Legal Advisors, Bankers etc and other out of pocket expenses*	[●]	[•]	[•]
2.	Printing and Stationery and postage expenses, Advertising and Marketing expenses	[•]	[•]	[•]
3.	Advertising and Marketing expenses	[•]	[•]	[•]
4.	Regulatory fees and expenses	[•]	[•]	[•]
	Total estimated Issue Expenses	[•]	[•]	[•]

<sup>\*</sup>Included Commission/ processing fees for SCSB, Brokerage and selling commission for Registered Brokers, RTA's and CDPs

# Fees, Brokerage and Selling Commission payable to the LM

The total fees payable to the Lead Manager will be as per the (i) Lead Manager Agreement dated March 31, 2018 with the Lead Manager Hem Securities Limited, (ii) the Underwriting Agreement dated [●] with Underwriter [●] and (iii) the Market Making Agreement dated [●] with Market Maker [●], a copy of which is available for inspection at our Registered Office from 10.00 am to 5.00 pm on Working Days from the date of the Draft Prospectus until the Issue Closing Date.

#### Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue for processing of applications, data entry, printing of CAN, tape and printing of bulk mailing register will be as per the agreement between our Company and the Registrar to the Issue dated March 31, 2018 a copy of which is available for inspection at our Company's Registered Office.

The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty, and communication expenses. Adequate funds will be provided to the Registrar to the Issue to enable it to send allotment advice by registered post/speed post.

# Particulars regarding Public or Rights Issues during the last five (5) years

Our Company has not made any previous public or rights issue in India or Abroad the five (5) years preceding the date of this Draft Prospectus.

#### Previous issues of Equity Shares otherwise than for cash

For detailed description please refer to section titled "Capital Structure" beginning on page 51 of this Draft Prospectus.

# Underwriting Commission, brokerage and selling commission on Previous Issues



Since this is the initial public offering of our Company's Equity Shares, no sum has been paid or has been payable as commission or brokerage for subscribing for or procuring or agreeing to procure subscription for any of the Equity Shares since our incorporation.

Particulars in regard to our Company and other listed group-companies / subsidiaries/ associates under the same management within the meaning of Section 370(1B) of the Companies Act, 1956 / Section 186 of the Companies Act, 2013 which made any capital issue during the last three years:

Neither our Company nor any other companies under the same management within the meaning of Section 370(1B) of the Companies Act, 1956 has made/Section 186 of the Companies Act, 2013, had made any public issue or rights issue during the last three years.

# Performance vis-a-vis objects - Public/right issue of our Company and /or listed Group Companies/ subsidiaries and associates of our Company

Except as stated in the chapter titled "Capital Structure" beginning on page 51 of this Draft Prospectus our Company has not undertaken any previous public or rights issue. None of the Group Companies or associates of our Company are listed on any stock exchange.

# Performance vis-a-vis objects - Last Issue of Group/Associate Companies

All of our Group / Associate body corporate are unlisted and have not made a public issue of shares.

# **Outstanding Debentures or Bond Issues or Redeemable Preference Shares**

Our Company does not have any outstanding debentures or bonds or Preference Redeemable Shares as on the date of filing this Draft Prospectus.

#### **Outstanding Convertible Instruments**

Our Company does not have any outstanding convertible instruments as on the date of filing this Draft Prospectus.

# **Option to Subscribe**

Equity Shares being offered through the Draft Prospectus can be applied for in dematerialized form only.

#### **Stock Market Data of the Equity Shares**

This being an initial public offering of the Equity Shares of our Company, the Equity Shares are not listed on any Stock Exchanges.

## **Mechanism for Redressal of Investor Grievances**

The agreement between the Registrar to the Issue and our Company provides for retention of records with the Registrar to the Issue for a period of at least three (3) years from the last date of dispatch of the letters of allotment and demat credit to enable the investors to approach the Registrar to the Issue for redressal of their grievances.

We hereby confirm that there is no investor complaints received during the three years preceding the filing of Draft Prospectus. Since there is no investor complaints received, none are pending as on the date of filing of this Draft Prospectus.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, with a copy to the Compliance Officer and with a copy to the relevant Designated Intermediary with whom the Application Form was submitted and.

The Applicant should give full details such as name of the sole/ first Applicant, Application Form number, Applicant DP ID, Client ID, PAN, date of the Application Form, address of the Applicant, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the Application Form was submitted by the Applicant. Further, the investor shall also enclose the Acknowledgement Slip from the Designated Intermediaries in addition to the documents or information mentioned herein above.

#### Disposal of Investor Grievances by our Company



Our Company estimates that the average time required by our Company or the Registrar to the Issue for the redressal of routine investor grievances shall be fifteen (15) Working Days from the date of receipt of the complaint. In case of complaints that are not routine or where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

Our Company has appointed Mr. Sagar Natvarlal Tailor, Company Secretary, as the Compliance Officer to redress complaints, if any, of the investors participating in the Issue. Contact details for our Company Secretary and Compliance Officer are as follows:

# Mr. Sagar Natvarlal Tailor Yash Highvoltage Limited

2/3 Param Park, Behind Taksh Bungalows, Vasna Road, Vadodara- Gujarat

Tel. No. +91-9099082363

E-mail: cs@yashhv.com

Investors can contact the Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account etc.

Pursuant to the press release no. PR. No. 85/2011 dated June 8, 2011, SEBI has launched a centralized web based complaints redress system "SCORES". This would enable investors to lodge and follow up their complaints and track the status of redressal of such complaints from anywhere. For more details, investors are requested to visit the website <a href="www.scores.gov.in">www.scores.gov.in</a>

#### **Status of Investor Complaints**

We confirm that we have not received any investor compliant during the three years preceding the date of this Draft Prospectus and hence there are no pending investor complaints as on the date of this Draft Prospectus.

# Disposal of investor grievances by listed companies under the same management as Our Company

We do not have any listed company under the same management.

# Change in Auditors during the last three (3) years

There have been no changes in our Company's auditors in the last three (3) years.

#### **Capitalization of Reserves or Profits**

Except as disclosed under section titled "Capital Structure" beginning on page 51 of this Draft Prospectus, our Company has not capitalized its reserves or profits at any time during the last five (5) years.

## **Revaluation of Assets**

Our Company has not revalued its assets in five (5) years preceding the date of this Draft Prospectus.

# **Tax Implications**

Investors who are allotted Equity Shares in the Issue will be subject to capital gains tax on any resale of the Equity Shares at applicable rates, depending on the duration for which the investors have held the Equity Shares prior to such resale and whether the Equity Shares are sold on the Stock Exchanges. For details, please refer the section titled "Statement of Tax Benefits" beginning on page 83 of this Draft Prospectus.

# **Purchase of Property**

Other than as disclosed in Section "Our Business" on page 95 of the Draft Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of the Draft Prospectus, other than property, in respect of which:-

The contract for the purchase or acquisition was entered into in the ordinary course of business, or the contract was entered into in contemplation of the Issue, or that the Issue was contemplated in consequence of



Except as stated elsewhere in the Draft Prospectus, our Company has not purchased any property in which the Promoter and/or Directors have any direct or indirect interest in any payment made there under.

# **Servicing Behavior**

Except as stated in this Draft Prospectus, there has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.

# Payment or benefit to officers of Our Company

Except statutory benefits upon termination of their employment in our Company or superannuation, no officer of our Company is entitled to any benefit upon termination of his employment in our Company or superannuation.

Except as disclosed in chapter titled "Our Management" beginning on 124 and "Note 29 -Statement of Related Party Transactions" beginning on page 179 of the Draft Prospectus, none of the beneficiaries of loans and advances and sundry debtors are related to the Directors of our Company.



#### SECTION VII – ISSUE RELATED INFORMATION

#### TERMS OF THE ISSUE

The Equity Shares being offered are subject to the provisions of the Companies Act, 2013, SCRR, 1957, SEBI (ICDR) Regulations, 2009, our Memorandum and Articles of Association, the terms of the Draft Prospectus, Prospectus, Application Form, the Revision Form, the Confirmation of Allocation Note, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and other terms and conditions as may be incorporated in the allotment advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws as applicable, guidelines, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the Stock Exchanges, the RBI, the FIPB, the ROC and/or other authorities, as in force on the date of the Issue and to the extent applicable.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November, 10th 2015, all the investors applying in this Issue shall use only Application Supported by Blocked Amount (ASBA) facility for making payment i.e. just writing their bank account numbers and authorizing the banks to make payment in case of allotment by signing the application forms.

# **Authority for the Issue**

The present Public Issue of 9,10,000 Equity Shares which have been authorized by a resolution of the Board of Directors of our Company at their meeting held on March 08, 2018 and was approved by the Shareholders of the Company by passing Special Resolution at the Extra Ordinary General Meeting held on March 30, 2018 in accordance with the provisions of Section 62 (1) (c) of the Companies Act, 2013.

# **Ranking of Equity Shares**

The Equity Shares being issued shall be subject to the provisions of the Companies Act, 2013 and our Memorandum and Articles of Association and shall rank pari-passu in all respects with the existing Equity Shares of our Company including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment.

For further details, please refer to "Main Provisions of Articles of Association of the Company" on page 274 of the Draft Prospectus.

# Mode of Payment of Dividend

The declaration and payment of dividend will be as per the provisions of Companies Act, the Articles of Association, the provision of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and recommended by the Board of Directors and the Shareholders at their discretion and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act. For further details, please refer to "Dividend Policy" on page 141 of the Draft Prospectus.

# **Face Value and Issue Price**

The Equity Shares having a Face Value of ₹ 10.00 each are being offered in terms of the Prospectus at the price of Rs. [•] per equity Share (including premium of Rs. [•] per share). The Issue Price is determined by our Company and Selling Shareholder in consultation with the Lead Manager and is justified under the section titled "Basis for Issue Price" on page 80 of the Draft Prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

# Compliance with the disclosure and accounting norms

Our Company shall comply with all requirements of the SEBI ICDR Regulations. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

# **Rights of the Equity Shareholders**

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the equity shareholders shall have the following rights:



- Right to receive dividend, if declared;
- Right to receive Annual Reports & Notices to members
- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive offer for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; subject to any statutory or preferential claims being satisfied;
- Right of free transferability of the Equity Shares; and
- Such other rights, as may be available to a shareholder of a listed Public Limited Company under the Companies Act, terms of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provision of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/ or consolidation/ splitting, etc., please refer to Section titled "Main Provisions of Articles of Association of the Company" beginning on page 274 of the Draft Prospectus.

# Minimum Application Value, Market Lot and Trading Lot

As per regulations made under and Section 29(1) of the Companies Act, 2013 the Equity Shares to be allotted must be in Dematerialized form i.e. not in the form of physical certificates but be fungible and be represented by the statement issued through electronic mode. Hence, the Equity Shares being offered can be applied for in the dematerialized form only. In this context, two agreements will be signed among our Company, the respective Depositories and Registrar to the Issue.

- Tripartite Agreement dated [●] between NSDL, our Company and Registrar to the Issue; and
- Tripartite Agreement dated [●] between CDSL, our Company and Registrar to the Issue; and

The trading of the Equity Shares will happen in the minimum contract size of [ Equity Shares and the same may be modified by the SME platform of NSE from time to time by giving prior notice to investors at large.

Allocation and allotment of Equity Shares through this Offer will be done in multiples of [●] Equity Shares and is subject to a minimum allotment of [●] Equity Shares to the successful applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

Further, in accordance with Regulation 106(Q) of the SEBI (ICDR) Regulations the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

#### **Minimum Number of Allottees**

The minimum number of allottees in the Issue shall be 50 shareholders In case the number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked forthwith.

#### **Joint Holders**

Where 2 (two) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

## **Nomination Facility to Investor**

In accordance with Section 72 of the Companies Act, 2013 the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013 be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to



make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company.

In accordance with Section 72 of the Companies Act, 2013 any Person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- To register himself or herself as the holder of the Equity Shares; or
- To make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 (ninety) days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the allotment of Equity Shares in the Issue is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

# Period of Operation of Subscription List of Public Issue

SSUE OPENS ON	[•]
SSUE CLOSES ON	[•]

# **Minimum Subscription**

In accordance with Regulation 106 P (1) of the SEBI (ICDR) Regulations, our Issue shall be hundred percent underwritten. Thus, the underwriting obligations shall be for the entire hundred percent of the offer through the Draft Prospectus and shall not be restricted to the minimum subscription level.

As per section 39 of the Companies Act 2013, if the "**stated minimum amount**" has not been subscribed and the sum payable on Application is not received within a period of 30 days from the date of issue of Prospectus, the application money has to be returned within such period as may be prescribed.

If the issuer does not receive the subscription of 100% of the Issue through this offer document including devolvement of Underwriters within 60 (sixty) days from the date of closure of the issue, the issuer shall forthwith refund the entire subscription amount received. If there is a delay beyond 8 (eight) days after the issuer becomes liable to pay the amount, the issuer shall pay interest prescribed under Section 39 read with Rule 11 of Companies(Prospectus and Allotment of Securities) Rules, 2014 of the Companies Act, 2013 and other applicable laws, if any.

In accordance with Regulation [106R] of SEBI ICDR Regulations, The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked forthwith.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, in accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, our Company shall ensure that the number of prospective allottees to whom the Equity Shares will allotted will not be less than 50 (Fifty)

Further, in accordance with Regulation 106 Q of the SEBI (ICDR) Regulations the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

#### Arrangements for disposal of odd lots



The trading of the Equity Shares will happen in the minimum contract size of [shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on SME Platform of NSE.

# Application by Eligible NRIs, FPIs or VCFs registered with SEBI

It is to be understood that there is no reservation for Eligible NRIs, FPIs or VCF registered with SEBI. Such Eligible NRIs, FPIs or VCF registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

# As per the extant policy of the Government of India, OCBs cannot participate in this Issue.

NRIs, FPIs/FIIs and foreign venture capital investors registered with SEBI are permitted to purchase shares of an Indian company in a public offer without the prior approval of the RBI, so long as the price of the equity shares to be issued is not less than the price at which the equity shares are issued to residents. The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the FIPB or the RBI, provided that (i) the activities of the investee company are under the automatic route under the foreign direct investment ("FDI") Policy and the non-resident shareholding is within the sectoral limits under the FDI policy; and (ii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI.

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

# Restrictions on transfer and transmission of shares or debentures and on their consolidation or splitting

Except for lock-in of the Pre- Issue Equity Shares and Promoter minimum contribution in the Issue as detailed in the section titled "Capital Structure" beginning on page 51 of the Draft Prospectus, and except as provided in the Articles of Association of our Company, there are no restrictions on transfers of Equity Shares. There are no restrictions on transfer and transmission of shares/debentures and on their consolidation/splitting except as provided in the Articles of Association. For further details please refer subheading "Main Provisions of the Articles of Association" on page 274 of the Draft Prospectus.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company, Selling Shareholder and the Lead Managers do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Lead Manager are not liable to inform to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Applied for do not exceed the applicable limits under laws or regulations.

# Option to receive Equity Shares in Dematerialized Form

As per section 29(1) of the new Companies Act 2013 and in accordance with SEBI (ICDR) Regulations, every company making public offer shall issue securities in dematerialized form only. The investors have an option either to receive the security certificate or to hold the securities with depository. However, as per SEBI's circular RMB (compendium) series circular no. 2 (1999-2000) dated February 16, 2000, it has been decided by the SEBI that trading in securities of companies making an initial public offer shall be in dematerialized form only. The Equity Shares on Allotment will be traded only on the dematerialized segment of the SME Exchange.

#### **Migration to Main Board**

In accordance with the NSE Circular dated March 10, 2014, our Company will have to be mandatorily listed and traded on the SME Platform of the NSE for a minimum period of 2 (Two) years from the date of listing and only after that it can migrate to the Main Board of the NSE as per the guidelines specified by SEBI and as per the procedures laid down under Chapter XB of the SEBI (ICDR) Regulations, 2009.



As per the provisions of the Chapter XB of the SEBI (ICDR) Regulation, 2009, our Company may migrate to the main board of NSE from the SME Exchange on a later date subject to the following:

If the Paid up Capital of the Company is likely to increase above ₹ 25 Crore by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the Company has obtained in-principal approval from the main board), we shall have to apply to NSE for listing our shares on its main board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the main board

OR

If the Paid-Up Capital of our Company is more than ₹ 10.00 Crore and up to ₹ 25.00 Crore, our company may still apply for migration to the Main Board. If our Company fulfils the eligibility criteria for listing laid down by the Main Board of NSE and if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

# **Market Making**

The shares offered through this Issue are proposed to be listed on the SME platform of NSE, wherein the Lead Manager to this Issue shall ensure compulsory Market Making through the registered Market Makers of the SME Exchange for a minimum period of 3 (three) years from the date of listing on the SME platform of NSE. For further details of the agreement entered into between the Company, the Lead Manager and the Market Maker please refer to section titled "General Information - Details of the Market Making Arrangements for this Issue" on page 44 of the Draft Prospectus.

In accordance with the SEBI Circular No. CIR/MRD/DSA/31/2012 dated November 27, 2012, it has been decided to make applicable limits on the upper side for the Market Makers during market making process taking into consideration the Issue size in the following manner:

Issue Size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the	Re-Entry threshold for buy quote (including mandatory initial inventory of 5% of the Issue
	Issue Size)	Size)
Up to ₹ 20 Crore	25%	24%
₹ 20 to ₹ 50 Crore	20%	19%
₹ 50 to ₹ 80 Crore	15%	14%
Above ₹ 80 Crore	12%	11%

Further, the Market Maker shall give (2) Two way quotes till it reaches the upper limit threshold; thereafter it has the option to give only sell quotes. Two (2) way quotes shall be resumed the moment inventory reaches the prescribed re-entry threshold.

In view of the Market Maker obligation, there shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts its inventory through market making process on the platform of the exchange, the concerned stock exchange may intimate the same to SEBI after due verification.

# **New Financial Instruments**

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company.

# **Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act, 2013 our Company shall, after registering the Prospectus with the ROC publish a pre-Issue advertisement, in the form prescribed by the SEBI (ICDR) Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation where the Registered Office of our Company is situated.

# Jurisdiction



Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Vadodara, Gujarat, India. The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and may not be offered or sold within the United States, except pursuant to an exemption from or in a transaction not subject to, registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered or sold outside the United States in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdictions where those offers and sales occur. The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



#### **ISSUE STRUCTURE**

This Issue is being made in terms of Regulation 106 (M)(1) of Chapter XB of SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post issue paid up Face value capital is upto ₹ 10 Crore, shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the SME Platform of NSE). For further details regarding the salient features and terms of such an issue please refer chapter titled "Terms of the Issue" and "Issue Procedure" on page 226 and 235 of the Draft Prospectus.

The issue comprises of 9,10,000 equity shares of face value of ₹10 each ("equity shares") of Yash Highvoltage Limited ("company" or "issuer") for cash at a price of [•] per equity share (including a share premium of [•] per equity share) ("issue price") aggregating to [•] lakhs ("issue") consisting of a fresh issue of 7,56,000 equity shares of face value of ₹10 each ("equity shares") for cash at a price of [•] per equity share aggregating to [•] lakhs ("issue") and 1,54,000 equity shares of face value of ₹10 each ("equity shares") for cash at a price of [•] per equity share aggregating to [•] lakhs through an offer for sale by Mr. Keyur Girishchandra Shah ( referred as selling shareholder including promoter) of which 46,000 equity shares of face value of ₹10.00 each for a cash price of ¶] per equity share, aggregating to [•] lakhs will be reserved for subscription by market maker ("market m aker reservation portion"). The issue less the market maker reservation portion i.e. Issue of 8,64,000 equity shares of face value of ₹10.00 each at an issue price of ¶] per equity share aggregating to [•] lakhs (is hereinafter referred to as the "net iss ue"). The issue and the net issue will constitute 29.92% and 28.41%, respectively of the post issue paid up equity share capital of our company.

The Issue is being made by way of Fixed Price Issue Process

Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares available for allocation	8,64,000 Equity Shares	46,000 Equity Shares
Percentage of Issue Size available for allocation	94.94% of the Issue Size	5.06 % of the Issue Size
Basis of Allotment	Proportionate subject to minimum allotment of [●] Equity Shares and further allotment in multiples of [●] Equity Shares each. For further details please refer to "Issue Procedure - Basis of Allotment" on page 265 of this Draft Prospectus.	Firm Allotment
Mode of Application	All the applications shall make the application (Online or Physical) through ASBA Process Only	Through ASBA Process Only
Mode of Allotment	Compulsorily in dematerialized form.	Compulsorily in dematerialized form.
Minimum Application Size	For Other than Retail Individual Investors:  Such number of Equity Shares in multiples of [●] Equity Shares at an Issue price of ₹ [●] each, such that the Application Value exceeds ₹ 2.00 Lakh.  For Retail Individuals Investors:  [●] Equity Shares at an Issue price of ₹ [●] each	46,000 Equity Shares
Maximum Application Size	For Other than Retails Individual Investors:  The maximum application size is the Net Issue to public subject to limits the investor has to adhere under the relevant laws and regulations applicable.  For Retail Individuals Investors:  Such number of Equity Shares in multiples of [●]  Equity Shares such that the Application Value does not exceed ₹ 2, 00,000/	46,000 Equity Shares
Trading Lot	[•] Equity Shares	[•] Equity Shares, However the Market Makers may accept odd



		lots if any in the market as required under the SEBI (ICDR)
		Regulations, 2009.
Application lot Size	[•] Equity Shares thereafter Equity Shares and in multip	oles of [●]
Terms of Payment	Full Application Amount shall be blocked by the SCS	Bs in the bank account of the ASBA
-	Applicant that is specified in the Application Form	at the time of submission of the
	Application Form.	

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. For further details please refer to "Issue Structure" on page 232 of the Draft Prospectus.

- \*As per Regulation 43(4) of the SEBI (ICDR) Regulations, as amended, as present issue is a fixed price issue 'the allocation' in the net offer to the public category shall be made as follows:
- a) Minimum fifty percent to retail individual investors; and
- b) Remaining to
  - (i) Investors other than retail Individual Investors; and
- (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
- c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

If the retail individual investor category is entitled to more than fifty percent on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.

#### Withdrawal of the Issue

The Company and the Selling Shareholder, in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time before the Issue Opening Date, without assigning any reason thereof.

In case, the Company and Selling Shareholder wishes to withdraw the Issue after Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (one each in English and Hindi) and one in regional newspaper.

The Lead Manager, through the Registrar to the Issue, will instruct the SCSBs, to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly.

If the Company and the Selling Shareholder withdraws the Issue after the Issue Closing Date and subsequently decides to undertake a public offering of Equity Shares, the Company will file a fresh Draft Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company will apply for only after Allotment; and (ii) the final ROC approval to the Prospectus after it is filed with the ROC.

# **Issue Programme**

ISSUE OPENING DATE	[•]
ISSUE CLOSING DATE	[•]

Applications and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centers mentioned in the Application Form.

Standardization of cut-off time for uploading of applications on the issue closing date:

- a) A standard cut-off time of 3.00 p.m. for acceptance of applications.
- b) A standard cut-off time of 4.00 p.m. for uploading of applications received from other than retail individual applicants.



c) A standard cut-off time of 5.00 p.m. for uploading of applications received from only retail individual applicants, which may be extended up to such time as deemed fit by NSE after taking into account the total number of applications received up to the closure of timings and reported by LM to NSE within half an hour of such closure.

It is clarified that Bids not uploaded in the book, would be rejected. In case of discrepancy in the data entered in the electronic book visà-vis the data contained in the physical Bid form, for a particular bidder, the details as per physical application form of that Bidder may be taken as the final data for the purpose of allotment.

Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).



#### **ISSUE PROCEDURE**

All Applicants should review the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013 notified by SEBI ("General Information Document") included below under section "-PART B – General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act 2013 (to the extent notified), the Companies Act, 1956 (to the extent not repealed by the Companies Act, 2013), the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the SEBI ICDR Regulations as amended. The General Information Document has been updated to include reference to the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, SEBI Listing Regulations 2015 and certain notified provisions of the Companies Act, 2013, to the extent applicable to a public issue. The General Information Document is also available on the websites of the Stock Exchanges and the Lead Manager. Please refer to the relevant portions of the General Information Document which are applicable to this Issue.

Pursuant to the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements)(Fifth Amendment)Regulations, 2015, there have been certain changes in the issue procedure for initial public offerings including making ASBA Process mandatory for all investors, allowing registrar, share transfer agents, collecting depository participants and stock brokers to accept application forms. Further, SEBI, by its circular No. (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015, reduced the time taken for listing after the closure of an issue to six working days.

