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(Formerly known as Krishna Allied Industries Limited)

KRISHNA DEFENCE AND ALLIED INDUSTRIES LIMITED

Our Company was originally formed as a partnership firm in the name and style of "M/s. Krishna Industries", in 1997. Further "M/s Krishna Industries" was converted from partnership firm to a Private Limited Company in the name of "Krishna Allied Industries Private Limited" on September 10, 2013 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Maharashtra, Mumbai. Pursuant to Special Resolution passed by the Shareholders at the Extra Ordinary General Meeting, held on September 27, 2021, our Company was converted into a Public Limited Company and consequently the name of our Company was changed from "Krishna Allied Industries Private Limited" to 'Krishna Allied Industries Limited" vide a fresh certificate of incorporation dated October 20, 2021 issued by the Registrar of Companies, Mumbai. Subsequently, Pursuant to Special Resolution passed by the shareholders at the Extra Ordinary General Meeting held on November 01, 2021, the name of our Company was changed from "Krishna Allied" Industries Limited" to "Krishna Defence and Allied Industries Limited" and a fresh certificate of incorporation was issued by the Registrar of Companies, Mumbai vide letter dated December 07, 2021. For further details please refer to chapter titled "History and Corporate Structure" beginning on page 148 of the Red Herring Prospectus dated March 16, 2022 filed with Registrar of Companies (RoC)

Registered Office: 344, Floor-3, Plot-267, A To Z Industrial Estate, Ganapatrao Kadam Marg, Lower Parel, Delisle Road, Mumbai - 400013, Maharashtra, India. Contact Person: Ms. Charmy Shah, Company Secretary & Compliance Officer

Tel No: +91 22 4220 3800/99; E-mail: cs@krishnaallied.com; Website: www.krishnaallied.com; CIN: U74900MH2013PLC248021

### **OUR PROMOTER: MR. ANKUR ASHWIN SHAH**

THE ISSUE

INITIAL PUBLIC OFFER OF UPTO 30,48,000 EQUITY SHARES OF FACE VALUE OF Rs. 10/- EACH (THE "EQUITY SHARES") OF KRISHNA DEFENCE AND ALLIED INDUSTRIES LIMITED ("OUR COMPANY" OR "KDAIL" OR "THE ISSUER") AT AN ISSUE PRICE OF Rs. 📵 PER EQUITY SHARE FOR CASH, AGGREGATING UP TO Rs. 📵 LAKHS ("PUBLIC ISSUE") OUT OF WHICH 1,56,000 EQUITY SHARES OF FACE VALUE OF RS. 10 EACH, AT AN ISSUE PRICE OF RS. [] PER EQUITY SHARE FOR CASH, AGGREGATING RS. [] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE PUBLIC ISSUE LESS MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 28.92.000 EQUITY SHARES OF FACE VALUE OF Rs. 10 EACH. AT AN ISSUE PRICE OF Rs. 10 PER EQUITY SHARE FOR CASH. AGGREGATING UPTO Rs. 01 LAKHS IS HEREIN AFTER REFERRED TO AS THE "NET ISSUE". THE PUBLIC ISSUE AND NET ISSUE WILL CONSTITUTE 26.62% AND 25.26% RESPECTIVELY OF THE POST- ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

> QIB PORTION: NOT MORE THAN 50.00% OF THE NET ISSUE **RETAIL PORTION: NOT LESS THAN 35.00% OF THE NET ISSUE** NON-INSTITUTIONAL PORTION: NOT LESS THAN 15.00% OF THE NET ISSUE MARKET MAKER PORTION: UPTO 1.56,000 EQUITY SHARES OR 5.12% OF THE ISSUE

PRICE BAND: RS. 37 TO RS. 39 PER EQUITY SHARE OF FACE VALUE RS. 10/- EACH.

THE FLOOR PRICE IS 3.7 TIMES OF THE FACE VALUE AND THE CAP PRICE IS 3.9 TIMES OF THE FACE VALUE OF THE EQUITY SHARES. BIDS CAN BE MADE FOR A MINIMUM OF 3000 EQUITY SHARES AND IN MULTIPLES OF 3000 EQUITY SHARES THEREAFTER.

