

This is an abridged prospectus containing salient features of the Red Herring Prospectus dated September 17, 2022 (the “RHP”). You are encouraged to read greater details available in the RHP (Download link:- <https://concordgroup.in/red-herring-prospectus.php> ).

THIS ABRIDGED PROSPECTUS CONSISTS OF EIGHT PAGES. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.



## CONCORD CONTROL SYSTEMS LIMITED

CIN: U31908UP2011PLC043229; Date of Incorporation: January 19, 2011

Registered Office	Contact Person	Email and Telephone	Website
G-36 U.P.S.I.D.C, Industrial Area, Deva Road, Chinhat, Lucknow-226019, Uttar Pradesh, India	Mrs. Lavisha Wadhvani, Company Secretary & Compliance Officer	<b>E-mail:</b> <a href="mailto:cs@concordgroup.in">cs@concordgroup.in</a> <b>Tel No:</b> +91-78000-08745	<b>Website:</b> <a href="http://www.concordgroup.in">www.concordgroup.in</a>

### PROMOTERS OF THE COMPANY

Mr. Nitin Jain and Mr. Gaurav Lath

Type of Issue (Fresh/ OFS/ Fresh & OFS)	Fresh Issue Size (by no. of shares or by amount in ₹)	OFS Size (by no. of shares or by amount in ₹)	Total Issue Size (by no. of shares or by amount in ₹)	Issue Under 6(1)/ 6(2)	Share Reservation			
					QIB	NII	RII	Market Maker
Fresh Issue	Upto 15,12,000 Equity Shares	Nil	Upto 15,12,000 Equity Shares	This issue is being made in terms of regulation 229 and 253(1) of Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended.	Not more than 7,16,000 equity shares	At least 2,16,000 equity shares	At least 5,02,000 Equity Shares	Upto 78,000 Equity shares

These equity shares are proposed to be listed on BSE SME (i.e. SME platform of BSE Limited).

OFS: Offer for Sale

### Details of OFS by Promoter(s)/ Promoter Group/ Other Selling Shareholders

Name	Type	No of Shares offered/ Amount in Rs	WACA in Rs per Equity	Name	Type	No of Shares offered/ Amount in Rs	WACA in Rs per Equity
NOT APPLICABLE AS THE ENTIRE ISSUE CONSTITUTES FRESH ISSUE OF EQUITY SHARES							

### PRICE BAND, MINIMUM BID LOT & INDICATIVE TIMELINES

Price Band*	₹ [●] To ₹ [●] Per Equity Share of Face Value of ₹ 10 Each.
Minimum Bid Lot Size	[●] Equity Shares
Bid/ Issue Open On**	Tuesday, September 27, 2022
Bid/ Issue Closes On	Thursday, September 29, 2022
Finalisation of Basis of Allotment	On or about Tuesday, October 04, 2022
Initiation of Refunds	On or about Thursday, October 06, 2022
Credit of Equity Shares to Demat accounts of Allottees	On or about Friday, October 07, 2022
Commencement of trading of Equity Shares	On or about Monday, October 10, 2022

\*For details of price band and basis of issue price, please refer to price band advertisement and page 77 of RHP.

\*\*Our Company may, in consultation with the BRLMs, consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/Issue Opening Date i.e. Monday, September 26, 2022.

**Details of WACA of all shares transacted over the trailing eighteen months from the date of RHP by the promoters**

Period	Name of the Promoter	Weighted Average Cost of Acquisition (in ₹)	Upper End of the Price Band is 'X' times the WACA	Range of acquisition price Lowest Price-Highest Price (in ₹)
Trailing Eighteen Month from the date of RHP	Nitin Jain Gaurav Lath	Nil	N/A	Lowest price – 0 Highest price – 0

WACA: Weighted Average Cost of Acquisition shall be calculated on fully diluted basis for the trailing eighteen months from the date of RHP.

**RISKS IN RELATION TO THE FIRST OFFER**

The face value of the Equity Shares is ₹ 10/- per equity share. The Floor Price, Cap Price and Issue Price determined by our Company, in consultation with the BRLM, on the basis of the assessment of market demand for the Equity Shares by way of the Book Building Process, as stated under “Basis for Issue Price” on page 77 should not be considered to be indicative of the market price of the Equity Shares after listing. No assurance can be given regarding frequency of trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

**GENERAL RISKS**

Investment in equity & equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does, SEBI guarantee the accuracy or adequacy of the contents of the RHP. Specified attention of the investors is invited to the section titled “Risk Factors” at page 24 of the RHP and on page 6 of this Abridged Prospectus.

