

This is an abridged prospectus containing salient features of the Prospectus dated August 31, 2023 (the "Prospectus"). You are encouraged to read greater details available in the Prospectus (<https://kpackltd.com/index.php/ipo/>)

THIS ABRIDGED PROSPECTUS CONSISTS OF SIX PAGES. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.



KAHAN PACKAGING LIMITED

Corporate Identity Number: U36100MH2013PLC240584

Date of Incorporation: February 19, 2013

Registered Office	Contact Person	Email and Telephone	Website
212, Jhalawar Service Premises, E S Patanwalla Compound, LBS Marg, Ghatkopar West, Mumbai - 400086, Maharashtra, India	Mr. Mithun Patel, Company Secretary & Compliance Officer	E-mail: info@kahanpackaging.com Tel No: +91-22-25004605;	Website: www.kpackltd.com

Promoters of Our Company: Prashant Jitendra Dholakia and Rohit Jitendra Dholakia

Type of Issue (Fresh/OFS/ Fresh & OFS)	Fresh Issue Size (by no. of shares or by amount in Rs)	OFS Size (by no. of shares or by amount in Rs)	Total Issue Size (by no. of shares or by amount in Rs)	Issue Under 6(1)/ 6(2)	Share Reservation			
					QIB	NII	RII	Market Maker
Fresh Issue	Rs. 576.00 Lakhs	Nil	Rs. 576.00 Lakhs	THIS ISSUE IS BEING MADE IN TERMS OF CHAPTER IX OF THE SEBI (ICDR) REGULATIONS, 2018 AS AMENDED.	Nil	3,39,200 Shares	3,40,800 Shares	40,000 Shares

These equity shares are proposed to be listed on BSE SME (i.e. SME platform of BSE Limited).

OFS: Offer for Sale

Details of OFS by Promoter(s)/ Promoter Group/ Other Selling Shareholders

Name	Type	No of Shares offered/ Amount in Rs	WACA in Rs per Equity	Name	Type	No of Shares offered/ Amount in Rs	WACA in Rs per Equity
NOT APPLICABLE AS THE ENTIRE ISSUE CONSTITUTES FRESH ISSUE OF EQUITY SHARES							

P: Promoter; PG: Promoter Group; OSS: Other Selling shareholder; WACA: Weighted Average Cost of Acquisition shall be calculated on fully diluted basis

Price, Minimum Bid Lot & Indicative Timelines	
Price*	Rs 80/- per Equity Share of Face Value of Rs 10/- Each
Minimum Bid Lot Size	1600 Equity Shares
Offer Open On	September 06, 2023
Offer Closes On	September 08, 2023
Finalisation of Basis of Allotment	On or before September 13, 2023
Initiation of Refunds	On or before September 14, 2023
Credit of Equity Shares to Demat accounts of Allottees	On or before September 15, 2023
Commencement of trading of Equity Shares	On or before September 18, 2023

*For details of price and basis of issue price, please refer to page 66 of the Prospectus.

Details of WACA of all shares transacted over the trailing eighteen months from the date of Prospectus

Period	Name of the Promoter	Weighted Average Cost of Acquisition (in Rs.)	Issue Price is 'X' times the WACA	Range of acquisition price Lowest Price- Highest Price (in Rs.)
Trailing Eighteen Month from the date of Prospectus	Prashant Jitendra Dholakia	6.67	11.99	Lowest price – 0 Highest price –6.67
	Rohit Jitendra Dholakia	6.67	11.99	Lowest price – 0 Highest price – 6.67

WACA: Weighted Average Cost of Acquisition shall be calculated on fully diluted basis for the trailing eighteen months from the date of Prospectus.

PRICE INFORMATION OF LM

The face value of the Equity Shares is ₹10/- each. The Issue Price of 80/- per equity share (determined and justified by our Company in consultation with the Lead Manager as stated in “Basis for Issue Price” on page 66 of the prospectus) should not be considered to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISKS

Investments in Equity and Equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India (“SEBI”), nor does SEBI guarantee the accuracy or adequacy of the Prospectus. Specific attention of the investors is invited to the section “Risk Factors” beginning on page 22 of the Prospectus.

PROCEDURE

You may obtain a physical copy of the Application Form and the Prospectus from the stock exchange, syndicate members, registrar to the issue, share transfer agents, depository participants, stock brokers, underwriters, bankers to the issue, investors' associations or Self Certified Syndicate Banks.

If you wish to know about processes and procedures applicable to this issue, you may request for a copy of the Prospectus and/or the General Information Document (GID) from the LM or download it from the website of the Stock Exchange i.e. www.bseindia.com and the LM (www.hemsecurities.com).