Please note that the information stated/covered in this section may not be complete and/or accurate and as such would be subject to modification/change. Our Company, the Selling Shareholder and the Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Applicants are advised to make their independent investigations and ensure that their Applications do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Draft Prospectus and the Prospectus.

This section applies to all the Applicants, please note that all the Applicants are required to make payment of the full Application Amount along with the Application Form.

Our Company, the Selling Shareholder and the LM are not liable for any amendments, modifications or change in applicable laws or regulations, which may occur after the date of this Draft Prospectus.

# PART A

#### **Fixed Price Issue Procedure**

The Issue is being made under Regulation 106(M) (1) of Chapter XB of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 as amended via Fixed Price Process.

Applicants are required to submit their Applications to the Designated Intermediaries. In case of QIB Applicants, our Company in consultation with the Lead Manager may reject Applications at the time of acceptance of Application Form provided that the reasons for such rejection shall be provided to such Applicant in writing.

In case of Non-Institutional Applicants and Retail Individual Applicants, our Company would have a right to reject the Applications only on technical grounds.

Investors should note that according to section 29(1) of the Companies Act, 2013, allotment of Equity Shares to all successful Applicants will only be in the dematerialized form. Applicants will not have the option of being Allotted Equity Shares in physical form. Further the Equity shares on allotment shall be trade only in the dematerialized segment of the Stock Exchange, as mandated by SEBI.

# **Application Form**

Pursuant to SEBI Circular dated November 10, 2015 and bearing Reference No. CIR/CFD/POLICYCELL/11/2015 which shall be applicable for all public issues opening on or after January 01, 2016, all the investors can apply through ASBA Mode. The prescribed colour of the Application Form for various categories applying in this issue is as follows:



Category	Colour
Indian Public / eligible NRI's applying on a non-repatriation basis (ASBA)	White
Non-Residents including eligible NRI's, FPI's, FIIs, FVCIs, etc. applying on a repatriation basis (ASBA)	Blue

Applicants shall only use the specified Application Form for the purpose of making an Application in terms of this Draft Prospectus. The Application Form shall contain information about the Applicant and the price and the number of Equity Shares that the Applicants wish to apply for. Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number.

Applicants shall only use the specified Application Form for the purpose of making an Application in terms of this Draft Prospectus. An Investor, intending to subscribe to this Issue, shall submit a completed application form to any of the following Intermediaries (Collectively called "Designated Intermediaries")

Sr. No.	Designated Intermediaries
1.	An SCSB, with whom the bank account to be blocked, is maintained
2.	A syndicate member (or sub-syndicate member)
3.	A stock broker registered with a recognized stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity) ('broker')
4.	A depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this activity)
5.	A registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock exchange as eligible for this activity)

The aforesaid intermediary shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

The upload of the details in the electronic bidding system of stock exchange will be done by:

For Applications submitted by Investors to SCSB:	After accepting the form, SCSB shall capture and upload the relevant details in the electronic bidding system as specified by the stock exchange and may begin blocking funds available in the bank account specified in the form, to the extent of the application money specified.
For applications submitted by	After accepting the application form, respective Intermediary shall capture and upload
investors to intermediaries other than	the relevant details in the electronic bidding system of the stock exchange. Post
SCSBs:	uploading, they shall forward a schedule as per prescribed format along with the
	application forms to designated branches of the respective SCSBs for blocking of
	funds within one day of closure of Issue.

Applicants shall submit an Application Form either in physical or electronic form to the SCSB's authorizing blocking funds that are available in the bank account specified in the Application Form used by ASBA Applicants.

# **Availability of Prospectus and Application Forms**

The Application Forms and copies of the Prospectus may be obtained from the Registered Office of our Company, (Lead Manager to the Issue as mentioned in the Application Form. The application forms may also be downloaded from the website of NSE i.e. <a href="https://www.nseindia.com">www.nseindia.com</a>.

# Who can apply?

In addition to the category of Applicants as set forth under "General Information Document for Investing in Public Issues-Category of Investors Eligible to participate in an Issue", the following persons are also eligible to invest in the Equity Shares under all applicable laws, regulations and guidelines, including:



- FPIs and sub-accounts registered with SEBI other than Category III foreign portfolio investor;
- Category III foreign portfolio investors, which are foreign corporate or foreign individuals only under the Non Institutional Investors category;
- Scientific and / or industrial research organizations authorized in India to invest in the Equity Shares.
- Any other persons eligible to apply in this Issue under the laws, rules, regulations, guidelines and policies applicable to them.

#### Applications not to be made by:

- 1. Minors (except through their Guardians)
- 2. Partnership firms or their nominations
- 3. Foreign Nationals (except NRIs)
- 4. Overseas Corporate Bodies

# MAXIMUM AND MINIMUM APPLICATION SIZE

# 1. For Retail Individual Applicants

The Application must be for a minimum of  $[\bullet]$  Equity Shares and in multiples of  $[\bullet]$  Equity Shares thereafter, so as to ensure that the Application Price payable by the Applicant does not exceed  $\P$  2,00,000. In case of revision of Applications, the Retail Individual Applicants have to ensure that the Application Price does not exceed  $\P$  2,00,000.

# 2. For Other than Retail Individual Applicants (Non-Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares that the Application Amount exceeds ₹ 2,00,000 and in multiples of [•] Equity Shares thereafter. An Application cannot be submitted for more than the Net Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application.

In case of revision in Applications, the Non-Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than ₹ 2,00,000 for being considered for allocation in the Non-Institutional Portion.

Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Draft Prospectus.

The above information is given for the benefit of the Applicants. The Company, the Selling Shareholder and the LMs are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

# Participation by Associates / Affiliates of LM and the Syndicate Members

The LM, Market Maker and the Underwriter, if any shall not be entitled to subscribe to this Issue in any manner except towards fulfilling their underwriting and market making obligations. However, associates/affiliates of the LM and Syndicate Members, if any may subscribe for Equity Shares in the Issue, either in the QIB Category or in the Non- Institutional Category as may be applicable to the Applicants, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.

# **Option to Subscribe in the Issue**

- a. As per Section 29(1) of the Companies Act 2013, allotment of Equity Shares shall be made in dematerialized form only. Investors will not have the option of getting allotment of specified securities in physical form.
- b. The Equity Shares, on allotment, shall be traded on the Stock Exchange in demat segment only.



c. A single application from any investor shall not exceed the investment limit/minimum number of Equity Shares that can be held by him/her/it under the relevant regulations/statutory guidelines and applicable law.

#### **Information for the Applicants:**

- 1. Our Company, Selling Shareholder and the Lead Managers shall declare the Issue Opening Date and Issue Closing Date in the Prospectus to be registered with the RoC and also publish the same in two national newspapers (one each in English and Hindi) and in a regional newspaper with wide circulation. This advertisement shall be in prescribed format.
- 2. Our Company will file the Prospectus with the Registrar of Companies at least 3 (three) days before the Issue Opening Date.
- 3. Copies of the Application Form along with Abridge Prospectus and copies of the Prospectus will be available with the, the Lead Managers, the Registrar to the Issue, and at the Registered Office of our Company. Electronic Application Forms will also be available on the websites of the Stock Exchange.
- 4. Any applicant who would like to obtain the Prospectus and/ or the Application Form can obtain the same from our Registered Office.
- 5. Applicants who are interested in subscribing for the Equity Shares should approach Designated Intermediaries to register their applications.
- 6. Application Forms submitted directly to the SCSBs should bear the stamp of the SCSBs and/or the Designated Branch, or the respective DesignatedIntermediaries. Application Form submitted by Applicants whose beneficiary account is inactive shall be rejected.
- 7. The Application Form can be submitted either in physical or electronic mode, to the SCSBs with whom the ASBA Account is maintained, or other Designated Intermediaries (Other than SCSBs). SCSBs may provide the electronic mode of collecting either through an internet enabled collecting and banking facility or such other secured, electronically enabled mechanism for applying and blocking funds in the ASBA Account.
- 8. Applicants applying directly through the SCSBs should ensure that the Application Form is submitted to a Designated Branch of SCSB, where the ASBA Account is maintained. Applications submitted directly to the SCSB's or other Designated Intermediaries (Other than SCSBs), the relevant SCSB, shall block an amount in the ASBA Account equal to the Application Amount specified in the Application Form, before entering the ASBA application into the electronic system.
- 9. Except for applications by or on behalf of the Central or State Government and the Officials appointed by the courts and by investors residing in the State of Sikkim, the Applicants, or in the case of application in joint names, the first Applicant (the first name under which the beneficiary account is held), should mention his/her PAN allotted under the Income Tax Act. In accordance with the SEBI Regulations, the PAN would be the sole identification number for participating transacting in the securities market, irrespective of the amount of transaction. Any Application Form without PAN is liable to be rejected. The demat accounts of Applicants for whom PAN details have not been verified, excluding persons resident in the State of Sikkim or persons who may be exempted from specifying their PAN for transacting in the securities market, shall be "suspended for credit" and no credit of Equity Shares pursuant to the Issue will be made into the accounts of such Applicants.
- 10. The Applicants may note that in case the PAN, the DP ID and Client ID mentioned in the Application Form and entered into the electronic collecting system of the Stock Exchange Designated Intermediaries do not match with PAN, the DP ID and Client ID available in the Depository database, the Application Form is liable to be rejected.

# Application by Indian Public including eligible NRIs applying on Non-Repatriation Basis

Application must be made only in the names of individuals, Limited Companies or Statutory Corporations/institutions and not in the names of Minors, Foreign Nationals, Non Residents Indian (except for those applying on non-repatriation), trusts, (unless the Trust is registered under the Societies Registration Act, 1860 or any other applicable Trust laws and is authorized under its constitution to hold shares and debentures in a Company), Hindu Undivided Families, Partnership firms or their nominees. In case of HUFs, application shall be made by the Karta of the HUF. An applicant in the Net Public Category cannot make an application for that number of Equity Shares exceeding the number of Equity Shares offered to the public. Eligible NRIs applying on a non-repatriation basis should authorize their SCSB to block their NRE/FCNR accounts as well as NRO accounts.

# Applications by eligible NRIs/ FPI's on Repatriation Basis



Application Forms have been made available for eligible NRIs at our registered office.

Eligible NRIs applicants may please note that only such applications as are accompanied by payment in free foreign exchange shall be considered for Allotment under reserved category. The Eligible NRIs who intend to get the amount blocked in the Non Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians and shall not use the forms meant for reserved category.

Under FEMA, general permission is granted to companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRIs subject to the terms and conditions stipulated therein. Companies are required to file the declaration in the prescribed form to the concerned Regional Office of RBI within 30 (thirty) days from the date of issue of shares of allotment to NRIs on repatriation basis.

Allotment of Equity shares to Non-Resident Indians shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in Equity shares will be allowed to be repatriated along with the income thereon subject to the permission of the RBI and subject to the Indian Tax Laws and regulations and any other applicable laws.

#### As Per The Current Regulations, The Following Restrictions Are Applicable For Investments By FPIs.

- 1. A foreign portfolio investor shall invest only in the following securities, namely- (a) Securities in the primary and secondary markets including shares, debentures and warrants of companies, listed or to be listed on a recognized stock exchange in India; (b) Units of schemes floated by a domestic mutual funds, whether listed on a recognized stock exchange or not; (c) Units of Schemes floated by a collective investment scheme; (d) Derivatives traded on a recognized Stock Exchange; (e) Treasury bills and dated government securities; (f) Commercial papers issued by an Indian Company; (g) Rupee denominated credit enhanced bonds; (h) Security receipts issued by asset reconstruction companies; (i) Perpetual debt instruments and debt capital instruments, as specified by the Reserve Bank of India from time to time; (j) Listed and unlisted non-convertible debentures/bonds issued by an Indian company in the infrastructure sector, where 'infrastructure' is defined in terms of the extant External Commercial Borrowings (ECB) guidelines; (k) Non-Convertible debentures or bonds issued by Non Banking Financial Companies categorized as 'Infrastructure Finance Companies' (IFC) by the Reserve Bank of India; (i) Rupee denominated bonds or units issued by infrastructure debt funds; (m) Indian depository receipts; and (n) Such other instruments specified by the Board from time to time.
- 2. Where a foreign institutional investor or a sub account, prior to commencement of SEBI (Foreign Portfolio Investors) Regulations, 2014, hold equity shares in a company whose shares are not listed on any recognized stock exchange, and continues to hold such shares after Initial Public Offering and listing thereof, such shares shall be subject to lock-in for the same period, if any, as is applicable to shares held by a foreign direct investor placed in similar position, under the policy of the Government of India relating to foreign direct investment from the time being in force.
- 3. In respect of investments in the secondary market, the following additional conditions shall apply:
- a) A foreign portfolio investor shall transact in the securities in India only on the basis of taking and giving delivery of securities purchased or sold;
- b) Nothing contained in clause (a) shall apply to:
- Any transactions in derivatives on a recognized stock exchange;
- Short selling transactions in accordance with the framework specified by the Board;
- Any transaction in securities pursuant to an agreement entered into with the merchant banker in the process of market making or subscribing to unsubscribed portion of the issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009
- Any other transaction specified by the Board.
- c) No transaction on the stock exchange shall be carried forward;
- d) The transaction of business in securities by a foreign portfolio investor shall be only through stock brokers registered by the Board; provided nothing contained in this clause shall apply to;
- i. transactions in Government securities and such other securities falling under the purview of the Reserve Bank of India which shall be carried out in the manner specified by the Reserve Bank of India;
- ii. Sale of securities in response to a letter of offer sent by an acquirer in accordance with the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;



- iii. Sale of securities in response to an offer made by any promoter or acquirer in accordance with the Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
- iv. Sale of securities, in accordance with the Securities and Exchange Board of India (Buy Back of Securities) Regulations, 1998;
- v. divestment of securities in response to an offer by Indian Companies in accordance with Operative Guidelines of Disinvestment of shares of Indian Companies in the overseas market through issue of American Depository Receipts or Global Depository Receipts as notified by the Government of India and directions issued by Reserve Bank of India from time to time;
- vi. Any bid for, or acquisition of, securities in response to an offer for disinvestment of shares made by the Central Government or any State Government;
- vii. Any transaction in securities pursuant to an agreement entered into with merchant banker in the process of market making portion of the issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
- viii. Any other transaction specified by Board.
  - e) A foreign portfolio investor shall hold, deliver or cause to be delivered securities only in dematerialized form: Provided that any shares held in non-dematerialized form, before the commencement of these regulation, can be held in non-dematerialized form, if such shares cannot be dematerialized.
  - 4. Unless otherwise approved by the Board, securities shall be registered in the name of the foreign portfolio investor as a beneficial owner for the purposes of the Depositories Act, 1996.
  - 5. The purchase of Equity Shares of each company by a single foreign portfolio investor or an investor group shall be below ten percent of the total issued capital of the company.
  - 6. The investment by the foreign portfolio investor shall also be subject to such other conditions and restrictions as may be specified by the Government of India from time to time.
  - 7. In cases where the Government of India enters into agreements or treaties with other sovereign Governments and where such agreements or treaties specifically recognize certain entities to be distinct and separate, the Board may, during the validity of such agreements or treaties, recognize them as such, subject to conditions as may be specified by it.
  - 8. A foreign portfolio investor may lend or borrow securities in accordance with the framework specified by the Board in this regard.
    - No foreign portfolio investor may issue, subscribe to or otherwise deal in offshore derivative instruments, directly or indirectly, unless the following conditions are satisfied:
  - a) Such offshore derivative instruments are issued only to persons who are regulated by an appropriate foreign regulatory authority
  - b) Such offshore derivatives instruments are issued after compliance with 'know your client' norms:

Provided that those unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated shall not issue, subscribe or otherwise deal, in offshore derivatives instruments directly or indirectly.

Provided further that no Category III foreign portfolio investor shall issue, subscribe to or otherwise deal in offshore derivatives instruments directly or indirectly.

A foreign portfolio investor shall ensure that further issue or transfer of any offshore derivative instruments issued by or on behalf of it is made only to persons who are regulated by an appropriate foreign regulatory authority.

Foreign portfolio investors shall fully disclose to the Board any information concerning the terms of and parties to off-shore derivative instruments such as participatory notes, equity linked notes or any other such instruments, by whatever names they are called, entered into by it relating to any securities listed or proposed to be listed in any stock exchange in India, as and when and in such form as the Board may specify.

Any offshore derivative instruments issued under the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995 before commencement of SEBI (Foreign Portfolio Investors) Regulation, 2014 shall be deemed to have been issued under the corresponding provision of SEBI (Foreign Portfolio Investors) Regulation, 2014.



The purchase of equity shares of each company by a single foreign portfolio investor or an investor group shall be below 10 per cent of the total issued capital of the company.

An FII or its subaccount which holds a valid certificate of registration shall, subject to the payment of conversion fees, be eligible to continue to buy, sell or otherwise deal in securities till the expiry of its registration as a foreign institutional investor or sub-account, or until he obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

Qualified foreign investor may continue to buy, sell or otherwise deal in securities subject to the provision of SEBI (Foreign Portfolio Investors) Regulation, 2014, for a period of one year from the date of commencement of aforesaid regulations, or until it obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

## **Application by Mutual Funds**

As per the current regulations, the following restrictions are applicable for investments by Mutual fund:

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any Company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No mutual fund under all its schemes should own more than 10% of any Company's paid up share capital carrying voting rights.

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Application Form. Failing this, our Company and Selling Shareholder reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

The Application made by Asset Management Companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

# **Applications by Limited Liability Partnerships**

In case of Applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the LLP Act, 2008 must be attached to the Application Form. Failing this, our Company and Selling Shareholder reserves the right to reject any Application without assigning any reason thereof.

# **Applications by Insurance Companies**

In case of applications made by insurance companies registered with IRDA, certified copy of certificate of registration issued by IRDA must be attached to the Application Form Failing this, our Company in consultation with the LM, reserves the right to reject any application, without assigning any reason thereof. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment Scheme) (5th Amendment) Regulations, 2010, as amended (the "IRDA Investment Regulations"), are broadly set forth below:

- (a) Equity shares of a company: The lesser of 10% of the investee company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- (b) The entire group of the investee company: at least 10% of the respective fund in case of a life insurer or 10% of investment assets in case of general insurer or reinsurer (25% in case of Unit Linked Insurance Plans); and
- (c) The industry sector in which the investee company operates: 10% of the insurer's total investment exposure to the industry sector (25% in case of Unit Linked Insurance Plans).

## **Applications under Power of Attorney**

In case of applications made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, FIIs, FPI's, Mutual Funds, insurance companies and provident funds with minimum corpus of Rs. 2,500 Lakhs (subject to applicable law) and



pension funds with a minimum corpus of Rs. 2,500 Lakhs, a certified copy of the power of attorney or the relevant Resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason therefore.

With respect to the applications by VCFs, FVCIs and FPIs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may belong with a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason therefore.

In the case of Applications made pursuant to a power of attorney by Mutual Funds, a certified copy of the power of attorney or the relevant resolutions or authority, as the case may be, along with the certified copy of their SEBI registration certificate must be submitted along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefore.

In the case of Applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by the IRDA must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefore.

In the case of Applications made by to the power of attorney by FIIs, a certified copy of the power of attorney the relevant resolution or authority, as the case may be along with the certified copy of SEBI registration certificate must be lodged with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In the case of Applications made by provident funds, subject to applicable law, with minimum corpus of ₹2500 Lacs and pension funds with minimum corpus of ₹2500 Lacs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

# **Application by Provident Funds/Pension Funds**

In case of Applications made by provident funds with minimum corpus of  $\P$  2,500 lakhs (subject to applicable law) and pension funds with minimum corpus of  $\P$  2,500 lakhs, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

The above information is given for the benefit of the Applicants. Our Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of filing of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the maximum number of Equity Shares applied for or maximum investment limits do not exceed the applicable limits under laws or regulations or as specified in this Draft Prospectus.

# **Method and Process of Applications**

- I. The Designated Intermediaries shall accept applications from the Applicants during the Issue Period.
- II. The Issue Period shall be for a minimum of three Working Days and shall not exceed 10 Working Days. The Issue Period may be extended, if required, by an additional three Working Days, subject to the total Issue Period not exceeding 10 Working Days.
- **III.** During the Issue Period, Applicants who are interested in subscribing to the Equity Shares should approach the Designated Intermediaries to register their applications.
- **IV.** The Applicant cannot apply on another Application Form after applications on one Application Form have been submitted to the Designated Intermediaries. Submission of a second Application form to either the same or to another Designated Intermediaries will be treated as multiple applications and is liable to rejected either before entering the application into the electronic collecting system or at any point prior to the allocation or Allotment of Equity Shares in this Issue.



- V. Designated Intermediaries accepting the application forms shall be responsible for uploading the application along with other relevant details in application forms on the electronic bidding system of stock exchange and submitting the form to SCSBs for blocking of funds (except in case of SCSBs, where blocking of funds will be done by respective SCSBs only). All applications shall be stamped and thereby acknowledged by the Designated Intermediaries at the time of receipt.
- **VI.** The Designated Intermediaries will enter each application option into the electronic collecting system as a separate application and generate a TRS and give the same to the applicant.
- VII. Upon receipt of the Application Form, submitted whether in physical or electronic mode, the Designated Intermediaries shall verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form, prior to uploading such applications with the Stock Exchange.
- **VIII.** If sufficient funds are not available in the ASBA Account, the Designated Intermediaries shall reject such applications and shall not upload such applications with the Stock Exchange.
- **IX.** If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the Application Form and will enter each application option into the electronic collecting system as a separate application and generate a TRS for each price and demand option. The TRS shall be furnished to the Applicant on request.
- X. The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdraw/ failure of the Issue or until withdrawal/ rejection of the Application Form, as the case may be. Once the Basis of Allotment if finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Applicants to the Public Issue Account. In case of withdrawal/ failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Issue.

# **Terms of payment**

The entire Issue price of [●] per share is payable on application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar shall instruct the SCSBs to unblock the excess amount paid on Application to the Applicants.

SCSBs will transfer the amount as per the instruction of the Registrar to the Public Issue Account, the balance amount after transfer will be unblocked by the SCSBs.

The applicants should note that the arrangement with Bankers to the Issue or the Registrar is not prescribed by SEBI and has been established as an arrangement between our Company, Banker to the Issue and the Registrar to the Issue to facilitate collections from the Applicants.

# Payment mechanism

The application shall specify the bank account number in their Application Form and the SCSBs shall block an amount equivalent to the Application Amount in the bank account specified in the Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal/rejection of the Application or receipt of instructions from the Registrar to unblock the Application Amount. However Non Retail Applicants shall neither withdraw nor lower the size of their applications at any stage. In the event of withdrawal or rejection of the Application Form or for unsuccessful Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the Application by the ASBA Applicant, as the case may be.

Please note that pursuant to SEBI circular CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 investors in the public issue can only invest through ASBA Mode.