**PROCEDURE**

You may obtain a physical copy of the Bid-cum-Application Form and the RHP from the stock exchange, syndicate members, registrar to the issue, share transfer agents, depository participant s, stock brokers, underwriters, bankers to the issue, investors' associations or Self Certified Syndicate Banks.

If you wish to know about processes and procedures applicable to this issue, you may request for a copy of the RHP and/or the General Information Document (GID) from the BRLM's or download it from the website of the Stock Exchange i.e. [www.bseindia.com](http://www.bseindia.com) and the BRLMs [www.hemsecurities.com](http://www.hemsecurities.com).

**PRICE INFORMATION OF BRLM's\***

Issue Name	Name of Merchant Banker	+/- % change in closing price, (+/- % change in closing benchmark)- 30 <sup>th</sup> calendar days from listing	+/- % change in closing price, (+/- % change in closing benchmark)- 90 <sup>th</sup> calendar days from listing	+/- % change in closing price, (+/- % change in closing benchmark) - 180 <sup>th</sup> calendar days from listing
Knowledge Marine & Engineering Works Limited	Hem Securities Limited	0.68% [-3.40%]	31.08% [5.63%]	14.59% [17.52%]
EKI Energy Services Limited		225.20% [-0.92%]	608.48% [6.44%]	3029.41% [19.41%]
DU Digital Technologies Limited		53.85% [7.32%]	113.85% [4.68%]	257.85% [2.74%]
Prevest Denpro Limited		186.61% [1.77%]	270.83% [-4.92%]	323.51% [-4.13%]
Jainam Ferro Alloys (I) Limited		3.57% [0.97%]	21.43% [-0.83%]	137.86% [-0.49%]
Shri Venkatesh Refineries Ltd.		9.50% [0.36%]	47.88% [-0.65%]	215.00% [-1.94%]
KN Agri Resources Limited		212.40% [-1.07%]	83.60% [-9.70%]	N.A.
Krishna Defence and Allied Industries Limited		112.82% [-7.84%]	30.54% [-12.63%]	N.A.
Eighty Jewellers Limited		0.49% [-9.51%]	-3.02% [-8.26%]	N.A.
Kesar India Limited		46.47% [10.11%]	N.A.	N.A.

- a) BSE SENSEX and CNX NIFTY have been considered as the benchmark index.
- b) Prices on BSE/NSE are considered for all of the above calculations.
- c) In case 30<sup>th</sup> /90<sup>th</sup> /180<sup>th</sup> day is not a trading day, closing price on BSE/NSE of the next trading day has been considered.
- d) In case 30<sup>th</sup> /90<sup>th</sup> /180<sup>th</sup> day, scrips are not traded then last trading price has been considered.
- e) N.A. – Period not completed

For further details, please refer to “Other Regulatory and Statutory Disclosures - Price information of past issues handled by the BRLMs” on page 195 of the RHP.

Name of BRLM and contact details (telephone and email id) of each BRLM	Hem Securities Limited Address: 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai-400013, Maharashtra, India Tel No.: +91-22-4906 0000 Email: <a href="mailto:ib@hemsecurities.com">ib@hemsecurities.com</a> Contact Person: Mr. Ajay Jain
Name of Syndicate Members	Hem Finlease Private Limited Address: 203, Jaipur Tower, M I Road, Jaipur, Rajasthan 302001, India Telephone: 0141-4051000 Email: <a href="mailto:ib@hemsecurities.com">ib@hemsecurities.com</a> Website: <a href="http://www.hemsecurities.com">www.hemsecurities.com</a> Contact Person: Mr. Ashok Soni SEBI Registration Number: INZ000167734
Name of Market Maker	Hem Securities Limited Address: 203, Jaipur Tower, M I Road, Jaipur, Rajasthan 302001, India Tel No.: +91-141-4051000 Email: <a href="mailto:ib@hemsecurities.com">ib@hemsecurities.com</a> Contact Person: Mr. Rohit Sharma Market Maker Registration No.: SMEMM0024801022013
Name of Registrar to the Issue and contact details (telephone and email id)	Bigshare Services Private Limited Address: S6-2, 6 <sup>th</sup> Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093, India Tel No.: +91 22 6263 8200 Email: <a href="mailto:ipo@bigshareonline.com">ipo@bigshareonline.com</a> Contact Person: Mr. Aniket Chindarkar
Name of Statutory Auditor	M/s. Seth & Associates, Chartered Accountants
Name of Credit Rating Agency and the rating or grading obtained, if any	Not Applicable
Name of Debenture trustee, if any.	Not Applicable
Self-Certified Syndicate Banks	The list of banks is available on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>
Non Syndicate Registered Brokers	You can submit Bid cum Application Forms in the Issue to Non Syndicate Registered Brokers at the Non Syndicate Broker Centres. For further details, see section titled “Issue Procedure” beginning at page 214 of the RHP
Details regarding website address(es)/ link(s) from which the investor can obtain list of registrar to issue and share transfer agents, depository participants and stock brokers who can accept application from investor (as applicable)	<a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>

