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# TANKUP ENGINEERS LIMITED

Our Company was originally incorporated as a Private Limited Company under the name “Tankup Engineers Private Limited” on November 03, 2020 under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre with CIN: U74999UP2020PTC137401. Further, Fresh Certificate of Incorporation dated August 25, 2023 issued by the Registrar of Companies, Kanpur, consequent upon change in the object of the Company, bearing CIN: U29109UP2020PTC137401. Subsequently, our Company was converted into a Public Limited Company vide Special Resolution passed by the Shareholders at the Extraordinary General Meeting, held on April 23, 2024 and consequently the name of our Company was changed from “Tankup Engineers Private Limited” to “Tankup Engineers Limited” vide a fresh certificate of incorporation dated July 24, 2024, issued by the Assistant Registrar of Companies, Central Processing Centre bearing CIN: U29109UP2020PLC137401.

**Registered Office:** 1262, SA Goila, Chinhat, Lucknow-226019, Uttar Pradesh, India.  
**Tel No:** +91-7800008707; **E-mail:** cs@tankup.co.in; **Website:** www.tankup.co.in; **CIN:** U29109UP2020PLC137401;  
**Contact Person:** Rajat Srivastava, Company Secretary & Compliance Officer

OUR PROMOTERS: GOVIND PRASAD LATH, GAURAV LATH, PANKHURI LATH, AND TANK-UP PETRO VENTURES LLP

## THE ISSUE

INITIAL PUBLIC OFFER OF UPTO 13,95,000 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH (THE “EQUITY SHARES”) OF TANKUP ENGINEERS LIMITED (“OUR COMPANY” OR “THE ISSUER”) AT AN ISSUE PRICE OF ₹ [●] PER EQUITY SHARE (INCLUDING SHARE PREMIUM OF ₹ [●] PER EQUITY SHARE) FOR CASH, AGGREGATING UP TO ₹ [●] LAKHS (“PUBLIC ISSUE”) OUT OF WHICH 70,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ [●] PER EQUITY SHARE FOR CASH, AGGREGATING ₹ [●] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE (THE “MARKET MAKER RESERVATION PORTION”) AND UPTO 36,000 EQUITY SHARES AGGREGATING UP TO ₹ [●] LAKHS FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES (AS DEFINED HEREINAFTER) (THE “EMPLOYEE RESERVATION PORTION”). THE PUBLIC ISSUE LESS MARKET MAKER RESERVATION PORTION AND EMPLOYEE RESERVATION PORTION I.E. ISSUE OF 12,89,000 EQUITY SHARES OF FACE VALUE OF ₹10 EACH, AT AN ISSUE PRICE OF ₹ [●] PER EQUITY SHARE FOR CASH, AGGREGATING UPTO ₹ [●] LAKHS IS HEREIN AFTER REFERRED TO AS THE “NET ISSUE”. THE PUBLIC ISSUE AND NET ISSUE WILL CONSTITUTE 26.35% AND 24.34% RESPECTIVELY OF THE POST- ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

\*Subject to finalisation of basis of allotment.  
DETAILS OF THE SELLING SHAREHOLDERS, OFFER FOR SALE AND WEIGHTED AVERAGE COST OF ACQUISITION - Not Applicable as the entire issue constitutes fresh issue of equity shares.

PRICE BAND: RS. 133 TO RS. 140 PER EQUITY SHARE OF FACE VALUE RS. 10/- EACH

THE FLOOR PRICE IS 13.3 TIMES OF THE FACE VALUE OF THE EQUITY SHARES AND THE CAP PRICE IS 14.0 TIMES OF THE FACE VALUE OF THE EQUITY SHARES.  
THE PRICE TO EARNING RATIO BASED ON DILUTED EPS FOR FY 2023-24 AT THE FLOOR PRICE IS 14.24 TIMES AND AT THE CAP PRICE IS 14.99 TIMES.  
BIDS CAN BE MADE FOR A MINIMUM OF 1,000 EQUITY SHARES AND IN MULTIPLES OF 1,000 EQUITY SHARES THEREAFTER.

### BID/ISSUE PROGRAM

ANCHOR INVESTOR BIDDING DATE: TUESDAY, APRIL 22, 2025

BID/ISSUE OPENS ON: WEDNESDAY, APRIL 23, 2025

BID/ISSUE CLOSES ON: FRIDAY, APRIL 25, 2025

### BRIEF DESCRIPTION OF THE BUSINESS OF THE COMPANY

We are engaged in the business of manufacturing specialised vehicle superstructure for complex mobility and storage solutions of various capacities. This involves manufacturing large containers or tank like solutions used for transporting/ storing various materials, which could include liquids, gases or solids, depending on customer product range. These tanks may be custom-built to meet specific client requirements regarding size, material, capacity, and features. We cater to a broad spectrum of end-use industries like: Petroleum, Mining, Infrastructure, Defence etc. Our manufacturing activity involves focus on fabrication of tanks dedicated to delivering mobile solutions that may be deployed for a wide range of commercial use.

“THE ISSUE IS BEING MADE THROUGH BOOK BUILDING PROCESS IN ACCORDANCE WITH CHAPTER IX OF THE SEBI ICDR REGULATIONS, 2018 AS AMENDED FROM TIME TO TIME (IPO OF SMALL AND MEDIUM ENTERPRISES) AND THE EQUITY SHARES ARE PROPOSED TO BE LISTED ON SME PLATFORM OF NSE i.e. NSE EMERGE.”  
THE EQUITY SHARES OF THE COMPANY WILL GET LISTED ON SME PLATFORM OF NSE. FOR THE PURPOSE OF THE ISSUE, THE DESIGNATED STOCK EXCHANGE WILL BE NSE.

### ALLOCATION OF THE ISSUE

- **QIB PORTION:** NOT MORE THAN 50.00% OF THE NET ISSUE
  - **RETAIL PORTION:** NOT LESS THAN 35.00% OF THE NET ISSUE
  - **NON-INSTITUTIONAL PORTION:** NOT LESS THAN 15.00% OF THE NET ISSUE
- **MARKET MAKER PORTION:** UPTO 70,000 EQUITY SHARES OR 5.02% OF THE ISSUE
  - **EMPLOYEE RESERVATION PORTION:** UPTO 36,000 EQUITY SHARES OR 2.58% OF THE ISSUE

IN MAKING AN INVESTMENT DECISION, POTENTIAL INVESTORS MUST ONLY RELY ON THE INFORMATION INCLUDED IN THE RED HERRING PROSPECTUS AND THE TERMS OF THE ISSUE, INCLUDING THE RISKS INVOLVED AND NOT RELY ON ANY OTHER EXTERNAL SOURCES OF INFORMATION ABOUT THE ISSUE AVAILABLE IN ANY MANNER.

In accordance with the recommendation of the Independent Directors of our Company, pursuant to their resolution dated April 16, 2025 the above provided price band is justified based on quantitative factors/ KPIs disclosed in the 'Basis for Issue Price' section beginning on page 86 of the Red Herring Prospectus vis-a-vis the weighted average cost of acquisition ("WACA") of primary and secondary transaction(s), as applicable, disclosed in "'Basis for Issue Price' section beginning on page 86 of the Red Herring Prospectus and provided below in the advertisement.

## RISKS TO INVESTORS

- 1. Risk to investors summary description of key risk factors based on materiality:**

  - Our business is dependent on the sale of our products to certain key customers. The loss of any of these customers or loss of revenue from sales to these customers could have a material adverse effect on our business, financial condition, results of operations and cash flows.
  - We are subject to strict quality requirements, customer inspections and audits, and any failure to comply with quality standards may lead to cancellation of existing and future orders and could negatively impact our reputation and our business and results of operations and future prospects.
  - We derive a significant portion of our revenue from the sale of our key product i.e. Refuellers. Any decline in the sales of our key product could have an adverse effect on our business, results of operations and financial condition.
  - Our business is substantially dependent on our design and engineering teams to accurately carryout the estimates and engineering studies for potential orders. Any deviation during the execution of the order as compared to our estimates could have a material adverse effect on our cashflows, results of operations and financial condition.
  - We may be subject to risks associated with product warranty.
  - Our Company was incorporated on November 03, 2020, thus, we have limited operating history as a Company which may make it difficult for investors to evaluate our historical performance or future prospects.
  - Our manufacturing activities require deployment of labour and depend on availability of labour. In case of unavailability of such labour, our business operations could be affected.
  - We generate our major portion of turnover from our operations in certain geographical regions and any adverse developments affecting our operations in these regions could have an adverse impact on our revenue and results of operations.
  - Any delay, interruption or reduction in the supply of raw materials to manufacture our products may adversely affect our business, results of operations, cash flows and financial condition.
  - The restated financial statements have been provided by peer reviewed chartered accountants who is not statutory auditor of our Company.
- 2. Details of suitable ratios of the company for the latest full financial year:**

Particulars	CMP (₹)	Face Value (₹)	Basic EPS (₹)	PE Ratio (times)	RONW (%)	NAV per share (₹)	Total Income (in lakhs)
Tankup Engineers Limited	[●]^	10/-	9.34	[●]^	69.75	13.39	1954.06

There are no listed companies in India that are engaged in a business similar to that of our company.  
\*CMP of our Company is considered as Issue Price.  
^to be included post finalisation of the Issue Price.

3. Weighted average return on net worth for the last 3 FYs, and return on net worth for period ended November 30, 2024:

As per restated financial statements:

Sr. No	Period	RoNW (%)	Weights
1	Financial Year 2021-2022	23.44	1
2	Financial Year 2022-2023	70.80	2
3	Financial Year 2023-2024	69.75	3
	Weighted Average	62.38	6
	November 30, 2024	15.35	

**Note:**  
i. The RoNW has been computed by dividing net profit after tax (excluding exceptional items) with restated Net worth as at the end of the year/ period  
ii. Weighted average = Aggregate of year-wise weighted RoNW divided by the aggregate of weights i.e. (RoNW x Weight) for each year/ Total of weights.

