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# **ENVIRO INFRA ENGINEERS LIMITED**



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Our Company was originally incorporated as 'Enviro Infra Engineers Private Limited' a private Limited company under the Companies Act, 1956 at Delhi, pursuant to a certificate of incorporation dated June 19, 2009 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana. Thereafter on April 1, 2010, our Company took over the business of partnership firm, M/s Enviro Engineers. Thereafter, name of our Company was changed from 'Enviro Infra Engineers Private Limited' to 'Enviro Infra Engineers Private Limite

Registered Office: Unit No 201, Second Floor, Plot No. B, CSC/OCF-01, RG Metro Arcade, Sector -11, Rohini, Delhi North West 110085, India; Tel: +91 11 4059 1549; Contact Person: Plyush Jain, Company Secretary and Compliance Officer, E-mail: cs@eiepl.in; Website: www.eiel.in; Corporate Identity Number: U45200DL2009PLC191418

### OUR PROMOTERS: SANJAY JAIN, MANISH JAIN, RITU JAIN AND SHACHI JAIN

INITIAL PUBLIC OFFERING OF UP TO 4,39,48,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH ("EQUITY SHARES") OF ENVIRO INFRA ENGINEERS LIMITED ("OUR COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF ₹  $[\bullet]$  PER EQUITY SHARE (INCLUDING A PREMIUM OF ₹  $[\bullet]$  PER EQUITY SHARE) ("OFFER PRICE") AGGREGATING UP TO ₹  $[\bullet]$  LAKHS ("FRESH ISSUE") AND AN OFFER FOR SALE OF UP TO 21,34,000 EQUITY SHARES AGGREGATING UP TO ₹  $[\bullet]$  LAKHS BY SANJAY JAIN, UP TO 21,34,000 EQUITY SHARES AGGREGATING UP TO ₹  $[\bullet]$  LAKHS BY SANJAY JAIN, UP TO 21,34,000 EQUITY SHARES AGGREGATING UP TO ₹  $[\bullet]$  LAKHS BY SHACHI JAIN (COLLECTIVELY, "PROMOTER SELLING SHAREHOLDERS," AND SUCH OFFER FOR SALE BY THE PROMOTER SELLING SHAREHOLDERS, "OFFER FOR SALE").

THE OFFER INCLUDES A RESERVATION OF UP TO 1,00,000 EQUITY SHARES, AGGREGATING UP TO  $\mathbf{0}$  [ $\mathbf{0}$ ] LAKHS CONSTITUTING UP TO [ $\mathbf{0}$ ]% OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL, FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES ("EMPLOYEE RESERVATION PORTION"). THE OFFER LESS THE EMPLOYEE RESERVATION PORTION IS HEREINAFTER REFERRED TO AS THE NET OFFER. THE OFFER AND THE NET OFFER SHALL CONSTITUTE [ $\mathbf{0}$ ] % AND [ $\mathbf{0}$ ] % OF THE POST-OFFER EQUITY SHARE CAPITAL OF OUR COMPANY.

	DETAILS OF OFFER FOR SALE				
NAME OF SELLING SHAREHOLDER	CATEGORY OF SHAREHOLDER	NUMBER OF EQUITY SHARES OFFERED / AMOUNT (₹ IN LAKHS)	WEIGHTED AVERAGE COST OF ACQUISITION PER EQUITY SHARE (IN ₹)*		
Sanjay Jain	Promoter Selling Shareholder	Up to 21,34,000 Equity Shares aggregating up to ₹ [●] lakhs	0.70		
Manish Jain	Promoter Selling Shareholder	Up to 21,34,000 Equity Shares aggregating up to ₹ [•] lakhs	0.70		
Ritu Jain	Promoter Selling Shareholder	Up to 5,00,000 Equity Shares aggregating up to ₹ [●] lakhs	0.76		
Shachi Jain	Promoter Selling Shareholder	Up to 5,00,000 Equity Shares aggregating up to ₹ [•] lakhs	0.76		

\*As certified by the M/s. S S Kothari Mehta & Co. LLP, Chartered Accountants pursuant to their certificate dated November 14, 2024.

We are in the business of designing, construction, operation and maintenance of Water and Wastewater Treatment Plants (WWTPs) and Water Supply Scheme Projects (WSSPs) for government authorities/bodies.

The Offer is being made through the Book Building Process in accordance with Regulation 6(1) of the SEBI ICDR Regulations.

QIB Portion: Not more than 50 % of the Net Offer | Non-Institutional Portion: Not less than 15% of the Net Offer | Retail Portion: Not less than 35% of the Net Offer | Employee Reservation Portion: Up to 1,00,000 Equity Shares aggregating up to ₹ [•] lakhs.

PRICE BAND: ₹140 TO ₹148 PER EQUITY SHARE OF FACE VALUE OF ₹10 EACH.

THE FLOOR PRICE IS 14 TIMES THE FACE VALUE OF THE EQUITY SHARES AND THE CAP PRICE IS 14.80 TIMES THE FACE VALUE OF THE EQUITY SHARES.