PRICE INFORMATION OF LM*

Issue Name	Name of Merchant Banker	+/- % change in closing price, (+/- %change in closing benchmark)- 30 th calendar days from listing	+/- % change in closing price, (+/- %change in closing benchmark)- 90 th calendar days from listing	+/- % change in closing price, (+/- %change in closing benchmark) - 180 th calendar days from listing
Systango Technologies Limited	Hem Securities Limited	110.56% [5.00%]	132.56% [10.28%]	N.A.
Labelkraft Technologies Limited		0.27% [3.68%]	24.55% [9.66%]	N.A.
Vasa Denticity Limited		156.13% [3.53%]	N.A.	N.A.
Hemant Surgical Industries Limited		34.30% [4.23%]	N.A.	N.A.
Greenchef Appliances Limited		28.91% [0.51%]	N.A.	N.A.
Kaka Industries Limited		170.78% [-3.20%]	N.A.	N.A.
Asarfi Hospital Limited		150.04% [-2.73%]	N.A.	N.A.

Source: Price Information www.bseindia.com & www.nseindia.com, Issue Information from respective Prospectus.

Note:

- Based on date of listing.
- BSE SENSEX and CNX NIFTY have been considered as the benchmark index.
- Prices on BSE/NSE are considered for all of the above calculations.

- d. In case 30th/90th/180th day is not a trading day, closing price on BSE/NSE of the next trading day has been considered.
- e. In case 30th/90th/180th day, scrips are not traded then last trading price has been considered.
- f. N.A. – Period not completed.
- g. As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect max. 10 issues (initial public offerings managed by the lead manager. Hence, disclosures pertaining to recent 10 issues handled by lead manager are provided.

Name of LM and contact details (telephone and email id) of each LM	Hem Securities Limited Address: 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai-400013, Maharashtra, India Tel No.: +91-22-4906 0000 Email: ib@hemsecurities.com Contact Person: Ajay Jain
Name of Market Maker	Hem Finlease Private Limited
Name of Registrar to the Issue and contact details (telephone and email id)	PURVA SHAREGISTRY (INDIA) PRIVATE LIMITED Address: - 9, Shiv Shakti Industrial Estate, J. R. Boricha Marg, Lower Parel (East), Mumbai 400011, Maharashtra, India Tel No.: +91 022 49614132 Email: support@purvashare.com Investor Grievance Email: support@purvashare.com Website: www.purvashare.com Contact Person: Deepali Dhuri SEBI Regn. No. INR000001112 CIN: U67120MH1993PTC074079
Name of Statutory Auditor	M/s. Dhanesh Amritlal & Associates
Name of Peer Review Auditor	M/s. R K Jagetiya & Co.
Name of Credit Rating Agency and the rating or grading obtained, if any	Not Applicable
Name of Debenture trustee, if any.	Not Applicable
Self-Certified Syndicate Banks	The list of banks is available on https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes
Non Syndicate Registered Brokers	You can submit Application Forms in the Issue to Non Syndicate Registered Brokers at the Non Syndicate Broker Centers. For further details, see section titled "Issue Procedure" beginning at page 200 of the Prospectus
Details regarding website address(es)/ link(s) from which the investor can obtain list of registrar to issue and share transfer agents, depository participants and stock brokers who can accept application from investor (as applicable)	https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes

PROMOTERS OF THE ISSUER COMPANY

Sr. No.	Name	Individual/ Corporate	Experience & Educational Qualification
1	Mr. Prashant Jitendra Dholakia	Individual	Prashant Jitendra Dholakia, is one of our Promoter and chairman & Managing Director of our Company. He has been associated with the Company since incorporation. He has completed his Bachelor of Commerce from University of Bombay, in 1993. He has a work experience of more than 25 years in the field of Manufacturing & Packaging Industry. Being an entrepreneur he looks after core management of the company, active and enthusiastic in business activities. He is primarily responsible for the performance, overall business development, Production Department, customer support etc of our Company, including but not limited to developing strategic plans, promotion of production and growth of our Company.
2	Mr. Rohit Jitendra Dholakia	Individual	Rohit Jitendra Dholakia, is one of our Promoter and the Whole Time Director of our Company. He has been associated with the Company since incorporation. He has completed his Bachelor of Commerce from University of Bombay in 1989. He has a work experience of over 33 years in the Manufacturing & Packaging Industry. He is playing vital role in supervision of Marketing, administration and logistic. He is responsible for the expansion and overall management of the business of our Company and his leadership abilities have been instrumental in leading the core team of our Company

BUSINESS OVERVIEW AND STRATEGY

Company Overview: Our Company started its operations in the year 2016, since then has been in the business of manufacturing and supply of Polypropylene (PP)/ High Density Polyethylene (HDPE) Woven Fabric- Laminated, HDPE/PP woven sacks, Woven Fabric- Un-Laminated, PP Woven Bag, PP Woven Bag with Liner, Printed Laminates for Flexible Packaging, woven polymer based products of different weight, sizes and colors as per customer's specifications. We offer customized bulk packaging solutions to business-to-business ("B2B") manufacturers catering to different industries such as Agro Pesticides Industry, Cement Industry, Chemical Industry, Fertilizer Industry, Food Products Industry.