- 4. Disclosures as per clause (9)(K)(4) of Part A to Schedule VI:**
- a. The price per share of our Company based on the primary/ new issue of shares (equity / convertible securities)
- Except as disclosed below, there has been no issuance of Equity Shares, other than Equity Shares issued pursuant to a bonus issue on August 07, 2024 during the 18 months preceding the date of this RHP, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days.

Date of Allotment	No. of equity shares allotted	Face value of shares	Issue price per equity share (₹)	Nature of Allotment	Nature of consideration	Total consideration (₹)
August 17, 2024	11,50,000	10/-	13.40	Rights Issue	Cash	1,54,10,000

- b. The price per share of our Company based on the secondary sale / acquisition of shares (equity shares)
- There has been no secondary sale / acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction/s and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.
- c. Since there is eligible transaction reported under (a) above, the price per equity share of our Company based on last five primary and secondary transactions (secondary transactions where promoters, promoter group or shareholder(s) having the right to nominate director(s) on our Board, are a party to the transaction), not older than three years prior to the date of the Red Herring Prospectus irrespective of the size of transactions, has not been computed.
- d. Weighted average cost of acquisition, floor price and cap price

Types of transactions	Weighted average cost of acquisition (₹ per Equity Shares)	Floor price (i.e. ₹ 133)	Cap price (i.e. ₹ 140)
Weighted average cost of acquisition of primary / new issue as per paragraph 8(a) above.	13.39	9.93 times	10.46 times
Weighted average cost of acquisition for secondary sale / acquisition as per paragraph 8(b) above.	NA^	NA^	NA^
Weighted average cost of acquisition for past 5 primary issuances/ secondary transaction as disclosed above	NA	NA	NA

**Note:** ^There were no secondary sales / acquisition of shares of shares (equity/ convertible securities) other than Shares transfer on in last 18 months from the date of this Red Herring Prospectus.

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ADDITIONAL INFORMATION FOR INVESTORS:

**Details of proposed/ undertaken pre-issue placements from the DRHP filing date:** Our Company has not undertaken any Pre-IPO Placements from the DRHP filing date.

**Transaction of shares aggregating up to 1% or more of the paid-up equity share capital of the Company by promoter(s) and promoter group(s) from the DRHP filing date:** Not applicable

**Shareholding of the Promoter/ Promoter Group and Additional Top 10 Shareholders of the Company:**

Sr. No.	Name of Shareholders	Pre-Issue shareholding as at the date of Advertisement		Post-Issue shareholding as at Allotment			
		Number of Equity Shares	Share Holding (in %)	At the lower end of the price band (₹ 133)		At the upper end of the price band (₹ 140)	
				Number of Equity Shares	Share holding (in %)	Number of Equity Shares	Share holding (in %)
Promoters							
1.	Gaurav Lath	11,50,550	29.50	11,50,550	21.73%	11,50,550	21.73%
2.	Pankhuri Lath	110	Negligible	110	Negligible	110	Negligible
3.	Govind Prasad Lath	110	Negligible	110	Negligible	110	Negligible
4.	Tank-Up Petro Ventures LLP	27,48,900	70.48	27,48,900	51.92%	27,48,900	51.92%
	Sub Total (A)	38,99,670	99.99	38,99,670	73.65%	38,99,670	73.65%
Promoter Group							
5.	Rekha Lath	110	Negligible	110	Negligible	110	Negligible
6.	Gaurav Lath HUF	110	Negligible	110	Negligible	110	Negligible
7.	Govind Prasad Lath HUF	110	Negligible	110	Negligible	110	Negligible
	Sub Total (B)	330	0.01	330	Negligible	330	Negligible
Additional Top 10 Shareholders							
Nil							

Notes:

1) The Promoter Group shareholders are Rekha Lath, Gaurav Lath HUF and Govind Prasad Lath HUF.

2) Assuming full subscription in the issue. The post-issue shareholding details as at allotment will be based on the actual subscription and the final issue price and updated in the prospectus, subject to finalization of the basis of allotment. Also, this table assumes there is no transfer of shares by these shareholders between the date of the advertisement and allotment if any such transfers occur prior to the date of prospectus, it will be updated in the shareholding pattern in the prospectus).

BASIS FOR ISSUE PRICE

The **"Basis of the issue price"** on page 86 of the Offer document has been updated with the above price band. Please refer to the website of the BRLM for the **"Basis of the issue price"** updated with the above price band. You can scan the QR code given on the first page of the advertisement for the chapter titled **"Basis for the issue Price"** on page 86 of the Red Hering Prospectus.

INDICATIVE TIMELINE FOR THE ISSUE

Our Company may in consultation with the BRLM, consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations.

Sequence of Activities	Listing within T+3 days (T is Issue Closing Date i.e. Friday, April 25, 2025)
Application Submission by Investors	Electronic Applications (Online ASBA through 3-in-1 accounts) – Upto 5 pm on <b>Friday, April 25, 2025</b> . Electronic Applications (Bank ASBA through Online channels like Internet Banking, Mobile Banking and Syndicate UPI ASBA etc.) – Upto 4 pm on <b>Friday, April 25, 2025</b> . Electronic Applications (Syndicate Non-Retail, Non-Individual Applications) – Upto 3 pm on <b>Friday, April 25, 2025</b> . Physical Applications (Bank ASBA) – Upto 1 pm on <b>Friday, April 25, 2025</b> . Physical Applications (Syndicate Non-Retail, Non-Individual Applications of QIBs and NIIs) – Upto 12 pm on <b>Friday, April 25, 2025</b> and Syndicate members shall transfer such applications to banks before 1 pm on <b>Friday, April 25, 2025</b> .
Bid Modification	From Issue opening date up to 5 pm on <b>Friday, April 25, 2025</b> .
Validation of bid details with depositories	From Issue opening date up to 5 pm on <b>Friday, April 25, 2025</b> .
Reconciliation of UPI mandate transactions (Based on the guidelines issued by NPCI from time to time): Among Stock Exchanges –Sponsor Banks – NPCI and NPCI – PSPs/TPAPs** – Issuer Banks; Reporting formats of bid information, UPI analysis report and compliance timelines.	On daily basis  Merchant Bankers to submit to SEBI, sought as and when.
UPI Mandate acceptance time	<b>Friday, April 25, 2025</b> – 5 pm

Issue Closure T day	<b>Friday, April 25, 2025</b> – 4 pm for QIB and NII categories <b>Friday, April 25, 2025</b> – 5 pm for Retail and other reserved categories
Issue Closure T day	<b>Friday, April 25, 2025</b> – 4 pm for QIB and NII categories <b>Friday, April 25, 2025</b> – 5 pm for Retail and other reserved categories
Third party check on UPI applications	On daily basis and to be completed before 9:30 AM on <b>Monday, April 28, 2025</b> .
Third party check on Non-UPI applications	On daily basis and to be completed before 1 pm on <b>Monday, April 28, 2025</b> .
Submission of final certificates: -For UPI from Sponsor Bank -For Bank ASBA, from all SCSBs -For syndicate ASBA UPI ASBA	Before 09:30 pm on <b>Friday, April 25, 2025</b> . All SCSBs for Direct ASBA – Before 07:30 pm on <b>Friday, April 25, 2025</b> Syndicate ASBA - Before 07:30 pm on <b>Friday, April 25, 2025</b>
Finalization of rejections and completion of basis	Before 6 pm on <b>Monday, April 28, 2025</b> .
Approval of basis by Stock Exchange	Before 9 pm on <b>Monday, April 28, 2025</b> .
Issuance of fund transfer instructions in separate files for debit and unblock. For Bank ASBA and Online ASBA – To all SCSBs For UPI ASBA – To Sponsor Bank	Initiation not later than 09:30 am on <b>Tuesday, April 29, 2025</b> ; Completion before 2 pm on <b>Tuesday, April 29, 2025</b> for fund transfer; Completion before 4 pm on <b>Tuesday, April 29, 2025</b> for unblocking.
Corporate action execution for credit of shares	Initiation before 2 pm on <b>Tuesday, April 29, 2025</b> Completion before 6 pm on <b>Tuesday, April 29, 2025</b>
Filing of listing application with Stock Exchanges and issuance of trading notice	Before 7:30 pm on <b>Tuesday, April 29, 2025</b>
Publish allotment advertisement	On website of Issuer, Merchant Banker and RTI - before 9 pm on <b>Tuesday, April 29, 2025</b> . In newspapers – On <b>Wednesday, April 30, 2025</b> day but not later than <b>Friday, May 02, 2025</b> .
Trading starts T+3 day	Trading starts <b>Wednesday, April 30, 2025</b>

\*\* PSPs/TPAPs=Payment Service Providers/Third party application providers

**CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AS REGARDS ITS OBJECTS:** For information on the main objects and other objects of our Company, see **"History and Corporate Structure"** on page 134 of the Red Herring Prospectus and Clause III of the Memorandum of Association of our Company. The Memorandum of Association of our Company is a material document for inspection in relation to the Issue. For further details, see the section **"Material Contracts and Documents for Inspection"** on page 300 of the Red Herring Prospectus.

**LIABILITY OF MEMBERS AS PER MOA:** Limited by shares.

**AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE:** As on the date of Red Herring Prospectus, the Authorized share Capital of the Company is Rs.10,00,00,000/- (Rupees ten Crores Only) divided into 1,00,00,000 (One Crore) Equity Shares of face value of Rs.10/- each. The issued, subscribed and paid-up share capital of the Company before the issue Rs. 3,90,00,000/- (Rs. Three Crores Ninety Lakhs Only) divided into 39,00,000 (Thirty-Nine lakh Only) Equity Shares of face value Rs.10 each. For details of the Capital Structure, see **"Capital Structure"** on the page 67 of the Red Herring Prospectus.