**PROMOTERS OF THE ISSUER COMPANY**

Sr. No.	Name	Individual/ Corporate	Experience & Educational Qualification
1	Mr. Nitin Jain	Individual	Mr. Nitin Jain is the founder Promoter and Joint Managing Director of our Company. He has completed his Bachelor of Engineering (Mechanical Engineering) from Visveswaraiah Technological University, Karnataka in 2006. He has a work experience of over 17 years in the manufacturing of electrical and electronic equipments and related products. He looks after the marketing, research & development, quality control, production of our Company.
2	Mr. Gaurav Lath	Individual	Mr. Gaurav Lath is the founder Promoter and Joint Managing Director of our Company. He has completed his Post Graduate Diploma in Business Management (Family Business) from Narsee Monjee Institute of Management Studies, University of Bombay in 2008. He has a work experience of around 15 years in the manufacturing of electrical and electronic equipments and related products. He primarily looks after the overall business operations of the Company including Supply Chain Management, Material & Store, Accounts & finance and Administration & Human Resource.

**BUSINESS OVERVIEW AND STRATEGY**

**Company Overview**

Incorporated in 2011, Concord Control Systems Limited is engaged in the business of manufacturing and supply of coach related and electrification products for Indian Railways and other Railway Contractors. The Company manufacture products required in railway coaches like: Inter-Vehicular Coupler, Emergency Lighting System, Brushless DC carriage fan, Exhaust fans, Cable Jackets, Bellows etc. and products required in electrification of coaches and broad gauge network of Indian Railways like: Battery Charger 200 AH, Battery Charger 40 AH, Tensile Testing Machine. The Company is an approved vendor by Research Design and Standards Organisation (“RDSO”) to manufacture and supply these products for the Indian Railways.

**Product Offering**

The major products of the company for railway coaches and electrifications include Inter-Vehicular Coupler, Battery Chargers for 110 V, 200 Ah Lead Acid Batteries, Battery Charger for 110V, 40 Ah Lead Acid Batteries, Tensile Load Testing Machine, Brushless DC Railway Carriage Fan, Emergency Light unit and Other Component and parts of railway coaches including Exhaust Fan, Cable Jackets and Bellows.

**Revenue from Coach related and Electrification products:**

Particulars	Revenue from Operations (in lakhs)		
	2022	2021	2020
Coach related products	2523.58	1,169.86	672.49
Electrification products	606.49	551.50	875.45
Others	14.62	5.18	10.54
Total	3,144.69	1,726.54	1,558.48

**Key Performance Indicators:**

Particulars	Fiscal 2022	Fiscal 2021	Fiscal 2020
Total Income	3,173.54	1,760.91	1,589.25
EBITDA1	390.84	216.88	163.75
Net Profit After Tax	258.99	143.21	104.57
Return on Net Worth	34.35%	28.91%	29.83%

1. EBITDA = PBT + depreciation and amortisation + finance cost - Other Income

**Client Profile or Industries Served**

The key clients of our Company include various zones of the Indian Railways like Eastern Railway, South Eastern Railway, South East Central Railway, Northern Railway, East Coast Railway, North Frontier Railway, East Central Railway, Central Organisation For Railway Electrification (CORE) and organizations like KEC International limited, Larsen & Toubro Limited, Kalpataru Power Transmission Ltd., Rail Vikas Nigam Limited, Fedders Lloyd Corporation Limited, Tata Projects Limited and many more.