Product Offering: Manufacturing and supply of Polypropylene (PP)/ High Density Polyethylene (HDPE) Woven Fabric- Laminated, HDPE/PP woven sacks, Woven Fabric- Un-Laminated, PP Woven Bag, PP Woven Bag with Liner, Printed Laminates for Flexible Packaging, woven polymer based products of different weight, sizes and colors as per customer's specifications.

Revenue segmentation by product offering

Product Names	FY 2022-23		FY 2021-22		FY 2020-21	
	Amount (Lakhs)	%	Amount (Lakhs)	%	Amount (Lakhs)	%
PP Woven Fabric	1,699.45	97.01%	1,483.92	93.45%	1,117.35	92.21%
PP Woven Bag	17.12	0.98%	74.77	4.71%	67.71	5.59%
Scrap	21.47	1.23%	23.40	1.47%	16.68	1.40%
Others	13.75	0.78%	5.86	0.37%	9.74	0.80%
TOTAL	1,751.79	100.00%	1,587.95	100.00%	1,211.78	100.00%

Geographies Served: Our Company is headquartered in Mumbai, Maharashtra and has presence majorly in state of Maharashtra only.

Revenue segmentation by geographies: For the financial year ending March 2023, 2022 & 2021 the revenue from operations of the Company were Rs. 1751.79 lakhs, Rs. 1587.95 lakhs and Rs. 1217.09 lakhs respectively of which more than 90% of the revenue is from state of Maharashtra only.

Key Performance Indicators of our Company:

(₹ In Lakhs except percentages and ratios)

Key Financial Performance	FY 2022-23	FY 2021-22	FY 2020-21
Revenue from operations (1)	1,751.79	1,587.95	1,211.78
EBITDA (2)	200.92	81.06	77.29
EBITDA Margin (3)	11.47%	5.10%	6.38%
PAT (4)	103.38	19.77	1.57
PAT Margin (5)	5.90%	1.25%	0.13%
RoE (%) (6)	85.28%	33.16%	3.20%
RoCE (%) (7)	19.77%	10.69%	11.64%

Notes:

(1) Revenue from operation means revenue from sales, service and other operating revenues

(2) EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses - Other Income

(3) 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations

(4) PAT is calculated as Profit before tax – Tax Expenses

(5) 'PAT Margin' is calculated as PAT for the year divided by revenue from operations.

(6) Return on Equity is ratio of Profit after Tax and Average Shareholder Equity

(7) Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as total assets less current liabilities.

Client Profile or Industries Served: Our customer base spans many sectors, including Agro Pesticides Industry, Cement Industry, Chemical Industry, Fertilizer Industry, Food Products Industry.

Revenue segmentation in terms of top 10 clients – The top ten customers of the Company accounted for more than 98% of its revenue from operations for the F.Y. ended March 31, 2023, 2022 & 2021

Intellectual Property, if any: As on date of Prospectus, the Company has made application for 1 trademark which is to be registered with the Registrar of Trademarks in its own name.

Market Share: Not available

Manufacturing plant, if any: The Company has two manufacturing units situated at Asangaon, Shahpur, Thane 421601, Maharashtra, India

Employee Strength: As on May 31, 2023, our Company has employed around 8 employees at various levels of the Organization.

BOARD OF DIRECTORS

Sr. No.	Name	Designation (Independent / Whole time / Executive / Nominee)	Experience & Educational Qualification	Other Directorships
1	Prashant Jitendra Dholakia	Chairman & Managing Director	Experience: More than 25 years Qualification: Bachelor in Commerce (B. Com)	Indian Companies: Nil Foreign Companies: Nil
2	Rohit Jitendra Dholakia	Whole Time Director	Experience: 33 years Qualification: Bachelor in Commerce (B. Com)	Indian Companies: Nil Foreign Companies: Nil
3	Purvi Prashant Dholakia	Whole Time Director & CFO	Experience: 10 years Qualification: Bachelor in Commerce (B. Com)	Indian Companies: Nil Foreign Companies: Nil
4	Jagruti Rohit Dholakia	Non-Executive Director	Experience: 10 Year Qualification: Bachelor in Commerce (B. Com)	Indian Companies: Nil Foreign Companies: Nil
5	Naman Haresh Patel	Independent Director	Experience: 02 years Qualification: Bachelor in Commerce (B. Com)	Indian Companies: Nil Foreign Companies: Nil
6	Tushar Rameshchandra Shah	Independent Director	Experience: 30 years Qualification: S.Y.B.Com (Second Year Bachelor in Commerce)	Indian Companies: Nil Foreign Companies: Nil