**NAMES OF THE SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM:** Given below are the names of the signatories of the Memorandum of Association of the Company and the number of Equity Shares subscribed for by them at the time of signing of the Memorandum of Association of our Company, Gaurav Lath -5,000 equity shares and Pankhuri Lath-5,000 equity shares, aggregating to 10,000 Equity Shares of Rs.10/- each. Details of the main objects of the Company as contained in the Memorandum of Association, see **"History and Corporate Structure"** on page 134 of the Red Herring Prospectus. For details of the share capital and capital structure of the Company see **"Capital Structure"** on page 67 of the Red Herring Prospectus.

**DISCLAIMER CLAUSE OF SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"):** Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018. The Red Herring Prospectus has been filed with SEBI. In terms of the SEBI Regulations, the SEBI shall not issue any observation on the Offer Document. Hence there is no such specific disclaimer clause of SEBI. However, investors may refer to the entire Disclaimer Clause of SEBI beginning on page 233 of the Red Herring Prospectus.

**DISCLAIMER CLAUSE OF NSE ("NSE EMERGE") (THE DESIGNATED STOCK EXCHANGE):** It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Offer Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the Offer Document. The investors are advised to refer to the Offer Document for the full text of the 'Disclaimer Clause of NSE.

**GENERAL RISK:** Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to **"Risk Factors"** on page 30 of the Red Herring Prospectus.

**TRACK RECORD OF BOOK RUNNING LEAD MANAGER:** The BRLM associated with the Issue has handled 60 Public Issues in the past three years, out of which 2 issue was closed below the Issue/ Offer Price on listing date

Name of BRLM	Total Issue		Issue closed below IPO Price on listing date
	Mainboard	SME	
Hem Securities Limited	2	58	2 (SME)

BOOK RUNNING LEAD MANAGER TO THE ISSUE	REGISTRAR TO THE ISSUE	COMPANY SECRETARY AND COMPLIANCE OFFICER
 <b>HEM SECURITIES LIMITED</b> <b>Address:</b> 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai-400013, Maharashtra, India <b>Tel No.:</b> +91-22-49060000 <b>Email:</b> ib@hemsecurities.com <b>Investor Grievance Email:</b> redressal@hemsecurities.com <b>Website:</b> www.hemsecurities.com <b>Contact Person:</b> Roshni Lahoti <b>SEBI Reg. No.:</b> INM000010981 <b>CIN:</b> U67120RJ1995PLC010390	 <b>BIGSHARE SERVICES PRIVATE LIMITED</b> <b>Address:</b> S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai-400093, Maharashtra, India. <b>Telephone:</b> +91-22 6263 8200 <b>Facsimile:</b> +91-22 6263 8299 <b>Email:</b> ipo@bigshareonline.com <b>Investor Grievance Email:</b> investor@bigshareonline.com <b>Website:</b> www.bigshareonline.com <b>Contact Person:</b> Babu Rapheal C. <b>SEBI Registration Number:</b> MB/INR000001385 <b>CIN:</b> U99999MH1994PTC076534	 <b>Rajat Srivastava</b> <b>TANKUP ENGINEERS LIMITED</b> <b>Address:</b> 1262, SA Goila, Chinhat, Lucknow-226019, Uttar Pradesh, India. <b>Tel No:</b> +91-7800008707; <b>E-mail:</b> cs@tankup.co.in <b>Website:</b> www.tankup.co.in; <b>CIN:</b> U29109UP2020PLC137401 <div>Investors may contact the Company Secretary and Compliance Officer or the Registrar to the Issue in case of any pre-issue or post-issue related grievances including non-receipt of letters of allotment, non-credit of allotted equity shares in the respective beneficiary account, non-receipt of refund orders or non- receipt of funds by electronic mode, etc. For all issue related queries and for redressal of complaints investors may also write to the BRLMS.</div>

**AVAILABILITY OF RED HERRING PROSPECTUS:** Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus is available on the website of SEBI at www. sebi.gov.in, website of the Company at https://www.tankup.co.in/offer-documents/, the website of the BRLM to the Issue at www.hemsecurities.com, the website of NSE at www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme\_offer respectively.

**AVAILABILITY OF THE ABRIDGED PROSPECTUS:** A copy of the abridged prospectus shall be available on the website of the Company, BRLM and NSE at https://www.tankup.co.in/offer-documents/, www.hemsecurities.com and www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme\_offer, respectively.

**SYNDICATE MEMBER:** Hem Finlease Private Limited

**AVAILABILITY OF BID-CUM-APPLICATION FORMS:** Bid-Cum-Application forms can be obtained from the Registered Office of the Company: Tankup Engineers Limited, Telephone: +91-7800008707; BRLM: Hem Securities Limited, Telephone: +91-22-4906 0000 and the Syndicate Members: Hem Finlease Private Limited, Telephone: +91-141-4051000 and at the selected locations of the Sub-Syndicate Members, Registered Brokers, RTAs and CDPs participating in the Issue. Bid-cum-application Forms will also be available on the websites of NSE and the designated branches of SCSBs, the list of which is available at websites of the stock exchanges and SEBI.

**BANKER TO THE ISSUE/ ESCROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK:** HDFC Bank Limited.

**UPI:** UPI Bidders can also Bid through UPI Mechanism.

**All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus.**

On behalf of Board of Directors  
Tankup Engineers Limited  
Sd/-  
Rajat Srivastava  
Company Secretary and Compliance Officer

**Disclaimer:-** Tankup Engineers Limited is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares the Red Herring Prospectus dated April 15, 2025 has been filed with the Registrar of Companies, Kanpur and thereafter with SEBI and the Stock Exchanges. The RHP is available on the website of the SEBI at www.sebi.gov.in, website of NSE Emerge at https://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme\_offer and is available on the websites of the BRLM at www.hemsecurities.com. Any potential investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the Red Herring Prospectus including the section titled **"Risk Factors"** beginning on page 30 of the Red Herring Prospectus.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the **"Securities Act"**) or any state securities laws in the United States, and unless so registered, and may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in accordance with any applicable U.S. State Securities laws. The Equity Shares are being issued and sold outside the United States in 'offshore transactions' in reliance on Regulation "S" under the Securities Act and the applicable laws of each jurisdiction where such issues and sales are made. There will be no public offering in the United States.

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# TANKUP ENGINEERS LIMITED

Our Company was originally incorporated as a Private Limited Company under the name "Tankup Engineers Private Limited" on November 03, 2020 under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre with CIN: U74999UP2020PTC137401. Further, Fresh Certificate of Incorporation dated August 25, 2023 issued by the Registrar of Companies, Kanpur, consequent upon change in the object of the Company, bearing CIN: U29109UP2020PTC137401. Subsequently, our Company was converted into a Public Limited Company vide Special Resolution passed by the Shareholders at the Extraordinary General Meeting, held on April 23, 2024 and consequently the name of our Company was changed from "Tankup Engineers Private Limited" to "Tankup Engineers Limited" vide a fresh certificate of incorporation dated July 24, 2024, issued by the Assistant Registrar of Companies, Central Processing Centre bearing CIN: U29109UP2020PLC137401.

**Registered Office:** 1262, SA Goila, Chintah, Lucknow-226019, Uttar Pradesh, India.  
**Tel No:-** +91-7800008707; **E-mail:** [cs@tankup.co.in](mailto:cs@tankup.co.in); **Website:** [www.tankup.co.in](http://www.tankup.co.in); **CIN:** U29109UP2020PLC137401;  
**Contact Person:** Rajat Srivastava, Company Secretary & Compliance Officer

## OUR PROMOTERS: GOVIND PRASAD LATH, GAURAV LATH, PANKHURI LATH, AND TANK-UP PETRO VENTURES LLP

## THE ISSUE

INITIAL PUBLIC OFFER OF UPTO 13,95,000 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH (THE "EQUITY SHARES") OF TANKUP ENGINEERS LIMITED ("OUR COMPANY" OR "THE ISSUER") AT AN ISSUE PRICE OF ₹ (●) PER EQUITY SHARE (INCLUDING SHARE PREMIUM OF ₹ (●) PER EQUITY SHARE) FOR CASH, AGGREGATING UP TO ₹ (●) LAKHS ("PUBLIC ISSUE") OUT OF WHICH 70,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ (●) PER EQUITY SHARE FOR CASH, AGGREGATING ₹ (●) LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION") AND UPTO 36,000 EQUITY SHARES AGGREGATING UP TO ₹ (●) LAKHS FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES (AS DEFINED HEREINAFTER) (THE "EMPLOYEE RESERVATION PORTION"). THE PUBLIC ISSUE LESS MARKET MAKER RESERVATION PORTION AND EMPLOYEE RESERVATION PORTION I.E. ISSUE OF 12,89,000 EQUITY SHARES OF FACE VALUE OF ₹10 EACH, AT AN ISSUE PRICE OF ₹ (●) PER EQUITY SHARE FOR CASH, AGGREGATING UPTO ₹ (●) LAKHS IS HEREIN AFTER REFERRED TO AS THE "NET ISSUE". THE PUBLIC ISSUE AND NET ISSUE WILL CONSTITUTE 26.35% AND 24.34% RESPECTIVELY OF THE POST- ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

\*Subject to finalisation of basis of allotment.

DETAILS OF THE SELLING SHAREHOLDERS, OFFER FOR SALE AND WEIGHTED AVERAGE COST OF ACQUISITION - Not Applicable as the entire issue constitutes fresh issue of equity shares.