#### **Electronic Registration of Applications**

1. The Designated Intermediaries will register the applications using the on-line facilities of the Stock Exchange.



- 2. The Designated Intermediaries will undertake modification of selected fields in the application details already uploaded before 1.00 p.m. of next Working Day from the Issue Closing Date.
- 3. The Designated Intermediaries shall be responsible for any acts, mistakes or errors or omissions and commissions in relation to,
- i. the applications accepted by them,
- ii. the applications uploaded by them
- iii. the applications accepted but not uploaded by them or
- iv. with respect to applications by Applicants, applications accepted and uploaded by any Designated Intermediary other than SCSBs, the Application form along with relevant schedules shall be sent to the SCSBs or the Designated Branch of the relevant SCSBs for blocking of funds and they will be responsible for blocking the necessary amounts in the ASBA Accounts. In case of Application accepted and Uploaded by SCSBs, the SCSBs or the Designated Branch of the relevant SCSBs will be responsible for blocking the necessary amounts in the ASBA Accounts.
  - 4. Neither the Lead Managers nor our Company nor the Registrar to the Issue, shall be responsible for any acts, mistakes or errors or omission and commissions in relation to,
    - (i) The applications accepted by any Designated Intermediaries
    - (ii) The applications uploaded by any Designated Intermediariesor
    - (iii) The applications accepted but not uploaded by any Designated Intermediaries
  - 5. The Stock Exchange will offer an electronic facility for registering applications for the Issue. This facility will available at the terminals of Designated Intermediariesand their authorized agents during the Issue Period. The Designated Branches or agents of Designated Intermediariescan also set up facilities for off-line electronic registration of applications subject to the condition that they will subsequently upload the off-line data file into the online facilities on a regular basis. On the Issue Closing Date, the Designated Intermediaries shall upload the applications till such time as may be permitted by the Stock Exchange. This information will be available with the Lead Manager on a regular basis.
  - 6. With respect to applications by Applicants, at the time of registering such applications, the Syndicate Bakers, DPs and RTAs shall forward a Schedule as per format given below along with the Application Forms to Designated Branches of the SCSBs for blocking of funds:

S. No.	Details*
1.	Symbol
2.	Intermediary Code
3.	Location Code
4.	Application No.
5.	Category
6.	PAN
7.	DP ID
8.	Client ID
9.	Quantity
10.	Amount

<sup>\*</sup>Stock Exchanges shall uniformly prescribe character length for each of the above-mentioned fields

- 7. With respect to applications by Applicants, at the time of registering such applications, the Designated Intermediaries shall enter the following information pertaining to the Applicants into in the on-line system:
- Name of the Applicant;
- IPO Name:
- Application Form Number;
- Investor Category;
- PAN (of First Applicant, if more than one Applicant);
- DP ID of the demat account of the Applicant;
- Client Identification Number of the demat account of the Applicant;
- Number of Equity Shares Applied for;
- Bank Account details;



- Locations of the Banker to the Issue or Designated Branch, as applicable, and bank code of the SCSB branch where the ASBA Account
  is maintained: and
- Bank account number.
- 8. In case of submission of the Application by an Applicant through the Electronic Mode, the Applicant shall complete the above-mentioned details and mention the bank account number, except the Electronic ASBA Application Form number which shall be system generated.
- 9. The aforesaid Designated Intermediaries shall, at the time of receipt of application, give an acknowledgment to the investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form in physical as well as electronic mode. The registration of the Application by the Designated Intermediaries does not guarantee that the Equity Shares shall be allocated / allotted either by our Company.
- 10. Such acknowledgment will be non-negotiable and by itself will not create any obligation of any kind.
- 11. In case of Non Retail Applicants and Retail Individual Applicants, applications would not be rejected except on the technical grounds as mentioned in the Prospectus. The Designated Intermediaries shall have no right to reject applications, except on technical grounds.
- 12. The permission given by the Stock Exchanges to use their network and software of the Online IPO system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company and/or the Lead Manager are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of our company; our Promoter, our management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Draft Prospectus, nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.
- 13. The Designated Intermediaries will be given time till 1.00 p.m. on the next working day after the Issue Closing Date to verify the DP ID and Client ID uploaded in the online IPO system during the Issue Period, after which the Registrar to the Issue will receive this data from the Stock Exchange and will validate the electronic application details with Depository's records. In case no corresponding record is available with Depositories, which matches the three parameters, namely DP ID, Client ID and PAN, then such applications are liable to be rejected.
- 14. The SCSBs shall be given one day after the Issue Closing Date to send confirmation of Funds blocked (Final certificate) to the Registrar to the Issue.
- 15. The details uploaded in the online IPO system shall be considered as final and Allotment will be based on such details for applications.

# **Allocation of Equity shares**

- 1) The Issue is being made through the Fixed Price Process wherein 46,000 Equity Shares shall be reserved for Market Maker and 8,64,000 Equity shares will be allocated on a proportionate basis to Retail Individual Applicants, subject to valid applications being received from Retail Individual Applicants at the Issue Price. The balance of the Net Issue will be available for allocation on proportionate basis to Non Retail Applicants.
- 2) Under- subscription if any, in any category, would be allowed to be met with spill-over from any other category or combination of categories at the discretion of our Company in consultation with the Lead Managers and the Stock Exchange.
- 3) Allocation to Non-Residents, including Eligible NRIs, Eligible QFIs, FIIs and FVCIs registered with SEBI, applying on repatriation basis will be subject to applicable law, rules, regulations, guidelines and approvals.
- 4) In terms of SEBI Regulations, Non Retail Applicants shall not be allowed to either withdraw or lower the size of their applications at any stage.
- 5) Allotment status details shall be available on the website of the Registrar to the Issue.

# Signing of Underwriting Agreement and Filing of Prospectus with ROC



- a) Our company, Selling Shareholder and the Lead Manager has entered into an Underwriting Agreement dated [●].
- b) A copy of Prospectus will be filled with the ROC in terms of Section 26 of Companies Act, 2013.

# **Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act 2013, our Company shall, after registering the Prospectus with the ROC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in (i) English National Newspaper; (ii) Hindi National Newspaper and (iii) Regional Newspaper each with wide circulation.

# **Issuance of Allotment Advice**

- Upon approval of the Basis of Allotment by the Designated Stock Exchange.
- > The Lead Managers or the Registrar to the Issue will dispatch an Allotment Advice to their Applicants who have been allocated Equity Shares in the Issue.

The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract for the Allotment to such Applicant.

# **General Instructions**

# Do's:

- Check if you are eligible to apply;
- Read all the instructions carefully and complete the applicable Application Form;
- Ensure that the details about the Depository Participant and the beneficiary account are correct as Allotment of Equity Shares will be in the dematerialized form only;
- Each of the Applicants should mention their Permanent Account Number (PAN) allotted under the Income Tax Act, 1961;
- Ensure that the Demographic Details are updated, true and correct in all respects;
- Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant.
- Ensure that you have funds equal to the Application Amount in the ASBA account maintained with the SCSB before submitting the Application Form under the ASBA process to the respective member of the Syndicate (in the Specified Locations), the SCSBs, the Registered Broker (at the Broker Centres), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations); Instruct your respective Banks to not release the funds blocked in the ASBA Account under the ASBA process;
- Ensure that the Application Form is signed by the account holder in case the applicant is not the account holder. Ensure that you have mentioned the correct bank account number in the Application Form;
- Ensure that the Application Forms are delivered by the applicants within the time prescribed as per the Application Form and the Prospectus;
- Ensure that you have requested for and receive a TRS;
- Ensure that you request for and receive a stamped acknowledgement of the Application Form for all your application options;
- All Investors submit their applications through the ASBA process only;
- Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Bid cum Application Form; and
- The Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

# Don'ts:

- Do not apply for lower than the minimum Application size;
- Do not apply for a price different from the price mentioned herein or in the Application Form;
- Do not apply on another Application Form after you have submitted an application to the SCSBs, Registered Brokers of Stock Exchange, RTA and DPs registered with SEBI;
- Do not pay the Application Price in cash, by money order or by postal order or by stock invest;
- Do not send Application Forms by post, instead submit the Designated Intermediary only;
- Do not submit the Application Forms to any non-SCSB bank or our Company;
- Do not apply on an Application Form that does not have the stamp of the relevant Designated Intermediary;



- Do not submit the application without ensuring that funds equivalent to the entire application Amount are blocked in the relevant ASBA
  Account:
- Do not apply for an Application Amount exceeding Rs. 2,00,000 (for applications by Retail Individual Applicants);
- Do not fill up the Application Form such that the Equity Shares applied for exceeds the Issue Size and/or investment limit or maximum number of Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations;
- Do not submit the GIR number instead of the PAN as the application is liable to be rejected on this ground;
- Do not submit incorrect details of the DP ID, beneficiary account number and PAN or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar to the Issue;
- Do not submit applications on plain paper or incomplete or illegible Application Forms in a color prescribed for another category of Applicant; and
- Do not make Applications if you are not competent to contract under the Indian Contract Act, 1872, as amended.
- Do not make more than five applications from one bank account.

# **Instructions for Completing the Application Form**

The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Application Form. Applications not so made are liable to be rejected. Application Forms should bear the stamp of the Designated Intermediaries. ASBA Application Forms, which do not bear the stamp of the Designated Intermediaries, will be rejected.

SEBI, vide Circular No.CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit Application forms in public issues using the stock broker (broker) network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker Centre is available on the websites of BSE i.e. <a href="www.bseindia.com">www.bseindia.com</a> and NSE i.e. <a href="www.bseindia.com">www.bseindia.com</a> and list of Broker Centre is available on the websites of BSE i.e. <a href="www.bseindia.com">www.bseindia.com</a> and NSE i.e. <a href="www.bseindia.com">www.bseindia.com</a> and Share Transfer Agent and Depository Participants registered with SEBI to accept the Application forms in Public Issue with effect front January 01, 2016. The List of ETA and DPs centres for collecting the application shall be disclosed is available on the websites of BSE i.e. <a href="www.bseindia.com">www.bseindia.com</a> and NSE i.e.

# **Applicant's Depository Account and Bank Details**

Please note that, providing bank account details, PAN No's, Client ID and DP ID in the space provided in the application form is mandatory and applications that do not contain such details are liable to be rejected.

Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form as entered into the Stock Exchange online system, the Registrar to the Issue will obtain front the Depository the demographic details including address, Applicants bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). These Demographic Details would be used for all correspondence with the Applicants including mailing of the Allotment Advice. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Application Form, the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

# **Submission of Application Form**

All Application Forms duly completed shall be submitted to the Designated Intermediaries. The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

# **Communications**

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares



applied for, date of Application form, name and address of the Designated Intermediary where the Application was submitted thereof and a copy of the acknowledgement slip.

Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

# Disposal of Application and Application Moneys and Interest in Case of Delay

The Company shall ensure the dispatch of Allotment advice, and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within 2 (two) working days of date of Allotment of Equity Shares.

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at SME Platform of NSE where the Equity Shares are proposed to be listed are taken within 6 (Six) working days from Issue Closing Date.

In accordance with the Companies Act, the requirements of the Stock Exchange and the SEBI Regulations, the Company further undertakes that:

- 1. Allotment and Listing of Equity Shares shall be made within 6 (Six) days of the Issue Closing Date;
- 2. The Company will provide adequate funds required for dispatch of Allotment Advice to the Registrar to the Issue.

# **Right to Reject Applications**

In case of QIB Applicants, the Company in consultation with the LM may reject Applications provided that the reasons for rejecting the same shall be provided to such Applicant in writing. In case of Non Institutional Applicants, Retail Individual Applicants who applied, the Company has a right to reject Applications based on technical grounds.

# **Impersonation**

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who—

- (a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (b) Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

# **Undertakings by Our Company**

We undertake as follows:

- 1) That the complaints received in respect of the Issue shall be attended to by us expeditiously and satisfactorily;
- 2) That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange where the Equity Shares are proposed to be listed within 6 (six) Working days of Issue Closing Date.
- That if the Company do not proceed with the Issue, the reason thereof shall be given as a public notice to be issued by our Company within two days of the Issue Closing Date. The public notice shall be issued in the same newspapers where the pre-Issue advertisements were published. The stock exchange on which the Equity Shares are proposed to be listed shall also be informed promptly;
- 4) That the our Promoters' contribution in full has already been brought in;
- 5) That no further issue of Equity Shares shall be made till the Equity Shares offered through the Prospectus are listed or until the Application monies are unblocked on account of non-listing, under subscription etc. and
- 6) That if the Company withdraws the Issue after the Issue Closing Date, our Company shall be required to file a fresh offer document with the ROC/ SEBI, in the event our Company subsequently decides to proceed with the Issuer;



# **Undertakings by the Selling Shareholders**

- 1) The Equity Shares offered pursuant to the Offer for Sale have been held by the Selling Shareholder for a period of at least one year prior to the date of this Prospectus, are free and clear of any liens or encumbrances and, to the extent that the Equity Shares being offered have resulted from a bonus issue, the bonus issue has been on equity shares held for a period of at least one year prior to the filing of this Prospectus and has been issued out of free reserves and share premium existing in the Financial Statement of the company;
- 2) The Selling Shareholder is the legal and beneficial owner of and has full title to the Investor Offered Shares;
- 3) The Selling Shareholder will not have recourse to the proceeds of the Offer for Sale, until approval for trading of the Equity Shares from all Stock Exchanges where listing is sought has been received;
- 4) The Selling Shareholder will not sell, transfer, dispose of in any manner or create any lien, charge or encumbrance on the Equity Shares offered in the Offer for Sale; and
- 5) The Selling Shareholder will take all such steps as may be required to ensure that the Equity Shares being sold by them in the Offer for Sale are available for transfer in the Offer for Sale.
- 6) They shall take all such steps as may be required to ensure that the Equity Shares being sold by them pursuant to the Offer are available for transfer in the Offer within the time specified under applicable law; and
- 7) They shall comply with all applicable laws, in India, including the Companies Act, the SEBI Regulations, the FEMA and the applicable circulars, guidelines and regulations issued by SEBI and RBI, each in relation to the Equity Shares offered by them in the Offer.

# **Utilization of Issue Proceeds**

The Board of Directors of our Company certifies that:

- 1) All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in sub section (3) of Section 40 of the Companies Act 2013;
- 2) Details of all monies utilized out of the Issue referred above shall be disclosed and continue to be disclosed till the time any part of the issue proceeds remains unutilized, under an appropriate head in our balance sheet of our company indicating the purpose for which such monies have been utilized;
- 3) Details of all unutilized monies out of the Issue, if any shall be disclosed under the appropriate separate head in the balance sheet of our company indicating the form in which such unutilized monies have been invested and
- 4) Our Company shall comply with the requirements of SEBI Listing Regulations, 2015 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue.
- 5) Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.
- 6) The Lead Manager undertakes that the complaints or comments received in respect of the Issue shall be attended by our Company expeditiously and satisfactorily.

# **Equity Shares in Dematerialized Form with NSDL or CDSL**

To enable all shareholders of our Company to have their shareholding in electronic form, the Company will sign the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- a) Agreement dated [•] between NSDL, the Company and the Registrar to the Issue;
- b) Agreement dated [●] between CDSL, the Company and the Registrar to the Issue;

The Company's equity shares bear an ISIN No. [•]

#### PART B



This General Information Document highlights the key rules, processes and procedures applicable to public issues in accordance with the provisions of the Companies Act, 2013 (to the extent notified and in effect), the Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon the notification of the Companies Act, 2013), the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009. Applicants should not construe the contents of this General Information Document as legal advice and should consult their own legal counsel and other advisors in relation to the legal matters concerning the Issue. For taking an investment decision, the Applicants should rely on their own examination of the Issuer and the Issue, and should carefully read the Draft Prospectus/Prospectus before investing in the Issue

# **Section 1: Purpose of the General Information Document (GID)**

This document is applicable to the public issues undertaken inter-alia through the Fixed Price Issues. The purpose of the "General Information Document for Investing in Public Issues" is to provide general guidance to potential Applicants in IPOs, on the processes and procedures governing IPOs, undertaken in accordance with the provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 ("SEBI ICDR Regulations, 2009") as amended.

Applicants should note that investment in equity and equity related securities involves risk and Applicant should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. The specific terms relating to securities and/or for subscribing to securities in an Issue and the relevant information about the Issuer undertaking the Issue; are set out in the Prospectus filed by the Issuer with the Registrar of Companies ("RoC"). Applicants should carefully read the entire Prospectus and the Application Form and the Abridged Prospectus of the Issuer in which they are proposing to invest through the Issue. In case of any difference in interpretation or conflict and/or overlap between the disclosure included in this document and the Prospectus, the disclosures in the Prospectus shall prevail. The Prospectus of the Issuer is available on the websites of stock exchanges, on the website(s) of the LM(s) to the Issue and on the website of Securities and Exchange Board of India ("SEBI") at <a href="https://www.sebi.gov.in">www.sebi.gov.in</a>.

For the definitions of capitalized terms and abbreviations used herein Applicants may refer to the section "Glossary and Abbreviations".

# Section 2: Brief Introduction to IPOs on SME Exchange

# 2.1 Initial public offer (IPO)

An IPO means an offer of specified securities by an unlisted Issuer to the public for subscription and may include an Offer for Sale of specified securities to the public by any existing holder of such securities in an unlisted Issuer.

For undertaking an IPO, an Issuer is inter-alia required to comply with the eligibility requirements of in terms of either Regulation 26(1) or Regulation 26(2) of the SEBI ICDR Regulations, 2009 if applicable. For details of compliance with the eligibility requirements by the Issuer Applicants may refer to the Prospectus.

The Issuer may also undertake IPO under Chapter XB of SEBI (ICDR) regulations, 2009 wherein as per,

- Regulation 106M (1): An issuer whose post-issue face value capital does not exceed ten crore rupees shall issue its specified securities in accordance with provisions of this Chapter.
- Regulation 106M (2): An issuer whose post-issue face value capital is more than ten crore rupees and upto twenty five crore rupees, may also issue its specified securities in accordance with provisions of this Chapter.

The present Issue being made under Regulation 106M (2) of Chapter XB of SEBI (ICDR) Regulation.

# 2.2 Other Eligibility Requirements

In addition to the eligibility requirements specified in paragraphs 2.1 an Issuer proposing to undertake an IPO is required to comply with various other requirements as specified in the SEBI ICDR Regulations, 2009, the Companies Act, 1956 and the Companies Act, 2013 as may be applicable ("the Companies Act), the Securities Contracts (Regulation) Rules, 1957 (the "SCRR"), industry-specific regulations, if any, and other applicable laws for the time being in force.

Following are the eligibility requirements for making an SME IPO under Regulation 106M (2) of Chapter XB of SEBI (ICDR) Regulation:



- 4. In accordance with Regulation 106(P) of SEBI (ICDR) Regulation, Issue has to be 100% underwritten and the LM has to underwrite at least 15% of the total issue size.
- 5. In accordance with regulation 106(R) of SEBI (ICDR) Regulation, total number of proposed allottees in the Issue shall be greater than or equal to fifty, otherwise the entire application money will be blocked forthwith. If such money is not repaid within eight days from the date the company becomes liable to repay it, than the Company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under Section 40 of the Companies Act, 2013.
- 6. In accordance with Regulation 106(O) the SEBI (ICDR) Regulation, Company is not required to file any Offer Document with SEBI nor has SEBI issued any observations on the Offer Document. The Lead Manager shall submit the copy of Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.
- 7. In accordance with Regulation 106(V) of the SEBI (ICDR) Regulation, the LM has to ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the Issue.
- 8. Our Company was originally incorporated as "Yash Highvoltage Insulators Private Limited" on June 06, 2002 vide Registration Certificate No. 04-040833 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Gujarat, Dadra & Nagar Haveli. Pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting held on February 05, 2018, the name of our Company was changed to "Yash Highvoltage Private Limited" vide a fresh Certificate of Incorporation dated February 13, 2018 issued by the Registrar of Companies, Ahmedabad. Subsequently, our Company was converted into a Public Limited Company pursuant to Shareholders Resolution passed at the Extra Ordinary General Meeting of the Company held on February 19, 2018 and the name of our Company was changed from "Yash Highvoltage Private Limited" to "Yash Highvoltage Limited" vide a fresh Certificate of Incorporation dated March 07, 2018 having CIN U40109GJ2002PLC040833 issued by the Registrar of Companies, Ahmedabad.
- 9. The post issue paid up capital of the company will be 31,40,370, equity shares of face value of ₹ 10/- aggregating to ₹ 314.037 Crore which is less than ₹ 25 Crore.
- 10. The company confirms that it has track record of more than 3 years.
- 11. The company confirms that it has positive cash accruals (earnings before depreciation and tax) from operations for at least 2 financial years preceding the application and its net-worth as on December 31, 2017 is positive.
- 12. The issuer shall mandatorily facilitate trading in demat securities.
- 13. The issuer should not been referred to Board for Industrial and Financial Reconstruction.
- 14. No petition for winding up is admitted by a court of competent jurisdiction against the Issuer.
- 15. No material regulatory or disciplinary action should have been taken by any stock exchange or regulatory authority in the past three years against the Issuer.
- 16. The company should have a website.
- 17. There has been no change in the promoter(s) of the company in the 1 year preceding the date of filing application to NSE for listing on SME segment.

Issuer shall also comply with all the other requirements as laid down for such an Issue under Chapter X-B of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106 (M) (3) of SEBI (ICDR) Regulation, 2009 the provisions of regulations 6(1), 6(2), 6(3), Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to this Issue.



Thus the Company is eligible for the Issue in accordance with Regulation 106M(2) and other provision of Chapter XB of SEBI (ICDR) Regulations as the post issue face value capital does not exceed ₹ 2,500 Lakh. Company also complies with the eligibility conditions laid by the SME Platform of NSE for listing of our Equity Shares.

#### 2.3 Types of Public Issues – Fixed Price Issues and Book Built Issues

In accordance with the provisions of the SEBI ICDR Regulations, 2009, an Issuer can either determine the Issue Price through the Book Building Process ("Book Built Issue") or undertake a Fixed Price Issue ("Fixed Price Issue"). An Issuer may mention Floor Price or Price Band in the RHP (in case of a Book Built Issue) and a Price or Price Band in this Daft Prospectus (in case of a fixed price Issue) and determine the price at a later date before registering the Prospectus with the Registrar of Companies.

The cap on the Price Band should be less than or equal to 120% of the Floor Price. The Issuer shall announce the Price or the Floor Price or the Price Band through advertisement in all newspapers in which the pre-issue advertisement was given at least five Working Days before the Bid/Issue Opening Date, in case of an IPO and at least one Working Day before the Bid/Issue Opening Date, in case of an FPO.

The Floor Price or the Issue price cannot be lesser than the face value of the securities.

Applicants should refer to the Prospectus or Issue advertisements to check whether the Issue is a Book Built Issue or a Fixed Price Issue.

#### 2.4 Issue Period

The Issue may be kept open for a minimum of three Working Days (for all category of Applicants) and not more than ten Working Days. Applicants are advised to refer to the Application Form and Abridged Prospectus or Prospectus for details of the Issue Period. Details of Issue Period are also available on the website of Stock Exchange.

## 2.5 Migration To Main Board

SME Issuer may migrate to the Main Board of Stock Exchange from the SME Exchange at a later date subject to the following:

a) If the Paid up Capital of the Company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), The Company shall apply to SE for listing of its shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.

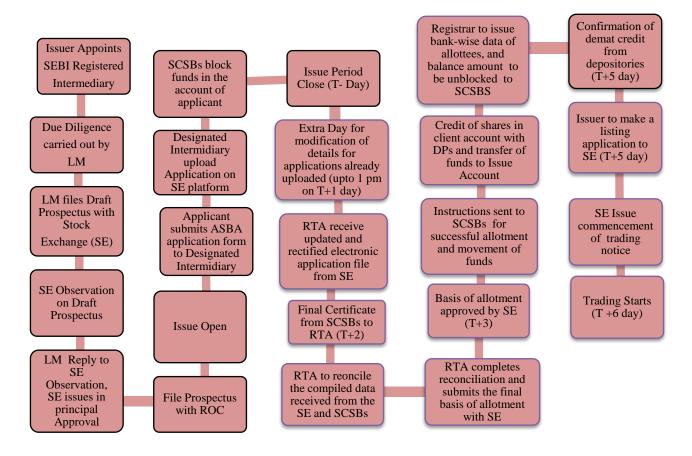
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b) If the Paid up Capital of the company is more than 10 crores but below Rs. 25 crores, the Company may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

# 2.6 Flowchart Of Timelines

A flow chart of process flow in Fixed Price Issues is as follows:





Section 3: Category of Investors Eligible to Participate in an Issue

**Each Applicant should check whether it is eligible to apply under applicable law.** Furthermore, certain categories of Bidders/Applicants, such as NRIs, FII's, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.

Subject to the above, an illustrative list of Applicants is as follows:

- Indian nationals resident in India who are competent to contract under the Indian Contract Act, 1872, in single or joint names (not more than three) or in the names of minors as natural / legal guardian;
- Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidder/Applicant should specify that the
  Application is being made in the name of the HUF in the Application Form as follows: "Name of sole or first Applicant: XYZ
  Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Applications by HUFs may be
  considered at par with those from individuals;
- Companies, corporate bodies and societies registered under applicable law in India and authorized to invest in equity shares under their respective constitutional and charter documents;
- Mutual Funds registered with SEBI;
- Eligible NRIs on a repatriation basis or on a non-repatriation basis subject to applicable law; NRIs other than Eligible NRIs are not eligible to participate in this Issue.
- Indian Financial Institutions, scheduled commercial banks regional rural banks, co-operative banks (subject to RBI regulations and the SEBI ICDR Regulations, 2009 and other laws, as applicable);
- FPIs other than Category III foreign portfolio investors, VCFs and FVCIs registered with SEBI.