**Intellectual Property, if any**

As on date of Red Herring Prospectus, the Trademark we are using for our products are owned by our Promoter and Joint Managing Director Mr. Gaurav Lath and we have been allowed to use the same through the Affidavit cum NOC dated September 01, 2022 entered between him and our company.

**Market Share:**

Not Ascertainable

**Manufacturing plant, if any:**

The Company has two manufacturing plants situated at Lucknow, Uttar Pradesh.

**Employee Strength:**

As on July 31, 2022, we have employed 73 full time employees, including senior management.

<b>BOARD OF DIRECTORS</b>				
<b>Sr. No.</b>	<b>Name</b>	<b>Designation (Independent/ Whole Time/ Executive/ Nominee)</b>	<b>Experience &amp; Educational Qualification</b>	<b>Other Directorships</b>
1.	Mr. Govind Prasad Lath	Chairman & Non-Executive Director	<b>Experience:</b> 54 years <b>Qualification:</b> B.Com	Indian Companies: 1. T and L Gases Private Limited 2. Concord Global Engineers Private Limited 3. Climbtech India Private Limited Foreign Companies: Nil
2.	Mr. Nitin Jain	Joint Managing Director	<b>Experience:</b> 17 years <b>Qualification:</b> Bachelor of Engineering (Mechanical Engineering)	Indian Companies: 1. Atlantic Tradelinks Private Limited 2. Drive train Solutions Private Limited 3. Rangetech Systems India Private Limited 4. Tee Gee Polymer Private Limited 5. Vans Electroengineering Private Limited Foreign Companies: Nil
3.	Mr. Gaurav Lath	Joint Managing Director	<b>Experience:</b> 15 years <b>Qualification:</b> PGDBM (Family Business)	Indian Companies: 1. T and L Gases Private Limited 2. Concord Global Engineers Private Limited 3. Climbtech India Private Limited 4. Drivetrain Solutions Private Limited 5. Rangetech Systems India Private Limited 6. Tankup Engineers Private Limited Foreign Companies: Nil
4.	Mrs. Mahima Jain	Non-Executive Director	<b>Experience:</b> 9 years <b>Qualification:</b> MBA	Indian Companies: Nil Foreign Companies: Nil
5.	Mr. Harsh Sachdev	Independent Director	<b>Experience:</b> 38 years <b>Qualification:</b> Degree of Doctor of Philosophy in Management (PH.D)	Indian Companies: Nil Foreign Companies: Nil
6.	Mr. Harsh Yadav	Independent Director	Experience: Fresher Qualification: Chartered Accountant	Indian Companies: Nil Foreign Companies: Nil

## OBJECTS OF THE ISSUE

Details of means of finance: The fund requirements for each of the objects of the Issue are stated as follows:

(₹ in lakhs)

Sr. No.	Objects of the Issue	Total estimate cost	Amount deployed till	Amount to be financed from Net Proceeds	Estimated Net Proceeds Utilization
					Fiscal 2022-23
1	Working Capital requirements	700.00	-	700.00	700.00
2	General corporate purpose <sup>(1)</sup>	[•]	Nil	[•]	[•]
	<b>Total Net Proceeds</b>	<b>[•]</b>	<b>[•]</b>	<b>[•]</b>	<b>[•]</b>

<sup>(1)</sup> To be finalised upon determination of the Issue Price and updated in the Prospectus prior to filing with the RoC. The amount utilised for general corporate purposes shall not exceed 25% of the Gross Proceeds.

**Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilization of issue proceeds of past public issues / rights issue, if any, of the Company in the preceding 10 years. – NIL**

**Name of monitoring agency, if any – Not Applicable**

**Terms of Issuance of Convertible Security, if any - Not Applicable**

**Shareholding Pattern:**

Sr. No.	Particulars	Pre Issue number of shares	% Holding of Pre issue
1.	Promoter and Promoter Group	42,00,000	100.00%
2.	Public	0.00	0.00%
	<b>Total</b>	<b>42,00,000</b>	<b>100.00%</b>