## PRICE BAND: RS. 133 TO RS. 140 PER EQUITY SHARE OF FACE VALUE RS. 10/- EACH

THE FLOOR PRICE IS 13.3 TIMES OF THE FACE VALUE OF THE EQUITY SHARES AND THE CAP PRICE IS 14.0 TIMES OF THE FACE VALUE OF THE EQUITY SHARES.  
THE PRICE TO EARNING RATIO BASED ON DILUTED EPS FOR FY 2023-24 AT THE FLOOR PRICE IS 14.24 TIMES AND AT THE CAP PRICE IS 14.99 TIMES.  
BIDS CAN BE MADE FOR A MINIMUM OF 1,000 EQUITY SHARES AND IN MULTIPLES OF 1,000 EQUITY SHARES THEREAFTER.

## BID/ISSUE PROGRAM

**ANCHOR INVESTOR BIDDING DATE: TUESDAY, APRIL 22, 2025**

**BID/ISSUE OPENS ON: WEDNESDAY, APRIL 23, 2025**

**BID/ISSUE CLOSES ON: FRIDAY, APRIL 25, 2025**

## BRIEF DESCRIPTION OF THE BUSINESS OF THE COMPANY

We are engaged in the business of manufacturing specialised vehicle superstructure for complex mobility and storage solutions of various capacities. This involves manufacturing large containers or tank like solutions used for transporting/ storing various materials, which could include liquids, gases or solids, depending on customer product range. These tanks may be custom-built to meet specific client requirements regarding size, material, capacity, and features. We cater to a broad spectrum of end-use industries like: Petroleum, Mining, Infrastructure, Defence etc. Our manufacturing activity involves focus on fabrication of tanks dedicated to delivering mobile solutions that may be deployed for a wide range of commercial use.

"THE ISSUE IS BEING MADE THROUGH BOOK BUILDING PROCESS IN ACCORDANCE WITH CHAPTER IX OF THE SEBI ICDR REGULATIONS, 2018 AS AMENDED FROM TIME TO TIME (IPO OF SMALL AND MEDIUM ENTERPRISES) AND THE EQUITY SHARES ARE PROPOSED TO BE LISTED ON SME PLATFORM OF NSE I.E. NSE EMERGE."  
THE EQUITY SHARES OF THE COMPANY WILL GET LISTED ON SME PLATFORM OF NSE. FOR THE PURPOSE OF THE ISSUE, THE DESIGNATED STOCK EXCHANGE WILL BE NSE.

## ALLOCATION OF THE ISSUE

- **QIB PORTION:** NOT MORE THAN 50.00% OF THE NET ISSUE
- **MARKET MAKER PORTION:** UPTO 70,000 EQUITY SHARES OR 5.02% OF THE ISSUE
- **RETAIL PORTION:** NOT LESS THAN 35.00% OF THE NET ISSUE
- **EMPLOYEE RESERVATION PORTION:** UPTO 36,000 EQUITY SHARES OR 2.58% OF THE ISSUE
- **NON-INSTITUTIONAL PORTION:** NOT LESS THAN 15.00% OF THE NET ISSUE

**IN MAKING AN INVESTMENT DECISION, POTENTIAL INVESTORS MUST ONLY RELY ON THE INFORMATION INCLUDED IN THE RED HERRING PROSPECTUS AND THE TERMS OF THE ISSUE, INCLUDING THE RISKS INVOLVED AND NOT RELY ON ANY OTHER EXTERNAL SOURCES OF INFORMATION ABOUT THE ISSUE AVAILABLE IN ANY MANNER.**

In accordance with the recommendation of the Independent Directors of our Company, pursuant to their resolution dated April 16, 2025 the above provided price band is justified based on quantitative factors/ KPIs disclosed in the 'Basis for Issue Price' section beginning on page 86 of the Red Herring Prospectus vis-a-vis the weighted average cost of acquisition ("WACA") of primary and secondary transaction(s), as applicable, disclosed in "Basis for Issue Price" section beginning on page 86 of the Red Herring Prospectus and provided below in the advertisement.

## RISKS TO INVESTORS

### 1. Risk to investors summary description of key risk factors based on materiality:

- Our business is dependent on the sale of our products to certain key customers. The loss of any of these customers or loss of revenue from sales to these customers could have a material adverse effect on our business, financial condition, results of operations and cash flows.
- We are subject to strict quality requirements, customer inspections and audits, and any failure to comply with quality standards may lead to cancellation of existing and future orders and could negatively impact our reputation and our business and results of operations and future prospects.
- We derive a significant portion of our revenue from the sale of our key product i.e. Refuellers. Any decline in the sales of our key product could have an adverse effect on our business, results of operations and financial condition.
- Our business is substantially dependent on our design and engineering teams to accurately carryout the estimates and engineering studies for potential orders. Any deviation during the execution of the order as compared to our estimates could have a material adverse effect on our cashflows, results of operations and financial condition.
- We may be subject to risks associated with product warranty.
- Our Company was incorporated on November 03, 2020, thus, we have limited operating history as a Company which may make it difficult for investors to evaluate our historical performance or future prospects.
- Our manufacturing activities require deployment of labour and depend on availability of labour. In case of unavailability of such labour, our business operations could be affected.
- We generate our major portion of turnover from our operations in certain geographical regions and any adverse developments affecting our operations in these regions could have an adverse impact on our revenue and results of operations.
- Any delay, interruption or reduction in the supply of raw materials to manufacture our products may adversely affect our business, results of operations, cash flows and financial condition.
- The restated financial statements have been provided by peer reviewed chartered accountants who is not statutory auditor of our Company.

### 2. Details of suitable ratios of the company for the latest full financial year:

Particulars	CMP (₹)	Face Value (₹)	Basic EPS (₹)	PE Ratio (times)	RONW (%)	NAV per share (₹)	Total Income (in lakhs)
Tankup Engineers Limited	(●)*	10/-	9.34	(●)*	69.75	13.39	1954.06

There are no listed companies in India that are engaged in a business similar to that of our company.

\*CMP of our Company is considered as Issue Price.

†To be included post finalisation of the Issue Price.

### 3. Weighted average return on net worth for the last 3 FYs, and return on net worth for period ended November 30, 2024:

### As per restated financial statements:

Sr. No	Period	RoNW (%)	Weights
1	Financial Year 2021-2022	23.44	1
2	Financial Year 2022-2023	70.80	2
3	Financial Year 2023-2024	69.75	3
	Weighted Average	62.38	6
	November 30, 2024	15.35	

### Note:

i. The RoNW has been computed by dividing net profit after tax (excluding exceptional items) with restated Net worth as at the end of the year/ period.  
ii. Weighted average = Aggregate of year-wise weighted RoNW divided by the aggregate of weights i.e. (RoNW x Weight) for each year/ Total of weights.

### 4. Disclosures as per clause 89(K)(4) of Part A to Schedule VI:

a. The price per share of our Company based on the primary/ new issue of shares (equity / convertible securities)

Except as disclosed below, there has been no issuance of Equity Shares, other than Equity Shares issued pursuant to a bonus issue on August 07, 2024 during the 18 months preceding the date of this RHP, where such issuance is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days.

Date of Allotment	No. of equity shares allotted	Face value of shares	Issue price per equity share (₹)	Nature of Allotment	Nature of consideration	Total consideration (₹)
August 17, 2024	11,50,000	10/-	13.40	Rights Issue	Cash	1,54,10,000

b. The price per share of our Company based on the secondary sale / acquisition of shares (equity shares)

There has been no secondary sale / acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.

c. Since there is eligible transaction reported under (a) above, the price per equity share of our Company based on last five primary and secondary transactions (secondary transactions where promoters, promoter group or shareholder(s) having the right to nominate director(s) on our Board, are a party to the transaction), not older than three years prior to the date of the Red Herring Prospectus irrespective of the size of transactions, has not been computed.

d. Weighted average cost of acquisition, floor price and cap price

Types of transactions	Weighted average cost of acquisition (₹ per Equity Shares)	Floor price (i.e. ₹ 133)	Cap price (i.e. ₹ 140)
Weighted average cost of acquisition of primary / new issue as per paragraph 8(a) above.	13.39	9.93 times	10.46 times
Weighted average cost of acquisition for secondary sale / acquisition as per paragraph 8(b) above.	NA*	NA*	NA*
Weighted average cost of acquisition for past 5 primary issuances/ secondary transactions as disclosed above.	NA	NA	NA

Note: \*There were no secondary sales / acquisition of shares of shares (equity/ convertible securities) other than Shares transfer on in last 18 months from the date of this Red Herring Prospectus.

Continued on next page



Continued from previous page

## ADDITIONAL INFORMATION FOR INVESTORS:

Details of proposed/undertaken pre-issue placements from the DRHP filing date: Our Company has not undertaken any Pre-IPO Placements from the DRHP filing date.

Transaction of shares aggregating up to 1% or more of the paid-up equity share capital of the Company by promoter(s) and promoter group(s) from the DRHP filing date: Not applicable

Shareholding of the Promoter/ Promoter Group and Additional Top 10 Shareholders of the Company:

Sr. No. Name of Shareholders		Pre-issue shareholding as at the date of Advertisement		Post-issue shareholding as at Allotment			
		Number of Equity Shares	Share Holding (in %)	At the lower end of the price band (₹ 133)		At the upper end of the price band (₹ 140)	
				Number of Equity Shares	Share holding (in %)	Number of Equity Shares	Share holding (in %)
Promoters							
1.	Gaurav Lath	11,50,550	29.50	11,50,550	21.73%	11,50,550	21.73%
2.	Pankhuri Lath	110	Negligible	110	Negligible	110	Negligible
3.	Govind Prasad Lath	110	Negligible	110	Negligible	110	Negligible
4.	Tank-Up Petro Ventures LLP	27,48,900	70.48	27,48,900	51.92%	27,48,900	51.92%
Sub Total (A)		38,99,670	99.99	38,99,670	73.65%	38,99,670	73.65%
Promoter Group							
5.	Rekha Lath	110	Negligible	110	Negligible	110	Negligible
6.	Gaurav Lath HUF	110	Negligible	110	Negligible	110	Negligible
7.	Govind Prasad Lath HUF	110	Negligible	110	Negligible	110	Negligible
Sub Total (B)		330	0.01	330	Negligible	330	Negligible
Additional Top 10 Shareholders							
Nil							

Notes:

1) The Promoter Group shareholders are Rekha Lath, Gaurav Lath HUF and Govind Prasad Lath HUF.