- Limited liability partnerships registered in India and authorized to invest in equity shares.
- State Industrial Development Corporations.
- Trusts/societies registered under the Societies Registration Act, 1860, as amended or under any other law relating to trusts/societies and who are authorized under their respective constitutions to hold and invest in equity shares;
- Scientific and/ or Industrial Research Organizations authorized to invest in equity shares.
- Insurance Companies registered with IRDA;
- Provident Funds and Pension Funds with minimum corpus of Rs. 2500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Multilateral and Bilateral Development Financial Institutions;
- National Investment Fund set up by resolution no F.No.2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- Insurance funds set up and managed by army, navy, air force of the Union of India or by Department of Posts, India;
- Any other person eligible to apply to this Issue, under the laws, rules, regulations, guidelines, and policies applicable to them and under Indian Laws.

As per the existing regulations, OCBs are not allowed to participate in an Issue.

## Section 4: Applying in the Issue

**Fixed Price Issue:** Applicants should only use the specified cum Application Form either bearing the stamp of Designated Intermediaries as available or downloaded from the websites of the Stock Exchanges. Application Forms are available with the registered office of the Issuer, and office of the RTA and at the office of the LM. For further details regarding availability of Application Forms, Applicants may refer to the Prospectus.

Applicants should ensure that they apply in the appropriate category. The prescribed color of the Application Form for various categories of Applicants is as follows:

Category	Color of the Application
Resident Indian, Eligible NRIs applying on a non -repatriation basis	White
NRIs, FVCIs, FIIs, their Sub-Accounts (other than Sub-Accounts which are foreign corporate(s) or	Blue
foreign individuals bidding under the QIB), FPIs on a repatriation basis	

Securities Issued in an IPO can only be in dematerialized form in compliance with Section 29 of the Companies Act, 2013. Applicants will not have the option of getting the allotment of specified securities in physical form. However, they may get the specified securities rematerialized subsequent to allotment.

#### 4.1 Instructions For Filing Application Form/Application Form (Fixed Price Issue)

Applicants may note that forms not filled completely or correctly as per instructions provided in this GID, the Prospectus and Application Form are liable to be rejected.

Instructions to fill each field of the Application Form can be found on the reverse side of the Application Form. Specific instructions for filling various fields of the Resident Application Form and Non-Resident Application Form and samples are provided below.

The samples of the Application Form for resident Applicants and the Application Form for non-resident Applicants are reproduced below:



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#### 4.1.1 FIELD NUMBER 1: NAME AND CONTACT DETAILS OF THE SOLE/FIRST APPLICANT

Applicants should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.

- a) Mandatory Fields: Applicants should note that the name and address fields are compulsory and e-mail and/or telephone number/mobile number fields are optional. Applicants should note that the contact details mentioned in the Application Form may be used to dispatch communications (including letters notifying the unblocking of the bank accounts of \Applicants) in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Application Form may be used by the Issuer,
- b) The Designated Intermediaries and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- c) **Joint Applications**: In the case of Joint Applications, the Applications should be made in the name of the Applicant whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Applicant would be required in the Bid cum Application Form/Application Form and such first Applicant would be deemed to have signed on behalf of the joint holders. All communications may be addressed to such Applicant and may be dispatched to his or her address as per the Demographic Details received from the Depositories.
- d) **Impersonation:** Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

#### "Any person who:

- makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."
- e) **Nomination Facility to Applicant:** Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. In case of allotment of the Equity Shares in dematerialized form, there is no need to make a separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Applicants should inform their respective DP.

#### 4.1.2 FIELD NUMBER 2: PAN NUMBER OF SOLE FIRST APPLICANT

- a) PAN (of the sole/ first Applicant) provided in the Application Form should be exactly the same as the PAN of the person(s) in whose name the relevant beneficiary account is held as per the Depositories' records.
- b) PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Applications on behalf of the Central or State Government, Applications by officials appointed by the courts and Applications by Applicants residing in Sikkim ("PAN Exempted Applicants"). Consequently, all Applicants, other than the PAN Exempted Applicants, are required to disclose their PAN in the Application Form, irrespective of the Application Amount. An Application Form without PAN, except in case of Exempted Applicants, is liable to be rejected. Applications by the Applicants whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.
- c) The exemption for the PAN Exempted Applicants is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- d) Application Forms which provide the General Index Register Number instead of PAN may be rejected.
- e) Applications by Applicants whose demat accounts have been 'suspended for credit' are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as "Inactive demat accounts" and demographic details are not provided by depositories.



#### 4.1.3 FIELD NUMBER 3: APPLICANTS DEPOSITORY ACCOUNT DETAILS

- a) Applicants should ensure that DP ID and the Client ID are correctly filled in the Application Form. The DP ID and Client ID provided in the Application Form should match with the DP ID and Client ID available in the Depository database, otherwise, the Application Form is liable to be rejected.
- b) Applicants should ensure that the beneficiary account provided in the Application Form is active.
- c) Applicants should note that on the basis of DP ID and Client ID as provided in the Application Form, the Applicant may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Applicant as available on the records of the depositories. These Demographic Details may be used, among other things, for unblocking of ASBA Account or for other correspondence(s) related to an Issue.
- d) Applicants are, advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants' sole risk.

#### 4.1.4 FIELD NUMBER 4: APPLICATION DETAILS

- a) The Issuer may mention Price as per Draft Prospectus. However a Prospectus registered with RoC contains one price.
- b) Minimum and Maximum Application Size
  - i. For Retails Individual Applicants

The Application must be for a minimum of [•] Equity shares. As the application price payable by the retail individual applicants cannot exceed ₹ 200000 they can make Application for only minimum Application size i.e for [•] Equity shares.

ii. For Other Applicants (Non Institutional Applicants and QIBs):

The Application must be for a minimum of such number of equity shares such that the Application Amount exceeds ₹ 200000 and in multiples of [•] Equity shares thereafter. An application cannot be submitted for more than the Issue Size. However, the maximum application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application. In case of revision of Applications, the Non Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than ₹ 200000 for being considered for allocation in the Non Institutional Portion. Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of equity shares that can be held by them under prescribed law or regulation or as specified in this Draft Prospectus.

- c) **Multiple Applications:** An applicant should submit only one Application Form. Submission of a second Application Form to either the same or to the Designated Intermediaries and duplicate copies of Application Forms bearing the same application number shall be treated as multiple applications and are liable to be rejected.
- d) Applicants are requested to note the following procedures may be followed by the Registrar to the issue to detect multiple applications:
  - All applications may be checked for common PAN as per the records of the Depository. For Applicants other than
    Mutual Funds and PFI sub-accounts, applications bearing the same PAN may be treated as multiple applications by
    an Applicant and may be rejected.
  - ii. For applications from Mutual Funds and FPI sub-accounts, submitted under the same PAN, as well as Applications on behalf of the PAN Exempted Applicants, the Application Forms may be checked for common DP ID and Client ID. In any such applications which have the same DP ID and Client ID, these may be treated as multiple applications and may be rejected.



- e) The following applications may not be treated as multiple applications:
  - i. Application by Reserved Categories in their respective reservation portion as well as that made by them in the Net Issue portion in public category.
  - ii. Separate applications by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Application clearly indicates the scheme for which the application has been made.
  - iii. Application by Mutual Funds, and sub-accounts of FPIs (or FPIs and its sub-accounts) submitted with the same PAN but with different beneficiary account numbers, Client IDs, and DP IDs.

#### 4.1.5 FIELD NUMBER 5: CATEGORY OF APPLICANTS

- a) The categories of Applicants identified as per the SEBI ICDR Regulations, 2009 as amended for the purpose of Application, allocation and allotment in the Issue are RIIs, Individual applicants other than RIIs, and other investors (including corporate bodies or institutions, irrespective of the number of specified securities applied for).
- b) An Issuer can make reservation for certain categories of Applicants as permitted under the SEBI ICDR Regulations, 2009 as amended. For details of any reservations made in the Issue, Applicants may refer to the Prospectus.
- c) The SEBI ICDR Regulations, 2009, specify the allocation or allotment that may be made to various categories of Applicants in an Issue depending upon compliance with the eligibility conditions. For details pertaining to allocation and Issue specific details in relation to allocation Applicant may refer to the Prospectus.

#### 4.1.6 FIELD NUMBER 6: INVESTOR STATUS

- a) Each Applicant should check whether it is eligible to apply under applicable law and ensure that any prospective allotment to it in the Issue is in compliance with the investment restrictions under applicable law.
- b) Certain categories of Applicants, such as NRIs, FIIs, FPIs and FVCIs may not be allowed to Apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.
- c) Applicants should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Application Form and Non-Resident Application Form.
- d) Applicants should ensure that their investor status is updated in the Depository records.

#### 4.1.7 FIELD NUMBER 7: PAYMENT DETAILS

- a) All Applicants are required to use ASBA facility to block the full Amount (net of any Discount, as applicable) along-with the Application Form. If the Discount is applicable in the Issue, the RIIs should indicate the full Amount in the Application Form and the funds shall be blocked for Amount net of Discount. Only in cases where the Prospectus indicates that part payment may be made, such an option can be exercised by the Applicant.
- b) All categories of investors can participate in the Issue only through ASBA mechanism.
- c) Application Amount cannot be paid in cash, through money order or through postal order or through stock invest.

#### 4.1.7.1 Payment instructions for Applicants

- (a) Applicants may submit the Application Form either in physical mode or online mode to any Designated Intermediaries.
- (b) Applicants should specify the Bank Account number in the Application Form. The Application Form submitted by an Applicant and which is accompanied by cash, demand draft, money order, postal order or any mode of payment other than blocked



amounts in the ASBA Account maintained with an SCSB, may not be accepted.

- (c) Applicant should ensure that the Application Form is also signed by the ASBA Account holder(s) if the Applicant is not the ASBA Account holder;
- (d) Applicant shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the account.
- (e) From one ASBA Account, a maximum of five Application Forms can be submitted.
- (f) Applicants applying through a member of the Syndicate should ensure that the Application Form is submitted to a member of the Syndicate only at the Specified Locations. Applicants should also note that Application Forms submitted to the Syndicate at the Specified Locations may not be accepted by the member of the Syndicate if the SCSB where the ASBA Account, as specified in the Application Form, is maintained has not named at least one branch at that location for the members of the Syndicate to of deposit Application Forms (a list such branches is available on the website SEBI of http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised-Intermediaries).
- (g) Applicants applying through a Registered Broker, RTA or CDP should note that Application Forms submitted to them may not be accepted, if the SCSB where the ASBA Account, as specified in Application Form, is maintained has not named at least one branch at that location for the Registered Brokers, RTA or CDP, as the case may be, to deposit Application Forms.
- (h) ASBA Applicant applying directly through the SCSBs should ensure that the Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.
- (i) Upon receipt of Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form.
- (j) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Application Amount mentioned in the Application Form may upload the details on the Stock Exchange Platform.
- (k) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Applications on the Stock Exchange platform and such Applications are liable to be rejected.
- (l) Upon submission of a completed Application Form each Applicant may be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount specified in the Application Form in the ASBA Account maintained with the SCSBs.
- (m) The Application Amount may remain blocked in the aforesaid ASBA Account until finalisation of the Basis of allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Application, as the case may be.
- (n) SCSBs applying in the Issue must apply through an Account maintained with any other SCSB; else their Application is liable to be rejected.

## 4.1.8 Unblocking of ASBA Account

- a) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB, along with instructions to unblock the relevant bank accounts and for successful applications transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted, if any, against each Application, (ii) the amount to be transferred from the relevant bank account to the Public Issue Account, for each Application, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Issue Account, and (iv) details of rejected/ non allotment / partial allotment ASBA Application, if any, along with reasons for rejection and details of withdrawn or unsuccessful Application, if any, to enable the SCSBs to unblock the respective bank accounts.
- b) On the basis of instructions from the Registrar to the Issue, the SCSBs may transfer the requisite amount against each successful Application to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.



In the event of withdrawal or rejection of the Application Form and for unsuccessful Application, the Registrar to the Issue may give instructions to the SCSB to unblock the Application Amount in the relevant ASBA Account within 6 Working Days of the Issue Closing Date.

#### **4.1.8.1 Discount (if applicable)**

- a) The Discount is stated in absolute rupee terms.
- b) RII, Employees and Retail Individual Shareholders are only eligible for discount. For Discounts offered in the Issue, Applicants may refer to the Prospectus.
- c) For the Applicants entitled to the applicable Discount in the Issue the Application Amount less Discount (if applicable) shall be blocked.

#### 4.1.8.2 Additional Instructions for NRIs

The Non-Resident Indians who intend to block funds in their Non-Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians (non-repatriation basis). In the case of Application by NRIs applying on a repatriation basis, blocking of funds in their NRO account shall not be accepted.

# 4.1.9 FIELD NUMBER 8: SIGNATURES AND OTHER AUTHORISATIONS

- a) Only the First Applicant is required to sign the Application Form. Applicants should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- b) If the ASBA Account is held by a person or persons other than the Applicant, then the Signature of the ASBA Account holder(s) is also required.
- c) In relation to the Applications, signature has to be correctly affixed in the authorization/undertaking box in the Application Form, or an authorization has to be provided to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Amount mentioned in the Application Form.
- d) Applicants must note that Application Form without signature of Applicant and /or ASBA Account holder is liable to be rejected.

# 4.1.10 ACKNOWLEDGEMENT AND FUTURE COMMUNICATION

Applicants should ensure that they receive the acknowledgment duly signed and stamped by the Designated Intermediary, as applicable, for submission of the Application Form.

- 1. All communications in connection with Applications made in the Issue should be addressed as under:
  - i. In case of queries related to Allotment, non-receipt of Allotment Advice, credit of allotted equity shares, the Applicants should contact the Registrar to the Issue.
  - ii. In case of Applications submitted to the Designated Branches of the SCSBs or Registered Brokers or Registered RTA/DP, the Applicants should contact the relevant Designated Branch of the SCSBs or Registered Brokers or Registered RTA/DP, as the case maybe.
- iii. Applicant may contact the Company Secretary and Compliance Officer or LM(s) in case of any other complaints in relation to the Issue.
- 2. The following details (as applicable) should be quoted while making any queries –
- i. Full name of the sole or Applicant, Application Form number, Applicants' DP ID, Client ID, PAN, number of Equity Shares applied for, amount paid on application.
- ii. name and address of the Designated Intermediary, where the Application was submitted; or
- iii. In case of ASBA Applications, ASBA Account number in which the amount equivalent to the Application Amount was blocked.



For further details, Applicant may refer to the Prospectus and the Application Form.

#### 4.2 INSTRUCTIONS FOR FILING THE REVISION FORM

- a) During the Issue Period, any Applicant (other than QIBs and NIIs, who can only revise their application upwards) who has registered his or her interest in the Equity Shares at a particular number of shares is free to revise number of shares applied using revision forms available separately.
- b) RII may revise their applications till closure of the issue period or withdraw their applications until finalization of allotment.
- c) Revisions can be made in both the desired number of Equity Shares and the Bid Amount by using the Revision Form.
- d) The Applicant can make this revision any number of times during the Issue Period. However, for any revision(s) in the Application, the Applicants will have to use the services of the same Designated Intermediary through which such Applicant had placed the original Application.

A sample Revision form is reproduced below:



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# 4.2.1 FIELDS 1, 2 AND 3: NAME AND CONTACT DETAILS OF SOLE/FIRST APPLICANT, PAN OF SOLE/FIRST APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE APPLICANT

Applicants should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

# 4.2.2 FIELD 4 & 5: BID OPTIONS REVISION 'FROM' AND 'TO'

- a) Apart from mentioning the revised options in the Revision Form, the Applicant must also mention the details of the share applied for given in his or her Application Form or earlier Revision Form.
- b) In case of revision of Applications by RIIs, Employees and Retail Individual Shareholders, such Applicants should ensure that the Application Amount, should not exceed Rs.200,000/- due to revision and the application may be considered, subject to the eligibility, for allocation under the Non-Institutional Category.

# 4.2.3FIELD 6: PAYMENT DETAILS



Applicant may Issue instructions to block the revised amount in the ASBA Account, to the Designated Branch through whom such Applicant had placed the original Application to enable the relevant SCSB to block the additional Application Amount, if any.

#### 4.2.4 FIELDS 7: SIGNATURES AND ACKNOWLEDGEMENTS

Applicants may refer to instructions contained at paragraphs 4.1.8 and 4.1.9 for this purpose.

#### 4.3 SUBMISSION OF REVISION FORM/APPLICATION FORM

Applicants may submit completed application form / Revision Form in the following manner:-

Mode of Application	Submission of Application Form
All Investor Applications	To the Designated Intermediaries

The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively

#### SECTION 5: ISSUE PROCEDURE IN FIXED PRICE ISSUE

#### 5.1 Applicants may note that there is no Bid cum Application Form in a Fixed Price Issue.

As the Issue Price is mentioned in the Fixed Price Issue therefore on filing of the Prospectus with the RoC, the Application so submitted is considered as the application form. Applicants may only use the specified Application Form for the purpose of making an Application in terms of the Prospectus which may be submitted through Designated Intermediary.

Applicants may submit an Application Form either in physical/electronic form to Designated Intermediaries or the Designated Branches of the SCSBs authorizing blocking of funds that are available in the bank account specified in the Application Form only ("ASBA Account"). The Application Form is also made available on the websites of the Stock Exchanges at least one day prior to the Issue Opening Date.

In a fixed price Issue, allocation in the net offer to the public category is made as follows: minimum fifty per cent to Retail Individual Investors; and remaining to (i) individual investors other than Retail Individual Investors; and (ii) other Applicants including corporate bodies or institutions, irrespective of the number of specified securities applied for. The unsubscribed portion in either of the categories specified above may be allocated to the Applicants in the other category.

## 5.2 GROUNDS FOR TECHNICAL REJECTIONS

Applicants are advised to note that the Applications are liable to be rejected, inter-alia, on the following technical grounds:-

- Amount paid does not tally with the amount payable for the Equity shares applied for;
- In case of partnership firms, Application for Equity Shares made in the name of the individual partners and no firm as such shall be entitled to apply.
- Application by persons not competent to contract under the Indian Contract Act, 1872, including minors, insane person.
- PAN not mentioned in the Application Form.
- GIR number furnished instead of PAN.
- Applications for lower number of Equity Shares than the minimum specified for that category of investors;
- Applications at a price other than the Fixed Price of the Issue;
- Applications for number of Equity Shares which are not in multiples of [●];
- Category not ticked;
- Multiple Applications as defined in this Draft Prospectus as such, based on common PAN;
- In case of Applications under power of attorney or by limited companies, corporate, trust etc., relevant documents are not being submitted;
- Signature of sole Applicant is missing;
- Application Forms are not delivered by the Applicants within the time prescribed as per the Application Form, Issue Opening Date advertisement and Prospectus as per the instructions in the Prospectus and Application Forms;



- In case no corresponding record is available with the Depositories that matches the DP ID, the Client ID and the PAN;
- Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Applications by OCBs;
- Applications by US person other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Application not duly signed by the sole applicant;
- Application by any person outside India if not in compliance with applicable foreign and Indian Laws;
- Application that do not comply with the securities laws of their respective jurisdictions are liable to be rejected.
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Application by person not eligible to acquire equity shares of the company in terms of all applicable laws, rules, regulations, guidelines, and approvals.
- Application or revision thereof by QIB Applicants, Non Institutional Applicants where the Application Amount is in excess of Rs. 200000 received after 3.00 pm on the issue Closing date unless the extended time is permitted by NSE.
- Inadequate funds in the bank account to block the Application Amount specified in the Application Form/Application Form at the time of blocking such Application Amount in the bank account;
- Where no confirmation is received from SCSB for blocking of funds;
- Applications by Applicants not submitted through ASBA process;
- Applications not uploaded on the terminals of the Stock Exchanges; and
- Applications by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Application Form.
- Details of ASBA Account not provided in the Application form
- From one ASBA Account, more than five applications are made by applicant.

For details of instructions in relation to the Application Form, Applicants may refer to the relevant section of GID.

APPLICANT SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGE BY THE BROKERS DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE APPLICATION FORM IS LIABLE TO BE REJECTED.

# SECTION 6: ISSUE PROCEDURE IN BOOK BUILT ISSUE

This being the Fixed Price Issue this section is not applicable for this Issue.

#### SECTION 7: ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

#### 7.1 Basis of Allotment

Allotment will be made in consultation with SME Platform of NSE (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

- a) The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category x number of Shares applied for).
- b) The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- c) For applications where the proportionate allotment works out to less than [●] Equity Shares the allotment will be made as follows:
  - i. Each successful applicant shall be allotted [•] Equity Shares;
  - ii. The successful applicants out of the total applicants for that category shall be determined by the drawal of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.



- d) If the proportionate allotment to an applicant works out to a number that is not a multiple of [●] Equity Shares, the applicant would be allotted Shares by rounding off to the lower nearest multiple of [●] Equity Shares subject to a minimum allotment of [●] Equity Shares.
- e) If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares. If as a result of the process of rounding off to the lower nearest multiple of [●] Equity Shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, upto 110% of the size of the offer specified under the Capital Structure mentioned in the Prospectus.
- f) The above proportionate allotment of shares in an Issue that is oversubscribed shall be subject to the reservation for Retail Individual applicants as described below:
  - i. As per Regulation 43(4) of the SEBI (ICDR) Regulations, as the Retail Individual Investor category is entitled to more than fifty percent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
  - ii. Remaining to Individual applicants other than retail individual investors and Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
  - iii. The unsubscribed portion in either of the categories specified in (a) or (b) above may be available for allocation to the applicants in the other category, if so required.

'Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with SME Platform of NSE.

The Executive Director/ Managing Director of the SME Platform of NSE, Designated Stock Exchange in addition to Lead Merchant Banker and Registrar to the Public Offer shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations, 2009.

## 7.2 DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

- a) **Designated Date:** On the Designated Date, the SCSBs shall transfer the funds represented by allocation of Equity Shares into the Public Issue Account with the Bankers to the Issue.
- b) **Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Shares. Applicants **are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.** 
  - Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Applicants who have been Allotted Equity Shares in the Issue.
- c) The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- d) Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) initiate corporate action for credit of shares to the successful Applicants Depository Account will be completed within 5 Working Days of the Issue Closing Date. The Issuer also ensures the credit of shares to the successful Applicant's depository account is completed within 5 Working Days of the Issue Closing Date.

#### **SECTION 8: INTEREST AND REFUNDS**

#### 8.1 COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING

The Issuer may ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges are taken within 6 Working Days of the Issue Closing Date. The Registrar to the Issue may give instructions for credit to Equity Shares the beneficiary account with DPs, and dispatch the Allotment Advice within 6 Working Days of the Issue Closing Date.

# 8.2 GROUNDS FOR UNBLOCKING OF FUNDS



## 8.2.1 Non Receipt of Listing Permission

An Issuer makes an application to the Stock Exchange(s) for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchanges from where such permission is sought are disclosed in Prospectus. The Designated Stock Exchange may be as disclosed in the Prospectus with which the Basis of Allotment may be finalized.

If the permissions to deal in and for an official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith initiate action to unblock the application amount from the Investors accounts. If such money is not repaid within the eight days after the Issuer becomes liable to repay it, then the Issuer and every director of the Issuer who is an officer in default may, on and from such expiry of eight days, be liable to repay the money, with interest at such rate, as prescribed under Section 73 of Companies Act, and disclosed in the Prospectus.

# 8.2.2 Minimum Subscription

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten.

As per Section 39 of Companies Act, 2013 if the "stated minimum amount" has not been subscribed and the sum payable on application is not received within a period of 30 days from the date of the Prospectus, the application money has to be returned within such period as may be prescribed. If our company does not receive the 100% subscription of the offer through the Offer Document including devolvement of underwriters, if any, within sixty (60) days from the date of closure of the issue, our company shall forthwith unblocked the entire application amount received. If there is a delay beyond eighty days after our company becomes liable to pay the amount, our company and every officer in default will, on and from the expiry of this period be jointly and severally liable to repay the money, with interest or other penalty as prescribed under SEBI Regulations and the Companies Act, 2013.

The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50 no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked within 6 working days of closure of the issue.

Further in accordance with Regulation 106(Q) of the SEBI (ICDR) Regulations, our Company shall ensure that the minimum application size in terms of number of specified securities shall not be less than Rs.1,00,000/- (Rupees One Lakh) per application.

The equity shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance without the applicable laws of such jurisdiction.

#### 8.2.3 MINIMUM NUMBER OF ALLOTTEES

The Issuer may ensure that the number of prospective allottees to whom Equity Shares may be allotted may not be less than 50 failing which the entire application monies may be unblocked forthwith.