THE PRICE TO EARNINGS RATIO ("P/E") BASED ON DILUTED EPS FOR FINANCIAL YEAR ENDED 2024 FOR THE COMPANY AT THE UPPER END OF THE PRICE BAND IS AS HIGH AS 18.20 TIMES AND AT THE LOWER END OF THE PRICE BAND IS 17.22 TIMES AS COMPARED TO THE AVERAGE INDUSTRY PEER GROUP P/E RATIO OF 33.45 TIMES.

BIDS CAN BE MADE FOR A MINIMUM OF 101 EQUITY SHARES AND IN MULTIPLES OF 101 EQUITY SHARES THEREAFTER.

A DISCOUNT OF ₹13 PER EQUITY SHARE IS BEING OFFERED TO ELIGIBLE EMPLOYEES BIDDING IN THE EMPLOYEE RESERVATION PORTION.

WEIGHTED AVERAGE RETURN ON NET WORTH FOR LAST THREE FULL FINANCIAL YEARS IS 41.44%

In accordance with the recommendation of the committee of Independent Directors of our Company, pursuant to their resolution dated November 16, 2024, the above provided price band is justified based on quantitative factors/KPIs disclosed in the "Basis for Offer Price" section of the RHP vis-à-vis the weighted average cost of acquisition of primary and secondary transactions, as applicable, disclosed in the "Basis for Offer Price" section on page 139 of the RHP.

In making an investment decision and purchase in the offer, potential investors must rely on the information included in the red herring prospectus and the terms of the offer, including the risks involved and not rely on any other external sources of information about the offer available in any manner.

In relation to price band, potential Investors should only refer to the price band advertisement for the Offer and should not rely on any media articles/reports in relation to the valuation of the Company as these are not endorsed, published or confirmed either by the Company or by the BRLM.

#### RISK TO INVESTORS (For details refer to section titled "Risk Factors" on page 40 of the RHP.)

- 1. Dependency on projects awarded by the Central and State Governments: We bid for Water and Wastewater Treatment Plants (WWTPs) & Water Supply Scheme Projects (WSSPs) funded by the Central and State Governments and derived our revenues from the contracts awarded to us. We derived ₹ 7841.82 lakhs, ₹ 20,296.00 lakhs, ₹ 23,378.45 lakhs and ₹ 20,480.62 lakhs constituting 38.22%, 27.84%, 69.15%, and 91.63% of our revenues for three months period ended June 30, 2024 and for Fiscals 2024, 2023, and 2022, respectively from Water and Wastewater Treatment Plants (WWTPs) and ₹ 11,997.99 lakhs, ₹ 49,669.60 lakhs, ₹ 8,682.67 lakhs and ₹ Nil lakhs constituting 58.48%, 68.14%, 25.68% and Nil% of our revenues for three months period ended June 30, 2024 and for Fiscals 2024, 2023, and 2022 respectively from Water Supply Scheme Projects (WSSPs). Any reduction in the budgetary allocation or support by the Central and/or the State Governments may have a significant impact on the number of projects for which tenders may be issued by government authorities/bodies resulting in slowdown or downturn in our business prospects. Our business is directly and significantly dependent on projects awarded by them. There can be no assurance that the projects for which we bid will be tendered within a reasonable time or will ever be tendered due to change in policies of government authorities/ bodies.
- 2. Bidding related risk: We may not be able to qualify for, compete and win future projects, which could adversely affect our business and results of operations. Our projects are awarded through the competitive bidding process by government authorities/bodies. We have the technical and financial qualifications to bid for CETP (Common Effluent Treatment Plant) projects and upto 200 MLD STP (Sewage Treatment Plant) projects. As on June 30, 2024, we are operating and maintaining 16 WWTPs and WSSPs spread across five states, whether on EPC (Engineering Procurement and Construction) or HAM (Hybrid Annuity Model) basis, which have been awarded to us following competitive bidding processes and satisfaction of prescribed qualification criteria individually or along with our joint venture partners, wherever applicable. While many factors affect our ability to win the projects that we bid for, pricing is a key deciding factor in most of the tender awards. Details of bids submitted and awarded during three months period ended June 30, 2024 and Fiscals i.e. 2024, 2023 and 2022 is as under:

Particulars	For the Fiscal/ Period					
Faiticulais	June 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022	Total	
Bids submitted	1	24	26	29	80	
Less: Cancelled/Awaited/ Pending Result	1	5	4	5	15	
Net Bids submitted	0	19	22	24	65	
Awarded	0	11	9	4	24	
Successful Conversation of Rids (in %)		58%	41%	17%	37%	

Negative cash flow risk: We have experienced negative net cash flows from operating, investing and financing activities in the past and may continue to experience such negative operating cash flows in the future. The following table sets forth certain information relating to our cash flows on a restated consolidated basis for the periods indicated:

(₹ in lakhs)

Particulars	June 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022
Net cash from/ (used in) Operating Activities	(10,341.12)	(6,900.20)	10,108.82	4,159.63
Net cash from/ (used in) Investing Activities	2,272.64	(13,934.47)	(14,100.16)	(2,604.55)
Net cash from/ (used in) Financing Activities	8,004.00	20,683.72	4,205.33	(1,568.90)
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There can be no assurance that cash flows will be positive in the future and the same may adversely affect our cash flow requirements, which in turn may adversely affect our ability to operate our business and implement our growth plans, thereby affecting our financial condition.