2) Assuming full subscription in the issue. The post-issue shareholding details as at allotment will be based on the actual subscription and the final issue price and updated in the prospectus, subject to finalization of the basis of allotment. Also, this table assumes there is no transfer of shares by these shareholders between the date of the advertisement and allotment if any such transfers occur prior to the date of prospectus, it will be updated in the shareholding pattern in the prospectus).

## BASIS FOR ISSUE PRICE

The "Basis of the issue price" on page 86 of the Offer document has been updated with the above price band. Please refer to the website of the BRLM for the "Basis of the issue price" updated with the above price band. You can scan the QR code given on the first page of the advertisement for the chapter titled "Basis for the Issue Price" on page 86 of the Red Herring Prospectus.

## INDICATIVE TIMELINE FOR THE ISSUE

Our Company may in consultation with the BRLM, consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations.

Sequence of Activities	Listing within T+3 days (T is Issue Closing Date i.e. Friday, April 25, 2025)
Application Submission by investors	Electronic Applications (Online ASBA through 3-in-1 accounts) – Up to 5 pm on <b>Friday, April 25, 2025</b> . Electronic Applications (Bank ASBA through Online channels like Internet Banking, Mobile Banking and Syndicate UPI ASBA etc.) – Up to 4 pm on <b>Friday, April 25, 2025</b> . Electronic Applications (Syndicate Non-Retail, Non-Individual Applications) – Up to 3 pm on <b>Friday, April 25, 2025</b> . Physical Applications (Bank ASBA) – Up to 1 pm on <b>Friday, April 25, 2025</b> . Physical Applications (Syndicate Non-Retail, Non-Individual Applications of OIBs and NIIIs) – Up to 12 pm on <b>Friday, April 25, 2025</b> and Syndicate members shall transfer such applications to banks before 1 pm on <b>Friday, April 25, 2025</b> .
Bid Modification	From Issue opening date up to 5 pm on <b>Friday, April 25, 2025</b> .
Validation of bid details with depositories	From Issue opening date up to 5 pm on <b>Friday, April 25, 2025</b> .
Reconciliation of UPI mandate transactions (Based on the guidelines issued by NPCI from time to time): Among Stock Exchanges – Sponsor Banks – NPCI and NPCI – PSPs/TPAPs** – Issuer Banks; Reporting formats of bid information, UPI analysis report and compliance timelines.	On daily basis  Merchant Bankers to submit to SEBI, sought as and when.
UPI Mandate acceptance time	<b>Friday, April 25, 2025 – 5 pm</b>

Issue Closure T day	<b>Friday, April 25, 2025 – 4 pm</b> for OIB and NII categories <b>Friday, April 25, 2025 – 5 pm</b> for Retail and other reserved categories
Issue Closure T day	<b>Friday, April 25, 2025 – 4 pm</b> for OIB and NII categories <b>Friday, April 25, 2025 – 5 pm</b> for Retail and other reserved categories
Third party check on UPI applications	On daily basis and to be completed before 9:30 AM on <b>Monday, April 28, 2025</b> .
Third party check on Non-UPI applications	On daily basis and to be completed before 1 pm on <b>Monday, April 28, 2025</b> .
Submission of final certificates: -For UPI from Sponsor Bank -For Bank ASBA, from all SCSBs -For syndicate ASBA UPI ASBA	Before 09:30 pm on <b>Friday, April 25, 2025</b> . All SCSBs for Direct ASBA – Before 07:30 pm on <b>Friday, April 25, 2025</b> Syndicate ASBA - Before 07:30 pm on <b>Friday, April 25, 2025</b>
Finalization of rejections and completion of basis	Before 6 pm on <b>Monday, April 28, 2025</b> .
Approval of basis by Stock Exchange	Before 9 pm on <b>Monday, April 28, 2025</b> .
Issuance of fund transfer instructions in separate files for debit and unblock. For Bank ASBA and Online ASBA – To all SCSBs For UPI ASBA – To Sponsor Bank	Initiation not later than 09:30 am on <b>Tuesday, April 29, 2025</b> ; Completion before 2 pm on <b>Tuesday, April 29, 2025</b> for fund transfer; Completion before 4 pm on <b>Tuesday, April 29, 2025</b> for unblocking.
Corporate action execution for credit of shares	Initiation before 2 pm on <b>Tuesday, April 29, 2025</b> Completion before 6 pm on <b>Tuesday, April 29, 2025</b>
Filing of listing application with Stock Exchanges and Issuance of trading notice	Before 7:30 pm on <b>Tuesday, April 29, 2025</b>
Publish allotment advertisement	On website of Issuer, Merchant Banker and RTI - before 9 pm on <b>Tuesday, April 29, 2025</b> . In newspapers – On <b>Wednesday, April 30, 2025</b> day but not later than <b>Friday, May 02, 2025</b> .
Trading starts T+3 day	Trading starts <b>Wednesday, April 30, 2025</b>

\*\* PSPs/TPAPs=Payment Service Providers/Third party application providers

**CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AS REGARDS ITS OBJECTS:** For information on the main objects and other objects of our Company, see "History and Corporate Structure" on page 134 of the Red Herring Prospectus and Clause III of the Memorandum of Association of our Company. The Memorandum of Association of our Company is a material document for inspection in relation to the Issue. For further details, see the section "Material Contracts and Documents for Inspection" on page 300 of the Red Herring Prospectus.

**LIABILITY OF MEMBERS AS PER MOA:** Limited by shares.

**AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE:** As on the date of Red Herring Prospectus, the Authorized share Capital of the Company is Rs.10,00,00,000/- (Rupees ten Crores Only) divided into 1,00,00,000 (One Crore) Equity Shares of face value of Rs.10/- each. The issued, subscribed and paid-up share capital of the Company before the Issue Rs. 3,90,00,000/- (Rs. Three Crores Ninety Lakhs Only) divided into 39,00,000 (Thirty-Nine lakh Only) Equity Shares of face value Rs.10 each. For details of the Capital Structure, see "Capital Structure" on the page 67 of the Red Herring Prospectus.

**NAMES OF THE SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM:** Given below are the names of the signatories of the Memorandum of Association of the Company and the number of Equity Shares subscribed for by them at the time of signing of the Memorandum of Association of our Company, Gaurav Lath -5,000 equity shares and Pankhuri Lath-5,000 equity shares, aggregating to 10,000 Equity Shares of Rs.10/- each. Details of the main objects of the Company as contained in the Memorandum of Association, see "History and Corporate Structure" on page 134 of the Red Herring Prospectus. For details of the share capital and capital structure of the Company see "Capital Structure" on page 67 of the Red Herring Prospectus.

**DISCLAIMER CLAUSE OF SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"):** Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018. The Red Herring Prospectus has been filed with SEBI. In terms of the SEBI Regulations, the SEBI shall not issue any observation on the Offer Document. Hence there is no such specific disclaimer clause of SEBI. However, investors may refer to the entire Disclaimer Clause of SEBI beginning on page 233 of the Red Herring Prospectus.

**DISCLAIMER CLAUSE OF NSE ("NSE EMERGE") (THE DESIGNATED STOCK EXCHANGE):** It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Offer Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the Offer Document. The investors are advised to refer to the Offer Document for the full text of the Disclaimer Clause of NSE.

**GENERAL RISK:** Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to "Risk Factors" on page 30 of the Red Herring Prospectus.

**TRACK RECORD OF BOOK RUNNING LEAD MANAGER:** The BRLM associated with the Issue has handled 60 Public Issues in the past three years, out of which 2 issue was closed below the Issue/ Offer Price on listing date

Name of BRLM	Total Issue		Issue closed below IPO Price on listing date
	Mainboard	SME	
Hem Securities Limited	2	58	2 (SME)

BOOK RUNNING LEAD MANAGER TO THE ISSUE	REGISTRAR TO THE ISSUE	COMPANY SECRETARY AND COMPLIANCE OFFICER
 <b>HEM SECURITIES LIMITED</b> Address: 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai-400013, Maharashtra, India Tel No.: +91-22-49060000 Email: ipo@hemsecurities.com Investor Grievance Email: redressal@hemsecurities.com Website: www.hemsecurities.com Contact Person: Roshni Lahoti SEBI Reg. No.: INM000010981 CIN: U67120RJ1995PLC010390	 <b>BIGSHARE SERVICES PRIVATE LIMITED</b> Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai-400093, Maharashtra, India. Telephone: +91-22 6263 8200 Facsimile: +91-22 6263 8299 Email: ipo@bigshareonline.com Investor Grievance Email: investor@bigshareonline.com Website: www.bigshareonline.com Contact Person: Babu Raphael C. SEBI Registration Number: MB/INR000001385 CIN: U99999MH1994PTC076534	 <b>Rajat Srivastava</b> <b>TANKUP ENGINEERS LIMITED</b> Address: 1262, SA Golia, Chinthat, Lucknow-226019, Uttar Pradesh, India. Tel No: +91-7800008707; E-mail: cs@tankup.co.in Website: www.tankup.co.in; CIN: U29109UP2020PLC137401 Investors may contact the Company Secretary and Compliance Officer or the Registrar to the Issue in case of any pre-issue or post-issue related grievances including non-receipt of letters of allotment, non-credit of allotted equity shares in the respective beneficiary account, non-receipt of refund orders or non- receipt of funds by electronic mode, etc. For all issue related queries and for redressal of complaints investors may also write to the BRLMs.