# 8.3 Mode of Unblocking of Funds

Within 6 Working Days of the Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs for unblocking the amount in ASBA Account on unsuccessful Application and also for any excess amount blocked on Application.

# 8.3.1 Mode of making refunds for Applicants

The Registrar to the Issue may instruct the controlling branch of the SCSB to unblock the funds in the relevant ASBA Account for any withdrawn, rejected or unsuccessful ASBA applications or in the event of withdrawal or failure of the Issue.

#### 8.4 Interest In Case Of Delay in Allotment

The Issuer may pay interest at the rate of 15% per annum if demat credits are not made to Applicants or instructions for unblocking of funds in the ASBA Account are not dispatched within the 6 Working days of the Issue Closing Date.



The Issuer may pay interest at 15% per annum for any delay beyond 6 working days from the Issue Closing Date, if Allotment is not made.

# **SECTION 9: GLOSSARY AND ABBREVIATIONS**

Unless the context otherwise indicates or implies, certain definitions and abbreviations used in this document may have the meaning as provided below. References to any legislation, act or regulation may be to such legislation, act or regulation as amended from time to time.

Term	Description
Allotment/ Allot/ Allotted	The allotment of Equity Shares pursuant to the Issue to successful Applicants
Allottee	An Applicant to whom the Equity Shares are Allotted
Allotment Advice	Note or advice or intimation of Allotment sent to the Applicants who have been allotted Equity Shares after the Basis of Allotment has been approved by the designated Stock Exchanges
Application Form	The form in terms of which the Applicant should make an application for Allotment in case of issues other than Book Built Issues, includes Fixed Price Issue
Application Supported by Blocked Amount/ (ASBA)/ASBA	An application, whether physical or electronic, used by Applicants to make a Application authorizing an SCSB to block the Bid Amount in the specified bank account maintained with such SCSB
ASBA Account	Account maintained with an SCSB which may be blocked by such SCSB to the extent of the Application Amount of the ASBA Applicant
ASBA Application	An Application made by an ASBA Applicant
Applicant	Prospective Applicants in the Issue who apply through ASBA
Basis of Allotment	The basis on which the Equity Shares may be Allotted to successful Applicants under the Issue
Bid	The date after which the SCSBs may not accept any application for the Issue, which may be notified in an English national daily, a Hindi national daily and a regional language newspaper at the place where the registered office of the Issuer is situated, each with wide circulation. Applicants may refer to the Prospectus for the Issue Closing Date
Issue Closing Date	The date on which the SCSBs may start accepting application for the Issue, which may be the date notified in an English national daily, a Hindi national daily and a regional language newspaper at the place where the registered office of the Issuer is situated, each with wide circulation. Applicants may refer to the Prospectus for the Issue Opening Date
Issue Opening Date	The date on which the SCSBs may start accepting application for the Issue, which may be the date notified in an English national daily, a Hindi national daily and a regional language newspaper at the place where the registered office of the Issuer is situated, each with wide circulation. Applicants may refer to the Prospectus for the Issue Opening Date
Issue Period	Except in the case of Anchor Investors (if applicable), the period between the Issue Opening Date and the Issue Closing Date inclusive of both days and during which prospective Applicants (other than Anchor Investors) can submit their Application, inclusive of any revisions thereof. The Issuer may consider closing the Issue Period for QIBs one working day prior to the Issue Closing Date in accordance with the SEBI ICDR Regulations, 2009. Applicants may refer to the Prospectus for the Issue Period
Application Amount	The value indicated in the Application Form and payable by the Applicant upon submission of the Application (except for Anchor Investors), less discounts (if applicable).
Application Form	The form in terms of which the Applicant should make an offer to subscribe for or purchase the Equity Shares and which may be considered as the application for Allotment for the purposes of the Draft Prospectus, whether applying through the ASBA or otherwise.



Term	Description
Applicant	Any prospective investor (including an ASBA Applicant) who makes a Application pursuant to the terms of the Prospectus and the Application Form. In case of issues undertaken through the fixed price process, all references to a Applicant should be construed to mean an Applicant
Book Built Process/ Book Building Process/ Book Building Method	The book building process as provided under SEBI ICDR Regulations, 2009,
Broker Centres	Broker Centres notified by the Stock Exchanges, where Applicants can submit the Application Form to a Registered Broker. The details of such broker centres, along with the names and contact details of the Registered Brokers are available on the websites of the Stock Exchanges.
Lead Manager/ LM	The Lead Manager to the Issue as disclosed in the Prospectus and the Application Form of the Issuer.
Business Day	Monday to Friday (except public holidays)
CAN/Confirmation of Allotment Note	The note or advice or intimation sent to each successful Applicant indicating the Equity Shares which may be Allotted, after approval of Basis of Allotment by the Designated Stock Exchange
Client ID	Client Identification Number maintained with one of the Depositories in relation to demat account
Collecting Depository Participant or CDP	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Applications at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
DP	Depository Participant
DP ID	Depository Participant's Identification Number
Depositories	National Securities Depository Limited and Central Depository Services (India) Limited
Demographic Details	Details of the Applicants including the Applicant's address, name of the Applicant's father/husband, investor status, occupation and bank account details
Designated Branches	Such branches of the SCSBs which may collect the Application Forms used by the ASBA Applicants applying through the ASBA and a list of which is available on <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised-Intermediaries">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised-Intermediaries</a> .
Designated CDP Locations	Such locations of the CDPs where Applicant can submit the Application Forms to Collecting Depository Participants.
	The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Application Forms are available on the websites of the Stock Exchange i.e. <a href="https://www.nseindia.com">www.nseindia.com</a>
Designated RTA Locations	Such locations of the RTAs where Applicant can submit the Application Forms to RTAs.
	The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept Application Forms are available on the websites of the Stock Exchange i.e. <a href="https://www.nseindia.com">www.nseindia.com</a>
Designated Date	The date on or after which funds are transferred by the SCSBs to the Public Issue Account of the Issuer.
Designated Stock Exchange	The designated stock exchange as disclosed in the Draft Prospectus of the Issuer
Designated Intermediaries /Collecting Agent	Syndicate Members, Sub-Syndicate/Agents, SCSBs, Registered Brokers, Brokers, the CDPs and RTAs, who are authorized to collect Application Forms from the Applicants, in relation to the Issue



Term	Description
Discount	Discount to the Issue Price that may be provided to Applicants in accordance with the SEBI ICDR Regulations, 2009.
Draft Prospectus	The Draft Prospectus filed with Stock Exchange in case of Fixed Price Issues and which may mention a price
Employees	Employees of an Issuer as defined under SEBI ICDR Regulations, 2009 and including, in case of a new company, persons in the permanent and full time employment of the promoting companies excluding the promoters and immediate relatives of the promoter. For further details Applicant may refer to the Prospectus
Equity Shares	Equity shares of the Issuer
FCNR Account	Foreign Currency Non-Resident Account
First Applicant	The Applicant whose name appears first in the Application Form or Revision Form
FII(s)	Foreign Institutional Investors as defined under the SEBI (Foreign Institutional Investors) Regulations, 1995 and registered with SEBI under applicable laws in India
Fixed Price Issue/Fixed Price Process/Fixed Price Method	The Fixed Price process as provided under SEBI ICDR Regulations, 2009, in terms of which the Issue is being made
FPIs	Foreign Portfolio Investors as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014
FPO	Further public offering
Foreign Venture Capital Investors or FVCIs	Foreign Venture Capital Investors as defined and registered with SEBI under the SEBI (Foreign Venture Capital Investors) Regulations, 2000
IPO	Initial public offering
Issue	Public Issue of Equity Shares of the Issuer including the Offer for Sale if applicable
Issuer/ Company	The Issuer proposing the initial public offering/further public offering as applicable
Issue Price	The final price, less discount (if applicable) at which the Equity Shares may be Allotted in terms of the Prospectus. The Issue Price may be decided by the Issuer in consultation with the Lead Manager(s)
Maximum RII Allottees	The maximum number of RIIs who can be allotted the minimum Application Lot. This is computed by dividing the total number of Equity Shares available for Allotment to RIIs by the minimum Application Lot.
MICR	Magnetic Ink Character Recognition - nine-digit code as appearing on a cheque leaf
Mutual Fund	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996
NACH	National Automated Clearing House
NEFT	National Electronic Fund Transfer
NRE Account	Non-Resident External Account
NRI	NRIs from such jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom the Prospectus constitutes an invitation to subscribe to or purchase the Equity Shares
NRO Account	Non-Resident Ordinary Account
Net Issue	The Issue less reservation portion



Term	Description
Non-Institutional Investors or NIIs	All Applicants, including sub accounts of FIIs registered with SEBI which are foreign corporate or foreign individuals and FPIs which are Category III foreign portfolio investors, that are not QIBs or RIBs and who have Applied for Equity Shares for an amount of more than ₹ 200,000 (but not including NRIs other than Eligible NRIs)
Non-Institutional Category	The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the Prospectus and the Application Form
Non-Resident	A person resident outside India, as defined under FEMA and includes Eligible NRIs, FIIs, FPIs and FVCIs
OCB/Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date had taken benefits under the general permission granted to OCBs under FEMA
Offer for Sale	Public offer of such number of Equity Shares as disclosed in the Prospectus through an offer for sale by the Selling Shareholder
Other Investors	Investors other than Retail Individual Investors in a Fixed Price Issue. These include individual applicants other than retail individual investors and other investors including corporate bodies or institutions irrespective of the number of specified securities applied for.
PAN	Permanent Account Number allotted under the Income Tax Act, 1961
Pricing Date	The date on which the Issuer in consultation with the Book Running Lead Manager(s), finalize the Issue Price
Prospectus	The prospectus filed with the RoC in accordance with Section 32 of the Companies Act, 2013 read with section 26 of Companies Act 2013 after the Pricing Date, containing the Issue Price, the size of the Issue and certain other information
Public Issue Account	An account opened with the Banker to the Issue to receive monies from the ASBA Accounts on the Designated Date
QIB Category	The portion of the Issue being such number of Equity Shares to be Allotted to QIBs on a proportionate basis
Qualified Institutional Buyers or QIBs	As defined under SEBI ICDR Regulations, 2009
RTA	Registrar to the Issue and Share Transfer Agent
Registered Broker	Stock Brokers registered with the Stock Exchanges having nationwide terminals, other than the members of the Syndicate
Registrar to the Issue/RTI	The Registrar to the Issue as disclosed in the Prospectus and Application Form
Reserved Category/ Categories	Categories of persons eligible for making application/bidding under reservation portion
Reservation Portion	The portion of the Issue reserved for category of eligible Applicants as provided under the SEBI ICDR Regulations, 2009
Retail Individual Investors / RIIs	Investors who applies or bids for a value of not more than ₹ 200,000.
Retail Individual Shareholders	Shareholders of a listed Issuer who applies or bids for a value of not more than ₹ 200,000.



Term	Description
Retail Category	The portion of the Issue being such number of Equity Shares available for allocation to RIIs which shall not be less than the minimum bid lot, subject to availability in RII category and the remaining shares to be allotted on proportionate basis.
Revision Form	The form used by the Applicant in an issue to modify the quantity of Equity Shares indicates therein in any of their Application Forms or any previous Revision Form(s)
RoC	The Registrar of Companies
SEBI	The Securities and Exchange Board of India constituted under the Securities and Exchange Board of India Act, 1992
SEBI ICDR Regulations, 2009	The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009
Self Certified Syndicate Bank(s) or SCSB(s)	A bank registered with SEBI, which offers the facility of ASBA and a list of which is available on <a href="http://www.sebi.gov.in/cms/sebi_data/attachdocs/1316087201341.html">http://www.sebi.gov.in/cms/sebi_data/attachdocs/1316087201341.html</a>
Specified Locations	Refer to definition of Broker Centers
Stock Exchanges/ SE	The stock exchanges as disclosed in the Prospectus of the Issuer where the Equity Shares Allotted pursuant to the Issue are proposed to be listed
Syndicate	The Book Running Lead Manager(s) and the Syndicate Member
Syndicate Agreement	The agreement to be entered into among the Issuer, and the Syndicate in relation to collection of the Bids in this Issue (excluding Application from ASBA Applicants)
Syndicate Member(s)/SM	The Syndicate Member(s) as disclosed in the Prospectus
Underwriters	The Lead Manager(s)
Underwriting Agreement	The agreement dated entered into between the Underwriters and our company.
Working Day	Any day, other than 2nd and 4th Saturday of the month, Sundays or public holidays, on which commercial banks in India are open for business, provided however, with reference to announcement Issue Period, "Working Days" shall mean all days, excluding Saturdays, Sundays and public holidays, which are working days for commercial banks in India.



#### RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The government bodies responsible for granting foreign investment approvals are the RBI and the relevant ministry or ministries of the Government of India.

The Government has from time to time made policy pronouncements on FDI through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP"), issued the consolidated FDI policy circular of 2017 ("FDI Policy 2017"), which with effect from August 28, 2017, consolidates and supersedes all previous press notes, press releases and clarifications on FDI policy issued by the DIPP that were in force and effect as on August 28, 2017.

Subject to certain conditions, the transfer of shares by way of sale between an Indian resident and a non-resident does not require the prior approval of the RBI or the relevant ministry or ministries of the Government of India, provided that (i) the activities of the investee company are under the automatic route under the FDI Policy 2017 and transfer does not attract the provisions of the SEBI Takeover Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy 2017; and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI and the RBI.

As per the existing policy of the Government of India, OCBs cannot participate in the Offer.

The Equity Shares have not been and will not be registered under the Securities Act or any other applicable law of the United States and, unless so registered, and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws. Accordingly, the Equity Shares are only being offered and sold (i) within the United States only to persons reasonably believed to be "qualified institutional buyers" (as defined in Rule 144A under the Securities Act and referred to in this Draft Prospectus as "U.S. QIBs", for the avoidance of doubt, the term U.S. QIBs does not refer to a category of institutional investor defined under applicable Indian regulations and referred to in this Draft Prospectus as "QIBs") in transactions exempt from, or not subject to, the registration requirements of the Securities Act, and (ii) outside the United States in offshore transactions in reliance on Regulation S under the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Bidders. Our Company and the Lead Managers are not liable for any amendments or modification or changes in applicable laws.



# SECTION VIII - MAIN PROVISIONS OF ARTICLES OF ASSOCIATION OF OUR COMPANY

Pursuant to Schedule I of the Companies Act, and the SEBI ICDR Regulations, the Main provisions of the Articles of Association relating to voting rights, dividend, lien, forfeiture, restrictions on transfer and Transmission of equity shares or debentures, their consolidation or splitting are as provided below. Each provision below is numbered as per the corresponding article number in the articles of association and defined terms herein have the meaning given to them in the Articles of Association.

ARTICL	INTERPRETATION	HEADING
E NO.		
1.	In these Articles unless there be something in the subject matter or context inconsistent therewith:	
	i. "The Act" means the Companies Act, 2013 and the applicable provisions of the Companies Act, 1956 and includes any statutory modification or re-enactment thereof for the time being in force.	The Act
	ii."Articles" means Articles of Association of the Company as originally framed or altered from time to time	Articles
	iii. <b>'Beneficial Owner'</b> shall have the meaning assigned thereto by Section 2(1) (a) of the Depositories Act, 1996.	Beneficial Owner
	iv. "Board" or "Board of Director" means the Collective body of the Board of Directors of	Board or Board of
	the Company.	Director
	v. "Chairman" means the Chairman of the Board of the Directors of the Company.	Chairman
	vi."The Company" means Yash Highvoltage Limited	The Company
	vii. "Depositories Act, 1996" shall mean Depositories Act, 1996 and include any Statutory	Depositories Act,
	modification or re-enactment thereof for the time being in force.	1996
	viii. <b>Depository</b> shall have the meaning assigned thereto by Section 2 (1) (e) of the Depositories Act, 1996.	Depository
	ix."Directors" mean the Directors for the time being of the Company.	Directors
	x."Dividend" includes any interim dividend.	Dividend
	xi. "Document" means a document as defined in Section 2 (36) of the Companies Act, 2013	Document
	xii."Equity Share Capital", with reference to any Company limited by shares, means all	<b>Equity Share</b>
	share capital which is not preference share capital.	Capital
	xiii. <b>KMP</b> means Key Managerial Personnel of the Company provided as per the relevant sections of the Act.	KMP
	xiv. "Managing Director" means a Director who by virtue or an agreement with the Company or of a resolution passed by the Company in general meeting or by its Board of Directors or by virtue of its Memorandum or Articles of Association is entrusted with substantial powers of management and includes a director occupying the position of managing director, by whatever name called.	Managing Director
	xv. "Month" means Calendar month.	Month
	xvi. "Office" means the registered office for the time being of the Company.	Office
	xvii. "Paid-up share capital" or "share capital paid-up" means such aggregate amount of money credited as paid-up as is equivalent to the amount received as paid up in respect of shares issued and also includes any amount credited as paid-up in respect of shares of the company, but does not include any other amount received in respect of such shares, by whatever name called.	Paid-up share capital
	xviii. "Postal Ballot" means voting by post or through any electronic mode.	Postal Ballot
	xix. "Proxy" includes attorney duly constituted under the power of attorney to vote for a member at a General Meeting of the Company on poll.	Proxy
	xx. "Public Holiday" means a Public Holiday within the meaning of the Negotiable Instruments Act, 1881 (XXVI of 1881); provided that no day declared by the Central Government to be such a holiday shall be deemed to be such a holiday in relation to any meeting unless the declaration was notified before the issue of the notice convening such meeting.	Public Holiday
	xxi. "Registrar" means the Registrar of Companies of the state in which the Registered Office of the Company is for the time being situated and includes an Additional	Registrar



	Registrar a Joint Registrar, a Deputy Registrar or an Assistant Registrar having the	
	duty of registering companies and discharging various functions under this Act.  xxii. "Rules" means the applicable rules as prescribed under the relevant sections of the Act	
Rules	for time being in force.	
SEBI	xxiii."SEBI" means Securities & Exchange Board of India established under Section 3 of the Securities & Exchange Board of India Act, 1992.	
Securities	xxiv. "Securities" means the securities as defined in clause (h) of Section 2 of the Securities Contracts (Regulation) Act, 1956 (42 of 1956)	
Share	xxv. "Share" means share in the Share Capital of the Company and includes stock except where a distinction between stock and share is expressed or implied.	
Seal	xxvi. "Seal" means the common seal of the Company.	
	xxvii. "Preference Share Capital", with reference to any Company limited by shares, means that part of the issued share capital of the Company which carries or would carry a preferential right with respect to—	
Preference Share Capital	<ul> <li>(a) payment of dividend, either as a fixed amount or an amount calculated at a fixed rate, which may either be free of or subject to income-tax; and</li> <li>(b) repayment, in the case of a winding up or repayment of capital, of the amount of the share capital paid-up or deemed to have been paid-up, whether or not, there is a preferential right to the payment of any fixed premium or premium on any fixed scale, specified in the memorandum or articles of the Company;</li> </ul>	
	Words imparting the plural number also include, where the context requires or admits, the singular number, and vice versa.  Unless the context otherwise requires, words or expressions contained in these regulations shall bear the same meaning as in the Act or any statutory modification thereof in force at the date at which these regulations become binding on the Company.	
	'In writing' and 'written' includes printing, lithography and other modes of representing or reproducing words in a visible form.	
	The Authorized Share Capital of the Company shall be such amount and be divided into such shares as may from time to time be provided in Clause V of the Memorandum of Association with power to increase or reduce the capital and divide the shares in the capital of the Company (including Preferential Share Capital, if any)and to attach thereto respectively any preferential, qualified or special rights, privileges or conditions as may be determined in accordance with these presents and to modify or abrogate any such rights, privileges or conditions in such manner as may for the time being be permitted by the said Act.	2.
	Subject to the provisions of the Act and these Articles, the shares in the capital of the Company shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time to time think fit. Further provided that the option or right to call of shares shall not be given to any person except with the sanction of the Company in general meeting.	3.
	Subject to provisions of Section 54 of the Act read with Companies (Share Capital and Debentures) Rules, 2014, the Company may issue Sweat Equity Shares on such terms and in such manner as the Board may determine.	4.
Issue of Debentures	The Company shall have powers to issue any debentures, debenture-stock or other securities at Par, discount, premium or otherwise and may be issued on condition that they shall be convertible into shares of any denomination and with any privileges and conditions as to redemption, surrender, drawing, allotment of shares, attending the General Meetings (but not voting on any business to be conducted), appointment of Directors on Board and otherwise Debentures with the right to conversion into or allotment of shares shall be issued only with the consent of the company in the General Meeting by a Special Resolution.	5.
Certificates	i. Every person whose name is entered as a member in the register of members shall be entitled to receive within two months after incorporation, in case of subscribers to the memorandum or after allotment or within fifteen days (15) of the application for registration of transfer of transmission or within such other period as the conditions	6.



	of issue shall be provided,—  a. one certificate for all his shares without payment of any charges; or  b. several certificates, each for one or more of his shares, upon payment of Rupees twenty for each certificate after the first.	
	ii. The Company agrees to issue certificate within fifteen days of the date of lodgement of transfer, sub-division, consolidation, renewal, exchange or endorsement of calls/allotment monies or to issue within fifteen days of such lodgement for transfer, Pucca Transfer Receipts in denominations corresponding to the market units of trading autographically signed by a responsible official of the Company and bearing an endorsement that the transfer has been duly approved by the Directors or that no such approval is necessary;	
	iii. Every certificate shall specify the shares to which it relates and the amount paid-up thereon.	
7	iv. In respect of any share or shares held jointly by several persons, the Company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to one of several joint holders shall be sufficient delivery to all such holders.	
7.	If any share certificate be worn out, defaced, mutilated or torn or if there be no further space on the back for endorsement of transfer, then upon production and surrender thereof to the Company, a new certificate may be issued in lieu thereof, and if any certificate is lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the Company deem adequate, a new certificate in lieu thereof shall be given. Every certificate under this Article shall be issued on payment of twenty Rupees for each certificate.	
8.	Except as required by law, no person shall be recognised by the Company as holding any share upon any trust, and the Company shall not be bound by, or be compelled in any way to recognise (even when having notice thereof) any equitable, contingent, future or partial interest in any share, or any interest in any fractional part of a share, or (except only as by these regulations or by law otherwise provided) any other rights in respect of any share except an absolute right to the entirety thereof in the registered holder.	
9.	The provisions of these Articles relating to issue of Certificates shall mutatis mutandis apply to any other securities including Debentures (except where the Act otherwise requires) of the Company.	
10.	<ul> <li>i. The Company may exercise the powers of paying commissions conferred by subsection (6) of section 40, provided that the rate per cent or the amount of the commission paid or agreed to be paid shall be disclosed in the manner required by that section and rules made thereunder.</li> <li>ii. The rate or amount of the commission shall not exceed the rate or amount prescribed in rules made under sub-section (6) of section 40.</li> <li>iii. The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or partly in the one way and partly in the other.</li> </ul>	Power to pay Commission In connection with the Securities issued
11.	<ul> <li>i. If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of section 48, and whether or not the Company is being wound up, be varied with the consent in writing of the holders of three-fourths of the issued shares of that class, or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class.</li> <li>ii. To every such separate meeting, the provisions of these regulations relating to general meetings shall mutatis mutandis apply, but so that the necessary quorum shall be at least two persons holding at least one-third of the issued shares of the class in question.</li> </ul>	Variations of Shareholder's rights
12	The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further shares ranking pari passu therewith.	