**Number/ amount of equity shares proposed to be sold by selling shareholders, if any: Not Applicable**

## RESTATED CONSOLIDATED AUDITED FINANCIALS

Particulars	2021-22	2020-21	2019-20
Total income from operations (Net)	3,169.55	1,753.29	1,587.64
Net Profit/ (Loss) before tax and extraordinary items	348.44	187.24	146.25
Net Profit/ (Loss) after tax and extraordinary items	258.99	143.21	104.57
Equity Share Capital	20.00	20.00	20.00
Reserves and Surplus	733.86	474.90	330.25
Net worth	753.86	495.47	350.58
Basic/diluted earnings per share (₹)	6.17	3.41	2.49
Return on net worth (%)	34.35%	28.91%	29.83%
Net asset value per share (A/C) (Face Value of ₹ 10 Each) (Based on Actual Number of Shares)	376.93	247.73	175.29
Net asset value per share (A/C) (Face Value of ₹ 10 Each) (Based on Weighted Average Number of Shares)	17.95	11.80	8.35

## INTERNAL RISK FACTORS

**The below mentioned risks are top 5 risk factors as per the RHP:**

- Our business and revenue dependent on the policies of the Ministry of Railways and operations of Indian Railways. Our operations involve manufacturing and supply of coach related and electrification products for Indian Railways and its broad gauge network. Demand of our product increasing due to innovative steps of government to mission Mission 100% Electrification to fully electrify the Broad Gauge network of Indian Railways and 'Kavach' - an indigenous Automatic Train Protection System to boost safety in trains. Any withdrawal or adverse changes in Government policies may lead to adverse impact on our on-going business and could, materially and adversely affect our financial condition and our business operation.
- Our business largely dependent on vendor v approval registration awarded to our company by RDSO to develop, manufacture and sell our products to Indian Railways. If we are unable to successfully develop or deliver such products as per RDSO standards, it may affect our reputation and future business operations.

3. Our business is currently concentrated to orders received from either Indian Railways or contractors supplying to India Railways. Orders from Indian Railways is dependent on tenders bid by our company. There can be no assurance that we will always win the applied tenders and Indian Railways will continue to engage us and that we will continue to sustain the general level of revenue.
4. We develop and manufacture parts and components for coaches and electrification of Indian railways and its broad gauge network. Given the nature of our products and the sector in which we operate, we believe that our customers have high standards for product quality and delivery schedules. Adherence to quality standards is a critical factor as a defect in products manufactured by our Company or failure to comply with the specifications of our customers may, in turn, lead to the manufacture of faulty end products. This may lead to cancellation of supply orders by our customers and at certain instances may impose additional costs in the form of product liability and/or product recall. Further our facilities, process and products are exposed to regular inspection by our customers to ensure that their internal standards are appropriately met. Any non-compliance observed during inspection may have an adverse impact on our business, financial condition, results of operations and future prospects.
5. We carry out the pre-bidding analysis for the potential purchase order considering various elements including financial and technical factors. The accuracy of the pre-bidding studies is dependent on the key elements like preparing requirement of raw materials, adherence to manufacturing processes, complying to quality standards, planning to meet delivery schedules etc. Any deterrence or deviation in the estimation and calculation of the key elements may hamper the quality of the pre-bid analysis relied upon before submitting any tenders and could have a material adverse effect on our cash flows, results of operations and financial condition.

#### SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION

- A. Total number of outstanding litigations against the company and amount involved

Name of Entity	Criminal Proceedings	Tax Proceedings	Statutory or Regulatory Proceedings	Disciplinary actions by the SEBI or Stock Exchanges against our Promoters	Material Civil Litigations	Aggregate amount involved (₹ in lakhs)
<b>Company</b>						
By the Company		2				5.10
Against the Company						
<b>Directors and Promoters</b>						
By our Directors						
Against the Directors						

- B. Brief details of top 5 material outstanding litigations against the company and amount involved: Nil
- C. Regulatory Action, if any-disciplinary action taken by SEBI or stock exchanges against the Promoters in last 5 financial years including outstanding action, if any: Nil
- D. Brief details of outstanding criminal proceedings against Promoters: Nil

For further details of the outstanding litigation proceedings, see “Outstanding Litigation and Material Developments” on page 182 of the RHP

**ANY OTHER IMPORTANT INFORMATION AS PER BRLM/ ISSUER COMPANY: NIL**

#### DECLARATION BY THE COMPANY

We hereby declare that all relevant provisions of the Companies Act, 1956, the Companies Act, 2013 and the guidelines/ regulations issued by the Government of India or the guidelines/regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be have been complied with and no statement made in the Red Herring Prospectus is contrary to the provisions of the Companies Act, 1956, the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or rules made or guidelines or regulation issued there under, as the case may be. We further certify that all statements in the Red Herring Prospectus are true and correct.

THIS PAGE IS INTENTIONALLY LEFT BLANK