**AVAILABILITY OF RED HERRING PROSPECTUS:** Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus is available on the website of SEBI at [www.sebi.gov.in](http://www.sebi.gov.in), website of the Company at <https://www.tankup.co.in/offer-documents/>, the website of the BRLM to the Issue at [www.hemsecurities.com](http://www.hemsecurities.com), the website of NSE at [www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme\\_offer](https://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme_offer) respectively.

**AVAILABILITY OF THE ABRIDGED PROSPECTUS:** A copy of the abridged prospectus shall be available on the website of the Company, BRLM and NSE at <https://www.tankup.co.in/offer-documents/>, [www.hemsecurities.com](http://www.hemsecurities.com) and [www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme\\_offer](https://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme_offer), respectively.

**SYNDICATE MEMBER:** Hem Finlease Private Limited

**AVAILABILITY OF BID-CUM-APPLICATION FORMS:** Bid-Cum-Application forms can be obtained from the Registered Office of the Company: Tankup Engineers Limited, Telephone: +91-7800008707; BRLM: Hem Securities Limited, Telephone: +91-22-4906 0000 and the Syndicate Members: Hem Finlease Private Limited, Telephone: +91-141-4051000 and at the selected locations of the Sub-Syndicate Members, Registered Brokers, RTAs and CDPs participating in the Issue. Bid-cum-application Forms will also be available on the websites of NSE and the designated branches of SCSBs, the list of which is available at websites of the stock exchanges and SEBI.

**BANKER TO THE ISSUE/ ESCROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK:** HDFC Bank Limited.

**UPI:** UPI Bidders can also Bid through UPI Mechanism.

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus.

On behalf of Board of Directors

Tankup Engineers Limited

Sd/-

Rajat Srivastava

Company Secretary and Compliance Officer

Place: Lucknow

Date: April 16, 2025

**Disclaimer:** Tankup Engineers Limited is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares the Red Herring Prospectus dated April 15, 2025 has been filed with the Registrar of Companies, Kanpur and thereafter with SEBI and the Stock Exchanges. The RHP is available on the website of the SEBI at [www.sebi.gov.in](http://www.sebi.gov.in), website of NSE Emerge at [https://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme\\_offer](https://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme_offer) and is available on the websites of the BRLM at [www.hemsecurities.com](http://www.hemsecurities.com). Any potential investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the Red Herring Prospectus including the section titled "Risk Factors" beginning on page 30 of the Red Herring Prospectus.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or any state securities laws in the United States, and unless so registered, and may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in accordance with any applicable U.S. State Securities laws. The Equity Shares are being issued and sold outside the United States in "offshore transactions" in reliance on Regulation "S" under the Securities Act and the applicable laws of each jurisdiction where such issues and sales are made. There will be no public offering in the United States.



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# TANKUP ENGINEERS LIMITED

Our Company was originally incorporated as a Private Limited Company under the name “Tankup Engineers Private Limited” on November 03, 2020 under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre with CIN: U74999UP2020PTC137401. Further, Fresh Certificate of Incorporation dated August 25, 2023 issued by the Registrar of Companies, Kanpur, consequent upon change in the object of the Company, bearing CIN: U29109UP2020PTC137401. Subsequently, our Company was converted into a Public Limited Company vide Special Resolution passed by the Shareholders at the Extraordinary General Meeting, held on April 23, 2024 and consequently the name of our Company was changed from “Tankup Engineers Private Limited” to “Tankup Engineers Limited” vide a fresh certificate of incorporation dated July 24, 2024, issued by the Assistant Registrar of Companies, Central Processing Centre bearing CIN: U29109UP2020PLC137401.

**Registered Office:** 1262, SA Goila, Chinhat, Lucknow-226019, Uttar Pradesh, India.  
**Tel No:**+91-7800008707; **E-mail:** cs@tankup.co.in; **Website:** www.tankup.co.in; **CIN:** U29109UP2020PLC137401;  
**Contact Person:** Rajat Srivastava, Company Secretary & Compliance Officer

## OUR PROMOTERS: GOVIND PRASAD LATH, GAURAV LATH, PANKHURI LATH, AND TANK-UP PETRO VENTURES LLP

## THE ISSUE

INITIAL PUBLIC OFFER OF UPTO 13,95,000 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH (THE “EQUITY SHARES”) OF TANKUP ENGINEERS LIMITED (“OUR COMPANY” OR “THE ISSUER”) AT AN ISSUE PRICE OF ₹ [●] PER EQUITY SHARE (INCLUDING SHARE PREMIUM OF ₹ [●] PER EQUITY SHARE) FOR CASH, AGGREGATING UP TO ₹ [●] LAKHS (“PUBLIC ISSUE”) OUT OF WHICH 70,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ [●] PER EQUITY SHARE FOR CASH, AGGREGATING ₹ [●] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE (THE “MARKET MAKER RESERVATION PORTION”) AND UPTO 36,000 EQUITY SHARES AGGREGATING UP TO ₹ [●] LAKHS FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES (AS DEFINED HEREINAFTER) (THE “EMPLOYEE RESERVATION PORTION”). THE PUBLIC ISSUE LESS MARKET MAKER RESERVATION PORTION AND EMPLOYEE RESERVATION PORTION I.E. ISSUE OF 12,89,000 EQUITY SHARES OF FACE VALUE OF ₹10 EACH, AT AN ISSUE PRICE OF ₹ [●] PER EQUITY SHARE FOR CASH, AGGREGATING UPTO ₹ [●] LAKHS IS HEREIN AFTER REFERRED TO AS THE “NET ISSUE”. THE PUBLIC ISSUE AND NET ISSUE WILL CONSTITUTE 26.35% AND 24.34% RESPECTIVELY OF THE POST- ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

\*Subject to finalisation of basis of allotment.  
DETAILS OF THE SELLING SHAREHOLDERS, OFFER FOR SALE AND WEIGHTED AVERAGE COST OF ACQUISITION - Not Applicable as the entire issue constitutes fresh issue of equity shares.

## PRICE BAND: RS. 133 TO RS. 140 PER EQUITY SHARE OF FACE VALUE RS. 10/- EACH

THE FLOOR PRICE IS 13.3 TIMES OF THE FACE VALUE OF THE EQUITY SHARES AND THE CAP PRICE IS 14.0 TIMES OF THE FACE VALUE OF THE EQUITY SHARES.  
THE PRICE TO EARNING RATIO BASED ON DILUTED EPS FOR FY 2023-24 AT THE FLOOR PRICE IS 14.24 TIMES AND AT THE CAP PRICE IS 14.99 TIMES.  
BIDS CAN BE MADE FOR A MINIMUM OF 1,000 EQUITY SHARES AND IN MULTIPLES OF 1,000 EQUITY SHARES THEREAFTER.

BID/ISSUE PROGRAM	ANCHOR INVESTOR BIDDING DATE: TUESDAY, APRIL 22, 2025
	BID/ISSUE OPENS ON: WEDNESDAY, APRIL 23, 2025
	BID/ISSUE CLOSES ON: FRIDAY, APRIL 25, 2025

## BRIEF DESCRIPTION OF THE BUSINESS OF THE COMPANY

We are engaged in the business of manufacturing specialised vehicle superstructure for complex mobility and storage solutions of various capacities. This involves manufacturing large containers or tank like solutions used for transporting/ storing various materials, which could include liquids, gases or solids, depending on customer product range. These tanks may be custom-built to meet specific client requirements regarding size, material, capacity, and features. We cater to a broad spectrum of end-use industries like: Petroleum, Mining, Infrastructure, Defence etc. Our manufacturing activity involves focus on fabrication of tanks dedicated to delivering mobile solutions that may be deployed for a wide range of commercial use.

“THE ISSUE IS BEING MADE THROUGH BOOK BUILDING PROCESS IN ACCORDANCE WITH CHAPTER IX OF THE SEBI ICDR REGULATIONS, 2018 AS AMENDED FROM TIME TO TIME (IPO OF SMALL AND MEDIUM ENTERPRISES) AND THE EQUITY SHARES ARE PROPOSED TO BE LISTED ON SME PLATFORM OF NSE i.e. NSE EMERGE.”  
THE EQUITY SHARES OF THE COMPANY WILL GET LISTED ON SME PLATFORM OF NSE. FOR THE PURPOSE OF THE ISSUE, THE DESIGNATED STOCK EXCHANGE WILL BE NSE.

## ALLOCATION OF THE ISSUE

- **QIB PORTION:** NOT MORE THAN 50.00% OF THE NET ISSUE
  - **RETAIL PORTION:** NOT LESS THAN 35.00% OF THE NET ISSUE
  - **NON-INSTITUTIONAL PORTION:** NOT LESS THAN 15.00% OF THE NET ISSUE
- **MARKET MAKER PORTION:** UPTO 70,000 EQUITY SHARES OR 5.02% OF THE ISSUE
  - **EMPLOYEE RESERVATION PORTION:** UPTO 36,000 EQUITY SHARES OR 2.58% OF THE ISSUE

## IN MAKING AN INVESTMENT DECISION, POTENTIAL INVESTORS MUST ONLY RELY ON THE INFORMATION INCLUDED IN THE RED HERRING PROSPECTUS AND THE TERMS OF THE ISSUE, INCLUDING THE RISKS INVOLVED AND NOT RELY ON ANY OTHER EXTERNAL SOURCES OF INFORMATION ABOUT THE ISSUE AVAILABLE IN ANY MANNER.

In accordance with the recommendation of the Independent Directors of our Company, pursuant to their resolution dated April 16, 2025 the above provided price band is justified based on quantitative factors/ KPIs disclosed in the 'Basis for Issue Price' section beginning on page 86 of the Red Herring Prospectus vis-a-vis the weighted average cost of acquisition ("WACA") of primary and secondary transaction(s), as applicable, disclosed in "Basis for Issue Price" section beginning on page 86 of the Red Herring Prospectus and provided below in the advertisement.