13.	Subject to the provisions of section 55 and 62, any preference shares may with the sanction of ordinary resolution, be issued on the terms that they are to be redeemed on such terms and in such manner as the Company before the issue of the shares may, by special resolution, determine.	Issue of Preference Shares
14.	(1) Where at any time Company having Share Capital proposes to increase its subscribed capital by the issue of further Shares, such shares shall be offered:	
	<ul><li>(a) to persons who, at the date of the offer, are holders of equity shares of the company in proportion, as nearly as circumstances admit, to the paid-up share capital on those shares by sending a letter of offer subject to the conditions specified in the relevant provisions of Section 62 of the Act.</li><li>(b) to employees under a scheme of employees' stock option, subject to special resolution passed by company and subject to such other conditions as may be prescribed under the relevant rules of Section 62.</li></ul>	
	(c) to any persons, if it is authorized by a special resolution, whether or not those persons include the persons referred to in clause (a) or clause (b), either for cash or for a consideration other than cash, if the price of such shares is determined by the valuation report of a registered valuer subject to such conditions as may be prescribed under the relevant rules of Section 62.	Further Issue of shares
	(2) The notice shall be dispatched through registered post or speed post or through electronic mode to all the existing shareholders at least three days before the opening of the issue.	
	(3) Nothing in this Article shall apply to the increase of the subscribed capital of company caused by the exercise of an option as a term attached to the debentures issued or loan raised by the company to convert such debentures or loans into shares in the company:  Provided that the terms of issue of such debentures or loan containing such an option have been approved, before the issue of such debentures or the raising of loan, by a special resolution passed by the company in general meeting.	
15.	i. The Company shall have a first and paramount lien—  a. on every share (not being a fully paid share), for all monies (whether presently payable or not) called, or payable at a fixed time, in respect of that share; and	
	<ul> <li>b. on all shares (not being fully paid shares) standing registered in the name of a single person, for all monies presently payable by him or his estate to the Company:</li> <li>c. Every fully paid shares shall be free from all lien and that in the case of</li> </ul>	
	partly paid shares the Issuer's lien shall be restricted to moneys called or payable at a fixed time in respect of such shares  Provided that the Board of directors may at any time declare any share to be wholly	
	or in part exempt from the provisions of this clause.  ii. The Company's lien, if any, on a share shall extend to all dividends payable and bonuses declared from time to time in respect of such shares.	Lien
16.	The Company may sell, in such manner as the Board thinks fit, any shares on which the Company has a lien:  Provided that no sale shall be made—	
	<ul> <li>a. unless a sum in respect of which the lien exists is presently payable; or</li> <li>b. until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is presently payable, has been given to the registered holder for the time being of the share or the person entitled thereto by reason of his death or insolvency.</li> </ul>	
17.	<ul><li>i. To give effect to any such sale, the Board may authorise some person to transfer the shares sold to the purchaser thereof.</li><li>ii. The purchaser shall be registered as the holder of the shares comprised in any such</li></ul>	
	transfer.  iii. The purchaser shall not be bound to see to the application of the purchase money,	



	nor shall his title to the shares be affected by any irregularity or invalidity in the	
18.	<ul> <li>i. The proceeds of the sale shall be received by the Company and applied in payment of such part of the amount in respect of which the lien exists as is presently payable.</li> <li>ii. The residue, if any, shall, subject to a like lien for sums not presently payable as existed upon the shares before the sale, be paid to the person entitled to the shares at the date of the sale.</li> </ul>	
19.	Where two or more persons are registered as the holders of any share they shall be deemed to hold the same as joint-tenants with benefits of survivorship subject to the following and other provisions contained in these Articles:-  a) The Company shall at its discretion, be entitled to decline to register more than three persons as the joint-holders of any share.  b) The joint-holders of any shares shall be liable severally as well as jointly for and in respect of all calls and other payments which ought to be made in respect of such share.  c) On the death of any such joint-holders, the survivor or survivors shall be the only person or persons recognized by the Company as having any title to the share but the Directors may require such evidence of death as they may deem fit and nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability on shares held by him jointly with any other person.  d) Any one of such joint-holders may give effectual receipts of any dividends or other moneys payable in respect of such share.  e) Only the person whose name stands first in the Register of Members as one of the joint-holders of any share shall be entitled to delivery of the certificate, if any, relating to such share or to receive documents from the Company and any documents served on or sent to such person shall be deemed served on all the joint-holders.  f)  (i) Any one of the two or more joint-holders may vote at General Meeting	Joint Holdings
	either personally or by attorney or by proxy in respect of such shares as if they were solely entitled hereto and if more than one such joint-holders be present at any meeting personally or by proxy or by attorney then one of such joint holders so present whose name stand first in the Register in respect of such shares shall alone be entitled to vote in respect thereof but the other or others of the joint-holders shall be entitled to vote in preference to a joint-holder present by attorney or by proxy although the name of such joint-holder present by attorney or by proxy stands first in Register in respect of such shares.  (ii) Several executors or administrators of a deceased member in whose (deceased member) sole name any share stands, shall for the purpose of this Clause be deemed as Joint-Holders.	
	g) The provisions of these Articles relating to joint-holding of shares shall mutatis mutandis apply to any other securities including Debentures of the company registered in Joint-names.	
20.	i. The Board may, from time to time, make calls upon the members in respect of any monies unpaid on their shares (whether on account of the nominal value of the	Calls on shares



	shares or by way of premium) and not by the conditions of allotment thereof made payable at fixed times:	
	Provided that no call shall exceed one fourth of the nominal value of the shares or be	
	payable at less than one month from the date fixed for the payment of the last	
	preceding call.	
	F	
	ii. Each member shall, subject to receiving at least fourteen days' notice specifying the	
	time or times and place of payment, pay to the Company, at the time or times and	
	place so specified, the amount called on his shares.  iii. A call may be revoked or postponed at the discretion of the Board.	
21.	A call shall be deemed to have been made at the time when the resolution of the Board	
	authorising the call was passed and may be required to be paid by installments.	
22.	The joint holders of a share shall be jointly and severally liable to pay all calls in respect	
	thereof.	
23.	i. If a sum called in respect of a share is not paid before or on the day appointed for	
	payment thereof, the person from whom the sum is due shall pay interest thereon	
	from the day appointed for payment thereof to the time of actual payment at ten per cent. per annum or at such lower rate, if any, as the Board may determine.	
	ii. The Board shall be at liberty to waive payment of any such interest wholly or in part.	
24.	i. Any sum which by the terms of issue of a share becomes payable on allotment or at	
	any fixed date, whether on account of the nominal value of the share or by way of	
	premium, shall, for the purposes of these regulations, be deemed to be a call duly	
	made and payable on the date on which by the terms of issue such sum becomes	
	payable.  ii. In case of non-payment of such sum, all the relevant provisions of these regulations	
	as to payment of interest and expenses, forfeiture	
	iii. or otherwise shall apply as if such sum had become payable by virtue of a call duly	
	made and notified.	
25	The Board—	
	i. may, if it thinks fit, receive from any member willing to advance the same, all or any	
	part of the monies uncalled and unpaid upon any shares held by him; and upon all or any of the monies so advanced, may (until the same would, but for such	
	advance, become presently payable) pay interest at such rate not exceeding, unless	
	the Company in general meeting shall otherwise direct, twelve per cent per annum,	
	as may be agreed upon between the Board and the member paying the sum in	
	advance.	
26.	Any uncalled amount paid in advance shall not in any manner entitle the member so	
	advancing the amount, to any dividend or participation in profit or voting right on such amount remaining to be called, until such amount has been duly called-up.	
	amount remaining to be caned, until such amount has been dury caned-up.	
	Provided however that any amount paid to the extent called – up, shall be entitled to	
	proportionate dividend and voting right.	
27.	The Board may at its discretion, extend the time fixed for the payment of any call in respect	
20	of any one or more members as the Board may deem appropriate in any circumstances.	
28.	The provisions of these Articles relating to call on shares shall mutatis mutandis apply to any other securities including debentures of the company.	
29.	i. The shares or other interest of any member in the Company shall be a movable	
	property, transferable in the manner provided by the Articles.	
	ii. Each share in the Company shall be distinguished by its appropriate number.	
	iii. A Certificate of the Company, specifying any shares held by any member shall be	Transfer of shares
20	prima facie evidence of the title of the member of such shares.	
30.	i. The instrument of transfer of any share in the Company shall be executed by or on	
	behalf of both the transferor and transferee.  ii. The transferor shall be deemed to remain a holder of the share until the name of the	
	11. The transferor shall be declined to remain a notice of the shall until the halle of the	



		,
	transferee is entered in the register of members in respect thereof.	
31.	The Board may, subject to the right of appeal conferred by section 58 of Companies Act, 2013 and Section 22A of the Securities Contracts (Regulation) Act, 1956, decline to register, by giving notice of intimation of such refusal to the transferor and transferee within timelines as specified under the Act-	
	i. the transfer of a share, not being a fully paid share, to a person of whom they do not approve; or	
	ii. any transfer of shares on which the Company has a lien.	
	iii. Provided however that the Company will not decline to register or acknowledge any transfer of shares on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever.	
32.	The Board shall decline to recognise any instrument of transfer unless—	
	i. the instrument of transfer is in the form as prescribed in rules made under sub-	
	section (1) of section 56;  ii the instrument of transfer is accompanied by the certificate of the shares to which it	
	ii. the instrument of transfer is accompanied by the certificate of the shares to which it relates, and such other evidence as the Board may reasonably require to show the right of the transferor to make the transfer; and the instrument of transfer is in respect of only one class of shares.	
	Provided that, transfer of shares in whatever lot shall not be refused.	
	iii. The Company agrees that when proper documents are lodged for transfer and there are no material defects in the documents except minor difference in signature of the transferor(s),	
	iv. Then the Company will promptly send to the first transferor an intimation of the aforesaid defect in the documents, and inform the transferor that objection, if any, of	
	the transferor supported by valid proof, is not lodged with the Company within fifteen days of receipt of the Company's letter, then the securities will be	
	transferred;  v. If the objection from the transferor with supporting documents is not received within the stipulated period, the Company shall transfer the securities provided the	
33.	Company does not suspect fraud or forgery in the matter.  The Company agrees that in respect of transfer of shares where the Company has not effected	
33.	transfer of shares within 1 month or where the Company has failed to communicate to the transferee any valid objection to the transfer within the stipulated time period of 1 month, the Company shall compensate the aggrieved party for the opportunity losses caused during the period of the delay	
34.	On giving not less than seven days' previous notice in accordance with section 91 and rules made thereunder, the registration of transfers may be suspended at such times and for such periods as the Board may from time to time determine:	
	Provided that such registration shall not be suspended for more than thirty days at any one time or for more than forty-five days in the aggregate in any year	
35.	The provisions of these Articles relating to transfer of Shares shall mutatis mutandis apply to any other securities including debentures of the company.	
36.	The Company shall keep a book to be called the "Register of Transfers" and therein shall be fairly and distinctly entered the particulars of every transfer or transmission of any shares.	Register of Transfers
37.		
	i. The provisions of this Article shall apply notwithstanding anything to the contrary contained in any other Article of these Articles.	Dematerialisation of Securities
	a. The Company shall be entitled to dematerialise its securities and to offer securities in a dematerialised form pursuant to the Depository Act, 1996.	



#### b. Option for Investors:

Every holder of or subscriber to securities of the Company shall have the option to receive security certificates or to hold the securities with a Depository. Such a person who is the beneficial owner of the Securities can at any time opt out of a Depository, if permitted, by the law, in respect of any security in the manner provided by the Depositories Act, 1996 and the Company shall, in the manner and within the time prescribed, issue to the beneficial owner the required Certificates for the Securities.

If a person opts to hold its Security with a Depository, the Company shall intimate such depository the details of allotment of the Security

- c. Securities in Depository to be in fungible form:-
  - All Securities of the Company held by the Depository shall be dematerialised and be in fungible form.
  - Nothing contained in Sections 88, 89, 112 & 186 of the Companies Act, 2013 shall apply to a Depository in respect of the Securities of the Company held by it on behalf of the beneficial owners.
- d. Rights of Depositories & Beneficial Owners:-Notwithstanding anything to the contrary contained in the Act a Depository shall be deemed to be the registered owner for the purpose of effecting transfer of ownership of Security of the Company on behalf of the beneficial owner.
- e. Save as otherwise provided in (d) above, the depository as the registered owner of the Securities shall not have any voting rights or any other rights in respect of the Securities held by it.
- f. Every person holding Securities of the Company and whose name is entered as the beneficial owner in the records of the depository shall be deemed to be a member of the Company. The beneficial owner of Securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of his Securities which are held by a depository.
- ii. Notwithstanding anything contained in the Act to the contrary, where Securities of the Company are held in a depository, the records of the beneficial ownership may be served by such depository to the Company by means of electronic mode or by delivery of floppies or discs.
- iii. Nothing contained in Section 56 of the Companies Act, 2013 shall apply to a transfer of Securities effected by a transferor and transferee both of whom are entered as beneficial owners in the records of a depository.
- iv. Notwithstanding anything contained in the Act, where Securities are dealt with by a depository, the Company shall intimate the details thereof to the depository immediately on allotment of such securities.
- v. Nothing contained in the Act or these Articles regarding the necessity of having distinctive numbers for Securities issued by the Company shall apply to Securities held with a Depository.
- vi. The Company shall cause to be kept at its Registered Office or at such other place as



	may be decided, Register and Index of Members in accordance with Section 88 and other applicable provisions of the Companies Act 2013 and the Depositories Act, 1996 with the details of Shares held in physical and dematerialised forms in any media as may be permitted by law including in any form of electronic media.	
	vii. The Register and Index of beneficial owners maintained by a depository under Section 11 of the Depositories Act, 1996, shall be deemed to be the Register and Index of Members for the purpose of this Act. The Company shall have the power to keep in any state or country outside India, a Register of Members for the residents in that state or Country.	
38.	<ul> <li>i. On the death of a member, the survivor or survivors where the member was a joint holder, and his nominee or nominees or legal representatives where he was a sole holder, shall be the only persons recognised by the Company as having any title to his interest in the shares.</li> </ul>	
	<ol> <li>Nothing in clause (i) shall release the estate of a deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.</li> </ol>	
39.	<ul> <li>i. Any person becoming entitled to a share, in consequence of the death or insolvency of a member may, upon such evidence being produced as may from time to time properly be required by the Board and subject as hereinafter provided, elect, either— <ul> <li>a. to be registered himself as holder of the share; or</li> <li>b. to make such transfer of the share as the deceased or insolvent member could have made.</li> </ul> </li> </ul>	
	ii. The Board shall, in either case, have the same right to decline or suspend registration as it would have had, if the deceased or insolvent member had transferred the share before his death or insolvency.	
40.	<ul> <li>i. If the person so becoming entitled shall elect to be registered as holder of the share himself, he shall deliver or send to the Company a notice in writing signed by him stating that he so elects.</li> <li>ii. If the person aforesaid shall elect to transfer the share, he shall testify his election by executing a transfer of the share.</li> <li>iii. All the limitations, restrictions and provisions of these regulations relating to the right to transfer and the registration of transfers of shares shall be applicable to any such notice or transfer as aforesaid as if the death or insolvency of the member had not occurred and the notice or transfer were a transfer signed by that member.</li> </ul>	Transmission of Shares
41.	A person becoming entitled to a share by reason of the death or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not, before being registered as a member in respect of the share, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the Company:	
	Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the share, until the requirements of the notice have been complied with.	
42.	The provisions of these Articles relating to transmission of shares shall mutatis mutandis apply to any other securities including debentures of the Company.	
42	No fee shall be charged for requisition of transfer, transmission, probate, succession certificate and letter of admiration, Certificate of Death or marriage, power of attorney or similar other documents.	
43.	If a member fails to pay any call, or installment of a call, on the day appointed for payment thereof, the Board may, at any time thereafter during such time as any part of the call or installment remains unpaid, serve a notice on him requiring payment of so much of the call or	Forfeiture of Shares



	installment as is unpaid, together with any interest which may have accrued.
44.	The notice aforesaid shall—
	i. name a further day (not being earlier than the expiry of fourteen days from the date
	of service of the notice) on or before which the payment required by the notice is to
	be made; and
	ii. state that, in the event of non-payment on or before the day so named, the shares in
	respect of which the call was made shall be liable to be forfeited.
45.	If the requirements of any such notice as aforesaid are not complied with, any share in respect
	of which the notice has been given may, at any time thereafter, before the payment required
	by the notice has been made, be forfeited by a resolution of the Board to that effect.
46.	i. A forfeited share may be sold or otherwise disposed of on such terms and in such
	manner as the Board thinks fit.
	ii. At any time before a sale or disposal as aforesaid, the Board may cancel the
47.	forfeiture on such terms as it thinks fit.  i. A person whose shares have been forfeited shall cease to be a member in respect of
47.	the forfeited shares, but shall, notwithstanding the forfeiture, remain liable to pay to
	the Company all monies which, at the date of forfeiture, were presently payable by
	him to the Company in respect of the shares.
	ii. The liability of such person shall cease if and when the Company shall have
	received payment in full of all such monies in respect of the shares.
48.	i. A duly verified declaration in writing that the declarant is a director, the manager or
	the secretary, of the Company, and that a share in the Company has been duly
	forfeited on a date stated in the declaration, shall be conclusive evidence of the facts
	therein stated as against all persons claiming to be entitled to the share;
	ii. The Company may receive the consideration, if any, given for the share on any sale
	or disposal thereof and may execute transfer of the shares in favour of the person to
	whom the share is sold or disposed off;
	,
	iii. The transferee shall thereupon be registered as the holder of the share; and
	iv. The transferee shall not be bound to see to the application of the purchase money, if
	any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale or disposal of the share.
49.	The forfeiture of a share shall involve extinction at the time of forfeiture, of all interest in and
т/.	all claims and demands against the Company, in respect of the share and all other rights
	incidental to the share.
50.	Upon any sale after forfeiture or for enforcing a lien in exercise of the powers hereinabove
	given, the Board may, if necessary, appoint some person to execute an instrument for transfer
	of the shares sold and cause the purchaser's name to be entered in the register of members in
	respect of the shares sold and after his name has been entered in the register of members in
	respect of such shares the validity of the sale shall not be impeached by any person.
51.	Upon any sale, re-allotment or other disposal under the provisions of the preceding articles,
	the certificate(s), if any, originally issued in respect of the relative shares shall (unless the
	same shall on demand by the company has been previously surrendered to it by the defaulting member) stand cancelled and become null and void and be of no effect, and the Board shall
	be entitled to issue a duplicate certificate(s) in respect of the said shares to the person(s)
	entitled thereto.
52.	The Board may, subject to the provision of the Act, accept a surrender of any share from or
	by any member desirous of surrendering them on such terms as they think fit.
53.	The Provisions of these regulations as to forfeiture shall apply in the case of non-payment of
	any sum which, by the terms of issue of a share, becomes payable at a fixed time, whether on
	account of the nominal value of the share or by way of premium, as if the same had been
~ A	payable by virtue of a call duly made and notified.
54.	The provisions of these articles relating to forfeiture of shares shall mutatis mutandis apply to
	any other securities including debentures of the Company.



55.	Neither a judgment in favour of the Company for calls or other moneys due in respect of any shares nor any part payment or satisfaction there under nor the receipt by the Company of a portion of any money which shall from time to time be due from any Member to the Company in respect of his shares, either by way of principal or interest, nor any indulgence granted by the Company in respect of the payment of any such money, shall preclude the Company from proceeding to enforce forfeiture of such shares as hereinafter provided.	Initial payment not to preclude forfeiture
56.	The Company may, from time to time, by ordinary resolution increase the share capital by such sum, to be divided into shares of such amount, as may be specified in the resolution.	
57.	Subject to the provisions of section 61, the Company may, by ordinary resolution,—  i. consolidate and divide all or any of its share capital into shares of larger amount than its existing shares;  ii. convert all or any of its fully paid-up shares into stock, and reconvert that stock	Alteration of capital
	<ul><li>into fully paid-up shares of any denomination;</li><li>iii. sub-divide its existing shares or any of them into shares of smaller amount than is fixed by the memorandum;</li><li>iv. Cancel any shares which, at the date of the passing of the resolution, have not been taken or agreed to be taken by any person.</li></ul>	
58.	<ul> <li>i. the holders of stock may transfer the same or any part thereof in the same manner as, and subject to the same regulations under which, the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit:</li> <li>Provided that the Board may, from time to time, fix the minimum amount of stock transferable, so, however, that such minimum shall not exceed the nominal amount of the shares from which the stock arose.</li> <li>ii. the holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, voting at meetings of the Company, and other matters, as if they held the shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the Company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.</li> <li>iii. Such of the articles of the Company as are applicable to paid-up shares shall apply to stock and the words "share" and "shareholder" in those regulations shall include "stock" and "stock holder" representingly.</li> </ul>	Conversion of Shares into Stock
59.	include "stock" and "stock-holder" respectively.  The Company may, by special resolution, reduce in any manner and with, and subject to, any incident authorised and consent required by law,—  i. its share capital; ii. any capital redemption reserve account; or iii. Any share premium account.	Reduction of Capital
60.	The Company may issue share warrants subject to, and in accordance with, the provisions of the Act, and accordingly the Board may in its discretion, with respect to any share which is fully paid-up, on application in writing signed by the person registered as holder of the share, and authenticated by such evidence (if any) of the share and the amount of the stamp duty on the warrant and such fee as the Board may from time to time require, issue of a share warrant.  The bearer of a share warrant may at any time, deposit the warrant in the office of the Company and so long as the warrant remains so deposited, the depositor shall have the same	Share Warrants



	right of signing a requisition for calling a meeting of the Company, and of attending and voting and exercising the other privileges of a member at any meeting held after the expiry of two days from the time of deposit, as if his name were inserted in the register of members as the holder of the shares including in the deposited warrants.	
	Not more than one person shall be recognized as depositor of the share warrant.	
	The Company shall, on two days written notice, return the deposited share warrants to the depositor.	
	Subject herein otherwise expressly provided, no person shall, as bearer of a share warrant, sign a requisition for calling a member of the Company or attend or vote or exercise any other privilege of a member at a meeting of the Company, or be entitled to receive any notice from the Company.	
	The bearer of share warrant shall be entitled in all other respects to the same privileges and advantages as if he were named in the register of members as the holders of shares included in the warrant, and he shall be a member of the Company.	
	The Board may from time to time, make rules as to the terms on which (if it shall think fit) a new share warrant of coupon may be issued by way of renewal in case of defacement, loss or destruction.	
61.	i. The Company in general meeting may, upon the recommendation of the Board, resolve—	
	<ul> <li>a. that it is desirable to capitalise any part of the amount for the time being standing to the credit of any of the Company's reserve accounts, or to the credit of the profit and loss account, or otherwise available for distribution; and</li> <li>b. that such sum be accordingly set free for distribution in the manner specified</li> </ul>	
	in clause (ii) amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions.	
	ii. The sum aforesaid shall not be paid in cash but shall be applied, subject to the provision contained in clause (iii), either in or towards—	
	a. paying up any amounts for the time being unpaid on any shares held by such members respectively;	Capitalisation of
	<ul> <li>b. paying up in full, unissued shares of the Company to be allotted and distributed, credited as fully paid-up bonus shares, to and amongst such members in the proportions aforesaid;</li> </ul>	profits
	c. partly in the way specified in sub-clause (a) and partly in that specified in sub-clause (b);	
	<ul> <li>d. A securities premium account and a capital redemption reserve account may, for the purposes of this regulation, be applied in the paying up of unissued shares to be issued to members of the Company as fully paid bonus shares;</li> <li>e. The Board shall give effect to the resolution passed by the Company in pursuance of this -regulation.</li> </ul>	
	iii. Allotment or Distribution of Bonus Shares shall not be made to those Members who furnish to the Company in written intimation waiving their entitlement to receive such allotment or distribution of shares credited as fully paid up pursuant to this Article 61 as the case may be, and accordingly the corresponding amount shall not be capitalized.	