### **Risks to Investors:**

- Our business of manufacturing and supply of Defence Application products for Indian Armed Forces is largely dependent on Transfer of Technology (TOT) contracts awarded to our company for each type of product by Defence Research & Development Organisation (DRDO) and associated entities for it's development. Such agreements are usually valid for a period of 5 to 10 years and if such agreements are terminated or not renewed at favourable terms, our operations may be adversely affected.
- The Merchant Banker associated with the Issue has handled 13 public issue in the past three years out of which 2 Issues closed below the Issue Price on Listing date
- Average cost of acquisition of Equity Shares held by the Individual Promoter is of Rs. 5.25 per Equity Share and the Issue Price at the upper end of the Price Band is Rs. 39 per Equity Share.
- The Price/Earnings ratio based on Diluted EPS for Fiscal 2021 for the company at the upper end of the Price Band is 16.88
- Weighted Average Return on Net worth for Fiscals 2021, 2020 and 2019 is 9.16%
- The Weighted average cost of acquisition of all Equity Shares transacted in the last three years and one year from the date of RHP is as given below:

Period	Weighted Average Cost of Acquisition (in Rs.)	Upper end of the Price Band (Rs. 39) is 'X" times the weighted Average cost of Acquisition	Range of acquisition price: Lowest Price – Highest Price (in Rs.)
Last 1 year	0	Nd/- **	0-0
Last 3 years	0	Nd/- **	0-0

<sup>\*</sup> Nd represents that the value cannot be defined

## **BID / ISSUE PROGRAM**

# BID/ISSUE OPENS ON<sup>(1)</sup>: FRIDAY, MARCH, 25, 2022

## BID/ISSUE CLOSES ON: TUESDAY, MARCH, 29, 2022

(1) Our Company in consultation with the BRLM may consider participation by Anchor Investors. The Anchor Investor Biding Date shall be one Working Day prior to the Bid / Issue Opening Date in accordance with the SEBI (ICDR) Regulations, 2018

In case of any revisions in the Price Band, the Bid/Issue Period will be extended by at least three additional Working Days after such revision of the Price Band, subject to the Bid/Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid/Issue Period for a minimum of three Working Days, subject to the Bid/Issue Period not exceeding 10 Working Days, Any revision in the Price Band and the evised Bid/Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a press release, and also by indicating the change on the vebsite of the Book Running Lead Managers and the terminals of the other members of the Syndicate and by intimation to SCSBs, the Sponsor Bank, Registered Brokers, Collecting Depository Participants and Registrar and Share Transfer Agents.

The Issue is being made through the Book Building Process, in terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read vith Regulation 253 of the SEBI ICDR Regulati of the Net Issue shall be available for allocation on a proportionate basis to Qu ons, wherein not more than Institutional Buyers ("QIBs") (the "QIB Portion"), provided that our Company in consultation with the BRLM may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis (the "Anchor Investor Portion"). One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from the domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription or non-allocation in the Anchor Investor Portion, the balance equity shares shall be added to the QIB Category. 5% of the QIB Portion (excluding the Anchor Investor Portion) shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the QIB Portion (excluding Anchor Investor Portion), the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining QIB Portion for proportionate allocation to QIBs. Further, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Investors in accordance with the SEBI ICDR Regulations, subject to valid Bids being received from them at or above the Issue Price. All potential Bidders (except Anchor Investors) are required to mandatorily utilize the Application Supported by Blocked Amount ("ASBA") process providing details of their respective bank account (including UPI ID for RIBs using UPI Mechanism), in which the corresponding Bid Amounts will be blocked by the SCSBs or the Sponsor Bank, as applicable. Anchor Investors are not permitted to participate in the Issue through the ASBA process. For details, see "Issue Procedure" on page 288 of the Red Herring Prospectus.

Bidders / Applicants should note that on the basis of PAN, DP ID and Client ID as provided in the Bid cum Application Form, the Bidders/Applicants may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Bidders/Applicants as available on the records of the depositories. These Demographic Details may be used, among other things, for or unblocking of ASBA Account or for other correspondence(s) related to an Issue. Bidders/Applicants are advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants' sole risk. Bidders /Applicants should ensure that PAN, DP ID and the Client ID are correctly filled in the Bid cum Application Form. The PAN, DP ID and Client ID provided in the Bid cum Application Form should match with the PAN, DP ID and Client ID available in the Depository database, otherwise, the Bid cum Application Form is liable to be rejected. Bidders/Applicants should ensure that the beneficiary account provided in the Bid cum Application Form is active

CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AS REGARDS ITS OBJECTS: For information on the main objects and other objects of our Company, see "History and Corporate Structure" on page 148 of the Red Herring Prospectus and Clause III of the Memorandum of Association of our Company, The Memorandum of Association of our Company is a material document for inspection in relation to the Issue. For further details, see the section "Material Contracts and Documents for Inspection" on page 354 of the Red Herring Prospectus.

LIABILITY OF MEMBERS AS PER MOA: The Liability of the members of the Company is Limited.

AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE: The Authorised share capital of the Company is Rs.12,00,00,000 divided into 1,20,00,000 Equity Shares of Rs. 10 each. The issued, subscribed and paid-up share capital of the Company before the Issue is Rs. 8,40,00,000 divided into 84,00,000 Equity Shares of Rs. 10 each. For details of the Capital Structure, see "Capital Structure" on the page 71 of the Red Herring Prospectus.

NAMES OF THE SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM: Given below are the names of the signatories of the Memorandum of Association of the Company and the number of Equity Shares subscribed for by them at the time of signing of the Memorandum of Association of our Company: Mr. Ankur Ashwin Shah – 40,000 Equity Shares, Late Mr. Ashwin Natwarlal Shah – 40,000 Equity Shares, Krish Industries Private limited – 10,000 Equity Shares, Krish Commodities (India) Private limited – 7,000 Equity Shares, Mr. Dilip Natwarial Shah – 1000 Equity Shares, Mr. Kiran Brijmohandas Shah –1000 Equity Shares and Mr. Chetan Kuberdas Dharia – 1000 Equity Shares of Rs. 10/- each. Details of the main objects of the Company as contained in the Memorandum of Association, see "History and Corporate Structure" on page 148 of the Red Herring Prospectus. For details of the share capital and capital structure of the Company see "Capital Structure" on page 71 of the Red Herring Prospectus.

LISTING: The Equity Shares issued through the Red Herring Prospectus are proposed to be listed on the NSE (NSE Emerge). Our Company has received an 'in-principle' approval from the NSE for the listing of the Equity Shares pursuant to letter dated March 10, 2022. For the purposes of the Issue, the Designated Stock Exchange shall be National Stock Exchange of India Limited (NSE). A signed copy of the Red Herring Prospectus has been delivered for registration to the ROC on March 16, 2022 and Prospectus shall be delivered for filling to the RoC in accordance with Section 26(4) of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Red Herring Prospectus up to the Bid/ Issue Closing Date, see "Material Contracts and Documents for Inspection" on page 354 of the Red

DISCLAIMER CLAUSE OF SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"): Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, the Red Herring Prospectus has been filed with SEBI. In terms of the SEBI Regulations, the SEBI shall not issue any observation on the Offer Document. Hence there is no such specific disclaimer clause of SEBI. However, investors may refer to the entire Disclaimer Clause of SEBI beginning on page 267 of the Red Herring Prospectus. DISCLAIMER CLAUSE OF NSE (THE DESIGNATED STOCK EXCHANGE): It is to be distinctly understood that the permission given by NSE should not in any way be deemed

or construed that the Offer Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the Offer Document. The investors are advised to refer to the Offer Document for the full text of the 'Disclaimer Clause of NSE GENERAL RISK: Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to

take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to 'Risk Factors' on page 29 of the Red Herring Prospectus. Addendum to RHP: Notice to Investors: This addendum should be read with Red Herring Prospectus dated March 16, 2022 filed with ROC. Maharashtra, Mumbai, SERI and

NSE in relation to the issue. Investors should note the following addition in Red Herring prospectus: 1) On page 93 of the Red Herring Prospectus in the Chapter titled "Object of the Issue" under the heading Public Issue Expenses following statement shall be added

In case the total processing fees, Selling commission and uploading charges payable to SCSBs, Registered Broker/RTAs/CDPs/Sponsor Bank exceeds Rs. 5 lakhs, then the amount payable to them would be proportionately distributed such that the total fees payable does not exceed Rs. 5 lakh.

### **ASBA\***

Simple, Safe, Smart way of Application- Make use of it !!! \*Applications Supported by Blocked Amount (ASBA) is a better way of applying to issues by simply blocking the fund in the bank account, investors can avail the same. For details, check section on ASBA below.

Mandatory in Public Issues from January 01, 2016. No cheque will be accepted

UPI-Now available in ASBA for Retail Individual Investors (RII)\*\*

Investors are required to ensure that the bank account used for bidding is linked to their PAN. UPI - Now available in ASBA for RIIs applying through Registered Brokers, DPs & RTAs. RIIs also have the option to submit the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account.