## RISKS TO INVESTORS

- 1. Risk to investors summary description of key risk factors based on materiality:**
- Our business is dependent on the sale of our products to certain key customers. The loss of any of these customers or loss of revenue from sales to these customers could have a material adverse effect on our business, financial condition, results of operations and cash flows.
  - We are subject to strict quality requirements, customer inspections and audits, and any failure to comply with quality standards may lead to cancellation of existing and future orders and could negatively impact our reputation and our business and results of operations and future prospects.
  - We derive a significant portion of our revenue from the sale of our key product i.e. Refuellers. Any decline in the sales of our key product could have an adverse effect on our business, results of operations and financial condition.
  - Our business is substantially dependent on our design and engineering teams to accurately carryout the estimates and engineering studies for potential orders. Any deviation during the execution of the order as compared to our estimates could have a material adverse effect on our cashflows, results of operations and financial condition.
  - We may be subject to risks associated with product warranty.
  - Our Company was incorporated on November 03, 2020, thus, we have limited operating history as a Company which may make it difficult for investors to evaluate our historical performance or future prospects.
  - Our manufacturing activities require deployment of labour and depend on availability of labour. In case of unavailability of such labour, our business operations could be affected.
  - We generate our major portion of turnover from our operations in certain geographical regions and any adverse developments affecting our operations in these regions could have an adverse impact on our revenue and results of operations.
  - Any delay, interruption or reduction in the supply of raw materials to manufacture our products may adversely affect our business, results of operations, cash flows and financial condition.
  - The restated financial statements have been provided by peer reviewed chartered accountants who is not statutory auditor of our Company.
- 2. Details of suitable ratios of the company for the latest full financial year:**

Particulars	CMP (₹)	Face Value (₹)	Basic EPS (₹)	PE Ratio (times)	RONW (%)	NAV per share (₹)	Total Income (in lakhs)
Tankup Engineers Limited	[●]^	10/-	9.34	[●]^	69.75	13.39	1954.06

There are no listed companies in India that are engaged in a business similar to that of our company.  
\*CMP of our Company is considered as Issue Price.  
^to be included post finalisation of the Issue Price.

**3. Weighted average return on net worth for the last 3 FYs, and return on net worth for period ended November 30, 2024:**

**As per restated financial statements:**

Sr. No	Period	RoNW (%)	Weights
1	Financial Year 2021-2022	23.44	1
2	Financial Year 2022-2023	70.80	2
3	Financial Year 2023-2024	69.75	3
	Weighted Average	62.38	6
	November 30, 2024	15.35	

**Note:**  
*i.The RoNW has been computed by dividing net profit after tax (excluding exceptional items) with restated Net worth as at the end of the year/ period*  
*ii.Weighted average = Aggregate of year-wise weighted RoNW divided by the aggregate of weights i.e. (RoNW x Weight) for each year/ Total of weights.*

- 4. Disclosures as per clause (9)(K)(4) of Part A to Schedule VI:**
- a. The price per share of our Company based on the primary/ new issue of shares (equity / convertible securities)
- Except as disclosed below, there has been no issuance of Equity Shares, other than Equity Shares issued pursuant to a bonus issue on August 07, 2024 during the 18 months preceding the date of this RHP, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days.

Date of Allotment	No. of equity shares allotted	Face value of shares	Issue price per equity share (₹)	Nature of Allotment	Nature of consideration	Total consideration (₹)
August 17, 2024	11,50,000	10/-	13.40	Rights Issue	Cash	1,54,10,000

- b. The price per share of our Company based on the secondary sale / acquisition of shares (equity shares)
- There has been no secondary sale / acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.
- c. Since there is eligible transaction reported under (a) above, the price per equity share of our Company based on last five primary and secondary transactions (secondary transactions where promoters, promoter group or shareholder(s) having the right to nominate director(s) on our Board, are a party to the transaction), not older than three years prior to the date of the Red Herring Prospectus irrespective of the size of transactions, has not been computed.
- d. Weighted average cost of acquisition, floor price and cap price

Types of transactions	Weighted average cost of acquisition (₹ per Equity Shares)	Floor price (i.e. ₹ 133)	Cap price (i.e. ₹ 140)
Weighted average cost of acquisition of primary / new issue as per paragraph 8(a) above.	13.39	9.93 times	10.46 times
Weighted average cost of acquisition for secondary sale / acquisition as per paragraph 8(b) above.	NA^	NA^	NA^
Weighted average cost of acquisition for past 5 primary issuances/ secondary transaction as disclosed above	NA	NA	NA

**Note:** ^There were no secondary sales / acquisition of shares of shares (equity/ convertible securities) other than Shares transfer on in last 18 months from the date of this Red Herring Prospectus.



Continued from previous page

**ADDITIONAL INFORMATION FOR INVESTORS:**  
**Details of proposed/ undertaken pre-issue placements from the DRHP filing date:** Our Company has not undertaken any Pre-IPO Placements from the DRHP filing date.

**Transaction of shares aggregating up to 1% or more of the paid-up equity share capital of the Company by promoter(s) and promoter group(s) from the DRHP filing date:** Not applicable

**Shareholding of the Promoter/ Promoter Group and Additional Top 10 Shareholders of the Company:**

Sr. No.	Name of Shareholders	Pre-Issue shareholding as at the date of Advertisement		Post-Issue shareholding as at Allotment			
		Number of Equity Shares	Share Holding (in %)	At the lower end of the price band (₹ 133)		At the upper end of the price band (₹ 140)	
				Number of Equity Shares	Share holding (in %)	Number of Equity Shares	Share holding (in %)
Promoters							
1.	Gaurav Lath	11,50,550	29.50	11,50,550	21.73%	11,50,550	21.73%
2.	Pankhuri Lath	110	Negligible	110	Negligible	110	Negligible
3.	Govind Prasad Lath	110	Negligible	110	Negligible	110	Negligible
4.	Tank-Up Petro Ventures LLP	27,48,900	70.48	27,48,900	51.92%	27,48,900	51.92%
	Sub Total (A)	38,99,670	99.99	38,99,670	73.65%	38,99,670	73.65%
Promoter Group							
5.	Rekha Lath	110	Negligible	110	Negligible	110	Negligible
6.	Gaurav Lath HUF	110	Negligible	110	Negligible	110	Negligible
7.	Govind Prasad Lath HUF	110	Negligible	110	Negligible	110	Negligible
	Sub Total (B)	330	0.01	330	Negligible	330	Negligible
Additional Top 10 Shareholders							
Nil							

Notes:  
1) The Promoter Group shareholders are Rekha Lath, Gaurav Lath HUF and Govind Prasad Lath HUF.  
2) Assuming full subscription in the issue. The post-issue shareholding details as at allotment will be based on the actual subscription and the final issue price and updated in the prospectus, subject to finalization of the basis of allotment. Also, this table assumes there is no transfer of shares by these shareholders between the date of the advertisement and allotment if any such transfers occur prior to the date of prospectus, it will be updated in the shareholding pattern in the prospectus).

BASIS FOR ISSUE PRICE

The **"Basis of the issue price"** on page 86 of the Offer document has been updated with the above price band. Please refer to the website of the BRLM for the **"Basis of the issue price"** updated with the above price band. You can scan the QR code given on the first page of the advertisement for the chapter titled **"Basis for the issue Price"** on page 86 of the Red Hering Prospectus.

INDICATIVE TIMELINE FOR THE ISSUE

Our Company may in consultation with the BRLM, consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations.

Sequence of Activities	Listing within T+3 days (T is Issue Closing Date i.e. Friday, April 25, 2025)
Application Submission by Investors	Electronic Applications (Online ASBA through 3-in-1 accounts) – Upto 5 pm on <b>Friday, April 25, 2025</b> . Electronic Applications (Bank ASBA through Online channels like Internet Banking, Mobile Banking and Syndicate UPI ASBA etc.) – Upto 4 pm on <b>Friday, April 25, 2025</b> . Electronic Applications (Syndicate Non-Retail, Non-Individual Applications) – Upto 3 pm on <b>Friday, April 25, 2025</b> . Physical Applications (Bank ASBA) – Upto 1 pm on <b>Friday, April 25, 2025</b> . Physical Applications (Syndicate Non-Retail, Non-Individual Applications of QIBs and NIIs) – Upto 12 pm on <b>Friday, April 25, 2025</b> and Syndicate members shall transfer such applications to banks before 1 pm on <b>Friday, April 25, 2025</b> .
Bid Modification	From Issue opening date up to 5 pm on <b>Friday, April 25, 2025</b> .
Validation of bid details with depositories	From Issue opening date up to 5 pm on <b>Friday, April 25, 2025</b> .
Reconciliation of UPI mandate transactions (Based on the guidelines issued by NPCI from time to time): Among Stock Exchanges –Sponsor Banks – NPCI and NPCI – PSPs/TPAPs** – Issuer Banks; Reporting formats of bid information, UPI analysis report and compliance timelines.	On daily basis  Merchant Bankers to submit to SEBI, sought as and when.
UPI Mandate acceptance time	<b>Friday, April 25, 2025</b> – 5 pm