62.	<ul> <li>i. Whenever such a resolution as aforesaid shall have been passed, the Board shall—</li> <li>a) make all appropriations and applications of the undivided profits resolved to be capitalised thereby, and all allotments and issues of fully paid shares if any; and</li> <li>b) generally to do all acts and things required to give effect thereto.</li> </ul>	
	<ul> <li>ii. The Board shall have power— <ul> <li>a) to make such provisions, by the issue of fractional certificates or by payment in cash or otherwise as it thinks fit, for the case of shares becoming distributable infractions; and</li> <li>b) to authorise any person to enter, on behalf of all the members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid-up, of any further shares to which they may be entitled upon such capitalisation, or as the case may require, for the payment by the Company on their behalf, by the application thereto of their respective proportions of profits resolved to be capitalised, of the amount or any part of the amounts remaining unpaid on their existing shares;</li> </ul> </li> </ul>	
	iii. Any agreement made under such authority shall be effective and binding on such members.	
63.	Notwithstanding anything contained in these articles but subject to the provisions of sections 68 to 70 and any other applicable provision of the Act or any other law for the time being in force, the Company may purchase its own shares or other specified securities.	Buy-back of shares
64. 65.	All General Meetings other than annual general meeting shall be called extra-ordinary general meetings.  i. The Board may, whenever it thinks fit, call an extraordinary general meeting.	
	ii. The General meeting including Annual general meeting shall be convened by giving notice of clear 21 days in advance as per section 101 of Companies Act 2013. The directors if they think fit may convene a General Meeting including Annual General Meeting of the company by giving a notice thereof being not less than three days if consent is given in writing or by electronic mode by not less than ninety-five per cent. of the members entitled to vote at such meeting.	General Meeting
	iii. If at any time directors capable of acting who are sufficient in number to form a quorum are not within India, any director or any two members of the Company may call an extraordinary general meeting in the same manner, as nearly as possible, as that in which such a meeting may be called by the Board.	
66.	<ul> <li>i. No business shall be transacted at any general meeting unless a quorum of members is present at the time when the meeting proceeds to business.</li> <li>ii.</li> <li>i. Unless the number of members as on date of meeting are not more than one thousand, five members personally present shall be the quorum for a general meeting of the Company.</li> <li>ii. In any other case, the quorum shall be decided as under:</li> </ul>	
	<ul> <li>a) fifteen members personally present if the number of members as on the date of meeting is more than one thousand but up to five thousand;</li> <li>b) thirty members personally present if the number of members as on the date of the meeting exceeds five thousand;</li> </ul>	Proceedings at general meetings
67.	The chairperson, if any, of the Board shall preside as Chairperson at every general meeting of the Company.	
68.	If there is no such Chairperson, or if he is not present within fifteen minutes after the time appointed for holding the meeting, or is unwilling to act as chairperson of the meeting, the directors present shall elect one of their members to be Chairperson of the meeting.	



60. If at any meeting no director is willing to act as Chairperson or if no director is present within fifteen minutes after the time appointed for holding the meeting, the members present shall choose one of their members to be Chairperson of the meeting.  70. The Chairman of any meeting shall be the sole judge of the validity of every voic tendered at such meeting. The Chairman present at the taking of a poll shall he the sole judge of the validity of every voic tendered at such meeting. The Chairman present at the taking of a poll shall he the sole judge of the validity of every voic tendered at such poll.  71. A declaration by the Chairman in pursuance of Section 107 of the Companies Act, 2013 that on a show of hands, a resolution has or has not been carried, either unanimously or by a particular majority, and an entry to that effect in the books containing the minutes of the proceedings of the Company, shall be conclusive evidence of the fact, without proof of the manther or proportion of the votes cast in favour of or against such resolution.  72. I. Before or on the declaration of the result of the votation on any any member or members present in person or by proxy and holding shares in the Company which confer a power to vote on the resolution not being last monetenth of the total voting power in respect of the resolution or on which an agergeage sum of not less than five Lac rupees has been paid up.  12. A poll demanded on any be withdrawn at any time by the person or persons who made the demand.  23. A poll demanded on any other question (not being a question relating to the election of a Chairman which is provided for in Section 104 of the Act) shall be taken at such time not being later than 48 (forty eight) hours from the time when the demand was made, as the Chairman may direct.  13. A poll demanded on any other question (not being a question relating to the election of a Chairman which is provided for in section 104 of the Act) shall be taken at such time not being later than 48 (forty eight) hou			
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		thereof as if he was the registered holder of such shares, provided that at least 48 (forty eight)	
which he proposes to vote, he shall satisfy the Directors of his right to such shares unless the		hours before the time of holding the meeting or adjourned meeting as the case may be at	
		which he proposes to vote, he shall satisfy the Directors of his right to such shares unless the	



	Directors shall have previously admitted his right to vote at such meeting in respect thereof.	
80.	Any business other than that upon which a poll has been demanded may be preceded with,	
00.	pending the taking of the poll.	
81.	No member shall be entitled to vote at any general meeting unless all calls or other sums	
01.	presently payable by him in respect of shares in the Company have been paid.	
82.	i. No objection shall be raised to the qualification of any voter except at the meeting or	
02.	adjourned meeting at which the vote objected to is given or tendered, and every vote	
	not disallowed at such meeting shall be valid for all purposes.	
	ii. Any such objection made in due time shall be referred to the Chairperson of the	
	meeting, whose decision shall be final and conclusive.	
83	No member shall exercise any voting right in respect of any shares registered in his name on	
	which any calls or other sums presently payable by him have not been paid, or in regard to	
	which the Company has exercised any right of lien.	
84.	In the case of an equality of votes, whether on a show of hands or on a poll, the Chairman of	
	the meeting at which the show of hands takes place or at which the polls is demanded shall be	Casting Vote
	entitled to a casting vote in addition to his own vote or votes to which he may be entitled as a	g
	member.	
85.	A body corporate (whether a Company within the meaning of the Act or not) if it is a	
	member or creditor (including a holder of debentures) of the Company may in accordance	TD 4.4
	with the provisions of Section 113 of the Companies Act, 2013 authorise such person by a	Representation of
	resolution of its Board of Directors as it thinks fit, to act as its representative at any meeting	<b>Body Corporate</b>
	of the Company or of any class of members of the Company or at any meeting of creditors of	
	the Company.	
86.	The Company shall comply with provisions of Section 111 of the Companies Act, 2013,	Circulation of
	relating to circulation of member's resolution.	member's resolution
87.	The Company shall comply with provisions of Section 115 of the Act relating to resolution	Resolution
	requiring special notice.	requiring special
		notice
0.0		
88.	The provisions of Section 116 of Companies Act, 2013 shall apply to resolutions passed at an	Resolutions passed
	adjourned meeting of the Company, or of the holders of any class of shares in the Company	at adjourned
	and of the Board of Directors of the Company and the resolutions shall be deemed for all	meeting
	purposes as having been passed on the date on which in fact they were passed and shall not be deemed to have been passed on any earlier date.	
89.	The Company shall comply with the provisions of Section 117 and 179 of the Companies	
07.	Act, 2013 relating to registration of certain resolutions and agreements.	Registration of
	Act, 2013 felating to registration of certain resolutions and agreements.	resolutions and
		agreements
		agreements
90.	i. The Company shall cause minutes of all proceedings of general meetings, and of all	
, 0.	proceedings of every meeting of its Board of Directors or of every Committee of the	
	Board to be kept by making within thirty days of the conclusion of every such	
	meeting concerned, entries thereof in books kept for the purpose with their pages	
	consecutively numbered.	3.51
	ii. Each page of every such book shall be initialled or signed and the last page of the	Minutes of
	record of proceedings of each meeting in such books shall be dated and signed:	proceedings of
	record of proceedings of each meeting in such books shall be dated and signed.	_
	A. in the case of minutes of proceedings of the	general
		general meeting and of
	A. in the case of minutes of proceedings of the	general meeting and of Board and
	A. in the case of minutes of proceedings of the Board or of a Committee thereof by the Chairman of the	general meeting and of
	A. in the case of minutes of proceedings of the Board or of a Committee thereof by the Chairman of the said meeting or the Chairman of the next succeeding	general meeting and of Board and
	<ul> <li>A. in the case of minutes of proceedings of the Board or of a Committee thereof by the Chairman of the said meeting or the Chairman of the next succeeding meeting.</li> <li>B. in the case of minutes of proceedings of the general meeting by Chairman of the said meeting within</li> </ul>	general meeting and of Board and
	<ul> <li>A. in the case of minutes of proceedings of the Board or of a Committee thereof by the Chairman of the said meeting or the Chairman of the next succeeding meeting.</li> <li>B. in the case of minutes of proceedings of the general meeting by Chairman of the said meeting within the aforesaid period, of thirty days or in the event of the</li> </ul>	general meeting and of Board and
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	C. In no case the minutes of proceedings of a meeting shall be attached to any such book as aforesaid by pasting or otherwise.  D. The minutes of each meeting shall contain a fair and correct summary of the proceedings thereat.  E.All appointments of officers made at any of the meetings aforesaid shall be included in the minutes of the meeting.  F.In the case of a meeting of the Board of Directors or of a Committee of the Board, the minutes shall also contain:  a. the names of the Directors present at the meetings, and  b. in the case of each resolution passed at the meeting, the names of the Directors, if any dissenting from or not concurring in the resolution.	
	<ul> <li>iii. Nothing contained in Clauses (a) to (d) hereof shall be deemed to require the inclusion in any such minutes of any matter which in the opinion of the Chairman of the meeting: <ul> <li>is or could reasonably be regarded, as defamatory of any person is irrelevant or immaterial to the proceedings; or in detrimental to the interests of the Company.</li> </ul> </li> </ul>	
	iv. The Chairman shall exercise an absolute discretion in regard to the inclusion or non-inclusion of any matter in the minutes on the grounds specified in this clause.	
91.	The minutes of meetings kept in accordance with the provisions of Section 118 of the Companies Act, 2013 shall be evidence of the proceedings recorded therein.	Minutes to be considered to be evidence
92.	No document purporting to be a report of the proceedings of any general meeting of the Company shall be circulated or advertised at the expenses of the Company unless it includes the matters required by Section 118 of the Act to be contained in the Minutes of the proceedings of such meeting.	Publication of reports of proceeding of general meetings
93.	The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarised copy of that power or authority, shall be deposited at the registered office of the Company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, or, in the case of `a poll, not less than 24 hours before the time appointed for the taking of the poll; and in default the instrument of proxy shall not be treated as valid.	
94.	An instrument appointing a proxy shall be in the form as prescribed in the rules made under section 105.	
95.	A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstanding the previous death or insanity of the principal or the revocation of the proxy or of the authority under which the proxy was executed, or the transfer of the shares in respect of which the proxy is given:	Proxy
	Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the Company at its office before the commencement of the meeting or adjourned meeting at which the proxy is used.	
96.	The Directors need not hold any "Qualification Share(s)".	
97.	Appointment of Senior Executive as a Whole Time Director Subject to the provisions of the Act and within the overall limit prescribed under these Articles for the number of Directors on the Board, the Board may appoint any persons as a Whole Time Director of the Company for such a period and upon such terms and conditions as the Board may decide. The Senior Executive so appointed shall be governed by the following provisions:	
	He may be liable to retire by rotation as provided in the Act but shall be eligible for re-	



	appointment. His re-appointment as a Director shall not constitute a break in his appointment as Whole Time Director. He shall be reckoned as Director for the purpose of determining and fixing the number of Directors to retire by rotation. He shall cease to be a Director of the Company on the happening of any event specified in Section 164 of the Act. Subject to what is stated herein above, he shall carry out and perform all such duties and responsibilities as may, from time to time, be conferred upon or entrusted to him by Managing Director(s) and / or the Board, shall exercise such powers and authorities subject to such restrictions and conditions and / or stipulations as the Managing Director(s) and /or the Board may, from time to time determine.	
	Nothing contained in this Article shall be deemed to restrict or prevent the right of the Board to revoke, withdraw, alter, vary or modify all or any such powers, authorities, duties and responsibilities conferred upon or vested in or entrusted to such whole time directors.	
98.	<ul> <li>i. The remuneration of the directors shall, in so far as it consists of a monthly payment, be deemed to accrue from day-to-day.</li> <li>ii. In addition to the remuneration payable to them in pursuance of the Act, the directors -may be paid all travelling, hotel and other expenses properly incurred by them— <ul> <li>a. in attending and returning from meetings of the Board of Directors or any committee thereof or general meetings of the company; or</li> <li>b. in connection with the business of the company.</li> </ul> </li> </ul>	
99.	The Board may pay all expenses incurred in getting up and registering the company	
100.	The company may exercise the powers conferred on it by section 88 with regard to the keeping of a foreign register; and the Board may (subject to the provisions of that section) make and vary such regulations as it may thinks fit respecting the keeping of any such register.	
101.	All cheques, promissory notes, drafts, hundis, bills of exchange and other negotiable instruments, and all receipts for monies paid to the company, shall be signed, drawn, accepted, endorsed, or otherwise executed, as the case may be, by such person and in such manner as the Board shall from time to time by resolution determine.	
102.	Every director present at any meeting of the Board or of a committee thereof shall sign his name in a book to be kept for that purpose.	
103.	<ul> <li>i. Subject to the provisions of section 149, the Board shall have power at any time, and from time to time, to appoint a person as an additional director, provided the number of the directors and additional directors together shall not at any time exceed the maximum strength fixed for the Board by the Articles.</li> <li>ii. Such person shall hold office only up to the date of the next annual general meeting of the Company but shall be eligible for appointment by the Company as a director at that meeting subject to the provisions of the Act.</li> </ul>	
104.	Not less than two-thirds of the total number of Directors of the Company, excluding the Independent directors if any appointed by the Board, shall be persons whose period of office is liable to determination by retirement of Directors by rotation and save as otherwise expressly provided in the Act and these Articles be appointed by the Company in General Meeting.	
105.	The remaining Directors shall be appointed in accordance with the provisions of the Act	
106.	At the Annual General Meeting in each year one-third of the Directors for the time being as are liable to retire by rotation or, if their number is not three or a multiple of three, the number nearest to one-third shall retire from office.	Retirement and Rotation of
107.	Subject to the provisions of the Act and these Articles the Directors to retire by rotation under the foregoing Article at every Annual General Meeting shall be those who have been longest in the office since their last appointment, but as between persons who became Directors on the same day, those who are to retire shall, in default of and subject to any agreement among themselves, be determined by lot. Subject to the provision of the Act, a retiring Director shall retain office until the dissolution of the meeting at which his reappointment is decided or successor is appointed.	Directors
108.	Subject to the provisions of the Act and these Articles, the retiring Director shall be eligible for reappointment.	



Meeting at which a Director retires in the manner aforessid may fill up the veacated office by electing the retiring Director or some other person thereto.  110. Notwithstanding anything to the contrary contained in these Articles, so long as any moneys remain owing by the Company to any of the Finance Corporation or Credit Corporation or to any other Finance Company or Body out of any loans granted by them to the Company or Body the Company or Body the Company or Body the Company or Saves in the Company as a result of underwriting or by direct subscription or private placement, or so long as any liability of the Company arising out of any guarantee furnished by the Corporation on behalf of the Company remains outstanding, the Corporation shall have a right to appoint from time to time, any person or persons as a Director or Directors wholetime or non-wholetime (which Director or Directors) are here and the property of the Company and to remove from such office any person or persons os appointed and to appoint any person or persons in his or their places.  111. The terms and conditions of appointment of a Nominee Director's shall be governed by the agreement that may be entered into or agreed with mutual consent with such Corporation. At the option of the Corporation such Nominee Director's shall not be liable to retirement by rotation of Directors.  112. The Nominee Directors so appointed shall hold the said office only so long as any moneys enaint owing by the Company as a result of direct subscription or private placement or the liability of the Company arising out of any Guarantee is outstanding and the Nominee Director's so appointed in exercise of the said power shall just facto vacate such office immediately, if the moneys owing by the Company to the Corporation is paid off or on the Corporation easing to hold debentures/shares in the Company or the Sorticus and the Sorticus and the Sorticus and the Sorticus and the Sorticus and the Sorticus and the Sorticus and Sorticus and Sorticus and Sorticus and Sor	109.	Subject to the provision of the Act and these Articles, the Company, at the Annual General	
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under this Article or to appoint some other person in place of a Director so removed at the			Directors
meeting at which he is removed.		meeting at which he is removed.	
117. On receipt of the notice of a resolution to remove a Director under this Article, the Company	117.	On receipt of the notice of a resolution to remove a Director under this Article, the Company	



	shall forthwith send a copy thereof to the Director concerned and the Director (whether or not he is a member of the Company) shall be entitled to be heard on the resolution at the meeting.	
118.	Where notice is given of a resolution to remove a Director under this Article and the Director	
110.	concerned makes with respect thereto representations in writing to the Company and requests	
	its notification to members of the Company, the Company shall, if the time permits it to do	
	so-,	
	(a) in any notice of the resolution given to members of the Company state the fact of	
	the representations having been made, and	
	(b) send a copy of the representations to every member of the Company to whom the	
	notice of the meeting is sent ( whether before or after the receipt of representation	
	by the Company) and if a copy of the representation is not sent as aforesaid due to	
	insufficient time or for the company's default, the director may without prejudice	
	to his right to be heard orally require that the representation shall be read out at the	
	meeting:	
	Provided that copy of the representation need not be sent out and the representation need not	
	be read out at the meeting if, on the application either of the company or of any other person	
	who claims to be aggrieved, the Tribunal is satisfied that the rights conferred by this sub-	
	section are being abused to secure needless publicity for defamatory matter; and the Tribunal	
	may order the company's costs on the application to be paid in whole or in party by the director notwithstanding that he is not a party to it.	
119.	A vacancy created by the removal of a director under this article, if he had been appointed by	
11).	the company in general meeting or by the Board, be filled by the appointment of another	
	director in his place at the meeting at which he is removed, provided special notice of the	
	intended appointment has been given as prescribed in the Act.	
120.	A director so appointed shall hold office till the date up to which his predecessor would have	
	held office if he had not been removed.	
121.	If the vacancy is not filled under clause (5) above, it may be filled as a casual vacancy in	
	accordance with the provisions of this Act:	
	Provided that the director who was removed from office shall not be reappointed as a director	
122.	by the Board of Directors  Nothing in this section shall be taken-	
122.	a) as depriving a person removed under this section of any compensation or	
	damages payable to him in respect of the termination of his appointment as	
	director as per the terms of contact or terms of his appointment as director, or of	
	any other appointment terminating with that as director; or	
	b) as derogating from any power to remove a director under other provisions of	
	this Act.	
123.	Subject to provisions of the Act, the Directors including Managing or whole time Directors	
	shall be entitled to and shall be paid such remuneration as may be fixed by the Board of Directors from time to time in recognition of the services rendered by them for the company.	
	Directors from time to time in recognition of the services rendered by them for the company.	
	In addition to the remuneration payable to the Directors as above, they may be paid all	
	travelling, hotel and other expenses incurred by them.	
	a. In attending and returning from meetings of the Board of Directors and	Remuneration and
	committee thereof, all General Meetings of the company and any of	sitting fees to
	their adjourned sittings, or	Directors including Managing and
	b. In connection with the business of the Company.	whole time
45:		Directors
124.	Director (other than Managing Director & Whole-Time Directors) shall be entitled to be paid	
	out of the funds of the Company by way of sitting fees for his services not exceeding the sum of Rs. 1.00,000/ (Puness One Lee) as may be fixed by Directors from time to time for every	
	of Rs. 1,00,000/- (Rupees One Lac) as may be fixed by Directors from time to time for every meeting of the Board of Directors and/ or committee thereof attended by him in addition to	
	any remuneration paid to them. If any Director being willing is appointed to an executive	
	office either whole time or part time or be called upon to perform extra services or to make	
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	any special exertions for the purpose of the Company then subject to Section 196, 197 & 198,	
	read with Schedule V of the Act, the Board may remunerate such Directors either by a fixed	
	sum or by a percentage of profit or otherwise and such remuneration may be either in	
	addition to or in substitution for any other remuneration to which he may be entitled to.	
125.	i. Without derogating from the powers vested in the Board of Directors under these	
	Articles, the Board shall exercise the following powers on behalf of the Company	
	and they shall do so only by means of resolutions passed at meetings of the Board.	
	a. The power to make calls on shareholders in respect of money unpaid on their	
	shares;	
	b. The Power to authorize buy-back of securities under Section 68 of the Act.	
	c. Power to issue securities, including debenture, whether in or outside India	
	d. The power to borrow moneys	
	e. The power to invest the funds of the Company,	
	f. Power to Grant loans or give guarantee or provide security in respect of loans	
	g. Power to approve financial statements and the Board's Report	
	h. Power to diversify the business of the Company i. Power to approve amalgamation, merger or reconstruction	
	j. Power to take over a Company or acquire a controlling or substantial stake in	
	another Company	
	k. Powers to make political contributions;	
	1. Powers to appoint or remove key managerial personnel (KMP);	
	m. Powers to take note of appointment(s) or removal(s) of one level below the	
	Key Management Personnel;	
	n. Powers to appoint internal auditors and secretarial auditor;	Powers and duties
	o. Powers to take note of the disclosure of director's interest and shareholding;	of Directors:
	p. Powers to buy, sell investments held by the Company (other than trade	of Directors.
	investments), constituting five percent or more of the paid up share capital and free reserves of the investee Company;	Certain powers to
	q. Powers to invite or accept or renew public deposits and related matters;	be
	r. Powers to review or change the terms and conditions of public deposit;	exercised
	s. Powers to approve quarterly, half yearly and annual financial statements or	by the
	financial results as the case may be.	Board
		only at
	Provided that the Board may by resolution passed at the meeting, delegate to any Committee	meeting
	of Directors, the Managing Director, the Manager or any other principal officer of the	
	Company or in the case of a branch office of the Company, a principal officer of the branch	
	office, the powers specified in sub-clauses (d), (e) and (f) to the extent specified in clauses	
	(ii), (iii) and (iv) respectively on such condition as the Board may prescribe.	
	ii. Every resolution delegating the power referred to in sub-clause (d) of clause (i) shall	
	specify the total amount outstanding at any one time up to which moneys may be	
	borrowed by the delegate.	
	iii. Every resolution delegating the power referred to in sub-clause (e) of clause (i) shall	
	specify the total amount up to which the funds of the Company may be invested and	
	the nature of the investments which may be made by the delegate.	
	iv. Every resolution delegating the power referred to in sub-clause (f) of clause (i) shall	
	specify the total amount up to which loans may be made by the delegates, the	
	purposes for which the loans may be made and the maximum amount up to which	
	loans may be made for each such purpose in individual cases.	
	Nathing in this Anti-le shall be desired to 200 at the state of the Course	
	v. Nothing in this Article shall be deemed to affect the right of the Company in general	
	meeting to impose restrictions and conditions on the exercise by the Board of any of	
	the powers referred to in this Article.	