- Dependence on designing, engineering and construction teams for project execution: We rely on our in-house designing, engineering and construction teams for project execution. Loss of employee(s) may have an adverse effect on the execution of our projects. We have a team of 180 engineers who are supported by third-party consultants including labour contractors, raw material suppliers and industry experts including project management consultant appointed by the government authority to supervise the project, ensure compliance and quality standards laid down by the industry and government agencies & departments.
  - The attrition rate of our employees deployed in the executive functions like management, administration, design & 11. development, etc has been set out below:

Attrition Rate		For the Fiscal/ Period				
Attrition Rate	June 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022		
Employees at the beginning of the Fiscal	140	105	92	56		
Employees at the end of the Fiscal	150	140	105	92		
Average number of employees	145	122.5	98.5	74		
Employees left during the year	4	9	8	7		
Attrition rate (in %)	2.76%	7.35%	8.10%	9.50%		

The attrition rate of our employees deployed in the operational functions like civil construction, site supervision, fabrication, housekeeping, etc has been set-out below:

Attrition Rate	For the Fiscal/ Period				
Attrition Rate	June 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022	
Employees at the beginning of the Fiscal	781	523	357	273	
Employees at the end of the Fiscal	787	781	523	357	

- For the Fiscal/ Period **Attrition Rate** June 30, 2024 Fiscal 2024 Fiscal 2023 Fiscal 2022 Average number of employees 784 652 440 315 176 316 247 Employees left during the year 22.45% 48.47% 56.14% 55.56% Attrition rate
- 5. Working capital intensive business: Our business is working capital intensive. A significant amount of working capital is required to finance the purchase of raw materials, equipment, mobilization of resources and other work on projects before payment is received from clients. Our working capital requirements may increase if we undertake larger or additional projects. The working capital requirement involves providing of performance bank guarantees for the work awarded to our Company for which cash margin has to be provided. If we experience insufficient cash flows to meet required payments on our working capital requirements, there may be an adverse effect on the results of our operations. Our Company's working capital requirements for the three months period ended June 30, 2024 and Fiscals 2024, 2023 and 2022 on the basis of our restated standalone financial statements amount to ₹ 47,086.59 lakhs, ₹ 37,876.80 lakhs, ₹ 12,339.79 lakhs and ₹ 7,573.22 lakhs, respectively.
- 6. <u>OFS related risk:</u> Our Company will not receive any proceeds from the Offer for sale portion which constitutes 11.99% of the offer size. The Promoter Selling Shareholders shall be entitled to the proceeds from the Offer for sale portion after deducting applicable Offer related expenses and relevant taxes thereon.
- Risk related to execution of projects: Our Order Book means estimated contract value of the unexecuted portion of our existing assigned EPC/ HAM contracts and is an indicator of visibility of our future revenue and it may not be representative of our future results and our actual income may be significantly less than the estimates reflected in our Order Book, which could adversely affect our results of operations. As of June 30, 2024, our Order Book includes 21 WWTPs and WSSPs with aggregate value of ₹ 1,90,628.06 lakhs.
- Risk in relation to government policy initiatives: Failure to capitalize on government policy initiatives in the water and wastewater treatment market include financial risks and implementation risks. We are presently executing 5 projects under the Atal Mission for Rejuvenation and Urban Transformation, 5 projects under the Jal Jeevan Mission and 1 project under the National Mission for Clean Ganga and 2 projects for Namami Gange Programme. Any failure or delay on our part to capitalise on these opportunities due to lack of experience, financial or management ability or capability may adversely affect our growth prospects and plans.
- 9. Dependency on joint ventures partners: We rely on joint venture partners for selective government projects bids and execution of awarded projects. The failure of a joint venture partner to perform its obligations could impose additional financial and performance obligations resulting in reduced profits or, in some cases, significant losses from the joint venture and may have an adverse effect on our business, results of operations and financial condition. In the event that a claim, arbitration award or judgement is awarded against the consortium, we may be responsible for the entire claim. As on June 30, 2024, we have developed 9 WWTPs and WSSPs across India in past seven (7) years through our Joint Ventures aggregating to ₹ 33,373.00 lakhs. Further, our Water and Wastewater Treatment Plants (WWTPs) projects and Water Supply Scheme Projects (WSSPs) projects to be developed through our joint ventures comprises of 66,454.15 lakhs constituting 34.86% of our Order Book as of June 30, 2024.
- 0. Risk in relation to change in technology: We use advanced technologies as required by the government authorities/bodies for the relevant project type. However, there is possibility that we may miss a market opportunity if we fail to invest, or invest too late, or would be unable to upgrade ourselves with the technology and it may affect our position to bid for Water and Wastewater Treatment Plants (WWTPs) & Water Supply Scheme Projects (WSSPs). Presently, we are using Sequential Batch Reactors (SBR) to meet the stringent norms prescribed by the National Green Tribunal (NGT). A recent technological advancement by our Company is to provide High Rate Anaerobic Digestor (HRAD) followed by SBR, along with BNR (Biological Nutrient Removal) removal even at low BOD concentrations. Further, we are offering MBBR (Moving Bed Biological Reactor) in various combinations like IFAS in already existing/ partly build systems, to use existing the infrastructure to its maximum by avoiding major civil works, and provide cost effective and viable solutions, meeting the effluent norms at the same time. We also use conventional water treatment process in the water supply scheme projects.
- Risk in relation to Operation and Maintenance of projects: Contracts awarded by the Government Authorities/Bodies nowadays include operation and maintenance (O&M) of the installed project for certain number of years. If we fail to undertake Operation and Maintenance (O&M) works or if there is any deficiency of service regarding these works in the projects installed by us pursuant to and as per the relevant contractual requirements, we may be subject to penalties or even termination of our contracts, which may have a material adverse effect on our reputation, business, financial condition, results of operations and cash flows. As on June 30, 2024, our O&M Order Book presently has 40 projects of an aggregate value of ₹ 75,397.06 lakhs having a term from 1 year to 15 years out of which operation and maintenance activities of 16 projects is ongoing.
- 12. Geographical concentration risk: We are presently executing projects in eight (8) states namely, Gujarat, Rajasthan, Delhi, Jharkhand, Karnataka, Uttar Pradesh, Chattisgarh and Madhya Pradesh. Further, the development of WWTPs and WSSPs in these diverse geographies may be challenging on account of our lack of familiarity with the social, political, economic and cultural conditions of these regions, language barriers, difficulties in staffing and managing operations and our reputation in such regions. We may also encounter additional unanticipated risks and significant competition in these diverse geographical areas with different projects which may adversely affect our business, operations, and financial condition.
  - Risk in relation to raw material: We are vulnerable to the risk of rising and fluctuating raw materials prices, steel and cement, which are determined by demand and supply conditions in the global and Indian markets. Any unexpected price