Investors have to apply through the ASBA process. ASBA has to be availed by all the investors except anchor investor. UPI may be availed by Retail Individual Investors. For details on the ASBA and the UPI process, please refer to the details given in ASBA form and abridged prospectus and also please refer to the section "Issue Procedure" beginning on page 288 of the RHP. The process is also available on the website of Association of Investment Bankers of India ("AIBI"), the Stock Exchanges and in the General Information Document. \*ASBA forms can be downloaded from the website of NSE ("NSE Emerge")

\*\*List of banks supporting UPI is also available on the website of SEBI at <u>www.sebi.gov.in</u>. Axis Bank Limited has been appointed as Sponsor Bank for the Issue, in accordance with the requirements of the SEBI circular dated November 1, 2018, as amended. For UPI related queries, investors can contact NPCI at the toll free number-18001201740 and Mail Id-ipo.upi@npci.org.in. For the list of UPI Apps and Banks live on IPO, please refer to the link www.sebi.gov.in. For issue related grievance investors may contact: Hem Securities Limited-Mrs. Roshni Lahoti (+91 022 -49060000) (Email Id: ib@hemsecurities.com)

**BOOK RUNNING LEAD MANAGER TO THE ISSUE HEM SECURITIES LIMITED** 

Contact Person: Mrs. Roshni Lahoti

Website: www.hemsecurities.com

Hem Securities Ltd. 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Mumbai-400 013, Maharashtra, India. Tel: +91-022-4906 0000 Email: ib@hemsecurities.com Investor Grievance Email: redressal@hemsecurities.com

**BIGSHARE SERVICES PRIVATE LIMITED** Bigshare Services Pvt. Ltd. 1st Floor, Bharat Tin Works Building, Opp. Vasant Oasis Makwana Road Marol, Andheri (East), Mumbai 400059, India Tel No.: +91 22 6263 8200: Fax No.: +91 22 6263 8280 Email: ipo@bigshareonline.com Investor Grievance Email: investor@bigshareonline.com Website: www.bigshareonline.com

KRISHNA Lower Parel, Delisle Road, Mumbai 400013 India. Tel No: +022 4220 3800/99; E-mail: cs@ krishnaallied.com;

COMPANY SECRETARY AND COMPLIANCE OFFICER KRISHNA DEFENCE AND ALLIED INDUSTRIES LIMITED Ms. Charmy Shah 344. Floor-3. Plot-267. A To Z Industrial Estate, Ganapatrao Kadam Marg,

Website: www.krishnaallied.com; CIN: U74900MH2013PLC248021 Investors can contact the Company Secretary and Compliance Officer or the BRLM or the Registrar to the Issue in case of any pre-issue or post-issue related problems, such as non-receipt of letters of Allotment

SEBI Rea. No.: INM000010981 SEBI Rean. No.: INR000001385 non-credit of Allotted Equity Shares in the respective beneficiary account and refund orders, etc. AVAILABILITY OF RED HERRING PROSPECTUS: Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus is available on the website of the SEBI at www.sebi.gov.in, website of the Company at www.krishnaallied.com, the

**REGISTRAR TO THE ISSUE** 

Contact Person: Mr. Swapnil Kate

website of the BRLM to the Issue at www.hemsecurities.com, the website of NSE Emerge at https://www1.nseindia.com/emerge/index\_sme.htm, respectively. AVAILABILITY OF BID-CUM-APPLICATION FORMS: Bid-Cum-Application forms can be obtained from the Registered Office of the Company: Krishna Defence And Allied Industries Limited, Telephone: +91 022- 49060000 and the Syndicate Members: Hem Finlease Private Limited, Telephone: +91 022-49060000 and at the selected locations of the Sub-Syndicate Members, Registered Brokers, RTAs and CDPs participating in the Issue. Bid-cum-application Forms will also be available on the websites of NSE Emerge and the designated branches of SCSBs, the list of which is available at websites of the stock

ESCROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK: Axis Bank Limited

UPI: Retail Individual Bidders can also Bid through UPI Mechanism.

LINK TO DOWNLOAD ABRIDGED PROSPECTUS: https://krishnaallied.com/wp-content/uploads/2022/03/Abridged.pdf

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus.

On behalf of Board of Directors For Krishna Defence And Allied Industries Limited

**Company Secretary & Compliance Officer** 

Date: March 19, 2022

Place: Mumbai, Maharashtra

Disclaimer: Krishna Defence And Allied Industries Limited is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares and has filed the RHP with the Registrar of Companies, Maharashtra, Mumbai on March 16, 2022 and thereafter with SEBI and the Stock Exchanges. The RHP is available on the website of NSE Emerge at https://www1.nseindia.com/emerge/index sme. htm and is available on the websites of the BRLM at www.hemsecurities.com. Any potential investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the RHP including the section titled "Risk Factors" beginning on page 29 of the Red Herring Prospectus. The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or any state securities laws in the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration

requirements of the Securities Act and in accordance with any applicable U.S. state securities laws. The Equity Shares are being issued and sold outside the United States in 'offshore transactions' in reliance on Regulation "S" under the Securities Act and the applicable laws of each jurisdiction where such issues and sales are made. There will be no public offering in the United States.