OBJECTS OF THE ISSUE

Details of means of finance - The fund requirements for each of the objects of the Issue are stated as follows:

(Rs. in lakhs)

Sr. No.	Objects of the Issue	Total estimate cost	Amount deployed till	Amount to be financed from Net Proceeds	Estimated Net Proceeds Utilization
					Fiscal 2023-24
1	Working Capital Requirements	400.00	-	400.00	400.00
2	General Corporate Purpose	94.07	-	94.07	94.07
	Total Net Proceeds	494.07	-	494.07	494.07

Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilization of issue proceeds of past public issues / rights issue, if any, of the Company in the preceding 10 years. - NIL

Name of monitoring agency, if any – Not Applicable

Terms of Issuance of Convertible Security, if any - Not Applicable

Shareholding Pattern:

Sr. No.	Particulars	Pre Issue number of shares	% Holding of Pre issue
1.	Promoter and Promoter Group	19,99,000	99.95
2.	Public	1000	0.05
	Total	20,00,000	100.00%

Number/amount of equity shares proposed to be sold by selling shareholders, if any. – Not Applicable

RESTATED AUDITED FINANCIALS

(Rs. in lakhs)

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Total income from operations (Net)	1,751.79	1,587.95	1,211.78
Net Profit/(Loss) before tax and extraordinary items	130.69	24.55	7.36
Net Profit / (Loss) after tax and extraordinary items	103.38	19.77	1.57
Equity Share Capital	100.00	50.00	50.00
Reserves and Surplus	72.91	19.53	(0.25)

(Rs. in lakhs)

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Net worth	172.91	69.53	49.75
Basic/Diluted earnings per share (Rs.)	10.34	1.98	0.16
Return on net worth (%)	59.79%	28.44%	3.15%
NAV per Equity Share (based on no. of share outstanding at the end of year) (Rs.)	17.29	13.91	9.95
NAV per Equity Share (based on Weighted Average Number of Shares - With Bonus Effect) (Rs.)	17.29	6.95	4.98

INTERNAL RISK FACTORS

The below mentioned risks are top 5 risk factors as per the Prospectus.

1. We derive significant portion of our revenue from limited number of customers, the loss of one or more such customers, the deterioration of their financial position or prospects, or a reduction in their demand for our products could adversely affect our business, financial position and future prospects of our Company.
2. We generate our major portion of sales from our operations in certain geographical regions and any adverse developments affecting our operations in these regions could have an adverse impact on our revenue and results of operations.
3. Majority of our revenue is dependent on single business segment i.e. woven fabrics. An inability to anticipate or adapt to evolving upgradation of products or inability to ensure product quality or reduction in the demand of such products may adversely impact our revenue from operations and growth prospects
4. We are primarily dependent upon few key suppliers for procurement of raw materials. Any disruption in the supply of the raw materials or fluctuations in their prices could have a material adverse effect on our business operations and financial conditions
5. We require certain approvals, licenses, registrations and permits to operate our business, and failure to obtain or renew them in a timely manner or maintain the statutory and regulatory permits and approvals required to operate our business may adversely affect our operations and financial conditions.

For further details on 'Risk Factors' please refer page no. 22 of the Prospectus.

SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION

- A. Total number of outstanding litigations against the company and amount involved

Name of Entity	Criminal Proceedings	Tax Proceedings	Statutory or Regulatory Proceedings	Disciplinary actions by the SEBI or Stock Exchanges against our Promoters	Material Civil Litigations	Aggregate amount involved (Rs in lakhs)
Company						
By the Company	-	-	-	-	-	-
Against the Company	-	1	-	-	-	0.22
Directors						
By our Directors	-	-	-	-	-	-
Against the Directors	-	-	-	-	-	-
Promoters						
By Promoters	1	-	-	-	1	51.77
Against Promoters	-	-	-	-	-	-

- B. Brief details of top 5 material outstanding litigations against the company and amount involved: NIL
- C. Regulatory Action, if any, disciplinary action taken by SEBI or stock exchanges against the Promoters in last 5 financial years including outstanding action, if any- Nil
- D. Brief details of outstanding criminal proceedings against Promoters - Nil

ANY OTHER IMPORTANT INFORMATION AS PER LM / ISSUER COMPANY - NIL

DECLARATION BY THE COMPANY

We hereby declare that all relevant provisions of the Companies Act, 1956, the Companies Act, 2013 and the guidelines/regulations issued by the Government of India or the guidelines/regulations issued by the Securities and Exchange Board of India, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be have been complied with and no statement made in the Prospectus is contrary to the provisions of the Companies Act, 1956, the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or rules made or guidelines or regulation issued there under, as the case may be. We further certify that all statements in the Prospectus are true and correct.

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