Continued on next page..

fluctuations after placement of orders, shortage, delay in delivery, quality defects, or any factors beyond our control may result in an interruption in the supply of such materials and adversely affect our business, financial performance and cash flows. In the period ended June 30, 2024 and Fiscals 2024, 2023 and 2022 the Manufacturing, Construction and Operating Expenses were as under (₹ in lakhs except for percentages)

to period critical and recording by contract the manufacturing, contract and approximate period from the contract the manufacturing by contract the manufact								
Particulars		June 30, 2024 Fiscal 2024		Fiscal 2023		Fiscal 2022		
		% of Revenue from operations	Amount	% of Revenue from operations	Amount	% of Revenue from operations	Amount	% of Revenue from operations
Cost of Materials Consumed	10,401.79	50.70%	40,495.59	55.56%	18,028.02	53.32%	8,888.99	39.77%
Stores, Spares and Tools Consumed and Hiring of Equipment & Machinery	157.81	0.77%	570.71	0.78%	355.13	1.05%	312.86	1.40%
Other Construction and Operating Expenses	2,941.74	14.34%	10,225.43	14.03%	4,310.19	12.75%	6,391.31	28.59%
Total	13,501.34	65.80%	51,291.73	70.37%	22,693.34	67.12%	15,593.15	69.76%

14. Competition Risk: We compete with organised and unorganised players including several companies and entities, as well as large domestic companies with larger projects, greater brand recognition, stronger manpower and greater financial resources and experience. We also face competition from new entrants who may have more flexibility in responding to changing business and economic conditions. Our inability to respond adequately to increased competition from organised and unorganised in our business may adversely affect our business, financial condition and results of operations.

Other Risks:

Market Risk: The Offer Price of our Equity Shares, our market capitalization to total turnover and our Price to Earning 19. ratio at Offer Price may not be indicative of the market price of the Equity Shares after the Offer.

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Particulars	Ratio vis-à-vis Floor Price	Ratio vis-à-vis Cap Price
Market capitalization to total turnover	3.37	3.56
Price to Earning Ratio (Basic and Diluted)	17.22	18.20

- The Price-to Earning ratio based on basic and diluted EPS for Fiscal 2024 at the upper end of the Price band is as high as 18.20
- Weighted Average Return on Net Worth for Fiscals 2024, 2023 and 2022 is 41.44%
- Details of price at which specified securities were acquired by the Promoters, Promoter Group members and Selling 20. Shareholders in the last three years:

Name of the acquire	Date of acquisition	Number of equity shares acquisition	Acquisition price per equity shares (in ₹)
Promoters (who are	also the selling share	holder)	
•	May 6, 2022	58,20,000	NA'
Sanjay Jain	June 8, 2022	33,95,000	NA*
	March 30, 2024	4,07,40,000	NA*
	May 6, 2022	58,20,000	NA*
Manish Jain	June 8, 2022	33,95,000	NA*
	March 30, 2024	4,07,40,000	NA*
	May 6, 2022	15,00,000	NA*
Ritu Jain	June 8, 2022	8,75,000	NA*
	March 30, 2024	1,04,99,200	NA*
	May 6, 2022	15,00,000	NA*
Shachi Jain	June 8, 2022	8,75,000	NA*
	March 30, 2024	1,04,99,200	NA*
Promoter Group me	embers		
Piyush Jain	September 23, 2023	15,000	332.00
Piyusii Jaili	March 30, 2024	60,000	NA*
Abbieus Jein	July 18, 2022	100	NA**
Abhigya Jain	March 30, 2024	400	NA*
Caniau Iain HIIE	July 18, 2022	100	NA**
Sanjay Jain HUF	March 30, 2024	400	NA*

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Name of the acquirer	Date of acquisition	Number of equity shares acquisition	Acquisition price per equity shares (in ₹)
Manish Jain HUF	July 18, 2022	100	NA**
Wallish Jalli HUF	March 30, 2024	400	NA*
R K Jain HUF	July 18, 2022	100	NA**
K K Jalli HUF	March 30, 2024	400	NA*

\*Issued pursuant to bonus issuance undertaken by our Company.

\*\*Acquired by way of gift of Equity Shares.

Weighted average cost of acquisition of all Equity Shares transacted in the last one year, 18 months, and three years:

Particulars	Weighted Average Cost of Acquisition (WACA) (in ₹)*	Cap Price is 'X' times the Weighted Average Cost of Acquisition	Range of acquisition price Lowest Price-Highest Price (in ₹)*
Last 3 years	4.32	34.26	0-332
Last 18 months	5.22	28.35	0-332
Last 1 year	Nil	Not defined	Nil

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Weighted Average cost of Acquisition, floor price and cap price

Types of transaction	Weighted Average cost of Acquisition (₹ per Equity Share)		Cap price (i.e. ₹ 148)
Weighted average cost of acquisition of primary/new issue	<u> </u>	2.11 times	2.23 times
Weighted average cost of acquisition for secondary sale / acquisition	NA	NA	NA

21. The average cost of acquisition of Equity Shares held by our Promoters and Promoter Selling Shareholders set forth in the table below

Name of shareholder	Number of Equity Shares held	Average cost of Acquisition per Equity Share (in ₹)
Promoters (who are also the	selling shareholders)	We .
Sanjay Jain	5,09,25,000	0.70
Manish Jain	5,09,25,000	
Ritu Jain	1,31,24,000	0.76
Shachi Jain	1,31,24,000	0.76

As certified by M/s. S S Kothari Mehta & Co. LLP, Chartered Accountants pursuant to their certificate dated November 14,

The BRLM associated with the Offer have handled 60 public issues in the past three Financial Years, out of which 1 issue closed below the Issue/ Offer price on the listing date.

Name of the BRLM	Total Issues		Issues closed below IPO Price on listing date
Hem Securities Limited	Mainboard	SME	4
nem Securities Limited	1	59	l l

BID/OFFER PROGRAMME

ANCHOR INVESTOR BIDDING DATE: THURSDAY, NOVEMBER 21, 2024\* BID/OFFER OPENS ON: FRIDAY, NOVEMBER 22, 2024 BID/OFFER CLOSES ON: TUESDAY, NOVEMBER 26, 2024#

\*Our Company may, in consultation with the BRLM, consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations \*UPI mandate end time and date shall be at 5:00 pm on the Bid/offer Closing Date.

An indicative timetable in respect of the Offer is set out below:

Event	Indicative Date
Bid/ Offer Closing Date	Tuesday November 26, 2024
Finalisation of Basis of Allotment with the Designated Stock Exchange	On Or About Wednesday November 27, 2024
Initiation of refunds (if any, for Anchor Investors)/unblocking of funds from ASBA Account*	On Or About Wednesday November 27, 2024
Credit of Equity Shares to demat accounts of Allottees	On Or About Thursday November 28, 2024
Commencement of trading of the Equity Shares on the Stock Exchanges	On Or About Friday November 29, 2024
Submission of Bids (other than Bids from Anchor Investors):	

Submission of Bids (other than Bids from Anchor Investors):					
	Bid/Offer Period (except the Bid/Offer Closing Date)				
	Submission and Revision in Bids	Only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time ("IST")			
	Bid/Offer Closing Date*	v			
	Submission of Electronic Applications (Online ASBA through 3-in-1 accounts) – For RIBs and Eligible Employees Bidding in the Employee Reservation Portion other than QIBs and NIIs	Only between 10.00 a.m. and up to 5.00 p.m. IST			

In case of any revision in the Price Band, the Bid/Offer Period will be extended by at least three additional Working Days after such revision in the Price Band, subject to the Bid/ Offer Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar unforeseen circumstances, our Company in consultation with Book Running Lead Manager, for reasons to be recorded in writing, may extend the Bid/Offer Period for a minimum of one Working Day, subject to the Bid/Offer Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Offer Period, if applicable, will be widely disseminated by notification to the Stock Exchanges, by issuing a public notice, and by indicating the change on the website of the Book Running Lead Manager and at the terminals of the Syndicate Members and by intimation to Designated Intermediaries and the Sponsor Bank, as applicable.