126.	i. The Board of Directors of the Company shall not except with the consent of the Company in general meeting:	
	a) sell, lease or otherwise dispose of the whole, or substantially the whole, of the undertaking of the Company, or where the Company owns more than one undertaking of the whole or substantially the whole of any such	
	undertaking; b) remit, or give time for the repayment of any debt, due by a Director;	
	c) invest, otherwise than in trust securities, the amount of compensation received by it as a result of any merger or amalgamation;	
	d) borrow moneys, where the money to be borrowed, together with the moneys already borrowed by the Company (apart from the temporary loans obtained from the Company's bankers in the ordinary course of business) will exceed the aggregate of the paid-up capital of the Company and its free reserves that is to say, reserves not set apart for any specific purpose; or	
	e) contribute to <i>bona fide</i> charitable and other funds, aggregate of which ill in any financial year, exceed five percent of its average net profits during the three financial years, immediately proceedings.	
	ii. Nothing contained in sub-clause (a) above shall affect:	
	a) the title of a buyer or other person who buys or takes a lease of any such undertaking as is referred to in that sub-clause in good faith and after exercising due care and caution, or	Restriction on powers of Board
	b) the selling or leasing of any property of the Company where the ordinary business of the Company consists of, or comprises such selling or leasing.	
	iii. Any resolution passed by the Company permitting any transaction such as is referred to in sub-clause (i) (a) above, may attach such conditions to the permission as may be specified in the resolution, including conditions regarding the use, disposal or investment of the sale proceeds which may result from the transaction. Provided that this clause shall not be deemed to authorise the Company to effect any reduction in its capital except in accordance with the provisions contained in that behalf in the Act.	
	iv. No debt incurred by the Company in excess of the limit imposed by subclause (d) of clause (i) above, shall be valid or effectual, unless the lender proves that he advanced the loan in good faith and without knowledge that the limit imposed by that clause had been exceeded.	
127.	Due regard and compliance shall be observed in regard to matters dealt with by or in the Explanation contained in Section 180 of the Companies Act, 2013 and in regard to the limitations on the power of the Company contained in Section 182 of the Companies Act, 2013.	
128.	Subject to the provisions of the Act, the management of the business of the Company shall be vested in the Directors and the Directors may exercise all such powers and do all such acts and things as the Company is by the Memorandum of Association or otherwise authorised to exercise and do and not hereby or by the statue or otherwise directed or required to be exercised or done by the Company in General Meeting, but subject nevertheless to the provisions of the Act and other Act and of the Memorandum of Association and these Articles and to any regulations, not being inconsistent with the Memorandum of Association and these Articles or the Act, from time to time made by the Company in general meeting provided that no such regulation shall invalidate any prior act of the Directors which would have been valid if such regulation had not been made.	General powers of the Company vested in Directors
129.	Without prejudice to the general powers conferred by Article above and the other powers conferred by these presents and so as not in any way to limit any or all of those powers and subject to the provisions of the Act and these Articles, it is hereby expressly declared that the Directors shall have the following powers:	Specific powers given to Directors



- i. to pay and charge to the capital account of the Company and interest lawfully payable thereon under the provisions of Sections 76 corresponding to Section 40 of the Companies Act, 2013;
- ii. to purchase or otherwise acquire any lands, buildings, machinery, premises, hereditaments, property effects, assets, rights, credits, royalties, bounties and goodwill of any person, firm or Company carrying on the business which this Company is authorised to carry on, at or for such price or consideration and generally on such terms and conditions as they may think fit; and in any such purchase or acquisition to accept such title as the Board may believe or may be advised to be reasonable satisfactory;
- iii. to purchase, or take on lease for any term or terms of years, or otherwise acquire any mills or factories or any land or lands, with or without buildings and outhouses thereon, situate in any part of India, at such price or rent and under and subject to such terms and conditions as the Directors may think fit; and in any such purchase, lease or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory;
- iv. to pay for any property, rights or privileges acquired by or services rendered to the Company, either wholly or partially, in cash or in shares, bonds, debentures, debenture stock or other securities of the Company, and any such shares may be issued either as fully paid up or with such amount credited as paid up thereon as may be agreed upon; and any such bonds, debentures, debenture stock or other securities may be either specifically charged upon all or any part of the property of the Company and its uncalled capital or not so charged;
- v. To erect, construct, enlarge, improve, alter, maintain, pull down rebuilt or reconstruct any buildings, factories, offices, workshops or other structures, necessary or convenient for the purposes of the Company and to acquire lands for the purposes of the Company;
- vi. To let, mortgage, charge, sell or otherwise dispose of subject to the provisions of Section 180 of the Companies Act, 2013 any property of the Company either absolutely or conditionally and in such manner and upon such terms and conditions in all respects as they think fit and to accept payment or satisfaction for the same in cash or otherwise, as they may think fit;
- vii. To insure and keep insured against loss or damage by fire or otherwise, for such period and to such extent as they may think proper, all or any part of the building, machinery, goods, stores, produce and other moveable property of the Company either separately or co-jointly; also to insure all or any portion of the goods, produce, machinery and other articles imported or exported by the Company and to sell, assign, surrender or discontinue any policies of assurance effected in pursuance of this power;
- viii. Subject to Section 179 of the Companies Act, 2013 to open accounts with any bank or bankers or with any Company, firm, or individual and to pay money into and draw money from any account from time to time as the Directors may think fit;
- ix. To secure the fulfilment of any contracts or engagements entered into by the Company by mortgage or charge of all or any of the properties of the Company and its unpaid capital for the time being or in such other manner as they may think fit;



- x. To attach to any shares to be issued as the consideration for any contract with or property acquired by the Company, or in payment for services rendered to the Company, such conditions, subject to the provisions of the Act, as to the transfer thereof as they may think fit;
- xi. To accept from any member on such terms and conditions as shall be agreed, a surrender of his shares or stock or any part thereof subject to the provisions of the Act:
- xii. To appoint any person or persons (whether incorporated or not) to accept and hold in trust for the Company any property belonging to the Company or in which it is interested or for other purposes and to execute and do all such deeds and things as may be requisite in relation to any such trusts and to provide for the remuneration of such trustee or trustees;
- xiii. To institute, conduct, defend, compound or abandon any legal proceedings by or against the Company or its Officers or otherwise concerning the affairs of the Company and also subject to the provisions of Section 180 of the Companies Act, 2013 to compound and allow time for payment or satisfaction of any debts due, or of any claims or demands by or against the Company;
- xiv. Subject to the provisions of Sections 180 of the Companies Act, 2013 to invest and deal with any of the moneys of the Company, not immediately required for the purpose thereof, upon such Shares, securities or investments (not being Shares in this Company) and in such manner as they may think fit, and from time to time to vary or realize such investments.
- xv. Subject to such sanction as may be necessary under the Act or these Articles, to give any Director, Officer, or other person employed by the Company, an interest in any particular business or transaction either by way of commission on the gross expenditure thereon or otherwise or a share in the general profits of the Company, and such interest, commission or share of profits shall be treated as part of the working expenses of the Company.
- xvi. To provide for the welfare of employees or ex-employees of the Company and their wives, widows, families, dependants or connections of such persons by building or contributing to the building of houses, dwelling, or chawls or by grants of money, pensions, allowances, gratuities, bonus or payments by creating and from time to time subscribing or contributing to provident and other funds, institutions, or trusts and by providing or subscribing or contributing towards places of instruction and recreation, hospitals and dispensaries, medical and other attendances and other assistance as the Directors shall think fit;
- xvii. To establish and maintain or procure the establishment and maintenance of any contributory or non contributory pension or superannuation funds for the benefit of, and give or procure the giving of donations, gratuities, pensions, allowances or emoluments, to any persons who are or were at any time in the employment or services of the Company, or of any Company which is a subsidiary of the Company or is allied to or associated with the Company or with any such subsidiary Company, or who are or were at anytime Directors or officers of the Company or of any such other Company as aforesaid, and the wives, widows, families and dependants of any such persons and, also to establish and subsidize and subscribe to any institution, association, clubs or funds collected to be for the benefit of or to advance the interests and well being of the Company or of any such other Company as aforesaid, and make payments to or towards the insurance of any such person as aforesaid and do any of the matters aforesaid, either alone or in conjunction with any such other Company as aforesaid;



	1	1
	xviii. To decide and allocate the expenditure on capital and revenue account either for the year or period or spread over the years.	e
	xix. To appoint and at their discretion to remove or suspend such Managers, Secretarie Officers, Clerks, Agents and servants for permanent, temporary or special service a they may from time to time think fit, and to determine their powers and duties, are fix their salaries or emoluments and require security in such instances and to such amounts as they may think fit, and from time to time to provide for the management and transactions of the affairs of the Company in any special locality in India in such manner as they may think fit. The provisions contained in the clause following shad be without prejudice to the general powers conferred by this clause.	s d d d d d d d d d d d d d d d d d d d
	xx. At any time and from time to time by power of attorney to appoint any person of persons to be the Attorney or Attorneys of the Company for such purposes and with such powers, authorities and discretions (not exceeding those vested in exercisable by the Directors under these presents) and for such period and subject such conditions as the Directors may from time to time think fit and any such appointment (if the Directors may think fit) be made in favour of any Company of the members, directors, nominees or managers of any Company or firm or otherwise in favour of any fluctuating body or person whether nominated, directly or indirectly by the Directors and such power of attorney may contain any such powers for the protection or convenience of persons dealing with such Attorneys as the Director may think fit; and may contain powers enabling any such delegates or Attorneys a aforesaid to sub-delegate all or any of the powers, authorities, and discretion for the time being vested in them.	n r c c c c c c c c c c c c c c c c c c
	xxi. To enter into all such negotiations, contracts and rescind and/or vary all such contracts and to execute and do all such acts, deeds, and things in the name of company as they may consider expedient for or in relation to any of the matters aforesaid or otherwise for the purposes of the Company;	n
130.	<ul> <li>a) Subject to the provisions of the Act and of these Articles the Board shall have power to appoint from time to time one or more Directors as Managing Director or Managing Directors and/or Whole-time Directors of the Company for a fixe term not exceeding five years at a time and upon .such terms and conditions at the Board thinks fit, and the Board may by resolution vest in such Managing Director(s)/Whole-time Director(s), such of the power hereby vested in the Board generally as it thinks fit, and such powers may be made exercisable for such period or periods, and upon such condition and subject to such restriction as it may determine, the remuneration of such Directors may be by way of monthly remuneration and/or fee for each meeting and/or participation profits, or by any or all of those modes, or of any other mode not express prohibited by the Act.</li> <li>b) Subject to the approval of shareholders in their meeting, the managing director of the Company may be appointed and continue to hold the office of the chairman and managing director or Chief Executive officer of the Company the same time.</li> <li>c) Subject to the provisions of Sections 197 &amp; 198 of the Act, the appointment and</li> </ul>	MANAGING DIRECTORS  Power to appoint Managing or Whole- time Directors
101	payment of remuneration to the above Director shall be subject to approval of the members in general meeting and of the Central Government.	f
131.	a) The Board of Directors may meet for the conduct of business, adjourn and otherwis regulate its meetings, as it thinks fit.	Proceedings of the Board



	b) A director may, and the manager or secretary on the requisition of a director shall, at any time, summon a meeting of the Board.	
132.	The quorum for meetings of Board/Committees shall be as provided in the Act or under the	
	rules.	
133.	a) Save as otherwise expressly provided in the Act, questions arising at any meeting of the Board shall be decided by a majority of votes.	
	b) In case of an equality of votes, the Chairperson of the Board, if any, shall have a second or casting vote.	
134.	The continuing directors may act notwithstanding any vacancy in the Board; but, if and so	
15	long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the Company, but for no other purpose.	
135.	The participation of directors in a meeting of the Board/ Committees may be either in person	
	or through video conferencing or audio visual means or teleconferencing, as may be prescribed by the Rules or permitted under law.	
136.	a) The Board may elect a Chairperson of its meetings and determine the period for which he is to hold office.	
	b) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the directors	
	present may choose one of their number to be Chairperson of the meeting.	
137.	a) The Board may, subject to the provisions of the Act, delegate any of its powers to	
	committees consisting of such member or members of its body as it thinks fit.  b) Any committee so formed shall, in the exercise of the powers so delegated,	
	conform to any regulations that may be imposed on it by the Board.	
138.	a) A committee may elect a Chairperson of its meetings.	
	b) If no such Chairperson is elected, or if at any meeting the Chairperson is not present	
	within five minutes after the time appointed for holding the meeting, the members	
120	present may choose one of their members to be Chairperson of the meeting.	
139.	<ul><li>a) A committee may meet and adjourn as it thinks fit.</li><li>b) Questions arising at any meeting of a committee shall be determined by a majority</li></ul>	Delegation of
	of votes of the members present, and in case of an equality of votes, the Chairperson	Powers of Board to
	shall have a second or casting vote.	Committee
140.	All acts done in any meeting of the Board or of a committee thereof or by any person acting	
	as a director, shall, notwithstanding that it may be afterwards discovered that there was some	
	defect in the appointment of any one or more of such directors or of any person acting as	
	aforesaid, or that they or any of them were disqualified, be as valid as if every such director or such person had been duly appointed and was qualified to be a director.	
141.	Save as otherwise expressly provided in the Act, a resolution in writing, signed by all the	
1111	members of the Board or of a committee thereof, for the time being entitled to receive notice	
	of a meeting of the Board or committee, shall be valid and effective as if it had been passed at	
	a meeting of the Board or committee, duly convened and held	
142.	Subject to the provisions of the Act,—	
	a) A chief executive officer, manager, Company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such	
	conditions as it may thinks fit; and any chief executive officer, manager, Company	Chief Executive
	secretary or chief financial officer so appointed may be removed by means of a	Officer, Manager,
	resolution of the Board;	Company Secretary
	b) A director may be appointed as chief executive officer, manager, Company	or Chief Financial
	secretary or chief financial officer.	Officer
143.	A provision of the Act or these regulations requiring or authorising a thing to be done by or to	
	a director and chief executive officers, manager, Company Secretary or chief Financial Officer shall not be satisfied by its being done by or to the same person acting both as	
	director and as, or in place of, chief executive officer, manager, company secretary or chief	
	Financial Officer.	



144.	No Common Seal is required as per the provisions of Companies Act, 2013.	The Seal
145.	The Company in general meeting may declare dividends, but no dividend shall exceed the	
	amount recommended by the Board.	
146.	Subject to the provisions of section 123, the Board may from time to time pay to the members	
	such interim dividends as appear to it to be justified by the profits of the Company.	
147.	a) The Board may, before recommending any dividend, set aside out of the profits	
	of the Company such sums as it thinks fit as a reserve or reserves which shall,	
	at the discretion of the Board, be applicable for any purpose to which the	
	profits of the Company may be properly applied, including provision for	
	meeting contingencies or for equalising dividends; and pending such	
	application, may, at the like discretion, either be employed in the business of	
	the Company or be invested in such investments (other than shares of the Company) as the Board may, from time to time, thinks fit.	
	b) The Board may also carry forward any profits which it may consider necessary	
	not to divide, without setting them aside as a reserve.	
148	a) Subject to the rights of persons, if any, entitled to shares with special rights as to	
110	dividends, all dividends shall be declared and paid according to the amounts	
	paid or credited as paid on the shares in respect whereof the dividend is paid,	
	but if and so long as nothing is paid upon any of the shares in the Company,	
	dividends may be declared and paid according to the amounts of the shares.	
	b) No amount paid or credited as paid on a share in advance of calls shall be	
	treated for the purposes of this regulation as paid on the share.	
	c) All dividends shall be apportioned and paid proportionately to the amounts paid	
	or credited as paid on the shares during any portion or portions of the period in	
	respect of which the dividend is paid; but if any share is issued on terms	
	providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.	
149.	The Board may deduct from any dividend payable to any member all sums of money, if	Dividends and
117.	any, presently payable by him to the Company on account of calls or otherwise in relation to	Reserve
	the shares of the Company.	
150.	a) Any dividend, interest or other monies payable in cash in respect of shares may	
	be paid by cheque or warrant sent through the post directed to the registered	
	address of the holder or, in the case of joint holders, to the registered address of	
	that one of the joint holders who is first named on the register of members, or to	
	such person and to such address as the holder or joint holders may in writing	
	direct.	
	b) Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.	
151.	Any one of two or more joint holders of a share may give effective receipts for any dividends,	
151.	bonuses or other monies payable in respect of such share.	
152.	Notice of any dividend that may have been declared shall be given to the persons entitled	
	to share therein in the manner mentioned in the Act.	
153.	No dividend shall bear interest against the Company.	
	Provided however that no amount outstanding as unclaimed dividends shall be forfeited	
	unless the claim becomes barred by law and that such forfeiture, when effected, will be	
	annulled in appropriate cases;	
154.	Where a dividend has been declared by a company but has not been paid or claimed within	
	thirty days from the date of the declaration, the company shall, within seven days from the	
	date of expiry of the thirty days, transfer the total amount of dividend which remains unpaid	
	or unclaimed to a special account to be opened by the company in that behalf in any	
	scheduled bank to be called the Unpaid Dividend Account as per provisions of section 124	
	and any other pertinent provisions in rules made thereof.	
	The company shall transfer any money transferred to the unpaid dividend account of a	



	company that remains unpaid or unclaimed for a period of seven years from the date of such transfer, to the Fund known as Investor Education and Protection Fund established under section 125 of the Act.	
155.	The Board may retain dividends payable upon shares in respect of which any person is, under the Transmission Clause hereinbefore contained, entitled to become a member, until such person shall become a member in respect of such shares.	
156.	Payment in any way whatsoever shall be made at the risk of the person entitled to the money paid or to be paid. The Company will not be responsible for a payment which is lost or delayed. The Company will be deemed to having made a payment and received a good discharge for it if a payment using any of the foregoing permissible means is made.	
157.	<ul> <li>a) The Board shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the Company, or any of them, shall be open to the inspection of members not being directors.</li> <li>b) No member (not being a director) shall have any right of inspecting any account or book or document of the Company except as conferred by law or authorised by the Board or by the Company in general meeting.</li> </ul>	Accounts
158.	<ul> <li>a) The books containing the minutes of the proceedings of any general meeting of the Company shall;</li> <li>i. be kept at the registered office of the Company, and</li> <li>ii. be open, during the business hours to the inspection of any member without charge subject such reasonable restrictions as the Company may, in general meeting impose so however that not less than two hours in each day are allowed for inspection.</li> <li>Provided however that any person willing to inspect the minutes books of General Meetings shall intimate to the Company his willingness atleast 15 days in advance.</li> <li>b) Any member shall be entitled to be furnished, within seven days after he has made a request in that behalf of the Company, with a copy of any minutes referred to in Clause (a) above, on payment of Rs. 10/- (Ten Rupees only) for each page or part thereof</li> </ul>	Inspection of Statutory Documents of the
159.	a) The Company shall keep at its registered office a Register of charges and enter therein all charges and floating charges specifically affecting any property or assets of the Company or any of its undertakings giving in each case the details as prescribed under the provisions of the Act.  b) The register of charges and instrument of charges, as per clause (i) above, shall be open for inspection during business hours—  a. by any member or creditor without any payment of fees; or b. by any other person on payment of such fees as may be prescribed,  Provided however, that any person willing to inspect the register of charges shall intimate to the Company at least 15 days in advance, expressing his willingness to inspect the register of charges, on the desired date.	Company
160.	<ul> <li>a) The first Auditor of the Company shall be appointed by the Board of Directors within 30 days from the date of registration of the Company and the Auditors so appointed shall hold office until the conclusion of the first Annual General Meeting.</li> <li>b) Appointment of Auditors shall be governed by provisions of Companies Act 2013 and rules made there under.</li> <li>c) The remuneration of the Auditor shall be fixed by the Company in the Annual General Meeting or in such manner as the Company in the Annual General Meeting may determine. In case of an Auditor appointed by the Board his remuneration shall be fixed by the Board.</li> </ul>	Audit



	d) The Board of Director may fill any casual vacancy in the office of the auditor and where	
	any such vacancy continues, the remaining auditor, if any may act, but where such	
	vacancy is caused by the resignation of the auditors and vacancy shall be filled up by the	
1.61	Company in General Meeting.	
161.	<ul> <li>Subject to the provisions of Chapter XX of the Act and rules made there under— <ul> <li>a) If the company shall be wound up, the liquidator may, with the sanction of a special resolution of the company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the company, whether they shall consist of property of the same kind or not.</li> <li>b) For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.</li> <li>c) The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or others securities whereon there is any liability.</li> </ul> </li> </ul>	Winding up
162.	Every officer of the company shall be indemnified out of the assets of the company against any liability incurred by him in defending any proceedings, whether civil or criminal, in which judgment is given in his favour or in which he is acquitted or in which relief is granted to him by the court or the Tribunal Subject to the provisions of Chapter XX of the Act and rules made there under—	Indemnity
163.	(a) Every Director, Manager, Secretary, Trustee, Member or Debenture holder, Member of a Committee, Officer, Servant, Agent, Accountant or other person employed in or about the business of the company shall, if so required by the Board before entering upon their duties sign a declaration pledging themselves to observe a strict secrecy respecting all transactions of the Company with its customers and the state of accounts with individuals and in matters which may come to their knowledge in the discharge of their duties except when required to do so by the Board or by any meeting or by a Court of Law and except so far as may be necessary in order to comply with any of the provisions in these presents.	Secrecy
	(b) No member shall be entitled to visit or inspect any works of the Company, without the permission of the Directors or to require discovery of or any information respecting any details of the Company's trading or business or any matter which is or may be in the nature of a trade secret, mystery of trade, secret or patented process or any other matter, which may relate to the conduct of the business of the Company and which in the opinion of the directors, it would be inexpedient in the interests of the Company to disclose.	



### SECTION IX – OTHER INFORMATION

## MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by the Company or entered into more than two years before the date of the Draft Prospectus) which are or may be deemed material have been entered or to be entered into by the Company which are or may be deemed material will be attached to the copy of the Prospectus, delivered to the Registrar of Companies, for registration. Copies of the abovementioned contracts and also the documents for inspection referred to hereunder, may be inspected at the Registered and Corporate Office between 10 a.m. and 5 p.m. on all Working Days from the date of this Draft Prospectus until the Issue Closing Date.

### **Material Contracts**

- 1. Agreement dated March 31, 2018 between our Company, Selling Shareholder and Hem Securities Limited as Lead Manager to the Issue.
- 2. Agreement dated March 31, 2018 executed between our Company, Selling Shareholder and the Registrar to the Issue (Bigshare Service Pvt. Ltd.)
- 3. Banker to the Issue Agreement dated [●] among our Company, Selling Shareholder, Lead Manager, Banker to the Issue and the Registrar to the Issue.
- Market Making Agreement dated [●] between our Company, Lead Manager and Market Maker.
- 5. Underwriting Agreement dated [●] between our Company, Selling Shareholder, Lead Manager and Underwriter.
- 6. Share Escrow Agreement dated [•] between our Company, Selling Shareholder, Lead Manager and Escrow Agent.
- 7. Tripartite Agreement dated [•] among CDSL, the Company and the Registrar to the Issue.
- 8. Tripartite Agreement dated [•] among NSDL, the Company and the Registrar to the Issue.

### **Material Documents**

- 1. Certified copies of the Memorandum and Articles of Association of the Company as amended.
- 2. Certificate of Incorporation dated June 06, 2002 issued by the Assistant Registrar of Companies, Gujarat, Dadra and Nagar Havelli.
- 3. Fresh Certificate of Incorporation dated February 13, 2018 issued by the Registrar of Companies, Ahmedabad consequent upon change of name of the Company from "Yash Highvoltage Insulators Private Limited" to "Yash Highvoltage Private Limited".
- 4. Fresh Certificate of Incorporation dated March 07, 2018 issued by the Registrar of Companies, Ahmedabad consequent upon Conversion of Company from Private to Public.
- 5. Copy of the Board Resolution dated March 08, 2018 authorizing the Issue and other related matters.
- 6. Copy of Shareholder's Resolution dated March 30, 2018 authorizing the Issue and other related matters.
- 7. Copy of Authority letter provided by the Selling Shareholder
- 8. Copies of Audited Financial Statements of our Company for the period ended December 2017 and years ended March 31, 2017, 2016, 2015, 2014 & 2013.
- 9. Peer Review Auditors Report dated April 06, 2018 on Restated Financial Statements of our Company for the period ended December 2017 and years ended March 31, 2017, 2016, 2015, 2014 & 2013.
- 10. Copy of the Statement of Tax Benefits dated April 03, 2018 from the Statutory Auditor.
- 11. Consents of the Lead Manager, Legal Advisor to the Issue, Advisor to the Issue, Registrar to the Issue, Market Maker, Underwriter, Banker to the Issue, Statutory Auditor of the Company, Peer Review Auditor, Promoters of our Company, Directors of our Company, Company Secretary and Compliance Officer, Chief Financial Officer, Bankers to our Company, as referred to, in their respective capacities.
- 12. Copy of Certificate from the Statutory Auditors of our Company, Naresh & Co., Chartered Accountant dated April 03, 2018 regarding the Eligibility of the Issue.
- 13. Board Resolution dated April 09, 2018 for approval of Draft Prospectus, dated [●] for approval of Prospectus
- 14. Due Diligence Certificate from Lead Manager dated April 09, 2018
- 15. Approval from NSE vide letter dated [●] to use the name of NSE in the Prospectus for listing of Equity Shares on the SME Platform of NSE.

Any of the contracts or documents mentioned in this Draft Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the Shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.

Date: 09-04-2018



## **DECLARATION**

I, the person mentioned herein below, as the Selling Shareholder, certify that all relevant provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable, the guidelines issued by the Government of India and the regulations and guidelines issued by Securities and Exchange Board of India established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with while issuing the Draft Prospectus. No statement made in the Draft Prospectus is contrary to the provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable and the Securities and Exchange Board of India Act, 1992, each as amended from time to time or the rules made there under or regulations and guidelines issued, as the case may be. I further certify that all the statements made in the Draft Prospectus are true and correct.

### SIGNED BY THE SELLING SHAREHOLDER:

Sd/-	
	Mr. Keyur Girishchandra Shah
Place: Vadodara	

Date: 09-04-2018



### **DECLARATION**

We, the person/persons mentioned herein below, as Directors or otherwise, as mentioned, certify that all relevant provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable, the guidelines issued by the Government of India and the regulations and guidelines issued by Securities and Exchange Board of India established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with while issuing the Draft Prospectus. No statement made in the Draft Prospectus is contrary to the provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable and the Securities and Exchange Board of India Act, 1992, each as amended from time to time or the rules made there under or regulations and guidelines issued, as the case may be. We further certify that all the statements made in the Draft Prospectus are true and correct.

# SIGNED BY THE DIRECTORS OF OUR COMPANY

Sd/-	Mr. Keyur Girishchandra Shah Chairman & Managing Director
	DIN: 01064190
Sd/-	Mrs. Twinkle Keyur Shah  Non- Executive Director  DIN: 03575362
Sd/-	Mr. Girishchandra Navnitlal Shah  Non Executive Director  DIN: 01301502
SIGNED BY THE COMPA	ANY SECRETARY AND CHIEF FINANCIAL OFFICER OF THE COMPANY:
Sd/-	
	Mr. Sagar Natvarlal Tailor  Company Secretary and Compliance Officer
Sd/-	

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