Issue Closure T day	<b>Friday, April 25, 2025</b> – 4 pm for QIB and NII categories <b>Friday, April 25, 2025</b> – 5 pm for Retail and other reserved categories
Issue Closure T day	<b>Friday, April 25, 2025</b> – 4 pm for QIB and NII categories <b>Friday, April 25, 2025</b> – 5 pm for Retail and other reserved categories
Third party check on UPI applications	On daily basis and to be completed before 9:30 AM on <b>Monday, April 28, 2025</b> .
Third party check on Non-UPI applications	On daily basis and to be completed before 1 pm on <b>Monday, April 28, 2025</b> .
Submission of final certificates: -For UPI from Sponsor Bank -For Bank ASBA, from all SCSBs -For syndicate ASBA UPI ASBA	Before 09:30 pm on <b>Friday, April 25, 2025</b> . All SCSBs for Direct ASBA – Before 07:30 pm on <b>Friday, April 25, 2025</b> Syndicate ASBA - Before 07:30 pm on <b>Friday, April 25, 2025</b>
Finalization of rejections and completion of basis	Before 6 pm on <b>Monday, April 28, 2025</b> .
Approval of basis by Stock Exchange	Before 9 pm on <b>Monday, April 28, 2025</b> .
Issuance of fund transfer instructions in separate files for debit and unblock. For Bank ASBA and Online ASBA – To all SCSBs For UPI ASBA – To Sponsor Bank	Initiation not later than 09:30 am on <b>Tuesday, April 29, 2025</b> ; Completion before 2 pm on <b>Tuesday, April 29, 2025</b> for fund transfer; Completion before 4 pm on <b>Tuesday, April 29, 2025</b> for unblocking.
Corporate action execution for credit of shares	Initiation before 2 pm on <b>Tuesday, April 29, 2025</b> Completion before 6 pm on <b>Tuesday, April 29, 2025</b>
Filing of listing application with Stock Exchanges and issuance of trading notice	Before 7:30 pm on <b>Tuesday, April 29, 2025</b>
Publish allotment advertisement	On website of Issuer, Merchant Banker and RTI - before 9 pm on <b>Tuesday, April 29, 2025</b> . In newspapers – On <b>Wednesday, April 30, 2025</b> day but not later than <b>Friday, May 02, 2025</b> .
Trading starts T+3 day	Trading starts <b>Wednesday, April 30, 2025</b>

\*\* PSPs/TPAPs=Payment Service Providers/Third party application providers  
**CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AS REGARDS ITS OBJECTS:** For information on the main objects and other objects of our Company, see **"History and Corporate Structure"** on page 134 of the Red Herring Prospectus and Clause III of the Memorandum of Association of our Company. The Memorandum of Association of our Company is a material document for inspection in relation to the Issue. For further details, see the section **"Material Contracts and Documents for Inspection"** on page 300 of the Red Herring Prospectus.  
**LIABILITY OF MEMBERS AS PER MOA:** Limited by shares.

**AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE:** As on the date of Red Herring Prospectus, the Authorized share Capital of the Company is Rs.10,00,00,000/- (Rupees ten Crores Only) divided into 1,00,00,000 (One Crore) Equity Shares of face value of Rs.10/- each. The issued, subscribed and paid-up share capital of the Company before the issue Rs. 3,90,00,000/- (Rs. Three Crores Ninety Lakhs Only) divided into 39,00,000 (Thirty-Nine lakh Only) Equity Shares of face value Rs.10 each. For details of the Capital Structure, see **"Capital Structure"** on the page 67 of the Red Herring Prospectus.

**NAMES OF THE SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM:** Given below are the names of the signatories of the Memorandum of Association of the Company and the number of Equity Shares subscribed for by them at the time of signing of the Memorandum of Association of our Company, Gaurav Lath -5,000 equity shares and Pankhuri Lath-5,000 equity shares, aggregating to 10,000 Equity Shares of Rs.10/- each. Details of the main objects of the Company as contained in the Memorandum of Association, see **"History and Corporate Structure"** on page 134 of the Red Herring Prospectus. For details of the share capital and capital structure of the Company see **"Capital Structure"** on page 67 of the Red Herring Prospectus.




**DISCLAIMER CLAUSE OF SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"):** Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018. The Red Herring Prospectus has been filed with SEBI. In terms of the SEBI Regulations, the SEBI shall not issue any observation on the Offer Document. Hence there is no such specific disclaimer clause of SEBI. However, investors may refer to the entire Disclaimer Clause of SEBI beginning on page 233 of the Red Herring Prospectus.

**DISCLAIMER CLAUSE OF NSE ("NSE EMERGE") (THE DESIGNATED STOCK EXCHANGE):** It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Offer Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the Offer Document. The investors are advised to refer to the Offer Document for the full text of the 'Disclaimer Clause of NSE.

**GENERAL RISK:** Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to **"Risk Factors"** on page 30 of the Red Herring Prospectus.

**TRACK RECORD OF BOOK RUNNING LEAD MANAGER:** The BRLM associated with the Issue has handled 60 Public Issues in the past three years, out of which 2 issue was closed below the Issue/ Offer Price on listing date

Name of BRLM	Total Issue		Issue closed below IPO Price on listing date
	Mainboard	SME	
Hem Securities Limited	2	58	2 (SME)

BOOK RUNNING LEAD MANAGER TO THE ISSUE	REGISTRAR TO THE ISSUE	COMPANY SECRETARY AND COMPLIANCE OFFICER
 <b>HEM SECURITIES LIMITED</b> <b>Address:</b> 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai-400013, Maharashtra, India <b>Tel No.:</b> +91-22-49060000 <b>Email:</b> ib@hemsecurities.com <b>Investor Grievance Email:</b> redressal@hemsecurities.com <b>Website:</b> www.hemsecurities.com <b>Contact Person:</b> Roshni Lahoti <b>SEBI Reg. No.:</b> INM000010981 <b>CIN:</b> U67120RJ1995PLC010390	 <b>BIGSHARE SERVICES PRIVATE LIMITED</b> <b>Address:</b> S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai-400093, Maharashtra, India. <b>Telephone:</b> +91-22 6263 8200 <b>Facsimile:</b> +91-22 6263 8299 <b>Email:</b> ipo@bigshareonline.com <b>Investor Grievance Email:</b> investor@bigshareonline.com <b>Website:</b> www.bigshareonline.com <b>Contact Person:</b> Babu Rapheal C. <b>SEBI Registration Number:</b> MB/INR000001385 <b>CIN:</b> U99999MH1994PTC076534	 <b>Rajat Srivastava</b> <b>TANKUP ENGINEERS LIMITED</b> <b>Address:</b> 1262, SA Goila, Chinhat, Lucknow-226019, Uttar Pradesh, India. <b>Tel No:</b> +91-7800008707; <b>E-mail:</b> cs@tankup.co.in <b>Website:</b> www.tankup.co.in; <b>CIN:</b> U29109UP2020PLC137401 <div>Investors may contact the Company Secretary and Compliance Officer or the Registrar to the Issue in case of any pre-issue or post-issue related grievances including non-receipt of letters of allotment, non-credit of allotted equity shares in the respective beneficiary account, non-receipt of refund orders or non- receipt of funds by electronic mode, etc. For all issue related queries and for redressal of complaints investors may also write to the BRLMS.</div>
<p><b>AVAILABILITY OF RED HERRING PROSPECTUS:</b> Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus is available on the website of SEBI at <a href="http://www.sebi.gov.in">www.sebi.gov.in</a>, website of the Company at <a href="https://www.tankup.co.in/offer-documents/">https://www.tankup.co.in/offer-documents/</a>, the website of the BRLM to the Issue at <a href="http://www.hemsecurities.com">www.hemsecurities.com</a>, the website of NSE at <a href="http://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme_offer">www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme_offer</a> respectively.</p> <p><b>AVAILABILITY OF THE ABRIDGED PROSPECTUS:</b> A copy of the abridged prospectus shall be available on the website of the Company, BRLM and NSE at <a href="https://www.tankup.co.in/offer-documents/">https://www.tankup.co.in/offer-documents/</a>, <a href="http://www.hemsecurities.com">www.hemsecurities.com</a> and <a href="http://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme_offer">www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme_offer</a>, respectively.</p> <p><b>SYNDICATE MEMBER:</b> Hem Finlease Private Limited</p> <p><b>AVAILABILITY OF BID-CUM-APPLICATION FORMS:</b> Bid-Cum-Application forms can be obtained from the Registered Office of the Company: Tankup Engineers Limited, Telephone: +91-7800008707; BRLM: Hem Securities Limited, Telephone: +91-22-4906 0000 and the Syndicate Members: Hem Finlease Private Limited, Telephone: +91-141-4051000 and at the selected locations of the Sub-Syndicate Members, Registered Brokers, RTAs and CDPs participating in the Issue. Bid-cum-application Forms will also be available on the websites of NSE and the designated branches of SCSBs, the list of which is available at websites of the stock exchanges and SEBI.</p> <p><b>BANKER TO THE ISSUE/ ESCROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK:</b> HDFC Bank Limited.</p> <p><b>UPI:</b> UPI Bidders can also Bid through UPI Mechanism.</p> <p><b>All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus.</b></p>		
<p><b>Place:</b> Lucknow <b>Date:</b> April 16, 2025</p>		
<p><b>On behalf of Board of Directors</b> <b>Tankup Engineers Limited</b> <b>Sd/-</b> <b>Rajat Srivastava</b> <b>Company Secretary and Compliance Officer</b></p>		
<p><b>Disclaimer:-</b> Tankup Engineers Limited is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares the Red Herring Prospectus dated April 15, 2025 has been filed with the Registrar of Companies, Kanpur and thereafter with SEBI and the Stock Exchanges. The RHP is available on the website of the SEBI at <a href="http://www.sebi.gov.in">www.sebi.gov.in</a>, website of NSE Emerge at <a href="https://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme_offer">https://www.nseindia.com/companies-listing/corporate-filings-offer-documents#sme_offer</a> and is available on the websites of the BRLM at <a href="http://www.hemsecurities.com">www.hemsecurities.com</a>. Any potential investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the Red Herring Prospectus including the section titled <b>"Risk Factors"</b> beginning on page 30 of the Red Herring Prospectus.</p> <p>The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the <b>"Securities Act"</b>) or any state securities laws in the United States, and unless so registered, and may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in accordance with any applicable U.S. State Securities laws. The Equity Shares are being issued and sold outside the United States in 'offshore transactions' in reliance on Regulation "S" under the Securities Act and the applicable laws of each jurisdiction where such issues and sales are made. There will be no public offering in the United States.</p>		