The Offer is being made through the Book Building process in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended, read with Regulation 31 of the SEBI ICDR Regulations. The Offer is being made through the Book Building Process, in compliance with Regulation 6(1) of the SEBI ICDR Regulations, wherein not more than 50% of the Net Offer shall be available for allocation on a proportionate basis to Qualified institutional Buyers (the "QIBs" and such portion, "QIB Portion"), provided that our Company in consultation with the BRLM, may allocate up to 60% of the OIB Category to Anchor Investors, on a discretionary basis (the "Anchor Investor Portion"). One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is made to Anchor Investors. In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the QIB Portion (other than Anchor Investor Portion) ("Net QIB Portion"). Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to wild are formed by a complete the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Offer Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining Net QIB Portion for groundate allocation to QIBs. Further, (a) not less than 15% of the Net Offer shall be available for allocation in the Mutual Fund so that the portion for propriets and the propriets are propriets. two-thirds shall be reserved for Bidders with Bids exceeding ₹ 10,00,000) and (b) not less than 35% of the Net Offer shall be available for allocation to Retail Individual Bidders ("RIBs") in accordance with the SEBI ICDR Regulations, subject to valid Birds being received from them at or above the Offer Price. Further, Equity Shares will be allocated on a proportionate basis to Eligible Employees applying under the Employee Reservation Portion, subject to valid Birds being received at or above the Offer Price. All potential Birdders, other than Anchor Investors, are mandatorily required to participate in the Offer through the Application Supported by Blocked Amount ("ASBA") process by providing details of their respective ASBA Account (as defined hereinafter) and UPI ID in case of UPI Birdders (defined hereinafter), which will be blocked by the Self Certified Syndicate Banks ("SCRB")). ("SCSBs") or the Sponsor Bank(s), as the case may be, to the extent of their respective Bid Amounts, Anchor Investors are not permitted to participate in the Anchor Investor Portion through the ASBA process. For further details, please see "Offer Procedure" on page 466 of the RHP.

Bidders/Applicants should ensure that DP ID, PAN, Client ID and UPI ID (for RIBs bidding through the UPI mechanism) are correctly filled in the Bid cum Application Form. The DP ID, PAN and Client ID provided in the Bid cum Application Form should match with the DP ID, PAN, Client ID available in the Depository database, otherwise, the Bid cum Application Form is liable to be rejected. Bidders/Applicants should ensure that the beneficiary account provided in the Bid cum Application Form is active, Bidders/Applicants should note that on the basis of the PAN, DP ID, Client ID and UPI ID (for RIBs bidding through the UPI mechanism) as provided Form is active. Bidders/Applicants should note that on the basis of the PAN, DP ID, Client ID and UPI ID (for RIBs bidding through the UPI mechanism) as provided in the Bid cum Application Form, the Bidder/Applicant may be deemed to have authorised the Devoite to the Registrar to the Offer, any requested Demographic Details of the Bidder/Applicant as available on the records of the depositories. These Demographic Details may be used, among other things, for giving Allotment Advice or unblocking of ASBA Account or for other correspondence(s) related to the Offer, Shidders/Applicants are advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Bidders'/Applicants' sole risk. Investors must ensure that their PAN is linked with Aadhaar and are in compliance with Central Board of Direct Taxes notification dated February 13, 2020 and read with press releases dated June 25, 2021 read with press release September 17, 2021, and CBDT

Submission of Electronic Applications (Bank ASBA through Online channels like Internet Banking, Mobile Banking and Syndicate UPI ASBA applications where Bid Amount is up to ₹ 5,00,000)	Only between 10.00 a.m. and up to 4.00 p.m. IST
Submission of Electronic Applications (Syndicate Non-Retail, Non-Individual Applications)	Only between 10.00 a.m. and up to 3.00 p.m. IST
Submission of Physical Applications (Bank ASBA)	Only between 10.00 a.m. and up to 1.00 p.m. IST
Submission of Physical Applications (Syndicate Non-Retail, Non-Individual Applications where Bid Amount is more than ₹ 5,00,000	Only between 10.00 a.m. and up to 12.00 p.m. IST
Modification/ Revision/ Cancella	tion of Bids
Upward Revision of Bids by QIBs and Non-Institutional Bidders categories*	Only between 10.00 a.m. and up to 5.00 p.m. IST on Bid/ Offer Closing Date
Upward or downward Revision of Bids or cancellation of Bids by RIBs and Eligible Employees	Only between 10.00 a.m. and up to 5.00 p.m. IST

\*UPI mandate end time and date shall be at 5.00 pm on the Bid/Offer Closing Date.

\*QIBs and Non- Institutional Bidders can neither revise their bids downwards nor cancel/withdraw their bids

CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF OUR COMPANY AS REGARDS ITS OBJECTS: For information on the main objects of the Company, please see the section "History and Certain Corporate Matters" on page 266 of the RHP. The Memorandum of Association of the Company is a material document for inspection in relation

circular no. 7 of 2022, dated March 30, 2022 read with press release dated March 28, 2023 and any subsequent press releases in this regard.

to the Offer. For further details, please see the section titled "Material Contracts and Documents for Inspection" on page 518 of the RHP. LIABILITY OF THE MEMBERS OF OUR COMPANY: Limited by shares.

AMOUNT OF SHARE CAPITAL OF OUR COMPANY AND CAPITAL STRUCTURE: As on the date of the RHP, the authorised share capital of our Company is ₹ 1,85,00,00,000 divided into 18,50,00,000 Equity Shares of face value ₹10/- each. The issued, subscribed and paid-up share capital of our Company is ₹1,36,85,00,000 divided into 13,68,50,000 Equity Shares of face value of ₹10/- each. For details, please see the section titled "Capital Structure" beginning on page 108 of the RHP. NAMES OF SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF OUR COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM: The

names of the initial signatories of the memorandum of Association of our Company along with their allotment are: Allotment of 4000 Equity Shares of face value of ₹ 10 each to

Manish Jain, Allotment of 3000 Equity Shares of face value of ₹ 10 each to Sanjay Jain, Allotment of 3000 Equity Shares of face value of ₹ 10 each to Rajinder Kumar Jain. For details of the share capital history and capital structure of our Company, please see the section entitled "Capital Structure" beginning on page 108 of the RHP. LISTING: The Equity Shares offered through the Red Herring Prospectus are proposed to be listed on the Stock Exchanges. Our Company has received 'in-principle' approvals From BSE and NSE for the listing of the Equity Shares pursuant to their letters each dated August 27, 2024. For the purposes of the Offer, the Designated Stock Exchange shall be NSE. A copy of the Red Herring Prospectus and the Prospectus shall be filed with the RoC in accordance with Sections 26(4) and 32 of the Companies Act, 2013. For details

of the material contracts and documents available for inspection from the date of the Red Herring Prospectus until the Bid/ Offer Closing Date, please see "Material Contracts" and Documents for Inspection" beginning on page 518 of the RHP. CONSTRUCTION OF THE SECURITIES AND EXCHANGE BUARD OF INDIA ("SEBI"): SEBI only gives its observations on the Offer documents and this does reconstitute approval of either the Offer or the specified securities or the Offer document. The investors are advised to refer to page 443 of the RHP for the full text of the disclaim clause of SEBI. DISCLAIMER CLAUSE OF THE SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"): SEBI only gives its observations on the Offer documents and this does not

DISCLAIMER CLAUSE OF NSE (DESIGNATED STOCK EXCHANGE): It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Offer Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the Offer Document. The investors are advised to refer to the Offer Document for the full text of the 'Disclaimer Clause of NSE'.

DISCLAIMER CLAUSE OF BSE: It is to be distinctly understood that the permission given by BSE Limited should not in any way be deemed or construed that the Red Herring Prospectus has been cleared or approved by BSE Limited nor does it certify the correctness or completeness of any of the contents of the Red Herring Prospectus. The investors are advised to refer to the Red Herring Prospectus for the full text of the Disclaimer Clause of the BSE Limited.

GENERAL RISKS: Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Offer unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Offer. For taking an investment decision, investors must rely on their own examination of our Company and the Offer, including the risks involved. The Equity Shares in the Offer have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to "Risk Factors" beginning on page 40 of the RHP.

# THE EQUITY SHARES OF OUR COMPANY WILL GET LISTED ON MAIN BOARD PLATFORM OF NSE AND BSE.



UPI-Now available in ASBA for all individual investors applying in public issues where the application amount is up to ₹500,000, applying through Registered Brokers, Syndicate, CDPs & RTAs. Retail Individual Bidders and Non-Institutional Bidders also have the option to submit the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account. Investors are required to ensure that the bank account used for bidding is linked to their PAN. Bidders must ensure that their PAN is linked with Aadhaar and are in compliance with CBDT notific: on dated February 13, 2020 and proce releases dated June 25, 2021 read with proce release Sentember 17, 2021, and CRD dated March 30, 2022 read with press release dated March 28, 2023 and any subsequent press releases in this regard.

ASBA has to be availed by all the investors except Anchor Investors. UPI may be availed by retail individual investors. For details on the ASBA and UPI process, please refer to the details given in the ASBA Form and abridged prospectus and also please refer to the section "Offer Procedure" on page 466 of the RHP. The process is also available on the website of Association of Investment Bankers of India ("AIBI") and Stock Exchanges and in the General Information Document. The Bid Cum Application Form and the Abridged Prospectus can be downloaded from the websites of the Stock Exchanges and can be obtained from the list of banks that is displayed on the website of SEBI at www.sebi.gov. in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmld=35 and https://www.sebi.gov.in. UPI Bidders Bidding using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appear on the website of SEBI, as updated from time to time. HDFC Bank Limited and Axis Bank Limited have been appointed as the Sponsor Banks for the Offer, in accordance with the requirements of SEBI circular dated November 1, 2018 as amended. For Offer related queries, please contact the Book Running Lead Manager ("BRLM") on its email ID as mentioned below. For UPI related queries, investors can contact NPCI at the toll free number: 18001201740 and mail Id: ipo.upi@npci.org.in.



Hem Securities Limited

Simple, Safe, Smart way of Application!!!

\*Applications Supported by Blocked Amount ("ASBA") is a better way of applying to Issues by simply blocking the fund in the bank account. For further details, check section on ASBA. Mandatory in public issues. No cheque will be accepted.

## **BOOK RUNNING LEAD MANAGER**



904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai 400 013, Maharashtra, India Telephone: +91 22 4906 0000, E-mail: ib@hemsecurities.com Investor Grievance e-mail: redressal@hemsecurities.com Website: www.hemsecurities.com, Contact Person: Roshni Lahoti

SEBI Registration Number: INM000010981 Availability of the RHP: Investors are advised to refer to the RHP and the "Risk Factors" beginning on page 40 of the RHP, before applying in the Offer. A copy of the RHP is available on website of SEBI at www.sebi.gov.in and is available on the website of the BRLM, i.e. Hem Securities Limited at www.hemsecurities.com.

Availability of the Abridged Prospectus: A copy of the abridged prospectus shall be available on the website of the Company, BRLM and the Registrar to the Offer at www.eiel.in, www.hemsecurities.com and www.bigshareonline

Availability of Bid-cum-Application Forms: Bid-cum-Application Forms can be obtained from the Registered Office of the Company, 'Enviro Infra Engineers Limited, Tel: +91 11 4059 1549 the BRLM: Hem Securities Limited, Tel: +91 22 4906 0000, at the select locations of the Sub-Syndicate Members (as given below), SCSBs, Registered



Oswal Financial Services Limited and Prabhudas Lilladher Pvt. Ltd.

Escrow Collection bank, Refund Bank and Sponsor Bank: Axis Bank Limited

REGISTRAR TO THE OFFER

S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai - 400093, Maharashtra, India Telephone: +91 22 6263 8200, E-mail: ipo@bigshareonline.com Investor grievance e-mail: investor@bigshareonline.com Website: www.bigshareonline.com, Contact Person: Babu Raphael C. SEBI registration number: INR000001385

Sub-syndicate members: Axis Capital Limited, Finwizard Technology Private Limited, Greshma Shares & Stocks

Limited, ICICI Securities Limited, JM Financial Services Limited, Kotak Securities Limited, LKP Securities Limited

RR Equity Brokers Pvt. Ltd, SBICAP Securities Limited, Sharekhan Limited, SMC Global Securities Limited, Motilal

## COMPANY SECRETARY AND COMPLIANCE OFFICER

Piyush Jain

Enviro Infra Engineers Limited, Unit No 201, Second Floor, Plot No. B, CSC/OCF-01, RG Metro Arcade, Sector -11, Rohini, Delhi North West 110085, India; Tel: +91 11 4059 1549, E-mail: cs@eiepl.in

Investors can contact our Company Secretary and Compliance Officer, the BRLM or the Registrar to the Offer in case of any pre-Offer or post-Offer related problems, such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account, non-receipt of refund orders or non-receipt of funds by electronic mode. etc. For all Offer-related queries and for redressal of complaints, Investors may also write to the BRLM

Brokers, RTAs and CDPs participating in the Offer. ASBA Forms will also be available on the websites of NSE and Public Offer Account Bank and Sponsor Bank: HDFC Bank Limited

BSE and the Designated Branches of SCSBs, the list of which is available at websites of the Stock Exchanges and UPI: UPI Bidders can also bid through UPI Mechan

For ENVIRO INFRA ENGINEERS LIMITED On behalf of the Board of Directors

Company Secretary and Compliance Officer

Date: November 16, 2024 ENVIRO INFRA ENGINEERS LIMITED is proposing, subject to receipt of requisite approvals, market conditions and other considerations, to undertake an Initial public offer of its Equity Shares and has filed the red herring prospectus dated November 16, 2024 filed with the ROC. The RHP is made available on the websites of SEBI, BSE and NSE at www

sebi.gov.in, www.bseindia.com, respectively, and on the website of the Book Running Lead Manager i.e. Hem Securities Limited at www.hemsecurities.com, and also at the website of the Company at www.eiel.in. Potential investors should note that investment in equity shares involves a high degree of risk and for details relating to such risk, see "Risk Factors" on page 40 of the RHP. Potential investors should not rely on the RHP for making any investment decision. The Equity Shares offered in the Issue have not been and will not be registered under the U.S. Securities Act or any other appoinced in the U.S. Securities and unless so registered. may not be offered or sold within the United States, except gursuant to an exemption from, or in a transaction not subject to, the registered under the U.S. Securities. Act and applicable state securities laws. Accordingly, the Equity Shares are only being offered and sold outside the United States in "offshore transactions" in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers, and sales are made. The equity shares offered to this issue have not been

will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

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